

Capital Link

27 February 2013 - Athens, Greece



SEC Regulatory Update

- ► Issues for FPIs (including IFRS)
- Provisions and contingencies
- CGUs for impairment and discussion in M,D&A
- Multiple element clarifications
- Operating segments (determination, aggregation, product and service disclosures)
- Going concern requires "substantial doubt" language

SEC Regulatory Update - MD&A

Most staff comments

- Answer the "why" question in providing analysis
- Consider peer group disclosures and related comment letters
- Segregation of revenues, but what about costs?
- Focus on segment level discussions in detail
- FCPA growing profile and can be difficult to assess
- ► If non-GAAP measures are significant for disclosure, they should be discussed

SEC Regulatory Update – Other points

Other points

- Conflict minerals (guidance forthcoming)
- Iran threat (C&DI released 4 December)
- Avoid boilerplate risk factors
- Future direction of alignment for FPI and domestic rules

PCAOB Regulatory Update

- Tone and focus on audit quality above all
- Foreign-registered firms (SEC action against China firms announced 3 December; risk factor requests)
- Audit failures vs. financial statement restatements
- Professional skepticism
 - "client service" vs. "quality audits"
 - "client relationship" vs. "professional courtesy"
 - "trust but verify" is not acceptable
 - " examiner" bank or insurance



Status of IFRS for US

- "Stay tuned"...but differences cannot be in interpretation
- Tone of interaction between IASB and FASB and related stress
- Desire for US influence, but...need tangible sign of commitment
- Increasingly hard to find common ground
- Territorial diversity undermines and creates skepticism
- Evaluate why other countries are adopting
- MOU and joint projects, but then...maybe back to past working protocols?