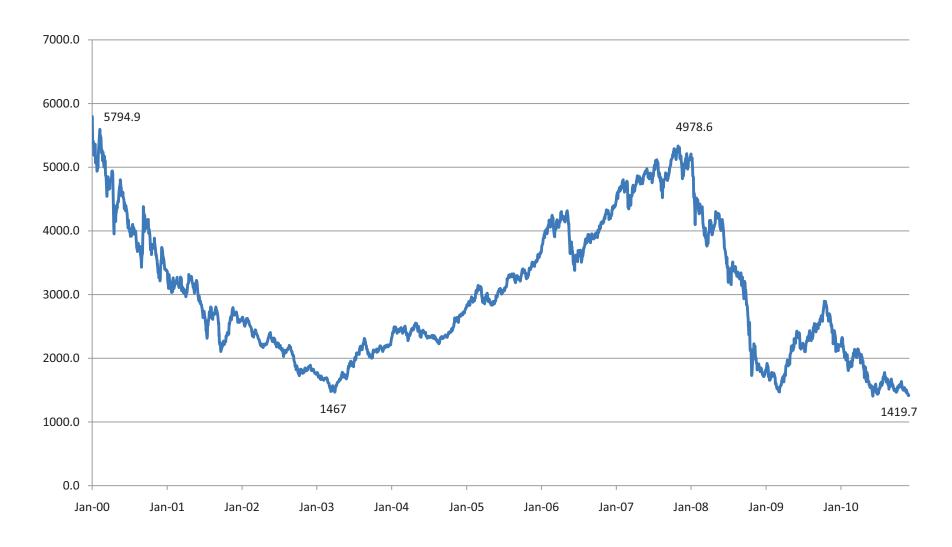


#### **Investment Opportunities For Foreign Investors In The Greek Stock Market**

George Linatsas – Group Managing Director – Axia Ventures Group

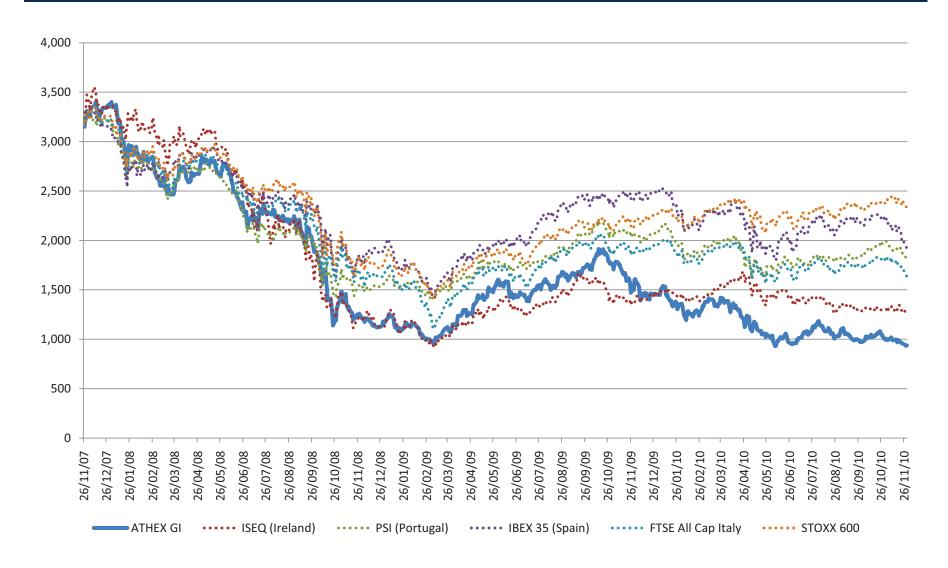
December 2, 2010

# The Athens Exchange General Index has reached multi-year low





### ATHEX General Index decoupling from PIIGS & European markets



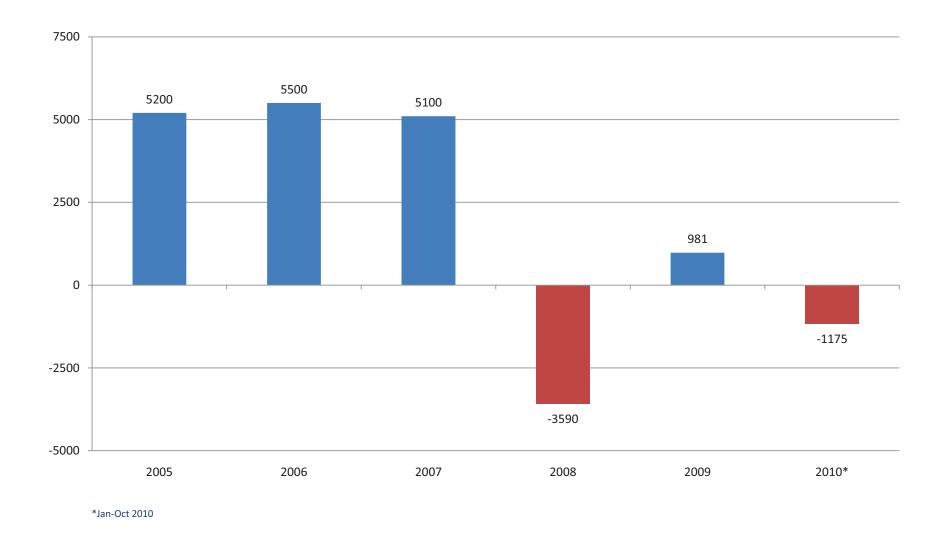


# Market Cap to GDP at the lowest levels since 2001



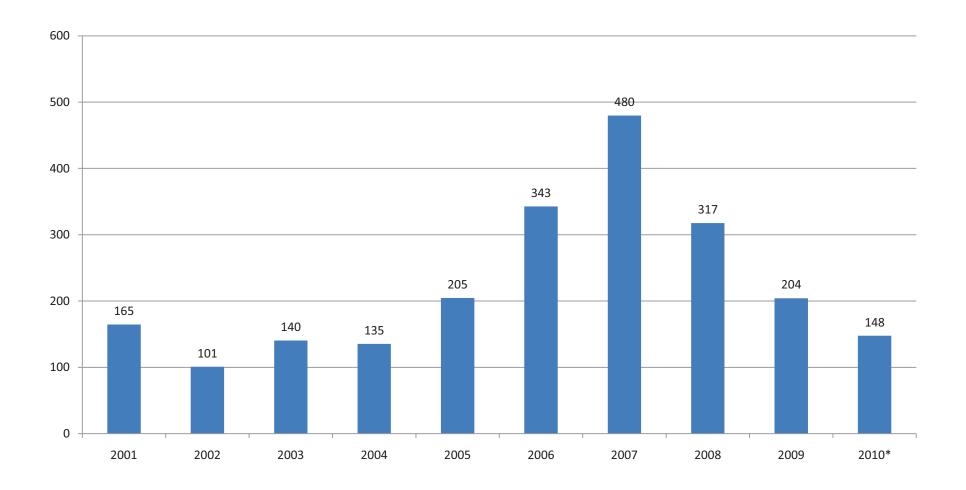


# Net flows from International Investors in decline (EUR m.)





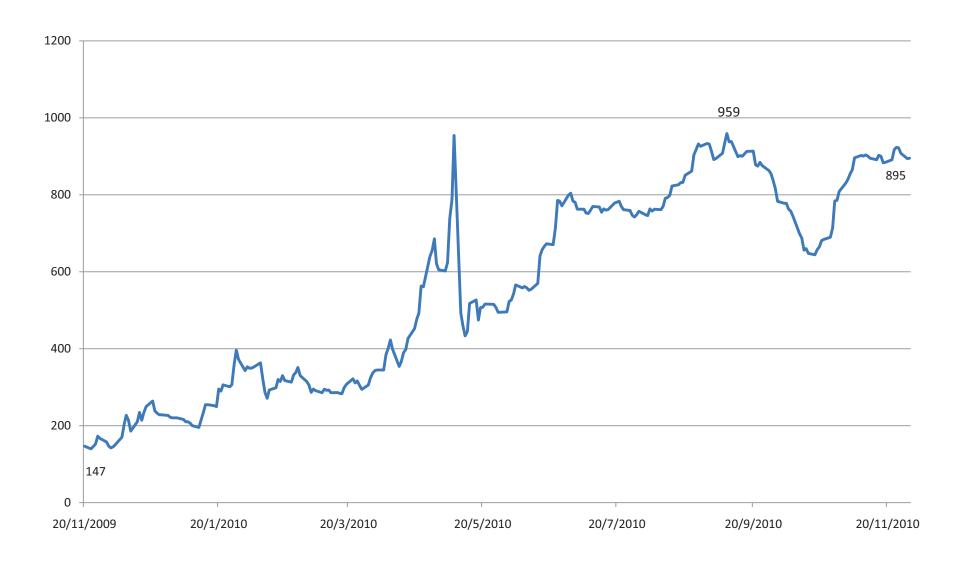
# Average traded daily value (EUR m.) heading south since 2007



\*Jan-mid. Nov 2010

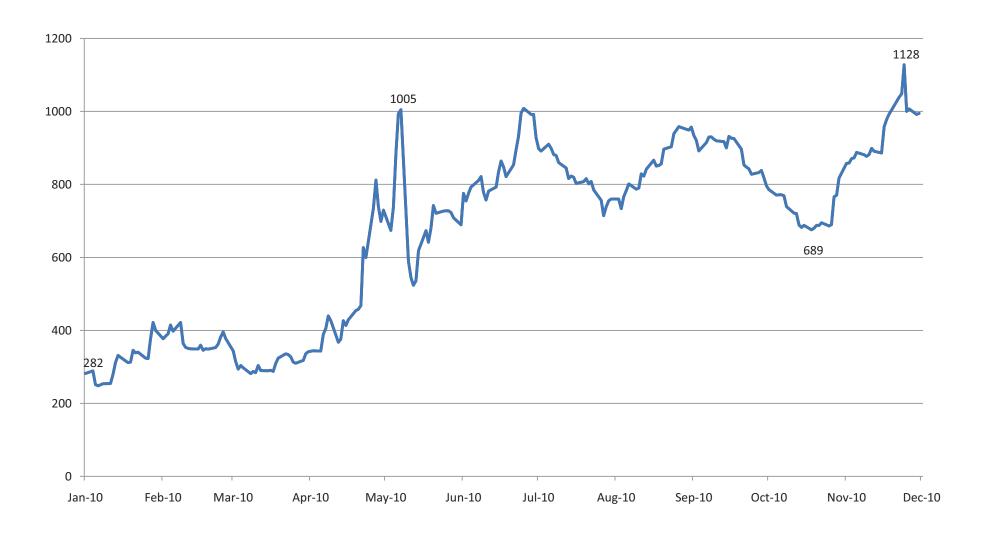


### Spreads of 10-Year GGB vs. the German BUND reach record highs in 2010...



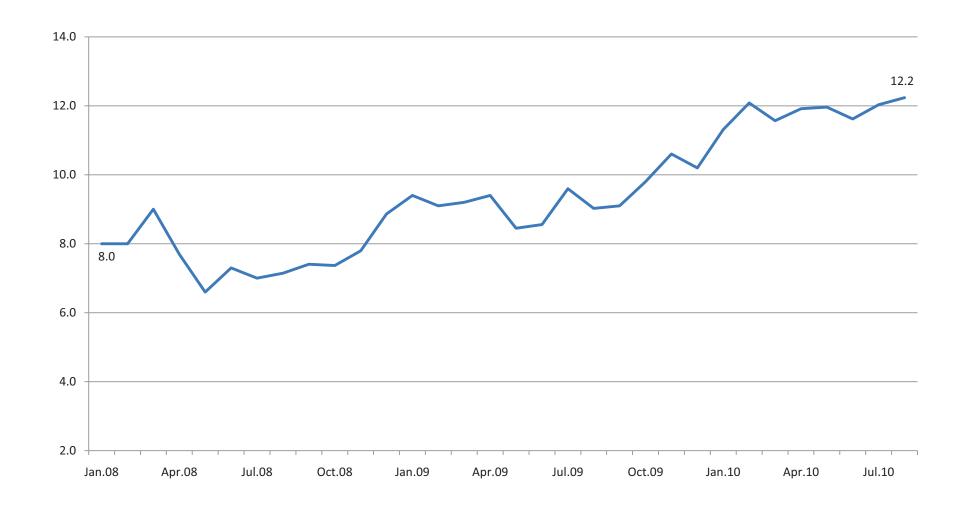


# ...so do the Credit Default Swaps (5-Year)



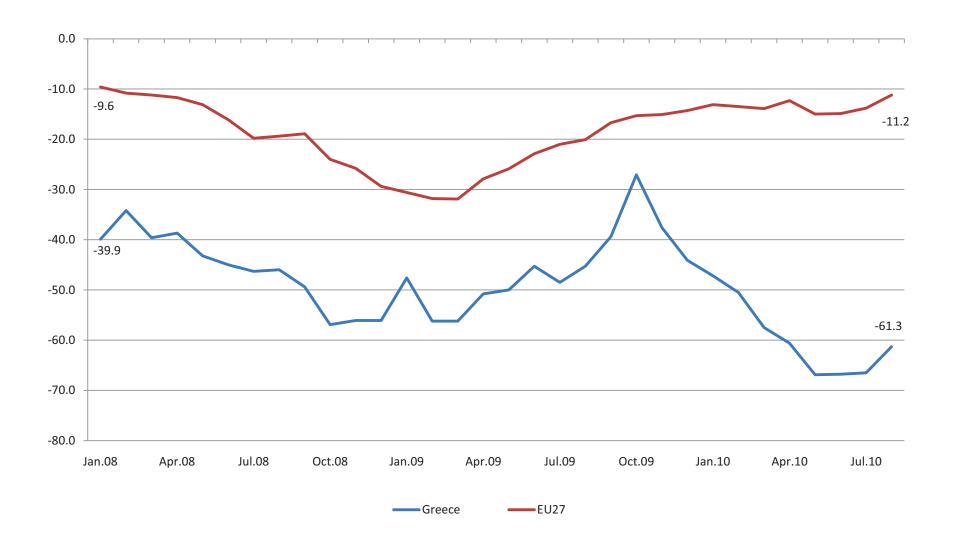


# The austerity measures drive unemployment (%) higher...





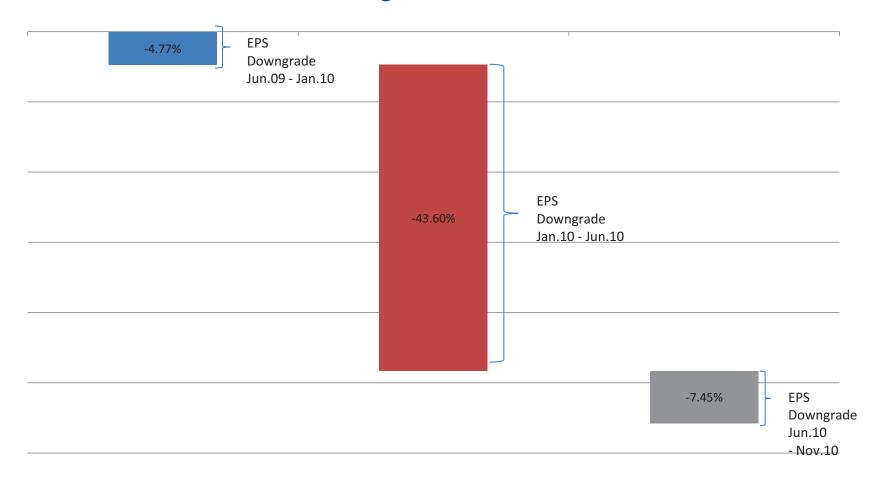
# ...and pressure consumer sentiment at low levels (units)





# The austerity measures also impact corporate profitability

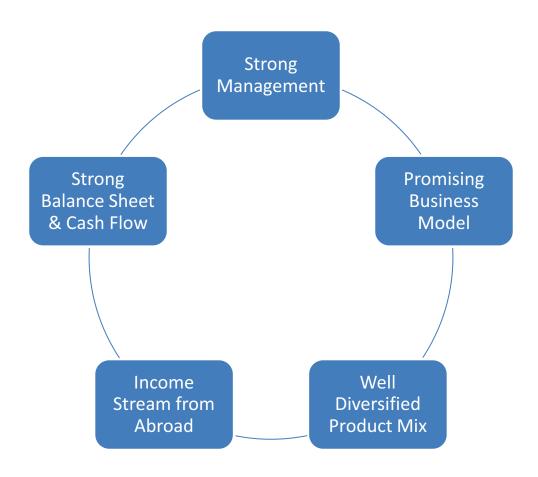
#### 2010f EPS Downgrades since June 2009\*





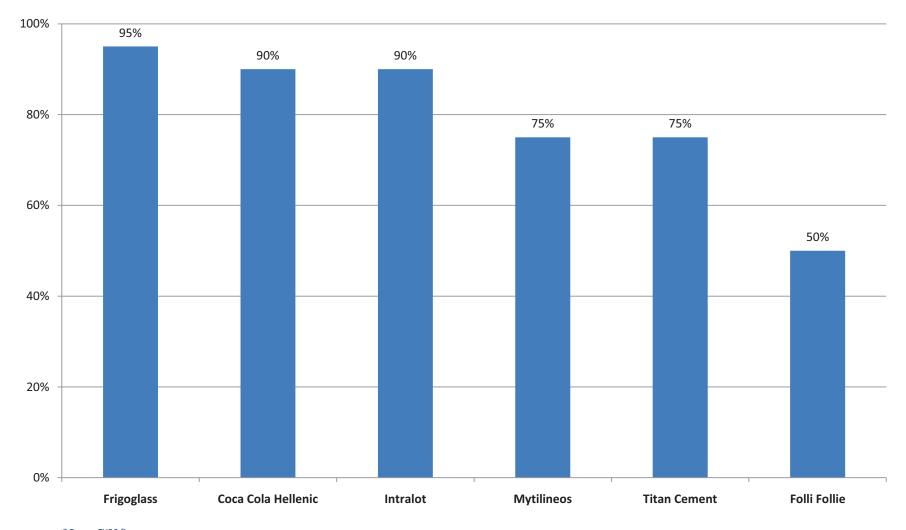


### In this challenging environment the characteristics to look at...





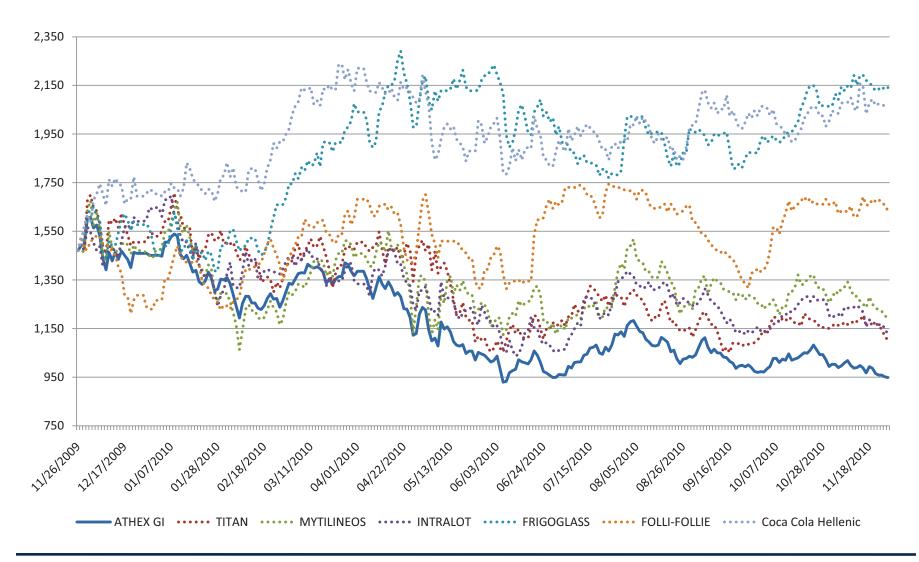
### International Sales as % of Total for Selected Companies\* Listed in the ATHEX



\*Group FY09 figures

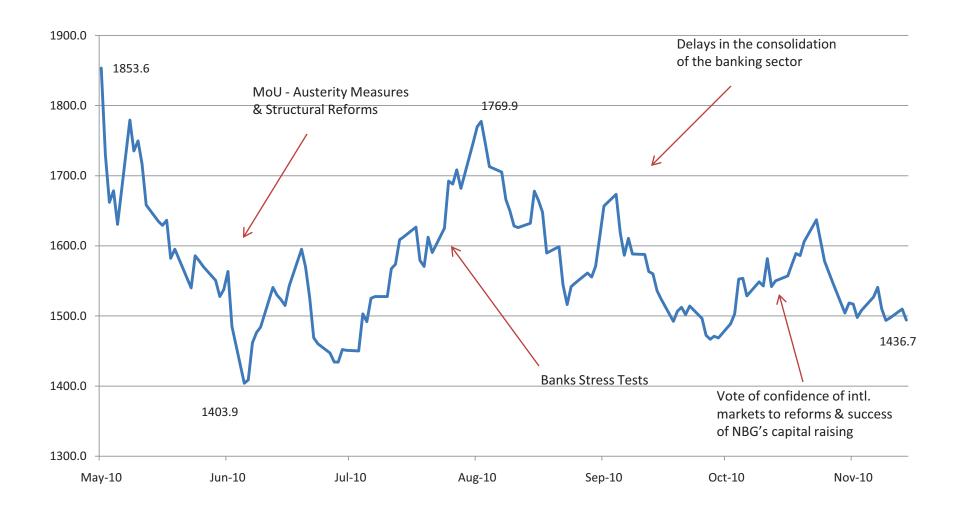


### ATHEX General Index vs. Performance of Selected Companies





### The focus remains on Macros and the Banking Sector





### The Greek Banking system although has displayed significant strength...

July 2010 – Stress Tests by CEBS

		Adverse scenario	Adverse scenario + sovereign shock (23.1% haircut on 5- year GGBs)	
	2009	2011	2011	
	TIER 1			
National Bank of Greece	11.3%	9.6%	7.4%	PASS
Alpha Bank	11.6%	10.9%	8.2%	PASS
EFG Eurobank	11.2%	10.2%	8.2%	PASS
Piraeus Bank	9.1%	8.3%	6.0%	PASS
ATE Bank				FAIL
Hellenic Postbank	17.1%	15.0%	8.4%	PASS
Bank of Cyprus	10.5%	9.4%	8.0%	PASS
Marfin Popular Bank	9.4%	8.5%	7.1%	PASS



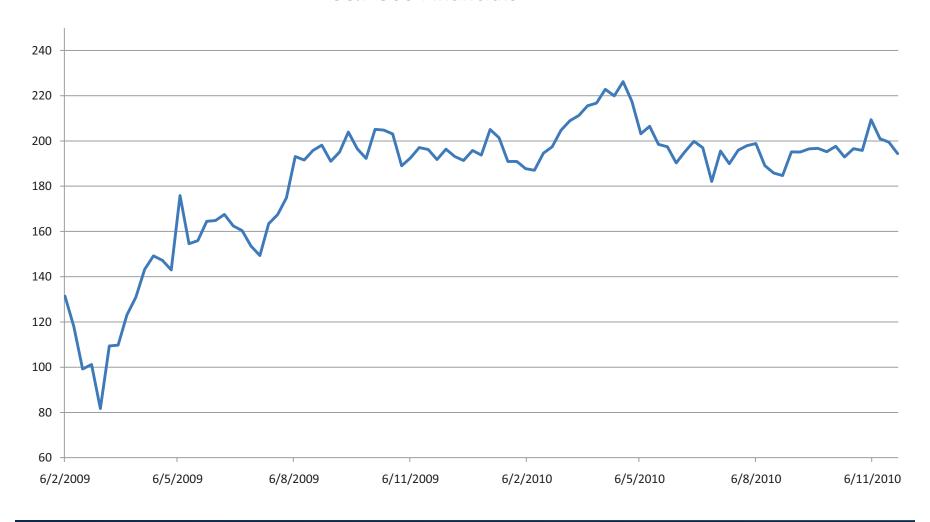
# ...has embarked to substantial recapitalization efforts

	Rights Issue	Convertible Bond	Other
National Bank of Greece	EUR 631m / concluded	EUR 1184m / concluded	c.EUR 1000m - sale of c20% of Finansbank / H1:11
Piraeus Bank	EUR 800m / Q1:11	up to EUR 250m / H1:11	
Bank of Cyprus	EUR 345m / concluded		
Marfin Popular Bank	EUR 488.6m / Q1:11	up to EUR 660m / H1:11	
ATEbank	TBA c.EUR1000m / Q1:11		



## A well capitalized Banking Sector along with an improved sentiment on the economy could produce significant opportunities

#### **S&P 500 Financials**





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