



**7th Annual Capital Link
Greek Shipping Forum**
“Opportunities & Challenges”

Tuesday, February 16, 2016 - Athens, Greece



IN COOPERATION WITH



GLOBAL LEAD
SPONSOR



8:15 AM – 8:55 AM		REGISTRATION & BREAKFAST
MORNING SESSIONS		
8:55 AM – 9:00 AM	Welcome Remarks	Mr. Nicolas Bornozis, <i>President - Capital Link, Inc.</i>
9:00 AM - 9:10 AM	Is the Global Economy Really in Such a Mess?	Mr. Petros Doukas, <i>President - Capital Partners, S.A., former Deputy Minister of Finance</i>
9:10 AM – 9:50 AM	Bank Finance & Shipping	<p>Moderator: Mr. Jasel Chauhan, <i>Partner - Holman Fenwick Willan International LLP</i></p> <p>Panelists:</p> <ul style="list-style-type: none"> • Mr. Michael Parker, <i>Global Industry Head for Shipping – Citi</i> • Mr. Richard Jansen, <i>Managing Director, Global Co-Head of Transportation - Deutsche Bank</i> • Mrs. Henriette Brent-Petersen, <i>Managing Director, Head of Shipping & Offshore Research – DVB Bank</i> • Dr. Carsten Wiebers, <i>Senior Director - Kfw Ipex-Bank</i>
9:50 AM – 10:10 AM	The Evolving Landscape of Asian Maritime Finance	Mr. Stuart McAlpine, <i>Partner - Clyde & Co LLP</i>
10:10 AM – 10:30 AM	All an Investor Needs to Know About Greek Shipping Taxation; Myth & Reality	Mr. Christos G. Timagenis - <i>Timagenis Law Firm</i>
10:30 AM – 11:10 AM	Acquisition of Non-Performing Shipping Loans	<p>Moderator: Dr. George Panagopoulos, <i>Managing Partner - Reed Smith</i></p> <p>Panelists:</p> <ul style="list-style-type: none"> • Mr. Michail Zekyrgias, <i>Managing Director Global Credit & Special Situations Group - Bank of America Merrill Lynch</i> • Mr. Martin Hugger, <i>Managing Director – Oceanbulk Maritime Deutschland GmbH</i> • Mr. Mehmet Ozgur Saydam, <i>Managing Director – RB Capital</i> • Mr. Samy David, <i>Managing Partner – Grifon Capital Advisors</i>
11:10 AM – 11:50 AM	Restructuring as a Business & Investment Opportunity	<p>Moderator: Mr. Lawrence Rutkowski, <i>Partner - Seward & Kissel LLP</i></p> <p>Panelists:</p> <ul style="list-style-type: none"> • Mr. Evan Cohen, <i>Principal - DC Maritime Partners</i> • Dr. Gunnar Gerig, <i>Restructuring & Transaction Advisory Services, Executive Director - EY</i> • Mr. Jan Erik Gross, <i>Managing Director, Restructuring Unit – Special Loans – HSH Nordbank AG</i> • Mr. Axel Siepmann, <i>Managing Director – NAVES Corporate Finance</i>
11:50 AM – 12:05 PM	Piraeus as a Global Logistics Hub	Mr. Tassos Vamvakidis, <i>Commercial Manager – Piraeus Container Terminal</i>
12:05 PM – 12:25 PM	Enterprise intelligence in modern shipping: leveraging	Mr. Kyriakos Attikouris, <i>Senior Manager - EY</i>

	commercial and cost performance with data analytics	
12:25 PM – 12:45 PM	IHS Reviews Contrasting 2016 Markets: Dry Bulk & Dirty Tanker	Mr. Dalibor Gogic, <i>Principle Analyst – IHS Maritime & Trade</i>
12:45 PM – 1:20 PM	Market Trends in the Dry Bulk Sector A panel discussion among traders and charterers of dry bulk commodities	Moderator: Mr. Peter Malpas, <i>Director – Braemar ACM Shipbroking</i> Panelists: <ul style="list-style-type: none"> • Mr. Giovanni Ravano, <i>Managing Director, Shipping and Logistic Division - Bunge Group</i> • Mr. Seb Landerretche, <i>Global Head - Ocean Freight - Louis Dreyfus Commodities Suisse S.A.</i> • Mr. John Michael Radziwill, <i>CEO – C Transport Maritime</i>
LUNCHEON & KEYNOTE ADDRESS		
1:30 PM - 2:45 PM	CAPITAL LINK GREEK SHIPPING LEADERSHIP AWARD Presented to Mr. Andreas A. Tsavlis Mr. George A. Tsavlis Mr. Nicolas A. Tsavlis <i>Introductory Remarks by</i> Mr. Nicky A. Pappadakis Chairman Emeritus INTERCARGO, Chairman - A.G. Pappadakis & Co.	
AFTERNOON SESSIONS		
3:00 PM – 3:05 PM	US Capital Markets – Raising Capital Overview	Ms. Isabella Schidrich, <i>Senior Managing Director - NASDAQ</i>
3:05 PM – 3:15 PM	The Changing Investor Landscape in US Listed Shipping Companies	Mr. Nicolas Bornozis, <i>President - Capital Link</i>
3:15 PM – 4:00 PM	Are Capital Markets Open to Shipping? What Does It Take to Raise Capital Today	Moderator: Mr. Steven Hollander, <i>Partner – Watson Farley Williams LLP</i> Panelists: <ul style="list-style-type: none"> • Ms. Christa Volpicelli, <i>Managing Director – Citi</i> • Mr. Karl Fredrik Staubo, <i>Director and Head of Shipping - Clarksons Platou Securities</i> • Mr. Jeffrey Pribor, <i>Managing Director & Global Head of Maritime - Jefferies LLC</i> • Mr. Wiley Griffiths, <i>Managing Director, Global Transportation - Morgan Stanley</i> • Mr. Eric Schless, <i>Managing Director - Wells Fargo Securities</i>
4:00 PM - 4:40 PM	Private Equity, Joint Ventures & Alternative Financing <i>(The Role of Private Equity in Shipping Today; Mapping the Right Entry & Exit Strategies)</i>	Moderator: Mr. Dimitri Sofianopoulos, <i>Partner and Head of Greece - Norton Rose Fulbright</i> Panelists: <ul style="list-style-type: none"> • Mr. Costas Karagiannis, <i>Operating Partner – Apollo Management</i> • Mr. Nino Mowinckel, <i>Principal - Breakwater Capital</i> • Mr. Paulo Almeida, <i>Portfolio Manager - Tufton Oceanic Ltd.</i>

		<ul style="list-style-type: none"> • Mr. Andrew Garcia, <i>President</i> – Brentwood Shipping and Trading
4:40 PM - 5:20 PM	Analyst Panel	<p>Moderator: Mr. John Gaffney, <i>Partner</i> - Gibson, Dunn & Crutcher LLP</p> <p>Panelists:</p> <ul style="list-style-type: none"> • Mr. Robert J. Perri, CFA, <i>Director Research</i> – AXIA Capital Markets • Mr. Herman Hildan, <i>Equity Research</i> - Clarksons Platou Securities • Mr. Ben Nolan, <i>Director - Maritime Research</i> – Stifel Financial Corp.
5:20 PM - 6:30 PM	COCKTAIL RECEPTION	