

2nd Annual Capital Link Shipping Forum

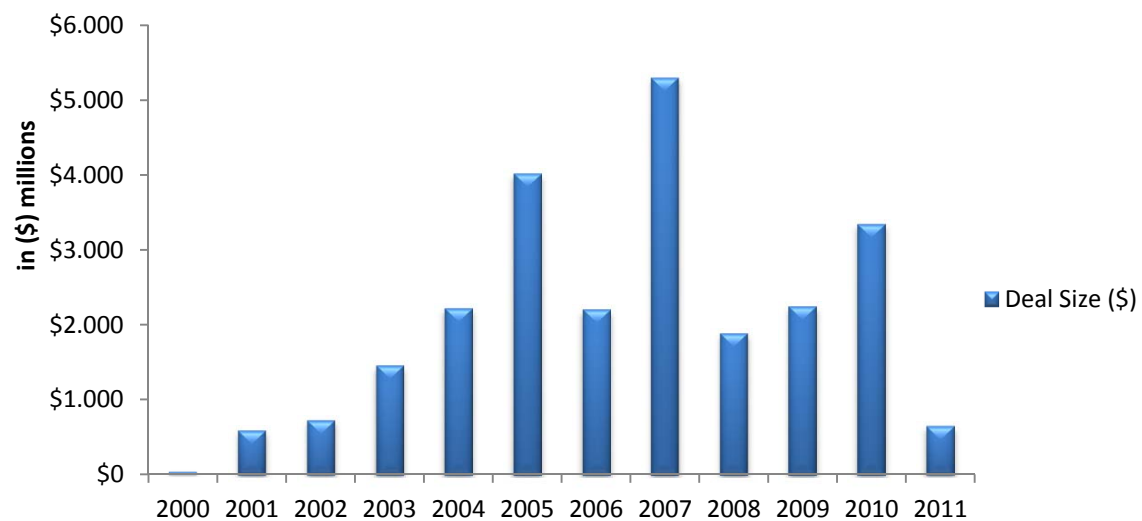


February 22nd, 2011

Athens, Greece

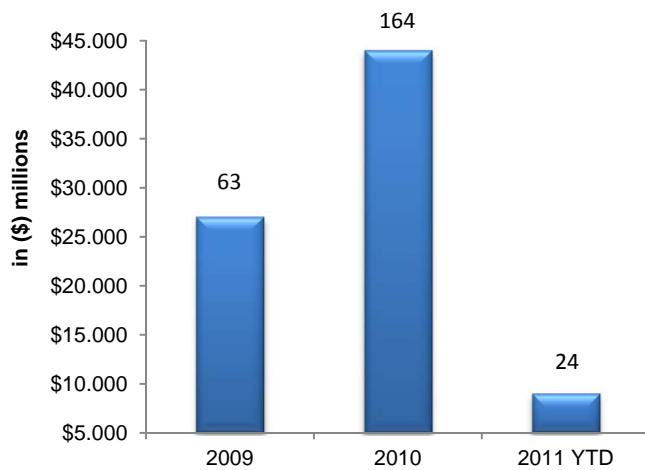
Can a shipping company raise capital in today's markets?

2000 - 2011 YTD
U.S. Public Shipping Company
IPOs, Follow-ons, High Yield, Converts



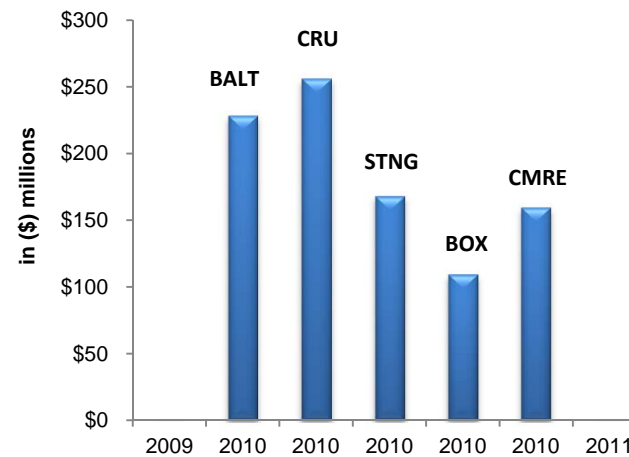
2009 - 2011 YTD Initial Public Offerings

**2009 - 2011 YTD U.S. Listed IPOs
Total Dollar Volume Issuance**



➤ **Total deal size non shipping U.S. IPOs: \$ 80 billion**

**2009 - 2011 YTD U.S. Listed IPOs
Shipping Industry**

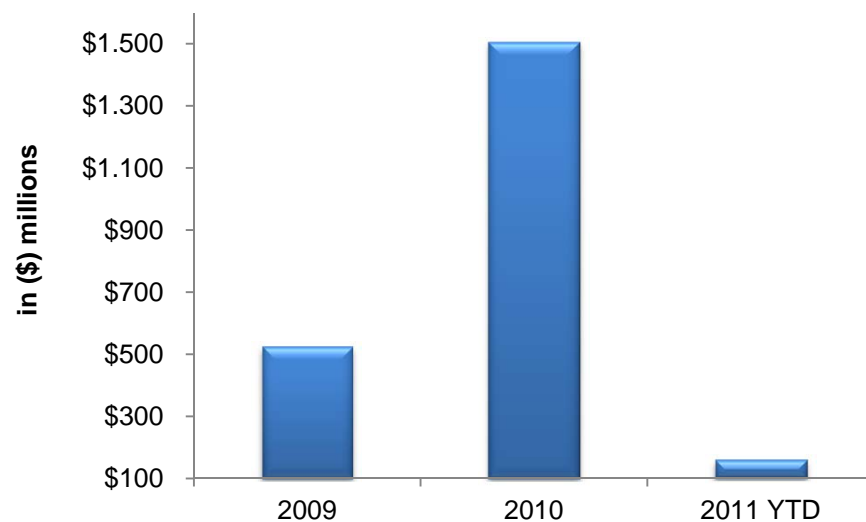


➤ **Total deal size shipping U.S. IPOs: \$ 922 million**

➤ **2010 average price performance : -10.4%**

2009 - 2011 YTD Shipping Follow – on Offerings

**2009-2011 YTD
Shipping Industry Follow-on Offerings**



➤ **2009 - 2011 YTD total deal size shipping U.S. Follow-ons: \$ 2.2 billion**

➤ **2010 average shipping follow-on offerings price performance: - 2.6%**

Current Investor Concerns

- ⚓ Sector is generally out of favor but will return in time
- ⚓ No desire to invest in the exact bottom of the market
- ⚓ Preference to participate once market bottom is established
- ⚓ Investor interest to increase once charter rates and stock prices recover
- ⚓ Market recovery needs to be sustained for a period of several months

2009 – 2011 YTD U.S. Public Shipping Companies Transaction Statistics

Mainly larger capitalization companies accessed the capital markets

<i>(in \$ millions)</i>	Transaction Statistics Follow-ons, High Yield, Converts		
	2009	2010	2011
Total # of transactions	11	19	4
Total Capital Issued	\$1,686	\$1,853	\$635
Average Capitalization of Issuers	\$735	\$607	\$764
Average Deal Size	\$153	\$98	\$159
Max Deal Size	\$460	\$242	\$350
Max Market Capitalization	\$1,831	\$1,852	\$1,775
Min Deal Size	\$18	\$30	\$63
Min Market Capitalization	\$50	\$35	\$250

Why would a shipping company prefer to be public?

Growth & Valuation

- ⚓ Facilitates growth particularly in bank constrained market
- ⚓ At times, higher valuation, above net asset value
- ⚓ Access to capital markets, equity, converts, debt—fleet growth
- ⚓ Lower cost of capital due to disclosure and liquidity of securities
- ⚓ Ability to make acquisitions using the company's stock
- ⚓ Use of stock incentive plans to attract and retain key employees
- ⚓ Facilitates general estate planning and minority interests

What type of company profile are investors looking for?

There is no one particular type!

- ⚓ Story & Strategy
- ⚓ Valuation Parameters
- ⚓ Fleet Composition
- ⚓ Chartering Profile
- ⚓ Dividend Policy
- ⚓ Leverage Levels