



Capital Link China Shipping Forum

Tuesday, May 10, 2016
Shanghai, China



IN PARTNERSHIP WITH



中民租賃
CM LEASING CO., LTD.



SINGHAI MARINE SERVICES
森海海事服务

Shipping, Finance & Commodities

Propelling the 21st Century Maritime Silk Route To The Global Finance and Capital Markets

PLEASE NOTE THAT THERE IS SIMULTANEOUS TRANSLATION FROM ENGLISH TO CHINESE

届时会有中英同声传译

8:15 AM - 9:00 AM		REGISTRATION 嘉宾注册
MORNING SESSION 上午议程		
8:55 AM - 9:00 AM	Welcome Remarks 致欢迎辞	Mr. Nicolas Bornozis, President & CEO - Capital Link, Inc. Nicolas Bornozis 先生 (Capital Link 总裁)
9:00 AM - 9:15 AM	Opening Remarks 开幕致辞	Mr. Zhang Ye, President - Shanghai Shipping Exchange 张页先生 (上海航运交易所总裁)
9:15 AM - 9:30 AM	Chinese Shipping & Global Finance 中国航运与全球金融	Mr. Huang You Fang, President - Shanghai Maritime University; President - China Institute of Navigation 黄有方先生 (上海海事大学校长; 中国航海学会会长)
9:30 AM - 9:50 AM	The Global Economy & World Trade - Recent Developments & Outlook 全球经济和世界贸易发展与展望	Ms. Tina Liu, Country Manager, China - Drewry Tina Liu 女士 (Drewry 中国区经理)
9:50 AM - 10:05 AM	The Changing Landscape of Ship Finance - New Capital Provider's Strategies at the Bottom of Shipping Market 船舶融资的新面貌 - 航运市场下的新 资本提供者策略	Ms. Amy He, Director, Vice President - CM International Financial Leasing Co., Ltd. 何敏女士 (董事、副总裁, 中民国际融资租赁股份有限公司)
10:05 AM - 10:45 PM	The Availability of Finance for the Chinese Shipping Industry 中国航运业融资的可行性 This panel will discuss 小组探讨议题: <ul style="list-style-type: none"> Trends in the global bank finance market for shipping 全球银行金融市场的发展趋势 The availability of bank financing by non-Chinese banks for Chinese owners 中国船东如何向非中资银行融资 The availability of capital to Chinese leasing companies 中国租赁公司的融资选择 	Moderator 主持人: Mr. Conor Warde, Partner - Clyde & Co. Conor Warde 先生 (英国其礼律师事务所合伙人) Panelists 嘉宾:: <ul style="list-style-type: none"> Mr. Mario Béhé, Global Head of Ship & Offshore Drilling Finance - Credit Suisse AG Mario Behe 先生 (瑞士信贷集团船舶和海上钻井融资部全球总裁) Mr. Christos Tsakonas, Regional Head of Asia, Corporate Bank Department - Shipping, Offshore & Logistics - DNB Asia Ltd Christos Tsakonas 先生 (DNB 亚洲有限公司航运、海工和物流集团银行部亚洲区总裁) Mr. Aaron Sen, Head of Ship Finance Asia Pacific & Deputy Global Head of Ship Finance - Norddeutsche Landesbank Girozentrale (NORD/LB) Aaron Sen 先生 (德意志银行船舶金融亚太区总裁和全球船舶融资部副总裁)

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		<ul style="list-style-type: none"> • Mr. Chih Keong Kwek, <i>Senior Vice President, Head of Shipping, Offshore & Oil Services, Asia – Nordea Bank</i> Chih Keong Kwek 先生 (Nordea 海上及石油服务公司亚洲区高级副总裁) • Mr. Nils-Kristian Kovdal, <i>Regional Head for Shipping Finance for Greater China - Standard Chartered Bank (Hong Kong) Limited</i> Nils-Kristian Kovdal 先生 (渣打银行香港公司中国区航运金融负责人)
10:45 AM – 11:05 AM	COFFEE BREAK 中场休息	
11:05 AM – 11:45 AM	<p style="text-align: center;">Shipyards, Shipbuilding & Financing 船厂、造船及融资</p> <p>This panel will discuss 小组探讨议题</p> <ul style="list-style-type: none"> • Trends in the shipbuilding sector in China & abroad 中国境内外造船业的发展趋势 • Availability of financing by several sources including State Export-Import Banks, Export Credit Insurance and commercial banks 如何通过国家进出口银行、出口信用保险和商业银行等不同渠道融资 • Packaging shipbuilding, financing & ship employment to attract orders 造船、融资和船舶合同捆绑式订单服务 	<p>Moderator 主持人: Mr. Ji Woon Kim, <i>Shareholder - Vedder Price</i> Ji Woon Kim 先生 (Vedder Price 股东)</p> <p>Panelists 嘉宾:</p> <ul style="list-style-type: none"> • Mr. Christopher Conway, <i>Managing Director, Global Head of Shipping & Offshore for Export Agency Finance – Citi</i> Christopher Conway 先生 (花旗银行航运风险和海事物流部全球总裁) • Ms. He Xin, <i>Deputy Chief, Shipping Division – Exim Bank of China</i> 何欣女士 (中国进出口银行航运部副主任) • Mr. Hugh Williams, <i>CEO & Chairman – Graig Shipping Group</i> Hugh Williams 先生 (英国格雷格航运集团总裁) • Mr. David Lan, <i>Senior Manager – ICBC</i> David Lan 先生 (中国工商银行高级经理) • Ms. Ying Zeng, <i>Division Chief for Shipping & Rail Transportation, Project Insurance Underwriting Department – Sinosure HO</i> Zeng Ying 女士 (航运与运输工程承保部处长)
11:45 AM – 12:25 PM	<p style="text-align: center;">Business & Financial Restructuring: Opportunities for a New Beginning 新机遇：企业及金融重组</p> <p>This presentation will discuss the process, pitfalls and benefits of restructuring for shipping companies and their equity and debt holders. 本环节将会探讨航运企业及其权益和债务持有人在重组过程中的流程、风险和权益</p>	<p>Moderators 主持人: Mr. Wing Tat Pan, <i>Associate – Reed Smith</i> 潘颖达先生 (Reed Smith 律师) Ms. Han Deng, <i>Senior Associate – Reed Smith</i> 邓晗女士 (Reed Smith 律师)</p> <p>Panelists 嘉宾:</p> <ul style="list-style-type: none"> • Mr. James Tong, <i>Regional Head of Global Shipping & Logistics – Citi</i> James Tong 先生 (花旗银行区域航运与物流总监) • Mr. Peter Illingworth, <i>Managing Director, Head of Shipping Asia – Deutsche Bank</i> Peter Illingworth 先生 (德意志银行航运部亚洲区总裁)

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		<ul style="list-style-type: none"> • Ms. Christina Zheng, Partner - EY Christina Zheng 女士 (安永会计师事务所合伙人) • Mr. Keng Mun Lee, Head of Shipping Asia – HSH Nordbank Keng Mun Lee 先生 (德国北方银行有限公司(HSH Nordbank) 航运部亚洲区负责人)
<p>12:25 PM – 1:05 PM</p>	<p>Raising Equity & Bond Capital for Shipping in the Global Capital Markets 如何在全球资本市场筹集股本和债券资本</p> <p>This panel will discuss 小组讨论议题</p> <ul style="list-style-type: none"> • Trends in the global equity & debt capital markets for shipping 全球航运权益和债务资本市场的趋势 • Are global capital markets open to Chinese owners & leasing companies? 全球资本市场会对中国船东和租赁公司开放吗？ • What type of company and deal can raise equity or debt capital in major markets outside China 什么类型的公司和交易能够在中国境外的大部分市场上提高股权或债务资本 	<p>Moderators 主持人:</p> <ul style="list-style-type: none"> • Mr. Jonathan Silver, Partner - Norton Rose Fulbright Jonathan Silver 先生 (诺顿罗氏集团合伙人) • Mr. David Johnson, Partner - Norton Rose Fulbright David Johnson 先生 (诺顿罗氏集团合伙人) <p>Panelists 嘉宾:</p> <ul style="list-style-type: none"> • Mr. Arnold Wu, Managing Director, Co-Head of Transportation Sector – BNP Paribas Arnold Wu 先生 (法国巴黎银行交通运输部门董事总经理兼联席主管) • Mr. Joachim Skorge, Managing Director & Regional Head – DNB Bank ASA Joachim Skorge 先生 (挪威银行亚洲区董事长) • Mr. Rey Huang, Assistant General Manager, Head of Offshore Funding – Minsheng Financial Leasing Co., Ltd. Rey Huang 先生 (民生金融租赁有限公司海外集资部总裁) • Mr. Erik Strømsø, Head & Managing Partner - Pareto Securities Asia Erik Strømsø (Pareto Securities 亚洲部总裁)
<p>1:10 PM – 2:10 PM</p>	<p>NETWORKING LUNCHEON 交流午宴</p>	
<p>AFTERNOON SESSION 下午议程</p>		
<p>2:20 PM – 3:00 PM</p>	<p>Private Equity & Alternative Financing for Chinese Owners and Projects 中国船东和项目的私募股权投资及另类融资</p> <p>This panel will discuss 小组讨论议题</p> <ul style="list-style-type: none"> • Private Equity Investing in Shipping: Trends and Developments; What investors are looking for; 航运私募股权投资：趋势和发展；投资者到底在寻求什么 • Joint Venture & Private Equity Investing structures and key issues; 	<p>Moderator 主持人:</p> <p>Ms. Madeline Leong, Partner – Watson Farley Williams Madeline Leong 女士 (Watson Farley Williams 公司合伙人)</p> <p>Panelists 嘉宾:</p> <ul style="list-style-type: none"> • Mr. Yang Changkun, Managing Director, Head of Shipping – ICBC Financial Leasing Co., Ltd. 杨长昆先生 (工银租赁金融兼航运部总经理) • Ms. Ling Zhou, Deputy General Manager – China Merchant Bank Financial Leasing Co. Ltd. 周凌女士 (招银金融租赁公司副总经理) • Mr. Simon Liu, Managing Director of the Shipping Leasing Department – CM International Financial Leasing Co., Ltd.

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	<p>合资和私募股权的投资结构和要素</p> <ul style="list-style-type: none"> Availability of capital from non-bank sources in China & abroad; hybrid investing between debt & equity structures <p>中国境内外非银行的资金来源及股票和债券的混合投资结构</p>	<p>刘华先生 (中民国际融资租赁股份有限公司船舶租赁部总经理)</p> <ul style="list-style-type: none"> Mr. Sean Durkin, President - Northern Fund Management America, LLC Sean Durkin 先生 (美国 Northern Fund 管理公司总裁) Mr. Philip Clausius, Managing Partner – Transport Capital Pte. Ltd. Philip Clausius 先生 (Transport Capital 公司合伙人)
<p style="text-align: center;">3:00 PM – 3:20 PM</p>	<p style="text-align: center;">Finding Opportunities After a Lost Decade – A Shipping Investors Perspective</p> <p style="text-align: center;">从航运投资者的角度谈如何在市场十年低迷后寻求机遇</p>	<p>Mr. Rahul Kapoor, Director & Head – Drewry Rahul Kapoor 先生 (Drewry 董事)</p> <ul style="list-style-type: none"> Value creation, returns analysis – Chinese vs Global Listed Shipping sectors 创造价值, 收益分析 —— 中国和全球上市航运企业对比 Where are the opportunities for Value creation for Investor in Chinese Maritime Listed equity 在中国航运股票的投资中, 投资者创造价值的机会在哪? Preparing for an eventual market upturn –Segments likely to lead a rebound 为市场回暖做准备 —— 前景可观的行业介绍
<p style="text-align: center;">3:20 PM – 3:40 PM</p>	<p style="text-align: center;">Does the Market Undervalue Chinese Built Vessels?</p> <p style="text-align: center;">中国制船舶真的被市场低估了吗?</p>	<p>Ms. Monika Krogulska, Head SE Asia and China – Vessels Value Monika Krogulska 女士 (Vessels Value 公司东南亚和中国区负责人)</p>
<p style="text-align: center;">3:40 PM – 4:00 PM</p>	<p style="text-align: center;">Optimizing Ship Management in Tough Market Conditions</p> <p style="text-align: center;">如何在低迷的航运市场下优化船舶管理</p>	<p>Mr. Andreas Hadjipetrou, Managing Director – Columbia Shipmanagement Ltd. Andreas Hadjipetrou 先生 (哥伦比亚船舶管理集团总经理)</p> <p>This presentation to discuss trends in global ship management sector and what major industry players (banks, investors, charterers, insurers) are looking for in terms of operational standards & quality.</p> <p>本小组将探讨全球船舶管理公司的发展趋势及来自银行、投资者、承租人、保险公司等航运业领导者如何看待营运标准和质量</p>
<p style="text-align: center;">4:00 PM – 4:20 PM</p>	<p>COFFEE BREAK 中场休息</p>	
<p style="text-align: center;">4:20 PM – 4:40PM</p>	<p style="text-align: center;">The Dry cargo Markets – Dry Bulk and Containers – Sector Review and Outlook</p> <p style="text-align: center;">干货市场 - 干散货和集装箱 - 行业回顾与展望</p>	<p>Mr. Jan-Olaf Probst, Director Business Development, Executive Vice President - DNVGL Jan-Olaf Probst 先生 (DNVGL 业务发展部门总监兼执行副总裁)</p>
<p style="text-align: center;">4:40 PM – 5:00 PM</p>	<p style="text-align: center;">China & The Global Tanker Markets</p> <p style="text-align: center;">中国和全球油轮市场</p>	<p>Mr. George P. Los, Senior Market Analyst - Charles R. Weber Co., Inc. George P.Los 先生(美国 Charles R. Weber 公司高级市场分析师)</p>



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SHIPMANAGEMENT



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<p>5:00 PM – 5:50 PM</p>	<p>China, Chinese Shipping & Global Markets – The Shipowner Perspective 以船东的视角看中国及全球航运业</p>	<p>Moderator 主持人: Mr. Terence Zhao, President - Singhai Marine Services 赵玮先生 (森海海事服务有限公司董事长)</p> <p>Panelists 嘉宾:</p> <ul style="list-style-type: none"> • Mr. Marvin Zhang, Chief Financial Officer – China COSCO Shipping Container Lines Co. Ltd. 张铭文先生 (中海集装箱总会计师) • Mr. Zhu Mai Jin, General Manager – China COSCO Shipping Tanker Company Limited 朱迈进先生 (中海油运总经理) • Mr. Chih-Chien Hsu, Chairman – Courage Marine Group Chih Chien Hsu 先生 (Courage Marine 集团主席) • Mr. John Su, Group President & CEO - Erasmus Shipinvest Group John Su 先生 (荷兰 Erasmus Shipinvest 集团总裁兼首席执行官) • Mr. Xu Junfeng, General Manager – Sinochem Shipping 许俊峰 (上海中化船务公司总经理) • Mr. Yang Xian Xiang, CEO - SITC International Holdings (SITC) 杨现祥先生 (海丰国际董事局副主席兼首席执行官) <p>A panel with major shipowners who will discuss the role of China and Chinese shipping in the global markets 本小组将探讨中国船东在全球航运市场上所起的作用</p>
<p>5:50 PM – 6:00 PM</p>	<p>CAPITAL LINK CHINA SHIPPING LEADERSHIP AWARD 中国航运论坛杰出领袖奖颁奖礼</p>  <p>Honoring 获奖者: Mr. Yang Xian Xiang, CEO – SITC International Holdings 杨现祥先生 (海丰国际董事局副主席兼首席执行官)</p>	
<p>6:00 PM – 7:00 PM</p>	<p>COCKTAIL RECEPTION 鸡尾酒</p>	
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