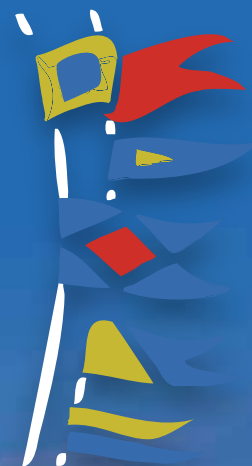


8th Annual Capital Link Operational Excellence in Shipping Forum

Best Industry Practices - A Competitive Advantage

Tuesday, October 30, 2018 - Athens



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8th Annual Capital Link Operational Excellence in Shipping Forum

Best Industry Practices – A Competitive Advantage

Tuesday, October 30, 2018 - Hilton Athens Hotel, Athens



We proudly welcome you to the 8th **Annual Operational Excellence in Shipping Forum** in Athens, a major international hub for the global maritime industry, focusing on the topic “Best Industry Practices – A Competitive Advantage”.

This year’s forum focused on “**The Industry at Crossroads**” as the industry has to decide on specific strategies addressing the challenges ahead. Thus, we focused on three main topics, all of which are game changers for the industry. The first one is the transformational impact of Technology and Digitalization. The second relates to the importance and necessity of Maritime Education. And third one, to which we devote the biggest part of the Forum refers to the upcoming Environmental Regulations and how these can and will impact the shipping industry from an operational, investment and risk/financial viewpoints. The Forum aims to showcase that the consistent application of Best Industry Practices can generate tangible practical benefits and can translate into a competitive advantage.

The Forum brings together leading shipping companies, major charterers, financiers, insurers, classification societies, and other leading industry participants. It provides an interactive platform on the topic of Best Practices linking industry, government and non-governmental organizations, industry associations, the financial and investment community, and the public at large.

We are pleased to present “Capital Link’s 2018 Maritime CSR Leadership Award” to Mr. Philippe Louis-Dreyfus, Chairman of Louis Dreyfus Armateurs S.A.S. and Former President of BIMCO for his commitment and hard work promoting Best Industry Practices during his long and distinguished career. The Award recognizes individuals for their Leadership and Commitment to Best Industry Practices, Sustainability & CSR in the Maritime Sector.

We would like to thank all the sponsors, companies, organizations, and media partners for their continued support and contribution in making this event such a success.

Sincerely,
Nicolas Bornozis
President
Capital Link, Inc.



Capital Link, Inc.

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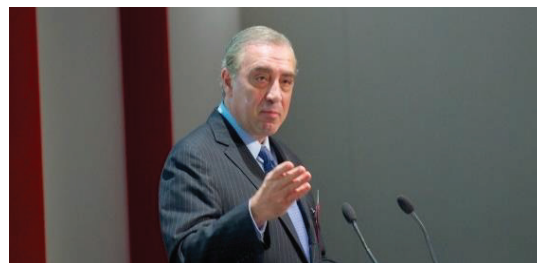
CAPITAL LINK MARITIME CSR LEADERSHIP AWARD ATHENS



2017 Honoree: **John Platsidakis**, *Chairman of Intercargo; Managing Director at Anangel Maritime Services, Inc.*
November 1, 2017



2016 Honoree: **Jeremy Penn**, *Chief Executive of The Baltic Exchange*
November 2, 2016



2015 Honoree: **Nikolas P. Tsakos**, *Chairman of Intertanko and President & CEO of Tsakos Energy Navigation Ltd*
November 3, 2015



2014 Honoree: **Efthimios Mitropoulos**, *Chairman of the Board for "Maria Tsakos" Foundation; and Secretary General Emeritus of The International Maritime Organization (IMO)*
November 4, 2014

2013 Honoree: **Clay Maitland**, *Founding Chairman of NAMEPA; and Managing Partner of International Registries, Inc.*
October 24, 2013



8th Annual Capital Link
Operational Excellence in Shipping Forum
Best Industry Practices – A Competitive Advantage
Tuesday, October 30, 2018 – Hilton Athens Hotel, Athens

THE 2018 CAPITAL LINK MARITIME CSR LEADERSHIP AWARD



Presented to:

Mr. Philippe Louis-Dreyfus

Chairman

Louis Dreyfus Armateurs

In Recognition of his Commitment in Applying & Promoting
Best Industry Practices

Presented by: **Mr. P.C. Laskaridis**

CEO – Lavinia Corp./Laskaridis Shipping Co. Ltd.

President – European Community Shipowners Associations

In 1974, after having acquired a shipping experience in London and Oslo, Philippe Louis-Dreyfus joined Banque Louis Dreyfus where he created a specialized shipping finance department.

In 1986, he left his family group to go and work with Banque Pallas France, in charge of the business and corporate division.

In 1994, he became President of Credit Naval. In 1996, he returned to his family business to take the responsibility of Louis Dreyfus Armateurs, of which, together with his children, he finally took over 100 % control.

Philippe Louis-Dreyfus was elected President of Armateurs de France (2002-2004), the French Shipowners' association, and also President of ECSA, the European Community Shipowners' Associations (2006-2009) of which he remains Vice-president. He has also been President of BIMCO (2015-2017).


He is member of the board of the French International Business Confederation (Medef International) of which he is also Vice-President, and of the French C.C.E. network (French foreign trade advisors).

Among other distinctions, Philippe Louis-Dreyfus is Commandeur of the Legion d'Honneur, and Officer of the British Empire (OBE).

THE SHIPPING INDUSTRY AT CROSSROADS – OPTIONS, STRATEGIES & RISKS MOVING AHEAD

8:45 AM – 9:15 AM	REGISTRATION & COFFEE	
9:15 AM – 9:20 AM	Welcome Remarks	Mr. Nicolas Bornozis, President – Capital Link
9:20 AM – 10:05 AM	Digitalization & Cybersecurity <i>Technological Innovation Transforming Shipping</i>	Moderator: Mr. Nick Brown, Marine & Offshore Director – Lloyd’s Register Panelists: <ul style="list-style-type: none">Mr. Salvatore d’Amico, Fleet Director - d’Amico Societa di NavigazioneMr. Mark O’Neil, President - Columbia ShipmanagementMr. Theofanis Sallis, Head of Operations & Technology - Gaslog LtdMr. Mark Pearson, Managing Director - Maran TankersMs. Despina Panayiotou Theodosiou, Chief Executive Officer – Tototheo Maritime Ltd
10:05 AM – 10:20 AM	Connecting Ports, Vessels & People	Mr. Andreas Chrysostomou, Chief Strategy Officer – Tototheo Maritime Ltd
10:20 AM – 10:35 AM	Innovative Shipyard Solutions	Mr. Charalambos Sarantitis, Technical Director - Newport Shipping
10:35 AM – 10:50 AM	Protectionism – Diversity – Marine Pollution: BIMCO’s Strategic Focus Looking Ahead	Mr. Anastassios Papagiannopoulos, President – BIMCO; CEO - Common Progress Co Na SA
10:50 AM – 11:00 AM	The Evolving Role of Women in Shipping	Mrs. Despina Panayiotou Theodosiou, President – WISTA International; Chief Executive Officer – Tototheo Maritime Ltd Ms. Angie Hartmann, President – Wista Hellas; Executive Vice President - Crew Affairs – Starbulk SA
11:00 AM – 11:20 AM	NETWORKING COFFEE BREAK	
MARITIME EDUCATION		
11:25 AM – 12:00 PM	Maritime Education	Moderator: Professor Constantine Arcoumanis, ex-Ambassador of Greece for Energy Policy & New Technologies, ex-Vice President - City University of London Panelists: <ul style="list-style-type: none">Mr. Leonidas Evgenidis, Chairman – Evgenidis Foundation; Maritime Ambassador of Greece to IMOMr. George A. Tsavliris, Principal – Tsavliris Salvage GroupMr. Dimitris Diamantis, Director General - Metropolitan CollegeMrs. Venetia Kallipoilitou, Deputy Managing Director for Human Element and Training - Tsakos Columbia Shipmanagement S. A.

ENVIRONMENTAL REGULATIONS & THE INDUSTRY'S RESPONSE		
12:00 PM – 12:15 PM	Are Regulations Addressing the Real Problems in Shipping?	Mr. John Platsidakis, Chairman - INTERCARGO ; Managing Director – Anangel Maritime Services Inc.
12:15 PM – 12:30 PM	An Update on Implementation of U.S. Ballast Water Regulations	Commander Nathan Menefee, Deputy Director of Inspections and Compliance - US Coast Guard
12:30 PM – 1:15 PM	Ballast Water Treatment <i>Panel Discussion</i>	<p>Moderator: Dr. Michalis Pantazopoulos, Managing Director – Liberian Registry – LISCR (Hellas) S.A.</p> <p>Panelists:</p> <ul style="list-style-type: none"> • Mr. Lee Adamson, Head, Public Information Services - IMO • Commander Nathan Manafee, Deputy Director of Inspections and Compliance - US Coast Guard • Mr. Konstantinos Stampedakis, Managing Director - ERMA FIRST ESK Engineering Solutions S.A. • Mr. Theo Baltatzis, Managing Director – Technomar • Mr. Loukas Barmparis, President – Safe Bulkers
1:15 PM – 2:10 PM	NETWORKING LUNCHEON	
2:15 PM – 3:10 PM	IMO 2020 – Low Sulfur Cap Compliance: Options, Strategies & Economics	<p>Moderator: Dr. George Dimopoulos, Principal Research Engineer - DNV GL</p> <p>Panelists:</p> <ul style="list-style-type: none"> • Mr. Lee Adamson, Head, Public Information Services - IMO • Mr. Mikhail Shapiro, Global Head of Marine Fuels and IMO 2020 Implementation – Glencore Energy UK Ltd (TBC) • Mr. Keith Dawe, Senior V.P. , Assets and Structuring Manager - Cargill Ocean Transportation • Mr. Dimitrios Vastarouchas, Deputy Chief Operating Officer - Danaos Corporation • Mr. Stamatis Bourboulis, General Manager - Euronav Ship Management (Hellas) Ltd • Mr. Loukas Barmparis, President – Safe Bulkers • Mr. Nicos Rescos, Chief Operating Officer – Star Bulk Carriers
3:10 PM – 3:55 PM	Decarbonization – 2020 Marine Fuels & Beyond	<p>Moderator: Dr. John Kokarakis, Vice President, Technology & Business Development, Hellenic, Black Sea Region & Middle East – Bureau Veritas Marine & Offshore Division</p> <p>Panelists:</p> <ul style="list-style-type: none"> • Mr. Lee Adamson, Head, Public Information Services - IMO • Mr. Antonis Trakakis, Technical Director - Arista Shipping • Mr. Panos Zachariadis, Technical Director – Atlantic Bulk Carriers Management Ltd. • Mr. Bill Stamatopoulos, Business Development Manager, SE Europe - Verifuel

		<ul style="list-style-type: none"> • Mr. Kostas G. Vlachos, Managing Director – Consolidated Marine Management Inc. & COO - Latsco Shipping
3:55 PM – 4:10 PM	IMO 2020 & Marine Fuels – An Oil Major’s Viewpoint	Mrs. Armelle Breneol, Senior Marine Fuels Technical Advisor – ExxonMobil Marine
4:10 PM – 4:45 PM	IMO 2020 – Risk, Finance & Insurance Implications	<p>Moderator: Mr. Nikolaos Michas, Technical Service Manager – DNV GL – Maritime Region South East Europe & Middle East</p> <p>Panelists:</p> <ul style="list-style-type: none"> • Mrs. Danai Kotsia, Business Manager & Director Transportation, Global Transportation & Logistics - ABN AMRO Bank • Mr. Dimitrios Panagopoulos, Managing Director, Shipping Finance Greece – DVB Bank • Mr. Ilias Tsakiris, CEO – The American Hellenic Hull Insurance Company • Mr. Cem Saral, CEO – Cockett Marine Oil
4:45 PM – 5:00 PM	Keeping Our Eye on The Ball: Shipping & The Environment – A Realistic Approach	Mr. George Procopiou, Founder – Dynacom Tankers , Sea Traders - Dynagas
5:00 PM – 5:15 PM	Quo Vadis? – The Industry at Crossroads	Mr. Nikos Tsakos, Chairman – INTERTANKO , President & CEO – Tsakos Energy Navigation
5:15 PM – 5:30 PM	Challenges for European Shipping in a Changing World	Mr. Panagiotis Laskaridis, President – European Community Shipowners Associations ; CEO - Lavinia Corporation / Laskaridis Shipping Company Ltd.
5:30 PM – 5:50 PM	<p>Introduced by: Mr. Panagiotis Laskaridis, President – European Community Shipowners Associations; CEO - Lavinia Corporation / Laskaridis Shipping Company Ltd.</p> <p>2018 CAPITAL LINK MARITIME CSR LEADERSHIP AWARD Presentation to</p>  <p>Mr. Philippe Louis-Dreyfus Chairman - Louis Dreyfus Armateurs S.A.S. Former President – BIMCO</p>	
5:50 PM – 7:00 PM	<p>COCKTAIL RECEPTION <i>Sponsored by</i></p> 	

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11th Annual Capital Link Shipping & Marine Services Forum

Tuesday, September 25, 2018
The Royal Society, London, UK



In cooperation with the LSE, this event provides investors with a comprehensive review of various shipping markets to investment communities in the UK and throughout Europe. Shipowners, shipping executives, institutional investors, research analysts, industry experts, commercial and investment bankers, risk advisors, private equity and venture capital firms, high-net worth investors, and financial media attend this London forum every year.



2nd Capital Link Invest in Cyprus Forum

Friday, September 28, 2018
The Metropolitan Club, New York City



This is an international Forum on Cyprus aiming to raise awareness of Cyprus as a business and investment destination to a wider audience of US investors. The Forum will cover topics on banking, financial services, energy, shipping, transportation and logistics, tourism and information technology.

10th Annual Capital Link New York Maritime Forum

Tuesday, October 9, 2018
The Metropolitan Club



New York – The Capital for Shipping

The New York Maritime Forum (NYMF) is both an investment and an industry conference with a double objective which is to provide an interactive platform for investors, financiers, cargo owners and shipowners to discuss the latest developments in the global shipping and commodity markets and to showcase and promote the role of New York as a hub for the global maritime community and attract more business to New York targeting a global industry audience.



8th Annual Capital Link Operational Excellence in Shipping Forum

Best Industry Practices – A Competitive Advantage
Tuesday, October 30, 2018 - Hilton Athens Hotel, Athens

This Forum discussed Best Industry Practices across all areas of operations such as human resources, environment, fleet operations, technology and innovation, safety and security, corporate governance and more. The Forum explores how implementation of Best Practices translates into financial, operational and commercial competitive advantages.



20th Annual Capital Link Invest in Greece Forum

Monday, December 10, 2018
The Metropolitan Club, New York City



U.S. and Greek businesses and investment communities will discuss the latest trends in the capital and stock markets while covering topics ranging from shipping, information technology, energy, banking, and finance to telecommunications and real estate. This event receives annual support from the NYSE.



10th Annual Capital Link Greek Shipping Forum "Opportunities & Challenges"

Friday, February 22, 2019
Divani Caravel Hotel - Athens, Greece



Greek shipping remains important to the maritime economy, constituting approximately 20% of the world's shipping fleet. This event will not only cover the latest developments and trends in international trade, dry bulk commodities, and the energy markets – framed against the broader backdrop of the global economy – but also review various funding alternatives for raising capital among listed and private shipping companies.



3rd Annual Capital Link Cyprus Shipping Forum

Wednesday, February 27, 2019
Columbia Plaza - Limassol, Cyprus



This event provides investors with a comprehensive review of various shipping markets to investment communities in Cyprus.. It aims to provide investors with a comprehensive review and current outlook of the various shipping, marine services and offshore markets and in addition, cover topics of critical interest to shipping industry participants, financiers and investors.



13th Annual Capital Link International Shipping & Offshore Forum

Monday, April 1, 2019
The Metropolitan Club, New York City



The thirteenth installment of the Invest in International Shipping Forums is investor-focused event allows a platform for high-level executives and shipping companies to share and examine the shipping markets in light of annual results. Institutional investors and analysts, financial advisors, bankers, financial media, and other qualified investors will be in attendance.



2nd Annual Capital Link Singapore Maritime Forum

Monday, April 8, 2019 - The Westin Singapore



This event is organized in Partnership with Columbia Shipmanagement and Singhai Marine Services. It will discuss the regulatory, geopolitical and industry trends affecting shipping. It will provide a comprehensive review and current outlook of the shipping, financial and capital markets, as well as issues related to shipmanagement, the environment, innovation, and cybersecurity. The Forum will also highlight the role of Singapore and Asia for the global shipping industry.



4th Annual Capital Link International Shipping Forum China

Friday, May 10, 2019
Grand Kempinski Hotel Shanghai, China



This event, organized in Partnership with Columbia Shipmanagement and Singhai Marine Services provides investors with a comprehensive review of various shipping markets to investment communities in China and throughout Asia. It aims to provide investors with a comprehensive review and current outlook of the various shipping, marine services and offshore markets and in addition, cover topics of critical interest to shipping industry participants, financiers and investors.



Capital Link Japan Maritime Forum

Tuesday, May 14, 2019 – Tokyo, Japan

This event will be organized in Partnership with Columbia Shipmanagement. The seminar will provide an educational foundation into all major areas of shipping markets, maritime operations, regulatory, geopolitical and industry trends affecting shipping. Participants will gain a comprehensive review of the current outlook of the various shipping sectors, environmental regulations and compliance, the impact of technology, marine insurance, shipbuilding; ship management, financial and capital markets, and topics of critical interest to shipping industry participants, financiers and investors.



18th Annual Capital Link Closed-End Funds and Global ETFs Forum

Wednesday, May 22, 2019
The Metropolitan Club, New York City

This annual event, playing host to 1,000 attendees every year, will not only address the benefits and challenges associated with using closed-end funds (CEFs) and ETFs, but will also present a networking platform for financial advisors, financial planners, institutional investors, fund and asset managers, analysts, other wealth management professionals, and major financial media.



9th Annual Capital Link CSR Forum “INVESTING IN GROWTH - THE NEW FACE OF CSR”

June 2019 - Hilton Athens Hotel, Athens



Capital Link continues to support the sustainable development in Greece by promoting and presenting both initiatives from the business side, as well as the activities and needs of NGOs. The conference will present programs and initiatives that foster entrepreneurship and innovation. It aims to present entrepreneurs with a practical guide as to how they can get financing and other types of support for their business plans. It gives them access to initiatives, programs and contacts that can help them in this direction. The Forum combines two sides.



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Tsakos Energy Navigation Ltd. (TEN) is one of the largest independent transporters of energy in the world controlling a versatile fleet of modern crude and product tankers with strong ice-class capabilities and liquefied natural gas ("LNG") vessels. TEN has established a reputation as an experienced and efficient operator of well-maintained tankers and has proactively met customers energy transportation requirements globally.

TEN's fleet currently consists of 66 double-hull vessels, including two aframax tankers under construction, constituting a mix of crude tankers, product tankers and LNG carriers, totalling 7.2 million dwt. Of the fleet in the water, 46 vessels trade in crude, 13 in products, three are shuttle tankers and two are LNG carriers.

TEN Limited is incorporated in Bermuda, managed out of Athens Greece, and listed in the New York Stock Exchange (NYSE) under the symbol TNP, and in the Bermuda Stock Exchange (BSX) under the symbol TEN. In addition, Tsakos Energy Navigation Ltd., Series B Cumulative Redeemable Perpetual Preferred shares trade on NYSE under the symbol TNPPRB, its Series C Cumulative Redeemable Perpetual Preferred Shares trade on NYSE under the symbol TNPPRC, its Series D Cumulative Perpetual Preferred Shares trade on NYSE under the symbol TNPPRD, its Series E Cumulative Redeemable Perpetual Preferred Shares trade on NYSE under the symbol TNPPRE and its Series F Cumulative Redeemable Perpetual Preferred Shares trade on NYSE under the symbol TNPPRF.

For more information about TEN please visit the Company website at www.tenn.gr

GLOBAL GOLD SPONSORS

Clay Maitland



Columbia Shipmanagement (CSM) was established in Limassol, Cyprus, in 1978. With over four decades of experience in managing all types of vessels, CSM has become a leading force in its field. With more than 380 vessels under full and crew management, Columbia is today one of the largest independent ship managers world-wide.

Columbia's core ship management offices are located in Cyprus, Germany, Singapore and China, while two affiliated offices are located in Greece and Germany.

Through its strategic network of owned crewing agencies located in Europe, Russia and Asia, Columbia has direct access to highly qualified and experienced sea-going personnel. Our 14,500+ employees, on land and at sea, form the foundation upon which we have built our range of services from technical, crew and commercial management, to new building supervision, consulting and cruise vessel services.

Columbia is committed to providing its customers with competent, safe and environmentally sound and cost efficient services meeting best industry standards. At Columbia we believe in establishing firm long-term relationships with our clients, partners, and employees, treating each individual with proper respect and dignity. With high retention rates among our employees on-board and ashore, we are able to retain valuable accumulated experience for the ultimate benefit of our clients and their assets.

At Columbia Shipmanagement our unique expertise, passion for our work and commitment to delivering quality of the highest level combine to ensure that clients of Columbia will always enjoy the finest ship management services and a trusted partner.



DNV GL is a global quality assurance and risk management company. Driven by our purpose of safeguarding life, property and the environment, we enable our customers to advance the safety and sustainability of their business.

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customers across a wide range of industries.

Combining technical, digital and operational expertise, risk methodology and in-depth industry knowledge, we empower our customers' decisions and actions with trust and confidence. We continuously invest in research and collaborative innovation to provide customers and society with operational and technological foresight.

With origins stretching back to 1864 and operations in more than 100 countries, our experts are dedicated to helping customers make the world safer, smarter and greener.



Tototheo Maritime specialises in innovative, efficient and functional solutions in the fields of digitalization, satellite and radio communication, automation and navigation systems. Headquarters are located in Cyprus and we have our own office in Greece and partner offices in Dubai and Singapore.

Our vast experience in the maritime sector provides us with the unique advantage of in depth understanding of our customers' needs combined with our dynamic approach towards innovative technologies, thus allowing our clients to generate more value out of their daily operations.

Tototheo Maritime operates in a connected dynamic and sustainable maritime sector, supported by reliable and efficient connectivity and innovative technologies – all underpinned by the Tototheo values. We conduct our business with honesty and transparency, offering equal terms of treatment without prejudice. Our team's foremost goal is to listen and confidently trek into the future while keeping a firm link to the present.

GOLD SPONSORS



Bureau Veritas is a world leader in laboratory testing, inspection and certification (TIC) services. It is the largest TIC serving the marine and offshore industries, providing classification, certification and technical services - including fuel testing.

Bureau Veritas works hand-in-hand with clients to help them optimize the safety and performance of their assets. Active across all ship types, BV also provides leading expertise in a wide variety of specialized vessels including LNG carriers, ultra large container vessels, FSRU/FSUs and expedition class cruise ships.

A key focus area for BV is supporting safety and new technology across the gas supply chain. BV is the classification market leader in new orders for LNG fueled ships and for LNG bunker vessels.

Created in 1828, the Group has more than 74,000 employees

in about 1,400 offices and laboratories around the world and a coherent network of 2,300 high qualified marine surveyors and experts operating on 180 survey center stations covering 90 countries. Bureau Veritas is listed on Euronext Paris and belongs to the Next 20 index.



About **Lloyd's Register (LR)**

We started out in 1760 as a marine classification society. Today, we're one of the world's leading providers of professional services for engineering and technology in over 75 countries. The profits we generate fund the Lloyd's Register Foundation, a charity which supports science and engineering-related research, education and public engagement around everything we do.

We provide classification, compliance and consultancy services to the marine and offshore industry, helping our clients design, construct and operate their assets to the highest levels of safety and performance, using our expertise and over 250 years' experience to deliver the smart solution for everyone.



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THE AMERICAN P&I CLUB - Founded in New York in 1917, and having recently celebrated 100 years of service to the global maritime community, the American Club is the only P&I mutual domiciled in the Americas. Part of the International Group, it offers full mutual cover for Protection and Indemnity, Freight, Demurrage and Defense risks, fixed premium insurance for smaller tonnage through Eagle Ocean Marine, as well as Hull and Machinery cover through its subsidiary, American Hellenic Hull Insurance Company Ltd. Having in recent years grown and internationalized its tonnage, the Club has a truly global reach.

In addition to their headquarters in New York, the Club's Managers, Shipowners Claims Bureau, Inc., have operations in Houston, London, Piraeus, Limassol, Shanghai and Hong Kong. Winner of the Lloyd's List North American Maritime Services Award for 2016 and the Seatrade "Investment in People" Award for 2017, the Club prides itself on its exceptional service resources. Its management staff, available 24 hours a day, include lawyers qualified in many jurisdictions, licensed mariners and other experts, able to communicate in no less than eleven languages. The Club also boasts an unsurpassed safety and loss prevention program. Its rich reserves of dedicated expertise enable it to typically exceed the service expectations of shipowners and charterers both large and small.



Danaos Shipping Co. Ltd (DAS) is the exclusive Manager of Danaos Corporation (DAC). DAC is a leading international owner of container ships who deploys its containership fleet principally under multi year charters with major liner companies that operate regularly scheduled routes between large commercial ports. As of February 28, 2017, these customers included COSCO, CMA CGM, Hyundai Merchant Marine, NileDutch, MSC, Yang Ming, ZIM, NYK, Hapag Lloyd, Maersk Line and OOCL.

OFFICES

Our head offices are located in Cyprus (Limassol), with Branch Offices in Greece (Piraeus), Ukraine (Odessa and Mariupol), Russia (St Petersburg), Tanzania (Zanzibar) and South Korea (Pusan).

FLEET DEVELOPMENT

The fleet that DAS manages boasts modern, high-quality vessels many of which have been built in the past five years using the latest in design innovations and enjoy a reputation for safety and reliability within the industry. DAS currently manages 59 containerships ranging from 2,200 TEU to

13,100 TEU with an aggregate capacity of 353,576 TEU. On January 8, 2016 we finalized the sale of the Federal.

OUR VALUES

Our values comprise of implementing the highest standards of efficiency, safety, and reliability by:

- Enhancing the training of our personnel ashore and on-board.
- Integrating fully the vessels in the organization.
- Actively participating and leading research projects in efficiency.
- Promoting company culture and bonding on all personnel on board.
- Seeking growth by our strong comparative advantages to becoming the leader in our sector.



ERMA FIRST designs and manufactures innovative Ballast Water Treatment Systems (BWTS) in compliance with the latest legislation. ERMA FIRST BWTS FIT holds USCG Type Approval, Final Approval by IMO and Type Approval by LR. Nowadays, ERMA FIRST has a prestigious reference list comprised of ship-owners and shipyards worldwide.

ERMA FIRST BWTS FIT is an advanced modular developed to exceed all special installation requirements. Covering an extensive capacity range of 50-3740 m³/hr, the system is suitable for newbuilds as well as for retrofits of all types and sizes of vessels. The major components of the system are an automatic back-flushing filter and an electrolytic cell of outstanding performance under the most demanding conditions. Using an active substance produced by the method of electrolysis, the re-growth of microorganisms is eliminated.

Contact:

Irene Vitsara

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Web: www.ermafirst.com



Celebrating their platinum anniversary this year, the **Liberian Registry** has been proudly serving the shipping industry for over 70 years. As a founding member of the International Maritime Organization (IMO), Liberia has taken a leading role in global shipping at a very early stage and continues to be a member of the IMO Council.

With a fleet of more than 4,275 vessels, aggregating 157 million gross tons, Liberia is the fastest growing major open registry so far in 2018. Given the size of their fleet and their

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continued growth, the Registry has built an extensive global infrastructure of support which is made up of 28 regional offices and over 450 nautical inspectors and auditors providing 24-hour service anytime and anywhere in the world.

Liberia is an industry leader in technological innovation and has launched numerous programs in recent years embracing digitalization and interactive platforms, which will further streamline the entire registration process, making life easier for owners and proving that all flags are not alike.



Metropolitan College, founded in 1982, is the largest UK TNE provider in Greece and, in collaboration with five UK state universities, delivers 58 different Bachelors and Masters in four campuses around Greece, with 21.700m² campus facilities. It is accredited by the British Accreditation Council, and it is the only college in Greece which is member of Compostela Group of Universities. It offers a wide variety of subjects:

- Business
- Computing
- Tourism
- Shipping
- Health Sciences
- Architecture, Engineering and the Built Environment
- Human Sciences
- Culture and Communication

In 2018, Metropolitan College launched its Maritime & SuperYacht Academy in partnership with Solent University in Southampton, giving the opportunity to young people to attend one of the world's leading maritime academies without leaving Greece. The Academy is based in the new modern 3,500m² facilities in the heart of Piraeus port. Metropolitan College collaborates with the world-leading,

70-year-old Warsaw School of Maritime Science and Engineering of Solent University, the world's premier maritime education and training provider offering first class education, training, consultancy and research services to the international shipping, commercial yacht, and offshore oil and gas industries. The Maritime & SuperYacht Academy delivers Maritime Education which covers the whole range of maritime training, starting with merchant navy officers, Yacht/Superyacht officers and crews, undergraduate and postgraduate studies in Shipping and Port Management.

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Korean Air link to website below:
www.koreanair.com



Flott & Co. PC is a recognized expert in US taxation of international transportation, particularly as it affects foreign shipping companies operating vessels that call to lift or discharge cargo at US ports.

Our principal, Stephen Flott, has been involved in assisting international shipping companies since the Tax Reform Act of 1986 changed US taxation of international shipping. Indeed, when tax returns were due for the 1987 tax year, the first year in which the new rules applied, Stephen worked with the IRS to develop exemption language for US tax returns. Flott & Co. PC monitors developments in the US shipping tax and assists foreign shipping companies with their US compliance obligations. Since 1988, the firm has advised P&I Clubs, BIMCO, INTERTAKO, the Greek Shipping Cooperation Committee, the Union of Greek Shipowners, individual shipowners and shipping investors on the application of the tax and the exemptions.

Flott & Co. PC's knowledge and experience in the US taxation of international shipping ensure our clients understand the application of the US tax rules to their circumstances and that they meet their US tax compliance obligations in a timely and cost-efficient manner. For more information please visit our website: www.flottco.com.

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- Bread substitutes
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E.J. PAPADOPOULOS S.A. is the leader in the biscuits category, and holds a significant market share in the bread substitutes category, while producing innovative and functional products to satisfy its consumers' needs (Sugar free / with B Glucan / Gluten free).

The company's products are available in more than 45 countries, in all five continents, while Caprice remains the company's No.1 exported product. The company counts dozens of awards in Greek and international exhibitions.

Finally, the company participates actively in the country's development, by investing, providing jobs and strengthening the Greek economy and development in every possible way, contributing to a better tomorrow.

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<http://kanakismenelaos.com>

Capital Link always aiming to support and promote the initiatives that benefit the vulnerable Social Groups and Society, selected as the music soundtrack of the Forum the compositions of **Mr. Menelaos Kanakis**, Psychologist/ Psychotherapist/Social Worker, Associate of the Therapeutic & Training Institute "Antistixi" and Psychosocial Support Programs Coordinator of the Hellenic Red Cross Social Welfare Division, part of the International Federation of the Red Cross.

The magic of exploring the human soul and the magical world of music have always enchanted Menelaos Kanakis. After a thorough search and study in various fields, he was fascinated by the science of psychology, which is his profession, whilst he carried on his music engagement by composing and orchestrating his own melodies.

He managed to "combine" the benefits of psychotherapy

with the symbolic language of music, which releases emotion, affects the person's biopsychic functions but also is intimately related to the social and cultural life and truth of every human being and every country. His job, his hobbies and his family are the great loves of his life offering him joy and satisfaction.

Mr. Kanakis combines in a very special way his profession employment as a Psychologist / Psychotherapist / Social Worker and the composition and orchestration of music. His musical compositions have become soundtracks for Presentations, Videos, Lectures and Conferences both in Greece and abroad on topics with particular sensitivity to Society such as:

* Presentations at the Platform for European Red Cross Cooperation on Refugees, Asylum Seekers and Migrants (PERCO) *Presentations at the transnational Network for Social Inclusion and Vocational integration of Asylum



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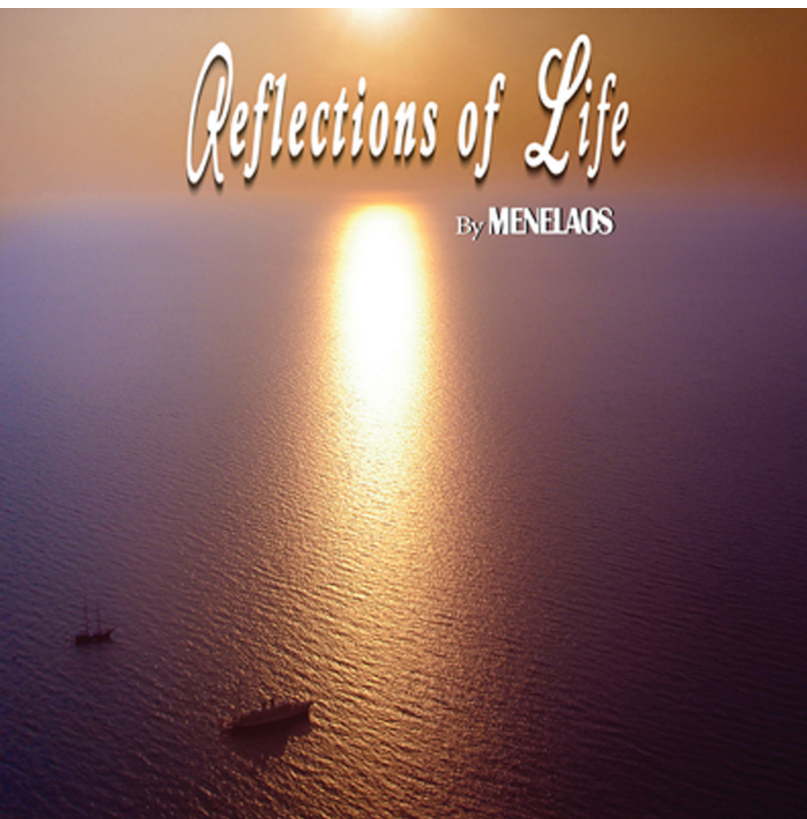
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seekers and Victims of human trafficking (SAVIAV)* The Mediterranean Red Cross/Red Crescent Migration Platform *Celebrations for the 50 years of operation of the Athens Center for Child Psychopsychic Hygiene, * Training and Speeches to volunteers of the Hellenic Red Cross etc. He is also sensitized through his professional experience in providing psychosocial support for the importance of the project provided by the Red Cross as well as other NGOs in vulnerable social groups.

In 2016, FM RECORDS released his first digital album with 14 musical compositions and titled "Moments" by Menelaos".

In 2018, FM RECORDS released his second digital album, "Reflections of Life", with 14 musical compositions, dedicated to life itself, with gratitude for all the good, as well as the negative aspects of it. To life which has its own unique ways to make us more mature and wealthy through the challenges even if we do not realize it in advance. The album "Reflections of Life" is the music capture of the different aspects and expressions of life. It is a music journey with emotions and experiences which are expressed by music. Each track is mostly a part of soul and emotion evolved step by step during the process of orchestration.
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Antenna Group has an innovative and flexible business model that enables it to develop individual assets with specifically tailored approaches. Its programs enjoy an international reach of more than 85 million through cable and satellite and 490 million people visit Antenna Group's websites every year. It's TV and radio operations reach more than 40million in Southeast Europe.

Antenna Group's strategy is to pursue high-growth opportunities in both existing and new markets, leveraging the Group's media expertise, deep investment insight and strong financial discipline.

Antenna Group has a bold opportunistic approach, embracing technology and new market opportunities as they arise. In the new media landscape, Antenna Group stays ahead of the curve and keeps its finger on the pulse for important industry trends and opportunities, such as the role of digital and the changing habits of consumers. At the heart of Antenna Group's strategy is a profound understanding of consumers' needs and the fact that having the right content is the decisive factor. Antenna Group's business strategy is platform-agnostic and embraces that different consumers will use multiple platforms.

Looking ahead, Antenna Group has ambitious plans to drive growth through consolidating its leading position in Eastern Europe and will continue to build a global portfolio of media and digital operations by offering the best and most exciting content for its customers over a range of fast-growing platforms.



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Economia group is publishing business magazines and books in Greek and English, and organizes conferences and seminars. Economia Group is aiming at offering an overview of the Greek economy and entrepreneurship through the years.

"Οικονομική Επιθεώρηση" is the sole monthly magazine for the economy, which is published in Greece, since 1934, and is also member of the European Business Press (EBP). It holds the exclusive right to publish articles of "The Economist" in Greece, since 1976.

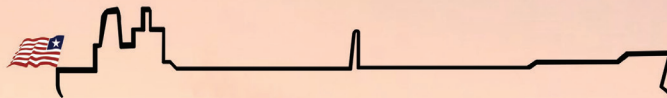
"Greek Business File" is the sole English-language magazine for the Greek economy, which is issued five times per year, since 1991, and includes a variety of analyses on financial, banking, shipping and business issues.

Books by economia Publishing-KERKYRA Publications are focusing on Greek economy, entrepreneurship and Greek culture in both Greek and English.

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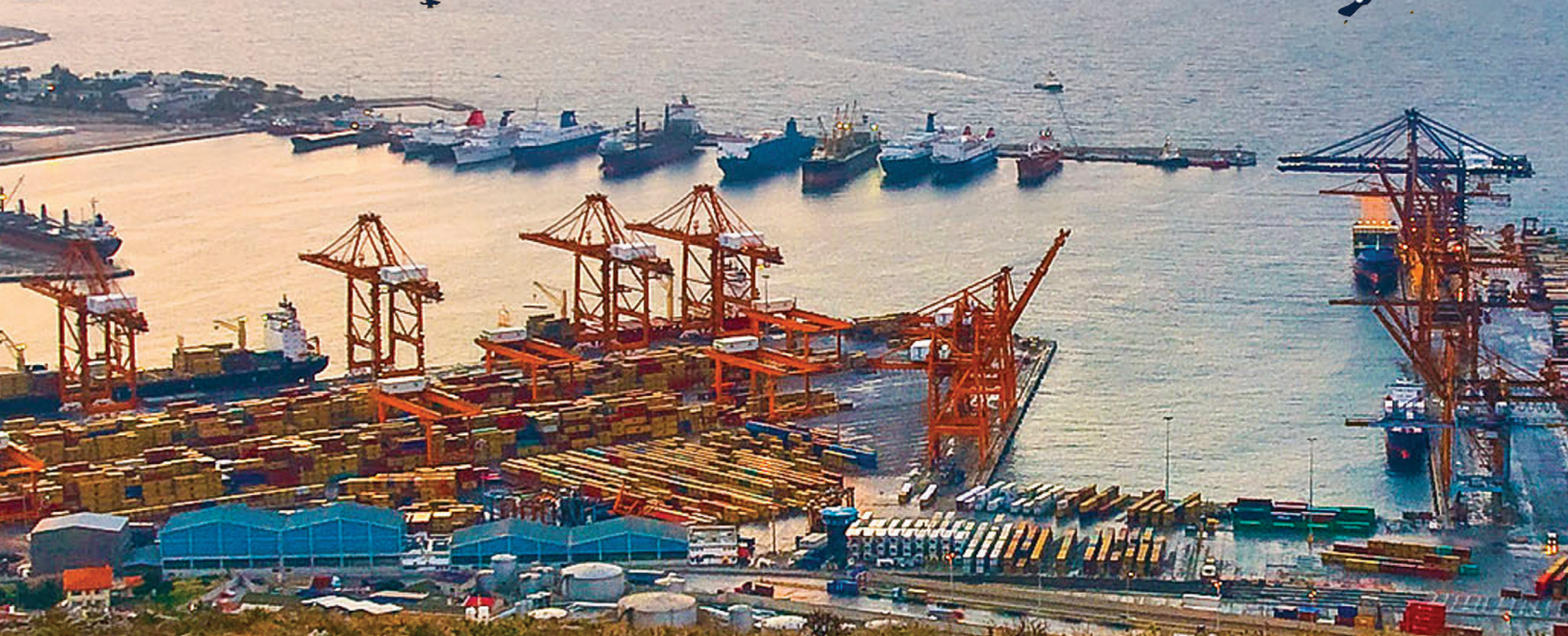
www.efoplistesnews.gr analyzing every day the most important shipping news in the Greek and global maritime industry.

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ELNAVI is the most renowned and respected Greek shipping monthly magazine. The publication promotes the greatest achievements and the latest developments in the Greek and global maritime industry. ELNAVI was established in 1974 and today has 2,000 subscribers and a strong and dedicated readership group. ELNAVI magazine focuses on Greek shipping market news, interviews, marine environment & culture issues.

Elnavi has developed an online e-paper version, available at www.elnavi.gr and free of charge only to Elnavi's subscribers & advertisers.

In July 2015 ELNAVI published its 500th anniversary edition, a milestone which was marked with an anniversary reception. Elnavi participated in Posidonia Exhibition (4-8 June 2018) with an innovative stand No. 2,126 of 30sq. promoting the developments and achievements of the Greek Shipping Industry.

Please visit www.elnavi.gr for more Information.



Greek Reporter is the leading international Greek news network reaching a prominent international audience of more than 10 million via all its platforms and in three languages: English, Mandarin and Russian. Working with journalists, photographers, camera crews and contributors in the largest Greek centers around the globe, we are the Greek news source for everything that matters from all around the world. The saying, "There is another Greece outside of Greece," is something that we strongly believe in.



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www.maritimes.gr is a portal for shipping professionals worldwide in both Greek and English.

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The services we offer are display ads (banners), application and newsletter, content management and interviews that are also promoted through the group's social media accounts.



Nafsgreen Shipping news portal was firstly introduced back in March 2010. At that time it was the first online magazine from a Greek Publishing company dedicated to the Shipping industry. From that time we made a lot of changes mostly in the template for the ease of visitors and their security. Tremendous changes have been made in the backstage in order to keep up to date all the platforms, security issues in order to provide continuous access in the website.

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Naftika Chronika has been a constant point of reference for the shipping community since its first issue in 1931 and has to this date the reputation of being the most objective and valuable source of information for its readers.

During its 87 years of publication, Naftika Chronika has won numerous prestigious awards for editorial excellence.

Naftika Chronika is a Greek edition magazine and all articles featured are in Greek. Three specialized issues (February, May and November) are published exclusively in English. Its frequency is ten (10) issues per year plus one special edition.

A well informed team of journalists, shipping economists, lawyers and academics are on hand to provide incisive comments and up-to-date information on various subjects relating to the shipping industry and the shipping- related sectors.

In November 2017 Naftika Chronika won the Piraeus International Centre Award at the Lloyd's List Annual Greek Shipping Awards



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Ship2Shore (S2S) is an online publication (daily news, newsletters and illustrated weekly magazine) of maritime economy and transport, published both in Italian and English. Founded in Genoa in 2004, it deals with all activities related to shipping of goods, including the terrestrial phase of transport (road and rail), intermodal, logistics and trading of heavy commodities and energy. S2S also explores the passenger market in its maritime part, namely cruises, ferries and yachting. The typological markets concern all sectors of shipping and transport: passengers, dry and liquid bulks, break bulk and containerized goods, special cargoes, perishable goods, specialized trades, while - from a geographical point of view - the covered areas are Italy, the Mediterranean and the world.



'Shipping Finance' has been in circulation for approximately 19 years and is by far the most serious and influential monthly maritime publication in Greece. It covers researches, analyses and future outlooks in International Economy, World Trade, Shipping, Ship-Financing and Banking i.e. all factors affecting world shipping.

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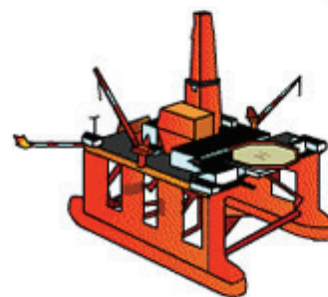
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The background of the entire page is a photograph of a large cargo ship sailing on a wide river towards a suspension bridge at sunset. The ship is white with a red stripe and is moving away from the viewer. The bridge is a long suspension bridge with a large pylon on the left. The sky is a mix of orange and blue, and the water is dark blue with white wake from the ship.

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Association of Banking and Financial Executives of Hellenic Shipping

The Association was established back in 2003 and its Articles were signed by 36 people working in the industry. Today, the Association consists on almost 200 members, such as banking executives, executives of shipping companies and members of the academic community.

The main objective of the Association is the promotion of Greek Shipping and its Financing. Simultaneously the Association aims its members to be recognized in the financing community and to be well informed in all financing aspects relating to Greek Shipping.

The Association has inaugurated an annual event called the Hellenic Shipping Finance Day and its purpose is to honor personalities contributed in Greek Shipping's Finance development and growth. Several personalities have been honoured such as Mr. D.Krontiras, Prof. C. Grammenos, Prof. J.Tzoannos, Mr. Jurgen Bentlagen, Mrs. Marianna Moschou, Mr. Dagfinn Lunde and Mr. Nick Karellis.



This year **BCA** enters its 48th year of successful operation in a crucial period for the future of education in Greece. BCA was founded in 1971, being the first educational organization which dealt exclusively with Business studies. While expressing a new perception for its time, it was the first institution in Greece to offer Shipping Management programs. The close monitoring of the international educational developments which are reflected in the design and delivery of its Shipping programs, the close collaboration with leading firms of the industry and the high Academic level of its 400 students, over 2.000 graduates, and 40 Professors, constitute BCA as one of the largest Shipping academic departments in Europe. The BCA Shipping dept, offers the following degrees: BSc Shipping, BSc Maritime Business, MSc Shipping Business, LLM Maritime Law, MSc Shipping e-Learning

The landing page is www.bca.gr



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The Hellenic Shortsea Shipowners Association (HSSA) was officially found in 1940 as Association for the Mediterranean Cargo Vessels Shipowners. HSSA is the oldest Shortsea Shipping associations in Europe.

HSSA keeps a full record of all matters relevant to the industry, provides to its members continuous and reliable information and follows the latest developments in shipping, both at E.U. and international level.

HSSA operates the Shortsea Promotion Centre Greece founding member of the European Shortsea Network and is member of the European Sustainable Shipping Forum (ESSF) <http://www.shortsea.gr/>



The **Greek Energy Forum** (Ελληνικό Ενεργειακό Forum) – founded and headquartered in London since 2013 and currently featuring branch offices in Brussels, Athens, Nicosia, Dubai and Washington DC – is an international energy think tank consisting of Greek energy professionals holding



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US Taxation of International Shipping

Flott & Co. PC is a recognized expert in US taxation of international transportation, particularly as it affects foreign shipping companies operating vessels that call to lift or discharge cargo at US ports.

Our principal, Stephen Flott, has been involved in assisting international shipping companies since the Tax Reform Act of 1986 changed US taxation of international shipping. Indeed, when tax returns were due for the 1987 tax year, the first year in which the new rules applied, Stephen worked with the IRS to develop exemption language for US tax returns.

Flott & Co. PC monitors developments in the US shipping tax and assists foreign shipping companies with their US compliance obligations. Since 1988, the firm has advised P&I Clubs, BIMCO, INTERTAKO, the Greek Shipping Cooperation Committee, the Union of Greek Shipowners, individual shipowners and shipping investors on the application of the tax and the exemptions.

Flott & Co. PC's knowledge and experience in the US taxation of international shipping ensure our clients understand the application of the US tax rules to their circumstances and that they meet their US tax compliance obligations in a timely and cost-efficient manner.

For more information please visit our website: www.flottco.com

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SUPPORTING ORGANIZATIONS

international corporate posts, and sharing a common interest in the broader energy industry in Greece and Southeastern Europe. The members of the Greek Energy Forum hold international corporate posts and their expertise spans across the energy industry spectrum, benefiting the Greek Energy Forum with a multi-disciplinary skill-set and a holistic approach to its field. The main objectives of the Greek Energy Forum are:

- To establish an international platform of ideas and dialogue amongst energy professionals to enable Change in the energy setting of SE Europe/East Med
- To inform investors and public opinion on latest energy developments and “best practice” examples successfully applied abroad respectively
- To propose and communicate energy policy proposals and reforms to governments and decision makers

The Greek Energy Forum holds regular meetings across different international locations in the form of networking events and round-table sessions, panel discussions or presentations, hosting guest speakers who share their views on targeted energy topics and contribute to the open discussion among its members. Additionally, the formation of working groups within its member structure, results in the publication of articles and opinions papers which are published across multiple media platforms.



The HELLENIC CHAMBER OF SHIPPING is the state's counsellor on shipping matters. It is a legal entity incorporated under Public Law aiming to safeguard and promote the Greek shipping interests, in cooperation with its members and through effective coordination of their actions.

It was incorporated in 1936 by Law 191 when it became apparent that a coordinating body was needed to thoroughly study the problems of the various shipping sectors and offer reliable advice to the government.

Since its inception to this date, the Hellenic Chamber of Shipping has had a record of significant activity offering opinion on draft legislation with the assistance of experts of the industry who participate in its permanent committees.

It is represented in most of the bodies of the Ministry of Shipping & Island Policy and other shipping-related organisations, following closely all developments in international shipping issues and participating in the

government's delegations at International maritime fora. Member of the Chamber are all vessels under the Greek flag which are represented by eight categories of shipowners.

Its board has 32 members who represent all types of vessels under the Greek flag. Each board member is elected for a four-year term, while elections are held every two years for the renewal of half of the board's seats. The new board then elects its steering committee which is made up of the President, two Vice Presidents and four members.

Aiming at supporting and promoting the interests of the largest merchant fleet in the European Community and internationally, the Hellenic Chamber of Shipping endeavours to formulate a consistent and effective shipping policy, dealing at the same time with issues related to ship's safety and navigation, protection of the marine environment, maritime training and incentives for attracting new seafarers.



The Hellenic Committee of Lloyd's Brokers' Associates was established in 1938 and is one of the oldest insurance related Committees in Greece.

The Committee Members, with considerable expertise in all aspects of Marine insurance, have a widespread co-operation with the International and the Greek Marine Insurance Markets, ensuring a truly objective choice, of security and price.

In the recent years, the Committee has extended the membership to members of equal expertise from different disciplines, to enhance the activities of the Committee with the current market requirements.

<http://hclba.gr/>



The Hellenic Marine Environment Protection Association - HELMEPA, was jointly founded by Greek seafarers and shipowners on 4 June 1982 in Piraeus, with a Declaration of Voluntary Commitment to “Save the Seas”. It operates as a non governmental, non profit association with the mandate to eliminate ship-generated pollution by instilling environmental consciousness and enhancing safety through a concerted effort to inform, educate and motivate all in shipping.

As certified “Maritime Training Center for Pollution Prevention, Safety at Sea and Environmental Awareness”,

The world's oceans are big enough for a SMART Registry



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SUPPORTING ORGANIZATIONS

offers annual refresher training (Classroom/Simulation) for officers/staff of member companies as well as environmental education programs for children/youth and coordinates public awareness campaigns involving member companies in the framework of their Corporate Social Responsibility. Seven more MEPAs around the world have been created and cooperate under the umbrella of INTERMEPA.



“The Hellenic Shipbrokers’ Association (H.S.A), has always been interested in the continuous education of its members.

There are two targets on educational matters. The first is the continuous education of all our members and in this respect we organize lectures or short seminars on interesting shipping matters and quite frequently invite distinguished speakers from all over the world .

The second target on education is the new generation. During the past 20 years, HSA has been organizing Seminars, on practical subjects addressed to young members, non members, as well as to shipping students, with great success and attendance. These seminars are lectured by experienced Shipbrokers, giving the means to the participants to combine their theoretical knowledge with the practice.

The HSA awards the Certificate (S.G.C.) which is co-signed by the University of Piraeus, after Examinations in English and practical training and specialized in “Dry Cargo Chartering”, “Tankers Chartering” and “Ships Sale and Purchase”. Speakers in these seminars are highly experienced Shipbrokers , members of our Association.”

The link to our website is: www.hsa.gr



The Hellenic Society of Maritime Lawyers is a non-profit organisation aiming at making widely known and, where necessary, improving the legal services and dispute resolution procedures offered by Greek maritime lawyers and the City of Piraeus to the shipping community. Members of the Society are Greek law firms specialising in shipping law and offering their services to ship owners, charterers, shippers and receivers of goods, marine insurers, financial institutions involved in ship finance, shipbrokers, agents, shipbuilders and other related businesses. The Society does not itself provide legal services; such services are offered by its constituent members individually.



The Hellenic Maritime Law Association (HMLA) was established for the first time in 1911 as the “Hellenic Maritime Association” and was re-incorporated in its present form in 1951.

It represents Greece at the Comité Maritime International (CMI), the purpose of which is to promote international unification of maritime law and on whose initiative all major maritime law conventions were adopted.

HMLA’s other purposes are to promote the study of maritime law and make proposals for the improvement of shipping legislation by way of publications, participation at maritime law conferences, and exchanges with fellow organizations in other jurisdictions.



The Hellenic Association of Ship Suppliers & Exporters was established in 1975. It is a professional non-profit organization.

Its purpose is to promote the interests of its members, to develop logistics in every port of the country, as well as to bring together all those acting as Suppliers in Greece.



The International Association of Dry Cargo Shipowners (INTERCARGO) is a voluntary non-profit association representing the interests of dry cargo vessel owners. Its first General Meeting took place in 1980 in London and it has had NGO consultative status at the International Maritime Organization (IMO) since 1993.

INTERCARGO provides the forum where quality dry bulk shipowners, managers and operators are informed about, discuss and share concerns on key topics and regulatory challenges, especially in relation to safety, the environment and operational excellence.

INTERCARGO promotes best practices in shipping and represents dry cargo shipping interests at IMO, other industry fora and the broader business context, basing its strategies on the principle of free and fair competition.

SUPPORTING ORGANIZATIONS



InterManager is the international trade association for the ship management industry.

Our members are in-house or third party ship managers, crew managers or related organisations and related maritime businesses and organisations.

Collectively InterManager members are involved in the management of more than 5,000 ships and responsible for in excess of 250,000 seafarers. InterManager is the only organisation dedicated to representing the ship management industry. It is an internationally-recognised and well-respected organisation, which represents its members at international level, lobbying on their behalf to ensure their views and needs are taken into account within the world-wide maritime industry.

Mission Statement

- To federate and serve the needs of all companies and organisations involved in the management and crewing of ships
- To encourage the highest standards of ship operations, through innovation, creativity and the sharing of knowledge
- To provide a platform for discussion on matters of common interest
- To be the common voice of ship managers in the international forums and with international regulators
- To advocate efficiency, quality and ethics in ship management

To promote a career of seafaring



INTERMEPA, the International Marine Environment Protection Association, is a voluntary, non-governmental and non-profit making entity which was established on 6 June 2006, by the Founding Associations AUSMEPA, CYMEPA, HELMEPA and TURMEPA.

INTERMEPA's objectives are similar to those set out in HELMEPA's 1982 Inaugural Declaration of Voluntary Commitment "To Save the Seas" while its overall aim is to environmentally motivate the human element through cooperation with International Organizations, adoption of a uniform public awareness campaign and promotion of the MEPA philosophy in other countries.

The Association's headquarters are hosted at the offices of HELMEPA in Athens, Greece and its current members are: AUSMEPA - Australia, CYMEPA - Cyprus, HELMEPA - Greece,

NAMEPA - U.S.A., TURMEPA - Turkey, UKRMEPA - Ukraine and URUMEPA - Uruguay.



In the context of the efforts for the further development of Piraeus as an international shipping center for the supply of high level services to shipping the "**Piraeus Association for Maritime Arbitration**" (**PAMA**) was established in 2005 by private initiative.

Founding members of the PAMA are retired Supreme Court judges, university professors, bankers, maritime lawyers and other personalities who have been involved with various aspects of shipping.

Alternative dispute resolution procedures for maritime disputes are reliable, internationally recognized, producing high quality results at lower cost and within a shorter time than other international arbitrations. Governed by the Maritime Arbitration Rules adopted by PAMA (the Rules), also drafted in accordance with international standards and the UNCITRAL Model Law for International Commercial Arbitration as adopted by Greece.

The development of Maritime Arbitration in Greece and the further development of Piraeus as an international shipping Arbitration/Mediation centre, will result in considerable expense savings to ship-owners, charterers, cargo interests and their respective insurers.

Worthy of note:

The waiting time and the very high cost for similar services abroad

The slow administration of justice in Greece

The available excellent International Shipping expertise in Greece

Piraeus can be a competitive and reliable alternative in the resolution of maritime dispute resolution.



The "Piraeus Marine Club", a Private non-profit Organization, was established in 1968, as a gathering place for those associated with the Shipping Industry and as a venue for discussion of Shipping related topics.

This includes, but is not limited to, Ship owners and Operators, Shipbrokers, Insurance Brokers and Marine Underwriters, Ship Surveyors, Ship Supplies, International Bankers, Shipping Consultants and all other professionals in our industry.

SUPPORTING ORGANIZATIONS

Located on the Piraeus waterfront, in the heart of the Shipping and Financial district, it provides a convenient meeting place for its members and friends.

The facilities include a full bar and restaurant services which are open from 11:00 A.M. to 6:00 P.M. Mondays through Fridays.

Additionally our facilities are excellently appointed for both business and social functions and can accommodate a wide variety of needs.

The objectives of the "Piraeus Marine Club" are to develop & tighten the friendly bonds between all those engaged in Merchant Shipping

To create opportunities for members to meet each other in order to discuss and exchange points of view on professional matters

To deal jointly with all matters in general concerning Greek and International Shipping

To establish and maintain proper facilities and to offer meals to the members at near cost prices

To inform and update our Members on current Shipping Affairs



Port Captains Club is a non profitable, no unionist club, established in Piraeus, Greece, on July 1982. All our members hold a first degree Sea Master ticket, they have experience as Captains on deep sea sailing vessels and as directors in ship-owners offices.

Since establishment we aim to the moral and spiritual development, the rise of cultural and professional level and the communication and solidarity between our members.

At the same time we follow and promote matters and considerations concerning Greek and International Maritime Industry.

Our social offer is focused in supporting and promoting the work and benefaction of many Greek Foundations, such as "Marianna V. Vardinogianni", "Stavros Niarhos", "Maria Tsakos", "Aikaterini Laskaridi", "Ioannou Diamanti Patera" ect.

www.portcaptainsclub.gr



To International Propeller Club των Ηνωμένων Πολιτειών, ιδρύθηκε στη Νέα Υόρκη το 1923 και το οποίο τώρα αριθμεί χιλιάδες μέλη της ναυτιλιακής κοινότητας σε περισσότερες από 80 πόλεις παγκοσμίως.

To Propeller Club, Port of Piraeus ιδρύθηκε το 1935 ως Μη

Κερδοσκοπικός Φιλανθρωπικός Σύλλογος. Μέσα στους σκοπούς του είναι η προώθηση των σχέσεων μεταξύ Ελλάδας των ΗΠΑ αλλά και όλων των ναυτιλιακών κρατών σε θέματα εμπορικής ναυτιλίας, πολιτισμού και εκπαίδευσης και συνεργάζεται με όλους του φορείς της Ελληνικής ναυτιλιακής κοινότητας, των διεθνών Ναυτιλιακών οργανισμών καθώς και με την Πρεσβεία των ΗΠΑ στην Αθήνα.

Οι πολλές φιλανθρωπικές εκδηλώσεις που διοργανώνει έχουν σκοπό να προωθήσουν το πνεύμα της Αριστείας, Συνεργασίας και της διάσωσης της Ανθρώπινης ζωής στη θάλασσα.

Τα μέλη του International Propeller Club Port of Piraeus είναι ανώτατα στελέχη της Επιχειρηματικής και Ναυτιλιακής κοινότητας της χώρας και της Ελληνικής Διασποράς.



The Association of SA and Ltd companies has been established in 1922 and is the oldest employers' association in Greece. It was the co-founder of the University of Piraeus and has created the International Economic Relations Institute and the Foundation of Studies and Business Development.

The general aim of the Association is to safeguard and promote the interest of its member companies in legal, economic and social terms, in the context of achieving the economic growth of Greece.

The Association aims to promote the common interests of its Members as well as the study and promotion of the Institution of SA and Ltd companies and the presentation and promotion of common commercial interests of economic entities and companies of the Members, who work with these institutions.



WISTA Hellas, a member of WISTA International which has today about 3000 members in 45 countries worldwide, is a non-profit organization that was formed in Greece in 1993 with membership approximately 300 women in top management positions in shipping companies based in Greece. WISTA Hellas supports the exchange of information and experience in the shipping industry among its members for the facilitation of business development opportunities both within and out of the organization. WISTA seeks to empower its members by enhancing competence and for career success through networking and education. In furtherance of these goals and to promote Greek Shipping both domestically and internationally, WISTA Hellas organizes and hosts a number of seminars, forums and events, featuring experts both from within the country and the international shipping community. The WISTA Hellas Annual Forum 2018 will take place on Tuesday, 20 November, 2018 at the Hilton Athens Hotel.

Capital Link Shipping

...Linking Shipping and Investors Across the Globe

Capital Link is a New York-based Advisory, Investor Relations and Financial Communications firm. Capitalizing on our in-depth knowledge of the shipping industry and capital markets, Capital Link has made a strategic commitment to the shipping industry becoming the largest provider of Investor Relations and Financial Communications services to international shipping companies listed on the US and European Exchanges. Capital Link's headquarters are in New York with a presence in London and Athens.



Investor Relations & Financial Advisory

Operating more like a boutique investment bank rather than a traditional Investor Relations firm, our objective is to assist our clients enhance long term shareholder value and achieve proper valuation through their positioning in the investment community. We assist them to determine their objectives, establish the proper investor outreach strategies, generate a recurring information flow, identify the proper investor and analyst target groups and gather investor and analyst feedback and related market intelligence information while keeping track of their peer group. Also, to enhance their profile in the financial and trade media.

In our effort to enhance the information flow to the investment community and contribute to improving investor knowledge of shipping, Capital Link has undertaken a series of initiatives beyond the traditional scope of its investor relations activity, such as:



www.CapitalLinkShipping.com

A web based resource that provides information on the major shipping and stock market indices, as well as on all shipping stocks. It also features an earnings and conference call calendar, industry reports from major industry participants and interviews with CEOs, analysts and other market participants.



Capital Link Shipping Weekly Markets Report

Weekly distribution to an extensive audience in the US & European shipping, financial and investment communities with updates on the shipping markets, the stock market and listed company news.



www.CapitalLinkWebinars.com

Sector Forums & Webinars: Regularly, we organize panel discussions among CEOs, analysts, bankers and shipping industry participants on the developments in the various shipping sectors (containers, dry bulk, tankers) and on other topics of interest (such as Raising Equity in Shipping Today, Scrapping, etc).



Capital Link Investor Shipping Forums

In New York, Athens and London bringing together investors, bankers, financial advisors, listed companies CEOs, analysts, and shipping industry participants.



www.MaritimeIndices.com

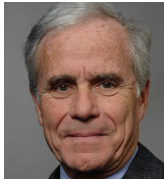
Capital Link Maritime Indices: Capital Link developed and maintains a series of stock market maritime indices which track the performance of U.S. listed shipping stocks (CL maritime Index, CL Dry Bulk Index, CL Tanker Index, CL Container Index, CL LNG/LPG Index, CL Mixed Fleet Index, CL Shipping MLP Index – Bloomberg page: CPLI. The Indices are also distributed through the Reuters Newswires and are available on Factset.

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HONOREE



Philippe Louis-Dreyfus
Chairman
Louis Dreyfus Armateurs

In 1974, after having acquired a shipping experience in London and Oslo, Philippe Louis-Dreyfus joined Banque Louis Dreyfus where he created a specialized shipping finance department.

In 1986, he left his family group to go and work with Banque Pallas France, in charge of the business and corporate division.

In 1994, he became President of Credit Naval.

In 1996, he returned to his family business to take the responsibility of Louis Dreyfus Armateurs, of which, together with his children, he finally took over 100 % control.

Philippe Louis-Dreyfus was elected President of Armateurs de France (2002-2004), the French Shipowners' association, and also President of ECSA, the European Community Shipowners' Associations (2006-2009) of which he remains Vice-president.

He has also been President of BIMCO (2015-2017).

He is member of the board of the French International Business Confederation (Medef International) of which he is also Vice-President, and of the French C.C.E. network (French foreign trade advisors).

Among other distinctions, Philippe Louis-Dreyfus is Commandeur of the Légion d'Honneur, and Officer of the British Empire (OBE).



Constantine Arcoumanis
Ex-Ambassador of Greece for Energy Policy & New Technologies
Ex-Vice President of City University, London

Professor Arcoumanis holds undergraduate and graduate degrees in Physics, Engineering and Mechanical Engineering from the University of Thessaloniki in Greece, the University of California in USA and Imperial College London in the United Kingdom, respectively. After spending some 20 years at Imperial College London where he was Professor of Internal Combustion Engines, he joined City, University of London in 2001 as Dean of its School of Engineering and was later promoted to Deputy Vice-Chancellor/Vice-President. Following his retirement from City at the end of 2014, he is holding Honorary Professorships at Shanghai Jiao Tong and Tianjin Universities in China and at Peter the Great St. Petersburg Polytechnic University in Russia.

In 2012 Professor Arcoumanis was appointed Ambassador of Greece for Energy Policy and New Technologies followed by his appointment as Director and Member of the Board of the Angelicoussis Shipping Group and as Chairman of the Academic Board of the Metropolitan College in Greece. He is a Fellow of the UK Institute of Directors, the International Society of Automotive Engineers and the Royal Academy of Engineering.



Lee Adamson
Head of the Media and Communications team
International Maritime Organization (IMO)

Lee Adamson is head of the Media and Communications team at the International Maritime Organization (IMO). IMO is the United Nations agency responsible for developing and adopting regulations for international shipping concerning safety, security and environmental protection. Lee has served in this role for 17 years. Prior to joining IMO Lee helped develop media and communication strategies for several maritime companies and organizations, including Inmarsat, and served in editorial positions in a number of leading maritime industry B2B publications. Lee's career as a communication professional specialising in maritime and shipping spans nearly 40 years.



Armelle Breneol
Marine Fuels Technical Advisor
ExxonMobil Marine Fuels

Armelle Breneol is the marine fuels technical advisor for ExxonMobil in Europe. A specialist in product measurement integrity, Ms. Breneol works with vessel operators and business partners to ensure bunker operations are flawless in ports served by ExxonMobil. Ms Breneol worked on the introduction of ExxonMobil Premium HDME 50™, the ECA-category fuel specially designed to help marine operators comply with the ECA 0.10% sulphur cap. Additionally, her expertise was key in the development and introduction of the Mass Flow Metering System on-board the Intermezzo, one of Victrol's bunker barge fleet in Antwerp.

Ms. Breneol has been with ExxonMobil for 20 years. Before joining the business, she was at sea for five years working as an engineer and deck officer, gaining valuable experience on-board ferries, containerships and oceanographic research vessels.

Ms. Breneol graduated from l'Ecole Nationale de la Marine Marchande (ENMM) in 1991, and earned a Master's degree in International Transport.



Theo G. Baltatzis
General Manager
Technomar Shipping Inc.

Theo G. Baltatzis is the General Manager of Technomar Shipping Inc, Athens and has been involved in the shipping industry for 33 years out of which 18 years with Technomar.

He holds the following Degrees :

B.Sc Maths – University of Kent

B.Sc & MSc Marine Engineering – University of Newcastle

M.B.A – University of Surrey

Mr. Baltatzis was employed between 1985 and 1986 with British Shipbuilders Engineering and Technical Services Ltd, Pallion (U.K.) as a Technical Engineer, from 1986 to 1987 with Marine Design (U.K) Consultants as an Advanced Technical Engineering. In 1988 he joined European Navigation – Piraeus as a Superintendent Engineer till 1989, when he joined Silver Carriers S.A.- Piraeus as a

SPEAKER BIOS

Superintendent Engineer till 1990. On 1990 he was promoted to Deputy Technical Manager till 1994. He was then employed by Maryville Maritime Inc. as Technical Manager and then as General Manager till June 2000. On 2000 he joined Technomar as General Manager.

He is currently the Co-Chairman of the RINA Technical Committee and a member of the B.V. & NKK Technical Committees.



Loukas Barmparis
President
Safe Bulkers, Inc.

Dr. Loukas Barmparis is our President and Secretary and has been a member of our board of directors since 2008. Dr. Barmparis also serves as the technical manager of our Manager, which he joined in February 2006. Until 2009 he was the project development manager of the affiliated Alasia Development S.A., responsible for renewable energy projects. Prior to joining our Manager and Alasia Development S.A., from 1999 to 2005 and from 1993 to 1995, Dr. Barmparis was employed at N. Daskalantonakis Group, Grecotel, one of the largest hotel chains in Greece, as technical manager and project development general manager.

During the interim period between 1995 and 1999, Dr. Barmparis was employed at Exergia S.A. as an energy consultant. Dr. Barmparis holds a master of business administration ("MBA") from the Athens Laboratory of Business Administration, a doctorate from the Imperial College of Science Technology and Medicine, a master of applied science from the University of Toronto and a diploma in mechanical engineering from the Aristotle University of Thessaloniki.



Nicolas Bornozis
President and CEO
Capital Link, Inc.

Since 1996 Mr. Nicolas Bornozis is the founder, President and CEO of Capital Link, Inc., an international investor relations and financial advisory group. It assists listed companies and capital markets related organizations to develop and maintain access to European and North American investors. Capital Link has offices in New York, London and Athens and is a leader in investor relations for listed shipping companies, U.S. Closed-End Funds and ETFs and international companies accessing the U.S. and European markets.

He also established and managed, Alexander Capital, L.P, a US broker-dealer firm, which developed brokerage and investment banking business in North America with the Greek, Egyptian and Russian markets. Sold the company at the end of 2003 to a group of US investors representing Russian interests. Between 1998 and 2002, he also established and managed Alexander Asset Management, Inc. which handled portfolios invested in the Greek and European equity markets.

Prior to Capital Link (1988-1995), he served as President and CEO of CCF International Finance Corp. (CCF IFC), the US broker/dealer subsidiary of Credit Commercial de France, now part of HSBC, and worked at the International Department of Bankers Trust Company in New York (1982-1984) and then at the Commercial Banking operation of CCF in New York (1985-1987) focusing on the financing of Wall Street firms and shipping.

He holds an MBA from Harvard Business School (1982) and a Law Degree from the University of Athens (1979), in Greece with specialization in commercial and corporate law and is a graduate of Athens College in Greece.

For a period of twelve years he was a Visiting Lecturer on International Banking and Finance at the City University Business School (Department for Shipping Trade and Finance) in London, United Kingdom. Also, he served as Chairman of the Investment Management Committee of the Harvard Business School Club in New York.



Stamatis Bourboulis
General Manager
Euronav Ship Management (Hellas) Ltd

Stamatis Bourboulis is the General Manager of Euronav Ship Management (Hellas) Ltd. since its inception in 2005.

In 1990 he joined the Technical Department of Ceres Hellenic Shipping Enterprises Ltd and in 2000 undertook the position of Technical Manager.

He graduated from the National Technical University of Athens as a Naval Architect and Marine Engineer in 1981 and has worked in the Chemical Industry, Ship Building and Ship Repair Shipyards in Greece.

He is a member of Intertanko Safety and Technical Committee, DNVGL and RINA Greek Technical Committee.



Nick Brown
Marine & Offshore Director
Lloyd's Register

Nick Brown joined Lloyd's Register (LR) in 1996. He worked as a ship surveyor in Bahrain, Dubai, Finland and Germany and has extensive experience of ship repair and conversion projects. In 2004 he returned to London to work on the development of LR's award winning "Hull Integrity" service - launched at Posidonia in 2006.

During 2005 Nick led LR's global tanker business at a time when IACS' Common Structural Rules (CSR) for Tankers were being finalised. Following the adoption of the CSRs in 2006, he moved to China, initially in a business development role as the shipbuilding market took off and new ship owners entered the industry. Subsequently, he was promoted to Area General Manager and Marine Manager for Greater China.

In October 2013, after seven years leading LR's activities in China, Nick was appointed Director for Business Development and Innovation - based at LR's Global Technology Centre (GTC) in Southampton. In July 2014, with LR's Marine business continuing to grow, he was appointed Marine Chief Operating Officer.

In January 2016 he was appointed Marine & Offshore Director, responsible for LR's entire marine and energy compliance businesses.

Nick's focus is on leading LR to meet the technical and commercial

SPEAKER BIOS

challenges facing the marine industry, providing the support, services and innovation needed to meet ever increasing safety, environmental and efficiency goals.

He is a graduate of Nottingham University, a Chartered Mechanical Engineer and a Member of the Institute of Mechanical Engineers and the Institute of Marine Engineering, Science and Technology.



Andreas Chrysostomou
Chief Strategy Officer
Tototheo Maritime

Mr. Chrysostomou is a seasoned professional in the shipping industry. He holds an MBA (Masters in business administration) and he graduated from the University of Newcastle upon Tyne, UK, with a Bachelor of Engineering in naval architecture and shipbuilding.

Mr. Chrysostomou, in his long standing career, before joining Tototheo Maritime as CSO, was the Director of the Department of Merchant Shipping, (the Maritime Authority of Cyprus), CEO of Transmed shipping Co. Ltd. And Act. Secretary General of CLIA Europe.

He also held senior management roles in fields such as safety and security, protection of the marine environment and administration. He also served as the elected Chairman of the Design and Equipment Subcommittee of the IMO and of the Marine Environment Protection Committee (MEPC), one of the main Committees at IMO. He was twice elected and re-elected Chairman of the International Mobile Satellite Organization (a UN agency) and served as member of the Board of Governors of the World Maritime University (WMU). He also served as President of the Institute of Marine Engineering, Science & Technology (IMAREST).



Salvatore d'Amico
Fleet Director
d'Amico Group

Salvatore d'Amico is one of the members of third generation of d'Amico family who works within the Group. He holds a degree in Economics obtained in Rome. He experienced the life on board very young when he begun to sail on the d'Amico vessels for school summer holidays.

During the academic years, he worked with JP Morgan in Geneva before returning to d'Amico Group where he completed his internal training by enriching his professional development in different departments. After achieving a degree in Economics, he spent two years in d'Amico Dublin office before returning to Rome where he currently holds the position of Group Fleet Director. He is member in many Boards of the Group companies, in particular in d'Amico Shipping Singapore e d'Amico Shipping Italia. He is also the CEO of Ishima since 2013.



Keith Dawe
Senior V.P., Assets and Structuring
Manager
Cargill Ocean Transportation

Keith Dawe serves as the Assets and Structuring Manager for Cargill's ocean transportation business. In this role, Keith develops long-term structured finance

deals, leads Cargill's IMO 2020 strategy and explores new shipping technologies that reduce greenhouse gas emissions.

Before joining Cargill, Keith worked as a project developer within the financing and investment arm of a large engineering firm. It was here that he developed civil infrastructure projects. In his earlier career, Keith developed limited recourse finance deals in the rail industry.

Keith joined Cargill in 2005 as a market risk manager within its energy business. In 2008, Keith moved to the projects and investments team where he developed energy and shipping projects, including a joint venture fund to invest in dry bulk vessels.



Dimitris Diamantis
Director
Metropolitan College

Dimitris Diamantis has been the Director of Metropolitan College since 2009. In this position, he led the development of an ambitious strategic plan which included the development of Metropolitan College's Portfolio of Collaborative partnerships, the restructuring of the College and the expansion of its academic activity to new fields of study.

Education management has been his main field of expertise for the last 18 years. Dimitris was involved in various projects, dealing with post-secondary level vocational training both as a lecturer and,

for a number of years, as the Director of AKMI IVT, the leading Vocational Training Institute in Greece. His professional portfolio includes the development and implementation of life-long learning programmes, initial vocational training programmes and participation in various training or exchange EU programmes. He is a political scientist focused on International Relations and as a management professional he specializes in International Business Development.



George Dimopoulos
Principal Specialist
DNVGL

George Dimopoulos is a Principal Specialist in DNVGL and Head of the Maritime R&D and Advisory unit in Piraeus, Greece. His field of expertise is the modelling and optimization of complex ship machinery systems in all ship segments, including oil tankers, bulk carriers, gas carriers and FSRUs; with aim to improve the overall competitiveness of maritime assets. He is lead researcher or project manager in various R&D, ship concept design and advisory projects working closely with major international ship owners, yards and manufacturers. George has worked in the concept design and bidding support for major new building projects and tenders assisting owners to improve the competitiveness of their assets. He has also worked closely with operators on several projects on the energy efficiency, performance improvement and troubleshooting of ship machinery systems. He also serves as an expert in assisting shipping companies to map their fleet management & performance needs and improve their monitoring and analytics systematics. George and his team aim at fusing forefront research methods and computer modelling techniques to optimize ship systems for improved performance, safety, fuel savings, emissions reductions and cost-effectiveness,

in practice. He holds a PhD. in Marine Engineering and a Diploma in Naval Architecture and Marine Engineering both from National Technical University of Athens, Greece. George has authored more than 40 peer-reviewed papers in scientific conferences and journals.

Leonidas Evgenidis

Chairman – Evgenidis Foundation
Maritime Ambassador of Greece to IMO



Angie Hartmann
Crew Manager
Starbulk S.A.

STUDIES AND EDUCATION

1984, University La Verne, attended courses.
1988, Graduated from Hosta International Leysin Switzerland,
Diploma in Travel & Tourism / IATA

PROFESSIONAL CARRER

1989-1991, Geneva Airport TWA Airlines.
1993 joined a family owned company, Oceanbulk Maritime S.A. to the position of Assistant Crew Manager and as of 1995 Crew Manager till 2011.
June 2011 – today, Starbulk S.A. position of Crew Manager.

LANGUAGES

Bilingual English / Greek
Fluent French

WISTA PRESENCE

Angie Hartmann has been an active member of WISTA (Hellas) since 1999.

She is also the President of WISTA (Hellas) since April 2014.

CONFERENCES – SEMINARS

Angie Hartmann is very active in the shipping sector and has participated in numerous conferences and seminars both an attendant as well as a speaker.



Venetia Kallipolitou
Deputy Managing Director for Human Element and Training
Tsakos Group of Companies

Venetia Kallipolitou was born in Piraeus; she has graduated the National Technical University of Athens, Department of Electrical Engineer & Engineer of Computing Systems, and has also obtained a master's degree in Computer Science from the University of Essex.

In 2017 she joined Tsakos Group of Companies, as Deputy Managing Director of Tsakos Columbia Shipmanagement, responsible for Human Element and Training. Lately she undertook the responsibility, as coordinator, to establish and operate the Tsakos Enhanced Education Nautical School in Chios island.

Previously she has served the Hellenic Coast Guard for over than 21 years dealing mainly with issues of shipping policy, representing the Hellenic Ministry of Shipping in several International and EU Fora and Organizations. She served as maritime attaché of Greece to the Council of the EU in Brussels for three years and she was the national coordinator at the Greek EU Presidency in 2014 for Shipping. From 2014 till 2017 she served as Director of the Seafarers'

Training Directorate in the Hellenic Ministry of Shipping.

[During her whole career has been awarded the following honours: - COMMANDER'S CROSS OF THE ORDER OF HONOUR - COMMANDER'S CROSS OF THE ORDER OF PHOENIX - MEDAL OF MILITARY MERIT B' CLASS -MERITORIUS COMMAND MEDAL C' CLASS -MERITORIUS STAFF OFFICER COMMENDATION MEDAL B' CLASS.]



Dr. John Kokarakis
Director Technical Business Development
HBSA Zone
Bureau Veritas

John Kokarakis is a graduate in Naval Architecture & Marine Engineering from National Technical University of Athens (1979). He also holds graduate degrees from the University of Michigan (MSE 83, MSE 84 and PhD 86). He worked in various projects worldwide as a consultant/technical investigator of maritime accidents. The most notorious were the explosion of Space Shuttle Challenger, the grounding of Exxon Valdez, the explosion and fire of Piper Alpha, the capsizing of drillship Sea-Crest and others. Furthermore, he was a consultant for numerous aspects on containership design, operation and repair. He has extensive experience in ship design and operations, spanning over forty years.

He is currently working at Bureau Veritas in charge of technical development and troubleshooting. He focuses on the implementation of the "green" regulations, fuel saving techniques, energy efficiency, speed and hydrodynamic optimization, resistance and propulsion, performance monitoring, ship design, machinery and safety, education and training, asset integrity management and alternative fuels.



Danai Kotsia
Business Manager & Director,
Global, Transportation & Logistics Clients
ABN AMRO Bank

- Danai is the Business Manager of the ABN AMRO Athens Branch and a Director in Global Transportation & Logistics clients.

- Danai graduated from the University of Piraeus with a BSc in Business Administration and holds an MSc in Shipping, Trade and Finance from Cass Business School in London UK.

- She started his professional career in 2000 as a shipping credit analyst in the Greek Branch of Citigroup located in Piraeus and in 2005 moved to the Athens Branch of Fortis as a Senior Manager.

- Danai started working for ABN Amro in Greece in 2010 as a Director in Global Transportation & Logistics Clients. At the same time, she was responsible for the upgrade of the office to a Branch in 2017 and holds the title of the Business Manager of the office.



P.C. Laskaridis
Chief Executive Officer
Lavinia Corporation/Laskaridis Shipping Co.Ltd.
President - European Community Shipowners Associations

Panos Laskaridis was born in 1947 and has established Laskaridis Shipping Co.Ltd. in 1977 and Lavinia Corporation in 1978 which

SPEAKER BIOS

developed into a vertically integrated Shipping Group controlling a large Reefer, Bulker, Fish Factory and Tanker Fleet, two shipyards in Spain, fishing and fish trading activities, various agencies, shipbroking and shipoperating companies in Europe, the Far East, South America and the USA along with various other shipping related business. He oversees the day to day business of the Group which employs some 3500 people. He has over 40 years experience in shipping and has been involved variously in other Group related business in Leisure, Gaming and Real Estate. He holds a Mechanical Engineering Degree from Braunschweig University in Germany, a Master's Degree in Mechanical Engineering from Kings College and a Master's Degree in Naval Architecture from University College in London.

He was Chairman of the UK FD+D Club, is since 12 years a member of the Board of the Union of Greek Shipowners, President (as of 1/1/2018) of ECSA (European Community Shipowners Associations), a Member of the Committees of all major Classification Societies in Greece, a Member of several Learned Societies, a Member of the Royal Corps of Naval Constructors, a Chartered Engineer and a Fellow of RINA, IMechE and SNAME.



Nathan Menefee
Executive Assistant
Coast Guard

Commander Nathan Menefee currently serves as the Executive Assistant to the Director of Inspections and Compliance at Coast Guard Headquarters. The Directorate manages policy development for the U.S. Coast Guard Auxiliary, national recreational boating safety program, foreign and domestic commercial vessel compliance programs, ports facility safety and security, as well as marine casualty investigations and vessel documentation.

Commander Menefee is a 2002 graduate of the U.S. Merchant Marine Academy, Kings Point, NY, where he earned a Bachelor of Science in Maritime Operations and Technology and an unlimited tonnage Third Mate's Merchant Mariner License. Commander Menefee earned a Masters in Management from the University of Phoenix in 2007.

Prior to his current assignment at Coast Guard Headquarters, Commander Menefee has served at Coast Guard Sector offices in Los Angeles California, Anchorage Alaska, and San Francisco California where he served in various capacities conducting vessel inspections, marine casualty investigations, and merchant mariner Suspension and Revocation proceedings



Mark O'Neil
President
Columbia Shipmanagement LTD

A lawyer by profession, Mark headed up international law firm Reed Smith LLP's German Shipping Team, and also co-lead the firm's Offshore Department. His clients included Ship Owners, Charterers, Insurers, Management Companies, Banks, Oil Companies and Offshore Contractors worldwide with a particular focus on the German, Scandinavian, Greek, Dutch, South American and Cypriot markets. He therefore has an in depth knowledge of the shipping, banking and offshore sectors.

Mark has been a senior Partner in Reed Smith LLP and (before that) Stephenson Harwood LLP for over 17 years.

With over 25 years experience in shipping and offshore, Mark has hosted and/or chaired numerous seminars and conferences internationally.



Dimitrios Panagopoulos
Managing Director
Regional Head, Shipping Finance Greece
DVB Bank SE

Mr. Dimitrios Panagopoulos is Regional Head, Shipping Finance Greece and Branch Manager of DVB Bank SE, Athens since Jan. 1st, 2017. In 2016, he had taken over the position of Chief Representative for DVB in Athens and implemented the transition to the Branch license status. He also served as Senior Relationship Manager for DVB Bank SE, Representative Office Greece since 2010. Before joining DVB, he was employed by UniCredit Bank (HVB) in Athens as VP, Corporate Treasury Sales responsible for the Greek market since 2007.

Between 1997 and 2007, he held executive positions with the Tsakos Shipping Group of companies, including subsidiaries and the Group's Treasury and Finance departments. Before serving in the Greek army, he worked as Analyst for CS First Boston and Fleet Bank of Massachusetts during his studies in Boston, USA. He holds a Master of Science in Finance from Boston College (graduated 1995) and a Bachelor in Business Administration (Magna Cum Laude) from Northeastern University.



Michalis Pantazopoulos
Managing Director
LISCR (Hellas) S.A.

Michalis Pantazopoulos, has more than 30 years working experience in shipping and offshore industries in Greece and United States. Graduating with a PhD in Mechanical/Ocean Engineering from the University of Washington, Seattle, 1987, he joined EXXON Corporation where for the next ten years served in engineering and managerial positions in offshore and marine engineering fields including 2 years of service as technical support to Exxon's legal team in the EXXON VALDEZ trial. Upon returning to Greece in 1996, he joined ABS Consulting (American Bureau of Shipping) in managerial positions serving the shipping and offshore industry in Greece and in south Europe respectively. Cooperation with AVIN INTERNATIONAL as Manager of the Fleet Services Division started in 2000.

Since 2004, Michalis is part of the Liberian Registry, the largest quality registry in the world, serving in their Piraeus office as Senior Vice-President, making Greek shipping accustomed to prompt, efficient, quality, and value added services to the benefit of more than 1,050 ships and their managers/owners.

A regular speaker and contributor to shipping and technical magazines and journals, Michalis has been affiliated with several shipping and technical committees including INTERTANKO Associate Members Committee, Society of Naval Architects & Marine Engineers of USA and Greece where he served as President, American Society of Mechanical Engineers, Technical Chamber of Greece, HELMEPA, Propeller Club etc.



Anastasios V. Papagiannopoulos
President of Bimco
Principal of Common Progress Co Na SA

- Mr. Papagiannopoulos has been a principal of Common Progress since its establishment in 1984 and has more than 37 years of experience in shipping.

- Mr. Papagiannopoulos has been elected since 1996 until 2018 on the Board of Directors of the Union of Greek Shipowners and since 2006 until 2018 in the Executive Committee of the Union including Committee Chairman of the Seaman's Social Security and Labour Issues. He is currently President of Bimco and an elected member of the Executive Committee where he had served since 1998 as an elected member of the Documentary Committee. Since 2004 he has also been an elected member in the Greek Committee of Det Norske Veritas Germanischer Lloyd (D.N.V.G.L). Mr. Papagiannopoulos has been elected (2006) in the Executive Committee of International Chamber of Shipping, (I.C.S.)

- Mr. Papagiannopoulos holds a BA in Law from the National University of Athens, an MSc in Economics from Queen Mary College, University of London, an MA in European Integration from University of Reading and a PhD in Economics from Queen Mary College, University of London.



Mark Pearson
Managing Director
MTM

After graduating from his degree in Naval Architecture (Marine Technology) from the University of Newcastle upon Tyne, he joined Det Norske Veritas.

He worked for 10 years in DNV undertaking class hull, machinery and statutory surveys, management system audits (ISM, SEP, ISMA, ISPS, ISO 9001/14001).

During his 12 years with DNV he was based in London, Piraeus - Greece and as Station Manager in Limassol – Cyprus.

Thereafter he moved to a modern VLCC operator and worked there in a management and commercial operation role out of Athens and Hamburg.

In 2013 he joined the Angelicoussis Group, establishing a number of corporate departments/functions and in September 2015 he took over as Managing Director of Maran Tankers.



John Platsidakis
Chairman – INTERCARGO
Managing Director - Anangel Maritime Services Inc.

John Platsidakis holds a Bachelor Degree in Mathematics from the University of Thessaloniki (1974), a Master's Degree in Operational Research from the London School of Economics (1976) and a Master's Degree in Economics and Econometrics from the University of Southampton (1977).

Employed from 03/1978 until 12/1987 by Bank of America in ship finance in Athens, Piraeus and London, with the title of

Vice President, from 01/1988 until 12/1988 by Marmaras Navigation as Finance Director, and from 01/1989 until presently by Anangel Maritime Services as Managing Director and Director of the Angelicoussis Shipping Group.

Member of the Board of Directors (since 1997) and the Executive Committee (since 2015) of the Union of Greek Shipowners, the Board of Directors (since 1994) and the Executive Committee (since 1998) of the Hellenic Chamber of Shipping, the Executive Committee (from 2009 until 2015) and the Council (since 2007) of Intertanko, and Member of the Executive Committee (since 2002), Vice Chairman (from 2004 until 2012) and Chairman (since 2012) of Intercargo.



George J. Procopiou
Founder – Dynacom Tankers
Sea Traders - Dynagas

Mr. George Procopiou has managed throughout the years a shipping fleet in excess of 500 vessels since entering the shipping business in 1974 and is among others, the founder of Dynacom Tankers Management, Sea Traders and Dynagas Ltd. Since 2002, he has built more than 100 vessels at shipyards in China, South Korea and Japan. Mr. Procopiou holds a degree in civil engineering from the National Technical University of Athens. Mr. Procopiou has also served as Chairman of the North of England P&I Association. He is Chairman of the Greek committee of Bureau Veritas, as well as member of the Greek committees of DNV GL, Lloyd's Register and ABS.

In 2005 Dynacom was awarded Tanker Company of the Year award by Lloyd's List. In 2012 Dynagas made history, when the company's LNG carrier OB RIVER became the world first LNG Carrier to transit and carry a cargo through the Northern Sea Route. In 2015 Dynagas received Statoil's "Working Safely With Suppliers" operator award for safety performance above industry standards. In June 2017 Mr. Procopiou was presented with Seatrade's "Lifetime Achievement Award".



Nicos Rescos
Chief Operating Officer, Starbulk
Chief Operating Officer & Commercial Director, Oceanbulk Maritime S.A.

Mr. Rescos has served as the Chief Operating Officer of Starbulk since July 2014 and the Chief Operating Officer and Commercial Director of Oceanbulk Maritime S.A. since April 2010. Mr. Rescos has been involved in the shipping industry since 1993 and has gained strong expertise in the dry bulk, container and product tanker markets having been responsible for more than 200 vessel acquisitions and dispositions and several joint ventures in the drybulk and tanker sectors. From 2007 to 2010 Mr. Rescos worked with a family fund in Greece investing in dry bulk vessels and product tankers. From 2000 to 2007, Mr. Rescos served as the Commercial Manager of Goldenport Holdings Inc. where he was responsible for the acquisition of 35 dry bulk and container vessels and initiated the company's entry in the product tanker market through a pioneering joint venture with a major commodity trading company. He received a BSc in Management Sciences from The University of Manchester Institute of Science and Technology (UMIST) and an MSc in Shipping Trade and Finance from the City University Business School.



Theofanis Sallis
Head of Operations and Technology
Gaslog

As Head of Operations and Technology, Fanis' purpose is to effectively lead Operations and Technology platform, the core of Gaslog's competitive advantage. He is responsible for all aspects related to operations across LNG carriers by providing leadership

to multifunctional teams, ensuring that systems and process management procedures are developed, implemented and standardized to ensure GasLog fleet is running safely and effectively and he is also in the front line of technology.

Close to 25 years' experience in the shipping industry, mainly involved with the operation of oil, chemical and for the last 15 years LNG tankers

Served in various positions within GasLog (prior «Ceres LNG») since 2005 and as Innovation & Technology Manager & Deputy GM from 2010 to 2014

Worked at Ceres Hellenic Shipping Enterprises from 1998 to 2005 as a Superintendent Engineer, New Building Site Manager and later as Ship Manager

Graduate of the National Technical University of Greece, holds an MSc in Chemical Engineering and an MSc in Naval Architecture & Marine Engineering



Cem Saral
CEO
Cockett Group

Cem Saral is the CEO of the Cockett Group (www.cockettgroup.com), one of the world's leading resellers of marine and petroleum products and services with and has over 20 years of industry experience on marine fuels and fuel oil trading.

During his career Cem has been employed at various key trading and management roles by leading oil trading and marine fuel oil companies. He has a wide geographical coverage and direct working experience in Europe, Asia, US, Far East and the Middle East.

Having worked extensively at both marine fuels and fuel oil trading industries, Cem has a sound understanding of the entire fuel oil supply chain and physical trading on a global basis. As a further value-add, he has had the opportunity to employ these direct trading experiences into areas of business development, management and strategic M&A activities.

Prior to joining to Cockett, Cem was last employed as a fuel oil trader by Vitol, one of the world's leading energy and commodity trading companies (www.vitol.com) and 50% shareholder of the Cockett Group.

Cem holds a BSc degree in Operations Research from Turkish Naval Academy and throughout his career he has attended a wide range of programs on trading, risk, finance and management.

Charalambos Sarantis
Technical Director
Newport Shipping

Charalambos studied Naval Architecture and Marine Engineering at Technical Education Institute of Athens. In addition to that he is certified International Welding Engineer and BGAS – CSWIP Painting Inspector G2 and have completed various courses in technical subjects throughout his career so far.

His working experience covers a wide range of activities relevant to shipping, with experience working in machinery workshops, classification society, repair consultants, shipping companies as Superintendent Engineer / Fleet Manager and finally as a freelance consultant dealing with pre-purchase inspections, pre-delivery negotiations, damage investigation surveys including failure analysis, and dry-dock onsite management, including budgeting and final bill negotiations.



Mikhail Shapiro
Global Head of Marine Fuels and IMO
2020 Implementation
Glencore Energy UK Ltd

Mikhail Shapiro heads up Glencore's IMO 2020 preparations as well as the Marine Fuels department. Mikhail has been in the industry for over 14 years and has held various roles, including: marine fuels marketing, operations, blending, chartering as well as derivative and physical oil trading in various regions around the world. Mikhail is a member of the ISO marine fuels specifications working group.

Glencore is one of the world's leading marketers of physical commodities, sourcing commodities and products from a global supplier base and selling them to customers all over the world.

Glencore transports commodities by sea, rail and truck, storing them, processing them, and delivering them to the customers. Glencore has a substantial shipping portfolio and access to a range of logistics, storage and investment capabilities.

Glencore has an extensive marine fuels supply network, servicing multiple bunkering hubs around the world.



Bill Stamatopoulos
Business Development Manager
Bureau Veritas Verifuel

Bill Stamatopoulos holds a Bachelor in Business Administration and an MBA with specialization in Total Quality Management from the University of Leicester.

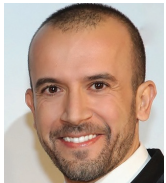
He joined Det Norske Veritas (DNV) in 1991 and in 2010 Bill became the Regional Manager of DNV Petroleum Services for Europe, responsible for sales, lab operations, technical, surveys and consultancy.

Since 2004 he is appointed at the Hellenic Organization for Standardization, Committee 66 for Petroleum Products, by the Hellenic Chamber of Shipping.

SPEAKER BIOS

Bill is a co-Author of 'Marine Fuels', a specialized book in shipping, published in June 2008 and the main author of the new edition published in 2018.

During the last 15 years, Bill has given several presentations and training courses on all fuel- related issues and has also been involved in major bunker claims as a fuel expert. From October 1st, 2015, Bill joined Bureau Veritas as Business Development Manager for the newly established department of VeriFuel - Marine Fuel Services.



Konstantinos Stampedakis
Managing Director
ERMA FIRST ESK Engineering Solutions S.A.

Konstantinos is a Chemical and Process Engineer, graduate of the University of Surrey. Having completed his post-graduate studies (MSc in Water and Environmental Engineering) and having acquired further academic experiences as a temporary academic assistant at the university, he began his career in the sector of waste and potable water management. Returning to Greece, he joined ENVIRONMENTAL PROTECTION ENGINEERING S.A. as the Director of Research, Development and Engineering Department.

In 2009, Konstantinos co-founded ERMA FIRST S.A. and he currently holds the position of the Managing Director & Director of Research, Development and Engineering Dpt.

One of his greatest achievements is the development of ERMA FIRST Ballast Water Treatment System and its certification from the USCG. The main aim of the project has been to research and develop methodologies and technologies for preventing the introduction of nonindigenous species through ships' ballast water. He also works on the R&D and engineering part of the company for the development of new products for the maritime industry.



Despina Panayiotou Theodosiou
Chief Executive Officer
Tototheo Maritime

Despina Panayiotou Theodosiou is joint Chief Executive Officer of TOTOTHEO MARITIME, a leading global supplier of equipment and services for maritime satellite and radio communications as well as bridge navigation systems, automated applications, ship repairs and operational efficiency solutions. She has been with the group since 2005.

Since 2013, Despina is a member of the Board of Directors of the Cyprus Shipping Chamber and is chairing the Chamber's Development Committee since 2015.

Despina is President of Women's International Shipping and Trading Association (WISTA), since October 2017, having previously served as the Secretary of the organization from 2015 to 2017. She has been instrumental to WISTA's success in receiving consultative status at the International Maritime Organization (IMO) in July 2018. WISTA is an organization for women in management positions in the maritime sector and currently there are 45 WISTA National Associations with over 3000 individual members. Despina founded WISTA Cyprus – a member of WISTA International – and was the

Association's President for 7 years (2011-2018).

She also sits on the first Board of Governors of the Cyprus Maritime Academy, on the Board of Directors of the Cyprus-Germany Business Association, and on the Strategic Committee of Crans Montana - Club of Ports.

In December 2017 leading international shipping publication Lloyd's List selected Despina as one of the

Top 100 Most Influential people in shipping internationally. This publication is one of the main highlights of the maritime year, with its insights into the personalities and trends in the industry. Despina has entered this venerable list for the first time and attained a further credit as one of Lloyd's List's Top 5 Next Generation executive.

She won the titles of "Top Professional" and "Cyprus Business Woman of the Year" at the 9th National Cyprus Business Woman of the Year Awards 2015. She has been awarded by the global Women Economic Forum in New Delhi as the "Woman of the Decade in Innovation and Leadership" (May 2017) and named as one of the "10 Women to Watch" by Youngship International during Norshipping 2017. She was also proclaimed as an Honorary Fellow of the Cyprus Institute of Marketing (April 2017).

Despina holds a bachelor's degree in economics from the National and Capodistrian University of Athens, an Executive MBA in Shipping and Logistics from the Copenhagen Business School and a Postgraduate Diploma in Financial Strategy from the University of Oxford – Said Business School. She is currently participating in the MSc in Major Programme Management at the University of Oxford – Said Business School.



Antonis Trakakis
Technical Director
Arista Shipping

Antonis Trakakis has graduated from Mechanical Engineering dept of NTUA and carried out graduate studies at von Karman Institute for Fluid Dynamics in the field of Turbomachinery. Currently he holds the position of Technical Manager at Arista Shipping where he joined in 2010. As Technical and Environmental Manager of Superfast Ferries he has successfully addressed all issues relevant to operation of ships in sensitive areas like the Baltic sea.

Antonis has worked with all kinds of internal combustion engines, ranging from gas turbines, to all sizes of four stroke, and two stroke engines, and one of his special concerns has been the formation and control of emissions, engine efficiency and performance monitoring



Ilias P. Tsakiris
Chief Executive Officer & Chief Underwriter
American Hellenic Hull Insurance Company Limited

Ilias P. Tsakiris is Chief Executive Officer and Chief Underwriter of American Hellenic Hull Insurance Company. He has 24 years of professional experience in the marine insurance sector. Mr. Tsakiris was trained as a Master Mariner at Hydra Merchant Marine Academy and he pursued Maritime Studies and Claims Management at Liverpool John Moores University. He regularly lectures on marine insurance topics and several of his

articles have been published in the international and Greek press.



Nikolas P. Tsakos
Founder and Chief Executive Officer
TEN LTD

Dr. Nikolas P. Tsakos is the Founder and Chief Executive Officer of Tsakos Energy Navigation (TEN), a pioneering shipping company quoted on the New York Stock Exchange. He comes from a traditional Chios seafaring family. Mr Tsakos is the Chairman of INTERTANKO and the former President of HELMEPA.

He also sits on the boards of a number of other organisations and associations. He graduated in 1985 from Columbia University in New York with a degree in Economics and Political Science and obtained a Masters Degree in Shipping, Trade and Finance from London's City University Business School in 1987. In 2011, Mr Tsakos was awarded an honorary doctorate from the City University Business School, for his pioneering work in the equity financial markets relating to shipping companies.



George A. Tsavlis
Principal
Tsavlis Salvage Group

Mr. George A. Tsavlis was born in London. He graduated from Athens College in 1968 and having acquired professional qualifications in Shipping (F.I.C.S., ACLArb), he concluded his graduate and post graduate studies in Shipping Law at University College London in 1973, with an L.L.M. degree. In 2009 he was qualified as a Mediator at the ADR Group London and in 2014 was certified as a Mediator by the Greek Ministry of Justice, Transparency and Human Rights.

He familiarized himself with the shipping and salvage sectors from a very early age by being engaged in the family business. George is a Principal at "Tsavlis Salvage Group" and represents the business on both a commercial and environmental basis internationally. He holds the position of elected Chairman of INTERMEPA (International Marine Environment Protection Association), Chairman of CYMEPA (Cyprus Marine Environmental Protection Association), which received the "Cyprus Maritime Prize 2007", as well as member of the Board of Directors of the Cyprus Union of Shipowners and Honorary Chairman of the Tsavlis Cultural Foundation.

George is a frequent keynote speaker and panelist at numerous maritime related conferences. He is an avid supporter of various charities, an art and music enthusiast and has completed nine London marathons. He is a father of five children.



Dimitris Vastarouchas
Deputy Chief Operating Officer
Danaos Corporation

Dimitris Vastarouchas is Danaos Corporation Deputy Chief Operating Officer. Mr. Vastarouchas has been the Technical Manager of Danaos Shipping Co Ltd. since 2005 and has over 24 years of experience in the shipping industry. Mr. Vastarouchas initially joined Danaos in 1995 and prior to becoming Technical Manager he was the New Buildings Projects and Site Manager, under which capacity he

supervised newbuilding projects in Korea for 4,250, 5,500 & 8,500 TEU containerships. He holds a degree in Naval Architecture & Marine Engineering from the National Technical University of Athens, Certificates & Licensees of expertise in the fields of Aerodynamics (C.I.T.), Welding (CSWIP), Marine Coating (FROSIO) and Insurance (North of England P&I). He is also a qualified auditor by Net Norske Veritas and Certified Negotiator (SNI).



Kostas G. Vlachos
Managing Director
Consolidated Marine Management Inc.

Mechanical / Electrical Engineer graduated from Technical University of Athens.

For 15 years he worked as a representative member for the Hellenic Flag Administration in IMO and EU in Safety and Environmental committees.

He is currently the COO of Latsco Shipping Ltd and the Managing Director of the subsidiary company the Consolidated Marine Management Inc. having full control and responsibilities on technical and operational matters of the vessels belonging to the corporate company Member of ABS, DNV-GL, LRS, National and technical committees. Ex chairman of Intertanko Hellenic Mediterranean Panel and a Council representative of Greece member. Member of the ExCom of Intertanko. Member of Intertanko Safety, Technical and Environmental Committee (ISTEC) and of Intertanko Gas Committee. Member of General Purpose Committee of SIGTO

Speaker in various fora related to Safety, Environmental and Technological developments, such as Intertanko, Mare Forum, Newsfront, Capital link, Lloyds Gas Forum, DNV-GL safety forum, Safety4Sea and others.



Panos Zachariadis
Mechanical Engineer (BSc) and Naval Architect (MSE)
University of Michigan

Panos Zachariadis is a Mechanical Engineer (BSc) and Naval Architect (MSE) from the University of Michigan

with a 35-year experience in shipping, having served for years as Marine Superintendent in New York, after periods of shipbuilding supervision in Japan and sea service in bulk carriers and oil tankers. He is Technical Director of Atlantic Bulk Carriers since 1997 and a member of the Greek Delegation to IMO since 2004, having contributed to the development of several well-known regulations (e.g. GBS, PSPC, FSA) and the prevention of others (e.g. double hull bulk carriers). In cooperation with major Korean shipyards he has applied numerous energy saving ideas, some of which have become industry standards. He is a member of Technical Committees of several classification societies, UGS and Hellenic Chamber of Shipping, BIMCO Marine Committee, BoD HELMEPA and MARTECMA. He has been honored with the 2011 Efkranti award for his contribution to Greek shipping, the Hellenic Shortsea Shipowners Association 2017 Maritime Personality award and the 2017 Lloyd's List "Achievement in Safety or Environmental Protection" award.

Excellence in Investor Relations and Financial Communications Your Link With the Global Investment Community

With its headquarters in New York and presence in London and Athens, Capital Link has been active since 1995 in the field of Investor Relations and Financial Communication. Its activities focus mainly on three areas: 1) Linking companies with strategic and institutional investors, bankers, analysts, and the financial media in Europe and the United States, 2) American Closed-End Funds and ETFs, 3) Listed shipping Companies. Capital Link's programs combine IR, IT and financial media in one comprehensive package enabling Companies to maximize their penetration and recognition in the global investment community.

Capital Link maintains close collaboration with the three main US Stock Exchanges (New York Stock Exchange, American Stock Exchange (now part of NYSE) and NASDAQ), the London Stock Exchange, the Athens Stock Exchange as well as numerous companies in Greece, Europe, US and Chile. It also organizes annually in New York, London and Athens a series of Investment Forums focusing on its main activity fields (www.capitallinkforum.com).

Capital Link has a leading position globally in the area of Investor Relations with respect to **shipping**, as it cooperates with the majority of shipping companies listed on the three US Stock Exchanges, as well as in London (LSE and AIM) and Milan. Capital Link is by far the most recognizable IR firm in this sector with unique access to investors, analysts, media and bankers. It has built the most extensive and effective platform for linking Listed shipping Companies with the investment community in Europe and the United States. Capital Link is a member of the Baltic Exchange and organizes regularly Analyst and CEO Forums on tankers, containers and dry bulk shipping. Additionally, it holds annually the "Invest in International Shipping" Capital Link Forums in New York and London. Finally, it also maintains a shipping portal with information on all UK and US Listed shipping Companies (www.capitallinkshipping.com).

Capital Link has also a leading position in **US Closed-End funds and ETFs**, as it cooperates with the major fund sponsors in these sectors. The Annual Capital Link "Closed-End Fund and Global ETF" Forum taking place in New York, celebrating its 17th year, is considered the most significant Forum of the sector. In the context of this Forum, Capital Link organizes the "Annual Closed-End Fund & Global ETF Awards" which recognize funds and managers who adhere to high standards of Corporate Governance, financial disclosure and Investor Relations. Capital Link also maintains a portal with information on these funds (www.closedendfundforum.com).

Capital Link has built one of the most extensive and effective networks for the promotion of **international companies** that want to access the European and US capital markets. In this area, Capital Link has built extensive **regional expertise across developed and emerging markets** having worked with listed companies and capital markets related organizations from several countries, including Canada, Chile, Cyprus, Greece, France, Germany, Ireland, Italy, Portugal, Russia, Spain, Switzerland, Turkey, United Kingdom and the United States. Also, **broad and diversified industry expertise** with a client base across several sectors - banking & finance, chemicals, cement & construction, food and beverage, insurance, investment management, IT & computers, mining, oil & energy, packaging, pharmaceuticals & cosmetics, retailing, telecommunications, transportation etc.

Capital Link is proud to have worked with several **governmental organizations** organizing presentations to U.S. investors for the **Finance Ministers** of Bulgaria, France, Greece and Portugal. We have worked with the majority of **Stock Exchanges** in the United States and Europe (New York, American, NASDAQ, Chicago Board Options Exchange, Athens Exchange, Euronext, London Stock Exchange/ AIM, Deutsche Boerse, Lisbon Stock Exchange, MICEX, Swiss Exchanges. The Paris Bourse was our first client in 1995.

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