### The Investor Relations Experts for Shipping

A Global Informational, Promotional & Networking Platform For The Shipping Industry



# **Shipping Industry Overview**



February 2016



#### **Shipping Industry Overview**

1,200

 Institutional shareholders currently investing in shipping companies listed in the US

49

Shipping companies currently listed in the US

20.5B

• Total Market Cap in the Shipping Industry

13.8B

• Held by institutional and retail shareholders

35

Analysts who follow shipping industry



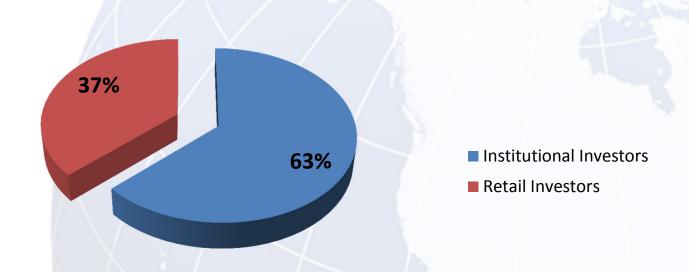
# Shipping & The Capital Markets Equity, Preferred Stocks, and Bonds

COMMON EQUITY				
Market Cap (\$)	Held by Investors	Source		
20.5B	13.8B	Bloomberg		
PREFERRED EQUITY				
Amount (\$m) Source				
\$1,764		Stifel Report		
BONDS				
Amount Outstanding(\$m)		Source		
\$19,365.70 Stifel Repor		Stifel Report		
	Market Cap (\$)  20.5B  PREFERRED  Amount \$1,7	Market Cap (\$) Held by Investors  20.5B 13.8B  PREFERRED EQUITY  Amount (\$m)  \$1,764  BONDS  Amount Outstanding(\$m)		



#### **Institutional Shareholders vs Retail Shareholders**

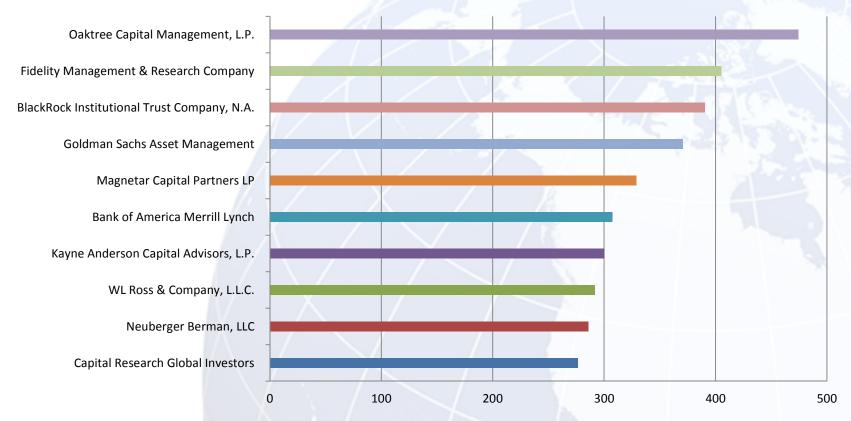
Market Cap (\$)		Float Held by Institutional Investors (\$)	Float Held by Retail Shareholders (\$)
20.5B	13.8B	8.7B	5.1B



<sup>\*</sup>As of February 2016



#### Top 10 Institutional Investors\* (\$ml)



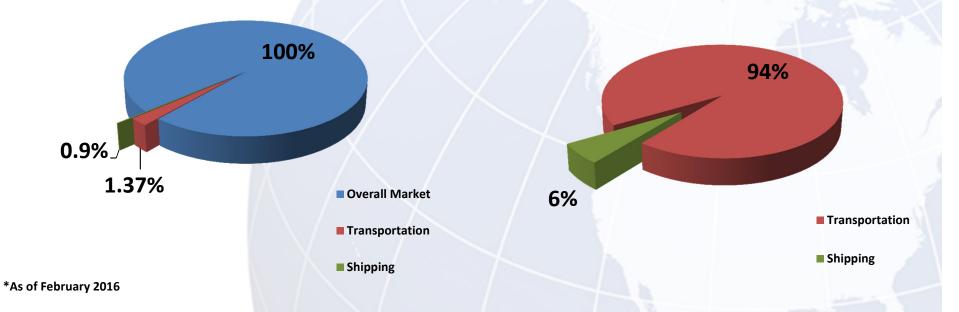
\*As of February 2016



	Overall Market	Transportation	Shipping
Market Cap* (\$)	24.3T	332.7B	20.5B

Ratio of Shipping Industry Market Cap to Transportation and Overall Market

**Ratio of Shipping Industry Market Cap to Transportation** 



Mixed Fleet,

7.0%

MLP, 20.0%

Drybulk, 4.0%

■ Drybulk

■ Tankers

■ Containers

■ LPG/LNG

MLP



#### **Breakdown by Sectors**

	Containers	Tankers	Dry Bulk	LPG/LNG	Mixed Fleet	MLPs*
# of Companies	6	16	14	10	3	10
Market						
Cap*(\$mI)	\$2,691	\$9,287	\$816	\$6,061	\$1,464	\$4,002
Float (\$mI)	\$986	\$7,169	\$523	\$4,540	\$912	\$3,366

<sup>\*</sup> MLPs are included in their own sector



LNG/LPG,

30.0%

Mixed Fleet, LNG/LPG, Containers, 6.6% 33.0% 7.2% Drybulk MLP, 24.5% ■ Tankers Containers Tankers, 52.1% ■ LPG/LNG ■ Mixed Fleet ■ Mixed Fleet Drybulk,

Float (\$)

\*As of February 2016

Tankers,

46.0%

Containers,

13.0%

MLP

3.8%



#### **Breakdown by Sector**

	Containers	Tankers	Dry Bulk	LPG/LNG	Mixed Fleet	MLPs*
# of Companies	6	16	14	10	3	10
Market Cap*(\$ml)	\$2,691	\$9,287	\$816	\$6,061	\$1,464	\$4,002
Float (\$ml)	\$986	\$7,169	\$523	\$4,540	\$912	\$3,366
Float/Market Cap %	37%	77%	64%	71%	62%	84%

Float Percentages	Containers	Tankers	Dry Bulk	LPG/LNG	Mixed Fleet	MLPs*
Float Held by						
Institutions	31%	67%	47%	86%	99%	71%
Float Held by Retail	69%	33%	53%	14%	1%	29%

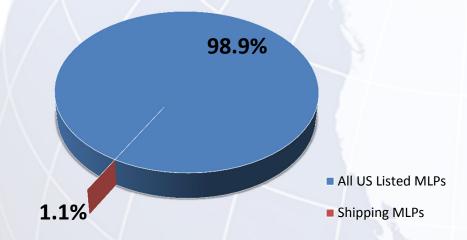
<sup>\*</sup> MLPs are included in their own sector



#### MLPs – Looking Ahead

	Number of Companies	(\$ml)
US Listed MLPs (including shipping) Total Market Cap	145	\$379,764.50
Shipping MLPs Total Market Cap	10	\$4,002
Shipping MLPs Total Float	10	\$3,366

#### Ratio of US Listed MLPs vs Shipping MLPs





#### **MLPs**

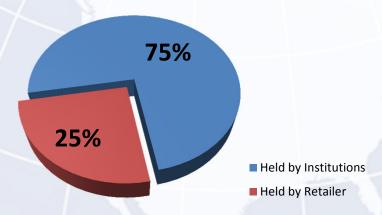
Market Cap vs. Float	# of Companies	(\$ml)
Shipping MLPs Total Market Cap	10	\$4,002
Shipping MLPs Total Float	10	\$3,366

Float held by Institutions vs. Retail	# of Companies	(\$ml)
Shipping MLPs Float held by Institutions	10	\$2,514
Shipping MLPs Float held by Retail	10	\$ 853

#### **Shipping MLPs Total Market Cap vs. Float**



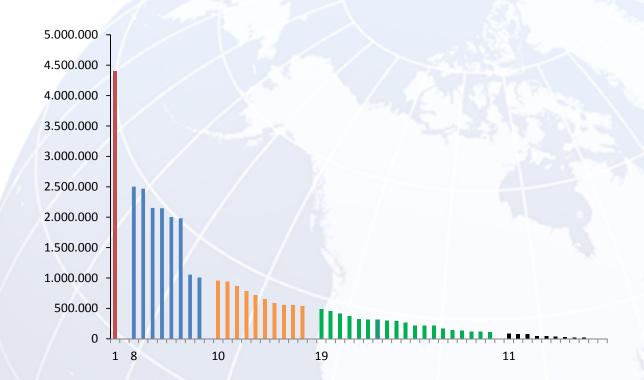
#### Float held by Institutions vs. Retail





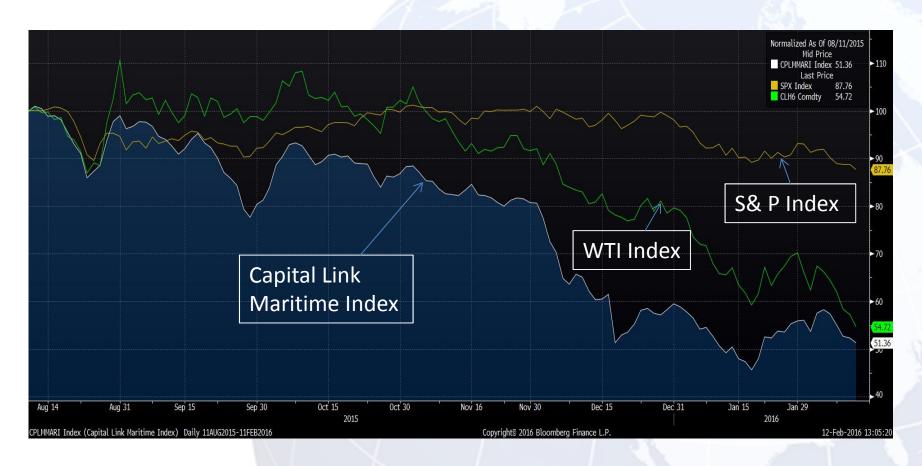
# 3 – Month Average Daily Trading Volume (Number of Shares Traded)

Range	# of Companies
> 4M	1
1-4M	8
500k -1M	10
300K-500K	7
< 300K	23



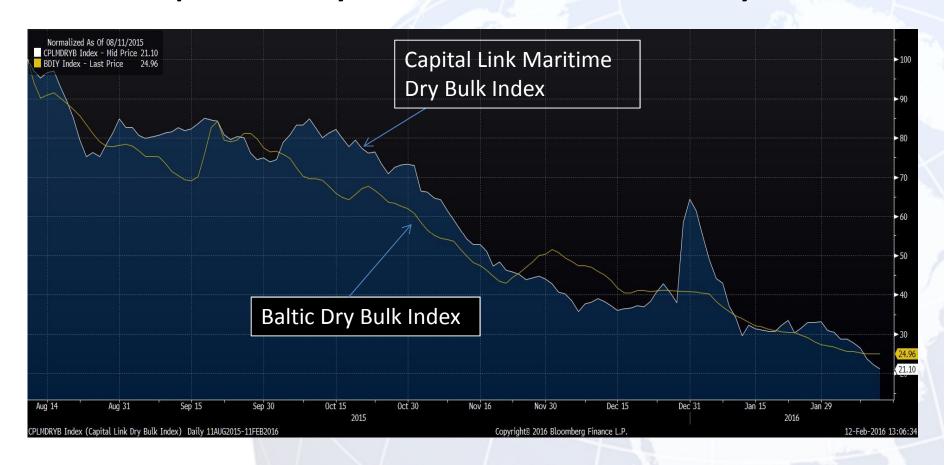


#### Capital Link Maritime Index vs. S&P Index vs. WTI Index





#### Capital Link Dry Bulk Stock Index vs. Baltic Dry Index





#### Capital Link Tanker Stock Index vs. Baltic Tanker Index vs. WTI

