# Capital Link In Partnership With New York Maritime Forum

DNB

Tuesday, September 13, 2016 New York City

### **Conference Notes**















# New York Maritime Forum

IN PARTNERSHIP WITH



Tuesday, September 13, 2016 The Metropolitan Club

New York - The Capital for Shipping

# CAPITAL LINK'S NEW YORK MARITIME FORUM ATTRACTS OVER 1000+ SENIOR EXECUTIVES

CONFERENCE MATERIALS AND PROGRAMME AGENDA ARE AVAILABLE AT http://forums.capitallink.com/shipping/2016NYmaritime/

Capital Link's New York Maritime Forum took place on Tuesday, September 13, 2016 at the Metropolitan Club in New York City. The Forum was organized in partnership with DNB, and in cooperation with the New York Stock Exchange, Nasdag, the Empire State **Development** of New York, the New York City **Economic** Development Corporation, and the Port Authority of NY & NJ. The event was a huge success and attracted 1000+ senior executives from the global maritime industry and the investment community.

The Forum is both an investment and an industry event. It was a one-day conference with two parallel tracks running, which achieved two objectives:

- 1.To provide an interactive platform for investors, financiers, cargo owners and shipowners to discuss the latest developments in the global shipping and commodity markets, as well as in the financial and capital markets. New York is the industry's capital raising center, with the largest number of listed shipping companies and the largest investor, analyst and investment bank base.
- 2. To showcase and promote the role of New York as a hub for the global maritime

York targeting a global industry audience. Besides being the industry's capital raising center, New York is also the third largest port in the United States serving as the gateway to a large consumer and industrial market. The New York Maritime Community plays a vital role in the industry with a diverse offering of products and services from port logistics, cargo handling, security and maritime support services to shipbroking, arbitration and mediation, insurance and reinsurance, restructuring and bankruptcy, maritime finance and law, securities law, maritime education and maritime technology.

Capital Link's President, **Mr. Nicolas Bornozis** introduced the audience to the forum.

Video Webcast



The Conference Chairman, **Mr. Theodore Jadick**, Managing Director, CEO and President of DNB Markets, Inc. opened the Forum.

Audio Webcast Video Webcast



Mr. Howard Zemsky, President & CEO of the Empire State Development & Commissioner of the New York State Development of Economic Development delivered remarks on "Global New York – New York as a Business & Investment Destination".



Audio Webcast Video Webcast

The morning sessions located on the first floor in the west lounge featured shipping investment focused panels which included: Dry Bulk; Brexit: Implications & Impact on Shipping & New York; Bank Finance & Shipping; Capital Markets & Shipping; Optimizing Costs and Boosting

Efficiency? Time for Investment in Big Data and New Technology or Wait for The Next Cycle?; Investments in Container Leasing: Lemons & Lemonade in A Challenging Market; and The Port of New York & New Jersey – A Major & Transport Hub.

### DRY BULK SECTOR PANEL DISCUSSION

Audio Webcast Video Webcast

### **Moderator:**

**Mr. Nicolay Dyvik**, Head Shipping Equity Research, DNB Markets <u>Presentation/PDF</u>

### Panelists:

**Mr. Ioannis Zafirakis**, Director, COO & Secretary - Diana Shipping (NYSE:DSX)

**Mr. Gary Vogel**, CEO, Eagle Bulk Shipping (NASDAQ:EGLE)

**Mr. Loucas Barmparis**, President, Safe Bulkers (NYSE:SB)

**Mr. Stamatis Tsantanis**, President & CEO, Seanergy Maritime Holdings (NASDAQ:SHIP)

**Mr. Hugh Baker**, CFO, Scorpio Bulkers (NYSE:SALT)

**Mr. Hamish Norton**, President, Star Bulk Carriers (NASDAQ:SBLK)



DRY BULK SECTOR PANEL DISCUSSION

Mr. Nicolay Dyvik, Head Shipping Equity Research, DNB Markets, Mr. Ioannis Zafirakis, Director, COO & Secretary - Diana Shipping (NYSE:DSX), Mr. Gary Vogel, CEO - Eagle Bulk Shipping (NASDAQ:EGLE), Mr. Loucas Barmparis, President - Safe Bulkers (NYSE:SB), Mr. Stamatis Tsantanis, President & CEO - Seanergy Maritime Holdings (NASDAQ:SHIP), Mr. Hugh Baker, CFO - Scorpio Bulkers (NYSE:SALT) & Mr. Hamish Norton, President - Star Bulk Carriers (NASDAQ:SBLK)

# BREXIT: IMPLICATIONS & IMPACT ON SHIPPING & NEW YORK

Audio Webcast Video Webcast

### **Moderator:**

**Mr. Clay Maitland**, Chairman, NYMAR; Founding Chairman, NAMEPA; Managing Partner, International Registries

### Panelists:

**Mr. Michael Parker**, Global Industry Head for Shipping, Citi

**Mr. Jeffrey Pribor**, Managing Director & Global Head of Maritime, Jefferies

**Ms. Lindsey Keeble**, Partner, Watson Farley & Williams

**Mr. Bryan Turley**, Head of Investment Banking Debt and Structured Products, JonesTrading Institutional Services



BREXIT: IMPLICATIONS & IMPACT ON SHIPPING & NEW YORK Mr. Clay Maitland, Chairman - NYMAR; Founding Chairman - NAMEPA; Managing Partner - International Registries, Mr. Michael Parker, Global Industry Head for Shipping-Citi, Mr. Jeffrey Pribor, Managing Director & Global Head of Maritime - Jefferies, Ms. Lindsey Keeble, Partner - Watson Farley & Williams & Mr. Bryan Turley, Head of Investment Banking Debt and Structured Products — Jones Trading Institutional Services

# BANK FINANCE & SHIPPING PANEL DISCUSSION

Audio Webcast Video Webcast

### **Moderator:**

**Mr. Tony Salgado**, Partner, Blank Rome LLP **Panelists:** 

**Mr. Adam Conrad**, Group Head Maritime Finance, CIT

**Mr. Tor Ivar Hansen**, Managing Director, DNB Markets, Inc.

**Mr. Ingmar Loges**, Managing Director, Shipping Finance, Western Hemisphere, DVB Bank

**Mr. Martin Lunder**, Head of Shipping, Offshore & Oil Services New York, Nordea Bank



BANK FINANCE & SHIPPING PANEL DISCUSSION
Mr. Tony Salgado, Partner - Blank Rome LLP, Mr. Adam Conrad, Group
Head Maritime Finance - CIT, Mr. Tor Ivar Hansen, Managing Director
- DNB Markets, Inc., Mr. Ingmar Loges, Managing Director, Shipping
Finance - Western Hemisphere - DVB Bank & Mr. Martin Lunder, Head
of Shipping, Offshore & Oil Services New York - Nordea Bank

### **CAPITAL MARKETS & SHIPPING**

Audio Webcast Video Webcast

### **Moderator:**

**Mr. Brian Divine**, Head of Transport, United States, New York, Norton Rose Fulbright **Panelists:** 

**Mr. Andrew Horrocks**, Managing Director Investment Banking Department, Americas Global Head of Transportation and Autos, Credit Suisse Securities (USA)

**Mr. Jae Kwon**, Managing Director, DNB Markets, Inc.

**Mr. Marius Halvorsen**, Chief Executive Officer, Partner, Fearnley Securities, Inc.

**Mr. Adam Vore**, Investment Banking, Managing Director, Stifel



### **CAPITAL MARKETS & SHIPPING**

Mr. Brian Divine, Head of Transport, United States, New York - Norton Rose Fulbright, Mr. Andrew Horrocks, Managing Director Investment Banking Department - Americas Global Head of Transportation and Autos - Credit Suisse Securities (USA), Mr. Jae Kwon, Managing Director, DNB Markets, Inc., Mr. Marius Halvorsen, Chief Executive Officer, Partner - Fearnley Securities, Inc. & Mr. Adam Vore, Investment Banking, Managing Director - Stifel

OPTIMIZING COSTS AND BOOSTING EFFICIENCY? TIME FOR INVESTMENT IN BIG DATA AND NEW TECHNOLOGY OR WAIT FOR THE NEXT CYCLE?

Audio Webcast Video Webcast

### **Moderator:**

**Mr. Constantinos Spyrou**, General Manager, Satlink Satellite Communications Ltd, TOTOTHEO GROUP

### Panelists:

**Captain Stephen Bligh**, Senior Principal Consultant, Head of Section, Maritime Advisory, DNV-GL

**Mr. Andreas Hadjipetrou**, Managing Director, Columbia Shipmanagement

**Mr. Martin Krafft, Senior Manager**, Owned Fleet, FEDNAV

**Mr. Jonathan Dowsett**, Senior Fleet Performance Manager, Eagle Bulk Shipping Inc



OPTIMIZING COSTS AND BOOSTING EFFICIENCY? TIME FOR INVESTMENT IN BIG DATA AND NEW TECHNOLOGY OR WAIT FOR THE NEXT CYCLE?

Mr. Constantinos Spyrou, General Manager - Satlink Satellite Communications Ltd - TOTOTHEO GROUP, Captain Stephen Bligh, Senior Principal Consultant, Head of Section, Maritime Advisory - DNV-GL, Mr. Andreas Hadjipetrou, Managing Director - Columbia Shipmanagement, Mr. Martin Krafft, Senior Manager, Owned Fleet - FEDNAV & Mr. Jonathan Dowsett, Senior Fleet Performance Manager - Eagle Bulk Shipping Inc

### INVESTMENTS IN CONTAINER LEASING: LEMONS & LEMONADE IN A CHALLENGING MARKET

Audio Webcast Video Webcast

### **Moderator:**

Mr. John E. Bradley, Shareholder, Vedder Price

### **Panelists:**

**Mr. John Burns**, CFO, Triton International (NASDAQ:TRTN)

**Mr. Stephen Ponak**, Managing Director, Touax Group (FP:TOUP)

**Mr. Scott Smith**, President, Aquarius Equipment Finance

**Mr. Christoph Clauss**, Senior Vice President, Shipping Finance Americas, DVB Transport (US)



INVESTMENTS IN CONTAINER LEASING: LEMONS & LEMONADE IN A CHALLENGING MARKET

Mr. John E. Bradley, Shareholder - Vedder Price, Mr. John Burns, CFO - Triton International (NASDAQ:TRTN), Mr. Stephen Ponak, Managing Director - Touax Group (FP:TOUP), Mr. Scott Smith, President - Aquarius Equipment Finance & Mr. Christoph Clauss, Senior Vice President - Shipping Finance Americas - DVB Transport (US) LLC

## THE PORT OF NEW YORK & NEW JERSEY A MAJOR MARITIME & TRANSPORT HUB

Audio Webcast Video Webcast

### **Moderator:**

**Ms. Sue Lee, Senior Managing Director**, Infrastructure Advisory Services, EY

### Panelists:

**Mr. John J. Degnan**, Chairman, Port Authority of NY & NJ

**Mr. Patrick J. Foye**, Executive Director, Port Authority of NY & NJ

**Mr. Michael D. Fascitelli**, Commissioner, Port Authority of NY & NJ



THE PORT OF NEW YORK & NEW JERSEY A MAJOR MARITIME & TRANSPORT HUB

Ms. Sue Lee, Senior Managing Director, Infrastructure Advisory Services - EY, Mr. John J. Degnan, Chairman - Port Authority of NY & NJ, Mr. Patrick J. Foye, Executive Director - Port Authority of NY & NJ & Mr. Michael D. Fascitelli, Commissioner - Port Authority of NY & NJ

Running in parallel, sessions on the 2nd floor in the library featured panels on: Container & Liner Shipping; LPG Shipping; Investing for Yield Through Shipping; Maritime Arbitration: Global Trends & Developments – New York as a Maritime Arbitration Center; Current Trends in Marine Insurance; and the Analyst panel.

# CONTAINER & LINER SHIPPING PANEL DISCUSSION

Audio Webcast Video Webcast

### **Moderator:**

**Mr. Gregory Lewis**, Head of Maritime Research, Credit Suisse

### Panelists:

**Mr. Tasos Aslidis**, CFO, Euroseas (NASDAQ:ESEA)

**Mr. Peter Shaerf,** Vice Chairman, Seaspan (NYSE:SSW)

Mr. Howard Finkel, Executive Vice President, COSCO USA



### LPG SHIPPING PANEL DISCUSSION

Audio Webcast Video Webcast

### **Moderator:**

**Mr. Christian Wetherbee**, Director, Citi, Airfreight, Surface & Marine Transportation Research **Panelists:** 

**Mr. Christian Andersen**, CEO, Avance Gas Holding Ltd (NO:AVANCE)

Mr. Ted Young, CFO, Dorian LPG (NYSE:LPG)

Mr. Miguel de Potter, CFO, EXMAR (EBR:EXM)



### **INVESTING FOR YIELD THROUGH SHIPPING**

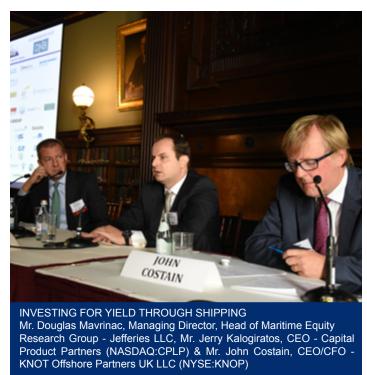
Audio Webcast Video Webcast

### **Moderator:**

**Mr. Douglas Mavrinac**, Managing Director, Head of Maritime Equity Research Group, Jefferies LLC **Panelists:** 

**Mr. Jerry Kalogiratos**, CEO, Capital Product Partners (NASDAQ:CPLP)

**Mr. John Costain**, CEO/CFO, KNOT Offshore Partners UK LLC (NYSE:KNOP)



# MARITIME ARBITRATION: GLOBAL TRENDS & DEVELOPMENTS NEW YORK AS MARITIME ARBITRATION CENTER

Audio Webcast Video Webcast

### **Moderator:**

**Mr. LeRoy Lambert**, President, Charles Taylor P&I Management (Americas)

### Presentation/PDF

### Panelists:

**Mr. David Martowski**, Former Head, Society of Maritime Arbitrators. Inc.

**Ms. Molly McCafferty, Counsel**, Risk Manager, Clipper Bulk Shipping

**Mr. Richard Corwin**, Former Regional Director, Gard Asia

**Mr. Jan-Willem van den Dijssel**, Head, Cargill Americas Ocean Transportation



MARITIME ARBITRATION: GLOBAL TRENDS & DEVELOPMENTS NEW YORK AS MARITIME ARBITRATION CENTER

Mr. LeRoy Lambert, President - Charles Taylor P&I Management (Americas), Mr. David Martowski, Former Head - Society of Maritime Arbitrators, Inc., Ms. Molly McCafferty, Counsel, Risk Manager - Clipper Bulk Shipping, Mr. Richard Corwin, Former Regional Director - Gard Asia & Mr. Jan-Willem van den Dijssel, Head - Cargill Americas Ocean Transportation

### **CURRENT TRENDS IN MARINE INSURANCE**

Audio Webcast Video Webcast

### **Moderator:**

**Ms. Boriana Farrar**, LL.M., VP, Senior Claims Executive, Counsel, The American Club

### Panelists:

**Mr. Joseph E.M. Hughes**, Chairman & CEO, The American Club

Mr. Greg O'Neill, Executive Partner, Hill, Betts & Nash LLP

**Mr. Christopher J. Maro**, Vice President, JLT Specialty USA

**Ms. Molly McCafferty**, Counsel, Risk Manager, Clipper Bulk Shipping



### ANALYST PANEL

Audio Webcast Video Webcast

### **Moderator:**

**Mr. Tasos Aslidis**, CFO, Euroseas (NASDAQ:ESEA)

Presentation/PDF

### Panelists:

**Mr. Nicolay Dyvik**, Head Shipping Equity Research, DNB Markets

Mr. Douglas Mavrinac, Managing Director, Head of Maritime Equity Research Group, Jefferies LLC Mr. Ben Nolan, Director, Shipping Research, Stifel



### ANALYST PANEL

Mr. Tasos Aslidis, CFO – Euroseas (NASDAQ:ESEA), Mr. Nicolay Dyvik, Head Shipping Equity Research, DNB Markets, Mr. Douglas Mavrinac, Managing Director, Head of Maritime Equity Research Group - Jefferies LLC & Mr. Ben Nolan, Director, Shipping Research - Stifel, Mr. Espen Landmark Fjermestad, Analyst, Shipping – Fearnley Securities

### **LUNCHEON & KEYNOTE ADDRESS**

Mrs. Kathleen C. Hochul, Lieutenant Governor of the State of New York delivered the Luncheon Keynote Address. She was introduced by Mr. John Catsimatidis, Chairman and CEO of Red Apple Group.



Mr. John Catsimatidis, Chairman and CEO of Red Apple Group & Mrs. Kathleen C. Hochul, Lieutenant Governor of the State of New York

The **afternoon sessions** located on the **first floor in the west lounge** covered panel discussions on: Private Equity; Fuel Oil & Bunkering; LNG Sector; Restructuring Panel; and Tanker (Crude & Products).

### PRIVATE EQUITY PANEL DISCUSSION

Audio Webcast Video Webcast

### **Moderator:**

**Mr. John Imhof**, Partner, Seward & Kissel LLP **Panelists:** 

**Mr. Paulo Almeida**, Portfolio Manager, Tufton Oceanic Ltd.

**Mr. Arthur Regan**, Principal, Apollo Management Advisors

**Mr. Joseph J. Cipolla**, Vice President, Wafra Capital Partners Inc.

**Mr. Jim Furnivall**, Managing Partner, Alterna Capital Partners

**Mr. Stephen Majeski**, Principal, Breakwater Capital



PRIVATE EQUITY PANEL DISCUSSION

Mr. John Imhof, Partner - Seward & Kissel LLP, Mr. Paulo Almeida, Portfolio Manager - Tufton Oceanic Ltd., Mr. Arthur Regan, Principal - Apollo Management Advisors, Mr. Joseph J. Cipolla, Vice President - Wafra Capital Partners Inc., Mr. Jim Furnivall, Managing Partner - Alterna Capital Partners & Mr. Stephen Majeski, Principal - Breakwater Capital

### **FUEL OIL & BUNKERING PANEL DISCUSSION**

Audio Webcast Video Webcast

### **Moderator:**

**Mr. Casey Burlage**, Associate, Clyde & Co LLP **Panelists:** 

**Mr. Charles Davies**, VP, Commercial Services, World Fuel Services (NYSE:INT)

**Mr. Gregg Schwartz**, Director of Strategic Development, Aegean Bunkering USA (NYSE:ANW)

**Mr. Marc Refsoe Holm**, Leader US Fuel Desk - Maersk Oil Trading



FUEL OIL & BUNKERING PANEL DISCUSSION

Mr. Casey Burlage, Associate – Clyde & Co LLP, Mr. Charles Davies, VP, Commercial Services - World Fuel Services (NYSE:INT), Mr. Gregg Schwartz, Director of Strategic Development - Aegean Bunkering USA (NYSE:ANW) & Mr. Marc Refsoe Holm, Leader US Fuel Desk - Maersk Oil Trading

### LNG SECTOR PANEL DISCUSSION

Audio Webcast Video Webcast

### **Moderator:**

**Mr. Jeffrey Goetz**, Managing Director, Poten & Partners

### Panelists:

**Mr. Tony Lauritzen**, CEO, Dynagas LNG Partners (NYSE:DLNG) Presentation/PDF

**Mr. Gordon Shearer**, Senior Advisor, Poten & Partners

**Mr. Callum Ludgate**, Managing Director, Sovcomflot UK



### LNG SECTOR PANEL DISCUSSION

Mr. Jeffrey Goetz, Managing Director - Poten & Partners, Mr. Tony Lauritzen, CEO - Dynagas LNG Partners (NYSE:DLNG), Mr. Gordon Shearer, Senior Advisor - Poten & Partners & Mr. Callum Ludgate, Managing Director - Sovcomflot UK

### RESTRUCTURING PANEL DISCUSSION

Audio Webcast Video Webcast

### **Moderator:**

**Ms. Jane Freeberg Sarma**, Counsel, Reed Smith LLP

### Panelists:

Mr. Paul Leand, President, AMA Capital PartnersMr. Kevin Haggard, Managing Director, MillerBuckfire

Mr. Robert Frezza, Managing Director, Deloitte



### RESTRUCTURING PANEL DISCUSSION

Ms. Jane Freeberg Sarma, Counsel - Reed Smith LLP, Mr. Paul Leand, President - AMA Capital Partners, Mr. Kevin Haggard, Managing Director - Miller Buckfire & Mr. Robert Frezza, Managing Director - Deloitte

# TANKER PANEL DISCUSSION (Crude & Products)

Audio Webcast Video Webcast

### **Moderator:**

**Mr. Ben Nolan**, Director, Shipping Research, Stifel

### **Panelists:**

**Mr. Jerry Kalogiratos**, CEO, Capital Product Partners (NASDAQ:CPLP)

**Mr. Marco Fiori**, CEO, d'Amico International Shipping (Borsa Italiana:DIS)

**Mr. Jason Klopfer**, COO, Navig8 Product Tankers (N-OTC:EIGHT)

**Mr. Hew Crooks**, Partner & CFO, Ridgebury Tankers

**Mr. Harris Kosmatos**, Corporate Development Officer, Tsakos Energy Navigation (NYSE:TNP)



TANKER PANEL DISCUSSION (Crude & Products)
Mr. Ben Nolan, Director, Shipping Research - Stifel, Mr. Jerry
Kalogiratos, CEO - Capital Product Partners (NASDAQ:CPLP),
Mr. Marco Fiori, CEO - d'Amico International Shipping (Borsa Italiana:DIS),
Mr. Jason Klopfer, COO - Navig8 Product Tankers (N-OTC:EIGHT),
Mr. Hew Crooks, Partner & CFO - Ridgebury Tankers & Mr. Harris
Kosmatos, Corporate Development Officer - Tsakos Energy Navigation
(NYSE:TNP)

Running simultaneously to the main sessions, the Library featured panel discussions on: Overview of New York's Maritime Economy; New York as a Logistics Hub; New York as a Maritime Education Center; Shipbroking – Enhancing the S&P Market Liquidity – New York as a Shipbroking Center; and Maritime & Admiralty Law.

# OVERVIEW OF NEW YORK'S MARITIME ECONOMY

Audio Webcast Video Webcast

### **Moderator:**

**Mr. Andrew Genn**, Senior V.P., Ports & Transportation, New York City Economic Development Corporation

### **Panelists:**

Captain Tom Morkan, Deputy Captain of the Port, Sector New York - United States Coast Guard Ms. Eleni D. Janis, Vice President, Partners, New York City Economic Development Corporation Ms. Bethann Rooney, Assistant Director, Strategy & Innovation, Port Department, The Port Authority of NY & NJ



### OVERVIEW OF NEW YORK'S MARITIME ECONOMY

Mr. Andrew Genn, Senior V.P., Ports & Transportation - New York City Economic Development Corporation, Captain Tom Morkan, Deputy Captain of the Port, Sector New York - United States Coast Guard, Ms. Eleni D. Janis, Vice President, Partners - New York City Economic Development Corporation &Ms. Bethann Rooney, Assistant Director, Strategy & Innovation, Port Department - The Port Authority of NY & NJ

### **NEW YORK AS A LOGISTICS HUB**

Audio Webcast Video Webcast

### **Moderator:**

Mr. Edward J. Kelly, Executive Director, Maritime Association of the Port of New York/New Jersey Panelists:

**Mr. Buckley McAllister**, President, McAllister Towing & Transportation Co., Inc.

**Mr. John J. Nardi**, President, New York Shipping Association

Captain Robert Flannery, President, Metro Pilots

### **NEW YORK AS A MARITIME EDUCATION**



### NEW YORK AS A LOGISTICS HUB

Mr. Edward J. Kelly, Executive Director - Maritime Association of the Port of New York/New Jersey, Mr. Buckley McAllister, President - McAllister Towing & Transportation Co., Inc. & Mr. John J. Nardi, President - New York Shipping Association Captain Robert Flannery, President - Metro Pilots

### **CENTER**

Audio Webcast Video Webcast

### **Moderator:**

**Ms. Robin Bramwell Stewart**, Manager Strategic Policy and Planning - The Port Authority of NY & NJ

### Panelists:

**Mr. Murray Fisher**, President, New York Harbor School

**Ms. Twinkle Familiare**, CTE Chair, The Urban Assembly School for Global Commerce

**Dr. Michael A. Alfultis**, President, SUNY Maritime College



### NEW YORK AS A MARITIME EDUCATION CENTER

Ms. Robin Bramwell Stewart, Manager Strategic Policy and Planning - The Port Authority of NY & NJ, Mr. Murray Fisher, President - New York Harbor School, Ms. Twinkle Familiare, CTE Chair - The Urban Assembly School for Global Commerce & Dr. Michael A. Alfultis, President - SUNY Maritime College

# SHIPBROKING - ENHANCING THE S&P MARKET LIQUIDITY NEW YORK AS A SHIPBROKING CENTER

Audio Webcast Video Webcast

### **Moderator:**

Mr. Kevin Kilcullen, CFO, Team Tankers Panelists:

**Mr. Christos Papanicolaou**, Director of Business Development, Charles R. Weber Company, Inc.

Mr. Bruce Sullivan, Director, Poten & Partners

**Mr. Stefanos Kazantzis**, Senior Shipping & Finance Advisor - McQuilling Partners, Inc.

**Mr. George Daskalakis**, Director, Sales & Purchase Broker - Allied Shipbroking



SHIPBROKING - ENHANCING THE S&P MARKET LIQUIDITY NEW YORK AS A SHIPBROKING CENTER

Mr. Kevin Kilcullen, CFO – Team Tankers, Mr. Christos Papanicolaou, Director of Business Development - Charles R. Weber Company, Inc., Mr. Bruce Sullivan, Director - Poten & Partners, Mr. Stefanos Kazantzis, Senior Shipping & Finance Advisor - McQuilling Partners, Inc. & Mr. George Daskalakis, Director, Sales & Purchase Broker - Allied Shipbroking

### **MARITIME & ADMIRALTY LAW PANEL**

Audio Webcast Video Webcast

### **Moderator:**

**Mr. John C. Stratakis**, Partner, Poles, Tublin, Stratakis & Gonzalez

### **Panelists:**

Mr. George Gaitas, Principal, Chalos & Co, P.C. Mr. Gerard White, Partner, Hill Rivkins LLP Mr. Francis X. Nolan, III, Shareholder, Vedder Price



MARITIME & ADMIRALTY LAW PANEL Mr. John C. Stratakis, Partner - Poles, Tublin, Stratakis & Gonzalez, Mr. George Gaitas, Principal - Chalos & Co, P.C., Mr. Gerard White, Partner - Hill Rivkins LLP & Mr. Francis X. Nolan, III, Shareholder - Vedder Price

The Forum concluded with a networking cocktail reception. Capital Link would like to thank its sponsors, supporting associations and media partners for their support and contribution in making this event a success.

To access the audio archive and photo gallery of this Forum, please visit: <a href="http://forums.capitallink.com/shipping/2016NYmaritime/index.html">http://forums.capitallink.com/shipping/2016NYmaritime/index.html</a>

### **SPONSORS**

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Association of Ship Brokers & Agents, Hellenic-American Chamber of Commerce, Maritime Association of Port of New York and New Jersey, The Maritime Law Association of The United States, North American Marine Environment Protection Association, Norwegian-American Chamber of Commerce, New York MaritimeInc., PartnershipofNewYorkCity, NewYork Shipping Association, Inc., The Seamen's Church Institute, Society of Maritime Arbitrators, Women's International Shipping & Trading Association

### ORGANIZER - CAPITAL LINK, INC.

Founded in 1995, Capital Link is a New York based investor relations, financial communication and advisory form with strategic focus on the maritime, commodities and energy sectors, MLPs, as well as Closed-End Funds and ETFs. In addition, Capital Link organizes ten investment conferences a year in the United States, Europe and China all of which are known for combining rich educational and informational content with unique marketing and networking opportunities. Capital Link is a member of the Baltic Exchange. Based in New York City, Capital Link has presence in London, Athens & Oslo.

### For further information, please contact:

NEW YORK - Ms. Olga Bornozi / Ms. Eleni Bej

Tel. +1 212 661 75 66

Email: ContactNY@capitallink.com

ATHENS - Ms. Maria Chercheletzi

Tel: +30 210 610 9800

Email: ContactGR@capitallink.com



### For more details and extensive information, please visit:

The CAPITAL LINK website: www.capitallink.com

The CAPITAL LINK FORUM website: www.capitallinkforum.com

























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# Capital Link **New York Maritime Forum**

Tuesday, September 13, 2016 **New York City** 

### **ORGANIZED BY**



### INVESTOR RELATIONS & FINANCIAL COMMUNICATIONS

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NEW YORK, USA 230 Park Avenue, Suite 1536

New York, NY 10169 Tel.: +1 (212) 661 7566 Fax.: +1 (212) 661 7526

### LONDON, UK

2/8 Victoria Avenue, Longcroft House London, EC2M 4NS

Tel.: +44 (0) 203 206 1322 Fax.: +44 (0) 203 206 1321

### ATHENS, GREECE

Agiou Konstantinou 40, # A5 151-24 Maroussi, Athens - Greece

Tel.: +30 (210) 6109 800 Fax.: +30 (210) 6109 801

OSLO, NORWAY Raadhusgaten 25 P.O.Box 1904 Vika N-0116 Oslo, Norway