

## Invest in Greece Forum







Monday, December 10, 2018 The Metropolitan Club, New York City

MORNING SESSIONS				
7:20 AM – 7:50 AM		REGISTRATION		
7:50 AM – 7:55 AM	Welcome Remarks	Mr. Nicolas Bornozis, President & CEO - Capital Link, Inc.		
7:55 AM – 8:00 AM	Opening Remarks	H.E. Haris Lalacos, Ambassador of Greece to the United States		
	THE	MACRO PICTURE		
8:00 AM – 8:40 AM	PANEL DISCUSSION	Moderator: Mr. Yannis Manuelides, Partner, London - Allen & Overy LLP		
	Current State & Outlook of the Greek & the European Economy	Panelists:  • Ms. Silvia Ardagna, Managing Director, Global Economics & Global Investment Research - Goldman Sachs International		
	After several years of recession, Greece is gradually returning to a growth trajectory. This panel will touch upon the global and European economy culminating	<ul> <li>Dr. Tasos Anastasatos, Group Chief Economist – Eurobank and Chairman of the Scientific Council – Hellenic Bank Association</li> <li>Mr. Declan Costello, Principal Adviser, Mission Chief for Greece - European Commission</li> <li>Ms. Elena Duggar, Chair of Moody's Macroeconomic Board,</li> </ul>		
	with specific focus on Greece, stating the progress achieved so far and the challenges that remain ahead.	Associate Managing Director, Credit Strategy & Research - Moody's Investor Service  Mr. Bob Traa, Independent Economist, former IMF Representative in Greece		
	THE GOVE	RNMENT PERSPECTIVE		
8:40 AM – 8:50 AM	The Prime Minister's Message: "A New Era of Opportunity for Greece" (VIA WEBCAST)	H.E. Alexis Tsipras, Prime Minister - Hellenic Republic		
8:50 AM – 9:10 AM	Greece Beyond the Program - Opportunities & Challenges (VIA WEBCAST)	Mr. George Chouliarakis, Alternate Minister of Finance - Hellenic Republic		
	INVESTMENTS	AND TAX ENVIRONMENT		
9:10 AM – 9:20 AM	The Tax Administration perspective	Mr. George Pitsilis – Governor, Independent Authority for Public Revenue - Hellenic Republic		
		OBAL DEBT CAPITAL MARKETS		
9:20 AM – 10:15 AM	PANEL DISCUSSION  Investing in Greek Bonds – Government & Corporate Bonds	Moderator: Mr. Apostolos Gkoutzinis, Partner - Milbank, Tweed, Hadley & McCloy LLP		
	This panel will discuss the issuance in the global capital markets of fixed income instruments by the Greek Government, the Greek Banks	<ul> <li>Panelists:</li> <li>Mr. Giulio Baratta, Head of IG Finance, Debt Capital Markets         EMEA - BNP Paribas</li> <li>Mr. Philip Brown, Managing Director, Global Head – Public         Sector Fixed Income Origination - Citi</li> </ul>		







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	and Greek Corporates. It will also discuss global investor interest in Greek Risk and Greek Fixed Income Instruments	<ul> <li>Mr. Konstantinos Vassiliou, Deputy CEO, Head of Group Corporate &amp; Investment Banking - Eurobank Ergasias</li> <li>Mr. Vassilis Kotsiras, Head of Funding Solution &amp; Structure Finance - National Bank of Greece</li> <li>Mr. Morven Jones, Head of Debt Capital Markets EMEA - Nomura International</li> <li>Mr. Dimitrios Tsakonas, Chief Executive - Public Debt Management Agency</li> <li>Moderator:</li> </ul>
10:15 AM – 10: 45 AM	Success Stories of Greek Multinationals Growth & Investment	<ul> <li>Mr. Tom Kyriakopoulos, Partner - Machas &amp; Partners</li> <li>Panelists:         <ul> <li>Mr. Dimitrios Kyriacopoulos, Executive Vice President - ElvalHalcor S.A.</li> <li>Mr. Antonios Kerastaris, Group CEO - Intralot</li> <li>Ms. Vivian Bouzali, Director of Communications &amp; Strategic Marketing - Mytilineos Holdings</li> </ul> </li> </ul>
10:45 AM – 11:05 AM	Opportunities in Greece	Mr. Yannis Harizopoulos, Partner - McKinsey & Company Greece
	SECTOR REVIEWS 8	INVESTMENT OPPORTUNITIES
	PANEL DISCUSSION  Tourism & Hospitality	Keynote Remarks Hon. Elena Kountoura, Minister of Tourism - Hellenic Republic
11:05 AM – 11:50 AM	Greece is experiencing record high number of visitors. Privatization of key tourist and transport state assets (marinas,	Moderator: Mr. Constantinos Lambadarios, Managing Partner - Lambadarios Law Firm
	regional airports), the development of premium tourist resorts and of specialized tourist products are transforming the tourism industry and create attractive investment opportunities.	<ul> <li>Panelists:</li> <li>Mr. George Galanakis, President – LAMPSA HELLENIC HOTELS S.A</li> <li>Mr. George Tziallas, Secretary General for Tourism Policy &amp; Development - Ministry of Tourism</li> <li>Mr. Nikos Hadjos, Director of International Development Europe (Greece &amp; Cyprus) - Marriott International Inc.</li> <li>Mr. Constantinos Dedes, Legal Advisor - Mirum Hellas</li> <li>Mr. Plato Ghinos, President - Shaner Hotel Group</li> </ul>
11:50 AM - 12:30 PM	PANEL DISCUSSION  Real Estate & Infrastructure	Moderator: Mr. Dionysios Voulgaris, Partner - A.S. Papadimitriou & Partners Law Firm
	near Estate & Illiastructure	Panelists:



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	Investors are returning to the Greek Real Estate market as Europe's hardest hit economy is showing signs of recovery. The panel will discuss which areas show the most growth potential, the key factors affecting real estate investment in Greece and which flagship hotel, urban regeneration, retail and commercial projects are already in the pipeline which will change the way we look at this vital market.  PANEL DISCUSSION	<ul> <li>Mr. Dimitris Andriopoulos, CEO – Dimand S.A.</li> <li>Mr. George Chryssikos, CEO - Grivalia Properties</li> <li>Mr. Aristotelis Karytinos, CEO - NBG Pangaea REIC</li> <li>Mr. Christopher Baldwin, Managing Director, Head of Real Estate, Gaming, Lodging &amp; Leisure - Nomura</li> </ul>
12:30 PM – 1:10 PM	Greece as an Energy Gateway  Major infrastructure projects for the delivery of gas to the European markets and increased interest in hydrocarbons exploration in the Eastern Mediterranean will change the energy landscape in the region with wider geopolitical implications. Also, the liberalization of the electricity market and increased activity in the field of renewables create new investment opportunities.	<ul> <li>Moderator:</li> <li>Mrs. Virginia Murray, Partner - Watson Farley &amp; Williams</li> <li>Panelists:</li> <li>Mr. Arnaud Jossien, Managing Director - Corporate Finance - BNP Paribas</li> <li>Mr. Mathios Rigas, CEO - Energean Oil &amp; Gas</li> <li>Mr. George Alexopoulos, General Manager Group Strategic Planning &amp; New Activities - Executive Member of the BoD - Hellenic Petroleum SA</li> <li>Ms. Alexandra Konida, CFO - Public Power Corporation S.A. (PPC)</li> <li>Mr. Amos Hochstein, Senior Vice President - Tellurian Inc.</li> </ul>
1:15 PM – 2:45 PM	LUNCHEON & KEYNOTE ADDRESS  Welcome Remarks by New York Stock Exchange Stefan Jekel Head of International Listings - New York Stock Exchange  Introductory Remarks by: Mr. Jay Collins  Managing Director, Vice Chairman Corporate & Investment Banking - Citi  Keynote Address by:	







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## Hon. Euclid Tsakalotos Minister of Finance - Hellenic Republic **AFTERNOON SESSIONS** INVESTING IN GREECE: THE INSTITUTIONAL INVESTOR PERSPECTIVE Moderator: **Institutional Investor Panel** Mr. Stathis Potamitis, Partner - Potamitis Vekris Panelists: The panel will provide the point Mr. Thor Talseth, Managing Director - Amerra Capital of view of major foreign and Greek institutional investors Mr. David Schamis, Founding Partner & Chairman of active in Greece. It will highlight **Investment Committee - Atlas Merchant Capital** 3:00 PM - 3:40 PM challenges, opportunities and Mr. Nikos Stathopoulos, Managing Partner - BC Partners risks; the progress achieved so Mr. Anthony Diamantakis, Global Co-Head of Global Asset far and what needs to be done to Managers - Citi solidify Greece as an attractive Ms. Sabina Dziurman, Director - Greece & Cyprus - European business and investment **Bank for Reconstruction and Development** destination Mr. Spyros Spyropoulos, Senior Advisor – Oaktree Capital Mr. Apostolos Tamvakakis, Managing Partner - EOS Capital 3:40 PM - 3:50 PM Why Greece – Why SMEs **Partners Private Equity Opportunities** Mr. Takis Solomos, Partner & Co Founder- Elikonos Capital 3:50 PM - 4:00 PM in Greece **Partners** THE BANKING SECTOR **PANEL DISCUSSION Moderator:** Mr. Panos Papazoglou, Regional Accounts Leader, Central Eastern SouthEastern Europe and Central Asia, Country Managing Partner, The Greek Banking Sector -Greece- EY Strategy and Outlook This panel will discuss current Panelists: trends and developments in the Mr. Artemis C. Theodoridis, Deputy CEO - Non-Performing Greek banking and financial Loans and Treasury Management - Alpha Bank 4:00 PM - 4:50 PM sector; cost issues, liquidity, Mr. Francesco Drudi, Principal Adviser - European Central Bank upcoming stress tests and Mr. Nikolaos Karamouzis, Chairman - Eurobank Ergasias SA & growth strategies Chairman - Hellenic Bank Association Mr. Julien Petit, Managing Director, Head of Financial Institutions Group M&A Europe Middle East & Africa -**Goldman Sachs**

Mr. Paul Mylonas, CEO - National Bank of Greece









		Mr. Christos Megalou, CEO - Piraeus Bank S.A.
	PANEL DISCUSSION	
4:50 PM – 5:30 PM	NPLs – The Big Opportunity for Restructuring, Growth & Investment  The successful handling of NPLs will inject new liquidity in to the economy and will improve the competitiveness and sustainability of Greek companies. There is progress with a new regulatory framework, the approval of NPL manager licenses and the establishment of an NPL Forum for corporate loans among the four systemic banks, which are now much better positioned to deal with NPLs. Significant challenges remain but the potential for a positive outcome is there.	<ul> <li>Moderator:</li> <li>Mr. Constantine Karides, Partner - Reed Smith</li> <li>Panelists:</li> <li>Mr. Theodoros Athanassopoulos, Executive General Manager Non Performing Loans Wholesale Banking - Alpha Bank</li> <li>Mr. George Linatsas, Group Managing Director &amp; Founding Partner - AXIA Ventures Group Ltd</li> <li>Mr. Bob Liao, Managing Director – EMEA Head of Structured Finance - Citi</li> <li>Dr. Martin Czurda, CEO - Hellenic Financial Stability Fund</li> <li>Mr. George Georgakopoulos, Executive General Manager, Legacy Unit - Piraeus Bank S.A.</li> <li>Mr. Spyros Tsiloglou, Managing Director, Head of Greece and Cyprus - Credit Suisse</li> </ul>
	INVE	STING IN GREECE
5:35 PM – 5:45 PM	Growth Strategy: Investment Opportunities in Greece	Mr. Ioannis Brachos, Secretary General for International Economic Affairs - Ministry of Foreign Affairs, Member of the Board – Enterprise Greece
	GLOBAL SI	HIPPING ROUNDTABLE
5:45 PM – 6:20 PM	Global Shipping Market – Developments and Outlook  Greek Shipping – A Global Force  The Rebirth of Greek Shipbuilding	<ul> <li>Moderator:</li> <li>Ms. Christa Volpicelli, Managing Director – Citi</li> <li>Panelists:</li> <li>Mr. Aristides P. Pittas, CEO – Euroseas (NASDAQ:ESEA) and EuroDry (NASDAQ:EDRY)</li> <li>Mr. Evangelos Chatzis, CFO – Danaos Corporation (NYSE:DAC)</li> <li>Mr. Panos Xenokostas, Founder &amp; CEO - ONEX Shipyards - ONEX Technologies Group</li> <li>Mr. Harrys Kosmatos, Head of Strategy &amp; Business Development – Tsakos Energy Navigation (NYSE:TNP)</li> </ul>
6:20 PM – 7:15 PM		COCKTAIL RECEPTION
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## Monday, December 10th, 2018 Annual Capital Link Leadership Award Dinner Yacht Club, New York City. 7:30 pm cocktails, 8:00 pm dinner.

Company



The 2018 Capital Link Leadership Award will be presented to Mr. Evangelos G. Mytilineos, Executive Member, Chairman and CEO of Mytilineos Holdings S.A. for his outstanding contribution to Greece. Under his leadership, Mytilineos Holdings has grown into a diversified group of companies, being one of the few major Greek multinationals, has invested heavily in Greece and abroad and has attracted in its capital major global institutional investors, thereby making a multifaceted contribution to the Greek economy and society.



Introduced by:
Mr. C. Dean Metropoulos, Chairman & CEO, Metropoulos &



## **Keynote Remarks by:**

**Mr. Matthew Palmer,** Deputy Assistant Secretary - European and Eurasian Affairs - **US Department of State**