

Raising Capital in the Public Markets Through Alternative Financing

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Fortis Bank Nederland



Proactively & Innovatively Sourcing Funding for our Clients

Senior Debt:

- Own balance sheet
- Through joint ventures, fund structuring, portfolio structuring

Junior / Mezzanine Debt:

- Fund structuring = QInvest – Fortis Bank Nederland Shipping Fund N.V.

Capital Markets (Debt & Equity):

- European Markets - Direct access through Fortis Bank Nederland
- US Markets - Through co-operation with US partner

Equity:

- Direct participation via Maas Capital

Example: QInvest – Fortis Bank Nederland Shipping Fund

- A collaboration between Fortis Bank Nederland and QInvest LLC to offer mezzanine finance to the shipping market.
- The objective: to fill the financing gap resulting from reduced bank lending.
- Required: that senior financing of up to 65% of the asset's value is secured and the owner/acquirer commits 20% in equity.
- The Fund is used to bridge the gap.
- The Fund will utilise the expertise of Fortis Bank Nederland in sourcing, structuring and managing its investments.
- The Fund will offer an Islamic financing solution using Murabaha commodity trades as the underlying financing method.

Thank You

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