



12th Annual Capital Link Operational Excellence in Shipping Forum

Best Industry Practices – A Competitive Advantage

Thursday, September 29, 2022

Divani Caravel Hotel – Athens, Greece

8:00 – 9:00 am	REGISTRATION & COFFEE
9:00 – 9:20 am	OPENING KEYNOTE ADDRESS  OPERATIONAL EXCELLENCE- THE ROLE OF SAFETY AND SUSTAINABILITY Dr. Grahaeme Henderson, OBE Chairman, Together in Safety
9:25 – 10:05 am	ADDRESSING INDUSTRY CHALLENGES Enhancing Competitiveness, Efficiency, Safety & Sustainability Panel with Heads of Major Classification Societies & Industry Associations <i>Industry Organizations and Classification Societies work independently and together providing guidance and support to the shipping industry and mapping its response to the geopolitical, regulatory & market developments that affect shipping today. The panel will highlight the main priorities, objectives and initiatives they are working on and how they address the changing needs of the industry.</i> Moderator: Mr. Michalis Pantazopoulos , General Manager – Liberian Registry (LISCR Hellas) Panelists: <ul style="list-style-type: none">• Mr. Matthieu De Tugny, President, Marine & Offshore – Bureau Veritas• Mr. Philippos Phillis, President - European Community Shipowners' Associations (ECSA); Chairman & CEO - Lemissoler Navigation• Mr. George Pateras, President – Hellenic Chamber of Shipping; Deputy Chairman – Contships Management• Dr. Anthony Papadimitriou, President – Alexander S. Onassis Foundation; Member of the Board – Global Maritime Forum• Mr. Paolo Moretti, CEO – RINA SERVICES S.p.A
10:10 – 10:50 am	MINISTERIAL ROUNDTABLE The State Of The Industry & The Road Ahead- The Role Of The State Shipping Ministers of Greece, Cyprus, France Moderator: Mr. John Platsidakis , Honorary Chairman – INTERCARGO Panelists: <ul style="list-style-type: none">• H.E. Ioannis Plakiotakis, Minister of Maritime Affairs & Insular Policy - Hellenic Republic• H.E. Vassilios Demetriades, Shipping Deputy Minister to the President – Republic of Cyprus



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10:50 – 11:20 am

COFFEE BREAK

11:20 – 12:00 pm

SAFETY – MOVING TOWARDS A ZERO INCIDENT FUTURE

Shipping is vital to the global supply chain, yet remains one of the most hazardous industries in the world. There are an increasing number of incidents and seafarer fatalities, also with significant high cost asset damage and environmental pollution claims. There is a need for stronger cooperation in the industry, and a sustained programme that is focused on leadership, showing care for the wellbeing of seafarers, and preventing major incidents from happening. The panel will discuss the opportunities, and the importance of safety in enabling the future sustainability of the shipping industry and in improving its business performance.

Panel Chaired by:

Dr. Grahaeme Henderson, OBE, Chairman - Together in Safety

Panelists:

- **Mr. Markos Nomikos**, Managing Director - **A.M Nomikos**
- **Mr. Alex Hadjipateras**, EVP, Business Development - **Dorian LPG**
- **Mr. Spyros Vlassopoulos**, Managing Director - **Ionic Shipping**
- **Mr. Andrew Taylor**, CEO - **UK P&I Club**

12:05 – 12: 45 pm

THE HUMAN FACTOR – Recruiting, Competence Building & The Welfare Of Seafarers

Geopolitical events are presenting a number of operational challenges to the shipping industry and its seafarers who frequently find themselves on the front line. Seafarers are the backbone of the shipping industry - as we all witnessed during the Covid-19 pandemic - and the issues of recruitment, competence building, retention and welfare remain core challenges as shipping companies need to ensure the long-term availability of seafarers. Adding to the challenge is also the situation with on shore personnel, as the shipping industry competes with other industries for the attraction of proper talent.

Moderator:

Mrs. Sharron Pamplin, Chief People Officer – **Lloyds' Register**

Panelists:

- **Captain Stylianos Dimouleas**, CEO – **ALMI Tankers**
- **Captain Faouzi Fradi**, Group Director Crewing and Training – **Columbia Shipmanagement**
- **Captain Panagiotis Drosos**, COO – **Capital Ship Management Corp.**
- **Mr. Konstantinos Galanakis**, CEO – **Elvictor Group**
- **Mr. Harry Papadimitriou**, Director Crewing – **Oldendorff Carriers**



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12:50 – 1:10 pm

AWARD PRESENTATION & KEYNOTE ADDRESS 2022 Capital Link Maritime Sustainability Award



Award Honoree & Keynote Speaker
Mr. Jan Dieleman
President - **Cargill Ocean**
Transportation; Chairman - **Global**
Maritime Forum



Introduction & Award Presentation by
Mrs. Semiramis Paliou
CEO – **Diana Shipping**;
President - **HELMEPA**

1:10 – 2:00 pm

NETWORKING LUNCH BREAK

2:10 – 3:00 pm

ALTERNATIVE PATHWAYS TO OPERATIONAL EXCELLENCE AND DECARBONIZATION

Operational Efficiency, Sustainability, Decarbonization are all interlinked and impact the competitive positioning of shipping companies as they interact with their trading and financial partners as well as their shareholders and investors. New regulatory mandates are coming into effect as of January 2023, while there are several options still under discussion as to how to achieve the longer term decarbonization objectives for 2030 and 2050. Industry self-discipline, measures to enhance operational efficiency and ultimately the selection of the proper fuel are among the options and alternatives. This panel will discuss alternative strategies followed by shipping companies.

Moderator:

Mr. Elias Kariambas, Director, Regional Business Development, Greece - **ABS**

Panelists:

- **Mr. Basil Sakellis**, Managing Director – **Alassia NewShips Management, Inc.**
- **Mr. Dimitrios Vastarouchas**, DCOO – **Danaos Corporation**
- **Mr. George Sarris**, President – **Enterprises Shipping & Trading**; Managing Director – **Golden Energy Management**
- **Mr. Michail Malliaros**, General Manager - **Euronav Shipmanagement**
- **Mr. George-Paul Perantzakis**, Fleet Director – **NAFTOMAR**
- **Mr. Stavros Niotis**, Chief Sustainability Officer – **Prime Marine**

3:05 – 3:45 pm

EMBRACING THE TECHNOLOGICAL (R)EVOLUTION – TAKING SHIPPING TO THE NEXT STAGE

Technical, commercial, and corporate operations are optimized through technology with impact on efficiency and profitability. Shipping companies are called to make choices and investment decisions prioritizing among the various areas. This panel will discuss how shipping companies evaluate and prioritize their investments in technology



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taking into consideration regulatory requirements and market expectations and conditions.

Moderator: Mr. George Teriakidis, Area Manager, East Mediterranean & Black Sea, Maritime - DNV

Panelists:

- **Mr. George Papagiannopoulos**, Principal – **Common Progress Shipping Co.**
- **Mr. Fotis N. Dalmyras**, CEO - **Andriaki Shipping Co. Ltd.**
- **Mr. Tassos Tzamouranis**, General Manager – **Dalex Shipping Co. S.A.**
- **Mr. Georgios E. Poularas**, CEO - **ENESEL S.A.**
- **Mr. Martin Ackermann**, CCO – **Synergy Group**

3:50 – 4:30 pm

OPTIMIZING FLEET MANAGEMENT

Covid-19, geopolitics, global supply chain complications, new regulations, charterer, financier and investor requirements, the increasing use of technology, to name just a few factors, have created new challenges for Fleet Management. This panel will discuss how shipping companies formulate and implement Fleet Management strategies. It will also tackle the relationship between fleet size and diversity, efficiency and quality.

Moderator: Mr. Spyridon Zolotas, Senior Director - RINA

Panelists:

- **Mr. Gregory Spourdalakis**, General Manager, Greece – **Columbia Shipmanagement**
- **Mr. Spyros Tarasis** Chief Operating Officer, Dry Bulk Fleet – **Costamare Shipping Services**; Vice Chairman - **INTERCARGO**
- **Mr. Marcos C. Vassilikos**, Managing Director – **Eurobulk**
- **Mr. George Saroglou**, Chief Operating Officer – **TEN Ltd.**
- **Mr. Costas Kontes**, Managing Director – **VShips Greece**

4:35 – 4:55 pm

DESIGNING SHIPS OF THE FUTURE – Cutting Edge Technologies

Decarbonisation is currently the biggest challenge the shipping industry faces. IMO is taking the lead in tackling GHG emissions and setting the targets. Many parties are aiming for net-zero by 2050. The current ship design which is based on fossil fuels is inadequate to achieve this and we need to have ships designed for the future, especially adapted for zero-carbon or carbon neutral fuels. The industry is striving hard to achieve this, and the efforts put in by the Japanese industry in developing cutting edge technologies are showcased.

Presentation by:

Dr. M. Abdul Rahim, Corporate Officer, Managing Director for Europe and Africa, **ClassNK**



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5:00 – 5:40 pm

FLEET RENEWAL – A Necessity For Competitiveness & Decarbonization Despite The Uncertainties?

What are the factors going into fleet renewal in today's environment against the backdrop of uncertainties regarding regulations and fuels? What are the viewpoints of charterers, financiers, shareholders, investors and the broader community? What is the risk for obsolescence due to technological advancements and fuel developments? To what extent is vessel modernity and efficiency a major competitive advantage or drawback? All these are major issues going into the decision-making process of shipping companies as they have been striving to ensure their long term competitiveness.

Moderator:

Mrs. Paillette Palaiologou, Vice President M&O Division, Southeast Europe, Black Sea and Adriatic (SEEBA) Zone – **Bureau Veritas**

Panelists:

- **Mr. Jerry Kalogiratos**, CEO – **Capital Product Partners**
- **Mr. Aristides Pittas**, CEO – **Euroseas & Eurodry**
- **Dr. Loukas Barmparis**, President – **Safe Bulkers**
- **Mr. Nicos Rescos**, COO – **Star Bulk Carriers Corp.**
- **Mr. Vasileios Lampropoulos**, COO – **Thenamaris**

5:40 – 6:40 pm

COCKTAIL RECEPTION