

Monday, December 9, 2019 New York City











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We proudly welcome you to **Capital Link's 21st Annual Invest in Greece Forum.** The Forum is organized in cooperation with the New York Stock Exchange, and major global investment banks and organizations.

The Forum is recognized as the main source for updating US investors on developments in Greece, business and investment opportunities and the attractiveness of Greece as an investment destination. The Forum is committed to providing an update on the outlook and progress of the Greek economy. It gathers the elite of the financial and investment communities, as well business and an exceptional line up of government leaders from the United States and Greece.

With a proven track record and wide acceptance within the business, financial and investment communities, our Forum offers the perfect timing to communicate the proper message to a wider and highly targeted audience. With a new government which has solid parliamentary majority, political credibility, the trust of its counterparts and the financial community and a popular mandate coupled with a clear, realistic and business friendly strategy, Greece has embarked on a solid growth trajectory, ready to attract foreign investments that are of critical significance for the re-launching of the economy.

The Forum remains a vital informational and networking platform for government officials and private sector government and business leaders from Greece, the United States and the European Union. Government officials, company executives, investors, financiers, and those with an investment, commercial or business interest in Greece come together to discuss the latest developments and economic progress and to debate the emerging business and investment opportunities in Greece and the wider region.

The "Capital Link Hellenic Leadership Award" is presented annually to a person for his or her outstanding contribution to cultivating closer business relations between Greece and the global business and investment community. The Award is presented in New York within the context of the Forum.

We are pleased to present the "2019 Capital Link Leadership Award" to Mr. John Paulson, President & Portfolio Manager of Paulson & Co. Inc. We recognize John Paulson's commitment and transformational contribution to Greece. He has been one of the early investors in Greece, believed in the country and its potential and took the long-term approach staying the course despite several bumps on the road. Furthermore, he made a significant positive impact on how business is done in Greece and on investor perceptions about the country.

We greatly appreciate our Presenters, Sponsors, Supporting Organizations, and Media Partners for their continuing participation and contribution to this annual event, which are critical for its repeated success. And of course, a big thanks to all forum delegates whose presence makes our Forum such a unique success.

Sincerely, Nicolas Bornozis President



7:20 AM – 7:50 AM REGISTRATION

7:50 AM – 7:55 AM WELCOME REMARKS Mr. Nicolas Bornozis, President - Capital Link

7:55 AM – 8:00 AM OPENING REMARKS

H.E. Haris Lalacos - Ambassador of Greece to the United States

8:00 AM – 8:40 AM THE MACRO PICTURE – THE GREEK ECONOMY & EUROPE POST BREXIT

Moderator:

Mr. Pavlos E. Masouros, Managing Partner - Masouros & Partners Law Firm

Panelists:

- Mr. Ebrahim Rahbari, Global Head of FX Analysis and Content Citi
- **Mr. Paul Kutos**, Head of Unit, Economies of the Member States I, Greece |Directorate General for Economic & Financial Affairs (ECFIN) **European Commission**
- Mr. Jan Hatzius, GS Chief Economist and Head of Global Economics and Market Research Goldman Sachs
- Mr. George Pitsilis, *Governor* Independent Authority for Public Revenue , Hellenic Republic
- Mr. Ilias Lekkos, Chief Economist & Director Piraeus Bank

THE GOVERNMENT PERSPECTIVE

GREECE IN A NEW ERA – LOOKING AHEAD WITH CONFIDENCE



H.E. Kyriakos Mitsotakis, *Prime Minister*, Hellenic Republic (via webcast)

8:45 AM - 9:05 AM

8:40 AM - 8:45 AM



MORNING KEYNOTE SPEAKER

GOVERNMENT ECONOMIC POLICY & OBJECTIVES H.E. Christos Staikouras, *Minister of Finance*, Hellenic Republic



Annual Capital Link Invest in Greece Forum



Monday, December 9, 2019 The Metropolitan Club, New York City

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> SOVEREIGN & CORPORATE GREEK DEBT AS A FUNDING MECHANISM & AND INVESTMENT OPPORTUNITY

Moderator:

Mr. Apostolos Gkoutzinis, Partner - Milbank

Panelists:

- Mr. Giulio Baratta, Head of IG Finance, Debt Capital Markets EMEA BNP Paribas
- **Mr. Dimitris Kofitsas**, *Executive Director, Investment Banking / Financing Group South Europe & Greece* **Goldman Sachs International**
- Mr. Vasilis Tsaitas, Head of Investor Relations Hellenic Petroleum
- Mr. Vassilis Kotsiras, Head of Capital Markets and Structured Finance National Bank of Greece
- Mr. Dimitrios Tsakonas, Chief Executive Public Debt Management Agency

9:45 AM – 10:40 AM LARGE PROJECTS TRANSFORMING GREECE – BUSINESS & INVESTMENT OPPORTUNITIES

Moderator:

Mr. Constantinos Lambadarios, Managing Partner – Lambadarios Law Firm

Introductory Keynote Remarks:

H.E. Yannis Tsakiris, *Deputy Minister of Development & Investment, Responsible for Public Investments & NSRF* - **Hellenic Republic**

Panelists:

- Mr. Piotr Mietkowski, Head of Investment Banking CEE, Greece & Turkey BNP Paribas
- Mr. Konstantinos Vassiliou, Deputy CEO, Head of Group Corporate & Investment Banking – Eurobank
- Mr. Riccardo Lambiris, CEO Hellenic Republic Asset Development Fund
- Mr. Odisseas Athanasiou, CEO Lamda Development
- Mr. Antonios Timplalexis, Managing Director Nomura International

10:40 AM – 11:25 AM TOURISM – INVESTMENT & BUSINESS OPPORTUNITIES

Moderator:

Mr. Panayotis Bernitsas, Managing Partner – Bernitsas Law Firm

Introductory Keynote Remarks:

H.E. Harry Theocharis, Minister of Tourism – Hellenic Republic

Panelists:

- Mr. Eftichios Vassilakis, Chairman Aegean Airlines
- Mr. Andreas Taprantzis, CEO AVIS Greece
- Mr. Alejandro Puértolas, Founding Partner & CEO HIP
- Mr. Plato Ghinos, President Shaner Hotel Group
- Mr. Achilles V. Constantakopoulos, Chairman TEMES S.A.





11:25 AM – 12:05 PM FOREIGN INVESTMENT REINVIGORATES THE GREEK REAL ESTATE MARKET – THE RESTART OF THE REAL ESTATE SECTOR IN GREECE

Moderator:

Mr. Petros Machas, Founding Partner & Chairman – Machas & Partners Law Firm

Panelists:

- Mr. Stelios Zavvos, Chairman Orilina Properties REIC, Founder & CEO Zeus Group
- Mr. George Kormas, CEO Piraeus Real Estate
- Mr. Aristotelis Karytinos, CEO Prodea Investments
- Mr. Takis Panagiotis Canellopoulos, *Executive Member of the Board of Directors* Titan Cement Group
- Mr. Tassos Kazinos, CEO Trastor REIC

12:05 PM – 1:00 PM THE NEW LANDSCAPE IN ENERGY & UTILITIES – GREECE AS AN ENERGY GATEWAY

Moderator:

Mr. Euripides Ioannou, Partner – Potamitis Vekris

Introductory Keynote Remarks

H.E. Gerassimos Thomas, *Deputy Minister for Energy & Natural Resources* – **Ministry of Environment & Energy, Hellenic Republic**

Panelists:

- Mr. Harry Sachinis, CEO Athens Water Supply & Sewage Company (EYDAP)
- Mr. Andreas Shiamishis, CEO Hellenic Petroleum
- Ms. Vivian Bouzali, Head of Communication & Marketing Strategy Mytilineos
- Ms. Eleni Vrettou, Executive General Manager, Corporate & Investment Banking -Piraeus Bank
- Mr. George Stassis, President & CEO Public Power Corporation of Greece

1:05 PM – 2:30 PM

LUNCHEON & KEYNOTE ADDRESS

Welcome Remarks by

Mr. Stefan Jekel Head of International Listings – New York Stock Exchange

Introductory Remarks

Mr. Jay Collins Managing Director, Vice Chairman Corporate & Investment Banking – Citi



Keynote Address

H.E. Adonis Georgiadis Minister of Development & Investments, Hellenic Republic



Annual Capital Link Invest in Greece Forum Monday, December 9, 2019

The Metropolitan Club, New York City



2:40 PM – 3:20 PM

GREECE AS AN INVESTMENT & BUSINESS DESTINATION – THE FOREIGN INVESTOR PERSPECTIVE

Moderator:

Mr. Panos Papazoglou, Regional Accounts Leader, Central Eastern Southeastern Europe and Central Asia, Country Manager Greece – **EY**

Introductory Presentation:

Greece's Attractiveness – An EY Survey Among International Investors

Panelists

- Mr. George Linatsas, Group Managing Director & Founding Partner Axia Ventures Group
- Mr. James Christopoulos, Senior Managing Director CVC Capital Partners
- Mr. George Burns, President & CEO Eldorado Gold
- Mr. Alex Blades, Partner Paulson & Co.
- Mr. Anthony lannazzo, Senior Managing Director, COO Värde Global Real Estate

3:20 PM – 3:50 PM INVESTMENT OPPORTUNITIES IN GREECE – THE DOMESTIC INVESTOR PERSPECTIVE – The potential of SME's

Moderator:

Mr. Evangelos Lakatzis, Partner – Saplegal – A.S. Papadimitriou & Partners Law Firm

Panelists:

- Mr. Nicos Koulis, Partner & CEO DECA Investments
- Mr. Takis Solomos, Partner & Co-Founder Elikonos Capital Partners
- Mr. Apostolos Tamvakakis, Managing Partner EOS Capital Partners
- Dr. Nicholas Karamouzis, Chairman Grant Thornton; Member of the Board Onassis Foundation

3:50 PM – 4:40 PM BANKING SECTOR – STRATEGY & SECTOR OUTLOOK

Moderator:

Ms. Christina Papanikolopoulou, *Partner, Head of Finance & Capital Markets* – **Zepos & Yannopoulos Law Firm**

Introductory Keynote Remarks

H.E. George Zavvos, *Deputy Minister of Finance, Responsible for the Financial System* – **Ministry of Finance, Hellenic Republic**

Panelists:

- Mr. Vassilios E. Psaltis, CEO Alpha Bank
- Mr. George Zanias, Chairman Eurobank
- Mr. Francesco Drudi, Principal Adviser European Central Bank

	21 st Annual Capital Link Invest in Greece Forum Monday, December 9, 2019 The Metropolitan Club, New York City
	 Mr. Pavlos Mylonas, CEO – National Bank of Greece Mr. Christos Megalou, CEO – Piraeus Bank
4:40 PM – 4:45 PM	BANKING SECTOR – A Turning Point for Greek Banks? Mr. Martin Czurda, CEO – Hellenic Financial Stability Fund
4:45 PM – 5:25 PM	THE NEW LANDSCAPE IN NON-PERFORMING LOANS – THE BIG OPPORTUNITY FOR RESTRUCTURING, GROWTH & INVESTMENT
	Moderator: Mr. Panos Katsambas, Partner – Reed Smith
	 Panelists: Mr. Theodoros Athanassopoulos, Executive General Manager, Non-performing Loans, Wholesale Banking – Alpha Bank Mr. Alexander Argyros, Managing Director & Head of Investment Banking – Axia Ventures Group Mr. Samy David, Managing Partner – Grifon Capital Advisors (Fortress) Mr. George Georgakopoulos, Managing Director – Intrum Hellas Mr. Dimitrios Psarris, Partner - Oliver Wyman Mr. Eric Clause, Executive Vice President – PIMCO
5:25 PM – 5:35 PM	REBOUND & INVEST: CAPTURING, GROWTH OPPORTUNITIES TO FINANCE THE TRANSFORMATION OF GREEK BANKING
5:35 PM – 6:15 PM	• Mr. Thomas Kelepouris, <i>Partner</i> – McKinsey & Company GREECE AS A LOGISTICS & TRANSPORTATION HUB – GREECE A GLOBAL MARITIME FORCE
	Introductory Keynote Remarks: Greece as a Global Logistics & Transportation Hub H.E. Ioannis Plakiotakis, Minister of Maritime Affairs & Insular Policy – Hellenic Republic
	 Panelists: Mr. Aristides Pittas, CEO – Euroseas & Eurodry Mr. Nikos Tsakos, President & CEO – Tsakos Energy Navigation Mr. Ioannis Zafirakis, Director, Chief Strategy Officer & Secretary – Diana Shipping

6:15 PM – 7:15 PM COCKTAIL RECEPTION

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We provided 3 billion Euros of new financing in the first nine months of **2019** and will surpass **4 billion Euros** for the full year.

We will continue supporting the Greek economy in **2020** with **5 billion Euros** new disbursements.

As the leading provider in business lending in Greece, we retain an active role in financing sustainability.

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CAPITAL LINK HELLENIC LEADERSHIP AWARD New YORK CITY







2018 Honoree: Mr. Evangelos Mytilineos, Chairman & CEO of MYTILINEOS S.A. December 10, 2018







2017 Honoree: **Mr. André Calantzopoulos,** *CEO* of **Philip Morris International** December 11, 2017







2016 Honoree: Mr. Wilbur L. Ross, Chairman and Chief Strategy Officer of WL Ross & Co. December 12, 2016



2014 Honoree: George Logothetis, Chairman and CEO 2015 Ho of Libra Group to B December 1, 2014 Fo



2012 Honoree: Andrew N. Liveris, Chairman and Chief Executive Officer of The Dow Chemical Company November 28, 2012



2015 Honoree: Dr. Anthony Papadimitriou, President to Board of Directors of Alexander S. Onassis Foundation and Managing Partner of A.S. Papadimitriou & Partners Law Firm December 14, 2015



2013 Honoree: John P. Calamos, Sr., Chairman, CEO & Global Co-Chief Investment Officer of Calamos Investments December 16, 2013





THE 2019 CAPITAL LINK HELLENIC LEADERSHIP AWARD



Presented to:

Mr. John Paulson

President Paulson & Co. Inc.

For his Commitment & Transformational Contribution to Greece

Leadership Award Dinner Keynote Speaker: Hon. Wilbur Ros, Secretary of Commerce, Department of Commerce – Trump Administration

John Paulson is the President and Portfolio Manager of Paulson & Co. Inc. ("Paulson"). Paulson is an SECregistered investment management company specializing in global merger, event arbitrage, and credit strategies. The firm was founded in 1994 and is headquartered in New York with an office in Dublin.

Paulson & Co. has received numerous awards and accolades over its 20 year history including the Absolute Return's 2013 awards for Management Firm of the Year, Best Arbitrage Fund, and Best Event Driven Fund. Combined with the eight other Absolute Return awards Paulson has won previously, this cements the firm's position at the top of the awards leaderboard.

Mr. Paulson received his Masters of Business Administration from Harvard Business School in 1980. He graduated from New York University in 1978. Prior to forming Paulson in 1994, John was a general partner of Gruss Partners and a managing director in mergers and acquisitions at Bear Stearns.

Through the Paulson Family Foundation John is involved in many philanthropic activities and serves on the Boards of the Council on Foreign Relations; the Economic Club of New York; New York University; the Partnership for New York City and the Deans Advisory Board of the Harvard Business School.

Capital Link Forums

2019 Calendar



th Annual Capital Link Greek Shipping Forum Friday, February 22, 2019

Hilton Athens Hotel - Athens, Greece

Greek shipping remains important to the maritime economy, constituting approximately 20% of the world's shipping fleet. This event will not only cover the latest developments and trends in international trade, dry bulk commodities, and the energy markets – framed

against of the global economy - but also review various funding alternatives for raising capital among listed and private shipping companies.



Crd Annual Capital Link Cyprus Shipping Forum Wednesday, February 27, 2019



This event provides investors with a comprehensive review of various shipping markets to investment communities in Cyprus.. It aims to provide investors with a comprehensive review and current outlook of the various shipping, marine services and offshore markets

and in addition, cover topics of critical interest to shipping industry participants, financers and investors.



International Shipping & Offshore Forum

Columbia Plaza - Limassol, Cyprus



The thirteenth installment of the Invest in International Shipping Forums is investor-focused event allows platform for high-level executives and shipping companies to share and examine the shipping markets in light of annual results. Institutional investors and analysts, financial

advisors, bankers, financial media, and other qualified investors will be in attendance.



7 nd Annual Capital Link Singapore Maritime Forum Monday, April 8, 2019 The Westin Singapore

This event is organized in Partnership with Columbia Shipmanagement and Singhai Marine Services. It will discuss the regulatory, geopolitical and industry trends affecting shipping. It will provide a comprehensive

review and current outlook of the shipping, financial and capital markets, as well as issues related to shipmanagement, the environment, innovation, and cybersecurity. The Forum will also highlight the role of Singapore and Asia for the global shipping industry.

 Δ th Annual Capital Link International Shipping Forum China Friday, May 10, 2019 Grand Kempinski Hotel Shanghai, China

This event, organized in Partnership with Columbia Shipmanagement and Singhai Marine Services provides investors with a comprehensive review of various shipping markets to investment communities in China and throughout Asia. It aims to provide investors with a comprehensive review and current outlook of the various shipping, marine

services and offshore markets and in addition, cover topics of critical interest to shipping industry participants, financers and investors.



This event will be organized in Partnership with Columbia Shipmanagement. The seminar will provide an educational foundation into all major areas of shipping markets, maritime operations, regulatory, geopolitical and industry trends

affecting shipping. Participants will gain a comprehensive review of the current outlook of the various shipping sectors, environmental regulations and compliance, the impact of technology, marine insurance, shipbuilding; ship management, financial and capital markets, and topics of critical interest to shipping industry participants, financiers and investors.

> New York - London - Athens - Limassol - Oslo - Shanghai - Singapore - Tokyo www.capitallink.com - www.capitallinkforum.com



8 th Annual Capital Link Closed-End Funds and Global ETFs Forum

Wednesday, May 22, 2019 The Metropolitan Club, New York City This annual event, playing host to 1,000 attendees every year, will not only address the benefits and challenges associated with using closed-end funds (CEFs) and ETFs, but will also present a networking platform for financial advisors, financial planners, institutional investors, fund and asset managers, analysts, other wealth management professionals, and major financial media.





Capital Link continues to support the sustainable development in Greece by promoting and presenting both initiatives from the business side, as well as the activities and needs of NGOs. The conference will present programs and initiatives that foster entrepreneurship and innovation. It

aims to present entrepreneurs with a practical guide as to how they can get financing and other types of support for their business plans. It gives them access to initiatives, programs and contacts that can help them in this direction. The Forum combines two sides.



th Annual Capital Link Shipping & Marine Services Forum Tuesday, September 10, 2019

116 Pall Mall - London, UK

In cooperation with the LSE, this event provides investors with a comprehensive review of various shipping markets to investment communities in the UK and throughout Europe. Shipowners, shipping executives, institutional investors, research analysts, industry experts, commercial and investment bankers, risk advisors, private equity and venture capital firms, high-net worth investors,

and financial media attend this London forum every year.



9 th Annual Capital Link Operational Excellence in Shipping Forum Best Industry Practices – A Competitive Advantage Wednesday, October 2, 2019 - Divani Caravel Hotel, Athens This Forum discusses Best Industry Practices across all areas of operations such as human resources, environment, fleet operations, technology and innovation, safety and security, corporate governance and more. The Forum showcases how

implementation of Best Practices translates into financial, operational and commercial competitive advantages.

11 th Annual Capital Link New York Maritime Forum Tuesday, October 15, 2019



The Metropolitan Club New York - The Capital for Shipping

The New York Maritime Forum (NYMF) is both an investment and an industry conference. The objective of the Forum is to enhance New York's profile as a place of business to the global maritime industry and especially to global shipping firms and industry participants who do not reside in New York.



This event is organized in Partnership with InvestHK and the Hong Kong Government. It will discuss the regulatory, geopolitical and industry trends affecting shipping. It will provide a comprehensive review and current outlook of the shipping, financial and capital markets,

as well as issues related to shipmanagement, the environment, innovation, the impact of technology, and marine services. The Forum will also highlight the role of Hong Kong & Asia for the global shipping industry.



U.S. and Greek businesses and investment communities will discuss the latest trends in the capital and stock markets while covering topics ranging from shipping, information technology, energy, banking, and finance to telecommunications and real estate. This event receives annual support from the NYSE.

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H.E. Kyriakos Mitsotakis Prime Minister Hellenic Republic

Message of the Prime Minister on the occasion of the 21st Annual Capital Link Invest in Greece Forum

The 21st Annual Capital Link Invest in Greece Forum provides an excellent opportunity for US investors to take a closer look at the Greek economy and see for themselves the opportunities that arise in light of the multitude of reforms that are taking place. Over the past five months a series of structural changes have already been legislated and implemented and many more are under way. Government initiatives have already attracted the attention of media and the business community; more are coming up. What is known to a lesser extent, is the underlying shift in the Greek public opinion with regard to investments and reforms in general.

Over the years of crisis, Greek citizens have realized how policies that inhibit investments and undermine growth prospects eventually lead to a dead end. The current business climate in Greece is one of overwhelming support for foreign investments. This development is reflected in numerous surveys that find high approval rates for government initiatives associated with creating a more business friendly environment. This shouldn't come as a surprise. In contrast to what used to be the norm in Greece, the current government came to power making no empty promises for hand-outs and other favours to the electorate. Instead, it focused on making a case for an agenda that included deep structural reforms that would transform Greek economy for the better. And by doing so, it got almost 40% of the popular vote and a clear majority in the parliament.

Aside from that, optimism has significantly surged over the past few months. Consumer sentiment in Greece recently hit its highest level since 2000 and remains very high. Industrial sentiment is close to its highest since 2007. This is happening while at the same time we keep reading negative headlines about the global economy.

To cut a long story short, Greece is in many regards the right place to invest. As I mention in my video message to you, there is a stable government with a four-year horizon that has been elected on a platform of reforms and has already started to deliver. The majority of Greek citizens actively support this policy and can see clearly the benefits that investments can bring.

In the past, I had the opportunity to attend the Annual Capital Link Invest in Greece Forum and see for myself how important initiatives like yours is for the global business community to get the information it needs to decide on where to invest. I am confident that the 21st Annual Capital Link Forum will contribute in our effort to persuade businesses that the time for investing in Greece is now.



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H.E. Christos Staikouras Minister of Finance Hellenic Republic

As we approach the end of 2019, global and European environment is entering a phase of uncertainty.

Uncertainty due to international trade tensions, changes in geopolitical relations, the intensity and the extent of the migration - refugee problem, the Brexit issue, and the role of fiscal and monetary policy.

In this context, Greece undoubtedly has made a dynamic restart since July 7th. Trust and credibility are being restored, the economic climate is improving, both political stability and realistic optimism are returning to the country and accountability and responsibility are settling in again.

The Government is implementing its own coherent economic plan. In the first 5 months, it has closed potential fiscal gaps, it achieves fiscal targets, it has reduced the property tax, it has eliminated the remaining capital controls, it has reversed previous government's ineffective legislation on the labor market, it is proceeding with a systematic solution for reducing NPLs on banks' balance sheets, it has unblocked emblematic projects and privatizations, it has prepaid the most expensive portion of the IMF loans, it has voted an omnibus law for improving the investment environment, it has regulated the online gambling market and it has voted a comprehensive tax reform that will accelerate economic growth.

The results of these actions are already visible. Society, partners, investors, markets and rating agencies are now optimistic about the potential of the Greek economy. This is reflected, in the 4th enhanced surveillance report, in the successful issuance of bonds and treasury bills in terms of interest rates and quality, in the credit rating agencies upgrades and in the significant improvement of the Economic Sentiment Indicator and the Consumer Confidence Indicator.

Greece, step by step, returns to normality, and this is recognized.

In this climate, we are intensifying our efforts to tackle the challenges that lie ahead. In the following period, our key policy priorities are to achieve agreed fiscal targets, to implement policies safeguarding the stability of the financial system, to enhance liquidity in the real economy, to promote the Asset Development Plan, to implement structural reforms and to introduce a fit – for – purpose framework of private debt management.

Undoubtedly, Greece has gone a long way over the last decade.

And now it returns to normality.

We have political stability, we gain trust and credibility, we implement growth-enhancing structural reforms, we remove obstacles and impediments, and we reduce weaknesses and uncertainties. We are confident that we will succeed.



Founded in 1869, Goldman Sachs provides a wide range of services to a substantial, diversified and global client base that includes well known corporations, financial institutions, governments and high–net–worth individuals.

By bringing together people, capital and ideas, we strive to provide solutions for our clients in Greece and worldwide. We understand that by serving our clients well and creating opportunities for economic growth, our own success will follow.



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Hon. Adonis Georgiadis Minister of Investments & Development Hellenic Republic

Greece: The new hot-spot for investments worldwide

The 21st Annual Capital Link "Invest in Greece" Forum in New York, in which it's my honor to participate, coincides with the beginning of a new era in Greece.

The once black sheep of the euro-area, the most crisis-hit country that has lost some 25% of its output over the last decade, is now transforming to the new hot-spot for investments and one of the most business-friendly economies worldwide.

International and European Institutions, foreign governments, the international business community and the most influencing media organizations worldwide, are praising the strongly pro-growth and investment policy agenda of Mitsostakis administration.

It was very encouraging for us that the US Secretary of Commerce, Mr Wilbur Ross, during his visit in Athens last September, highlighted: *"It is very clear the present government knows what Greece needs. Not only are they implementing the right-bona fide policies, but they are doing so with a sense of urgency"*.

Furthermore, in October 25, Financial Times enhanced our efforts when it wrote: "Market confidence in Greece's prospects has grown, with yields on the country's sovereign bonds having fallen to all-time lows while the business climate index last month hit a 12-year high".

"It is welcome that the (Greek) government is oriented towards an ambitious package of growth supporting policies and measures to be adopted progressively over the next four years (...) Investment is expected to perform well and to strongly support growth", stated the European Commission in its Enhanced Surveillance Report for Greece in November 21.

Although only five months in power, Mitsotakis administration has already delivered concrete results:

-Flagship investment projects, such as the €8 billion redevelopment of the coastal site of the former Athens international airport, called "Hellinikon", are back on track. It is worth noting that two US big companies submitted binding offers and are the competitors for the casino license.

- The recently adopted Development Law "Invest in Greece" improves business landscape, reduces red tape and enhances strategic investments over €15 million.

So, today, Greece offers significant comparative advantages to international investors:

-Euro-area membership with sound public finances.

-Zero country risk and the strongest of last decade political stability.

-Ambitious reform agenda, tailored to the specific needs of investors, in order to remove bureaucratic obstacles, decrease taxation, support technology and innovation, improve infrastructure and networks and, in general, create an investment – friendly environment.

-Unique combination of high-quality, wide availability and cost effectiveness labor force.

-Interest rates at historically low levels.

Real estate, tourism, energy – especially renewable, logistics, infrastructure, biotechnology, pharmaceuticals, IT, R & D, silver economy, food, even heavy industry are promising sectors of Greek economy. So, my message to the American investors through the 21st Annual Capital Link Forum is: "now is the time to invest in Greece:

-those of you that have never stopped investing in our country, even in the midst of the worst economic crisis, now is the time to reap the benefits,

-and those who haven't, now is the time to take advantage of the growth potential and the unique opportunities in our country, as the first ones will be rewarded with the biggest profits".

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H.E. Giannis Plakiotakis Minister of Maritime Affairs and Insular Policy Hellenic Republic

The maritime industry is by far the most extrovert sector of the national economy, a leading global player and a major source of income, wealth and prestige for Greece.

Greek maritime leads the international maritime industry by providing high quality maritime services with a modern fleet and operating with the most up-to-date management techniques and the highest safety and environmental standards.

The Greek merchant fleet counts more than 670 ships and it is placed eighth on a global level. In addition to the national fleet, Greek ship owners control a total number of more than 4.536 vessels of various categories, with a carrying capacity of about 349 million dwt distributed among different flags around the globe. Greek owned fleet ranks first accounting for 18% and 53% of the global and the EU dwt tonnage, respectively.

In order to sustain its leading position in global and fiercely competitive markets, the Ministry of Maritime Affairs and Insular Policy, attaches great importance to the implementation of a stable institutional environment for shipping activities, the adherence to the principles of free and fair competition, but also to the talent of the Greek seafarers at sea and their high professional expertise.

As a Ministry of Maritime Affairs and Insular Policy, our strategic objective is to strengthen the Greek registry. In a fleet of about 4536 ships the Greek flag represents about 14%.

The numbers are low and our goal is to strengthen this sector. Greek flag, means strategic choice, means strengthening Greek values, principles, culture, history. Our Ministry is focused on creating a competitive fleet.

Investment opportunities in Greece and especially in shipping sector are constantly growing. Greek ports could serve as «development vehicles» for the country, both in terms of local economies and at national level. By utilizing the potential of ports, Greece can restart the development process and increase employment.

In early August 2019, the Ministry announced its five priority "pillars" for the maritime industry, setting ports' development among them, putting emphasis on the acceleration of the planned investments in the port of Piraeus and on the general port's policy revision for the benefit of safe and effective operation of ports in the country.

Equally like, among the priorities of the Ministry is the provision of assistance and support to the facilitation of the privatization procedures at the 10 major regional ports of Volos, Rafina, Igoumenitsa, Patras, Alexandroupolis, Heraklion, Elefsina, Lavrion, Corfu and Kavala in close collaboration with the Hellenic Development Asset Development Fund (either in the form of concession agreements or equity based).

Our government seeks and encourages investments. Greece is a most dynamic territory that exits crisis and suggest considerable investment chances thanks to its elevated degree of workforce it's exceptional geostratigical position, Greece is placed in the crossroads of three continents, it's flourishing provided infrastructure and its substantial mineral wealth its unique Mediterranean beauty.

Greek Economy, has entered a progressing track. We are again out on the markets. The upgrade coming from foreign houses has already started and will be continued.

I am signing out for you to utilize this opportunity. To encounter Greece as a destination for investments. To cooperate with us aiming to ensure mutual benefits for all interested parties.

For all these reasons, Capital Link "Invest in Greece Forum" is worthy of praise, as it seeks to create bridges of cooperation and mutual understanding.

Greece looks forward to such efforts as we believe they clearly convey the essential message to the global economy.

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Cyprus – Nicosia (Head Office) 10 G Kranidioti St. Suite 102 1065 Nicosia, Cyprus Switchboard: +357 22 74 2000 Fax: +357 22 74 2001

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 (Su

 4 Vasilissis Sofias Ave.
 55

 3rd Floor,
 Su

 10674, Athens, Greece
 Su

 switchboard:
 Su

 +30 210 7414400
 +1

 Fax: +30 210 74144449
 Fa

USA - New York (Subsidiary) 555 Madison Avenue, Suite 11A New York, NY 10022, USA Switchboard: +1 212 7920255 Fax: +1 212 7920256 UK - London (Representative Office) Berkeley Square House Berkeley Square, London W1J 6BD, United Kingdom Switchboard: +44 (0) 207 887 6080 Fax +44 (0) 27 887 6001 Portugal – Lisbon (Branch) Avenida da Liberdade 240, 4th floor 1250-096 Lisbon, Portugal Switchboard: +351 219364440 Fax +351 219364449 Italy – Milan (Representative Office) 26 Corso Venezia 1st floor 20121 Milan, Italy Switchboard: +39 023 5963390 Fax: +39 023 5963391



Page 24



H.E. Harry Theocharis Minister of Tourism Hellenic Republic

Tourism for the new Greek government is at the centre of national development, innovation and extroversion.

We consider tourism as a sector that can attract long-term foreign investment, create employment and promote regional growth. Every \in 1 created by tourism activity, has

been found to cause indirect additional economic results of \in 1.5, while in total creates \in 2.5 GDP. More than two out of three (69 percent) investors believe that the driving force behind growth in Greece in the coming years will be tourism, according to a new survey by the Greek department of Ernst & Young (EY) on the attractiveness of the country as investment destination.

In 2018, inbound tourism to Greece was at an all-time high with 33.1 million arrivals, an increase of 9.7% on 2017. 2019 will be for Greek tourism an all-time high record year. Revenues followed this trend in almost perfect correlation with the rest of the figures. With the need the Greek tourism product to stay competitive and meet the ever-increasing international demand has led to its gradual upgrading, leading to a higher quality hotel stock. Over the past two years, a total of \in 3.8 billion has been invested in new hotel development and refurbishment, with 41.3% of total spending on 4 and 5-star hotels.

Currently, there are 14 greenfield projects, carried out by the private sector, which target main destinations. A further 12 tourist projects have been included in the Fast-Track process. The total hotel investment needs are estimated at around \in 6.2bn over a five year period and are split into \in 1bn for construction of additional beds, \in 4.8bn for capacity upgrade and \in 0.3bn for maintenance. The most promising investment strategy, in terms of value potential, appears to be the development of lesser destinations followed by upgrading 4* to 5* hotels, as well as adding capacity to existing 3* hotels.

At the same time, a sound list of public assets ranging from marinas to hotel units and development land in advantageous touristic zones are under disposal from the Greek government as part of our privatization program.

Public and private asset development is accompanied by the Greek government's interventions in the fields of touristic legislation and regulation in order to accelerate licensing and permissions and simplify the way of doing business at this sector in the country.

Simultaneously destination management programs and the formulation with all the stakeholders of the sector of a new ten-year plan for tourism will pave the way for our diversification strategy. A strategy that has the ambition to provide under the current challenging environment double digit tourism-related expenses growth through the development of new destinations, season expansion and the introduction of new themes in our portfolio of services.

The future of tourism industry looks very promising, mirroring the great potentials of the Greek Economy. The increasing technological disruption of global tourism, combined with the comparative advantage of the Greek tourism product, provides an excellent opportunity for further development of the industry. While the Greek investment recovery supported by market-friendly policies acts as a guarantee of resilient macroeconomic and business performance and an undeniable invitation for more investment projects in the country.

DEVELOPING THE FUTURE.

This is what we stand for in MYTILINEOS, one of Greece's leading industrial companies. And this is what we constantly strive for in all our areas of operation:

- In the Metallurgy sector, with the trading name Aluminium of Greece, the only vertically integrated bauxite, alumina and aluminium production plant in Europe.
- In the Engineering, Procurement and Construction sector, with the trading name of METKA, which undertakes and implements turn-key energy projects, ranking among the largest EPC contractors worldwide with projects in all 5 continents.
- In the Power and Gas Trading sector through Protergia, the largest independent producer and supplier in Greece.

As a responsible industrial company, we aim for constant business excellence, balancing economic growth with sustainable development.

MYTILINEOS is a driving force for the Greek and European economy, with strong presence in almost 30 countries, and exports accounting for more than 2% of total Greek exports.

With a consistent business strategy and a vision for continuous evolution, MYTILINEOS is taking solid steps for a future that is already here.





H.E. Kostis Hatzidakis Minister of Environment and Energy Hellenic Republic

Environment and energy as catalysts for economic growth

Greece stands at the dawn of a new era. After 10 years of economic crisis, we are creating the conditions to enter a trajectory of sustainable growth. In order to achieve that, the new Greek government of the New Democracy party has adopted a business-friendly approach in economic policy, prioritizing private investments and lower taxation. This approach will generate more wealth and lead to more, better paid and higher quality jobs for all Greeks.

The Greek ministry of Environment and Energy has a key role to play in meeting the above objectives. For us, Greece's environment and natural resources are both something that we are proud and protective of, but also sources of untapped potential. That is why we have embarked on a front-loaded effort and are changing the face of the environment and energy sectors in Greece in less than 5 months' time since the last legislative election.

In the energy sector, we have rescued and are modernising PPC -Greece's biggest electricity power company- while at the same time liberalizing the energy market and creating a level playing field for all energy players. A key aspect of our plan is attracting private capital in the natural gas and electricity distribution networks, in order to modernize them and make them more efficient. That is why the privatisation processes for DEPA (Public Gas Corporation of Greece) and DEDDIE (Hellenic Electricity Distribution Network Operator) are already under way. Simultaneously, we are accelerating the development of pipelines such as IGB, TAP and East Med, as well as new LNG stations. Additionally, we have already ratified the contracts for hydrocarbon exploration in four areas, off the island of Crete and in the Ionian Sea.

Our energy agenda is closely linked to our environmental agenda which is equally ambitious. Our prime minister, Kyriakos Mitsotakis, announced at the UN Climate Change Summit in New York our commitment to a fast decarbonisation of our economy. That includes a target to close all lignite power plants by 2028 while ensuring a fair transition for Greece's lignite regions. Decarbonisation will be coupled with a paradigm shift towards an economic growth model based on sustainable development and a circular economy that will put an emphasis on green energy, integrated waste management and recycling, thereby creating opportunities for green investments. As an example, one of the chief targets of Greece's new National Energy and Climate Plan (NECP), will be increasing the renewables' share to up to 35% of the energy mix by 2030 (as compared to the previous target of 31%) highlighting the potential for renewable energy investments. Appropriately enough, we voted last month a law named "Investing in Greece" simplifying business licensing –including environmental licensing, therefore removing major obstacles to investments.

Greece's competitive advantages coupled with the government's plan, determination and commitment to reforms are putting in place the conditions for sustainable growth to be enjoyed by all Greeks. With the initiatives I described above, the Ministry of Environment and Energy aspires to be a key player in our government's effort to help our country tap its potential and reclaim its confidence.



Building the future. Investing in Energy.

With its energy sector portfolio of over €4 billion, National Bank of Greece has long been the leading Greek bank in energy financing. NBG has established a strong footprint across all segments of the industry, with investments of €3 billion in corporate customers, €1 billion in RES, and over €100 million in PPPs.

Over the next 5 years, NBG aspires to implement a **€2 billion investment plan** to support the domestic energy sector, with a view to including major infrastructure projects, attracting foreign capital, and striking up strategic partnerships with domestic and international players.

We are committed to our role of backing —now and in the future— all major projects that aim to foster economic growth, and we shall provide tangible support to the country's efforts to evolve into a key energy hub for Europe.

National Bank of Greece. Supporting Energy, now and in the future.





H.E. Yannis Tsakiris Deputy Minister of Development & Investment Hellenic Republic

It is a great pleasure to be invited in the 21th annual "Invest in Greece" conference.

This particular forum has been the mirror of Greece, not only to the foreign investors, but to all the stakeholders, wishing to be part of the Greek success story.

Greece is back on track and the new Government is fully devoted and equipped to turn the success dream into reality. Attracting foreign investment is crucial so that all pieces of the success puzzle to be in place.

Unemployment is falling, investments are rapidly increasing and the country has become stable both in macro and micro level. Fiscal policy is now more favourable for corporates and citizens. Corporate tax, dividend and property taxes as well as social security contributions have reached normal levels.

In parallel, banking sector is finally provided with a realistic plan to tackle the NPLs, and bring banks back to normality very soon. It is evident that higher growth rates along with lower funding rates, which for short term financing were even negative, will improve debt sustainability, allowing for gradual reduction of fiscal targets that are blocking the full deployment of Greece's potential.

The Ministry of Development and Investments, has a clear and well prioritized agenda: Leveraging Greece's strategic position, history, culture, entrepreneurship and climate and make it a pioneering investment destination in the South-eastern Mediterranean and one of the main gates to the European marketplace. At the same time, optimising all the funding tools available, such as the Public Investments Programme and the EU Structural and Investment Funds, and blend them with private monies and funding coming from International Financial Institutions, in an efficient and effective manner.

The new Hellenic Development Bank will be also a key factor in the country's growth by making finance markets to work better for small businesses in Greece at all stages of their development: from early stage to scale up. And this will be achieved by increasing the supply of finance available to smaller businesses where markets don't work well, and also spreading that supply across a range of innovative financial products, providers, and funding sources. At the same time, by investing countercyclical, SMEs will enjoy a more stable environment to invest and grow, creating additional jobs and economic activity. In the long run, Hellenic development Bank will facilitate Greece's national growth strategy, supporting critical infrastructure, help mitigate the impact of any future global financial crisis and promote stable economic growth by building on the country's competitiveness. In other words, turn all future threats into opportunities.

Best wishes for a successful and productive forum!

Today's risk = tomorrow's reward

Our comprehensive New York, London and Athens office triangulation allows us to meet the legal and business needs of investment funds, financial institutions, entrepreneurs, investors, and Greek companies with inbound and outbound interests in Greece.

We have a preeminent Greek transactional practice with deep capital markets experience covering private equity, NPL transactions and restructuring, real estate and infrastructure, and energy and transport, among others.

We are focused on outcomes, are highly collaborative, and have deep industry insight that, when coupled with our local market knowledge, allows us to deliver high quality work product and successful results.

Key Contacts:



Constantine Karides Partner, Miami +1 786 747 0223 ckarides@reedsmith.com



Panos Katsambas Partner, London +44 (0)20 3116 3660 pkatsambas@reedsmith.com



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Driving progress through partnership



H.E. George Zavvos Deputy Minister of Finance Responsible for the Financial System Ministry of Finance Hellenic Republic

The "21st Capital Link Invest in Greece forum" provides a timely opportunity for businesses and investors to get an insight of the Greek economic landscape. It is organized at a time when the country's growth rate is rising, while the government change has led to very favorable financing conditions for the Greek state.

From the first days the new government came into office, it started working on the "Hercules Project", a securitization scheme that aims at drastically reducing the Greek banks' NPLs. The scheme was approved in record time by the European Commission and the bill implementing the scheme will be sent to the Parliament in a few days.

Hercules provides a systemic solution as, by providing state guarantees of up to 12 billion Euros, it targets to reduce the current backlog of NPLs by 30 billion Euros, i.e. 40% of total NPLs. It is market-based and therefore fiscally neutral. It proposes assets for the investors, which will be thoroughly rated and offer positive yields in a period of negative interest rates.

Hercules provides clarity for investors, by laying down a clear strategy for Greek banks' NPLs. All Greek systemic banks have already committed to enter the scheme and benefit from the state guarantees. Hercules is a game changer for Greek banks as it will help them to strengthen their capital and liquidity positions. Thus, by cleaning up their balance sheets from NPLs and freeing capital, they will be operating in a more competitive environment. This will force them to design new strategies and business models in order to meet the challenges of digital transformation and sustainable development. All in all, Hercules will create the circumstances for a more sound and competitive banking system.

By early next year, the Ministry of Finance will introduce reforms to the Greek capital market, which will reinforce transparency and corporate governance. The government's policy aims at enhancing investors' trust by reinforcing the Hellenic Capital Market Commission with more effective powers in order to render Greece South Eastern Europe' financial center.

Greece is on the right track and with the systemic and institutional reforms that the government is introducing, the country will become a high-performer in Europe with positive long-term prospects. The Greek government by implementing far-reaching reforms, especially through the adoption of Hercules, ensures improved economic performance and a more competitive financial environment, thus fostering Greece's comeback in the international investment scene.



working together winning together

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Athens, November 20th 2019

Distinguished participants,

I am happy to address the "21st Capital Link Invest in Greece Forum". An annual conference which brings together prominent members from the business world. This year's forum will provide a good opportunity to discuss the emerging investment opportunities in Greece.

A new era has begun in the country. Prime Minister Kyriakos Mitsotakis has set a comprehensive and ambitious agenda to facilitate attracting investments to the country. Reforms have already started to pay off. Brain drain has almost stopped. Young people who have studied abroad, professionals and entrepreneurs are willing to make a new start. A true game changer that will open up new avenues of economic growth for the Greek economy.

In this context, I believe that the Greek Diaspora can play a decisive role. Greeks abroad have a dynamic presence in their host countries. They are our ambassadors and they can play a great role in promoting a new image for Greece: a dynamic, confident country, a pillar of peace and stability in the wider region of the Eastern Mediterranean.

As a former businessman, I know very well that confidence is key in business; I can assure you that the new government's program guarantees a brighter future. Greece has swiftly restored its credibility in the global markets and is ready to make a qualitative leap forward.

I wish you a productive and successful forum.

DIAMATARIS TONIS



A STAR ALLIANCE MEMBER ☆





WE'RE FLYING HIGHER THAN EVER

YOU VOTED US BEST REGIONAL AIRLINE IN EUROPE FOR THE 10TH TIME

> We've been flying together for over 20 years and in that time, you've recognised us as the Best Regional Airline in Europe for the 10th time and our ninth consecutive year.

Once again, we are honoured to receive this award and delighted that our dedication to Greek hospitality has been recognised during our special 20th anniversary.





Mr. George J. Pitsilis Governor, Independent Authority for Public Revenue Hellenic Republic

Objectives and Challenges for the Greek tax administration

Since the establishment of the Independent Authority for Public Revenue (IAPR), we have set two fundamental objectives:

Creating flexible internal procedures for our daily operation, that will make our job more effective and will help us achieving our objectives and developing a relationship of trust with taxpayers.

After almost three years, the end of this decade finds the Greek tax administration in a critical threshold, full of challenges.

Out of them, the most intriguing and at the same time imperative to address is digitalization of IAPR services.

Digitalization will improve taxpayers – administration's relationship by facilitating taxpayers' transactions with the tax Authority and improving voluntary compliance. Furthermore, it allows for better and more efficient allocation of human resources.

To this end, we are completing the regulatory framework for electronic bookkeeping, electronic invoicing and introduction of online cash registers. These three components of digital transformation will allow businesses in Greece to fulfill their tax obligations faster, safer and more accurately, while allowing them faster tax refunds. It will also improve considerably our arsenal of tools in our fight against tax fraud, tax evasion and smuggling. Our goal is to have the new digital environment up and running within 2020.

In the meantime, we continue digitalization of tax returns, by launching electronic filing for real estate transfer tax, inheritance and gift tax.

Our other challenges include:

- Increasing voluntary compliance: We are working on the completion and implementation of a Tax Compliance Plan, with the joint support of European Commission's Technical Assistance and IMF
- Rendering efficient taxpayer services: Modernization of tax and custom services and regulatory frameworks, digitization of applications, implementation of IT Strategy, replacement of obsolete technological equipment
- Fight against tax evasion and smuggling through:

Thus, we work every day in changing the approach to securing taxpayers' compliance, the relationships with taxpayers and stakeholders, and IAPR's structure, operations and HR policies and management.

In order to address the above, we developed the IAPR Reform Action Plan. As a first step, towards a modernization program, IAPR proposed a new business model and conceptual Blueprint, that describes how the IAPR will deliver its services and interact with taxpayers in the future. The Blueprint is a description of the "to be" state in IAPR following process efficiencies, office re-configurations, business process and work and job re-design, and automation. The Reform Action Plan consists of 26 intervention areas that are across five reform "pillars". The five categories for reform incorporate services to citizens and businesses, enforced compliance, infrastructure, technology and human resources.

Regarding HR reform, our objective is staff professionalization, by implementing the appraisal system and by providing continuous education via the Tax and Customs Academy and strengthening leadership and management for better organizational performance and reform management.

We are trying to build a sincere relationship, based on credibility and trust, with taxpayers and investors. One of our basic goals is to simplify tax transactions, in order to reduce the administrative cost for the businesses.

In this direction, we are not inventing the wheel.

We just try to use effectively what we learn from other countries' tax administration experience.

In a nutshell, increasing efficiency and effectiveness, while promoting tax equality and fairness are the two fundamental actions for building a relationship of trust with taxpayers. And this is what we strive for everyday in the Greek Administration.



Yesterday, today, tomorrow. Together.



A THREE CENTURY COURSE, FOR AN EVEN MORE POWERFUL FUTURE.




Ms. Angela Gerekou President Greek National Tourism Organization

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www.visitgreece.gr

I would like to congratulate and thank Capital Link for this high quality event that shows the full potential of Greece. This forum, throughout its long history, has been a platform to raise the profile of Greece and upgrade the country as an investment destination.

and business -to-do destination.

Greece, after a long period of difficulties, is starting to slowly get back on track and is finding its place back to normality.

Our strategic position, history, culture and climate create a place that offers a variety of options for investors. Tourism is a top priority in our national strategy for growth. It contributes fundamentally in our national economy and has a leading role in creating across Greece new prospects for growth, sustainability, and prosperity.

Today's constantly changing international environment requires effective strategies that can solve pathogens and unlock further development of the Greek tourism products and services, which can give the needed upgrade in country's international image.

Our priority is to increase revenues and improve quality in the tourism sector, through the promotion of modern sustainability practices and the use of new digital promotion tools. The example of what happened with Thomas Cook, shows that the present form of tourist development is showing signs of exhaustion and vulnerability indicating that a new strategy is required to diversify our tourist product with investment in quality.

That's why we have already developed with the Ministry of Tourism, new communication and crisis management plan, which will be available in the case of incidents impacting tourism.

Furthermore Greek National Tourism Organization with a strategic promotional plan for the new decade wants to unlock all the potentials of the treasure called Greece, which is one country that contains many countries within.

Our priority is to increase revenues and improve quality in the tourism sector, through and we need to change rapidly, adding quality and setting sustainability at the core of our new strategy.

- a) The promotion of modern sustainability practices at the whole circle of tourism industry (hospitality, transportation, energy and waste management)
- b) The use of new digital promotion tools and cooperating with international media, launching new campaigns at the early beginning of 2020
- c) Promoting all of Greece's 13 regions and develop thematic/alternative (well-being, cultural, gastronomic, athletic, etc) tourism products and services
- d) Highlighting Greece as an ideal country for hosting international events related to culture, sport and business.

It is our main goal to set Greece as a top destination of the world travelers, by unleashing Greece's assets in the traditional context of "sea and sun", together with the new evolution of thematic options, providing a great experience and superb hospitality (philoxenia) and in this direction we want the visitors to have a story to tell and to share with family and friends and keep the memories in their hearts forever, which is the best marketing result of a promotional strategy.

Furthermore it is very important to attract international investors to be part of this future growth which respects and promotes the natural beauty of Greek landscape and environment, and also helps the diversification of travel and tourist choices promising healthy returns both to the investors and local economy.

We strongly believe in our ability to succeed and we urge every single traveller/family to visit Greece and also the institutional/private investors to be part of the new development process. **Thank you.**



LET US TAKE YOU FOR A RIDE

We believe that whatever your need and wherever you choose to explore, you should be in the driving seat. We just want to be there with you, making sure every road leads to a good place.

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Ms. Vassiliki Lazarakou Chairman Hellenic Capital Market Commission

It is an honor and a great pleasure to participate in the "21st Annual Capital Link Invest in Greece Forum".

All these years, the forum contributed a great deal in promoting economic growth in Greece and strengthening economic and trade relations between American and Greek companies through raising the awareness about investment opportunities in Greece.

The Greek economy has showed clear signs of recovery in 2019 and the economic outlook is considerably improved. The most recent GDP growth rate forecasts for 2019 are ranging between 1.8% and 2.0% while for 2020 between 2.2% and 2.8%. The level of private consumption and investments are the main GDP components that will determine the 2020 growth rate. In this context, addressing the factors that hinder investment (both public and private), job creation and credit expansion remain of particular importance.

With respect to the developments in the Greek capital market, 2019 has so far been marked by the increase in the market capitalisation and the returns of most main and sectoral indices of the Athens Exchange, classifying it among the topperforming exchanges worldwide, the substantial drop in the government bond yields, the improved trading activity in the stock market and finally the net inflows in the Greek mutual fund market as a whole, for the first time since 2015.

Further enhancing the market and investor confidence clearly requires considerable effort on the part of all stakeholders. From our part as regulators, we have set specific priorities such as the enhancement of prudential supervision, leverage of new technologies, support of an environment which will be friendly for Fintech, Regtech and innovation, in general, as well as forwarding proposals to amend the existing legislative and regulatory framework with respect to several important issues.

In this respect, HCMC proposals include, *inter alia*, the following:

- A new law on <u>corporate governance</u> has been proposed to be adopted by the Hellenic Parliament which modernizes the current framework and enhances specific mechanisms of the Greek listed companies, such as the operation and the composition of the Board and the independence criteria of the relevant members, the operation of the internal audit, etc. To be noted that for HCMC, like any other capital markets supervisor, monitoring corporate governance arrangements is a key: it is much more than only respecting the interest of the companies and their shareholders, it is also about the ability of the company to take decisions that ensure its sound and prudent operation;
- Prospectuses to be also submitted in English;
- Increase of maximum threshold of EUR 500,000 to 1,000,000 for each <u>crowdfunding</u> offer.
- Adoption of a <u>new type of AIF, etc.</u>

It must be also noted that the HCMC supports EU initiatives such as sustainable finance, which has become an important building block of the Capital Markets Union, a Commission Initiative alongside the Banking Union, which started 5 years ago by harmonizing the regulatory frameworks with the objective of supporting cross border provision of financial services.

Also, although capital market regulators are not able to address the main drivers of climate change directly, they need to ensure that all risks of assets are communicated to investors so that they are able to assess the sustainability of the assets when making an investment decision. In this context, the highly successful issuance of a green bond for the first time in Greece during 2019 has given rise to very positive expectations in this field.

There are many profound changes with respect to the capital markets sector that are taking place currently which reshape the capital markets landscape and thus the challenges are immense: financial and technological innovation, new business models, complexity of trading techniques, the trend of supervisory convergence in Europe, the new instruments made available by MiFID II and the enhancement of the national legislation, such as corporate governance rules.

As the Greek economy is going through a major restructure, there is a positive sentiment among investors about the prospects for business growth in Greece.

Ladies and gentlemen, I am totally convinced that Greece can become a bigger financial center in Europe. Our mission as a regulator is to ensure transparency and compliance in alignment with EU legislation and at the same time to have a financial Greece fit of tomorrow's challenges and strong on the EU and international scene.

BERNITSAS

A Top Tier Commercial Law Firm at the Forefront of the Market

A Top Tier Commercial Law Firm at the Forefront of the Market 20th International Financial Law Review European Awards **Firm of the Year Greece 2019** Benchmark Litigation Europe Awards

'Bernitsas won the award due to its roles on key transactions of 2018 that will influence legal practice in a number of fields, in Greece and maybe elsewhere' 'The firm has been recognised for their work in commercial, civil and corporate litigation'

Bernitsas Law holds a pre-eminent position in advising on complex legal issues and transactions in the context of new legislation enacted since the onset of the financial crisis in Greece. We have advised extensively on the recapitalization and restructuring of the Greek systemic banks within the bank recovery and resolution legal framework and further consolidation of the banking sector, new debt issuances and liability management exercises made by prominent domestic private issuers, equity offerings, relistings and parallel listings of such issuers. We continue to lead the legal market in the creation and development of a secondary market for Non-Performing Loans (NPLs) and have actively participated in the inception of the NPL framework.

Bernitsas Law is acting in major hospitality, secondary residential, commercial and infrastructure projects, notably advising foreign investors on touristic projects located around the Greek islands and mainland, and hotels in the center and greater area of Athens. We have been extensively involved in the consolidation of the private healthcare sector by acting on the acquisitions of prominent private hospitals and are currently advising several private equity funds, multinationals and other international investors in their potential acquisition of selected quality Greek assets active in various industries. We are also involved in significant acquisition finance, project finance and privatisation transactions currently taking place in Greece, as well as restructurings of local, multinational and State-Owned companies.

2018-2019 has seen our success rate in disputes maintained at very high levels. Our tax department continues to be at the forefront of developments in this sector, with the legislation changing regularly over the last years, and our EU, Competition & Antitrust practice continues its tradition of involvement in high-profile merger cases before the Hellenic Competition Commission.

'just excellent: very hands-on, responsive and service-oriented ... all of them are very nice, personable and a pleasure to work with'

Top Ranked by Chambers Europe and Chambers Global 2019 'absolutely outstanding ... high quality advice within strict deadlines ... client oriented, well organized'

Top Ranked by IFLR 1000, The Guide to the World's Leading Financial Law Firms 2020 'akin to working with a top London firm ... excellent and on-point advice ... motivated, committed, responsive and value for money'

Top Ranked by The Legal 500 EMEA 2019



Mr. Theodore Fessas Chairman of SEV



21th Annual Capital Link Invest in Greece Forum

Grexit...to the markets!

Greece is on its way to be back to the market radar screens! The new government rides on an unprecedented surge of optimism. Business expectations have returned to 2007 levels, after a decade-long recession that saw GDP dropping by 25% and investment by 60%. Moreover consumer confidence has returned to 2000 levels, the year when Greece was admitted to the Eurozone.

In its first 150 days, the government has surprised the business community with its zeal to pass numerous laws through the Parliament, introducing reforms which hopefully will improve the efficiency in the public administration, as well as at creating a business friendly environment, through comprehensive tax relief and measures to facilitate doing business and investing in Greece.

In this favorable environment, the 2020 Budget preserves fiscal discipline through expanding the tax base and rationalizing spending. Moreover, a systemic Asset Protection Scheme has been swiftly cleared with Brussels for state aid rules, so as to address the overriding NPL issue of the Greek financial system, allowing bank financing to resume at higher levels and in better terms for businesses and households.

Despite trade tensions and lower growth in the global economy, the Greek economy exhibits remarkable resilience. Solid performance in manufacturing, tourism and transportation sectors maintains exports of goods and services at rather high levels, supporting above average EU growth. The lifting of red tape and structural reforms to facilitate business operations, promote entrepreneurship and support the digital transformation of the economy are all expected to strengthen business profitability and private investment, and usher in stronger growth rates in the following years. Investment has already been rising in key areas such as in machinery and ICT equipment, strengthening the transformative process towards the tradable sectors, evident already in the export dynamism of the economy.

Moreover, measures are being put in place to lift residential investment from abysmal lows during the crisis (only 6% of total investment vs. 25% average in Europe), as well non-residential construction tied to new infrastructure projects in the pipeline through private public partnerships. Up to now, the government has unblocked key private investments held back by regulatory red tape, with the best example being the emblematic real estate investment in Ellinikon (old Athens Airport), occupying the largest seaside area for development in a key Mediterranean urban center.

Greece presents industrial investment opportunities in mining, energy, water, basic metals, chemicals and foods, as well as in more traditional sectors such as tourism, retail, logistics and construction, linked to projects involving infrastructure as well privatizations and concessions, in roads, rails, ports, sea airports, and last but not least, in telecommunications (high-speed internet, 5G, etc.). Moreover, Greece welcomes greenfield investment and offers substantial incentives for larger scale strategic investments.

If the government continues with the same speed, Greece may as well become the next country global success story. Though not all is still in place, the desire to do better is there. Doing business in Greece holds great promises for early investors that will seize the opportunity and invest.



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Mr. Petros Doukas President Capital Partners SA - Investment Banking Advisors Mayor-elect of The City of Sparta, former Vice Minister of Economy & Finance

Dear Friends at The Capital Link conference,

The World has enjoyed virtually 75 years of relative peace and prosperity!

Yes there have been many conflicts, but they were local in nature!

And based on this relative calm, Humanity has been moving forward and connecting faster & more efficiently! More & better airplanes - Faster trains - More bridges - 5G connections = greater speed to move more data, lower latency (to be more responsive), and the ability to connect a lot more devices at once (for sensors and smart devices) — Artificial Intelligence — Facebook, Instagram, connecting billions across the Globe!

And as we connect through the internet, <u>Data-mining</u> companies analyze the way we use the web and, now, know more about us and our behavior, and our preferences than the top psychologists!

Orwell's 1984 BIG BROTHER is here!

But at the same time, as we progress, we are steadily destroying our environment (We at ICC Greece and our ICC Greece Energy & Environmental Change Cluster, are very strong proponents of planting billions of trees of whatever variety science suggests!) At the same time, income inequalities are becoming bigger and bigger, with an eroding middle class. The wealthiest 1% owns 47% of the World's wealth! As Aristotle wrote in his Politics, you need a strong middle class to stabilize the system that is torn by the conflicts between rich and poor!

And you need a strong middle class to worry and take action to save the planet! BUT WE DON'T HAVE A STRONG MIDDLE CLASS. We need to help rebuild it!

Aristotle in his Politics and his Ethics, also wrote something else: "People cannot bear their good fortune for too long", ... sooner or later they will do something to screw things up! • About 3 weeks ago, The WTO - The World Trade Organization, concluded that the USA may impose up to \$10 billion in tariffs against the European Union, as a final result of the 15-year dispute over Airbus subsidies! For the first time an Organization that promotes freer trade, sanctions the imposition of tariffs! • Prime Minister Boris Johnson insists on a full BREXIT with a customs border not in Northern Ireland but in the Irish Sea! • President Trump proclaimed that his priority is Patriotism, not Globalization.

Sounds reasonable? To very many, "Of course it does!" Who does not feel very strongly about his Country's interests?? Yes, but in the end, all of us patriots will be trying to grab a bigger share of a shrinking pie!

Human ingenuity needs space! Any innovation, every business, needs customers! Every idea needs a bigger audience. Every business needs bigger markets! The smaller the markets: • the fewer the customers, • the poorer the business!, • the poorer the exchange of ideas and knowledge!!

That's what we should all be proclaiming! Creativity, Growth and expansion is in our human DNA!

In these surroundings Greece is an island of stability! We have a new Government that favors businesses & innovation.

With interest rates at all-time low levels, there are a number of sectors worth looking into:

Food & Agribusiness • Tourism • Real-Estate • Energy • Shipping (some of the top managerial shipping talent in the world resides in Greece) • Logistics • Insurance • Engineering & software talent! Just to name a few!

This is the time to explore investment & partnership opportunities there!

Enjoy the conference and Happy Holidays and a very Merry Christmas!

[And may I remind you that next year -2020- Greece and Sparta and the free World, will be celebrating the 2500 Years from the famous Naval Battle of Salamis and The Battle of Thermopylae, and commemorating the valor and sacrifice of King Leonídas of Sparta, the "300", and the 700 Thespians who fought for freedom and democracy! Let me extend you an invitation to visit us!]

Distinguished Fellow, Global Federation of Competitiveness Councils, Washington DC • Life-Member, The Jockey Club, The Greek Horse-Racing Authority • Member of the Board, Kustom Kolor Paints & Coatings Research Laboratories SA • fm. Member of Parliament - Attica Region • fm. Deputy Minister of Finance • fm. Deputy Minister of Foreign Affairs • fm. Chairman of the Board: PEPSICO Greece, ERICSSON Greece, AGET-HERACLES CEMENT, NOVA PAY-TV GROUP • fm. Country Head & Treasurer, CITIBANK Greece • fm. Vice-President, CITIBANK New York, Treasury Division • President, The Hellenic Golf Federation • Ph.D Econ. New York University, MBA Fin. Columbia U., MA Econ. NYU, BA Intl.' Affairs, The George Washington University (GWU) www.petrosdoukas.gr www.capitalpartners.gr

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Ms. Andreea Moraru Director, Regional Head for Greece and Cyprus for Recon European Bank for Reconstruction and Development

Since the EBRD was established in 1991 we have invested over €139 billion in more than 5,500 projects in the 38 economies where we operate. We provide financing for banks, industries and businesses with services tailored to each client in the form of debt, equity or mezzanine. Transactions typically average €25 million

but range from €5-250 million.

The EBRD's engagement in Greece started in late 2015 to support the country's recovery and we have invested €3 billion in 52 projects there to date. Recognising our contribution to Greece's recent economic recovery and for the benefit of further engagement, the Greek authorities requested and our shareholders agreed to an extension of our mandate until 2025. We believe the Bank is well placed to assist Greece in facing important challenges in the years ahead.

The Bank's priorities in Greece are strengthening the private and financial sectors, supporting privatisation, developing the country's infrastructure – especially in the green energy and renewable sectors – and regional integration of the Greek economy. In addition, since 2018 the EBRD has supported more than 50 small and medium-sized enterprises (SMEs) through its Advice for Small Businesses programme. Greek SMEs have benefited from advisory services in a wide range of areas, such as Strategy, Marketing, Operations and Quality Management through local consultants and international experts.

In 2019, the EBRD achieved some notable successes in the country. We supported the maiden flight of Aegean Airlines on the bond market with a €22.5 million investment in the Greek flagship carrier's successful debut 7-year €200 million bond issue. The Aegean Airlines bond was the first corporate bond issued in 2019 by a Greek corporation, and the first local bond listed on Athens Stock Exchange since June 2018. The EBRD funds will finance working capital needs and the construction of a new training centre at Athens International Airport.

In the property and tourism sectors, the Bank's activities promote sustainable and inclusive investments. In July, we provided a \in 50 million loan to Pangaea, the country's leading real estate investment company. With the Bank's support, the company will introduce GRESB reporting, the Global Real Estate Sustainability Benchmark, which aims to enhance value by assessing and empowering sustainability practices. The loan will support the expansion of Pangaea's portfolio and sustainable business development. The funds will be complemented by a \in 250 million loan from the National Bank of Greece, which will be primarily used for balance sheet restructuring. In May, we also provided a \in 55 million loan to co-finance the acquisition of a 32.7 per cent stake in Pangaea by Invel Real Estate.

Moreover, the EBRD is stepping up its efforts to support renewables in Greece by supporting Terna Energy, the largest wind-electricity producer in Greece, with an €18 million investment in the Greek company's successful issuance of a seven-year €150 million green bond. The funds will finance additional investments in renewable energy projects in Greece. In June 2017 the EBRD launched its original Greek Corporate Bonds Framework, which has successfully leveraged €760 million of listed bonds. A new framework, the €185 million Greek Corporate Bonds Framework II, was approved in June 2018, leveraging an additional €350 million to date. Greece has turned a corner with its economy. There is still a lot to do, particularly with respect to making Greece more business friendly and enabling it to compete for much-needed foreign direct investment, but there is an air of anticipation and the general mood is positive. We are very proud to participate in the 21st annual Capital Link "Invest in Greece" Forum to showcase Greece as a potential investment opportunity.

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Ms. Marianna Politopoulou Chairman & CEO NN Hellas

For many years, this Forum has been one of the most powerful initiatives to enhance the investment profile of Greece. It is of great importance, especially nowadays, to highlight our country's uniqueness through promoting its natural wealth and resources, its exceptional geographical characteristics and rich history. We are all supportive and willing to help Greece reposition, in order to emerge as an iconic destination, an international reference point for business, cultural and tourist activities. By encouraging investment opportunities in sectors that offer significant competitive advantages for investors, we positively impact our national economy.

Investing in the future and providing financial security is exactly what NN Group has placed at the core of its business. With a 175-year history, active in 18 countries, 15,000 employees and with more than 17 million customers around the globe, we are committed to do business in a way that is consistent with our corporate values: we care, we are clear, we commit. We use our scale, our experience, and our know-how to offer our customers a wide range of insurance and investment solutions. Our core values guide our interactions with all stakeholders, and they embody responsible business conduct and corporate citizenship.

At NN Hellas, we have been supporting our customers since 1980. Our strategic vision has brought us a long way. And it is the same vision we share for the future of Greece that brings us here today.

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H.E. Haris Lalacos Ambassador of Greece to the USA



"Greece: On a sustainable growth path, forging stronger economic ties with the United States"

After a long recession, Greece has returned to solid economic growth through an impressive stabilization effort, and according to OECD one of the most ambitious reform packages by any country in recent times. Moving forward, the main objectives now are sustainable macroeconomic and fiscal stability, resilience to external shocks and social inclusion. Having already achieved growth rates of 1.5% in 2017 and 2% in 2018, Greece is expected to surpass its official growth target of 2% for 2019, as the business climate is already showing marked improvement. Growth is expected to accelerate until 2022 driven by investment, private consumption and foreign demand.

The normalization of capital flows, by fully removing capital controls on September 1, 2019, significantly contributes to attracting investment, increasing employment and further upgrading Greece's credit ratings. Moreover, last September, the Ministry of Finance submitted an official request for a partial early repayment of IMF loans, improving debt sustainability. Furthermore, Greek bonds issued in 2019 bore yields at historic lows (e.g. the 3-month bond fetched a negative interest rate for the first time ever), reflecting the continuing improvement in international investors' trust in the Greek economy's prospects.

Greece is re-inventing itself as a dynamic economy and an important regional hub, taking advantage of its geostrategic location at the crossroads of three continents in the Mediterranean Sea and its comparative advantages in top quality human capital, shipping, tourism, energy and logistics. Gateway to a regional market of 340 million people, it offers business opportunities for both Greek and foreign companies, in a wide range of sectors. Constantly pursuing to improve the business environment, the Greek Government is implementing tax reforms and measures aiming to ease the tax burden on companies and individuals. Furthermore, speeding up the national privatization program, additional important privatizations will soon be launched, such as for the sale of a stake in the Athens International Airport (AIA), the Hellenic Petroleum (ELPE) and the partial sale of the management of 10 regional ports across the country.

Overall, key economic sectors attracting more domestic and foreign investments include tourism, real estate, logistics, ITC and startups, transport and shipping, whereas, in the energy sector, a significant number of key energy projects are currently under development (TAP, IGB, IGI, FSRU). Greece aims at becoming an energy hub, maximizing EU, regional and its own energy security, while offering excellent business opportunities, in current and future projects, for both public and private investors.

In terms of relations between Greece and the United States, the two countries have strong and longstanding economic ties, whereas bilateral affairs are at a historic high point. Greece is a reliable partner who shares key strategic goals with the United States and is a pillar of stability in South East Europe. Notably, the annual US-Greece Strategic Dialogue was launched in December 2018 as a new platform of enhanced cooperation in the areas of regional initiatives, defense and security, trade and investment, energy, law enforcement, and people-to-people ties. It reflects the renewed American confidence in the Greek economy and confirms the trend of US companies expressing increased interest in a wide range of economic sectors in Greece.

During the second session of the Strategic Dialogue, held in Athens in October 2019, key business sectors of mutual interest were identified by the "Trade and Investment" Working Group, such as innovation and start-ups, energy, IT, tourism, space, entertainment, and infrastructure. The vital importance of energy projects in the Eastern Mediterranean was also emphasized, whereas both countries expressed their readiness to support future infrastructure projects, either bilaterally or in tandem with regional friends like Cyprus, Israel and Egypt.

Greece is entering the third decade of the 21st century with confidence and determination to succeed. Active participation of American companies in this quest will be essential if we are going to jointly achieve these common goals.









H.E. Geoffrey R. Pyatt U.S. Ambassador to the Hellenic Republic

I'm pleased to welcome so many of our friends and partners to this year's Capital Link Invest in Greece Forum. It's clear that 2019 has showcased the ever-stronger U.S.-Greece relationship, and we look to each of you to help us keep this momentum as we enter 2020 and the decade ahead. There's no end to the opportunities in Greece, particularly as the government continues to implement reforms that will improve the

business environment and speed Greece's full economic recovery. We've seen a dramatic uptick in investments from American companies over the past few months as investors respond to the Greek government's market friendly signals. I am looking for even more in the years to come.

The United States is ready to help Greece in its efforts to grow its economy. When Secretary of State Pompeo kicked off the second U.S.-Greece Strategic Dialogue in early October, he acknowledged the mutually beneficial gains in our bilateral relationship and pledged our commitment to do more. As he said, "The Greek-U.S. relationship has never been stronger."

We appreciate the work Greece is doing to facilitate investment. At the Strategic Dialogue, I was encouraged by Greece's progress toward strengthening intellectual property rights protection and enforcement, which is key for foreign investment in innovative sectors and the red-tape elimination provided by the new development law. We also discussed both the U.S. and Greece's work toward empowering women in business and entrepreneurship, so they can engage economically and contribute to the rich business environment.

Our close security relationship provides stability, a critical ingredient for growth. While in Athens, Secretary Pompeo signed an update to the U.S.-Greece Mutual Defense Cooperation Agreement. This important step will enable our countries to train together more, and it will also permit the U.S. to invest funds in infrastructure improvements at new locations in Greece. As one example, U.S. investment at the Port of Alexandroupolis to remove the sunken dredger "Olga" will significantly expand space for commercial shipping activity and facilitate increased bilateral and multilateral military cooperation.

The U.S. presence at the 2019 Thessaloniki International Fair (TIF) provided another chance for us to show how committed the United States is to highlighting Greece's attractiveness as an investment hub. At the U.S.-sponsored TIF Innovation Hub, entrepreneurs, civil society groups, and companies generated a plethora of ideas, which add to my optimism about Greece's future.

U.S. companies increasingly see Greece, particularly northern Greece, as a dynamic center of innovation, and reestablishing Thessaloniki as an investment and trade entry point to the Balkans benefits Greece and the wider region. We support this significant endeavor.

Greece and the U.S. continue to expand cooperation across other sectors as well. We had the opportunity to co-sponsor the 2019 Global Agripreneurs Summit, where agrifood innovators from around the world gathered to work on accelerating the agriculture industry into a sustainable source of economic development. On the energy front, we support Greece's dedication to energy security through the nearly completed Trans-Adriatic Pipeline and progress on the Gas Interconnector Greece-Bulgaria. We welcomed the first shipments of U.S. liquefied natural gas over the past year and companies like GE are active in the thermal and renewables sectors. We also hope to see increased collaboration in people-to-people ties and regional cooperation over the next year.

I look forward to continuing to grow our trade and investment relationship with the help of many of you attending the Invest in Greece Forum. The future of U.S.-Greece relations is bright, and I thank you for all you do in pursuit of this goal. I wish you the best during this year's forum!

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13 CLIMATE

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Statement of the Consul General of Greece in New York, Dr. Konstantinos Koutras, on the Occasion of the "21st Annual Capital Link Invest in Greece Forum".

Capital Link "Invest in Greece Forum" has come a long way now. Twenty one years have passed since its inception and it has now evolved into the most important event on investment opportunities in Greece. It has managed to familiarize prominent figures and business entities of the international investment community with the Greek economy, its perspectives, its potential and its actual needs. The unparalleled success of Capital Link Invest in Greece Forum is a result of its organizers dedication and vision. Even in turbulent times, they kept believing in Greece and they continued to offer their services and support with unmatched professionalism.

This year's Capital Link Invest in Greece Forum coincides with several positive economic developments in Greece.

First, Greece stands out, as its ten-year bond yields consistently trade at the lowest interest rates since many years (well below the equivalent borrowing cost of many developed economies) and, within the euro-zone, Greece is no longer regarded as the riskiest bet. We firmly believe that this development clearly constitutes a "vote of confidence" of the international investment community towards the Greek economy. Furthermore, after a long period of economic recession of unprecedented proportions and magnitude, both in terms of duration and intensity, Greece is considered a totally safe investment destination.

Second, major investment projects, such as the "Elliniko" project in suburban Athens or the "Skouries" mining project in Northern Greece are back on track, signaling a change of paradigm. The country is becoming more business friendly and more open to foreign direct investments.

Third, Greece's bilateral trade and investment relationship with the US has entered a new phase of growth. Greece's exports to the US rose to 1.6 billion dollars through 2018, which represents an increase of approximately 27,5% on year-to-year basis.

At the same time, we're witnessing a fresh interest from US based funds and corporations to invest in Greece. An interest that was clearly manifested during the recent visit of our Prime Minister, Kyriakos Mitsotakis, in New York, who had the opportunity to develop his ideas and his priorities, on top of which is the abolishment of red tape barriers and the implementation of much needed reforms, thus transforming red tape into a "red carpet" for new investors.

I strongly believe that this Forum will confirm the above mentioned interest and will allow investors, fund managers and other individuals and stakeholders of the international investment community to focus on Greece as a favorable and much-promising investments destination, in sectors such as tourism, energy, IT technology, agricultural products e.t.c.

The opportunities are there for you to explore and exploit.



Konstantinos Koutras Consul General

GREECE



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The Ambassador

Message of the Ambassador of the Republic of Cyprus to the United States on the occasion of the 21st Annual Capital Link Investor Forum "Invest in Greece" <u>New York, December 9th, 2019</u>

On the occasion of the 21st Annual Capital Link Investor Forum, I would like to convey my warmest greetings to all participants and congratulations to the organizers.

Attracting investments ensures that businesses achieve long term security and growth. It is of fundamental importance to our economies and it constitutes a policy priority for all States, in particular in challenging times. Capital Link provides a bridge between promoting new initiatives and building effective partnerships among businesses and individuals alike – a key platform via which to share strategies and the means that can lead to greater global competitiveness and success. This year's Invest in Greece forum provides a renewed opportunity to explore the vast investment potential of Greece and beyond.

1 wish you every success for this important 21st Annual Capital Link Investor Forum.



Marios Lysiotis

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MESSAGE BY THE TRADE COMMISSIONER OF THE REPUBLIC OF CYPRUS FOR NORTH AMERICA ON THE OCCASION OF THE 21ST ANNUAL CAPITAL LINK INVEST IN GREECE FORUM

NEW YORK, NY DECEMBER 9TH 2019

The Capital Link "Invest In Greece" Forum is without a doubt one of the most anticipated and dynamic annual events for the presentation of opportunities for investment in Greece. For over 20 years it has served as key platform for increasing awareness and engagement amongst the US business community across multiple industries and sectors.

Greece has always been a country of possibilities and has enormous untapped potential. It is blessed with abundant natural resources and, above all, rich human capital. The country's new growth trajectory reflects the transformation of the economy to one that is well positioned to attract significant foreign direct investment and expand its export trade.

Moreover, the cooperation and collaboration that Cyprus and Greece have jointly fostered with our neighbors in the EastMed is fueling increased stability and security in the region and creating significant new opportunities for international firms seeking to expand activities across a dynamic and growing market.

In closing, I note that Cyprus has also benefitted from our own collaboration with Capital Link and I would be remiss if I did not take the opportunity to recognize and congratulate the organizers for their diligence, professionalism and continued commitment to host this important and high caliber event every year.

So, let me wish you all the best of success for the Invest In Greece Forum and a positive outcome to all your endeavors going forward.

Sincere ADEC Aristos Consta Trade Commissioner of Cyprus for North America BLIC OF



Sometimes it's nice when things stay the same.



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ANDREW M. CUOMO GOVERNOR



STATE OF NEW YORK EXECUTIVE CHAMBER ALBANY 12224

December 9, 2019

Dear Friends:

It is a pleasure to send greetings to everyone gathered for the 21st Annual Capital Link Investor Forum on Greece.

As the financial capital of the world, New York appreciates initiatives that seek to strengthen our economy by promoting international trade and commerce, and forming partnerships to spur economic growth and progress. Many global corporations and industries benefit from establishing associations with business communities in the United States through the exchange of goods and products, new investment opportunities, and a readiness to share educational and cultural resources.

For over two decades, this initiative of Capital Link, Inc. has encouraged a healthy business relationship among Greece, the U.S., and other nations. I join in welcoming all who work to promote an enterprising spirit and positive interaction within the global business community.

Warmest regards and best wishes for a successful meeting.

Sincerely,

ANDREW M. CUOMO

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"Turning Challenges into Opportunities for our clients"

Today's challenging and constantly changing environment calls for structured and proactive strategies, rather than reactive solutions and remedies. Given the renewed global Interest in Greece, **Machas & Partners** has based its success on the ability to look beyond its own borders and act on behalf of clients whose interests extend not only in Europe but also North America, Australia, China, Russia, India and the Middle East.

MACHAS & PARTNERS

Machas & Partners is an independent, full service corporate and commercial law firm with a strong presence in Greece, distinguished for its global perspective, commercial pragmatism and pro-business approach, as well as for its solid and nationally appreciated litigation practice. We continuously strive to be responsive to our clients' needs and business objectives by pro-actively anticipating and meeting these changing needs while remaining faithful to the firm's principles of professional excellence, integrity, loyalty, responsiveness and innovation.

Machas & Partners is rewriting the model of the full-service law firm in Greece. We are known for being an unconventional and progressive thinking firm focusing on the needs of our commercial and private clients across a number of industry sectors. We are used to managing complex cross border transactions and investments that require ingenuity, business acumen and integrated legal solutions enabling our clients to meet their goals with the certainty that their transactions are structured within the applicable legal framework. Our significant expansion has been based on a partner led approach, the forging of strong long lasting client relationships and the recruitment of high callbre lawyers, with strong emphasis on providing clients with high quality, effective, practical and value added solutions.

This is why Machas & Partners has achieved the status of "go to counsel" for foreign investments in Greece.

Our primary practice areas include Authorizations & Licenses, Banking, Bankruptcy Law, Commercial and Civil Transactions, Compliance, Corporate, Employment, Financial Services, Foreign Investment and Trade, Government Contracts, Immigration, Insurance, IP, International Trade, Litigation / Dispute Resolution (including Arbitration), Mergers and Acquisitions, Permits, Privatization, Private-Public Initiatives, Project Finance, Real Estate and Taxation.

It should be noted that Machas & Partners has one of the strongest and most diverse litigation practices in Greece that includes civil, commercial, criminal, tax and administration. Engaging in litigation requires not only skill and strategy, but also cost and risk analysis. We help our clients make the best decisions for optimal results. We have had exceptional results of national and international importance. Whether working creatively and diligently behind the scenes or presenting arguments in court, Machas & Partners effectively advocate for its clients' best interests.

Machas & Partners has also developed important networking resources in both the public and private sectors. These resources are used not only for representing clients' interests, but also for identifying and exploiting new business opportunities for clients.

We are structured into practice groups, bringing together specialist skills, guaranteeing our clients experience and expertise in all areas of the law and industry. Given that most transactions require experience and specialization in a multitude of practice areas, we address this issue by building fluid cross-disciplinary teams working together under one principal partner. To pursue its strategy of professional excellence, **Machas & Partners** is committed to the recruitment, training and development of the best legal staff. All lawyers at **Machas & Partners** have had professional experience in international firms in Greece or abroad and have received post-graduate university qualifications. In addition to the legal thinking and knowledge expected from any law firm, our lawyers are trained to think outside the "legal" box and to have a business vision that helps them proactively detect business opportunities for clients.

Our client base is well diversified and we represent a blend of local and multinational corporations, domestic and international financial institutions, governments and individuals.

Machas & Partners is registered at the <u>American - Hellenic Chamber of Commerce</u> and the <u>Hellenic - German Chamber of Commerce</u>.

United States Senate

WASHINGTON, DC 20510-3203 December 9, 2019

Capital Link, Inc. 230 Park Avenue, Suite 1536 New York, NY 10169



Dear Friends:

It is a pleasure to welcome you to Capital Link's 21st Annual Invest in Greece Forum. As the premier global city for business and investment, New York City is proud to host this event.

For over 20 years, Capital Link has strengthened the relationship between the United States and Greece by serving as the main platform for updating our business and investment community on the progress, developments and outlook of the Greek economy. In conjunction with corporations and agencies, Capital Link's forum has significantly affected economic regrowth and stability in an unpredictable economic future. I applaud Capital Link's hard work to encourage and support the growth of the businesses in the United States and abroad. It is through the dedication, commitment, and support of all gathered here today that the United States, Greece and the global economy will flourish.

Additionally, I would like to take this moment to acknowledge this year's honoree and recipient of the 2019 Capital Link Hellenic Leadership Award, **John Paulson**, President & Portfolio Manager, Paulson & Co. Inc. I commend Mr. Paulson and his company for their outstanding contributions to Greece, as well as to the New York community.

On behalf of all New Yorkers, thank you for your hard work. It is my hope that Capital Link will continue to serve New York, Greece, and the international community for many years to come. Best wishes for a wonderful event!

Sincerely,

alles Schumen

Charles E. Schumer United States Senator

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POTAMITISVEKRIS



THE CITY OF NEW YORK OFFICE OF THE MAYOR NEW YORK, NY 10007

December 9, 2019

Dear Friends:

It is a great pleasure to welcome everyone to the 21st Annual Capital Link Invest in Greece Forum.

New York takes immense pride in its status as a global hub of business, commerce, and finance. We are also home to a thriving Greek community that has made tremendous contributions to these industries, and this makes us the ideal host for the 21st Annual Capital Link Invest in Greece Forum. For more than two decades, Capital Link has encouraged successful partnerships and cross-cultural exchange between investment groups in our city, Greece, and around the world. The Annual Invest in Greece Forum provides a terrific chance for attendees to participate in panel discussions, engage in networking opportunities, and learn about the growing Greek economy and opportunities for mutually beneficial connections between American and Greek financial sectors. I am proud to join in applauding Capital Link for once again bringing this event to New York City and for helping to forge a stronger future for people across our country, throughout Greece, and beyond.

On behalf of the City of New York, congratulations to tonight's honoree, John Paulson. I offer my best wishes for a wonderful forum and continued success.

Sincerely,

Bill de Blasio Mayor







JOHN P. SARBANES 3rd District, Maryland Member of Congress

December 7, 2019

21st Annual Capital Link Invest in Greece Forum

Dear Friends:

As the proud grandson of Greek immigrants, it is my distinct pleasure to welcome all those in attendance for the 21st Annual Capital Link Invest in Greece Forum.

For the past 21 years this forum has strengthened the bonds between Greece and the rest of the world, showcasing Greece as an investment destination and building on relations between the Greek and American business and investment communities. This is more important now than ever before as Greece embarks on a new path with new leadership. I would also like to congratulate John Paulson for receiving the 2019 Capital Link Hellenic Leadership Award for his outstanding contribution to Greece.

Please accept my best wishes for a wonderful event.



Sincerely,

John R. Lack

John P. Sarbanes Member of Congress



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December 9, 2019

Nicolas Bornozis, President Capital Link, Inc. 230 Park Avenue, Suite 1536 New York, New York 10169

Dear Friends,

It is my pleasure to welcome you to the historic Metropolitan Club in New York City for the 21st Annual Capital Link Invest in Greece Forum.

I regret that I cannot join you in person to honor the 2019 Capital Link Hellenic Leadership Award recipient, Mr. John Paulson, President & Portfolio Manager – Paulson & Co. Inc., for his outstanding contributions to Greece.

Organized in cooperation with the New York Stock Exchange and major global investment banks, this informational and networking platform is an important collaborative event providing investors, financiers, and business people a comprehensive update on the latest trends, developments, and outlook for the Greek economic, political, and business environments. I commend Capital Link for its continued commitment to raising awareness about Greece as an investment destination to a wider investor audience. It is certainly encouraging to have so many government and business leaders from Greece, Europe, and the United States, coming together to focus on the continued growth and stability of the Greek economy, industries, and capital markets.

With a new government which has a clear, realistic, and business friendly strategy, Greece is expected to embark on a solid growth trajectory. Foreign investments are of critical significance for the re-launching of the economy. With a proven track record and wide acceptance within the business, financial, and investment communities, this Forum offers the ideal opportunity to communicate the proper message to a broader and highly targeted audience, enhance investor interest and confidence, and help entice foreign investments.

As the grandson of Greek immigrants and Co-Chair of the bi-partisan Congressional Caucus on Hellenic Issues, it has been a labor of love to help strengthen U.S. – Greece relations. On behalf of the entire Hellenic-American community, I send my best wishes for an informative and productive forum, and I thank you all for your participation.

Best wishes,

Silin'

Gus M. Bilirakis Member of Congress





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PRODEA Investments is the leading real estate investment company in Greece, listed on the Athens Stock Exchange (ATHEX). With total assets exceeding €2bn, PRODEA engages in real estate investments and is internally managed by experienced professionals with proven sourcing, execution and value creation track record.

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November 20, 2019

Capital Link, Inc. 230 Park Ave, Ste. 1536 New York, NY 10169

Dear Attendees of the 21st Annual Capital Link "Invest in Greece" Forum:

The past decade has involved great economic hardship for Greeks. Slowly but surely, through comprehensive economic and political reform, Greece is regaining its footing in the foreign investment arena. Through the recent adoption of a more modernized tax system, more export-oriented trading strategies, and an increasingly tech-innovative approach. As a proud Greek-American, I am hopeful that Greece will embark on a solidly-grounded economic growth trajectory. At last, Greece may finally have the means to attract and maintain foreign investment, as it rightfully deserves.

Now more than ever, it is important that organizations such as Capital Link step in and further aid the growth and prosperity of the Hellenic people by providing a space for Hellenic-supporting individuals to meet and raise awareness of the issues facing the Greek community. The annual Capital Link "Invest in Greece" Forum offers an excellent opportunity for those who care about the Hellenic community to communicate with domestic and foreign leaders, enhance the interest of investors and further attract foreign investment.

I am proud to be part of the conversation on how to further prosperity in Greek society, for the benefit of Greece's future.

Sincerely,

Andrew S. Gounardes Member of Senate



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Founder, Chairman Chief Executive Officer

For our most recent market and economic outlook, visit www.calamos.com/outlook.

For more information, please contact JohnCalamosSr@calamos.com.







December 9, 2019

Nick Bornozis President Capital Link New York 230 Park Ave Suite 1536 New York, NY 10169

Dear Mr. Bornozis,

I am delighted to extend my personal greetings on the occasion of the 21st Annual Capital Link Invest in Greece Forum. I join you in celebrating in cooperation with the New York Stock Exchange and major Investment banks to recognize as the main platform for updating US investors on developments in Greece, business and investment opportunities and the attractiveness of Greece as an investment destination.

The Forum continues to be successful gathering the elite of the financial and investment communities, as well business and government leaders from the United States and Greece. I applaud all that your organization does to bring together Greek Americans and I thank you for your many efforts on behalf of our community.

Please accept my best wishes for even more success in your future endeavors. Congratulations.



Sincerely yours,

MICHAEL N. GIANARIS State Senator

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Attracting investments, promoting exports



Enterprise Greece is the official agency of the Greek State, under the auspices of the Ministry of Foreign Affairs, to promote investment in Greece, exports from Greece, and make Greece more attractive as an international business partner.

Enterprise Greece promotes Greece as an *investment destination*, especially in the key sectors in which the country offers a highly compelling advantage: *tourism, energy, food and agriculture, logistics, ICT, environmental management, and life sciences.* At the same time, the agency showcases the *vast natural and human resources* of the country and optimises the efforts of Greek enterprises to reach global markets.

INVEST TRADE

ENTERPRISE GREECE:

Attracts, welcomes, promotes, supports and retains investment in Greece

Promotes Greece internationally as an attractive investment destination through marketing, events, and strategic outreach

Accepts applications, evaluates and supports Greece's Strategic Investment (Fast Track) projects

Provides investors with the Investor Ombudsman service

Informs investors of Greece's institutional, tax, legal, and financial framework

Supports investors in accessing funds

Partners with relevant organisations, domestic and international, to promote Greece as an investment destination

ENTERPRISE GREECE:

Promotes the export of Greek products and services internationally through marketing, events, and trade centres

Supports Greek producers and service providers with guidance, assistance, information and resources to better reach international markets

Connects Greek exporters and entrepreneurs with potential partners around the world

Organises the presence of Greek companies at conferences, fora, exhibitions and trade shows in global markets

Hosts foreign delegations and visitors to Greece

Briefs foreign buyers on the Greek market and Greece's export potential

Partners with relevant organisations, domestic and international, to promote Greece's export market


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December 9, 2019

Capital Link, Inc. 230 Park Avenue New York, NY 10169

Dear Friends,

It is a pleasure to send my personal greetings to those in attendance at the 21st Annual Capital Link Invest in Greece Forum.

I'd like to commend Capital Link for continuing to promote such a wonderful forum and I'd like to thank the entire committee for assembling today's event. As a Greek-American elected official and member of the United States Delegation to the World Hellenic Inter-Parliamentary Association (WHIA), I recognize the importance of keeping American investors informed about the most recent developments and potential of the Greek economy. Today's forum provides an exceptional chance to learn about investment opportunities in Greece that can mutually benefit both Greece and the international economy.

Finally, I would also like to congratulate Mr. John Paulson upon being presented with the 2019 Capital Link Hellenic Leadership Award. Mr. Paulson's unmatched contributions to Greece are to be recognized and commended.

I hope you enjoy your time at the 21st Annual Capital Link Invest in Greece Forum. It is wonderful to acknowledge those who work so hard to help maintain healthy business relations among the American and Greek businesses and investment communities. Thank you, again.



Sincerely,

Nicole Malliotakis Member of Assembly

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ARAVELLA SIMOTAS Assemblymember – 36th District Queens County

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December 9, 2019



CHAIR

COMMITTEES Energy Insurance Judiciary Ways and Means



Dear Friends:

I am pleased to welcome you to Capital Link's 21st Annual Investor Forum. I am honored to acknowledge Capital Link's admirable efforts in raising awareness about investment opportunities in Greece.

For over two decades, the Capital Link Invest in Greece Forum provided investors worldwide with a platform to learn about Greece's growing economy, and to share ideas and opportunities for entrepreneurial innovation. The forum is successful in repositioning Greece as an appealing global partner and a promising business destination.

Congratulations to Mr. John Paulson, Capital Link's 2019 Hellenic Leadership Award recipient, and to the Greek Delegation at the New York Stock Exchange for effectively showcasing the Greek economy's potential for profitable growth.

Sincerely,

Granella Simotos

Aravella Simotas New York State Assemblymember



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Email: sen-raptakis@rilegislature.gov

December 09, 2019



Senate Chamber

Vice-Chair, Committee on Special Legislation and Veterans' Affairs

Committee on Judiciary



Dear Friends:

Welcome to the 21st Annual Capital Link Forum on Investing in Greece and thank you for being a part of this important event.

Capital Link, Inc. plays a vital role in providing American companies with the information they need to promote economic growth and develop strong relationships with Greek companies. Now more than ever, it is critically important to promote trade, commerce and foreign investment between the United States and Greece.

This event builds bridges between our nations and gives investors and business people the information they need to generate successful outcomes. As a State Senator from Rhode Island, I have worked to forge strong ties and to work on issues of concern between United States and Greece. This is a crucial time period in Greece's economy and enhances an important opportunity for investors and companies from the United States to continue to invest in Greece with a newly elected government and positive gradual recovery continues.

Those efforts and the initiatives which come out of Capital Link Forum every year are vital in terms of opening up lines of communication, facilitating trade and generating economic growth. Your participation in this event puts you at the center of an exciting world of opportunities. I thank you again for your involvement and wish you continued success in the future.

Sincerely,

Leonidas Raptakis R.I. State Senator



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December 9th, 2019



Capital Link Forum 230 Park Avenue, Suite 1536 New York, NY 10169

Dear Friends:

I applaud the Capital Link Forum for their service and commitment to our community. I would like to recognize their hard work on holding their "21st Capital Link Invest in Greece Forum" and wish them success on their event.

Since its inception, Capital Link Forum has served our community as a successful organization, providing an extensive business network to the international market. It has also organized distinguished business leaders to promote a business-friendly environment and to create more opportunities within the work force. The Capital Link Forum has tirelessly worked to fulfill its mission to protect and invest in the commercial industry.

1 commend the hardworking staff and representatives from the Capital Link Forum for their distinguished efforts and support. Through their effort, I am confident that the Capital Link Forum will continue directing the community in a positive way.

I look forward to closely working with every members of the Capital Link Forum, and on the behalf of the New York City Council, I would like to express my deepest gratitude and personal wish for Capital Link Forum continued success.

Very Truly Yours,

Hon, Paul A, Vallone

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Yvonne Bendinger-Rothschild Executive Director direct dial: +1 212 808 2707 ybr@eaccny.com



December 2019

Dear Nicolas, Olga, Colleagues and Friends of the Invest in Greece Forum,

We are delighted to support this year's annual Capital Link Forum which we see as one of a kind in its hands-on approach to educate U.S. investors about Greece and connecting them to concrete investment-ready projects and the people in charge.

The tireless commitment and engagement of the Bornozis' Family with the Greek community on both sides of the Atlantic as well as the superb programming the conference offers year after year make this an event you can not afford to miss.

The Capital Link Forum is the most respected and reliable platform to discuss economic developments in Greece and a showcase for how US businesses can get involved.

The forum connects U.S. and European investors, politicians and the business community for a meaningful discussion about opportunities and challenges for Greece and how they affect the Transatlantic economy. The European American Chamber of Commerce in New York, as an organization that supports transatlantic trade and investment, would be amiss if we wouldn't sponsor this program.

Also on behalf of my colleagues at the EACCNY, I would like to congratulate Mr. Bornozis and his team for putting together a superb agenda and for bringing together an amazing group of business experts and government representatives for an update on the Greek economy and its role in transatlantic trade & investment.

We send our best wishes for this year's program, and are looking forward to continuing our support and collaboration for many years to come.

Cordially,

Sudineb-Util

Yvonne Bendinger-Rothschild Executive Director





HELLENIC REPUBLIC ASSET DEVELOPMENT FUND

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Since 2011 the HRADF implements the Hellenic Republic's Privatization Program based on the principles of clarity and transparency, attracting direct investments and achieving long-term sustainable growth on a local and national level.

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€20 bn total spillover effect

proceeds since 2011

€9bn

The Hellenic American Women's Council HAWC

December 9, 2019

Capital Link, Inc. 230 Park Avenue, Suite 1536 New York, NY 10169

Dear Friends:

The Hellenic American Women's Council (HAWC) would like to take this opportunity to congratulate your organization for 21 outstanding years of success in promoting investing opportunities in Greece.

We recognize the "Capital Link Greek Investor Forum" as being a wellestablished, respected, and collaborative event for promoting Greece abroad, helping to attract foreign investors, and fostering closer business and investment ties between Greece and the United States. We share your commitment of raising awareness about Greece as an investment destination to a wider investor audience.

HAWC is proud to be a Supporting Organization for your "21st Annual Investor Forum – Greece." We applaud your efforts and encourage you to continue the important work of raising the profile of Greece among the global financial, business, and investment community.

All the best,

Ekaterini Malliou HAWC Vice President



1025 Connecticut Avenue, NW, Suite 1000, Washington, DC 20036 www.hawcnet.org At the Seleni clinic in New York we support the emotional health of individuals and their families during the family-building years. We are part of an institute that also undertakes research, professional training and advocacy. Because we know that mental health is just as important as physical health.

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- Finding Balance with your Partner







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In 1937 an inspired group of people in Athens, who believed that disabled children were entitled to have comprehensive rehabilitation services, founded ELEPAP.

ELEPAP is the first non-profit organization in Greece, specialized in helping disabled children. The Foundation has served since then over 100,000 children throughout the country, giving them equal opportunities for social integration.

Over 1.000 children every day, are getting the rehabilitation treatments they need. Today ELEPAP operates six centers throughout Greece. The Foundation holds branches in: Athens, Thessaloniki, Ioannina, Chania, Agrinio, and Volos.

ELEPAP offers a series of integrated intervention programs for infants, pre-school and schoolage children.

The interdisciplinary team of ELEPAP applies an integrated approach to all evolutionary domains (psychomotor development, functionality, self-care, speech and communication, education, socialization) and treats development as a multidimensional and dynamic process. A crucial factor in achieving our goals is the strong bond of trust and cooperation between the family members and the interdisciplinary scientific team.

ELEPAP's programs combine individual sessions with group activities; entertainment and game are part of therapeutic practice. Psycho-educational approach coexists with medical supervision, experience and expertise, enhanced by innovation.

During the day, every child has a unique series of therapeutic programs to attend. The children attend, according to their needs, physiotherapy, occupational Therapy, speech therapy, sensory integration, therapeutic Swimming, dog therapy, music therapy, only to name some. Specialized, experienced therapists in every field, make sure every child reaches its full potential.

ELEPAP has been supporting disabled children's «Steps in Life» for 82 years now. We call these children, "Brave Children", because that's what they teach us all, every day: bravery.

Let us all help ELEPAP fulfil its vision: a community where all children and young people with disabilities, have the opportunity to evolve, to get better, to become the best they can be. We can all support these Brave Children's "Steps in Life".

International Friends of ELEPAP ("IFELEPAP") is the fundraising arm in the United States for ELEPAP Greece. IFELEPAP is a non-profit corporation, established in 2014 under the laws of Delaware. The Internal Revenue Service has determined that IFELEPAP is a section 501(c) (3) tax-exempt entity. Similarly, New York State has determined that IFELEPAP is exempt from all state and local taxes.

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Citi Greece: For over 50 years, we open the gateway to those who invest in the future.

Throughout its continuous presence in Greece since 1964, Citi has always been enabling the country's steps to progress. A wide array of awards and recognitions, among them the Best Investment Bank in Greece by the Euromoney Awards for Excellence in 2019, 2017 and 2016 being the most recent ones, testify to our commitment for excellence and tireless efforts for being the best for our clients.

Today, the Citi Greece Institutional Clients Group platform is a leader in each of its respective markets, comprising Banking, Capital Markets & Advisory, Global Markets & Securities Services and Treasury & Trade Solutions, as well as Private Banking. A trusted partner to the Hellenic Republic, domestic financial institutions, Greek corporates and global subsidiaries, we have been privileged with an array of lead roles on the Advisory, Debt & Equity Capital Markets and Credit assignments. Citi's Shipping franchise is among the

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most reputable and established names in the industry with long-lasting relationships and the legacy of a cycle-through financing pioneer since the days of financing Onassis' first mega-tanker.

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We at Citi Greece thank our Clients for the privilege of their business and we affirm our commitment in enabling Greece's steps to continuous progress.



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Piraeus Bank leads a Group of companies, covering all activities of the financial sector in Greece, providing a wide range of products and services to more than 5.4 mn customers. These services are offered through the largest nation-wide network of 535 branches and 1,910 ATMs, and its innovative digital banking platform winbank.

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BNP Paribas is rolling out its integrated retail-banking model in Mediterranean countries, in Turkey, in Eastern Europe and a large network in the western part of the United States. In its Corporate & Institutional Banking and International Financial Services activities, BNP Paribas also enjoys top positions in Europe, a strong presence in the Americas as well as a solid and fast-growing business in Asia-Pacific.



EY is a global leader in assurance, tax, transaction and advisory services. The insights and quality services we deliver help build trust and confidence in the capital markets and in economies the world over.

EY has been operating in Greece since 1926. EY Greece has offices in Athens and Thessaloniki, is part of EMEIA (Europe, Middle East, India, Africa) and one of the 31 countries that comprise the CESA (Central, Eastern and Southeastern Europe & Central Asia) region; the largest and most culturally diverse region of EY.

GOLD SPONSORS



The Goldman Sachs Group, Inc. is a leading global investment banking, securities and investment management firm that provides a wide range of financial services to a substantial and diversified client base that includes corporations, financial institutions, governments and individuals. Founded in 1869, the firm is headquartered in New York and maintains offices in all major financial centers around the world.



Nomura is an Asia-headquartered financial services group with an integrated global network spanning over 30 countries. By connecting markets East & West, Nomura services the needs of individuals, institutions, corporates and governments through its four business divisions: Retail, Asset Management, Wholesale (Global Markets and Investment Banking), and Merchant Banking. Founded in 1925, the firm is built on a tradition of disciplined entrepreneurship, serving clients with creative solutions and considered thought leadership.

Nomura connects a diverse range of clients globally and offers them the latest investment banking and advisory services, trading of global securities and access to our extensive research and insight capabilities.

In Global Markets, Nomura's integrated, cross-asset platform includes global research, sales and trading in equities, currencies, rates and credit in cash and derivative products.

In Investment Banking, Nomura offers a comprehensive range of advisory, underwriting, capital-raising and risk management solutions, tailored to each and every client.

GRAND SPONSORS



AXIA Ventures Group Ltd ("AXIA"), member of AXIA FINANCIAL GROUP, is a leading regional privately-owned investment banking group providing financial advisory services and capital market-related services to corporate and institutional clients. AXIA also has presence in the US through its subsidiary, AXIA Capital Markets LLC, a registered brokerdealer and member of FINRA specializing mainly in the shipping and transportation industries. With considerable experience in executing large transactions while at the same time rising to the challenge of helping smaller clients optimize their growth and business strategy; AXIA has presence in Nicosia (Headquarters), Athens (Branch), Lisbon (Branch), New York (subsidiary), Milan (representative office) and London (representative office).



The Greek National Tourism Organization (GNTO) is a public entity functioning under the auspices of the Ministry of Tourism. GNTO North America is promoting Greece as a 365-day destination, increasing awareness for Greece's tourism product to U.S. and Canadian travelers.

Our friendly and very welcoming country is our travelers home away from home. Our safe crystal-clear blue waters under the unique Greek light, are ideal for cruising, yachting, diving, and luxury vacation.

Greece, of course has immense history and a cultural legacy of

GRAND SPONSORS

global radiance and appeal. It's the birthland of Democracy, the Olympic Games and the Authentic Marathon. We also promote our unique religious and pilgrimage treasures, our wide offering for health and wellness, outdoor activities in the nature, including world-famous beaches, wedding tourism, MICE and business travel, and of course our famous gastronomy, based on the healthy yet tasty Greek diet.

Milbank

Driven to deliver exceptional results for our clients, we push boundaries and challenge assumptions. That's been core to our ethos since our founding in 1866. It fuels how we work and define ourselves, and it informs our growth and evolution as a firm. Milbank is a premier international law firm handling highprofile, complex cases and business transactions through 12 offices worldwide. Our offices work together on an integrated basis, giving us an extraordinary global presence and allowing us to serve a client base that includes the world's leading companies and financial institutions. We're committed to delivering tailored solutions that exceed your highest expectations. Milbank is internationally recognized as a leader in major corporate/finance transactions (such as M&A, structured finance, banking, capital markets and project and transportation finance), litigation (including complex commercial, intellectual property, securities and white collar), financial restructuring, and trusts and estates.

In 2017, parent company MYTILINEOS SA absorbed its subsidiaries Aluminum of Greece, METKA and PROTERGIA, into a new single business entity, enhancing operational flexibility and further boosting its purchasing and financing capacity. In 2018, the Company acquired EP-AL-ME SA, which operates in the industrial production, processing and trading of metals and in particular of aluminum alloys and their products, while in 2019 it obtained a strategic stake in ZEOLOGIC, a startup company specialized in the provision of innovative solutions in the field of liquid and solid waste processing. Also in 2019, MYTILINEOS became the sole shareholder of METKA EGN, a world-class developer, investor and EPC/O&M contractor for the full range of solar and storage applications, ranging from stand-alone solar parks and storage applications to complex hybrid projects. MYTILINEOS operates in gas trading through MNG Trading S.A., with main activity that of sourcing, trading and marketing natural gas (both Pipeline and LNG).

As a responsible corporate citizen, the Company consistently pursues business excellence and the adoption of best practices, having social responsibility and the protection of the environment as basic pillars.

For more information, please visit the Company's website at: www.mytilineos.gr



OF GREECE

National Bank of Greece operates for 178 years, leading one of the largest financial groups in the country, with a dynamic contribution to the support of the Greek economy.

NBG Group has presence in 8 countries, where it runs 5 banks and 49 other financial services providers, with a workforce of approximately 9,700 employees. Its domestic network of 423 banking units and 1,463 ATMs offer wide geographical and population coverage, acting as a point of service for over 6 million customers.

The Bank's wide customer base, high deposit market share, sufficient liquidity for the support of the Greek companies, high capital adequacy position, good reputation and longterm customer relationship within the Greek banking market, constitute its strategic competitive advantages.

By its "Responsibility" corporate social action program, NBG supports a wide range of cultural, educational and humanitarian initiatives and social activities every year.



Being one of the leading industrial companies in Greece and internationally, MYTILINEOS SA operates in the EPC and Construction sector through METKA and in the Metallurgy sector through Aluminium of Greece, as well as in the production and trading of electrical energy and natural gas, with Protergia. Its 2018 turnover exceeded \$1,8 billion, while its workforce reaches approximately 3,380 direct and indirect employees.

The Company's strong presence in all 5 continents establishes MYTILINEOS SA as a global leader, with its exports representing more than 2% of total Greek exports.

Starting its course as MYTILINEOS Group, it was founded in Greece in 1990, having evolved from an old family-run metallurgy business operating since 1908. In 1995, the company was listed in the Athens Stock Exchange, being included in the FTSE 25 high capitalization index.

GRAND SPONSORS



Reed Smith is a dynamic international law firm dedicated to helping clients move their businesses forward. We have more than 1,700 lawyers in 28 offices throughout the United States, Europe, Asia and the Middle East.

Our belief is that by delivering smarter and more creative legal services, we will not only enrich our clients' experiences with us, but also support them in achieving their business goals. Our long-standing relationships, international outlook, and collaborative structure make us the go-to partner for the speedy resolution of complex disputes, transactions, and regulatory matters.



Saplegal - A.S. Papadimitriou & Partners is a distinguished law firm offering a wide range of comprehensive legal services in the field of business and civil law. Based on legal expertise and in-depth knowledge of the Greek and international business context, the firm has participated in numerous projects and cross-border transactions in the South Eastern Europe area.

The firm consists of a dynamic team of motivated business lawyers with extensive experience and high level education, among whom is Dr. Anthony Papadimitriou, President of the Onassis Foundation and Founding Partner of our firm.

The firm's commitment to meeting all challenges with absolute dedication has led to long lasting ties with the firm's clients that include venture capital firms, private equity funds, financial and credit institutions, trusts, foundations, Greek and foreign shipowners and businessmen, as well as, major companies in almost all areas of industry and commerce.

The firm's areas of practice include: Civil and Commercial Dispute Resolution, Corporate and Commercial Law, Private Equity and M&A, Venture Capital, Mergers and Acquisitions, Banking, Finance & Capital Markets, Real Estate and Property Development, Ship Finance and Acquisition, Heritage Planning, Assets, Tax Law, Family and Inheritance Law, Privatizations, Funds and Trusts, Media and Entertainment, Labour Law, Health and Medical Malpractice, Insurance, Intellectual Property and Personal Data Protection.





AEGEAN is Greece's largest airline providing - ever since its inception in 1999 - full service, high quality short and medium haul services. AEGEAN is a member of Star Alliance.

In 2013 AEGEAN acquired Olympic Air and through the synergies obtained, network, fleet and passenger numbers, expanded fast. The Group welcomed 14m passengers onboard its flights in 2018.

AEGEAN's 2019 network covers 151 destinations (31 domestic and 120 international) to 44 countries, operated with a fleet of 61 aircraft.

The company has been honored with the Skytrax World Airline award, as the best European regional airline in 2019 for the 9th consecutive year and for the 10th time in the last 11 years.

In June 2018 AEGEAN signed a Purchase Agreement with Airbus, for the order of up to 42 new generation aircraft of the A320neo family and placed additional orders with lessors for 16 new A/C of the A320neo family.



The Alpha Bank Group is one of the leading Groups of the financial sector in Greece. The Group offers a wide range of highquality financial products and services, including retail banking, SMEs and corporate banking, asset management and private

banking, the distribution of insurance products, investment banking, brokerage and real estate management.

The Parent Company and main Bank of the Group is Alpha Bank, which was founded in 1879 by J.F. Costopoulos. Alpha Bank constitutes a consistent point of reference in the Greek banking system with one of the highest capital adequacy ratios in Europe.

AVIS

Avis is the leading provider of mobility solutions in Greece, representing an ecosystem of more than 11.000 locations in approximately 180 countries around the world. With a wide network of more than 80 car rental stations in Greece, a fleet of 35.000 vehicles, a balance sheet of about \in 500 million and annual revenues in excess of \in 180 million, Avis holds a leading position in the Greek market, while being dedicated to expanding on-demand mobility solutions and personalizing the customer experience.

We are creating a world where mobility is completely connected, integrated and on-demand. In this world, our customers will discover more time and productivity through streamlined transportation options and businesses will see an opportunity to innovate through the application of our connected car data intelligence. With more than 60 years of experience in managing fleets and with one of the largest fleets of connected cars in the world, we are committed to innovation and are moving the future of mobility forward.



Bernitsas Law is a market leader in the provision of commercial law services in Greece and one of the largest firms in the country. We have unrivalled experience in both benchmark and mainstream domestic and cross-border transactions and have acted in many of the significant and often pioneering transactions to have taken place in terms of both complexity and value over the last three decades. The Firm has strong advisory, transactional and dispute resolution capabilities across its areas of practice.

We are leaders in the corporate, commercial and finance sectors, specialising in foreign direct investment, banking, capital markets, funds, energy, projects, privatisation and real estate transactions. We offer strong practices in employment, EU, competition & antitrust, intellectual property, data protection and privacy, public procurement and tax, as well as industry

specific expertise in aviation, environment, insurance, life sciences and healthcare and telecommunications, media and technology. Our litigation, arbitration and dispute resolution practice is recognised for its strong track record in significant administrative, civil and commercial and corporate crime disputes, some of which have created precedents.

For more information, contact us at bernitsas@bernitsaslaw.com or visit www.bernitsaslaw.com.



TEMES is a premier destination developer & operator in the highend tourism and real estate sector. **Costa Navarino**, its flagship development, is one of the largest tourism investments in the Mediterranean. Based on solid financial foundations, the prime, sustainable destination comprises of five resort areas covering a total area of 1,000 hectares with 5-star hotels, quality facilities world-class golf courses.

TEMES S.A. also owns 51% of Ionian Hotel Enterprises SA, the owner of a historic and flagship property in the center of Athens, which is managed by Hilton and operates under the name Hilton Athens.



PPC Group is the leading Greek electric utility, with activities ranging across mining, electricity generation, distribution network operation and supply of electricity to end consumers.

It is the largest power generator with a total installed capacity of 12.2 GW including thermal, hydro and RES power plants in the mainland and in the islands. It is also the owner of the electricity distribution network with a Regulated Asset Base of c. \in 3 bln, which is being operated by its subsidiary HEDNO S.A., and the largest electricity supplier, servicing approx. 6.9 million customers across the country.

Going forward, PPC's strategic priority is the decarbonization of its business through accelerated lignite decommissioning and boosting Renewables investments, claiming a leading role in new Renewables development. In addition, PPC targets at the digitalization across all business segments.

PPC was founded in 1950 and is listed on the Athens Stock Exchange since 2001.

In 2018, PPC Group total revenues amounted to \in 4.7 bln and total assets to \in 14.1 bln, having approximately 16,750 employees.



Eldorado Gold is a Canadian mid-tier gold and base metals producer with 25 years of experience in building and operating mines in Europe, Asia and the Americas. The Company is dedicated to responsible operations, the highest safety and environmental standards and working with stakeholders to enhance the communities where it operates.

Through its Greek subsidiaries, Eldorado employs approximately 1,600 people and holds five mineral assets in Greece. To date, Eldorado has invested more than US\$1 billion in the country, making it one of the largest foreign investors in Greece.

Eldorado has a global workforce of 4,500 people and is listed on the Toronto and New York Stock Exchanges.



The Eurobank Group is a dynamic banking group active in six countries, with total assets of $\in 62.4$ billion and 13,762 employees. Established in 1990, the Group expanded through organic growth to become a leading force in the Greek banking sector.

With a total network of 727 branches in Greece and abroad, the Group offers a comprehensive range of financial products and services to its retail and corporate customers.

In Greece, Eurobank is one of the four systemic banks. With two distinct retail branch networks, the Eurobank Network and the New TT Branch Network, as well as specialised business centres, a private banking network and award-winning electronic service channels, the Group's philosophy focuses on high quality services to its customers.

The Group also holds a strategic position in retail and business banking in Bulgaria and Serbia, and offers distinguished Wealth Management services in Cyprus, Luxembourg and London.

Beyond core business activity, the Group has developed social responsibility actions, responding to the needs of the communities in which it operates. To this end, it has focused on programmes and initiatives in the fields of Education, Society, Culture, Innovation & Youth Entrepreneurship, in cooperation with established institutions and organisations, while placing major emphasis on environmental protection initiatives at a national and international level.



EYDAP S.A. is the leading company in the sector of water supply, sewerage and waste treatment in Greece, covering the needs of more than 40% of the total population of the country. EYDAP supplies Attica with drinking water. Its quality is ranked among the best in Europe. Considering the Organization's size and knowhow, EYDAP is ranked among the largest commercial and industrial companies of Greece. In 2000, EYDAP S.A. was listed on the Athens Stock Exchange.

In 2018, EYDAP, in the field of Water Supply, with a network of 14,000 km, served approximately 4,400,000 citizens (2,160,000 connections approximately), while in the field of sewerage services, with a network of 9,500 km, served approximately 3,500,000 citizens. WasteWater Treatment Management refers to the drawing and implementation of an integrated process at the WasteWater Treatment Plants, always securing the environmental sustainability.

Number of employees Turnover (million \in) 151,7 (30/6/2019) Total capitalization EBITDA (million \in) 44.6 (30/6/2019) 2.251 (30/6/2019) 322.4 (31/12/2018)

795.555.000 € (22/11/2019) 96.7 (31/12/2018)



Founded in 1998, HELLENIC PETROLEUM is one of the leading energy groups in South East Europe, with activities and presence in six countries. Its shares are primarily listed on the Athens Exchange (ATHEX: ELPE) with a secondary listing on the London Stock exchange (LSE: HLPD), while its two bond issues are listed on the Luxemburg Stock Exchange.

Refining is the Group's core business, accounting for 75% of total assets, owning three of the four refineries in Greece, of total capacity of 340 kbpd, with a 60% share of the Greek wholesale oil products market.

The Group is the domestic ground fuels marketing leader, with a retail network of c.1,700 petrol stations throughout Greece as well as LPG, industrial, aviation and marine fuels and lubricants businesses. It also owns a network of over 300 petrol stations in Cyprus, Serbia, Bulgaria, Montenegro and FYROM.

The Group's E&P activities are focused in Greece in various offshore and onshore areas mainly in Western Greece and west of Crete. HELLENIC PETROLEUM is the sole petrochemicals producer in Greece with domestic market share exceeding 50% and exports c. 65% of sales. It is also active in the power sector through ELPEDISON, in renewables as well as in natural gas through 35% participation in DEPA Group.

Website: www.helpe.gr E-mail: info@helpe.gr



Lambadarios Law Firm was founded in 1863 by Konstantinos E. Lambadarios Sr. in Athens and has been operating continuously since then with a well-respected Greek and international clientele. The firm numbers today 20 lawyers and 8 partners.

Lambadarios Law Firm has evolved into one of the most dynamic law firms in Greece continuously expanding its areas of practice by creating a unique mixture of highly experienced leading legal practitioners combined with an energetic team of young partners and associates that successfully undertake the most complex transactions for its clients.

The firm specialises in a wide variety of both domestic and international commercial work offering a high level of legal services to its clients worldwide to include: Corporate law and

M&A, EU/competition, banking/finance, capital markets, project finance, real estate, litigation, commercial arbitration and ADR, TMT/IP, employment, energy, public works and construction and securities law.

The firm's client base includes banks, financial institutions, a wide array of funds and institutional investors, listed industrial and commercial sector corporations and private individuals. Moreover, the firm has represented foreign and domestic clients in numerous litigations and arbitrations in the ICC/LCIA and domestic disputes. The firm's intellectual property expertise includes trademark and copyright law as well as a very well established practice of TMT and Privacy/Data protection.



Targeting Perfection

LAMDA Development S.A., listed on the main market of the Athens Exchange, is a holding company specializing in the development, investment and management of real estate. The company is the leader in the Retail Real Estate sector in Greece with successful diversification in the office and residential sectors.

The company's development portfolio includes: three commercial and leisure centers, The Mall Athens and Golden Hall in Athens and Mediterranean Cosmos in Thessaloniki (total GLA 147.000 sq.m.), office buildings, innovative residential complexes and Flisvos Marina in Faliro.

In 2014, LAMDA signed the contract with the Greek state for the acquisition of the shares of the "Hellinikon SA". The project includes all the land area of the old Athens airport and the coast front, totaling 6,2 mil sg. m. and will be the largest urban regeneration investment ever in Greece.

The company has a top reputation as member of the Latsis Group.



The Libra Group is a diverse international business group that is active in 35 countries across six continents. It focuses on six business areas: aviation, energy, hospitality, real estate, shipping, and diversified investments.

The group expresses its responsibility to society through dedicated programmes and initiatives which seek to deliver

educational opportunity, business opportunity, and acts of humanity towards people who are neglected, marginalized, or under-served.

During the recent market downturn, Libra's shipping company has acquired over 125 vessels, including orders for over 35 all-new fuel-efficient ships. Its aviation leasing business has acquired aircraft with a value approaching \$6 billion since its inception, including a substantial fleet of modern helicopters.

The group's residential and commercial real estate interests include a portfolio in many of the world's leading economic hubs such as Miami, New York, London, Athens and Bangkok. Its global hospitality interests comprise around 50 hotels.

The group's energy businesses span solar and wind energy across Europe and the Americas, industrial-scale biofuel manufacturing as well as biomass and biogas-based power plants.



Today's challenging and constantly changing environment calls for structured and proactive strategies, rather than reactive solutions and remedies. Given the renewed global interest in Greece, **Machas & Partners** has based its success on the ability to look beyond its own borders and act on behalf of clients whose interests extend not only in Europe but also North America, Australia, China, Russia, India and the Middle East.

Machas & Partners is an independent, full service corporate and commercial law firm with a strong presence in Greece, distinguished for its global perspective, commercial pragmatism and pro-business approach, as well as for its solid and nationally appreciated litigation practice. We continuously strive to be responsive to our clients' needs and business objectives by pro-actively anticipating and meeting these changing needs while remaining faithful to the firm's principles of professional excellence, integrity, loyalty, responsiveness and innovation.

Machas & Partners is rewriting the model of the full-service law firm in Greece. We are known for being an unconventional and progressive thinking firm focusing on the needs of our commercial and private clients across a number of industry sectors. We are used to managing complex cross border transactions and investments that require ingenuity, business acumen and integrated legal solutions enabling our clients to meet their goals with the certainty that their transactions are structured within the applicable legal framework. Our significant expansion has been based on a partner led approach, the forging of strong long lasting client relationships and the recruitment of high calibre lawyers, with strong emphasis on providing clients with high quality, effective, practical and value added solutions. This is why Machas & Partners has achieved the status of "go to counsel" for foreign investments in Greece.

Our primary practice areas include Authorizations & Licenses, Banking, Bankruptcy Law, Commercial and Civil Transactions, Compliance, Corporate, Employment, Financial Services, Foreign Investment and Trade, Government Contracts, Immigration, Insurance, IP, International Trade, Litigation / Dispute Resolution (including Arbitration), Mergers and Acquisitions, Permits, Privatization, Private-Public Initiatives, Project Finance, Real Estate and Taxation.

It should be noted that Machas & Partners has one of the strongest and most diverse litigation practices in Greece, that includes civil, commercial, criminal, tax and administration. Engaging in litigation requires not only skill and strategy, but also cost and risk analysis. We help our clients make the best decisions for optimal results. We have had exceptional results of national and international importance. Whether working creatively and diligently behind the scenes or presenting arguments in court, Machas & Partners effectively advocate for its clients' best interests.

Machas & Partners has also developed important networking resources in both the public and private sectors. These resources are used not only for representing clients' interests, but also for identifying and exploiting new business opportunities for clients.

We are structured into practice groups, bringing together specialist skills, guaranteeing our clients experience and expertise in all areas of the law and industry. Given that most transactions require experience and specialization in a multitude of practice areas, we address this issue by building fluid cross-disciplinary teams working together under one principal partner.

To pursue its strategy of professional excellence, Machas & Partners is committed to the recruitment, training and development of the best legal staff. All lawyers at Machas & Partners have had professional experience in international firms in Greece or abroad and have received post-graduate university qualifications. In addition to the legal thinking and knowledge expected from any law firm, our lawyers are trained to think outside the "legal" box and to have a business vision that helps them proactively detect business opportunities for clients.

Our client base is well diversified and we represent a blend of local and multinational corporations, domestic and international financial institutions, governments and individuals.

Machas & Partners is registered at the American - Hellenic Chamber of Commerce and the Hellenic - German Chamber of Commerce.

MASOUROS ATTORNEYS AT LAW

Masouros & Partners Law Firm

(www.masouros.com)

Masouros & Partners is a law firm headquartered in Athens with an international office in The Hague focusing exclusively on sophisticated capital and specializing in corporate law and M&A. The firm is consistently ranked by Chambers Global as the only Greek law firm with foreign expertise (2017, 2018, 2019), while it has also received a number of awards for its M&A and corporate capabilities (e.g. 2019 M&A Law Firm of the Year by CorpINTL, 2019 M&A Law Firm of the Year by the Business Excellence Awards, 2019 Corporate Lawyer of the Year by AcquisitionINTL). Masouros & Partners advises routinely private equity funds in relation to Greek (public and private) M&A, while it is also involved in big ticket corporate litigation and M&A arbitration in Greece and beyond. The firm has a 'best friends' relationship with a good number of major US and UK law firms and is also a traditional advisor for Dutch clients doing business in Greece.



NN Hellas is the largest multinational life insurer in Greece and part of NN Group, which is active in 18 countries, with a strong presence in Europe and Japan. For the past 40 years, the aim of the Company has been to constantly deliver value to the customer through innovative life, health, pension and investment solutions, coupled with an excellent customer experience. The strategic vision and corporate governance of NN are based on the three core values "We Care, We are Clear, We Commit", which have led the Company to be designated as the "Best Life Insurance Company in Greece" by the World Finance magazine for five years in a row. In 2019, the company has also been the first insurance company in Greece to be awarded with the "Top Employer 2019" certification from the internationally -renowned "Top Employers" institute.







OTE Group is the largest telecommunications provider in the Greek market, and, together with its subsidiaries, forms one of the leading telecom groups in South-eastern Europe.

It is among the three largest listed companies, with respect to capitalization, in the Athens Stock Exchange and is also listed in the London Stock Exchange (LSE). Deutsche Telekom holds 45% of OTE's share capital and the Greek State holds 5%. OTE Group employs more than 20,000 people in three countries.

Under the unified COSMOTE commercial brand, OTE Group offers the full range of telecommunications services: from fixed-line and mobile telephony, broadband services, to pay television and integrated ICT solutions. The key message and brand promise of COSMOTE is "a better world, for all", through technology. Its mission is to bring technological capabilities to all, so that everyone can live and enjoy at the fullest all possibilities offered now, while also building on them for a better tomorrow.

In addition to its core telecommunications activities, the Group in Greece is also involved in maritime communications, real-estate and professional training. Abroad, the Group operates in the telecommunications markets of Romania, where it offers fixedline and mobile communications, as well as television services, and in Albania, where it offers mobile telephony services.



OPAP is the leading gaming company in Greece and one of the most renowned in its industry worldwide.

Founded in 1958, the company operates and manages numerical lotteries, sports betting games, horseracing mutual betting, lotteries, instant win games and video lottery terminals (VLTs) in Greece. Moreover, OPAP holds a leading position in the sector in terms of embedding the global Responsible Gaming principles in its operations.

The vision for 2020 is to establish OPAP as a world-class gaming entertainment company. Long-term strategic priorities focusing on customers, people, network, products and digital-technology capabilities have been established and placed at the center of actions towards the realization of the vision.

Moreover, OPAP holds a prominent position among corporate social champions in Greece. Through its extensive Corporate Responsibility program, which focuses on Health, Sports and Employment, the company supports Greek society in practice.

Additional information is available at: www.opap.gr



POTAMITISVEKRIS is one of the largest, full-service law firms in Greece. We are a recognized leader in key market sectors and practice areas, as well as highly regarded for our commercial acumen and focus on client relationships.

Our team of lawyers has built an established reputation for quality, innovation, and enthusiasm. By providing the best possible service to our clients, we maintain a reputation as advisors people trust to listen and understand.

We are a top tier firm listed in all leading legal directories including Chambers, Legal 500, and IFLR1000. The firm is frequently described as "one of an elite group of Greek firms", as well as distinguished for "an impressive transactional record and stellar client feedback".

At POTAMITISVEKRIS, we all share a commitment to the highest professional and ethical standards. We continuously strive for excellence, in-depth business understanding, and solutions for the most complex business deals.



Shaner Hotels is one of the foremost award-winning hospitality owner-operators and management companies in the hospitality industry. Our current portfolio consists of 51 full-service, selectservice, extended-stay and resort properties with more than 6,000 rooms in 17 states and two countries. We provide a variety of services for investors, hotel owners and brands—including hotel development, design and construction, e-commerce and revenue management—and have a proven method for success thanks to our hardworking and dedicated team. We look forward to working with you to deliver extraordinary experiences for guests, solid financial results for owners and partners and a great work environment for every associate.



Titan Cement Group, is a multiregional cement and building materials producer aspiring to serve the needs of society, while contributing to sustainable growth with responsibility and integrity. Business activities cover the production, transportation and distribution of cement, concrete, aggregates, fly ash, mortars and other building materials.

Tracing its history back to 1902, when it started operating in Greece, TITAN has expanded to become a global company. The Group is present in more than 15 countries, operating cement plants in 10 of them, the USA, Greece, Albania, Bulgaria, North Macedonia, Kosovo, Serbia, Egypt, Turkey and Brazil. The Group also has operations in Canada, Italy, France and UK. With an annual capacity of 27 million metric tons of cement and cementitious materials, it employs about 5,500 people worldwide.

By actively participating in global collaborations and international organizations, TITAN aims to address global sustainability challenges, under the framework of the UN Sustainable Development Goals for 2030. TITAN is also a participant of the UN Global Compact (UNGC) and a core member of CSR Europe the World Business Council for Sustainable Development (WBCSD) and the Global Cement and Concrete Association (GCCA).

Titan Cement Group website address: https://www.titan-cement.com/

ZEPOS 🛿 YANNOPOULOS

Established in 1893, **Zepos & Yannopoulos** is one of the most prominent law firms in Greece, providing comprehensive legal and tax services with a particular focus on foreign entities doing business in Greece. With a total staff of more than 160 we focus on the provision of sophisticated, proactive and personalised services to legal entities and high net worth individuals. Our goal is to provide top-quality comprehensive legal and tax advice, while assisting our clients to capture the intricacies of the Greek business environment.

Zepos & Yannopoulos is the exclusive Greek member of Lex Mundi and Taxand.

SUPPORTING SPONSORS



Atlantic Bank of New York was formed in 1926 from the consolidation of the Bank of Athens and the National Bank of Greece in the U.S., then later was acquired by New York Community Bancorp, Inc. on April 28, 2006. Atlantic Bank has 12 full-service branches in Manhattan, Queens, Brooklyn, Westchester, and Nassau County, and offer a comprehensive menu of financial services for small and mid-size businesses, commercial real estate investors, consumers, and their families.

Because Atlantic Bank is part of the New York Community family of Banks our customers can also bank at any of our 239 branches in the Metro New York, New Jersey, Ohio, Florida, and Arizona.

We are committed to providing our customers exceptional service and convenience, and a full-service menu of products and services to meet your business and personal needs. With free 24-hour access to a network of 233 ATM locations, we make it easy for you to bank with us

Elikonos Capital Partners

Elikonos 2 S.C.A. SICAR ("Fund") was incorporated in Luxembourg in June 2018 as a "Société en Commandite par Actions" and has a limited duration of ten years from the first closing date. Elikonos 2 will make equity or quasi-equity investments in eligible Greek companies with growth potential and in need of funding.

Elikonos 2 has received commitment from EquiFund, an initiative created by the Hellenic Republic in cooperation with the European Investment Fund (EIF). EquiFund is co-financed by the EU, national funds, as well as EIF. The European Investment Bank has joined the existing cornerstone investors through the European Fund for Strategic Investments, the core of the so-called 'Juncker Plan'.

Elikonos is a private equity firm pursuing investment opportunities in growth companies. We focus on strong management teams that have the ability, vision and commitment to deliver shareholders' value.



Calamos Investments is a diversified global investment firm offering innovative investment strategies including alternatives, multi-asset, convertible, fixed income, and equity. With over 40 years of experience investing through various economic and market cycles, Calamos Investments builds and manages flexible, opportunistic and risk-managed portfolios for global asset allocation objectives. An understanding of global markets and the driving economic forces behind them informs our active, fundamental approach to investing.

The firm offers strategies through separately managed portfolios, mutual funds, closed-end funds, private funds, and UCITS funds. Clients include major corporations, pension funds, endowments, foundations and individuals, as well as the financial advisors and consultants who serve them. Headquartered in the Chicago metropolitan area, the firm also has offices New York, San Francisco, Milwaukee and the Miami area. For more information, please visit www.calamos.com.



ENTERPRISE GREECE is the official investment and trade promotion agency of the Greek state, under the auspices of the Ministry of Foreign Affairs.

Its mission is to attract foreign investment in Greece and to promote the export of Greek products and services abroad. Enterprise Greece assists foreign investors and enterprises with doing business in Greece, provides key information about Greece as an investment destination, and troubleshoots issues related to public administration.

At the same time, Enterprise Greece promotes Greek products in foreign markets, and organizes business missions abroad as well as Greek participation in major international trade fairs. The agency assists Greek exporters to enter new markets and identify new partners to increase their competitiveness.

Our mission is to help investors, highlight Greece's excellent investment opportunities, and promote the country's topquality exports. The Agency serves investors & exporters by placing their business first.

SUPPORTING SPONSORS



EOS Capital Partners ("EOS") is the external Alternative Investment Fund Manager for EOS Hellenic Renaissance Fund, a Luxembourg based Private Equity Fund with approx. 120 million euros in AUM, focusing in growth capital investments in Greek SMEs across all sectors. The key cornerstone for the creation of the Fund, was its participation in the Equifund Fund of Funds program managed by the European Investment Fund, which also included funds provided by the Greek government. EOS Hellenic Renaissance Fund is the largest active private equity fund in Greece, with a very strong and solid investors' base, out of which 76% are private investors' funds and 82% institutional investors, proving their confidence to the management team and its investment strategy.

EOS investment strategy focuses on SMEs with a healthy financial position and a solid value proposition looking for capital to achieve their growth potential either organically or inorganically through mergers and acquisitions.

EOS is bringing together internationally recognised investment professionals with longstanding, result-proven investment and operational experience, both in Greece and abroad. Their longstanding experience brings together:

a. deep knowledge of the Greek market and financial sector,

b. solid track record in private equity, both domestically in Greece and internationally, transaction execution and strategic business development,

c. extensive executive management experience; and

d. unique access to international networks of investors and strategic counterparties



Flott & Co. PC is a recognized expert in US taxation of international transportation, particularly as it affects foreign shipping companies operating vessels that call to lift or discharge cargo at US ports.

Our principal, Stephen Flott, has been involved in assisting international shipping companies since the Tax Reform Act of 1986 changed US taxation of international shipping. Indeed, when tax returns were due for the 1987 tax year, the first year in which the new rules applied, Stephen worked with the IRS to develop exemption language for US tax returns.

Flott & Co. PC monitors developments in the US shipping tax and assists foreign shipping companies with their US compliance obligations. Since 1988, the firms has advised P&I Clubs, BIMCO, INTERTAKO, the Greek Shipping Cooperation Committee, the Union of Greek Shipowners, individual shipowners and shipping investors on the application of the tax and the exemptions.

Flott & Co. PC's knowledge and experience in the US taxation of international shipping ensure our clients understand the application of the US tax rules to their circumstances and that they meet their US tax compliance obligations in a timely and cost-efficient manner. For more information please visit our website: www.flottco.com.



Grant Thornton is one of the world's leading organisations of independent assurance, tax and advisory firms, with more than 53,000 people in 140 countries. These firms help dynamic organisations unlock their potential for growth. Grant Thornton in Greece is a leading provider of audit, tax and advisory services. With 5 offices in Greece (Athens, Thessaloniki, Heraklion, Crete and Ioannina) and more than 750 people, we offer strong technical guidance and breadth of experience to ensure that clients receive a truly different experience.

Our approach is built on genuine interest for our clients, on understanding of the unique challenges they face and the commitment to their ambitions and strategy for growth. Our collaborative style also enables us to assemble teams with a broader perspective – working across service lines, industry teams and geographies to tailor our capabilities for our clients.

Our clients demonstrate a high level of satisfaction and loyalty, with an NPS (Net Promoter Score) of 72%, one of the highest among Grant Thornton member-firm network in 140 countries. The efficient structure and presence of Grant Thornton globally, coupled with a deep understanding of both local and global dynamics, bring Grant Thornton in Greece at the forefront of today's business landscape as one of the fastest-growing professional services firm in our country.



SUPPORTING SPONSORS



The Hellenic Republic Asset Development Fund was established in 2011 to implement the Hellenic Republic's Privatization Program, attracting direct investments and achieving long-term sustainable growth on a local and national level.

Its sole shareholder is the Hellenic Corporation of Assets and Participations (HCAP). The Fund's asset portfolio is very diverse as it includes both companies and physical assets in a wide range of sectors and industries, such as ports, marinas, water supply companies, gas companies, highways, energy companies, airports as well as real estate.

Whilst the statutes of the Fund are to increase proceeds in order to repay State debt, significant thought and care is taken to maximize value to all stakeholders including local communities, the relevant industry and the investor – it is of great importance to the Fund to ensure that FDI in the country increases and to this end it is absolutely critical that investors who acquire State assets are successful.



Oliver Wyman is a global leader in management consulting. With offices in 60 cities across 29 countries, Oliver Wyman combines deep industry knowledge with specialized expertise in strategy, operations, risk management and organization transformation. The firm has more than 5000 professionals around the world, who work with clients to optimize their business, improve their operations and risk profile and accelerate their organizational performance to seize the most attractive opportunities. Oliver Wyman is a wholly owned subsidiary of Marsh & McLennan Companies [NYSE: MMC]. For more information, visit www. oliverwyman.com. Follow Oliver Wyman on Twitter @ OliverWymanOW.



Prodea was established in 1999 under the name "ATTICA PROPERTIES SA" and was incorporated as a Societe Anonyme in the Prefecture of Athens, in the register of the Greek Ministry of Development under the number 44270/01/B/99/595.

In 2007 "ATTICA REAL ESTATE SA" was renamed «MIG REAL ESTATE SA" and converted into a REIC according to law no. 2778/1999.

On 23.07.2009 the Company was listed in the category of Small / Mid Cap in Athens Stock Exchange It was licensed as an AIFM on 6.22.2015.

On the 1.10.2015, the merger by absorption of the company with the corporate name "NBG Pangaea REIC" by the company "MIG Real Estate REIC" (the Company) was completed. The Company was renamed to "NBG PANGAEA REAL ESTATE INVESTMENT COMPANY", with distinctive title "NBG PANGAEA REIC", its registered seat is in the Municipality of Athens and the its offices are now located at 6, Karageorgi Servias street, 105 62, Athens.

The Extraordinary General Meeting of the company which took place on 11.09.2019 resolved upon the change of the company's corporate name into «Prodea Real Estate Investment Company Société Anonyme», with distinctive title «Prodea Investments». The Company is supervised by the Ministry of Economy, Infrastructure, Shipping and Tourism and the Capital Markets Committee. Its operations are governed by the provisions of the articles 21-31 of Law 2778/1999 concerning "Real Estate Investment Funds and Companies", as in force.

Additional relevant institutional framework includes Law 4548/2018, the stock market legislation as well as various regulatory provisions and decisions of the Capital Markets Committee and the Ministry of Economy, Infrastructure, Shipping and Tourism.



Trastor REIC is the first real estate investment company to be established in Greece under law 2778/99 and it is listed on the Athens Stock Exchange. The Company invests in high quality and high yielding assets with creditworthy tenants and through active asset management delivers attractive returns to its shareholders.

Experienced and qualified management team with deep understanding of the local market, proven sourcing, execution, and value creation track record. The Company maintains high corporate governance standards: international BoD, clear risk, internal audit and compliance frameworks, effective control functions, strong oversight from the BOD and its Committees.

Trastor REIC owns a portfolio of 57 assets with over € 188.9 million of gross asset value, comprising 15 high street retail, 26 office buildings, 1 shopping center, 1 logistics center, 10 gas stations, 1 parking station and 3 land plots. The total leasable area of the portfolio is 132 thous. sq.m

Shareholders Structure: Wert RED S.a.r.l.: 56,0% Piraeus Bank: 39.4% Free Float: 4.6%



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H.E. Kyriakos Mitsotakis Prime Minister Hellenic Republic

Kyriakos Mitsotakis was sworn in as Prime Minister of the Hellenic Republic on July 8th, 2019.

President of Nea Demokratia since January 2016, managed to modernize his party, renew and boost its membership base, create a system of funding based on small annual donations by the members and put in place a code of transparency and accountability in the operations of the party.

He led his party to a landslide victory three years later, campaigning on a platform for jobs, strong growth and lower taxes. Nea Demokratia was the first party to win an absolute majority in the Greek Parliament since 2009.

As Minister of Administrative Reform and e-Goverment from June 2013 until January 2015, he spearheaded comprehensive national reforms by implementing a functional reorganization of institutions, structures and processes.

A member of the Parliament since 2004, Kyriakos Mitsotakis has participated in the Committee for Constitutional Amendment, the Committee for Trade and the Committee for National Defence. He was also an active member of the NATO Parliamentary Assembly.

As Chairman of the Environment Committee between 2007-2009, he passionately pursued issues pertaining to climate change and advocated for the need for environmentally sustainable growth. Since then, he was the shadow-minister for the environment and climate change for Nea Demokratia until 2012.

Before entering politics, he worked for ten years in the private sector as a financial analyst with Chase Investment Bank, a consultant with McKinsey and Company and finally as CEO of NBG Venture Capital at the National Bank of Greece.

He obtained his bachelor's degree in Social Studies, summa cum laude, from Harvard University, and earned an MA in International Relations from Stanford University and an MBA from Harvard Business School.

Kyriakos Mitsotakis is married to Mareva Grabowski and they have three children, Sofia, Constantinos and Dafni.



H.E. Adonis Georgiadis Minister of Development and Investments Hellenic Republic

Adonis Georgiadis was born on November 6th, 1972, in Athens.

He graduated from the Faculty of History & Archaeology of the School of Philosophy of the National & Kapodistrian University of Athens.

In 1993, he took over the management of publications 'GEORGIADIS-LIBRARY OF GREEK'. In 1994, he founded the Liberal Studies Center "GREEK EDUCATION".

Elected MP in Athens B region in the elections of 2007 and 2009 with the LAOS political party.

In February 2012, he joined the Nea Demokratia political party, having resigned from the parliamentary office. Elected with Nea Demokratia in Athens B in the national elections of 2012 and 2015.

In 2011, he was Vice Minister of Shipping in the Government of Lucas Papademos and in 2013 he was appointed Minister of Health in the Government of Antonis Samaras.

On January 18th, 2016, he was appointed one of the two Vice-Presidents of the Nea Demokratia by decision of Kyriakos Mitsotakis, the President of Nea Demokratia.

On July 9th, Adonis Georgiadis was appointed as Minister of Development and Investments after the 2019 greek elections.

He is married to Eugenia Manolidou and they have two children, Perseus and Alcaeus.



H.E. Ioannis Plakiotakis Member of the Greek Parliament Hellenic Republic

loannis Plakiotakis is a member of the Greek Parliament representing the Lasithi constituency and served as the 9th President of New

Democracy.

Born in Athens in 1968 he is the second child of Sifis Plakiotakis and Despo Frangoulis he is married to a Cypriot businesswoman Aphrodite Doritis.

He comes from a family with active participation in social and political affairs of Lasithi and also he is the nephew of ex member of Parliament Michael Chlouveraki.

He studied Biochemical Engineering at the University of Wales and also holds two postgraduate degrees from the University of London and the City University Business School, specializing in Biochemical Engineering and Business Administration.

He fulfilled his military service (1993-1995), as a reserve officer in the Greek Air Force.

He worked for two years (1995-1996), in the transnational European Eurocontrol Agency that controls air traffic and aviation safety throughout Europe.

Once he returned to Greece, he re-opened and managed his family cinematographic company. In this context, in 1997 he renovated and re-opened the historic cinema "Minoa" in the town of Sitia, and founded two other theaters in Neapolis and lerapetra.

He speaks English and French. Furthermore, he is a member of the Alumni Association of Biochemical Engineering University of London, and the City University Business School.

As a teenager, he had actively engaged in sports and he has been for many years a player and leader of Sitia Sports Club (S.A.O.).

In 1999 he received the responsibility of the position of Vice President at the local administrative council of New Democracy Sitia.

In municipal elections of 1998, he was elected member of the local council in Sitia municipality, with the independent association of John Apidianaki. In this post, he remained until 2002.

In January 2001 by decision of President Kostas Karamanlis, he was appointed member of the Tourism Committee for the political party of New Democracy.

Ioannis Plakiotakis was first elected as an MP in 2004 elections, and he has been re-elected at the same position in the elections of 2007, 2009, May and June 2012 and January and September of 2015.

During the government of Costas Karamanlis, for the period September 2007 until October 2009 he served as Deputy Minister of Defence concerning for the army infrastructure project, meteorology and military sports.

In 2009 by decision of President Antonis Samaras, he was appointed Head of Marine and Island Policy Committee for the political party of New Democracy.



H.E. Christos Staikouras Minister of Finance, MP, Nea Demokratia Hellenic Republic

He was born in Lamia, Fthiotida, on 1973.

He was elected MP in Fthiotida with Nea Demokratia political party on the election of 2007, 2009, 2012 (May and June), 2015 (January and September) and July 2019.

From October 2009 until June 2012 he was Deputy Head of the Economic Policy Sector of Nea Demokratia.

From June 2012 he was appointed as Alternate Minister of Finance, and held his position until the election of January 2015. From February 2015 until June 2019 he was the Head of ND Economic Policy Sector. From July 2019 he was appointed as Minister of Finance.

He holds a degree in Mechanical Engineering from the National Technical University of Athens (NTUA), a Master in Business Administration (MBA) from the Management School, Imperial College of Science, Technology and Medicine, University of London, and a Doctor's degree (PhD in Banking) from the Department of Banking and Finance, Cass Business School, City University. He is Associate Professor in Finance at the Athens University of Economics and Business.

He was part time academic staff at the Hellenic Open University (2004-2007), Assistant at the Athens University of Economics and Business (2006 - 2019), Visiting Professor at the Universities of Thessaly, Athens, City and European University Cyprus. He has worked at the Central Bank of England and the Eurobank Group. He has published over 50 research papers in international refereed scientific journals, books and monographs and he has also participated in many scientific international conferences. He is member of scientific and research societies and organizations.



H.E. Harry Theocharis Greek Minsiter of Tourism Hellenic Republic

Harry Theocharis is the Greek Minsiter of Tourism. He was first elected as a member of the Hellenic Parliament in January 2015. Mr. Theocharis has

served as a secretary general for information systems and as a secretary general for public revenues, when he reorganized the agency and succeeded in meeting budget revenues and producing a fiscal surplus. He earned his Master's with honors in software engineering from Imperial College.



H.E. Gerassimos Thomas

Deputy Minister for Energy & Natural Resources Ministry of Environment & Energy Hellenic Republic

Gerassimos Thomas is Deputy Minister of Environment and Energy in Charge of Energy

and Natural Resources of the Greek Government

Prior to his current assignment G. Thomas had professional

assignments as: Deputy Director General in the Directorate-General for Energy at the European Commission and Chairman of the Steering Board of the European Fund for Strategic Investments EFSI (2014-2019); Director Finance at DG ECFIN (2009-2014); member of the EIB and EIF Board of Directors (2009-2017); Head of cabinet of Joaquin Almunia, Commissioner for Economic and Monetary Affairs (2005-2009); Deputy Spokesman for Commission President Romano Prodi; Spokesman for economic and monetary affairs under Commissioner Pedro Solbes (2000-2004).



H.E. Yannis Tsakiris Deputy Minister for Development & Investments Hellenic Republic

Yannis Tsakiris holds a BSc and an MSc in Mining Engineering from the National Technical

University of Athens and an MBA degree from the Management School of the Imperial College in London.

He started his career in 1995 in S&B Industrial Minerals, a European major industrial minerals producer where he spent 5 years in production, marketing and sales in charge of new products.

From 2000 to 2006, he was Partner in Vectis Capital, a venture capital fund based in Athens with an investment focus in Greece and the Balkans.

He joined Europe Investment Fund in 2006 as a Principal involved in certain European venture capital markets that were under development phase. Then he continued as Head of Region in the Regional Business Development Division, responsible for South-Eastern Europe and Head of Unit for Special Programmes in the Institutional Business Development Division. He was appointed Head of Division for South-eastern Europe and EU Neighbouring Countries in the Mandate Management Department and he continued as Head of Division for Business Development.

He has set-up and developed several investment and SME financing initiatives and platforms such as Equifund for Greece, Western Balkan Enterprise Development & Innovation Facility, JEREMIE for Greece and Cyprus, Portuguese Venture Capital Initiative for Portugal, the Grater Anatolia Guarantee Facility for Turkey, DCFTA Guarantee Facility for Ukraine, Georgia and Moldova, etc.

From 2015, he is Chairman of the Board of Directors of the Global Energy Efficiency and Renewable Energy Fund ("GEEREF") which is an innovative public-private Venture Capital fund of funds catalysing equity capital into clean energy projects in developing countries and economies in transition.

He is also an adjunct professor in Venture Capital in the Luxembourg School of Finance of the University of Luxembourg.



H.E. George Zavvos Deputy Minister of Finance Hellenic Republic

Deputy Minister of Finance responsible for the Financial System (appointed July 9, 2019)

Mr. Zavvos is the Deputy Minister in charge of the Banking, Securities and the Private Insurance sector. Since his appointment, his first priority has been the conclusion of the Hercules Asset Protection Scheme, which was approved by the European Commission on 10 October 2019, in order to address one of Greece's thorniest problems: non- performing loans (NPLs). The execution bill will be adopted by the Greek Parliament before the end of 2019.

George Zavvos served at the European institutions for over 30 years as a Member of the European Parliament (M.E.P.), European Commission Ambassador and Legal Adviser at the Legal Service of the European Commission.

Between 1990 – 1994 he was elected as Member of the European Parliament (M.E.P.) where he was member of the Legal and Citizens' Rights Committee [Rapporteur on the Directive on capital adequacy of banks and investment firms and on the Directive on the freedom of management and investment of funds held by institutions for retirement provision] and the Budgetary Control Committee [EP Rapporteur on EIB and EBRD]; member of the Joint Committee of the EU Parliament and the US Congress. He was also Chairman of the Committee for the Reform of the Greek Banking System which introduced the Greek Banking Law of 1992 (1991-1993).

Between 1994-1997, Mr. Zavvos was appointed as the first European Commission Ambassador and Head of Delegation to the Slovak Republic.

Between 2002 and 2017, Mr. Zavvos was a Legal Adviser at the Legal Service of the European Commission involved in banking and capital markets regulation and reform. He has pled in the EU Court of Justice (EU Supreme Court) over hundred cases. In the 1980s, he worked at the European Commission's DG for Financial Institutions and Company Law where he was in charge of drafting and negotiating the Second Banking Directive that introduced the passporting for banks in the EU, the cornerstone of EU banking legislation. The period between 2018 – 2019 Mr. Zavvos was Senior Advisor on Economy and Finance at the Center for European Policy Studies (CEPS) in Brussels.

Mr. Zavvos was Professor at the Solvay Business School (ULB) (1991-1993) and Visiting Professor at Queen Mary, University of London (2004-2007). He holds a Bachelor of Laws from Athens University and a postgraduate Degree on EU Law from the College of Europe (Bruges). He has written and lectured extensively on EU banking and financial services law matters. He is Doctor Honoris Causa of the University of Economics in Bratislava (2004) and has been awarded the Double Cross of the Slovak Republic.



H.E. Haris Lalacos Ambassador of the Hellenic Republic to the U.S.A.

Mr. Haris Lalacos was born in Athens on 2 May 1957. He studied History at Amherst College, Massachusetts (B.A. 1980, magna cum laude) and

International Relations at the School of Advanced International Studies, The Johns Hopkins University, Washington, D.C. (MA 1983). From October 1983 until November 1985 he served as a conscript in the Hellenic Navy. In October 1986 he joined the Hellenic Foreign Service and until September 1990 he worked in various positions at the Ministry of Foreign Affairs, Athens. From October 1990 until November 1994 he was Consul at the Consulate General of Greece in Sydney. In December 1994 he was transferred to the Embassy of Greece in Ankara, where he served initially as First Secretary and subsequently as Counselor for Political and Economic Affairs until the summer of 1998. From July 1998 until July 2000 he directed the cabinet of the European Union Coordinator for the Royaumont Process for Stability and Good Neighborliness in South East Europe and, subsequently, the Chairman of the Working Table on Democratization and Human Rights of the Stability Pact for South East Europe. From August 2000 until August 2004, he served as Counselor for Political Affairs at the Embassy of Greece in Washington. In August 2004, he assumed duties as Consul General of Greece in Alexandria, Egypt. He served in Alexandria until the end of July 2007, whereupon he was transferred to Athens. In August 2007, he became Deputy Head of the Diplomatic Cabinet of the Minister of Foreign Affairs. From January 2009 to March 2010, he was the Head of the CFSP/ESDP Department at the Ministry of Foreign Affairs. In March 2010 he was transferred to the Embassy of Greece in Ankara as Minister-Counselor and Deputy Head of Mission. From April until December 2012, he was heading the Embassy as Charge d' Affaires a.i.

In January 2013, he assumed duties as Ambassador, Head of the Liaison Office of the Hellenic Republic in Skopje. In June 2016, he became the Ambassador of the Hellenic Republic to the U.S.A.

Mr. Lalacos is married to Anna Michalopoulou. They have two children, Errikos and Myrto, 26 and 24 years old respectively. Besides Greek Mr. Lalacos speaks English and French. He is also conversant in Spanish and Italian.



Nicolas Bornozis President and CEO Capital Link, Inc.

Since 1996 Mr. Nicolas Bornozis is the founder, President and CEO of Capital Link, Inc., an international investor relations and financial

advisory group. It assists listed companies and capital markets related organizations to develop and maintain access to European and North American investors. Capital Link has offices in New York, London and Athens and is a leader in investor relations for listed shipping companies, U.S. Closed-End Funds and ETFs and international companies accessing the U.S. and European markets.

He also established and managed, Alexander Capital, L.P, a US broker-dealer firm, which developed brokerage and investment banking business in North America with the Greek, Egyptian and Russian markets. Sold the company at the end of 2003 to a group of US investors representing Russian interests. Between 1998 and 2002, he also established and managed Alexander Asset Management, Inc. which handled portfolios invested in the Greek and European equity markets.

Prior to Capital Link (1988-1995), he served as President and CEO of CCF International Finance Corp. (CCF IFC), the US broker/dealer subsidiary of Credit Commercial de France, now part of HSBC, and worked at the International Department of Bankers Trust Company in New York (1982-1984) and then at the Commercial Banking operation of CCF in New York (1985-1987) focusing on the financing of Wall Street firms and shipping.

He holds an MBA from Harvard Business School (1982) and a Law Degree from the University of Athens (1979), in Greece with specialization in commercial and corporate law and is a graduate of Athens College in Greece.

For a period of twelve years he was a Visiting Lecturer on International Banking and Finance at the City University Business School (Department for Shipping Trade and Finance) in London, United Kingdom. Also, he served as Chairman of the Investment Management Committee of the Harvard Business School Club in New York.



Alexandros Argyros Managing Director and Head of Investment Banking AXIA Ventures Group

Alexandros Argyros joined AXIA in March 2010 and is currently the Managing Director and

Head of the firm's Investment Banking Division. While at AXIA, Alexandros has participated in over 60 transactions, with total value in excess of €30bn including debt and equity capital raisings, M&A, corporate restructurings, securitizations and NPL transactions.

Prior to AXIA, Alexandros spent one year with FiliaGroup, a private fund focusing on investments in the Environmental and Alternative Energy sectors in Greece. Prior to that, he spent eight years with Morgan Stanley, three years with the Global Industrials Group in New York and London and five years with the Greek coverage team in Athens. Alexandros has executed a significant number of M&A and Capital Markets transactions in the region and in shipping, including, but not limited to the €4.15 billion Fairness Opinion to CosmOTE's Board of Directors on its buyout by OTE, the €2.1 billion dual tranche Eurobond offering of OTE, the \$181 million Paragon Shipping IPO on the NASDAQ, the €1.3 billion rights issue of Piraeus Bank, the €3.3 billion Credit Agricole S.A. tender offer for Emporiki Bank of Greece and the \$247 million Genco Shipping & Trading IPO on the NYSE. Alexandros holds a BA in Economics from Amherst College, USA.



Theodore Athanasopoulos Executive General Manager, Non-Performing-Loans Wholesale Banking Alpha Bank

Mr. Theodore Athanasopoulos holds a Bachelor

and an M.Sc. Degree in Banking and Financial Management from the Department of Banking and Financial Management of the University of Piraeus. He joined Alpha Bank in 2000 and has served in Credit, Corporate and NPL Divisions.

He was Manager of the Wholesale NPL Division from January 2011 until November 2014, when he was appointed Executive General Manager of the Bank.



Odisseas Athanassiou Chief Executive Officer LAMDA Development

Odisseas Athanassiou joined LAMDA Development in 2006 and holds the position of the Chief Executive Officer for more than 9 years.

He has long experience in senior executive positions in Greece and abroad. He has held the position of CFO of Diageo Hellas responsible of the Greek and Turkish Hub, the position of CFO Western Europe in Barilla in Paris and the position of Financial Director at the cement company TITAN. In the above mentioned companies he also served as member of the Board of Directors. During his 9 years career in the United States he worked for Ernst & Young and Emerson Electric. He holds a degree in Economics and Political sciences from the University of Athens and an MBA from the University of Texas in Austin. Mr. Athanassiou is member of the Board of Directors of SEV, SELPE, Alliance for Greece (founding member) and member of the committee of the TEDX Academy Greece.



Giulio Baratta Head of Investment Grade Finance BNP Paribas

Giulio Baratta is currently the Head of Investment Grade Finance, EMEA. He coordinates a team of originators dedicated to event-driven financing

as well as debt capital markets. Previously, he was Head of EMEA Corporates and CEEMEA DCM.

Giulio joined BNP Paribas in 2005. Earlier, he worked at Citi, covering FIG and the Public Sector. Prior to that, he was a credit sales at JP Morgan.



Panayotis Bernitsas Managing Partner Bernitsas Law Firm

Panayotis Bernitsas has an active, broad-based commercial practice, incorporating 35 years of experience in transactional, advisory and

litigation work.

He is an expert in concession projects and privatisations, with an unsurpassed track record of playing a key role in many of the pioneering, ground breaking transactions to have taken place in Greece. He advises extensively on major renewable and conventional energy and infrastructure projects and investments in energy property development companies. His real estate practice is focused on large scale developments and real property asset portfolio investments.

Panayotis is an authority in EU, competition and antitrust law and has represented clients in prominent cartel cases before the Hellenic Competition Commission. He is a senior litigator, with vast experience in all types of dispute resolution, and represents clients in complex, high stake civil and administrative actions before the high courts and arbitration boards. He has acted as an arbitrator at the International Chamber of Commerce (ICC).

Within the framework of his private practice, he has acted as advisor to the Government on European Union, State Aids and Privatisation issues. He advises companies and individuals on complex tax structuring and wealth planning matters and has acted extensively in high stakes tax controversies.

Panayotis has been widely published in the legal journals, books and other publications in his areas of expertise. He is a participant in the annual Forum on International Wealth Disputes.



Alex Blades Partner Paulson & Co.

Alexander (Alex) Blades, is a partner at Paulson & Co. in New York. Since joining Paulson in 2009, he has been involved in many of the Firm's most

significant investments in distressed and other special situations. He manages the firm's investments in Greece, including Piraeus Bank, where he has been a member of the board of directors since January 2016, and its strategy, risk, remuneration and nomination committees. Prior to joining Paulson, he was a Vice President in the leveraged finance and bank debt portfolio businesses at Goldman Sachs & Co. in New York. Previously, Alex practiced for nine years as a corporate lawyer at Skadden Arps Slate Meagher & Flom LLP and Mayer Brown LLP, where he specialized in leveraged finance and bankruptcy transactions. Alex began his career and was raised in New Zealand. He is a graduate of Victoria University in New Zealand and the University of Chicago Law School.



Vivian Bouzali Head of Communication & Marketing Strategy MYTILINEOS

Vivian Bouzali was born in Kastoria, Greece. She holds a BSc in Psychology from the Loyola

University of Chicago, an MSc in Counseling Psychology from Harvard University and an MSc in Business Administration from the University of Louisville.

Over the course of four years, between 1989-1993, she practiced clinical psychology at Loyola and Harvard University, focusing on teenagers and groups inclined to criminal behavior.

Upon returning to Greece, in 1994 she assumed the position of Administrative and Business Development Director at New York College of Athens, which she held until 1998. Under her lead, the school saw a significant expansion of international activity to several European countries.

In 2000-2004, she served as CEO of Human Capital Improvement, a strategic communications consulting firm working with high caliber Greek and international corporate clients.

During the same period, she actively participated in preparations ahead of the Athens 2004 Olympics, recruiting and educating an unprecedented pool of volunteers that was vital to the success of the Games.

In 2004, she was appointed Executive Director for Retail, Marketing and Corporate Communication at ELTA Group (Hellenic Post Office).

During that time, she also worked as an ad hoc communication consultant to top-notch companies in Greece and abroad.

In 2007 she was elected to serve as a member of the Greek Parliament with the party of New Democracy, where up until 2009 she focused her parliamentary activity on issues of growth, promotion of investment and the fight against distortions in the Greek economy and administration.

Today, she is the Head of Communication & Marketing Strategy in MYTILINEOS one of Greece's leading industrial companies, with activities in Metallurgy, EPC, Electric Power and Gas Trading.

Ms. Bouzali is married and has a daughter.



George Burns President and Chief Executive Officer Eldorado Gold Corporation

George joined Eldorado in February 2017 and assumed the role of President and Chief Executive Officer in April 2017. Previously, he was

Executive Vice President and Chief Operating Officer at Goldcorp. George also held the positions of Senior Vice President, Mexican Operations, and Vice President, Canada and United States for Goldcorp. Prior to that he was Senior Vice President and Chief Operating Officer of Centerra Gold Inc.

George has over 30 years of experience in the mineral sector including executive, operational, development and engineering leadership roles in gold, copper and coal operations. George has served in various capacities for Asarco LLC including Vice President of Mining as well as in numerous capacities for Cyprus Minerals Corporation. He began his career with Anaconda Company in 1978.



Takis Canellopoulos Executive Member of the Board of Directors Titan Cement Group

Born in 1968, Takis joined Titan Group in 1995 and is currently an Executive Member of the Board of Directors. He was Investor Relations

Director of the Group From 2001 to May 2016. Previously he had worked as a financial analyst in AIG and in the Financing Division of EFG Eurobank. He is a member of the Board of Directors of Canellopoulos Adamantiadis S.A. He is a Founding Partner of 3K Investment Partners. He is also a member of the Board of Directors of the Union of Listed Companies. Finally, he served as the Vice-Chairman of the Board of Directors of AEK Athens Football Club between July '04 and January '09.

He holds a B.A. in Economics from Brown University and an M.B.A from New York University – Stern School of Business.

He has always been active in sports (basketball, volleyball, football) and was repeatedly a member of the first team All-Ivy League selection (volleyball) in the U.S.A.. He is married and father of two daughters.


James Christopoulos Senior Managing Director CVC Capital Partners

Mr. James Christopoulos is a Senior Managing Director at CVC Capital Partners which he joined in 2014. CVC is a leading private equity fund,

managing over \$80 billion in capital, with 24 offices around the globe. Mr. Christopoulos helped co-lead CVC's investment in the Hellenic Healthcare Group, the leading provider of private healthcare services in Greece. Prior to joining CVC, Mr. Christopoulos was a Principal at Investcorp International, where he led investments in services companies. Previously he was in the leveraged finance team at UBS, financing private equity transactions. Mr. Christopoulos holds a bachelor's degree in Economics, magna cum laude, from Columbia University. He currently resides in New York with his wife and daughter and is actively involved in several local community organizations, in particular, Youth INC where he serves on the board of directors.



Eric Clause Executive Vice President PIMCO

Mr. Clause is an executive vice president in the London office and a portfolio manager focusing on opportunistic residential real estate debt and

equity products as well as distressed mortgage opportunities. Prior to joining PIMCO in 2015, he was with Marathon Asset Management in London, responsible for non-performing and sub-performing loan portfolio acquisitions in Europe. Previously, Mr. Clause was a managing director and head of nonperforming loan portfolio investments at Bank of America in London, focusing on portfolio acquisitions in Europe and Asia. He has 28 years of investment and financial services experience and holds an MBA from Institute Superieur des Affaires in France and a bachelor's degree from the University of California, Santa Barbara.



Jay Collins

Managing Director, Vice Chairman Corporate & Investment Banking Citi

Jay has covered clients around the world in every sector and run transactions across the full

product spectrum of Citi. He currently covers governments as diverse and complex as the U.S. government and Greece, as well as Emerging Market governments, such as the Philippines and Brazil.

He has advised 46 different governments on privatizations, liability management and funding solutions, derivatives, and electronic banking services, including mobile finance and card solutions.

Jay is currently working with Citi's government clients to (1) implement commodity, rates and fx risk mitigation techniques (2) reduce paper and cash processes (3) develop new and innovative funding strategies, including liability management (4) monetize state assets (5) utilize mobile financial solutions to improve financial inclusion and (6) enhance emergency financial preparedness.

Prior to becoming a banker, Jay worked in Washington D.C., where he ran Government Relations for CSIS, and later served as President of the G7 Council, a non-profit shadow G7 group of former Finance Ministers, Central Bank Governors and economists.

Before joining Citi, Jay worked for Merrill Lynch in their large-cap Investment Banking team and was a founding member of the Direct Investment Group, Merrill's Emerging Markets principal investing team.

Prior to his CEEMEA position, Jay was Deputy Head and the senior foreigner in Nikko Citigroup's Investment Banking Division. From 2001- 2005, Jay was Head of Central and Eastern Europe, Middle East and Africa (CEEMEA) for Global Banking at Citi and a Global Head of Citi's Public Sector Group from 2005-2011. From 2006-2007, Jay was also Global Head of Infrastructure for Citi.

Jay has a Masters Degree from Georgetown University's School of Foreign Service. He is a graduate of Colorado College. He attended Waseda University.



Achilles V. Constantakopoulos Chairman TEMES S.A.

Achilles Constantakopoulos is a graduate of Ecole Hôtelière de Lausanne.

Since 1997 he has been leading TEMES S.A., developers of Costa Navarino, where he currently holds the position of Chairman. He is also the Chairman of IONIAN HOTEL ENTERPRISES S.A., owner of the Hilton Athens hotel.

He is a member of the Board of Directors of AEGEAN AIRLINES S.A., CHIPITA S.A. and SETE (Greek Tourism Confederation).

Mr. Constantakopoulos is President of the Captain Vassilis & Carmen Konstantakopoulos Foundation and a member of the board of "The Hellenic Initiative", a non-profit organization.



Martin Czurda

Hellenic Financial Stability Fund (HFSF)

Dr. Martin Czurda has vast experience in the banking sector having held executive and nonexecutive positions in various international

banking institutions.

He started his banking career in Vienna with Bank of Austria, later became Managing Director in RZB Vienna, CEO of ATB in Amsterdam, CRO with a Slovenian bank in Vienna, CEO of Anadi Bank in Carinthia /Austria. His non-executive roles were with the Austrian Hypo Association, SREI infrastructure India, Valartis Austria (Chairman).

Since June 2017 he is the CEO of the Hellenic Financial Stability Fund (HFSF) in Athens, Greece.

Martin Czurda was born in Vienna, Austria, holds a Doctorate Degree (Dr.) in Economics and a Master's Degree (M.A.) in Business Administrations from the University of Economics, Vienna, Austria.



Samy David Founder and Managing Partner Grifon Capital Advisors (Fortress)

Founded in 2012, Grifon specializes in NPL acquisitions and corporate restructurings in Greece and Southeast Europe. Samy David is the

founder and managing partner.

Samy began his career in 1995 at Bank of America as a bond trader and eventually became a market maker for Greek government bonds and responsible for the coverage of US hedge funds in Greek credit. In 2000 he participated in the organization of the Athens Derivatives Exchange as Head of Derivatives and market making through Hellenic Securities. In 2002, after the takeover of Hellenic Securities and Investment Bank of Greece by Marfin Popular Bank, Samy became Head of Treasury and Capital markets for Greece and Southeast Europe.

He graduated from the London School of Economics in 1993 and from Athens College in 1989.



Francesco Drudi Principal Adviser, Country coordinator for

Greece European Central Bank

- October 1998 to present: European Central Bank

• As of March 2016, ECB country coordinator for Greece

• As of September 2016, Principal Adviser, Directorate General Economics

- March 2014 March 2016, ECB country coordinator for Cyprus
- July 2013 to September 2016, Head of Division, Fiscal Policies
- February 2009 to July 2013, Head of Division, Monetary Policy
 Stance

 April 2004-February 2009, Head of Division, Capital Markets/ Financial Structure

- June 2001-May 2004, Senior Adviser in the Monetary Policy Stance Division
- June 2000-May 2001, Head of Section in the Monetary Policy Stance Division
- 15 October 1998-May 2000, Principal Economist in the Monetary Policy Division
- November 1996-October 1998: World Bank
- December 1990-October 1996: Bank of Italy, Research Department

EDUCATION

- July 1995: Ph.D. in Finance, Stern School of Business, New York University (completed while at the Bank of Italy)

- September 1988, Master of Philosophy in Business, major in Finance, Stern School of Business, New York University

- February 1985: Laurea in Economia e Commercio, Universita' Bocconi of Milano, Summa cum laude, thesis in International Macroeconomics



Georgios Georgakopoulos Managing Director Intrum Hellas

Mr. Georgios Georgakopoulos is the Managing Director of Intrum Hellas as of October 23, 2019. He was an Executive BOD Member, Member of

the Executive Committee & Executive General Manager of the Recovery Banking Unit (RBU), Divestments and Piraeus Real Estate, of Piraeus Bank. He has a long international banking experience having started his career in 1995 at Barclays Bank in London. In 2008 he joined Eurobank Romania (BancPost) where he took the CEO position in 2014.

In 2016 he assumed the position of CEO at 4finance, a market leader in the field of Digital Lending in Europe. Mr.Georgakopoulos is a graduate of Athens Law School, holder of an MBA (Glasgow) and has had extensive executive education at INSEAD, London Business School, IMD and the Joint Vienna Institute.



Plato Ghinos President Shaner Hotels

As President, Plato Ghinos is a key member of the Shaner Hotels management team. Plato joined Shaner Hotels in 1995 and has since

participated in the acquisition and development of multiple hotel and restaurant properties and progressed franchise relationships and negotiations with several well-known brands. Plato is the Managing Director of Shaner Italia and is responsible for expanding the company's hotel portfolio in Italy. Most recently, Plato was instrumental in forming a partnership with CS Hospitality in Athens, Greece to expand the hotel portfolio in Greece and Cyprus.

Plato previously served for 10 years as Executive Vice-President for Federated National, a real estate development group specializing in the management and development of more than 25 hotels, resorts, restaurants and apartment complexes. Plato has extensive experience in sales and marketing, as well as in hotel and restaurant operations.

A native of Athens, Greece, Plato came to the United States to attend college, and worked for an international hotel group during graduate school. He received his B.A. in Business Administration from Coe College in Cedar Rapids, Iowa, and his M.B.A. at the American Graduate School of International Management – Thunderbird Campus in Phoenix, Arizona.

Plato is a member of several boards, including the MINA board for full-service Marriott's, University of Delaware's Hotel Restaurant & Institutional Management (HRIM) Advisory Board and the Hunter Hotel Investment Conference Advisory Board. He also served as a franchise advisory member for Marriott International's Fairfield Inn & Suites. He is currently on the MOXY brand board. Plato taught several classes as part of faculty staff at Pennsylvania State University School of Hotel, Restaurant and Recreation Management and has been a guest lecturer at various Universities and hotel investment conferences. He was honored as a Fall 2011 Conti Professor at the Pennsylvania State University School of Hospitality Management. He is a regular contributor to several industry publications including chapters in the books "Medical Tourism and Wellness" and "Strategic Management for Hospitality and Travel". Most recently he accepted an invitation to serve on the Old Dominion National Bank advisory board.



Apostolos Gkoutzinis Partner Milbank LLP

Apostolos is a international capital markets and finance lawyer and a partner in the firm's European Leveraged Finance/Capital Markets

group. Apostolos covers a broad practice across international corporate, capital markets and finance transactions. His experience includes advising on IPOs, international rights offerings and other equity offerings, high-yield and investmentgrade bond offerings and private placements, large acquisition financings, tender offers and other liability management exercises, M&A transactions, NPL portfolio sales, restructurings, recapitalizations and privatizations. In addition, Apostolos has a very broad Greece-related practice, providing strategic legal advice to substantially all of the major banks and listed companies of the country and most of the international investors looking at local equity or debt opportunities.



Jan Hatzius Global Investment Research Goldman Sachs

Jan is the firm's chief economist and head of Global Economics and Markets Research. He is a member of the Firmwide Conduct

and Operational Risk Committee and the Global Investment Research Client and Business Standards Committee. Jan joined Goldman Sachs in the Frankfurt office in 1997 and transferred to New York in 1999. He was named managing director in 2004 and partner in 2008. Prior to joining Goldman Sachs, Jan was a research officer at the London School of Economics. Jan is the No. 1 ranked economist in the annual Institutional Investor All-America Fixed-Income Research Team, a position he has held for the past six years. He is a two time winner (2009 and 2011) of the Lawrence R. Klein Award by Blue Chip Economic Indicators, Inc., for the most accurate US economic forecast over the prior four years, a period including the global financial crisis. Jan is a member of the economic advisory panels of the Federal Reserve Bank of New York and the Congressional Budget Office. Jan earned a D.Phil. in Economics from Oxford University, as well as degrees from the University of Wisconsin-Madison and the Kiel Institute for the World Economy.



Alejandro Hernández-Puértolas CEO Hotel Investment Partners (HIP)

Alejandro Hernández-Puértolas is CEO at Hotel Investment Partners (HIP) and Hispania Activos Inmobiliarios (both companies owned by The

Blackstone Group) and Member of the Board of Directors. HIP is one of the main hotel owners with 19,000 rooms.

Alejandro worked at Reig Capital from 2007 to 2015, where he was CEO for four years, with €2.6 billion in AuM, and was also a member of the investment committee at Miura Private Equity. Alejandro had earlier been a board member at Société Foncière Lyonnaise (SFL) and Loris Azzaro. From 2003 to 2007 he was Managing Director at MedGroup (Soros & Perry Capital Spanish Real Estate Investment Platform), with €400 million in hotel management. He began his career in the hotel industry as Deputy General Manager at the Iberostar Group.

Alejandro Hernández-Puértolas holds a degree in Business Administration and Management from the International University of Catalonia (UIC), a Master's degree in Business Administration from Jacksonville University, and completed the Stanford Executive Program (SEP) at Stanford GSB.



Anthony lannazzo Senior Managing Director, COO Värde Global Real Estate

Anthony lannazzo is a Senior Managing Director and COO of Värde Global Real Estate. Based in London, he joined the firm in 2008. Prior to

joining Värde, Tony was an Associate at Lazard, focusing on middle-market M&A advisory work. Prior to Lazard, he practiced securities and M&A law at Skadden, Arps, Slate, Meagher & Flom LLP in their Chicago office, and corporate law at Sullivan & Cromwell LLP in New York. Tony graduated from St. John's University in Minnesota with a B.A. in Political Science and received a J.D. from Harvard Law School.



Euripides Ioannou Partner | Head of Project Finance & Energy POTAMITISVEKRIS

Euripides specializes in the areas of project finance and energy, and banking and finance. His experience includes acting on a wide range

of complex project & structured financed transactions as well as in acquisitions. He advises clients on financings and acquisitions of energy projects, financing of large PPP and infrastructure projects, upstream oil & gas, energy regulation, environmental matters, and electricity and gas trading. Euripides has been a Partner at POTAMITISVEKRIS since 2008 and has twenty years of experience as a lawyer.

Euripides is ranked a leading energy lawyer by IFLR1000, Legal500 and Chamber & Partners

Areas of expertise: Project Finance & Energy |Banking, Finance & Capital Markets

Education: University of Kent at Canterbury LLM Dist. in International Commercial Law, 1997 University of Athens LLB, 1995.

Admissions: Athens Bar Association, 1999



Stefan Jekel Head of International Listings New York Stock Exchange

Stefan Jekel covers international listed companies at the New York Stock Exchange, a wholly-owned subsidiary of Intercontinental

Exchange Group, Inc. (NYSE:ICE).

As part of the NYSE's Global Corporate Client Group, Stefan Jekel is NYSE's New York-based team member responsible for global issuer coverage where he is responsible for maintaining the Exchange's relationships with more than 500 companies

across 40 countries. His role includes consulting international companies to increase their understanding of the strategic benefits of an NYSE listing and the NYSE's service initiatives. Stefan Jekel joined the New York Stock Exchange in 2001.

Prior to joining the NYSE, Stefan Jekel has been Senior Associate with the New York office of PricewaterhouseCoopers LLP where he specialized on international clients seeking to resolve cross-border financial reporting and valuation issues.

Stefan Jekel holds a Master of Business Administration from New York University (USA).



Nikolaos V. Karamouzis Chairman Grant Thornton, Greece

Mr. Nikolaos Karamouzis is Chairman of Grant Thornton, Greece, BoD Member of Eurobank Cyprus Ltd and BoD Member of Eurobank Private

Bank Luxembourg S.A.

He holds the position of Chairman of the Hellenic Advisory Board, South East European Studies at Oxford (SEESOX), St Antony's College, Oxford University, Member of the Advisory Board of diaNEOsis, Member of the BoD of Onassis Foundation, Member of the Board of QUEST Holdings, Member of the Board of Foundation for Economic and Industrial Research (I.O.B.E.), Member of the Advisory Board of the Humanitarian Organization "Apostoli" by the Holy Archdiocese of Athens.

He has served as Chairman of the Board of Directors of Eurobank Ergasias S.A., Member of the Strategic Planning Committee, Member of Risk Committee and Nomination Committee and Member of the Bank's Legal Council. He has also served as Chairman of the Board of Directors of the Hellenic Bank Association (HBA), as CEO of GENIKI Bank, and Advisor to the Management and Member of the Strategic Planning Committee of Piraeus Bank Group, Deputy CEO of Eurobank group for 14 years, in charge of Wholesale Banking activities, Deputy Governor, National Bank of Greece, Chairman, Hellenic Investment Company, Deputy Governor, Hellenic Bank of Industrial Development, Director, Foreign Exchange Division of Bank of Greece and Adviser, Federal Reserve Bank of Cleveland (USA). He had also the positions of Vice Chairman of the Hellenic Federation of Enterprises (SEV).

He holds the position of Emeritus Professor, University of Piraeus in Greece.

He holds a Bachelor Degree in Economics, University of Piraeus, Master Degree in Economics, American University, USA and Ph.D. in Economics with specialization in Monetary Policy and International Finance, Pennsylvania State University, USA.



Aristotelis Karytinos Chief Executive Officer Prodea Investments

Dr. Aristotelis Karytinos is the Chief Executive Officer of Prodea Investments, the leading real estate investment company in the region with

assets exceeding € 2.2 bn in Greece, Cyprus and selectively in other key markets in South Eastern Europe, such as Italy. He possesses long standing experience in investment and banking through key positions both in the public and private sectors. Prior to his current position Dr. Karytinos was for 6 years the General Manager - Real Estate of the National Bank of Greece Group. Before joining the NBG Group, he held senior positions within Eurobank EFG Group, including Head of Group Real Estate, Head of Mortgage Lending and CEO of Eurobank Properties REIC (later known as Grivalia REIC), a company which he led into a successful IPO in 2006 and a subsequent rights issue in 2007, raising in total approximately €450 m. In the past, he served for several years as senior manager in companies of the public and private sector. Aristotelis Karytinos holds a Doctorate (PhD) in Finance from the University of Warwick, UK and is a Fellow of RICS.



Panos Katsambas Partner Reed Smith

Panos had a diverse practice advising U.S. and European-based clients in the entire lifecycle of alternative investment vehicles, including with

respect to the establishment of new hedge funds and private equity funds, the structuring, negotiation and execution of underlying investments, corporate governance matters, strategic advice concerning relationships with investors, counterparties, and/or regulators, and the restructuring or liquidation of alternative investment vehicles or related investments.

Panos has been at the forefront of investments by private equity and hedge fund clients in the shipping industry, having advised alternative investors in high profile transactions involving joint ventures with shipping groups, acquiring nonperforming shipping loan portfolios from financial institutions and other type of investments concerning private placements, restructurings and debt-related instruments.



Tassos Kazinos Chief Executive Officer Trastor REIC

Tassos Kazinos serves as the Chief Executive Officer, Vice Chairman of the Board of Directors and the Chairman of the Investment Committee

of Trastor REIC. In November 2014, he joined Piraeus Bank SA as Head of Real Estate Investments, focusing on corporate

restructurings and the development of a divestment strategy for the bank's REO portfolio. Tassos led Piraeus Bank's divestment process from Trastor and in June 2016 he completed the sale of a 33.8% stake in the company to Varde Partners. He joined Trastor on a full-time basis in November 2016 and in January 2017 he completed a rights issue raising €20.2mn of new capital. He plays a leading role in formulating the Company's investment strategy and together with his team, they are working on executing real estate investments in Greece, aiming at rapidly growing the company.

Mr. Tassos G. Kazinos has more than 20 years professional experience in the UK, USA, India and Greece, during which he has successfully assumed senior positions. He worked for Argo Capital Management, an alternative investment manager based in the UK, specializing in emerging markets, private equity investments, and the acquisition, development and management of real estate assets. He served as an Executive Board Member of the Albert Abela Corporation, a private foodservice management company and hotel group with \$ 1.4 billion in sales, responsible for the acquisition, repositioning and administration of hotels, the management and development of in-flight catering facilities, and the sale of non-core subsidiaries. He also worked for Arts Alliance, a venture capital fund with investments in technology companies, and for Bain & Company, a strategy consultancy company in Boston.

Tassos holds a Master of Business Administration (MBA) from Harvard Business School and graduated with First Class honors from the London School of Economics with a degree in Industrial and Business Economics.



Dimitris Kofitsas Executive Director, Investment Banking / Financing Group South Europe & Greece Goldman Sachs International

- Dimitris joined Goldman Sachs in 2015 and he works in the South Europe Financing Group of

the Investment Banking Division at the London Office - Previously he worked for Blackstone's Debt Advisory and M&A

team and JP Morgan's M&A team in London - Dimitris is part of the Greek Coverage IBD team with primary focus on debt and equity capital raising transactions for corporates, banks and sovereign clients, NPL financings for sponsors and derivatives

- Education: MBA from London Business School



George Kormas

Executive General Manager, Head of Group Real Estate of Piraeus Bank Group and CEO Piraeus Real Estate S.A.

Mr. George Kormas is an Executive General Manager of Piraeus Bank Group and Head of

Group Real Estate. He is also the CEO of Piraeus Real Estate S.A. as

well as of PICAR S.A, both real estate subsidiaries of Piraeus Bank Group. He is a member of the Executive Committee of the Bank, participates in the Senior Credit and Recovery Credit Committee and other real estate related Investment committees, and he also chairs or sits as a member on the boards of subsidiaries and other Group related companies (Chairman of BoD in Piraeus Leasing S.A., a Non-Executive Member of BoD in Trastor REIC, member of Piraeus Bank Group Cultural Foundation, curator of Art Collection of Piraeus bank Group and other).

He is currently leading the Group Real Estate Unit of Piraeus Bank Group, responsible for the transformation of the management of all real estate assets on Piraeus Bank Group's balance sheet through the re-design, advice and execution of the Group's strategy relative to the full life cycle of its real estate assets.

Before joining Piraeus Bank Group, Mr. Kormas served as an Advisor to the Governor of Bank of Greece and prior to that, he worked for the European Central Bank (ECB).

Throughout his twenty plus years of professional career, having acquired an extensive experience across the areas of banking, economic and regional development, real estate and tourism, he delivers solutions in demanding environments through innovative thinking, promoting productive change.

Mr. Kormas is a key member of the Task Force Financial Services, set up by an intergovernmental organization, the "Conseil de Cooperation Economique", discussing on major European Commission related themes on the banking industry.

He is a member of the German Hellenic Chamber of Industry and Commerce, a member of the British Hellenic Chamber of Commerce, the Hellenic Swedish Chamber of Commerce, participating in regular round tables, forums and bilateral discussions, supporting exchange of information, practices and mindsets, across markets and jurisdictions.

He is also leading many cultural and corporate responsibility initiatives within Piraeus Bank Group.

He is a Chartered Member of RICS (Royal Institution of Chartered Surveyors) and he holds a Vordiplom (BS) in Economics and Management Sciences and a Diploma (MS) in Business Administration, Banking and Finance, both obtained from the Justus-Liebig-UniversitätGießen (JLU) in Germany.



Vassilis Kotsiras Head of Capital Markets and Structured Finance National Bank of Greece

Vassilis Kotsiras is heading the Capital Markets & Structured Finance Division at National Bank

of Greece since 2015. He has more than 13 years of working

experience in the banking sector in London and Athens specializing in Investment Banking and Treasury Solutions. He has been involved in a number of corporate and financial institutions funding transactions and has a deep knowledge of structured finance instruments and techniques.

He holds a B.A. in Economics from Athens University of Economics and Business, and an M.Sc in Management from the Cass Business School."



Nicos John Koulis

DECA Investments AIFM

Nicos Koulis is the CEO of DECA Investments AIFM, the investment manager of Diorama Investments Sicar, a € 135 million Luxembourg –

based private equity fund established in 2014 to provide growth equity capital to export-oriented Greek companies. As of today Diorama has invested in ten companies competing in a variety of sectors such as food, pharma, technology and industrial.

Mr. Koulis started his career in New York City, where he spent 18 years working with McKinsey & Company, The First Boston Corporation (M&A Group), and Bear Stearns & Co. Later he established an M&A advisory firm, which provided advisory and fundraising services to several international companies.

He is a graduate of the Wharton School, University of Pennsylvania (MBA 1983) and Athens University, School of Law (1979). He serves as a member of the BoD of several companies.



Paul Kutos Head of Unit for Greece at the Directorate-General for Economic and Financial Affairs European Commission

Paul Kutos is Head of Unit for Greece at the Directorate-General for Economic and Financial

Affairs of the European Commission. He carries out the function of Mission Chief since August 2019, having been Deputy Mission Chief since September 2016. Prior to joining the Greek team, Paul was heading the unit for monetary and exchange rate policies, ERM II and euro adoption, and worked in particular with Central and Eastern European Member States in preparation for euro area accession. Paul is an Austrian national and holds Masters degrees in Economics and in History and Philosophy from the University of Vienna. Before joining the Commission in 2003, he worked at the Austrian Ministry of Finance on European and international economic policy matters.



Evangelos I. Lakatzis Partner Saplegal - A.S. Papadimitriou & Partners Law Firm

Evangelos Lakatzis joined Saplegal - A.S. Papadimitriou & Partners Law Firm in 2004,

having already significant experience in the region of South Eastern Europe, both as a legal counsel and as an EU PHARE Programs legal expert.

Evangelos has advised in numerous M&A deals and other crossborder transactions, representing mainly venture capital firms, private equity funds and strategic or private investors. He also advises corporations and other entities in the field of corporate, civil and commercial law. In addition, he has participated in several legislative committees, as well in several conferences and fora.

Evangelos is a Supreme Court Advocate and a certified mediator. He holds an LL.B from the University of Athens and an LL.M. from King's College London.



Constantinos Lambadarios Managing Partner Lambadarios Law Firm

Constantinos is the managing partner of the firm and heads the Mergers and Acquisitions and Competition law Practice Group of the

firm. He has worked on all types of corporate transactions including privatizations and large scale projects, share purchase transactions, asset purchases, restructurings, mergers (domestic and cross border), acquisitions, spin offs, formation of Joint Ventures and disposals. A large proportion of Constantinos's work is in relation to cross-border or multi-country transactions. He led the team at LLF in the first ever CBM to be completed under Greek law and since then he has advised clients in completing complicated cross border mergers.

He also acts for private equity funds and multinational corporations in contested public and private M&A advising various private equity funds on MBO's/LBO's and IPO's.

Constantinos Lambadarios is also an accredited mediator and heads the mediation department at the firm and has been appointed as an ICC arbitrator.

He has in depth experience on complicated Due Diligence exercises and leading projects to financial close for financial institutions and a wide array of institutional investors on corporate share purchase and asset purchase transactions in areas such as banking, NPL's, Oil and Gas, tourism and hotel management, mining, insurance, food industry, software development, wood and pulp production, payment systems, IT infrastructure, transportation, train rolling stock, real estate and REICs, energy, renewables, music/media industry and others.



Riccardo Lambiris Chief Executive Officer and Member of the Board of Directors Hellenic Republic Asset Development Fund (HRADF)

He was born in 1975. He studied Electronic Engineering at the University of Sussex and has obtained a MSc. postgraduate degree in Project Management from the University of Birmingham. He has also obtained an MSc. in International Trade, Transport and Finance from City University in the United Kingdom. He has worked as engineer at Rockwell Golde and has a long experience in business and investment banking, covering both the markets of Greece and of South-Eastern Europe, in organizations such as EFG Telesis Finance and HSBC Bank plc. From 2006, among others, he served as the head of the department of Mergers & Acquisitions of HSBC Bank plc for Greece and Cyprus, with emphasis in privatizations. Since October 2017, he is CEO of the Hellenic Republic Asset Development Fund, charged with privatizing State Assets.



Ilias Lekkos Chief Economist & Director Piraeus Bank

Dr. Ilias Lekkos (Assistant General Manager) is the Group Chief Economist and Head of Investment Strategy with Piraeus Bank, one of

the largest banks in Greece. He is also Chairman of the Advisory Committee to the Hellenic Statistical System, a member of the Board of Directors of European Reliance Asset Management and of the Foundation of Economic and Industrial Research (IOBE). He is also a member of the Council of Economic Advisors of the Hellenic Bank Association. As Chief Economist with Piraeus Bank, he leads the division which reports on developments in the Greek economy and the Greek banking system. He also monitors macroeconomic developments at the G7 economies and is responsible for devising the investment strategy and asset allocation policy of Piraeus Bank Group. Before joining Piraeus Bank he was a Senior Economist at Eurobank-EFG and prior to that he has worked at the Bank of England, HBOS-Treasury Services and Standard and Poor's. Dr. Lekkos holds a Bachelor's degree in Economics from Athens University of Economics and Business, an MSc in Economics and Finance from Warwick University and a PhD in Finance from Lancaster University. His research has been published in a number of academic journals.



George Linatsas Group Managing Director and Founding Partner AXIA Ventures Group

George Linatsas is a Founding Partner and Group Managing Director of AXIA Ventures

Group ("AXIA"). AXIA, member of AXIA FINANCIAL GROUP,

is a leading regional privately-owned investment banking group providing advisory and capital market related services to global institutional clients, banks & corporates since 2008. The firm is focused in the Southern European markets of Italy, Greece, Portugal and Cyprus with local presence in each market. AXIA also has presence in the US through its subsidiary, AXIA Capital Markets LLC, a registered broker-dealer and member of FINRA specializing mainly in the shipping/transportation industry. Prior to joining AXIA, George Linatsas was the General Manager, Head of Equities and Member of the Board of Piraeus Securities. He has spent over 20 years in the investment banking & brokerage industries, having led some of the largest M&A as well as capital market transactions in the local market. George is a frequent guest speaker in international or local finance & investment conferences. He holds a B.S. in Finance & Marketing from the University of Maryland at College Park and an M.B.A. in International Finance from the American University.



Petros Machas Founding Partner & Chairman Machas & Partners Law Firm

Petros Machas is the Founding Partner and Chairman of Machas & Partners, one of the most dynamic and fast growing law firms in Greece.

He has studied the law in Greece (LL.B.), Germany (LL.M. - hons) and the US (PIL - Non degree). Before establishing Machas & Partners, in 2011, Petros Machas was a Senior Associate in one of the oldest law firms in Greece, handling several complex commercial deals and high-profile cases both in Greece and abroad. In his career, Petros Machas has developed a strategic pro-business approach and has earned the respect of his peers and clients for his solid, proactive and effective multijurisdictional practice. Machas & Partners is acknowledged for its cross-border litigation practice and for providing high quality services in demanding and sophisticate corporate deals. Its experience spans M&As, real estate, privatizations and energy, as well as capital markets, banking and finance matters including syndicated loans, convertible & HY bonds, debt restructuring, asset or trade finance in the fields of real estate, concessions, energy etc. Petros Machas has spoken at numerous international conferences on the legal framework for investments in Greece, Real Estate Projects and PPPs and has been the advisor to the Greek Ministry of Development for drafting the New Investment Law. Petros Machas is a member of the European Criminal Bar Association (ECBA) and the Athens Bar. Petros Machas is also registered as a Registered European Lawyer with the Solicitors Regulatory Authority of England and Wales. He speaks Greek, English, German and French.



Pavlos Masouros Managing Partner Masouros & Partners (Athens)

Pavlos, is admitted to practice in Athens and in The Hague and is the Managing Partner of Masouros & Partners, a law firm headquartered

in Athens with an international office in The Hague focusing exclusively on sophisticated capital and specializing in corporate law and M&A. The firm is consistently ranked by Chambers Global as the only Greek law firm with foreign expertise (2017, 2018, 2019), while it has also received a number of awards for its M&A and corporate capabilities (e.g. 2019 M&A Law Firm of the Year by CorpINTL, 2019 M&A Law Firm of the Year by the Business Excellence Awards, 2019 Corporate Lawyer of the Year by AcquisitionINTL). Masouros & Partners advises routinely private equity funds in relation to Greek (public and private) M&A, while it is also involved in big ticket corporate litigation and M&A arbitration in Greece and beyond.

Pavlos has advised foreign and domestic corporate clients, as well as the Hellenic and foreign governments and state-owned organizations, on dozens of business combinations (mergers, share purchase agreements, tender offers, privatizations, shareholders' agreements, joint venture agreements, etc.), including some of the largest deals in value with a Greek element and is continuously engaged in cross-border corporate and M&A dispute resolution cases before international arbitral tribunals, Greek and foreign state Courts. Pavlos has received several professional awards and references in legal directories and the press for his corporate law expertise (Chambers Global, Corporate INTL, Het Financieele Dagblad, etc.).

Outside of his professional activities Pavlos has been teaching corporate law at Leiden Law School, Leiden University since 2010, where he is Assistant Professor, while since 2013 he is also Visiting Professor at LUISS Guido Carli University in Rome, Italy and since 2014 at the International Hellenic University in Thessaloniki, Greece.

He is the author of many books and articles on corporate law, corporate litigation, corporate governance and law and economics. He is a frequently sought-after commentator on current developments in Greece and beyond and his views have appeared in the international media, such as The Washington Post, Slate, ReutersOpinion, American Lawyer, etc.

Pavlos has been named a Fellow of the '40 under 40 European Young Leaders' of the Friends of Europe and EuropaNova, has advised the ELI/UNIDROIT on the project on the European Rules of Civil Procedure, the European Commission with regard to Greek law in the 2017 Study on the Law Applicable to Companies and the Serbian Ministry of Finance on the introduction of new AML legislation.

Pavlos is also the Co-Managing Director of the Centre for European Company Law, an EU-wide business law think tank and a Fellow of the Hellenic Foundation for European and Foreign Policy.

Pavlos holds an LL.B. from the Athens Law School (1st in class), an LL.M. in Corporate Law & Governance from the Harvard Law School (Fulbright Scholar; Victor Brudney Prize for Corporate Governance) and a Ph.D. in Corporate Law & Economics from Leiden University.



Christos Megalou

Chief Executive Officer (CEO) and Executive Board Member of the Board of Directors Piraeus Bank SA.

Mr. Christos Megalou is Chief Executive Officer (CEO) and Executive Board Member of the Board

of Directors of Piraeus Bank SA. From 2013 to 2015 he was Chief Executive Officer (CEO) of Eurobank Ergasias SA. On 2015 and 2016 he acted as a Senior Advisor of Fairfax Financial Holdings in Toronto and London and from May 2016 was engaged as Senior Advisor of Advent International in London.

Mr. Megalou held senior positions at Credit Suisse Investment Banking for over 16 years in London, UK.

He was elected, for two consecutive runs, Chairman of the Hellenic Bankers Association in the UK (2010-2013), Deputy Chairman of the Hellenic Bank Association in Greece (2013-2015), Deputy Chairman of the British Hellenic Chamber of Commerce in Greece (1993-1997), Distinguished Fellow of the Global Federation of Competitiveness Councils (GFCC) in Washington USA (since 2016).

He graduated with a BSc of Economics from the University of Athens (1981) and holds an MBA in Finance from Aston University in Birmingham, UK (1982).



Piotr Mietkowski Managing Director BNP Paribas

Piotr Mietkowski is a Managing Director at BNP Paribas, Head of Corporate Finance CEE, CIS & Israel. He has over 20 years of professional

experience and has successfully advised numerous diversified clients (e.g. corporates, private equities, State entities, entrepreneurs) across wide range of transactions, both in private sector and in public space.

He has been acting as an advisor to HFSF for the recapitalization of Greek banks in 2013 and, more recently, to certain Greek banks in their capital raising; he is currently advsing HRDAF on the privatization of Athens International Airport.



Pavlos Mylonas CEO

National Bank of Greece

Pavlos Mylonas was appointed Chief Executive Officer of National Bank of Greece in July 2018. He joined NBG in 2000 and served, inter alia, as

Deputy CEO, CRO and Head of Strategy.

He worked on the staff of the OECD from 1995 to 2000, and at the International Monetary Fund from 1987 to 1995. In the years 1985-1987, he was visiting Assistant Professor at the Department of Economics in Boston University.

He holds a Bachelor of Science in Applied Mathematics-Economics (Magna cum Laude and Phi Beta Kappa) from Brown University, as well as a Master of Arts and a Ph.D. in Economics from Princeton University.



Christina Papanikolopoulou Partner Zepos & Yannopouulos

Christina Papanikolopoulou joined our firm as a partner and head of our Finance and Capital Markets group.

Christina's areas of practice are banking, capital markets and structured finance, with a steady emphasis on cross border transactions. Her expertise covers initial and secondary equity offerings, tender offers, corporate bonds, high yield and general bank debt finance. She has worked on major private and sovereign debt restructurings and in recent years she has focused on the sale/trading/management of distressed debt. She has worked on covered bonds, securitisations of bankoriginated receivables and she has led her team of lawyers on the first commercial mortgage backed transaction to have taken place in Greece. Finally, she has experience on the regulation of financial institutions with emphasis on hybrid and other regulatory capital securities, both from a transactional and a regulatory perspective.

Christina regularly advises investment banks, institutional investors and intergovernmental financial organisations, as well as domestic banks and financial advisors. She works with all major international law firms which are active in the field of financial transactions and with all relevant domestic regulators.

Practice Areas Banking & Finance, Capital Markets, Structured Finance

Languages Greek, English and French

Education University of Athens, Faculty of Law (LL.B.) Southampton University School of law (LL.M.)



Panos Papazoglou Regional Accounts Leader, Central Eastern Southeastern Europe and Central Asia, Country Manager Greece EY

Panos Papazoglou is the Managing Partner in

Greece since July 2010. Effective January 2011 he became the CSE South Cluster Leader and effective January 2015 the CSE Markets Leader as well. Following the CESA integration, effective July 2018, he holds the role of the CESA Accounts Leader.

He has served as Head of Assurance in Ernst & Young Romania for two years and focused on the energy and technology sectors. He has also served as CMP and Head of Assurance in Bulgaria for three years.

Panos Papazoglou joined Ernst & Young in 1988 and is based in the Athens office. Panos is a Qualified Accountant in Greece and Romana.

He has extensive exposure to the international environment. Managed cross - cultural teams, in a number of sizeable assurance and advisory projects.

He has sound management experience and supervisory skills gained over the 28 years of being involved in the accounting and audit profession.

His technical experience is a combination of engagements across a wide range of services including financial audits, privatizations, initial public offerings and offerings of shares. He has participated in numerous engagements involving / leading multicultural teams as well.

He is a member of the BoD of American Hellenic Chamber of Commerce, member of the BoD of the Institute of Economic and Industrial Research and also member at the CEO Clubs and Endeavor.



George Pitsilis Governor of the Independent Authority for Public Revenue Hellenic Republic

George Pitsilis, Governor of the Independent Authority for Public Revenue, is an Attorney at

Law, researcher and experienced professional.

He has graduated from the Athens School of Law (LL.B.), where he also obtained an LL.M. in Public Law. He has obtained a DEA in Tax Law from the University Pantheon-Sorbonne (Paris I). Following his tax studies, George Pitsilis has gained particularly significant know – how and practical experience in Domestic and International Tax Law. Tax Law and Public Finance Studies.

He is, also, member of the editing committee of Greek legal reviews, author of several articles and commentaries in Greek and international legal reviews.



Aristides J. Pittas Chairman & CEO Euroseas Ltd.

Aristides J. Pittas is the Chairman of the board and CEO of Euroseas since its inception on May 5, 2005. He is also the founder and President of

Eurobulk Ltd, a ship management company, Eurotrade, a ship operating company, and Eurochart S.A., a shipbroking company, since 1995 and 1997 respectively for the latter two.

From September 1991 to December 1994, Mr.Pittas was the Vice President of Oceanbulk Maritime SA, a ship management company. From March 1990 to August 1991, Mr.Pittas served both as the Assistant to the General Manager and the Head of the Planning Department of Varnima International SA, a shipping company operating tanker vessels. From June 1987 until February 1990, Mr. Pittas was the head of the Central Planning department of Eleusis Shipyards S.A. From January 1987 to June 1987, Mr. Pittas served as Assistant to the General Manger of Chios Navigation Shipping Company in London, a company that provides ship management services. From December 1985 to January 1987, Mr. Pittas worked in the design department of Eleusis Shipyards S.A. where he focused on shipbuilding and ship repair.

Mr. Pittas has a B.Sc. in Marine Engineering from University of Newcastle M Upon-Tyne and an MSc in both Ocean Systems Management and Naval Architecture and Marine Engineering from the Massachusetts Institute of Technology.



Vassilios E. Psaltis Chief Executive Officer Alpha Bank

He was born in Athens in 1968 and holds a PhD and an MBA from the University of St. Gallen in Switzerland. He has worked as Deputy (acting)

Chief Financial Officer at Emporiki Bank and at ABN AMRO Bank's Financial Institutions Group in London. He joined Alpha Bank in 2007. In 2010 he was appointed Group Chief Financial Officer (CFO) and in 2012 he was appointed General Manager. Through these posts, he spearheaded capital raisings of several billions from foreign institutional shareholders, diversifying the Bank's shareholder base, as well as significant mergers and acquisitions that contributed to the consolidation of the Greek banking market, reinforcing the position of the Bank.

Since 2008, he is a Member of the BoD of the Greek Society of

He was voted seventh best CFO among European banks (2014

and 2018) by institutional investors and analysts in the Extel international survey. He has been a Member of the Board of Directors of the Bank since November 2018 and Chief Executive Officer since January 2019.



Dimitrios Psarris Partner Oliver Wyman

Dimitrios Psarris is a Partner in Oliver Wyman's London office. For more than 12 years, he has advised major banks, investors, governments

and supranational institutions in Europe, Middle East, Africa and North America, based out of London, New York, Madrid and Athens.

Dimitrios is Oliver Wyman's market leader for Greece and Cyprus and is a member of Oliver Wyman's Financial Services leadership team. He advises clients on a range of topics, with strong focus on business transformation and restructuring, cost reduction, salesforce optimisation, performance management, distressed assets management and servicing platform set-ups.

Dimitrios has worked with all systemic Greek banks, the regulatory bodies and the Greek government on several strategic issues, while he regularly advises investors interested in the Greek market. In the past, he has advised the ECB on Greek banking restructuring matters and co-led the 2015 Comprehensive Assessment exercise.

Dimitrios has degrees from the London School of Economics, Copenhagen Business School and the Athens University of Economics and Business.



Ebrahim Rahbari Managing Director Citi

Ebrahim Rahbari is Citi's Chief G10 Currency Strategist and Global Head of Foreign Exchange Analysis, based in New York. The mandate of this

team is to shape Citi's views on G10 currencies and provide FX analysis across G10 FX Strategy, FX Wire (market commentary and trader content), technical analysis, and quantitative investor solutions. Previously, Ebrahim was Citi's Head of Global Macroeconomics within Citi Research where he shaped Citi's views on global economic developments, a Director of European and Global Economics in London, and Citi's lead economist for Germany (2013-15) and for Spain (in 2012). Ebrahim holds a Master's degree and PhD in Economics from London Business School and a BA (Hons) in Economics and Management from Oxford University (Balliol College).



Harry Sachinis Chief Executive Officer EYDAP S.A.

Born in 1958. He holds an engineering degree from the National Technical University of Athens, Greece and an MBA from Harvard

Business School. Since 2017 he held the position of the Business Development Officer at Aegean Airlines. Previously, he held positions such as Partner at Global Finance, and Operating Partner at Advent International. From 2009 to 2014 he was the Chairman and CEO of DEPA Group where he improved business efficiency, negotiated and completed major supply contracts, and contributed in the shaping of alternative gas supply routes to Europe. From 2004 to 2009 he served as a President of the McGraw-Hill Companies' Business Information Group, which he made into one of the top global business-tobusiness information companies, specializing in the aerospace and defence, construction and energy industries. Earlier, he was President of Platts, which he built into the world's largest energy price and information provider. He actively promoted transparency and integrity in the global energy markets.

He was also Group Vice President of Standard & Poor's, where he grew key strategic businesses in the financial information sector. He is a Member of the Boards of Directors of ICAP, of ATHEXClear, of ENEXClear, and of the Atlantic Council, and on the Investment Committee of CNL Capital.



Andreas N. Shiamishis Chief Executive Officer Hellenic Petroleum

Chief Executive Officer of Hellenic Petroleum since August 2019 and a member of its Board of Directors as a representative of POIH. Mr. A.

Shiamishis holds an Economics degree from the University of Essex and is a fellow member (FCA) of the Institute of Chartered Accountants in England and Wales (ICAEW). He began his career in 1989 with KPMG in London, specializing in the banking sector and large multinational Groups before joining DIAGEO in 1993, to assume senior Greek and European positions in Finance and Business development. During 2000-2002 he worked as Chief Financial Officer and Chief Restructuring Officer in a high-tech ASE listed Group and in 2003 he joined PETROLA HELLAS as Chief Financial Officer. Following the completion of the legal merger and operational integration of PETROLA HELLAS with HELLENIC PETROLEUM, he assumed the position of the Group CFO in 2005 and became a member of the Group Executive Committee. In 2012 he assumed the responsibility for International subsidiaries and in 2014 he was appointed Deputy CEO of the Group. He is a member in various ICAEW specialized faculties, the Board of Corporate Governance of the AMHEC and the Economic Chamber of Greece.



Takis Solomos Co-Founder Elikonos Capital Partners

Takis is a co-founder of Elikonos Capital Partners, a Greece focused Private Equity Group with assets of approximately USD 100 million

(Elikonos 1 & Elikonos 2).

Takis has significant experience in Private Equity transactions and investments in Greece, the Balkans and the US markets and serves on the board of companies in technology, food processing, media, logistics and distribution.

He has also significant general management experience from his tenure as GM of a major logistics/distribution business and a media group while started his career in Accountancy with a big 4 accounting group in the UK. He is a graduate of the American College of Greece (Deree) and has an MBA in International Business & Finance from the Sheffield Business School (UK).



Georgios Stassis Chairman and CEO PPC S.A.

Mr. Georgios Stassis has been appointed as Chairman and CEO of PPC S.A. in August 2019.

Prior to joining PPC S.A. he worked for ENEL SpA, the Italian multinational energy company where among others he held the position of the Head of Enel Green Power responsible for the area of Eastern Europe and Middle East until 2015.

From 2016 until 2019 Mr. Stassis has been the President & CEO of Enel Romania SrL. the largest energy company in Romania.

He has more than 13 years of experience in the Energy market, and has served in the Boards of various organizations and associations of the Energy Sector in Greece, and abroad.

Mr. Stassis holds a bachelor's degree in Civil Engineering and a master's degree in management in Construction and Structural Design (Kingston University, UK). Moreover, Mr. Stassis has attended Executive Courses at Harvard Business School (US) and Elis Academy (Italy).



Apostolos Tamvakakis Founder and Managing Partner EOS Capital Partners

Apostolos Tamvakakis is the Founder and Managing Partner of EOS Capital Partners, the

investment manager of a private equity fund "EOS Hellenic Renaissance Fund".

He holds the positions of Vice Chairman of Gek Terna, Member

of the BoD of Quest Holdings, Member of the BoD of Euroseas Ltd, Member of the BoD of Eurodry Ltd, Member of the Board of Trustees of the Hellenic American University, Chairman of the Liquidations Committee of PQH Single Special Liquidation S.A., member of the Marketing Commission of the Hellenic Olympic Committee.

From January 2015 to February 2017 he was independent nonexecutive Vice Chairman of the Board of Directors of Piraeus Bank. Since July 2012 he participated as a Member of the Board of Directors and Committees in various companies. From December 2009 to June 2012, Mr. Tamvakakis was the CEO of National Bank of Greece. From May 2004 to March 2009, he served as Chairman and Managing Director of Lamda Development, a real estate development company of the Latsis Group and from March 2009 to December 2009, he was Head of Strategy and Business Development of the Geneva-based Latsis Group. From October 1998 to April 2004, he was Deputy CEO of National Bank of Greece. Prior to that, he worked as Deputy Governor of National Mortgage Bank of Greece, as Deputy General Manager of ABN AMRO Bank, as Manager of Corporate Finance at the Investment Bank and as Planning Executive at Mobil Oil Hellas. He also served as Vice-Chairman of Athens Stock Exchange, Chairman of the Steering Committee of Interalpha Group of Banks, Chairman of Ethnokarta, National Securities, AVIS (Greece), ETEVA and the Southeastern European Board of the Europay Mastercard Group.

Mr. Tamvakakis has been the Chairman or member of many Boards and committees of several companies. He is a graduate of the Athens University of Economics and holds an M.A. in Economics from the Saskatchewan University in Canada with major in econometrics and mathematical economics.



Andreas Taprantzis

Avis

Dr. Andreas Taprantzis is the CEO of Avis, the leading car rental company in Greece, with more than 500 people, a wide network of car

rental stations, a fleet of about 35,000 vehicles, a balance sheet of about \in 500 million and annual revenues in excess of \in 180 million.

Prior to his current position, he was the Executive Director of the Hellenic Republic Asset Development Fund, responsible for all infrastructure and real estate assets, including airports, ports, marinas, hotels and numerous land plots and properties, such as the old Athens Airport, Astir Palace in Vouliagmeni, peripheral airports and many others. During his term, the HRADF materialized contracts worth about €12.5 billion, attracting multiple derivative investments.

He has more than 20-year managerial experience in many economic sectors and industries of the private and public sectors. He was the CEO of the Hellenic Post Office (ELTA) from 2005 up to 2009, while at the same time he was member of

the Board of Directors of the Hellenic Postbank (TT). During his term, ELTA achieved total revenues exceeding \in 600 million and sustainable profit of over \in 50 million annually, as a result of radical reorganization and investments in new technologies (automatic sorting, hybrid post office, express prepaid products, etc.).

His work in ELTA and his contribution to the evolution of the postal sector has been globally recognized. In January 2006, he was elected member of the Board of Directors of the International Post Corporation (IPC), the equity association of the 25 largest postal operators in the world, accumulating 85% of the global cross-border postal business. In August 2008, after the voting process between the 192 Post Offices of the world, he was elected Chairman of the Postal Operations Council (POC) of the Universal Postal Union (UPU), based in Bern, for the period 2008 to 2012, a very significant distinction for the first time to a Greek person.

In January 2010, he has undertaken the duties of Chief Operating Officer and Retail Banking Managing Director of the Hellenic Postbank (TT) as well as BoD member and Chairman of the Audit Committee. In December 2010, he assumed responsibilities as Deputy CEO of T Bank (an affiliate of the Hellenic Postbank).

Dr. Taprantzis is a Chemical Engineer, with a PhD Degree in AI Systems from NTUA, as well as an MBA and an AMP from INSEAD.



Antonios Timplalexis

Managing Director - Country Head of Greece & Cyprus Nomura

Antonios has been with Nomura for over 11 years, having worked in roles as Regional Head

for Greece, Cyprus and Central Eastern Europe across Global Markets and Investment Banking.

He is a Managing Director and member of the Investment Banking and Financial Institutions Group Management Committees in EMEA.

During his time at Nomura, the firm has arranged over €15billion of equity and debt financing for multiple accounts and advised on M&A transactions totaling over €10bln.

Prior to joining Nomura, Antonios was Executive Director at Lehman Brothers and previously worked at Alpha Bank as Head of Syndicate and DCM for Greece and Central Eastern Europe (2000-2007).

Antonios holds a bachelor and master's degree in Banking and Finance from the Athens University of Economics and Business.



Vassilis Tsaitas Head of Investor Relations Hellenic Petroleum

Vasilis Tsaitas is the Head of Investor Relations at Hellenic Petroleum, while he's also responsible for Debt Capital Markets. Prior to Hellenic

Petroleum, Vasilis was an associate at HSBC investment banking division in London, advising European utilities and oil & gas companies. Between 2001-2006, he worked for Shell in Greece as financial controller. Vasilis holds a BA in Business from University of Piraeus and an MBA from INSEAD. He is an ACCA qualified accountant.



Dimitrios Tsakonas Director General Public Debt Management Agency (PDMA)

Current Position:

Director General, Public Debt Management Agency (PDMA), since July 2019

Previous Positions:

Alternate Director General, Public Debt Management Agency (PDMA), Jan 2018 – July 2019.

Director of Funding & Portfolio Management Directorate, PDMA, Feb 2015 – Jan 2018.

Expert and Head of Department A', Public Debt Directorate, Ministry of Finance (MoF), March 2009 – Feb 2015.

Expert, Portfolio Management Department, PDMA, Oct 1999 – March 2009

Expert, Department A', Public Debt Directorate, May 1995 – Oct 1999.

National School of Public Administration, Dec 1992 – May 1995 Mobil Oil Hellas S.A.: June 1989 – March 1992

Greek Army: Officer, June 1986 – Oct 1988.

Studies

MSc in Banking and Finance, Athens University of Economics and Business, Sept 1998 – June 1999.

Greek National School of Public Administration, Dec 1992 – May 1995.

Mathematics, University of Ioannina, Oct 1981 – Feb 1986.



Nikolas P. Tsakos President and Chief Executive Officer TEN LTD

Dr. Nikolas P. Tsakos is the Founder and Chief Executive Officer of Tsakos Energy Navigation (TEN), a pioneering shipping company,

established 26 years ago and quoted on the New York Stock Exchange. He comes from a traditional Chios seafaring family and has extensive seagoing experience, having also served as an Officer in the Greek Navy. Mr. Tsakos was the Chairman of INTERTANKO from 2014 to 2018 and the former President of the environmental organisation "HELMEPA". He sits on the

boards of a number of maritime and finance organisations and associations. Nikolas graduated from Columbia University in New York with a degree in Economics and Political Science and obtained a Master's Degree in Shipping, Trade and Finance from London's City University Business School (CASS). In 2011, he was awarded an honorary doctorate from City University, for his pioneering work in the equity financial markets relating to shipping companies. He is married and has three children.



Eftichios Vassilakis Chairman of AEGEAN and Olympic Air CEO of Autohellas S.A./Hertz.

Mr. Eftichios Vassilakis is the Chairman of AEGEAN and Olympic Air and also the CEO of Autohellas S.A./Hertz.

Mr. Effichios Vassilakis holds non-executive directorships with Greek listed retailer Fourlis, listed real estate holding company Lamda Deveopment and also luxury resorts developer TEMES. He previously served as a non-executive member of the Board of Directors of Piraeus Bank and TITAN Cement.

He has been a member of the Board of Directors of the Greek Tourism Confederation (SETE) since 2011, and in 2014 he has been appointed Vice President. He is both a member of the Board of Directors and the Executive Board of the Hellenic Federation of Enterprises (SEV).

He is a member of the Board of Directors and one of the founders of "Marketing Greece" as well as of the consortium to enhance the tourism and cultural promotion of Athens "This is Athens".

Mr. Vassilakis holds a B.A. in Economics from Yale University (1988) and an MBA from the Columbia Business School of New York (1991). He is married with three children.



Konstantinos Vassiliou Deputy CEO, Head of Group Corporate & Investment Banking Eurobank

Konstantinos Vassiliou is Deputy CEO and an Executive Member of the Board of Directors of

Eurobank, heading Group Corporate and Investment Banking (GCIB). He is responsible for the Corporate Banking Units, as well as for the specialized units of Shipping, Structured Finance, Global Transaction Banking, Investment Banking, Loan Syndications and Global Markets on a group basis. Mr. Vassiliou is also Chairman of the Board of Directors of Eurobank Factors and member of the Boards of Eurobank Equities and Athens Exchange Group.

Before joining Eurobank in late 2005, Mr. Vassiliou was Country Manager for Greece, Cyprus and the Balkans region at Bank of Tokyo-Mitsubishi, based in London. Having more than 20 years of experience in Corporate & Investment Banking, he has been actively involved in most M&A transactions and major Debt Financings completed in Greece and Southeastern Europe and has led some of the largest and most visible Debt Restructurings in Greece. Mr. Vassiliou received an MBA from the Boston University Graduate School of Management in 1998 and a B.S. in Business Administration from the Economic University of Athens in 1994.



Eleni Vrettou Executive General Manager of Corporate and Investment Banking Piraeus Bank S.A.

Mrs. Eleni Vrettou is Executive General Manager of Corporate and Investment Banking at Piraeus

Bank S.A..

She is responsible for the design, implementation and overseeing of the Bank's strategy across the entire wholesale area, including Large Corporate, SMEs, Shipping, Structured Finance, Real Estate and Hospitality, Agricultural Segment, as well as Transaction Banking products and Investment Banking. Within her span of responsibilities are included Piraeus Securities S.A and ETVA Industrial Development SA, while she is the Chairman of the Board of Directors of Piraeus Factoring S.A. and the Vice President of Piraeus Leasing S.A. and Piraeus Leases. She is a member of the Executive Committee of the Bank and various senior committees of the group.

She joined Piraeus Bank Group in April 2019 after having worked for 14 years at HSBC Bank Plc in Greece and United Kingdom. In her latest role, Eleni was a Managing Director and Head of Wholesale Banking in Greece, while prior to that she had served as the Head of Multinationals and Business Development for HSBC in CEE/CIS, Mediterranean and SubSaharan regions. Prior to HSBC, Eleni had worked for Greek and foreign financial institutions in Athens and New York in the fields of Credit and Risk Management and Investment Banking.

Mrs. Vrettou holds a Bachelor of Science in Economics from the Wharton School of the University of Pennsylvania (USA), is a native Greek speaker and speaks five foreign languages. She is married and mother of two children.



George Zanias Chairman Eurobank Ergasias

George P. Zanias is currently the Chairman of the Board of Directors of Eurobank Ergasias SA, Chairman of the Strategic Planning Committee

of the Group, Vice-Chairman of the Board of the Hellenic Banking Association, Professor of Economics at the Athens University of Economics and Business, Director in the Board of IOBE and in the Hellenic-American Chamber of Commerce.

He has served as the Minister of Finance, Chairman of the Board of Directors of the National Bank of Greece (NBG), Chairman of the Board of the Hellenic Banking Association, Chairman of the Council of Economic Advisors at the Ministry of Finance, General Secretary of the Ministry of Economy and Finance, Chairman and Scientific Director of the National Economic Institute (KEPE).

He has been a Director on the Boards of Hellenic Exchanges (EXAE), the Debt Management Office (PDMA), General Bank, CHIPITA SA, and Chairman of the Boards in subsidiary companies of Piraeus Bank.

Outside Greece, he has been a member of Eurogroup, Euro Working Group, Economic and Financial Committee of the EU (EFC), as well as on the Boards of Directors of EFSF/ESM and the European Banking Federation. He has been used as senior Consultant by international organisations.

He holds a Doctorate from the Oxford University.



Stelios Zavvos Founder, Chairman and CEO Zeus Group of Companies

• Mr. Zavvos is the Founder, Chairman and CEO of Zeus Group of companies with over 30 years of corporate, investment management, banking

and real estate experience in Europe and the USA.

• He is currently the Chairman of the Board of Directors and Member of the Investment Committee of Orilina Properties, a real estate investment company (REIC) investing in Greece.

• He is the Senior Advisor to the Brevan Howard Fund for Greece and South Eastern Europe.

• He was formerly a Member of the Board of Directors of the NASDAQ listed Star Bulk Carriers Corp, serving on the Board's Audit Committee.

• He is also the Founder and President of the Harvard Business School Club of Greece, one of the leading fora in Southeastern Europe which addresses the economic, geopolitical and social issues.

• Mr. Zavvos is also active in the civil society as the Chairman of the Board of SolidarityNow Foundation which supports both immigrants and vulnerable Greeks.

• In addition, he is a Member of the European Council on Foreign Relations.

• He holds an MBA from Harvard Business School and a MSc in Civil Engineering from Polytechnic University of Athens.

LEADERSHIP AWARD DINNER KEYNOTE SPEAKER



Hon. Wilbur L. Ross Secretary of Commerce U.S. Department of Commerce

Wilbur L. Ross, Jr. was sworn in by Vice President Mike Pence as the 39th Secretary of Commerce

on February 28, 2017. Secretary Ross is the principal voice of business in the Trump Administration, ensuring that U.S. entrepreneurs and businesses have the tools they need to create jobs and economic opportunity.

Secretary Ross is the former Chairman and Chief Strategy Officer of WL Ross & Co. LLC and has over 55 years of investment banking and private equity experience. He has restructured over \$400 billion of assets in the airline, apparel, auto parts, banking, beverage, chemical, credit card, electric utility, food service, furniture, gypsum, homebuilding, insurance, marine transport, mortgage origination and servicing, oil and gas, railcar manufacturing and leasing, real estate, restaurant, shipyard, steel, textile and trucking industries. Secretary Ross has been chairman or lead director of more than 100 companies operating in more than 20 different countries. Named by Bloomberg Markets as one of the 50 most influential people in global finance, Secretary Ross is the only person elected to both the Private Equity Hall of Fame and the Turnaround Management Hall of Fame. He previously served as privatization adviser to New York City Mayor Rudy Giuliani and was appointed by President Bill Clinton to the board of the U.S.-Russia Investment Fund. President Kim Dae-jung awarded Secretary Ross a medal for helping South Korea during its financial crisis and, in November 2014, the Emperor of Japan awarded him the Order of the Rising Sun, Gold and Silver Star.

As a philanthropist, Secretary Ross has served as Chairman of the Japan Society, Trustee of the Brookings Institution and Chairman of its Economic Studies Council, International Counsel Member of the Musée des Arts Décoratifs in Paris, Trustee of the Blenheim Foundation, President of the American Friends of the Rene Magritte Museum in Brussels and Director of the Palm Beach Civic Association. He also was an Advisory Board Member of Yale University School of Management.

Secretary Ross is a graduate of Yale University and Harvard Business School (with distinction). He and his wife Hilary Geary Ross have four children, Jessica Ross, Amanda Ross, Ted Geary and Jack Geary.



US Taxation of International Shipping

Flott & Co. PC is a recognized expert in US taxation of international transportation, particularly as it affects foreign shipping companies operating vessels that call to lift or discharge cargo at US ports.

Our principal, Stephen Flott, has been involved in assisting international shipping companies since the Tax Reform Act of 1986 changed US taxation of international shipping. Indeed, when tax returns were due for the 1987 tax year, the first year in which the new rules applied, Stephen worked with the IRS to develop exemption language for US tax returns.

Flott & Co. PC monitors developments in the US shipping tax and assists foreign shipping companies with their US compliance obligations. Since 1988, the firms has advised P&I Clubs, BIMCO, INTERTAKO, the Greek Shipping Cooperation Committee, the Union of Greek Shipowners, individual shipowners and shipping investors on the application of the tax and the exemptions.

Flott & Co. PC's knowledge and experience in the US taxation of international shipping ensure our clients understand the application of the US tax rules to their circumstances and that they meet their US tax compliance obligations in a timely and cost-efficient manner.

For more information please visit our website: www.flottco.com



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2018 Event Photos



MUSIC BY MENELAOS KANAKIS



http://kanakismenelaos.com

Capital Link always aiming to support and promote the initiatives that benefit the vulnerable Social Groups and Society, selected as the music soundtrack of the Forum the compositions of Mr. Menelaos Kanakis, Psychologist/ Psychotherapist/Social Worker, Associate of the Therapeutic & Training Institute "Antistixi" and Psychosocial Support Programs Coordinator of the Hellenic Red Cross Social Welfare Division, part of the International Federation of the Red Cross.

The magic of exploring the human soul and the magical world of music have always enchanted Menelaos Kanakis. **After a thorough search and study in various fields, he** was fascinated by the science of psychology, which is his profession, whilst he carried on his music engagement by composing and orchestrating his own melodies. He managed to "combine" the benefits of psychotherapy with the symbolic language of music, which releases emotion, affects the person's biopsychic functions but also is intimately related to the social and cultural life and truth of every human being and every country. His job, his hobbies and his family are the great loves of his life offering him joy and satisfaction.

His musical compositions have become soundtracks for Presentations, Videos, Lectures and Conferences both in Greece and abroad.

In 2016, FM RECORDS released his first digital album with 14 musical compositions and titled "Moments" by Menelaos". In 2018, FM RECORDS released his second digital album,

"Reflections of Life", with 14 musical compositions, dedicated to life itself, with gratitude for all the good, as well as the negative aspects of it. To life which has its own unique ways to make us more mature and wealthy through the challenges even if we do not realize it in advance. The album

"Reflections of Life" is the music capture of the different aspects and expressions of life. It is a music journey with emotions and experiences which are expressed by music. Each track is mostly a part of soul and emotion evolved step by step during the process of orchestration.

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NEW YORK, USA 230 Park Avenue, Suite 1536 New York, NY 10169 Tel.: +1 (212) 661 7566 Fax.: +1 (212) 661 7526

LONDON, UK 2/8 Victoria Avenue, Longcroft House London, EC2M 4NS Tel.: +44 (0) 203 206 1322 Fax.: +44 (0) 203 206 1321

ATHENS, GREECE Agiou Konstantinou 40, # A5 151-24 Maroussi, Athens - Greece Tel.: +30 (210) 6109 800 Fax.: +30 (210) 6109 801

OSLO, NORWAY Raadhusgaten 25 P.O.Box 1904 Vika N-0116 Oslo, Norway