

# 10<sup>th</sup> Annual Capital Link New York Maritime Forum

Tuesday, October 9, 2018  
New York City



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The New York Maritime Forum is an investment and an industry event with a double objective. First, to provide an interactive platform for investors, financiers, cargo owners and shipowners to discuss the latest developments in the global shipping and commodity markets, as well as in the financial and capital markets. Second, to showcase and promote the role of New York as a hub for the global maritime community and attract more business to New York targeting a global industry audience.

The New York Maritime Community plays a vital role in the industry with a diverse offering of products and services from port logistics, cargo handling, security and maritime support services to shipbroking, arbitration and mediation, insurance and reinsurance, advisory, maritime finance and law, securities law, maritime education and maritime technology.

We are gratified to have Mr. Gilbert B. Kaplan, Under Secretary of Commerce for International Trade of the United States Department of Commerce as well as Dr. Grahaeme Henderson, Vice President, Shipping & Maritime of Shell International Trading and Shipping Company Limited as the Keynote Speakers. We are also privileged to have with us senior executives from the major state, city, industry and advocacy organizations making this initiative a collaborative effort across the industry.

It is the third consecutive year that we partner with DNB and we would like to express our appreciation for their partnership, support and contribution to the organization of this Forum. We would also like to thank our sponsors, supporting organizations and media partners for their support and contribution in making this event another success.

Sincerely,  
Nicolas Bornozis  
President



Capital Link, Inc.

*New York - London – Athens – Oslo – Limassol – Shanghai – Singapore*

Linking Shipping and Investors Across the Globe

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**By: Theodore S. Jadick, Jr.**  
**President and CEO**  
**DNB Markets, Inc.**



On behalf of DNB Markets, Inc., I would like to welcome all participants to Capital Link's 10<sup>th</sup> annual New York Maritime Forum. We are pleased to be the prime sponsor of this event for the third year running.

We are on the cusp of what is going to be a very interesting period for the shipping industry. Together with Nicolas Bornozi and his team at Capital Link, we have put together what we believe is an interesting and diversified program of speakers and panels to address and debate the key issues in front of us. At the end of the day we hope you will have gained some new insights and made a few new contacts.

Additionally, we are bringing forward relevant presentations from key stakeholders in the local New York maritime industry – a critical component in New York's position as the leading international financial market for the industry.

Thanks to all of the Forum participants for their efforts and input.

DNB Markets, Inc. is an integral part of DNB Bank ASA, Norway's largest financial institution and a leading full service corporate and investment bank for the international maritime industry. We have a global team of professionals dedicated to this industry and we strive to provide our corporate and institutional clients with the best insight, advice and execution available in the market.

I sincerely hope that you enjoy the day.



## **The NYSE is proud to support Capital Link and the maritime community.**

Find out how we support their efforts with market quality, visibility, and IR services at [nyse.com/list](https://nyse.com/list)



#ExchangeMore

7:30 AM – 7:55 AM		REGISTRATION	
MORNING SESSIONS			
WEST LOUNGE (1 <sup>ST</sup> FLOOR)			
7:55 AM – 8:00 AM			
WELCOME REMARKS			
Mr. Nicolas Bornozis, President & CEO – Capital Link			
8:00 AM – 8:05 AM			
OPENING REMARKS			
Mr. Theodore Jadick, Jr. Managing Director, CEO and President – DNB Markets, Inc. – Conference Chairman			
8:05 AM – 8:50 AM			
DRY BULK SECTOR PANEL			
MODERATOR:			
Mr. Nicolay Dyvik, Head of Shipping Research – DNB Markets			
PANELISTS:			
<ul style="list-style-type: none"><li>• Mr. Carlos Pena, Commercial Director - C Transport Maritime S.A.M.</li><li>• Mr. John C. Wobensmith, President &amp; CEO – Genco Shipping &amp; Trading (NYSE:GNK)</li><li>• Mr. Per Heiberg, CFO – Golden Ocean (NASDAQ:GOGL)</li><li>• Dr. Loukas Barmparis President – Safe Bulkers (NYSE:SB)</li><li>• Mr. Stamatis Tsantanis, President &amp; CEO – Seanergy Maritime Holdings (NASDAQ:SHIP)</li><li>• Mr. Hamish Norton, President – Star Bulk Carriers (NASDAQ:SBLK)</li></ul>			
8:50 AM – 9:05 AM			
15 MINUTE RECAP: ALL THE MAJOR MARKETS, ALL THE KEY DATA, WHAT’S HOT AND WHAT’S NOT & VIEW ON THE NEXT TWO YEARS			
Mr. Adrian Economakis, Chief Operations Officer – VesselsValue			
9:05 AM – 9:35 AM			
THE CHARTERER’S PERSPECTIVE			
MODERATOR:			
Mr. Corey Greenwald, Senior Counsel - Clyde & Co			
PANELISTS:			
<ul style="list-style-type: none"><li>• Mr. George Wells, Global Head of Assets and Structuring – Cargill</li><li>• Mr. Jason P. Klopfer, Managing Director - Navig8 Americas</li><li>• Mr. Mike Reardon, Manager Global Strategy and Freight Trading - Phillips 66</li><li>• Mr. Rasmus Nielsen, Global Head of Wet Freight - Trafigura</li></ul>			
9:35 AM – 9:50 AM			
WALL STREET WELCOMES 100 YEARS OF SHIPPING TRADITION			
Mr. Martyn Wade, CEO – Grindrod Shipping Pte (NASDAQ:GRIN)			
Interviewed By			
Mr. Theodore Jadick, Jr. Managing Director, CEO and President – DNB Markets, Inc. – Conference Chairman			
WEST LOUNGE (1 <sup>ST</sup> FLOOR)		LIBRARY (2 <sup>ND</sup> FLOOR)	
9:50 AM – 10:05 AM		9:50 AM – 10:05 AM	
TRUMP TARIFFS & TRADE POLICY – IMPACT ON SHIPPING		THE PORT OF NY/NJ WELCOMES GLOBAL TRADE	
Mr. Matthew J. Thomas, Partner – Blank Rome LLP		Ms. Bethann Rooney, Assistant Director, Strategy & Innovation, Port Department - The Port Authority of NY & NJ	

10:05 AM – 10:40 AM	10:05 AM – 10:40 AM
<p align="center"><b>BANK FINANCE</b></p> <p><b>MODERATOR:</b>  <b>Mr. Daniel Rodgers, Partner - Watson Farley Williams</b></p> <p><b>PANELISTS:</b></p> <ul style="list-style-type: none"> <li>• <b>Mr. Amit Wynalda</b>, Head of Shipping Americas - ABN AMRO Holdings USA LLC</li> <li>• <b>Mr. Fang Xiuzhi</b>, Head of Shipping Finance – Bank of Communications Financial Leasing Co., Ltd.</li> <li>• <b>Mr. Shreyas Chipalkatty</b>, MD, Head of EMEA Shipping, Logistics and Offshore – Citi</li> <li>• <b>Mr. Tor Ivar Hansen</b>, Managing Director – DNB Markets, Inc.</li> <li>• <b>Mr. Martijn Van Tuijl</b>, Managing Director, Shipping Finance - Western Hemisphere - DVB Bank</li> </ul>	<p align="center"><b>FREIGHT DON'T WAIT: NYC'S FREIGHT INFRASTRUCTURE INVESTMENTS FOR TOMORROW'S ECONOMY</b></p> <p><b>MODERATOR:</b>  <b>Mr. Ryan White</b>, Director of Freight Initiatives, Ports and Transportation Department – <b>New York City Economic Development Corporation</b></p> <p><b>PANELISTS:</b></p> <ul style="list-style-type: none"> <li>• <b>Mr. Bob Nixon</b>, Vice President of Operations - Global Container Terminal – Staten Island</li> <li>• <b>Mr. Mike Stamatis</b>, President - Red Hook Container Terminal, LLC</li> </ul>
10:40 AM – 11:15 AM	10:40 AM – 11:15 AM
<p align="center"><b>ALTERNATIVE FINANCE &amp; PRIVATE EQUITY</b></p> <p><b>MODERATOR:</b>  <b>Mr. Larry Rutkowski</b>, Partner – Seward &amp; Kissel LLP</p> <p><b>PANELISTS:</b></p> <ul style="list-style-type: none"> <li>• <b>Mr. Arthur L. Regan</b>, Operating Partner – Apollo Management</li> <li>• <b>Mr. Shantanu Agrawal</b>, Director – BlackRock</li> <li>• <b>Mr. Christoph Toepfer</b>, Director – Australis Maritime Limited</li> <li>• <b>Mr. Paulo Almeida</b>, Portfolio Manager – Tufton Oceanic Ltd.</li> <li>• <b>Mr. Michael Weisz</b>, President – YieldStreet Marine Finance</li> </ul>	<p align="center"><b>CONTAINER SECTOR PANEL</b></p> <p><b>MODERATOR:</b>  <b>Mr. Mark O'Neil</b>, President &amp; CEO – Columbia Marlow</p> <p><b>PANELISTS:</b></p> <ul style="list-style-type: none"> <li>• <b>Mr. Howard Finkel</b>, Executive Vice President – COSCO Shipping Lines (North America) Inc.</li> <li>• <b>Mr. Tasos Aslidis</b>, CFO – Euroseas (NASDAQ:ESEA)</li> <li>• <b>Mr. Ian Webber</b>, CEO – Global Ship Lease, Inc. (NYSE:GSL)</li> </ul>
11:15 AM – 11:50 AM	11:15 AM – 11:50 AM
<p align="center"><b>CAPITAL MARKETS</b></p> <p><b>MODERATOR:</b>  <b>Mr. William Haft</b>, Partner – Orrick</p> <p><b>PANELISTS:</b></p> <ul style="list-style-type: none"> <li>• <b>Ms. Christa Volpicelli</b>, Managing Director – Citi</li> <li>• <b>Mr. Erik Helberg</b>, CEO – Clarksons Platou Securities</li> <li>• <b>Mr. Jae Kwon</b>, Managing Director – DNB Markets, Inc.</li> <li>• <b>Mr. John Siris</b>, Managing Director - Guggenheim Securities, LLC</li> <li>• <b>Mr. Chris Weyers</b>, Managing Director – Head of Maritime Investment Banking – Stifel</li> </ul>	<p align="center"><b>LPG SECTOR PANEL</b></p> <p><b>MODERATOR:</b>  <b>Mr. Nicolay Dyvik</b>, Head of Shipping Research – DNB Markets</p> <p><b>PANELISTS:</b></p> <ul style="list-style-type: none"> <li>• <b>Mr. John Lycouris</b>, CEO – Dorian LPG (NYSE:LPG)</li> <li>• <b>Mr. Charles Maltby</b>, Chairman &amp; CEO – Epic Gas (EPIC-ME:NO)</li> </ul>

11:50 AM- 12:25 PM	
<p><b>CHEMICAL TANKER SECTOR PANEL</b></p> <p><b>MODERATOR:</b>  <b>Mr. John (Jack) D. Noonan</b>, President – Binnacle Maritime LLC</p> <p><b>PANELISTS:</b></p> <ul style="list-style-type: none"> <li>• <b>Mr. David Wiswell</b>, COO – Navig8 Chemical Tankers, Inc (NOTC: CHEMS)</li> <li>• <b>Mr. Bjørn Kristian Rød</b>, Manager IR and Research - Odfjell SE (ODF:NO)</li> <li>• <b>Mr. Kevin M. Kilcullen</b>, CFO – Team Tankers International (TEAM:NO)</li> </ul>	<p><b>11:50 AM- 12:25 PM</b></p> <p><b>THE \$62,730,279.98 QUESTION: ARBITRATION CLAUSES IN LEASES, MORTGAGES, PURCHASE/SALE, FINANCE DOX?</b></p> <p><b>MODERATOR:</b>  <b>Mr. Peter Skoufalos</b>, Partner - Brown Gavalas &amp; Fromm LLP</p> <p><b>PANELISTS:</b></p> <ul style="list-style-type: none"> <li>• <b>Mr. Neil Quartaro</b>, Of Counsel - Watson Farley &amp; Williams LLP</li> <li>• <b>Mrs. Jane Freeberg Sarma</b>, Partner - Reed Smith LLP</li> <li>• <b>Mr. Dan Schildt</b>, Vice President - MT Maritime Management (USA) LLC, SMA Arbitrator</li> </ul>
12:25 PM – 12:40 PM	
<p><b>IN THE SPOTLIGHT!</b></p> <p><b>Mr. Theodore Jadick, Jr.</b> Managing Director, CEO and President – DNB Markets, Inc. – Conference Chairman</p> <p><i>INTERVIEWED BY</i>  <b>Mr. Nicolas Bornozis</b>, President &amp; CEO – Capital Link</p>	
1:00 PM – 2:40 PM	<p><b><u>LUNCHEON &amp; KEYNOTE ADDRESSES</u></b></p> <p><b>“GLOBAL COMMERCE &amp; TRADE – A NEW ERA”</b></p> <div data-bbox="496 1161 672 1388">  </div> <p><b>Gilbert B. Kaplan</b>  <i>Under Secretary of Commerce for International Trade</i>  United States Department of Commerce –</p> <p><b>Introductory Remarks by:</b>  <b>Mr. Clay Maitland</b>, Chairman – NYMAR; Managing Partner – International Registries and Founder – NAMEPA</p>
	<p><b><u>SIT-DOWN LUNCHEON</u></b></p> <p><b>“SAFETY AND THE ENVIRONMENT: OUR RESPONSIBILITY”</b></p> <div data-bbox="626 1650 799 1850">  </div> <p><b>Dr Grahaeme Henderson</b>  <i>Vice President, Shipping &amp; Maritime</i>  Shell International Trading and Shipping</p> <p><b>Introductory Remarks by:</b>  <b>Mr. Theodore Jadick, Jr.</b> Managing Director, CEO and President – DNB Markets, Inc. – Conference Chairman</p>

## AFTERNOON SESSIONS

### WEST LOUNGE (1ST FLOOR)

2:50 PM – 3:25 PM

#### CONSOLIDATION – DOES SIZE MATTER?

**MODERATOR:**

**Mr. Greg Chase, Partner – Reed Smith**

**PANELISTS:**

- **Mr. Aristides P. Pittas, CEO - Euroseas (NASDAQ:ESEA)**
- **Mr. Mark Friedman, Senior Managing Director – Evercore**
- **Mr. Jeffrey Pribor, CFO – International Seaways (NYSE:INSW)**
- **Mr. Hamish Norton, President – Star Bulk Carriers (NASDAQ:SBLK)**

3:25 PM – 4:00 PM

#### LNG SECTOR PANEL

**MODERATOR:**

**Mr. Nicolay Dyvik, Head of Shipping Research – DNB Markets**

**PANELISTS:**

- **Mr. Jon Skule Storheill, CEO – Awilco LNG (ALNG:NO)**
- **Mr. Oystein M. Kalleklev, CEO – Flex LNG (FLNG:NO)**
- **Mr. Andy Orekar, CEO - GasLog Partners (NYSE: GLOP)**
- **Mr. Antoine Lafargue, CFO – Tellurian Inc. (NASDAQ: TELL)**

4:00 PM – 4:35 PM

#### IMO 2020 & LOOKING AHEAD

**MODERATOR:**

**Ms. Boriana Farrar, LL.M., VP, Senior Claims Executive – Counsel – The American Club**

**PANELISTS:**

- **Mr. Joseph E.M. Hughes, Chairman & CEO - The American Club**
- **Mr. Mark O'Neil, President & CEO – Columbia Marlow**
- **Mr. Gary Vogel, CEO and Director - Eagle Bulk Shipping (NASDAQ:EGLE)**
- **Mr. Martyn Wade, CEO – Grindrod Shipping Pte (NASDAQ:GRIN)**
- **Mr. Kevin Humphreys, General Manager – Merchant & Gas Carrier Segment Sales – Wartsila**

4:35 PM – 5:10 PM

#### PRODUCT TANKER PANEL

**MODERATOR:**

**Mr. Christian Wetherbee, Director – Citi**

**PANELISTS:**

- **Mr. Anthony Gurnee, Founder and CEO – Ardmore Shipping Corporation (NYSE:ASC)**
- **Mr. Marco Fiori, CEO – d'Amico International Shipping S.A. (BIT:DIS)**
- **Mr. Jacob Meldgaard, CEO – Torm A/S (NASDAQ:TRMD)**

5:10 PM – 5:45 PM

#### CRUDE OIL TANKER PANEL

**MODERATOR:**

**Mr. Randy Giveans, Vice President, Equity Research – Jefferies LLC**

**PANELISTS:**

- **Dr. Anil Sharma**, President & CEO – **GMS**
- **Mrs. Lois Zabrocky**, CEO – **International Seaways (NYSE:INSW)**
- **Mr. Robert Burke**, CEO – **Ridgebury Tankers**
- **Mr. Harrys Kosmatos**, Head of Strategy & Business Development – **Tsakos Energy Navigation (NYSE:TNP)**

**5:45 PM – 6:25 PM**

**ANALYST PANEL**

**MODERATOR:**

**Mr. Clay Maitland**, Chairman – **NYMAR**; Managing Partner – **International Registries** and Founder – **NAMEPA**

**PANELISTS:**

- **Mr. Gregory Lewis**, Managing Director – **BTIG**
- **Mr. Herman Hildan**, Managing Director – **Clarksons Platou Securities AS**
- **Mr. Nicolay Dyvik**, Head of Shipping Research – **DNB Markets**
- **Mr. Jonathan Chappell**, Senior Managing Director – **Evercore ISI**
- **Mr. Randy Giveans**, Vice President, Equity Research – **Jefferies LLC**
- **Mr. Magnus Fyhr**, Managing Director – **Seaport Global Securities**
- **Mr. Michael Webber, CFA**, Senior Analyst, Managing Director - **Wells Fargo Securities, LLC**

**COCKTAIL RECEPTION**

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**6:30 PM – 7:30 PM**





## 11<sup>th</sup> Annual Capital Link Shipping & Marine Services Forum

Tuesday, September 25, 2018  
The Royal Society, London, UK



In cooperation with the LSE, this event provides investors with a comprehensive review of various shipping markets to investment communities in the UK and throughout Europe. Shipowners, shipping executives, institutional investors, research analysts, industry experts, commercial and investment bankers, risk advisors, private equity and venture capital firms, high-net worth investors, and financial media attend this London forum every year.



## 2<sup>nd</sup> Capital Link Invest in Cyprus Forum

Friday, September 28, 2018  
The Metropolitan Club, New York City



This is an international Forum on Cyprus aiming to raise awareness of Cyprus as a business and investment destination to a wider audience of US investors. The Forum will cover topics on banking, financial services, energy, shipping, transportation and logistics, tourism and information technology.

## 10<sup>th</sup> Annual Capital Link New York Maritime Forum

Tuesday, October 9, 2018  
The Metropolitan Club



New York – The Capital for Shipping

The New York Maritime Forum (NYMF) is both an investment and an industry conference with a double objective which is to provide an interactive platform for investors, financiers, cargo owners and shipowners to discuss the latest developments in the global shipping and commodity markets and to showcase and promote the role of New York as a hub for the global maritime community and attract more business to New York targeting a global industry audience.



## 8<sup>th</sup> Annual Capital Link Operating Excellence in Shipping Forum

*Best Industry Practices – A Competitive Advantage*  
Tuesday, October 30, 2018 - Hilton Athens Hotel, Athens

This Forum discussed Best Industry Practices across all areas of operations such as human resources, environment, fleet operations, technology and innovation, safety and security, corporate governance and more. The Forum explores how implementation of Best Practices translates into financial, operational and commercial competitive advantages.



## 20<sup>th</sup> Annual Capital Link Invest in Greece Forum

Monday, December 10, 2018  
The Metropolitan Club, New York City



U.S. and Greek businesses and investment communities will discuss the latest trends in the capital and stock markets while covering topics ranging from shipping, information technology, energy, banking, and finance to telecommunications and real estate. This event receives annual support from the NYSE.



## 10<sup>th</sup> Annual Capital Link Greek Shipping Forum "Opportunities & Challenges"

Friday, February 22, 2019  
Divani Caravel Hotel - Athens, Greece



Greek shipping remains important to the maritime economy, constituting approximately 20% of the world's shipping fleet. This event will not only cover the latest developments and trends in international trade, dry bulk commodities, and the energy markets – framed against the broader backdrop of the global economy – but also review various funding alternatives for raising capital among listed and private shipping companies.



### 3<sup>rd</sup> Annual Capital Link Cyprus Shipping Forum

Wednesday, February 27, 2019  
Columbia Plaza - Limassol, Cyprus



This event provides investors with a comprehensive review of various shipping markets to investment communities in Cyprus.. It aims to provide investors with a comprehensive review and current outlook of the various shipping, marine services and offshore markets and in addition, cover topics of critical interest to shipping industry participants, financiers and investors.



### 13<sup>th</sup> Annual Capital Link International Shipping & Offshore Forum

Monday, April 1, 2019  
The Metropolitan Club, New York City



The thirteenth installment of the Invest in International Shipping Forums is investor-focused event allows a platform for high-level executives and shipping companies to share and examine the shipping markets in light of annual results. Institutional investors and analysts, financial advisors, bankers, financial media, and other qualified investors will be in attendance.



### 2<sup>nd</sup> Annual Capital Link Singapore Maritime Forum

Monday, April 8, 2019 - The Westin Singapore



This event is organized in Partnership with Columbia Shipmanagement and Singhai Marine Services. It will discuss the regulatory, geopolitical and industry trends affecting shipping. It will provide a comprehensive review and current outlook of the shipping, financial and capital markets, as well as issues related to shipmanagement, the environment, innovation, and cybersecurity. The Forum will also highlight the role of Singapore and Asia for the global shipping industry.



### 4<sup>th</sup> Annual Capital Link International Shipping Forum China

Friday, May 10, 2019  
Grand Kempinski Hotel Shanghai, China



This event, organized in Partnership with Columbia Shipmanagement and Singhai Marine Services provides investors with a comprehensive review of various shipping markets to investment communities in China and throughout Asia. It aims to provide investors with a comprehensive review and current outlook of the various shipping, marine services and offshore markets and in addition, cover topics of critical interest to shipping industry participants, financiers and investors.



### Capital Link Japan Maritime Forum

Tuesday, May 14, 2019 – Tokyo, Japan

This event will be organized in Partnership with Columbia Shipmanagement. The seminar will provide an educational foundation into all major areas of shipping markets, maritime operations, regulatory, geopolitical and industry trends affecting shipping. Participants will gain a comprehensive review of the current outlook of the various shipping sectors, environmental regulations and compliance, the impact of technology, marine insurance, shipbuilding; ship management, financial and capital markets, and topics of critical interest to shipping industry participants, financiers and investors.



### 18<sup>th</sup> Annual Capital Link Closed-End Funds and Global ETFs Forum

Wednesday, May 22, 2019  
The Metropolitan Club, New York City

This annual event, playing host to 1,000 attendees every year, will not only address the benefits and challenges associated with using closed-end funds (CEFs) and ETFs, but will also present a networking platform for financial advisors, financial planners, institutional investors, fund and asset managers, analysts, other wealth management professionals, and major financial media.



### 9<sup>th</sup> Annual Capital Link CSR Forum “INVESTING IN GROWTH - THE NEW FACE OF CSR”

June 2019 - Hilton Athens Hotel, Athens



Capital Link continues to support the sustainable development in Greece by promoting and presenting both initiatives from the business side, as well as the activities and needs of NGOs. The conference will present programs and initiatives that foster entrepreneurship and innovation. It aims to present entrepreneurs with a practical guide as to how they can get financing and other types of support for their business plans. It gives them access to initiatives, programs and contacts that can help them in this direction. The Forum combines two sides.



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**DNB** is Norway's largest financial services group and one of the largest in the Nordic region in terms of market capitalization. The Group offers a full range of financial services, including loans, savings, advisory services, insurance and pension products for retail and corporate customers. DNB is one of the world's leading shipping banks and has a strong position in the energy sector, and the fisheries and seafood industry.

DNB Markets is Norway's largest investment bank, offering a wide range of financial products and services consisting of foreign exchange, bonds and commercial paper, equity, commodities, corporate finance, real estate and securities services. DNB Markets operates in several locations including: Norway, Stockholm, London, New York/Houston (through its fully registered U.S. broker dealer, DNB Markets, Inc.), Singapore, Shanghai, Tallinn, Riga and Vilnius.

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**Tsakos Energy Navigation Ltd. (TEN)** is one of the largest independent transporters of energy in the world controlling a versatile fleet of modern crude and product tankers with strong ice-class capabilities and liquefied natural gas ("LNG") vessels. TEN has established a reputation as an experienced and efficient operator of well-maintained tankers and has proactively met customers energy transportation requirements globally.

TEN's fleet currently consists of 66 double-hull vessels, including two aframax tankers under construction, constituting a mix of crude tankers, product tankers and LNG carriers, totalling 7.2 million dwt. Of the fleet in the water, 46 vessels trade in crude, 13 in products, three are shuttle tankers and two are LNG carriers.

TEN Limited is incorporated in Bermuda, managed out of Athens Greece, and listed in the New York Stock Exchange (NYSE) under the symbol TNP, and in the Bermuda Stock Exchange (BSX) under the symbol TEN. In addition, Tsakos Energy Navigation Ltd., Series B Cumulative Redeemable Perpetual Preferred shares trade on NYSE under the symbol TNPPRB, its Series C Cumulative Redeemable Perpetual Preferred Shares trade on NYSE under the symbol TNPPRC, its Series D Cumulative Perpetual Preferred Shares trade on NYSE under the symbol TNPPRD, its Series E Cumulative Redeemable Perpetual Preferred Shares trade on NYSE under the symbol TNPPRE and its Series F Cumulative Redeemable Perpetual Preferred Shares trade on NYSE under the symbol TNPPRF.

For more information about TEN please visit the Company website at [www.tenn.gr](http://www.tenn.gr)

**Columbia** Shipmanagement

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Partnership  
Leadership



**COLUMBIA SHIPMANAGEMENT**

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## Clay Maitland



**COLUMBIA**  
SHIPMANAGEMENT

**Columbia Shipmanagement (CSM)** was established in Limassol, Cyprus, in 1978. With over four decades of experience in managing all types of vessels, CSM has become a leading force in its field. With more than 380 vessels under full and crew management, Columbia is today one of the largest independent ship managers world-wide.

Columbia's core ship management offices are located in Cyprus, Germany, Singapore and China, while two affiliated offices are located in Greece and Germany.

Through its strategic network of owned crewing agencies located in Europe, Russia and Asia, Columbia has direct access to highly qualified and experienced sea-going personnel. Our 14,500+ employees, on land and at sea, form the foundation upon which we have built our range of services from technical, crew and commercial management, to new building supervision, consulting and cruise vessel services.

Columbia is committed to providing its customers with competent, safe and environmentally sound and cost efficient services meeting best industry standards. At Columbia we believe in establishing firm long-term relationships with our clients, partners, and employees, treating each individual with proper respect and dignity. With high retention rates among our employees on-board and ashore, we are able to retain valuable accumulated experience for the ultimate benefit of our clients and their assets.

At Columbia Shipmanagement our unique expertise, passion for our work and commitment to delivering quality of the highest level combine to ensure that clients of Columbia will always enjoy the finest ship management services and a trusted partner.



**DNV GL** is a global quality assurance and risk management company. Driven by our purpose of safeguarding life, property and the environment, we enable our customers to advance the safety and sustainability of their business.

We provide classification, technical assurance, software and independent expert advisory services to the maritime, oil & gas, power and renewables industries. We also provide certification, supply chain and data management services to customers across a wide range of industries.

Combining technical, digital and operational expertise, risk methodology and in-depth industry knowledge, we empower our customers' decisions and actions with trust and confidence. We continuously invest in research and collaborative innovation to provide customers and society with operational and technological foresight.

With origins stretching back to 1864 and operations in more than 100 countries, our experts are dedicated to helping customers make the world safer, smarter and greener.



**Tototheo Maritime**, based in Limassol, Cyprus has 30 years' experience servicing shipping and other industries with dedicated support in mobile marine communications and electronic services.

With a deep understanding of the industry and the dynamic environment in which our customers operate, we take our role as their technology partner very seriously. A key part of the relationship with customers is Tototheo's underlying desire to listen to what clients need.

Tototheo Maritime is one of the few providers with Inmarsat Tier1 and GX-Super VAR capacity worldwide.

Coupled with its commitment to offering advanced, continuous (24/7) support and services, Tototheo Maritime is a firm believer in ethical business practices, making the company a trusted long-term partner for many clients.

Tototheo Maritime is a reputable company with exceptional support for company and ship.



Communicating for the future,**today**  
Totally **trusted**, totally **Tototheo**



# GLOBAL SPONSORS



**ABN AMRO** serves retail, private and corporate banking clients with a primary focus on the Netherlands and with selective operations internationally. In the Netherlands, clients are offered a comprehensive and full range of products and services through omni-channel distribution including advanced mobile application and internet banking. Internationally, we are active in areas in which we have substantial expertise.



**Blank Rome's** maritime practice, with more than 45 shipping lawyers in Houston, New York, Philadelphia, and Washington, D.C., stands apart in the U.S. market because of the depth and diversity of our capabilities in the maritime and offshore sectors, including: high-profile casualties and investigations; federal regulatory policy and government affairs; contentious dry shipping disputes; environmental regulation and enforcement; salvage; ship sale and purchase and finance; corporate, tax and securities; and insolvency and restructuring. No other North American firm brings a similar collection of disciplines under one roof to serve the shipping industry.



**Clyde & Co** is a leading, sector-focused global law firm with more than 415 partners, 1,800 lawyers and 3,800 staff in more than 50 offices and associated offices across 6 continents. The firm's core global sectors position it at the heart of global trade and commerce: insurance, trade & commodities, energy, transport and infrastructure. With a strong emerging markets focus, the firm has doubled in size twice in the last 10 years and is one of the fastest growing law firms in the world with ambitious plans for further growth.

With the largest marine practice in the world, no other international law firm can match our combination of size, global presence and experience. We have unrivaled knowledge of the shipping sector, and our depth of industry experience means we can support our clients at every level, from small bumps and scrapes to major and complex losses and disputes.



**Citi's** Institutional Clients Group (ICG) enables progress by providing large multinational corporations, public sector

entities, ultra-high-net-worth households and investment managers with wholesale banking products and services via an unmatched geographic breadth and product depth.

Citi is a trusted partner, supporting innovation and growth globally for corporate clients through Citi's network in 98 countries and providing lending, cash management and advisory services that help them to conduct daily operations, to hire, to grow and to succeed. In the public sector, Citi helps build sustainable infrastructure, housing, transportation, schools and other vital public works for the future.

ICG's work represents all of Citi's core activities of safeguarding assets, lending money, making payments and accessing the capital markets on behalf of our clients.

Citi's shipping franchise is amongst the most reputable and established names in the industry, with a longstanding history of supporting its maritime clients with innovative funding solutions, access to capital markets and strategic advisory services throughout the cycles.



**DVB Bank SE**, headquartered in Frankfurt/Main, Germany, is specialised in the international transport finance business. The Bank offers integrated financing solutions and advisory services in respect of Shipping Finance, Aviation Finance and Land Transport Finance. DVB is present at all key international financial centres and transport hubs: at its Frankfurt/Main head office, as well as various European locations (Amsterdam, Athens, Hamburg, London and Oslo), plus offices in the Americas (New York City and Curaçao) and in Asia (Singapore and Tokyo). Please visit our website [www.dvbbank.com](http://www.dvbbank.com) for additional background information.



With total assets of € 159 billion, **NORD/LB Norddeutsche Landesbank** is one of Germany's leading merchant banks. Its core business segments include structured finance in the energy and infrastructure sector, maritime industries and aircraft finance, corporate client business, commercial real estate finance, capital market business and private and commercial client business including private banking. The Bank has its head office in Hanover, Braunschweig and Magdeburg. Outside Germany, NORD/LB is active in Luxembourg with a covered bond bank (NORD/LB Covered Bond Bank) and also has offices in London, New York, Singapore and Shanghai.



# FROM DEEP SEA TO DEEP KNOWLEDGE

In a volatile world market, a bank with global presence and staying power is rare. ABN AMRO has been financing this sector since 1720. Many clients have been with us for decades because our support goes beyond dollars. A stable team of sector specialists with the experience to advise you on funding diversification and strategic capital management, we offer a complete product range and the industry know-how to develop creative solutions. Add fast decision-making, flawless execution, and integrated risk and portfolio management, and you can see why companies tend to stay with us for the long haul.

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## ReedSmith

**Reed Smith** is a dynamic international law firm dedicated to helping clients move their businesses forward. Our belief is that by delivering smarter and more creative legal services, we will not only enrich our clients' experiences with us, but also support them in achieving their business goals.

Our long-standing relationships, international outlook, and collaborative structure make us the go-to partner for the speedy resolution of complex disputes, transactions, and regulatory matters.

For further information, please visit [reedsmith.com](http://reedsmith.com).

## SEWARD & KISSEL LLP

**Seward & Kissel** enjoys a global reputation as a "go to" U.S. law firm in the maritime arena. Our attorneys in the maritime practice serve as trusted advisors to many of the world's most notable public and private maritime companies, financial institutions and other industry participants in the areas of banking and finance, capital markets, mergers and acquisitions, private equity, restructuring and insolvency, tax, litigation and regulatory, and have handled many of the world's biggest, most complex and innovative transactions in the U.S. and around the globe. Our practice and lawyers are consistently recognized as market leaders by Chambers

& Partners, Legal 500, Lloyd's and other publications, and we pride ourselves in being the preeminent U.S. maritime law firm with the substantive expertise, market-setting experience and manpower to handle any matters that the future may hold for the maritime industry.



**Watson Farley & Williams (WFW)** is the world's pre-eminent law firm in the maritime sector, with over 35 years' experience providing premium legal services to the maritime industry. Our team is the largest dedicated maritime practice of any law firm in the world, with almost 200 lawyers and 60 partners within our wider Maritime Sector Group. With 14 offices in 11 countries, WFW is strategically well placed to advise clients in the world's principal shipping markets.

Our team of sector specialists brings together finance, corporate, commercial contracts, tax, dispute resolution, employment, competition and regulatory legal expertise to advise clients across the full range of asset classes in the shipping and offshore oil and gas market, including ports and terminals.

Whether ship owners or operators, banks, private equity, lessors or lessees, charterers, ship yards, port and terminal owners and/or operators, corporations, utilities or government agencies, we utilise our collective sector expertise to provide our clients with innovative, pragmatic and commercially focused legal advice.

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Founded in New York in 1917, and having recently celebrated 100 years of service to the global maritime community, the **American Club** is the only P&I mutual domiciled in the Americas. Part of the International Group, it offers full mutual cover for Protection and Indemnity, Freight, Demurrage and Defense risks, fixed premium insurance for smaller tonnage through Eagle Ocean Marine, as well as Hull and Machinery cover through its subsidiary, American Hellenic Hull Insurance Company Ltd. Having in recent years grown and internationalized its tonnage, the Club has a truly global reach. In addition to their headquarters in New York, the Club's Managers, Shipowners Claims Bureau, Inc., have operations in Houston, London, Piraeus, Limassol, Shanghai and Hong Kong. Winner of the Lloyd's List North American

Maritime Services Award for 2016 and the Seatrade "Investment in People" Award for 2017, the Club prides itself on its exceptional service resources. Its management staff, available 24 hours a day, include lawyers qualified in many jurisdictions, licensed mariners and other experts, able to communicate in no less than eleven languages. The Club also boasts an unsurpassed safety and loss prevention program. Its rich reserves of dedicated expertise enable it to typically exceed the service expectations of shipowners and charterers both large and small.



**Australis Maritime Limited** is a finance advisory and credit portfolio management service provider, exclusively focused on the maritime sectors. The company's strategy centres on a fundamental, asset-based approach to financing, supported by our partners' committed and flexible capital base, and our team's deep maritime industry expertise and track record.



**Blank Rome's maritime attorneys** assist shipyards, vessel owners and operators, cargo interests, commercial and investment banks, leasing companies, and private equity funds with a wide range of transactions and restructurings involving the construction, ownership, financing, chartering, and operation of vessels in Jones Act and international trades.

Blank Rome's maritime transaction & finance team has the experience needed to address the unique maritime law issues that arise in these complex matters.

For more information, please visit **[blankromemaritime.com](http://blankromemaritime.com)**.



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Australis is focused on developing long-term relationships with shipowners with strong management capabilities looking to acquire new tonnage or refinance their fleet, by offering differentiated financing structures, as well as fast and reliable transaction execution.



Clarksons Platou  
Securities

**Clarksons Platou Securities** has a broad and diverse global institutional client base, specializing in the Clarksons Platou Group's core maritime sectors, offering services including equity and fixed income sales and trading, equity and credit research, corporate access and Investment Banking services, including advising clients on a range of equity and debt capital markets and M&A transactions. Clarksons Platou Securities has approximately 80 employees located in Oslo and New York.

## EVERCORE

**Evercore (NYSE: EVR)** is a premier global independent investment banking advisory firm. We are dedicated to helping our clients achieve superior results through trusted independent and innovative advice on matters of strategic significance to boards of directors, management teams, and shareholders - including mergers and acquisitions, strategic shareholder advisory, restructurings, and capital structure. Evercore also assists clients in raising public, private capital, delivers equity research, equity sales and agency trading execution, in addition to providing wealth and investment management services to high net worth individuals. Founded in 1995, the Firm is headquartered in New York and maintains offices and affiliate offices in major financial centers in North America, Europe, South America, the Middle East and Asia.



**Orrick** is a global law firm with a particular focus on serving companies in the financial, energy and tech sectors. With approximately 1,200 lawyers across Europe, Asia, the United States and Africa, our platform offers clients a distinctive combination of local insight and consistent global quality. With a focus in shipping finance, we are able to deal with a wide range of maritime related transactions, from the most complex restructurings and recapitalizations to structured, leasing and other finance transactions, as well as M&A, joint venture and capital markets transactions. We also handle sensitive litigation matters for our clients in the maritime sector. We have experience with both domestic and international matters, representing a cross-section of banks, arrangers, investors, owners, charterers, insurers, ship managers, shipowners and operators.



Sink or swim? Shipping finance requires maritime experience and expertise and that is especially true in the current environment. **RMK Maritime** is a maritime-focused finance and advisory firm with dual headquarters in London and New York. RMK assists maritime companies in raising capital from first mortgage debt to common equity and assists investors in analyzing and making both primary and secondary maritime investments. RMK is led by principals with expertise across the shipping spectrum with more than 70 years of specific shipping and ship finance expertise.



**Stifel Investment Banking** provides strategic advisory services to our clients in North America, Europe, Asia, and Latin America that include initiating, structuring, and negotiating mergers, acquisitions, and divestitures as well as providing fairness opinions, valuation, and restructuring services. We raise public and private debt and equity for our clients through our institutional and retail brokerage network. Stifel also has dedicated financial sponsors and a venture capital effort, maintaining regular dialogue and deal flow with private equity firms focused on Stifel's core industry groups. Stifel clients are served in the United States through Stifel, Nicolaus & Company, Incorporated, including its Eaton Partners business division; Keefe, Bruyette & Woods, Inc.; Miller Buckfire & Co., LLC, and in the United Kingdom and Europe through Stifel Nicolaus Europe Limited. The combination of a full-service product offering and over 400 bankers' deep domain and product expertise allows us to provide solutions that meet the evolving needs of our clients.



**Tufton Oceanic Finance Group (TOFG)** is the parent company registered in Cyprus.

Tufton Oceanic has offices in London, Isle of Man, Dubai and Cyprus. Tufton Oceanic Limited is authorized and regulated by the Financial Conduct Authority. Oceanic Investment Management Limited is licensed by the Isle of Man Financial Services Authority to conduct Investment Business. Marine Services (IOM) Limited is licensed by the Isle of Man Financial Services Authority as a Corporate Service Provider and Tufton Oceanic (Middle East) Limited is regulated by the Dubai Financial Services Authority.

# Clyde & Co is proud to support the Capital Link New York Maritime Forum

With a leading global marine practice, no other international law firm can match Clyde & Co's combination of size, presence and experience.

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**VesselsValue Ltd** are a leading online valuation and market intelligence provider for the Shipping, Superyacht and Offshore industries. Founded in London in 2010, VesselsValue now works with 350+ global clients including the major banks, leasing companies, shipowners, ship managers, investment funds, hedge funds, lawyers, advisors and government regulators. They have 7 offices including London and Singapore and 150+ employees.

Whether you need confidential and daily values, a comprehensive database or vessel tracking and trade information, VesselsValue is the partner you can count on.



**Wärtsilä** is a global leader in smart technologies and complete lifecycle solutions for the marine and energy markets. By emphasising sustainable innovation, total efficiency and data analytics, Wärtsilä maximises the environmental and economic performance of the vessels and power plants of its customers. In 2017, Wärtsilä's net sales totalled EUR 4.9 billion with approximately 18,000 employees. The company has operations in over 200 locations in more than 80 countries around the world. Wärtsilä is listed on Nasdaq Helsinki.



**YieldStreet** is an alternative investment platform, providing access to asset based investments historically unavailable to most investors. YieldStreet allows you to participate in investment opportunities with low stock market correlation and target yields of 8-20%, across litigation finance, marine finance, real estate and other alternative assets. We believe our technology platform creates a unique experience for investors at every level and provides valuable diversification to most portfolios.



**Ardmore Shipping**

**Ardmore Shipping** is a publicly listed (NYSE:ASC) mid-size tanker company engaged in the seaborne transportation of petroleum products and chemicals worldwide to oil majors, national oil companies, oil and chemical traders, and chemical companies. Our current fleet consists of 28 high quality, modern, fuel efficient product and chemical tankers with an average age of 5.5 years, all of which are in operation

in the tanker spot market with a strategic focus on the overlap between the clean petroleum product ("CPP") and chemical sectors. We are a first-class organization dedicated to the very best operating practices, customer service and operational efficiency. Ardmore was founded in 2010 by our CEO Anthony Gurnee and Greenbriar Equity, completing an IPO in 2013; Ardmore is now 100% owned by public investors.



**C TRANSPORT MARITIME S.A.M. (CTM)** is a highly qualified and experienced vessel management company active in the dry cargo ocean transport industry and more recently in the crude tanker market. Established in Monaco in 2004, the company currently manages a fleet of over 140 dry cargo vessels in the Supramax, Panamax and Capesize segments at any point in time. All operations are centralised in the Monaco office where all 70 staff are employed to optimise communication between departments and ensure a top quality service to our clients. The company's foundations are based on the expertise and the professionalism of its managers and employees all of whom have years of experience in the commercial, operational and technical management of dry cargo vessels and good seamanship.



**d'Amico International Shipping S.A.** is a subsidiary of d'Amico Società di Navigazione S.p.A., one of the world's leading privately owned marine transportation companies, and operates in the product tankers sector, comprising vessels that typically carry refined petroleum products, chemical and vegetable oils. d'Amico International Shipping S.A. controls, through its controlled subsidiary namely d'Amico Tankers Limited, Dublin, either through ownership or charter arrangements, a modern, high-tech and double-hulled fleet, ranging from 35,000 and 75,000 deadweight tons. The Company has a history and a long tradition of family enterprise and a worldwide presence with offices in key market maritime centres (London, Dublin, Monaco and Singapore). The company's shares are listed on the Milan Stock Exchange under the ticker symbol "DIS".

For more information, please visit the company's website: [www.damicointernationalshipping.com](http://www.damicointernationalshipping.com).



**Dorian LPG** is a liquefied petroleum gas shipping company

# *CITI CONGRATULATES CAPITAL LINK.*

Citi is proud of our longstanding history of supporting our maritime clients with innovative funding solutions, access to capital markets and strategic advisory services throughout the cycles.

We applaud Capital Link on its 10th Annual New York Maritime Forum and its continued efforts towards facilitating interactions within our industry.



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and a leading owner and operator of modern very large gas carriers ("VLGCs"). Our founding executives have managed vessels in the LPG shipping market since 2002.

We currently own and operate a fleet of 22 modern VLGCs, including 19 new fuel-efficient 84,000 cbm ECO-design VLGCs and three 82,000 cbm VLGCs. The twenty-two VLGCs in our fleet have an aggregate carrying capacity of approximately 1.8 milpon cbm and an average age of 4.0 years as of September 1, 2017. More details on our fleet can be found [here](#). We provide in-house commercial and technical management services for all of the vessels in our fleet, including our vessels deployed in the Helios Pool. Our mission is to arrange safe, reliable and trouble free transportation, and we are committed to the highest quality of customer service.

Dorian LPG has offices in Connecticut, USA, London, United Kingdom and Athens, Greece. Dorian LPG is incorporated in the Republic of The Marshall Islands and headquartered in the United States.



**Eagle Bulk Shipping Inc. ("Eagle")** is a US-based drybulk owner-operator focused on the Supramax/Ultramax mid-size asset class, which ranges from 50,000 to 65,000 deadweight tons in size. These vessels are equipped with onboard cranes allowing for the self-loading and unloading of cargoes, a feature which distinguishes them from the larger classes of drybulk vessels and provides for greatly enhanced flexibility and versatility- both with respect to cargo diversity and port accessibility. The Company transports a broad range of both major and minor bulk cargoes globally; including coal, grain, ore, pet coke, cement, and fertilizer.

Eagle operates out of three offices, Stamford (headquarters), Singapore, and Hamburg, and performs all aspects of vessel management in-house including: commercial, operational, technical, and strategic.

The commercial team delivers reliable and cost effective freight solutions to customers/partners while seeking to optimize revenue through the execution of a diversified and risk-managed active approach to chartering. With offices in the U.S., Asia, and Europe, the chartering and operation teams work with customers and engage the freight markets 24/7/365 while actively monitoring and operating the Company's fleet.



**Epic Gas** owns and operates a fleet of 38 modern and high quality fully pressurised gas carriers providing seaborne services for the transportation of liquefied petroleum gas and petrochemicals. Epic Gas are the only owner and operator of tonnage across the 3500-11000 cbm size spectrum within the pressurised gas carrier sector.

Our vessels serve as a crucial link in the international gas supply chains of leading oil majors and commodity trading houses throughout Japan, Southeast Asia, Europe, West Africa and the Americas. Our vessels are also the pipeline for LPG 'last mile' deliveries ex larger tonnage via offshore ship to ship operations in over 25 locations globally.

Epic Gas has the scale, fleet and operational resources to serve our customers on a truly global basis. We will continue to leverage our in-house commercial and technical expertise to provide the safest, most dependable solutions for our customers.

We are headquartered in Singapore with additional offices in London, Manila, Tokyo and Hamburg.



**EuroDry Ltd.** was formed on January 8, 2018 under the laws of the Republic of the Marshall Islands and trades on the NASDAQ Capital Market under the ticker EDRY.

EuroDry operates in the dry cargo, drybulk shipping markets. EuroDry's operations are managed by Eurobulk Ltd., an ISO 9001:2008 and ISO 14001:2004 certified affiliated ship management company and Eurobulk (Far East) Ltd. Inc., which are responsible for the day-to-day commercial and technical management and operations of the vessels. EuroDry employs its vessels on spot and period charters and through pool arrangements.

The Company has a fleet of 6 vessels, including 2 Kamsarmax drybulk carriers, 3 Panamax drybulk carriers, 1 Ultramax drybulk carrier with a total cargo capacity of 453,086 dwt.

For more information about EuroDry please visit the Company website at [www.eurodry.gr](http://www.eurodry.gr)



**Euroseas Ltd.** was formed on May 5, 2005 under the laws of the Republic of the Marshall Islands to consolidate the ship



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owning interests of the Pittas family of Athens, Greece, which has been in the shipping business over the past 140 years. Euroseas trades on the NASDAQ Capital Market under the ticker ESEA.

Euroseas operates in the container shipping markets. Euroseas' operations are managed by Eurobulk Ltd., an ISO 9001:2008 and ISO 14001:2004 certified affiliated ship management company and Eurobulk (Far East) Ltd. Inc., which are responsible for the day-to-day commercial and technical management and operations of the vessels. Euroseas typically employs its vessels on period charters. The Company has a fleet of 11 vessels in the water, ten Feeder containerships and one Intermediate containership with a total cargo capacity of 25,483 teu.

For more information about Euroseas please visit the Company website at [www.euroseas.gr](http://www.euroseas.gr)



**Genco Shipping & Trading Limited** is a leading provider of international seaborne drybulk transportation services. We transport iron ore, coal, grain, steel products and other drybulk cargoes along worldwide shipping routes. Our wholly owned modern and diverse fleet of dry cargo vessels consists of Capesize, Panamax, Ultramax, Supramax, Handymax and Handysize vessels that provide an essential link in international trade.



Established in 1992 in the USA, **GMS** is the world's largest Buyer of ships and offshore assets for recycling. GMS has negotiated over 3,300 vessels (including the largest number of "as is where is" vessels) and recycles around 30% of total industry volumes, while providing end-to-end solutions to the offshore industry by undertaking decommissioning, cleanup, and safe towage services.

GMS has created the world's leading Ship Recycling Program (RSRP), initiating significant improvements in health, safety and environmental standards in the yards. GMS team members are the industry's top experts and have authored books, published articles and spoken at renowned maritime conferences to raise awareness about the importance of responsible ship recycling.

With 10 offices in major maritime hubs, a specialized database of ship recycling facilities, and the creation of the industry's first mobile application, GMS is the market leader influencing change with its unique local insights into the global shipping scene.



GOLDEN OCEAN™

**Golden Ocean Group Limited** (NASDAQ and Oslo: GOGL) is a leading international shipping company that owns and operates a large fleet of 77 modern dry bulk vessels. The Company is strategically focused on operating vessels in the Capesize and Panamax spot market, which offers the greatest exposure to market strength and volatility. With a strong balance sheet and competitive cash break even levels, the Company has been able to generate significant cash flow and has returned value to its shareholders through dividend in each of the last three quarters.



**Grindrod Shipping** owns and operates a diversified fleet of owned and long-term and short-term chartered-in drybulk vessels and product tankers. The drybulk business, which operates under the brand "Island View Shipping" (IVS) includes a fleet of 19 handysize drybulk carriers and 12 supramax/ultramax drybulk carriers on the water with five ultramax drybulk carriers under construction in Japan due to be delivered in 2019 and 2020.

The tanker business, which operates under the brand "Unicorn Shipping" (Unicorn) includes a fleet of 11 medium range tankers and four small product tankers. The Company is based in Singapore, with offices in London, Durban, Tokyo, Cape Town and Rotterdam. Grindrod Shipping has a primary listing on NASDAQ under the ticker "GRIN" and a secondary listing on the JSE under the ticker "GSH".



**International Seaways** commenced operations in December 2016 and currently owns and operates a fleet of 53 vessels including 47 conventional tankers. Through joint venture partnerships, they have ownership interests in four liquefied natural gas carriers and two floating storage vessels. International Seaways has an experienced team committed to the very best operating practices and the highest levels of customer service and operational efficiency. The Company stands on a solid financial foundation ready to support the business and provide for agile opportunity seeking and well-timed growth.



## We finance Maritime Industries.

NORD/LB has actively structured individual and tailored solutions for maritime industries throughout the world for over 45 years. We pass our excellent know-how on to our customers by professionally and flexibly preparing finance concepts and developing innovative solutions to meet individual needs. Together with our customers we pursue the goal of a long-term partnership geared towards securing success.



**Navig8** is a fully integrated provider of shipping management services and the world's largest independent pool and commercial management company. As an experienced ship owner and operator, we are also an active charterer, enabling us to offer employment optionality to owners. Through Navig8 Ship Management Ltd. and Integr8 Fuels Inc., we provide high-quality technical management and bunker procurement services to our customers globally.

Navig8 supports the private equity and debt markets, offering structured products that let investors participate in time charter markets, project advisory expertise, and vessel management and/or ownership solutions.

With a uniquely broad range of vessels and the largest member base, our pools span the clean and dirty tanker, chemicals and offshore sectors. By taking an entrepreneurial, customer-focused approach, the size and diversity of the fleet has grown. This provides an unrivalled transportation platform on which to meet our customers' highly diverse shipping needs. The flexibility we offer has enabled us to create a leading network of relationships with major oil companies and commodities traders.

Our fleet and breadth of business activities generate a vast information flow. Advanced IT systems, a market-leading team and trading culture enable us to optimise the value of this information to improve decision-making, maximise vessel returns and drive cost efficiencies. Combined with the extensive and detailed knowledge of our business teams located across the world, our reputation has been built on consistently delivering revenue outperformance and a high quality of service.



**Odfjell SE** is a world leading chemical tanker and tank terminal operator established in 1914 and headquartered in Bergen, Norway. We currently own and operate 86 chemical tankers and got a network of seven tank terminals at key chemical hubs worldwide. Odfjell pioneered the chemical tanker trade in the 1950's and built our first tank terminal in 1969. This has created a unique and global footprint as a key logistic provider to leading chemical producers worldwide. Our core fleet is highly sophisticated chemical tankers called "super-segregators" able to carry up to 52 different cargoes of various products ranging from vegetable oils to the world's most hazardous chemicals. The super-segregators are 61% of the book values in Odfjell Tankers and we are

one of two leading operators controlling this type of tonnage globally.

Our terminal network worldwide stores and handles chemicals in key chemical hubs like Houston, Antwerp, Dalian and Ulsan. Our terminal portfolio is a mix of mature terminals generating ROIC above 15% p.a. and greenfield terminals with strong growth potential.

Odfjell SE is listed on Oslo Stock Exchange under the ticker "ODF" where the Odfjell family controls 44% of the company.



**About Pyxis Tankers Inc.** - We own a modern fleet of six tankers engaged in seaborne transportation of refined petroleum products and other bulk liquids. We are focused on growing our fleet of medium range product tankers, which provide operational flexibility and enhanced earnings potential due to their "eco" features and modifications. We are positioned to opportunistically expand and maximize our fleet due to competitive cost structure, strong customer relationships and an experienced management team whose interests are aligned with those of its shareholders. For more information, visit: <http://www.pyxistankers.com>



Headquartered in Westport, CT, **Ridgebury Tankers** is a privately-held company owned by management and Riverstone, a New York-based private equity firm with extensive investments in the energy industry.

Formed in 2013, we are a dynamic and resourceful shipping company with a growing fleet. We currently own and operate 20 high-quality crude and refined-product tankers.

Ridgebury is led by Founder and CEO Robert Burke, who has been involved in the shipping industry for over 30 years. Mr. Burke's extensive and successful shipping experience includes operations, chartering, finance, ownership and management across several shipping sectors. He is joined by an experienced, motivated management team with strong capabilities in all aspects of shipping, structured finance and investment management.

Ridgebury has partnered with world-class pool operators and ship managers for maximum performance, safety, efficiency and compliance. We have a clean, transparent structure without related-party transactions or conflicts of interest, and are committed to transparent, honest and



# Navigating Global Transactions

**Our integrated practice provides finance, restructuring and corporate legal services to the shipping industry on a global basis.**

Reed Smith is a leading international law firm with offices throughout the United States, Europe, Asia and the Middle East. More than 100 maritime lawyers make up our shipping practice, spread across offices in New York, Washington, D.C., Houston, London, Athens, Paris, Dubai/Abu Dhabi, Hong Kong and Singapore. By combining global coverage with extensive experience in shipping transactions and disputes, we are uniquely placed to support your business.

[reedsmith.com](http://reedsmith.com)

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ethical conduct throughout our organization.



**Safe Bulkers, Inc.** is an international provider of marine drybulk transportation services, transporting bulk cargoes, particularly coal, grain and iron ore, along worldwide shipping routes for some of the world's largest users of marine drybulk transportation services. The Company's operational fleet is comprised of 40 drybulk vessels, 11 of which eco-design, with an average age of 7.9 years and an aggregate carrying capacity of 3,595,600 million dwt. The fleet consists of 14 Panamax class vessels, 10 Kamsarmax class vessels, 13 post- Panamax class vessels and 3 Capesize class vessels, all built from 2003 onwards.

The Company's common stock, series C preferred stock and series D preferred stock are listed on the NYSE, and trade under the symbols "SB", "SB.PR.C" and "SB.PR.D" respectively.

For more information about Safe Bulkers, Inc. please visit the Company website at [www.safebulk.com](http://www.safebulk.com)



**Seanergy Maritime Holdings Corp.** is an international shipping company that provides marine dry bulk transportation services through the ownership and operation of dry bulk vessels. The Company currently operates a modern fleet of eleven dry bulk carriers, consisting of nine Capesizes and two Supramaxes, with a combined cargo-carrying capacity of approximately 1,682,582 dwt and an average fleet age of about 9.4 years.

The Company is incorporated in the Marshall Islands with executive offices in Athens, Greece and an office in Hong Kong. The Company's common shares and class A warrants trade on the Nasdaq Capital Market under the symbols "SHIP" and "SHIPW", respectively.

For more information about Seanergy please visit the Company website at [www.seanergymaritime.com](http://www.seanergymaritime.com)



**Star Bulk** is a global shipping company providing worldwide seaborne transportation solutions in the dry bulk sector. Star Bulk's vessels transport major bulks, which include iron ore, coal and grain, and minor bulks, which include bauxite, fertilizers and steel products. Star Bulk was incorporated in the Marshall Islands on December 13, 2006 and maintains executive offices in Athens, Greece. Its common stock trades

on the Nasdaq Global Select Market under the symbol "SBLK" and on the Oslo Stock Exchange under the ticker "SBLK R". On a fully delivered basis, Star Bulk will have a fleet of 111 vessels, with an aggregate capacity of 12.67 million dwt, consisting of 17 Newcastlemax, 20 Capesize, 2 Mini Capesize, 7 Post Panamax, 35 Kamsarmax, 2 Panamax, 16 Ultramax and 12 Supramax vessels with carrying capacities between 52,055 dwt and 209,537 dwt. The Company holds call options and has sold respective put options on 4 Capesize vessels, with exercise dates in early April 2019.

For more information about Star Bulk please visit the Company website at [www.starbulk.com](http://www.starbulk.com)



**Team Tankers International Ltd.** is an international shipping company incorporated in Hamilton, Bermuda and publicly traded on the Oslo Stock Exchange under ticker TEAM. With a fleet of approximately 50 vessels, the Company is one of the largest chemical and product tanker owner/operators in the world. With principal offices that span the globe, Team Tankers offers comprehensive ocean transportation services to global chemical producers, oil majors, commodities traders and others in the petrochemical supply chain. The Company is committed to the safe and efficient transport of chemical cargoes for all its customers and partners.



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TORM was founded in 1889 and has sailed the seas for 129 years. TORM's offices are located in Houston, London, Copenhagen, Mumbai, New Delhi, Singapore, Manila and Cebu.

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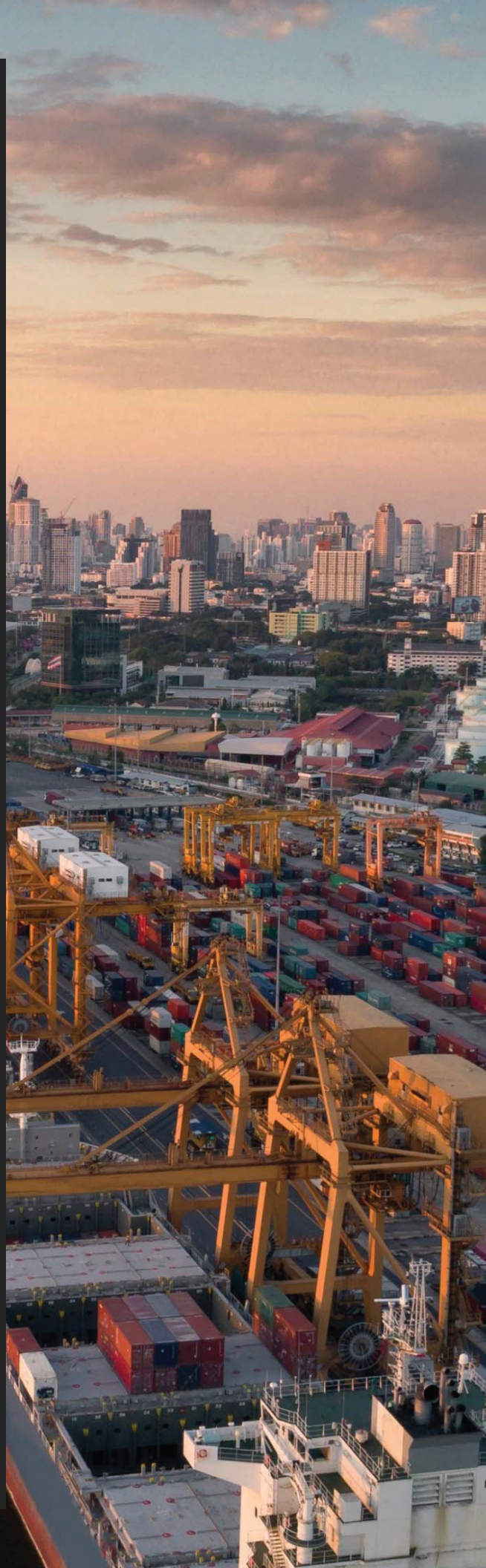
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In 2016, AAL was awarded: 'Breakbulk Operator of the Year 2016' (Global Freight Awards), 'Excellence in Project Cargo Shipping 2016' (Australia Shipping Awards), 'Best Project Cargo Shipping 2016' (AFLAS Awards). In 2017, AAL won the prestigious AFLAS Award once again, for excellence in global project shipping: 'Best Project Cargo Shipping 2017'. We offer our customers a unique 'total' multipurpose shipping solution, comprising THREE distinct service models that can be combined as required: Tramp & Projects solutions deliver tailor-made and highly competitive chartering options for any cargo type and to any compass point on either a spot, or long-term engagement basis. Liner Services provide scheduled and regular sailings that connect the main ports of Asia Pacific and Oceania. Our growing portfolio of Semi-Liner Services combine fixed-route sailings with highly flexible port calls on trades between Asia, Middle East, the Americas and Europe.

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**Flott & Co. PC** is a recognized expert in US taxation of international transportation, particularly as it affects foreign shipping companies operating vessels that call to lift or discharge cargo at US ports.

Our principal, Stephen Flott, has been involved in assisting international shipping companies since the Tax Reform Act of 1986 changed US taxation of international shipping. Indeed, when tax returns were due for the 1987 tax year, the first year in which the new rules applied, Stephen worked with the IRS to develop exemption language for US tax returns.

Flott & Co. PC monitors developments in the US shipping tax and assists foreign shipping companies with their US compliance obligations. Since 1988, the firm has advised P&I Clubs, BIMCO, INTERTAKO, the Greek Shipping Cooperation Committee, the Union of Greek Shipowners, individual shipowners and shipping investors on the application of the tax and the exemptions.

Flott & Co. PC's knowledge and experience in the US taxation of international shipping ensure our clients understand the application of the US tax rules to their circumstances and that they meet their US tax compliance obligations in a timely and cost-efficient manner. For more information please visit our website: [www.flottco.com](http://www.flottco.com).



**Niki Shipping Company S.A. ("Niki")** was founded in 1997 by Dr. Theophilos Priovolos. Since then, Niki has developed a successful track record and a proven expertise in sourcing, arranging and administering maritime assets through over \$3 billion of sale and leaseback transactions on vessels.

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We stress integrity, transparency, and professionalism in all our ship and shore-side operations, and the building and preservation of long-term commercial relationships with all our counterparties.

The technical management of our ships is under the direction of a team of independent professional managers with full accreditation under the applicable International Maritime Organisation Code. They are subject to a stringent process of selection and monitoring, all implemented by us with a view to ensuring the seaworthiness and reliable operation of our ships.

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## KEYNOTE SPEAKER



**Gilbert Kaplan**  
**Under Secretary For International Trade**  
**United States Department of Commerce**

Gilbert B. Kaplan was nominated by President Donald J. Trump to be Under Secretary of Commerce for International Trade in the United States Department of Commerce, confirmed by the Senate, and sworn in on March 20, 2018.

Prior to this appointment, Mr. Kaplan was a partner at King & Spalding, where his practice focused on international trade cases and trade policy issues.

He represented U.S. companies and workers in a wide range of cases on dumping subsidies, and intellectual property infringement. and advised clients on trade policy matters, as well as trade negotiations such as those involving the WTO and international anti-subsidy agreements.

In 2007, he filed and prosecuted the first successful countervailing duty (anti-subsidy) case ever against China.

He is the founder of The Conference on the Renaissance of American Manufacturing and the co-founder of the Manufacturing Policy Initiative (MPI) at Indiana University School of Public and Environmental Affairs (SPEA), the first and only university program in the country focusing on what public policy steps should be taken to revitalize U.S. manufacturing.

From 2010-2012, Under Secretary Kaplan served as the first President of the Committee to Support U. S. Trade Laws (CSUSTL) an organization of companies, workers, farmers, and ranchers dedicated to preserving and enhancing the U.S. trade remedy laws.

From 1983 to 1988, Mr. Kaplan served in several senior positions at the Department of Commerce including Acting Assistant Secretary and Deputy Assistant Secretary for Import Administration and supervised over 500 trade remedy cases.

Mr. Kaplan graduated cum laude from Harvard Law School, and magna cum laude from Harvard College. He and his wife Betty Ann have two children, Katharine and Nicholas.

## KEYNOTE SPEAKER



**Grahaeme Henderson**  
**Vice President**  
**Shell International Trading and Shipping**  
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Dr Grahaeme Henderson is responsible for Shell's international shipping and maritime activities, including ships, barges, drilling units, floating production facilities and related operations. His work spans Shell's entire business across upstream, downstream, projects and construction.

A Shell cargo is loaded or discharged somewhere in the world every 5 minutes. The 2,000 floating assets comprise some of the most technically advanced on the oceans today and includes the largest LNG shipping fleet in the world with 20% of the global tonnage.

Grahaeme is a leading spokesperson on safety and the environment, improving the efficiency of shipping and maritime operations, and driving technology and innovation, including digitalisation.

Grahaeme was the President of the UK Chamber of Shipping from 2016-2018 and Chair of the Oil Companies International Marine Forum from 2014 to 2018. He is a member of the World Economic Forum's Global Agenda Council on the Oceans and an Adjunct Professor for Southampton University, UK. He has been appointed by Her Majesty's Government to the Expert Panel for Maritime 2050.

Grahaeme was previously Country Chair and Managing Director of Brunei Shell Petroleum, Shell's joint venture company in Brunei. His career with Shell includes over 20 years working overseas on assignments in Brunei, Nigeria, Syria and The Netherlands.

Born in London, he has a First Class Honours BSc Degree and a PhD in mathematics of sea waves, has recently been awarded an honorary DSc, and is a Professional Chartered Engineer. He is married with a daughter and twin sons.



**Shantanu Agrawal**  
**Director**  
**BlackRock**

Shantanu Agrawal, Director, is a member of the Opportunistic Credit team within BlackRock's Global Credit group where he invests on behalf of liquid and illiquid investment vehicles. Shantanu's recent investment experience in the maritime space includes private lending, public lending, asset backed lending, special situation/rescue financing and structured equity. Mr. Agrawal earned a BS degree in computer engineering from Columbia University in 2003.



**Paulo Almeida**  
**Portfolio Manager**  
**Tufton**

Paulo is Portfolio Manager for Tufton's private equity activities in funds and separate accounts which total over \$1bn EUM. He is also responsible for managing Tufton's relationships with many investors and co-investors. He joined Tufton in early 2009 after nine years in investment banking and fund management at UBS and Macquarie. At Tufton, he was among the winners of the Marine Money 2013 M&A deal of the year for the transactions that created Hafnia Tankers. Shipping transactions he led at UBS received three IPO of the year awards from Marine Money and Jane's Transport Finance for 2005. Before business school, he spent four years in the shipping industry with the Skaarp Group. Paulo received his MSc in Finance from London Business School in 2000 and a BSc in Naval Architecture and Marine Engineering from Webb Institute in 1995. While at Webb, he had work experience as an apprentice shipfitter at Electric Boat, as an engine and deck cadet with Exxon Shipping and in structural engineering at Electric Boat and the Skaarp Group.



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**Tasos Aslidis**  
**Chief Financial Officer**  
**Euroseas Ltd**

Dr. Tasos Aslidis has been the Chief Financial Officer, Treasurer and member of the Board of Directors of Euroseas Ltd. since September 2005. He has also been a member of the Board of Managers of Euomar since its inception in March 2010. Prior to joining Euroseas, Dr. Aslidis was a partner at Marsoft Inc., an international consulting firm focusing on investment and risk management in the maritime industry.

Dr. Aslidis holds a Diploma in Naval Architecture and Marine Engineering from the National Technical University of Athens (1983), M.S. in Ocean Systems Management (1984) and Operations Research (1987) from the Massachusetts Institute of Technology, and a Ph.D. in Ocean Systems Management (1989) also from the Massachusetts Institute of Technology.



**Loukas Barmparis**  
**President**  
**Safe Bulkers, Inc.**

Dr. Loukas Barmparis is our President and Secretary and has been a member of our board of directors since 2008. Dr. Barmparis also serves as the technical manager of our Manager, which he joined in February 2006. Until 2009 he was the project development manager of the affiliated Alasia Development S.A., responsible for renewable energy projects. Prior to joining our Manager and Alasia Development S.A., from 1999 to 2005 and from 1993 to 1995, Dr. Barmparis was employed at N. Daskalantonakis Group, Grecotel, one of the largest hotel chains in Greece, as technical manager and project development general manager.

During the interim period between 1995 and 1999, Dr. Barmparis was employed at Exergia S.A. as an energy consultant. Dr. Barmparis holds a master of business administration ("MBA") from the Athens Laboratory of Business Administration, a doctorate from the Imperial College of Science Technology and Medicine, a master of applied science from the University of Toronto and a diploma in mechanical engineering from the Aristotle University of Thessaloniki.



**Nicolas Bornozis**  
**President and CEO**  
**Capital Link, Inc.**

Since 1996 Mr. Nicolas Bornozis is the founder, President and CEO of Capital Link, Inc., an international investor relations and financial advisory group. It assists listed companies and capital markets related organizations to develop and maintain access to European and North American investors. Capital Link has offices in New York, London and Athens and is a leader in investor relations for listed shipping companies, U.S. Closed-End Funds and ETFs and international companies accessing the U.S. and European markets.

He also established and managed, Alexander Capital, L.P, a US broker-dealer firm, which developed brokerage and investment banking business in North America with the Greek, Egyptian and Russian markets. Sold the company at the end of 2003 to a

group of US investors representing Russian interests. Between 1998 and 2002, he also established and managed Alexander Asset Management, Inc. which handled portfolios invested in the Greek and European equity markets.

Prior to Capital Link (1988-1995), he served as President and CEO of CCF International Finance Corp. (CCF IFC), the US broker/dealer subsidiary of Credit Commercial de France, now part of HSBC, and worked at the International Department of Bankers Trust Company in New York (1982-1984) and then at the Commercial Banking operation of CCF in New York (1985-1987) focusing on the financing of Wall Street firms and shipping.

He holds an MBA from Harvard Business School (1982) and a Law Degree from the University of Athens (1979), in Greece with specialization in commercial and corporate law and is a graduate of Athens College in Greece.

For a period of twelve years he was a Visiting Lecturer on International Banking and Finance at the City University Business School (Department for Shipping Trade and Finance) in London, United Kingdom. Also, he served as Chairman of the Investment Management Committee of the Harvard Business School Club in New York.



**Robert (Bob) P. Burke**  
**Partner & Chief Executive Officer**  
**Ridgebury Tankers**

- CEO and founder of Westport CT based Ridgebury Tankers - 2013-Present. Ridgebury owns 20 oil tankers ranging from 46,000 product tankers to 307,000 DWT VLCC's. Ridgebury Tankers is a private equity backed company owned by Riverstone Holdings and Ridgebury's Management.
- CEO of Chembulk Tankers- 2006-2007. Owner of 19 stainless chemical tankers. Acquired in a leveraged buyout by a small management team and AMA Capital Partners in 2006. The company was and sold to Indonesian buyers in 2007.
- Partner and founder of Great Circle Capital, a private equity fund with investments in shipping and logistics. Great Circle invested in port and infrastructure projects in the developing world.
- 1990-1998. Led shipping financing and investment activities as Managing Director of GE Capital Ship Finance Group.
- Received an MBA Columbia University in 1985
- US Merchant Marine Academy 1981 graduate, served as ship's officer for three years aboard tankers.
- Bob has been married to the former Lessley Davis since 1988. They have two children, Lindy 18 and John 15 and live in Ridgefield, CT.



**Jonathan Chappell**  
**Senior Managing Director**  
**Evercore ISI**

Jonathan Chappell, CFA, a Senior Managing Director and senior equity research analyst at Evercore ISI, provides research coverage of marine transportation equities. Jon has been an equity research analyst since 1996, and he joined Evercore Partners as a Managing Director in 2011 after 11 ½ years in equity research at J.P. Morgan.

After spending more than three years at Value Line providing research coverage for several different industries as a generalist,



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# SPEAKER BIOS

Jon joined J.P. Morgan Securities' freight transportation team in 1999 focusing on the U.S. railroad and trucking sectors. Jon began to cover stocks in the oil tanker industry in 2001 as an associate analyst and, following an eight-month period during which he helped ramp-up coverage of the payroll processing industry, he returned to the shipping sector as a senior analyst in 2003.

Jon was voted #2 in the 2017 Institutional Investor poll for Shipping, #3 in 2016, and Runner-Up in the same poll in 2015. Jon was named the #1 analyst for stock selection in the Wall Street Journal's Best on the Street rankings in 2012 for industrial transportation and was also named as a top analyst in the same survey and category in 2006. Jon was also named #1 Earnings Estimator for the Marine Industry in 2016 and 2017 and #3 in Stock Selection for the Marine

Industry in 2015 by Thomson Reuters, and was named #1 in Stock Selection and #2 Earnings Estimator for the Marine industry in 2010, and #2 in Stock Selection for the Marine industry in 2009 by the Financial Times and Starmine. Jon was named the #3 Earnings Estimator for the Oil, Gas & Consumables industry in 2007 and #1 Earnings Estimator for the Marine industry in 2006 by Forbes.com and Starmine.

Jon has earned a B.S. degree in Management-Finance from Binghamton University and has earned the right to use the Chartered Financial Analyst designation.



**Greg Chase**  
**Partner**  
**Reed Smith LLP**

Greg advises clients in a broad range of ship finance and shipping related private equity matters. He represents major lenders, operating companies and equity investors in connection with cross-border and domestic transactions including syndicated and bi-lateral secured loan facilities, work-outs and debt restructurings, leasing, joint ventures and other private equity and corporate transactions for the shipping industry.

Greg also represents clients in connection with international commercial shipping transactions, including construction contracts and multi-vessel construction programs, complex vessel charter arrangements and the sale and purchase of marine assets.

Greg has acted for lenders in some of the larger ship finance transactions in the market.

Greg holds a BA from St. Lawrence University, summa cum laude, in Government and History, as well as a law degree from Cornell Law School. He is a director of New York Maritime, Inc. as well as a director and founding member of Young Shipping Professionals – New York, Inc.

#### PROFESSIONAL AFFILIATIONS

New York Maritime, Inc. (Director)

Young Shipping Professionals – New York, Inc. (Director and Secretary)

The Maritime Law Association of the United States

New York City Bar Association

New York State Bar Association

American Bar Association



**Shreyas Chipalkatty**  
**Managing Director**  
**Citigroup's Global Shipping**

Shreyas Chipalkatty is a Managing Director in Citigroup's Global Shipping, Logistics and Offshore team. He joined Citi in 1998 and until 2003 worked in Citi's Emerging Markets division in 13 countries across the globe, completing specialist assignments.

He joined the shipping team in 2004, and today manages Citi's banking relationships with some of its largest Shipping and Offshore clients worldwide. Over the past nine years Shreyas has worked through all aspects of shipping finance, including debt and equity capital markets, acquisitions, asset finance and restructuring. Shreyas holds Masters' degrees from the University of Cambridge and the Symbiosis Institute of International Business



**Nicolay Dyvik**  
**Head Shipping Equity Research**  
**DNB Markets**

Nicolay Dyvik joined DNB Markets in 2011 as an Equity analyst, heading up the Shipping research team. His team currently covers 28 companies within various segments including container, LPG, LNG, Crude Tankers, Product Tankers, Dry bulk, Car Carriers and Chemical tankers. DNB's shipping research is consistently top ranked. Mr. Dyvik has five years former experience as equity analyst within the shipping and airlines sectors at SEB Enskilda and Kaupthing and holds a BBA from Bocconi University in Milan.



**Adrian Economakis**  
**Chief Operating Officer**  
**VesselsValue**

Adrian Economakis, one of VesselsValue's founding employees, oversees the operations and international strategy. He is currently based in VV's Singapore office and frequently travels to our other Asian markets of Japan, South Korea, China and Hong Kong.

In 2014, following VV's significant expansion, he took on responsibility for managing the growing analytical and product teams, leveraging his client experience to guide product development to the needs of our clients.

In 2016, he opened the VesselsValue Singapore office which has now grown to 8 staff. Adrian now spends his time between Asia, London and the US. Adrian has an MSc with distinction in Shipping, Trade and Finance from Cass Business School London and an BA Hons degree in Economics and Philosophy from the University of York.



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**Boriana Farrar**  
**Vice President**  
**American P&I Club**

Boriana Farrar is a Vice President, Counsel and Business Development Director of North America at Shipowners Claims Bureau, Inc., managers of American P&I Club in New York. She handles a variety of P&I claims with focus on personal injury crew and passenger claims and casualties. Previously, Ms. Farrar was working at a leading New York maritime law firm Hill Betts & Nash LLP. There, as a partner in its maritime practice, she had responsibility for conducting a broad range of litigation in the area of maritime disputes in both federal and state court, including matters involving: personal injury, maritime casualties, breach of contract and various other insurance defense disputes.

Ms. Farrar holds a Masters Degree in Admiralty & Maritime Law from Tulane Law School where she was a part of Tulane Maritime Law Journal and Tulane Moot Court team. Ms. Farrar holds another Master's Degree in International and Comparative Law from the University of San Diego School of Law. She has a thorough international background, having pursued her legal studies not only in the U.S. but also in her native Bulgaria, the U.K. and the Netherlands. In addition to her native language, she is fluent in English, Russian and German.

Ms. Farrar is the co-author of the update of Practice and Procedure Chapter, Benedict on Admiralty, Cruise Lines, Vol. 10, Ch. III and Crewmembers Chapter, Benedict on Admiralty, Cruise Lines Vol. 10, Ch. VI (Matthew Bender) (2010-2016).

Ms. Farrar also co-authored the Article "Managing Agent Status for Purposes of Limitation of Liability Act." in the Arbitrator, Vol. 40, pp. 12-15 (October 2008) and "Forum Selection Clause Survey 2003 – 2005", 29 Tulane Maritime Law Journal, pp. 549-567 (Summer 2005).

Ms. Farrar had the honor to serve as a Board Member of the Maritime Law Association of United States ("MLA") from 2013-16 and is currently a Board Member of Women International Shipping and Trading Association ("WISTA").



**Howard Finkel**  
**Executive Vice President**  
**COSCO USA**

Mr. Howard Finkel is a 35-year veteran of ocean shipping. He started in 1981 in New York City first, as an executive trainee, learning all phases of ocean transportation and then worked in outside sales. In his 34 years in the industry, Mr. Finkel has held positions in sales, pricing, marketing, operations and regulatory affairs.

Howard joined COSCO in 1995 as General Manager, Pricing and Marketing and was promoted to AVP Commercial, VP Commercial and now holds the title, Executive VP for COSCO Container Lines Americas, Inc., as well as VP of COSCO Americas. Mr. Finkel's responsibilities include, mergers and acquisitions, discussion groups, legal affairs, regulatory affairs, cost control, PR, contract review and contract negotiations.

He is a graduate of Queens College (CUNY) and lives in Verona, New Jersey.



**Marco Fiori**  
**Chief Executive Officer**  
**d'Amico International Shipping S.A**

Marco Fiori joined COGEMA S.A.M. in 1996 as managing director and since that time has held many other executive positions in d'Amico Group companies. Prior to joining the d'Amico Group, Mr. Fiori was employed in the New York branch of Banca Nazionale dell'Agricoltura. He was initially responsible for the loan portfolio and business development of Fortune 100 companies based on the U.S. West Coast and later, for overseeing and managing the entire U.S. business development market.

From 1990 to 1994, he held the position of head of credit and in 1994 was promoted to the position of senior vice-president and deputy general manager of the New York branch with direct responsibilities for business development, treasury and trading. Mr. Fiori obtained a Bachelor of Science in Economics and Finance from Rome University in 1979 and an MBA from American University in Washington D.C. in 1984. He lives in Monte Carlo, Monaco.



**Mark Friedman**  
**Senior Managing Director**  
**Evercore**

Mark is a long-time banker to the Shipping Industry having been an investment banker for almost 25 years in the space. Mark was at Goldman Sachs for 11 years before moving to Merrill Lynch in 2005 to run their Global Shipping Practice. Mark moved to Evercore in 2009 and has helped Evercore become one of the leading advisors and underwriters in the shipping space. Evercore has been quite active assisting shipping and offshore companies recapitalize or restructure their balance sheets including Ocean Rig, Zim, Torm, Clipper, Eitzen Chemical, Trico Marine, Danaos among others.

Evercore has also advised on many of the large public market shipping transactions including the merger of Tankers Investments and TNK, the merger of General Maritime and Navig8 Crude, the merger of Capital Product Partners and Crude Carriers and the merger of DryShips and OceanFreight. Evercore has been an active underwriter for shipping companies with more than forty underwritten equity transactions.



**Magnus Fyhr**  
**Managing Director & Senior Shipping Analyst**  
**Seaport Global**

Mr. Magnus Fyhr is Managing Director and Senior Shipping Analyst at Seaport Global. Mr. Fyhr has in excess of 20 years industry experience in energy and maritime industries, including but not limited to portfolio management and equity research. Mr. Fyhr was most recently Managing Director and Maritime and Shipping Analyst at GMP Securities L.P. Prior to GMP, he spent approximately four years as CEO and Managing Director at Clarkson Capital Markets, three years as a Managing Partner and Portfolio Manager at Aquanaut Capital, and eight years at Jefferies & Co., Inc. He began his career as a research analyst at Lehman Brothers and subsequently EVEREN Securities. In 2004 and 2005, he was ranked #1 Analyst in Industrial Transportation in Wall Street



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# SPEAKER BIOS

Journal's Best on the Street Analysts Survey.

Mr. Fyhr received a BA in Finance from Houston Baptist University and an MBA in Finance from the University of St. Thomas.



**Randy Giveans**  
**Group Head of Energy Maritime Shipping**  
**Equity Research**  
**Jefferies**

Randy Giveans is the Senior Analyst and Group Head of Energy Maritime Shipping Equity Research and a Vice President at Jefferies. He currently covers 27 energy maritime shipping companies that transport crude oil, refined petroleum products, LNG, LPG, dry bulk commodities, and containers. Prior to joining Jefferies in 2011, Randy worked as a Senior Financial Analyst in the Corporate Finance department at Continental/United Airlines. Mr. Giveans received a Bachelor of Science in Finance/Economics from Spring Hill College and an MBA in Finance with an Energy Specialization from the Freeman School of Business at Tulane University.



**Corey Greenwald**  
**Senior Counsel**  
**Clyde & Co**

Corey's principle areas of practice include maritime law, insurance law and trade and commodities law. He has significant experience counseling and representing insurers, vessel owners, charterers, and commodities trading companies in maritime, insurance and commercial disputes in state and federal courts and in arbitration. Corey also regularly acts for vessel owners and financial institutions advising on US law aspects of vessel financing, vessel sale and purchase, vessel registrations and flagging, including the preparation and issuance of U.S. maritime law mortgage opinions.



**Anthony Gurnee**  
**CEO**  
**Ardmore Shipping Corporation**

Anthony Gurnee is the founder and CEO of Ardmore Shipping Corporation. Before Ardmore, he was President of Seacove Shipping Partners, a private equity investment vehicle, CEO of Industrial Shipping Enterprises, Inc., a containership and chemical tanker company, and COO of MTMM / Chembulk, a chemical parcel tanker company. Previously, he was the CFO of Teekay Shipping Corporation, where he led the company's financial restructuring in 1992 and initial public offering in 1995. In addition to his operational roles, he has held a variety of financial roles in the industry, including President of Nedship International and co-founder of Navigation Finance Corporation, a shipping-focused mezzanine investment fund. He began his career as a shipping banker with Citicorp, and he served for six years as a surface line officer in the US Navy in both deck and engineering, and including a tour with naval intelligence covering the shipping industry. He is a graduate of the US Naval Academy and holds an MBA from Columbia Business School, is a CFA charter holder, and a fellow of the Institute of Chartered Shipbrokers.



**Bill Haft**  
**Lawyer, Global Banking & Finance Group**  
**Orrick**

Bill Haft is a corporate finance lawyer and serves as head of Orrick's global Banking & Finance group. He regularly counsels clients in cross-border matters, including maritime, energy and infrastructure transactions. In the maritime sector, he advises on complex international shipping and offshore corporate and capital markets transactions and restructurings on behalf of a cross section of banks, arrangers, investors, owners and operators.

Bill acted as lead counsel to Cayman Islands-based offshore drilling contractor Ocean Rig in its comprehensive financial restructuring, a unique transaction involving billions of dollars in restructured debt and enforcement by a U.S. Bankruptcy Court of schemes of arrangement sanctioned by the Grand Court of the Cayman Islands. Before joining Orrick, Bill practiced with two other international law firms in New York and Paris. He received a BA from Middlebury College, CEP from Sciences Po in Paris, and his JD from New York University School of Law.



**Tor Ivar Hansen**  
**Managing Director**  
**DNB Markets**

Tor Ivar Hansen is Managing Director & Head of Private Placements and Loan Syndication for DNB Markets, Inc. in New York

- Mr. Hansen has extensive structuring and execution experience within the US loan and debt capital markets, working with project financings as well as corporate financings

- His principal areas of industry coverage includes Maritime Transportation, Maritime Logistics and Offshore Oil & Gas related industries (including Maritime Oil Field Services) within the Americas

- Mr. Hansen has been with DNB for almost 19 years, serving as a relationship manager in DNB Bank ASA for 7-years, and the past 12-years with DNB Markets Investment Banking Division.



**Per Heiberg**  
**Chief Financial Officer**  
**Golden Ocean Management AS**

Per Heiberg has served as Chief Financial Officer of Golden Ocean Management AS since April 2016. Mr. Heiberg has been with the Company since July 2005, and his previous position was Vice President of Finance. Prior to joining Golden Ocean, he served as Back Office Officer for Electrabell Nordic. Mr. Heiberg also held several positions within Statkraft, including as Controller and Market Analyst. Mr. Heiberg holds a Bachelor's degree in administration and economics from the University College of Southeast Norway.



**Erik Helberg**  
**Chief Executive Officer**  
**Clarksons Platou Securities**

Mr. Erik Helberg is the CEO of Clarksons Platou Securities. Prior to joining RS Platou Markets in 2009 as CEO, Erik was Partner & Head of Shipping Research at Pareto Securities. He has received numerous awards from top

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## Maritime Investment Banking

### SELECTED REPRESENTATIVE TRANSACTIONS

\$150,000,000



Preferred Stock  
Joint Bookrunning  
Manager  
September 2018

\$10,900,000,000



Chapter 11  
Restructuring

Advisor to Samsung  
Heavy Industries, a  
Member of the UCC  
July 2018

\$118,800,000



Block Trade  
Co-Manager  
June 2018

\$25,000,000



Senior Notes  
Joint Bookrunning  
Manager  
May 2018

\$117,782,000



Exchange of 3.00%  
Convertible Notes

Advisor  
May 2018

\$244,000,000



Has Been Acquired  
Through a Pre-Packaged  
Chapter 11 by  
AMERICAN  
INDUSTRIAL  
PARTNERS  
Advisor to the Debtors  
March 2018

\$98,850,000



Follow-on Offering  
Joint Bookrunning  
Manager  
May 2017

\$125,000,000



Preferred Stock  
Joint Bookrunning  
Manager  
May 2017

\$492,000,000



Chapter 11  
Restructuring

Advisor to Ultrapetrol  
(Bahamas) Limited  
March 2017

\$57,500,000



Senior Notes  
Left Bookrunning  
Manager  
March 2017

\$115,000,000



Preferred Stock  
Joint Bookrunning  
Manager  
March 2017

\$250,000,000



Senior Notes  
Left Bookrunning  
Manager  
March 2017

\$505,000,000



Private Placement  
Placement Agent  
December 2016

\$115,000,000



Preferred Stock  
Joint Bookrunning  
Manager  
June 2016

\$61,000,000



Follow-on Offering  
Joint Lead Manager  
June 2016

\$66,750,000



Ardmore Shipping Corporation

Follow-on Offering  
Joint Bookrunning  
Manager  
June 2016

\$157,000,000



a portfolio company of



Has Sold the  
American Phoenix to



Advisor to Seller  
November 2014

\$1,100,000,000



Chapter 11  
Restructuring

Advisor to  
Excel Maritime Carriers, Ltd  
February 2014

### MARITIME INVESTMENT BANKING

Stifel's Maritime Investment Banking provides advisory and capital-raising services to leading U.S. and international companies and financial sponsors. We offer our clients advice and execution on mergers & acquisitions, underwriting for public and private equity and debt capital, and other financial advisory services, including fairness opinions and restructuring advisory. We help investors and companies navigate through the opportunities and challenges in today's maritime market. For more information on how we can help you, contact:

**Chris Weyers** | Managing Director  
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**Kevin Haggard** | Managing Director  
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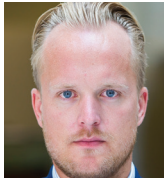
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# SPEAKER BIOS

analyst ranking agencies such as StarMine & Prospera, and holds amongst other awards, three #1 rankings as best stock picker in Europe/Norway.

Erik has extensive industry and business experience from all types of ECM transactions and M&A assignments in Europe, Asia and the US and holds a Master of Science degree in shipping, trade and finance from City University Business School in London and a Candidatus Magisterii in law from the University of Oslo.



**Herman Hildan**  
**Co-Head of Equity Research/Managing Director Equity Research**  
**Clarksons Platou Securities AS**

Mr. Herman Hildan is Co-Head of Equity Research/Managing Director Equity Research at Clarksons Platou Securities AS with global equity coverage of the shipping industry. Herman and his team covers 35 Companies within seven Shipping segments; Tanker, Dry bulk, Container, LNG, Car Carrier, LPG and Chemical tanker. Herman joined RS Platou Markets in 2009, was named Partner in 2011 and his shipping team has since won several awards. In 2014 StarMine ranked the Shipping team the number one stock picker for marine in the US, with a second place in European transportation. In 2015, the team also ranked among top 3 for best earnings estimate and stock picking in the Nordic region by StarMine. In February 2015, Clarksons' acquisition of the RS Platou Group was completed. Herman holds an M. A (Hons) in Financial Economics from the University of St. Andrews.



**Joe Hughes**  
**Chairman & CEO**  
**Shipowners Claims Bureau, Inc. (SCB)**

Joe has served as chairman and CEO of the managers of the American Club, an International Group mutual which celebrates its centennial in 2017, for nearly twenty-two years. Joe also oversees the activities of Eagle Ocean Agencies, Inc., an affiliate of SCB, which operates the Eagle Ocean Marine and Eagle Ocean America insurance facilities, the latter as a coverholder for underwriters at Lloyd's. He also serves on the board of American Hellenic Hull Insurance Company, Ltd., a Cyprus-based hull underwriting investment of the American Club.

Having graduated from Oxford University, Joe was called to the Bar of England and Wales, thereafter specializing in maritime commercial law before commencing his career in marine insurance. Prior to his arrival in the United States, Joe worked for other P&I clubs in the United Kingdom and Norway, latterly serving as chairman of the global marine practice of Jardine Insurance Brokers, a leading Lloyd's broker in London.

In addition to his corporate responsibilities, Joe is chairman of the North American Marine Environment Protection Association (NAMEPA), a director (and former president) of the Maritime Association of the Port of New York and New Jersey, a former chairman of the Association of Average Adjusters of the United States, a director of New York Maritime, Inc. (NYMAR) and a member of the National Cargo Bureau. Joe also serves on the classification committee of the American Bureau of Shipping, and the North American advisory committee of Lloyd's Register. He is a 2011 inductee of the International Maritime Hall of Fame, and was designated one of the top ten global marine insurance personalities

on the 2015/16 Lloyd's List One Hundred.



**Kevin Humphreys**  
**General Manager – Merchant & Gas Carrier Segment Sales**  
**Wartsila, Inc.**

Kevin Humphreys is General Manager for Merchant & Gas Carrier Segment sales at Wartsila, Inc. Wartsila is a leading global provider of equipment, technology, and services in the marine, oil & gas, and power industries. Kevin has held various positions at Wartsila for the past seven years.

Kevin has 25 years of experience as a senior executive and manager in a variety of fields including private equity and venture capital backed start-ups, OEM, software, international shipping, and government. Among his significant previous positions, Kevin served as CEO and Chief Operating Officer of Fifth Street Development and Senior Vice President of Engineering & Business Development at Marorka USA. Before entering the private sector, Kevin was a Special Agent with The Federal Bureau of Investigation, sailed as a licensed chief engineer in the merchant marines, and served as an officer in the US Naval reserve.

Kevin is a graduate of the United States Merchant Marine Academy with a Bachelor of Science degree in marine engineering systems, holds a Chief Engineers License Unlimited steam and diesel, and has a Masters of Arts degree in the Philosophy and Theology of Science from Biola University.



**Theodore S. Jadick, Jr.**  
**President and CEO**  
**DNB Markets, Inc.**

Ted Jadick is currently the President and CEO of DNB Markets, Inc., a fully registered broker dealer in the U.S. and a wholly owned subsidiary of DNB Bank ASA, Oslo, Norway. Ted has held this position for the past 5 ½ years.

DNB Markets, Inc. provides a full range of investment banking and securities sales and trading products and services to corporate clients within the Shipping, Oilfield Service and integrated Energy sectors and to major U.S. and Canadian institutional investors. The firm is headquartered in New York, NY and maintains branch offices in Houston and London.

Prior to his current role, Ted spent 20 years as a shipping finance banker in DNB Bank's Shipping, Offshore & Logistics Division including stints in New York, Athens, Oslo and London. His last role in the Bank prior to joining the broker dealer was that of head of all international shipping finance activities based in London.



**Oystein M. Kalleklev**  
**Chief Executive Officer and Chief Financial Officer**  
**FLEX LNG**

Mr. Kalleklev joined FLEX LNG in October 2017, after serving as CFO of Knutsen NYK Offshore Tankers since 2013 and Chairman of the General Partner of the MLP KNOT Offshore Partners from 2015-2017. Previous roles include



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# SPEAKER BIOS

CFO of industrial investment company Umoe Group, Managing Director of Umoe Invest, Partner of investment bank Clarksons Platou and Business Consultant at Accenture. Mr. Kalleklev holds a MSc in Business and Administration from Norwegian School of Economics and a Bachelor in Business and Finance from Heriot-Watt University. Mr. Kalleklev was appointed CEO of FLEX LNG in August 2018.



**Kevin Kilcullen**  
**Chief Financial Officer**  
**Team Tankers International Ltd.**

Kevin Kilcullen is currently the Chief Financial Officer of Team Tankers International Ltd., a leading publicly-listed chemical and product tanker operator with a global trading fleet of approximately 50 vessels. Mr. Kilcullen previously held the position as Chief Financial Officer at Principal Maritime. Principal owned and operated 16 vessels in the crude oil and chemicals transportation industry. Prior to joining Principal in 2012, Kevin was a Senior Vice President at Jefferies Capital Partners, an international private equity investment firm and was primarily responsible for investments in the maritime industry. Preceding that, he was an investment banker for three years at ING Barings. Mr. Kilcullen holds a B.A. in economics from Harvard University and an M.B.A. from Columbia University.



**Jason P. Klopfer**  
**Managing Director**  
**Navig8 Americas**

Mr. Klopfer is the Managing Director of Navig8 Americas and oversees Navig8 Group's operations in the United States. In addition to his responsibilities in his current position, Mr. Klopfer played an important role in extending Navig8's global commercial platform and sector expertise to form Navig8 Chemical Tankers (N-OTC: CHEMS), Navig8 Product Tankers (N-OTC: EIGHT) and Navig8 Crude Tankers, a predecessor to Gener8 Maritime (NYSE: GNRT).

Prior to joining Navig8 Group in 2012, Mr. Klopfer served as a Managing Director in the Spot Tanker Division of Poten & Partners, Inc., the world's largest privately held ship brokerage company. At Poten & Partners, Inc., he developed a brokerage [unit/team/strategy] that more than doubled its market share [the market share of the company?] during his tenure. Prior to Poten & Partners, Inc., Mr. Klopfer was a Vice President at Overseas Shipholding Group (NYSE: OSG), where he oversaw the commercial management of the Aframax International Pool, a fleet exceeding 50 vessels. He also served as Vice President of Tankers International's VLCC/ULCC pool while at OSG. Mr. Klopfer began his career with McQuilling Brokerage Partners, Inc., as a Chartering Shipbroker.

Mr. Klopfer holds a Juris Doctorate from the Hofstra University School of Law (New York), a Masters of Business and Finance from Hofstra University (New York) and a Bachelor of Arts degree from Loyola University (Maryland). He is a registered Attorney in the State of New York.



**Harrys Kosmatos**  
**Head of Strategy & Business Development**  
**Tsakos Energy Navigation, Ltd. (TEN)**

Harrys begun his career in 1994 with Elka Shipping (London) Ltd., a large dry bulk and tanker operator and in 1995 joined the Shipping Banking Group of the Commercial Bank of Greece as a credit analyst in the bank's London office. In May of 1997 he moved to New York to join AMA Capital Partners (formerly American Marine Advisors, Inc.) a maritime investment bank, where he specialized in corporate workouts, project structuring, capital raisings and other merger & acquisitions advisory assignments. In the summer of 2004, he moved back to Greece after 22 years of leaving abroad, and joined Tsakos Energy Navigation, Ltd. (TEN), a New York Stock Exchange listed tanker company to develop the company's corporate finance activity and liaise with the company's investor base particularly in the US and Europe.

Harrys holds a BA (Hons) in Classical Studies & Politics from the University of London (Queen Mary) and an MSc in Shipping, Trade & Finance from London's City University (Cass Business School). In 2001, Harrys completed an executive corporate finance and accounting program at Columbia Business School in New York while during his tenure in TEN, he has been a frequent speaker in various conferences across North America, Europe and the Middle East.



**Jae Kwon**  
**Managing Director**  
**DNB Markets, Inc.**

Jae is currently Head of DNB Markets Americas corporate finance team and shipping investment banking. He has 19 years of investment banking and finance experience from UBS Investment Bank, GE Capital and Deloitte & Touche.



**Antoine Lafargue**  
**SVP and Chief Financial Officer**  
**Tellurian Inc**

Antoine became CFO of Tellurian Inc. on February 10, 2017. He served as Magellan's President, Chief Executive Officer, Chief Financial Officer, Treasurer and Corporate Secretary from August 5, 2016 to the merger with Tellurian. Antoine previously served as Magellan's Senior Vice President, of Strategy and Business Development and Chief Commercial Officer. Previously, he served in a number of senior financial management positions during a career in the United States and Europe. He was Chief Financial Officer of Falcon Gas Storage, a natural gas storage company based in Houston, Texas, a principal for Arcapita, a global financial services firm, focusing on investments in the energy and infrastructure sectors, and served in various financial and strategic advisory roles in the energy sector based in London working for Bank of America, Credit Suisse and Societe Generale. Antoine received master's degrees in Finance from the Ecole Supérieure de Commerce de Paris and in Social and Political Sciences from the Institut d'Études Politiques, both located in France.

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**Gregory Lewis**  
**Managing Director and Energy and Shipping Analyst**  
**BTIG**

Gregory Lewis is a Managing Director and Energy and Shipping Analyst at BTIG. He provides coverage of the Energy and Shipping sectors, focused on oil services and maritime transportation. Prior to BTIG, Mr. Lewis spent eleven years at Credit Suisse, where he held similar roles including Global Head of Maritime Research. Previously, he was a Shipping and Oil Services Analyst at Fortis Bank. Earlier in his career, Mr. Lewis worked as an Engineer for a U.S. Naval contractor and engineering consulting firm. He earned a BS in ocean engineering from the University of Rhode Island.



**John C. Lycouris**  
**Chief Executive Officer**  
**Dorian LPG (USA) LLC**

John C. Lycouris has served as Chief Executive Officer of Dorian LPG (USA) LLC and a director of Dorian LPG Ltd. since its inception in July 2013. Since joining Eagle Ocean in 1993, Mr. Lycouris attended to a multitude of sale and purchase contracts and pre and post-delivery financing of newbuilding and second hand vessels in the tanker, LPG, and dry bulk sectors. Mr. Lycouris' responsibilities include investment strategy for a number of portfolios on behalf of domestic and foreign principals represented by Eagle Ocean. Before joining Eagle Ocean, Mr. Lycouris served as Director of Peninsular Maritime Ltd. a ship brokerage firm, which he joined in 1974, and managed the Finance and Accounts departments. Mr. Lycouris graduated from Cornell University, where he earned an MBA, and from Ithaca College with a Bachelor of Science.



**Clay Maitland**  
**Founding Chairman - NAMEPA**  
**Managing Partner - International Registries, Inc.**

Clay Maitland has been employed by International Registries, Inc. for 41 years and is now a managing partner and owner of IRI, which administers the Marshall Islands Ship Registry – the second largest registry in the world, as of March 2017, vessels registered in the Marshall Islands totaled about 3,244 in number, aggregating over 137,913,800 gross tons.

Clay began the practice of law at Burlingham, Underwood & Lord in November, 1968, and was admitted to the New York Bar in June, 1969. He is also admitted to practice before the U.S. Supreme Court and the federal courts of the Eastern and Southern Districts of New York. Clay was a delegate to the United Nations Conference on the Laws of the Sea to 1976 to 1983, as well as the CMI Conference held in Lisbon in 1985, and the diplomatic conference on Maritime Liens and Mortgages, 1993. He is a former chairman of the Committee Admiralty of the Association of the Bar of the City of New York, and is a member of the Maritime Law Association of the United States (past chairman, Committee on Intergovernmental Organizations).

Clay received the Honorary Degree of Doctor of Letters from the State University of New York Maritime College in 2006, and was decorated with the U.S. Coast Guard's Distinguished Public

Service Award in 2010. He was decorated with the Order of Knight Commander of the Humane Order of African Redemption by the Republic of Liberia in 1990.



**Charles Maltby**  
**Chairman & Chief Executive Officer**  
**Epic Gas**

Charles has over 20 years of shipping industry experience. He graduated from the University of Plymouth, UK in 1992 with a BSc in Maritime Business (International Shipping & Maritime Law). He began his shipping career with Mobil Shipping in 1992 with day to day responsibility for LPG and petrochemical chartering & operations. From 1996 to 2005 he held various positions with BHP Billiton's dry bulk and tanker freight business in London and Melbourne, culminating in establishing the handysize/handymax chartering and trading desk in the Hague in 2001.

In 2005 he joined Pacific Basin as Managing Director (UK), Global Head of the Handymax Business and Head of the Groups Atlantic business. He joined Epic Gas as Executive Chairman in September 2014, and has been appointed Chairman & Chief Executive Officer end March 2015. He attended INSEAD (AMP) in 2008, and is a member of the Institute of Chartered Shipbrokers.



**Jacob Meldgaard**  
**Executive Director / Chief Executive Officer**  
**TORM**

Mr. Jacob Meldgaard has been the Chief Executive Officer and Executive Director of TORM since 1 April 2010. Mr. Meldgaard has a Bachelor of Commerce degree in International Trade from Copenhagen Business School, and has completed a management programme at INSEAD in France. He also has different advanced management programmes from Wharton Business School, Philadelphia in 2006 and from Harvard Business School, Boston in 2009.

Prior to joining TORM, Mr. Meldgaard has been Executive Vice President of Norden A/S until September 2008. Before this, he has been Senior Vice President and Head of Dry Cargo Department from 2004 to 2008 and served as General Manager from January 2002 in Norden A/S. He joined Norden in 1997 after he served at J. Lauritzen A/S for two years. He started his career in shipping at A.P. Møller in 1990, where he received his shipping training.



**Rasmus Bach Nielsen**  
**Global Head of Wet Freight**  
**Trafigura Group Pte Ltd**

Rasmus Bach Nielsen joined Trafigura in August 2014 as Global Head of Wet Freight which includes gas, crude and products. Trafigura Maritime Logistics is the Group entity that arranges shipping and freight services to Trafigura's various commodity trading teams as well as to third party clients. Overseen by Rasmus, this business operates both as a service provider securing competitive and reliable freight for in-house oil and gas traders, and as a profit centre in its own right through trading a portfolio of leased ships.

Prior to joining Trafigura Rasmus spent 15 years with various

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shipowners based in Singapore, Monaco and Copenhagen. He initially trained and worked in A.P. Moeller Group and Maersk Tankers trading handy size and medium range tankers. Rasmus then moved to Scorpio Tankers to trade Panamax tankers primarily in the European and American markets. This was followed by a move to Singapore in 2007 where he opened and headed the office for another Italian shipowner. In 2012 he joined Navig8 Group where he was part of the team concluding more than 70 new build tankers at various shipyards in China, Korea and Japan while also assisting the Navig8 Group's equity raising efforts in Asia.

A Danish citizen, Rasmus is married with two children and lives in Geneva, Switzerland.

**Bob Nixon**  
**Vice President of Operations**  
**Global Container Terminal – Staten Island**



**Hamish Norton**  
**President**  
**Star Bulk Carriers Corp.**

Hamish Norton is president of Star Bulk Carriers Corp. Until Dec. 31, 2012, he was Managing Director and Global Head of the Maritime group at Jefferies & Company Inc. He is known for creating Nordic American Tanker Shipping and Knightsbridge Tankers, the first two high dividend yield shipping companies. He advised Arlington Tankers in the merger with General Maritime and has been an advisor to U.S. Shipping Partners. He also advised New Mountain Capital on its investment in Intermarine. In the 1990s, he advised Frontline on the acquisition of London and Overseas Freighters and arranged the sale of Pacific Basin Bulk Shipping. Prior to joining Jefferies in 2007, Mr. Norton ran the shipping practice at Bear Stearns since 2000.

From 1984-1999 he worked at Lazard Frères & Co., from 1995 onward as general partner and head of shipping. In addition to his role at Star Bulk, he is also an executive of Oceanbulk Maritime S.A. and is Chief Financial Officer and Head of Corporate Development of Oceanbulk's joint ventures with Oaktree Distress Opportunities Funds and with Monarch Alternative Capital. Mr. Norton is a director of Neptune Lines and the Safariland Group. Mr. Norton received an AB in Physics from Harvard and a Ph. D. in Physics from University of Chicago.



**Mark O'Neil**  
**CEO**  
**Columbia Marlow Shipmanagement**

Mark O'Neil is the CEO of Columbia Marlow Shipmanagement.

A lawyer by profession, Mark headed up international law firm Reed Smith LLP's German Shipping Team, and also co-lead the firm's Offshore Department. His clients included Ship Owners, Charterers, Insurers, Management Companies, Banks, Oil Companies and Offshore Contractors worldwide with a particular focus on the German, Scandinavian, Greek, Dutch, South American and Cypriot markets. He therefore has an in depth knowledge of the shipping, banking and offshore sectors.

Mark has been a senior Partner in Reed Smith LLP and ( before

that) Stephenson Harwood LLP for over 17 years. With over 25 years experience in shipping and offshore, Mark has hosted and/or chaired numerous seminars and conferences internationally.



**Andrew J. Orekar**  
**CEO**  
**GasLog Partners LP**

Andrew J. Orekar became Chief Executive Officer of GasLog Partners upon the closing of the initial public offering on May 12, 2014. Before joining GasLog Partners, Mr. Orekar served as Managing Director at Goldman, Sachs & Co., where he advised global natural resources companies on strategy, mergers and acquisitions, corporate finance and capital markets transactions. Mr. Orekar joined Goldman Sachs in 1998 and held several positions of increasing responsibility within the Investment Banking Division during his 15-year career. He was appointed Managing Director and global head of chemicals investment banking in 2009.

Mr. Orekar received B.S. (Wharton School, Finance) and B.A. (English) degrees from the University of Pennsylvania in 1998.



**Carlos Pena**  
**Commercial Director**  
**C Transport Maritime S.A.M.**

Commercial Director Handysize up to Post Panamax.

Carlos Pena has over 15 years of experience in shipping across various areas and has been with CTM since it was acquired by DryLog in 2004. At CTM he has the role of Commercial Director for Handymax up Post-Panamax bulk carriers and oversees the chartering operations for the Panamax and Supramax Revenue Sharing Agreements. At CTM he started out in Handymax chartering employed under a joint venture called DBCN (DryLog, Bocimar, CSAV and Nomikos) and in 2010 became head of CTM's minor bulk activities.

Prior to joining CTM, Carlos was employed with Compania Sudamericana de Vapores (CSAV) in Santiago, Chile, one of the largest shipping lines globally, where he was responsible for the container liner traffic sales teams in the Americas. He was also responsible for budgeting and controlling vessel actual results of CSAV's services. At CSAV he also worked in the Car Carrier department where he oversaw domestic clients and the company's joint ventures with major Japanese carriers. Carlos holds a degree in Civil Engineering from the Pontificia Universidad Católica de Valpariso, Chile.



**Aristides J. Pittas**  
**Chairman & CEO**  
**Euroseas Ltd.**

Aristides J. Pittas is the Chairman of the board and CEO of Euroseas since its inception on May 5, 2005. He is also the founder and President of Eurobulk Ltd, a ship management company, Eurotrade, a ship operating company,



# YIELDSTREET

YieldStreet is an alternative investment platform for investors and asset managers. We partner with experienced asset managers to originate, underwrite & service our investments across multiple asset classes.

We believe that all individuals should have access to high quality investments beyond the stock market, including asset-based opportunities that were previously unavailable to most. Our team is comprised of experienced technology entrepreneurs and seasoned financial services executives with origination, credit, underwriting and asset management backgrounds.

## Investment Criteria:



Asset Based



Duration  
of <3 Years



Target Annual  
Yields of 8-20%



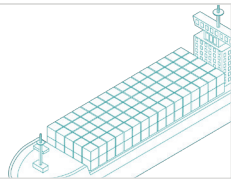
Partnership With  
Experienced Managers

## The YieldStreet Advantage:

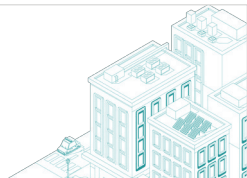
- Diversified capital source with thousands of members
- Over \$452M invested on our platform since inception
- No “fund limit” - grow your AUM with us
- Mitigated execution risk to borrower or origination partner as initial funding is completed on YieldStreet’s balance sheet

## Verticals

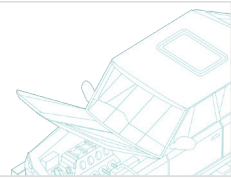
Marine



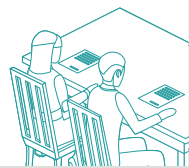
Real Estate



Commercial



Legal



Consumer



## Company Info



### George Cambanis

MD, YS Marine Finance  
O: +30 699 305760  
george@yieldstreet.com

### Website

[www.yieldstreet.com](http://www.yieldstreet.com)

### Address

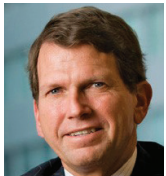
597 5th Ave, 6th Floor, NY, NY 10017

# SPEAKER BIOS

and Eurochart S.A., a shipbroking company, since 1995 and 1997 respectively for the latter two.

From September 1991 to December 1994, Mr. Pittas was the Vice President of Oceanbulk Maritime SA, a ship management company. From March 1990 to August 1991, Mr. Pittas served both as the Assistant to the General Manager and the Head of the Planning Department of Varnima International SA, a shipping company operating tanker vessels. From June 1987 until February 1990, Mr. Pittas was the head of the Central Planning department of Eleusis Shipyards S.A. From January 1987 to June 1987, Mr. Pittas served as Assistant to the General Manager of Chios Navigation Shipping Company in London, a company that provides ship management services. From December 1985 to January 1987, Mr. Pittas worked in the design department of Eleusis Shipyards S.A. where he focused on shipbuilding and ship repair.

Mr. Pittas has a B.Sc. in Marine Engineering from University of Newcastle Upon-Tyne and an MSc in both Ocean Systems Management and Naval Architecture and Marine Engineering from the Massachusetts Institute of Technology.



**Jeffrey Pribor**  
**CFO**  
**International Seaways**

Jeff Pribor joined International Seaways in November 2016. Prior to International Seaways, Mr. Pribor was Global Head of Maritime Investment Banking at Jefferies & Company, Inc. Previously, he was Executive Vice President and Chief Financial Officer of General Maritime Corporation, one of the world's leading tanker shipping companies, from September 2004 to February 2013. Prior to General Maritime, from 2002 to 2004, Mr. Pribor was Managing Director and President of DnB NOR Markets, Inc. From 1996 to 2002, Mr. Pribor was Managing Director and Group Head of Transportation Banking at ABN AMRO, Inc. and predecessor firms. Prior to that, Mr. Pribor was a mergers and acquisitions investment banker at Merrill Lynch.



**Neil Quartaro**  
**Of Counsel**  
**Watson Farley & Williams LLP**

Mr. Quartaro is Of Counsel to the Maritime Services Group in the New York office of Watson, Farley & Williams. His practice focuses on commercial litigation and arbitration matters (particularly those involving international or maritime issues), international contract disputes, creditors' rights in US bankruptcy proceedings, obtaining pre- and post-judgment security, and vessel foreclosure. He also works on international and domestic transactions in the transportation sector, particularly those with maritime legal issues.



**Mike Reardon**  
**Manager of Global Strategy and Freight Trading**  
**Phillips 66**

Mike graduated from the United States Merchant Marine Academy at Kings Point, NY in 1989 with a degree in Marine

Transportation. He sailed on US flagged tankers for five years, carrying chemicals, refined products and crude oil - and obtained his Unlimited Master's license in 1995. He began his shore side career with Stolt-Nielsen in their demurrage and operations department before returning to school.

In 1999 he graduated from New York University's Stern School of Business with a degree in Finance and International Business. He spent 8 years as a tanker broker in both Connecticut and Houston before joining Imarex in June 2007, where he served as VP of Research and Marketing for both dry bulk and tanker shipping. He has been with Phillips 66 since 2010.



**Arthur L. Regan**  
**Operating Partner**  
**Apollo Investment Consulting LLC**

Arthur L. Regan is currently an Operating Partner with the Shipping Group of Apollo Investment Consulting LLC, where he originates, manages and advises Apollo on investments in the shipping industry. Mr. Regan is the President, Chief Executive Officer and a Director of Principal Maritime Management, LLC, a wholly owned portfolio company of Apollo Global Management, as well as a Director of MSea Tankers and Dynamic Product Tankers, which are Apollo portfolio companies. Mr. Regan is also the Executive Chairman of the Board of Directors of Genco Shipping & Trading (NYSE: GNK), which is the largest U.S. listed owner of dry bulk commodity vessels.

Mr. Regan has more than 30 years of experience in the shipping industry in Executive roles including as President and Chief Executive Officer of Arlington Tankers Ltd from 2004-2008, a company which he listed on the NYSE through an Initial Public Offering. Regan has previously been the Director of Global Strategic Planning for Stena Bulk AB, a major international ship owner with a fleet of over eighty vessels in several shipping segments. Regan also earlier held several Senior Management roles within StenTex LLC, a unique Shipping and Trading joint venture with the major oil company Texaco until its acquisition by Chevron.

Mr. Regan is a graduate of the State University of New York Maritime College at Fort Schuyler with a degree in Marine Transportation Management. Mr. Regan began his shipping career sailing as an officer on merchant tankers and dry bulk vessels for over ten years, completing his sea service as Master Mariner. He is currently a Member of the North American Panel Committee of the Classification Society DNV-GL.



**Daniel Rodgers**  
**Partner**  
**International Shipping Finance Group**  
**New York**  
**Watson Farley & Williams**

Dan Rodgers is a partner with Watson Farley & Williams LLP and is Head of the firm's New York Office. Dan's practice encompasses a broad scope of finance work across the maritime industry. His expertise ranges from asset-based lending and project structured financings (including bilateral and syndicated loan facilities, letter of credit and guarantee facilities and restructuring work) to lease financings and US capital markets transactions.



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Dan advises financial institutions, borrowers, participants in lease transactions, and issuers of debt and public and private equity. According to Chambers and Partners USA 2017 quoting a client, Dan is an “experienced and pragmatic lawyer who tries to get the deal done while protecting our interests”. He has also been described as having “expertise in all matters related to shipping finance including asset-based lending, lease financing and US capital markets transactions”.



**Bjørn Kristian Røed**  
**Manager IR and Research**  
**Odfjell SE**

Bjørn Kristian Røed oversees Odfjell SE’s research department that studies the chemical tanker market’s short and long-term trends. The research is further used for strategic planning and decision making in Odfjell SE. The research is done in close cooperation with employees in Odfjell’s 17 offices worldwide that gives a unique insight into the global chemical markets from a shipping and tank terminal perspective. The role as a researcher is combined with him heading Odfjell SE’s investor relations department. Prior to joining Odfjell SE, Mr. Røed was a shipping analyst in the investment banking department of Danske Bank Markets, Terra Markets and Nordea Markets where he covered various shipping companies and segments for nine years.

Mr. Røed studied Financial economics at Norwegian School of Management and Singapore Management University, is 35 years of age and resides in Norway.



**Bethann Rooney**  
**Assistant Director**  
**The Port Authority of New York and New Jersey**

Bethann Rooney is an Assistant Director in the Port Department of The Port Authority of New York and New Jersey. Focused on strategy and innovation, Ms. Rooney provides oversight for all policy, planning, legislative and regulatory affairs, environmental sustainability, performance and efficiency matters in the Nation’s third largest seaport. She is the architect and coordinator of the Port’s Council on Port Performance; the first forum of its kind in the nation that was established as a framework for port constituents to identify challenges to port efficiency and service reliability and develop recommended solutions. Prior to assuming this new role, Ms. Rooney was the General Manager, Port Security for the Port Authority. Assuming this post in the immediate aftermath of the 9/11 tragedy, she is a recognized world leader in maritime security and emergency management issues. A 26-year veteran in the maritime industry, Ms. Rooney has also worked in Port Operations, Property Management, Intermodal and Technology Planning. She is a graduate of the State University of New York Maritime College with a Masters in International Transportation and a Bachelors in Marine Transportation with qualifications as a Third Mate. Ms. Rooney is also an Accredited Marine Port Executive from the International Association of Maritime and Port Executives.



**Lawrence Rutkowski**  
**Partner**  
**Seward & Kissel LLP**

Lawrence Rutkowski is a partner in Seward & Kissel’s Corporate Finance Department. Larry has practiced law since 1979. He joined Seward & Kissel as a partner in 1992.

Larry is head of the firm’s Maritime and Transportation Finance Group, a cross section of attorneys within the firm from the Corporate Finance, Corporate Securities, Litigation and Tax departments with expertise on matters of interest to clients in the transportation industry and is a member of the firm’s Business Transactions Group. In such capacity, Larry has worked on matters ranging from the formation of joint ventures, asset finance transactions, secured and unsecured lending, registered and unregistered securities transactions, mergers and acquisitions and cross border leases to restructurings and bankruptcy.

Larry has been cited in Euromoney’s “Best of the Best”, Chambers USA and Chambers Global, and The Best Lawyers in America, and Who’s Who Legal 2009: Shipping and Maritime. Larry has also been recognized by Best Lawyers in the practice of Admiralty & Maritime Law in years 2006 - 2015, inclusive. Most recently, Larry was named one of the top 10 lawyers in the world in Lloyd’s List One Hundred - The Most Influential People in the Shipping Industry. Larry received his J.D. from Columbia Law School in 1978 and his B.A. from College of the Holy Cross in 1975.

Larry can be reached at (212) 574-1206 or via email at [rutkowski@sewkis.com](mailto:rutkowski@sewkis.com).



**Jane Freeberg Sarma**  
**Partner**  
**Reed Smith LLP**

Ms. Freeberg Sarma is a Partner in the Shipping Group at Reed Smith LLP. Her areas of focus include ship finance, bankruptcy and troubled finance workouts, U.S. regulatory compliance and sanctions, and maritime litigation and arbitration matters, including charter party disputes, vessel arrests and asset foreclosure. Ms. Freeberg Sarma is a past secretary of the Admiralty Committee for the Association of the Bar of the City of New York, and is a member of the Bankruptcy Committee of the Maritime Law Association.

Education  
J.D., Columbia Law School, 1992, Harlan Fiske Stone Scholar, Honors in International Law; B.A., Johns Hopkins University, 1989

**Dan Schildt**  
**Vice President**  
**MT Maritime Management (USA) LLC, SMA Arbitrator**



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**Anil Sharma**  
**Founder and CEO**  
**Global Marketing Systems (GMS)**

Dr. Anil Sharma is the founder and CEO of Global Marketing Systems (GMS)—the world's largest buyer of ships and offshore assets. Originally from India, Dr. Sharma moved to the U.S.A., where he earned both a Masters and a Doctorate in Business Administration. He spent the first ten years of his career in academia—as a professor and then chairman of the business department at a state university—before creating GMS in 1992 and becoming a leader in the global ship recycling industry.

Dr. Sharma is invited to speak at major international conferences every year, has served as a judge at various industry awards and has been published in several shipping and mainstream publications. In recognition of his contributions, Lloyd's List has ranked Dr. Sharma within the top 100 of the most influential people in shipping for eight consecutive years. He currently resides in Dubai where he continues to campaign for the transformation of the ship recycling industry.



**John Siris**  
**Managing Director**  
**Guggenheim Securities, LLC**

John Siris has 15 years of experience in the structured products space. At Guggenheim Securities, Mr. Siris focuses on the origination of esoteric ABS assets including maritime/transportation asset securitizations, tax lien, PACE and real estate related transactions, energy efficiency ABS, whole business securitizations, entertainment transactions, and other IP and operating asset ABS. Prior to joining Guggenheim Securities, Mr. Siris worked in Citigroup's structured products origination team after positions at FTI Consulting and Ambac Assurance Corporation where he worked on esoteric asset backed financings and corporate and ABS restructurings. Mr. Siris began his career as an attorney at Cadwalader, Wickersham & Taft.

Mr. Siris has a BA in Economics from Bucknell University and a JD from Fordham Law School.

**Peter Skoufalos**  
**Partner**  
**Brown Gavalas & Fromm LLP**

**Mike Stamatis**  
**President**  
**Red Hook Container Terminal, LLC**



**Jon Skule Storheill**  
**Chief Executive Officer**  
**Awilco LNG ASA**

Prior to his appointment as CEO of Awilco LNG ASA Mr. Storheill was Managing Director of Awilco AS, Director of S&P/Projects with Frontline Management and Director/Partner of shipbroking company P.F. Bassøe AS. Mr. Storheill has also been the Chairman of the Board of Wilhelmsen Marine Services AS in addition to serving with various board positions in the industry. Mr. Storheill has more than 25 years

of shipping experience, is a Norwegian citizen and resides in Oslo, Norway.



**Matt Thomas**  
**Partner**  
**Bank Rome LLP**

Matthew J. Thomas has more than 20 years of experience in international trade, transport and maritime regulation, and government affairs, representing leading energy and commodities companies, shipowners, governments, insurers, investors, ports, shipyards, and marine terminal operators. He is currently co-chair of the Firm's Maritime Industry Team.

Matt works extensively in the areas of trade sanctions (OFAC/AML) and export controls. He represents clients around the world on compliance and investigations in connection with sanctions on Iran, Syria, Sudan, and other targets; guides leading energy firms through the implementation of U.S. sanctions on Russia; and, counsels companies in connection with the gradual opening of the Cuban market. He has investigated numerous cases of smuggling and money laundering in the commodities and shipping sector.

Prior to joining Blank Rome he served as the Assistant General Counsel for International Affairs at the Federal Maritime Commission, and has extensive experience in global container carrier and marine terminal issues.



**Christoph Toepfer**  
**Director**  
**Australis Maritime Ltd**

Christoph Toepfer is CEO of Borealis Maritime, a company he founded in 2010 as an independent maritime investment and ship management firm. In July 2013, Borealis formed a joint-venture with KKR which today is backed by USD 400 million of equity capital. Since 2010 Borealis has realized investments in excess of USD 900 million and currently manages a portfolio of 68 vessels in the container, chemical and dry cargo sectors. In 2018, Borealis expanded its activities by forming Australis Maritime as a finance provider for maritime assets. For the commercial management of its container fleet, Borealis co-established Hanseatic Unity Chartering in 2015 which today commercially manages around 210 container and 30 dry bulk vessels from offices in Hamburg, Singapore and Cyprus. Prior to Borealis, Christoph was Managing Director of Allocean, a UK and Singapore based diversified shipping group with a fleet of 60 vessels. Christoph holds a Bachelor's degree from Syracuse University, New York, and a Master's degree from Cass Business School in London.



**Stamatis Tsantanis**  
**Chairman and CEO**  
**Seanergy Maritime Holdings**

Stamatis Tsantanis is the Chairman and CEO of Seanergy Maritime Holdings (NASDAQ:SHIP). He has more than 19 years of experience in senior shipping and finance positions. Stamatis joined Seanergy in 2012 and led its reorganization and significant fleet growth into a prominent Capesize drybulk company of more than 1.7 million dwt. Prior to joining Seanergy, he served as Group CFO of Target Marine and

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managed its corporate and financial strategy. Stamatis previously served as the Chief Financial Officer and Director of Top Ships Inc. from its initial listing on NASDAQ to its growth as a majortanker owner of a fleet of 2.5 million dwt. Prior to that, he was an investment banker at Alpha Finance, a member of the Alpha Bank Group, with active role in a number of major shipping corporate finance transactions in the US capital markets. Stamatis is a fellow of the Institute of Chartered Shipbrokers and holds a Master's degree in Shipping Trade and Finance from Cass Business School in London and a Bachelor's degree in Shipping Economics from the University of Piraeus.



**Martijn van Tuijl**  
**Managing Director**  
**DVB Bank**

Martijn van Tuijl is a Managing Director with DVB Bank and regional head for origination in the Americas based out of the NY office. Until YE15 he was a director of the bank's Strategic Management and Restructuring Team (SMRT), based out of the bank's New York's rep. office, sharing responsibility for managing the "more challenged" part of DVB's \$12.5Bn shipping portfolio and combines long practiced commercial and structuring skills and experience from previous positions to achieve best available debt recovery. Prior to setting up and joining SMRT Martijn was responsible for DVB's dry bulk financings in South East Asia, based out of Singapore for 7 years and earlier on in his career he held more junior positions with NIB Capital (4 years; The Hague) and DVB (5 years; Rotterdam) in both ship finance and structured finance/(tax) leasing. Graduated from Erasmus University Rotterdam (1997; mastering both Monetary Economic and Banking & Finance)



**Gary Vogel**  
**Chief Executive Officer**  
**Eagle Bulk Shipping Inc.**

Gary Vogel currently serves as Chief Executive Officer and a Director of Eagle Bulk Shipping Inc. (NASDAQ: EGLE), a Stamford, Connecticut-based drybulk ship-owner/operator focused on the Supramax/Ultramax asset class. The Company's owned-fleet currently totals 47 ships, making it one of the largest global owner/operators in this segment. All vessel management, inclusive of strategic, commercial, and technical, is conducted in-house from the Company's offices in Stamford, Singapore, and Hamburg.

Prior to joining Eagle in September 2015, Mr. Vogel served as Chief Executive Officer and was a Director of Clipper Group, Ltd., one of the world's leading privately-held ship owning/operating groups. Prior to his tenure at Clipper, Mr. Vogel worked at Van Ommersen Bulk Shipping (USA) from 1992-2000, culminating in a role as President. Mr. Vogel began his shore-side shipping career as a dry cargo shipbroker in 1988- where he was employed by Pinney, Inc. and later Skaarup Shipbrokers.

Mr. Vogel is a New York native and graduate of the U.S. Merchant Marine Academy at Kings Point, NY, where he graduated with a B.S. in Marine Transportation, as well as a USCG Third Officers Unlimited Tonnage License. He sailed briefly on container ships and product tankers, and served as an officer in the US Naval reserve. Mr. Vogel has also completed executive programs at the Wharton School of

the University of Pennsylvania.

In industry-related capacities, Mr. Vogel serves as a Director of Ship Finance International (NYSE: SFL), as well as on the Lloyds Register North American Advisory Committee. Previously, he has served on the Board of Directors of the American Institute for International Steel, and as Membership Chairman of the Association of Shipbrokers and Agents. Mr. Vogel has also been a member of Young Presidents Organization International (YPO/YPO Gold) since 2004, and serves as a Board Member of its Fairchester Gold Chapter.



**Christa Volpicelli**  
**Managing Director**  
**Citi**

Christa is a Managing Director in Citigroup's Global Transportation Group, where she leads the firm's U.S. shipping investment banking practice. She focuses on providing M&A, capital raising and financial advisory services across all of the maritime areas, including the tanker, LNG, containership leasing, dry bulk, container leasing, and port / terminal sectors. She has structured and led initial public offerings and subsequent equity offerings for many of the shipping companies presently listed in the U.S., and has served as structuring agent for the majority of the maritime Master Limited Partnerships.

Christa additionally has worked on numerous buy-side advisory engagements for various shipping clients on a confidential basis as well as been active with companies exploring public debt alternatives. Additionally, she has worked with a spectrum of industrial clients, including extensive work for Ford Motor Company where she was involved in the sale of Volvo and the sale of Hertz. Christa received her M.B.A from the University of Michigan Business School, graduating with High Distinction. She has a B.A. in Mathematics, Summa Cum Laude, from the Ohio State University. Previously, she worked in finance for Visteon Corporation and Ford Motor Company.



**Martyn Wade**  
**CEO**  
**Grindrod Shipping**

Martyn has 40 years of international shipping experience and has worked for shipowners, operators and shipbrokers in London, Johannesburg, New York and now Singapore. The companies he has worked for include Van Ommersen UK, Simpson Spence and Young Johannesburg, Clipper Bulk USA and HSBC London. Martyn is a member of the Baltic Exchange, having been first elected in 1979. Martyn joined Grindrod Limited in 2008, was appointed Chief Executive Officer of the Grindrod Limited subsidiary Island View Shipping in 2010, and has been the Chief Executive Officer of Grindrod Limited's Shipping Division since his appointment in 2011. He was appointed to the Grindrod Limited board in 2011 as an executive director, and is a director of major international subsidiary companies of the parent company, the UK Freight Demurrage & Defense Association (UK) and a member of the advisory panel to the Singapore Maritime Foundation. He was selected to serve on the Board of Directors because of his extensive experience within the shipping industry, in-depth knowledge of shipping operations and ship management, as well as his leadership experience and strategic insights.

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# SPEAKER BIOS



**Ian Webber**  
**Chief Executive Officer**  
**Global Ship Lease, Inc.**

Ian Webber has been the Chief Executive Officer of Global Ship Lease, Inc., a New York listed containership lessor, since its formation in 2007. Global Ship Lease currently owns 19 vessels with a total capacity of 85,136 TEU and an average age, weighted by TEU capacity, at July 1, 2018 of 13.5 years. All 19 vessels are currently fixed on time charters, 17 of which are with CMA CGM and two to OOCL. The average remaining term of the charters at July 1, 2018 was 2.4 years or 2.7 years on a weighted basis.

From 1996 to 2006, he was the Chief Financial Officer and a director of CP Ships Limited, a top 20 containership operator, listed on the New York and Toronto stock exchanges until its merger into Hapag-Lloyd in 2006. From 1979 to 1996, Mr. Webber was at PriceWaterhouse, the last five years as a partner. Mr. Webber is a graduate of Cambridge University.



**Michael Webber**  
**Senior Analyst, Managing Director**  
**Shipping, Equipment Leasing, & Marine**  
**MLPs**  
**Equity Research**  
**Wells Fargo Securities, LLC**

Michael Webber, CFA, rejoined Wells Fargo Securities in 2010 as a director and Senior Equity Analyst covering Shipping & LNG. Prior to joining the company, Mike was a senior member of Deutsche Bank Securities' transportation equity research team, with lead responsibility for the ocean shipping and equipment leasing sector.

For the past 3 years Mike has been named to Institutional Investor's All-America Research Team, finishing as the #1 ranked Shipping analyst in 2015, 2016, and 2017. Mike was also named the sector's best stock picker by the Financial Times and Starmine in 2013, finishing second in 2012. In 2014, Mike was named among the most accurate earnings estimators within the same survey. Prior to Deutsche Bank, Mike was a senior associate on Wells Fargo's transportation research team from 2006 to 2009. Mike began his career in finance with Legg Mason. Mike is a graduate of the University of Virginia and holds the CFA designation.



**Michael Weisz**  
**Founder and President**  
**YieldStreet**

Michael Weisz is Founder and President of YieldStreet. Michael is responsible for YieldStreet's investment strategy, originator network and investor acquisition. Michael has held a variety of positions across the specialty finance spectrum including leadership positions with Soli Capital and American Medical Concierge.

Previously, Michael was Vice President at a New York-based credit opportunities hedge fund with \$1.2B under management. Michael and his team specialized in asset-based loan transactions between \$5M and \$25M with a niche in the legal finance markets. During his career, he has managed over \$400M in transactions.



**George Wells**  
**Global Head of Assets and Structuring**  
**Cargill Ocean Transportation**

Over the past 20 years, George has accumulated extensive experience in risk management and trading from across Cargill's businesses. A qualified chartered accountant, George is a specialist in freight derivatives and structured finance.

After he graduated from St. Catherine's College, Oxford, George started his career with Ernst & Young. In 1997, he joined Cargill to work with the company's Structured Finance Group and later as a risk manager within Cargill's ocean transportation business.

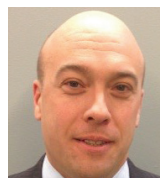
Between 2012 and 2017, George managed the dry freight derivatives desk. During this time, Cargill became one of the largest users of the freight derivatives market which provides an invaluable risk management tool to the business and its customers.

George was appointed to the role of global head of assets and structuring in June 2017. He is responsible for vessel-owning joint ventures, multiple bareboat financing structures, and Cargill's 'green ship of the future' project.



**Christian Wetherbee**  
**Financial Advisor**  
**Citi Investment Research**

Christian F. Wetherbee is a financial advisor employed by Citigroup Global Markets in New York, New York. With over 16 years of experience and 5 exams passed, Christian maintains the following registrations: Mr. Wetherbee is registered with FINRA as a Broker (sometimes referred to as a broker-dealer registered rep, or RR). Brokers are the sales personnel who work for larger brokerage firms. These firms (also known as broker-dealers) are in the business of buying and selling securities such as stocks, bonds, mutual funds and other investment-related products. These firms are also registered with FINRA and can engage in securities transactions on behalf of its customers (as broker) or for its own account (as dealer).



**Chris Weyers**  
**Managing Director, Head of Maritime**  
**Investment Banking**  
**Stifel**

Chris Weyers joined Stifel in 2012 to head the firm's Maritime investment banking practice. Mr. Weyers has 17 years of capital markets, M&A advisory and restructuring experience with Maritime and Transportation companies. During his career he has worked on over 60 public or private debt and equity transactions totaling over \$20 billion in value and advised on over 25 announced M&A transactions with an aggregate value of over \$10 billion. His clients have included companies such as Diana, Eagle Bulk, Excel Maritime, Gulfmark, Horizon Lines, Navigator Holdings, Navios, Nordic American, Northern Shipping, Ocean Rig, Scorpio Bulkers, Seadrill, Star Bulk, Ultrapetrol and Vantage Drilling.

#### Career Background

Prior to joining Stifel he was a Managing Director and Head of Maritime and Transportation investment banking at FBR Capital



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# SPEAKER BIOS

Markets. Mr. Weyers also ran the Maritime and Transportation investment banking practice for Fortis Securities and was a senior member of Bear Stearns' Maritime and Transportation investment banking team.

## Education and Professional Certifications

M.B.A., Tepper School of Business at Carnegie Mellon University  
B.S., Indiana University  
Certified Public Accountant (CPA)



**Ryan White**  
**Director**  
**New York City Economic Development Corporation**

Ryan White is the Director of Freight Initiatives in the Ports and Transportation Department at the New York City Economic Development Corporation. He manages maritime and rail freight planning projects, including the recently released FreightNYC, NYC's latest comprehensive freight plan. Ryan has a Master's Degree from NYU in Urban Planning and a Bachelor of Science Degree in Political Science from Santa Clara University.



**David Wiswell**  
**Chief Operating Officer**  
**Navig8 Chemical Tankers, Inc.**

David Wiswell has had broad experience in the shipping industry, most recently guiding commercial and financial strategy, targeted S&P transactions as well as overall direction for private-equity backed shipping companies.

Wiswell recently joined the executive team at Navig8 Chemicals as Chief Operating Officer. Prior to Navig8, Wiswell worked for KKR's Chembulk Tankers as the Senior Strategy Manager. He began his career in shipping as a projects manager at Eastport Maritime in the United States with a focus on the chemical and product tanker sectors. Wiswell holds a BA from Columbia University and an MBA from Duke University's Fuqua School of Business.

**John C. Wobensmith**  
**President**  
**Genco Shipping & Trading Limited**

John C. Wobensmith has served as Genco's President since December 2014, and prior to such time had served as its Chief Financial Officer and Principal Accounting Officer since April 2005. Since 2010, Mr. Wobensmith has served as President, Chief Financial Officer, Principal Accounting Officer, Secretary and Treasurer of Baltic Trading Limited, a subsidiary of the Company. Mr. Wobensmith has over 20 years of experience in the shipping industry, with a concentration in shipping finance. Prior to joining the Company, Mr. Wobensmith served as a Senior Vice President with American Marine Advisors, Inc., an investment bank focused on the shipping industry. While at American Marine Advisors, Inc., Mr. Wobensmith was involved in mergers and acquisitions, equity fund management, debt placement and equity placement in the shipping industry. From 1993 through 2000, he worked in the

international maritime lending group of The First National Bank of Maryland, serving as a Vice President from 1998. He has a bachelor's degree in economics from St. Mary's College of Maryland and holds the Chartered Financial Analyst designation.



**Amit Wyalda**  
**Head of Shipping Americas**  
**ABN AMRO**

As per January 2018, Amit Wyalda is Head of Shipping Americas for ABN AMRO. Before his current position he was Head Transportation North Europe. Amit Wyalda has been with ABN AMRO for over 12 years of which to a large part as a Corporate Finance & Capital Markets and Equities specialist in both Amsterdam and New York, mainly focused on transportation clients. Amit Wyalda holds a Master in Finance from Nyenrode Business Universiteit



**Fang Xiuzhi**  
**Head of Shipping Finance**  
**Bank of Communications Financial Leasing Co., Ltd.**

After getting his B.E in marine engineering from Dalian Maritime University, China, Mr. Fang Xiuzhi joined COSCO in 1994 as a seaman for two years. He then came back to the university and got his M.L in maritime law. Afterwards, Mr. Fang joined Sinotrans Container lines and Sinotrans Group successively, a leading global integrated logistics service provider. As the head of ship management department and commercial department there, he was in charge of development strategy consulting, liner alliances cooperation, new-building financing and other commercial and legal business. In August 2012, Mr. Fang joined Bank of Communications Financial Leasing Company ('Bocomm Leasing') and has served as Head of Ship Leasing till now. Under his leadership, the total shipping asset portfolio of Bocomm Leasing reached 9 billion USD as end of 2017.



**Lois K. Zabrocky**  
**President & Chief Executive Officer**  
**International Seaways**

Lois K. Zabrocky is the President and Chief Executive Officer of International Seaways, one of the largest tanker companies worldwide. The Company owns and operates a fleet of 53 vessels including 14 VLCCs, 2 Suezmaxes, 7 Aframax/LR2s, 12 Panamax/LR1s and 12 MR tankers. Through joint ventures, it has ownership interests in 4 LNG carriers and 2 Floating Storage and Offloading Service vessels. Before assuming leadership for International Seaways, Lois served as Senior Vice President for OSG's International Flag strategic business unit, with responsibility for commercial management and oversight of fleet operations. Previously she was Chief Commercial Officer, with responsibility for OSG's international flag crude, products and gas businesses. Ms. Zabrocky began her maritime career sailing as third mate aboard a U.S. flag chemical tanker. Ms. Zabrocky holds a Bachelor of Science degree from the United States Merchant Marine Academy and holds a Third Mate's license.



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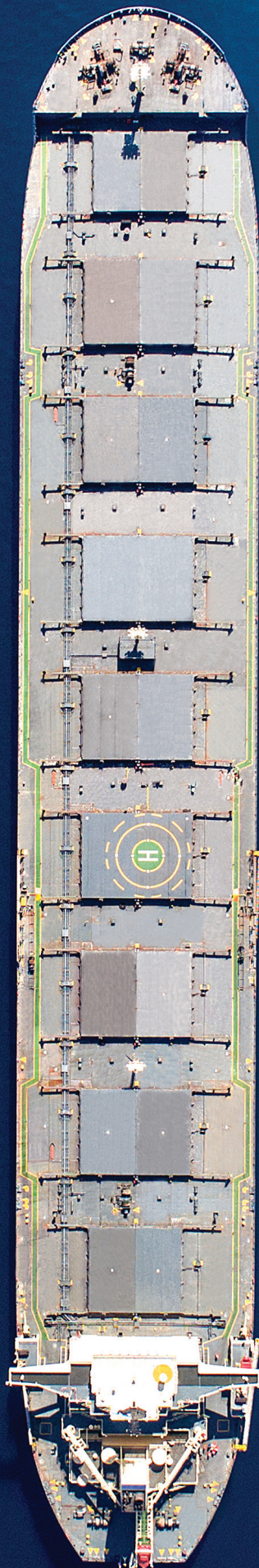
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Team Tankers International's fleet consists of 51 chemical and product tankers ranging from 8,000 dwt to 50,000 dwt. Cargo segregations vary from 12 to 30, and the fleet consists of both coated and stainless steel vessels.

Team Tankers International ranks amongst the largest chemical and product shipping operators in the world and is publicly listed on the Oslo Stock Exchange under ticker: TEAM.



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**Flott & Co. PC** is a recognized expert in US taxation of international transportation, particularly as it affects foreign shipping companies operating vessels that call to lift or discharge cargo at US ports.

Our principal, Stephen Flott, has been involved in assisting international shipping companies since the Tax Reform Act of 1986 changed US taxation of international shipping. Indeed, when tax returns were due for the 1987 tax year, the first year in which the new rules applied, Stephen worked with the IRS to develop exemption language for US tax returns.

Flott & Co. PC monitors developments in the US shipping tax and assists foreign shipping companies with their US compliance obligations. Since 1988, the firm has advised P&I Clubs, BIMCO, INTERTAKO, the Greek Shipping Cooperation Committee, the Union of Greek Shipowners, individual shipowners and shipping investors on the application of the tax and the exemptions.

Flott & Co. PC's knowledge and experience in the US taxation of international shipping ensure our clients understand the application of the US tax rules to their circumstances and that they meet their US tax compliance obligations in a timely and cost-efficient manner.

For more information please visit our website: [www.flottco.com](http://www.flottco.com)

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Niki Shipping Company S.A. ("Niki") was founded in 1997 by Dr. Theofilos Prioilos. Since then, Niki has developed a successful track record and a proven expertise in sourcing, arranging and administering maritime assets through over \$3 billion of sale and leaseback transactions on vessels.

It has an extensive know-how on financial engineering, including cross-border tax leases and long term structured leasing transactions with an emphasis on minimizing risks related to the operations and the residual value of the vessels.

While the majority of the vessels have been Containerships, Niki has the benefit of experience in arranging transactions in other segments such as Car Carriers, Bulk Carriers and Ro-Ro/Passenger Vessels. Niki and its affiliated entity, Linxx S.A. are both incorporated and based in Switzerland. Niki and its affiliates currently administer 18 vessels of various types.

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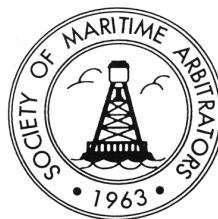
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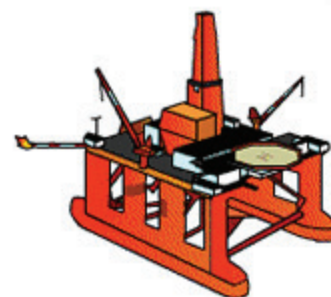
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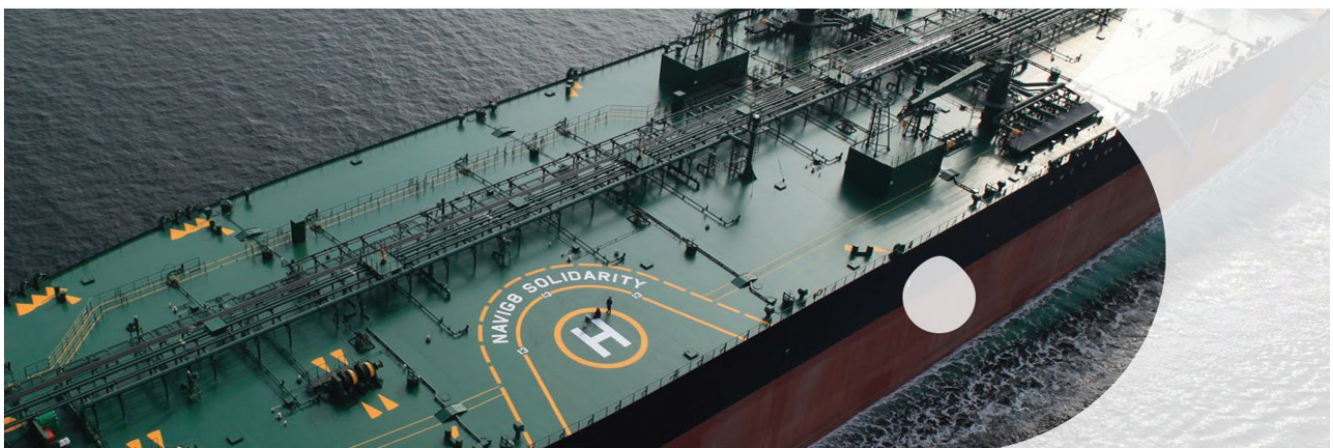


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With its headquarters in New York and presence in London and Athens, Capital Link has been active since 1995 in the field of Investor Relations and Financial Communication. Its activities focus mainly on three areas: 1) Linking companies with strategic and institutional investors, bankers, analysts, and the financial media in Europe and the United States, 2) American Closed-End Funds and ETFs, 3) Listed shipping Companies. Capital Link's programs combine IR, IT and financial media in one comprehensive package enabling Companies to maximize their penetration and recognition in the global investment community.

**Capital Link** maintains close collaboration with the three main US Stock Exchanges (New York Stock Exchange, American Stock Exchange (now part of NYSE) and NASDAQ), the London Stock Exchange, the Athens Stock Exchange as well as numerous companies in Greece, Europe, US and Chile. It also organizes annually in New York, London and Athens a series of Investment Forums focusing on its main activity fields ([www.capitallinkforum.com](http://www.capitallinkforum.com)).

**Capital Link** has a leading position globally in the area of Investor Relations with respect to **shipping**, as it cooperates with the majority of shipping companies listed on the three US Stock Exchanges, as well as in London (LSE and AIM) and Milan. Capital Link is by far the most recognizable IR firm in this sector with unique access to investors, analysts, media and bankers. It has built the most extensive and effective platform for linking Listed shipping Companies with the investment community in Europe and the United States. Capital Link is a member of the Baltic Exchange and organizes regularly Analyst and CEO Forums on tankers, containers and dry bulk shipping. Additionally, it holds annually the "Invest in International Shipping" Capital Link Forums in New York and London. Finally, it also maintains a shipping portal with information on all UK and US Listed shipping Companies ([www.capitallinkshipping.com](http://www.capitallinkshipping.com)).

**Capital Link** has also a leading position in **US Closed-End funds and ETFs**, as it cooperates with the major fund sponsors in these sectors. The Annual Capital Link "Closed-End Fund and Global ETF" Forum taking place in New York, celebrating its 17th year, is considered the most significant Forum of the sector. In the context of this Forum, Capital Link organizes the "Annual Closed-End Fund & Global ETF Awards" which recognize funds and managers who adhere to high standards of Corporate Governance, financial disclosure and Investor Relations. Capital Link also maintains a portal with information on these funds ([www.closedendfundforum.com](http://www.closedendfundforum.com)).

Capital Link has built one of the most extensive and effective networks for the promotion of **international companies** that want to access the European and US capital markets. In this area, Capital Link has built extensive **regional expertise across developed and emerging markets** having worked with listed companies and capital markets related organizations from several countries, including Canada, Chile, Cyprus, Greece, France, Germany, Ireland, Italy, Portugal, Russia, Spain, Switzerland, Turkey, United Kingdom and the United States. Also, **broad and diversified industry expertise** with a client base across several sectors - banking & finance, chemicals, cement & construction, food and beverage, insurance, investment management, IT & computers, mining, oil & energy, packaging, pharmaceuticals & cosmetics, retailing, telecommunications, transportation etc.

Capital Link is proud to have worked with several **governmental organizations** organizing presentations to U.S. investors for the **Finance Ministers** of Bulgaria, France, Greece and Portugal. We have worked with the majority of **Stock Exchanges** in the United States and Europe (New York, American, NASDAQ, Chicago Board Options Exchange, Athens Exchange, Euronext, London Stock Exchange/ AIM, Deutsche Boerse, Lisbon Stock Exchange, MICEX, Swiss Exchanges. The Paris Bourse was our first client in 1995.

OCTOBER 8–10, 2018

Capital Link

New York Maritime Week

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Capital Link's 10th Annual New York Maritime Forum will take place on Tuesday, October 9, 2018 at the Metropolitan Club in New York City.

The Forum is an investment and an industry event with a double objective. First, to provide an interactive platform for investors, financiers, cargo owners and shipowners to discuss the latest developments in the global shipping and commodity markets, as well as in the financial and capital markets. Second, to showcase and promote the role of New York as a hub for the global maritime community and attract more business to New York targeting a global industry audience.

With these objectives in mind, we are delighted to announce the below events taking place throughout the New York Maritime Week from October 8 – 10, 2018.

Join thought leaders and industry experts from the world of ship finance, shipowning, maritime finance law, insurance, technology, government and many more as we welcome global trade and shipping to New York.

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MONDAY	TUESDAY	WEDNESDAY
8	9	10
<p><b>5:30 PM – 8:30 PM</b></p> <p><b>DNB Markets</b></p> <p><i>Client Cocktail Reception</i></p> <p><b>VENUE: Aquavit Restaurant</b></p> <p>For more information please contact: Ms. Stine Lunde at <a href="mailto:Stine.Lunde@dnb.no">Stine.Lunde@dnb.no</a></p>	<p><b>8:00 AM – 6:30 PM</b> <i>(Followed by Cocktail Reception)</i></p> <p><b>Capital Link</b></p> <p><i>10th Annual New York Maritime Forum</i></p> <p><b>VENUE: Metropolitan Club</b></p> <p>For more information please visit: <a href="http://forums.capitallink.com/shipping/2018NYmaritime">http://forums.capitallink.com/shipping/2018NYmaritime</a></p>	<p><b>8:00 AM – 10:30 AM</b></p> <p><b>Watson Farley &amp; Williams LLP Breakfast Seminar</b></p> <p><i>Scrubbers: Meeting IMO 2020 Regulations at the Bow</i></p> <p>Please join Watson Farley and Williams LLP at their offices in New York for a morning discussion on key considerations regarding scrubbers and the upcoming IMO regulations, as well as implications for shipping companies in terms of potential equipment purchase needs and associated financing.</p> <p><b>VENUE: Office of Watson Farley &amp; Williams LLP</b></p> <p>For more information please contact: Ms. Melissa Allen at <a href="mailto:Mallen@wfw.com">Mallen@wfw.com</a></p> <p><b>12:30 PM – 2:30 PM</b></p> <p><b>Reed Smith LLP Luncheon Seminar</b></p> <p><i>Enforcing on Maritime Liens – From the Investment Fund Perspective</i></p> <p><b>VENUE: Office of Reed Smith LLP</b></p> <p>For more information please contact: Ms. Katherine Puente-Ladisa at <a href="mailto:KPuente-Ladisa@ReedSmith.com">KPuente-Ladisa@ReedSmith.com</a></p> <p><b>6:00 PM – 9:00 PM</b></p> <p><b>NYMAR</b></p> <p><i>Capital Link's Forum Speakers' Cocktail Reception</i></p> <p><b>VENUE: Sen Sakana</b></p> <p>For more information please contact: Ms. Anny Zhu at <a href="mailto:azhu@capitallink.com">azhu@capitallink.com</a></p>

# Capital Link Shipping

...Linking Shipping and Investors Across the Globe

Capital Link is a New York-based Advisory, Investor Relations and Financial Communications firm. Capitalizing on our in-depth knowledge of the shipping industry and capital markets, Capital Link has made a strategic commitment to the shipping industry becoming the largest provider of Investor Relations and Financial Communications services to international shipping companies listed on the US and European Exchanges. Capital Link's headquarters are in New York with a presence in London and Athens.



## Investor Relations & Financial Advisory

Operating more like a boutique investment bank rather than a traditional Investor Relations firm, our objective is to assist our clients enhance long term shareholder value and achieve proper valuation through their positioning in the investment community. We assist them to determine their objectives, establish the proper investor outreach strategies, generate a recurring information flow, identify the proper investor and analyst target groups and gather investor and analyst feedback and related market intelligence information while keeping track of their peer group. Also, to enhance their profile in the financial and trade media.

In our effort to enhance the information flow to the investment community and contribute to improving investor knowledge of shipping, Capital Link has undertaken a series of initiatives beyond the traditional scope of its investor relations activity, such as:



## www.CapitalLinkShipping.com

A web based resource that provides information on the major shipping and stock market indices, as well as on all shipping stocks. It also features an earnings and conference call calendar, industry reports from major industry participants and interviews with CEOs, analysts and other market participants.



## Capital Link Shipping Weekly Markets Report

Weekly distribution to an extensive audience in the US & European shipping, financial and investment communities with updates on the shipping markets, the stock market and listed company news.



## www.CapitalLinkWebinars.com

Sector Forums & Webinars: Regularly, we organize panel discussions among CEOs, analysts, bankers and shipping industry participants on the developments in the various shipping sectors (containers, dry bulk, tankers) and on other topics of interest (such as Raising Equity in Shipping Today, Scrapping, etc).



## Capital Link Investor Shipping Forums

In New York, Athens and London bringing together investors, bankers, financial advisors, listed companies CEOs, analysts, and shipping industry participants.



## www.MaritimeIndices.com

Capital Link Maritime Indices: Capital Link developed and maintains a series of stock market maritime indices which track the performance of U.S. listed shipping stocks (CL maritime Index, CL Dry Bulk Index, CL Tanker Index, CL Container Index, CL LNG/LPG Index, CL Mixed Fleet Index, CL Shipping MLP Index – Bloomberg page: CPLI. The Indices are also distributed through the Reuters Newswires and are available on Factset.

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