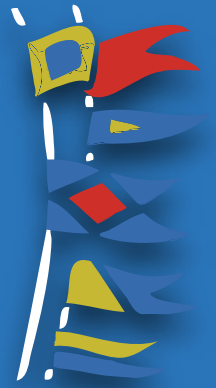


# Capital Link

## 2<sup>nd</sup> Annual Shipping & Offshore CSR Forum



Wednesday, October 31, 2012 - London



Global Lead Sponsors







# FROM DEEP SEA TO DEEP KNOWLEDGE

In a volatile world market, a bank with global presence and staying power is rare. ABN AMRO has been financing this sector since 1720. Many clients have been with us for decades because our support goes beyond dollars. A stable team of sector specialists with the experience to advise you on funding diversification and strategic capital management, we offer a complete product range and the industry know-how to develop creative solutions. Add fast decision-making, flawless execution, and integrated risk and portfolio management, and you can see why companies tend to stay with us for the long haul. For more on how our Transportation team could support your business, visit [abnamro.com/ect](https://abnamro.com/ect)



# 2<sup>nd</sup> Annual Shipping & Offshore CSR Forum CSR: Luxury or Necessity? Capital Link Forum Wednesday, October 31, 2012 - London



Following the resounding success of our first forum, we proudly welcome you to the 2nd Annual Shipping & Offshore Forum in London, the international hub for the maritime industry.

The need and significance of Corporate Social Responsibility (CSR) continues to grow and evolve in an increasingly diversifying global economy, which is apparent in the technological innovation involved in building new ships, the supply side of shipping, the emerging financial and commercial advantages, and the rising demand for maritime safety. Yet, the lack of information and misinformation makes it difficult for industry professionals, from shipowners to banks, to realize the long-term benefits of integrating CSR programs and initiatives into their own corporations and organizations.

Capital Link proudly provides this forum as a platform for raising the visibility of Corporate Social Responsibility (CSR) in the shipping and offshore industries—meant to be a centralized informational source and communications platform on the topic of CSR.

40 experts from leading shipping companies, industry associations, government and non-governmental organizations as well as the financial investment community come together today to shed light on the latest developments of CSR. Attendees will discuss how to measure the quality and effectiveness of certain policies. They will determine how to generate value for companies, various stakeholders, and society as a whole while optimizing their own operations.

With this event, Capital Link continues to push the envelope when it comes to linking the international shipping industry to the wider investment community, whether through its shipping portal, maritime indices, webinars, newsletters, and conferences taking place across New York, London, and Athens. We believe that facilitating the information flow on CSR practices is an invaluable informational and educational resource, as it is a networking platform for industry professionals, bankers, financiers, and investors.

Thank you to all the sponsors, companies, organizations, and media who supported this year's event. Your continuing contribution and active participation not only demonstrate the ongoing success of the Shipping & Offshore CSR Forums, but also the increasing importance of the CSR function in the maritime industry.

Sincerely,  
Nicolas Bornozi



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**2<sup>nd</sup> Annual  
Shipping & Offshore CSR Forum**  
**CSR: Luxury or Necessity?**  
Capital Link Forum  
Wednesday, October 31, 2012 - London

**2012 AGENDA**

8:30 AM – 9:15 AM	REGISTRATION - BREAKFAST RECEPTION	
MORNING SESSIONS		
9:15 AM – 9:20 AM	Welcome Remarks	Mr. Nicolas Bornozis, President - Capital Link, Inc.
9:20 AM – 9:40 AM	CSR and the Maritime Industry	Mr. Clay Maitland, Founding Chairman - NAMEPA & Managing Partner - International Registries
9:40 AM – 10:25 AM	Environment <i>Presentation &amp; Panel Discussion</i>	<b>Presentation:</b> Mr. Stavros Meidanis, LRQA/Marine Business Centre Manager - Lloyd’s Register  <b>Moderated by:</b> <ul style="list-style-type: none"><li>Mr. Clay Maitland, Founding Chairman - NAMEPA &amp; Managing Partner - International Registries</li></ul> <b>Panelists:</b> <ul style="list-style-type: none"><li>Mr. Stavros Meidanis, LRQA/Marine Business Centre Manager - Lloyd’s Register</li><li>Mr. Eelco Leemans, President - Clean Shipping Coalition</li><li>Mr. John Aitken, Secretary General - SEAaT</li></ul>
10:25 AM – 10:45 AM	CSR as a Financial Advantage	Ms. Karianne Tieleman, Head of Risk & Portfolio Management, Energy & Transportation - ABN AMRO
10:45 AM – 11:15 AM	COFFEE BREAK	
11:15 AM – 12:00 PM	Technological Innovation <i>Presentation &amp; Panel Discussion</i>	<b>Presentation:</b> Mr. Roger Strevens, Vice President, Global Head of Environment – Wallenius Wilhelmsen Logistics  <b>Moderated by:</b> <ul style="list-style-type: none"><li>Mr. Richard Meade, Editor - Lloyd’s List</li></ul> <b>Panelists:</b> <ul style="list-style-type: none"><li>Mr. Jakob Buus Petersen, Director of Energy Efficiency - ABS</li><li>Ms. Diane Gilpin, Development Director - B9 Shipping</li><li>Mr. Roger Strevens, Vice President, Global Head of Environment – Wallenius Wilhelmsen Logistics</li><li>Mr. Nishatabbas Rehmatulla, Doctoral Researcher - UCL Energy Institute</li></ul>
12:00 PM – 12:30 PM	Ship Recycling <i>Panel Discussion</i>	<b>Moderated by:</b> <ul style="list-style-type: none"><li>Dr. Anil Sharma, President, Founder &amp; CEO - Global Marketing Systems, Inc. (GMS)</li></ul> <b>Panelists:</b> <ul style="list-style-type: none"><li>Dr. Nikos Mikelis, Head, Marine Pollution Prevention &amp; Ship Recycling Section, Marine Environment Division - International Maritime Organization</li><li>Mr. Harry Malandreniotis, Managing Director - Headway Ltd</li></ul>



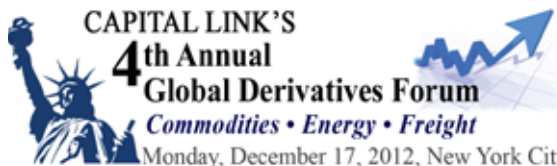
12:30 PM – 1:00 PM	CSR and the Human Factor <i>Panel Discussion</i>	<b>Moderated by:</b> <ul style="list-style-type: none"><li>• <b>Capt. Kuba Szymanski</b>, Secretary General - InterManager</li></ul> <b>Panelists:</b> <ul style="list-style-type: none"><li>• <b>Mr. George Tsavlis</b>, Principal - Tsavlis Salvage Group</li><li>• <b>Revd. Canon Ken Peters</b>, Director of Justice &amp; Welfare – The Mission to Seafarers</li><li>• <b>Mr. John Adams</b>, Managing Director &amp; Head of Marine HR - Teekay Corporation</li></ul>
1:00 PM – 2:00 PM	NETWORKING LUNCH	
AFTERNOON SESSIONS		
2:00 PM – 2:30 PM	The Demand for CSR in Shipping <i>Panel Discussion</i>	<b>Moderated by:</b> <ul style="list-style-type: none"><li>• <b>Mr. Sam Kimmins</b>, Principal Sustainability Advisor - Forum for the Future</li></ul> <b>Panelists:</b> <ul style="list-style-type: none"><li>• <b>Capt. Jonathan Stoneley</b>, Environment &amp; Compliance Manager - Cargill</li><li>• <b>Mr. Merijn Hougee</b>, Project Manager - Clean Shipping Coalition</li><li>• <b>Mr. Jan Fransen</b>, Managing Director – Green Award Foundation</li></ul>
2:30 PM – 3:00 PM	The Supply of CSR in Shipping <i>Panel Discussion</i>	<b>Moderated by:</b> <ul style="list-style-type: none"><li>• <b>Mr. Richard du Moulin</b>, former Chairman of Intertanko &amp; President - Intrepid Shipping</li></ul> <b>Panelists:</b> <ul style="list-style-type: none"><li>• <b>Mr. Vassilis Papageorgiou</b>, Vice Chairman - Tsakos Group</li><li>• <b>Mr. John Adams</b>, Managing Director &amp; Head of Marine HR - Teekay Corporation</li><li>• <b>Mr. Dirk Vande Velde</b>, Environment &amp; Social Business Affairs Director - Mediterranean Shipping Company</li></ul>
3:00 PM – 3:30 PM	COFFEE BREAK	
3:30 PM – 4:00 PM	Ports <i>Panel Discussion</i>	<b>Moderated by:</b> <ul style="list-style-type: none"><li>• <b>Mr. Jan Fransen</b>, Managing Director – Green Award Foundation</li></ul> <b>Panelists:</b> <ul style="list-style-type: none"><li>• <b>Mr. Dirk Vande Velde</b>, Environment &amp; Social Business Affairs Director – Mediterranean Shipping Company</li><li>• <b>Mr. Patrick Verhoeven</b>, Secretary General, European Sea Ports Organization</li><li>• <b>Mr. Richard Marks</b>, Director – ICHCA International Ltd.</li></ul>
4:00 PM – 4:30 PM	Maritime Safety - Cost or Opportunity <i>Panel Discussion</i>	<b>Moderated by:</b> <ul style="list-style-type: none"><li>• <b>Mr. Julian Bray</b>, Editor in Chief - TradeWinds</li></ul> <b>Panelists:</b> <ul style="list-style-type: none"><li>• <b>Dr. Peter Swift</b>, Former Managing Director - Intertanko</li><li>• <b>Mr. Rob Lomas</b>, Secretary General - Intercargo</li><li>• <b>Mr. Mike Powell</b>, Head of Industry Liaison, Chenega UK - Open Ocean</li></ul>
4:30 PM – 4:50 PM	Offshore Sector	<b>Mr. Mark Handin</b> , Regional Vice President, Africa & Europe - Tidewater Marine



Thursday, November 29, 2012 - New York City

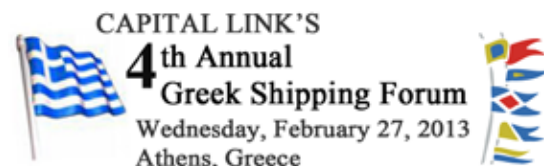


U.S. and Greek businesses and investment communities will discuss the latest trends in the capital and stock markets while covering topics ranging from shipping, information technology, energy, banking, and finance to telecommunications and real estate. This event receives annual support from the NYSE Euronext and is held under the auspices of the Ministry for Development, Competitiveness, Infrastructure, Transport & Networks.



Monday, December 17, 2012, New York City

As the global derivatives market undergoes further economic and regulatory changes, the ability to effectively manage risks is becoming paramount, and the need for global collaboration is heightening. The fourth in its series, this program will feature a distinguished list of speakers who will provide a unique and insightful global perspective on FFA's, commodities, energy, and freight derivatives.



Wednesday, February 27, 2013

Athens, Greece

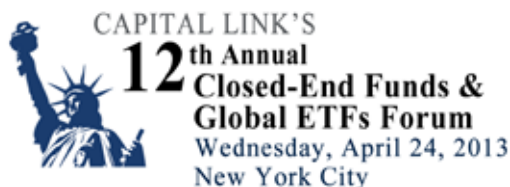
Greek shipping remains important to the maritime economy despite recent hurdles in the markets. This event will not only cover the latest developments and trends in international trade, dry bulk commodities, and the energy markets, but also review the various funding alternatives for raising capital among listed and private shipping companies. To enhance your knowledge of shipping across all sectors, please attend.



Thursday, March 21, 2013

New York City

The seventh installment of the Invest in International Shipping Forums, this investor-focused event allows a platform for high-level executives and shipping companies to share and examine the shipping markets in light of annual results. Institutional investors and analysts, financial advisors, bankers, financial media, and other qualified investors will be in attendance.



Wednesday, April 24, 2013  
New York City

This annual event, playing host to 1,000 attendees every year, will not only address the benefits and challenges associated with using closed-end funds (CEFs) and ETFs, but will also present a networking platform for financial advisors, financial planners, institutional investors, fund and asset managers, analysts, other well management professionals, and major financial media.



Thursday, September 26, 2013  
London Stock Exchange

In cooperation with the LSE, this event provides investors with a comprehensive review of various shipping markets to investment communities in the UK and throughout Europe. A high-caliber audience of shipowners, shipping executives, institutional investors, research analysts, industry experts, commercial and investment bankers, risk advisors, private equity and venture capital firms, high-net worth investors, and financial media attend this London forum every year.



Thursday, October 24, 2013  
London Stock Exchange

With greater industry sophistication, awareness, and expectations, corporate social responsibility (CSR) is an increasingly important issue that shipping and offshore companies cannot afford to ignore. This forum will explore how companies can keep a competitive advantage in terms of gaining market share, attracting top talent, and preserving employee retention by adopting CSR policies.

# GLOBAL LEAD SPONSORS

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**ABN AMRO** provides high-level financial solutions and support through the full value chains of the energy, commodities and transportation industries.

The deep sector knowledge of our specialist teams along with our long track record and strong reputation have earned us a leading position across these sectors. Integrated risk and portfolio management, flawless execution, plus a truly global presence and client network, ensure that the enduring partnerships we develop with our clients goes far deeper than just financing.

Our Principal Finance team complements these sector-specific debt services with equity and mezzanine solutions, providing our clients with a full range of capital products and services, tailored to their specific requirements.

We also offer ECT clients one-stop access to ABN AMRO's extensive range of other products and services. From trade finance, cash management, treasury products, commodity derivatives and clearing to corporate finance, syndications and export & project finance.



## **TEN: Building Shareholder Value for the Long Term**

**Tsakos Energy Navigation Ltd. (TEN) (NYSE: TNP)** is one of the largest independent transporters of energy in the world controlling a versatile fleet of modern crude and product tankers with strong ice-class capabilities and liquefied natural gas ("LNG") vessels. The average age of the pro forma fleet is 6.0 years versus 8.5 years for the world tanker average. TEN has established a reputation as an experienced and efficient operator of well-maintained tankers and has proactively met customers' energy transportation requirements globally.

TEN's pro forma fleet consists of 51 double-hull vessels of 5.5 million dwt that includes two DP2 suezmax offshore shuttle tankers currently under construction (with expected delivery in the first and second quarters of 2013) and one state of the art LNG vessel for delivery in the first quarter of 2015. TEN's current operating fleet profile is reflected in 23 crude tankers ranging from VLCCs to Aframaxes, 26 product carriers ranging from Aframaxes to Handysize and two LNG carriers. The Company has an option for a third LNG carrier to be declared no later than October 2012, totaling 86,000 dwt.

As of September 2012, TEN had 38 out of its 50 operating vessels under fixed employment (including the two DP2 shuttle tankers which are fixed on 15-year time charters) with secured contract coverage of 68% and 54% for the available vessel days of 2012 and 2013, with expected minimum revenues of \$100 million and \$170 million, respectively. Taking into consideration all chartering commitments, TEN's contracted charter revenues exceed \$1.1 billion.

TEN has been paying regular cash dividends since its listing on the New York Stock Exchange in March 2002. Following a stable dividend policy, the payments are currently quarterly (February, May, August and November). Since initiation of dividend payments following the March 2002 NYSE listing, and including the recent dividend paid on September 14, 2012, of \$0.15 per share of common stock outstanding, TEN has distributed \$9.525 per share in dividends to its shareholders compared with the IPO price of \$7.50 per share (taking into account the 2-1 share split of November 14, 2007).

The Company has remained profitable in 18 of the 19 years since inception in 1993 deriving profits from both operations and sale & purchase (S&P) transactions. Since the NYSE IPO, TEN has registered over \$1 billion in profits of which \$280 million is derived from S&P transactions.

In operation since 1993, TEN is one of the oldest running Greek Shipping Companies with public market experience. The Company's shares are listed on the New York Stock Exchange under the ticker "TNP."

# Future energy management

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# GLOBAL LEAD SPONSORS



**Lloyd's Register** has built a reputation for improving safety and environmental performance at every stage of a ship's life. We work with owners, operators and builders around the globe, delivering tailored solutions based on unrivalled experience and the latest technical insight.

Classification forms the core of our business and makes us an essential link in the safety chain of the marine industry. Through our Rules and Regulations, we set safety and environmental standards for the design, construction and operation of ships. We are continually updating the Rules to reflect the newest industry, technology and statutory developments so that we can support our clients' aspirations.

But we provide much more than classification. As well as carrying out statutory inspections for national administrations, required by international shipping conventions and codes, we also help ship owners and operators understand the risks they face and improve their business performance through a wide range of training courses and consultancy services.

Meanwhile, our environmental services help ships operate more sustainably. Covering a wide range of issues affecting ship design, operation and dismantling, they include guidance on preparing for future regulations and holistic reviews to help reduce environmental impacts.

We have an international network of more than 8,000 people across 240 offices. This global reach gives us an unrivalled view of the marketplace and the technical developments shaping today's marine industry. It also ensures that, wherever our clients are, we will be nearby and able to apply a genuine understanding of local issues.

For Lloyd's Register, life matters.



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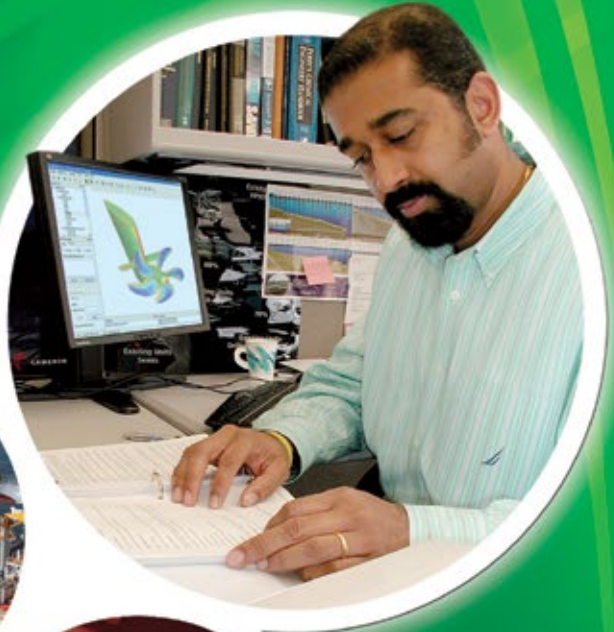


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# GLOBAL SPONSORS

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**Global Marketing Systems or GMS** was founded in USA in 1992. GMS began business by buying naval vessels from the US Maritime Administration in Washington DC. In 1993 the Russian government invited GMS to Russia to get rid of their obsolete Naval vessels from their fleets in the Russian Far East (Vladivostok) and Northern Russia (Murmansk).

In about two years, GMS successfully disposed more than 30 Russian naval vessels, most of them under tow in tough weather conditions.

Dr. Anil Sharma, Founder, President and CEO of GMS, originally from Bhavnagar, India, has earned his Master's and Doctorate degrees in Business Administration from universities in USA. Subsequently, Dr. Sharma worked in academia for 10 years before launching GMS.

With over two decades of proven track record and more than two thousand deals under its belt, USA based GMS is the world's largest Cash Buyer of ships for recycling and the world's FIRST ISO 9001:2000 certified Cash Buyer! Some of the world's largest ship owners sell their ships exclusively to GMS. In the last two years alone GMS has handled almost 17 million DWT for recycling or more than a quarter of the world's fleet sold for recycling!



## A PREMIER QUALITY REGISTRY

**International Registries, Inc. (IRI)** and its affiliates are the Maritime and Corporate Administrators of the Republic of the Marshall Islands (RMI) and have been administering maritime and corporate programs for over half a century. IRI prides itself on its high level of customer service, economical pricing and extensive experience. The Marshall Islands Maritime and Corporate Registry (Registry) is fully committed to the safety and security of personnel ashore and afloat, the Registry's vessels and the marine environment. IRI has an excellent reputation within the international business community and will continue to be at the forefront of vessel and corporate registries.

IRI is the world's oldest and most experienced privately administered maritime and corporate registry, providing for the specialized needs of the shipping and financial services industries across a broad commercial and economic spectrum. IRI, which is headquartered in Reston, Virginia USA, with easy access to Washington, DC, has full service offices in 20 major shipping and financial centers around the world.

## LEADERSHIP

IRI, through a legislatively endorsed joint venture agreement with the Government of the Marshall Islands, is authorized to administer the maritime and corporate programs for the Marshall Islands. The IRI Board of Managers is the executive body that is responsible for the Registry's growth and strategic direction.

## WHAT IRI DOES

The Marshall Islands ship registry program was initiated by the Government of the Marshall Islands in 1988. With the adoption of a new Maritime Act in 1990, the maritime laws of the Marshall Islands were aligned with the many changes in ship registration, financing and licensing that have taken place in the shipping industry. The Marshall Islands ship registry is the fourth largest open registry in the world. Vessel types include, but are not limited to, tankships, LNG/gas carriers, bulk carriers, offshore exploration and support vessels, container ships, passenger vessels and yachts. The Registry's network of worldwide offices has the ability to register a vessel, record a mortgage, form a corporation and service clientele.





As one of the world's leading classification societies, **ABS** pursues its mission to serve the public interest as well as the needs of our clients by promoting the security of life, property and preserving the natural environment.

Within ABS the recognition of the need to protect our natural environment is integral to the rules and technology development process and in the provision of classification services to the marine and offshore industries. ABS assists the maritime community in addressing the environmental challenges of today with timely and appropriate information and guidance on issues such as Fuel Switching, LNG fuelled vessels and the development and implementation of the Ship Energy Efficiency Management Plans (SEEMP) and Company Energy Efficiency Management Plans (CEEMP). ABS offers a variety of services to owners and operators that assist with environmental performance management.

At the same time ABS is looking to the future and working with companies, universities and industry leaders to evaluate next-generation projects, new design concepts and technologies for improving energy efficiency, decreasing engine emissions and a variety of other issues. ABS works together with owners, builders and operators to meet technical and operational challenges and is actively engaged in research and development and practical initiatives to further improve safety, operational and environmental performance.

ABS has four operating divisions, Americas, Pacific, Greater China and Europe with an international network of local offices to support client operations. ABS Nautical Systems is a division of ABS offering leading fleet management software solutions to maritime and offshore operators.

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Lloyd's List gives you the information you need to make the right decisions with clear-sighted analysis, accurate and unbiased reporting and above all the ability to cut to the heart of the issue.



# SUPPORTING SPONSORS

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**The Alexander S. Onassis Public Benefit Foundation** was established in December 1975 in accordance with Aristotle Onassis' last wish to honor the memory of his son, Alexander. The Alexander S. Onassis Public Benefit Foundation's headquarters are located in Vaduz, Liechtenstein, as was directed in Aristotle Onassis' will.

Culture, education, the environment, health, and social solidarity come first on the agenda of the Alexander S. Onassis Public Benefit Foundation. All projects of the Alexander S. Onassis Public Benefit Foundation relate to Greece or Greek culture and civilisation. In the sector of social solidarity the Foundation promotes significant public benefit projects, while according to both the Foundation's regulations and the wishes of Aristotle Onassis, individual charity is not allowed.

All activities of the Alexander S. Onassis Public Benefit Foundation are funded exclusively by the profits of an autonomous and institutionally independent Business Foundation named Alexander S. Onassis Foundation, also based in Vaduz, Liechtenstein. The Business Foundation engages mainly in shipping, real estate and financial products investments.



The ship management company **OLYMPIC SHIPPING AND MANAGEMENT S.A.** is the successor of OLYMPIC MARITIME S.A., which was established by Aristotle Onassis in Paris in 1952 and then operated from Monaco until the early 1990s. Olympic Shipping and Management S.A. is established in Palaio Faliro, Athens Greece, and manages a fleet made up of 11 double-hulled tankers (30.09.2012). 10 out of the 11 ships fly under the Greek flag and 1 under the flag of the Marshall Islands.

During the 2nd World War, Aristotle Onassis had installed his shipping enterprise in New York.

Around 400 seamen are currently employed, of whom 200 are Greek officers and the remaining 200 foreign sailors. With the support of SPRINGFIELD SHIPPING Co. PANAMA S.A., which has the technical management of the fleet, the guiding principles of OLYMPIC SHIPPING AND MANAGEMENT S.A. are the continuous improvement of the services offered in the areas of safety of the vessels and environmental protection.



**Tidewater Inc.**, a Delaware corporation that is listed on the New York Stock Exchange under the symbol "TDW", is the leading provider of larger Offshore Service Vessels to the global energy industry. With its large, new vessel fleet, a global footprint, leading safety performance, and over 50 years of experience providing marine support services, we're serving customers who are operating in more remote, deeper and increasingly hostile environments in order to meet the world's energy demands.

The company provides services in support of all phases of offshore exploration, field development and production, including towing of, and anchor handling for, mobile offshore drilling units; transporting supplies and personnel necessary to sustain drilling, workover and production activities; light subsea maintenance and repair; offshore construction support; and seismic support; and a variety of specialized services such as pipe and cable laying.

The company's fleet is deployed in the major offshore oil and gas areas of the world. The principal areas of the company's operations include the U.S. Gulf of Mexico, the Persian Gulf, the Mediterranean Sea and areas offshore Australia, Brazil, Egypt, India, Indonesia, Malaysia, Mexico, Papua New Guinea, Trinidad, and East and West Africa.

# SUPPORTING ORGANIZATIONS

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North American Marine Environment Protection Association



**NAMEPA** operates as a voluntary, non-profit and non-governmental organization committed to preserving the marine environment through educating seafarers, port communities and children about the need, and strategies, for protecting this important global resource. NAMEPA follows in the spirit of HELMEPA's Declaration of Voluntary Commitment of 1982 "To Save the Seas." [Click here](#) to see the HELMEPA Declaration. The text is in Greek and English.

To ensure its financial sustainability and enjoy respect and recognition, NAMEPA recruits a membership consisting of domestic and international companies within shipping and the wider land-based industries (such as oil companies, banks, insurance companies, etc.) who share the objectives of NAMEPA "To Save the Seas." These companies and individuals pay annual membership fees which are used to support the efforts of NAMEPA to fulfill its mission "To Save the Seas."

This proactive, industry-led initiative demonstrates to all our commitment to preserving our seas for the world to enjoy and present our industry in a positive light. Please accept our invitation to join this important industry group.

## SPNL THE SHIPPING PROFESSIONAL NETWORK IN LONDON

**The Shipping Professional Network in London (SPNL)** is London's own meeting place for young shipping professionals. The SPNL enjoys significant industry support, with industry backing from the UK Chamber of Shipping. Through our regularly organised events, we aim to bring together young professionals from all aspects of the industry to network, socialise and learn more about the industry we proudly form part of. Our events offer members the opportunity to hear expert opinions on topical issues by industry respected leaders, from various fields in the maritime industry. These fields range from the bunker industry, ship valuation, maritime law, ports, piracy, ship classification, shipping finance, maritime economics, research and much more. Being a member of SPNL not only provides you with a ticket to these informative presentations from industry leaders, but also a multitude of networking opportunities. Become a member today at [www.spnl.co.uk](http://www.spnl.co.uk)



CARBON  
WAR ROOM

**The Carbon War Room** is a global, independent, implementation-focused NGO and registered US 501(c) iii, with the aim of accelerating entrepreneurial solutions to achieve profitable, gigaton-scale reductions of carbon emissions.

Carbon War Room focuses on accelerating the flow of capital to sustainable solutions by identifying and helping remove market barriers that are currently hindering progress. Capital has to flow to entrepreneurial solutions in a well-functioning marketplace.

Often, strong policy is a necessary but insufficient condition, and technology is not the bottleneck. Carbon War Room seeks to complement existing organizations and efforts; leveraging unique convening power, a market-driven focus, and a powerful global network of entrepreneurs & capital sources to develop and implement solutions.

The Carbon War Room's Operation Shipping Efficiency aims to reduce carbon emissions by unlocking capital for technology retrofits, bridging gaps in market information related to environmental efficiency, and encouraging key stakeholders to embed efficiency in decision making.



# SUPPORTING ORGANIZATIONS

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## ICC Commercial Crime Services

The **IMB** acts as a focal point for the industry in respect of trade fraud and believes that the prompt dissemination of relevant information is a key to successful prevention and control. It has amongst its members many of the world's largest banks, insurance companies, shipping companies and traders. The IMB runs the Piracy Reporting Centre which is one of the major providers of information on piracy attacks to the world. The Centre is based in Kuala Lumpur, Malaysia. It maintains a round-the-clock watch on the world's shipping lanes, reporting pirate attacks to local law enforcement and issuing warnings about piracy hotspots to shipping.

The IMB provides an authentication service for trade finance documentation. It also investigates and reports on a number of other trade frauds, notably documentary credit fraud, charter party fraud, cargo theft, ship deviation and ship finance fraud.



A global non-profit organisation, **IMASMA**:

- provides a range of resources, support, and representation for all those who are involved in or have an interest in the way the maritime industry markets, sells, promotes and communicates
- offers Standard Membership of IMASMA free of charge to individuals with a range of member benefits including free legal advice and discounts on conferences, training and resources
- works to fund and provide educational and training resources to upskill current maritime business personnel and to encourage fresh talent into the industry,
- encourages maritime entrepreneurship; and
- works to highlight the importance of the maritime industry and its continued strength and security to the wider public.

In this way IMASMA will help its members to meet the challenge of creating world class maritime organisations in a rapidly changing world.



The **Sustainable Shipping Initiative (SSI)** is an ambitious coalition of shipping leaders from around the world, which is taking practical steps to tackle some of the sector's greatest opportunities and challenges. The group is working to achieve their vision of a profitable and efficient industry that has successfully minimised its environmental footprint by 2040.

The SSI is facilitated by NGOs Forum for the Future in conjunction with World Wildlife Fund. The cross-industry group represents ship owners and charterers, shipbuilders, engineers and service providers, banking, insurance, and classification societies. More than 17 global companies are already involved including key industry players such as Maersk Line, Lloyd's Register, Cargill, DNV and Wärtsilä. It is the first time the maritime sector has joined forces on such a cooperative global scale to tackle issues such as climate change.

The ultimate goal is to mobilise support across the sector to deliver an industry by 2040 in which sustainability equals success. [www.forumforthefuture.org/ssi](http://www.forumforthefuture.org/ssi)

# SUPPORTING ORGANIZATIONS

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**The Maritime Piracy Humanitarian Response Programme (MPHRP)** is a pan-industry alliance of ship owners, unions, managers, manning agents, insurers and welfare associations (both secular and faith-based), working together with one aim which is to assist seafarers and their families with the humanitarian aspects of a traumatic incident caused by piracy attack, armed robbery or being taken hostage. Together, MPHRP's partner organisations have worked to produce Good Practice Guides for Shipping Companies and Manning Agents for the Humanitarian Support of Seafarers and their Families, Seafarers Pre-Departure Piracy Awareness Training and a Good Practice Guide for Welfare Responders with further programmes of work being continuously developed. MPHRP is registered in the UK and has staff based in the UK, Netherlands, Philippines, India and Ukraine who can cooperate with local companies and assist seafarers first-hand. For more information, and to download MPHRP publications, please visit [www.mphrp.org](http://www.mphrp.org) or email us at [response@mphrp.org](mailto:response@mphrp.org)

## International Seafarers Assistance Network (ISAN)

**SeafarerHelp** is the free service provided by the International Seafarers Assistance Network (ISAN), a charity registered in the United Kingdom. We provide a free helpline, email and text messaging service (SMS) so that seafarers and their families can contact us about any issues they are concerned about. We also welcome contacts from other maritime agencies about seafaring issues.

## MEDIA PARTNERS

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**ELNAVI** is the biggest and most respected Greek shipping magazine. It analyzes every month the most important shipping events in the Greek and global maritime industry. ELNAVI was established in 1974 and today has 3,000 subscribers which is the highest readership amongst all Greek shipping magazines. ELNAVI covers global & Greek maritime events, business developments of Greek shipping companies, market analysis, profiles of the most dynamic and promising Greek maritime personalities and marine environment & culture issues.

The magazine also includes special reports on various shipping sectors, English supplement, researches and special features.

Elnavi e-paper. It is the online version of our magazine (available at [www.elnavi.gr](http://www.elnavi.gr)), free of charge only to Elnavi's subscribers & advertisers using username & password to log in the new service.

Elnavi successfully participated in Posidonia Exhibition 2012

4-9 June 2012 (Eleftherios Venizelos airport exhibition centre) holding a stand of 30sq.m. and distributing more than 3,000 copies to the visitors promoting the latest developments and achievements of the Greek Shipping Industry. Please visit [www.elnavi.gr](http://www.elnavi.gr) for more information.

## Lloyd's List

For more than 275 years, the leaders of the world's shipping industry have relied on **Lloyd's List** to give them an edge. Lloyd's List has plotted the course for the global maritime industry since the days when Edward Lloyd founded a coffee shop and posted vital information of ship arrivals, departures and known casualties for London's maritime commercial community. Today, Lloyd's List provides news, analysis, data and opinion from the maritime industry across multi-media channels (including iPhone and iPad Apps), which you can access whenever and wherever you are in the world. With Lloyd's List it's easy to know what is happening in shipping and keep up to date with events driving change in global trade. To sign up for a free trial simply visit: [www.lloydslist.com/trial](http://www.lloydslist.com/trial)



With online 24/7 information, professional high-tech layout, easy navigation, fast downloading time, a variety of news, (SHIPPING, CLASS, SHIPYARDS, ARTICLES, INTERVIEWS, CRUISES, COASTAL, PORTS, SAFETY, TECHNOLOGY, ENERGY, ENVIRONMENT, CASUALTIES, INSURANCE, EDUCATION, PIRACY, REGULATION, SPECIAL REPORTS, EVENTS, AWARDS etc.) videos, live web tv, e-magazine, daily newsletter – all totally free – **NAFSGREEN** has achieved to become one of the major shipping portals not only in Greece but also abroad, according to the world's most accurate metrics website [www.alexa.com](http://www.alexa.com)

More than 12.000 visitors per day visit our shipping portal, while we send a daily newsletter to more than 15,000 subscribers totally free.

## sustainableshipping

**[www.sustainableshipping.com](http://www.sustainableshipping.com)** is the only news and information resource dedicated to marine transport and the environment. Stories are published covering all topics related to sustainable shipping and include developments in regulations, company policies and strategies, technological advancements and industry opinion. Our journalists have a keen understanding of the environmental and regulatory issues and provide clarity to members on green best practices emerging.



**The Maritime Executive** was created with industry leaders in mind and today is the most trusted resource available for maritime decision-makers. Each edition features top executives and their businesses from around the world and provides in-depth analyses of the critical issues of the day. No other publication comes close to its elegance of design and quality of writing. Readers count on The Maritime Executive as their number one source of industry insight.

## Worldoils

**Worldoils** is a company that combines the power of marketing as well as the in-house expertise for the Oil, Gas, Offshore and the Maritime industries. Worldoils' web portal [www.worldoils.com](http://www.worldoils.com) has become a truly central platform for visitors who need information regarding oil and gas products and services, research, training, conferences, news and events as well as a popular advertising base for providers of Oil, Gas, Marine and Offshore services. Worldoils has also launched the jobs system and a marketplace. In the recent months, Worldoils has strengthened its position as a fast developing central place for buying and selling of land rigs, offshore rigs, barge rigs and other oilfield and subsea equipment.



**Allaboutshipping** introduces the platform for the Shipping Industry and beyond. Allaboutshipping is your platform!

Our mission is to create the free platform for all issues of the shipping industry, the world's biggest and most important industry – after all, 80 percent of our planet is water and the majority of its 7 billion people live close to the sea!

100+ categories of subjects will be covered in order to offer the industry a variety of unbiased news and information!

Our goal is to challenge whatever hasn't been challenged to-date! And it is not only the power of information, as many try to put forward: it's the abuse of power of information that many live on and that destroys the industry, physically and technically.

With 15,000 plus views per month, we begin to conquer the maritime world, so come on board and gradually see what you get from this site, entrust your written views with Allaboutshipping, as well as your promotion in the form of an advert/banner.



Since 1975, the Onassis Foundation, continuing the tradition of its founder Aristotle Onassis in shipping, through Olympic Shipping and Management manages a fleet of fifteen vessels manned by Greek officers with the purpose of continuously implementing public benefit projects which promote the Hellenic Civilisation.



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[www.onassis.gr](http://www.onassis.gr)





**Nicolas Bornozis**  
**President and CEO**  
**Capital Link, Inc.**  
**(ORGANIZER OF THE EVENT)**

Since 1996 Mr. Nicolas Bornozis is the founder, President and CEO of Capital Link, Inc., an international investor relations and financial advisory group. It assists listed companies and capital markets related organizations to develop and maintain access to European and North American investors. Capital Link has offices in New York, London and Athens and is a leader in investor relations for listed shipping companies, U.S. Closed-End Funds and ETFs and international companies accessing the U.S. and European markets.

He also established and managed, Alexander Capital, L.P, a US broker-dealer firm, which developed brokerage and investment banking business in North America with the Greek, Egyptian and Russian markets. Sold the company at the end of 2003 to a group of US investors representing Russian interests. Between 1998 and 2002, he also established and managed Alexander Asset Management, Inc. which handled portfolios invested in the Greek and European equity markets.

Prior to Capital Link (1988-1995), he served as President and CEO of CCF International Finance Corp. (CCF IFC), the US broker/dealer subsidiary of Credit Commercial de France, now part of HSBC, and worked at the International Department of Bankers Trust Company in New York (1982-1984) and then at the Commercial Banking operation of CCF in New York (1985-1987) focusing on the financing of Wall Street firms and shipping.

He holds an MBA from Harvard Business School (1982) and a Law Degree from the University of Athens (1979), in Greece with specialization in commercial and corporate law and is a graduate of Athens College in Greece.

For a period of twelve years he was a Visiting Lecturer on International Banking and Finance at the City University Business School (Department for Shipping Trade and Finance) in London, United Kingdom. Also, he served as Chairman of the Investment Management Committee of the Harvard Business School Club in New York.



**John Adams**  
**Managing Director & Head of Marine HR**  
**Teekay Corporation**

John Adams has an extensive background in the shipping industry, specializing in Marine HR and Industrial Relations, and has previously held senior management positions with two leading Shipping Companies – as well as a period as an independent Consultant. John joined Teekay in August 1988 – spending 10 years as Personnel Director of a TK joint venture company, and in May 1998 he was appointed Managing Director of Teekay Shipping Glasgow, which is now Teekay's main marine operations hub.

John led a first in the industry with SCOPE, Teekay's competence management system, which is accredited by DNV, SIGTTO, and INTERTANKO (TOTS). He is responsible for long-range planning as well as future growth and diversification strategies.



**John Aitken**  
**Secretary General**  
**SEaAT – Shipping Emissions Abatement and Trading**

John started his career as a Marine Engineer in 1971 as a cadet with Shell Tankers. Working mainly on tankers, he obtained United Kingdom First Class Engineer's certificates for both steam and motor ships. Changing careers, but remaining with Shell in the early 1980's, he has held various positions in the field of oil and gas production operations engineering. In 1996 he made another career change into the field of Health Safety and the Environment, latterly as a Health Safety and Environment Manager for Shell Trading.

During his career, John has had the pleasure of living and working in various countries around the world including the USA, Norway and Nigeria. John is a Chartered Member of the Institute of Occupational Safety and Health and an Associate Member of the Institute of Environmental Management and Assessment. SEaAT is a cross industry group encouraging and facilitating the efficient reduction of harmful emissions to air from shipping.



**Julian Bray**  
**Editor-in-Chief**  
**TradeWinds**

July 2011 – Present (1 year 4 months) London & Oslo. Executive Editor, TradeWinds, November 2008 – July 2011 (2 years 9 months) London, United Kingdom. Editor, Lloyd's List, 1998 – 2008 (10 years). Business Correspondent/Editor, Reuters, Public Company; 10,001+ employees; TRI; Information Technology and Services industry, 1996 – 1998 (2 years). Business/Transport Correspondent, Various, 1987 – 1996 (9 years) London, United Kingdom

**Richard Du Moulin**  
**President**  
**Interpid Shipping LLC**

Richard Du Moulin is the President of Intrepid Shipping LLC, private owner and operator of dry bulkers, crude and chemical tankers since 2003. From 1989 thru 2002 he was the Chairman-CEO of Marine Transport Lines. OMI Corp Exec VP-COO- 1974-1989. Richard served as Chairman of Intertanko (international trade organization for the tanker industry).

Presently he is a director of Tidewater Inc. and Teekay Tankers and Vice-Chairman of the Seamen's Church Institute. Richard is an International racing sailor and current Connecticut Maritime Assn Americas Cup champion!



**Jan Fransen**  
**Managing Director**  
**Green Award**

Jan Fransen, Managing Director of Green Award, was involved with the set-up of the Green Award scheme in the early nineties

# Staying on Course as the Leader in Ship Recycling



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when he served the Foundation as a Certification Manager. From 2001 he took on the position of Deputy Managing Director and in April 2005 he was appointed the Managing Director. His previous positions include Nautical Officer and several positions at the Dutch Ministry of Transport and the Port of Rotterdam.

Jan can be seen as the 'expedition leader' of Green Award. In the past 15 years he, supported by the Committee and the Board of Experts, faced several challenges related to staff & finance, development of requirements and growth of number of ships. He visits ports and port authorities, embassies, ministries and certificate holders in order to inform them about the Green Award Foundation and establish relations.

In the opinion of Jan Fransen, schemes like Green Award contribute to motivation and differentiation in Quality Shipping. The market mechanism created by Green Award will result in a preference for Quality Tonnage on the charter market and elimination of substandard tonnage. Sustainable developments in maritime transport will be achieved.



**Diane Gilpin**  
**Co-Founder and Director**  
**B9 Shipping**

Diane Gilpin leads the B9 Shipping project. She brings long experience in pioneering game changing technologies and facilitating technology transfer.

Diane was on the launch team for the UK's first cellular telephone network and went on to work for Ford Motor Company managing their Formula 1 motor racing programme, facilitating technology transfer from race track to road cars.



**Mark Handin**  
**Vice President**  
**Tidewater Corporate Services, L.L.C.**

Mark is a 1991 graduate of Boston University with a B.A. in Economics, and earned his Master of Business Administration from the University of Texas at Austin in 1996. He joined Tidewater in 1996 as a Commercial Representative in the Company's Southeast Asian Operations, based in Singapore. Mark then held subsequent management positions in the Company's Mexico and Brazil operations, before being promoted in 2001 to Area Manager in charge of Company operations in Trinidad. Thereafter, he held similar Area Manager positions in Venezuela, Brazil, and Southeast Asia. In 2009, he was promoted to the position of Regional Manager for Tidewater's business activities in Europe and Africa, and in 2011, he was promoted to Vice President - Operations, with continued supervisory responsibilities over Company operations in the Europe and Africa region.

Mark is also formerly a licensed Master of commercial passenger vessels. He is currently based in Aberdeen, Scotland, where he lives with his wife, Krista, and their three children.



**Merijn Hougee**  
**Project Manager**  
**Clean Shipping Coalition**

Merijn (1980) holds a BSc in Water Management. He is an environmental specialist working in the field of shipping, environmental policy and CSR, dedicated to the protection and sustainable use of seas and oceans.

Project leader at the North Sea Foundation for several projects related to shipping and ship recycling, with a special interest in market incentives for creating sustainability in the maritime sector. He represents the Clean Shipping Index and also works for the Prosea Foundation delivering sustainability training courses to naval cadets in the Netherlands. Since 2010 board member of the NGO Ship breaking Platform.



**Sam Kimmins**  
**Principal Sustainability Advisor**  
**Forum for the Future**

Sam manages Forum's Sustainable Shipping Initiative, which brings together 20 major organisations from across the shipping industry, to plan for and create a sustainable future for shipping.

Sam also manages Forum's Network of over 90 partner and member organisations.

Prior to joining Forum, Sam worked for 10 years as a Sustainability Consultant to the construction industry, advising on sustainable design for a range of developments including Heathrow Airport's Terminal 5, Emirates Stadium, and Harlow North, a 15,000 home development.

Sam is the author of the Green Building Handbook, published in the UK and China.



**Eelco Leemans**  
**Director Stichting De Noordzee**  
**President Clean Shipping Coalition**

Eelco Leemans is a former Master Mariner, serving as an officer and skipper on various ships worldwide. During a tour of Prince William Sound (Alaska) in the wake of the Exxon Valdez accident he decided to alter the course of his professional career. He obtained a degree in environmental science in 1998 and has worked on protection of the marine environment ever since.

In 2001 he started working at Stichting De Noordzee (or North Sea Foundation), setting up an international campaign on sustainable shipping and developing the 'Clean Ship Concept'. Mr Leemans is one of the initiators of the ProSea Marine Environmental Awareness Course for seafarers and has given numerous lectures and presentations on maritime issues. Since 2004 he leads a group of NGO's at the International Maritime Organisation, initially heading the FOEI delegation, since 2010 as President of the Clean Shipping Coalition. In that same year he was appointed as managing director of the North Sea Foundation.



The Marshall Islands Registry



**Rob Lomas**  
**Secretary General**  
**Intercargo**

Rob Lomas took the position of Secretary General at Intercargo in 2008, having joined Intercargo in the position of Intercargo Manager in 2000.

Intercargo as the Trade Association for Bulk Carrier owners, has a 12 point Work Programme item covers a diverse range of topics including piracy, air emissions, port State control and technical issues. One aspect of great concern to Intercargo members is the loss of life caused by cargo liquefaction.

As Secretary General, Rob plays an active role in coordinating Intercargo's views and strategy with that of the Round Table, comprising BIMCO, ICS, Intercargo and Intertanko.

He is also a member of the ABS UK National Committee; the Korean Register European Committee and the Lloyds Register General Committee.

Prior to joining Intercargo, Rob's 29 years in the shipping industry have included positions within the UK Chamber of Shipping and with the Japanese Container company, NYK.

The Intercargo strategy is to support "Safety, Quality, Profitability and the Environment".



**Clay Maitland**  
**Managing Partner**  
**International Registries, Inc.**

Clay Maitland has worked in the shipping industry since graduation from law school in 1968. Clay has been employed by International

Registries, Inc. for 35 years and is now a managing partner of the company, which administers the Marshall Islands Ship Registry – the third largest registry in the world. He is President of the Trust Company of the Marshall Islands (TCMI), the statutory Maritime Administrator of the Republic of the Marshall Islands. Prior to the year 2000, Clay held similar positions with regard to the maritime administration of the Republic of Liberia.

Among his other affiliations: Director of the Coast Guard Foundation; Member of the American Bureau of Shipping, and of the National Cargo Bureau; Founding Chairman of the North American Maritime Environment Protection Association (NAMEPA), Chairman of the North American Maritime Ministry Association (NAMMA) Industry Advisory Board; Member of the American Bar Association, New York City Bar Association and Maritime Law Association of the United States; former Chairman of the National Maritime Historical Society; former Chair of the Admiralty Committee of the New York City Bar Association, and of the Committee on Intergovernmental Organizations of the Maritime Law Association of the United States (MLA). Clay has served as a delegate to the Legal Committee of the International Maritime Organization (IMO).

Clay received the Honorary Degree of Doctor of Letters from the State University of New York Maritime College in 2006, and was awarded the U.S. Coast Guard's Distinguished Public Service Award in 2010.



**Harry Malandreniotis**  
**Managing Director**  
**Headway Ltd.**

Harry Malandreniotis is a qualified Naval Architect based in the UK. After a short period serving at sea with the Athens based company Thenamaris, he worked in their London office in 1977 where his first introduction to S+P was made. In 1979 he joined a newly established company Elka Shipping ( London ) Ltd.

He was involved in all aspects of this company's fast expanding shipping activities, including in house S+P, and for a number of clients for further trading as well as recycling.

In 2002 he established his own company Headway ( London ) Ltd specialising solely on S+P, from Newbuilding Contracts to Recycling for a small number of exclusive clients. Over the last few years he has been concentrating in advising his clients and dealing on environmentally friendly and safe dismantling of vessels in few selected facilities in India, China as well as Turkey.



**Richard Marks**  
**Director**  
**ICHCA International Limited**

Richard Marks is a Chartered Civil Engineer and has 44 years' experience in the port and maritime industry, with port authorities, contractors and engineering consultants. He has wide experience of maritime development, having worked for the Port of Southampton, marine construction contractors and port consultants. He worked on the repair and construction of both gas and oil production platforms in the North Sea. He was employed by Royal Haskoning for the last 33 years until September 2012.

He has considerable experience in the planning and development of ports and harbours for all cargo modes and particularly for ferry and RoRo terminals. He is the principal author of the CIRIA Report C518 'Safety in Ports – ship to shore linkspans and walkways' published in 1999. He has recently planned a number of sustainable port developments incorporating cost effective environmental improvements and 'green' technology.

He is also Chairman of ICHCA International's International Safety Panel and is a Director of ICHCA International Limited (the cargo handling association).



**Richard Meade**  
**Editor**  
**Lloyd's List**

Richard Meade is the Editor of Lloyd's List. He has been writing about all aspects of the maritime industry for the past decade.

At various stages in his career he has specialised in maritime regulation and politics, the environmental and piracy, but as editor he is currently responsible for the daily output of Lloyd's List in print and online. He joined Lloyd's List in 2006 as News Editor after jumping ship from the weekly maritime magazine Fairplay where he ran the news and features desk.

## Excellence in Investor Relations and Financial Communications Your Link With the Global Investment Community

With its headquarters in New York and presence in London and Athens, Capital Link has been active since 1995 in the field of Investor Relations and Financial Communication. Its activities focus mainly on three areas: 1) Linking companies with strategic and institutional investors, bankers, analysts, and the financial media in Europe and the United States, 2) American Closed-End Funds and ETFs, 3) Listed shipping Companies. Capital Link's programs combine IR, IT and financial media in one comprehensive package enabling Companies to maximize their penetration and recognition in the global investment community.

**Capital Link** maintains close collaboration with the three main US Stock Exchanges (New York Stock Exchange, American Stock Exchange (now part of NYSE) and NASDAQ), the London Stock Exchange, the Athens Stock Exchange as well as numerous companies in Greece, Europe, US and Chile. It also organizes annually in New York, London and Athens a series of Investment Forums focusing on its main activity fields ([www.capitallinkforum.com](http://www.capitallinkforum.com)).

**Capital Link** has a leading position globally in the area of Investor Relations with respect to **shipping**, as it cooperates with 25 shipping companies listed on the three US Stock Exchanges, as well as in London (LSE and AIM) and Milan. Capital Link is by far the most recognizable IR firm in this sector with unique access to investors, analysts, media and bankers. It has built the most extensive and effective platform for linking Listed shipping Companies with the investment community in Europe and the United States. Capital Link is a member of the Baltic Exchange and organizes regularly Analyst and CEO Forums on tankers, containers and dry bulk shipping. Additionally, it holds annually the "Invest in International Shipping" Capital Link Forums in New York and London. Finally, it also maintains a shipping portal with information on all UK and US Listed shipping Companies ([www.capitallinkshipping.com](http://www.capitallinkshipping.com)).

**Capital Link** has also a leading position in **US Closed-End funds and ETFs**, as it cooperates with the major fund sponsors in these sectors. The Annual Capital Link "Closed-End Fund and Global ETF" Forum taking place in New York, already in its 11th year, is considered the most significant Forum of the sector. In the context of this Forum, Capital Link organizes the "Annual Closed-End Fund & Global ETF Awards" which recognize funds and managers who adhere to high standards of Corporate Governance, financial disclosure and Investor Relations. Capital Link also maintains a portal with information on these funds ([www.closedendfundforum.com](http://www.closedendfundforum.com)).

Capital Link has built one of the most extensive and effective networks for the promotion of **international companies** that want to access the European and US capital markets. In this area, Capital Link has built extensive **regional expertise across developed and emerging markets** having worked with listed companies and capital markets related organizations from several countries, including Canada, Chile, Cyprus, Greece, France, Germany, Ireland, Italy, Portugal, Russia, Spain, Switzerland, Turkey, United Kingdom and the United States. Also, **broad and diversified industry expertise** with a client base across several sectors - banking & finance, chemicals, cement & construction, food and beverage, insurance, investment management, IT & computers, mining, oil & energy, packaging, pharmaceuticals & cosmetics, retailing, telecommunications, transportation etc.

Capital Link is proud to have worked with several **governmental organizations** organizing presentations to U.S. investors for the **Finance Ministers** of Bulgaria, France, Greece and Portugal. We have worked with the majority of **Stock Exchanges** in the United States and Europe (New York, American, NASDAQ, Chicago Board Options Exchange, Athens Exchange, Euronext, London Stock Exchange/ AIM, Deutsche Boerse, Lisbon Stock Exchange, MICEX, Swiss Exchanges. The Paris Bourse was our first client in 1995.



Prior to that he took the traditional route into the shipping sector, via a degree in psychology and a two year stint at the Financial Times Group. He is married and lives in North London.



**Stavros Meidanis**  
**LRQA/Marine Business Centre Manager**  
**Lloyd's Register**

Mr. Meidanis first joined Lloyd's Register 1999 and worked as a Marine Surveyor and Quality Lead Auditor, until 2003, when he took over responsibility for development of Lloyd's Register's Quality Assurance Business Development Team in Greece and East European Area. In 2006, he was appointed Marine Client Manager for Lloyd's Register's of Shipping, based in Piraeus. In this role he focused on marine operations, service delivery and business development in Greece, for Lloyd's Register Key Marine Clients.

From November 2008, he was promoted to Global Manager for Marine Management Systems, leading the LRQA/Marine Business Centre. This Business Centre focuses on the development and integration of Management Systems and related products for Shipping sector. He is also responsible for the implementation of LR's Group Strategy regarding the sustainable implementation of Management Systems in Supply Chain across the world.



**Nikos Mikelis**  
**Head, Marine Pollution Prevention & Ship Recycling**  
**International Maritime Organization**

Dr. Nikos Mikelis graduated in naval architecture from the University of Newcastle and obtained Master's and Doctorate degrees from University College, London University.

He has worked in ship classification; then for a shipping company as superintendent, technical manager and then director; and as an independent consultant. In 2006 he joined the International Maritime Organization, where currently he is Head, Marine Pollution Prevention and Ship Recycling in the Organization's Marine Environment Division.

In the past he has served as Council Member of INTERTANKO, Chairman of the "INTERTANKO Safety, Technical & Environmental Committee", member of the "Safety of Navigation & Protection of the Marine Environment Committee" of the Union of Greek Shipowners, and Chairman of the London Greek Technical Committee of Det norske Veritas. He has written around 50 learned papers and numerous articles in the maritime press. He is a freeman of the City of London.

**Vassilis Papageorgiou**  
**Vice Chairman**  
**Tsakos Group**



**Revd. Canon Ken Peters**  
**Director of Justice & Welfare**  
**The Mission to Seafares**

The Revd. Canon Ken Peters, RNR, Dip.Th, MBA, MA, FNI, MIW, after undergraduate studies at the University of Wales, Cardiff, Ken was ordained an Anglican Priest in 1978. In 1980 he became a maritime ministry practitioner for The Mission to Seafarers serving in Europe and Japan. He is an Honorary Canon Emeritus of the Cathedral Church of St Michael, of the Diocese of Kobe in the Nippon Sei Ko Kai, (Holy Catholic Church of Japan). Since 1994 Ken has been Director of Justice & Welfare on the Executive of The Mission to Seafarers. In 2012 Ken qualified as a UN – ILO Trainer of Flag State Inspectors and Port State Control Officers in the International Maritime Law focus of the MLC 2006.

In 1985 Ken graduated in Tokyo with a Master of Business Administration degree and in 2002 graduated in London with a Master of Arts degree in Maritime Policy. In 1995 he was elected a Companion of The Nautical Institute and elected a Fellow in 2011. In 1996 he was admitted a Member of The Institute of Welfare.

Ken is a Trustee of:

- Merchant Navy Welfare Board
- International Christian Maritime Association
- Port of Bristol International Seafarers Centre
- Port of Felixstowe International Seafarers Centre
- La Maison du Marin Britannique, Dunkerque, France

Ken is a member of the Executive Committee of the International Christian Maritime Association. He is the Chairman of the ICMA Delegation to the UN at the International Maritime Organisation and Vice Chairman of the ICMA Delegation to the UN at the International Labour Organisation. He serves on the advisory board of the Seafarers International Research Centre at the University of Wales at Cardiff and the Strategic Review group of the International Committee on Seafarers Welfare. With active service in the 1990-1991 Gulf War Ken completed twelve years as a Royal Naval Reserve Chaplain.



**Jakob Buus Petersen**  
**Director of Energy Efficiency**  
**ABS**

Jakob Buus Petersen is Director of Energy Efficiency at ABS. He is responsible for the development and implementation of the classification society's energy efficiency initiatives and programs. Petersen brings more than 25 years of technical and operational experience to his current role and has gained international recognition for his work on ship performance.

Petersen began his maritime career as a naval architect with Force Technology, rising to the position of Chief Specialist. Prior to joining ABS, he served as Chief Specialist and Head of the Vessel Performance Department within Maersk Maritime Technology for the A.P. Moller-Maersk Group in Copenhagen. He successfully led the implementation and management of the Vessel Performance Management Service focused on optimizing the operational performance of a large fleet.

*www.maritimecsr.com*



A permanent web-based resource, **www.maritimecsr.com** not only centralizes information on corporate social responsibility (CSR) in the shipping and offshore industries, but it also identifies, showcases, and publicizes initiatives and practices by governmental and non-governmental organizations, industry associations, and especially companies.



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Email: [forum@capitallink.com](mailto:forum@capitallink.com)

# SPEAKER BIOS

Petersen's professional experience encompasses fuel efficiency, fuel indexing, EEDI, EEOI, ship performance and manoeuvring. He also headed the optimization of the hull and propeller for Maersk's next generation container ships.

Petersen holds an MSc in Naval Architecture and a PhD for "Nonlinear Strip Theories for Ship Response in Waves" from the Technical University of Denmark. He has been involved in many industry committees and joint industry projects, including the ITTC Manoeuvring Committee which he chaired for three years.



**Mike Powell**  
**Head of Industry Liaison**  
**Chenega Federal Systems**

With more than 30 years in shipping Mike has served as Master, qualified as a solicitor, and held a variety of senior roles in technical, legal, assurance and commercial disciplines. Throughout his career he has been passionate about the safety and operational integrity of ships and the business benefits which result from first class operations.

Mike's previous roles have included; Global Head of Tanker Operations for Glencore's ST Shipping & Transport, Global Head of Voyage Operations and Manager of Audit & Inspection for BP Shipping, Director (Maritime) of the Confidential Hazardous Incident Reporting Programme (CHIRP) and Marine Operations Advisor to Enterprise Oil plc., amongst others. Through Cardinal Point Marine Ltd. Mike now applies the full breadth and depth of his experience and passion for thorough understanding of process, risk and performance for the benefit of his clients and is pleased to act as Head of Industry Liaison for Chenega Federal Systems' "Open Ocean" Integrated Maritime Security Programme.

Mike is a Liveryman and past Warden of the Honourable Company of Master Mariners and a Fellow of the Nautical Institute.

Cardinal Point Marine is a shipping consultancy providing services to the global shipping industry. It was established by Mike Powell in 2011.



**Nishatabbas Rehmatulla**  
**Doctoral Researcher**  
**UCL Energy Institute**

Nishat is a doctoral researcher at UCL Energy Institute and works in the policy work package of the "Low Carbon Shipping – A systems Approach" project. He has degrees in BSc Management and MSc in Energy, Trade & Finance from Cass Business School, London. His doctoral research has focussed on barriers that are hindering uptake of carbon abatement technologies and operations in shipping. He is actively engaged in the shipping industry through his written work and communicating his research with the industry through reports and forums. He attends IMO MEPC meetings to keep abreast of policy developments in the industry. He has been involved in a project to deliver a global shipping model to the International Energy Association and has been currently seconded to Forum for the Future as a researcher for the Sustainable Shipping Initiative finance and technology work stream.



**Anil Sharma**  
**Founder, President and Chief Executive Officer**  
**GMS**

Dr. Anil Sharma is the Founder, President and Chief Executive Officer of GMS.

Originally from Bhavnagar, India (site of the world's largest number of ship recycling yards in Alang), he earned his Master's (MBA) and Doctorate (DBA) degrees in Business Administration from universities in USA. Subsequently, Dr. Sharma worked in academia for 10 years.

In 1992, Dr. Sharma launched GMS, primarily to buy old US and Russian Naval vessels for recycling. In May 1996, Dr. Sharma resigned from academia as a tenured Professor and ex-Chairman of the Business Department to focus on the ever-expanding global activities of GMS. Business grew rapidly due to GMS's strong performance, clean dealings, competitive prices and professionalism. For the last several years, GMS has been the world's LARGEST Cash Buyer of ships for recycling. About a third of the world's ships sold for recycling in the last few years have been negotiated by GMS. Some of the world's largest ship owners sell their ships exclusively to GMS.

Through Dr. Sharma efforts, GMS has contributed extensively to agendas that create a safer and responsible ship recycling processes. Dr. Sharma was invited as a delegate to the IMO's workshop on the proposed convention to Ship Recycling. He has written and spoken extensively on the topic of Ship Recycling at seminars and conferences worldwide. GMS is the world's FIRST ISO 9001:2000 certified Cash Buyer. GMS is also the FIRST Cash Buyer to develop and promote a Green Ship Recycling Program in collaboration with Germanischer Lloyd, Germany.

In 2010 and 2011, Lloyd's List ranked Dr. Sharma as one of the 100 most influential people in Shipping!

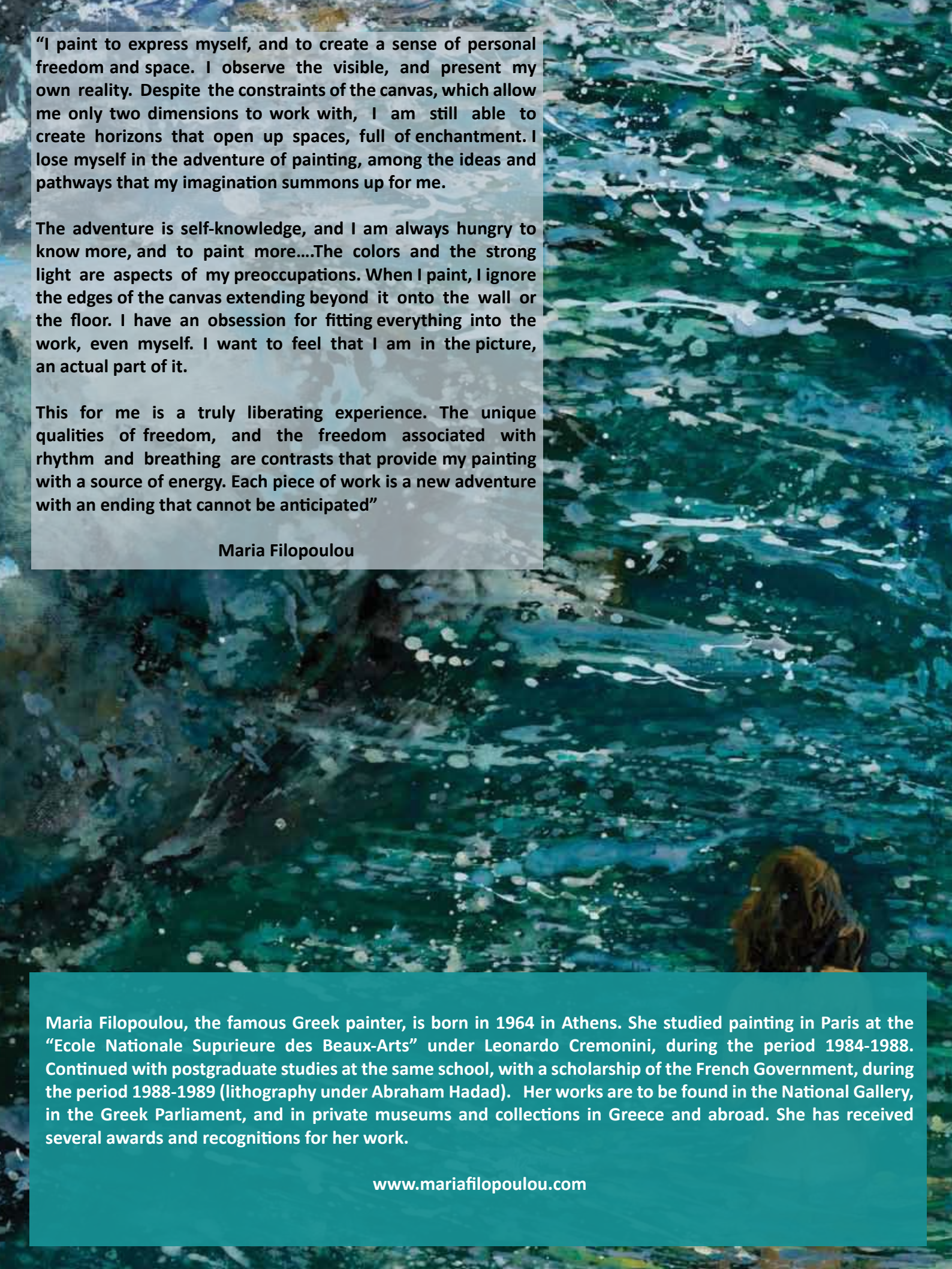


**Jonathan R. Stoneley**  
**Environment & Compliance Manager**  
**Cargill**

Jonathan Stoneley spent 14 years at sea serving on all vessel types from Cadet through to Master. On coming ashore he spent 3 years working with London law firm Norton Rose dealing mainly with Admiralty Law. For the last 16 years he has been the "Environment & Compliance Manager" for Cargill's Ocean Transportation business unit and is based in London and Geneva. His main responsibilities include dealing with marine claims, control of Cargill's ship and owner vetting program for tankers and bulk carriers and in addition is responsible for Cargill's environmental initiatives and Corporate Responsibility in shipping.

Jonathan is a Director of Rightship pte, the Australian based ship vetting company, he is also a director of the seafarer's charity "The Sailors Society" and sits on the Advisory Board of Equasis and the Intercargo London Committee. He represents Cargill at The Sustainable Shipping Initiative, OCIMF, CDI, The Chamber of Shipping and lobby's the USCG and EU maritime authorities on Cargill's behalf. Jonathan is also responsible for various marine insurance and operational matters, he is a Fellow of The Nautical Institute and a Younger Brother of Trinity House.





"I paint to express myself, and to create a sense of personal freedom and space. I observe the visible, and present my own reality. Despite the constraints of the canvas, which allow me only two dimensions to work with, I am still able to create horizons that open up spaces, full of enchantment. I lose myself in the adventure of painting, among the ideas and pathways that my imagination summons up for me.

The adventure is self-knowledge, and I am always hungry to know more, and to paint more....The colors and the strong light are aspects of my preoccupations. When I paint, I ignore the edges of the canvas extending beyond it onto the wall or the floor. I have an obsession for fitting everything into the work, even myself. I want to feel that I am in the picture, an actual part of it.

This for me is a truly liberating experience. The unique qualities of freedom, and the freedom associated with rhythm and breathing are contrasts that provide my painting with a source of energy. Each piece of work is a new adventure with an ending that cannot be anticipated"

Maria Filopoulou

Maria Filopoulou, the famous Greek painter, is born in 1964 in Athens. She studied painting in Paris at the "Ecole Nationale Supérieure des Beaux-Arts" under Leonardo Cremonini, during the period 1984-1988. Continued with postgraduate studies at the same school, with a scholarship of the French Government, during the period 1988-1989 (lithography under Abraham Hadad). Her works are to be found in the National Gallery, in the Greek Parliament, and in private museums and collections in Greece and abroad. She has received several awards and recognitions for her work.

[www.mariafilopoulou.com](http://www.mariafilopoulou.com)





**Roger Strevens**  
**Vice President, Global Head of Environment**  
**Wallenius Wilhelmsen Logistics**

Roger earned a degree in mechanical engineering from the University of Dublin, Trinity College. From there he began working for an environmental engineering company and has maintained an environmental theme in his career ever since. In 2006 he joined the Wilhelmsen Ships Services in Oslo, Norway as an environmental product manager.

The role presented an interesting mix of commercial, communications and technical challenges and was a springboard for the move to an environmental business development position with Wilhelmsen Technical Solutions which he held from 2010 to mid 2012. In June he took over the role of the VP, Global Head of Environment at Wallenius Wilhelmsen Logistics and will continue WWL's strong work on environmental issues, a critical element of the company's global commercial relations and approach to a sustainable business.



**Peter M Swift**  
**Former Managing Director**  
**INTERTANKO**

Dr. Peter Swift retired recently, after ten years, as Managing Director of INTERTANKO (The International Association of Independent Tanker Owners). He presently chairs the pan-industry "Maritime Piracy – Humanitarian Response Programme" and is involved with several seafarer welfare charities, including the Sailors' Society.

He is also representing the Royal Institution of Naval Architects at key IMO meetings. He is a member of the Advisory Board of the Green Award, Chairman of the Korean Register's European Committee, a member of the American Bureau of Shipping and a Director of the Maritime Industry Foundation.

He is a Naval Architect, with a doctorate in Marine Transportation Economics.



**Kuba Szymanski**  
**Secretary General**  
**InterManager**

Captain Kuba Szymanski started his sea carrier in 1985. Graduated from the Maritime University of Szczecin with Master Degree and started his deck officer carrier with then Dorchester Maritime Limited Isle of Man. Sailed Gas / Chemical and Product tankers, reaching his first command as a Master in 1999.

In 2001 commenced shore assignment as a Marine Superintendent in the parent Dorchester Maritime Ltd IOM, and was promoted to Marine Manager, DPA in 2004.

In 2007 joined MOLTANK Ship Management in London as a General Manager. In 2010 joined InterManager as Secretary General and moved back to the Isle of Man Captain Szymanski was among very first Lloyds Academy students on the Ship Superintendency course in 2003-2004.

In order to broaden his Managerial horizons studied Executive MBA with International Business School Isle of Man / John Moore Liverpool.

Captain Szymanski lectures Risk Management, Information Management, Management of Change in International Business School Isle of Man on the Superintendency Courses.



**Karianne Tieleman**  
**Head of Risk and Portfolio Management**  
**Energy & Transportation**  
**ABN AMRO Bank**

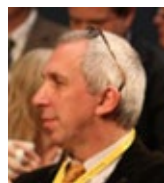
Past • Risk and Portfolio Manager Transportation at Fortis Bank (Nederland) • Manager Shipping Equity Fund at Fortis • Accountmanager at DVB • Bunker trader at Oilshipping



**George A. Tsavlis**  
**Principal**  
**Tsavlis Salvage Group**

Mr. George A. Tsavlis was born in London. He graduated from Athens College in 1968 and having acquired professional qualifications in Shipping (F.I.C.S., A.C.I.Arb), he concluded his graduate and post graduate studies in Shipping Law at University College London in 1973, with an L.L.M. degree. In 2009 he was qualified as a Mediator at the ADR Group London.

He familiarized himself with the shipping and salvage sectors from a very early age by being engaged in the family business. George is a Principal at "Tsavlis Salvage Group" and represents the business on both a commercial and environmental basis internationally. He holds the position of elected Chairman of INTERMEPA (International Marine Environment Protection Association), Chairman of CYMEPA (Cyprus Marine Environmental Protection Association), which received the "Cyprus Maritime Prize 2007", as well as member of the Board of Directors of the Cyprus Union of Shipowners. George is a frequent keynote speaker and panelist at numerous maritime related conferences. He is an avid supporter of various charities, an art and music enthusiast and has completed nine London marathons. He is a father of five children.



**Dirk Vande Velde**  
**Environment & Social Business Affairs**  
**Director**  
**Mediterranean Shipping Co.**

Licentiate Maritime Sciences at the Nautical College in Antwerp and University of Gent.

Business Economist and Engineer at the Saint Louis Faculty in Brussels.

Licentiate Port, Transport and Logistics at the Antwerp University. Intermodal DGSA ADR, RID all classes.

7 years FG Officer / Captain (at the seven seas). 6 years Terminal Manager Muller Thomson Antwerp. 4 years Nautical Expert for the Nautical Commission with the Court. Since 1993 with MSC as Director.



**Patrick Verhoeven**  
**Secretary General**  
**European Sea Ports Organisation (ESPO)**

After completing his studies in transport economics and maritime law at the University of Antwerp, Patrick Verhoeven started his career in the maritime sector in 1991, working in various departments of the Antwerp-based ship agent Grisar & Velge.

In 1993 he moved to Brussels where he established the office of FEPORT, the Federation of European Private Port Operators.

Patrick Verhoeven was the first Secretary General of the organisation, a position which he held for seven years. During this period he also represented the interests of UNISTOCK - the European federation of agribulk storekeepers - and ECASBA - the European association of ship brokers and agents.

In 2000, Patrick Verhoeven was appointed Secretary General of the European Sea Ports Organisation. ESPO represents the port authorities, port associations and port administrations of the seaports of the European Union. The organisation was established in 1993 to promote policies and viewpoints of the European port sector with, primarily, the institutions of the European Union.

In parallel to his activities for ESPO, Patrick Verhoeven is currently preparing a doctoral thesis at the University of Antwerp on port management reform in Europe.

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NEW YORK, USA  
230 Park Avenue, Suite 1536  
New York, NY 10169  
Tel.: +1 (212) 661 7566  
Fax.: +1 (212) 661 7526

LONDON, UK  
2/8 Victoria Avenue, Longcroft House  
London, EC2M 4NS  
Tel.: +44 (0) 203 206 1322  
Fax.: +44 (0) 203 206 1321

ATHENS, GREECE  
Agiou Konstantinou 40, # A5  
151-24 Maroussi, Athens - Greece  
Tel.: +30 (210) 6109 800  
Fax.: +30 (210) 6109 801