

2nd Annual Capital Link International Shipping Forum China

Friday, May 5, 2017

Grand Kempinski Hotel Shanghai, China



IN PARTNERSHIP WITH



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To Register: www.forums.capitallink.com/shipping/2017china

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FRIDAY, MAY 5, 2017

8:00am Registration & Coffee

8:45am Welcome Remarks

- Mr. Terence Zhao, President - Singhai Marine Services - Conference Co-Chairman
- Mr. Andreas Hadjipetrou, Managing Director - Columbia Shipmanagement Ltd. - Conference Co-Chairman

8:45am Opening Remarks

Mr. Chen Xi, Deputy Governor of Pudong New Area

9:00am Keynote Opening Remarks

Mr. Zhang Ye, President - Shanghai Shipping Exchange

9:20am Global Economy, World Trade & Shipping - Developments & Outlook

Ms. Henriette Brent-Petersen, Managing Director, Shipping and Offshore Research - DVB Bank

9:40am Geopolitical, Regulatory & Market Trends Affecting Shipping

Moderator: Mr. Clay Maitland, Managing Partner - International Registries; Founding Chairman - NAMEPA; Chairman - NYMAR

- Mr. Joseph E.M. Hughes, Chairman & CEO - The American Club
- Mr. Arjun Batra, Group Managing Director - Drewry
- Mr. Li Ping Kwong, Regional Business Development Manager in Greater China - DNV GL
- Mr. Wei Zhuang, Regional Manager of Asia - BIMCO
- Mr. Tim Wilkins, Regional Manager of Asia/Pacific - INTERTANKO

10:15am Trends & Developments in Technical Fleet Management

Mr. Mark O'Neil, President- Columbia Shipmanagement

10:30am Global Shipping Banks & The Availability of Finance for Chinese Shipping

Moderator: Ms. Valerie Lee, Senior Associate - Watson Farley Williams

- Mr. Perry van Echtelt, Managing Director, Head of Transportation Clients Asia - ABN AMRO Bank
- Mr. Christopher Conway, Managing Director, Global Head of Shipping & Offshore for Export Agency Finance - Citi
- Mr. Peter Illingworth, Managing Director - Deutsche Bank
- Mr. Oliver Faak, Managing Director Ship/ Aircraft Finance Department Global Head of Shipping - Norddeutsche Landesbank Girozentrale
- Mr. Toon Beng Ang, Senior Vice President - DVB Bank

11:05am Coffee Break



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11:25am Chinese Leasing Opening Up to the World - Seeking Opportunities Beyond China

Moderator: Mr. Conor Warde, Partner - Clyde & Co.

- Mr. Zhu Jiafeng, Managing Director, Ship Leasing Dept. - AVIC International Leasing Ltd.
- Mr. Fang Xiuzhi, Head of Shipping Finance - Bank of Communications Financial Leasing Co., Ltd.
- Mr. Jack Xu, Deputy Head of Shipping - CMB Financial Leasing Co. Ltd.
- Mr. Bill Guo, Executive Director, Shipping - ICBC Financial Leasing
- Ms. Angela Zhao, Director, Shipping & Offshore - CM International Financial Leasing Co., Ltd.
- Mr. Alex Yan, Vice General Manager of Assets Management Department - CSSC (Hong Kong) Shipping Company Limited

12:05pm Connecting Ports, Vessels & People

Mr. Socrates Theodossiou, Managing Director - Tototheo Group of Companies

12:20pm Capital Link China Shipping Leadership Award

Honoring: Mr. Zhang Ye, President - Shanghai Shipping Exchange



12:40pm Networking Lunch



1:50pm Global Shipping Companies, Financing Options & Chinese Leasing

Moderator: Mr. Nick Daskalakis, Director - Smarine Advisors Ltd.

- Mr. Giovanni Capello, Chief Financial Officer - d'Amico Societa di Navigazione
- Mr. Dimitris Glynos, Vice President Finance - Dryships - Cardiff - TMS
- Mr. Pankaj Khanna, CEO - Pioneer Marine
- Mr. Vikram Hiranandani, Director of Corporate Finance - Scorpio Tankers / Scorpio Bulkers
- Mr. Christos Begleris, Co-Chief Financial Officer - Star Bulk Carriers

2:30pm A New Role for Private Equity & Alternative Financing in China

Moderator: Mr. Michael T. Kirk, Co-Founder, Managing Director - RMK Maritime

- Mr. Mark Young, CEO - Asia Maritime Pacific
- Mr. Vetle N. Sjuve, Associate Corporate Finance - Fearnley Securities AS
- Mr. Gordon Guo, Managing Director - Kylin Capital
- Mr. Martin Hugger, Managing Director - Meerbaum Capital Solutions (Oaktree)
- Mr. Erik Strømsø, Head & Managing Partner - Pareto Securities Asia



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3:05pm Business & Financial Restructuring: Opportunities for a New Beginning

Moderators:

- Ms. Han Deng, Senior Associate - Reed Smith
- Mr. Greg Chase, Partner - Reed Smith
- Mr. Andreas Ostern, Head of Shipping, Offshore & Logistics Asia- DNB Asia Ltd
- Mr. Nils-Kristian Kovdal, Regional Head for Shipping Finance for GCNA - Standard Chartered Bank (Hong Kong)
- Mr. Chih Keong Kwek, Head of Shipping, Offshore & Oil Services, Asia - Nordea AB
- Mr. Daniel You, Partner - Ernst & Young Hua Ming LLP
- Mr. Shen Zhao, Head of Risk Management and Legal Affairs - CSIC Leasing Company Limited
- Mr. James Tong, Managing Director, Head - Asia Pacific & Japan, Global Shipping & Logistics - Citi

3:45pm Optimizing Regulatory Compliance, Capital Expenditures and Solutions

Mr. Stephanos Stephou, Strategic Planning
Director - Fameline Holding Group Ltd

4:00pm Coffee Break



4:20pm Making the Best of Commercial Opportunities in China - Chartering, Joint Ventures & Cooperation between Chinese & Non-Chinese counterparties

Moderator: Mr. Dimitris Koukas, Managing
Director - Optima Shipbrokers

- Mr. Pierre Dincq, Managing Director - Shipping - EXMAR
- Mr. Ian Webber, CEO - Global Ship Lease
- Mr. Nicos Rescos, Chief Operating Officer - Star Bulk Carriers
- Mr. Harrys Kosmatos, Head of Strategy & Business Development - Tsakos Energy Navigation
- Mr. Kyriakos Panayides, Managing Director - AAL Shipping

2016 Conference Notes

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IN PARTNERSHIP WITH



5:00pm Maritime Education & Training in China and Its Importance for Global Shipping

Moderator: Mr. Mike Kee, Executive Director -
Singapore (Nantong) International Maritime
Institute (SNIMI)

- Mr. Sun YuQing, President - Dalian Maritime University
- Mr. Shi Xin, Vice President - Shanghai Maritime University
- Maritime Safety Administration of China (MSA)
- Mr. David Fredrick, CEO - Malaysia Maritime Academy
- Mr. David Kelly, Director, AsiaPac - ImarEST
- Mr. Li Qing Biao, President - Jimei University
- Capt. Paing Soe Aung, Vice Principal - Myanmar Excellent Stars Maritime Training Centre

5:40pm Chinese Shipowner Panel

Moderator: Mr. Terence Zhao, President -
Singhai Marine Services

- Mr. Ye Wei Long, Vice President - COSCO Shipping Group
- Capt. Xie Chun Lin, President - China Merchants Energy Shipping CO., Ltd
- Mr. Lu Zong Jun, Chairman and CEO - Zhong Gu Shipping
- Mr. Su Bin, CEO - Pacific Gas
- Mr. Chih-Chien Hsu, Chairman - Courage Marine Group
- Mr. John Su, Group President & CEO - Erasmus Shipinvest Group

6:20pm Closing Remarks

Mr. Nicolas Bornozis, President - Capital Link,
Inc.

6:25pm Cocktail Reception



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