



Capital Link China Shipping Forum

Tuesday, May 10, 2016
Shanghai, China



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Capital Link has made a major commitment to serve as an effective link between shipping, financiers and investors around the world. In this context, beyond the tailor made investor relations and financial communications strategies we formulate and execute for each of our clients, we have undertaken several initiatives aimed to enhance the information flow and raise the profile of shipping to the wider investment community..

We believe that with our shipping website, webinars, newsletters and conferences in Athens, London and New York, and as of this year in Shanghai, we have established a unique interactive platform of value and effectiveness that links investors, financiers, shipping companies and the broader shipping industry.

With a 20-year track record, Capital Link is known for the organization of large scale investment and maritime conferences in major industry centers such as New York, London and Athens attracting 1,000+ delegates. Capital Link's Forums attract the elite of the shipping, finance and investment executives and top industry decision makers. Well-known for their high quality and effectiveness, they are unique marketing and networking events attended by a large and high caliber audience of shipping industry executives, such as owners, commercial and investment bankers, investors, analysts, media, and a wide range of other industry participants.

As China embarks on fulfilling President Xi Jinping vision of reviving the Maritime Silk Route, the local maritime and shipbuilding industry can benefit from enhanced access to the global markets to strengthen China's role as an important maritime hub and grow their business. Similarly, global financiers and value investors are looking to participate in this exciting development through linking with suitable Chinese business partners in China and take advantage of the opportunities created by the current market volatility.

The **Capital Link China Shipping Forum** will explore how Chinese ship-owners and leasing firms can benefit from the latest trends in global financing, capital markets development and alternative financing. It will connect Chinese owners with global maritime industry players and global investors to discuss joint venture opportunities, demonstrate how to optimize ship management during difficult market conditions, show how owners can restructure their business and address the requirements of global maritime industry players.

The **Capital Link Shipping Leadership Awards** are presented in the context of our forums to distinguished leaders in the maritime field in London, Athens and New York recognizing their achievements and contributions to the shipping industry. We are delighted to present the **"2016 Capital Link China Shipping Leadership Award"** to **Mr. Yang Xian Xiang, CEO of SITC International Holdings**, in recognition of his influential role in the Chinese shipping industry, his contribution in building SITC to a major diversified inter-Asian Chinese shipping group and for helping internationalize the profile of Chinese Shipping.

Our Shanghai event is organized in Partnership with **CM Financial Leasing, Columbia Shipmanagement and Singhai Marine Services** and we would like to express our deep appreciation to them for their help, support in putting this event together.

We would like to thank the sponsors and media partners of our event for their support and contribution in making this event such a unique success. We are gratified to see that the majority of our sponsors are with us on a global basis year after year and support all of our Shipping Forums, indicating the wide acceptance of the Capital Link Shipping Forums in the financial, investment and shipping communities.

Sincerely,
Nicolas Bornozis, President
Capital Link, Inc.



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CAPITAL LINK SHIPPING AWARDS HONORING GLOBAL LEADERS IN THE SHIPPING SPACE

CAPITAL LINK SHIPPING LEADERSHIP AWARD –NEW YORK

2014: Dagfinn Lunde, Former CEO & Industry Head of Shipping
& Offshore Division–DVB Bank & former Chairman–INTERTANKO

2015: Michael Parker, Global Head of Shipping–Citi

2016: Martin Stopford, Non-Executive President–Clarkson Research Services



CAPITAL LINK GREEK SHIPPING LEADERSHIP AWARD -ATHENS

2013: Captain Panagiotis N. Tsakos, Founder–Tsakos Shipping & Trading

2014: Perikles Panagopoulos, Founder–Attica Group

2015: Lambros Varnavidis, Global Head of Shipping, Royal Bank of Scotland;
Vice Chairman–Baltic Exchange

2016: Andreas, George & Nicolas Tsavlis–Tsavlis Salvage Group



CAPITAL LINK CHINA SHIPPING LEADERSHIP AWARD –SHANGHAI

2016: Yang Xian Xiang, CEO–SITC International Holdings



CAPITAL LINK MARITIME CSR LEADERSHIP AWARD- LONDON

2013: Clay Maitland, Chairman–NAMEPA & Partner–Marshall Islands Registry

2014: Efthimios Mitropoulos, Chairman Emeritus–International Maritime
Organization(IMO) & Chairman–Maria Tsakos Foundation

2015: Nikolas Tsakos, Chairman–INTERTANKO

2016: Jeremy Penn, Chief Executive–The Baltic Exchange





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CAPITAL LINK CHINA SHIPPING LEADERSHIP AWARD



Presented to:

Mr. Yang Xian Xiang

Chief Executive Officer

SITC International Holdings Company Limited

Mr Yang is the Chief Executive Officer of the SITC International Holdings Company Limited since January 2008. He graduated from the prestigious China Europe International Business School with a Master Degree in Business Administration.

Mr Yang has enormous experiences in the shipping and logistics industry and he is a well-known shipping logistics personality in China. He started work with Lufeng Shipping Company from 1987 to July 1997. Thereafter, from 1997 to 2008, Mr Yang worked tirelessly in developing the company to what it is today. He was promoted through the ranks of General Manager, SITC (Shandong) Container Lines, Executive Vice President SITC (Shandong), President of Shandong SITC Group, President of SITC Container Lines and Chief Executive Officer of Shanghai SITC Steamship.

In 2008, he was promoted to the positions of Vice Chairman, Executive Director and Chief Executive Officer of the SITC International Holdings Co Ltd.

Under the astute leadership of Mr Yang, SITC International has bagged many international accolades and awards for excellence in management best practices and logistics services in the shipping and logistics industry. There are so many to mention and the most recent 2015 significant awards include The Most Valued Investment Enterprise in the China Shipping Industry (presented in the 12th China Freight Industry Award Ceremony), The Directors of the Year Award (presented by the Hong Kong Institute of Directors Award Ceremony) and China's Top 500 Enterprises (awarded by The Fortune Magazine (Chinese)).



Greek shipping remains important to the maritime economy, constituting approximately 20% of the world's shipping fleet. This event will not only cover the latest developments and trends in international trade, dry bulk commodities, and the energy markets – framed against the broader backdrop of the global economy – but also review various funding alternatives for raising capital among listed and private shipping companies.



This investor-focused event will examine the latest trends, developments and challenges associated with master limited partnerships (MLPs). It also presents a networking platform for financial advisors, financial planners, institutional investors, fund and asset managers, analysts, other wealth management professionals, and major financial media.



The tenth installment of the Invest in International Shipping Forums, organized in Partnership with Citi. this investor-focused event allows a platform for high-level executives and shipping companies to share and examine the shipping markets in light of annual results. Institutional investors and analysts, financial advisors, bankers, financial media, and other qualified investors will be in attendance.



This annual event, playing host to 1,000 attendees every year, will not only address the benefits and challenges associated with using closed-end funds (CEFs) and ETFs, but will also present a networking platform for financial advisors, financial planners, institutional investors, fund and asset managers, analysts, other wealth management professionals, and major financial media.



This event, organized in Partnership with Columbia Shipmanagement and Singhai Marine Services provides investors with a comprehensive review of various shipping markets to investment communities in China and throughout Asia. It aims to provide investors with a comprehensive review and current outlook of the various shipping, marine services and offshore markets and in addition, cover topics of critical interest to shipping industry participants, financiers and investors.



This bi-annual event brings together public and private shipping company executives, investors, analysts, financiers, and other industry participants who are visiting Athens from all over the world for a major biannual maritime event taking place at that time. The Forum will feature sector roundtable discussions dedicated to the drybulk, tanker, container, LNG/LPG, and offshore sectors.



6th Annual Capital Link CSR in Greece Forum

June 27, 2016 - Athens, Greece



Capital Link continues to support the sustainable development in Greece by promoting and presenting both initiatives from the business side, as well as the activities and needs of NGOs. This forum will discuss the development and maintenance of the CSR a strategy and necessity, which will help companies balance the achievement of profitability with sustainable growth.

Capital Link New York Maritime Forum

Tuesday, September 13, 2016



This event is organized in Partnership with DNB. As the global derivatives market undergoes further economic and regulatory changes, the ability to effectively manage risks is becoming paramount, and the need for global collaboration is heightening. This program will feature a distinguished list of speakers who will provide an insightful global perspective on commodities, energy, and shipping.

3rd Annual Capital Link Dissect ETFs Forum

Thursday, September 29, 2016

The Metropolitan Club, One East 60th St., New York City



Exchange Traded Funds (ETFs) have seen an explosive growth in the industry since the emergence of the first ETF in 1990. The growing popularity of this investment vehicle has dramatically change the investment landscape among both institutional investors and financial industry professionals who provide wealth management services to clients. This Forum is an extension of our 15 year track record success of our Annual Closed-End Funds and Global ETFs.



9th Annual Capital Link Shipping, Marine Services & Offshore Forum

Wednesday, October 5, 2016
One Moorgate Place, London, UK



In cooperation with the LSE, this event provides investors with a comprehensive review of various shipping markets to investment communities in the UK and throughout Europe. Shipowners, shipping executives, institutional investors, research analysts, industry experts, commercial and investment bankers, risk advisors, private equity and venture capital firms, high-net worth investors, and financial media attend this London forum every year.



6th Annual Capital Link Maritime CSR Forum Operating Excellence in Shipping *Best Industry Practices – A Competitive Advantage*

Wednesday, November 2, 2016 - One Moorgate Place, London, UK

With greater industry sophistication, awareness, and expectations, corporate social responsibility (CSR) is an increasingly important issue that shipping and offshore companies cannot afford to ignore. This forum will explore how companies can keep a competitive advantage gaining market share, attracting top talent, and preserving employee retention by adopting CSR policies.



18th Annual Capital Link Invest in Greece Forum

Monday, December 12, 2016
The Metropolitan Club, One East 60th St., New York City



U.S. and Greek businesses and investment communities will discuss the latest trends in the capital and stock markets while covering topics ranging from shipping, information technology, energy, banking, and finance to telecommunications and real estate. This event receives annual support from the NYSE Euronext and is held under the auspices of the Ministry for Development, Competitiveness, Infrastructure, Transport & Networks.



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PLEASE NOTE THAT THERE IS SIMULTANEOUS TRANSLATION FROM ENGLISH TO CHINESE

届时会有中英同声传译

8:15 AM - 9:00 AM			REGISTRATION 嘉宾注册
MORNING SESSION 上午议程			
8:55 AM - 9:00 AM	Welcome Remarks 致欢迎辞	Mr. Nicolas Bornozis, President & CEO - Capital Link, Inc. Nicolas Bornozis 先生 (Capital Link 总裁)	
9:00 AM - 9:15 AM	Opening Remarks 开幕致辞	Mr. Zhang Ye, President - Shanghai Shipping Exchange 张页先生 (上海航运交易所总裁)	
9:15 AM - 9:30 AM	Chinese Shipping & Global Finance 中国航运与全球金融	Mr. Huang You Fang, President – Shanghai Maritime University; President – China Institute of Navigation 黄有方先生 (上海海事大学校长; 中国航海学会会长)	
9:30 AM - 9:50 AM	The Global Economy & World Trade – Recent Developments & Outlook 全球经济和世界贸易发展与展望	Ms. Tina Liu, Country Manager, China – Drewry Tina Liu 女士 (Drewry 中国区经理)	
9:50 AM - 10:05 AM	The Changing Landscape of Ship Finance – New Capital Provider’s Strategies at the Bottom of Shipping Market 船舶融资的新面貌 - 航运市场下的新 资本提供者策略	Ms. Amy He, Director, Vice President – CM International Financial Leasing Co., Ltd. 何敏女士 (董事、副总裁, 中民国际融资租赁股份有限公司)	
10:05 AM - 10:45 PM	The Availability of Finance for the Chinese Shipping Industry 中国航运业融资的可行性 This panel will discuss 小组探讨议题: <ul style="list-style-type: none"> Trends in the global bank finance market for shipping 全球银行金融市场的发展趋势 The availability of bank financing by non-Chinese banks for Chinese owners 中国船东如何向非中资银行融资 The availability of capital to Chinese leasing companies 中国租赁公司的融资选择 	Moderator 主持人: Mr. Conor Warde, Partner - Clyde & Co. Conor Warde 先生 (英国其礼律师事务所合伙人) Panelists 嘉宾: <ul style="list-style-type: none"> Mr. Mario Béhé, Global Head of Ship & Offshore Drilling Finance - Credit Suisse AG Mario Behe 先生 (瑞士信贷集团船舶和海上钻井融资部全球总裁) Mr. Christos Tsakonas, Regional Head of Asia, Corporate Bank Department - Shipping, Offshore & Logistics - DNB Asia Ltd Christos Tsakonas 先生 (DNB 亚洲有限公司航运、海工和物流集团银行部亚洲区总裁) Mr. Aaron Sen, Head of Ship Finance Asia Pacific & Deputy Global Head of Ship Finance - Norddeutsche Landesbank Girozentrale (NORD/LB) Aaron Sen 先生 (德意志银行船舶金融亚太区总裁和全球船舶融资部副总裁) 	

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Wechat

Website: www.singhai.com.cn

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		<ul style="list-style-type: none"> Mr. Chih Keong Kwek, <i>Senior Vice President, Head of Shipping, Offshore & Oil Services, Asia – Nordea Bank</i> Chih Keong Kwek 先生 (Nordea 海上及石油服务公司亚洲区高级副总裁) Mr. Nils-Kristian Kovdal, <i>Regional Head for Shipping Finance for Greater China - Standard Chartered Bank (Hong Kong) Limited</i> Nils-Kristian Kovdal 先生 (渣打银行香港公司中国区航运金融负责人)
10:45 AM – 11:05 AM	COFFEE BREAK 中场休息	
11:05 AM – 11:45 AM	<p>Shipyards, Shipbuilding & Financing 船厂、造船及融资</p> <p>This panel will discuss 小组探讨议题</p> <ul style="list-style-type: none"> Trends in the shipbuilding sector in China & abroad 中国境内外造船业的发展趋势 Availability of financing by several sources including State Export-Import Banks, Export Credit Insurance and commercial banks 如何通过国家进出口银行、出口信用保险和商业银行等不同渠道融资 Packaging shipbuilding, financing & ship employment to attract orders 造船、融资和船舶合同捆绑式订单服务 	<p>Moderator 主持人: Mr. Ji Woon Kim, <i>Shareholder - Vedder Price</i> Ji Woon Kim 先生 (Vedder Price 股东)</p> <p>Panelists 嘉宾:</p> <ul style="list-style-type: none"> Mr. Christopher Conway, <i>Managing Director, Global Head of Shipping & Offshore for Export Agency Finance – Citi</i> Christopher Conway 先生 (花旗银行航运风险和海事物流部全球总裁) Ms. He Xin, <i>Deputy Chief, Shipping Division – Exim Bank of China</i> 何欣女士 (中国进出口银行航运部副主任) Mr. Hugh Williams, <i>CEO & Chairman – Graig Shipping Group</i> Hugh Williams 先生 (英国格雷格航运集团总裁) Mr. David Lan, <i>Senior Manager – ICBC</i> David Lan 先生 (中国工商银行高级经理) Ms. Ying Zeng, <i>Division Chief for Shipping & Rail Transportation, Project Insurance Underwriting Department – Sinosure HO</i> Zeng Ying 女士 (航运与运输工程承保部处长)
11:45 AM – 12:25 PM	<p>Business & Financial Restructuring: Opportunities for a New Beginning 新机遇：企业及金融重组</p> <p>This presentation will discuss the process, pitfalls and benefits of restructuring for shipping companies and their equity and debt holders. 本环节将会探讨航运企业及其权益和债务持有人在重组过程中的流程、风险和权益</p>	<p>Moderators 主持人: Mr. Wing Tat Pan, <i>Associate – Reed Smith</i> 潘颖达先生 (Reed Smith 律师) Ms. Han Deng, <i>Senior Associate – Reed Smith</i> 邓晗女士 (Reed Smith 律师)</p> <p>Panelists 嘉宾:</p> <ul style="list-style-type: none"> Mr. James Tong, <i>Managing Director, Regional Head of Global Shipping & Logistics – Citi</i> 花旗银行董事总经理兼全球航运物流区域主管 Mr. Peter Illingworth, <i>Managing Director, Head of Shipping Asia – Deutsche Bank</i> Peter Illingworth 先生 (德意志银行航运部亚洲区总裁)

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		<ul style="list-style-type: none">• Ms. Christina Zheng, Partner - EY Christina Zheng 女士 (安永会计师事务所合伙人)• Mr. Keng Mun Lee, Head of Shipping Asia – HSH Nordbank Keng Mun Lee 先生 (德国北方银行有限公司(HSH Nordbank) 航运部亚洲区负责人)
12:25 PM – 1:05 PM	<p>Raising Equity & Bond Capital for Shipping in the Global Capital Markets 如何在全球资本市场筹集股本和债券资本</p> <p>This panel will discuss 小组讨论议题</p> <ul style="list-style-type: none">• Trends in the global equity & debt capital markets for shipping 全球航运权益和债务资本市场的趋势• Are global capital markets open to Chinese owners & leasing companies? 全球资本市场会对中国船东和租赁公司开放吗？• What type of company and deal can raise equity or debt capital in major markets outside China 什么类型的公司和交易能够在中国境外的大部分市场上提高股权或债务资本	<p>Moderators 主持人:</p> <ul style="list-style-type: none">• Mr. Jonathan Silver, Partner - Norton Rose Fulbright Jonathan Silver 先生 (诺顿罗氏集团合伙人)• Mr. David Johnson, Partner - Norton Rose Fulbright David Johnson 先生 (诺顿罗氏集团合伙人) <p>Panelists 嘉宾:</p> <ul style="list-style-type: none">• Mr. Arnold Wu, Managing Director, Co-Head of Transportation Sector – BNP Paribas Arnold Wu 先生 (法国巴黎银行交通运输部门董事总经理兼联席主管)• Mr. Joachim Skorge, Managing Director & Regional Head – DNB Bank ASA Joachim Skorge 先生 (挪威银行亚洲区董事长)• Mr. Rey Huang, Assistant General Manager, Head of Offshore Funding – Minsheng Financial Leasing Co., Ltd. Rey Huang 先生 (民生金融租赁有限公司海外集资部总裁)• Mr. Erik Strømsø, Head & Managing Partner - Pareto Securities Asia Erik Strømsø (Pareto Securities 亚洲部总裁)
1:10 PM – 2:10 PM	NETWORKING LUNCHEON 交流午餐	
AFTERNOON SESSION 下午议程		
2:20 PM – 3:00 PM	<p>Private Equity & Alternative Financing for Chinese Owners and Projects 中国船东和项目的私募股权投资及另类融资</p> <p>This panel will discuss 小组讨论议题</p> <ul style="list-style-type: none">• Private Equity Investing in Shipping: Trends and Developments; What investors are looking for; 航运私募股权投资：趋势和发展；投资者到底在寻求什么• Joint Venture & Private Equity Investing structures and key issues;	<p>Moderator 主持人:</p> <p>Ms. Madeline Leong, Partner – Watson Farley Williams Madeline Leong 女士 (Watson Farley Williams 公司合伙人)</p> <p>Panelists 嘉宾:</p> <ul style="list-style-type: none">• Mr. Yang Changkun, Managing Director, Head of Shipping – ICBC Financial Leasing Co., Ltd. 杨长昆先生 (工银租赁金融兼航运部总经理)• Ms. Ling Zhou, Deputy General Manager – China Merchant Bank Financial Leasing Co. Ltd. 周凌女士 (招银金融租赁公司副总经理)• Mr. Simon Liu, Managing Director of the Shipping Leasing Department – CM International Financial Leasing Co., Ltd.

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CM International Financial Leasing Co., Ltd. (hereinafter referred to as "CMIFL") is committed to aviation, shipping, new energy, information equipment and healthcare, etc. CMIFL will transform and upgrade the substantial economy with its global vision and regional strategies.

中民租赁成立于2015年4月，是由中国民生投资股份有限公司和韩国韩亚银行共同出资设立的中外合资租赁公司，计划注册资本金60亿元人民币，首次注册资本金30亿元人民币。

CMIFL is a Sino-Foreign leasing joint venture which is established by China Minsheng Investment Corp., Ltd. and Hana Bank of South Korea in April 2015.

CMIFL's planned registered capital is RMB 6 billion (equivalent of USD 0.96 billion). The initial registered capital of RMB 3 billion (equivalent of USD 0.48 billion) has been placed in.



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	<p>合资和私募股权的投资结构和要素</p> <ul style="list-style-type: none"> Availability of capital from non-bank sources in China & abroad; hybrid investing between debt & equity structures <p>中国境内外非银行的资金来源及股票和债券的混合投资结构</p>	<p>刘先生 (中民国际融资租赁股份有限公司船舶租赁部总经理)</p> <ul style="list-style-type: none"> Mr. Sean Durkin, President - Northern Fund Management America, LLC Sean Durkin 先生 (美国 Northern Fund 管理公司总裁) Mr. Philip Clausius, Managing Partner – Transport Capital Pte. Ltd. Philip Clausius 先生 (Transport Capital 公司合伙人)
3:00 PM – 3:20 PM	<p>Finding Opportunities After a Lost Decade – A Shipping Investors Perspective 从航运投资者的角度谈如何在市场十年低迷后寻求机遇</p>	<p>Mr. Rahul Kapoor, Director & Head – Drewry Rahul Kapoor 先生 (Drewry 董事)</p> <ul style="list-style-type: none"> Value creation, returns analysis – Chinese vs Global Listed Shipping sectors 创造价值, 收益分析 —— 中国和全球上市航运企业对比 Where are the opportunities for Value creation for Investor in Chinese Maritime Listed equity 在中国航运股票的投资中, 投资者创造价值的机会在哪? Preparing for an eventual market upturn –Segments likely to lead a rebound 为市场回暖做准备 —— 前景可观的行业介绍
3:20 PM – 3:40 PM	<p>Does the Market Undervalue Chinese Built Vessels? 中国制船舶真的被市场低估了吗?</p>	<p>Ms. Monika Krogulska, Head SE Asia and China – Vessels Value Monika Krogulska 女士 (Vessels Value 公司东南亚和中国区负责人)</p>
3:40 PM – 4:00 PM	<p>Optimizing Ship Management in Tough Market Conditions 如何在低迷的航运市场下优化船舶管理</p>	<p>Mr. Andreas Hadjipetrou, Managing Director – Columbia Shipmanagement Ltd. Andreas Hadjipetrou 先生 (哥伦比亚船舶管理集团总经理)</p> <p>This presentation to discuss trends in global ship management sector and what major industry players (banks, investors, charterers, insurers) are looking for in terms of operational standards & quality.</p> <p>本小组将探讨全球船舶管理公司的发展趋势及来自银行、投资者、承租人、保险公司等航运业领导者如何看待营运标准和质量</p>
4:00 PM – 4:20 PM	COFFEE BREAK 中场休息	
4:20 PM – 4:40PM	<p>The Dry cargo Markets – Dry Bulk and Containers – Sector Review and Outlook 干货市场 - 干散货和集装箱 - 行业回顾与展望</p>	<p>Mr. Jan-Olaf Probst, Director Business Development, Executive Vice President - DNVGL Jan-Olaf Probst 先生 (DNVGL 业务发展部门总监兼执行副总裁)</p>
4:40 PM – 5:00 PM	<p>China & The Global Tanker Markets 中国和全球油轮市场</p>	<p>Mr. George P. Los, Senior Market Analyst - Charles R. Weber Co., Inc. George P.Los 先生 (美国 Charles R. Weber 公司高级市场分析师)</p>



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5:00 PM – 5:50 PM	<p>China, Chinese Shipping & Global Markets – The Shipowner Perspective 以船东的视角看中国及全球航运业</p>	<p>Moderator 主持人: Mr. Terence Zhao, President - Singhai Marine Services 赵玮先生 (森海海事服务有限公司董事长)</p> <p>Panelists 嘉宾:</p> <ul style="list-style-type: none">Mr. Marvin Zhang, Chief Financial Officer – China COSCO Shipping Container Lines Co. Ltd. 张铭文先生 (中海集装箱总会计师)Mr. Zhu Mai Jin, General Manager – China COSCO Shipping Tanker Company Limited 朱迈进先生 (中海油运总经理)Mr. Chih-Chien Hsu, Chairman – Courage Marine Group Chih Chien Hsu 先生 (Courage Marine 集团主席)Mr. John Su, Group President & CEO - Erasmus Shipinvest Group John Su 先生 (荷兰 Erasmus Shipinvest 集团总裁兼首席执行官)Mr. Xu Junfeng, General Manager – Sinochem Shipping 许俊峰 (上海中化船务公司总经理)Mr. Yang Xian Xiang, CEO - SITC International Holdings (SITC) 杨现祥先生 (海丰国际董事局副主席兼首席执行官) <p>A panel with major shipowners who will discuss the role of China and Chinese shipping in the global markets 本小组将探讨中国船东在全球航运市场上所起的作用</p>
5:50 PM – 6:00 PM	<p>CAPITAL LINK CHINA SHIPPING LEADERSHIP AWARD 中国航运论坛杰出领袖奖颁奖礼</p> <div></div> <p>Honoring 获奖者: Mr. Yang Xian Xiang, CEO – SITC International Holdings 杨现祥先生 (海丰国际董事局副主席兼首席执行官)</p>	
6:00 PM – 7:00 PM	<p>COCKTAIL RECEPTION 鸡尾酒</p>	
<p>PLEASE NOTE THAT THERE IS SIMULTANEOUS TRANSLATION FROM ENGLISH TO CHINESE 届时会有中英同声传译</p>		

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China Minsheng Investment Corp., Ltd. (CMI) is a leading international private investment group with 50 billion yuan in registered capital. CMI's focal business strategies include full-range financial licensing and industrial integration. CMI is dedicated to leading the investment of China's private capital and driving economic transition and upgrading.

Initiated by the All-China Federation of Industry and Commerce (ACFIC) and launched by 59 prestigious private enterprises, CMI was incorporated in Shanghai in May 2014. CMI's businesses encompass equity investment and management, commercial, financial and investment consultation, industrial investment and asset management. International expansion has long been CMI's important development direction. Currently, CMI has an established presence in Hong Kong, Singapore, and London. The formation of the Global Advisory Council in January 2015 further demonstrates CMI's commitment to this goal. Going forward, CMI will continue to expand its global influence.



Columbia Shipmanagement (CSM) was founded in Limassol, Cyprus, in 1978. Today, CSM is one of the largest independent ship management companies worldwide and one of the leading practitioners of global ship and crew management. Columbia's core ship management offices are located in Cyprus, Germany, Singapore and China, while two affiliated offices are located in Greece and Germany.

By creating an award-winning portfolio of services, CSM is able to offer clients bespoke and cost-effective solutions. Through its strategic network of owned crewing agencies located in Europe, Russia and Asia, Columbia has direct access to highly qualified and experienced sea-going personnel. Its 14,500+ employees, on land and at sea, form the foundation upon which Columbia Shipmanagement has built its range of services from technical, crew and commercial management, to new building supervision, consulting and cruise vessel services.

Its unique expertise and commitment to delivering quality of the highest level combine to ensure that clients of Columbia will always enjoy the finest ship management services and a trusted partner.



Singhai Marine Services was incorporated in Singapore in November 2004 followed closely by the establishment of our shanghai office in May 2005. We aim to be a strategic partner with "HEART!" (Honesty, Enthusiasm, Accountability, Responsibility and Trustworthiness) to international ship owners/managers by supping quality Chinese seafarers.

Since 2005, Singhai Marine Services has witnessed steady growth and strong positioning in the maritime industry. A Dalian branch office was set up in 2006 for the sole purpose of recruiting seafarers. In 2011, we established the Singapore (Nantong) international Maritime Institution with the Singapore Organization of Seamen (SOS) and the Nantong Shipping College to further enhance the systematic training of our seafarers. In 2012, Singhai Marine Services set up 2 representatives offices and one branch office; the AET representative office in Shanghai, the Cyprus representative office in Limassol and a Shenzhen branch office. The latest addition is the representative office in Myanmar, Yangon, with a clear strategic direction to widen the pool of seafarers we offer to international shipping owners/managers.

Your global, maritime legal advisor 你的全球海事法律顾问

With 150 marine lawyers based in key trading hubs around the globe, we are able to serve our clients' needs in all time-zones, at any time of day.

Our ship finance lawyers are not banking lawyers who do shipping, they are shipping lawyers who know finance and achieve robust solutions to the challenges facing our clients' businesses.

本所在全球各重要贸易枢纽配备150名海事律师，能够在随时随地为客户提供及时服务以满足其需求。

本所的船舶融资团队不是航运业内的银行业律师，而是了解融资的航运业律师，为客户寻求稳健创新的方法以解决其业务面临的挑战。

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DVB Bank SE, headquartered in Frankfurt/Main, Germany, is the leading specialist in the international transport finance business. The Bank offers integrated financing solutions and advisory services in respect of Shipping Finance, Aviation Finance, Offshore Finance and Land Transport Finance. DVB is present at all key international financial centres and transport hubs: at its Frankfurt/Main head office, as well as various European locations (Amsterdam, Athens, Hamburg, London, Oslo and Zurich), plus offices in the Americas (New York City and Curaçao) and in Asia (Singapore and Tokyo). DVB Bank SE is listed at the Frankfurt Stock Exchange (ISIN: DE0008045501).



Northern Shipping Funds ("Northern") is a leading alternative capital provider to the shipping and offshore oil service sectors.

Northern is an asset based investor with flexibility to invest in debt, equity and hybrid structures.

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Clyde & Co - With 45 offices and 2000 lawyers including 150 marine lawyers globally and in China, Clyde & Co is able to serve our clients' needs in all time-zones, at any time of day.

"Clyde & Co works hard to properly understand the industries that we work in. This is certainly true of our ship finance team. We are not banking lawyers who do shipping, we are shipping lawyers who know finance. The distinction is always important but particularly so in challenging economic times when clients are looking to their lawyers to help them find robust and often creative solutions to the challenges facing their business." The Clyde & Co Ship Finance Team.

The strength and depth of Clyde & Co's experience and expertise in ship finance, marine litigation, wet shipping, marine insurance, offshore oil and gas sector, as well as key strengths in areas of corporate law and tax, means we are perfectly positioned to assist clients on large-scale commercial shipping transactions.

No other international firm can match Clyde & Co's combined size of practice, in-depth industry knowledge, specialist sector expertise and global reach - adding up to an unrivalled collective offering to the maritime industry.

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Deutsche Bank

Deutsche Bank provides commercial and investment banking, retail banking, transaction banking and asset and wealth management products and services to corporations, governments, institutional investors, small and medium-sized businesses, and private individuals. Deutsche Bank is Germany's leading bank, with a strong position in Europe and a significant presence in the Americas and Asia Pacific.



EY is a global leader in assurance, tax, transaction and advisory services. The insights and quality services we deliver help build trust and confidence in the capital markets and in economies the world over. We develop outstanding leaders who team to deliver on our promises to all of our stakeholders. In so doing, we play a critical role in building a better working world for our people, for our clients and for our communities.



IHS Maritime & Trade - Increasing regulation of the energy and maritime industries is making it harder to structure strategic business decisions. Ship owners and investors have to become much better at understanding net asset values and the strengths and weaknesses of balance sheets, while commercial chartering departments need to master the art of risk management. The key to generating higher revenue and controlling costs is to know where the business is in the market cycle. IHS believes competitive advantage in an uncertain world is a function of data + analysis + insight;

a formula that has already been a game-changer for many industries.

IHS offers insight on freight rates in the short- and medium-term, enabling users to strengthen the balance sheet, gain tighter control of the business, and secure a stable platform in a volatile shipping market. Moreover, improved forecasting will gain the confidence of bankers and other investors, who provide the liquidity the industry depends upon.

NORTON ROSE FULBRIGHT

Norton Rose Fulbright is a global law firm. We provide the world's pre-eminent corporations and financial institutions with a full business law service. We have more than 3800 lawyers based in over 50 cities across Europe, the United States, Canada, Latin America, Asia, Australia, Africa, the Middle East and Central Asia. Our market-leading shipping practice supports our clients in the shipping industry wherever they are and wherever their issues arise.

Our knowledge encompasses shipping finance, mergers and acquisitions, competition and regulation, infrastructure, energy and shipping litigation. We advise on the full range of shipping and offshore matters, from complex tax lease structures to anti-competitive actions and ship building disputes.

We have worked with clients active in all areas of the shipping industry, including owners and operators, banks, trading houses, lessors, charterers, oil majors, ship builders and brokers. In keeping with the global nature of the shipping industry, we offer clients the benefit of a global platform with a long standing track record advising on cross-border matters.

ReedSmith

Reed Smith is a leading international law firm with nearly 1,800 lawyers in 27 offices throughout Europe, the Middle East, Asia and the United States.

Founded in 1877, the firm represents leading international businesses from FTSE 100 corporations to mid-market and



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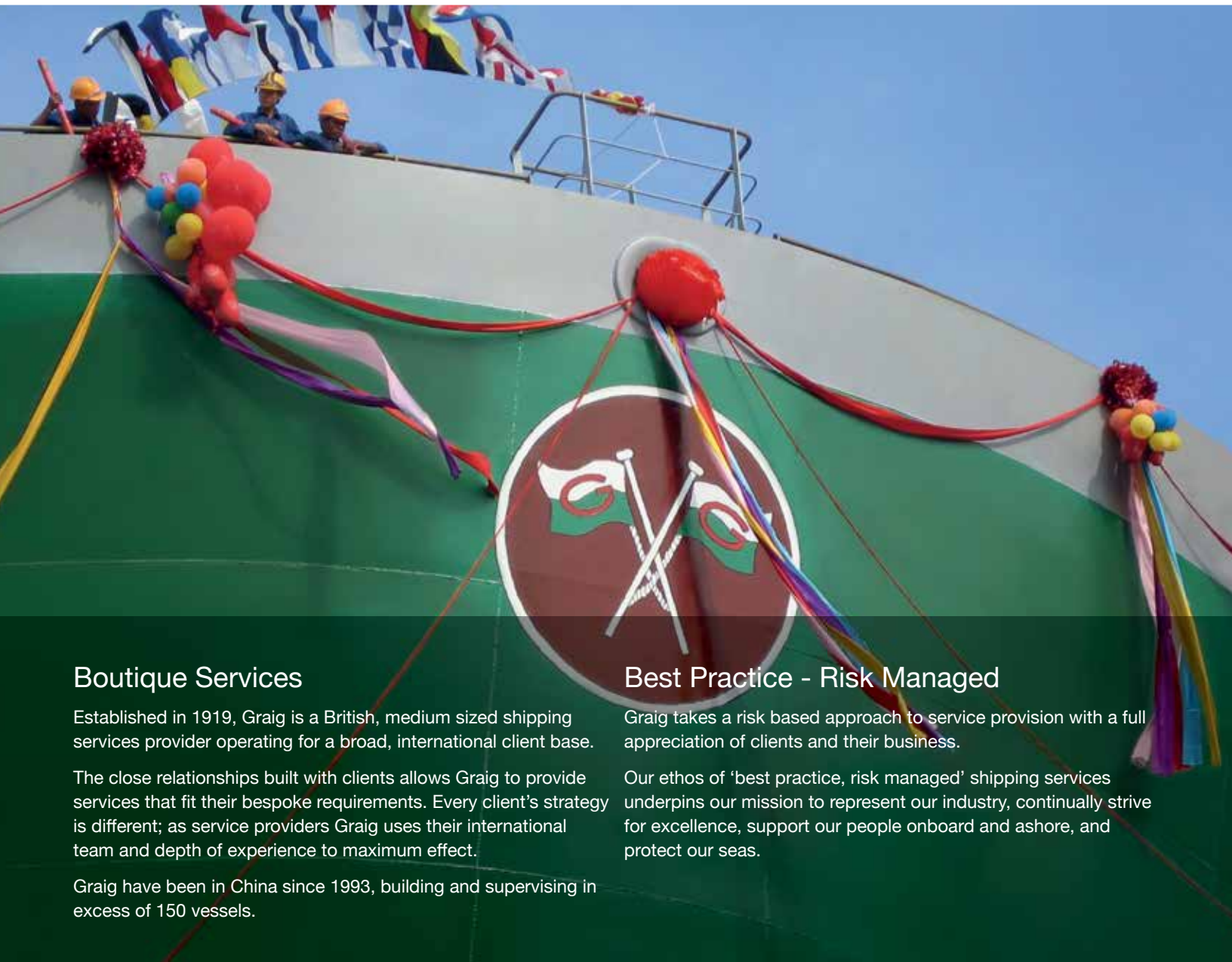
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Established in 1919, Graig is a British, medium sized shipping services provider operating for a broad, international client base.

The close relationships built with clients allows Graig to provide services that fit their bespoke requirements. Every client's strategy is different; as service providers Graig uses their international team and depth of experience to maximum effect.

Graig have been in China since 1993, building and supervising in excess of 150 vessels.

Best Practice - Risk Managed

Graig takes a risk based approach to service provision with a full appreciation of clients and their business.

Our ethos of 'best practice, risk managed' shipping services underpins our mission to represent our industry, continually strive for excellence, support our people onboard and ashore, and protect our seas.

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emerging enterprises. Its lawyers execute the full range of strategic, domestic and cross-border transactions, provide litigation and other dispute resolution services in multi-jurisdictional and high-stake matters and deliver regulatory counsel.

Reed Smith's Global Shipping Group, consisting of over 120 lawyers worldwide (including eight seafarers, of whom five are master mariners), is one of the largest and well regarded shipping and maritime practices, ranked as Band 1 by Chambers and Partners since 2013. The Group has an international clientele including banks, financial institutions, private equity firms, hedge funds, shipowners, charterers, ports, shipyards, maritime insurance providers and energy and trading companies. With dedicated offices in Singapore, Hong Kong, Shanghai, New York, Houston, London, Athens and Paris, Reed Smith is able to provide market leading advice on a single global platform.

The Shipping Group coordinates closely with the firm's worldwide Financial Industry Group, Private Equity, Corporate & Securities and Funds teams to advise on a full array of financings, investments and restructurings within the shipping and offshore industries. Our global platform, as well as our depth and scope of expertise, positions Reed Smith to provide an unmatched offering of services to our clients.

VedderPriceSM

Vedder Price is a thriving general-practice law firm with a proud tradition of maintaining long-term relationships with our clients, many of whom have been with us since our founding in 1952. With approximately 300 attorneys and growing, we serve clients of all sizes and in virtually all industries from our offices in Chicago, New York, Washington, DC, London, San Francisco and Los Angeles. You can expect practical, responsive, results-oriented, cost-effective service, delivered by a firm with a world-class reputation in key practice areas. Vedder Price's Maritime practice group provides full service to our international and domestic clients, advising on finance, corporate, tax, insolvency and other related matters in the maritime, offshore, ports and terminals sectors.



Recognised as the law firm that is trusted to deliver pragmatic, innovative solutions even when faced with the most complex of challenges, **Watson Farley & Williams ("WFW")** is a leading international law firm dedicated to client care, industry focus and investment in its people.

Working from offices in major financial centres in Europe, the Middle East, Asia and the USA, the firm's skilled legal experts deliver valued advice on a wide range of corporate and finance transactions and disputes.

WFW's teams across the world are dedicated experts with a reputation for developing candid relationships with clients, investing the time to understand the nuances and depths of their businesses and industry sectors.

The firm's lawyers generally work in small, partner-led teams where committed sector knowledge and experience consistently deliver pragmatic, commercially focused advice.

WFW's lawyers are integrated across legal disciplines and offices delivering consistently high levels of service on all matters, in each jurisdiction and in combination across borders.

Capital Link China Shipping Forum



Tuesday, May 10, 2016

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Combining leading technical and operational expertise, risk methodology and in-depth industry knowledge, we empower our customers' decisions and actions with trust and confidence. We continuously invest in research and collaborative innovation to provide customers and society with operational and technological foresight. With origins stretching back to 1864, DNV GL's reach today is global. Operating in more than 100 countries, our 15,000 professionals are dedicated to helping customers make the world safer, smarter and greener.



The Graig Group is broad-based international ship owning and shipping services group, developing unique ownership structure and providing newbuilding supervision, ship management and maritime consultancy services to global clients.

Each part of the Group delivers specialized services to support partners and clients with exactly the service they need. Graig had built, owned and managed ships since 1919.

Graig newbuilding has supervised the construction of over 150 vessels in Asia, developing innovative designs, securing yard options and sourcing finance.

The ship management service provides technical, crewing and commercial management for a mixed fleet of vessels on behalf of third party owners from around the globe.

The company also provides technical consultancy services to growing number of financial and governmental organizations, as well as private owner and other shipping interests.

Graig employs a global maritime workforce drawn from the UK, China, the Philippines, Vietnam, India and the Ukraine. It has offices in Cardiff, London, Shanghai and Manila. Graig Group staff bridge the gap between sea and shore, between east and west to bring the best in innovation, services and partnership to the global shipping industry



VesselsValue is the #1 valuation provider used by over 350 companies worldwide including leading banks, funds, shipowners, advisors, government regulators and more. The service provides instant, accurate and unbiased data that can be accessed from anywhere in the world, at any time.

In 1993 Richard Rivlin founded specialist S&P broker, Seasure Shipbroking. In 2008 he laid down the foundations of what was to become VesselsValue with development starting in 2009 and VV going live May 2011.

VV now has over 65 employees across 4 offices, London (HQ), Isle of Wight, Stoke and Singapore.
VV Services

The three core modules VV\$ (Value), VV+ (Search) and VV@ (Mapping) give you access to real time market valuations, ship search functionality, vessel tracking analytics and much more. VV currently covers Bulkers, Containers, LNG, LPG, Tankers, Small Dry and Offshore.

Latest developments include: Offshore coverage, VV@ mapping tools / analytics / data feeds, historical values, ownership and transactions back to 1992.



**Capital Link
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Tuesday, May 10, 2016
Shanghai, China



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Our integrated practice provides finance, restructuring and corporate legal services to the shipping industry on a global basis.

Reed Smith is a leading international law firm with offices throughout the United States, Europe, Asia and the Middle East. More than **100 maritime lawyers** make up our shipping practice, spread across offices in New York, Washington, D.C., Houston, London, Piraeus/Athens, Paris, Dubai/Abu Dhabi, Hong Kong and Singapore. By combining global coverage with extensive experience in shipping transactions and disputes, we are uniquely placed to support your business.

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Charles R. Weber Company, Inc. is one of the oldest and largest ship brokerage firms in the United States. Established in 1940, the company is an independent full-service shipbroker and marine consultant. With a long and well respected history in the ship brokerage industry to draw on we are constantly striving to better serve our marine clients and ensure that we are at the forefront of the ever changing global seaborne transportation industry.

Based in Greenwich, Connecticut, Charles R. Weber Company, Inc. offers a broad range of maritime brokerage and consulting services to international oil, marine, trading and financial clients worldwide.

In addition to our Greenwich headquarters, as of 2015 we have expanded our presence in the Americas market with the establishment of a Houston, TX, office. We believe that this office will further our worldwide coverage with an enhanced and strategic focus on the Houston and wider Texas energy market, from where the US' charterer and shipping base is increasingly located.

From tanker voyage charter, bare boat, and time charter to sale and purchase of all vessel types and projects in a multitude of marine sectors.

Charles R. Weber Company, Inc. with our broad and diverse global partnerships is able to develop marine transportation solutions, whatever their size or complexity, from conception to completion.



Eurochart S.A. is located in Athens, Greece. and was founded in 1997 by Mr. Aristides J. Pittas and his family, with the purpose of offering chartering services in the dry cargo Handy and Panamax sectors, for selected clientele both as commercial managers and chartering brokers.

Eurochart S.A. is a member of an international group with more than 150 years presence in shipping (Eurobulk, EuroSeas & Eurotrade).

The company's heritage derives from the continuation of the presence in shipping of the Pittas family, which started in the 1870's, and survived two world wars before

being expressed in partnerships with the Karoussis family in CHIOS NAVIGATION of London between 1960 - 1990, and with Petros Pappas in OCEANBULK MARITIME S.A. between 1991 - 1994.

Eurochart S.A. currently offers services in dry chartering and S&P sectors. We strive to provide our customers with safe, reliable and punctual services at competitive prices, using time-chartered as well as owned tonnage. Today our company handles a large number of exclusive ships & cargoes which are handled from our offices in Athens.

With the incorporation of the Sale & Purchase department, which has recently expanded with the presence of a Far East office in Shanghai, the company expanded its activities in a developing market with a view of providing a more complete service to its customers.

In this respect Eurochart's knowledge and experience of the major shipping market gives us access to major international sources for our individual internal and external high demanding clients.

The company has managed to conclude business for its principals, both as Owners and Charterers/Traders, on long term charters, C.O.A.'s as well as spot /tramp chartering and S&P activities.



Idwal Marine assists banks, financial institutions, shipowners, flag states, insurers, private equity groups and ship brokers across the globe by consulting on and managing the in-service risks of shipping portfolios, as well as providing due diligence, technical advice and quick turnaround pre-purchase inspections. Working closely with marine investors and stakeholders we have developed a range of expert independent consultancy services to help mitigate the risk of your marine investments.

We have a truly global team of over 100 shipping professionals, engineers, master mariners and surveyors operating from key strategic locations worldwide providing quick, efficient and independent services including:

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- Dry-dock and lay-up services
- Evaluating the performance of technical managers
- Assisting with distressed assets and shipping exit strategies



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Marine Plus was established in 1988 as a provider of high quality technical services to the Greek Shipping Industry. Today, with over 25 years of experience, Marine Plus can effectively provide almost any technical support required by vessels trading in the Far East, ranging from dry dockings, conversions, new building contracting/supervision, minor voyage or port repairs, supply of spares, supplies and provisions, inspections and more.



Optima Chartering (the company's maiden name) was incorporated in 1981 by Mr. Antony Roussos and Mr. Kostas Deinopoulos and since the first day of its establishment has gradually grown into one of the largest chartering companies in the Piraeus market.

With the establishment of the Sale & Purchase Department in 1996, the company expanded its activities in a developing market, so as to meet with the requirements of our Clients, who have been for a long time demanding complete and thorough services on every aspect of their shipping activities.

In January 2005, after achieving to become one of the biggest Shipbroking Companies in Europe and after working many years with both European and International Shipping Markets, Optima decided to broaden its horizons and proceed with establishing Offices in Far East, starting from Shanghai, China, which was at that time the forthcoming Shipping Centre in Asia. Such expansion marked the development of Optima's activities in Newbuilding Projects and the cooperation with many significant Shipyards in the Region of China.

In September 2005 a new powerful team of young brokers has created the Tanker Chartering Department, with purpose to provide quality services in the market of Tankers.

After Shanghai Office started its business with the best possible auspices, Optima started aiming the Middle East Market, which was already familiar all these years for our Chartering Brokers. On November 2006 the Dubai Office was established which competed with the local market and within one year worked its way to the top, appointing Middle East as one of the most crucial Shipping Centers in the world.

Optima pursued its belief: "Unite the shipping centers through local knowledge". South America was the target on 2008 and Optima's Office in Brazil, and in particular in Rio de Janeiro became a fact, followed by the Singapore Office in September 2010.

Personal efforts, original ideas and respect for our Clients are some of the key elements that have helped us establish excellence in performance. Optima was created in order to reflect the widest scope of activities which the company is now involved in.

All these years, Optima provides the highest level of service to its clients, supported by a highly qualified and highly motivated personnel. The Company's employees work constantly together to offer immediate, direct and complete services, through an integrated system of information technology. Optima was able to build up a team spirit, necessary to handle complex problems, improve the effectiveness and promote the best possible level of service and performance, which has been the stepping stone of the company's rise into the Pioneer within the Greek Shipbroking Companies and one of the leading chartering companies in the world.



P&P Marine Consultants, Inc., was established in Greece, in 1977, in order to serve as the technical arm and advisor and to provide technical services to the Maritime industry. Since then the company has expanded and now offers its qualitative services to Ship Owners, Underwriters, Financial Institutions and other clients.

P&P Marine Consultants has more than 30 years of experience in the maritime industry and has established a proven record as Maritime Consultants, New Building and Ship Construction Supervisors, Surveyors and Claim Handlers. Our team of Experts guarantees top quality, efficiency and immediate results, on a wide spectrum of services in consulting, surveys, claims, ship repairs, salvage and shipbuilding.

The global presence of P&P Marine Consultants Inc. assures the best services to our customers through its worldwide network. Our presence in Europe, America (US), Africa (South Africa) and Asia (China) has positioned us at the forefront of the marine industry.

Our client's interests always come first. With 70% of our clients submitting difficult cases for handling, our success depends crucially on our ability to serve our clients in the most efficient way.

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With over 30 years' experience and consistent top tier rankings in legal directories, our clients continue to trust us to help them pursue opportunities and meet challenges in today's shipping and offshore sector.

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Madeline Leong, Partner & Office Head Hong Kong

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Mr. Mario Béhé
Global Head of Ship & Offshore Drilling Finance
Credit Suisse AG

Mario Béhé joined Credit Suisse in 1984. Since that time, he has held various management positions and led a number of projects.

In January 2012, he opened the Ship Finance department in Singapore and strengthened Credit Suisse Ship Finance's presence in Asia, with a focus on the Singapore market.

On January 1, 2016, Mario returned to Zurich to assume additional responsibility for Global Offshore Drilling Finance. As Head of Ship Finance/Offshore Drilling, he has a team of around 25 employees who handle our ship and offshore financing activities in Asia Pacific, Central & Northern Europe and the Americas. Mario graduated from the Swiss Banking School.



Mr. Nicolas Bornozis
President and CEO
Capital Link, Inc.

Since 1996 Mr. Nicolas Bornozis is the founder, President and CEO of Capital Link, Inc., an international investor relations and financial advisory group. It assists listed companies and capital markets related organizations to develop and maintain access to European and North American investors. Capital Link has offices in New York, London and Athens and is a leader in investor relations for listed shipping companies, U.S. Closed-End Funds and ETFs and international companies accessing the U.S. and European markets.

He also established and managed, Alexander Capital, L.P, a US broker-dealer firm, which developed brokerage and investment banking business in North America with the Greek, Egyptian and Russian markets. Sold the company at the end of 2003 to a group of US investors representing Russian interests. Between 1998 and 2002, he also established and managed Alexander Asset Management, Inc. which handled portfolios invested in the Greek and European equity markets.

Prior to Capital Link (1988-1995), he served as President and CEO of CCF International Finance Corp. (CCF IFC), the US broker/dealer subsidiary of Credit Commercial de France, now part of HSBC, and worked at the International Department of Bankers Trust Company in New York (1982-1984) and then at the Commercial Banking operation of CCF in New York (1985-1987) focusing on the financing of Wall Street firms and shipping.

He holds an MBA from Harvard Business School (1982) and a Law Degree from the University of Athens (1979), in Greece with specialization in commercial and corporate law and is a graduate of Athens College in Greece.

For a period of twelve years he was a Visiting Lecturer on International Banking and Finance at the City University Business School (Department for Shipping Trade and Finance) in London, United Kingdom. Also, he served as Chairman of the Investment Management Committee of the Harvard Business School Club in New York.



Mr. Philip Clausius
Founder and Managing Partner
Transport Capital Pte. Ltd.

Philip is our Founder and Managing Partner. Prior to founding Transport Capital he was Co-Founder & CEO of the FSL Group, a Singapore-based provider of leasing services to the international shipping industry. During his tenure at FSL from start-up in 2003 until mid-2013 he oversaw the acquisition, financing and deployment of approximately US\$1 billion in maritime assets. He was also the driving force behind the highly successful IPO of FSL Trust in March 2007 which raised about US\$330 million in equity proceeds in a globally marketed offering culminating in FSL Trust listing on the SGX Mainboard.

In the context of client investment management and advisory mandates Philip currently serves as Director and CEO of NASDAQ OMX Copenhagen listed Nordic Shipholding as well as Non-Executive Director of BW Pacific. In addition Philip is an Independent Non-Executive Director of ASX listed Wellard, a non-executive Director of Bengal Tiger Line, a Director of the Standard Club and Standard Asia, as well as Deputy Chairman of the Singapore War Risks Mutual. Philip is also a Member of the Advisory Panel of the Singapore Maritime Foundation.

Mr. Christopher Conway
Managing Director, Global Head of Shipping & Offshore for Export Agency Finance
Citi

Christopher Conway is the Regional Portfolio Head for Global Industrials (GIG) in EMEA. He is also the Global Portfolio Head for the Shipping, Logistics and Offshore Industries.

Prior to joining Citi, he spent 5 years with a boutique investment bank, as a lender in the Shipping Industry covering Greece and Scandinavia. While at Citi, he has held a number of coverage roles in both shipping and industrial sectors and led the privatization financing for the UK ports and ferry business. From 1986 to 1996, he worked in New York in a restructuring role for both general corporates and real estate. His return to Europe included a 5 year spell in Poland as Head of Risk for the Corporate Bank. Chris returned to New York for a 2 year stint helping build a mid-cap business, before returning to the UK to take up his current role. He has been the Global Head of Shipping & Logistics since the end of 2010.



Ms. Han Deng
Senior Associate
Reed Smith

Han specializes in cross-border and domestic shipping finance. Han has experience representing major financial institutions, owners, lessors and operators in connection with debt finance transactions, including syndicated and bi-lateral secured loan facilities, ECA backed loan facilities, leasing, work-outs, debt restructurings and related collateral exercises.

Han also has experience representing equity investors and other

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parties in cross-border and domestic corporate and commercial transactions involving shipping, including joint ventures, vessel sale and purchase, vessel construction programs, and other similar transactions, often involving New York, Delaware, Vanuatu, Liberian and Marshall Islands legal advice.

Prior to joining Reed Smith in April 2016, Han worked at the Asset Finance Group in the New York office of Watson Farley & Williams LLP for 6 years and interned with Phelps Dunbar LLP in New Orleans and Ince & Co in Shanghai. Han is fluent in English and Mandarin Chinese.

Education:

- 2014: Tulane University, Doctor of Juridical Science
- 2006: Tulane University, Master of Laws
- 2005: Dalian Maritime University, Bachelor of Laws



Mr. Sean Durkin
President
Northern Fund Management America, LLC

Mr. Durkin organized the startup of Northern Shipping Funds in 2008 and its predecessor NFC in 1999. Concurrently with his position at NFC, Mr. Durkin was CFO of Northern Navigation International Ltd (a founder/sponsor of NFC). From 1987-1997, Mr. Durkin held senior positions at United Waste Management, Inc. and Ernst and Young. Mr. Durkin has a BS in Accounting from Villanova University.



Mr. Andreas Hadjipetrou
Managing Director
Columbia Shipmanagement Ltd

Andreas Hadjipetrou is the Managing Director of Columbia Shipmanagement Ltd, with 20 years of experience within the organisation. He has held various positions within the Cyprus office, as well as spending 7 years in Columbia's Hamburg office as Finance Director.

Mr. Hadjipetrou has recently been appointed the Group Director of Commercial and Business Development as a member of Columbia's Management Board. He also sits on the Board of Directors of:

- Tsakos Columbia Shipmanagement (TCM), Athens;
- Cyprus Shipping Chamber (CSC);
- Cyprus Marine Environment Protection Association (CYMEPA);
- Asia Marine Philippines.

Mr. Hadjipetrou holds a BSc in Economics from the University College London and a Master of Business Administration in Total Quality Management from the University of Leicester.



Ms. Amy He
Vice President
CM International Financial Leasing Corp., Ltd.

Ms. HE's previous positions include: General Manager of the Aviation Leasing Department, and then Executive

Vice President of the Shipping Leasing Department of Minsheng Financial Leasing Co., Ltd. Before joining Minsheng Leasing, Ms. HE was the Deputy Director of Africa Office of Preferential Loan Department in The Export-Import Bank of China.

Ms. HE has abundant experience and expertise in financing, she achieved good reputations and recognition in Chinese Leasing industry.



Ms. He Xin
Deputy Director of Transport Finance Department
China EXIM Bank

Ms. Xin HE(Sara), Deputy Director of Transport Finance Department, China EXIM Bank Shanghai Branch, mainly engaged in the Shipping Export Sellers' Credit (the building, repair and export of ships, the modification of foreign ships, the production of key ship equipment's, and the development of relevant technologies) as well as the ship owner's buy's credit. Formerly worked at Concessional Loan Department at China EXIM Bank Headquarter. Characteristic: efficient and decisive.



Mr. Chih-Chien Hsu
Chairman
Courage Marine Group

Chairman, Eddie Steamship Co. Ltd., founded in Shanghai in 1927 and now based in Taipei. Through its 89 years history the company has operated general cargo ships and tankers but has mainly been an operator of bulk carriers from handysize up to capesize.

Founding Chairman of Courage Marine Group Ltd. of Hong Kong, which owns and operates bulk carriers, and which listed on the Singapore Stock Exchange in 2005 and did a second listing in the Hong Kong Stock Exchange in 2011.

He has served on the board of directors of China Shipbuilding Corp. (Kaohsiung), China Corp. Register of Shipping (Taipei), North of England P&I Assoc. and American Steamship P&I Assoc. He has also served on the Asia-Pacific technical committees of Bureau Veritas, ABS and GL.



Mr. Rey Huang
Assistant General Manager
Financial Market
Minsheng Financial Leasing Co., Ltd

Mr. Huang is the Assistant General Manager of Financial Market Department, Minsheng Financial Leasing. He is currently responsible for MSFL's offshore funding business including aviation, shipping and capital market.

Mr. Huang joined Minsheng Financial Leasing in Sept 2013 from ICBC Leasing where he worked for more than three years.

Mr. Huang holds a Master (honor) degree in Quantitative Finance from University of Sydney and a bachelor degree in Financial Engineering in Xiamen University.



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Mr. Huang You Fang
President, Shanghai Maritime University
President, China Institute of Navigation

Doctor of Engineering, professor, doctoral supervisor, incumbent president of Shanghai Maritime University. Huang You Fang, male, Han People, born in June, 1959, is entitled with the Doctor of Engineering, professor, doctoral supervisor and incumbent president of Shanghai Maritime University. In 1989, Mr. Huang came to Shanghai Maritime Academy to teach. From 1993 to 1999, Mr. Huang was successively appointed as deputy director of the department, deputy director of personnel department and assistant to the president of Shanghai Maritime Academy. In 1999, Mr. Huang was appointed as vice president of Shanghai Maritime Academy and vice president of Shanghai Maritime University in 2004. In December, 2011, Mr. Huang was appointed as president of Shanghai Maritime University and at the same time, President Huang enjoys many titles, such as Chairman of Education Committee of Logistics Majoring of Institution of Higher Learning of Ministry of Education, Director of Technology Engineering Center of Container Supply Chain of Ministry of Education, Discipline (including Traffic and Transportation Engineering, Naval Architecture and Ocean Engineering, Aeronautical and Astronautical Science and Technology) Council Convener of the 4th Disciplinary Council of Shanghai Degree Committee, Director of Research Center of Shanghai Shipping Logistics Information Engineering Technology, Vice President of China Federation of Logistics and Purchasing, Vice President of China Society of Logistics, Special International Consultant of International Trade Center, Executive Director of China Association of Ports, etc.



Mr. Peter Illingworth
Managing Director and Head of Shipping Asia
Deutsche Bank AG

Peter Illingworth is the Managing Director and Head of Shipping Asia for Deutsche Bank AG, based in the Singapore office. He is responsible for Deutsche's Shipping Industry corporate and investment banking franchise throughout Asia Pacific and the Middle East.

He has more than 25 years experiences in banking, mostly specialized in shipping finance. He started his career with ANZ Investment Bank in 1986 before moving to Kleinwort Benson and then Long Term Credit Bank of Japan (LTCB), where he was the Head of Shipping Finance. He then joined DVB Bank in 1998 following its acquisition of the LTCB Transportation business. He held a series of senior roles at DVB including Head of Shipping, Head of Risk Management and Managing Director Crude and LNG. He joined Deutsche Bank in August 2014.

He is a regular speaker at conferences for Marine Money and Lloyds/Informa and is a co-author of the Euromoney Book "Shipping Finance" and holds a Master's degree from Pembroke College, Cambridge University.



Mr. David Johnson
Partner
Norton Rose Fulbright

David Johnson is a corporate partner based in Hong Kong. David's practice involves a variety of capital markets, corporate and finance transactions. He represents corporate and sovereign issuers and underwriters in debt, equity and equity linked capital markets transactions and in other corporate transactions, including tender and exchange offers, reorganizations, acquisitions and privatizations. He also advises clients on corporate governance and compliance issues. He recently represented ICBC in connection with the offering by Hai Jiao 1400 Limited of its US\$200 million secured notes due 2025 guaranteed by The Export Import Bank of Korea.

David began his career in 1990 in New York and has been based in Asia since 1994 during which time he has advised on transactions involving clients located in fourteen countries across the Asia-Pacific region.



Mr. Rahul Kapoor
Director
Drewry

Rahul Kapoor is a Director at Drewry leading Drewry Maritime Equity Research, Drewry's venture providing independent investment advice for institutional investors. Rahul also actively participates in Drewry's maritime advisory business undertaking consultancy assignments. He is currently based in Singapore. Rahul brings over 13 years of rich experience from the shipping and financial markets. He has previously worked with Lehman Brothers, Nomura and RS Platou Markets in Singapore, as the lead analyst covering globally listed companies in shipping. Apart from core focus on equity research for maritime transport sectors, he has been also involved in capital raising and IPO process within the maritime sector. His coverage has spanned multiple geographies with companies and maritime sectors covered across US, Europe and Asia.

Rahul is regularly interviewed by the media on developments in the maritime sector and is widely quoted in both the industry and financial press. Rahul has a Masters in Finance and a degree in Marine Engineering. Rahul has also served as a marine engineer in the merchant navy in the early phase of his career.

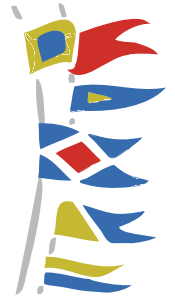


Mr. Ji Woon Kim
Shareholder
Vedder Price

Ji Woon Kim is a Shareholder in the New York office of Vedder Price and a member of the firm's Global Transportation Finance team. Mr. Kim represents and advises international and domestic lenders, export-credit agencies, borrowers, lessors, lessees, operators, charterers,

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trustees and others in a variety of maritime and maritime finance transactions, as well as other transportation finance matters, including transactions structured as cross-border leveraged leases, mortgage financings, warehouses, revolving credit facilities, export-credit-agency-supported financings, bareboat charter financings, operating lease financings, sale and leasebacks and capital markets transactions involving vessels and other marine assets.

Mr. Kim obtained his B.A. from the University of Chicago and his J.D. from the University Of Illinois College Of Law.



Mr. Nils-Kristian Kovdal
Executive Director Shipping Finance
and Regional head of Greater China and
Hong Kong
Standard Chartered Bank

Nils Kristian Kovdal joined Standard Chartered Bank in 2010 as part of a team brought in to establish the ship leasing business for the Bank. He spent 5 and a half years in Singapore, originating, structuring and executing leasing and debt solutions for the Bank's clients globally before moving to Hong Kong to take up regional responsibility for the Bank's ship finance activities (debt and leasing) in GC and HK.

Prior to joining Standard Chartered Bank, Nils worked as a relationship manager/investment manager for DVB Bank in London focusing on both equity and debt products for DVB's European and Middle Eastern Clients. Nils also worked as a solicitor for UK Law Firm Stephenson Harwood gaining invaluable experience on legal matters related to ship finance and S&P.

He has also worked for the International Organization of Independent Tanker Owners ("INTERTANKO") in London/Oslo and served as an officer in the Royal Norwegian Navy.

In addition to his legal qualification from the UK, he holds a BSc (Hons) in Maritime Business and Management from LJMU in the UK.



Ms. Monika Krogulska
Head SE Asia and China
VesselsValue

Monika Krogulska spearheads VesselsValue's activities in South East Asia and China and in 2016 she established a Representative Office for VesselsValue in Singapore.

Monika has close to 20 years' experience in the shipping industry. Prior to joining VesselsValue she worked for a leading US based shipping consultant, providing portfolio management and risk evaluation services to the shipping finance sector. Before that she worked for a number of shipping banks in Europe in commercial roles, as well as for a ship owner in London.

Monika holds an MBA from Nanyang Business School/ MIT Sloan School of Management.



Mr. Chih Keong Kwek
Senior Vice President & Head of
Shipping, Offshore and Oil Services
Nordea Bank

CK is Senior Vice President and Head of Shipping, Offshore and Oil Services – Asia at Nordea Bank in Singapore.

Prior to joining Nordea, CK held several positions within Transportation Finance of Fortis Bank in Singapore and Hong Kong and was Head of Transportation Finance Asia before joining Nordea Bank. In a banking career spanning over 20 years, CK had also spent several years with the Credit Capital Markets Group of CIBC World Markets and the Debt Capital Markets Group of ING Barings.

CK has a BBA from National University of Singapore and a MBA from NYU Leonard N. Stern School of Business, and has been a guest lecturer at Dalian Maritime University, China since 2008.



Mr. David Lan
Managing Director
ICBC

Mr. David Lan has served as Managing Director of ICBC Global Shipping and Offshore Finance Team since January, 2016.

He joined and served as product manager of ICBC Shipping Finance Team since July 2005.

He obtained a Master's degree in Business Administration from School of Economics and Management of Tsinghua University.



Mr. Keng Mun Lee
Head of Shipping Asia
HSH Nordbank AG

Mr. Keng Mun is the Head of Shipping Asia in HSH Nordbank AG. He has a wealth of experience in providing financial and advisory services to the transport industry particularly in shipping and maritime-related finance. He is supported by a team of experienced relationship bankers (in Singapore and Hong Kong).

Before his current appointment, he was the Head of Transport & Logistics in a local bank. During his years there, he championed shipping, aviation, ports and logistics businesses. Prior to that, he spent many years as a senior relationship manager in a foreign shipping bank covering clients in the Asia Pacific region.

He takes a passionate interest and plays an active role in the shipping community. He sits on the Council of the Singapore Shipping Association and is also on the Board of the Singapore Maritime Foundation.

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Ms. Madeline Leong
Partner, Asset Finance
Hong Kong
Watson Farley & Williams

Madeline Leong has over 20 years' experience practicing law on an international basis – in South East Asia, North Asia and Europe. Her practice focuses on asset, project and structured financings and corporate and commercial transactions.

She has acted for most of the leading banks and financial institutions and major transportation, logistics and shipping companies, and has particular experience in the transportation, natural resources and energy sectors as well as debt restructuring, work-out and enforcement work.

Recognized by Asia Pacific Legal 500 as possessing “mastery of the subject” of asset finance, a “star” who is “responsive, precise and knowledgeable” in banking and finance and an “intelligent, practical advisor” in the area of debt restructuring and insolvency.



Mr. Simon Liu
Managing Director of the Shipping
Leasing Department
CM International Financial Leasing Co., Ltd

刘华 先生 中民国际融资租赁股份有限公司 船舶租赁部总经理

Mr. LIU Hua (Simon), Managing Director of the Shipping leasing Department of CM International Financial Leasing Co., Ltd.

曾任民生金融租赁股份有限公司船舶租赁事业部首席产品官、资金中心总经理、商船海工中心副总经理，中国出口信用保险公司租赁保险处处长、理赔追偿处处长，江苏省泰州电视台栏目制片人。

Simon's previous positions include: Deputy General Manager of Merchant Ships Center, then General Manager of Fund Center, and then Chief Product Officer, all when he worked at the Shipping Leasing Department of Minsheng Financial Leasing Co., Ltd.

Before joining Minsheng Financial Leasing, Simon was in position of the Head of Claim Settlement and Recovery Office, then the Head of Lease Insurance Office in China Export & Credit Insurance Corporation (Sino Sure). In addition, Simon was one of the Program Producers of Taizhou TV Station in Jiangsu Province.

刘华先生具有丰富的国际金融、海外投资、境外租赁等金融领域的管理经验，对国家政策、方针有较为深入的理解和掌握，同时具有丰富的团队管理经验。

Simon has abundant experiences in international financing, overseas investment, overseas leasing and other financial segments, and he also has in-depth understanding towards national policies in relation to financing and leasing. Meanwhile, Simon also has rich team management experience.



Ms. Tina Liu
China Country Manager
Drewry

Tina, Ph.D., leads Drewry China operation. She joined Drewry in 2010 and has worked in Drewry London and Singapore office prior to Shanghai. With Drewry, she has focused on various port / shipping market appraisals and due diligence, company strategy development. She holds a Ph.D. degree in Transport Studies and Applied Econometrics at University College London. She has her first degree in Transport Engineering from Beijing University of Technologies.



Mr. George P. Los
Senior Market Analyst
Charles R. Weber

George Los is the Senior Market Analyst at the Charles R. Weber Company, one of the US' oldest and largest ship brokerages and marine consultants, where he heads the tanker research desk providing clients with trading and project investment advice. He has previous experience as a vessel sale and purchase manager for a privately-held dry bulk ship management company in New York and has represented globally listed shipping companies as an investor relations advisor at Capital Link in New York. Mr. Los is regularly quoted by industry and financial media as an expert on international tanker markets and presents frequently at maritime and commodities conferences. He completed an MSc course in Shipping, Trade and Finance at Cass Business School, City University London and studied History and International Relations at the American University in Washington, DC.



Mr. Wing Tat Pan
Associate
Reed Smith

Tat qualified as a solicitor in Hong Kong in 2009. He specializes in general banking, ship financing, and other non-contentious shipping transactions.

Tat has involved in various ship sale and purchase (including offshore and other vessels), ship and container leasing (including operating lease and financial lease) transactions. Tat has also acted for various PRC banks, financial institutions and companies in various pre-IPO financing, cross-border financing, syndicated and bilateral loan financings.

Tat is fluent in English, Mandarin and Cantonese, and passed the PRC National Judicial Examination in 2013.



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Mr. Jan Olaf Probst
Director Business Development -
Executive Vice President
DNV GL

Jan Olaf Probst has study Naval Architect on the Hamburg University. At present he is holding the position as Director Business Development - Executive Vice President at DNV GL. In this function he is responsible for the strategic development of all ship types according to the trend of the market. Activating the research in the respectively direction and guiding the technical sales support world-wide for DNV GL is a further function of the present position.

Up to Spring 2012 he has been the Executive Vice President of the Newbuilding Division and responsible for the verification of all vessels at legacy GL in the field of hull structures and ship safety; this includes beside the Head Office departments in Germany, the local plan approval offices situated in China, South Korea and Singapore which had been built up under his supervision. The legacy GL Rule development and programming had been a further major part under his leadership.

Jan-Olaf Probst was closely involved with the evolution of Container Ship building in Korea and China from Feeder Container Ship up to the largest Container Ships of today which has been guided by him.



Mr. Aaron Sen
Managing Director, Head of Ship Finance
Asia Pacific and Deputy Global Head of
Ship Finance
NORD/LB

Aaron Sen, Managing Director, Head of Ship Finance Asia Pacific and Deputy Global Head of Ship Finance, NORD/LB. Aaron is heading the Singapore based Ship Finance activities of NORD/LB and in addition functions as deputy for NORD/LB's global ship finance franchise. His 19 years of banking and finance experience includes a broad range of commercial and investment banking knowhow with particular emphasis on mid to large cap corporates and the shipping sector as well as debt capital market products.

Prior to his current position in Singapore, Aaron headed NORD/LB's ship finance team in Hamburg, Germany. Prior to that Aaron served as Director and Senior Banker at Crédit Agricole CIB and was instrumental in building up their Ship Finance franchise in Germany. He has been working as a relationship manager for Dresdner Kleinwort and covered German and international shipping clients as well as mid to large cap corporates. Before that he was active on the debt capital markets side as a product manager/VP for Dresdner Kleinwort in Frankfurt A.M. and structured ABS transactions.

Aaron started his career with Euler Hermes in Hamburg as key account manager and student apprentice and holds a BA in Business Administration from the Hamburg School of Business Administration, a post-graduate certificate in Ship Finance from the Frankfurt School of Finance & Management as well as a highly commended MBA degree from ESSEC Business School.



Mr. Jonathan Silver
Partner and head of shipping for North
Asia
Norton Rose Fulbright

Jonathan Silver is a ship finance partner based in Hong Kong where he is head of shipping for North Asia. His areas of focus include shipping (advising owners and banks on shipbuilding contracts, performance guarantees, refund guarantees and general shipping-related disputes), asset and lease-based financing (yellow goods, shipping and aviation) and project financing (shipping, export credit, structured trade and commodity finance, pre-export finance, borrowing-base finance, trade finance, oil and gas).

Jonathan has advising the shipping industry since 2003 and speaks fluent Mandarin.



Mr. Joachim Skorge
Head of Investment Banking
DNB Bank ASA

Mr. Joachim J. Skorge is the Head of DNB's Investment Banking team in Singapore. The team, which covers the entire Asian region and focuses on the shipping, offshore and energy industries, was established early in 2007 and has completed numerous M&A and capital markets transactions. Mr. Skorge has spent eighteen years in Investment Banking and joined DNB's Singapore office from the bank's New York office where he project managed several notable M&A and capital markets transactions in the maritime industry.



Mr. Erik Strømsø
Head & Managing Partner
Pareto Securities Asia

Erik currently heads up Pareto Securities' activities in Asia as Managing Partner for the Singapore Office. Pareto's focus in the region is primarily within E&P, offshore and shipping, where it offers a full range of investment banking services. Before relocating to Singapore, Erik was a partner at Pareto Securities' main office in Norway, where he focused on offshore and shipping, across various disciplines, such as bond financing, equity private placements and M&A. Prior to his time at corporate finance, Erik worked within Equity Research, focusing on offshore, drilling and oil services. Erik has a MSc. in International Management from the London School of Economics.

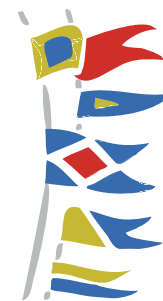


Mr. John Su
President and CEO
Erasmus Shipinvest Group

Mr. Su is the Founder, President and CEO of Erasmus Shipinvest Group companies, managing an established dry-bulk fleet of modern Panamax/Kamsarmax/Ultramax ships, which are always fixed on long-term employment serving the world's leading Commodities Majors/Traders type of Charterers.

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Mr. Su has nearly 20-year extensive experience in ship-owning, operating and investment fields of dry bulk and container shipping industries throughout Asia and Europe.

Mr. Su is a frequent speaker and session chairman to a few international shipping conferences, like Mare Forum, Marine Money, Global Grain, Tradewinds, Lloyd's List forum, and Capital Link etc.

Mr. Su is a member of China Classification Society (CCS) Mediterranean Committee.

Mr. Su graduated from Dalian Maritime University of China with Bachelor degree in Maritime Law and International Shipping Management, and has a Master degree of Maritime Economics from Erasmus University Rotterdam, the Netherlands. He is an Executive MBA candidate of IMD Business School of Switzerland. He speaks fluently Chinese, English and French.

and maritime transactional matters. He represents companies, commercial lenders and investors in international financings, M&A and other corporate transactions across multiple industries and involving a broad range of corporate finance and investment issues, including senior and subordinated debt financings, asset-based lending transactions, and private equity investments.

Conor also has significant experience in representing owners and operators of vessels and other maritime and offshore interests, primarily in regards to ship sale and purchase, finance and shipbuilding contracts; international and U.S.-specific regulatory compliance; offshore drilling contracts and regulatory matters; international sanctions regimes; pollution incident response and criminal prosecutions; and vessel charters and contracts of affreightment.

Conor is admitted to the Maryland and District of Columbia bars in the United States, England & Wales, Hong Kong and the Republic of the Marshall Islands.



Mr. James Tong
Head of Global Shipping & Logistics
Asia Pacific and Japan
Citi

James Tong heads the regional shipping team in Asia responsible for the Marine Transportation and logistics sector in Asia Pacific and Japan. He has a rich and solid global banking experience of more than 18 years of which 15 years are specialized in the marine shipping sector. He has raised more than US\$10billion of various form of capitals across almost all shipping subsectors including containerized shipping, dry and wet bulk, car carrier and cruise ship, LPG & LNG gas carrier and offshore.

James holds a Bachelor of Commerce degree from the University of New South Wales in Australia majoring in Accounting and Finance.



Mr. Christos Tsakonas
Regional Head of Asia
Shipping, Offshore & Logistics
DNB Bank ASA

Christos Tsakonas is Regional Head of Asia for Shipping, Offshore and Logistics for DNB Bank ASA. Prior to that he held the position of Head of Greek Shipping for DNB and was in charge of the bank's Greek office for 6 years. Before joining DNB he was working for JPMorgan Chase Bank in London for 10 years where he held positions in the Special Situations and Restructuring Groups as well the Corporate Finance team focusing on Transportation and Media & Telecommunications. He also worked as a Teaching Associate at the London School of Economics and a Research Associate at STICERD. Christos Tsakonas holds a BSc and MSc in Economics from the London School of Economics.



Mr. Conor Warde
Partner, Hong Kong
Clyde & Co.

Conor has a diverse practice advising clients on transactional, corporate, regulatory and policy matters with particular experience in ship finance



Mr. Hugh Williams
Chairman, & CEO
Graig Shipping Plc

Hugh Williams is the Chairman and CEO of Graig Shipping Plc and its subsidiaries Graig Ship Management Ltd, Graig Investments Ltd, Graig Chartering Ltd and Graig China Ltd. He was born in 1960 and was appointed Chief Executive of Graig Shipping Plc in 1993. He holds the role of Deputy Chairman of The Strike Club and is a member of the committee of Det Norske Veritas and the UK Institute of Directors. Hugh is also a Director of the UK Chamber of Shipping.

He holds an MBA from Henley and is a B.Sc. Hons, Geology.

As Chairman of the Graig Group, Hugh is responsible for group strategy and is leader of the ship management team. Graig is a broad-based international and shipping services group, developing unique ownership structures and providing newbuilding supervision, ship management and maritime consultancy services to a range of global clients.



Mr. Arnold Wu
Managing Director
Co-Head of Transportation Sector
Investment Banking Asia Pacific
BNP Paribas

Having embarked on a career in banking as a Management Trainee in 1982, Mr. Wu joined BNP HK in 1984 and eventually become a Branch manager with focus in Corporate and Commercial lendings. In 1991, Mr. Wu was named as deputy head in Corporate Banking and started the Shipping finance practice. He became the Head of Asia Shipping & Offshore Finance in 1995 when a dedicated business line in shipping was established in Asia. Throughout the past 20 years, Mr. Wu led a team of 20 professionals in the region to provide a wide range of banking service from traditional ship financing to various tax based leasing transactions to satisfy the needs of their clients who spread out over 14 countries in Asia Pacific region. When the shipping business-line came under the roof of the Bank's Investment Banking division in October 2013, he



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was appointed as Co-Head of Transportation Sector, Investment Banking Asia Pacific and his responsibilities was broadened to providing full solutions from asset financing to capital market advisory services, including M&A, ECM & DCM activities, to Transportation (Maritime) clients in the region.

Mr. Wu previously served as Honorary Treasurer of the Hong Kong Maritime Museum. Currently, he serves as an Executive Committee Member of the Hong Kong Shipowners Association.

Mr. Wu holds a B.A. degree in Psychology and History from Belmont University, USA.



Mr. Xu Junfeng
General Manager
Sinochem Shipping Co., Ltd. (Shanghai)

2011 - Present	Sinochem Logistics	DGM and GM of Sinochem Shipping
2000 - 2011	Sinochem Shipping	GM
1994 - 2000	COSCO An Hui	Superintendent to Assistant GM
1985 - 1994	COSCO An Hui	Crew (Chief Engineer)



Mr. Yang Changkun
Managing Director, Head of Shipping
ICBC Financial Leasing Co., Ltd.

Mr. Yang Changkun had worked in The Export-Import Bank of China for nearly 10 years with rich experience in shipping finance. Before he joined ICBC Leasing, he had participate in a wide spectrum of shipping and offshore projects in Exim Bank.

Mr. Yang joined ICBC Leasing in 2011 as Managing Director of Shipping Department. He is now Head of Shipping and in charge of global business of the department. His team has made achievements in the field of both shipping and offshore. The team completed reputable leasing projects include BP Tanker, Vale VLOC, and Petrobras FPU.

As the leader of shipping, Mr. Yang devotes himself to the development of the department. According to the plan, shipping department will develop into an international and comprehensive service institution of shipping finance with investment, financing and management.



Mr. Yang Xian Xiang
Chief Executive Officer
SITC International Holding Company Limited

Mr. Yang is the Chief Executive Officer of the SITC International Holding Company Limited since January 2008. He graduated from the prestigious China Europe International Business School with a Master Degree in Business Administration.

Mr. Yang has enormous experiences in the shipping and logistics industry and he is a well-known shipping logistics personality in China. He started work with Lufeng Shipping Company from 1987 to July 1997. Thereafter, from 1997 to 2008, Mr. Yang worked tirelessly in developing the company to what it is today. He was promoted through the ranks of General Manager, SITC (Shandong) Container Lines, Executive Vice President SITC (Shandong), President of Shandong SITC Group, President of SITC Container Lines and Chief Executive Officer of Shanghai SITC Steamship.

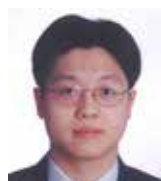
In 2008, he was promoted to the positions of Vice Chairman, Executive Director and Chief Executive Officer of the SITC International Holdings Co Ltd.

Under the astute leadership of Mr. Yang, SITC International has bagged many international accolades and awards for excellence in management best practices and logistics services in the shipping and logistics industry. There are so many to mention and the most recent 2015 significant awards include The Most Valued Investment Enterprise in the China Shipping Industry (presented in the 12th China Freight Industry Award Ceremony), The Directors of the Year Award (presented by the Hong Kong Institute of Directors Award Ceremony) and China's Top 500 Enterprises (awarded by The Fortune Magazine (Chinese)).



Ms. Ying Zeng
Division Chief for Shipping & Rail
Transportation, Project Insurance
Underwriting Department
Sinosure HO

Zeng Ying, Deputy Chief of Shipping & Rail Transportation Division Project Underwriting Department Sinosure. Ms. Zeng has joined in Sinosure since 2005 and has worked as underwriter for nearly 10 years. She has involved in many projects, relating to oil, mineral, agricultural, and now, shipping industry.



Mr. Marvin Zhang
Chief Financial Officer
China Shipping Container Lines Co., Ltd
(CSCL)

Mr. Zhang Ming Wen is the Chief Financial Officer of China Shipping Container Lines Co., Ltd (CSCL). He graduated from Shanghai University of Finance and Economics majoring in Economics and got the Master degree in Business Administration from Antai College of Economics & Management, Shanghai Jiao Tong University. He is Chartered Financial Analyst and Senior Accountant.

Mr. Zhang has enormous experiences in Shipping finance Capital Market and Finance management. He used to be the Head of Group Treasury of China Shipping Group Company and nominated as CFO of CSCL since November 2012.

Mr. Zhang was a team member of CSCL restructuring and provided excellent support in the way of capital and finance management in the project.



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Mr. Zhang Ye
President
Shanghai Shipping Exchange

Mr. Zhang Ye is the President of Shanghai Shipping Exchange and the delegate of Shanghai Municipal People's Congress. He graduated from Wuhan University of Technology and got the MBA degree of Shanghai Jiaotong University and PhD degree of Shanghai Maritime University.

He had many years of sailing experiences in charge of navigation engines and ship technology and management, having supervised building and maintenance of passenger ships, tugboats, leisure boats, bulk carriers, multi-purpose container ships, etc. Besides that, he had abundant experience in operation and management of domestic and foreign trade transport, operation and management of container fleet, supervision and management of shipbuilding technology and management of shipping-related service enterprises. He had obtained the title of Senior Engineer early in 1996 and now his primary businesses are shipping finance, trading, information, etc.

Zhang is the guest professor of Dalian Maritime University, Shanghai Maritime University and the College of Business of Shanghai University of Finance and Economics, the Consulting Expert of Free Trade Zone Legal Institute of East China University of Political Science and Law, the Deputy Director of Municipal Promotional Panel Office of Shanghai International Shipping Center, the Deputy Chairman of Shanghai Port Union, the Deputy Governor of Shanghai International Shipping Institute, the Director of Shanghai Navigation Academy, the Member of Shanghai Arbitration Commission and the Consulting Expert of News Agency Consultants Committee of MOT. He was awarded the honor of Shanghai Municipal Leading Talent, Top 10 Finance Leaders in Shanghai and selected as the Top 100 Most Influential People of Shipping Sector by Lloyd's List consecutively in 2010-2013 and 2015. In 2012, he was also awarded the honor of Top 10 Most Influential Shipping People in China. He works as Shanghai Conference Ambassador since 2013.



Mr. Terence Zhao
President
Singhai Marine Services

Terence has been working in maritime education and manning industry for more than 25 years. He was lecturer in COSCO Qingdao Ocean Shipping Mariners College and later on joined China Shipping Group as Managing Director of its manning arm MASES Singapore before he founded Singhai in November 2004.

Terence graduated from Shandong University of China with a BA in Electronics Science. He obtained his MBA from National University of Singapore, and MSc in Maritime Studies from Nanyang Technological University.

Singhai has developed a dedicated team consisting of professionals and experts with rich experience in seafarers manning and training. Our Managers mainly consists of seagoing masters and chief engineers sailed in the respective international shipping companies. Our frontline staff are graduates from maritime universities and colleges.



Ms. Christina Zheng
Partner - China
Corporate Restructuring
Ernst & Young

Education

- Bachelor of Science (major in Information Systems) and Bachelor of Commerce (major in Accounting), University of Sydney, Australia
- Member of IWIRC China
- Member of China Insol.

Background

- Christina has more than fifteen years of experience in the profession. She began her career in Australia and returned to China in 2008. She is a partner of Ernst & Young China and well regarded expert in Corporate Restructuring services in China.
- before joining Ernst & Young, Christina worked with well-known professional service firms including a Big 4 accounting firm.
- Her industry experience includes real estate, manufacturing, ship building, steel manufacturing and trading, solar power and financial services industries. Christina specialises in dealing with difficult situations including disposal of non-performing assets, working capital management, refinancing, independent business review and cashflow monitoring, interim management to stabilize a crisis situation.
- Christina has a good understanding of Chinese and western culture and well-tuned into various business issues under different commercial environment. She is able to use constructive approach to resolve issues and conflicts.



Ms. Ling Zhou
Deputy General Manager
China Merchant Bank Financial Leasing
Co. Ltd.

Ling Zhou got her first degree from Foreign Affairs College in Beijing in 1997. She worked for COSCO research team in Beijing and London until 2003 when she went to Cambridge University for her MBA degree. From January 2005 to January 2014, she was working as a director with the Royal Bank of Scotland shipping team in London. She joined China Merchants Financial Leasing Company in Shanghai in March 2014 and is now heading up its shipping team. She is married with a daughter.



Mr. Zhu Mai Jin
General Manager
China Shipping Tanker Ltd

Capt. Zhu Mai Jin male. Graduated from Da Lian Maritime University in July 1996, then join Shanghai Shipping Group Co. Ltd. in Aug. From then on, worked on Tanker vessels as Third officer/Second officer/Chief officer. And in 2004, was promoted to Captain in China Shipping Tanker Company. Been as a captain on vessels of Handy size, Aframax, VLCC and so on.

In Oct. 2009, was transferred to Ship Management Department, served as Superintendent, deputy manager, Assistant G.M., Deputy G.M., and G.M.

From Aug. 2013 to date, acts as Deputy G.M. of China Shipping Tanker Company Ltd.

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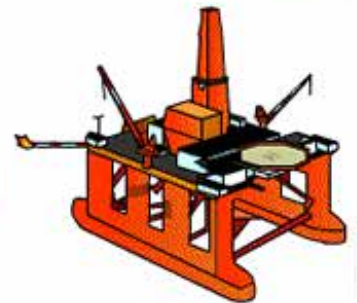
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Capital Link maintains close collaboration with the three main US Stock Exchanges (New York Stock Exchange, American Stock Exchange (now part of NYSE) and NASDAQ), the London Stock Exchange, the Athens Stock Exchange as well as numerous companies in Greece, Europe, US and Chile. It also organizes annually in New York, London and Athens a series of Investment Forums focusing on its main activity fields (www.capitallinkforum.com).

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