



11th Annual Capital Link Operational Excellence in Shipping Forum

Best Industry Practices – A Competitive Advantage

Tuesday & Wednesday

June 8 & 9, 2021

Digital Conference

Forum in British Summer Time (BST)

BST-5 = New York; BST+1= Oslo/Hamburg/Paris/Rome; BST+2=Athens;

BST+7=Singapore/Shanghai

DAY ONE – TUESDAY, JUNE 8, 2021

10:55 am – 11:00 am

WELCOME REMARKS

Mr. Nicolas Bornozis, President - **Capital Link**

11:00 am – 11:20 am



KEYNOTE REMARKS

Mr. Kitack Lim

Secretary General

International Maritime Organization (IMO)

11:25 am – 12:35 pm

ADDRESSING INDUSTRY CHALLENGES – INDUSTRY PREPAREDNESS FOR THE ROAD AHEAD

The main industry associations work independently and together providing guidance and support to the shipping industry and mapping its response to the geopolitical, regulatory & market developments that affect shipping today. The panel will highlight what these organizations are working on and how they address the changing needs of the industry.

Moderator: Mr. Knut Ørbeck-Nilssen, CEO – **DNV Maritime**

Panelists:

- **Ms. Sabrina Chao**, President – **BIMCO**
- **Mr. Dimitris Fafalios**, President – **INTERCARGO**; President - **Fafalios Shipping**
- **Mr. Guy Platten**, Secretary General – **International Chamber of Shipping (ICS)**
- **Mr. Paolo d’Amico**, Chairman – **INTERTANKO**; Executive Chairman & CEO - **d’Amico International Shipping**
- **Mr. Mark O’Neil**, President – **INTERMANAGER**; President & CEO – **Columbia Shipmanagement**
- **Mr. John Butler**, CEO – **World Shipping Council**

12:40 pm – 1:30 pm

OPTIMIZING FLEET MANAGEMENT IN THE POST COVID-19 ERA – Lessons Learned & Experiences Gained

Covid-19 accelerated the pace of transformation as the industry fulfilled its role of keeping the global supply chain uninterrupted, linking producers and consumers across the globe. Several of the lessons and experiences learned while combating the crisis can now continue to be implemented optimizing fleet management.

Moderator: Mr. Michalis Pantazopoulos, Managing Director - **LISCR (Hellas) S.A. - The Liberian Registry**

Panelists:

- **Mr. Gerry Docherty**, Director, Fleet Management - **Ardmore Shipping Services**
- **Mr. Dimitris Vastarouchas**, Deputy Chief Operating Officer & Technical Director – **Danaos Corporation**
- **Mr. Claus Usen Jensen**, Director of Technical Management - **Eagle Ship Management**
- **Mr. Stamatis Bourboulis**, General Manager – **Euronav Ship Management (Hellas)**
- **Mr. Guido Olislagers**, Managing Director – **EXMAR Shipmanagement**
- **Mr. George Saroglou**, Chief Operating Officer – **Tsakos Energy Navigation Ltd.**



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1:35 pm – 2:20 pm

SHIPPING IN THE AGE OF TECHNOLOGICAL TRANSFORMATION – PRIORITIZING AMONG SO MANY NEEDS & SO MANY OPTIONS

Technical, commercial, and corporate operations are optimized through technology with impact on efficiency and profitability. Shipping companies are called to make choices and investment decisions prioritizing among the various areas. This panel will discuss how shipping companies evaluate and prioritize their investments taking into consideration regulatory requirements and market expectations and conditions.

Moderator: Mr. Pino Spadafora, Marine Commercial Senior Director - RINA

Panelists:

- **Mr. Salvatore d’Amico**, Fleet Director – **d’Amico Shipping Group**
- **Mr. Ernst Meyer**, COO - **Klaveness**
- **Mr. Mark Martecchini**, Managing Director – **Stolt Tankers**
- **Mr. Sean Fernback**, President & CEO – **Wartsila Voyage**

2:25 pm – 3:15 pm

CREWING – THE CRISIS CONTINUES – IS THERE AN END IN SIGHT?

The crewing crisis is a global issue – but the implementation involves international organizations, national jurisdictions, charterers, shipowners and more. The recent crisis in India has elevated the crewing crisis to a new height. The current situation shows the urgency and importance to coordinate all stakeholders into streamlining policy making at an international level and achieving implementation across the board. Is this possible – and how can be it done so we can move from discussion to resolutions?

INTRODUCTORY REMARKS BY

Mr. Vassilios Demetriades, Deputy Shipping Minister – **Republic of Cyprus**

The International Labor Organization adopted in April 2021 a resolution endorsing the global vaccination program proposed by the Republic of Cyprus, which was the first country to submit such a proposal as part of an effort to help alleviate the global crew crisis.

PANEL DISCUSSION

Moderator: Ms. Antonia Panayides, Partner – **Reed Smith**

Panelists:

- **Mr. Bjorn Hojgaard**, CEO – **Anglo-Eastern Univan Group**; Chairman – **The Hong Kong Shipowners Association**
- **Mr. Rene Piil Pedersen** – Managing Director, Head of Marine Relations – **A.P. Moller Maersk**
- **Mr. Guy Platten**, Secretary General – **International Chamber of Shipping (ICS)**
- **Mr. Stephen Cotton**, General Secretary – **International Transport Workers’ Federation (ITF)**
- **Mr. Polys Hajioannou**, CEO – **Safe Bulkers, Inc.**

3:20 pm – 4:05 pm

ADDRESSING THE SHIPPING INDUSTRY’S CREWING NEEDS NOW & BEYOND COVID-19 – Short Term Responses & Longer - Term Pursuits

Difficulties in crew changes, addressing the well-being of the crews and dealing with crew restrictions when it comes to drydocking and newbuilding deliveries are among the challenges shipping companies face today. Looking ahead, beyond the need to respond to challenges presented by the current crisis, shipping companies aim to ensure the long-term availability of seafarers, who are the backbone of the shipping industry. The panel will discuss how major companies look at the global crewing landscape (including major hubs,



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such as the Ukraine, the Philippines, India, Indonesia and China) and what needs to be done to ensure an adequate supply of seafarers.

Moderator: Captain Robert Fay, Senior Vice President, Maritime Operations – IRI/The Marshall Islands Registry

Panelists:

- **Mr. Dennis Svane Hansen**, Vice President, Group Crewing Services – **BW Group**
- **Captain Panagiotis Drosos**, Chief Operating Officer - **Capital Maritime**
- **Mr. Prabhat Kumar Jha**, Group Managing Director & CEO – **MSC Shipmanagement Limited Cyprus**
- **Ms. Angie W. Hartmann**, Executive Vice President-Crew Affairs – **Star Bulk Carriers**
- **Captain Zhou**, Managing Director – **Wah Kwong Maritime Transport Holdings**

4:10 pm – 4:55 pm

FOCUSING ON THE HUMAN FACTOR & THE WELFARE OF SEAFARERS

The panel will discuss Mental Health Issues, Catering, Benefits Package, Training & more.

Moderator:

Mr. Mark O'Neil, President - **Columbia Shipmanagement**; President - **InterManager**

Panelists:

- **Captain Faouzi Fradi**, Group Crewing and Training Director - **Columbia Shipmanagement Ltd**
- **Mr. Costas Joannides**, Chief Executive Officer - **Marsh Cyprus**
- **Mr. Christian Ioannou**, Founder and Managing Director – **MCTC Marine Ltd**
- **Mr. Christian Ayerst**, Chief Executive Officer - **Mental Health Support Solutions (MHSS)**
- **Mr. Nigel Cleave**, Senior Advisor - **OneLearn Global Ltd.**

5:00 pm – 5:20 pm

FIGHTING IN THE TRENCHES – THE SHIP CAPTAIN'S PERSPECTIVE **1x1 Discussion with a Vessel Captain**



Mr. Nicolas Bornozis, President – **Capital Link**
Captain Rajeev Kaushik – **Synergy Group**

5:25 pm – 5:55 pm

RALLYING AROUND CHARITIES THAT SUPPORT THE WELFARE OF SEAFARERS **– ADDRESSING THE INDIAN CRISIS & BEYOND**

The Indian COVID-19 crisis energized an industry-wide effort to create a charity fund to address the plight of seafarers and their families. The panel will discuss the initiatives led by Charities to provide relief and support during the pandemic and beyond.

Moderator: Mr. Mark Cameron, Chief Operating Officer – **Ardmore Shipping**

Panelists:

- **Mr. Vishnu Swaminathan**, Co-Founder – **WeTeam**; Social Responsibility Advisor - **Synergy group**
- **Mr. Andrew Wright**, Secretary General – **Mission to Seafarers**
- **Ms. Catherine Spencer**, CEO – **The Seafarers' Charity**

6:00pm – 6:15pm

CHINESE SEAFARERS FOR INTERNATIONAL SHIPPING COMPANIES

Access to skilled seafarers remains one of the main challenges for the international shipping community and China has a large pool of skilled seafarers. Furthermore,



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demand for Chinese crews has increased as the result of the Covid-19 crisis. The presentation aims to update you on the significant progress achieved in maritime education in China and the improvement in the quality of Chinese Seafarers, who are gradually having an expanded presence in the fleet of international shipping companies. It will discuss important issues in crew recruiting, training and retention and provide an update on latest Chinese governmental regulations and efforts in promoting Chinese seafarers to meet international standards.

Mr. Terence Zhao, Managing Director – **Singhai Marine Services**

END OF DAY ONE

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DAY TWO – WEDNESDAY, JUNE 9, 2021

11:00 am – 11:50 am



KEYNOTE ADDRESS – SAFETY FIRST – CHANGING THE WAY THE INDUSTRY THINKS ABOUT SAFETY

Dr Grahaeme Henderson OBE

Senior Vice President, Shipping & Maritime

Shell International Trading and Shipping Company Limited

PANEL DISCUSSION

TOGETHER IN SAFETY – SAFETY AS A CORPORATE CULTURE & COMPETITIVE ADVANTAGE

Shipping, one of the most vital links in the global supply chain, is also one of the most hazardous industries in the world. The shipping industry has made significant steps forward in improving its safety performance. Many companies and organizations are implementing valuable practices that are making significant differences to the safety of their seafarers, vessels, cargoes and the environment working together towards a zero-incident future. The panel will discuss the practices and expectations of key stakeholders in this pursuit.

Moderator:

Dr Grahaeme Henderson OBE, Senior Vice President, Shipping & Maritime - **Shell International Trading and Shipping Company Limited**

Panelists:

- **Mr. Paul Wogan**, Chief Executive Officer – **GasLog**
- **Mr. Bud Darr**, Executive Vice President, Maritime Policy and Government Affairs - **MSC GROUP**
- **Ms. Sarah Waite**, HSSE Manager – **Shell Shipping & Maritime**
- **Mr. Andrew Taylor**, CEO – **UK P&I Club**
- **Mr. Graham Westgarth**, Chairman – **VGroup**

11:55 pm –12:40 pm

UPHOLDING SAFETY STANDARDS ACROSS THE GLOBE

Port State Control (PSC) inspections investigate compliance with international conventions of foreign registered ships in their port jurisdiction. This panel will discuss how PSC apply



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safety standards in their own inspections, focusing on key areas and practices for each jurisdiction. Furthermore, it will also address how PSC inspection findings impact the commercial rating of vessels and the appeal process. Also, the interrelationship between inspections by PSC, flags and classification societies.

Moderator: Mr. Theo Baltatzis, General Manager – **Technomar Shipping, Inc.**

Panelists:

- **Mr. Mick Kinley**, CEO – **Australian Maritime Authority (AMSA)**
- **CAPT Wayne R. Arguin, Jr.**, Director Inspections & Compliance – **US Coast Guard**
- **Mr. Cheah Aun Aun**, Director (Shipping) / Director of Marine – **Maritime and Port Authority of Singapore (MPA)**
- **Mr. Michalis Pantazopoulos**, Managing Director – **LISCR (Hellas) S.A. - The Liberian Registry**
- **Mr. Brian Poskaitis**, Senior Vice President, Fleet Operations – **IRI/The Marshall Islands Registry**

12:45 pm – 1:05 pm

OPERATIONAL EXCELLENCE – SUPPORTING THE TRANSACTIONAL NEEDS OF SHIPPING ACROSS THE GLOBE

Berenberg Bank will discuss how it supports the complex operational and transaction needs of the global maritime community – ship owners, ship managers, (crewing) agencies, brokers, P&I clubs and other participants in the maritime value chain – with customized services across international payments, FX, and guarantee business as well as with state-of-the-art corporate online banking solutions.

Mr. Philipp Wuenschmann, Global Head of Shipping – **Berenberg Bank**

1:10 pm – 2:00 pm

SUPPORTING THE SHIPPING INDUSTRY THROUGH INNOVATION, REGULATORY COMPLIANCE & TRANSFORMATION

Classification Societies play a pivotal role in the industry given their mandate to establish and maintain technical standards for construction and operation of marine vessels, to monitor compliance and to provide guidance and support. The panel will discuss various initiatives to help the industry meet the new challenges from environmental compliance, ship safety and security, technological innovation, operational efficiency, human resources management and more.

THE HEADS OF THE MAJOR CLASSIFICATION SOCIETES

Moderator: Ms. Ioanna Prokopiou, Chief Executive Officer – **Prominence Maritime**

Panelists:

- **Mr. Christopher J. Wiernicki**, Chairman, President & CEO - **ABS**
- **Mr. Matthieu de Tugny**, President, Marine & Offshore - **Bureau Veritas**
- **Mr. Hiroaki Sakashita**, President & CEO - **ClassNK**
- **Mr. Torsten Schramm**, President Maritime - **DNV**
- **Mr. Nick Brown**, CEO – **Lloyd's Register**
- **Mr. Ugo Salerno**, Chairman & CEO - **RINA**

2:05 pm – 2:50 pm

CYBERSECURITY – IGNORE IT AT YOUR OWN RISK

Beyond achieving regulatory compliance with IMO's requirement for cyber risk management, companies pay top attention to this topic as it relates to the protection of ships, seafarers, cargoes and the environment. Proper cyber security management can have distinct commercial advantages as it may help in securing vessel employment,



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insurance and finance. This panel will bring you up to speed with the cyber-security landscape in shipping today.

Moderator: Mr. Julian Clark, Partner – Ince

Panelists:

- **Mr. Joseph E.M. Hughes**, Chairman and CEO - **American P&I Club**
- **Mr. Dimitrios E. Patrikios**, CEO – **Kyklades Maritime Corporation**
- **Mr. Weston Hecker**, Lead Cyber Evangelist and Ethical Hacker – **Mission Secure**
- **Captain Thomas Brown**, CEO - **Shoreline**

2:55 pm – 3:40 pm

DECARBONIZATION – ADAPTING FLEET OPERATIONS TO MEET REGULATORY REQUIREMENTS

Shipowners will have to make very important decisions within the next two years with regards to the technologies to be retrofitted or installed onboard their ships and the design of future ships to be ordered. Compliance with the Carbon Intensity Indicator (CII) will have an impact on how the existing fleet is managed to meet these requirements, which are expected to be approved in June 2021 and come into effect in January 2023. CII is to be calculated annually and there still a lot of questions around definitions, calculations, implementation, and enforceability.

Moderator: Mr. Mark Darley, LR Marine and Offshore Director – **Lloyd’s Register**

Panelists:

- **Mr. Ralph Juhl**, Executive Vice President, Technical – **Hafnia**
- **Mr. Harshvardhan Bhawe**, Fleet Director – **Pacific Basin**
- **Dr. Arlie Sterling**, Co-Founder & President – **Marsoft**
- **Mr. Stavros Gyftakis**, Chief Financial Officer – **Seanergy Maritime Holdings**
- **Mr. Marco Fiori**, Chief Executive Officer – **Premuda SpA**

3:45 pm – 4:30 pm

SUSTAINABILITY – OPERATIONAL EXCELLENCE & ESG AS A CORPORATE STRATEGY

Are Operational Excellence and ESG two different concepts? Market forces, regulatory requirements, charterer, investor and financier expectations propel shipping companies to go beyond minimum compliance requirements adopting ESG and Operational Excellence as a single Corporate Strategy.

Moderator: Mr. Nicholas Brown, Brand & Communications Director - **Bureau Veritas Marine & Offshore**

Panelists:

- **Mr. Ted Young**, Chief Financial Officer – **Dorian LPG**
- **Mr. Øistein Jensen**, Chief Sustainability Officer – **Odfjell**
- **Mr. Jesper S. Jensen**, Head of Technical Division – **TORM**
- **Mr. Paulo Almeida**, Chief Investment Officer – **Tufton Investment Management**
- **Mr. Christos Begleris**, Co-Chief Financial Officer – **Star Bulk Carriers**

END OF FORUM