20th Annual Capital Link Invest in Greece Forum

Monday, December 10, 2018 **New York City**





















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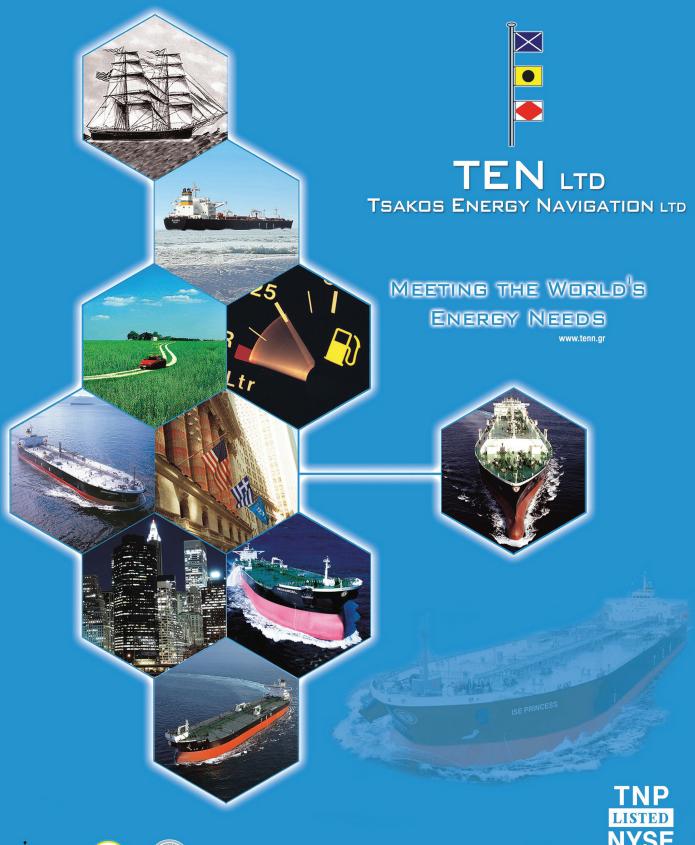


Why have we made it our job to help clients build foundations for progress in Greece? Because, like them, we believe sustainable results should be measured in decades, not quarters.

Proud sponsors of Capital Link's 20th Annual Invest in Greece Forum.



25 YEARS OF CONTINUOUS GROWTH











ANNIVERSARY 1998-2018 I

Annual Capital Link

Invest in Greece Forum







Monday, December 10, 2018
The Metropolitan Club, One East 60th St., New York City



A 20-YEAR TRACK RECORD OF FOSTERING CLOSER RELATIONS BETWEEN THE GREEK AND AMERICAN BUSINESS AND INVESTMENT COMMUNITIES

We proudly welcome you to Capital Link's 20th Annual Invest in Greece Forum. The Forum is organized in cooperation with the New York Stock Exchange, and major global investment banks and organizations.

This is an International Summit about Greece in New York and will again feature government and business leaders from Greece, Europe and the United States, and top executives from the investment, financial and business communities. The timing

for this Forum is optimal. After years of recession, Greece is slowly returning to a period of economic growth and aims to position itself as an attractive investment and business destination.

Celebrating a successful and unique track record of 20 years, the Capital Link Invest in Greece Forum is committed to providing an update on the outlook and progress of the Greek economy. It remains a vital informational and networking platform for senior government officials from Greece and the EU, private and public sector company CEOs, analysts, bankers, and U.S. business and leaders, who come together not only to discuss the latest developments and economic progress, but to also debate the emerging business and investment opportunities in Greece and the wider region.

Furthermore, the "Capital Link Hellenic Leadership Award" is presented annually to a person for his or her outstanding contribution to cultivating closer business relations between Greece and the global business and investment community. The Award is presented in New York within the context of Capital Link's Annual Investor Forum on Greece.

We are pleased to present the "2018 Capital Link Leadership Award" to Mr. Evangelos Mytilineos, Chairman & CEO of Mytilineos Holdings for his outstanding contribution to Greece. Under his leadership, Mytilineos Holdings has grown into a diversified group of companies, being one of the few major Greek multinationals, has invested heavily in Greece and abroad and has attracted in its capital major global institutional investors, thereby making a multifaceted contribution to the Greek economy and society.

We greatly appreciate our Presenters, Sponsors, Supporting Organizations, and Media Partners for their continuing participation and contribution to this annual event, which are critical for its repeated success. And of course, a big thanks to all forum delegates whose presence makes our Forum such a unique success.

Sincerely, Nicolas Bornozis President





Annual Capital Link

Annual Capital Link Invest in Greece Forum

Monday, December 10, 2018 The Metropolitan Club, New York City







MORNING SESSIONS				
7:20 AM – 7:50 AM	REGISTRATION			
7:50 AM – 7:55 AM	Welcome Remarks	Mr. Nicolas Bornozis, President & CEO - Capital Link, Inc.		
7:55 AM – 8:00 AM	Opening Remarks	H.E. Haris Lalacos, Ambassador of Greece to the United States		
	THE	MACRO PICTURE		
PANEL DISCUSSION		Moderator: Mr. Yannis Manuelides, Partner, London - Allen & Overy LLP		
8:00 AM – 8:40 AM	Current State & Outlook of the Greek & the European Economy After several years of recession, Greece is gradually returning to a growth trajectory. This panel will touch upon the global and European economy culminating with specific focus on Greece, stating the progress achieved so far and the challenges that remain ahead.	 Panelists: Ms. Silvia Ardagna, Managing Director, Global Economics & Global Investment Research - Goldman Sachs International Dr. Tasos Anastasatos, Group Chief Economist – Eurobank and Chairman of the Scientific Council – Hellenic Bank Association Mr. Declan Costello, Principal Adviser, Mission Chief for Greece - European Commission Ms. Elena Duggar, Chair of Moody's Macroeconomic Board, Associate Managing Director, Credit Strategy & Research - Moody's Investor Service Mr. Bob Traa, Independent Economist, former IMF 		
	remain anead.	Representative in Greece		
	THE GOVE	RNMENT PERSPECTIVE		
8:40 AM – 8:50 AM	The Prime Minister's Message: "A New Era of Opportunity for Greece" (VIA WEBCAST)	H.E. Alexis Tsipras, Prime Minister - Hellenic Republic		
8:50 AM – 9:10 AM	Greece Beyond the Program - Opportunities & Challenges	Mr. George Chouliarakis, Alternate Minister of Finance - Hellenic Republic		
	INVESTMENTS	AND TAX ENVIRONMENT		
9:10 AM – 9:20 AM	The Tax Administration perspective	Mr. George Pitsilis – Governor, Independent Authority for Public Revenue - Hellenic Republic		
	T.	OBAL DEBT CAPITAL MARKETS		
9:20 AM – 10:15 AM	PANEL DISCUSSION Investing in Greek Bonds – Government & Corporate Bonds	Moderator: Mr. Apostolos Gkoutzinis, Partner - Milbank, Tweed, Hadley & McCloy LLP		
	This panel will discuss the issuance in the global capital markets of fixed income instruments by the Greek Government, the Greek Banks	 Panelists: Mr. Giulio Baratta, Head of IG Finance, Debt Capital Markets EMEA - BNP Paribas Mr. Philip Brown, Managing Director, Global Head – Public Sector Fixed Income Origination - Citi 		

Annual Capital Link Invest in Greece Forum Monday, December 10, 2018

resorts and of specialized tourist products are transforming the

tourism industry and create

attractive investment

opportunities.

The Metropolitan Club, New York City



Mr. George Tziallas, Secretary General for Tourism Policy &

Mr. Nikos Hadjos, Director of International Development

Europe (Greece & Cyprus) - Marriott International Inc. Mr. Constantinos Dedes, Legal Advisor - Mirum Hellas Mr. Plato Ghinos, President - Shaner Hotel Group

Development - Ministry of Tourism





	and Greek Corporates. It will also discuss global investor interest in Greek Risk and Greek Fixed Income Instruments	 Mr. Konstantinos Vassiliou, Deputy CEO, Head of Group Corporate & Investment Banking - Eurobank Ergasias Mr. Vasilios Kotsiras, Head of Funding Solution & Structure Finance - National Bank of Greece Mr. Morven Jones, Head of Debt Capital Markets EMEA -
		 Nomura International Mr. Dimitrios Tsakonas, Chief Executive - Public Debt Management Agency
	Success Stories of Greek	Moderator: Mr. Petros Machas, Founder and Managing Partner - Machas & Partners Panelists:
10:15 AM – 10: 45 AM	Multinationals	 Mr. Piotr Mietkowski, Managing Director – Corporate Finance, Head of Central & Eastern Europe - BNP Paribas Mr. Dimitrios Kyriacopoulos, Executive Vice President - ElvalHalcor S.A. Mr. Antonios Kerastaris, Group CEO - Intralot Mytilineos Holdings – Speaker TBD
10:45 AM – 11:05 AM	Growth & Investment Opportunities in Greece	Mr. Yannis Harizopoulos, Partner - McKinsey & Company Greece
	SECTOR REVIEWS 8	R INVESTMENT OPPORTUNITIES
	PANEL DISCUSSION Tourism & Hospitality	Keynote Remarks Hon. Elena Kountoura, Minister of Tourism - Hellenic Republic
11:05 AM – 11:50 AM	Greece is experiencing record high number of visitors. Privatization of key tourist and transport state assets (marinas, regional airports), the development of premium tourist resorts and of specialized tourist	Moderator: Mr. Constantinos Lambadarios, Managing Partner - Lambadarios Law Firm Panelists: Mr. George Galanakis, President – LAMPSA HELLENIC HOTELS









Hon. Euclid Tsakalotos

Minister of Finance - Hellenic Republic

	PANEL DISCUSSION		
11:50 AM - 12:30 PM	Real Estate & Infrastructure Investors are returning to the Greek Real Estate market as Europe's hardest hit economy is showing signs of recovery. The panel will discuss which areas show the most growth potential, the key factors affecting real estate investment in Greece and which flagship hotel, urban regeneration, retail and commercial projects are already in the pipeline which will change the way we look at this vital market.	Panelists: Mr. Dimitris A Mr. George C Mr. Aristoteli Mr. Christoph	Andriopoulos, CEO – Dimand S.A. hryssikos, CEO - Grivalia Properties s Karytinos, CEO - NBG Pangaea REIC ner Baldwin, Managing Director, Head of Real ng, Lodging & Leisure - Nomura
12:30 PM – 1:10 PM	Major infrastructure projects for the delivery of gas to the European markets and increased interest in hydrocarbons exploration in the Eastern Mediterranean will change the energy landscape in the region with wider geopolitical implications. Also, the liberalization of the electricity market and increased activity in the field of renewables create new investment opportunities.	Panelists: Mr. Arnaud Jonatha Planning & North Hellenic Petro Ms. Alexandr (PPC)	rray, Partner - Watson Farley & Williams ossien, Managing Director – Corporate Finance - Rigas, CEO - Energean Oil & Gas lexopoulos, General Manager Group Strategic ew Activities – Executive Member of the BoD - oleum SA a Konida, CFO - Public Power Corporation S.A. chstein, Senior Vice President – Tellurian Inc.
1:15 PM – 2:45 PM	Welcome Remarks Mr. Stefan Jeke Head of International Listings Exchange Introductory Remar	el - New York Stock -ks by:	YNOTE ADDRESS Keynote Address by:

Managing Director, Vice Chairman Corporate &

Investment Banking - Citi









AFTERNOON SESSIONS				
INVESTING IN GREECE: THE INSTITUTIONAL INVESTOR PERSPECTIVE				
3:00 PM – 3:40 PM	Institutional Investor Panel The panel will provide the point of view of major foreign and Greek institutional investors active in Greece. It will highlight challenges, opportunities and risks; the progress achieved so far and what needs to be done to solidify Greece as an attractive business and investment destination	 Moderator: Mr. Stathis Potamitis, Partner - Potamitis Vekris Panelists: Mr. Thor Talseth, Managing Director - Amerra Capital Mr. David Schamis, Founding Partner & Chairman of Investment Committee - Atlas Merchant Capital Mr. Nikos Stathopoulos, Managing Partner - BC Partners Mr. Anthony Diamantakis, Global Co-Head of Global Asset Managers - Citi Ms. Sabina Dziurman, Director - Greece & Cyprus - European Bank for Reconstruction and Development Mr. Spyros Spyropoulos, Senior Advisor - Oaktree Capital 		
3:40 PM – 3:50 PM	Why Greece – Why SMEs	Mr. Apostolos Tamvakakis, Managing Partner - EOS Capital Partners		
3:50 PM – 4:00 PM	Private Equity Opportunities in Greece	Mr. Takis Solomos, Partner & Co Founder- Elikonos Capital Partners		
	THE E	BANKING SECTOR		
4:00 PM – 4:50 PM	The Greek Banking Sector - Strategy and Outlook This panel will discuss current trends and developments in the Greek banking and financial sector; cost issues, liquidity, upcoming stress tests and growth strategies	 Moderator: Mr. Panos Papazoglou, Regional Accounts Leader, Central Eastern SouthEastern Europe and Central Asia, Country Managing Partner, Greece- EY Panelists: Mr. Artemis C. Theodoridis, Deputy CEO - Non-Performing Loans and Treasury Management - Alpha Bank Mr. Francesco Drudi, Principal Adviser - European Central Bank Mr. Nikolaos Karamouzis, Chairman - Eurobank Ergasias SA & Chairman - Hellenic Bank Association Mr. Julien Petit, Managing Director, Head of Financial Institutions Group M&A Europe Middle East & Africa – Goldman Sachs Mr. Paul Mylonas, CEO - National Bank of Greece Mr. Christos Megalou, CEO - Piraeus Bank S.A. 		

Annual Capital Link Invest in Greece Forum







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NPLs — The Big Opportunity for Restructuring, Growth & Investment The successful handling of NPLs will inject new liquidity in to the economy and will improve the competitiveness and sustainability of Greek companies. There is progress with a new regulatory framework, the approval of NPL manager licenses and the establishment of an NPL Forum focr orporate loans among the four systemic banks, which are now much better positioned to deal with NPLs. Significant challenges remain but the potential for a positive outcome is there. S:35 PM – 5:45 PM Growth Strategy: Investment Opportunities in Greece GLOBAL SHIPPING ROUNDTABLE Mr. George Georgakopoulos, Executive General Manager, Legacy Unit - Piraeus Bank S.A. Mr. Spyros Tsiloglou, Managing Director, Head of Greece and Cyprus - Credit Suisse Mr. Jannis Brachos, Secretary General for International Economic Affairs - Ministry of Foreign Affairs, Member of the Board — Enterprise Greece GLOBAL SHIPPING ROUNDTABLE Moderator: Mr. Jannis Brachos, Secretary General for International Economic Affairs - Ministry of Foreign Affairs, Member of the Board — Enterprise Greece GLOBAL SHIPPING ROUNDTABLE Moderator: Ms. Christa Volpicelli, Managing Director – Citi Panelists: Mr. Astamatis Tsantanis, President & CEO – Seanergy Maritime Holdings (NASDAQ:EDRY) Mr. Aristides P. Pittas, CEO – Euroseas (NASDAQ:ESEA) and EuroDry (NASDAQ:EDRY) Mr. Aristides P. Pittas, CEO – Euroseas (NASDAQ:ESEA) and EuroDry (NASDAQ:EDRY) Mr. Aristy Sosmatos, Head of Strategy & Business Development – Tsakos Energy Navigation (NYSE:TNP)		PANEL DISCUSSION	
S:35 PM – 5:45 PM Growth Strategy: Investment Opportunities in Greece GLOBAL SHIPPING ROUNDTABLE Global Shipping Market – Developments and Outlook Greek Shipping – A Global Force The Rebirth of Greek Shipbuilding The Rebirth of Greek Shipbuilding The Rebirth of Greek Shipbuilding The Rebirth of Greek Shipping Market – Developments and Outlook The Rebirth of Greek Shipping Market – Developments A Global Force The Rebirth of Greek Shipping — A Global	4:50 PM – 5:30 PM	for Restructuring, Growth & Investment The successful handling of NPLs will inject new liquidity in to the economy and will improve the competitiveness and sustainability of Greek companies. There is progress with a new regulatory framework, the approval of NPL manager licenses and the establishment of an NPL Forum for corporate loans among the four systemic banks, which are now much better positioned to deal with NPLs. Significant challenges remain but the potential for a positive outcome	 Mr. Constantine Karides, Partner - Reed Smith Panelists: Mr. Theodoros Athanassopoulos, Executive General Manager Non Performing Loans Wholesale Banking - Alpha Bank Mr. Bob Liao, Managing Director - Global Co-Head of Structured Credit and Securitized Trading - Citi Dr. Martin Czurda, CEO - Hellenic Financial Stability Fund Mr. George Georgakopoulos, Executive General Manager, Legacy Unit - Piraeus Bank S.A. Mr. Spyros Tsiloglou, Managing Director, Head of Greece and
S:35 PM – 5:45 PM Opportunities in Greece GLOBAL SHIPPING ROUNDTABLE Moderator: Ms. Christa Volpicelli, Managing Director – Citi Global Shipping Market – Developments and Outlook Greek Shipping – A Global Force The Rebirth of Greek Shipbuilding The Rebirth of Greek Shipbuilding Maffairs - Ministry of Foreign Affairs, Member of the Board – Enterprise Greece Moderator: Ms. Christa Volpicelli, Managing Director – Citi Mr. Stamatis Tsantanis, President & CEO – Seanergy Maritime Holdings (NASDAQ:SHIP) Mr. Aristides P. Pittas, CEO – Euroseas (NASDAQ:ESEA) and EuroDry (NASDAQ:EDRY) Mr. Panos Xenokostas, Founder & CEO - ONEX Technologies Group Mr. Harrys Kosmatos, Head of Strategy & Business Development – Tsakos Energy Navigation (NYSE:TNP)			STING IN GREECE
Global Shipping Market – Developments and Outlook Greek Shipping – A Global Force The Rebirth of Greek Shipbuilding The Rebirth of Greek Shipbuilding Moderator: Ms. Christa Volpicelli, Managing Director – Citi Panelists: Mr. Stamatis Tsantanis, President & CEO – Seanergy Maritime Holdings (NASDAQ:SHIP) Mr. Aristides P. Pittas, CEO – Euroseas (NASDAQ:ESEA) and EuroDry (NASDAQ:EDRY) Mr. Panos Xenokostas, Founder & CEO - ONEX Technologies Group Mr. Harrys Kosmatos, Head of Strategy & Business Development – Tsakos Energy Navigation (NYSE:TNP)	5:35 PM – 5:45 PM		Affairs - Ministry of Foreign Affairs, Member of the Board –
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	5:45 PM – 6:20 PM	Developments and Outlook Greek Shipping – A Global Force The Rebirth of Greek	 Ms. Christa Volpicelli, Managing Director – Citi Panelists: Mr. Stamatis Tsantanis, President & CEO – Seanergy Maritime Holdings (NASDAQ:SHIP) Mr. Aristides P. Pittas, CEO – Euroseas (NASDAQ:ESEA) and EuroDry (NASDAQ:EDRY) Mr. Panos Xenokostas, Founder & CEO - ONEX Technologies Group Mr. Harrys Kosmatos, Head of Strategy & Business
	6:20 PM - 7:15 PM	COCKTAIL RECEPTION	

CAPITAL LINK HELLENIC LEADERSHIP AWARD NEW YORK CITY







2017 Honoree: **Mr. André Calantzopoulos,** *CEO* of **Philip Morris International** *December 11, 2017*







2016 Honoree: **Mr. Wilbur L. Ross**, *Chairman and Chief Strategy Officer* of **WL Ross & Co.**December 12, 2016



2014 Honoree: **George Logothetis**, *Chairman* and *CEO* of **Libra Group** December 1, 2014



2015 Honoree: **Dr. Anthony Papadimitriou**, *President* to **Board of Directors of Alexander S. Onassis Foundation** and *Managing Partner* of **A.S. Papadimitriou & Partners Law Firm** *December 14, 2015*



2012 Honoree: **Andrew N. Liveris**, *Chairman and Chief Executive Officer* of **The Dow Chemical Company** *November 28, 2012*



2013 Honoree: **John P. Calamos, Sr.**, *Chairman, CEO and Global Co-Chief Investment Officer* of **Calamos Investments** *December 16, 2013*



Mr. Evangelos Mytilineos Chairman & CEO Mytilineos

It is a great pleasure to be part of the 20th annual "Invest in Greece" conference. The forum, throughout its long history, has been a platform to raise the profile of Greece and upgrade the country as an investment and business -to-do destination. I would like to congratulate and thank Capital Link for its commitment to Greece in good as well as in difficult times. This high quality event shows the full potential of Greece, it attracts investments, it improves the country's economic status and last but not least, it builds bridges between Greece and the United States of America.

Greece, after a long period of difficulties, is starting to slowly get back on track and is finding its place back to normality. Fields like real estate, energy, tourism and food industry already attract foreign and domestic capital, as the country slowly but steadily reduces its structural and fiscal imbalances. Greece's strategic position, history, culture and climate create a place that offers a variety of options for investors.

MYTILINEOS, a leading company in Greece with activities in three key sectors -- namely EPC (Engineering-Procurement-Construction), Metallurgy and Electric Power and Gas Trading -- had a significant growth, even during the economic crisis. In 2017 a new era begun for us. A successful merger of the Company's principal subsidiaries with the MYTILINEOS parent company into a single entity, laid the foundations on which the company strengthened its presence and became a leader in Greek industry. On our way to build a new company, we strengthened the principles of Corporate Governance, to the extent that, in the last Board of Directors, a decision was taken to adopt the strictest rules, those of the UK Corporate Governance Code, July 2018. Thus, we adopted a new flexible organizational structure to ensure transparency while safeguarding the interests of our company's shareholders and, at the same time, of all other stakeholders.

Nowadays, MYTILINEOS is a leading industrial company. EPC Business Unit, METKA, carries out major power plant projects throughout Europe, the Middle East and Africa. Metallurgy Business Unit, ALUMINIUM OF GREECE, epitomizes the impressive growth of the metallurgy sector in Greece while being the largest vertically integrated alumina and aluminum production plant in the European Union. PROTERGIA, the brand name of the MYTILINEOS Energy Business Unit, constitutes the largest independent electricity producer in Greece providing electricity and natural gas to businesses, professionals and households. In gas trading, MYTILINEOS decisively contributed to launching the liberalization of the Greek natural gas market by delivering the first privately imported Liquefied Natural Gas (LNG) cargo to the facilities of the Hellenic Gas Transmission System Operator (DESFA) S.A.

2018 marked our bold entrance to the scrap aluminum market by acquiring EP.AL.ME. S.A., which specializes in industrial production, processing and trading of metals. Simultaneously, we reaffirmed our strategy of expanding operations in the natural gas market through the full absorption of M&M Gas S.A.

Powered by our history and efforts to make a Greek name competitive and well known globally, as well as our desire to keep promoting both our company's and our country's development, we are highly honored to participate in the 20th annual "Invest in Greece" conference and do our part in helping lead the country back on a path of growth.



THE 2018 CAPITAL LINK HELLENIC LEADERSHIP AWARD



Presented to:

Mr. Evangelos Mytilineos

Chairman & CEO MYTILINEOS S.A.

For his outstanding contribution and commitment to Greece

Introductory Remarks by:

Mr. Dean Metropoulos, Chairman & CEO – Metropoulos & Company

Award Presentation by:

H.E. Haris Lalacos – Ambassador of Greece to the United States

Evangelos Mytilineos is the Chairman and CEO of MYTILINEOS S.A., one of Greece's leading industrial groups.

Born in Athens in 1954, Mr. Mytilineos holds a BSc in Economics from the University of Athens and an MSc in Economics from the London School of Economics.

In 1978 he took over the family business, which was founded in 1908 representing metal and steel product manufacturers, whereas in 1990 he established MYTILINEOS Holdings Group, which has evolved into the largest private group in Greece in the sectors of power and gas, metallurgy and mining, and EPC projects, with a turnover of more than USD 2 billion in 2017.

Through strategic decisions, he expanded the company's operations by acquiring the majority of the shares of the listed specialized construction company METKA S.A., as well as Aluminium of Greece, eventually making it the largest vertically integrated alumina and aluminium producer in Europe.

In the early 2000s, MYTILINEOS Group entered the energy sector with Protergia being the Group's flagship company.

In 2017, a wide corporate transformation was approved by a vast majority in the General Meetings of MYTILINEOS Group and METKA, through which all main subsidiaries METKA, Aluminum of Greece and Protergia merged into a single corporate entity, MYTILINEOS SA. Moreover, 2018 featured the acquisition of EP.AL.ME. S.A., operating in industrial production, processing and trading of metals, as well as the full absorption of M&M Gas S.A. Today, Evangelos Mytilineos is Vice President of the Hellenic Federation of Enterprises (SEV), simultaneously serving as President of SEV's Energy Committee.

Capital Link Forums

2019 Calendar



Greek shipping remains important to the maritime economy, constituting approximately 20% of the world's shipping fleet. This event will not only cover the latest developments and trends in international trade, dry bulk commodities, and the energy markets - framed against the broader backdrop of the global economy - but also review various funding alternatives for raising capital among listed and private shipping companies.



🕻 rd Annual Capital Link Cyprus Shipping Forum

Wednesday, February 27, 2019



This event provides investors with a comprehensive review of various shipping markets to investment communities in Cyprus.. It aims to provide investors with a comprehensive review and current outlook of the various shipping, marine services and offshore markets and in addition, cover topics of critical interest to shipping industry participants, financers and investors.



The Metropolitan Club, New York City

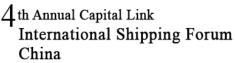


The thirteenth installment of the Invest in International Shipping Forums is investor-focused event allows a platform for high-level and shipping companies to share and examine the shipping markets in light of annual results. Institutional investors and analysts, financial advisors, bankers, financial media, and other qualified investors will be in attendance.





This event is organized in Partnership with Columbia Shipmanagement and Singhai Marine Services. It will discuss the regulatory, geopolitical and industry trends affecting shipping. It will provide a comprehensive review and current outlook of the shipping, financial and capital markets, as well as issues related to shipmanagement, the environment, innovation, and cybersecurity. The Forum will also highlight the role of Singapore and Asia for the global shipping industry.



Friday, May 10, 2019 Grand Kempinski Hotel Shanghai, China



This event, organized in Partnership with Columbia Shipmanagement and Singhai Marine Services provides investors with a comprehensive review of various shipping markets to investment communities in China and throughout Asia. It aims to provide investors with a comprehensive review and current outlook of the various shipping, marine services and offshore markets and in addition, cover topics of critical interest to shipping industry participants, financers and investors.



event will be organized in Partnership with Shipmanagement. The seminar will provide an educational foundation into all major areas of shipping markets, maritime operations, regulatory, geopolitical and industry trends affecting shipping. Participants will gain a comprehensive review of the current outlook of the various shipping sectors, environmental regulations and compliance, the impact of technology, marine insurance, shipbuilding; ship management, financial and capital markets, and topics of critical interest to shipping industry participants, financiers and investors.



This annual event, playing host to 1,000 attendees every year, will not only address the benefits and challenges associated with using closed-end funds (CEFs) and ETFs, but will also present a financial advisors, financial planners, networking platform for institutional investors, fund and asset managers, analysts, other wealth management professionals, and major financial media.



th Annual Capital Link CSR Forum "INVESTING IN GROWTH -THE NEW FACE OF CSR" June 2019 - Hilton Athens Hotel, Athens



Capital Link continues to support the sustainable development in Greece by promoting and presenting both initiatives from the business side, as well as the activities and needs of NGOs. The conference will present programs and initiatives that foster entrepreneurship and innovation. It aims to present entrepreneurs with a practical guide as to how they can get financing and other types of support for their business plans. It gives them access to initiatives, programs and contacts that can help them in this direction. The Forum combines two sides.



th Annual Capital Link Shipping & Marine Services Forum



Tuesday, September 10, 2019 The Royal Society, London, UK

In cooperation with the LSE, this event provides investors with a comprehensive review of various shipping markets to investment communities in the UK and throughout Europe. Shipowners, shipping executives, institutional investors, research analysts, industry experts, commercial and investment bankers, risk advisors, private equity and venture capital firms, high-net worth investors, and financial media attend this London forum every year.



Tuesday, October 15, 2019 The Metropolitan Club



New York - The Capital for Shipping

The New York Maritime Forum (NYMF) is both an investment and an industry conference. The objective of the Forum is to enhance New York's profile as a place of business to the global maritime industry and especially to global shipping firms and industry participants who do not reside in New York.





This is an international Forum on Cyprus aiming to raise awareness of Cyprus as a business and investment destination to a wider audience of US investors. The Forum will cover topics on banking, financial services, energy, shipping, transportation and logistics, tourism and information technology.



This Forum discussed Best Industry Practices across all areas of operations such as human resources, environment, fleet operations, technology and innovation, safety and security, corporate governance and more. The Forum explores how implementation of Best Practices translates into financial, operational and commercial competitive advantages.



U.S. and Greek businesses and investment communities will discuss the latest trends in the capital and stock markets while information technology, covering topics ranging from shipping, banking, and finance to telecommunications and real energy, This event receives annual support from the NYSE.

We provided **1.5 billion Euros** of new financing to small and medium businesses in 2018 and will continue supporting **in 2019 with 2.0 billion Euros** new disbursements.

Taking action. For today and tomorrow.

Through the support and contribution of 500 million Euros from European Supranationals:











Building the future. Investing in Energy.

With its energy sector portfolio of over €4 billion, National Bank of Greece has long been the leading Greek bank for financing to energy. NBG has established a strong footprint across all segments of the industry, with investments of €3 billion in corporate customers, €1 billion in RES, and over €100 million in PPPs.

Over the next 5 years, NBG aspires to implement a €2 billion investment plan to support the domestic energy sector, with a view to including major infrastructure projects, attracting foreign capital, and striking up strategic partnerships with domestic and international players.

We are committed to our role of backing —now and in the future— all major projects that aim to foster economic growth, and we shall provide tangible support to the country's efforts to evolve into a key energy hub for Europe.

National Bank of Greece. Supporting Energy, now and in the future.



IN A CHANGING WORLD,

BY THE TIME YOU MASTER THE GAME, THE RULES HAVE CHANGED.



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H.E. Alexis Tsipras Prime Minister Hellenic Republic

A new promising era of prosperity for Greece

Capital Link is always a great opportunity for me to communicate the latest economic developments of Greece and, most of all, our renewed potential for investment partnerships.

It has been almost four months since we left behind the last financial assistance program, and with it, a prolonged period of crisis, uncertainty and low expectations. Greece has now regained its autonomy and -above all- the confidence in a future of prosperity, creativity and growth.

We are moving forward and the supporting conditions are more favorable than ever before.

The growth rate exceeds the 2% and all the projections suggest that its trajectory will remain upward. We succeeded a huge fiscal rebalancing with budget surpluses for four consecutive years. Furthermore the recent debt relief measures agreed at the Eurogroup of June 2018 secured the Greek debt sustainability for many years ahead in the foreseeable future.

Thanks also to a series of deep reform application and coordinated action Greece has now a stable and modernized tax system, a business friendly environment and a more effective public administration.

Today Greece is transitioning into an export – oriented, investment attractive country that focuses on innovation and high value - added production. You can now initiate a new company in less than an hour and new law frameworks facilitate strategic investments in a fast track manner.

It is not therefore by chance that OECD granted Greece the first place in deep reform application and the European Institutions wholly recognized our efforts.

Greece makes a new start and this time on a healthy basis.

This reform effort is facilitated by instrumental actions to foster growth such as:

The Growth Strategy plan, which sets and promotes in a coherent way the development targets.

The new Development Law, which provides funds and the right incentives to businesses and innovators.

The wide set of financial tools and schemes for enhancing liquidity via the Greek Development Bank, the partnerships with the EIB and EBRD and the best utilization of the available European funds and investment projects.

All the above allow Greece to take advantage of its geostrategic position at the crossroads of three continents in the Mediterranean Sea along with the comparative advantages we have in top quality human capital, Shipping, Tourism, Energy, Logistics and Agrifood business.

The agreement with our neighbors, the Former Yugoslav Republic of Macedonia, that resolved our long standing dispute showed to the world that Greece is a power that promotes consensus and stability, always seeking for new ways of cooperation and mutual growth.

To conclude, Greece is again a promising and -above all- a safe investment destination and I urge you to trust its potential.

Athens, 23-11-2018

Greece entering a new era - challenges and opportunities

After a long and painful process, Greece exited the bailout programs and is expected to re-enter the markets. However, it is crucial that lessons learned from the crisis are taken very seriously from future decision makers. At European level, the inability to predict and handle quickly and efficiently the Greek crisis, worked as a catalyst for the EU in adopting a series of measures that make today the Union stronger and more able to manage the waves of possible future financial global shocks.

Greek macroeconomic indicators have significantly improved. Falling unemployment and booming investment is expected to stimulate growth next year. For global investors it is extremely important that there is now a much more stable environment in Greece and the position of the country in the Euro zone has been secured. The end of capital controls and the management of the large stock of nonperforming loans will certainly strengthen the banking sector, a key- subject for the 20th Capital Link Invest in Greece Forum.

Since the signing of its first programme in May 2010, Greece has undergone an unprecedented macroeconomic adjustment that resulted to the elimination of external imbalances.

According to the OECD, GDP growth is projected to edge up to 2.2% in 2019, before moderating slightly in 2020. The large contribution of exports to growth will decline, but the recovery of household consumption and investment will gain traction with rising confidence.

The budget is projected to reach the authorities' medium-term primary surplus targets. Fiscal policy is becoming supportive with reductions in corporate income, dividend and property taxes and in social security contributions. The debt relief and policy measures recently agreed with European partners cap Greece's gross public financing needs, reintegrate Greece into the European Semester framework and establish regular policy monitoring. The accumulated government cash buffer provides security against external volatility.

Still the main challenge remains addressing the social problems created by the crisis. Reducing high levels of poverty remains urgent as well as restoring a middle class decimated by over taxation. Also creating jobs that will address brain drain is fundamental,

Attracting foreign investment is crucial for Greece's economic recovery. And now is the best moment to invest. Among the most attractive sectors are real estate, tourism, food and agriculture, aquaculture, genetic pharmaceuticals, energy, information and communication technology.

I am convinced that participants at the 20th Annual Capital Link Investor Forum will be inspired by the number of opportunities provided, as Greece is entering a new dynamic era.

I wish you a very productive Forum.

George A. Papandreou
Former Prime Minister of Greece



Message of Mr. Antonis Samaras

Former Prime Minister of the Hellenic Republic

to the "20th Annual Capital Link Invest in Greece Forum"

I had the opportunity to address the delegates of this Forum in the past and it is with great

pleasure that I send you my message on the occasion of the 20th Annual Capital Link Invest

in Greece Forum.

This annual event has always been of great importance for the spread of detailed

information to the US investing community, further enhancing the already strong historical

ties between Greece and the US.

I would like to congratulate Capital Link, the organizers, for their commitment to promote

Greece as an investment and business destination and host this event annually regardless of

the economic and political developments in Greece.

I strongly believe that, especially in these challenging times for Greece and the whole of

Europe, close cooperation between Greece and the US can be more constructive and more

mutually profitable than it has ever been in the past.

Greece has always been a country of possibilities and we need to pursue them and turn

them into reality. We have to take advantage of our untapped potential, of our natural

resources, of our mineral wealth and, above all, of our rich human capital, to create a safe

and secure business environment, so that our country becomes once again attractive to

foreign investors.

So, let me wish your Conference the best of success and a positive outcome to your

endeavors.

Antonis C. Samaras

Former Prime Minister of the Hellenic Republic







Hon. Euclid Tsakalotos Minister of Finance Hellenic Republic

I am very glad to participate in the 20th Annual Capital Link "Invest in Greece" Forum. The Forum has consistently been a very important event for highlighting economic developments in Greece, bringing together the two economic communities and paving the way for new investment opportunities to be identified and explored. The timing of this year's forum is also very important. 2018 was a landmark year for the country, featuring the successful conclusion of the third and final financial assistance programme. Furthermore we are currently in the process of ratifying the 2019 budget that is a pivotal point for Greece enabling a fiscal expansion which is consistent with the agreed fiscal targets which allows at the same time for measures that are growth friendly and foster social cohesion.

These important developments are components of a wider change in the economic environment in Greece, and are supportive of the general consensus that in the medium term the economic outlook for Greece is positive, while a solid foundation for sustainable long-term growth has been created. This positive outlook for the Greek economy is supported by the recognition that the holistic growth strategy that has been developed by the Greek Government capitalizes on expected benefits from the reforms implemented over the last few years within the framework of the structural adjustment programmes and identifies additional interventions that will further solidify the long-term growth expectations; prominent areas in this effort are the business environment, the public administration, and justice. The core principle of the growth strategy is to focus not only on big, capital intensive, infrastructure investment projects but –primarily- on the innovative segments of the economy, that are export oriented and will benefit from the skilled workforce while exploiting to the highest degree possible the comparative advantages of the Greek economy. The objective is to enable entrepreneurs to realize their potential and reshape the Greek economy towards a sustainable and inclusive growth path.

In this context there have been recent and very encouraging signs that Greece is on the right path. GDP grew by 2.2% in the first half of the year, together with a drop in unemployment, which fell to 19.1% in June (the lowest reading since September 2011). At the same time external borrowing conditions have shown resilience to market volatility, based mainly on the confidence in the fiscal trajectory and supported by the cash buffer that was built by the Government. At the same time consumer and business confidence is improving.

In the upcoming months, efforts will be focused on fine-tuning the medium-term economic policy objectives and evaluating their impact, while trying to optimize the usage of the available fiscal space in a way that both growth is supported, and vulnerable social groups are protected. Another challenge which is being met is to help the banks reduce their large stock of NPLs. A number of initiatives are underway to ensure that the banks continue to meet their targets for NPL reduction. At the same time our aim is to further cultivate and exploit cooperation initiatives between all stakeholders, highlighting investment opportunities and facilitating trade opportunities. The potential impact of such cooperation is significant and can play a crucial role in supporting the efforts of the Greek Government to accelerate economic recovery.



Founded in 1869, Goldman Sachs provides a wide range of services to a substantial, diversified and global client base that includes well known corporations, financial institutions, governments and high–net–worth individuals.

By bringing together people, capital and ideas, we strive to provide solutions for our clients in Greece and worldwide. We understand that by serving our clients well and creating opportunities for economic growth, our own success will follow.





Hon. Elena Kountoura Minister of Tourism Hellenic Republic

Tourism is a top priority in our national strategy for growth. Our government was the first to have recognized tourism's value, as a driving force for our national economy and for social prosperity.

Through our tourism policy since 2015, we aimed to establish Greece globally as an attractive 365-day destination and achieved unprecedented tourism growth.

We increased inbound tourism by 35% in the last four years, with historical records in arrivals, revenues and all tourism figures.

2018 is Greece's golden year in tourism. International arrivals recorded a double-digit growth and are expected to reach 33 million by the end of the year. Tourism revenue reached a new all-time record, with 2 more billion euros compared to 2017.

We are very pleased to see that this incredible tourism growth that we mobilized is reflected in increased turnover, higher profits and new business activity in our hospitality industry. Even more, the benefits spread to several other productive sectors such as trade and exports, transportation, construction, and especially real estate.

And by achieving these results, we attracted significant investment interest. Greece emerged as the best opportunity in the Med and Europe for business development in its dynamic travel and tourism market.

We created a friendlier and more attractive framework, so more than 350 tourism projects from the private sector were launched in the last three years for 4- and 5-star hotels and resorts. In 2017, 3 billion euros were invested in the Greek travel and tourism industry. In 2018, more than 26 thousand new beds were added in luxury hotels.

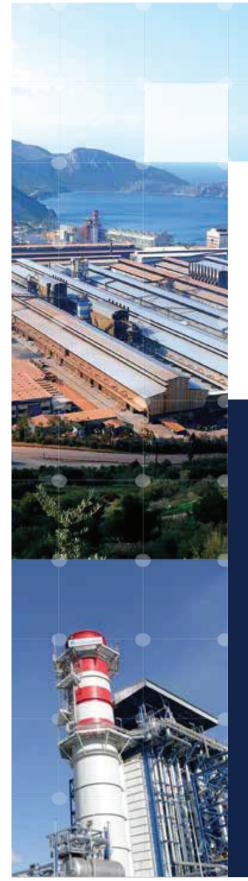
Several investments are underway from major international hospitality brands, and new projects have been announced to be completed over the next years.

We have our plan set for the next day in tourism, geared towards increasing capacity and further upgrading our offering in 4 and 5-star hotels and resorts, as well as for new investments in wellness and spa, golf, MICE, health tourism, theme parks and so much more. We aim to develop new homeports for cruises and a network of medium-size and large marinas. We introduce new Greek destinations and dynamic packages and we encourage tourism business activity throughout the year.

Greece has a very strong and distinct tourism brand, as a friendly, safe and very welcoming destination, with world-known hospitality. But even more, Greece is the one and only polynesian country in Europe, with more than 100 destinations in the islands and the mainland, each with its own character and beauty, offering highly diverse authentic experiences.

The Greek government, the Ministry of Tourism, and I personally encourage and support new investments in our dynamically growing tourism sector, that create new benefits for the destinations, the local communities, for all stakeholders involved.

Tourism contributes fundamentally in our national economy and has a leading role in creating across Greece new prospects for growth, sustainability, and prosperity.



We lead the **FUTURE**

MYTILINEOS is **one of Greece's leading industrial companies,** with activities in Mining sector through Aluminium of Greece, EPC and construction sectors through METKA, and Energy sector through Protergia.

Loyal to its business strategy and its vision for continuous evolution and development followed for more than three decades, MYTILINEOS today stands out for its unique and modern employment model, its active social profile, the innovative mechanisms it adopts for business growth, its strategic investments in state-of-the-art solutions for the upgrading of its operations, and the successful consolidation of its presence in global markets.

At the same time, as a responsible corporate citizen, it constantly pursues **continuous business excellence** and the adoption of best practices, balancing business growth with social responsibility and the protection of the environment.







Hon. George Stathakis Minister of Environment and Energy Hellenic Republic

The year 2019 will be the first after the end of the "Memorandum era" for the Greek economy. Already during 2018 the growth rate accelerated to the highest point of the last decade, while unemployment fell below 19% for the first time after the August of 2011 (it reached 28% in mid-2013). During 2019 the growth rate is expected to surpass 2.5%, while in the medium term Greek economy appears set to achieve an average growth rate close to 3%.

Export performance is astonishing during the last couple of years, with the sector experiencing double-digit rates of growth, allowing the trade deficit to diminish. Economy's expansion is also fed by the increase of domestic demand, as a result of households' income recovery. The last piece missing to complete the picture of a roaring economy is a surge in private investments. This is expected to begin during 2019, starting with the energy sector

Globally, energy markets are undergoing a sweeping transformation, similar to the one telecommunications underwent throughout the 1990s. The future lies with the link of energy networks with the digital world. Technological progress and the need to deal with climate change and its consequences provide enormous investment opportunities. Greece can be on the forefront of those enormous changes, as it is committed to fulfill the most ambitious targets to fight climate change and alter its energy mix.

For the first time Greece has a concrete, scientific plan on the way to move forward in the energy sector throughout the next decade. Investments described in this plan correspond to projects of € 32.5 bn. to upgrade the building stock (to improve energy efficiency), invest in Renewable Energy Sources (primarily solar and wind), electrify important sectors of the economy (e.g. transportation), expand electricity and gas network, interconnect with neighboring countries, digitalize existing infrastructure et al.

Greece is an atoll of stability for investments in the strategic field of energy in the broader region of Southeast Europe and East Mediterranean. We already carry out international investment projects, transforming the country to a gate to the European energy market and a regional energy hub, right on the heart of the South-Eastern Energy Crossroad, which made out of two Corridors: The Vertical Corridor, starting from Greece and stretching over the Balkans up to the heart of Eastern Europe, consists of infrastructures like TAP pipeline, IGB pipeline, a new LNG station in Alexandroupoli et al. The second Corridor is that of Eastern Mediterranean that will link the European Energy Market straight with the gas fields in the Levant Basin. We also undertook the initial steps to explore the possibility for Greece to become an upstream country.

During the last couple of years, our government undertook important action to promote reforms that foster private investments and create businesses friendly environment so as to finance the above mentioned investments through foreign capital inflows. At the same time we focused on reconstructing social cohesion and building consensus over reforms, without losing track of our principal goal, which is promoting social justice and inclusive growth. We also worked closely with our Europeans and transatlantic allies to promote investment, mutually beneficial trade, common objectives and values. Now it is the time to rip what we saw.



Backed by our strong reputation for responsible and consistent business support, we are leading the way in moving the Greek economy forward, developing initiatives across every sector of the economy and actively reinforcing:

- Economic growth in the Greek economy, actively participating in all large scale projects.
- **Greek shipping**, with a robust shipping portfolio of international scope.
- Large, medium and small businesses, with tailor-made financing products, covering investment and working capital needs.
- We stand by the side of Greek businesses, paving the way for the economy to move forward.

- Start-ups with innovative business ideas, in collaboration with Greek and international bodies and organizations.
- **Export activity**, with tailor-made financing, enabling access to new markets.
- **Retail trade**, with pioneering technology solutions for simple and secure daily transactions.



Project Future



PROJECT FUTURE: HELPING YOUNG PEOPLE FIND THEIR PLACE IN THE JOB MARKET.

At Piraeus Bank, we stand responsibly for the future of the youth. Which is why we created Project Future, a program that links specialized education to the job market, and helps young graduates up to 29 years old:

- get trained in three areas of expertise (Customer Experience, Digital Marketing, Java),
- work in a paid position in collaborating companies for at least 6 months.

Along with Regeneration Academy and a network of partners and businesses active in Greece, we have managed to bring young people a step closer to the spot they deserve in the job market.

Because it is our belief that the future of the youth is everyone's responsibility.









IN COLLABORATION WITH





NOMURA



Hon. Stergios Pitsiorlas Alternate Minister of Economy and Development of the Hellenic Republic

Greece in the post-crisis era: Visualizing our future- Creating our own way

After almost a decade of extremely deep and protracted economic crisis resulting in the loss of more than 25% of GDP, Greece has eventually successfully exited the final adjustment programme and is now back on growth track. Following a very long process of stabilization and structural adjustment, the performance of our national economy is continuously improving year after year in a fiscal stable manner with exports and investment leading the recovery, as reforms are bearing fruits.

Greece is now in a turning point. In a highly unstable global economic environment that fundamental changes are taking place, as emerging markets gaining ground, while political and economic turbulence remain unresolved issues for the traditional economic powerful countries, Greece is gradually reestablishing itself as a dynamic economy, investment resort and important regional hub.

In case of Greece, the financial crisis that erupted in 2008 was not just an asymmetric shock that led to a sovereign debt crisis due to long-term fiscal imprudence. Cracking this nutshell, it actually revealed the chronic deceases and the structural deficiencies of our growth model that had resulted in the huge loss of competitiveness and decline of the industrial basis; a demand-led, over-regulated and state-driven economy along with reform inertia and clientilistic relations between the state and business owners.

However, the 8-year painful adjustment process clearly led to a paradigm shift. Contrary to the past dirigiste growth model, we are now building up a modern state offering the necessary institutional complementarities that will allow resource re-allocation from non-tradable to traded sector. Since 2010, Greece has shifted from reform stagnation to the implementation of a reform programme of unprecedented intensity, breadth and density, adopting reforms in a great variety of policy areas from public sector to labor and product market.

Eventually, the aforementioned reforms are bearing fruits. GDP is rising again, after 8 years of recession, with exports and investments to be the main growth drivers, while the twin deficits are turning into surpluses. Particularly, FDIs have continually increasing the last years, reaching a record high.

To be more specific, major investments are taking place the last years in Greece not only boosting our economic performance, but also reaffirming our sovereignty and upgrading our role in the region. With privatizations to be the main vehicle, Greece has attracted significant investments in crucial sectors like that of infrastructure in the main ports, railway and airports affecting horizontally other sectors that Greece has comparative advantages like that of tourism, energy, transportations & logistics, agrofood and industry. The greatest real estate project in Europe (known as the "Ellinikon" project) will start in 2019.

Greece is currently transforming the structure of its economy and re-establishing a more productive and extrovert growth model, fighting its past structural problems through radical reforms, as well. Learning from our past mistakes, we are developing an investment-friendly framework that will help us to make our vision for a better future and a fairer society come true.

ALLEN & OVERY



Our expertise in Greece

Allen & Overy's engagement with Greek commercial matters dates back to the 1970s but really takes off in the 1990s at about the time Greece issues its first fixed rate bond. The long list of our experience includes project financing (the Trans Adriatic Pipeline project, Attiki Odos, two of the new motorway projects, the refinancing of the Athens International Airport), bank related work on the liability side (MTN programmes and related bond issues by all major banks, Tier 1 and 2 bond issues by Greek banks, rights issues for a number of Greek banks and the NYSE listing of one of them, legislative design and then execution of the first securitisations and first covered bond issues by the Greek banks, the sale of NPLs and associated servicing agreements, as well as numerous derivative transactions), corporate lending (over 100 syndicated loans

to all major Greek corporates, design of the Greek bond loans followed by numerous applications of this product, a series of leveraged and acquistion finance facilities, jumbo loan financings by Greek corporates, bond issues (high-yield and investment grade), path-breaking restructurings), and State related transactions (sovereign securitisations, privatisations of state-owned companies by sale or listing, audit of the Greek government debt, Greek debt restructuring (PSI), privatisation agency structuring, new government bond issues post PSI).

We are able to deliver this service thanks to a broad team of English and U.S.-qualified partners with intimate knowledge of the issues and the entities involved, and high calibre Greek lawqualified colleagues in our relationship Greek law firms. If you want to reach us, speak at first instance with one of the following:



Diana Billik
Partner, Paris
Tel +33 1 40 06 53 65
Mob +33 620428027
diana.billik@allenovery.com



Craig Byrne
Partner, Milan
Tel +39 02 2904 9671
Mob +39 335 593 0540
craig.byrne@allenovery.com



Alun Eynon-Evans Partner, London Tel +44 20 3088 4796 Mob +44 7767 674 250 alun.eynon-evans@allenovery.com



Sally Onions
Partner, London
Tel +44 20 3088 3584
Mob +44 7909 684 715
sally.onions@allenovery.com



Yannis Manuelides Partner, London Tel +44 20 3088 2575 Mob +44 7775 904 022 yannis.manuelides@allenovery.com





Mr. George Pitsilis

Governor, Independent Authority for Public Revenue

Hellenic Republic

Greece needs private investments that will lead to sustainable and fairly distributed growth.

When it comes to tax administration, investors seek for fairness, efficiency and, of course, leaner and more transparent procedures.

In the Independent Authority for Public Revenue, we work constantly, trying to upgrade our services to taxpayers (individuals and companies).

Our core project, and everyday question to ourselves, is "What is the tax administration that we would like to have in three years from now".

The answer is our Blueprint Reform, which aims at:

- implementing Client based approach, whereby we will be able to provide quality services remotely, thus enhancing service delivery for greater voluntary compliance,
- investing on our infrastructure and especially on our IT, which is the cornerstone of all transformation, through recruitment of skilled employees and renewal of all our equipment that has become obsolete
- reducing unnecessary costs through centralizing processes such as collection and through reviewing and merging units in the major cities of Greece
- developing a customs strategy that will fit in the blueprint reform, focusing especially in reinforcing our services with specialized equipment for controls and allocating more forces in the fight against smuggling
- investing on in-house quality training of our employees
- establishing a modern HR system: Our aim is to establish and operate a transparent and fully meritocratic system of allocation to grades, appraisal and promotion for our staff, taking into account the experience and performance of each staff member.

This year we have worked intensively in introducing innovative solutions that will assist taxpayers to fulfill their obligations. Our effort is to make compliance of businesses paperless, by introducing in 2019 electronic bookkeeping and electronic invoicing.

Our thoughts on where we want to go have been enriched by the best practices presented to us by international technical assistance that we receive, and also by our efforts to keep an open door to all recent developments in other tax administrations as well as in international fora.

Furthermore, we take leading role in establishing a strategic agenda of cooperation between tax administrations in the EU in order to face the upcoming challenges of the next decade (digitalization, sharing economy, remote payment services, HR skills etc)

From my side, I would like to assure you that we, and I, personally, in the Greek tax administration, remain fully committed to implement our long-term reforms and become an example of an overall successful and radical transformation in the Greek public sector.

A.S. Papadimitriou & Partners

LAW FIRM

367 Syngrou Ave. Palaio Faliro GR 17564 Athens, Greece

T: (+30) 210 9409960 | F: (+30) 210 9409043 E: office@saplegal.gr | www.saplegal.gr



George Tziallas Secretary-General for Tourism Policy and Development, Ministry of Tourism, Greece

Greece's booming tourism sector provides the perfect platform for investors

Greece is an established world destination; tourism has emerged as the key-point to growth. It's the leading sector with more than 20% contribution to the national GDP and has achieved high rates of growth in all four recent years.

2018 is again expected to be a record-breaking year; international arrivals to Greece will reach 33 million, while tourism revenue will be increased by 2 million euros, comparing to 2017. These figures represent a percent increase which is considerably higher than the average growth of international tourism.

In the Ministry of Tourism we have successfully implemented a robust tourism policy aimed at extending the tourist season, promoting new thematic tourism products, introducing new destinations in Greece, promoting the development of high-end accommodation facilities and services, and encouraging new investments of high added value. Greek tourism has become more extroverted opening new dynamic source-markets and introducing new direct flights.

In cooperation with the thirteen regions of the country and the private sector, we have developed initiatives that promote Greece as an ideal 365-day destination, with various forms of tourism infrastructure and services, cruising and yachting facilities, spa and wellness centers, lifestyle and luxury vacation, sports and recreation, adventure tourism, summer and winter activities, cultural tourism, business tourism, conferences and city-breaks.

The recorded growth in the basic tourism figures, which is expected to continue in 2019, is followed by an increased interest for new investments in tourism. Major funds and international investors are exploring opportunities in tourism and real estate in Greece: an established tourism destination, with unique competitive advantages (landscape, mild climate ideal for year-round tourism, history and culture), an extended tourist season from early March to late November, and a need for quality accommodation facilities in major cities (still relative low is the percentage of 5* and 4* hotels and the penetration of international hotel chains).

The existing legislation is attractive for new investments (legislation for integrated tourism resorts, investment incentives law, fast-track law) and provides a combination of incentives: possibility for tax breaks and special tax regime, tax exemptions, grants, leasing and wage cost subsidies, loans, private equity, stable tax rate for 12 years, fast track licensing, etc.

There are several opportunities for investing in the development of new or upgrade of existing tourism infrastructure, large integrated resorts and vacation homes, yachting/marinas, in thematic parks, sports tourism infrastructure, in thermal springs and spa/wellness and thalassotherapy centers and in enhancing city break experience by creating new hotels in big cities.

The Greek tourism market is a booming market and a promising field for new investments, for new synergies and strategic projects that will add high value to our tourism product. We fully support efforts that align to the goals set by our tourism policy, which is a government priority, and we are sending an open invitation to new investors to explore the numerous opportunities to invest in Greece's tourism market.



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We proudly support The 20th Annual **Capital Link**

Invest in Greece Forum





Grigoris Stergioulis Chairman and CEO Enterprise Greece

This year's Capital Link Invest in Greece Forum – the 20th edition of the Forum – comes at a particularly favorable moment: Greece has definitively left the recent crisis behind and is moving forward into a future of economic growth and prosperity.

The Greek economy is growing again, economic confidence is rising, and unemployment is steadily declining. Greece is stepping up its privatizations drive. Foreign investments are at a record high.

After years of painful cutbacks, the Greek government budget is in surplus. In late August, Greece exited the last of three successive European financial assistance programs, ending more than eight years of special oversight by its Eurozone partners.

International markets have reacted positively and driven Greek government bond yields to their lowest levels in a decade. This is also reflected by a number of international credit ratings agencies, including Standard & Poor's, having recently raised their credit ratings for Greece.

Greece is changing and it is changing quickly. The country's new growth trajectory reflects the transformation of the economy to one based on foreign direct investment and export trade.

As the official investment and trade promotion agency of the Greek state, Enterprise Greece actively supports the outward orientation of the Greek economy. In the past year and-a-half, the agency has dramatically stepped up its export promotion activities and helped support the export boom that is one of the drivers of Greece's economic recovery. Last year, exports rose more than 13% to a record high of €29 billion and are on track to set a new record this year.

Buoyed by five successive years of record visitor numbers, Greek tourism is another key driver of the recovery. The establishment of an attractive investment framework for tourism projects and acceleration of the privatization process, coupled with infrastructure improvements to ports and airports, are spurring investor interest in this lucrative sector. Recent structural changes in Greek law and in the market for distressed assets, of which €3.6 billion is in the tourism sector, will open up further opportunities for investors.

At the same time energy, agribusiness and logistics are growth sectors that have already attracted the interest of international investors as well. Located at the crossroads for trade, transport and energy distribution between Asia, Africa and Europe, Greece combines an enviable geostrategic location with a deep cultural heritage, a mild climate and unparalleled natural beauty, while offering competitive costs and a skilled and well-educated workforce.

In short, Greece has much to offer enterprising investors. Important reforms have been enacted in the past decade, and the country is open for business. The Capital Link Forum is an important venue for exploring the exciting opportunities that lie ahead.

And Enterprise Greece is here to help. As part of our mission to facilitate investment in Greece, we work hand-in-hand with investors to expedite projects, troubleshoot issues that arise, and follow international best practices in providing investors with key regulatory and business information. In short, we stand ready to assist you, the investor.

Greece offers a bright future and we invite you to be part of it.



Our comprehensive New York, London and Athens office triangulation allows us to meet the legal and business needs of investment funds, financial institutions, entrepreneurs,

investors, and Greek companies with inbound and outbound interests in Greece.

We have a preeminent Greek transactional practice with deep capital markets experience covering private equity, NPL transactions and restructuring, real estate and infrastructure, and energy and transport, among others.

We are focused on outcomes, are highly collaborative, and have deep industry insight that, when coupled with our local market knowledge, allows us to deliver high quality work product and successful results.

Key Contacts:

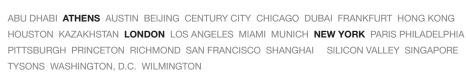


Constantine Karides
Partner, Miami
+1 786 747 0223
ckarides@reedsmith.com



Panos Katsambas
Partner, London
+44 (0)20 3116 3660
pkatsambas@reedsmith.com

reedsmith.com









"Greece is back: A new landscape in Greece-US economic relations following the 83rd Thessaloniki International Fair"

In 2018, after a period of prolonged crisis, Greece exited the economic adjustment program, gradually returning to the markets. On August 20, Greece successfully concluded the European Stability Mechanism (ESM) program and was integrated into the normal cycle of the European Semester framework. At the same time, Greece reiterated its commitment to maintain fiscal sustainability and reform. A primary objective is the gradual rebalancing of fiscal policy in a more growth-friendly direction, comprising of a reduction of corporate income tax, property taxes, social security contributions and an increase in targeted social spending.

Key economic indicators show that the Greek economy is witnessing a stable economic revival, driven by renewed confidence, improved competitiveness, predictability on taxation, reduced bureaucracy and facilitation of foreign direct investments. The Greek economy expanded by 1.8% in the second quarter of 2018 (year-on-year basis), largely driven by a recovery in household consumption and a strong rise in exports. Overall, GDP grew by 2.2% in the first half of the year, which is the highest figure since 2007, and the unemployment rate went down to 19.1% in June, the lowest since August 2011; building activity rose and house price growth accelerated, while consumer confidence rebounded; state budget primary surplus reached € 3.14 billion, well above the target; Greek bank deposits increased with inflows of € 841 million, on the back of continued improvement in depositor sentiment. Since the end of 2016, deposits of € 9.52 billion have returned to the domestic banking system with more than 62% stemming from households.

Reflecting this overall positive economic sentiment, IMF's Fiscal Monitor, which was released on October, revised upwards its estimations for Greece's Primary Surplus, which is now projected to remain at 3.0% of GDP in 2023, instead of 1.5%. The same report revised downwards IMF's estimations for Greece's Public Debt, which is now projected to decrease into 151.1% in 2023, instead of 165.1%. On August 10, Fitch upgraded Greece's long-term rating by two notches to 'BB-' from 'B' with a stable outlook largely on the back of the successful exit from the ESM program, substantial debt relief measures, significant improvement in public finances and expectations for sound fiscal performance in the post-program period. On September 10, R&I (Rating and Investment Information, Inc.) also upgraded the country's rating by one notch to 'B' with a stable outlook.

Furthermore, 2018 marks a new dynamic in the bilateral economic, trade and investment relations between Greece and the United States. The US was the honored country at the 83rd Thessaloniki International Fair that took place last September. Its delegation was led by Secretary of Commerce Wilbur Ross, highlighting the renewed confidence in the Greek economy, while US investors expressed a renewed interest in a wide range of sectors, indicating that this is the right moment to invest in Greece.

Our cooperation is already bearing fruit in the field of energy, where Greece is becoming a key regional player. The construction of the LNG Floating Storage and Regasification Unit (FSRU) in Alexandroupolis will allow American LNG imports into Greece and to the wider region, through the Interconnector Greece-Bulgaria (IGB) pipeline project. In ship building, the acquisition of Syros shipyards by ONEX is a significant step towards a promising cooperation, while a renewed interest of US companies is evident in the fields of technology, tourism and pharmaceuticals. Greece is gradually establishing itself as a dynamic economy of highly educated human capital and as an important regional hub in the domains of energy, commerce / trade, transportation and telecommunications. Investing in Greece is also important from a strategic and geopolitical perspective, given its role as a pillar of regional stability in Southeastern Europe and the Eastern Mediterranean. And while our longstanding relationship is expanding, it is true that there is ample potential to further increase US – Greece trade and direct investments. I am confident that this Forum will, once more, contribute towards this direction, highlighting the great investment opportunities in Greece.

With these thoughts, I would like to congratulate the organizers and wish every success to the 20th Annual Capital Link Invest in Greece Forum.

Haris Lalacos Ambassador



20th Capital Link Invest in Greece Forum

New York, November 21, 2018

Distinguished Participants,

New York Capital Link "Invest in Greece Forum" has come a long way now.

For 20 consecutive years it is one of the most important events on investment opportunities in Greece. It attracts government officials, investors, fund managers, businessmen, journalists.

Capital Link Forum 2018 is of symbolic importance. Greece, after a long period of economic recession of unprecedented proportions, both in terms of duration and intensity, is again back on track.

Still, significant challenges lie ahead.

The attraction of more foreign direct investments in sectors such as tourism, energy, IT technology, agricultural products, logistics; the competitiveness of our economy in terms of exports of goods and services; the implementation of structural, far-reaching reforms could signal a new era of economic and social advance.

A viable Reform-Export-Investment nexus could ensure a sustainable future for our economy.

The opportunities are there for the various stakeholders to explore and take advantage of. The Consulate General of Greece in New York remains by your side steadfastly, eager to exchange views and ideas on the vital issue of the new economic resurgence in Greece and assist in any possible way at your endeavors.



Yours sincerely,

Konstantinos Koutras Consul General



Ambassador Geoffrey Ross Pyatt United States Ambassador to Greece

Though I will not be able to join in person this year, I wanted to share with you the highlights from what has truly been a momentous year for Greece and particularly so for the U.S.-Greece relationship, exceeding our already high expectations and creating a strong foundation for further opportunity for our two countries in the years ahead.

Of particular note, this past August Greece successfully exited its series of international bailout programs. This marks an important step in Greece's return to economic normalcy and renewed prosperity. These developments will continue to generate positive results as the country carries forth the continuing and important work of implementing reforms and improving its international competitiveness.

Last year at Capital Link, I highlighted the dynamism of the U.S.-Greece relationship. This dynamism found form in September when we took on the role of honored country at the 83rd Thessaloniki International Fair (TIF). The broad, high-level U.S. representation at TIF, led by Commerce Secretary Wilbur Ross, included senior officials from the Congress, the White House, the Department of Energy, and the State Department, and underscored the Trump Administration's commitment to support Greece through this recovery period. The impressive showing by more than 50 U.S. companies, which Secretary Ross characterized as unprecedented, and the record-breaking turnout at our pavilion and related events day after day demonstrated the strength of our engagement and its potential going forward. I was especially struck by the energy and enthusiasm of youth, local innovators, and entrepreneurs, not only during our own Innovation Hub events, but particularly in the Greek government's 'Digital Greece' pavilion and the young students in the Academic pavilion. This resilient start up community is one of the reasons I am optimistic also about Greece's future.

For U.S. companies and officials in Washington, the TIF experience demonstrated, in way that words cannot, the enormous potential of Greece, and northern Greece in particular. Greece is not simply a single market of 11 million, but a gateway for the wider Balkans region. The commitment of the Greek government to take positive steps to unlock this potential creates significant new opportunities for international firms seeking to expand activities across a dynamic and growing market, and we stand by to help in this effort. We commend Greece as it assumes an increasing leadership role in resolving long-standing diplomatic issues in this area, and affirm our common vision to integrate the countries of the region firmly in European and Euro-Atlantic institutions.

Looking forward, we are building on this positive momentum with the launch of the U.S.-Greece Strategic Dialogue on December 13. This Dialogue will be led by Secretary of State Pompeo and Alternate Minister of Foreign Affairs Katrougkalos and it will include the participation of senior officials from agencies and ministries across both our governments. The Strategic Dialogue reflects the U.S. decision to invest significant time and effort in our relationship with Athens and helps to consolidate our vision of Greece as a pillar of regional stability. We'll work to lock in and expand the important gains in our relationship across six main pillars – including on our bilateral energy cooperation and our trade and investment relationship.

I look forward to staying in touch with all of you to continue the conversation about renewed opportunities for investment and growth in Greece, and look forward to seeing some of you in Athens. You have my thanks for the great work you do each year in growing the U.S.-Greece trade and investment relationship. Best wishes for a successful forum!



EMBASSY OF THE REPUBLIC OF CYPRUS

Washington, D.C.

The Ambassador

Message of the Ambassador of the Republic of Cyprus to the United States on the occasion of the 20th Annual Capital Link Investor Forum "Invest in Greece" New York, December 10th, 2018

It is with great pleasure that I convey to you my warmest greetings on the occasion of the 20th Annual Capital Link Investor Forum "Invest in Greece".

Investments, are not only an invaluable integral part of economies around the world, but also serve as an uncountable robustness indicator. States prioritize the attraction of new investments high up in their economic policy scheme, given its strong links to the revitalization of growth, development and the creation of new job opportunities. Given the current financial global challenges, underpinning national economies through new investment boosts is indeed a vital priority.

This year's Capital Link "Invest in Greece", aims at achieving precisely this. Capital Link, with its longstanding leading presence in the field, featuring a vast portfolio and expertise as an important consultant of numerous Greek companies, is indeed an invaluable partner in the USA. The efforts of Capital Link to promote and revitalize investments in Greece and remind international companies of the existing investment potential of Greece are, very timely especially this year, as the honoured country in the Thessaloniki International Fair 2018, was the USA. Therefore, this year's forum is yet another opportunity for expanding business ties between Greece and the USA.

I wish you every possible success for this important 20th Annual Capital Link Investor Forum.

Marios Lysiotis



CONSULATE GENERAL OF THE REPUBLIC OF CYPRUS

13 East 40th Street, New York, NY 10016 Tel.: +1 (212) 686-6016/17 · Fax: +1 (212) 686-3660 email: <u>nyconsulate@mfa.gov.cy</u>

December 10th, 2018.

Ladies and Gentlemen,

It is with great pleasure that I welcome and congratulate your participation in the "10th Annual Capital Link Invest in Greece Forum", being held in New York City. I especially wish to thank the organizers for their initiative.

Apart from offering a high quality of life for its residents, Greece, an EU and Eurozone Member State is privileged to have a highly educated workforce, a low crime rate, a life expectancy of over 80, thousands of naturally beautiful islands and a lot of business opportunities in the areas of trade, investment, shipping, medicine, tourism and real estate, just to name a few, and I am sure that this Forum will portray exactly that.

Unfortunately, the global financial crisis which began in 2008 did not exclude Greece. On the contrary, the people of Greece have paid a heavy and disproportionate price, including experiencing unprecedented levels of unemployment which have resulted in the migration of young talented Greeks during the last decade.

However, macroeconomic and banking reforms have borne fruit, the country is no longer under an IMF economic adjustment programme and the economy is growing again. This, combined with a fall in labor costs and its geographical position, have made Greece attractive again for foreign investors.

The business and investment opportunities are there for exploration and this Forum provides a window to look into them.

Alexis Phedonos-Vadet Consul General of Cyprus in New York City



ATHENS

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COLLECTION





ANDREW M. CUOMO GOVERNOR

December 10, 2018

Dear Friends:

It is a pleasure to send greetings to everyone gathered for the 20th Annual Capital Link Investor Forum on Greece.

As the financial capital of the world, New York appreciates initiatives that seek to strengthen our economy by promoting international trade and commerce, and forming partnerships to spur economic growth and progress. Many global corporations and industries benefit from establishing associations with business communities in the United States through the exchange of goods and products, new investment opportunities, and a readiness to share educational and cultural resources.

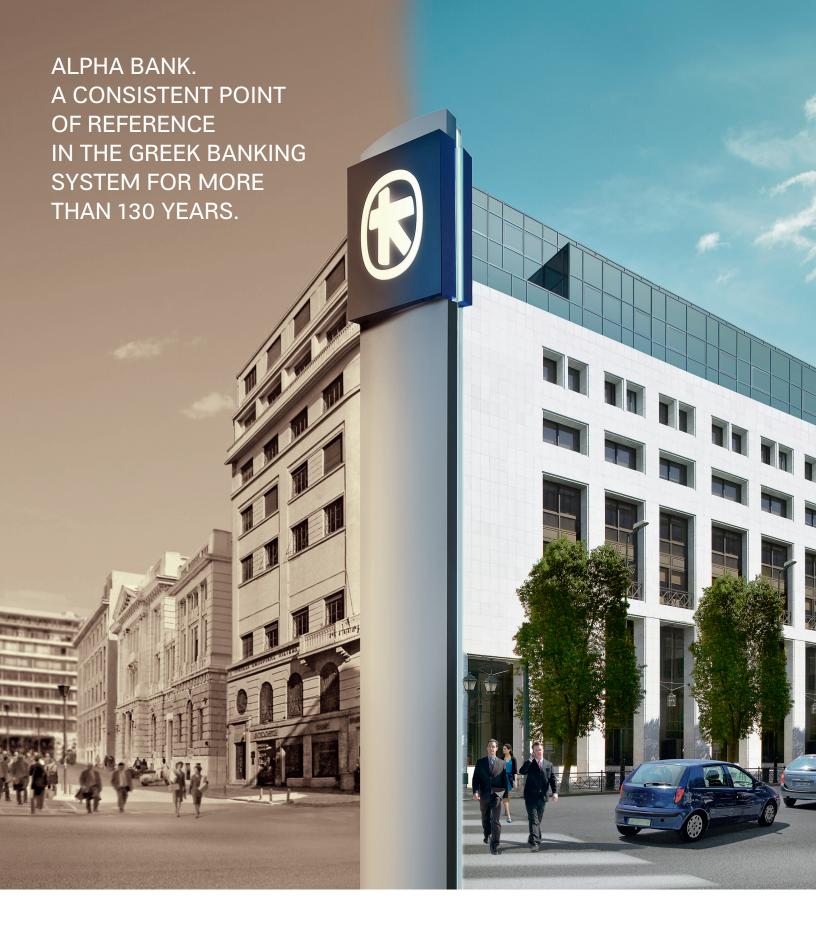
For two decades, this initiative of Capital Link, Inc. has encouraged a healthy business relationship among Greece, the U.S., and other nations. I join in welcoming all who work to promote an enterprising spirit and positive interaction within the global business community.

Warmest regards and best wishes for a successful meeting.

Sincerely,

ANDREW M. CUOMO

WE WORK FOR THE PEOPLE PERFORMANCE * INTEGRITY * PRIDE







THE CITY OF NEW YORK OFFI CE OF THE MAYOR NEW YORK, NY 10007

December 10, 2018

Dear Friends:

It is a great pleasure to welcome everyone to the 20^{th} Annual Capital Link Invest in Greece Forum.

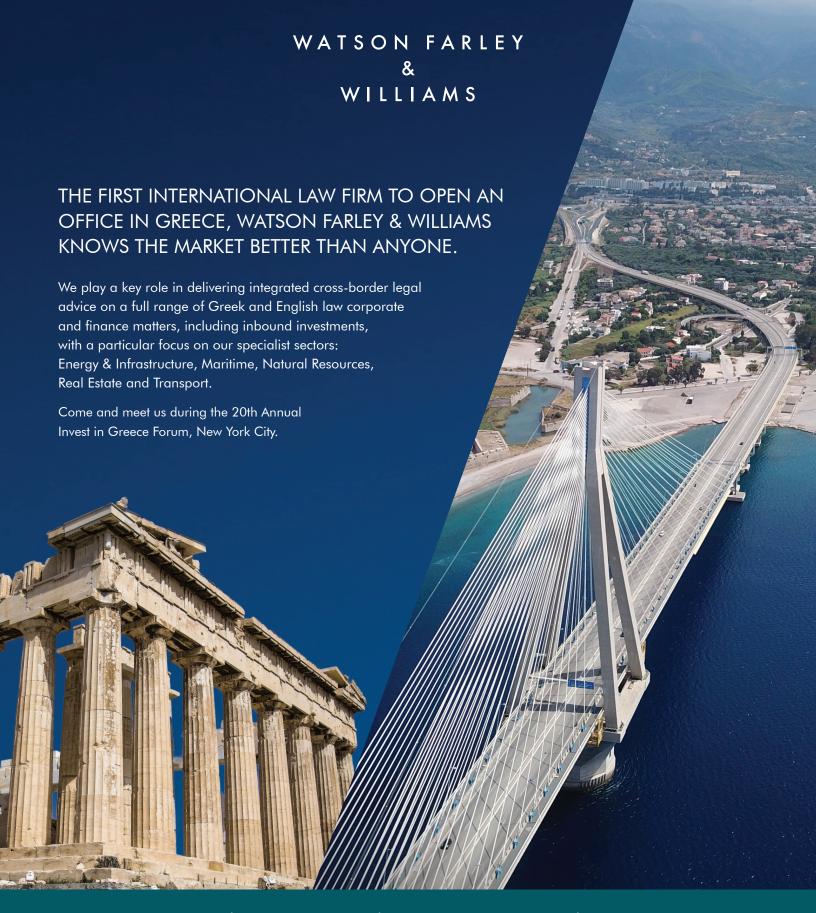
As part of our ongoing mission to forge a brighter future for every New Yorker, my administration has worked hard to build a stronger 21st century economy where all our residents can participate. New York's identity as an international capital of commerce and innovation has bolstered these efforts, and there's no better place than our city to host the 20th Annual Capital Link Invest in Greece Forum. With a focus on fostering partnerships between the Greek and American financial and investment sectors and highlighting the current trends shaping capital markets and the economy in Greece, the Forum will offer a wonderful opportunity for attendees to network, collaborate, and learn from leaders in these industries who are making an impact around the globe. I am proud to join in applauding Capital Link and all of this event's partners and organizers as we strive to ensure our city will always remain a hub of progress and opportunity.

On behalf of the City of New York, I offer my best wishes for a wonderful forum and continued success.

Sincerely,

Bill de Blasio

Mayor



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JOHN P. SARBANES
3RD DISTRICT, MARYLAND
MEMBER OF CONGRESS

December 10, 2018

20th Annual Capital Link Invest in Greece Forum

Dear Friends:

Please accept my warmest greetings to all those gathered for the $20^{\rm th}$ Annual Capital Link Investor Forum.

I commend Capital Link for two decades of outstanding service, bringing together leaders in the business, financial, and investment communities for invaluable informational, marketing, and networking opportunities. As Greece begins to turn the corner and emerge from economic crisis, U.S. investment and trade will be critical to its future success. As always, I look forward to supporting these efforts.

Congratulations to Capital Link for its continued innovation and commitment to supporting investment and development opportunities in the Greek economy. Best wishes for a successful forum and continued economic progress.

COTONI DOL

Sincerely,

John P. Sarbanes Member of Congress

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House of Representatives

Washington, DC 20515-3212 December 10, 2018

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619 LORIMER STREET BROOKLYN, NY 11211 (718) 349-5972

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Capital Link 230 Park Avenue Suite 1536 New York, NY 10169

Dear Friends:

I am delighted to send my best wishes to Capital Link on the occasion of its 20th Annual Invest in Greece Forum. I join Capital Link and the New York Stock Exchange in welcoming you to a collaborative forum on Greece's current economy and how to make its finances stronger in the future. As the co-chair of the Congressional Caucus on Hellenic Issues, I strongly support the long-term and close friendship between the United States and Greece, and I believe that strong economic ties between our nations benefit us both. I'm also pleased to join with you in celebrating "Greek Day at the New York Stock Exchange" as you ring the closing bell.

I am pleased to recognize Mr. Evangelos Mytilineos, Chairman and CEO of MYTILINEOS, as he is presented the 2018 Capital Link Hellenic Leadership Award. Under Mr. Evangelos's leadership, MYTILINEOS has become one of the largest power and gas, metallurgy and mining corporations in Greece.

I am glad that this forum acknowledges the importance for both the U.S. and Greece in continuing to have a strong economic relationship and I suppo11 the forum's mission of using collaboration to fullher strengthen those ties. I wish you all a productive and successful event.

Very truly yours,

CAROLYN B. MALONEY **Member of Congress**

CBM/shg





Cyprus – Nicosia (Head Office)

10 G Kranidioti St. Suite 102 1065 Nicosia, Cyprus Switchboard: +357 22 74 2000 Fax: +357 22 74 2001

Greece – Athens (Branch)

4 Vasilissis Sofias Ave. 3rd Floor, 10674, Athens, Greece Switchboard: +30 210 7414400 Fax: +30 210 7414449

USA – New York (Subsidiary)

(Subsidiary)
555 Madison Avenue,
Suite 11A
New York, NY 10022, USA
Switchboard:
+1 212 7920255
Fax: +1 212 7920256

UK - London

(Representative Office) Berkeley Square House Berkeley Square, London W1J 6BD, United Kingdom Switchboard:

Switchboard: +44 (0) 207 887 6080 Fax +44 (0) 27 887 6001

Portugal – Lisbon (Branch)

Avenida da Liberdade 240, 4th floor 1250-096 Lisbon, Portugal Switchboard: +351 219364440 Fax +351 219364449

Italy – Milan (Representative Office)

26 Corso Venezia
1st floor
20121 Milan, Italy
Switchboard:
+39 023 5963390
Fax: +39 023 5963391



Congress of the United States

House of Representatives Washington, DC 20515-0909

GUS M. BILIRAKIS

November 5, 2018

Nicolas Bornozis, President Capital Link, Inc. 230 Park Avenue, Suite 1536 New York, New York 10169

Dear Friends,

It is my pleasure to welcome you to the historic Metropolitan Club in New York City for the 20th Annual Capital Link Invest in Greece Forum.

Organized in cooperation with the New York Stock Exchange, major global investment banks, and with the support of many Greek-American organizations, this informational and networking platform is an important collaborative event providing investors, financiers, and business people a comprehensive update on the latest trends, developments, and outlook for the Greek economic, political, and business environments. I commend Capital Link for its continued commitment to raising awareness about Greece as an investment destination to a wider investor audience. It is certainly encouraging to have prominent senior government officials from Greece and the European Union, private and public-sector company CEOs, analysts, bankers, and United States business leaders, coming together to focus on the continued growth and stability of the Greek economy, industries, and capital markets.

Additionally, it is my honor to congratulate the 2018 Capital Link Hellenic Leadership Award recipient, Mr. Evangelos Mytilineos, Chairman & CEO, MYTILINEOS, for his company's outstanding contributions to Greece.

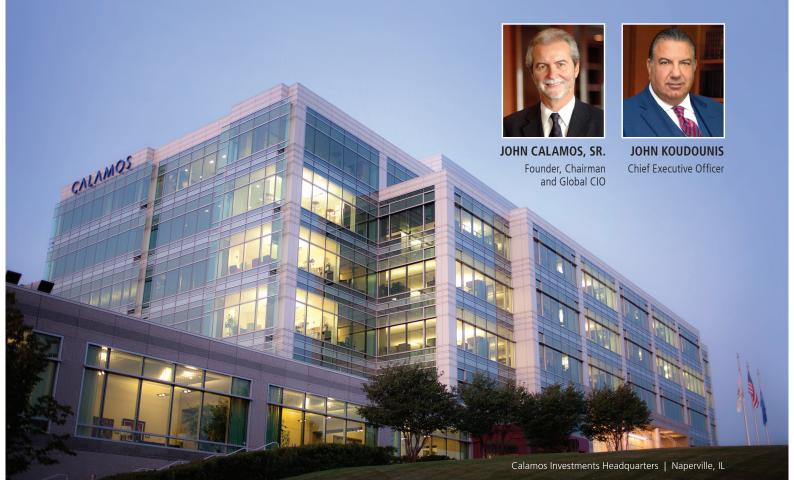
As the grandson of Greek immigrants and Co-Chair of the bi-partisan Congressional Caucus on Hellenic Issues, it has been a labor of love for me to help strengthen U.S. – Greece relations. On behalf of the entire Hellenic-American community, I send my best wishes for an informative and productive forum, and I thank you all for your participation.

Best wishes,

Gus M. Bilirakis Member of Congress

T. m. Bilis.

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With over 40 years of experience investing through multiple economic and market cycles, Calamos Investments® builds and manages flexible, opportunistic and risk-managed portfolios for global asset allocation objectives. An understanding of global markets and the driving economic forces behind them informs our active, fundamental approach to investing. Headquartered in the Chicago metropolitan area, the firm also has offices in London, New York, Miami and San Francisco.

For the most recent global market and economic outlook from John Calamos, Sr. and the Calamos Investment Team, visit www.calamos.com/outlook.

For more information, please contact JohnCalamosSr@calamos.com.



NEW YORK

United States Senate

WASHINGTON, DC 20510-3203

December 10, 2018

Capital Link, Inc. 230 Park Avenue, Suite 1536 New York, NY 10169



Dear Friends:

It is my pleasure to extend my warmest greetings as you gather for Capital Link's 20th Annual Invest in Greece Forum. I am grateful for the opportunity to recognize the work of Capital Link, its leadership, staff and today's honoree on this wonderful occasion.

For 20 years, Capital Link has strengthened the relationship between the United States and Greece by serving as the main platform for updating our business and investment community on the progress, developments and outlook of the Greek economy. In conjunction with corporations and agencies, Capital Link Forum has significantly affected economic regrowth and stability in an unpredictable economic future.

As the premier global city for business and investment, New York City is proud to host this event which celebrates multiculturalism through investment. I applaud Capital Link's hard work to encourage and support the growth of the businesses in the United States and abroad. It is through the dedication, commitment, and support of all gathered here today that the United States, Greece and the global economy will flourish.

Additionally, I would like to take this moment to acknowledge today's honoree: **Mr. Evangelos Mytilineos**, Chairman and CEO of Mytilineos and recipient of the 2018 Capital Link Hellenic Leadership Award, for his company's outstanding contribution to Greece, as well as to the New York community.

Again, thank you for your hard work and dedication. On behalf of all New Yorkers, I hope Capital Link will continue to serve New York, Greece, and the international community for many years to come. Best wishes for a wonderful event!

Sincerely,

Charles E. Schumer United States Senator



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Credit Suisse is proud to be a sponsor of Capital Link's Annual "Invest in Greece Forum – 20th Anniversary" in New York. Our investment Banking and Capital Markets franchise is honoured to support Greek businesses and the country's return to economic growth.

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FRANCHISES

December 10, 2018

Dear Friends,

I want to welcome all those attending the 20th Capital Link Invest in Greece Forum here in New York City. Hellenic and American leaders are here to discuss the economic bonds between our two nations, and how one can help the other during a time of unprecedented economic turmoil in Greece.

I take pride in being the first Greek-Cypriot-American elected to a New York City office, representing one of the largest Hellenic communities outside of Greece. It has been heartbreaking to see over the last decade how the economic situation in Athens can ripple all the way here to my native Astoria. The Greek community is built on love and warmth, which is why it is crucial we protect one another in times of need.

The forum you are attending today is an opportunity for U.S. business leaders to learn about business opportunities in Greece, and for those seeking new capital to network with new partners. This year focuses its discussion around the banking system in Greece, and forum participants will ring the closing bell for "Greek Day at the New York Stock Exchange" tomorrow.

Lastly, I want to recognize Evangelos Mytilineos, Chairman and CEO of MYTILINEOS, who will receive the 2018 Capital Link Hellenic Leadership Award. It is crucial we in the U.S. do what we can to help our brothers and sisters in Greece, who for nearly a decade have lived under an unstable economy. I wish all those attending the forum luck in making that happen.

Sincerely,

Costa
Constantinides
Council Member
22nd District







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Email: sen-raptakis@rilegislature.gov

HOPE

Senate Chamber

Vice-Chair, Committee on Special Legislation and Veterans' Affairs

Committee on Judiciary

Dear Friends:

December 10, 2018

Welcome to the 20th Annual Capital Link Forum on Investing in Greece and thank you for being a part of this important event.

Capital Link, Inc. plays a vital role in providing American companies with the information they need to promote economic growth and develop strong relationships with Greek companies. Now more than ever, it is critically important to promote trade, commerce and foreign investment between the United States and Greece.

This event builds bridges between our nations and gives investors and business people the information they need to generate successful outcomes. As a State Senator from Rhode Island, I have worked to forge strong ties and to work on issues of concern between United States and Greece. This is a crucial time period in Greece's economy and enhances an important opportunity for investors and companies from the United States to continue to invest in Greece after a successful 83rd Thessaloniki International Trade Fair.

Those efforts and the initiatives which come out of Capital Link Forum every year are vital in terms of opening up lines of communication, facilitating trade and generating economic growth. Your participation in this event puts you at the center of an exciting world of opportunities. I thank you again for your involvement and wish you continued success in the future.

Sincerely,

Leonidas Raptakis R.I. State Senator



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CHAIR, DEMOCRATIC CONFERENCE

December 10, 2018

Nick Bomozis President Capital Link New York 230 Park Ave Suite 1536 New York, NY 10169

Dear Mr. Bomozis,

I am delighted to extend my personal greetings on the occasion of the 20th Annual Capital Link Invest in Greece Forum. Ijoin you in celebrating in cooperation with the New York Stock Exchange and major Investment banks to recognize as the main platform for updating US investors on developments in Greece, business and investment opportunities and the attractiveness of Greece as an investment destination. Also, joining you honoring a respected remarkable man, Mr. Evangelos Mytilineos, Chairman and CEO of MYTJLINEOS in receiving the ;;2018 Capital Link Hellenic Leadership Award". You deserve recognition for your hard work, as well as for your commitment to the overall community.

The Forum continues to be successful gathering the elite of the financial and investment communities, as well business and government leaders from the United States and Greece. applaud all that your organization does to bring together Greek Americans and I thank you for your many efforts on behalf of our community.

Please accept my best wishes for even more success in your future endeavors.

Congratulations.

Sincerely yours,

MICHAEL N. GIANARIS

State Senator

DISTRICT OFFICE. 31·19 NEWTOWN AVENUE, SUITE 402 • ASTORIA, NEW YORK 11102 • PHONE (718) 728-0960 • FAX: 1718) 728-0963 ALBANY OFFICE· ROOM 413

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ARAVELLA SIMOTAS
Assemblymember – 36th District
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Committee on Ethics and Guidance

Commission on Legislative Ethics

December 10, 2018

Dear Friends,

It is my pleasure to welcome you to celebrate Capital Link's 20th Annual Investor Forum. I am honored to acknowledge Capital Link and their excellent work in raising awareness about investment opportunities in Greece.

Since its beginnings, the Capital Link Forum has served as a successful platform for educating investors worldwide about the growing Greek economy. Today, the forum has re-positioned Greece as an attractive business destination and a strong global partner. Capital Link, along with the efforts of individual venture capitalists and the European Central Bank, has had a considerable effect on Greece's economic growth and stability, which is very important during these difficult times. I applaud Capital link's dedication to encouraging national and international business, and commend it for an outstanding event.

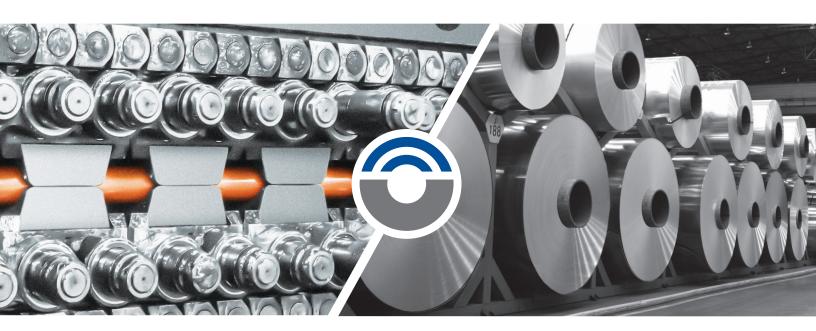
Sincerely,

Aravella Simotas

New York State Assemblymember

36th District - Queens







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December 10, 2018

Capital Link, Inc. 230 Park Avenue New York, NY 10169

Dear Friends,

It is a pleasure to send my personal greetings to those in attendance at the 20th Annual Capital Link Invest in Greece Forum.

I'd like to commend Capital Link for continuing to promote such a wonderful forum and I'd like to thank the entire committee for assembling today's event. As a Greek-American elected official and member of the United States Delegation to the World Hellenic Inter-Parliamentary Association (WHIA), I recognize the importance of keeping American investors informed about the most recent developments and potential of the Greek economy. Today's forum provides an exceptional chance to learn about investment opportunities in Greece that can prove mutually beneficial to both Greece and the United States.

Finally I would also like to congratulate Mr. Evangelos Mytilineos upon being presented with the 2018 Capital Link Hellenic Leadership Award, and thank Mr. Matthew Palmer, Deputy Assistant Secretary European and Eurasian Affairs – US Department of State, for delivering our keynote address. These honors are truly well deserved.

I hope you enjoy your time at the 20th Annual Capital Link Invest in Greece Forum. It is wonderful to acknowledge those who work so hard to help maintain healthy business relations between American and Greek businesses.

Sincerely,

Nicole Malliotakis Member of Assembly



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THE COUNCIL OF THE CITY OF NEW YORK

PAUL A. VALLONE
COUNCIL MEMBER, 19¹¹¹ DISTRICT, QUEENS

December 10th, 2018

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Dear Friends:

Capital Link Forum

New York, NY 10169

230 Park Avenue, Suite 1536

I applaud the Capital Link Forum for their service and commitment to our community. I would like to recognize their hard work on holding their "20th Capital Link Invest in Greece Forum" and wish them success on their event.

Since its inception, Capital Link Forum has served our community as a successful organization, providing an extensive business network to the international market. It has also organized distinguished business leaders to promote a business-friendly environment and to create more opportunities within the work force. The Capital Link Forum has tirelessly worked to fulfill its mission to protect and invest in the commercial industry.

I commend the hardworking staff and representatives from the Capital Link Forum for their distinguished efforts and support. Through their effort, I am confident that the Capital Link Forum will continue directing the community in a positive way.

I look forward to closely working with every members of the Capital Link Forum, and on the behalf of the New York City Council, I would like to express my deepest gratitude and personal wish for Capital Link Forum continued success.

Very Truly Yours,

Hon, Paul A. Vallone



ENTERPRISE GREECE is the official agency of the Greek State, under the auspices of the Ministry of Economy & Development, to showcase Greece as an attractive destination for investment and to promote the highly competitive products and services produced in Greece for export. Enterprise Greece assists foreign investors and enterprises to do business with Greece, troubleshoots issues related to the public administration, provides key information about Greece as an investment destination and promotes the investment sectors in which Greece excels. In addition, it promotes Greek products and services to the global marketplace, helps Greek businesses reach new markets, find new business partners, and become more competitive and attractive.



By: Sabina Dziurman
Director, Regional Head for Greece & Cyprus
European Bank for Reconstruction & Development



Since the EBRD's establishment in 1991 we have invested over €128 billion in more than 5,200 projects in 38 economies where we operate. We provide financing for banks, industries and businesses with services tailored to each client in the form of debt, equity or mezzanine. Transactions typically average €25 million but range from €5-250 million.

The EBRD's engagement in Greece started in late 2015 to support the country's recovery and we have made a speedy and robust start more than €2.0 billion invested in 42 projects to date. The aim is to promote the transition to a successful market economy, which is competitive, inclusive, well-governed, green, resilient and integrated.

In line with this mandate our Country Strategy for Greece supports three key themes: (i) the resurgence and enhancement of the resilience of the private sector (ii) stabilisation of the financial sector and deepening intermediation and (iii) private sector participation and commercialisation of infrastructure.

The EBRD contributed to the stabilisation of the banking sector through participation in the recapitalisation of the four systemic banks for an aggregate amount of €250 million in late 2015. Subsequently, the Bank's Trade Finance Programme (TFP) has enabled Greek banks to re-engage in trade finance by providing guarantees for pre-export and post-import finance for SMEs and corporates. EBRD has provided liquidity to the banks by participating in their covered bond issues and securitisations. We are also assisting banks in managing their NPLs and to this end, an NPL Framework was approved by the Board in 2017 under which we have provided finance for the acquisition of two portfolios to date – we will continue to do this alongside experienced investors.

In 2017 we participated in the financing for the privatisation of the regional airports, contributing to regional integration and further boosting tourism. Promoting transition to a low carbon economy through private sector investment in renewable energy and energy efficiency continues to be another focus of EBRD's engagement. The Bank's €300 million Greek Renewable Energy Framework is designed to support the penetration of renewable energy in Greece under a newly-established market-based support scheme. The Bank also invested in the Energy Exchange which is an essential element in the EU target model to promote domestic competition and pave the way to greater regional integration.

The Bank's performance has been particularly strong in supporting access to capital markets by participating in several bond issues both locally on the Athens Stock Exchange and in Eurobond issues for larger corporates.

On March 2018, the Bank launched the Advice for Small Businesses (ASB) programme in Greece, supported by EIB Advisory Hub funding and complemented by the EBRD Shareholder Special Fund and the Fund from the Hellenic Republic. It provides tailored support to SMEs as well as training and other sectoral support via consultancy contracts with local and international firms and will soon launch SME listing support and Trade-Ready programmes.

An unusual role for the EBRD is its cooperation with the Biomedical Research Foundation of the Academy of Athens, in cooperation with the Public-Private Partnership Secretariat of the Greek Ministry of Economy and Development, for the preparation of a PPP project to construct a new research centre and renovate an existing building. The Bank will assist with the preparation of fair and transparent tenders in order to attract the participation of private investors.

Greece has turned a corner with the economy returning to growth, albeit modest. There is still a long way to go but things are moving in the right direction which provides opportunities for investors. We are proud to participate in the 20th Annual Capital Link "Invest in Greece" Forum to showcase Greece as a potential investment destination.



GREECE A 365 DAY DESTINATION





Dr. Martin Czurda
CEO
Hellenic Financial Stability Fund

The role of HFSF as an independent shareholder of transformation

The Hellenic Financial Stability Fund (HFSF) was established in 2010, in order to contribute to the maintenance of the financial stability of the Greek banking system for the sake of public interest and preserve the value of its holdings, without interfering in the day-to-day management of the banks (Law 3864/2010). Although the capital of HFSF is paid by the Ministry of Finance (MinFin) and HFSF is a subsidiary of the Hellenic Corporation of Assets and Participations (HCAP), its independence in decision making and management of its investments, is safeguarded by the provisions of its founding law. HFSF's emphasis might vary over the time, but its vision remains and is driven, by increasing shareholder value and protecting Greek tax payers money.

Within the context of financial stability, since its establishment and until now, HFSF has actively supported the stability of the Greek banking system, through a number of actions and initiatives, including the recapitalization of the systemically important banks in 2013 and 2015 with an amount of € 31 bn, injection of €1,4 bn capital to transitional financial institutions, the funding of the bad banks' gap with a contribution of € 13,5bn, the issuance of Cocos for NBG and Piraeus Bank both in the amount of €2 bn; being the most notable examples. But this extraordinary financial support was only part of HFSF's activities, while assisting in reducing the burning NPL/NPE drain on the balance sheet of the four systemic banks, representing another challenging focus of the HFSF. Other initiatives of the HFSF include the identification of the non-regulatory constraints and impediments that lead to the development of a dynamic NPL market in Greece, the proposed NPL resolution action plan to enhance coordination among banks and accelerate the restructurings of large corporate NPLs, as well as, the latest initiative together with the MinFin, for the introduction of an asset protection scheme which foresees securitisations of NPL/NPEs partly backed by the Hellenic Republic.

Another successful undertaking, aimed at gradually improving the corporate governance framework and board performance of the systemic Greek banks. As part of its strategic objectives on that front HFSF, in cooperation with the Greek systemic banks, have successfully transformed boards' membership and have succeeded in bringing international experience in the boards. Within 2018, HFSF has also published revised guidelines to improve their board nomination policies, whilst ensuring a formal and transparent selection and appointment process for board members. Upon the initiative of HFSF, banks started setting up Ethics Committees in 2018.

Although the NPL/NPE issue dominates the current discussions, HFSF is looking ahead and is challenging the business plans of the banks, in order to prepare them to master the radical changes in the banking landscape to come, and identify key areas where they can generate healthy future income and be sustainably profitable.

Subsequent to the Eurogroup's statement for the completion of the fourth review and growth strategy for Greece and following the completion of the banks' restructuring plans, HFSF will move towards the next phase of its role by developing an exit strategy for the orderly sale of its stake in systemic banks, if and when the timing will be right, whilst ensuring no political influence.

The sale will depend on certain eligibility criteria to be reached, both subject to developments in the global, regional and Greek financial markets and the ability of each bank to meet banking specific internal criteria. Strategic investors with experience in the banking industry and the necessary long-term commitment will be given priority.





117, Kifissias Avenue & Agiou Konstantinou, Maroussi 151 24 Athens, Greece

- T. +30 210 8129600
- F. +30 210 8129670
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20th Annual Capital Link Invest in Greece Forum

Greece has finally emerged out of a rigorous programme of adjustment, with the economy recovering with rather solid macroeconomic fundamentals and with the debt overhang issue, to a great extent, dealt with. Conditionality in terms of sustained and sustainable fiscal discipline, through maintaining large primary surpluses and continuing the implementation of growth-enhancing reforms, is expected to allow Greece to stay the course and minimize any threats to stability from the political cycle.

In this favourable environment, the Greek recovery peaks up steam, primarily driven by exports of both goods (manufacturing) and services (tourism), on the back of strong demand from abroad, as well as gains in competitiveness brought about by structural reforms. Investment has, also, been rising in all major areas, including residential construction, the most afflicted sector during the crisis. More recently, employment and wages have been rising, reflecting an improvement in business and consumer confidence, and leading private consumption to a positive territory for the first time in so many years. The emerging picture is one of growth becoming more balanced and taking roots.

Nevertheless, Greece has still a long distance to travel in order to become a competitive economy. Greece's productivity level is currently half the average of the top half of the most advanced countries in the world, with implications on relative population welfare levels. With the recovery being, however, rather weak, catching up would require investment on a massive scale, and, in particular, in the tradables sectors of the economy, ensuring the country's success in the digital age and the 4th industrial revolution. And here lies the challenge for the Greek businesses and the opportunity for the international investor.

Greece offers major opportunities for investment in various areas, whether it is industry or tourism, retail or logistics, building infrastructure or Public Private Partnerships, privatizations or concessions. Greece has a vibrant, albeit small, industrial sector, which is growing fast and exporting even faster. Mining, energy, water, oil refineries, basic metals (aluminum, copper, iron and steel), chemicals (pharmaceuticals, plastics) and, of course, food manufacturing, are all mature industries experiencing rapid growth. Moreover, there are emerging gems in the information and communication technology, as well as the precision engineering and electronics, sectors.

In this context, the state still needs to step up its efforts, and in particular to create a more favourable environment for international investors to come up and do business in Greece. Less red tape, a more predictable tax and regulatory framework, lower income taxes, cutting down non-wage labor costs, faster expensing of capex spending to incentivize investment, are some of the changes we, in the corporate sector, work hard to see implemented. Moreover, recently surfaced isolated corporate governance incidents in publicly-traded companies are of major concern to big businesses and banks, which are lobbying for stricter checks and balances.

All in all, Greece undergoes currently fundamental changes so as to become a more open, export-oriented, developed country, inviting in more investment and seeking to expand trade. Therefore, all are welcome to share in the benefits, and possibly the challenges, of doing business in Greece.



The Hellenic American Women's Council

HAWC



December 10, 2018

Capital Link, Inc. 230 Park Avenue, Suite 1536 New York, NY 10169

Dear Friends:

The Hellenic American Women's Council (HAWC) would like to take this opportunity to congratulate your organization for 20 outstanding years of success in promoting investing opportunities in Greece.

We recognize the "Capital Link Greek Investor Forum" as being a well-established, respected, and collaborative event for promoting Greece abroad, helping to attract foreign investors, and fostering closer business and investment ties between Greece and the United States. We share your commitment of raising awareness about Greece as an investment destination to a wider investor audience.

HAWC is proud to be a Supporting Organization for your "20th Annual Investor Forum – Greece." We applaud your efforts and encourage you to continue the important work of raising the profile of Greece among the global financial, business, and investment community.

All the best,

Ekaterini Malliou HAWC Vice President





Yvonne Bendinger-Rothschild Executive Director direct dial: +1 212 808 2707 ybr@eaccny.com

November 21, 2018



December 2018

Dear Nicolas, Olga, Colleagues and Friends of the Invest in Greece Forum,

We are delighted to support this year's annual Capital Link Forum as we have for almost a decade. Capital Link Investor forum is unique in its hands-on approach to not only educate U.S. investors about Greece but also connecting them to concrete shovel-ready projects.

Under the superb leadership of the Bornozis' Family Capital Link provides a respected and reliable platform to discuss the economic developments in Greece and beyond.

This year marks our 10th consecutive year supporting Capital Link's Annual Greek Investor Forum, and we are delighted to be on board as a sponsor for this year's program as well. The forum is an integral part of our annual seminar calendar, and we would not want to miss it.

Capital Link's Investor forum, like few other programs, brings together U.S. and European investors, politicians and the business community for a top-level discussion about opportunities and challenges for Greece and how they affect the Transatlantic economy.

On behalf of my colleagues at the European American Chamber of Commerce in New York, I would like to congratulate Mr. Bornozis and his team for putting together a highly relevant agenda and for bringing together an amazing group of business experts and government representatives to help us better understand where Greece is heading and how we can assist its economic development.

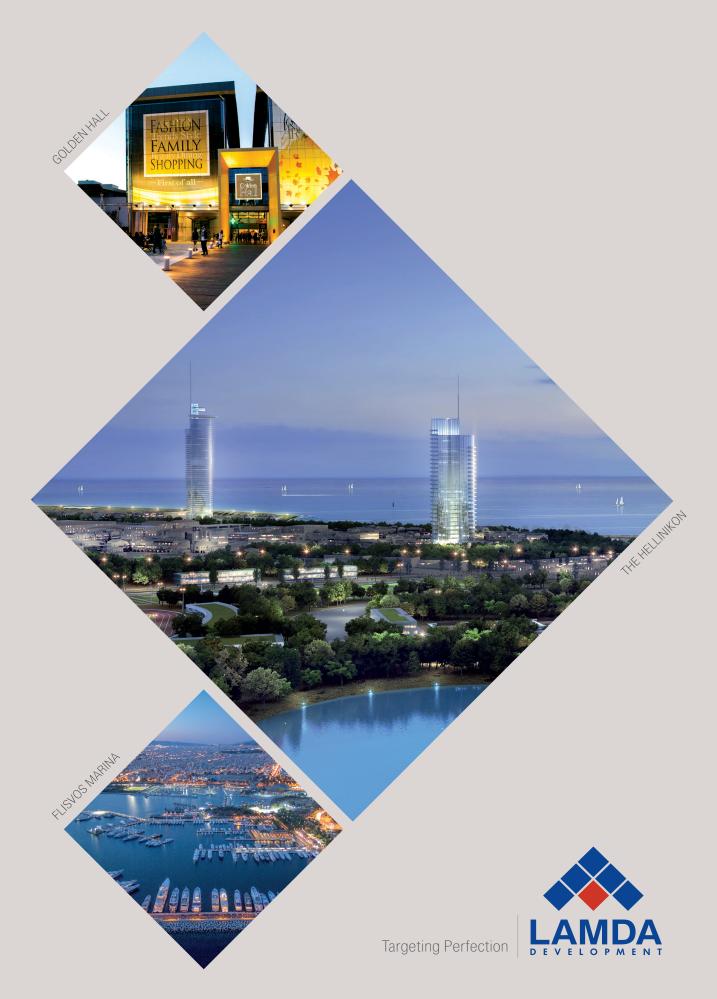
We send our best wishes for this year's program, and we are looking forward to continuing our support and collaboration for many years to come.

Cordially,

Yvonne Bendinger-Rothschild

Executive Director







Kostis Hatzidakis Vice President New Democracy

Banks as a growth driver for the Greek economy

In order for Greece to exit enter a path of strong, sustainable growth and tackle the issues of high unemployment and low productivity, it needs to proceed with a significant paradigm shift. It must move towards a model which prioritizes entrepreneurship and private investment.

Within this context, the banking sector has an important role to play, as a source of capital, business know-how and innovation. It goes without saying, after all, that a strong economy requires a strong, competitive banking system. It is no secret that the Greek banking sector has faced many challenges in recent years. However, there is no doubt that Greek banks possess strong competitive advantages such as experienced, internationally-oriented management and a skilled workforce, which is in a position to readily adopt to the new requirements of the digital era. These competitive advantages, complemented with policy initiatives that will tackle problems banks currently face -such as the high volume of Non-Performing Loans- in a decisive manner, will guarantee a strong future for the Greek banking sector.

The New Democracy party has presented a holistic set of policy proposals that will help establish a friendly business environment in Greece, with lower taxes and less bureaucracy. We have also mapped out in detail our plan to help our banks overcome the obstacles they currently face, and serve as a driver for growth for the whole economy.

These policy initiatives will help Greece achieve its primary goal: To restore trust in its economy, therefore creating the conditions that will help our country unleash its great potential and move forward towards a brighter future.





Petros G. Doukas
Chairman, Capital Partners SA - Investment Banking Advisors

"Yes, now is the time to invest in Greece!"

We have enjoyed virtually 72 years of no major wars and of unprecedented economic growth & prosperity and scientific and technological progress! "Pax Americana", NATO, The European Union, the European Economic & Monetary Union, all have contributed to this!

Nevertheless, there are some clouds in the horizon:

- 1) Global Debt overhang: Global debt to Global GDP ratio is about 3:1, making the servicing of such debt a very challenging proposition, and giving rise to major increases in NPLs! 2) The Rise in Protectionism given President Donald Trump's efforts to: a) reduce America's trade deficits, and, b) create jobs in the USA. In his mind whoever runs major trade surpluses against the US is on his "bad boy" list! China \$636 billion traded / \$375 billion deficit. Canada \$582 billion traded / \$18 billion deficit. Mexico \$557 billion traded / \$71 billion deficit. Japan \$204 billion traded / \$69 billion deficit. Germany \$171 billion traded with a \$65 billion deficit. 3) In EUROPE we are facing four major problems:
 - a) The mess with BREXIT and Northern Ireland's new customs borders! b) Italy's €2.4 trillion debt, amidst rising interest rates and its very weak banking system! Every 1% rise in interest rates could cost Italy €20 billion in extra annual costs of servicing its debt! c) Poor DEMOGRAPHICS:

<u>Population</u>	<u>2018</u>	<u>2050</u>
Greece	11 mil.	9.7 mil.
Germany	80 mil.	73 mil.
Russia	143 mil.	129 mil.
Romania	20 mil.	15 mil.
France	65 mil.	70 mil.
Italy	60 mil.	56 mil.

The aging populations will put tremendous stress on each country's **Social Security systems!** d) Rising interest rates and tighter liquidity conditions, not just in Europe, but across-the-board, from the US to China, from Indonesia to Mexico, from India and Pakistan to Italy!

Generally, we should expect: 1) That the cost of borrowing and the cost of equity capital will become more expensive! 2) Capital will be more readily available to the big and established companies, and tougher to access for smaller companies! 3) There will be pressure to gain size or perish, because your clients get bigger in size and more global in nature!

In Greece we should expect general elections by April (a few weeks before Euro-elections), or September the latest.

Despite the major problems of the banking system = major NPL levels and high operating costs, there is a lot of investment interest:

Hellinikon Airport, Astir Resort • Huge investments in Messinia • Huge investments in hotels in Athens such as Metropolitan Chandris Marriott, Ledra Hyatt, Hilton, etc. • Tremendous interest for the Seaports of Patras, Igoumenitsa, Alexandroupolis, Kavala, Elefsina and Volos which will soon come up for privatization! • Big renovation investments in the 14 Airports sold to Fraport and in the new airport in Hirakleion! • the development of the TAP Transadriatic, IBG and East Med gas pipelines • Sales of 51% of HELLENIC PETROLEUM to either GLENNCOR, or VITOL of the NETHERLANDS • the privatization of ΔΕΔΔΗΕ = HEDNO SA The Hellenic Electricity Distribution Network Operator SA and of ΔΕΠΑ, the wholesale trader, distributor and supplier of natural gas • Investments needed for the railroad to the new port Patras, and to link by railroad the Seaport of Igoumenitsa with Thessaloniki! • COSCO is turning the seaport of Piraeus into arguably one of the top three in Europe, while very substantial upgrading is under way for the Port of Thessaloniki, • CETRACORE's €150 million investment in JET OIL in Thessaloniki • Goldair is establishing a private cargo railroad service and is undertaking a huge investment in a Logistics center in Threiasion plane • CVC private equity group is investing heavily in Greek hospitals! • Companies such as Terna, Ellaktor, Intrakat have very ambitious expansion plans, while there is currently major interest in insurance companies such as National Insurance, pharmaceuticals companies, cosmetics, food and bakery materials, chemicals and construction materials companies, let alone investments in Greek bank NPLs and in real-estate deals through companies such as Pangaia, Grivalia and Charagionis! Mind you that Hellenic Steel in Thessaloniki was just bought by a US investment group!

Yes now with the Athens Stock Exchange Index at a pitiful 600, it is a very good time to have another look at Greece!

cel. <u>+30.69.44.34.78.65</u> tel. <u>+30.210.33.15.210</u> <u>26, Filellinon Street, Athens 10558 Greec</u>e

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Charalampos Gotsis
Chairman
Hellenic Capital Market Commission

The Greek economy is currently in a recovery phase. Since the completion of the Support Program and of the Agreement on the arrangement of the Public Debt, Greece is safely on the right path. The country will soon be able to draw on its key advantages with strong economic growth as its main target.

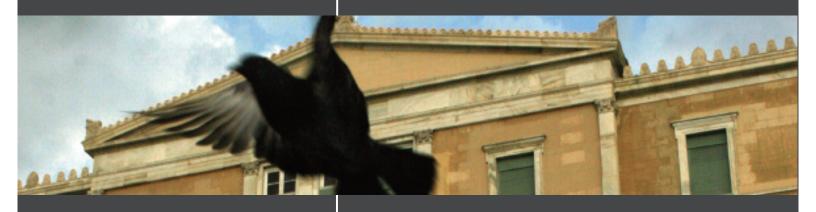
The imbalances in macroeconomic indicators related to fiscal matters and to the current account have been corrected, competitiveness has improved, and GDP projections are forecast at 2.0% for 2018 and at 2.5% for 2019.

These developments show a clear improvement in the economic climate and a restoration of market confidence, facilitating investment initiatives by both Greek and foreign investors alike. Comparative advantages such as competitive prices, highly educated high-tech staff, as well as attractive prices in commercial real estate property combined with a steady monetary policy in EU member states, are allowing for a stable and business-friendly environment for investors.

Moreover, following the implementation and execution of the MiFID II/MiFIR framework throughout Europe as of 3 January 2018, supervision of capital markets has improved and investor protection has increased. In this new environment, the feedback from stakeholders has been positive and the first results have been satisfactory.

The Hellenic Capital Market Commission is fully aware of and committed to its role as the regulator entrusted with the tasks of promoting the establishment of sound conditions for the capital market and of enhancing public confidence in the quality of supervision and market behavior, both of which are prerequisites for growth.

GREECE



LAMBADARIOS LAW FIRM est. 1863

Takis Athanasopoulos Chairman of the Board Foundation for Economic and Industrial Research (IOBE)

"Restoring the credibility of Greece's economic policy after the support programs"

The 20th Annual Capital Link Invest in Greece Forum takes place at a **critical time juncture** for Greece. Shortly after the completion of the third successive Economic Adjustment Program and less than a year ahead of national elections, Greece is faced with the challenge to restore the credibility and consistency of its economic policy vis-à-vis the international community. Even though Greece remains under "enhanced surveillance" by multilateral institutions, and faces contained gross financing needs in the short term, it increasingly faces the need to regain the trust of international capital markets. This can be achieved only under consistent and persistently reformoriented economic policies.

Global economic activity continues to expand, but amid signs of deceleration in the Euro Area and instability in emerging markets. Growth is largely driven by rapid world trade expansion and pro-cyclical economic policies, both facing downside risks. The rise of trade protectionism between the USA and its trading partners, uncertain Brexit negotiations, worsening economic expectations and transition towards a tighter global monetary stance further decelerate global growth momentum in the medium run. In this light, the information provided to the international investors about specific investment opportunities and prospects of the Greek economy should be timely and transparent.

Regarding **developments** in **Greece**, during the three support programs, a significant amount of adjustment and rebalancing has been achieved. Reforms have been introduced in a number of structural areas, including labor markets, tax administration, health and financial sector. In the fiscal and macro frameworks, the economy records positive growth rates and fiscal surplus both in 2017 and 2018. However, qualitative features of the adjustment remain an issue, while non-performing loans and the unemployment rate require attention. Thus, Greece should by no means show complacency with the progress made so far. Instead, efforts to restructure the Greek economy must continue. Policy areas where reforms are a priority include fostering the soundness of the financial system, competition in goods and services market, removing distortions in tax and social security, increasing the efficiency of public administration and the judicial system. There are many examples of countries that have successfully implemented reforms in these areas. A strategy forward would be to carefully study and adopt best international practices, which will serve as a safety clause for future generations. Basic requirements for success is the creation of "consensus culture", plus setting policy objectives with long-term benefits, both of which are main features of countries that prosper.

If properly implemented, such **policy priorities** can improve the business environment and boost investment, which is a main pre-condition for Greece's solid and sustainable growth. Under the continuously tight financing conditions and low domestic savings rate, policy makers should further prioritize the attraction of foreign investment. The country's comparative advantages in relation to high skilled human capital, strategic location and good climatic conditions provide significant growth potential and business opportunities in a number of sectors such as Food Manufacturing, Tourism, Real Estate, Energy, Transportation-Logistics, Pharmaceuticals and Education. These sectors have been analyzed extensively by the Foundation for Economic and Industrial Research (IOBE) in a number of studies related to the new growth model for Greece.

Summing up, the post-program period offers an opportunity for Greek economic policy to regain its credibility among the international investors' community. Strengthening domestic institutions and forming minimum political consensus, which will in turn provide long-term visibility around growth-oriented reform policies, will be key. Subject to the condition that policy makers seize this opportunity, the upside potential is very significant both for investors but also for the country's long-term prosperity.

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Citi Greece: For 54 years the gateway of foreign investment into Greece.

Throughout its continuous presence in Greece for 54 years, Citi has always been enabling the country's steps to progress. A wide array of awards and recognitions, among them the Best Investment Bank in Greece by the Euromoney Awards for Excellence in 2017 and 2016 being the most recent ones, testify to our commitment for excellence and tireless efforts for being the best for our clients.

Today, the Citi Greece Institutional Clients Group platform is a leader in each of its respective markets, comprising Banking, Capital Markets & Advisory, Global Markets and Securities Services and Treasury & Trade Solutions as well as Private Banking. A trusted partner to the Hellenic Republic, domestic Financial Institutions and Greek Corporates and global subsidiaries, we have been privileged with an array of lead roles on the Advisory, Debt & Equity Capital Markets and Credit assignments. Citi's Shipping franchise is among the most reputable and established names in the industry with long-lasting relationships and the legacy of a cycle-through financing pioneer since the days of financing Onassis' first mega-tanker.

Citi's unique global footprint provides unique access to over 250 subsidiaries of global multi-nationals that operate in Greece and to which our Firm, through its Global Subsidiaries Group, provides a full range of banking services, including cash and liquidity management, trade finance services, as well as advanced reporting tools via a sophisticated and much awarded corporate e-banking platform.

Citi is the largest recipient of institutional investor flows for trades on the Athens Exchange. The Securities Services business has been for the past 18 years remains the single largest custodian in the Greek market, whereas Citigroup Global Markets Limited is the top foreign primary dealer in Greece.

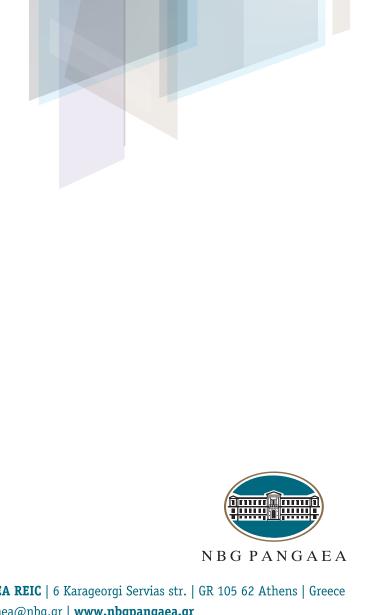
Innovation is core to Citi and Citi Greece has over the years pioneered in the Greek market a series of sophisticated financial tools, such as Sovereign Financing and Hedging Solutions, Investment Grade and High Yield Bonds, Securitizations, Derivatives, Domestic and International Syndications, Leveraged Buyout Structures, Corporate Lease and Export Agency Finance.

We at Citi Greece humbly thank our Clients for the privilege of their business and we look forward to playing our role in making 2019 an even stronger year for Greece.

NBG PANGAEA REIC DEFINING REAL ESTATE INVESTMENTS IN GREECE

NBG PANGAEA REIC is the leading real estate investment company in Greece, listed on the Athens Stock Exchange (ATHEX). With total assets of €1.7bn, NBG PANGAEA engages in real estate investments and is internally managed by experienced professionals with proven sourcing, execution and value creation track record.

NBG PANGAEA's real estate portfolio consists of more than 340 commercial properties, primarily office and retail. With more than 80% of its portfolio located in prime urban areas throughout Greece and selectively positioned in other key markets in southeastern Europe, such as Italy and Cyprus, NBG PANGAEA boasts a high-quality, high-yielding, diversified portfolio with predictable cash flows driven by high occupancy levels, long-term lease tenures and a strong tenant base.



GLOBAL LEAD SPONSORS



Tsakos Energy Navigation Ltd. (TEN) is one of the largest independent transporters of energy in the world controlling a versatile fleet of modern crude and product tankers with strong ice-class capabilities and liquefied natural gas ("LNG") vessels. TEN has established a reputation as an experienced and efficient operator of well-maintained tankers and has proactively met customers energy transportation requirements globally.

TEN's diversified energy fleet currently consists of 66 double-hull vessels, including two aframax tankers under construction, constituting a mix of crude tankers, product tankers and LNG carriers, totalling 7.5 million dwt. Of the fleet today, 46 vessels trade in crude, 15 in products, three are shuttle tankers and two are LNG carriers.

TEN Limited is incorporated in Bermuda, managed out of Athens Greece, and listed in the New York Stock Exchange (NYSE) under the symbol TNP, and in the Bermuda Stock Exchange (BSX) under the symbol TEN. In addition, Tsakos Energy Navigation Ltd., Series B Cumulative Redeemable Perpetual Preferred shares trade on NYSE under the symbol TNPPRB, its Series C Cumulative Redeemable Perpetual Preferred Shares trade on NYSE under the symbol TNPPRC, its Series D Cumulative Perpetual Preferred Shares trade on NYSE under the symbol TNPPRD, its Series E Cumulative Perpetual Preferred Shares trade on NYSE under the symbol TNPPRE and its Series F Cumulative Redeemable Perpetual Preferred Shares trade on NYSE under the symbol TNPPRF.

For more information about TEN please visit the Company website at www.tenn.gr

PLATINUM SPONSORS





National Bank of Greece operates for 177 years, leading one of the largest financial groups in the country, with a dynamic contribution to the support of the Greek economy.

NBG Group has presence in 8 countries, where it runs 6 banks and 52 other financial services providers, with a workforce of approximately 11,200 employees. Its domestic network of 540 banking units and 1,466 ATMs offer wide geographical and population coverage, acting as a point of service for over 6 million customers.

The Bank's wide customer base, high deposit market share, sufficient liquidity for the support of the Greek companies, high capital adequacy position, good reputation and long-term customer relationship within the Greek banking market, constitute its strategic competitive advantages.

By its "Responsibility" corporate social Action program, NBG supports a wide range of cultural, educational and humanitarian initiatives and social activities every year. **Piraeus Bank** is the #1 Bank in Greece with 30% market share in terms of loans and deposits.

The Bank leads a Group of companies, covering all activities of the financial sector in Greece, providing a wide range of products and services to more than 5 mn customers. These services are offered through nation-wide network of approximately 560 branches and 2,000 ATMs, and through its innovative digital banking platform winbank.

Piraeus Bank is the leading provider in business financing with a market share of c.35% and balances of c.€35 bn., while it fosters banking relationship with 85% of the total small and medium-sized businesses in Greece.

In its strive for operational excellence and superior customer service, Piraeus Bank operates automated digital branches, known as "e-branches", which is a completely new concept for the Greek banking market.



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BNP Paribas is a leading bank in Europe with an international reach. It has a presence in 74 countries, with more than 192,000 employees, including more than 146,000 in Europe. The Group has key positions in its three main activities: Domestic Markets and International Financial Services (whose retail-banking networks and financial services are covered by Retail Banking & Services) and Corporate & Institutional Banking, which serves two client franchises: corporate clients and institutional investors. The Group helps all its clients (individuals, community associations, entrepreneurs, SMEs, corporate and institutional clients) to realise their projects through solutions spanning financing, investment, savings and protection insurance.

In Europe, the Group has four domestic markets (Belgium, France, Italy and Luxembourg) and BNP Paribas Personal Finance is the European leader in consumer lending. BNP Paribas is rolling out its integrated retail-banking model in Mediterranean countries, in Turkey, in Eastern Europe and a large network in the western part of the United States. In its Corporate & Institutional Banking and International Financial Services activities, BNP Paribas also enjoys top positions in Europe, a strong presence in the Americas as well as a solid and fast-growing business in Asia-Pacific.



EY is a global leader in assurance, tax, transaction and advisory services. The insights and quality services we deliver help build trust and confidence in the capital markets and in economies the world over. We develop outstanding leaders who team to deliver on our promises to all of our stakeholders. In so doing, we play a critical role in building a

better working world for our people, for our clients and for our communities.

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The Goldman Sachs Group, Inc. is a leading global investment banking, securities and investment management firm that provides a wide range of financial services to a substantial and diversified client base that includes corporations, financial institutions, governments and highnet-worth individuals.

Founded in 1869, the firm is headquartered in New York and maintains offices in all major financial centers around the world. To learn more visit www.goldmansachs.com.

NOMURA

Nomura is an Asia-based financial services group with an integrated global network spanning over 30 countries. By connecting markets East & West, Nomura services the needs of individuals, institutions, corporates and governments through its three business divisions: Retail, Asset Management, and Wholesale (Global Markets and Investment Banking). Founded in 1925, the firm is built on a tradition of disciplined entrepreneurship, serving clients with creative solutions and considered thought leadership. For further information about Nomura, visit www.nomura.com

GRAND SPONSORS

ALLEN & OVERY

Allen & Overy's engagement with Greek commercial matters dates back to the 1970s but really takes off in the 1990s at about the time Greece issues its first fixed rate bond. The long list of our experience includes project financing (the Trans Adriatic Pipeline project, Attiki Odos, two of the new motorway projects, the refinancing of the Athens International Airport), bank related work on the liability side (MTN programmes and related bond issues by all major banks, Tier 1 and 2 bond issues by Greek banks, rights issues for a number of Greek banks and the NYSE listing of one of them, legislative design and then execution of the first

securitisations and first covered bond issues by the Greek banks, the sale of NPLs and associated servicing agreements, as well as numerous derivative transactions), corporate lending (over 100 syndicated loans to all major Greek corporates, design of the Greek bond loans followed by numerous applications of this product, a series of leveraged and acquistion finance facilities, jumbo loan financings by Greek corporates, bond issues (high-yield and investment grade), path-breaking restructurings), and State related transactions (sovereign securitisations, privatisations of state-owned companies by sale or listing, audit of the Greek government debt, Greek debt restructuring (PSI), privatisation agency structuring, new government bond issues post PSI).



GRAND SPONSORS

We are able to deliver this service thanks to a broad team of English and U.S.-qualified partners with intimate knowledge of the issues and the entities involved, and high calibre Greek law-qualified colleagues in our relationship Greek law firms.



A.S. Papadimitriou & Partners is a distinguished law firm offering a wide range of comprehensive legal services in the field of business and civil law. Based on legal expertise and in-depth knowledge of the Greek and international business context, the firm has participated in numerous projects and cross-border transactions in the South Eastern Europe area.

The firm consists of a dynamic team of motivated business lawyers with extensive experience and high level education, among whom is Dr. Anthony Papadimitriou, President of the Onassis Foundation. The firm's commitment to meeting all challenges with absolute dedication has led to long lasting ties with the firm's clients that include venture capital firms, private equity funds, financial and credit institutions, trusts, foundations, Greek and foreign ship-owners and businessmen, as well as, major companies in almost all areas of industry and commerce.

The firm's areas of practice include: Dispute Resolution, Venture Capital, Private Equity and M&A, Corporate & Commercial, Banking, Finance & Capital Markets, Real Estate and Property Development, Ship Finance and Acquisitions, Foundations & Trusts, Estate Planning, Family and Inheritance, Health and Medical Malpractice, Intellectual Property and Personal Data Protection.

Milbank

Milbank, Tweed, Hadley & McCloy LLP is a leading international law firm that provides innovative legal services to clients around the world. Founded in New York 150 years

ago, Milbank has offices in Beijing, Frankfurt, Hong Kong, London, Los Angeles, Munich, São Paulo, Seoul, Singapore, Tokyo and Washington, DC. Milbank's lawyers collaborate across practices and offices to help the world's leading commercial, financial and industrial enterprises, as well as institutions, individuals and governments, achieve their strategic objectives.



Reed Smith is a dynamic international law firm dedicated to helping clients move their businesses forward. We have more than 1,700 lawyers in 28 offices throughout the United States, Europe, Asia and the Middle East.

Our belief is that by delivering smarter and more creative legal services, we will not only enrich our clients' experiences with us, but also support them in achieving their business goals. Our long-standing relationships, international outlook, and collaborative structure make us the go-to partner for the speedy resolution of complex disputes, transactions, and regulatory matters.



Watson Farley & Williams is a leading international law firm dedicated to client care, industry focus and investment in its people. Working from 14 offices in 11 countries in major financial centres globally, the firm's skilled legal experts deliver valued advice on a wide range of corporate and finance transactions and disputes. Watson Farley & Williams was the first international law firm to establish an office in Greece and since 1984 we have been providing innovative, cross border solutions on a full range of Greek and English law corporate and finance matters, including inbound investments, with a particular focus on our specialist sectors Energy & Infrastructure, Maritime, Natural Resources, Real Estate and Transport.

SPONSORS



ALPHA BANK

Alpha Bank is one of the leading banking and financial services groups in Greece, offering a wide range of services including retail, SME and corporate banking, credit cards, asset management, investment banking, private banking, insurance, brokerage, leasing and factoring. Alpha Bank is active in the Greek and international banking market, with

presence in London, Cyprus, Romania and Albania. The Parent Company and main Bank of the Group is Alpha Bank, which was founded in 1879 by J.F. Costopoulos. Alpha Bank, a consistent point of reference in the Greek banking system, is one of the largest banks of the private sector and has one of the highest capital adequacy ratios in Europe." https://www.alpha.gr/



in gremio legis

POTAMITISVEKRIS is a leading Greek law firm recognized for its commercial acumen and focus on client relationships.

In POTAMITISVEKRIS we all share a commitment to the highest professional and ethical standards, a devotion to problem solving, a cooperative culture, and an international mindset.

We strive for expertise, in-depth business understanding and solutions even for the most complex problems. We also understand and serve the need of our international clients to fully grasp the particularities of the Greek legal and business environment.

POTAMITISVEKRIS is a true partnership based on respect and trust. OFFICES

9 NEOFYTOU VAMVA STR

4 KAPSALI STR. 10674 ATHENS, GREECE

T + 30 210 3380000

F + 30 210 3380020

Andromeda Group

Andromeda Group is the fastest growing group of companies in the Mediterranean Aquaculture industry, with a dynamic activity across Europe. The unique operating structure of six efficiently sized clusters strategically located in Greece and Spain enables worldwide export power in 5 continents, with access to more than 120 million consumers within 48 hours from harvesting. The main attribute of Andromeda Group is the high quality and true freshness of its products; combined with a sophisticated distribution network.

Andromeda Group currently employs a total of 640 people; vertically integrated with operations in fry, farming, packaging and VAP. Sea bream, sea bass and corvina are the main species that the company produces. Andromeda Group records well-timed, effective acquisition strategy with more than 10 transactions completed since 2007.

Achieving dynamic growth since its foundation until today, with the support of AMERRA Capital Management LLC, an independent investment firm focused on the international seafood and aquaculture industry with a wide network market access, Andromeda is developing into a dynamic group of companies aimed at establishing itself as a leader in Mediterranean Aquaculture.

In June 2018, Andromeda Group announced that it has agreed to acquire, subject to merger control approvals and other customary conditions, majority stakes in two European fish farming companies: Nireus SA and Selonda SA. The transaction includes the participation of Mubadala Investment Company as shareholder in the combined business, together with Andromeda's majority partner AMERRA Capital Management LLC.



AXIA Ventures Group Ltd ("AXIA") is a privately-owned investment banking group providing financial advisory services and capital market-related services to corporate and institutional clients. We aim to provide our clients with expert advice, innovative solutions and outstanding execution, by offering a highly effective and customized approach to each and every one of them. Our entrepreneurial ethos and close industry ties set us apart from other advisors in the region. In addition to the strengths of our founders, AXIA has established a top team of professionals from Investment Banking, Equity Sales & Trading and Investment Management. We have considerable experience in executing large transactions while at the same time rising to the challenge of helping smaller clients optimize their growth and business strategy. AXIA is focused in Cyprus, Greece,

Portugal, Italy and the broader region. The company has presence in Nicosia (Headquarters), Athens (Branch), Lisbon (Branch), New York (subsidiary), Milan (representative office) and also maintains presence in London.

$CALAMOS^{\circ}$

Calamos Investments is a diversified global investment firm offering innovative investment strategies including alternatives, multi-asset, convertible, fixed income, and equity. The firm offers strategies through separately managed portfolios, mutual funds, closed-end funds, private funds, and UCITS funds. Clients include major corporations, pension funds, endowments, foundations and individuals, as well as the financial advisors and consultants who serve them. Headquartered in the Chicago metropolitan area, the firm also has offices in London, New York, San Francisco, and the Miami area. For more information, please visit www. calamos.com.



Credit Suisse AG is one of the world's leading financial services providers and is part of the Credit Suisse group of companies. Our strategy builds on Credit Suisse's core strengths: its position as a leading wealth manager, its specialist investment banking capabilities and its strong presence in our home market of Switzerland. We seek to follow a balanced approach to wealth management, aiming to capitalize on both the large pool of wealth within mature markets as well as the significant growth in wealth in Asia Pacific and other emerging markets, while also serving key developed markets with an emphasis on Switzerland. Credit Suisse employs approximately 45'560 people. The registered shares (CSGN) of Credit Suisse AG's parent company, Credit Suisse Group AG, are listed in Switzerland and, in the form of American Depositary Shares (CS), in New York.

Further information about Credit Suisse can be found at www.credit-suisse.com.



Danaos Corporation is an international owner of containerships, chartering its vessels to many of the world's largest liner companies. On October 6, 2006, Danaos Corporation began trading on the New York Stock Exchange under the symbol 'DAC.' Since then, Danaos' fleet has grown from 27 containerships with an aggregate capacity of 116,115 TEUs to 59 containerships with an aggregate capacity of 353,586 TEUs.

Danaos strategy is to charter its containerships under multiyear, fixed-rate period charters to a diverse group of



PPC, Greece's largest energy company, is entering a new phase in which it plans to transform itself into a modern, strongly outward-looking and efficient European utility, expanding internationally, while at the same time offering a wider range of energy services and products.

Within this framework, we are building strategic partnerships in Greece and abroad, investing in state of the art environmentally friendly units, with the focus being on Renewables. To this end, we are proceeding with the absorption of our subsidiary, PPC Renewables S.A., taking advantage of synergies created, in order to achieve dynamic growth in the Renewables sector.

In addition, we are focusing on investments on Distribution Network projects given their stable return. In parallel, we are also aiming at achieving operational efficiencies in our mining and conventional generation activities as well as repositioning our go-to-market strategy.



liner companies, including many of the largest companies globally, as measured by TEU capacity. These customers include COSCO Group, CMA-CGM Group, Hyundai Merchant Marine, MSC, Yang Ming, ONE, Hapag Lloyd, Maersk Line Group, ZIM, KMTC, Evergreen and SM Lines. The Company's containerships produce contracted stable cash flows as they are deployed under multi-year, fixed-rate charters.

The Company's strategy is simple, dedicated to serving the needs of its customers by remaining committed to the quality of its service, the safety of the crews, and the pursuit of technological innovation. Danaos' disciplined and focused business model has allowed the Company to survive and prosper through multiple economic cycles, and continue to be an industry consolidator.



DIMAND is a leading real estate developer and services provider in Greece that operates both as proprietary and/ or fee developer providing a wide range of functions that includes construction and development management, facility management and technical advisory services.

DIMAND was founded in 2005 and since its establishment has developed projects with total value of ca. EURO 1.6bn, including the first LEED® Gold certified office building in Greece, Karela Office Park, and the LEED Platinum headquarters of I. Angelicoussis Group.

DIMAND has entered into joint venture with the European Bank for Reconstruction and Development aiming to create sustainable green products across various property sectors, focusing on offices, mixed-use developments, city hotels and student accommodation projects. The joint venture kicked off with the redevelopment of two of the former Papastratos industrial sites in Piraeus, into office complexes of the highest standards of sustainability.

Aiming to create better living and working environments, DIMAND is committed to achieving excellence through continuing professional development, teamwork and effective leadership.



ElvalHalcor Hellenic Copper and Aluminium industry S.A., is a leading global manufacturer of aluminium and copper products.

The Company was formed in December 2017 via the merger of Elval, a leading European aluminum rolling company, and Halcor, the largest copper tubes producer in Europe. It is listed on the Athens Stock Exchange.

As a combined entity, ElvalHalcor capitalises on synergies in innovation and technology, research and development (R&D), procurement, marketing, infrastructure and environment to produce value-added, high-quality solutions for its customers around the world.

ElvalHalcor's success is derived from its commercial export orientation, customer-focused philosophy and innovation which comes through continuous investment in R&D.

The Company has over 80 years of experience, a strong production base across 14 industrial units in four countries, a market presence in over 100 countries, and highly experienced and specialised personnel.

ElvalHalcor is active in many dynamic, growing markets, including:

- Automotive and shipbuilding
- Packaging
- •Energy and power networks
- Renewable energy
- Industrial applications
- •Heating, ventilation, air conditioning and refrigeration (HVAC&R)
- •Building and construction.

ElvalHalcor is an important player in the non-ferrous metals industry. It successfully navigates the challenges of an evolving business environment whilst providing value to stakeholders through sustainable growth and development.

For more information about ElvalHalcor, please visit: www. elvalhalcor.com



Enterprise Greece is the official agency of the Greek state, under the auspices of the Ministry of Economy & Development, responsible for showcasing Greece as an attractive destination for investment and promoting abroad the local highly competitive products and services.

Enterprise Greece supports foreign investors in developing their business activities in Greece, troubleshoots issues related to public administration, provides key information about the country as an investment destination, and promotes investment in sectors where Greece excels. The agency is also responsible for overseeing Greece's fast track program regarding strategic national investments.

In parallel, Enterprise Greece implements a comprehensive action plan to showcase Greek products abroad, including participation at all the major international trade fairs, b2b meetings with buyers and in-store promotions at retail chains in select target markets abroad.



Shaner Hotels is an international award-winning, full service hospitality operator and management company offering innovative proven expertise in hotel development, operational controls, marketing, ecommerce, revenue management and financial reporting.

Shaner's portfolio consists of 65 hotels (8,000 Keys) world-wide offering a mix of branded full service and select service properties, Independent full service hotels, beach front properties, extended stay and properties with marinas and golf courses. We are an approved operator and a franchisee of Marriott International, Hilton Worldwide, Choice Hotels International and InterContinental Hotels Group (IHG). Recognized with numerous endorsements and awards.

Shaner and CS Hospitality are your hospitality experts in Greece and Cyprus.







The **Eurobank Group** is a dynamic banking group active in six countries, with total assets of €56.8 billion and 13,217 employees. Established in 1990, the Group expanded through organic growth to become a leading force in the Greek banking sector.

With a total network of 656 branches in Greece and abroad, the Group offers a comprehensive range of financial products and services to its retail and corporate customers.

In Greece, Eurobank is one of the four systemic banks. With two distinct retail branch networks, the Eurobank Network and the New TT Branch Network, as well as specialised business centres, a private banking network and awardwinning electronic service channels, the Group's philosophy focuses on high quality services to its customers.

The Group also holds a strategic position in retail and business banking in Bulgaria and Serbia, and offers distinguished Wealth Management services in Cyprus, Luxembourg and London.



First Athens Corporate Finance SA is an independent boutique Investment Advisory Firm with offices in Athens and Luxembourg and transaction experience in Greece, the Balkans, the UK and the USA.

First Athens was founded in Athens in 2009 by professionals with significant experience and knowledge in the fields of investment, capital markets, mergers and acquisitions, banking and finance. In addition, all the partners of the firm have significant operating experience having hold C level roles in major companies during their careers.

In 2012, First Athens raised **ELIKONOS JEREMIE SCA SICAR**, a Venture Capital Fund, based in Luxembourg, targeting investments in the ICT sector in Greece with cornerstone investor the European Investment Fund. As of September 2016, the Fund has concluded 11 investments in Greek SME companies in the areas of E-commerce, Digital media and Marketing, High Technology, Telecommunications and Enterprise Software. First Athens is currently raising its second Private Equity Fund, targeting investments in all sectors of the Greek economy, aiming at providing growth capital and advice to high growth, extrovert Greek businesses.

In 2013, aiming at expanding its international reach and provide Investee Companies with growth opportunities through Mergers & Acquisitions and additional exit opportunities to Funds under management, First Athens became a member of the Globalscope Partners, an

association of more than 40 Investment Advisory Firms with presence in all continents and in more than 35 countries.

In addition, First Athens is a partner of the Rutgers Food Innovation Center (FIC), The Rutgers University food business incubation and economic development accelerator program. Through this partnership First Athens helps Greek food businesses get access to the important US market through a cost effective, organized and professional manner utilizing the state of the art facilities of the center along with its great research, advisory and mentoring capabilities



Greece has emerged as an attractive 365-day destination for global travelers who seek authentic travel experiences year-round.

We are the only polynesian country in Europe, with more than 100 islands, cosmopolitan but also new destinations that we now promote as the "hidden gems", each with its own beauty and local atmosphere.

Our friendly and very welcoming country is our travelers home away from home. Our safe crystal-clear blue waters under the unique Greek light, are ideal for cruising, yachting, diving, and luxury vacation.

Greece, of course has immense history and a cultural legacy of global radiance and appeal. It's the birthland of Democracy, and the Olympic Games and the Authentic Marathon. The homeland of Socrates, Aristotle, Plato and other Great philosophers that have shaped the Western Thought. We also promote our unique religious and pilgrimage treasures, our wide offering for health and wellness, outdoor activities in the nature, including worldfamous beaches, wedding tourism, MICE and business travel, and of course our famous gastronomy, based on the healthy yet tasty Greek diet. Winter tourism is becoming increasingly popular, mythical mountains such as Olympus, and several ski resorts. Daily cruises to nearby islands. And of course, our idyllic destinations are some of the most wanted globally for weddings, honeymoons and romantic trips, for all those special moments in life.



Grivalia Properties REIC is the leading Greek Real Estate Investment Company and amongst the 15 largest companies in the Athens Stock Exchange (ASE).

Company's shareholder base consists of large and reputable institutional investors, such as Fairfax Financial Holdings,

MIRUM®



style, exclusive design and incredible details.

MIRUM is an international private invemstment and development company that is characterized as a "strategic investor" by the Greek Government. Mirum is known for its 20 years of experience in real estate development and management.

With every new project, Mirum achieves excellence with superior quality, modern infrastructure, instantly recognizable architectural

The main objective of Mirum in Greece is to attract, through the investment project Elounda Hills, luxury tourism with high quality facilities. The aim of this investment is to gain a significant share of the luxury tourism market in Southeastern Europe, given the importance and high value of the project.

The project of Mirum Hellas includes the development of luxury residences, 5-star hotels, marinas, shops, sports centers and leisure parks in Agios Nikolaos, Crete, in the Elounda area.

Mirum Elounda Villas was the first Mirum project on the island of Crete, the center of European culture, located in the heart of the Mediterranean.

This project aims at a new level of specialized luxury residences in the Mediterranean Sea. With its ten seafront residences, with swimming pool, direct access to a private beach and scenic gardens, this complex offers happiness, relaxation and tranquility, along with a high level of personal comfort and security, as well as a residence permit in the EU.

Finally, Mirum, in every project undertaken and completed, takes into consideration the corporate environmental policies, pursuing high standards in the era of the green economy and minimizing the impact on the environment, participates in charitable activities with the highest objective prosperity of the communities and regions where it operates.



Pimpco, Brandes, Fidelity Management, as well as Wellington Management Company. Overall more than 87% of the shareholder base consists of North American long term institutional investors.

Company's AUM are €1.2 billion, including a real estate portfolio of 117 assets, the majority of which are located in Greece. The total size of the portfolio is c. 887 k square meters, leased to high profile national and multinational players such as Eurobank, Hellenic Republic, Praktiker, MART Cash & Carry, L'Oreal, Abbott, Marks & Spencer, H&M, Tetrapak, GE, Oriflame and others.

Key pillar of Grivalia strategy is investments in sustainable prime office and other commercial assets with a goal to control the largest market supply in this niche Greek real estate sector. We implement our strategy by acquiring new projects or investing in upgrading our existing portfolio. Fourteen of our assets of total surface 198.088m2 have already been certified with highly recognized green building certifications (LEED & BREEAM) and eleven more of 142.059m2 are currently under certification.. After our successful latest project Green Plaza, now we are working in three new projects of renovation, reconstruction and energy upgrading.

Grivalia achieved an EPRA Gold Award for its Financial reporting for the second consecutive year, confirming the quality and transparency of its communications media and its commitment to applying best practices for reporting and transparency.

Alongside this, for the second consecutive year, it also achieved an EPRA Gold Award for its sustainability reporting. After receiving the EPRA Gold Most Improved sBPR Award in 2017, recognizing the best progress with the application of international sustainability reporting standards, this year Grivalia has maintained its high standards and commitments in this area, while continuing to move forward with the implementation of its proactive and ambitious sustainability strategy.

Furthermore, for the third year in a row, Grivalia participated in GRESB assessment and again marked a remarkable improvement in its ESG performance over the past year, achieving a total score of 72%, higher than the European average of GRESB and ranked first in its peer group.

Grivalia recently completed and announced a new platform for hospitality projects targeting, with a value investing approach, acquisition of high-end hospitality real estate projects both in Greece and abroad.

Grivalia aims at creating value for its shareholders, its people and the community, through investments in real estate, excellence in portfolio management and high sustainability awareness. The Company's competitive advantages are its management team, expertise, high credibility, solvent

shareholders and its partnerships with leading business groups.

You can find more at www.grivalia.com and www.greenplaza.



Founded in 1998, **HELLENIC PETROLEUM** is one of the leading energy groups in South East Europe, with activities and presence in six countries. Its shares are primarily listed on the Athens Exchange (ATHEX: ELPE) with a secondary listing on the London Stock exchange (LSE: HLPD), while its two bond issues are listed on the Luxemburg Stock Exchange.

Refining is the Group's core business, accounting for 75% of total assets, owning three of the four refineries in Greece, of total capacity of 340 kbpd, with a 65% share of the Greek wholesale oil products market. The Group is the domestic ground fuels marketing leader, with a retail network of c.1,800 service stations throughout Greece as well as LPG, industrial, aviation and marine fuels and lubricants businesses. It also owns a network of 300 petrol stations in Cyprus, Serbia, Bulgaria, Montenegro and FYROM.

The Group's E&P activities are focused in Greece in various offshore and onshore areas mainly in Western Greece and in South Crete. HELLENIC PETROLEUM is the sole petrochemicals producer in Greece with domestic market shares exceed 50% and exports c. 70% of sales. It is also active in the power sector through ELPEDISON, in renewables as well as in natural gas through 35% participation in DEPA Group.

Website: www.helpe.gr E-mail: info@helpe.gr



INTRALOT has been heavily investing in a next-generation portfolio of intelligent products and solutions to support Lotteries' modernization in the digital era. Product design focuses on players' modern needs, offering entertaining and responsible gaming experiences, through all distribution channels. A comprehensive holistic offering aims to drive player engagement and retention at every single step of the player journey.

INTRALOT has been enriching its portfolio with software and hardware products exploiting the latest technology developments and trends. Scalable, flexible, and fully parametrical, thin-client solutions for lottery and sports betting operators are complemented with CRM products, which manage effciently both the player and the retailer.



ANALYTICS MBA | FINANCE MBA | M.S. FINANCE | M.S. FINANCIAL ANALYTICS | M.S. FINANCIAL ENGINEERING



NEW PERSPECTIVES ON COMPLEX PROBLEMS

The business problems of tomorrow demand tech-savvy professionals who can make smarter decisions in real time. The data analysis and visualization tools in the Hanlon Financial Systems Center at Stevens give leaders the confidence to manage the tech-driven opportunities of the future.

INTRALOT follows a global growth strategy designed around synergies with local partners that aims to expand business development capabilities worldwide and diversify our product portfolio.

LAMBADARIOS LAW FIRM est. 1863

Lambadarios Law Firm was founded in 1863 by Konstantinos E. Lambadarios Sr. in Athens and has been operating continuously since then with a well-respected Greek and international clientele. The firm numbers today 20 lawyers and 8 partners.

Lambadarios Law Firm has evolved into one of the most dynamic law firms in Greece continuously expanding its areas of practice by creating a unique mixture of highly experienced leading legal practitioners combined with an energetic team of young partners and associates that successfully undertake the most complex transactions for its clients. The firm specialises in a wide variety of both domestic and international commercial work offering a high level of legal services to its clients worldwide to include: Corporate law and M&A, EU/competition, banking/finance, capital markets, project finance, real estate, litigation, commercial arbitration and ADR, TMT/IP, employment, energy, public works and construction and securities law.

The firm's client base includes banks, financial institutions, a wide array of funds and institutional investors, listed industrial and commercial sector corporations and private individuals. Moreover, the firm has represented foreign and domestic clients in numerous litigations and arbitrations in the ICC/LCIA and domestic disputes. The firm's intellectual property expertise includes trademark and copyright law as well as a very well established practice of TMT and Privacy/ Data protection.



LAMDA Development S.A., listed on the main market of the Athens Exchange, is a holding company specializing in the development, investment and management of real estate.

The company is the leader in the Retail Real Estate sector in Greece with successful diversification in the office and residential sectors.

The company's development portfolio includes: three commercial and leisure centers, The Mall Athens and Golden Hall in Athens and Mediterranean Cosmos in Thessaloniki (total GLA 147.000 sq.m.), office buildings, innovative residential complexes and Flisvos Marina in Faliro.

In November 2014, LAMDA Development group signed the contract with HRADF for the acquisition of the shares of the "Hellinikon SA". The Investment will transform the plot of the former Hellinikon Airport into the largest privately funded investment ever in Greece. The company has a top reputation as member of the Latsis Group and maintains strategic alliances with international players, such as Värde, Blackstone Group, Dogus, HSBC, Fosun, Eagle Hills.



Today's challenging and constantly changing environment calls for structured and proactive strategies, rather than reactive solutions and remedies. Given the renewed global interest in Greece, **Machas & Partners** has based its success on the ability to look beyond its own borders and act on behalf of clients whose interests extend not only in Europe but also North America, Australia, China, Russia, India and the Middle East.

Machas & Partners is an independent, full service corporate and commercial law firm with a strong presence in Greece, distinguished for its global perspective, commercial pragmatism and pro-business approach, as well as for its solid and nationally appreciated litigation practice. We continuously strive to be responsive to our clients' needs and business objectives by pro-actively anticipating and meeting these changing needs while remaining faithful to the firm's principles of professional excellence, integrity, loyalty, responsiveness and innovation.

This is why Machas & Partners has achieved the status of "go to counsel" for foreign investments in Greece.

McKinsey&Company

McKinsey & Company is a global management consulting firm, deeply committed to helping institutions in the private, public, and social sectors achieve lasting success. For more than 90 years, our primary objective has been to serve as our clients' most trusted external advisor. With consultants in 129 cities in 65 countries, across industries and functions, we bring unparalleled expertise to clients anywhere in the world. We work closely with teams at all levels of an organization to shape winning strategies, mobilize for change, build capabilities, and drive successful execution.



MIRUM is an international private investment and development company that is characterized as a "strategic investor" by the Greek Government. Mirum is known for its 20 years of experience in real estate development and management. With every new project, Mirum achieves excellence with superior quality, modern infrastructure, instantly recognizable architectural style, exclusive design

and incredible details. The main objective of Mirum in Greece is to attract, through the investment project Elounda Hills, luxury tourism with high quality facilities. The aim of this investment is to gain a significant share of the luxury tourism market in Southeastern Europe, given the importance and high value of the project.

The project of Mirum Hellas includes the development of luxury residences, 5-star hotels, marinas, shops, sports centers and leisure parks in Agios Nikolaos, Crete, in the Elounda area.



Among the leading industrial companies in Greece and internationally, **MYTILINEOS SA** operates in the EPC and construction sectors through METKA, in the Metallurgy and Mining sector through Aluminium of Greece, and in the Energy sector through Protergia, with a turnover (2017) of over \$2 billion and more than 2,900 direct and indirect employees.

The Company's strong presence in nearly 30 countries establishes it as a global leader, with its exports representing more than 2% of total Greek exports.

The history of MYTILINEOS goes back to the early 20th century. MYTILINEOS Group was founded in Greece in 1990, having evolved from an old family-run metallurgy business operating since 1908.

In 2017, MYTILINEOS SA absorbed its subsidiaries Aluminum of Greece, METKA and PROTERGIA into a new single business entity, enhancing operational flexibility and further boosting its purchasing and financing capacity. As a responsible corporate citizen, the Company consistently pursues continuous business excellence and the adoption of best practices, balancing business growth with social responsibility and the protection of the environment. For more information, please visit: www.mytilineos.gr



DEFINING REAL ESTATE INVESTMENTS IN GREECE

NBG PANGAEA Real Estate Investment Company (NBG PANGAEA REIC) is the leading real estate investment company in Greece, listed on the Athens Stock Exchange (ATHEX). With total assets of €1.7bn, NBG PANGAEA engages in real estate investments and is internally managed by experienced professionals with proven sourcing, execution and value creation track record.

NBG PANGAEA's real estate portfolio consists of more than 340 commercial properties, primarily office and retail. With more than 80% of its portfolio located in prime urban areas throughout Greece and selectively positioned in other key markets in southeastern Europe, such as Italy and Cyprus, NBG PANGAEA boasts a high-quality, high-yielding, diversified portfolio with predictable cash flows driven by high occupancy levels, long-term lease tenures and a strong tenant base.



OPAP is the leading gaming company in Greece and one of the most renowned in its industry worldwide.

2018 marks the 60th anniversary from the start of the company's activities, which holds the exclusive rights to the operation and management of numerical lotteries, sports betting games, horseracing mutual betting, lotteries, instant win games and video lottery terminals (VLTs) in Greece. Moreover, OPAP holds a leading position in the sector in terms of embedding the global Responsible Gaming principles in its operations.

The vision for 2020 is to establish OPAP as a world-class gaming entertainment company. Long-term strategic priorities focusing on customers, people, network, products and digital-technology capabilities have been established and placed at the center of actions leading to the realization of the vision.

Moreover, OPAP holds a prominent position among corporate social champions in Greece. Through its extensive Corporate Responsibility program, which focuses on Health, Sports and Employment, the company supports the Greek society in practice. Additional information is available at: www.opap.gr



OTE Group is the largest telecommunications provider in the Greek market, and, together with its subsidiaries, forms one of the leading telecom groups in South-eastern Europe.

It is among the three largest listed companies, with respect to capitalization, in the Athens Stock Exchange and is also listed in the London Stock Exchange (LSE). Deutsche Telekom holds 45% of OTE's share capital and the Greek State holds 5%. OTE Group employs more than 20,000 people in three countries. Under the unified COSMOTE commercial brand, OTE Group offers the full range of telecommunications services: from fixed-line and mobile telephony, broadband services, to pay television and integrated ICT solutions. The

key message and brand promise of COSMOTE is "a better world, for all", through technology. Its mission is to bring technological capabilities to all, so that everyone can live and enjoy at the fullest all possibilities offered now, while also building on them for a better tomorrow.

In addition to its core telecommunications activities, the Group in Greece is also involved in maritime communications, real-estate and professional training. Abroad, the Group operates in the telecommunications markets of Romania, where it offers fixed-line and mobile communications, as well as television services, and in Albania, where it offers mobile telephony services.

POTAMITISVEKRIS

POTAMITISVEKRIS is a leading Greek law firm recognized for its commercial acumen and focus on client relationships.

In POTAMITISVEKRIS we all share a commitment to the highest professional and ethical standards, a devotion to problem solving, a cooperative culture, and an international mindset. We strive for expertise, in-depth business understanding and solutions even for the most complex problems. We also understand and serve the need of our international clients to fully grasp the particularities of the Greek legal and business environment.

POTAMITISVEKRIS has grown in size and stature during the recent years of harsh crisis, because we are seen as ethical, innovative, resourceful and responsive. We spare no effort in preserving and rewarding the trust of our clients, no matter how challenging the circumstances.

Our firm's performance and success has been recognized in recent years by key legal directories. Notably, in 2012 and 2014 POTAMITISVEKRIS won the Law Firm of Greece Award at the Chambers Europe Awards for Excellence.



PPC Group is the leading Greek electric utility, with activities ranging across mining, electricity generation, distribution network operation and supply of electricity to end consumers. It is the largest power generator with a total installed capacity of 12.1 GW including thermal, hydro and RES power plants in the mainland & in the islands. It is also the owner of the electricity distribution network which is being operated by its subsidiary HEDNO S.A., and the largest electricity supplier, servicing approx. 7.2 million customers across the country. PPC was founded in 1950 and is listed to the Athens Stock Exchange since 2001.

In 2017, PPC Group's revenues amounted to \leqslant 4.9 bln, total assets to \leqslant 15.4 bln and net income to \leqslant 88.7 mln , having approximately 17,500 employees.



Shaner Hotel Group, headquartered in State College, PA, U.S.A., is a full-service hospitality ownership and management company that specializes in hotels, resorts, marinas and golf courses. Since our inception, we have operated more than 150 hotels in 28 states and 3 countries for a variety of individual owners, banks, real estate funds and other institutional partners. This diverse listing of properties incudes select-service, extended-stay, mid-scale and full-service hotels in popular markets throughout the U.S., Italy, Greece and the Bahamas.

Shaner is an approved global management company and franchisee of Marriott International, Hilton Worldwide, Choice Hotels International and InterContinental Hotels Group (IHG), and currently operations over 65 hotels (8,000 keys). As a full service, award-winning management company, our organization includes all of the operating disciplines required to achieve property success: accounting, sales and marketing, food and beverage, engineering, IT, human resources, e-commerce, and revenue management.



Founded in 1902 in Athens, Greece, **TITAN Group** has expanded beyond its Greek roots to become an international vertically integrated cement and building materials producer aspiring to serve the needs of society, while contributing to sustainable growth with responsibility and integrity.

The Group is present in 14 countries, operating cement plants in 10 of them: three in Greece, two in Egypt, two in the United States and one each in Albania, Brazil (joint venture), Bulgaria, FYROM, Kosovo, Serbia and Turkey (joint venture). It has an annual capacity of 27 million metric tons of cement and cementitious materials, and employs almost 5,500 people worldwide.

TITAN was among the first 500 signatories of the United Nations Global Compact and is an active member of the Corporate Social Responsibility (CSR) Europe, the World Business Council for Sustainable Development (WBCSD) and the Cement Sustainable Initiative (CSI) and the Global Cement and Concrete Association (GCCA).

Capital Link Shipping

...Linking Shipping and Investors Across the Globe

Capital Link is a New York-based Advisory, Investor Relations and Financial Communications firm. Capitalizing on our in-depth knowledge of the shipping industry and capital markets, Capital Link has made a strategic commitment to the shipping industry becoming the largest provider of Investor Relations and Financial Communications services to international shipping companies listed on the US and European Exchanges. Capital Link's headquarters are in New York with a presence in London and Athens.



Investor Relations & Financial Advisory

Operating more like a boutique investment bank rather than a traditional Investor Relations firm, our objective is to assist our clients enhance long term shareholder value and achieve proper valuation through their positioning in the investment community. We assist them to determine their objectives, establish the proper investor outreach strategies, generate a recurring information flow, identify the proper investor and analyst target groups and gather investor and analyst feedback and related market intelligence information while keeping track of their peer group. Also, to enhance their profile in the financial and trade media.

In our effort to enhance the information flow to the investment community and contribute to improving investor knowledge of shipping, Capital Link has undertaken a series of initiatives beyond the traditional scope of its investor relations activity, such as:



www.CapitalLinkShipping.com

A web based resource that provides information on the major shipping and stock market indices, as well as on all shipping stocks. It also features an earnings and conference call calendar, industry reports from major industry participants and interviews with CEOs, analysts and other market participants.



Capital Link Shipping Weekly Markets Report

Weekly distribution to an extensive audience in the US & European shipping, financial and investment communities with updates on the shipping markets, the stock market and listed company news.



www.CapitalLinkWebinars.com

Sector Forums & Webinars: Regularly, we organize panel discussions among CEOs, analysts, bankers and shipping industry participants on the developments in the various shipping sectors (containers, dry bulk, tankers) and on other topics of interest (such as Raising Equity in Shipping Today, Scrapping, etc).



Capital Link Investor Shipping Forums

In New York, Athens and London bringing together investors, bankers, financial advisors, listed companies CEOs, analysts, and shipping industry participants.



www.MaritimeIndices.com

Capital Link Maritime Indices: Capital Link developed and maintains a series of stock market maritime indices which track the performance of U.S. listed shipping stocks (CL maritime Index, CL Dry Bulk Index, CL Tanker Index, CL Container Index, CL LNG/LPG Index, CL Mixed Fleet Index, CL Shipping MLP Index – Bloomberg page: CPLI. The Indices are also distributed through the Reuters Newswires and are available on Factset.

KEYNOTE SPEAKER - LUNCHEON



Hon. Euclid Tsakalotos Minister of Finance Hellenic Republic

Euclid Tsakalotos was born in 1960. He studied Economics, Politics and Philosophy at the Universities of Oxford and Sussex and completed

his PhD in 1989 at the University of Oxford.

From 1989 to 1990 he worked as a researcher at the University of Kent and later taught at the Universities of Kent (October 1990-June 1993) and Athens University of Economics and Business (October 1994-September 2010). Since 2010, he is Professor of Economics at the National and Kapodistrian University of Athens.

He is the author of six books and editor of three edited volumes. He has published numerous articles in economic journals, as well as political articles in newspapers and magazines. His published articles also include participations in fifteen collective volumes.

He served as a member of the Central Political Committee and the Political Secretariat of SYN, and member of the Executive Committee of POSDEP (Hellenic Federation of University Teachers' Associations). He is a member of the Central Committee of SYRIZA. On May 2012, he was elected MP of SYRIZA in Athens and got reelected in January 2015.

On 27 January, 2015, he was appointed Alternate Foreign Minister for International Economic Relations, in the Ministry of Foreign Affairs. On 6 July 2015, he was appointed Minister of Finance. On 20 September 2015, he was re-elected MP of SYRIZA in Athens and re-appointed Minister of Finance on September 23rd, 2015.

KEYNOTE SPEAKER - DINNER



Matthew A. Palmer
Deputy Assistant Secretary
European and Eurasian Affairs
US Department of State

Matthew Palmer is a member of the Senior Foreign Service (class of Counselor) and serves currently as Deputy Assistant Secretary in the Bureau of European and Eurasian Affairs with responsibility for the Western Balkans and the Aegean. Previously, he was Director of the Office of South Central Europe. Earlier tours included Belgrade, Nicosia, the U.S. Mission to the United Nations, and various positions in Washington, including on the Secretary's Policy Planning staff and at the National Security Council.

Matt is the author of a series of novels published by Penguin Random House featuring American diplomats as protagonists, three of which were selected by National Public Radio as being among the best books of their respective years.

Matt is a distinguished graduate of the National War College and a member of the Council on Foreign Relations. He speaks Serbian, Greek and Japanese.



Hon. George Chouliarakis
Alternate Minister of Finance & Chairman
of the Council of Economic Advisers of
Greece
Hellenic Republic

George Chouliarakis is the Alternate Minister of Finance and Chairman of the Council of Economic Advisers of Greece. From May to August 2015 he served as chief technical negotiator for Greece for the third bailout program and subsequently as interim Finance Minister in the run up to the elections of September 2015. He is a member of the Eurogroup Working Group (EWG) and a member of the Board of Directors of the European Stability Mechanism (ESM). Prior to his appointment, he was teaching economics at the University of Manchester. He also taught economics and economic history at the University of Essex and was a visiting scholar at the Bank of Greece.

He holds a BSc in Economics from the University of Athens, an MSc in Economics from the University of London and a PhD in Economics from the University of Warwick.



Hon. Elena Kountoura Minister of Tourism Hellenic Republic

Hon. Elena Kountoura is the acting Minister of Tourism of the Hellenic Republic since January 2015.

A former eminent member of the Greek National Track & Field Team, she holds numerous national records, and international distinctions and awards. She has a degree in Sports / University of Athens and speaks English, French and Spanish.

Elected six times as member of the Hellenic Parliament, in the 2012 and 2015 national elections she was elected in the first position of the "ANEL" ballot in Athens. During that period, she was Secretary of the Movement's Parliamentary Group, was assigned with the overview of Tourism Affairs and she was a member of the Greek Parliamentary Delegation to the Parliamentary Assembly of the Council of Europe (member of the Committee on Migration, Refugees and Displaced Persons and alternate member of the Committee on Equality and Non-Discrimination).

As the Minister for Tourism, her international efforts have focused on empowering Greece's global standing in the travel, tourism and hospitality industry, having achieved unprecedented tourism growth and historical records in all tourism figures. For the past 4years Minister Kountoura has participated in several international travel shows and exhibitions, fora and meetings of the global travel industry promoting Greece as a 365-day destination, networking, new strategic partnerships and investment opportunities in the dynamic Greek tourism sector.

President of the "EUROPA DONNA HELLAS" foundation, Minister Kountoura also actively supports many international and Greek non-profit organizations, such as UNESCO, UNICEF, Kivotos tou Kosmou, the Panathinaiki Women's Union, Frontida, the Panhellenic Association of Cancer Volunteers, for a range of issues related to health, the environment, women's and children's rights, and for combating domestic violence.

She has been honored for her support in spreading the values of Paralympic Volunteerism in Greece, and in 2007she was honored by the Greek Government as a Goodwill Ambassador for Social Volunteering.



Hon. George Pitsilis
Governor of the Independent Authority for
Public Revenue
Hellenic Republic

Mr. George Pitsilis, Governor of the Independent Authority for Public Revenue, is an Attorney at Law,

researcher and experienced professional.

He has graduated from the Athens School of Law (LL.B.), where he also obtained an LL.M. in Public Law. He has obtained a DEA in Tax Law from the University Pantheon-Sorbonne (Paris I). Following his tax studies, George Pitsilis has gained particularly significant know – how and practical experience in Domestic and International Tax Law. Since 2008, he is a Member of the BoD of the Greek Society of Tax Law and Public Finance Studies. He is, also, member of the editing committee of Greek legal reviews, author of several articles and commentaries in Greek and international legal reviews.



H.E. Haris Lalacos Ambassador of the Hellenic Republic to the U.S.A.

Mr. Haris Lalacos was born in Athens on 2 May 1957. He studied History at Amherst College,

Massachusetts (B.A. 1980, magna cum laude) and International Relations at the School of Advanced International Studies. The Johns Hopkins University, Washington, D.C. (MA 1983). From October 1983 until November 1985 he served as a conscript in the Hellenic Navy. In **October 1986** he joined the Hellenic Foreign Service and until September 1990 he worked in various positions at the Ministry of Foreign Affairs, Athens. From October 1990 until November 1994 he was Consul at the Consulate General of Greece in Sydney. In **December 1994** he was transferred to the Embassy of Greece in Ankara, where he served initially as First Secretary and subsequently as Counselor for Political and Economic Affairs until the summer of 1998. From July 1998 until July 2000 he directed the cabinet of the European Union Coordinator for the Royaumont Process for Stability and Good Neighborliness in South East Europe and, subsequently, the Chairman of the Working Table on Democratization and Human Rights of the Stability Pact for South East Europe. From August 2000 until August 2004, he served as Counselor for Political Affairs at the Embassy of Greece in Washington. In August 2004, he assumed duties as Consul General of Greece in Alexandria, Egypt. He served in Alexandria until the end of July 2007, whereupon he was transferred to Athens. In August 2007, he became Deputy Head of the Diplomatic Cabinet of the Minister of Foreign Affairs. From January 2009 to March 2010, he was the Head of the CFSP/ESDP Department at the Ministry of Foreign Affairs. In March 2010 he was transferred to the Embassy of Greece in Ankara as Minister-Counselor and Deputy Head of Mission. From April until December 2012, he was heading the Embassy as Charge d' Affaires a.i. In January 2013, he assumed duties as Ambassador, Head of the Liaison Office of the Hellenic Republic in Skopje. In June 2016, he became the Ambassador of the Hellenic Republic to the U.S.A.



George Alexopoulos
General Manager – Group Strategic
Planning & New Activities – Executive
Member of the BoD
Hellenic Petroleum SA

General Manager Group Strategic Planning and New Activities at Hellenic Petroleum and Executive member of its Board of Directors.

He is responsible for strategic planning, new business development, management of strategic projects and participations, the renewables business, and the Group's representation in international organizations. He has represented Hellenic Petroleum on the Board of the European Petroleum Refiners Association as a Principal or Alternate Director since 2012. He joined Hellenic Petroleum in 2007.

George Alexopoulos was Director of Business Planning & Development at an international, diversified business group (SETE S.A.), based in Geneva, Switzerland, from 1998 to 2006, while at the same time being responsible for the Group's energy portfolio.

He had previously worked in various technical and business development positions at Stone & Webster, Molten Metal Technology, Merck, Dow Corning, and Dow Chemical in the United States between 1993 and 1997.

He holds an MBA from Harvard Business School (1998) and M. Sc. (1993) and B. Sc. (1992) degrees in Chemical Engineering from the Massachusetts Institute of Technology (MIT).

He is married to Elizabeth Spada and they have 3 children.



Tasos Anastasatos Group Chief Economist - Eurobank Chairman of the Scientific Council of the Hellenic Bank Association

Dr Tasos Anastasatos is Group Chief Economist of Eurobank, Chairman of the Scientific Council of the Hellenic Bank Association, and Research Associate of the University of Piraeus. Previously, he has served as Secretary General of the Hellenic Ministry of Finance and Chairman of the Council of Economic Experts (SOE), EuroWorking Group Member for Greece; Visiting Member of Staff, Athens University of Economics & Business; Economist, Bank of Greece; Lecturer, Loughborough University. He holds a Ph.D. from the University of Warwick, an M.Sc. (Warwick) in Economics and Finance and a B.Sc. in International and European Economic Studies from the Athens University of Economics and Business. Dr. Anastasatos has published extensively in market research publications, academic journals and the media in the areas of macroeconomics, financial economics and the Greek economy; he has co-authored three books.



Dimitris Andriopoulos CEO Dimand SA

Born in 1961, Mr. Dimitris Andriopoulos has significant experience in the real estate, tourism, shipping and food industries. For more than 30

years he has been the head of major operations and projects in

Greece and abroad for Intracom, Elliniki Technodomiki - Teb, Superfast Ferries and Mc Donald's.

Since 2005 Mr. Dimitris Andriopoulos is the main shareholder and Chief Executive Officer of Dimand SA, a premier real estate development company, with a leading role in Greece. Dimand operates as a developer and project & construction management company focusing on city regeneration, offices, mixed-use developments, city hotels and student accommodation projects.

Mr. Dimitris Andriopoulos has a leading role in the strategic planning of the company and his contribution to the recently announced joint venture with the European Bank for Reconstruction and Development (EBRD), to create sustainable green products across various property sectors has been decisive. Dimand is also in close cooperation with institutional investors Grivalia & NBG Pangaea. During the past 15 years, Dimand has participated in substantial projects, always ensuring high performance sustainable design, construction and operation standards. Together with his long-time business partners and company team members Mr. Dimitris Andriopoulos has completed real estate projects totaling over € 1.6 bn.

Mr. Andriopoulos is also a regular conference speaker of the real estate industry sector and an amateur runner with more than 20 marathon runs in the last 10 years.



Silvia Ardagna Senior Economist Goldman Sachs International

Silvia is a senior economist in the European Economics team, focusing on the Southern Euro area countries and contributing to thematic

research of the team. Previously, she was the senior Foreign Exchange (FX) strategist on the Global FX and Emerging Markets Strategy team in London. Silvia joined Goldman Sachs in 2012 as an executive director in the Global Macro and Markets Fixed Income Research team focused on rate markets globally and contributed to the research and strategy of developed rates markets. She was named managing director in 2013.

Prior to joining the firm, Silvia worked at Bank of America Merrill Lynch as senior European economist from 2010 to 2011. Before that, she was an associate professor at the Department of Economics of Harvard University from 2004 to 2010.

Silvia has been a visiting fellow at the European Central Bank Fiscal Policy Division and at the International Monetary Fund Fiscal Affairs Division. She is a leading expert in the area of fiscal policy. Her academic research has been published in top refereed journals and has been influential in shaping the policy debate around fiscal issues.

Silvia earned a BA in Economics and an MA in Economics from Universita' Bocconi, Milan, in 1994 and 1995, respectively, and a PhD in Economics from Boston College in 2000.



Theodoros I. Athanassopoulos Head of Wholesale NLP Management Alpha Bank

Mr. Theodore Athanasopoulos holds a Bachelor and an M.Sc. Degree in Banking and Financial Management from the Department of Banking and

Financial Management of the University of Piraeus. He joined Alpha Bank in 2000 and has served in Credit, Corporate and NPL Divisions. He was Manager of the Wholesale NPL Division from January 2011 until November 2014, when he was appointed Executive General Manager of the Bank.



Christopher Baldwin Managing Director, Head of Real Estate, Gaming, Lodging & Leisure Nomura

Christopher Baldwin leads Nomura's Real Estate, Gaming, Lodging & Leisure team. Before joining

Nomura, Mr. Baldwin served as a Managing Director at Bank of America Merrill Lynch.

Mr. Baldwin has been covering the gaming and leisure sector since 2001, during which time he launched and subsequently ran the Gaming and Leisure investment banking group at Merrill Lynch. Mr. Baldwin received his undergraduate degree from Dartmouth College and his JD / MBA from the University of Virginia.



Giulio Baratta Head of Investment Grade Finance BNP Paribas

Giulio Baratta is currently the Head of Investment Grade Finance, EMEA. He coordinates a team of originators dedicated to event-driven financing

as well as debt capital markets. Previously, he was Head of EMEA Corporates and CEEMEA DCM.

Giulio joined BNP Paribas in 2005. Earlier, he worked at Citi, covering FIG and the Public Sector. Prior to that, he was a credit sales at JP Morgan.



Nicolas Bornozis President and CEO Capital Link, Inc.

Since 1996 Mr. Nicolas Bornozis is the founder, President and CEO of Capital Link, Inc., an international investor relations and financial

advisory group. It assists listed companies and capital markets related organizations to develop and maintain access to European and North American investors. Capital Link has offices in New York, London and Athens and is a leader in investor relations for listed shipping companies, U.S. Closed-End Funds and ETFs and international companies accessing the U.S. and European markets.

He also established and managed, Alexander Capital, L.P., a US broker-dealer firm, which developed brokerage and investment banking business in North America with the Greek, Egyptian and Russian markets. Sold the company at the end of 2003 to a

group of US investors representing Russian interests. Between 1998 and 2002, he also established and managed Alexander Asset Management, Inc. which handled portfolios invested in the Greek and European equity markets.

Prior to Capital Link (1988-1995), he served as President and CEO of CCF International Finance Corp. (CCF IFC), the US broker/dealer subsidiary of Credit Commercial de France, now part of HSBC, and worked at the International Department of Bankers Trust Company in New York (1982-1984) and then at the Commercial Banking operation of CCF in New York (1985-1987) focusing on the financing of Wall Street firms and shipping.

He holds an MBA from Harvard Business School (1982) and a Law Degree from the University of Athens (1979), in Greece with specialization in commercial and corporate law and is a graduate of Athens College in Greece.

For a period of twelve years he was a Visiting Lecturer on International Banking and Finance at the City University Business School (Department for Shipping Trade and Finance) in London, United Kingdom. Also, he served as Chairman of the Investment Management Committee of the Harvard Business School Club in New York.



Ioannis Brachos
Secretary General for International
Economic Affairs, Ministry of Foreign
Affairs
Member of the Board
Enterprise Greece

Ioannis Brachos was born in 1962, in Athens. He studied Economics at the Economics Department of the University of Athens and at the University of London (Queen Mary College). He holds a PhD in Eeconomics and has worked as an academic in the Economics Department of the University of Athens and in the private sector.

He is a Ministry of Foreign Affairs Expert Minister Counsellor on Economic and European affairs. During his career he has handled, among other things, issues related to the formulation of the European Union's Cooperation Agreements with third countries and the economic dimension of climate change. As head of the economic unit of the Permanent Representation of Greece to the EU (starting in 2015), he dealt with financial, taxation and customs matters, as well as state aid, EU budget and Brexit financial issues. He is married and has two children.



Philip Brown is a Managing Director within Citi's EMEA Capital Markets Origination business

in London. Philip's team looks after Citi's primary issuance relationships with European sovereigns and public sector agencies as well as the world's Multinational Development Banks. In addition to his responsibility for Citi's SSA DCM business, Philip coordinates Citi's global green and social bond origination, working closely with Citi's environmental banking team and other product partners across the firm.

Philip joined Salomon Smith Barney from Nikko Europe in September 1998.



George Chryssikos serves as Chief Executive Officer, Executive BoD member and Chairs the Investment

Committee of Grivalia Properties. He joined the Company in early 2006 as Investment Manager & Investment Committee member and was elected in the BoD in 2007. In 2008, he assumed Managing Director's duties in the Company. He plays a leading role in the strategic planning of the Company and his contribution to the IPO and the Share Capital Increases of the Company, with most recent that of January 2014 has been crucial. Together with his team, George has so far completed real estate transactions of over €700mil., which involved acquisitions and disposals of assets in Greece and South-Eastern Europe, thus building up Grivalia Properties' portfolio.

George has founded Grivalia Hospitality platform to deploy capital in the very attractive high- end hospitality sector in Greece and abroad. George is currently Non-Executive Director in the Boards of Eurobank Group, Mytilineos and Praktiker Hellas. In the past George was Managing Director of Corporate Value Partners, CEO of DTZ in Greece, BoD advisor at Iaso Healthcare Group and Senior Associate in McKinsey & Co at the London Office specializing in private equity. He has also experience in the construction industry in Greece, having worked as Project manager for more than 2 years in a specialized construction company.

George holds an MBA in Corporate Finance & Strategy from Columbia Business School (NY), an MSc in Engineering & Construction Management from UC Berkeley (CA) and a MEng in Civil Engineering from National Technical University of Athens. He is a member of the Royal Institute of Chartered Surveyors (MRICS). In his younger age, George was a National Champion in sailing and member of the Greek National Sailing Team for many years.

Jay Collins
Managing Director, Vice Chairman
Corporate & Investment Banking
Citi

Jay has covered clients around the world in every sector and run transactions across the full product spectrum of Citi. He currently covers governments as diverse and complex as the U.S. government and Greece, as well as Emerging Market governments, such as the Philippines and Brazil.

He has advised 46 different governments on privatizations, liability management and funding solutions, derivatives, and electronic banking services, including mobile finance and card solutions.

Jay is currently working with Citi's government clients to (1) implement commodity, rates and fx risk mitigation techniques (2) reduce paper and cash processes (3) develop new and innovative funding strategies, including liability management (4) monetize state assets (5) utilize mobile financial solutions to improve financial inclusion and (6) enhance emergency financial preparedness.

Prior to becoming a banker, Jay worked in Washington D.C., where

he ran Government Relations for CSIS, and later served as President of the G7 Council, a non-profit shadow G7 group of former Finance Ministers, Central Bank Governors and economists.

Before joining Citi, Jay worked for Merrill Lynch in their large-cap Investment Banking team and was a founding member of the Direct Investment Group, Merrill's Emerging Markets principal investing team.

Prior to his CEEMEA position, Jay was Deputy Head and the senior foreigner in Nikko Citigroup's Investment Banking Division. From 2001- 2005, Jay was Head of Central and Eastern Europe, Middle East and Africa (CEEMEA) for Global Banking at Citi and a Global Head of Citi's Public Sector Group from 2005-2011. From 2006-2007, Jay was also Global Head of Infrastructure for Citi.

Jay has a Masters Degree from Georgetown University's School of Foreign Service. He is a graduate of Colorado College. He attended Waseda University.



Declan Costello Mission Chief for Greece European Commission

Declan Costello was born in Galway, Ireland in 1967

He has a Degree in Economics from Trinity College Dublin and a Masters' Degree from the College of Europe in Bruges.

He joined the European Commission in 1991 and has worked since then in the Directorate General for Economic and Financial Affairs (DG ECFIN).

He was actively involved in preparations to launch the euro, including the setting up of the Stability and Growth Pact (SGP). Following the launch of the euro in 1999, he has worked on fiscal policy issues, especially on population ageing and the sustainability of public finances. He has also worked on economic analysis on labour markets, the modernisation of social security systems and on growth policies under the Lisbon, and subsequently, 2020 strategy. He has actively been involved in economic governance in EMU and was responsible for negotiations to establish the Macroeconomic Imbalance Procedure.

From 2012 to 2014, he was acting Director for Resources and Communication in ECFIN.

From 2014 to September 2015 he was Director for the Economies of the Member States, covering nine Member States (Germany, Austria, Cyprus, Greece, the Netherlands, Czech Republic, Slovak Republic, Croatia and Spain) responsible for forecasting economic developments and prospects, and for monitoring compliance with the requirements of the Stability and Growth Pact and the Macroeconomic Imbalances Procedure.

Since May 2014, he has been the European Commission's Mission Chief for Greece. During this period, he has led the negotiations with the Greek authorities on the design and monitoring of policy conditionality underpinning the EFSF and subsequently ESM stability programme for Greece. He was also active in the discussions that led to measures being agreed by the Eurogroup in 2016 and 2018 to ensure the sustainability of Greek public debt. Currently, Mr. Costello continues to be responsible for the Commission's post-

programme surveillance of Greece.



Martin Czurda CEO Hellenic Financial Stability Fund (HFSF)

Dr. Martin Czurda has vast experience in the banking sector having held executive and nonexecutive positions in various international banking

institutions. Since June 2017 he is the CEO of the Hellenic Financial Stability Fund (HFSF) in Athens, Greece.

Previously, Dr. Czurda was the Chairman of the Non-Executive Board at Swiss owned Valartis Bank AG, Austria appointed by a public trustee in order to sell the majority of the banking operations and wind up the remaining parts.

From 2013 to 2015, following the privatization of Austrian Anadi Bank AG (formerly Hypo Alpe-Adria-Bank AG) he has served as the Chief Executive Officer (CEO) for the new owners from India and UK. During this time, he reorganized the bank and transformed it from a non-viable credit institution to a private profitable bank. He has also served as restructuring Chief Risk Officer (CRO) and Chief Financial Officer (CFO) at a Slovene bank in Vienna in 2012-2013, and from 2009 to 2012 he has been appointed CEO at Amsterdam Trade Bank, a Russian/Dutch bank in Amsterdam, with the mission to change the previous business model into a trade and commodity finance bank profiting from the trade flows between Russia/CIS and Europe.

In the past he has acted as Non-Executive member in many organizations on the Board of Directors such as Austrian Hypo (Mortgage) Association, SREI Infrastructure Ltd, Amsterdam Trade Bank and RCB. Has also served as Managing Director (MD), Division Head of Global Markets and Division Head of Financial Institutions at Raiffeisen Zentralbank, Vienna and started his commercial banking career with Bank Austria, Vienna. Martin Czurda was born in Vienna, Austria, holds a Doctorate Degree (Dr.) in Economics and a Master's Degree (M.A.) in Business Administrations from the University of Economics, Vienna, Austria.



Konstantinos A. Dedes Founding Partner Dedes & Associates Law Firm

Mr. Dedes is founding partner of Dedes & Associates Law Firm. He is appellate attorney appointed at Athens Bar Association, High Court of Jurisdiction

and Council of State; he has great experience in practicing business and investment law in Greek and the international jurisdiction.

He is president of the Hellenic Society of International Law and International Relations, member of the Greek-Russian Chamber of Commerce, vice-president of the Greek- Kazakh Chamber of Commerce and Vice-president and founding member of the Greek-Eurasian Business Council. He has served as a senior Legal Counsel at the Ministry of Development, Competitiveness, Infrastructure, Transport and Networks.

Moreover, during his professional experience he served as a Legal Counselor to the Honorary Consulate of the Russian Federation in Corfu and the Ionian islands and to the UNESCO Group of Piraeus

and Islands.

He holds a Bachelor's Degree in Law from Bologna University, an LLM and a Master's Degree in Civil Law from Macerata University in Italy. He has also studied journalism in Urbino University, Italy.

Foreign Languages: English, French, Italian, Spanish, Russian.



Anthony Diamandakis Managing Director Global Co-Head Global Asset Managers Citi

Anthony is a Managing Director based in London and Global Co-Head of Citibank's Global Asset Managers franchise, the unit responsible for private equity, sovereign wealth and pension fund, family office and hedge fund clients within Citibank's corporate and investment banking division. His career has been focused on investment banking, having previously been a senior member of the Leverage Finance and Financial Sponsors Team at Credit Suisse which he joined through its acquisition of Donaldson, Lufkin & Jenrette, having started at Lazard Freres in 1996

Anthony has worked in the Americas and Europe and across product and industry sector competencies, having been involved in some of the most significant transactions in the EMEA region. His product experience has spanned leveraged finance, M+A advisory, IPOs, and derivatives.

He has also spent a significant amount of time in certain emerging markets, including Africa, the Middle East and Turkey, with a focus on working with both the international and regional private equity communities operating in these markets

F P G E

Francesco Drudi Principal Adviser, Country coordinator for Greece European Central Bank

October 1998 to present: European Central Bank

- •As of March 2016, ECB country coordinator for Greece
- •As of September 2016, Principal Adviser, Directorate General Economics
- •March 2014 March 2016, ECB country coordinator for Cyprus
- •July 2013 to September 2016, Head of Division, Fiscal Policies
- •February 2009 to July 2013, Head of Division, Monetary Policy Stance
- •April 2004-February 2009, Head of Division, Capital Markets/Financial Structure
- •June 2001-May 2004, Senior Adviser in the Monetary Policy Stance
- •June 2000-May 2001, Head of Section in the Monetary Policy Stance Division
- •15 October 1998-May 2000, Principal Economist in the Monetary Policy Division
- -November 1996-October 1998: World Bank
- -December 1990-October 1996: Bank of Italy, Research Department

EDUCATION

- -July 1995: Ph.D. in Finance, Stern School of Business, New York University (completed while at the Bank of Italy)
- -September 1988, Master of Philosophy in Business, major in

Finance, Stern School of Business, New York University
-February 1985: Laurea in Economia e Commercio, Universita'
Bocconi of Milano, Summa cum laude, thesis in International
Macroeconomics



Elena Duggar
Associate Managing Director - Credit
Strategy and Research
Chair of Moody's Macroeconomic Board
Moody's Investors Service

Elena Duggar is the Chair of Moody's Macroeconomic Board, which is charged with developing the macroeconomic forecasts for use in the rating process throughout the rating agency. Elena also manages the Research team in the Credit Strategy and Research group, which authors Moody's global macroeconomic outlooks, along with thematic research on macro and financial risk topics. Prior to assuming her current assignment, Elena served as Moody's Group Credit Officer for Sovereign Risk, covering the global sovereign ratings portfolio. Elena also served as a voting member of the company's Public Sector Credit Committee and Public Finance Franchise Committee, responsible for reviewing and approving sovereign and public sector rating methodologies.

Elena is a globally-recognized expert on sovereign defaults and the author of a large number of Moody's publications, including Moody's Global Macroeconomic Outlook, Moody's Sovereign Defaults Series, Moody's country ceilings methodology and default studies for the sovereign, sub-sovereign, and emerging market corporate sectors. Her research work is frequently cited in the Wall Street Journal, the Financial Times, Bloomberg, Reuters and leading financial media.

Elena joined Moody's in 2007 and previously was an Economist at the International Monetary Fund, where she analyzed financial system stability in the Monetary and Capital Markets Department among other things. She holds a B.A. in Economics from Bates College and a Ph.D. in Economics from the University of California at Berkeley.



Sabina Dziurman Director for Greece and Cyprus European Bank for Reconstruction and Development

Ms. Dziurman started working in Greece in 1979 in the tourism sector - she changed career

following an MBA at London Business School. She spent 12 years as a consultant for the development of viable commercial banking sectors in countries of the former Soviet Union. She focussed on banking and SME credit lines, mainly for EBRD but also for organisations such as DFID and World Bank.

In 2004, she became a staff member of EBRD, initially joining the Group for Small Business and later the Financial Institutions Group where she successfully led landmark transactions such as the rescue of Latvia's Parex Bank and the EBRD's first investment in Cyprus in the Bank of Cyprus.

Sabina was appointed Director for Greece and Cyprus at EBRD in July 2015 and has been based in Athens since September of that year.



George Galanakis President of the BoD Lampsa Hellenic Hotels SA

Mr. George Galanakis holds a Law and Political Sciences degree from the University of Athens. He

practiced Law for 15 years in Athens, specializing in maritime law, shipping finance and shipping litigation. He is a Board member of numerous Greek and foreign owned shipping companies. Mr. Galanakis has also vast experience in the hotel sector where he holds executive positions in hotel owning companies. He served as President/CEO of Hyatt Regency, a hotel and casino company, for the years 1994-2006 and 2011-2017.

Among others, he currently holds the position of the President of the Board of Directors in the Greek listed Company "LAMPSA Hellenic Hotels SA", a company which owns 6 hotels in Greece and Belgrade, the most known ones being the landmark hotel "Grande Bretagne", "King George", "Sheraton Rhodes" and "Hyatt Regency Belgrade".



Georgios Georgakopoulos Executive General Manager Piraeus Bank

Mr. Georgakopoulos is the Executive General Manager of Piraeus Bank and member of the

Executive Committee, Recovery Banking Unit (RBU), Divestments and Piraeus Real Estate, of as of September 2017. He has a long international banking experience having started his career in 1995 at Barclays Bank in London. In 2008 he joined Eurobank Romania (BancPost) where he took the CEO position in 2014.

In 2016 he assumed the position of CEO at 4finance, a market leader in the field of Digital Lending in Europe. Mr.Georgakopoulos is a graduate of Athens Law School , holder of an MBA (Glasgow) and has had extensive executive education at INSEAD, London Business School, IMD and the Joint Vienna Institute.



Plato Ghinos President Shaner Hotels

As President, Plato Ghinos is a key member of the Shaner Hotels management team. Plato joined

Shaner Hotels in 1995 and has since participated in the acquisition and development of multiple hotel and restaurant properties and progressed franchise relationships and negotiations with several well-known brands. Plato is the Managing Director of Shaner Italia and is responsible for expanding the company's hotel portfolio in Italy. Most recently, Plato was instrumental in forming a partnership with CS Hospitality in Athens, Greece to expand the hotel portfolio in Greece and Cyprus.

Plato previously served for 10 years as Executive Vice-President for Federated National, a real estate development group specializing in the management and development of more than 25 hotels, resorts, restaurants and apartment complexes. Plato has extensive experience in sales and marketing, as well as in hotel and restaurant operations.

A native of Athens, Greece, Plato came to the United States to

attend college, and worked for an international hotel group during graduate school. He received his B.A. in Business Administration from Coe College in Cedar Rapids, Iowa, and his M.B.A. at the American Graduate School of International Management – Thunderbird Campus in Phoenix, Arizona.

Plato is a member of several boards, including the MINA board for full-service Marriott's, University of Delaware's Hotel Restaurant & Institutional Management (HRIM) Advisory Board and the Hunter Hotel Investment Conference Advisory Board. He also served as a franchise advisory member for Marriott International's Fairfield Inn & Suites. He is currently on the MOXY brand board. Plato taught several classes as part of faculty staff at Pennsylvania State University School of Hotel, Restaurant and Recreation Management and has been a guest lecturer at various Universities and hotel investment conferences. He was honored as a Fall 2011 Conti Professor at the Pennsylvania State University School of Hospitality Management. He is a regular contributor to several industry publications including chapters in the books "Medical Tourism and Wellness" and "Strategic Management for Hospitality and Travel". Most recently he accepted an invitation to serve on the Old Dominion National Bank advisory board.



Apostolos Gkoutzinis Partner Milbank, Tweed, Hadley & McCloy LLP

Apostolos Gkoutzinis is a leading international capital markets lawyer and a partner in the

firm's Global Capital Markets Group in London. Apostolos has an exceptionally broad practice which covers several areas of international corporate and capital markets transactions including, leveraged finance, SEC-registered offerings, restructurings, recapitalizations and privatizations. He focuses primarily on U.S. federal securities laws, high yield debt offerings, and general debt and equity capital markets transactions.

He ranks as one of the leading individuals in the European corporate bond market, with particular experience and expertise in high-yield debt financings, refinancings and leveraged buyouts for companies, private equity sponsors and investment banks. He is also known for his expertise in a broad range of liability management, restructuring and equity transactions.

Apostolos is also one of the leading international lawyers in relation to Greece. In recent years, he has provided strategic legal advice to substantially all of the major banks and listed companies of the country, as well as private companies and foreign investors on matters relating to private and public capital, restructurings, refinancings, and other corporate finance transactions. Since 2005, has represented the issuers or the underwriters in most of the international and cross-border equity and debt offerings by Greek issuers.

Apostolos holds an LL.M. from Harvard Law School, a Ph.D. and an LLM from the University of London, and is a national scholar of the Law School of the Aristotle University of Thessaloniki. He was a Banking Law Scholar for Greece's prestigious National Scholarship Foundation for the years 1999-2003 and a Fulbright Scholar at Harvard Law School for 2004-2005.



Nikos Hadjos Director – Europe (Greece & Cyprus) International Hotel Development Marriott International

Nikos Hadjos is Director of International Hotel Development for Marriott International and is

based in Athens. He is heading the development efforts of all Marriott's brands in Greece and Cyprus.

Before joining Marriott in the headquarters for Middle East and Africa in 2013, Nikos worked for hotel investment companies in the Middle East such as Kingdom Hotel Investments and Abraaj Capital, as Vice President of Acquisitions, covering Middle East, Africa and Southwest Asia.

Nikos has also held positions within the fields of consultancy with industry experts HVS in New York and operations with Marriott and Intercontinental in New York. He is a graduate of the University of Guelph, Ontario and holds an MBA in Finance & Investments from City University of New York. He is also a member of the Royal Institute of Chartered Surveyors (RICS) in the UK.



Yannis Harizopoulos Partner McKinsey & Company Greece

Yannis Harizopoulos is a Partner in the Athens Office of McKinsey & Company. He serves financial institutions globally and leads McKinsey's Recovery

& Transformation Services in Greece focusing on turnarounds of distressed Greek companies.

Yannis holds undergraduate and graduate degrees in Electrical Engineering and Computer Science from the Massachusetts Institute of Technology



Amos Hochstein Senior Vice President Tellurian Inc.

Amos Hochstein is Senior Vice President for Marketing. Prior to joining the company in May 2017, he brought extensive energy markets

experience to the U.S. Government as the U.S. Special Envoy for International Energy Affairs.

As Special Envoy, Amos oversaw global U.S. energy foreign policy engagement. He led efforts to develop and implement Iran Sanctions; increase Europe's energy security through diversification of natural gas resources; promote global fuel switching to natural gas, and develop stronger natural gas markets throughout Asia and South Asia. In cooperation with the Department of Defense, led U.S. efforts to diminish terrorist groups' profits from energy assets.



Stefan Jekel
Head of International Listings
New York Stock Exchange

Stefan Jekel covers international listed companies at the New York Stock Exchange, a wholly-owned subsidiary of Intercontinental Exchange Group, Inc.

(NYSE:ICE).

As part of the NYSE's Global Corporate Client Group, Stefan Jekel is NYSE's New York-based team member responsible for global issuer coverage where he is responsible for maintaining the Exchange's relationships with more than 500 companies across 40 countries. His role includes consulting international companies to increase their understanding of the strategic benefits of an NYSE listing and the NYSE's service initiatives. Stefan Jekel joined the New York Stock Exchange in 2001.

Prior to joining the NYSE, Stefan Jekel has been Senior Associate with the New York office of PricewaterhouseCoopers LLP where he specialized on international clients seeking to resolve cross-border financial reporting and valuation issues.

Stefan Jekel holds a Master of Business Administration from New York University (USA).

Arnaud Jossien is a Managing Director at BNP Paribas, Corporate Finance EMEA. He has over 19 years of professional experience in both M&A and Equity Capital Markets. Arnaud has been covering the Greek market for more than 10 years, successfully advising numerous clients (corporates, financial investors, State entities) across all sectors; his recent transactions include buy-side mandates in Greece and disposal of Greek subsidiaries in neighboring countries.



Morven Jones Managing Director, Head of EMEA Debt Capital Markets Origination Nomura

Based in London, Morven Jones joined Nomura in October 2008 after 15 years at Lehman Brothers

and is Managing Director and Head of EMEA Debt Capital Markets Origination. Previously, he worked in Lehman Brothers Debt Capital Markets group in a number of roles including Head of European corporate client coverage and Head of sovereign, supranational and agency coverage and spent three years from 2005 as Chief Operating Officer for Lehman Brothers' Investment Banking division in Europe.

He has extensive experience in the capital markets having worked on financing transactions for the world's major public sector and corporate borrowers including BP, Carlsberg, Diageo, GlaxoSmithKline, GDF Suez, RWE, Shell, Vodafone, Agence France Trésor, UK Debt Management Office, Belgium, Netherlands, Portugal, the World Bank, KfW, European Investment Bank, European Financial Stability Facility and European Stability Mechanism.

Prior to joining Lehman Brothers, Morven worked at Credit Suisse First Boston in London.

He holds a BSc in Management Sciences from the University of Manchester Institute of Science and Technology.



Arnaud Jossien Managing Director BNP Paribas

Arnaud Jossien is a Managing Director at BNP Paribas, Corporate Finance EMEA. He has over 19 years of professional experience in both M&A and

Equity Capital Markets. Arnaud has been covering the Greek market for more than 10 years, successfully advising numerous clients (corporates, financial investors, State entities) across all sectors; his recent transactions include buy-side mandates in Greece and disposal of Greek subsidiaries in neighboring countries.



Nikolaos V. Karamouzis Chairman, Eurobank Ergasias S.A. Chairman, Hellenic Bank Association

Mr. Nikolaos Karamouzis is Chairman of the BoD of Eurobank Ergasias S.A. and Chairman of the BoD of the Hellenic Bank Association (HBA). At

Eurobank he is also Chairman of the Strategic Planning Committee and Member of the Risk Committee and Nomination Committee. He is Member of the Legal Council and BoD Member of Eurobank Cyprus Ltd. He is Vice Chairman of the Hellenic Federation of Enterprises (SEV), Chairman of the Hellenic Advisory Board, South East European Studies at Oxford (SEESOX), Oxford University, Advisory Board Member of diaNEOsis, Vice President of A.D.R. PROMOTION ORGANISATION – ADRO, BoD Member of Onassis Foundation, Board Member of Foundation for Economic and Industrial Research (I.O.B.E.), Member of the Advisory Board of the Humanitarian Organization "Apostoli" by the Holy Archdiocese of Athens. He is Emeritus Professor, University of Piraeus in Greece.

He holds a Bachelor in Economics, University of Piraeus, a Master Degree in Economics, American University, USA and Ph.D. in Economics with specialization in Monetary Policy and International Finance, Pennsylvania State University, USA.



Constantine Karides Partner Reed Smith

Constantine is a partner in Reed Smith's Financial Industry Group. Constantine counsels companies and funds in a wide range of corporate matters

including private equity investments, restructurings, corporate governance, and securities. Constantine has worked with entities across the corporate growth cycle from early stage private companies to established publicly traded entities. He also has considerable cross-border experience and acts for foreign companies operating in the United States.

He manages the firm's relationship with various investment funds and has developed a strong reputation advising them, in particular, on distressed credit and special situations transactions. Constantine also has a significant commercial finance practice representing lenders, funds, and other financial institutions in corporate finance matters, including in respect of workouts and reorganizations. In this regard, Constantine spent the early part of his career as an active commercial and bankruptcy practitioner, appearing in courts throughout the United States. Constantine's corporate, funds and finance experience has covered numerous industries including

shipping and transportation, defense, media and entertainment, retail, food and beverage, heavy manufacturing, life sciences and commercial real estate.

Professional Affiliations: Member, New York Bar Association Member, New Jersey Bar Association Member, Association of the Bar of the City of New York.



Aristotelis Karytinos Chief Executive Officer NBG Pangaea REIC

Dr. Aristotelis Karytinos is the Chief Executive Officer of NBG Pangaea REIC a leading real estate investment company in the region with assets

of € 1.7 bn in Greece, Italy and SEE. He possesses long standing experience in investment and banking through key positions both in the public and the private sectors. His experience spans over the retail and corporate lines of business, having set up one of the most successful private mortgage lending units in Greece as well as a significant number of investment and service providing companies in the real estate sector, both in Greece and Central and Southeastern Europe. Prior to his current position Dr. Karytinos was for 6 years the General Manager - Real Estate of the National Bank of Greece Group. Before joining the NBG Group, he held senior positions within Eurobank EFG Group, including Head of Group Real Estate, Head of Mortgage Lending and CEO of Eurobank Properties REIC, a company which he led into a successful IPO in 2006 and a subsequent rights issue in 2007, raising in total approximately €450 m. In the past, he served for several years as senior manager in companies of the public and private sector. Aristotelis Karytinos holds a Doctorate (PhD) in Finance from the University of Warwick, UK and is a Fellow of RICS. He was a lecturer at the post graduate real estate programme of the Athens University of Economics and Business and has published a significant number of articles in the Greek financial and real estate specific press as well a number of academic papers.



Antonios J. Kerastaris Group CEO INTRALOT

Mr. Antonios Kerastaris is the Chief Executive Officer of the INTRALOT Group and an Executive Member of the Board of Directors.

He joined the INTRACOM Group in 2008 and prior to his current position he was INTRALOT Group Chief Financial Officer since February 2014, Chief Executive Officer at hellas online between August 2009 until January 2014 and Chief Financial Officer at hellas online since April 2008.

In his 21 years of working experience he has held a number of senior management executive positions in large multinational companies such as Procter & Gamble, Hilton, Mercedes and OTE Group of Companies. Mr. Kerastaris holds a degree in Business Management from the Athens University of Economics. He is married and father of two children.



Alexandra Konida Chief Financial Officer Public Power Corporation S.A.

Alexandra Konida is the Chief Financial Officer of Public Power Corporation (PPC). She is also a member of the Board of Directors of PPC Finance

and PPC Elektrik.

Ms Konida joined PPC in 2008 and prior to her appointment as CFO, she was the Director of Treasury and Investor Relations Department. She has previously held senior positions in corporate and investment banking in international financial institutions and she has also held CFO and Treasurer positions in a large Greek industrial group.

Ms Konida holds a Diploma in Electrical and Computer Engineering from the National Technical University of Athens and an MBA degree from INSEAD. She is a member of the Technical Chamber of Greece and a member of the Women in Business Committee of the American-Hellenic Chamber of Commerce.



Harrys Kosmatos Head of Strategy & Business Development Tsakos Energy Navigation, Ltd. (TEN)

Harrys begun his career in 1994 with Elka Shipping (London) Ltd., a large dry bulk and tanker operator and in 1995 joined the Shipping Banking Group of

the Commercial Bank of Greece as a credit analyst in the bank's London office. In May of 1997 he moved to New York to join AMA Capital Partners (formerly American Marine Advisors, Inc.) a maritime investment bank, where he specialized in corporate workouts, project structuring, capital raisings and other merger & acquisitions advisory assignments. In the summer of 2004, he moved back to Greece after 22 years of leaving abroad, and joined Tsakos Energy Navigation, Ltd. (TEN), a New York Stock Exchange listed tanker company to develop the company's corporate finance activity and liaise with the company's investor base particularly in the US and Europe.

Harrys holds a BA (Hons) in Classical Studies & Politics from the University of London (Queen Mary) and an MSc in Shipping, Trade & Finance from London's City University (Cass Business School). In 2001, Harrys completed an executive corporate finance and accounting program at Columbia Business School in New York while during his tenure in TEN, he has been a frequent speaker in various conferences across North America, Europe and the Middle East.



Vassilis Kotsiras Head of Funding Solutions and Structured Finance National Bank of Greece

Vassilis Kotsiras is heading the Funding Solutions and Structured Finance Division at National Bank

of Greece since 2015. He has more than 12 years of working experience in the banking sector in London and Athens specializing in Investment Banking and Treasury Solutions. He has been involved in a number of corporate and financial institutions funding transactions and has a deep knowledge of structured finance

instruments and techniques.

He holds a B.A. in Economics from Athens University of Economics and Business, and an M.Sc in Management from the Cass Business School.



Dimitrios Kyriacopoulos Executive Vice President ElvalHalcor SA.

Mr. Kyriakopoulos is a graduate in Business Administration of The Athens University of Economics and Business Studies and holds a

degree in Business studies from the City of London College and in Marketing from the British Institute of Marketing.

He serves as Executive Vice President of ElvalHalcor SA. and as Executive Vice President of Cenergy Holdings SA

He joined Viohalco in 2006, and since then he has held various managerial positions, including Chief Financial Officer of Viohalco and Vice President of non-ferrous metals. Prior to joining Viohalco, he had a long career with Pfizer/Warner Lambert, serving as President Europe/ Middle East/ Africa of Adams (Pfizer's Confectionery Division), as Warner Lambert's Regional President Consumer Products Italy, France and Germany, Regional Director Middle East/ Africa and Chairman and Managing Director of Warner Lambert Greece. He has also been Deputy Managing Director of Hellenic Duty Free Shops.



Constantinos Lambadarios Managing Partner Lambadarios Law Firm

Constantinos is the managing partner of the firm and heads the Mergers and Acquisitions and Competition law Practice Group of the firm.

He has worked on all types of corporate transactions including privatizations, share purchase transactions, asset purchases, restructurings, mergers (domestic and cross border), acquisitions, spin offs, formation of Joint Ventures and disposals. A large proportion of Constantinos's work is in relation to cross-border or multi-country transactions. He led the team at LLF in the first ever CBM to be completed under Greek law and since then he has advised clients in completing complicated cross border mergers.

He also acts for private equity funds and multinational corporations in contested public and private M&A acquisitions advising various private equity funds on MBO's/LBO's and IPO's.

He has in depth experience on complicated Due Diligence exercises and leading projects to financial close for financial institutions and a wide array of institutional investors on corporate share purchase and asset purchase transactions in areas such as banking, NPL's, Oil and Gas, tourism and hotel management, mining, insurance, food industry, software development, wood and pulp production, payment systems, IT infrastructure, transportation, train rolling stock, real estate and REICs, energy, renewables, music/media industry and others.

Bob Liao Managing Director Global Co-Head of Structured Credit and Securitized Trading Citi



Petros Char. Machas Founder and Managing Partner Machas & Partners

Petros Machas is the Founder and Managing Partner of Machas & Partners, one of the most dynamic and fast growing law firms in Greece.

He has studied the law in Greece (LL.B.), Germany (LL.M. – hons) and the US (PIL - Non degree). Before establishing Machas & Partners, in 2011, Petros Machas was a Senior Associate in one of the oldest law firms in Greece, handling several complex commercial deals and high-profile cases both in Greece and abroad. In his career, Petros Machas has developed a strategic pro-business approach and has earned the respect of his peers and clients for his solid, proactive and effective multi-jurisdictional practice.

Machas & Partners is acknowledged for its cross-border litigation practice and for providing high quality services in demanding and sophisticate corporate deals. Its experience spans M&As, real estate, privatizations and energy, as well as capital markets, banking and finance matters including syndicated loans, convertible & HY bonds, debt restructuring, asset or trade finance in the fields of real estate, concessions, energy etc.

Petros Machas has spoken at numerous international conferences on the legal framework for investments in Greece, Real Estate Projects and PPPs and has been the advisor to the Greek Ministry of Development for drafting the New Investment Law.



Yannis Manuelides Partner Allen & Overy

Yannis Manuelides is a London-based partner with Allen & Overy's banking and finance department.

Yannis has had a long involvement with Greece's debt markets since the country issued its first fixed rate bond in the 1990's. He worked in first wave of bank syndicated lending, the first bonds issued by all major Greek banks, the first sovereign securitisations, the legislative design and then the execution of the first securitisations by the Greek banks, the design of the Greek bond loans, a few of the landmark infrastucture projects, the first sale of NPLs, the design and issue of the first covered bonds and some of the first leveraged and acquistion finance facilities.

Yannis acted for the Steering Committee of Private Creditors on the €206 billion private sector debt Greek debt restructuring (PSI). When capital controls were imposed in Cyprus and Greece Yannis advised a syndicate of international banks on the management of their exposure to the respective countries. In 2014 and again in 2017 Yannis worked on the Greek government bond issuances and associated liability management exercises.

Yannis qualified as a solicitor in the UK. From 1992 to 1997 he worked in France where in 1994 he also became a member of the

Paris bar.

Yannis studied philosophy in the USA (BA Princeton University 1980, MA University of Chicago 1983) and law in the UK (BA University of Cambridge 1985).



Christos Megalou
Chief Executive Officer & Executive Board
Member of the Board of Directors
Piraeus Bank SA.

Mr. Christos Megalou is Chief Executive Officer (CEO) and Executive Board Member of the Board

of Directors of Piraeus Bank SA. From 2013 to 2015 he was Chief Executive Officer (CEO) of Eurobank Ergasias SA. On 2015 and 2016 he acted as a Senior Advisor of Fairfax Financial Holdings in Toronto and London and from May 2016 was engaged as Senior Advisor of Advent International in London.

Dr. Megalou held senior positions at Credit Suisse Investment Banking for over 16 years in London, UK.

He was elected, for two consecutive runs, Chairman of the Hellenic Bankers Association in the UK (2010-2013), Deputy Chairman of the Hellenic Bank Association in Greece (2013-2015), Deputy Chairman of the British Hellenic Chamber of Commerce in Greece (1993-1997), Distinguished Fellow of the Global Federation of Competitiveness Councils (GFCC) in Washington USA (since 2016).

He graduated with a BSc of Economics from the University of Athens (1981) and holds an MBA in Finance from Aston University in Birmingham, UK (1982).



Piotr Mietkowski Managing Director BNP Paribas

Piotr Mietkowski is a Managing Director at BNP Paribas, Head of Corporate Finance CEE, CIS & Israel. He has over 20 years of professional experience

and has successfully advised numerous diversified clients (e.g. corporates, private equities, State entities, entrepreneurs) across wide range of transactions, both in private sector and in public space.

He has been acting as an advisor to HFSF for the recapitalization of Greek banks in 2013 and, more recently, to certain Greek banks in their capital raising; he is currently advsing HRDAF on the privatization of Athens International Airport.



Virginia Murray Partner Watson Farley & Williams

Virginia Murray is a partner in the firm's Project & Structured Finance Group and head of the Greek law corporate, projects and finance practice of the

Athens office. She joined WFW in 2007 after ten years at a major Greek commercial law firm and specialises in acquisitions and financing in the infrastructure and energy sector, as well as real estate, corporate M&A, insurance and finance deals in Greece for Greek and foreign investors and banks.

She is described in the two largest global legal reviews as "extremely

capable when it comes to drafting complex structures" and "widely admired for her transactional expertise..., especially on cross-border mandates".

Virginia graduated in Law from Cambridge University in 1989 and practiced as a barrister in London for five years before moving to Athens and qualifying as a Greek lawyer in 1998.



Pavlos Mylonas Chief Executive Officer National Bank of Greece

Pavlos Mylonas was appointed Chief Executive Officer of National Bank of Greece in July 2018. He joined NBG in 2000 and served, inter alia, as

Deputy CEO, CRO and Head of Strategy.

He worked on the staff of the OECD from 1995 to 2000, and at the International Monetary Fund from 1987 to 1995. In the years 1985-1987, he was visiting Assistant Professor at the Department of Economics in Boston University.

He holds a Bachelor of Science in Applied Mathematics-Economics (Magna cum Laude and Phi Beta Kappa) from Brown University, as well as a Master of Arts and a Ph.D. in Economics from Princeton University.



Evangelos Mytilineos Chairman and CEO MYTILINEOS S.A.

Evangelos Mytilineos is the Chairman and CEO of MYTILINEOS S.A., one of Greece's leading industrial groups.

Born in Athens in 1954, Mr. Mytilineos holds a BSc in Economics from the University of Athens and an MSc in Economics from the London School of Economics.

In 1978 he took over the family business, which was founded in 1908 representing metal and steel product manufacturers, whereas in 1990 he established MYTILINEOS Holdings Group, which has evolved into the largest private group in Greece in the sectors of power and gas, metallurgy and mining, and EPC projects, with a turnover of more than USD 2 billion in 2017.

Through strategic decisions, he expanded the company's operations by acquiring the majority of the shares of the listed specialized construction company METKA S.A., as well as Aluminium of Greece, eventually making it the largest vertically integrated alumina and aluminium producer in Europe. In the early 2000s, MYTILINEOS Group entered the energy sector with Protergia being the Group's flagship company.

In 2017, a wide corporate transformation was approved by a vast majority in the General Meetings of MYTILINEOS Group and METKA, through which all main subsidiaries METKA, Aluminum of Greece and Protergia merged into a single corporate entity, MYTILINEOS SA. Moreover, 2018 featured the acquisition of EP.AL. ME. S.A., operating in industrial production, processing and trading of metals, as well as the full absorption of M&M Gas S.A.

Today, Evangelos Mytilineos is Vice President of the Hellenic Federation of Enterprises (SEV), simultaneously serving as President

of SEV's Energy Committee.



Panos Papazoglou CESA Accounts Leader / South Cluster Leader / Country Managing Partner EY

Panos Papazoglou is the Managing Partner in Greece since July 2010. Effective January 2011 he

also holds the role of the CESA South Cluster Leader and effective July 2018 the role of the CESA Markets Leader as well. He has served as Head of Assurance in Ernst & Young Romania for two years and focused on the energy and technology sectors. He has also served as CMP and Head of Assurance in Bulgaria for three years.

Panos Papazoglou joined Ernst & Young in 1988 and is based in the Athens office. He is a Qualified Accountant in Greece and Romania. He has extensive exposure to the international environment. Managed cross - cultural teams, in a number of sizeable assurance and advisory projects. He has sound management experience and supervisory skills gained over the 30 years of being involved in the accounting and audit profession.

His technical experience is a combination of engagements across a wide range of services including financial audits, privatizations, initial public offerings and offerings of shares. He has participated in numerous engagements involving / leading multicultural teams as well. Financial audits on a number of European Commission funded projects in Greece. Panos was leading these financial audits executed in a number of public and non-public sector companies.

He is a member of the BoD of American Hellenic Chamber of Commerce, member of the BoD of the Institute of Economic and Industrial Research and also member at the CEO Clubs and Endeavor.



Julien D. Petit
Managing Director
EMEA Financial Institutions Group
Goldman Sachs

Julien covers financial institutions across Europe. He is Head of FIG EMEA M&A and Co-Head of FIG

EMEA Banks Coverage. He joined Goldman Sachs in 1999 as an analyst in the Financial Institutions Group within the Investment Banking Division in London. Since 1999, Julien has worked on a number of landmark transactions for European financial institutions, including large mergers and acquisitions transactions and equity financings. He was named managing director in 2009.

Julien earned an MSc from Ecole polytechnique, France, in 1999.



Aristides J. Pittas Chairman & CEO Euroseas Ltd.

Aristides J. Pittas is the Chairman of the board and CEO of Euroseas since its inception on May 5, 2005. He is also the founder and President

of Eurobulk Ltd, a ship management company, Eurotrade, a ship operating company, and Eurochart S.A., a shipbroking company, since 1995 and 1997 respectively for the latter two.

From September 1991 to December 1994, Mr.Pittas was the Vice President of Oceanbulk Maritime SA, a ship management company. From March 1990 to August 1991, Mr.Pittas served both as the Assistant to the General Manager and the Head of the Planning Department of Varnima International SA, a shipping company operating tanker vessels. From June 1987 until February 1990, Mr. Pittas was the head of the Central Planning department of Eleusis Shipyards S.A. From January 1987 to June 1987, Mr. Pittas served as Assistant to the General Manger of Chios Navigation Shipping Company in London, a company that provides ship management services. From December 1985 to January 1987, Mr. Pittas worked in the design department of Eleusis Shipyards S.A. where he focused on shipbuilding and ship repair.

Mr. Pittas has a B.Sc. in Marine Engineering from University of Newcastle M Upon-Tyne and an MSc in both Ocean Systems Management and Naval Architecture and Marine Engineering from the Massachusetts Institute of Technology.



Stathis Potamitis Partner Potamitis Vekris

Stathis has a broadly based transactional practice and has acted in numerous cross-border mergers and acquisitions across South-East Europe. He

has worked on legislative and regulatory issues of the capital and derivatives market, financing and banking issues, international arbitration and corporate transactions and restructurings. As member of the Hellenic Corporate Governance Council he has participated in the preparation of the Hellenic Corporate Governance Code and the drafting of special good corporate governance practices for unlisted and family enterprises.

He has recently worked on insolvency issues and other prebankruptcy procedures and the regulation of the Non Performing Loans (NPLs) market. Stathis has been involved with corporate restructuring, bank resolution, liquidation of investment service firms and bank recapitalisation. He has been dealing on an ongoing basis with the carve out of the Greek banking operations of a major Cypriot Bank after the Cyprus bail-in in 2013. He has contributed to NPL legislation and the recapitalisation regulatory framework. He was recently engaged as an expert by the EBRD in support of its advice on the formation of an insolvency profession in Greece.

Stathis is a member of the Review and Advisory Judge Co Project, developing Principles and Guidelines for cross-border cooperation in insolvency cases, and National Correspondent for the ELI Rescue of Business in Insolvency Law initiative. He is an INSOL International Fellow, a Fellow of the American College of Bankruptcy and a member of the International Insolvency Institute. He is also a member of a group of experts formed by the European Commission for issues regarding the rescue of businesses.

Admissions

Thessaloniki Bar, 1992: Athens Bar, 2000: New York Bar, 1987

Areas of expertise

Banking and Capital Markets Law: Corporate Law, M&A: Bankruptcy Law and Restructuring

Languages Greek, English, French

Education

University of Toronto, Canada, LLB, 1986: University of Toronto, Canada, BA, 1979:University of Toronto, Canada, MA, 1991: University of Paris IV, Eleve Titulaire



Mathios Rigas Chief Executive Officer Energean Oil & Gas

Mr. Rigas is a founding shareholder of Energean Oil & Gas. He is a Petroleum Engineer with a combination of oil & gas and investment banking experience.

Prior to setting up Energean Oil & Gas, Mr. Rigas spent 18 years in investment banking and has experience in Private Equity investments in oil & gas, project finance and shipping. Between 2001 and 2007 Mr. Rigas set up, and became the Managing Partner of, Capital Connect Venture Partners, a Greek investment fund. From 1999 until 2001, Mr. Rigas managed Piraeus Bank's Shipping Investment Banking division.

As Vice President of Shipping, Energy & Project Finance at Chase Manhattan Bank in London (1993-1999), Mr. Rigas arranged financing in excess of US\$5 billion, mainly in the oil & gas sector.

He holds a Degree in Mining and Metallurgical Engineering from the National Technical University of Athens and an MSc / DIC Degree in Petroleum Engineering from Imperial College.



David Schamis Founding Partner & Chairman of the Investment Committee Atlas Merchant Capital LLC

Mr. Schamis is Founding Partner and Chairman of the Investment Committee at Atlas Merchant

Capital LLC, an investment firm focused on financial services, and is based in New York. Previously, Mr. Schamis worked at J.C. Flowers from 2000 to January 2014, most recently as a Managing Director and member of the Management Committee. Mr. Schamis joined J.C. Flowers at its inception and has had significant experience investing in North America, South America, Europe and Asia. His day-to-day responsibilities included transaction and sourcing execution, portfolio company monitoring and firm operations. Prior to J.C. Flowers, Mr. Schamis worked in the financial institutions investment banking group at Salomon Smith Barney LLC from 1995 to 2000.

Mr. Schamis is currently a member of the Board of Directors of South Street Securities Holdings Inc., Praxia Bank (formerly Credicom Consumer Finance S.A.), Panmure Gordon & Co. PLC and Talcott Resolution. He was previously Chairman of the Board of Directors of Fox-Pitt Kelton and Ascensus Retirement Services (formerly Crump Group, Inc.). He also served on the Board of Directors for Somerset Re Ltd., Affirmative Insurance Holdings, Inc., Symetra Financial Corporation and MF Global Ltd. In 2007 and 2008, Investment Dealers' Digest magazine named Mr. Schamis to its "40 Under 40" list.

A native of Plainview, New York, Mr. Schamis earned a Bachelor of Arts degree in Economics from Yale University. He served as Co-Chairman of the Class of 1995's Reunion Gift Committees in 2005,

2010 and 2015. Mr. Schamis is currently a member of the Executive Committee of the board of Yale College Alumni Fund. Mr. Schamis remains active in his community and has coached football and lacrosse at various levels.



Takis Solomos
Co-Founder
First Athens Corporate Finance

Takis since 2011, is a co founder of First Athens Corporate Finance, a boutique Investment Banking and Venture Capital management Firm.

First Athens manages Elikonos Jeremie SCA SICAR a Euro 17 million ICT fund investing in Greece.

Takis has significant investment experience (7 years with Global Finance and Vectis Capital) in start ups, mature businesses and LBO deals in Greece, the Balkans and West Africa. He has gained significant operating experience from his tenure as a General Manager of a major Logistics Business (turnover in excess of € 250 million) and as COO of a major Media Group with operations in Greece and the Balkan region. Started career in the UK with Arthur Andersen (audit & corporate finance). In 2009 he co-founded First Athens Corporate Finance an independent boutique corporate finance firm. Studied in the UK, holds a MBA from Sheffield business school.



Spyros Spyropoulos Senior Advisor Oaktree Capital Management

Mr. Spyropoulos is a Senior Advisor at Oaktree Capital Management with a focus on South East Europe. His current investments include real

estate, hospitality, shipping and aircraft leasing. Prior to joining Oaktree in 2012, he spent his career in corporate and investment banking including four years at BNP Paribas, where he run the Greek team, and four years at Goldman Sachs in New York, lastly with the Technology, Media & Telecom group. Other stints include Bank of America Merrill Lynch, and Bear Stearns. Mr Spyropoulos holds a Diploma in Electrical and Computer Engineering from the National Technical University of Athens, a MS in Electrical Engineering from the University of Michigan at Ann Arbor, and a MBA from Columbia Business School, all with distinction.



Nikos Stathopoulos Managing Partner BC Partners

Mr. Stathopoulos is a Senior Partner of BC Partners, one of the world's leading Private Equity firms with over \$17 billion of funds under management,

based in London. He has over 11 years experience in private equity.

Prior to joining BC Partners, Mr. Stathopoulos was a Partner at Apax Partners where he spent seven years working on large buy-out transactions in 10 European countries. At Apax, Mr. Stathopoulos led, among others, the €1.6 billion acquisition of TIM Hellas, Greece's wireless telecom operator. Prior to Apax, Mr. Stathopoulos spent three years as a management consultant with the Boston Consulting Group in London.

Mr. Stathopoulos is Chairman of the Board of Regency Entertainment

(Hyatt Regency) and of Migros Turk. He is a member of the Harvard Business School European Leadership Board, the Athens University of Economics & Business (AUEB) Business Advisory Board and the European Venture Capital Association Buyout Committee. Mr. Stathopoulos is also a Visiting Professor of Entrepreneurship at the AUEB's MBA International Program.

Mr. Stathopoulos holds an MBA from Harvard Business School, where he was awarded an International Scholarship, and a degree in Business Administration with Highest Distinction from Athens University of Economics & Business.



Thor Talseth Managing Director AMERRA Capital Management LLC

Thor A. Talseth is a managing director at AMERRA Capital Management where he co-manages the PE strategy and is a voting member of the investment

committee. As a former senior executive of public and private agri businesses Mr. Talseth brings a hands-on approach to investing in and adding value to portfolio companies.

Prior to joining AMERRA in 2015 Mr. Talseth was founding partner and managing director of Neptune Partners, an investment management and advisor company focused on the international seafood and aquaculture industry.

Mr. Talseth has more than 20 years of experience from the international seafood and aquaculture industry as investor, senior executive and as a sector focused senior investment & corporate banker.

Mr. Talseth has been a speaker at and organized industry focused investor conferences in New York, Chicago, London, Oslo, Hong Kong and Singapore.

Mr. Talseth is the Chairman of the Board of Andromeda Group and Biomega Group.



Apostolos Tamvakakis Chairman of BoD & Managing Partner EOS Capital Partners

Mr. Tamvakakis is the Chairman and Managing Partner of EOS Capital Partners Alternative Investment Fund Manager, the investment

manager of a private equity fund "EOS Hellenic Renaissance Fund". He holds the positions of Vice Chairman of Gek Terna, Member of the BoD of Quest Holdings and Member of the BoD of Euroseas Ltd .

He has served as CEO of National Bank of Greece, Vice Chairman of Piraeus Bank, Head of Strategy and Business Development on the management team of the Geneva-based Latsis Group, Chairman and Managing Director of Lamda Development, Deputy CEO of National Bank of Greece, Deputy Governor of National Mortgage Bank of Greece, Deputy General Manager of ABN AMRO Bank, Chairman of AVIS (Greece). He has been the Chairman or member of many Boards and Committees to several companies.

He is a graduate of the Athens University of Economics and holds an M.A. in Econometrics from the Saskatchewan University in Canada.



Artemis Ch. Theodoridis
Deputy CEO - Non-Performing Loans and
Treasury Management
Alpha Bank

He was born in 1959 in Athens.

He studied Economics in the Athens University of Economics and Business and holds an MBA from the University of Chicago.

He is Deputy CEO, responsible for Non-Performing Loans and Treasury Management. He is member of the Board of Directors of Alpha Bank.

Prior to joining the Alpha Bank group he worked for Merrill Lynch Capital Markets in London and New York.



Bob M. J. M. Traa Independent Economist

Formerly with the International Monetary Fund, including 3 years as Head of the Resident Office in Athens, Greece (2010-2013).

Bob M. Traa was born in the Netherlands, where he was educated at Nijenrode University before completing a Doctorate in Economics at the University of Oregon in the USA. He then worked at the IMF for over 33 years before becoming an independent economist, based in Washington DC. He currently contributes weekly "Notes for Discussion; Essays on the Greek Economy" every Sunday in the Kathimerini newspaper.

Mr. Traa has deep experience with countries passing through an economic crisis, including in Argentina, Brazil, Ecuador, Greece, and Spain. He also was mission chief of IMF missions to Germany, Switzerland, and Sweden, among other countries. In 2009, Mr. Traa led the IMF mission to Greece that warned about unsustainable debt levels and problems with data reporting, followed by his 2010 assignment to open the resident office in Athens when the crisis started.



Dimitrios Tsakonas Alternate Director General Public Debt Management Agency (PDMA)

Dimitrios Tsakonas is Alternate Director General, Public Debt Management Agency (PDMA), since Jan 2018.

Before he served as Director of Funding & Portfolio Management Directorate, PDMA, Feb 2015 – Jan 2018.

Expert and Head of Department A', Public Debt Directorate, Ministry of Finance (MoF), March 2009 – Feb 2015.

Expert, Portfolio Management Department, PDMA, Oct 1999 – March 2009

Expert, Department A', Public Debt Directorate, May 1995 – Oct

National School of Public Administration, Dec 1992 – May 1995 Mobil Oil Hellas S.A.: June 1989 – March 1992

Greek Army: Officer, June 1986 – Oct 1988.

Mr Tsakonas received MSc in Banking and Finance, Athens University of Economics and Business, in 1999, is a graduate of the Greek National School of Public Administration in and he is degree in Mathematics, University of Ioannina, in 1986.



Stamatis Tsantanis Chairman and CEO Seanergy Maritime Holdings

Stamatis Tsantanis is the Chairman and CEO of Seanergy Maritime Holdings (NASDAQ:SHIP). He has more than 19 years of experience in senior

shipping and finance positions. Stamatis joined Seanergy in 2012 and led its reorganization and significant fleet growth into a prominent Capesize drybulk company of more than 1.7 million dwt. Prior to joining Seanergy, he served as Group CFO of Target Marine and managed its corporate and financial strategy. Stamatis previously served as the Chief Financial Officer and Director of Top Ships Inc. from its initial listing on NASDAQ to its growth as a major tanker owner of a fleet of 2.5 million dwt. Prior to that, he was an investment banker at Alpha Finance, a member of the Alpha Bank Group, with active role in a number of major shipping corporate finance transactions in the US capital markets.

Stamatis is a fellow of the Institute of Chartered Shipbrokers and holds a Master's degree in Shipping Trade and Finance from Cass Business School in London and a Bachelor's degree in Shipping Economics from the University of Piraeus.

S M H Ir

Spyros Tsiloglou Managing Director Head of Greece and Cyprus Investment Banking and Capital Markets Credit Suisse International

Spyros Tsiloglou joined Credit Suisse in 2015 as Head of Greece and Cyprus in our Investment Banking and Capital Markets Division. He previously worked for Goldman Sachs where he was responsible for covering Greek clients across the Sovereign, Financial Institutions and Corporate space including Shipping.

Spyros graduated from Athens College and holds an MEng in Mechanical Engineering from University College London and an MSc in Shipping, Trade and Finance from Cass Business School.

His experience spans across corporate financings (debt and equity), M&A, risk management, and corporate debt restructuring having executed a number of transactions for some of the largest Greek clients, most notably:

- •the 2009, 2010 and 2014 equity capital increases of National Bank of Greece
- •all of Piraeus Bank's equity capital increases since 2006
- •a number of M&A transactions for the National Bank of Greece (including the sale of UBB to KBC and of Vojvodjanska Banka to OTP)
- •a number of M&A transactions for the Eurobank group (sale of Turkey, Poland and announced mergers with Alpha Bank and NBG)
 •the sale of Postbank to Eurobank, acting for the Hellenic Financial
- •corporate M&A activity including MOH's acquisition of Shell Hellas, Deutsche Telekom's acquisition of 40% and most recently 5% in OTE, and the sale of Ocean Rig to Trans Ocean (announced)
- •a number of bond financings by the Hellenic Republic, the Republic of Cyprus, Greek and Cypriot banks and corporates

Stability Fund

•NBG's tender offer for and de-listing of Ethniki Insurance shares (2009)



George Tziallas
Secretary-General for Tourism Policy and
Development
Ministry of Tourism, Greece

George Tziallas holds a Diploma in Civil Engineering (University of Patras, Greece) and a Master's

Degree (M.Sc.) in Urban and Regional Planning from the University of Tennessee at Knoxville, USA.

He has a twenty-five year professional experience in management consulting, specializing in the fields of local and regional development, tourism development and planning, as well as in the management and evaluation of EU Programmes and projects in Greece and abroad.

George has recently been elected as Vice-Chair of the OECD Tourism Committee. He has worked in senior positions in management consulting firms for more than twenty years, and served as a Member of the Board of Directors of the Hellenic Association of Management Consulting Firms (SESMA).

He has been the project manager of large-scale technical assistance projects at national and EU level and has excellent knowledge of the Greek public administration procedures, as well as of the EU Structural Funds context.



Konstantinos Vassiliou is heading Group Corporate and Investment Banking (GCIB) and is an Executive Member of the Board of Directors of Eurobank. He is responsible for the Corporate Banking Units, as well as for the specialized units of Shipping, Structured Finance, Global Transaction Banking, Eurobank Equities, Investment Banking & Principal Capital Strategies and Loan Syndications & Debt Capital Markets on a group basis. Mr. Vassiliou is also member of the Board of Directors of Eurobank Factors, Eurobank Equities and Athens Exchange Group.

Before joining Eurobank in late 2005, Mr. Vassiliou was Country Manager for Greece, Cyprus and the Balkans region at Bank of Tokyo-Mitsubishi, based in London. Having more than 20 years of experience in Corporate & Investment Banking, he has been actively involved in most major M&A transactions and Debt Financings completed in Greece and Southeastern Europe and has led some of the largest and most visible Debt Restructurings in Greece. Mr. Vassiliou received an MBA from the Boston University Graduate School of Management in 1998 and a B.S. in Business Administration from the Economic University of Athens in 1994.



Christa Volpicelli Managing Director Citi

Christa is a Managing Director in Citigroup's Global Transportation Group, where she leads the firm's U.S. shipping investment banking practice. She

focuses on providing M&A, capital raising and financial advisory services across all of the maritime areas, including the tanker, LNG, containership leasing, dry bulk, container leasing, and port/terminal sectors. She has structured and led initial public offerings and subsequent equity offerings for many of the shipping companies presently listed in the U.S., and has served as structuring agent for the majority of the maritime Master Limited Partnerships.

Christa additionally has worked on numerous buyside advisory engagements for various shipping clients on a confidential basis as well as been active with companies exploring public debt alternatives.

Additionally, she has worked with a spectrum of industrial clients, including extensive work for Ford Motor Company where she was involved in the sale of Volvo and the sale of Hertz.

Christa received her M.B.A from the University of Michigan Business School, graduating with High Distinction. She has a B.A. in Mathematics, Summa Cum Laude, from the Ohio State University. Previously, she worked in finance for Visteon Corporation and Ford Motor Company.



Dionysios K. Voulgaris Partner A.S. Papapdimitriou & Partners Law Firm

Born in Athens; admitted to the Athens Bar Association since 2003; Court of Appeals Advocate

CAREER SUMMARY: Dionysios Voulgaris joined the firm in 2010, having already an active, broad-based banking, commercial and civil law practice. He has represented and worked for significant banking institutions, acquiring extensive experience in leasing, sale and lease back, asset financing, secured, unsecured and syndicated loans and real estate transactions. He is also experienced in medical law, as in house legal counsel of prominent clinics. Furthermore, he has advised multinational corporations on privatizations that havetaken place in Greece.

EDUCATION: University of Strasbourg, "Robert Schuman", France (LL.B); University of Exeter, UK (LL.M., International Business Legal Studies)

MEMBER: Athens Bar Association

LANGUAGES: French, English, Spanish

PRACTICE AREAS: Banking and Finance, Medical Law, Privatizations, Real estate, Civil, Commercial and Corporate Law



Panos Xenokostas Founder & CEO Technologies Group

Panos Xenokostas is the founder & CEO of Technologies Group.

He is an international entrepreneurial player specialized in diversified industries and investments such as Aviation, Nanotechnology, ICT, Defense & Security, Maritime and Energy.

Panos is in charge of the Organization's global activities and investments, with main operations in EMEA and maintains partnerships with leading industries in the markets of US, South East Europe, Middle East and North - West Africa.

Panos is a former Air Force Officer with BA in Aerospace Engineering, MBA in IUKB Swiss University.

He has been awarded several times for his achievements. Among other distinctions, he was awarded twice (2014 & 2015) as one of the 10 Best European Entrepreneurs in the European Business Awards contest. In 2013 and 2015, one of his companies, Glonatech SA participated to the CleanTech Open Global Ideas Competition and both times was placed among the top 5 contestants who presented the cleanest technologies.

Memberships include the Board of the GAEPIS, AHEPA New York, the Hellenic-American Chamber of Commerce, the Chamber's New Technologies Committee, the Hellenic Federation of Enterprises (SEV), Leadership 100, The Athenian VIP Club and The Hellenic Initiative.

SUPPORTING SPONSORS



Atlantic Bank of New York was formed in 1926 from the consolidation of the Bank of Athens and the National Bank of Greece in the U.S., then later was acquired by New York Community Bancorp, Inc. on April 28, 2006. Atlantic Bank has 13 full-service branches in Manhattan, Queens, Brooklyn, Westchester, and Nassau County, and offer a comprehensive menu of financial services for small and mid-size businesses, commercial real estate investors, consumers, and their families.

Because Atlantic Bank is part of the New York Community family of Banks our customers can also bank at any of our 253 branches in the Metro New York, New Jersey, Ohio, Florida, and Arizona.

We are committed to providing our customers exceptional service and convenience, and a full-service menu of products and services to meet your business and personal needs. With free 24-hour access to a network of 245 ATM locations, we make it easy for you to bank with us



US Taxation of International Shipping

Flott & Co. PC is a recognized expert in US taxation of international transportation, particularly as it affects foreign

shipping companies operating vessels that call to lift or discharge cargo at US ports.

Our principal, Stephen Flott, has been involved in assisting international shipping companies since the Tax Reform Act of 1986 changed US taxation of international shipping. Indeed, when tax returns were due for the 1987 tax year, the first year in which the new rules applied, Stephen worked with the IRS to develop exemption language for US tax returns.

Flott & Co. PC monitors developments in the US shipping tax and assists foreign shipping companies with their US compliance obligations. Since 1988, the firms has advised P&I Clubs, BIMCO, INTERTAKO, the Greek Shipping Cooperation Committee, the Union of Greek Shipowners, individual shipowners and shipping investors on the application of the tax and the exemptions.

Flott & Co. PC's knowledge and experience in the US taxation of international shipping ensure our clients understand the application of the US tax rules to their circumstances and that they meet their US tax compliance obligations in a timely and cost-efficient manner. For more information please visit our website: www.flottco.com.



MUSIC BY MENELAOS KANAKIS



Capital Link always aiming to support and promote the initiatives that benefit the vulnerable Social Groups and Society, selected as the music soundtrack of the Forum the compositions of Mr. Menelaos Kanakis, Psychologist/Psychotherapist/Social Worker, Associate of the Therapeutic & Training Institute "Antistixi" and Psychosocial Support Programs Coordinator of the Hellenic Red Cross Social Welfare Division, part of the International Federation of the Red Cross.

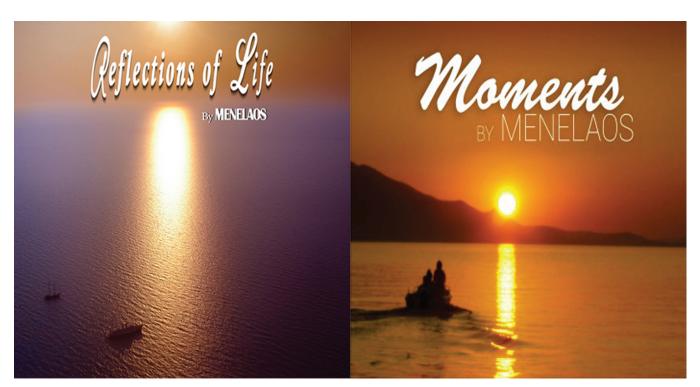
The magic of exploring the human soul and the magical world of music have always enchanted Menelaos Kanakis. After a thorough search and study in various fields, he was fascinated by the science of psychology, which is his profession, whilst he carried on his music engagement by composing and orchestrating his own melodies.

He managed to "combine" the benefits of psychotherapy with the symbolic language of music, which releases emotion, affects the person's biopsychic functions but also is intimately related to the social and cultural life and truth of every human being and every country. His job, his hobbies and his family are the great loves of his life offering him joy and satisfaction.

Mr. Kanakis combines in a very special way his profession employment as a Psychologist / Psychotherapist / Social Worker and the composition and orchestration of music. His musical compositions have become soundtracks for Presentations, Videos, Lectures and Conferences both in Greece and abroad on topics with particular sensitivity to Society such as: * Presentations at the Platform for European Red Cross Cooperation on Refugees, Asylum Seekers and Migrants (PERCO) *Presentations at the transnational Network for Social Inclusion and Vocational integration of Asylum seekers and Victims of human trafficking (SAVIAV)* The Mediterranean Red Cross/Red Crescent Migration Platform *Celebrations for the 50 years of operation of the Athens Center for Child Psychopsychic Hygiene, * Training and Speeches to volunteers of the Hellenic Red Cross etc. He is also sensitized through his professional experience in providing psychosocial support for the importance of the project provided by the Red Cross as well as other NGOs in vulnerable social groups.

In 2016, FM RECORDS released his first digital album with 14 musical compositions and titled "Moments" by Menelaos". In 2018, FM RECORDS released his second digital album, "Reflections of Life", with 14 musical compositions, dedicated to life itself, with gratitude for all the good, as well as the negative aspects of it. To life which has its own unique ways to make us more mature and wealthy through the challenges even if we do not realize it in advance. The album "Reflections of Life" is the music capture of the different aspects and expressions of life. It is a music journey with emotions and experiences which are expressed by music. Each track is mostly a part of soul and emotion evolved step by step during the process of orchestration.

WWW.KANAKISMENELAOS.COM



http://kanakismenelaos.com



The American Hellenic Educational Progressive Association ("AHEPA") is the largest and oldest American based, Greek heritage grassroots membership organization. Its scope is international with chapters in the United States, Canada, Greece, Cyprus, and Europe. AHEPA was founded on July 26, 1922 in response to the evils of bigotry and racism that emerged in early 20th century American society. It also helped Greek immigrants assimilate into society.

Today, AHEPA brings the ideals of ancient Greece, which include philanthropy, education, civic responsibility, family, and individual excellence, to the community. Although the majority of AHEPA's membership is comprised of Americans of Greek descent, membership is open to anyone who believes in the mission of the organization and considers themselves Phil-Hellenes (those of non-Greek descent but friends of Greece).

AHEPA's Delphi Chapter #25 was founded in 1923 in Manhattan NYC, it was the first Chapter in New York State and one of the first in the Northeast. The Delphi Chapter #25 was instrumental in welcoming the early Greek immigrants to the USA as they disembarked at Ellis Island and helping them with their assimilation into the American culture and society.

The Delphi Chapter # 25 has had many notable and prominent members in its history, including many Phil-Hellenes who embraced AHEPA's ideals and values. In 1924 Seraphim G. Canoutas joined Delphi Chapter # 25 (where he would later serve as Chapter President); he was at the time the most notable historian and the primary source for the 1880 to 1920 wave of Greek immigrants.

Some of the many notable members that followed in Delphi's rich history were Past Chapter Presidents and later Past Supreme Presidents of AHEPA Dean Alfange and Dr. Kimon Doukas. On March 11,1931 the then New York State Governor (and later to become President of the United States) Franklin D. Roosevelt became a member of the Order of AHEPA and joined the Delphi Chapter # 25 where he remained as a member until his death in 1945.

The Delphi 25 Chapter continues on today the tradition of AHEPA's ideals and values of promoting education and Hellenism through many efforts of public service and philanthropy.



The **American Hellenic Institute** is a respected and independent non-profit public policy and advocacy center that works to strengthen relations between the United States and Greece and Cyprus, and within the Greek American community.

From our Hellenic House headquarters, just steps from the White House, AHI's professional staff works with legislators, the Department of State, the diplomatic corps, and educational institutions to advance the best interests of the U.S. on issues of importance to Greek Americans.

Through our deep understanding and knowledge of issues affecting Greece, Cyprus and U.S. interests in the region we serve as the leading voice to American, Greek, and Cypriot policy makers and within the community. With our newsletters, conferences, seminars, publications, and social media, we serve as a resource to our members and our network of supporters; providing them with the information necessary to be active at the grassroots level and to strengthen our voice in Washington.



The Trade Offices of Greece currently operating in the US (Washington D.C., New York, Chicago and San Francisco) are vital parts of the Greek Diplomatic Missions and General Consulates in the US. These non fee public institutions combine the advantages of an enormous and reliable local network with the objective to support all Greek economic and commercial interests in the U.S.A.

The Greek Trade Office in New York

Established in 1970, the Greek Trade Office still continues to serve adamantly the Greek Economic and Commercial interests in the New York, the East Coast and in the US, in general. Located in the center of Manhattan, the Office acts as a liaison between Greek and US government and businesses. It maintains a valuable network of contacts with the trade, finance and key economic sectors of this city. A main objective of the Office has always been to make continuous and meticulous efforts to build long-standing partnerships and to bring Greek quality products closer to the American consumer.

Market access services provided by the Greek Trade Office in New York – a list

•Continuous and systematic exploration of the US market in order to best exploit any possible opportunity to promote and position Greek products. To this end, there is a constant

effort to look into the prevailing market conditions, the consumers' habits, preferences and demands, as well as the projected market trends, in conjunction with the competitiveness of Greek products vis-a-vis similar products of other countries. The Office continuously updates the Ministry of Foreign Affairs of Greece trade portal (see above) with a plethora of information and market research for many products and sectors of interest. Brief market research, reports, trade data etc. could also be provided upon request. •Taking care of trade inquires of any kind concerning all trade and investment (FDI) issues (updated lists of American importers-distributors, procedures, certificates, incorporation laws etc are provided, as well). The Greek Trade Office services are rated by using the European quality standards (ISO).

•Organizing business delegations (trade missions), conferences, exhibitions, symposia and workshops in order to present the possibilities and prospects of the Greek economy, the development of modern forms of investment, technology transfer and business cooperation.

•Supporting the participation of various Organizations, Associations or other business Institutions (Hellenic Foreign Trade Board, Chambers of Commerce, Federations etc.) in International Trade Fairs held in the Office's jurisdiction States with pre-marketing campaigns, match - making companies appointments and various publicity, marketing and PR initiatives. In order to achieve the above objectives, our Office works closely with all relevant agencies: bodies responsible for the promotion of foreign trade, the productive sector organizations and enterprises not only within Greece but also in the United States. The Office's excellent relations with Local Government and State Authorities, especially with the New York Governor's Foreign Trade Department, are of grave importance to the interest of Greek businesses. Events like country road shows, international fairs and seminars organized by these Authorities produce multiple effects for the participating Greek companies.



The European American Chamber of Commerce® provides its members with access to transatlantic business opportunities as well as timely and relevant information, resources and support on matters affecting their business activities across Europe and in the U.S.

EACCNY works closely with its affiliates across the United States and Europe. Our history goes back to 1926 with the formation of the Paris branch, initially as the French-American Chamber of Commerce and renamed to the European-American Chamber of Commerce in 2003. The Cincinnati chapter was formed in 2007 as the first of its kind in the US market with the New York chapter following suit in 2008, Princeton, NJ in 2009 Lyon France in 2013 and in 2016 we added Southwest France and the Carolinas. Together we have built a dynamic network that reaches over 10,000

executives in the U.S. and across Europe. With over 750 members in Europe and the US, the EACC is a valuable resource for virtually any size business. We open doors for our members across our chapter network on both sides of the Atlantic.

The goal of the EACC's New York Chapter is to stimulate business development, and to facilitate networking and relationships between European and American businesses & professional organizations. EACCNY's local audience in New York is comprised of major organizations in the financial services, legal area, media, professional services/ consulting industry, manufacturing, retail, real estate, international trade and other business sectors represented in the Tri-State area.



Cyprus-US Chamber of Commerce promotes and extends the commercial, industrial, and economic relations between the Republic of Cyprus and the United States and the development of commercial exchanges between their respective industries, trades, and business, and to give every assistance to its members to attain their business aims both in the United States and in Cyprus as well as in other countries.



European Financial Management Association (EFMA) was founded in 1991 by Prof. John Doukas to encourage research and disseminate knowledge about financial decision making in all areas of finance as it relates to European corporations, financial institutions and capital markets. To achieve its objective, the European Financial Management Association provides its membership with a refereed journal, the European Financial Management, and holds Annual Meetings at which members exchange ideas, present and discuss their research.

www.efmaefm.org



The East Mediterranean Business Cultural Alliance (EMBCA, Inc.) was established in New York by professionals and scholars, from various backgrounds and expertise, to organize and promote the professional and educational interests of East Mediterranean Americans. EMBCA currently has over 3,000 contacts and members in the community including among others executives from various industries including the development, design and construction community as well as from the legal, banking, educational/

scholar, think tank, research, art, music professions and communities. EMBCA's goals are to organize, promote and fund all manner of highly diverse business, educational, artistic and cultural programs, seminars, concerts, recitals, performances, exhibits, and similar events for the benefit of all persons in the New York area and beyond interested in the business, history, culture, activities, affairs, and accomplishments of the Eastern Mediterranean and its people , and of the people of East Mediterranean ancestry in the United States and elsewhere in the world. Among our goals are also to continue to work with other organizations, in the greater multi ethnic multi cultural community, to promote through collaborate efforts our mission and enhance theirs, to provide resources and strengthen our professional and social ties among members, and to expand our membership and mission.



Our Purpose:

As the Voice of Greek American Enterprise, the Chamber seeks to connect Greek professionals and businesses in the US, Greece and Cyprus and to foster the opportunity for success and prosperity. We are guided by our Hellenic culture, heritage and historical character and seek to enhance innovation and economic prosperity - key components of the Hellenic ideals of "quality of life".

Our Vision:

The vision of the **Greek American Chamber of Commerce** is for Greeks to work together as a community of businesses whose goal is to serve as the stewards of positive future growth, while maintaining the great traditions and personality unique to Hellenes

Our Mission:

The Chamber's mission is to consistently seek to build value for its members. Our programs focus on four main areas:

1) Networking, 2) Business & Economic Opportunity, 3) Education and 4) Community Development. To this end the Chamber will serve to advance the commercial interests of the Greek American community, promote cooperation among Greek American businesses, develop trade between Greece and Cyprus and to mentor the new generation of Greek professionals.



The **Greek Energy Forum** (Ελληνικό Ενεργειακό Forum) – founded and headquartered in London since 2013 and currently featuring branch offices in Brussels, Athens, Nicosia,

Dubai and Washington DC – is an international energy think tank consisting of Greek energy professionals holding international corporate posts, and sharing a common interest in the broader energy industry in Greece and Southeastern Europe. The members of the Greek Energy Forum hold international corporate posts and their expertise spans across the energy industry spectrum, benefiting the Greek Energy Forum with a multi-disciplinary skill-set and a holistic approach to its field. The main objectives of the Greek Energy Forum are:

- -To establish an international platform of ideas and dialogue amongst energy professionals to enable Change in the energy setting of SE Europe/East Med
- -To inform investors and public opinion on latest energy developments and "best practice" examples successfully applied abroad respectively
- -To propose and communicate energy policy proposals and reforms to governments and decision makers

The Greek Energy Forum holds regular meetings across different international locations in the form of networking events and round-table sessions, panel discussions or presentations, hosting guest speakers who share their views on targeted energy topics and contribute to the open discussion among its members. Additionally, the formation of working groups within its member structure, results in the publication of articles and opinions papers which are published across multiple media platforms.



HABA, the Hellenic American Association for Professionals in Finance, is one of the premier Greek-American organizations in the New York metropolitan area. HABA is a not-for-profit organization established in 1982 to promote the professional and educational interest of Greek-Americans, Cypriots and Pan-Hellenes in the banking and finance industries. Our current active membership consists of over 300 professionals representing more than 75 institutions across the financial spectrum. Since its inception, HABA has strived to serve the professional and educational interests of the Hellenic community by sponsoring lectures, seminars, receptions with guest speakers and other events such as book-signings, holiday celebrations and job-fairs. Our impact in the community has been recognized by the press, by governments and by our growing membership.



The Hellenic-American Chamber of Commerce (HACC), founded in 1947, is an independent, private, not-for-profit membership based US organization devoted to fostering

and strengthening economic and cultural ties between Greece and the United States. HACC today provides a network and forum for its members to meet, interact and exchange ideas. Through various events such as lectures, panel discussions, conferences and networking mixers our members have the opportunity to promote their services or products in an informal and intimate setting. HACC aims to spark ideas, conversations and new connections.



"The **Hellenic American Leadership Council** is a national grassroots advocacy and public education organization. HALC promotes Hellenic issues at several level of government and among American and global thought leaders. By mobilizing its grassroots supporters across the country, HALC has fought for such critical policy measures such as banning the sale of F-35s to Turkey, ending the embargo on Cyprus, and improving U.S.-Greece bilateral relations. HALC's members also enjoy a wide range of educational, cultural, and professional development programming."

The Hellenic American Women's Council
HAWC

The Hellenic American Women's Council (HAWC) is a nonpartisan, 501(C)(3), nationwide network whose mission is to identify and harness the tremendous talents of Hellenic American women. Our goal is to empower our members and assist them to assume leadership positions in the nation, our communities, and our respective fields of endeavor. HAWC's mission of empowerment is based on two foundations: education and networking. We address public policy issues that affect our lives as Americans, including domestic and foreign policy issues. We engage our members in the public policy debate by exposing them to senior leaders. We host U.S. and foreign government officials, politicians, ambassadors, scientists, scholars, and experts in various fields. We address very important and timely issues that challenge our minds and preconceptions, and we host briefings and tours at the highest levels of the U.S. government – the White House, the State Department, the Pentagon, the U.S. Senate, the CIA, and the FBI. Our conferences, seminars, and lectures strive for quality and substance.

As a result, we have an impressive and thriving organization. Our membership includes politicians, high government officials, judges, ambassadors, successful business women, military officers, physicians, and attorneys. Some of our prominent members include actress Olympia Dukakis, Her Excellency Erato Kozakou Marcoullis, the Honorable Barbara Pope, the Honorable Frances Fragos Townsend, Judges Marina Corodemus and Harriet George, Congresswoman

Shelley Berkley, and others.

HAWC's unique mission is simple – We raise leaders!



The Hellenic Initiative (THI) is a global, nonprofit institution investing in the future of Greece through direct philanthropy and economic revitalization. It empowers people to provide crisis relief, support sustainable economic recovery, encourage entrepreneurs, and create job opportunities. Members of the global Greek and philhellene communities established THI in 2012, compelled to respond to the worsening economic crisis and inspired to help shape Greece's long-term recovery.

THI, together with its partners, provides a critical safety net to families that were hardest hit by the economic crisis, and supports many programs to empower young entrepreneurs by giving them a reason to stay in Greece and transform ideas into successful businesses.



The Hellenic Lawyers Association of New York was founded to establish a network of attorneys of Hellenic descent and to provide opportunities for professional development. Our goals are to expand our membership, provide resources to our members and strengthen the professional and social ties among our members. The organization also focuses on encouraging law students of Hellenic descent to participate in all events and networking opportunities through offering free student membership. We invite members of the legal community including business professionals, to visit our website and apply for membership to support our organization. www.hlany.org



IFC—a sister organization of the World Bank and member of the World Bank Group—is the largest global development institution focused on the private sector in emerging markets. We work with more than 2,000 businesses worldwide, using our capital, expertise, and influence to create markets and opportunities in the toughest areas of the world. In fiscal year 2018, we delivered more than \$23 billion in long-term financing for developing countries, leveraging the power of the private sector to end extreme poverty and boost shared prosperity. For more information, visit www.ifc.org



Archbishop Iakovos Leadership 100 Fund Incorporated is a 501(c)(3) endowment fund corporation that supports the National Ministries of the Greek Orthodox Archdiocese in advancement of Orthodoxy and Hellenism. Members commit \$100,000, which is paid over a period of 10 years or less. Since its inception in 1984, Leadership 100 has distributed more than \$51 million in grants that have ranged from providing scholarship funds for individuals studying for the priesthood at Hellenic College/Holy Cross School of Theology to supporting a variety of National Ministries. These have included Religious and Greek Education, Youth, Young Adult and Camping Ministries, Family and Marriage Services, Inter-Orthodox, Ecumenical and Interfaith Relations, Internet Ministries and Home Mission. Leadership 100 has also provided humanitarian assistance during national and international crises.

Today, with 1,088 members, Leadership 100 is a philanthropic driving force within the Church, the Greek American Community, and in the nation and the world, that transforms institutions and lives.



WHAT IS THE ROTARY CLUB OF NEW YORK?

Established in 1909, **The Rotary Club of New York** provides Civic- minded business and professional men and women with an enjoyable and organized way to make a contribution to our city and to needy areas of the world. We meet weekly and plan club, community, and international service activities. By using our skills and expertise, members also enhance their professional network, career development, and cross-

cultural understanding. All Rotary Clubs are nonreligious, nongovernmental, and open to every race, culture, and creed. Our membership represents a cross section of local civic-minded business and professional leaders. The Rotary Club of New York has its own 501 C 3 Foundation and supports local and international grants.

New York Rotary's "SERVICE ABOVE SELF" awards program honors members who excel in community work. FOR INTEREST IN MEMBERSHIP OR TO JOIN OUR EVENTS PLEASE CONTACT executivedirector@nyrotary.org OR 212 633 1311



WISTA is an international networking organization whose mission is to attract and support women, at the management level, in the maritime, trading and logistics sectors.

WISTA works toward:

- •Minimizing the existing gender leadership gap in the maritime, trading and logistics sectors.
- •Building a community among its members, facilitating the exchange of contacts, information, and experiences
- •Promoting the creation of business relationships among its members
- •Facilitating the professional development of its members
- •Providing liaison with other related institutions and organizations worldwide

Vision

WISTA promotes diversity in the maritime, trading and logistics sectors, empowering women to lead through their unique perspective and competencies, with the conviction that gender diversity is key in providing a sustainable future for the shipping industry internationally.

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UNBIASED NEWS
AND INFORMATION
INTRODUCING THE PLATFORM
FOR THE SHIPPING INDUSTRY
AND BEYOND.

Our mission is to create the free platform for all issues of the shipping industry – after all, 80 percent of our planet is

water and the majority of its 7 plus billion people live close to the sea!

150 + categories of subjects are covered in order to offer the industry a variety of unbiased news and information! Our goal is to challenge whatever hasn't been challenged to date! And it is not the power of information, as many try to put forward: It's the abuse of power of information that

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many live on and that destroys the industry, physically and technically. Enjoying more page views per month since last year – we have reached even 37,000 plus, nearly three times since six years ago, we are slowly but steadily conquering the maritime world, so come on board and gradually see what you can get from this medium, entrust your written views **with allaboutshipping.co.uk**, as well as your promotion in the form of an advert/banner or native advertising.

Allaboutshipping.co.uk is your NEW platform!



Antenna is part of the ANT1 Group, the leading Greek Channel in the US. It is broadcast 24/7 live from Greece and spans the spectrum of programming. It features award winning live news from Greece, general entertainment shows, dramas and sitcoms, morning shows and kids shows. Antenna also has the broadcasts the Greek Soccer Cup and the Super League's most important games with more than 120 games per season and 4 games per weekend.



BankingNews (www.bankingnews.gr) was created almost a decade ago, as a primary portal for news and analysis about Greek and International banking sector.

Gradually and in line with the broadening of the its readers and followers, the website expanded the information it provided to the entire spectrum of the economy, both at macroeconomic and microeconomic level.

So today, www.bankingnews.gr is one of the most powerful information portals in Greece for the economy, the stock market, the banking market, but also for the business activities of all productive sectors.

At the same time, www.bankingnews.gr has, thanks to reliable information, gained the trust of readers from abroad who want to be informed about the developments in the Greek economic field.

Recently, the website www.bankingnews.gr proceeded to a complete renewal of its design and image, enriching its content with new information units (energy, insurance, car etc.), which further enhanced the number of daily visitors - readers.



The result of a close collaboration between **CNN International** and DPG Group of Companies, CNN.gr provides the Hellenic digital version of the award-winning CNN news platform to the Greek public, within a highly demanding environment for reliable, timely and quality information. With the unique CNN quality seal, CNN.gr highlights and responsibly enlightens the significant developments in the country, putting Greece in the spotlight, while bringing the Greek diaspora closer to motherland.



Hellenic Public Radio - COSMOS FM

To advance GAEPIS mission of preserving and promoting Hellenic heritage, through bi-lingual, quality audio programming, produced mostly by volunteers and broadcasted through public radio in New York and through web based technologies worldwide.

GOALS:

By providing quality, bi-lingual audio content through Cosmos FM, GAEPIS, Inc. aims to increase awareness of, and deepen the connection with the common Hellenic heritage shared by the multi-generational Greek-American Community, while promoting a deeper understanding and appreciation of all things Greek; news, events, ideas and the arts.

We have three overarching goals:

- •To preserve, promote and relay our Hellenic heritage to the next generation of Greek-Americans
- •To attract a wider, more diverse audience, both in terms of listenership and membership, within the Greek- American community of the Tri-State area and beyond as well as the Philhellenic circles of the society.
- •To evolve Cosmos FM's overall programming to better reflect people, stories, achievements and struggles of our community, the Hellenic diaspora and Greece.



EONIKOΣ KHPYΞ (The National Herald) is a daily Greek-language newspaper, which has been serving the Greek American community continuously since 1915. Today, "Εθνικός Κήρυξ" enjoys a circulation of more than 40,000 copies per day. Of those 22,000 are home delivered and another 12,000 copies are mailed nationwide. "Εθνικός

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Kήρυξ" can be found in more than 1,000 newsstands within the Eastern Sea Board area.

THE NATIONAL HERALD is a weekly English-language newspaper, which has a total circulation of 25,000 subscribers. Of those 15,000 are home delivered.

Our Greek and English websites have approximately 80,000 visits each month and they have been growing at an average annual rate of more than 40%. They are entirely subscription based.

Visit our websites at: www.ekirikas.com & www. thenationalherald.com



Being established as one of the most popular and influential brands in the field of political – economic – business print and online publications, "**European Business Review**" is the essential destination for leaders, decision makers and keyinfluencers who look for in-depth analyses, reliable insight and up-to-date intelligence on People, Places and Issues that matter.

In every issue, distinguished contributors such as high-ranked officials, policy makers, industry leaders, representatives of organizations and associations, academics, expert columnists, express their views and opinions making "European Business Review" a valuable point of reference.

The magazine is regularly distributed to major events and conferences, CEO's and C-level Executives, members of governments and institutions, think tanks, airline lounges, hotel lobbies, subscribers, etc.

URL: http://www.europeanbusinessreview.eu



Greek Reporter is the leading international Greek news network reaching a prominent international audience of more than 10 million via all its platforms and in three languages: English, Mandarin and Russian. Working with journalists, photographers, camera crews and contributors in the largest Greek centers around the globe, we are the Greek news source for everything that matters from all around the world. The saying, "There is another Greece outside of Greece," is something that we strongly believe in.



The web site of the journalist and writer Michalis Ignatiou (**www.hellasjournal.com**) was launched on the Internet in April 2013 and has since become a source of information for thousands of readers interested in what is happening in Greece, Cyprus, America and the Diaspora.

In addition to reading news about Greece and Cyprus, readers will be able to follow the latest news from the International Monetary Fund, the White House, the State Department and the United Nations on every issue that concerns Greece and Cyprus. The opinions and comments of Michalis Ignatiou and other important columnists from Greece and Cyprus form one of the site's core elements.

News and commentary in the Hellas Journal are always written in an independent, journalistic and ethical manner and always with respect for the free press and the reader.

KATHIMERINI

Kathimerini English Edition is a daily newspaper published in Athens and is distributed exclusively with The New York Times International Edition in Greece and Cyprus. Written by a dedicated editorial team, Kathimerini English Edition provides readers with a comprehensive summary of the main political, business, social and cultural news in Greece and Southeastern Europe.



The New York Times International Edition is the essential news source for a global-minded and internationally engaged audience.

Building upon the distinguished 125-year heritage of the International Herald Tribune, it offers its discerning readers the international perspective on everything from politics and business to fashion and the arts.

Backed by the global resources and worldwide brand recognition of The New York Times that was founded in 1851, the New York Times International Edition is printed at over 35 sites throughout the world and is for sale in more than 130 countries and territories.



The Hellenic News of America (HNA) serves for more than 31 years as a print and online source for regional, national and international news of interest to Greek-Americans and

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Phil Hellenes. The Hellenic News of America has an established presence each of the following Mid-Atlantic States: Virginia, Washington, DC, Maryland, Delaware, New Jersey, New York, Pennsylvania and Connecticut. This presence allows The Hellenic News of America to generate and curate content specific to the local Greek-American communities of these states, and of interest to Greek-Americans in general, as well as provide advertising opportunities for businesses wishing to target this well-educated and affluent ethnic community either in one specific state or throughout the region and even Nationwide. As our community's voice, we are able to positively contribute to the perpetuation of our Greek language and cultural identity in America.



NGTV is the first and only Greek-American TV channel that caters to the Greek Diaspora in the United States since 1975. For over 40 years, NGTV has been bringing programming from Greece and producing local programming catering to the Greeks abroad. Today, NGTV is distributed via major TV cable platforms in the New York Tri-State area as well as Canada.

The acquisition of NGTV in 2012 brought in a new wave of new generation media management, and since, NEW GREEK TV-NGTV has expanded its distribution, incorporated an array of new programming from the most popular TV channels of Greece and Cyprus, and continues to produce

programming which caters directly to the Greek community in both Greek and English languages.

New Greek Television produces various shows that include; news broadcasts, various talk shows, travel shows about Greece, cooking shows, shows about the history of the Greek diaspora, entertainment, religious programming, and more.



World Energy (www.worldenergynews.gr) is an information portal for issues related to the energy market (electricity, natural gas, liquid fuels, renewable sources, etc.) in Greece and abroad.

It is worth noting that despite its relatively short period of operation (started in November 2016), www. worldenergynews.gr has succeeded - thanks to the rich and accurate news it offers - to become the top of its category sites.

It is worth mentioning that the website www.worldenergynews. gr places particular emphasis on the Renewable Energy Sector by presenting through articles all the latest developments both on the Greek and the international market on the issue of the development of so-called "clean" energy.

In addition, through the "Reduce" column, it offers useful savings tips, helping the Greek household to reduce as much as possible its energy consumption costs.

GREEK REP&RTER

Greeks Are Everywhere. GreekReporter.com



US Taxation of International Shipping

Flott & Co. PC is a recognized expert in US taxation of international transportation, particularly as it affects foreign shipping companies operating vessels that call to lift or discharge cargo at US ports.

Our principal, Stephen Flott, has been involved in assisting international shipping companies since the Tax Reform Act of 1986 changed US taxation of international shipping. Indeed, when tax returns were due for the 1987 tax year, the first year in which the new rules applied, Stephen worked with the IRS to develop exemption language for US tax returns.

Flott & Co. PC monitors developments in the US shipping tax and assists foreign shipping companies with their US compliance obligations. Since 1988, the firms has advised P&I Clubs, BIMCO, INTERTAKO, the Greek Shipping Cooperation Committee, the Union of Greek Shipowners, individual shipowners and shipping investors on the application of the tax and the exemptions.

Flott & Co. PC's knowledge and experience in the US taxation of international shipping ensure our clients understand the application of the US tax rules to their circumstances and that they meet their US tax compliance obligations in a timely and cost-efficient manner.

For more information please visit our website: www.flottco.com

Our Office

2200 Wilson Boulevard Suite 320 Arlington, VA 22201

Phone: 703-525-5110 Fax: 703-525-5122

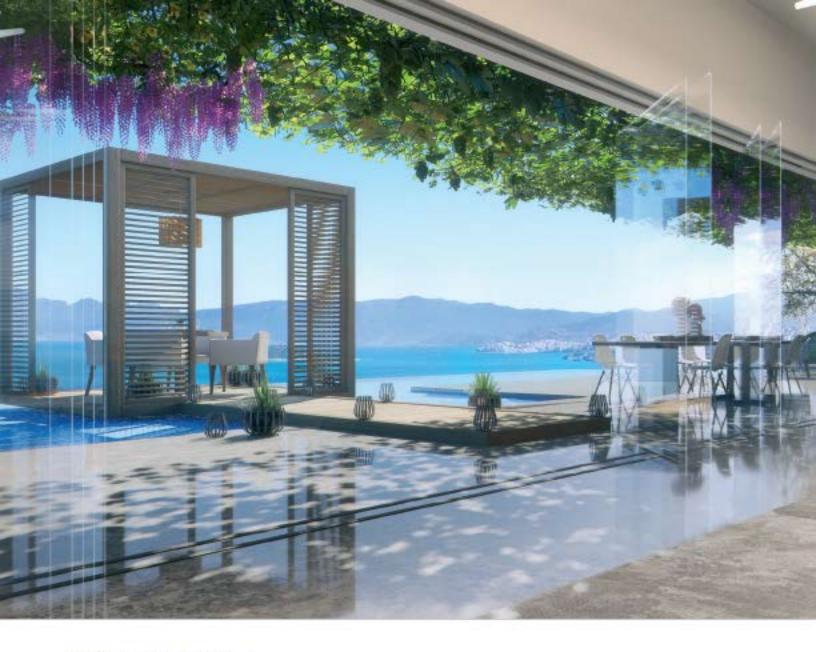
Investing in Greece



12, Neofytou Douka str • Kolonaki 106 74, Athens Greece
T: +30 210 7211100, F: +30 210 7254750,
E: info@machas-partners.com

The Gherkin • 30, St Mary Axe • The City of London EC3A 8EP, UK
T: +44 (0) 207 469 4233, F: +44 (0) 207 469 4001,
E: londonoffice@machas-partners.com

www.machas-partners.com Athens | London



MIRUM HELLAS S.A.

is one of the largest landholders in Greece with over 100 ha of superior seafront land. The group has over 20 years of experience in building and selling property exceeding €1 billion in value. Our development pipeline consists of over 200 000 square meters of hotels, residential and commercial areas with extensive infrastructure.

Mirum Hellas S.A, is one of the few international companies in Greece that have been included into the Procedures of the Strategic Investments of the Law N. 3894/2010, providing for fast track permitting and for other benefits for the project.

Elounda Hills, its major project, is a luxury integrated resort development in Crete, Greece. It is poised to

become a leading European resort offering the highest level of premium service and comfort. Located on a seafront site along Mirabello Bay, the site of c,80 ha will provide stunning views over Mirabello Bay from every vantage point.

The resort will utilize the latest trends in technology, innovation, and environmental and economic sustainability. A thorough set of amenities will turn it into a superb year-round Mediterranean family getaway. The development will be partially branded and managed by an international luxury hotelier.



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NEW YORK, USA

230 Park Avenue, Suite 1536 New York, NY 10169 Tel.: +1 (212) 661 7566

Fax.: +1 (212) 661 7526

LONDON, UK

2/8 Victoria Avenue, Longcroft House London, EC2M 4NS

Tel.: +44 (0) 203 206 1322 Fax.: +44 (0) 203 206 1321

ATHENS, GREECE

Agiou Konstantinou 40, # A5 151-24 Maroussi, Athens - Greece

Tel.: +30 (210) 6109 800 Fax.: +30 (210) 6109 801

OSLO, NORWAY

Raadhusgaten 25, P.O.Box 1904 Vika

N-0116 Oslo, Norway