



Capital Link
Cyprus Shipping Forum

Thursday, February 9, 2017 - Columbia Plaza, Limassol, Cyprus



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MORNING SESSIONS

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8:15AM – 9:00AM REGISTRATION & COFFEE NETWORK		
9:00AM – 9:05AM	Welcome Remarks	<ul style="list-style-type: none"> • Mr. George A. Tsavlis, <i>President</i> - Tsavlis Salvage Group – Conference Chairman • Mr. Nicolas Bornozis, <i>President</i> - Capital Link, Inc.
KEYNOTE OPENING REMARKS		
9:05AM – 9:20AM	Cyprus as a maritime, logistics & energy hub	H.E. Marios Demetriadis, <i>Minister of Transport, Communications and Works</i> – Republic of Cyprus
FORUM SESSION ON THE GLOBAL SHIPPING MARKETS		
MORNING KEYNOTE ADDRESS		
9:20AM – 9:40AM	Global Shipping Markets – Current Developments & Outlook	Mr. Martin Stopford, <i>Non-Executive President</i> - Clarkson Research Services Ltd.
9:40AM – 10:20AM	A review of the global commodity, energy and shipping markets - Sector review, analysis & outlook	Dry Cargo Market / Dry Bulk and Containers: Mr. Ben Nolan, <i>Director, Shipping Research</i> – Stifel Energy/Crude & Product Tankers; LNG/LPG: Mr. Mark Williams, <i>Managing Partner, Research</i> – Affinity Shipping
FORUM SESSION ON SHIP MANAGEMENT		
10:20AM – 10:55AM	Optimizing Technical Fleet Management	Moderator: Dr. John Kokarakis, <i>Vice President</i> - Bureau Veritas Hellas S.A. Panelists: <ul style="list-style-type: none"> • Mr. Theo G. Baltatzis, <i>General Manager</i> – Technomar Shipping Inc. • Mr. Stavros Meidanis, <i>DPA/CSO, S&Q Manager</i> - Capital Ship Management Corp. • Mr. John Michael Radziwill, <i>CEO</i> - C Transport Maritime • Mr. Carsten Sommerhage, <i>CEO</i> - Columbia Shipmanagement Ltd.
10:55AM – 11:15AM COFFEE BREAK		



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<p>11:20AM – 11:55AM</p>	<p>Good people pay off - Crewing strategies and staff development</p>	<p>Moderator: Capt. Kuba Szymanski, Secretary General – InterManager</p> <p>Panelists:</p> <ul style="list-style-type: none"> • Capt. Eugen Adami, Founder & Managing Director Mastermind Shipmanagement Ltd (MSM) • Mr. Jan Meyering, Joint Managing Director - Marlow Navigation Co. Ltd. • Mr. Alexios Vardoulakis, President – Caribe Tankers • Mr. Terence Zhao, President - Singhai Marine Services
<p>11:55AM – 12:30PM</p>	<p>Managing Risks – Cybersecurity</p>	<p>Opening presentation “Cyber security in the shipping industry” Mr. Yiannis Ioannides, Manager, Risk Advisory Practice, Cyber Risk Services – Deloitte Cyprus</p> <p>Moderator: Ms. Despina Panayiotou Theodosiou, Managing Director – Tototheo Group of Companies</p> <p>Panelists:</p> <ul style="list-style-type: none"> • Mr. Peter Andersen, Maritime Business Development Manager – Cobham SATCOM • Mr. Peter Broadhurst, Senior Vice President, Safety & Security – Inmarsat Maritime • Mr. Yiannis Ioannides, Manager, Risk Advisory Practice, Cyber Risk Services – Deloitte Cyprus
<p>12:30PM – 12:45PM</p>	<p>Managing Risks – Foreign Corruption Practices Act</p>	<p>Mr. Richard Brand, Co-Chairman – Cadwalader, Wickersham & Taft LLP</p>
<p>12:45PM – 1:15PM</p>	<p>Optimizing Insurance & Reinsurance – Trends & Developments</p>	<p>Moderator: Mr. Mark O’Neil, President – Columbia Shipmanagement</p> <p>Panelists:</p> <ul style="list-style-type: none"> • Mr. Stephen Cooper, CEO - Fourth Insurance Office, Inc. • Mr. Joseph E.M. Hughes, Chairman & CEO - The American Club • Mr. Costas Th. Joannides, CEO – Marsh Brokers Ltd., Cyprus • Mr. Ole Wikborg, Director - Norwegian Hull Club



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1:15PM – 2:10PM		NETWORKING LUNCH	
FORUM SESSION ON GEOPOLITICAL & REGULATORY DEVELOPMENTS AFFECTING SHIPPING			
AFTERNOON KEYNOTE ADDRESS			
2:15PM – 2:45PM	China, the Global Economy & Shipping	Mr. Zhang Ye, <i>President - Shanghai Shipping Exchange</i>	
2:45PM – 3:00PM	“One Belt – One Road” – The New Silk Road and How it Will Affect Shipping	Mr. Nikolaos Kakalis, <i>Manager R&D and Advisory, Region South East Europe and Middle East - DNV GL</i>	
FORUM SESSION ON FINANCE AND CAPITAL MARKETS			
3:00PM – 3:35PM	Access to Capital as a Competitive Advantage – Bank Finance, Capital Markets, Private Equity & Alternative Financing	<p>Moderator: Mr. Andreas Christofides, <i>Member of the Board of Directors - Hellenic Bank; Executive Director – Granfeld Wealth Management</i></p> <p>Panelists:</p> <ul style="list-style-type: none"> • Mr. George Arcadis, <i>Chief Representative, Athens Representative Office - ABN AMRO BANK NV</i> • Mr. Stelios Adoni – <i>Director & CFO - Lemissoler Navigation Co. Ltd</i> • Mr. Kjartan Bru, <i>Head of Shipping, Offshore & Logistics, CEMEA – DNB Bank</i> • Mr. Mark Friedman, <i>Senior Managing Director, Investment Banking – Evercore Partners</i> 	
3:40PM – 4:10PM	COFFEE BREAK		
4:15PM – 4:30PM	Restructuring as a Business & Investment Opportunity	Mr. George Paleokrassas, <i>Partner – Watson Farley & Williams LLP</i>	
CYPRUS AS A MARITIME, LOGISTICS & ENERGY HUB			
4:30PM – 5:10PM	Expertise and Infrastructure in Cyprus – Cyprus as an Operational Hub	<p>Moderator: Mr. Markus Wenker, <i>Head of Ship Finance Hellenic Bank</i></p> <p>Panelists:</p> <ul style="list-style-type: none"> • Mr. Roine Ahlquist, <i>Managing Director - Tufton Oceanic Shipping Management</i> • Mr. Ioannis Efstratiou, <i>Acting Director – Department of Merchant Shipping of Cyprus</i> • Mr. George Mouskas, <i>Managing Director - Zela</i> 	



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		<p>Shipping Group; Member of the Executive Committee - Cyprus Union of Shipowners</p> <ul style="list-style-type: none"> • Mr. Dieter Rohdenburg, CEO – Intership Navigation Co., Ltd.; Vice President - Cyprus Shipping Chamber • Mr. Antonis Taliotis, Tax Partner – Deloitte Cyprus
PUTTING IT ALL TOGETHER : THE SHIPOWNER PERSPECTIVE		
5:10PM – 5:55PM	Is There Light at the End of the Tunnel? - The Shipowner Perspective	<p>Moderator: Mr. Ben Nolan, <i>Director, Shipping Research – Stifel</i></p> <p>Panelists:</p> <ul style="list-style-type: none"> • Mr. Spyros Capralos, CEO – Oceanbulk Containers; Chairman – Star Bulk Carriers • Mr. Andreas Hadjiyiannis, President - Cyprus Sea Lines Shipping; President - Cyprus Union of Shipowners • Mr. Polys Hajioannou, CEO – Safe Bulkers; Vice President - Cyprus Union of Shipowners • Mr. Aristidis Pittas, CEO - Euroseas Ltd.
5:55PM – 6:00PM	Concluding Remarks	Mr. George A. Tsavliris, <i>President - Tsavliris Salvage Group – Conference Chairman</i>
6:00PM – 7:00PM	<p>NETWORKING COCKTAIL RECEPTION SPONSORED BY:</p>	

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