






8:15 AM – 8:55 AM		REGISTRATION AND COFFEE
MORNING SESSIONS		
8:55 AM - 9:00 AM	Welcome Remarks	Mr. Nicolas Bornozis, President, <b>Capital Link</b>
9:00 AM – 9:20 AM	The Global Commodity, Energy & Shipping Markets	Mr. Gautam Khurana, CFA, Director, <b>Drewry Maritime Financial Research</b>
9:20 AM – 10:00 AM	<p><b>New Regulations &amp; Compliance Affecting Shipping</b></p> <p><i>Ballast Water Treatment; NOX Emissions - Tier 3; Sulfur Limits – Scrubbers; Revised Hull Common Structural Rules</i></p>	<p><b>Moderator:</b> Dr. Loizos Isaias, Head of Maritime Service &amp; Advisory – South East Europe, Middle East &amp; Africa, <b>DNV GL</b></p> <p><b>Panelists:</b></p> <ul style="list-style-type: none"> <li>• Mr. Kostas Polydakis, Managing Director, Shipping, <b>Aegean Marine Petroleum Network Inc</b></li> <li>• Mr. Dionysios Antonopoulos, General Manager, Marine Solutions, <b>Wartsila</b></li> <li>• Mr. Alexander Panagopulos, CEO, <b>Arista Shipping</b></li> <li>• Mr. Konstantinos Stampedakis, Managing Director, <b>ERMA FIRST ESK Engineering Solutions S.A.</b></li> </ul>
10:00 AM – 10:15 AM	New Technology and Data Analytics – The Gamechanger for Global Marine Insurance	Mr. Christopher M. Payne, EY Head of Insurance Technology and Alliances for EMEA – EY – <b>United Kingdom</b>
10:15 AM – 10:55 AM	Digitalization & Cybersecurity	<p><b>Moderator:</b> Dr. Michalis Pantazopoulos, Managing Director, <b>Liberian Registry – LISCR (Hellas) Ltd.</b></p> <p><b>Panelists:</b></p> <ul style="list-style-type: none"> <li>• Mr. Mark O’Neil, President &amp; CEO, <b>Columbia Marlow</b></li> <li>• Mr. Panagiotis Papagiannakopoulos, Director, <b>EY</b></li> <li>• Mr. Stephen Cooper, CEO, <b>Fourth Insurance Office, Inc.</b></li> <li>• Mrs. Despina Panayiotou Theodosiou, CEO, <b>Tototheo Maritime</b></li> </ul>
10:55 AM – 11:10 AM	Marine Digitalization and the Future of Risk	Mr. Johan Backas, Managing Director, <b>Eniram</b>
11:10 AM – 11:25 AM	Navigating Chinese Port Inspections	Mr. Terence Zhao, President, <b>Singhai Marine Services</b>
11:25 AM – 11:40 AM	Sanctions Compliance in an Uncertain World - A Guide for Shipowners, Charterers and Financiers	Mrs. Jane Sarma, Partner, <b>Reed Smith</b>
11:45 AM – 12:00 PM	The Future of Shipping	Mr. Casper Ryborg, Partner, Global Leader Ports & Shipping, <b>Deloitte</b>
12:00 PM – 12:15 PM	Consolidation & M&A in Shipping	Mr. Michael Kirk, CEO, <b>RMK Maritime</b>




	<p><i>Shipping is a fragmented industry but there has been increasing consolidation along the cargo and ownership sides – will this continue? It is creating a new standard?</i></p>	
<b>Global Maritime Clusters – Competitive Advantages &amp; Business Development Opportunities</b>		
<b>12:15 PM – 12:30 PM</b>	<b>New York</b>	<b>Mr. Clay Maitland</b> , Chairman, <b>New York Maritime (NYMAR)</b> ; Managing Partner, <b>International Registries</b>
<b>12:30 PM – 12:45 PM</b>	<b>Malta</b>	<b>Dr. Jean-Pie Gauci-Maistre</b> , Managing Partner, <b>Gauci-Maistre Xynou</b>
<b>12:45 PM – 1:00 PM</b>	<b>Bermuda</b>	<b>Bermuda Shipping &amp; Maritime Authority (BSMA)</b>
<b>LUNCHEON &amp; KEYNOTE ADDRESS</b>		
 <b>Luncheon Sponsored by the Bermuda Business Development Agency</b>		
<b>1:15 PM – 2:30 PM</b>	<b>Capital Link Greek Shipping Leadership Award</b>  Introductory Remarks by <b>Dr. George A. Gratsos</b> HELMEPA Chairman  Honoring    <b>Mr. Panos Laskaridis</b> , President - European Community Shipowners Associations; CEO - Lavinia Corporation / Laskaridis Shipping Company Ltd.    <b>Mr. Athanasios Laskaridis</b> , Chairman & CEO - Lavinia Corporation, Lavinia Enterprises Ltd / Laskaridis Shipping CO, Ltd.	
<b>AFTERNOON SESSIONS</b>		
<b>2:40 PM – 3:20 PM</b>	<b>Bank Finance</b>	<b>Moderator:</b> <b>Mr. Tony Rice</b> , Partner, <b>HFW</b>



	<p><i>Banks have been the traditional source of finance for the shipping industry – how major shipping banks deal with new regulatory and market challenges.</i></p>	<p><b>Panelists:</b></p> <ul style="list-style-type: none"> <li>• <b>Mr. George Arcadis</b>, Chief Representative Greece, <b>ABN AMRO Energy</b>, Commodities &amp; Transportation</li> <li>• <b>Mr. Vassilis Maroulis</b>, Managing Director, Head of Greek Shipping, <b>Citi</b></li> <li>• <b>Mr. Berend R. Paasman</b>, Head of Athens Representative Office, Oceans Industries, Shipping, <b>DNB</b></li> <li>• <b>Mr. Dimitrios Panagopoulos</b>, Managing Director, Shipping Finance Greece, <b>DVB Bank</b></li> <li>• <b>Mr. Christian P. Nieswandt</b>, Managing Director, Global Head Shipping, <b>HSH Nordbank</b></li> </ul>
<p><b>3:20 PM – 4:00 PM</b></p>	<p><b>New &amp; Alternative Sources of Finance for Shipowners</b> <i>New Banks and credit funds as sources of capital for the shipping industry.</i></p>	<p><b>Moderator:</b> <b>Mr. Stuart McAlpine</b>, Partner, <b>Clyde &amp; Co.</b></p> <p><b>Panelists:</b></p> <ul style="list-style-type: none"> <li>• <b>Mr. Iraklis Tsirigotis</b>, Head of Shipping, <b>Amsterdam Trade Bank</b></li> <li>• <b>Mr. Omer Donnerstein</b>, Senior Vice President, <b>EnTrustPermal</b></li> <li>• <b>Mr. Markus Wenker</b>, Head of Ship Finance, <b>Hellenic Bank</b></li> <li>• <b>Mr. Nick Roos</b>, Managing Director, <b>Maritime Asset Partners</b></li> <li>• <b>Mr. Axel Siepmann</b>, Managing Director, <b>BRAEMAR NAVES Corporate Finance</b></li> </ul>
<p><b>4:00 PM – 4:40 PM</b></p>	<p><b>Private Equity</b> <i>Is Shipping still an area of interest for Private Equity? Which sectors and types of deals are PE funds looking at. What can owners expect when dealing with PE funds.</i></p>	<p><b>Moderator:</b> <b>Dr. Stefan Rindfleisch</b>, Partner – <b>Ehlermann Rindfleisch Gadow</b></p> <p><b>Panelists:</b></p> <ul style="list-style-type: none"> <li>• <b>Mr. Arthur Regan</b>, Operating Partner, <b>Apollo Management</b></li> <li>• <b>Mr. Elias Sakelis</b>, Chief Investment Officer, <b>Borealis Maritime</b></li> <li>• <b>Mr. Alexis Atteslis</b>, Managing Director, <b>Oakhill Capital Partners</b></li> <li>• <b>Mr. Stephen Seymour</b>, Managing Director, <b>Varde Partners</b></li> <li>• <b>Mr. Christian Donohue</b>, Managing Director, <b>Tennenbaum Capital Partners</b></li> </ul>
<p><b>4:40 PM – 5:20 PM</b></p>	<p><b>Capital Markets</b></p>	<p><b>Moderator:</b> <b>Mr. Robert Lustrin</b>, Partner, <b>Seward &amp; Kissel</b></p>



	<p><i>We have seen several secondary equity and debt offerings, a few OTC listings. Are capital markets open to shipping? What kind of capital can owners raise and where? Are new listings likely?</i></p>	<p><b>Panelists:</b></p> <ul style="list-style-type: none"> <li>• <b>Mrs. Christa Volpicelli</b>, Managing Director, <b>Citi</b></li> <li>• <b>Mr. Erik Helberg</b>, Chief Executive Officer, <b>Clarksons Platou Securities AS</b></li> <li>• <b>Mr. Nicolas Duran</b>, Director - Corporate Finance and Partner, <b>Fearnley Securities</b></li> <li>• <b>Mr. Douglas Mavrinac</b>, Global Head, Maritime Investment Banking, <b>Jefferies LLC</b></li> </ul>
<p><b>5:20 PM – 6:00 PM</b></p>	<p><b>Industry Challenges &amp; The Road Map Ahead</b>  <i>Geopolitical, Regulatory &amp; Market Developments Affecting Shipping          The Industry’s Response</i></p>	<p><b>Moderator:</b>  <b>Mr. George Paleokrassas</b>, Partner, <b>Watson Farley Williams</b></p> <p><b>Panelists:</b></p> <ul style="list-style-type: none"> <li>• <b>Mr. Anastasios Papagiannopoulos</b>, President, <b>BIMCO</b>; Principal, <b>Common Progress Company</b></li> <li>• <b>Mr. Panagiotis Laskaridis</b>, President, <b>European Community Shipowners Associations</b>; CEO, <b>Lavinia Corporation/Laskaridis Shipping Company Ltd.</b></li> <li>• <b>Mr. John Platsidakis</b>, Chairman - <b>INTERCARGO</b>; Managing Director - <b>Anangel Maritime Services Inc</b></li> <li>• <b>Mr. Nikos P. Tsakos</b>, Chairman - <b>INTERTANKO</b>; President &amp; CEO - <b>Tsakos Energy Navigation</b></li> </ul>
<p><b>6:00 PM – 7:00 PM</b></p>	<p><b>COCKTAIL RECEPTION</b></p> <p style="text-align: center;">   <b>Cocktail Reception Sponsored by NYMAR (New York Maritime)</b> </p>	

**WEDNESDAY, FEBRUARY 7, 2018**



**SPEAKERS’ DINNER HOSTED BY CAPITAL PRODUCT PARTNERS**