



19th Annual Capital Link Invest in Greece Forum

Monday, December 11, 2017
The Metropolitan Club, One East 60th St., New York City



IN COOPERATION WITH



TIME	TOPIC	SPEAKERS
MORNING SESSIONS		
7:20 AM – 7:50 AM	Registration	
7:50 AM – 7:55 AM	Welcome Remarks	Mr. Nicolas Bornozis, President & CEO, Capital Link, Inc.
7:55 AM – 8:00 AM	Opening Remarks	H.E. Haris Lalacos, Ambassador of Greece to the United States
THE MACRO PICTURE		
8:00 AM – 8:40 AM	<p style="text-align: center;">PANEL DISCUSSION</p> <p style="text-align: center;">Current State & Outlook of the Greek & the European Economy</p>	<p>Moderator: Mr. Yannis Manuelides, Partner, London, Allen & Overy LLP</p> <p>Panelists:</p> <ul style="list-style-type: none"> • Mr. Charles Seville, Senior Director, North America Sovereigns Fitch Ratings Inc. • Ms. Elena Duggar, Chair of Moody's Macroeconomic Board, Associate Managing Director, Credit Strategy & Research, Moody's Investor Service • Mr. Panos Tsakoglou, Professor, Department of International and European Economic Studies, Athens University of Economics & Business, former Chairman of Greek Government Council of Economic Advisers • Mr. Declan Costello, Mission Chief for Greece, European Commission, Directorate-General for Economic and Financial Affairs • Mr. Nicola Giammarioli, Head of Strategy and Institutional Relations, European Stability Mechanism (ESM)
THE GOVERNMENT PERSPECTIVE		
8:40 AM – 8:50 AM	<p style="text-align: center;">The Prime Minister's Message : "A New Era of Opportunity for Greece" (VIA WEBCAST)</p>	 <p>H.E. Alexis Tsipras, Prime Minister, Hellenic Republic</p>
8:50 AM – 9:05 AM	Transforming the Greek Tax Collection System	Mr. George Pitsilis, Governor, Independent Authority for Public Revenue, Hellenic Republic
9:05 AM – 9:20 AM	Investing for Growth	 <p>Keynote Speaker Hon. Dimitri Papadimitriou, Minister of Economy and Development, Hellenic Republic</p>
9:20 AM – 9:35 AM	Optimizing the Greek State Assets Portfolio	Ms. Rania Ekaterinari, CEO, Hellenic Corporation of Assets & Participations S.A.
BOND INVESTING		
9:35 AM – 10:20 AM	<p style="text-align: center;">PANEL DISCUSSION</p> <p style="text-align: center;">Investing in Greek Bonds – Government & Corporate Bonds</p>	<p>Moderator: Ms. Christina Papanikolopoulou, Partner, Zepos & Yannopoulos</p> <p>Panelists:</p> <ul style="list-style-type: none"> • Mr. Antonios Kerastaris, Group CEO, Intralot



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	<p>This panel will discuss the issuance in the global capital markets of fixed income instruments by the Greek Government, the Greek Banks and Greek Corporates. It will also discuss global investor interest in Greek Risk and Greek Fixed Income Instruments</p>	<ul style="list-style-type: none"> • Mr. Vasilios Kotsiras, <i>Head of Funding Solution & Structure Finance, National Bank of Greece</i> • Mr. Guy Morgan, <i>Managing Director, EMEA Head Of Liability Management, Goldman Sachs</i> • Mr. Giulio Baratta, <i>Head of Debt Capital Markets, BNP Paribas</i> • Mr. Philip Brown, <i>Managing Director, Public Sector Fixed Income Origination, Citi</i>
SECTOR REVIEWS & INVESTMENT OPPORTUNITIES		
<p>10:20 AM – 10:55 AM</p>	<p style="text-align: center;">PANEL DISCUSSION</p> <p style="text-align: center;">The Greek Banking Sector - Strategy and Outlook</p> <p>This panel will discuss current trends and developments in the Greek banking and financial sector; cost issues, liquidity, upcoming stress tests and growth strategies</p>	<p>Moderator: Mr. Panos Papazoglou, <i>Country Managing Partner Greece - Central and South East Europe Accounts Leader , EY</i></p> <p>Panelists:</p> <ul style="list-style-type: none"> • Mr. Vassilios Psaltis, <i>General Manager and CFO, Alpha Bank</i> • Mr. Nikolaos Karamouzis, <i>Chairman, Eurobank Ergasias SA & Chairman, Hellenic Bank Association</i> • Mr. Christos Megalou, <i>CEO, Piraeus Bank</i> • Mr. Leonidas Fragkiadakis, <i>CEO, National Bank of Greece</i> • Mr. Francesco Drudi, <i>Principal Adviser, European Central Bank</i>
<p>10:55 AM – 11:30 AM</p>	<p style="text-align: center;">PANEL DISCUSSION</p> <p style="text-align: center;">Investing in the Greek Banking & Financial Sector</p> <p>This panel of senior executives from major global investment banks active in the Greek market will discuss regulatory trends, M&A and consolidation activity in the sector and comparative sector valuations. Also, what types of investors are looking at Greek financial sector assets (HF's, PE's, Strategic Investors), and what will take to make foreign investors more comfortable</p>	<p>Moderator: Mr. Apostolos Gkoutzinis, <i>Partner, Head of European Capital Markets, Shearman & Sterling (London) LLP</i></p> <p>Panelists:</p> <ul style="list-style-type: none"> • Mr. David Vaillant, <i>Managing Director, BNP Paribas</i> • Mr. Alex Pretzner, <i>Managing Director , Citi</i> • Mr. Mathieu Munuera, <i>Managing Director, Financial Institutions, Goldman Sachs</i> • Mr. Stefanos Papapanagiotou, <i>Managing Director, Country Head, Greece & Cyprus, Head of Nordic Investment Banking - UBS AG</i> • Mr. Spyros Tsiloglou, <i>Director, Head of Greece and Cyprus, Investment Banking and Capital Markets , Credit Suisse International</i>
<p>11:30 AM – 12:00 PM</p>	<p style="text-align: center;">PANEL DISCUSSION</p> <p style="text-align: center;">Tourism & Hospitality</p>	<div style="display: flex; align-items: center;">  <div> <p>Keynote Remarks Hon. Elena Kountoura, <i>Minister of Tourism, Hellenic Republic</i></p> </div> </div>



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		<p>Moderator: Mr. Julian Allen, Managing Director, Head of EMEA Real Estate & Lodging Group, Citi</p> <p>Panelists:</p> <ul style="list-style-type: none"> • Mr. Elias Athanasiou, CEO, Enterprise Greece • Mr. Nikos Hadjos, Director of International Development Europe (Greece & Cyprus), International Hotel Leasing Company, Marriott International Inc. • Mr. Stylianos Koutsivitis, CEO, Astir Palace Vouliagmenis
<p>12:00 PM – 12:35 PM</p>	<p>PANEL DISCUSSION</p> <p>Real Estate & Infrastructure</p>	<p>Moderator: Mrs. Virginia Murray, Partner, Watson Farley & Williams</p> <p>Panelists:</p> <ul style="list-style-type: none"> • Mr. George Tziallas, Secretary General for Tourism Policy and Development, Ministry of Tourism • Mr. George Chryssikos, CEO, Grivalia Properties • Mr. Odysseas Athanassiou, CEO, Lamda Development • Mr. Aristotelis Karytinis, CEO, NBG Pangaea REIC
<p>INVESTING IN GREECE: THE INVESTOR PERSPECTIVE</p>		
<p>12:35 PM – 1:15 PM</p>	<p>PANEL DISCUSSION Investment Opportunities in Greece – The Viewpoint of International Organizations & Domestic Institutional Investors</p> <p>International and Supranational Organizations have earmarked significant funds for investments in Greece. The Panel will outline these investment programs and funding mechanisms. Also, how these funds will be invested in the Greek market through domestic institutional investors and where they see investment opportunities.</p>	<p>Moderator: Mr. Constantinos Lambadarios, Managing Partner, Lambadarios Law Firm</p> <p>Panelists:</p> <ul style="list-style-type: none"> • Ms. Sabina Dziurman, Director – Greece & Cyprus, European Bank for Reconstruction and Development • Mr. Ioannis Kaltsas, Head of Division, European Investment Bank • Mr. Takis Solomos, Co-Founder, First Athens Corporate Finance • Mr. Vassilis Karatzas, Partner, Levant Partners • Mr. Thor Talseth, Managing Director, Amerra Capital
<p>1:15 PM – 2:45 PM</p>	<p>LUNCHEON & KEYNOTE ADDRESS Welcome Remarks by New York Stock Exchange</p> <p>Introductory Remarks by:</p> 	



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Mr. Jay Collins
 Managing Director, Vice Chairman Corporate & Investment Banking - Citi

Keynote Address by:



Hon. Euclid Tsakalotos
 Minister of Finance - Hellenic Republic

AFTERNOON SESSIONS

INVESTING IN GREECE: THE GLOBAL INVESTOR PERSPECTIVE

2:50 PM – 3:35 PM

Global Investor Panel

Moderator:

Mr. Constantine Karides, *Partner, Reed Smith*

Panelists:

- **Mr. Stephen Johnson, *Managing Director, WL Ross & Co./ Invesco***
- **Mr. John Koudounis, *CEO, Calamos Investments***
- **Mr. John Wollen, *Founder, Portfolio Manager, Waterwheel Capital Management***
- **Mr. Antonios Achilleoudis, *Group Managing Director, AXIA Ventures Group Ltd.***
- **Mr. J. Kyle Bass, *Chief Investment Officer, Hayman Capital Management***
- **Mr. Anthony Diamandakis, *Global Co-Head of Global Asset Managers, Citi***



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SECTOR REVIEWS & INVESTMENT OPPORTUNITIES

3:35 PM – 3:45 PM	Energy & Geopolitics: The New Landscape	H.E. Geoffrey R. Pyatt Ambassador of the United States in Greece
3:45 PM – 4:20 PM	PANEL DISCUSSION Greece as an Energy Gateway	Moderator: Mr. Piotr Mietkowski, <i>Managing Director, BNP Paribas</i> Panelists: <ul style="list-style-type: none"> • Mr. Gregorios Stergioulis, <i>CEO, Hellenic Petroleum SA</i> • Mr. Amos Hochstein, <i>Senior Vice President, Marketing, Tellurian, Inc.</i> • Mr. Edward F. Cox, <i>Member of the Board of Directors, Noble Energy</i> • Mr. Manolis Panagiotakis, <i>Chairman & CEO, Public Power Corporation S.A. (PPC)</i>
4:20 PM – 4:35 PM	Is re-industrialization a growth option for Greece?	<ul style="list-style-type: none"> • Mr. George Tsopelas, <i>Senior Partner, Greece & Cyprus, McKinsey & Company</i>
4:35 PM – 5:15 PM	PANEL DISCUSSION NPLs – The Big Opportunity for Restructuring, Growth & Investment	Moderator: Mrs. Theoni Panagopoulou, <i>Partner, A.S. Papadimitriou & Partners Law Firm</i> Panelists: <ul style="list-style-type: none"> • Mr. Theodoros Athanassopoulos, <i>Executive General Manager Non Performing Loans Wholesale Banking, Alpha Bank</i> • Mr. George Georgakopoulos, <i>Executive General Manager, Non-Core Business & Restructuring Portfolio, Piraeus Bank</i> • Mr. Costas Karagiannis, <i>Operating Partner, Apollo Management International LLP</i> • Mr. George Katsikas, <i>Executive Director, Financial Institutions Group, UBS London</i> • Mr. Dimitrios Psarris, <i>Partner, Oliver Wyman</i> • Dr. Martin Czurda, <i>CEO, Hellenic Financial Stability Fund</i>
THE REBIRTH OF GREEK SHIPBUILDING		
5:15 PM – 5:25 PM	A Presentation by ONEX Technologies	Mr. Panos Xenokostas, <i>Founder & CEO, ONEX Technologies, Inc.</i>
11th ANNUAL GLOBAL SHIPPING MARKETS ROUNDTABLE DISCUSSION		
5:25 PM – 6:05 PM	PANEL DISCUSSION Global Shipping Markets Roundtable	Moderator: Panelists: <ul style="list-style-type: none"> • Mr. Harrys Kosmatos, <i>Head of Strategy & Business Development, Tsakos Energy Navigation</i> • Mr. Hamish Norton, <i>President, Star Bulk Carriers</i> • Mr. Peter Shaerf, <i>Deputy Chairman, Seaspans Corporation</i>
6:05PM – 7:00 PM	COCKTAIL RECEPTION	



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FORUM CLOSING DINNER – AWARD DINNER

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KEYNOTE SPEAKER



Mr. Jonathan Cohen, Deputy Assistant Secretary, European & Eurasian
Affairs, U.S. Department of State

HONOREE – CAPITAL LINK HELLENIC LEADERSHIP AWARD



Mr. Andre Calantzopoulos, CEO, Philip Morris International Dinner