



**22<sup>nd</sup> Annual Capital Link  
Invest in Greece Forum**  
**Greece - Looking Ahead with Confidence**



Tuesday & Wednesday, December 15th & 16th, 2020  
Digital Forum

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## PRESS RELEASE

**An International Summit about the Greek Economy & Investment Opportunities  
Featuring top US and International Investors, Government & Business Leaders, Global Investment  
Banks & Institutions & the Greek Government**

**“22<sup>nd</sup> ANNUAL CAPITAL LINK INVEST IN GREECE FORUM”**  
**“GREECE - Looking Ahead with Confidence”**  
**Tuesday & Wednesday, December 15 & 16, 2020**  
**Digital Forum**

**2 Days – 33 Sessions – 112 Top Level Speakers**

**H.E. Kostis Hatzidakis, Minister of Environment & Energy - Hellenic Republic  
Made the keynote speech of the  
INVESTING IN THE ENERGY SECTOR**

**“The New Energy Landscape In Greece - A Regional Energy Gateway”**  
**“The New Landscape In Energy & Utilities - Electricity, Oil & Gas, Water Supply”**  
**“Investing In The High Growth Green & Renewable Energy Sector”**

December 18, 2020

The **“22<sup>nd</sup> Capital Link Invest in Greece” Forum: “Greece – Looking Ahead With Confidence”** took place, in digital form, on Tuesday & Wednesday, December 15 & 16, 2020 in co-operation with the **New York Stock Exchange and major Global Investment Banks and Organizations. Also with the overwhelming support of the Greek business & financial community. Over the years, Capital Link Invest in Greece Forum has developed to become an International Summit about Greece**, recognized as the main platform for updating US investors on developments in Greece, business and investment opportunities and the attractiveness of Greece as an investment destination. It gathers the elite of the financial and investment communities, as well business and government leaders from the United States and Greece. **This year, as a Virtual Forum, the event was available to a global audience.**

Foreign investments are of critical significance for the re-launching of the economy. The **Capital Link Invest in Greece Forum** provided an effective platform and the perfect timing for communicating the Prime Minister’s relayed message at the HELEXPO on the Government’s 12 initiatives to support the economy, which he described as "12 steps of confidence", and "bridges that will transfer Greece and the Greeks from the health and economic turmoil to the calm waters of progress and hope". This concrete plan enhances investor interest and confidence and, thus, helping to attract foreign investments.

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40, Agiou Konstantinou Str, Suite A5, 151-24 Athens, Greece • Tel. +30 210 6109 800 • Fax +30 210 6109 801  
Raadhusgaten 25, P.O.Box 1904 Vikta • N-0116 Oslo, Norway  
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With a 22-year track record of success, Capital Link Invest in Greece Forum has been engaged in a systematic effort to highlight Greece's profile, to a global business and investment audience.

This year in particular, in a two-day period, 33 sessions, and 112 Top Level Speakers, from the Greek and international government, business and financial communities this event offered to a global audience a comprehensive, authoritative & insightful blueprint on the latest development and outlook of the Greek Economy. A special emphasis was given to the Business & Investment Opportunities in Greece and the wider region. **Led by the Prime Minister, several key Greek Government Ministers outlined their specific programs and policies in the sectors of their portfolios in order to achieve the shift of the economy to a new, sustainable development model for Greece of tomorrow. A confident economy: productive, technologically advanced, innovative, extroverted, intelligent, and competitive, which has disproved the pessimists and attracted the recognition and praise of European partners. A top-level group of CEOs and other executives discussed trends, developments and opportunities for each of the main areas of the economy. Finally, a group of international investors shared their insight and shed light to the reasons that lead them to choose Greece as a Business and Investment Destination and what lies ahead.**

The agenda, topics and structure of this forum have been designed to conform with investor interests and requirements. It combines the Greek and US government perspective, with that of private sector executives, international financiers and international investors.

## INVESTING IN THE ENERGY SECTOR

### “The New Energy Landscape In Greece - A Regional Energy Gateway”

H.E. Kostis Hatzidakis, *Minister of Environment & Energy - Hellenic Republic*



The Minister of Environment & Energy, **Kostis Hatzidakis**, presented the special investment incentives that the Greek government has adopted. As he noted, “this is practically a new market, where we observe a lot of investors’ interest. Ladies and gentlemen, I have tried to briefly describe the investment potential in the Greek energy sector. I believe that you are convinced that we have a clear strategy to take advantage not only of the geostrategic position of our country but also of the opportunities that exist in the new era of green transition. I am positive that in the coming years we will see our country attracting a wide range of investments that would transform our economy and help us build a more sustainable future.”

## 22nd Annual Capital Link Invest in Greece Forum

Greece – Looking Ahead With Confidence  
*Digital Conference*

Tuesday & Wednesday, December 15 - 16, 2020  
8:00 am – 4:00 pm (New York Time)

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### THE NEW LANDSCAPE IN ENERGY & UTILITIES – ELECTRICITY, OIL & GAS, WATER SUPPLY

Day 1 – Tuesday, December 15, 2020 | 11:50 – 12:30 pm NY time

#### Moderator



**Mr. Pablo Escondrillas**  
Head of EMEA Power &  
Utilities Investment  
Banking  
Citi

#### Panelists



**Mr. Harry Sachinis**  
CEO  
Athens Water  
Supply & Sewage  
Company (EYDAP)



**Mr. Thierry Grauwels**  
Chief Financial Officer  
Hellenic Gas Transmission  
System Operator (DESFA)



**Mr. Andreas Shiamishis**  
CEO  
Hellenic Petroleum S.A.



**Mr. Alex Wotton**  
Head of EMEA  
Energy and  
Infrastructure  
Nomura



**Mr. Georgios Stassis**  
Chairman & CEO  
Public Power  
Corporation of Greece

## “The New Landscape In Energy & Utilities - Electricity, Oil & Gas, Water Supply”

**Moderator:** Mr. Pablo Escondrillas, *Head of EMEA Power & Utilities Investment Banking - Citi*

#### Panelists:

- **Mr. Harry Sachinis**, *CEO - Athens Water Supply & Sewage Company (EYDAP)*
- **Mr. Thierry Grauwels**, *CFO – Hellenic Gas Transmission System Operator (DESFA)*
- **Mr. Andreas Shiamishis**, *CEO - Hellenic Petroleum S.A.*
- **Mr. Alex Wotton**, *Head of EMEA Energy and Infrastructure- Nomura*
- **Mr. Georgios Stassis**, *Chairman & CEO - Public Power Corporation of Greece*

**Mr. Pablo Escondrillas**, *Head of EMEA Power & Utilities Investment Banking - Citi*

“This is a time of unprecedented change in energy markets. As Greece, Europe and the world are looking for ways to reduce carbon emissions to reduce the impact from climate change, new technologies are available or emerging to make it happen. Greece has a unique position in this transition, given it’s unique resource of solar and wind and its location as a gas and power hub in the cross-roads between Middle Eastern markets and Europe. The Energy & Utilities panel tried to focus on the main initiatives that the companies led by the panelists are undertaking to be a part of the energy and environmental transformation, whilst ensuring appropriate coverage is made to customer’s needs until the new status quo emerges. We also focused on how the coronavirus pandemic has modified the timing or approach to those changes, and the main hurdles in the path to a successful implementation.”

**Mr. Harry Sachinis**, *CEO - Athens Water Supply & Sewage Company (EYDAP)*

“Athens Water Supply and Sewerage Company S.A. - EYDAP S.A. is the leading company in the sector of water supply, sewerage and waste treatment in Greece, covering the needs of more than 40% of the total population of the country. The Company is constantly investing in circular economy projects, such as the new technology wastewater treatment plants in Eastern Attica, that will serve in the future more than 400,000 inhabitants, securing at the same time environmental protection, marine ecosystem balance and carbon footprint reduction. In 2019-2020 the Company has achieved notable progress in this field, despite the issues and delays that arise from fragmented multi-division

responsibilities. The Company is also investing in its transformation to a modern, digitized, flexible, yet customer-oriented organization.

Sustainability is in the core of EYDAP's operation. The Company values the environment, the society, its shareholders, but most of all it values the active role the Company plays in the battle against the pandemic of Covid-19. EYDAP has faced the first wave of the pandemic successfully, giving priority to the health and safety of its employees and the balance between its social role and its profitability.

**Mr. Thierry Grauwels, CFO – Hellenic Gas Transmission System Operator (DESFA)**, said that this is the right moment for investing in Greece because the market has significantly stabilized itself and that allows the investors to have more confidence. "So, that's how we decided that we will invest about half billion over the next five years. The significance amount of this investment will help our partner in Public Power Corporation at that case to switch from coal to gas. We will further develop the position of Greece as energy hub and we will internationalize our activities towards the Middle East, positioning gas as a key enabler for a transition. I think it has been recognized that gas has a key role to play there."

**Mr. Andreas Shiamishis, CEO - Hellenic Petroleum S.A.**

"The recent and unprecedented crisis of the pandemic ignited a worldwide acceleration of various changes, affecting many sectors of our economy and our society. Despite the challenge, the European agenda regarding the energy transition and the shift of the large energy groups towards a more diverse energy portfolio combined with the exploitation of digital transformation, has remained a top priority for the achievement of an eco-friendly energy future. The need to switch to cleaner forms of energy has become undisputable, with the EU standing at the forefront of developments, taking bold steps towards a new energy model by 2030.

However, continuous, clear actions are required by the competent bodies, as well as a realistic and holistic approach. Key considerations are the understanding of strategic priorities of the companies operating in the wider energy sector, along with the required stability of the institutional framework that will encourage investments towards this process. Digital innovation is also key to the transition of the energy industry, fully in support of companies to achieve their objectives by implementing digital solutions in all operational units.

At Hellenic Petroleum, we have been already embracing and promoting such changes, by investing in cleaner energy initiatives and forms and accelerating company's digital transformation. As a key facilitator of the energy transition in the Eastern Mediterranean region, our new business strategy, in addition to the commitment to continuous assurance of market supply and the promotion of sustainable mobility, now focuses on strategic investments in the RES sector.

The photovoltaic park in development in Kozani is one of our latest landmark renewable projects, initiating a 1.2GW portfolio expanding to 250MW in operation by 2021. Our goal is to reduce our environmental footprint by 50% within the next decade. Advancing towards a new era, HELPE has also established a regional lab for the development of customized digital tools and solutions with focus on industrial processing, trade, retail, consumer offerings and risk management, claiming a future opportunity to act as a regional EU hub for the East Mediterranean and Middle East operations.

Concluding, it is deemed as necessary that all those involved, will remain committed in an agenda and a regulatory framework that will ensure the necessary progress in achieving European goals is smoothly adapted by national economies, societies and businesses."

**Mr. Alex Wotton, Head of EMEA Energy and Infrastructure- Nomura**, stated:

"The Greek utility market is at an inflexion point, with a significant energy transition underway and sustainability considerations impacting the electricity, oil and gas and water industries. This creates huge opportunities for Greek companies and international investors alike, as the energy transition may require additional funding from international capital sources. Nomura is equally committed to supporting sustainability and the energy transition, which is why we recently acquired Greentech Capital, the leading M&A advisor on the energy transition and continue to support our clients in Greece and globally, both for advisory and accessing capital markets."



**Mr. Georgios Stassis, Chairman & CEO - Public Power Corporation of Greece**

“Globally, the utilities landscape is at a turning point. The role of traditional utilities is changing and is under pressure by the increased momentum for decarbonization and shift to green energy, the need for growing digitalization across value chain and functions as well as new opportunities from electrification. The electricity generation and consumption model is also changing. Until today, electricity was generated in areas outside of the cities being transmitted to consumers. The energy landscape is quickly changing shifting towards fragmented RES electricity generation, with rooftop PVs being a typical example, where generation is used to cover electricity consumption. This is the so called “energy transition”, which requires a new set of skills compared to the ones that energy utilities had in the past. Towards this direction, PPC is re-inventing itself from a utility with considerable lignite footprint and poor profitability assets to a modern, more profitable utility company with stronger presence in RES, enhanced operational efficiency through digitalization and a customer centric approach in order to play an important role in the energy transition of Greece towards a greener, more socially responsible and more efficient energy model. The National Energy and Climate Plan of Greece has already set the 2030 targets for this transition pointing to the drastic reduction of GHG emissions, increased RES penetration and improved energy efficiency. The total target for new RES up to 2030 is calling for a more than 11GW new capacity, while it is expected to be further increased in view of the ongoing discussion in Europe for a more accelerated plan by 2030 to reach almost 60% reduction of emissions. This view is also shared by many international analysts of the sector, like BNEF and AFRY, who think that Greece could be one of the first countries in Europe with a higher participation of RES in the market. PPC is already delivering its transformation plan towards this direction, being uniquely placed to drive energy transition in Greece and capture sector’s growth potential.”

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**INVESTING IN THE HIGH GROWTH GREEN & RENEWABLE ENERGY SECTOR**  
Day 1 – Tuesday, December 15, 2020 | 12:35 – 1:20 pm NY time

Moderator	Panelists					
 Mrs. Christina Faitakis Partner Karatzas & Partners	 Mr. George Alexopoulos General Manager Group Strategic Planning & New Activities, Executive member of the BoD Hellenic Petroleum S.A.	 Mrs. Alexandra Konida Managing Director - Head of Wholesale Banking Greece HSBC Greece	 Mr. Vlassios Souflis Director of International Business Development LightsourceBP	 Mr. Yannis Kalafatas Chief Finance Officer Mytilineos	 Mrs. Eleni Vrettou Executive General Manager, Chief of Corporate & Investment Banking Piraeus Bank S.A	 Mr. Gabriel Alonso CEO & President 547 Energy LLC

**“Investing In The High Growth Green & Renewable Energy Sector”**

**Moderator: Mrs. Christina Faitakis, Partner - Karatzas & Partners**

**Panelists:**

- **Mr. George Alexopoulos, General Manager Group Strategic Planning & New Activities, Executive member of the BoD - Hellenic Petroleum S.E.**
- **Mrs. Alexandra Konida, Managing Director - Head of Wholesale Banking Greece - HSBC Greece**

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- **Mr. Vlassios Souflis**, *Director of International Business Development - LightsourceBP*
- **Mr. Yannis Kalafatas**, *Chief Finance Officer - Mytilineos*
- **Mrs. Eleni Vrettou**, *Executive General Manager, Chief of Corporate & Investment Banking - Piraeus Bank S.A*
- **Mr. Gabriel Alonso**, *CEO & President - 547 Energy LLC*

**Mrs. Christina Faitakis**, *Partner - Karatzas & Partners*, stated:

“This panel will focus on a sector, the Green Energy, which has been flagged as at top priority in this Forum by the Prime Minister, by the Minister of Finance and the Minister of Environment & Energy. All of them made explicit reference to the green pillar in Greece’s economy. In order to achieve the ambitious green energy targets by 2030 RES projects of more than 9GW need to be developed in Greece creating opportunities for local and international investors”.

**Mr. George Alexopoulos**, *General Manager Group Strategic Planning & New Activities, Executive member of the BoD - Hellenic Petroleum S.E.*

“Hellenic Petroleum is addressing the challenge of Energy Transition by excelling in our core business and developing a diversified energy portfolio with increased focus on low-carbon opportunities. Our sustainable growth target is to improve by 50% our carbon footprint by 2030. In all our activities, we constantly drive energy efficiency improvements and undergo digital transformation. In our industrial operations, we introduce sustainable raw materials, develop the reuse and recycle of waste streams such as used cooking oil and plastics and explore the production of low-carbon liquid fuels and green hydrogen. In renewable power, our subsidiary ELPE Renewables is currently developing a 1.1 GW portfolio of photovoltaic and wind projects and aims to have 600 MW of installed capacity in the medium term. Our flagship Kozani 204 MW PV project, the largest renewables project in Greece and one of the largest PV projects in Europe, is currently under construction with completion expected in early 2022.

Hellenic Petroleum is committed to the climate change mitigation goals of the EU to achieve carbon neutrality by 2050. The recently announced EU Green Deal maintains European leadership in climate issues. We believe that our society’s interests are served best when technology mandates are avoided and technology-neutral approaches are followed, to allow for the optimal achievement of our goals through competitive tension. There is no silver bullet to achieve climate change mitigation but rather a combination of technologies including renewable electricity and energy storage, low-carbon liquid fuels, e-mobility and green hydrogen.”

**Mrs. Alexandra Konida**, *Managing Director - Head of Wholesale Banking Greece - HSBC Greece*, stated:

“The Covid-19 pandemic has accelerated the need of transitioning to a low carbon economy. In line with the European Green Deal, the National Energy and Climate Plan of Greece calls for significant investments in the renewables sector in order to move the country’s power production away from fossil fuels.

The banks have an important role to play in driving this transition by providing financing solutions and access to sustainable financing markets. This will enable investors to support renewables growth. Both Green Loan and Sustainability Linked Loan global issuance volumes have increased significantly in recent years given their growing maturity in the market and increasing pressure from a wide range of stakeholders including investors, consumers and regulators. In Greece, during the past year, we have also seen a growing number of “green bonds” issues and increased interest in financing green projects. As a leading bank for sustainable finance, we have led the efforts of Greek issuers in accessing international markets with green bonds in the corporate and financial institutions sectors.

HSBC has recently announced an ambitious plan to prioritize financing and investments that supports the transition to a net zero global economy, citing a landmark opportunity to build a thriving, resilient future for society and businesses. We pledged to work with our customers in all sectors to develop tailored solutions to reduce emissions and will increasingly prioritize financing and investment that contributes to the low carbon transition. Our ambitious climate declaration builds on our leadership in sustainable finance and addressing climate change. In 2020, HSBC was named the World’s Best Bank for Sustainable Finance by Euromoney and the Investment Bank of the Year for Sustainability by the Banker.”

**Mr. Vlassios Souflis**, *Director of International Business Development – LightsourceBP*: “Lignite power plants will eventually close down”. He said that this development will create a vacuum that can be covered from other technologies, including solar and wind. He also recognized the efforts of the Greek government to implement reforms and tame bureaucracy. “The second point will be kudos to the Greek government in terms of legislation. They have implemented quickly a lot of legislation that is related to renewable energy projects. I will just mention that they have simplified a lot the licensing process, which gives more certainty on the timeline of the project, and the creation of multiple routes to market.” He concluded by saying that the overall risk-return profile of Greece has significantly improved.” On his closing statement, Vlasios also mentioned that the auction system is a reliable and proven method that countries use to implement power projects while achieving lower pricing for the demand – Greece is currently relying and should continue to rely on this mechanism while the energy exchange (target model) creates a track record and then all routes to market can coexist (spot market, corporate PPAs and government auctions) ensuring that the country renewable energy targets actually materialize.”

**Mr. Yannis Kalafatas**, *Chief Finance Officer – Mytilineos*, stated:

“Energy transition with focus on RES investments is a key pillar and target nationally and globally. This trend has accelerated with the COVID-19 pandemic as companies and governments move towards a new model of sustainable development for the future.

MYTILINEOS invests strategically in a future of sustainable development by transforming the EPC - METKA Business Unit (BU) into two new innovative BUs focusing on green growth: the Renewables & Storage Development BU (RSD) and the Sustainable Engineering Solutions BU (SES).

The RSD BU, leveraging on the experience of MEKTA EGN, has already established itself as one of the leading manufacturers of photovoltaic and energy storage projects worldwide, undertaking the full range of solar energy and storage projects, from stand-alone solar parks and storage applications to complex hybrid projects.

MYTILINEOS SES BU, having also a new organizational structure, focuses on projects which promote the goals of Energy Transition and Sustainable Development (such as solid and liquid waste management projects, hybrid and off-grid energy projects, energy upgrade projects and first- of-kind energy solutions).

Moreover, MYTILINEOS has integrated the principles of ESG in its business strategy as a vehicle for further development of the Company and sets ambitious goals as to ensure large portion of its operating profitability will come from activities with low or zero carbon footprint.

Significant investments in recycled aluminum and the prospect of integrating total production into green aluminum are part of this strategy.

MYTILINEOS currently has approximately 0.2 GW RES in operation, while through the RSD Sector it has developed a BOT portfolio of 4.3 GW power projects, concerning projects which are in various stages: from the early stages of development, to projects ready for construction.

Sustainable development projects internationally over the next three years are estimated to exceed \$7 trillion, while in the EU investments of at least €1 trillion from the European Green Deal are expected to drastically change the shape of all sectors of the economy.”

**Mrs. Eleni Vrettou**, *Executive General Manager, Chief of Corporate & Investment Banking - Piraeus Bank S.A*

“The Greek Energy Sector is currently undergoing through a fundamental transformation facing a series of challenges but also uncovering an array of opportunities. The Greek Government has shown determination towards this direction by implementing a series of measures and innovative legislations assisting the ongoing energy transition. The ambitious National Energy and Climate Plan provides exact targets and strict deadlines. A total of 40 billion euros needs to be invested in new electricity generating capacity in Greece from now to 2030. Renewable Energy Sources, Energy Efficiency, Decarbonization, eco-mobility and digitalization will play a key role and attract new investments in the

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upcoming years. Government's planned privatizations such as DEPA Infrastructure and DEPA Commercial respectively, the Hellenic Electricity Distribution Network Operator (HEDNO) and Hellenic Petroleum, will lead to the further liberalization of the energy market.

Renewables Sector, being currently one of the most attractive investment areas in the country, has to play a key role in Greece's recovery from the economic impacts of the Covid-19 pandemic. The increased penetration of RES continues in Greece representing 48% of primary energy production for 2019. Sustainable growth in renewables offers the opportunity for new jobs in operations and maintenance – which can help minimize the impact both of Covid-19 and of lignite phase-out.

The Greek banking system is playing and will continue to play a key role in supporting the ongoing energy transition. PB, has a leading presence in the advisory and financing of Renewable Energy resources and Green Banking product development and is the only Greek Bank that participated in the formulation of the Principles of Responsible Banking and is an early adopter in Greece of the Sustainability Development Goals of the UN. Piraeus Bank, currently commands the largest portfolio of RES financed in Greece (more than 2GW), having historically supported the expansion of the Renewable Energy Sources (RES) sector from its early stages.

We have both the necessary experience and resources to advise and finance prospective investors providing full support not only for the initial investment but also for further CAPEX and growth."

**Mr. Gabriel Alonso, CEO & President - 547 Energy LLC, stated:**

"Mr. Alonso started his speech by stating that Greece is one of the most attractive markets in the EU to invest in clean energy. Clearly, being a member of the EU and having a stable currency are key elements of Greece becoming an attractive market, but these are features available in other EU markets as well. The main reasons that Greece has become especially attractive for clean energy, to name a few, include: (i) an administration that has (a) quickly gained the trust of the capital markets by offering political and macroeconomic stability (b) announced a credible plan and steadfast commitment to transition to a cleaner energy system, (ii) some of the best native wind and solar resources, (iii) a clear and transparent competitive process to award long-term offtake agreements for clean power, and, as a result, (iv) local financing institutions backing the execution of renewable energy projects on terms competitive with other European markets.

Reasonably, in his opinion there is still room for improvement. More specifically, Mr. Alonso suggested that the licensing process needs to be further streamlined, as Greece has one of the lengthiest consenting processes in all of Europe.

Finally, Mr. Alonso indicated that the European Green Energy Deal is a highly attractive opportunity to help Greece deliver on its ambitious plans for a greener economy. The private and public sectors in Greece should collaborate to guarantee that the country is able to identify highly attractive and innovative opportunities through which it can secure its fair share of the funds that the EU will be making available to Member States over the next several years."

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### One-on-One Meetings in Digital Form

As in previous years, the Forum provided foreign investors with unique networking opportunities through more than 100 **one-on-one meetings with listed and not listed companies, as well as, with members of the Greek Government Delegation, which under the current circumstances were held in digital form on a special digital platform <http://forums.capitallink.com/greece/2020/meetings.html>**

In cooperation with the investment banks supporting the Forum, there were organized two group sessions with institutional investors for all Ministers. **Ministers Staikouras, Georgiadis, Hatzidakis:** Each one addressed topics of his portfolio and of interest to the specific group of investors. Furthermore, **Minister Karamanlis also held a series of one on one meetings with investors and other market participants.**



**Indicatively: Allianz Asset Mgmt • Amiral Gestion • Artisan Partners, LP • Atlas Ridge Capital • Blackrock • Callawaycap • Cheever Partners, LLC • Colt Capital • Dromeus Capital • Eaton Vance • European Reliance • Fiera Capital • Franklin Templeton • Gagnon Securities • Glacier Pass Partners • Global Value Investment Corp • Golden Tree Asset Management • KKR • Koa Capital Partners, LLC • Melqart Asset Management • Metlife • Metzler Asset Management • Neon Capital • Orasis Capital • Prince Street Capital • ProValue AG • Schafer Cullen Capital Management, Inc. • Sephira Emerging Markets • SpringOwl • Vanshap Capital • Waterwheel**

### **«GREEK AMERICAN ISSUER DAY» at the New York Stock Exchange**

Within the context of the **22nd Annual Capital Link Invest in Greece Forum** the **New York Stock Exchange** in cooperation with **Capital Link** organized a special ceremony in honor of Greece titled **“Greek American Issuer Day at NYSE”**.



On Tuesday, December 15th, 2020, the New York Stock Exchange (NYSE) held an official reception, **in digital form**, in honor of the Greek Delegation, Greek & Greek- American companies listed on the New York Stock Exchange.

**H.E. Adonis Georgiadis**, Minister of Development & Investments of the Hellenic Republic, & **Dr. Nikolas P. Tsakos**, President and CEO, **Tsakos Energy Navigation (NYSE: TNP)**; **Chairman, INTERTANKO 2014-2018**, rang **The Closing Bell** accompanied by **Captain Panagiotis N. Tsakos** and the following **representatives of NYSE listed companies: Danaos Corporation (DAC)** – Iraklis Prokopakis – Senior VP/Chief Operating Officer/Treasurer - **Diana Shipping Inc (DSX)** – Semiramis Paliou – Acting CEO/COO - **Dorian LPG (LPG)** – John Lycouris – Director & CEO of Dorian LPG USA LLC and Theodore Young, CFO, Dorian LPG - **Dynagas LNG Partners LP (DLNG)** – Michael Gregos – CFO - **Navios Group of Companies (NM, NMM, NNA)** – Ted C Petrone – Vice Chairman - **Safe Bulkers Inc. (SB)** – Dr. Loukas Barmparis President/Secretary - **Mistras Group Inc. (MG)** – Dennis M Bertolotti - President/CEO - and **Mr. Nicolas Bornozis, President of Capital Link**.

The event was broadcasted live on major news stations in the United States and abroad to an estimated audience of 150 million viewers worldwide.

## **FORUM OVERVIEW**

Through the exceptional digital platform that was used, the Forum offered a unique combination of information, marketing and networking opportunities. The participants this year had the opportunity to be informed about Greece from:

- 112 top level speakers who addressed
- more than 1,000+ delegates who attended the forum
- More than 100 one-to-one meetings with listed and non- listed companies
- Separate meetings for the Ministers of Finance, Development & Investments and Energy, with a group of Institutional investors (funds) who are interested in investing in Greece
- Aiming to provide investors with an authoritative insight about Greece, a “digital library” was created which has been designed to be easily accessible for a long period after the forum.

**This year’s Forum was honored by the participation of:**

### **WELCOME REMARKS**

- **Mr. Nicolas Bornozis**, President of **Capital Link**

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- **Mr. Ajay Kanani**, Director, International Capital Markets - **New York Stock Exchange** who expressed the active support and participation of NYSE, the world's largest stock exchange, enhances the prestige and the visibility of the Forum and of Greece to a wider.
- **H.E. Alexandra Papadopoulou, Ambassador of Greece to the United States** and **H.E. Geoffrey R. Pyatt - U.S. Ambassador to the Hellenic Republic**, delivered the Opening Remarks to the Forum.
- **H.E. Kyriakos Mitsotakis, Prime Minister, Hellenic Republic**, delivered the Government's message to the international investor Community
- **The Forum concluded with Closing Remarks by:**
  - **Mr. John Paulson**, President & Portfolio Manager - Paulson & Co.
  - **US Government Official Mr. Matthew Palmer**, Deputy Assistant Secretary, European and Eurasian Affairs, U.S. Department of State
- **Greek Government Officials**
  - **H.E. Christos Staikouras, Minister of Finance**
  - **H.E. Adonis Georgiadis**, Minister of Development & Investments
  - **H.E. Kostis Hatzidakis**, Minister of Environment & Energy
  - **H.E. Kyriakos Pierrakakis**, Minister of Digital Governance
  - **H.E. Kostas Karamanlis**, Minister of Infrastructure & Transport
  - **H.E. Harry Theoharis**, Minister of Tourism
  - **H.E. Theodoros Skylakakis**, Alternate Minister of Finance for Fiscal Policy
  - **H.E. Nikos C. Papathanasis**, Alternate Minister of Development & Investments - Private Investments & PPPs
  - **H.E. Yannis Tsakiris**, Deputy Minister of Development & Investments
  - **Dr. Evangelos Kyriazopoulos**, Secretary General of Ports, Ports Policy & Maritime Investments - Hellenic Republic
  - **Mr. Alex Patelis**, Chief Economic Adviser to the Prime Minister of Greece
  - **Mr. Michael Arghyrou**, Chairman of Council of Economic Advisors
  - **Mr. Ioannis Smyrlis**, Secretary General for International Economic Relations - Hellenic Ministry of Foreign Affairs / Chairman of the Board of Directors - Enterprise Greece Invest & Trade
- **Bank of Greece**
  - **Mr. Yannis Stournaras**, Governor
  - **Mr. Spiros Pantelias**, Director, Financial Stability Department
- **Five Global Investment Banks**
  - **Citi** • **Goldman Sachs** • **HSBC** • **Nomura International** • **AXIA Ventures Group**
- **Four Greek Banks:**
  - **Alpha Bank:** **Mr. Vassilios E. Psaltis**, Chief Executive Officer • **Mr. Theodoros Athanassopoulos**, Executive General Manager Non Performing Loans Wholesale Banking, CEO Cepal Hellas Financial Services S.A.
  - **Eurobank:** **Mr. Fokion Karavias**, Chief Executive Officer • **Mr. Konstantinos Vassiliou**, Deputy CEO, Head of Group Corporate & Investment Banking Executive Member of the BoD
  - **National Bank of Greece:** **Mr. Pavlos Mylonas**, Chief Executive Officer • **Mr. Vassilis Kotsiras**, Head of Capital Markets and Structured Finance

- **Piraeus Bank:** **Mr. Christos Megalou**, Chief Executive Officer • **Mr. Athanassios Vlachopoulos**, General Manager Corporate & Investment Banking • **Mrs. Eleni Vrettou**, Executive General Manager, Chief of Corporate & Investment Banking • **Mr. George Kormas**, Head of Group Real Estate of Piraeus Bank Group and CEO

➤ **Senior Representatives of Greek and International Organizations and Institutions:**

- **Mr. Martin Bijsterbosch**, Adviser – Country coordinator for Greece - Directorate General Economics - European Central Bank
- **Mr. Rolf Strauch**, Chief Economist and Management Board Member - European Stability Mechanism (ESM)
- **Mrs. Andreea Moraru**, Director, Greece & Cyprus - European Bank for Reconstruction & Development (EBRD)
- **Mr. John Jovanovic**, Vice-President and Managing Director for the Aegean and Western Balkans - US International Development Finance Corporation
- **Mr. Riccardo Lambiris**, CEO – Hellenic Republic Asset Development Fund
- **Mr. George Pitsilis**, Governor - Independent Authority for Public Revenue, President of the Intra-European Organization of Tax Administrations (IOTA)
- **Mr. Dimitrios Tsakonas**, Director General - Public Debt Management Agency
- **Mrs. Rania Ekaterinari**, CEO – Hellenic Corporation of Assets and Participation (HCAP)

➤ **Top International Investors:**

AlleyCorp • Apollo Advisors • BC Partners • BlackSummit Financial Group, Inc. • BrookStreet Equity Partners • CVC Capital Partners • Fortress • U.S. International Development Finance Corporation • HIP Investment (Blackstone Group) • Insight Partners • Oak Hill Advisors • Paulson & Co.

➤ **International Companies:**

AECOM Infrastructure and Environment UK Ltd. • Atlantic Bank / New York Community Bank • AVIS Greece • Brown Hotels • CISCO, Greece, Cyprus, Malta, Portugal • Eldorado Gold Corporation • EY • Flott & Co. PC • Google • Hines Greece • Jacobs • Libra Group • LightsourceBP • Microsoft Greece, Cyprus & Malta • Mistras Group Inc (MG) • Mohegan Gaming & Entertainment • NN Hellas • Pfizer Hellas • Quantum Partners/547 Energy LLC • SP Global

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➤ **US Listed Global Shipping Companies**

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➤ **OTHER GREEK COMPANIES & ORGANISATIONS:**

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Longcroft House, 2/8 Victoria Avenue, London, EC2M 4NS, U.K. • Tel. +44(0) 20 3206 1322

40, Agiou Konstantinou Str, Suite A5, 151-24 Athens, Greece • Tel. +30 210 6109 800 • Fax +30 210 6109 801

Raadhusgaten 25, P.O.Box 1904 Vikta • N-0116 Oslo, Norway

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**For further information, please contact:**

**NEW YORK //** Ms. Olga Bornozi & Ms. Eleni Bej

Τηλ: +1 212 661 75 66 - Email : [obornozi@capitallink.com](mailto:obornozi@capitallink.com) ; [ebej@capitallink.com](mailto:ebej@capitallink.com)

**ATHENS //** Ms. Victoria Tsoukala, Ms. Athena Kosmadaki & Ms. Eliza Terzidi

Tel: +30 210 6109800 - Email : [athensofficialist@capitallink.com](mailto:athensofficialist@capitallink.com)

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