

#### Disclosures



This presentation contains certain statements that may be deemed to be "forward-looking statements" within the meaning of the Securities Exchange Act of 1934. All statements, other than statements of historical facts, that address activities, events or developments that the Company expects, projects, believes or anticipates will or may occur in the future, including, without limitation, the outlook for fleet utilization and shipping rates, general industry conditions including bidding activity, future operating results of the Company's vessels, future operating revenues and cash flows, capital expenditures, asset sales, expansion and growth opportunities, bank borrowings, financing activities and other such matters, are forward-looking statements. Although the Company believes that its expectations stated in this presentation are based on reasonable assumptions, actual results may differ from those projected in the forward-looking statements. Danaos Corporation is listed in the New York Stock Exchange under the ticker symbol "DAC". Before you invest, you should also read the documents Danaos Corporation has filed with the SEC for more complete information about the company. You may get these documents for free by visiting EDGAR on the SEC Website at www.sec.gov or via www.danaos.com

Readers of this presentation should review our Annual Report on Form 20-F filed with the SEC on March 1, 2013, including the section entitled "Key Information – Risk Factors", and our other filings with the SEC for a discussion of factors and circumstances that could affect our future financial results and our ability to realize the expectations stated herein.

EBITDA and Adjusted EBITDA may be included in our presentations. Adjusted EBITDA represents net income plus interest and finance costs, depreciation, amortization and income taxes, if any, plus stock-based compensation expense and other non-cash or one-off items. EBITDA and Adjusted EBITDA are presented because they are used by certain investors to measure a company's financial performance. EBITDA and Adjusted EBITDA are "non-GAAP financial measure" and should not be considered a substitute for net income, cash flow from operating activities and other operations or cash flow statement data prepared in accordance with accounting principles generally accepted in the United States or as a measure of profitability or liquidity.

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#### **Key Business Aspects**



Management	<ul> <li>Company founded in 1972</li> <li>Highly experienced executive team</li> </ul>
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	<ul> <li>Contracted revenue of \$4.9bn through long-term time charters</li> </ul>
	Newbuilding program successfully completed
Sound Business Model	High charter coverage protects free cash flow generation and downside
	market risk
	Counterparties continued to perform even in the 2009 all time lows







# **Key Operational and Financial Highlights**



Capitalizing on leading industry presence





#### Young Fleet with Long-term Charters



Fleet Age

**Charter Average Length** 



Young fleet age and significant charter length





# Leading Position with 64 Vessel Fleet





A market leader among the large charter owners





#### **Demand / Supply Fundamentals**





Source: Marsoft

Opportunities for preferred tonnage providers like Danaos when demand / supply balance recovers





#### **Healthy Orderbook**



Source: Clarkson Research Services





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### Slow Steaming Here to Stay – Fleet Velocity Decreasing





\*Defined as the ratio of transported volumes over the active cellular fleet in TEU, i.e. TEU capacity excluding laid-up vessels

Source: Marsoft





# **Financial Overview**



## History and Future - Operating Revenues



(1) Re-chartering assumptions used to project revenues are based on Marsoft latest research using the High, Base and Low Case scenarios. Please refer to the Appendix for analysis of parameters influencing projected operating revenues.





### **Total Operating Revenues Projections** & Sensitivity



#### Projected Total Operating Revenues\* & Sensitivity on re-chartering rates

(amounts in million US\$)

Re-chartering	2012	2013	2014	2015	2016	
High Case	589	609	669	712	721	3.2%
Base Case	589	602	645	685	695	3.9%
Low Case	589	597	619	651	659	

\*Base, High and Low Cases assume re-chartering at Marsoft charter rates based on their latest research report. The above sensitivity table demonstrates what would be the total operating revenues if Marsoft re-chartering rates fluctuate upwards (Marsoft High Case) or downwards (Marsoft Low Case) relative to the Base Case Marsoft scenario. Under the Base Case, charters expire at the earliest expiry date without any charterers' options being exercised. Please refer to the Appendix of this presentation for further guidance on the calculation of future revenues, off-hire days etc.





# History and Future - EBITDA



- (1) Adjusted EBITDA is defined as Earnings before Interest, Taxes, Depreciation, Amortization, other non-cash and one-off items. Please refer to the Appendix of this presentation for further guidance on the underlying assumptions used to derive Adjusted EBITDA, and a reconciliation to Net Cash provided by Operating Activities.
- (2) Re-chartering assumptions used to project Adjusted EBITDA are based on Marsoft latest research using the High, Base and Low Case scenarios. Please refer to the Appendix for analysis of parameters influencing projected Adjusted EBITDA.





# **Adjusted EBITDA Projections & Sensitivity**



Projected Adjusted EBITDA\*

& Sensitivity on re-chartering rates

(amounts in million US\$)

Re-chartering	2012	2013	2014	2015	2016	
High Case	432	443	493	532	537	4.3%
Base Case	432	436	469	505	511	5.3%
Low Case	432	430	443	471	475	

\*Adjusted EBITDA is defined as Earnings before Interest, Taxes, Depreciation, Amortization, other non-cash and one-off items under Base, High and Low Case recharterings at Marsoft charter rates based on their latest research report. Please refer to the Appendix of this presentation for further guidance on the underlying assumptions used to derive Adjusted EBITDA, and a reconciliation to Net Cash provided by Operating Activities.





#### **Total Contracted Revenue per Charterer**



#### **Contracted Revenues per Charterer**



*\$ 4.9 billion contracted revenue from long-term fixed rate diversified charters* 





### Significant Free Cash Flow per Share





#### Significant Equity Value building up

\* Defined as Net Cash generated for the period before Newbuilding CAPEX, Debt Drawdowns and Debt Amortization. Based on current share count of 109.6 million shares.





### **Capital Structure Fundamentals**



- De-risked capital structure, no refinancing risks until the end of 2018
- Debt amortization aligned to the corporate free cash generation
- Company can now work towards creating value for the shareholders

Unlocking the intrinsic value of Danaos





#### Fleet Value on a DCF basis





DCF Gross and Net Asset Value (1)

The discounted cash flow value per share is significant, reflecting the cash generating capacity of the operations and the high value long-term charter contracts secured for the fleet

(1) Discounted cash flow value for vessels in operation @8% avg. discount rate over the duration of the charters plus advances to yards at nominal value less net debt



**USD** Million



#### **Net Debt Profile / Rapid De-leveraging**



**Net Debt and Adjusted EBITDA Multiple\*** 

(Amounts in millions of US \$)



Smooth amortization schedule without any re-financing requirement through 2018

\* Net Debt at period end over 1 year forward Adjusted EBITDA. Please refer to the Appendix for the underlying assumptions on Adjusted EBITDA





#### **Our Future is Bright**



- Our new capital structure allows us to profitably and prudently expand the company
- Long-term fixed rate charters provide cash flow visibility
- Excellent long-term customer relationships tested during the last crisis
- We are well positioned to participate in the next growth cycle and be an industry consolidator
- Management retains significant shareholding interest in Danaos







#### **Danaos Corporation**

#### **Company Contacts**

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World – Class Shipping

Leading – Edge Expertise





## **Underlying Base Case Assumptions**

#### Revenues

- Contracted periods run until earliest dates charters can expire, no options exercised
- Re-chartering of five vessels currently idle together with a further two vessels anticipated to be laid-up until April 2013 are all assumed to be re-activated on July 1, 2013
- All re-charterings are based on Marsoft low/base/high scenarios
- Operating off-hire of 1.1 days per annum per vessel
- Dry-dock off-hire 15 days every 5 years for all vessels until their 15<sup>th</sup> year of age and thereafter 15 days every 2.5 years. Assumed cost of \$1 mil. for each drydocking
- All vessels are assumed to be scrapped when 30 yrs old, at \$300/ton.
- Operating Expenses
  - Operating expenses as per company's 2013 budget thereafter escalated at 2.5% per annum.





### **Underlying Base Case Assumptions**



- Adjusted EBITDA\*
  - Non-GAAP measure, defined herein as Earnings before Interest, Depreciation, Amortization, non-cash and one-off items
  - Reconciliation of Net Cash Provided by Operating Activities to Adjusted EBITDA under Base Case:

2012	2013	2014	2015	2016
\$167	\$187	\$243	\$359	\$451
12	9	13	10	(41)
218	234	198	127	82
19	-	-	-	-
7	-	-	-	-
9	6	15	9	19
-	-	-	-	-
\$432	\$436	\$469	\$505	\$511
	\$167 12 218 19 7 9 -	\$167 \$187 12 9 218 234 19 - 7 - 9 6 	\$167       \$187       \$243         12       9       13         218       234       198         19       -       -         7       -       -         9       6       15         -       -       -	\$167       \$187       \$243       \$359         12       9       13       10         218       234       198       127         19       -       -       -         7       -       -       -         9       6       15       9         -       -       -       -

#### **Reconciliation of Net Cash from Operating**

\* Under Marsoft Base Case Scenario.





# **Underlying Base Case Assumptions**

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 Calculation of interest and swap cash flows are based on the following forward US\$ interest rate Libor curve as at February 15, 2013.



- Interest rate hedging uses current hedging arrangements through interest rate swaps as disclosed in the 2012 Annual report on form 20-F.
- All per share data has been calculated on the basis of 109.6 mil. shares<sup>\*</sup>

\*We have 15 mil. warrants outstanding with an exercise price of \$7.00 per share expiring in January 2019, which are exercisable solely on a cash-less basis. As a result, the number of shares of common stock issuable upon exercise will be reduced. For instance, in the event 100 warrants were exercised at an exercise price of \$7.00 per share at a time when our common stock was \$10.00 per share, 30 shares would be issuable rather than 100 shares.



#### Management and Non Exec. Board Members

<u>Management</u>				
Dr. John Coustas	Chairman & Chief Executive Officer – Director			
Iraklis Prokopakis	Senior Vice President & Chief Operating Officer - Director			
Evangelos Chatzis	Chief Financial Officer			
Dimitris Vastarouchas	Deputy Chief Operating Officer			
Non-Executive Board Members				
Robert Mundell	Chairman of the Nominating and Governance Committee – Director			
Andrew Fogarty	Chairman of the Compensation Committee – Director			
Myles Itkin	Chairman of the Audit Committee - Director			
Miklós Konkoly-Thege	Director			
George Economou	Director			

Experienced senior management and high profile non executives