



8:15 AM – 8:55 AM		REGISTRATION AND COFFEE
MORNING SESSIONS		
8:55 AM - 9:00 AM	Welcome Remarks	Mr. Nicolas Bornozis, President, Capital Link
9:00 AM – 9:20 AM	The Global Commodity, Energy & Shipping Markets	Mr. Gautam Khurana, CFA, Director, Drewry Maritime Financial Research
9:20 AM – 10:00 AM	<p>New Regulations & Compliance Affecting Shipping</p> <p><i>Ballast Water Treatment; NOX Emissions - Tier 3; Sulfur Limits – Scrubbers; Revised Hull Common Structural Rules</i></p>	<p>Moderator:</p> <p>Dr. Loizos Isaias, Head of Maritime Service & Advisory – South East Europe, Middle East & Africa, DNV GL</p> <p>Panelists:</p> <ul style="list-style-type: none"> • Mr. Kostas Polydakis, Managing Director, Shipping, Aegean Marine Petroleum Network Inc • Mr. Dionysios Antonopoulos, General Manager, Marine Solutions, Wartsila • Mr. Alexander Panagopoulos, CEO, Arista Shipping • Mr. Konstantinos Stampedakis, Managing Director, ERMA FIRST ESK Engineering Solutions S.A. • Mr. Sunil Kopoor, Director, FML Ship Management Limited
10:00 AM – 10:15 AM	New Technology and Data Analytics – The Gamechanger for Global Marine Insurance	Mr. Christopher M. Payne, Partner, EY Head of Insurance Technology and Alliances for EMEA – EY
10:15 AM – 10:55 AM	Digitalization & Cybersecurity	<p>Moderator:</p> <p>Dr. Michalis Pantazopoulos, Managing Director, Liberian Registry – LISCR (Hellas) Ltd.</p> <p>Panelists:</p> <ul style="list-style-type: none"> • Mr. Mark O’Neil, President & CEO, Columbia Marlow • Mr. Panagiotis Papagiannakopoulos, Director, EY • Mr. Stephen Cooper, CEO, Fourth Insurance Office, Inc. • Mr. Howard Hughes, CTO, Tototheo Maritime RIC
10:55 AM – 11:10 AM	Marine Digitalization and the Future of Risk	Mr. Johan Backas, Managing Director, Eniram
11:10 AM – 11:25 AM	Navigating Chinese Port Inspections	Mr. Terence Zhao, President, Singhai Marine Services
11:25 AM – 11:40 AM	Sanctions Compliance in an Uncertain World - A Guide for Shipowners, Charterers and Financiers	Mrs. Jane Freeberg Sarma, Partner, Reed Smith
11:45 AM – 12:00 PM	The Future of Shipping	Mr. Casper Ryborg, Partner, Global Leader Ports & Shipping, Deloitte




<p>12:00 PM – 12:15 PM</p>	<p>Consolidation & M&A in Shipping <i>Shipping is a fragmented industry but there has been increasing consolidation along the cargo and ownership sides – will this continue? It is creating a new standard?</i></p>	<p>Mr. Michael Kirk, CEO, RMK Maritime</p>
<p>Global Maritime Clusters – Competitive Advantages & Business Development Opportunities</p>		
<p>12:15 PM – 12:30 PM</p>	<p>New York</p>	<p>Mr. Clay Maitland, Chairman, New York Maritime (NYMAR); Managing Partner, International Registries</p>
<p>12:30 PM – 12:45 PM</p>	<p>Malta</p>	<p>Dr. Jean-Pie Gauci-Maistre, Managing Partner, Gauci-Maistre Xynou</p>
<p>12:45 PM – 1:00 PM</p>	<p>Bermuda</p>	<p>Mr. Francis Richardson, Bermuda Shipping & Maritime Authority (BSMA)</p>
<p>LUNCHEON & KEYNOTE ADDRESS</p>		
<div style="display: flex; justify-content: center; align-items: center;">  <div style="font-size: 8px; text-align: left;"> <p>BERMUDA BUSINESS DEVELOPMENT AGENCY</p> </div> </div> <p>Luncheon Sponsored by the Bermuda Business Development Agency</p>		
<p>1:15 PM – 2:30 PM</p>	<p>Capital Link Greek Shipping Leadership Award</p> <p>Introductory Remarks by Dr. George A. Gratsos HELMEPA Chairman</p> <p>Honoring</p>  <p>Mr. Panos Laskaridis, President - European Community Shipowners Associations; CEO - Lavinia Corporation / Laskaridis Shipping Company Ltd.</p> <p>Introductory Remarks by Mr. Takis Arapoglou Chairman, Tsakos Energy Navigation (TEN) Ltd.</p> <p>Honoring</p>  <p>Mr. Athanasios Laskaridis, Chairman & CEO - Lavinia Corporation, Lavinia Enterprises Ltd / Laskaridis Shipping CO, Ltd.</p>	



AFTERNOON SESSIONS		
<p>2:40 PM – 3:20 PM</p>	<p>Bank Finance <i>Banks have been the traditional source of finance for the shipping industry – how major shipping banks deal with new regulatory and market challenges.</i></p>	<p>Moderator: Mr. Tony Rice, Partner, HFW</p> <p>Panelists:</p> <ul style="list-style-type: none"> • Mr. George Arcadis, Country Executive, ABN AMRO Global Transportation & Logistics • Mr. Vassilis Maroulis, Managing Director, Head of Greek Shipping, Citi • Mr. Berend R. Paasman, Senior Vice President, Oceans Industries, Shipping, DNB • Mr. Dimitrios Panagopoulos, Managing Director, Shipping Finance Greece, DVB Bank • Mr. Christian P. Nieswandt, Managing Director, Global Head Shipping, HSH Nordbank
<p>3:20 PM – 4:00 PM</p>	<p>New & Alternative Sources of Finance for Shipowners <i>New Banks and credit funds as sources of capital for the shipping industry.</i></p>	<p>Moderator: Mr. Stuart McAlpine, Partner, Clyde & Co.</p> <p>Panelists:</p> <ul style="list-style-type: none"> • Mr. Iraklis Tsigotis, Head of Shipping, Amsterdam Trade Bank • Mr. Omer Donnerstein, Senior Vice President, EnTrustPermal • Mr. Markus Wenker, Head of Ship Finance, Hellenic Bank • Mr. Nick Roos, Managing Director, Maritime Asset Partners • Mr. Axel Siepmann, Managing Director, BRAEMAR NAVES Corporate Finance
<p>4:00 PM – 4:40 PM</p>	<p>Private Equity <i>Is Shipping still an area of interest for Private Equity? Which sectors and types of deals are PE funds looking at. What can owners expect when dealing with PE funds.</i></p>	<p>Moderator: Dr. Stefan Rindfleisch, Partner – Ehlermann Rindfleisch Gadow</p> <p>Panelists:</p> <ul style="list-style-type: none"> • Mr. Arthur Regan, Operating Partner, Apollo Management • Mr. Elias Sakellis, Partner & Chief Investment Officer, Borealis Maritime • Mr. Alexis Atteslis, Managing Director, Oak Hill Advisors Mr. Stephen Seymour, Managing Director, Varde Partners • Mr. Christian Donohue, Managing Director, Tennenbaum Capital Partners



<p>4:40 PM – 5:20 PM</p>	<p>Capital Markets <i>We have seen several secondary equity and debt offerings, a few OTC listings. Are capital markets open to shipping? What kind of capital can owners raise and where? Are new listings likely?</i></p>	<p>Moderator: Mr. Robert Lustrin, Partner, Seward & Kissel</p> <p>Panelists:</p> <ul style="list-style-type: none"> • Mrs. Christa Volpicelli, Managing Director, Citi • Mr. Erik Helberg, Chief Executive Officer, Clarksons Platou Securities AS • Mr. Nicolas Duran, Director - Corporate Finance and Partner, Fearnley Securities • Mr. Douglas Mavrinac, Global Head, Maritime Investment Banking, Jefferies LLC • Mr. Eric Schless, Managing Director - Wells Fargo Securities
<p>5:20 PM – 6:00 PM</p>	<p>Industry Challenges & The Road Map Ahead <i>Geopolitical, Regulatory & Market Developments Affecting Shipping The Industry’s Response</i></p>	<p>Moderator: Mr. George Paleokrassas, Partner, Watson Farley Williams</p> <p>Panelists:</p> <ul style="list-style-type: none"> • Mr. Anastasios Papagiannopoulos, President, BIMCO; Principal, Common Progress Company • Mr. Panagiotis Laskaridis, President, European Community Shipowners Associations; CEO, Lavinia Corporation/Laskaridis Shipping Company Ltd. • Mr. John Platsidakis, Chairman - INTERCARGO; Managing Director - Anangel Maritime Services Inc • Mr. Nikos P. Tsakos, Chairman - INTERTANKO; President & CEO - Tsakos Energy Navigation
<p>6:00 PM – 7:00 PM</p>	<p>COCKTAIL RECEPTION</p>  <p>Cocktail Reception Sponsored by NYMAR (New York Maritime)</p>	

WEDNESDAY, FEBRUARY 7, 2018



SPEAKERS’ DINNER HOSTED BY CAPITAL PRODUCT PARTNERS