

PRESS RELEASE

“9TH ANNUAL CAPITAL LINK OPERATIONAL EXCELLENCE IN SHIPPING FORUM” BEST INDUSTRY PRACTICES – A COMPETITIVE ADVANTAGE

WEDNESDAY, OCTOBER 2, 2019 - AT THE DIVANI CARAVEL HOTEL, ATHENS

September 26, 2019

The “9th Annual Operational Excellence in Shipping Forum”, Best Industry Practices – A Competitive Advantage will take place on **Wednesday, October 2, 2019** at the **Divani Caravel Hotel, Athens**.

H.E. Ioannis Plakiotakis, Minister of Maritime Affairs and Insular Policy - Hellenic Republic, will honor the Forum with his presence and with delivering official remarks on: **“A New Era for Greek Shipping & Its Global Leadership”**.

With a 9-year track record it is the only Forum that showcases Operational Excellence in the Maritime Sector and explores Best Industry Practices across all major areas such as fleet management, technological innovation, crewing, energy efficiency and the environment, safety & security.

The Forum provides an interactive platform on the topic of Operational Excellence, Best Industry Practices and Sustainability linking shipping companies, charterers, government and non-government industry associations, classification societies, P&I Clubs, Registries, technology & service providers and the financial and investment community.

We are delighted to see how the industry has embraced this Forum. Senior Executives from 25 leading shipping companies, 4 major classification societies, as well as charterers, financiers and key industry organizations will come together to discuss how the implementation of Best Industry Practices translates into tangible commercial, operational and financial competitive advantages. The extensive shipping company participation in the Forum is key, as ultimately it is the companies that are implementing these Best Industry Practices and the Forum attributes to the Operational Side of the business the attention it deserves.

2019 CAPITAL LINK MARITIME CSR LEADERSHIP AWARD

In the context of the Forum, we present the **“2019 Capital Link Maritime CSR Award”** to **Mr. Anastasios V. Papagiannopoulos, Former President – BIMCO; CEO – Common Progress Co SA**, in recognition of his commitment in applying and promoting Best Industry Practices. The Award recognizes a person or organization for demonstrating the highest level of commitment to Best Industry Practices.

Mr. Anastasios V. Papagiannopoulos will be introduced by **Mr. Nikos P. Tsakos**, President & CEO - Tsakos Energy Navigation, Chairman - INTERTANKO 2014-2018.

The **“Capital Link Maritime CSR Leadership Award”** was initiated 7 years ago aiming to recognize a person or an organization for demonstrating the highest level of commitment to Business Ethics and Best Industry Practices. Previous Honorees were **Mr. Jeremy Penn, Mr. Nikos Tsakos, Mr. Efthimios Mitropoulos, Mr. Clay Maitland, Mr. John Platsidakis, and Mr. Philippe Louis-Dreyfus**.

Who Should Attend?

This Forum is addressed among others to Ship Managers, Shipowners, Ship Operators, Shipbrokers, Commercial and Investment Bankers, Charterers, Classification Societies, Commodity and Energy Traders, Environmental Maritime Organizations, Industry Associations, Government and Non-Governmental Organizations, Financial and

Trade Media, Institutional Investors, P&I Executives, Lawyers and Insurers, Market Analysts and Consultants, Private Equity Firms and offshore industry entities.

INDUSTRY PANEL & PRESENTATION TOPICS – “OLYMPIA” ROOM

Mr. Nicolas Bornozis, President of Capital Link Inc., will open the Forum and welcome the participants.

TECHNOLOGY & INNOVATION

New Technologies

How to Reduce OPEX, Improve Efficiency & Security

Moderator: Mr. Marcos Vassilikos, Managing Director - Eurobulk

Panelists:

- **Mr. Gideon Lenkey**, CISSP, Technical Director - EPSCO Ship Safety & Security
- **Mr. Navneet Singh Rainu**, Head of DCR (Digital Control Room) - Tototheo Maritime
- **Mr. Vasileios Lampropoulos**, Chief Operating Officer - Thenamaris (Ships Management) Inc.

THE BIG PICTURE – MANAGING CHANGE IN SHIPPING

The Changing Landscape of Shipping

- *Developments in Geopolitics, Technology, Regulations, Finance & Trading Patterns Have a Transformational Impact on Shipping.*
- *A shipowner discussion on opportunities & challenges ahead*

Moderator: Mr. Savvas Athanasiadis, Managing Director - Clarksons Platou (Hellas) Ltd

Panelists:

- **Mr. Alexander Hadjipateras**, Executive Vice President, Business Development - Dorian LPG
- **Mr. Aristidis Pittas**, CEO - Euroseas & Eurodry
- **Mr. John Dragnis**, CEO - Goldenport Group
- **Mr. Dimitris Fafalios**, President - Fafalios Shipping - Chairman INTERCARGO
- **Mr. George Mouskas**, Chairman, Olympia Ocean Carriers - Vice President - Cyprus Union of Shipowners

FLEET OPERATIONS & TECHNICAL MANAGEMENT

Technical Management & Fleet Operations - What's Next

Consolidation, cost control & economies of scale, technological innovation, digitalization, new regulations, capital expenditures & efficient allocation of capital are among the challenges the industry faces. A discussion among leading third-party ship managers and shipping companies with in-house management.

Moderator: Mr. Nigel Lowry, Athens Correspondent - Lloyds List

Panelists:

- **Mr. Mark O'Neil**, CEO - Columbia Shipmanagement
- **Mr. Sunil Kapoor**, Director - FML Ship Management
- **Mr. Olav Nortun**, CEO - Thome Ship Management Group
- **Mr. Dimitris Patrikios**, CEO - Kyklades Maritime Corporation

PORT STATE CONTROLS – A GLOBAL ROADMAP

Port State Controls – A Global Roadmap What to expect in key jurisdictions around the world

- *the arrival process*
- *what inspectors are looking for with focus on the new fuel and environmental regulations*
- *typical reasons for vessels detentions*

Presentations followed by Q&A session by Coast Guards from the US and Australia

Capital Link: New York – London – Oslo – Athens – Limassol – Shanghai – Singapore – Tokyo – Hong Kong

230 Park Avenue • Suite 1536 • New York • New York 10169, USA • Tel.: +1 212 661 7566 • Fax: +1 212 661 7526
Longcroft House, 2/8 Victoria Avenue, London, EC2M 4NS, U.K. • Tel. +44(0) 20 3206 1322
40, Agiou Konstantinou Str, Suite A5, 151-24 Athens, Greece • Tel. +30 210 6109 800 • Fax +30 210 6109 801
Raadhugaten 25, P.O.Box 1904 Vika • N-0116 Oslo, Norway
www.capitallink.com - www.capitallinkforum.com - www.capitallinkshipping.com

- **Captain Michael G. Odom**, Commandant - U.S. Coast Guard Office of Operating and Environmental Standards; Executive Officer, U.S. Coast Guard Activities Europe Schinnen, The Netherlands
- **Mr. Michael Kinley**, Chief Executive Officer - Australian Maritime Safety Authority (AMSA)

2020 and Port State Control Issues in China

Section remarks: **Mr. Terence Zhao Wei**, Managing Director - Singhai Marine Services

ENVIRONMENTAL REGULATIONS & THE INDUSTRY'S RESPONSE

Ballast Water Treatment

- *Post-Installation & Operations Experience with Ballast Water Treatment Systems*
- *Compliance Testing*
- *A Roundtable Discussion Among Owners and Equipment Manufacturers*

Moderator: Dr. Michalis Pantazopoulos, Managing Director – Liberian Registry – LISCR (Hellas) S.A.

Panelists:

- **Mr. Konstantinos Stampedakis**, Managing Director - ERMA FIRST ESK Engineering Solutions S.A.
- **Mr. Dimitrios Vastarouchas**, Deputy Chief Operating Officer - Danaos Corporation
- **Mr. Theo Baltatzis**, Managing Director - Technomar Shipping
- **Dr. Loizos Isaias**, Vice President, Manager Maritime Service Centre & Advisory - DNV GL

Official Remarks:

“A New Era for Greek Shipping & Its Global Leadership”

H.E. Ioannis Plakiotakis, Minister of Maritime Affairs and Insular Policy - **Hellenic Republic**

IMO 2020 – It is All about the Fuel

Navigating the New World of Marine Fuels

Moderator: Mr. George Plevrakis, Director of Global Sustainability – ABS

Panelists:

- **Mrs. Armelle Breneol**, Senior Marine Fuels Technical Advisor - ExxonMobil Marine
- **Mr. Matthew Tonge**, Managing Director – Commercial Director, Integ8 Fuels, Inc.
- **Mr. Claus Kestlmg**, General Manager – Bunker Procurement, J Lauritzen
- **Mr. Angelos Vytimas**, - Area Manager - Hellas, Italy, Croatia & Bulgaria - Veritas Petroleum Services (VPS)

IMO 2020 – Sulfur Cap – Preparing for D-Day

A Roundtable Discussion on Issues, Challenges and Experiences Gained During the Transit Period & the Outlook Ahead

Moderator: Dr. John Kokarakis, Vice President, Technology & Business Development, Hellenic, Black Sea Region & Middle East – Bureau Veritas Marine & Offshore Division

Panelists:

- **Mr. Mikhail Shapiro**, Global Head of Marine Fuels and IMO 2020 Implementation – Glencore
- **Mr. Nicos Rescos**, Chief Operating Officer – Star Bulk Carriers
- **Mr. Vangelis Rousos**, Business Development Director– Tufton Oceanic Limited
- **Mr. Stamatis Bourboulis**, General Manager - Euronav Ship Management (Hellas) Ltd.

Reducing Green House Emissions – Decarbonization

Beginning of the Longer Journey – Targets, Challenges & Strategies

Moderator: Mr. Andrew McKeran, Commercial Director – Marine & Offshore - Lloyds Register

Panelists:

- **Mr. Andrew Garcia**, President – GoodBulk
- **Dr. George Pateras**, President - Hellenic Chamber of Shipping

Capital Link: New York – London – Oslo – Athens – Limassol – Shanghai – Singapore – Tokyo – Hong Kong

- **Mr. Esben Poulsson**, Chairman - International Chamber of Shipping; Executive Chairman - ENSEL PTE. LTD
- **Mr. Kosta Vlachos**, Chief Operating Officer – LATSCO Marine Management
- **Mr. Stavros Hatzigrigoris**, CEO - Maran Gas Maritime Inc

Speed Limits – An Optimal Measure for the Environment & the Shipping Industry

Moderator: Mr. George M. Teriakidis, Area Manager East Mediterranean & Black Sea - DNV GL

Panelists:

- **Mr. Philippe Louis-Dreyfus**, Chairman - Louis Dreyfus Armateurs S.A., Former President – BIMCO
- **Mr. George Procopiou**, Founder – Dynacom Tankers Management, Sea Traders – Dynagas
- **Mr. Harry Vafias**, President & CEO - StealthGas
- **Mr. Nikos Tsakos**, President & CEO – Tsakos Energy Navigation, Chairman – INTERTANKO 2014-2018

Challenges for European Shipping in a Changing World

Section remarks: Mr. Panagiotis Laskaridis, President – European Community Shipowners Associations; CEO - Lavinia Corporation / Laskaridis Shipping Company Ltd.

KEYNOTE ADDRESS & AWARD PRESENTATION

Introduced by:

Nikos Tsakos

President & CEO - Tsakos Energy Navigation, Chairman - INTERTANKO 2014-2018

“2019 CAPITAL LINK MARITIME CSR LEADERSHIP AWARD”

Presentation to:

Mr. Anastassios Papagiannopoulos

CEO, Common Progress Co, President – BIMCO 2017 - 2019

PARALLEL BREAKOUT SESSION – “VERGINA” ROOM

"Chinese Seafarers for International Shipping Companies" - Crewing Seminar

The Seminar aims to update on the significant progress achieved in maritime education in China and the improvement in the quality of Chinese Seafarers, who are gradually having an expanded presence in the fleet of international shipping companies.

The Seminar will:

- describe Singhai’s infrastructure, approach and strengths in maritime training,
- discuss important issues in crew recruiting, training and retention,
- update on latest Chinese governmental regulations and efforts in promoting Chinese seafarers to meet international standards.

PARTICIPATING COMPANIES & ORGANISATIONS

- ABS
- Australian Maritime Safety Authority (AMSA)
- Bureau Veritas Marine & Offshore Division
- Clarksons Platou (Hellas) Ltd
- Columbia Shipmanagement
- Common Progress Co, BIMCO
- Cyprus Union of Shipowners
- Danaos Corporation
- DNV GL
- Dorian LPG
- Dynacom Tankers Management
- Dynagas Ltd.

Capital Link: New York – London – Oslo – Athens – Limassol – Shanghai – Singapore – Tokyo – Hong Kong

230 Park Avenue • Suite 1536 • New York • New York 10169, USA • Tel.: +1 212 661 7566 • Fax: +1 212 661 7526
Longcroft House, 2/8 Victoria Avenue, London, EC2M 4NS, U.K. • Tel. +44(0) 20 3206 1322
40, Agiou Konstantinou Str, Suite A5, 151-24 Athens, Greece • Tel. +30 210 6109 800 • Fax +30 210 6109 801
Raadhusgaten 25, P.O.Box 1904 Vika • N-0116 Oslo, Norway
www.capitallink.com - www.capitallinkforum.com - www.capitallinkshipping.com

- ENSEL PTE. LTD
- EPSCO Ship Safety & Security
- ERMA FIRST ESK Engineering Solutions S.A.
- Eurobulk
- Eurodry
- Euronav Ship Management (Hellas) Ltd.
- European Community Shipowners Associations
- Euroseas
- ExxonMobil Marine
- Fafalios Shipping
- FML Ship Management
- Glencore
- Goldenport Group
- GoodBulk
- Hellenic Chamber of Shipping
- Integ8 Fuels, Inc.
- INTERCARGO
- International Chamber of Shipping
- J Lauritzen
- Kyklades Maritime Corporation
- Laskaridis Shipping Company Ltd.
- LATSCO Marine Management
- Lavinia Corporation
- Lloyds List
- Lloyds Register
- Louis Dreyfus Armateurs S.A.
- Maran Gas Maritime Inc
- Olympia Ocean Carriers
- Sea Traders S.A.
- Singhai Marine Services
- Star Bulk Carriers
- StealthGas
- Technomar Shipping
- Thenamaris (Ships Management) Inc.
- Thome Ship Management Group
- Tototheo Maritime
- Tsakos Energy Navigation
- Tufton Oceanic Limited
- U.S. Coast Guard Activities Europe Schinnen, The Netherlands
- Veritas Petroleum Services (VPS)

THE CONFERENCE IS ORGANIZED:

SPONSORS:

GLOBAL LEAD SPONSOR: Tsakos Energy Navigation Ltd. (TEN LTD.)

GLOBAL GOLD SPONSORS: Columbia Shipmanagement • DNV GL • Tototheo Maritime Ltd

GOLD SPONSORS: ABS • Bureau Veritas • Liberian Registry • Lloyd's Register

SPONSORS: Clarksons Platou • Danaos Corporation • EPSCO Ship Safety & Security • Eurodry Ltd. • Euroseas Ltd. • ERMA FIRST ESK Engineering Solutions S.A. • FML Ship Management Limited • Inmarsat • Integ8 Fuels, Inc. Safebulkers • Star Bulk Carriers • Thome Ship Management Group

SUPPORTING SPONSOR: Flott & Co. Pc

COFFEE SPONSORS: ILLY IPERESPRESSO • PAPADOPOULOS

MUSIC BY: Menelaos Kanakis www.kanakismenelaos.com

MEDIA PARTNERS: ANT1 • AllAboutShipping.co.UK • efoplistesnews.gr • Elnavi • Greek Reporter • Kathimerini •

Capital Link: New York – London – Oslo – Athens – Limassol – Shanghai – Singapore – Tokyo – Hong Kong

230 Park Avenue • Suite 1536 • New York • New York 10169, USA • Tel.: +1 212 661 7566 • Fax: +1 212 661 7526
 Longcroft House, 2/8 Victoria Avenue, London, EC2M 4NS, U.K. • Tel. +44(0) 20 3206 1322
 40, Agiou Konstantinou Str, Suite A5, 151-24 Athens, Greece • Tel. +30 210 6109 800 • Fax +30 210 6109 801
 Raadhugaten 25, P.O.Box 1904 Vika • N-0116 Oslo, Norway
www.capitallink.com - www.capitallinkforum.com - www.capitallinkshipping.com

SUPPORTING ORGANIZATIONS: Association Hellenique de Droit Maritime • Association of Banking and Financial Executives of Shipping • Association of S.A. & Limited Liability Companies • BCA College • BIMCO • CASS Business School • Greek Energy Forum • Greek Shipping Cooperation Committee • Hellenic Association of Ship Suppliers & Exporters • Hellenic Chamber of Shipping • Hellenic Committee of Lloyd's Brokers Associates • Hellenic Shipbrokers Association • Hellenic Shortsea Shipowners Association • Hellenic Society of Maritime Lawyers • HELMEPA • INTERCARGO • InterManager • INTERMEPA • The Mission to Seafarers • Piraeus Association for Maritime Arbitration • Piraeus Marine Club • Port Captains Club • Propeller Club • WISTA Hellas

For further information, please contact:

Mrs. Olga Bornozi, Managing Director at obornozi@capitallink.com, or
Mrs. Eleni Bej, Director of Special Events, at ebej@capitallink.com or +1 (212) 661-7566, or
Mrs. Athena Kosmadaki (Greece) at athensoffice@capitallink.com or +30 210 6109 800.

For sponsorship opportunities, please contact Nicolas Bornozis or Anny Zhu at forum@capitallink.com or call +1 (212) 661-7566.

Or please visit:

<http://forums.capitallink.com/csr/2019athens/>
www.capitallink.com
www.capitallinkforum.com

ORGANIZERS

Founded in 1995, Capital Link is a New York based investor relations, financial communications and advisory firm with a strategic focus on the maritime, commodities and energy sectors, MLPs, as well as Closed-End Funds and ETFs. Based in New York City, Capital Link has presence in London, Athens & Oslo. Capital Link is a member of the Baltic Exchange and works very closely with the New York Stock Exchange, NASDAQ and the London Stock Exchange as well as with major international and supranational organizations and industry associations in the areas of the firm's strategic concentration.

Our proactive approach, which integrates **Investor Relations, Information Technology and Media**, enhances awareness and branding for our clients through tailored outreach programs targeting analysts, institutional and individual investors and the financial media complemented by extensive and uniquely powerful marketing platforms. **Capital Link offers a full suite of services including strategic and corporate advisory, investor relations, media relations, public and industry relations and the organization of corporate events. Capital Link is also known for the organization of large scale, high quality Investment Forums** focusing on maritime transportation and U.S. investment products in key industry centers, such as **New York, London, Athens, Limassol, Shanghai, Singapore, Tokyo and as of this year in Hong Kong**. We organize fourteen conferences annually, of which ten are focused on the maritime sector. **The Capital Link Investment Forums** feature industry leaders and draw the elite of the global financial and investment communities. The **Capital Link brand** is widely-recognized and valued worldwide by participants in these communities for combining rich informational and educational content with as well as superior networking opportunities. In addition to conferences, **Capital Link organizes Webinars** focusing on investment strategies, sectors, critical topics of interest to the investment community and company presentations. Capital Link's **global marketing platform** enhances the visibility and reach of these events on a global scale that lasts well beyond the date on which each event is held, becoming a continuous reference point for market participants.

Capital Link's efforts have been recognized by the 2011 Lloyds's List Greek Shipping Awards, in 2012 and 2013 by the InterContinental Finance Magazine and in 2016 by the Wealth & Finance Magazine, Also, by the International Propeller Club of the United States and AHI-American Hellenic Institute.