

12thAnnual Capital Link International Shipping & Offshore Forum

Monday, March 12, 2018 New York City

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Global Lead Sponsor



CITI CONGRATULATES CAPITAL LINK.

Citi is proud of our longstanding history of supporting our maritime clients with innovative funding solutions, access to capital markets and strategic advisory services throughout the cycles.

We applaud Capital Link on its 12th Annual International Shipping & Offshore Forum and its continued efforts towards facilitating interactions within our industry.







Proud Narket for Shipping.

35 shipping companies list on Nasdaq with a total market value of \$54.7B USD.

www.rewritetomorrow.com



Market Value Source: Bloomberg data as of 12/31/17







Our Forum examines the macroeconomic issues that are shaping and transforming the international shipping markets today. It provides a comprehensive review and outlook of the various shipping and offshore markets, made more relevant by the release of companies' annual results. In addition, it discusses the other industry trends, such as restructuring and consolidation, the various channels and methods of raising capital as well as the impact of new technologies and trading routes.

This year, the Capital Link Shipping Leadership Award, which aims to recognize the valuable contribution of an individual to the International Shipping Industry, will be presented to **Mr. Peter Evensen** who was the former President and CEO of Teekay Corporation.

We would like to make a particular mention on **Citi**, our partner, in the organization of this year's forum, which marks its 12th anniversary. Citi is a powerhouse involved and supporting the shipping industry across a wide range of activities, such as commercial banking, investment

banking, research, equity and fixed income sales and trading and more. We are pleased to have them as partners and would also like to thank the other sponsors and media partners of our event for their support and contribution in making this event such a unique success.

We are gratified to see that despite the challenging times, the majority of our sponsors are with us year after year and support all of our Shipping Forums, indicating the wide acceptance of the Capital Link Shipping Forums in the financial, investment and shipping communities.

Sincerely, Nicolas Bornozis, President Capital Link, Inc.

PHOTOS FROM PREVIOUS EVENTS





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CAPITAL LINK SHIPPING LEADERSHIP AWARD NEW YORK CITY





2017 Honoree: Mr. Richard T. du Moulin, President - Intrepid Shipping; Former Chairman – INTERTANKO

March 20, 2017





2016 Honoree: Dr. Martin Stopford, Non-Executive President at Clarkson Research Services March 21, 2016



2015 Honoree: Michael Parker, Global Head of Shipping at Citi March 23, 2015



2014 Honoree: Dagfinn Lunde, Former CEO & Industry Head of the Shipping & Offshore Division of DVB Bank; and Former Managing Director of Intertanko March 20, 2014



The 2018 Capital Link Shipping Leadership Award

Presented to:

Peter B. Evensen

CEO of Evensen Enterprises LLC and

In Recognition of His Valuable Contribution to the International Shipping Industry

Presented by: Christa Volpicelli – Managing Director - Citi

Peter Evensen established Evensen Enterprises LLC to provided consultancy services to shipping and offshore companies. Recently, he was appointed Chief Executive Officer of General Ore International Corporation, a private shipowning company with a fleet of VLOC bulk carriers and large LPG carriers operated out of Hamburg, Germany.

In January 2017, Mr. Evensen retired as President and Chief Executive Officer of Teekay Corporation, President and CEO of Teekay LNG Partners, and President and CEO of Teekay Offshore Partners in addition to all of his board positions at Teekay and its daughter companies. Mr. Evensen previously held the positions of Executive Vice President and Chief Strategy Officer from November 2006 to March 2011 and Executive Vice President and Chief Financial Officer from May 2003 to October 2006. From 1983 until 2003, Mr. Evensen worked for 20 years (1983-2003) in shipping investment banking and commercial banking at JPMorganChase Bank and predecessor firms with his last position being Managing Director, Head of Global Shipping at JP. Morgan Securities Inc. in New York.

His international industry experience includes positions in Vancouver, London, and Oslo.

The "Capital Link Shipping Leadership Award" is presented annually to an individual or organization for his outstanding contribution to the global shipping industry. The Award presentation takes place in New York within the context of Capital Link's Annual Invest in International Shipping Forum.



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7:15 AM - 7:55 AM		Registration					
MORNING SESSIONS (West Lounge - 1st Floor)							
7:55 AM - 8:00 AM	Welcome Remarks	Mr. Nicolas Bornozis, President - Capital Link					
8:00 AM – 8:10 AM	Opening Remarks	Mrs. Christa Volpicelli, Managing Director & Head of Maritime Investment Banking - Citi, Conference Co-Chairman					
8:10 AM - 8:30 AM	A US Equity Market Update	Mr. Tobias Levkovich, Managing Director - Citi					
8:30 AM – 9:20 AM	Dry Bulk Shipping Sector Panel Discussion	 Moderator: Mr. Randy Giveans, Maritime Shipping Group Head, Equity Analyst - Jefferies Panelists: Mr. Jan Dieleman, President - Cargill Mr. John Wobensmith, President - Genco Shipping & Trading Limited (NYSE:GNK) Mr. Polys Hajioannou, CEO - Safe Bulkers, Inc. (NYSE:SB) Mr. Robert Bugbee, President - Scorpio Bulkers Inc. (NYSE:SALT) Mr. Stamatis Tsantanis, Chairman & CEO - Seanergy Maritime Holdings (NASDAQ:SHIP) Mr. Hamish Norton, President - Star Bulk Carriers Corp. (NASDAQ:SBLK) 					
9:20 AM – 9:55 AM	The Maritime Industry – Game Changers Panel Discussion	 Moderator: Mr. John Keough, Partner - Clyde & Co Panelists: Mr. Mark O'Neil, CEO - Columbia Marlow Shipmanagement Mr. Knut Ørbeck-Nilssen, CEO - DNV GL – Maritime Mr. Mats Berglund, CEO - Pacific Basin Shipping Limited Mrs. Despina Panayiotou Theodosiou, Co-CEO – Tototheo Maritime; President – WISTA International 					
9:55 AM – 10:10 AM	HK - Greater Bay Area: China-Belt and Road & Beyond - The Maritime Context	Mr. Benjamin Wong, Head of Transport & Industrial – InvestHK					
10:10 AM – 10:45 AM	Shipping & Bank Finance Panel Discussion	 Moderator: Mr. Brett Esber, Senior Partner - Blank Rome LLP Panelists: Mr. Amit Wynalda, Head of Shipping Americas - ABN AMRO Holdings USA LLC Mr. Michael Parker, Global Industry Head for Shipping – Citigroup Mr. Martijn Van Tuijl, Managing Director, Shipping Finance - Western Hemisphere - DVB Bank Mr. Bill Guo, Executive Director - ICBC Leasing 					



12 th Annual Capital Link International Shipping Forum Monday, March 12, 2018



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The	Metropolitan Club, One East 60th S	t., New York City	•	NISE	
	MORNING SESSION (West Lounge - 1st Fl			SESSIONS 2nd floor)	
			10:45 AM	– 11:20 AM	
10:45 AM – 11:20 AM	New & Alternative Sources of Finance for Shipowners Panel Discussion	Moderator: Mrs. Jane Freeberg Sarma, Partner - Reed Smith LLP Panelists: Mr. James Lightbourn, Senior Associate – Alterna Capital Partners Mr. Morten Arntzen, Senior Shipping Industry Advisor – Macquarie Bank Mr. Nick Roos, Managing Director - Maritime Asset Partners Mr. Marius Magelie, Senior VP Finance & IR - Ocean Yield (OCY:NO)	Containers Panel Discussion	Moderator: Mr. Fotis Giannakoulis, Executive Director - Morgan Stanley Research Panelists: Mr. Howard Finkel, Executive Vice President - COSCO Shipping Lines (North America) Inc. Mr. Aristides Pittas, CEO - Euroseas Ltd. (NASDAQ:ESEA) Mr. George Youroukos, Founder, Managing Director - Technomar Shipping Inc.; CEO - Poseidon Containers Mr. Bing Chen, President & CEO - Seaspan Ltd. (NYSE:SSW)	
		Moderator: Mr. Daniel Rodgers,	11:20 AM – 11:40 AM		
		Partner – Watson Farley Williams Panelists: • Ms. Christa Volpicelli, Managing Director – Citi	Offshore Sector	Mr. Truls Olsen, Managing Director & Head of Research - Fearnley Securities	
11:20 AM – 12:00 PM			11:40 AM – 12:00 PM		
	Panel Discussion	 Securities Mr. Rikard Vabo, Head of Corporate Finance – Fearnley Securities Mr. Douglas Mavrinac, Managing Director - Jefferies LLC Mr. Eric Schless, Managing Director - Wells Fargo Securities 	Higher commodity prices & its impact on the Shipping Markets	Mr. Jan Edelmann, Commodity Analyst, Economics - HSH Nordbank AG	









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		Mr. Harry Vafias, CEO – StealthGas, Inc. (NASDAQ:GASS)
3:30 PM – 3:45 PM	The New DryShips Company Presentation	Mr. Anthony Argyropoulos, Capital Markets Advisor – DryShips (NASDAQ:DRYS)
3:45 PM – 4:30 PM	Product Tanker Shipping Sector Panel Discussion	 Moderator: Mr. Amit Mehrotra, Director & Senior Research Analyst – Deutsche Bank Panelists: Mr. Anthony Gurnee, Founder and CEO – Ardmore Shipping Corporation (NYSE:ASC) Mr. Jerry Kalogiratos, CEO & CFO - Capital Product Partners L.P. (NASDAQ: CPLP) Mr. Ola Helgesson, Group CFO - Concordia Maritime (STO:CCOR-B) Mr. Jason P. Klopfer, Managing Director - Navig8 Americas Mr. Valentios (Eddie) Valentis, President/CEO - Pyxis Tankers (NASDAQ: PXS) Mr. Christian Søgaard-Christensen, CFO - TORM A/S (NASDAQ:TRMD)
4:30 PM – 5:15 PM	Crude Oil Tanker Shipping Sector Panel Discussion	 Moderator: Mr. Christian Wetherbee, Director - Airfreight, Surface & Shipping Research – Citi Research Panelists: Ms. Lois Zabrocky, CEO - International Seaways (NYSE:INSW) Mr. Ted Petrone, Vice Chairman - Navios Corporation (NYSE:NNA) Mr. Robert Burke, Partner & CEO - Ridgebury Tankers Mr. Christian Waldegrave, Head of Research – Teekay Corporation (NYSE:TK) Dr. Nikos P. Tsakos, CEO - Tsakos Energy Navigation (NYSE:TNP); Chairman - INTERTANKO
5:15 PM – 5:55 PM	Analysts Roundtable Panel Discussion	 Moderator: Mr. Clay Maitland, Chairman - New York Maritime (NYMAR); Managing Partner - International Registries Panelists: Mr. Amit Mehrotra, Director & Senior Research Analyst – Deutsche Bank Mr. Randy Giveans, Maritime Shipping Group Head, Equity Analyst – Jefferies Mr. Fotis Giannakoulis, Executive Director - Morgan Stanley Research Mr. Ben Nolan, Managing Director – Stifel Financial Corp. Mr. Michael Webber, Managing Director, Senior Analyst – Global Shipping & Equipment Leasing - Wells Fargo Securities, LLC
6:00 PM – 7:00 PM		
	Cocktail Reception S	Sponsored by NYMAR (New York Maritime)

Capital Link Forums

2018 Calendar



9 th Annual Capital Link Greek Shipping Forum "Opportunities & Challenges" Thursday, February 8, 2018 Divani Caravel Hotel - Athens, Greece Greek shipping remains important to the maritime economy, constituting approximately 20% of the world's shipping fleet. This event will not only cover the latest developments and trends in international trade, dry bulk commodities, and the energy markets – framed against the broader backdrop of the global economy – but also review various funding alternatives for raising capital among listed and private shipping companies.



2 nd Annual Capital Link Cyprus Shipping Forum Wednesday, February 14, 2018 Columbia Plaza - Limassol, Cyprus





The twelfth installment of the Invest in International Shipping Forums is investor-focused event allows a platform for high-level executives and shipping companies to share and examine the shipping markets in light of annual results. Institutional investors and analysts, financial advisors, bankers, financial media, and other qualified investors will be in attendance.

3 rd Annual Capital Link International Shipping Forum China Friday, April 20, 2018 Grand Kempinski Hotel Shanghai, China

This event, organized in Partnership with Columbia Shipmanagement and Singhai Marine Services provides investors with a comprehensive review of various shipping markets to investment communities in China and throughout Asia. It aims to provide investors with a comprehensive review and current outlook of the various shipping, marine services and offshore markets and in addition, cover topics of critical interest to shipping industry participants, financers and investors.



This event will be organized in Partnership with Columbia Shipmanagement and Singhai Marine Services. It will discuss the regulatory, geopolitical and industry trends affecting shipping. It will provide a comprehensive review and current outlook of the shipping, financial and capital markets, as well as issues related to shipmanagement, the environment, innovation, and cybersecurity. The Forum will also highlight the role of Singapore and Asia for the global shipping industry.



This annual event, playing host to 1,000 attendees every year, will not only address the benefits and challenges associated with using closed-end funds (CEFs) and ETFs, but will also present a networking platform for financial advisors, financial planners, institutional investors, fund and asset managers, analysts, other wealth management professionals, and major financial media.



This bi-annual event brings together public and private shipping company executives, investors, analysts, financiers, and other industry participants who are visiting Athens for the biannual Posidonia event from all over the world. The Forum will feature sector roundtable discussions dedicated to the dry bulk, tanker, container, LNG, and offshore sectors.



8 th Annual Capital Link CSR Forum "INVESTING IN GROWTH -THE NEW FACE OF CSR" Thursday, June 28, 2018 - Divani Caravel Hotel, Athens



Capital Link continues to support the sustainable development in Greece by promoting and presenting both initiatives from the business side, as well as the activities and needs of NGOs. The conference will present programs and initiatives that foster entrepreneurship and innovation. It aims to present entrepreneurs with a practical guide as to how they can get financing and other types of support for their business plans. It gives them access to initiatives, programs and contacts that can help them in this direction. The Forum combines two sides.



th Annual Capital Link Shipping and Marine Services Forum Tuesday, September 25, 2018 One Moorgate Place, London, UK In cooperation with the LSE, this event provides investors with a comprehensive review of various shipping markets to investment communities in the UK and throughout Europe. Shipowners, shipping executives, institutional investors, research analysts, industry experts, commercial and investment bankers, risk advisors, private equity and venture capital firms, high-net worth investors, and financial media attend this London forum every year.



nd Annual Capital Link Invest in Cyprus Forum This is an international Forum on Cyprus aiming to raise awareness of Cyprus as a business and investment destination to a wider audience of US investors. The Forum will cover topics on banking, financial services, energy, shipping, transportation and logistics, tourism and information technology.

10^{th Annual Capital Link} New York Maritime Forum ^{Tuesday, October 9, 2018}

The Metropolitan Club



New York – The Capital for Shipping

The New York Maritime Forum (NYMF) is both an investment and an industry conference with a double objective which is to provide an interactive platform for investors, financiers, cargo owners and shipowners to discuss the latest developments in the global shipping and commodity markets and to showcase and promote the role of New York as a hub for the global maritime community and attract more business to New York targeting a global industry audience.



th Annual Capital Link Operating Excellence in Shipping Forum Best Industry Practices – A Competitive Advantage Tuesday, October 23, 2018 - Divani Caravel Hotel, Athens This Forum discussed Best Industry Practices across all areas of operations such as human resources, environment, fleet operations, technology and innovation, safety and security, corporate governance and more. The Forum explores how implementation of Best Practices translates into financial, operational and commercial competitive advantages.





U.S. and Greek businesses and investment communities will discuss the latest trends in the capital and stock markets while covering topics ranging from shipping, information technology, energy, banking, and finance to telecommunications and real estate. This event receives annual support from the NYSE.

<u>New York – London – Athens – Oslo – Shanghai – Singapore</u> <u>www.capitallink.com</u> - <u>www.capitallinkforum.com</u>



The NYSE is proud to support Capital Link and the maritime community.

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Citi's Institutional Clients Group (ICG) enables progress by providing large multinational corporations, public sector entities, ultra-high-net-worth households and investment managers with wholesale banking products and services via an unmatched geographic breadth and product depth.

Citi is a trusted partner, supporting innovation and growth globally for corporate clients through Citi's network in 98 countries and providing lending, cash management and advisory services that help them to conduct daily operations, to hire, to grow and to succeed. In the public sector, Citi helps build sustainable infrastructure, housing, transportation, schools and other vital public works for the future. With trading floors in more than 80 countries, clearing and custody networks in over 60 countries and connections with 400 clearing systems, Citi maintains one of the largest global financial infrastructures and facilitate approximately \$4 trillion of flows daily.

ICG's work represents all of Citi's core activities of safeguarding assets, lending money, making payments and accessing the capital markets on behalf of our clients.

Citi's shipping franchise is amongst the most reputable and established names in the industry, with a longstanding history of supporting its maritime clients with innovative funding solutions, access to capital markets and strategic advisory services throughout the cycles.





Nasdaq (Nasdaq:NDAQ) is a leading global provider of trading, clearing, exchange technology, listing, information and public company services. Through its diverse portfolio of solutions, Nasdaq enables customers to plan, optimize and execute their business vision with confidence, using proven technologies that provide transparency and insight for navigating today's global capital markets. As the creator of the world's first electronic stock market, its technology powers more than 90 marketplaces in 50 countries, and 1 in 10 of the world's securities transactions. Nasdaq is home to approximately 3,900 total listings with a market value of approximately \$12 trillion.



NYSE is the premier global venue for capital raising and the worldwide leader in IPOs and equities trading.

For more than 200 years, the NYSE has been the place where world leaders come to access the capital needed to innovate, grow and shape the future. Today, our combination of leading exchanges, market data and connectivity services supports a listed community of approximately 2,400 companies - from technology and healthcare to energy, financials and industrials. With a culture of growth through client service and innovation, NYSE solutions address the needs of our growing public companies with leading-edge technology, human insight, investor relations and corporate governance programs, and marketing and public relations solutions.

NYSE Group is a subsidiary of Intercontinental Exchange (NYSE:ICE), a leading operator of global exchanges and clearing houses, and a provider of data and listings services.

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Tsakos Energy Navigation Ltd. (TEN) is one of the largest independent transporters of energy in the world controlling a versatile fleet of modern crude and product tankers with strong ice-class capabilities and liquefied natural gas ("LNG") vessels. TEN has established a reputation as an experienced and efficient operator of well-maintained tankers and has proactively met customers energy transportation requirements globally.

TEN's fleet consists of 65 double-hull vessels, constituting a mix of crude tankers, product tankers and LNG carriers, totaling 7.2 million dwt. Of these, 47 vessels trade in crude, 13 in products, three are shuttle tankers and two are LNG carriers.

TEN Limited is incorporated in Bermuda, managed out of Athens Greece, and listed in the New York Stock Exchange (NYSE) under the symbol TNP, and in the Bermuda Stock Exchange (BSX) under the symbol TEN. In addition, Tsakos Energy Navigation Ltd., Series B Cumulative Redeemable Perpetual Preferred shares trade on NYSE under the symbol TNPPRB, its Series C Cumulative Redeemable Perpetual Preferred Shares trade on NYSE under the symbol TNPPRC, its Series D Cumulative Perpetual Preferred Shares trade on NYSE under the symbol TNPPRC, its Series D Perpetual Preferred Shares trade on NYSE under the symbol TNPPRD and its Series E Cumulative Redeemable Perpetual Preferred Shares trade on NYSE under the symbol TNPPRD and its Series E Cumulative Redeemable Perpetual Preferred Shares trade on NYSE under the symbol TNPPRD and its Series E Cumulative Redeemable Perpetual Preferred Shares trade on NYSE under the symbol TNPPRD and its Series E Cumulative Redeemable Perpetual Preferred Shares trade on NYSE under the symbol TNPPRD and its Series E Cumulative Redeemable Perpetual Preferred Shares trade on NYSE under the symbol TNPPRD and its Series E Cumulative Redeemable Perpetual Preferred Shares trade on NYSE under the symbol TNPPRD and its Series E Cumulative Redeemable Perpetual Preferred Shares trade on NYSE under the symbol TNPPRD and its Series E Cumulative Redeemable Perpetual Preferred Shares trade on NYSE under the symbol TNPPRD and its Series E Cumulative Redeemable Perpetual Preferred Shares trade on NYSE under the symbol TNPPRD and its Series E Cumulative Redeemable Perpetual Preferred Shares trade on NYSE under the symbol TNPPRD and its Series E Cumulative Redeemable Perpetual Preferred Shares trade on NYSE under the symbol TNPPRD and its Series E Cumulative Redeemable Perpetual Preferred Shares trade on NYSE under the symbol TNPPRD and Its Series E Cumulative Redeemable Perpetual Preferred Shares trade on NYSE under the symbol TNPPRD and Its Series E Cumulative Redeemable Perpetual Preferred Shares trade on NYSE u

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Columbia Shipmanagement (CSM) was established in Limassol, Cyprus, in 1978. With over three decades of experience in managing all types of vessels, CSM has become a leading force in its field. With more than 380 vessels under full and crew management, Columbia is today one of the largest independent ship managers world-wide.

Columbia's core ship management offices are located in Cyprus, Germany, Singapore and China, while in Greece Columbia has teamed up with Tsakos group for the creation of Tsakos Columbia Shipmanagement (TCM).

Through its strategic network of owned crewing agencies located in Europe, Russia and Asia, Columbia has direct access to highly qualified and experienced sea-going personnel. Our 14,500+ employees, on land and at sea, form the foundation upon which we have built our range of services from technical, crew and commercial management, to new building supervision, consulting and cruise vessel services.

Columbia is committed to providing its customers with competent, safe and environmentally sound and cost efficient services meeting best industry standards. At Columbia we believe in establishing firm long-term relationships with our clients, partners, and employees, treating each individual with proper respect and dignity.

Columbia Shipmanagement is committed to deliver quality services of the highest level ensuring that clients of Columbia enjoy the finest ship management services of a trusted partner.



DNV GL is a global quality assurance and risk management company. Driven by our purpose of safeguarding life, property and the environment, we enable our customers to advance the safety and sustainability of their business. We provide classification, technical assurance, software and independent expert advisory services to the maritime, oil & gas, power and renewables industries. We also provide certification, supply chain and data management services to customers across a wide range of industries. Operating in more than 100 countries, our experts are dedicated to helping customers make the world safer, smarter and greener.



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With a deep understanding of the industry and the dynamic environment in which our customers operate, we take our role as their technology partner very seriously. A key part of the relationship with customers is Tototheo's underlying desire to listen to what clients need.

Tototheo Maritime is one of the few providers with Inmarsat Tier1 and GX-Super VAR capacity worldwide.

Coupled with its commitment to offering advanced, continuous (24/7) support and services, Tototheo Maritime is a firm believer in ethical business practices, making the company a trusted long-term partner for many clients.

Tototheo Maritime is a reputable company with exceptional support for company and ship.

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ABN AMRO serves retail, private and corporate banking clients with a primary focus on the Netherlands and with selective operations internationally. In the Netherlands, clients are offered a comprehensive and full range of products and services through omni-channel distribution including advanced mobile application and internet banking. Internationally, we are active in areas in which we have substantial expertise.



Clyde & Co is a leading, sector-focused global law firm with more than 390 partners, 1,500 lawyers and 3,600 staff in more than 50 offices and associated offices across 6 continents. Its core global sectors position it at the heart of global trade and commerce: insurance, trade & commodities, energy, transport and infrastructure. With a strong emerging markets focus, the firm has doubled in size twice in the last 10 years and is one of the fastest growing law firms in the world with

ambitious plans for further growth.

With the largest marine practice in the world, no other international law firm can match our combination of size, global presence and experience. We have unrivaled knowledge of the shipping sector, and our depth of industry experience means we can support our clients at every level, from small bumps and scrapes to major and complex losses and disputes.



DVB Bank SE, headquartered in Frankfurt/Main, Germany, is specialised in the international transport finance business. The Bank offers integrated financing solutions and advisory services in respect of Shipping Finance, Aviation Finance and Land Transport Finance. DVB is present at all key international financial centres and transport hubs: at its Frankfurt/Main head office, as well as various European locations (Amsterdam, Athens, Hamburg, London and Oslo), plus offices in the Americas (New York City and Curaçao) and in Asia (Singapore and Tokyo).

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- > Unique relationship focused approach
- > Tailored solutions delivering exceptional value
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- > Advanced, continuous support and services





Astrup Fearnley:

The Astrup Fearnley Group dates back to 1869 when its founder, Mr. Thomas Fearnley, established a shipbroking business in Oslo, Norway. Today, almost 150 years later, the Group is a leading, independent and global provider of brokerage, research, financial and advisory services to investors and companies involved in maritime industries such as shipping and offshore.

Fearnley Securities:

Fearnley Securities was established in 1987. The firm remains close to the Group's heritage and core businesses, hence focusing exclusively on maritime industries such as shipping, offshore and energy. From our offices in Oslo and New York we provide a full range of brokerage and investment banking services for our domestic and global clients.

Jefferies

Jefferies, the global investment banking firm focused on serving clients for over 50 years, is a leader in providing insight, expertise and execution to investors, companies and governments. The firm provides a full range of investment banking, sales, trading, research and strategy across the spectrum of equities, fixed income, and foreign exchange, as well as wealth management, in the Americas, Europe and Asia. Jefferies Group LLC is a wholly-owned subsidiary of Leucadia National Corporation (NYSE: LUK), a diversified holding company.



NORD/LB is the leading universal bank in the north of Germany. As the Landesbank of Lower Saxony and Saxony-Anhalt, it supports the public sector in municipal financing and assumes the responsibilities of a central bank for the savings banks in these two states as well as Mecklenburg-Western Pomerania.

Some areas of NORD/LB look back on almost two and a half hundred years of history. Nonetheless, our company is young in thought and action. Here you will learn who we are and what we stand for.



Reed Smith - With more than 1,700 lawyers across the firm, the combined strength of our more than 120 specialist shipping lawyers and some 300 finance, corporate, capital markets and private equity lawyers provides us with a leading market position among elite global law firms, and

enables us to offer a full range of transactional and litigation services to the shipping and offshore industries around the world. The Global Shipping Group is industry-focused and undertakes a comprehensive range of shipping-related finance, restructuring and other transactions for a wide array of capital providers and other market participants. The team offers first-rate industry expertise in the shipping finance sector as well as in restructuring, bankruptcy and collateral enforcement. In 2017, the Global Shipping Group was rated "Band 1" for Shipping by Chambers, Ranked in Band 1 for Asset Finance (Hong Kong) in The Legal 500 Asia Pacific 2017 and Winner of Law Firm of the Year in Lloyd's List Americas Awards 2017.

SEWARD & KISSEL LLP

Seward & Kissel enjoys a global reputation as the "go to" U.S. law firm in the maritime arena. Our more than 50 attorneys in the maritime practice serve as trusted advisors to many of the world's most notable public and private maritime companies, financial institutions and other industry participants in the areas of banking and finance, capital markets, mergers and acquisitions, private equity, restructuring and insolvency, tax, litigation and regulatory, and have handled many of the world's biggest, most complex and innovative transactions in the U.S. and around the globe.

From the restructurings and bankruptcies of the 1980s, through the boom and bust of the high-yield market in the late 1990s and early 2000s; from the flourishing loan and public offering markets in the mid-2000s to the most recent foreclosures, restructurings and industry consolidations, Seward & Kissel has been involved every step of the way.

Our practice and lawyers are consistently recognized as market leaders by Chambers & Partners, Legal 500, Lloyd's and other publications, and we pride ourselves in being the preeminent U.S. maritime law firm with the substantive expertise, market-setting experience and manpower to handle any matters that the future may hold for the maritime industry.



Watson Farley & Williams is a leading international law firm with offices in Athens, Bangkok, Dubai, Frankfurt, Hamburg, Hong Kong, London, Madrid, Milan, Munich, New York, Paris, Rome and Singapore.

Watson Farley & Williams provides services of the highest quality through a combination of technical excellence and industry knowledge in the sectors it knows best, principally, maritime, energy (conventional and renewable), natural resources, real estate and transport. The firm makes use of its specialist skills and experience to provide effective commercially focused advice across a broad range of corporate, finance, dispute resolution and tax matters, as well as employment and regulatory issues.

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With 40 shipping lawyers in New York, Washington, DC, Houston, and Philadelphia, Blank Rome has the largest and most comprehensive maritime practice in the United States, with market-leading capabilities in regulatory, financing/ transactional, litigation and alternative dispute resolution. Our attorneys have knowledge and experience in matters involving vessel and corporate finance; environmental and pollution incidents; structuring strategic alliances; compliance with state, federal, and international regulatory requirements; commercial, corporate, general litigation; bankruptcy; insurance and reinsurance; vessel casualties; tax; and defending against enforcement actions and criminal prosecutions. Blank Rome Maritime is consistently ranked in top tiers by Chambers USA and U.S. News & World Report and received the Lloyd's List 2016 and 2015 North American Maritime Award for "Maritime Services." For more visit https://www.blankrome.com/services/ information, maritime.



Clarksons Platou Securities has a broad and diverse global institutional client base, specializing in the Clarksons Platou Group's core maritime sectors, offering services including equity and fixed income sales and trading, equity and credit research, corporate access and Investment Banking services, including advising clients on a range of equity and debt capital markets and M&A transactions. Clarksons Platou Securities has approximately 80 employees located in Oslo and New York.



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Macquarie is a diversified financial group providing clients with asset management and finance, banking, advisory and risk and capital solutions across debt, equity and commodities. The diversity of our operations, combined with a strong capital position and robust risk management framework, has contributed to our 48-year record of unbroken profitability. Our global operations include offices in the world's major financial centers.



Maritime Asset Partners (MAP) is a Luxemburg-domiciled non-bank, specialised finance platform, established in 2017 in response to opportunities arising from the diminished supply of credit to owners and operators in the global maritime sector. Pursuing a fundamental credit strategy, MAP is focused on secured lending, leasing and structured equity solutions for commodity and industrial shipping as well as the offshore oil and gas industries.

The company's long-term investment view is backed by major financial and industry investors who have laid the foundation for a strong platform. With the diverse stakeholder network and affiliated companies, MAP has access to extensive relationships and origination capabilities in London, New York, Oslo and Singapore.

Our target client group is broad and includes leading maritime corporations looking for a tier of complementary capital, as well as mid-cap owners and operators who may not be target clients for the mainstream commercial banks.

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Ocean Yield is a diversified owner of modern, fuel-efficient vessels operating in the oil-service and shipping sectors. The company's strategy of acquiring assets backed by long-term charters to creditworthy counterparties has created significant visibility into future earnings and dividend capacity. As of 31 December 2016, Ocean Yield had a contracted EBITDA backlog of USD 3.1 billion derived from a diverse portfolio of charters with and average weighted length of 11.1 years.

Ocean Yield has increased its dividends for 13 consecutive quarters and is committed to maintaining a sustainable and attractive dividend by diligently managing risk and targeting investments of USD 350 million per annum.

Ocean Yield was established in March 2012 and was listed on the Oslo Stock Exchange in July 2013.



Stifel Investment Banking provides strategic advisory services to our clients in North America, Europe, Asia, and Latin America that include initiating, structuring, and negotiating mergers, acquisitions, and divestitures as well as providing fairness opinions, valuation, and restructuring services. We raise public and private debt and equity for our clients through our institutional and retail brokerage

network. Stifel also has dedicated financial sponsors and a venture capital effort, maintaining regular dialogue and deal flow with private equity firms focused on Stifel's core industry groups. Stifel clients are served in the United States through Stifel, Nicolaus & Company, Incorporated; Keefe, Bruyette & Woods, Inc.; Miller Buckfire & Co., LLC; and Eaton Partners, LLC, and in the United Kingdom and Europe through Stifel Nicolaus Europe Limited. The combination of a full-service product offering and over 400 bankers' deep domain and product expertise allows us to provide solutions that meet the evolving needs of our clients.



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Our investment banking industry specialists work with product bankers to offer a full range of services including mergers and acquisitions advisory, and equity, debt, and leveraged finance capital raising. Our markets team offers securities distribution through retail and institutional channels, interest rate, commodity and equity risk management, prime services, multi-asset clearing, structured lending facilities, and securitization. We complete our services with award winning investment research and economic insights.







Ardmore Shipping is a publicly listed (NYSE:ASC) mid-size tanker company engaged in the seaborne transportation of petroleum products and chemicals worldwide to oil majors, national oil companies, oil and chemical traders, and chemical companies. Our current fleet consists of 28 high quality, modern, fuel efficient product and chemical tankers with an average age of 5.5 years, all of which are in operation in the tanker spot market with a strategic focus on the overlap between the clean petroleum product ("CPP") and chemical sectors. We are a first-class organization dedicated to the very best operating practices, customer service and operational efficiency. Ardmore was founded in 2010 by our CEO Anthony Gurnee and Greenbriar Equity, completing an IPO in 2013; Ardmore is now 100% owned by public investors. **Capital Product Partners L.P. (NASDAQ: CPLP)**, a Marshall Islands master limited partnership, is an international owner of tanker, container and drybulk vessels. The Partnership currently owns 37 vessels, including twenty-one modern MR (Medium Range) product tankers, four Suezmax crude oil tankers, one Aframax crude/product oil tanker, ten Neo Panamax container vessels and one Capesize bulk carrier. Its vessels trade predominantly under period charters to Cargill International S.A., CMA-CGM S.A., Cosco Bulk Carrier Co. Ltd., CSSA S.A. (Total S.A.), Flota Petrolera Ecuatoriana, Hyundai Merchant Marine Co. Ltd., International Seaways, Inc., Pacific International Lines, Petrobras, Repsol Trading S.A., Tesoro, Shell and Capital Maritime.

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Concordia Maritime is an international tanker shipping company. We focus on cost-effective and safe transportation of refined petroleum products and vegetable oils. The company's Series B share has been listed on Nasdaq OMX Stockholm since 1984.



Dorian LPG is a liquefied petroleum gas shipping company and a leading owner and operator of modern VLGCs. Including the newly-delivered Commodore and Cresques, Dorian LPG currently owns and operates 13 modern VLGCs and one pressurized LPG vessel. In addition, Dorian LPG has 9 ECO VLGC newbuildings under construction. Dorian LPG has offices in Connecticut, USA, London, United Kingdom and Athens, Greece. Dorian LPG is incorporated in the Republic of The Marshall Islands.



DryShips Inc. is a diversified owner of ocean going cargo vessels that operate worldwide. The Company owns a fleet of 35 vessels comprising of (i) 12 Panamax drybulk vessels; (ii) 4 Newcastlemax drybulk vessels; (iii) 5 Kamsarmax drybulk vessels; (iv) 1 Very Large Crude Carrier; (v) 2 Aframax tankers; (vi) 1 Suezmax tanker; (vii) 4 Very Large Gas Carriers; and (viii) 6 offshore support vessels, including 2 platform supply and 4 oil spill recovery vessels.

DryShips' common stock is listed on the NASDAQ Capital Market where it trades under the symbol "DRYS."



Epic Gas Ltd., owns and operates a fleet of 40 modern and high quality fully pressurised gas carriers providing seaborne services for the transportation of liquefied petroleum gas (LPG) and petrochemicals.

Our vessels serve as a crucial link in the international gas supply chains of leading oil majors and commodity trading houses throughout Southeast Asia, Europe, West Africa and the Americas.

We are headquartered in Singapore with additional offices in London, Manila, Tokyo and Hamburg.

Epic Gas has the scale, fleet and operational resources to serve our customers on a truly global basis. We will continue to leverage our in-house commercial and technical expertise to provide the safest, most dependable solutions for our customers.



Euroseas Ltd. was formed on May 5, 2005 under the laws of the Republic of the Marshall Islands to consolidate the ship owning interests of the Pittas family of Athens, Greece, which has been in the shipping business over the past 140 years. Euroseas trades on the NASDAQ Capital Market under the ticker ESEA since January 31, 2007.

Euroseas operates in the dry cargo, drybulk and container shipping markets. Euroseas' operations are managed by Eurobulk Ltd., an ISO 9001:2008 and ISO 14001:2004 certified affiliated ship management company and Eurobulk (FE) Ltd. Inc., also an affiliated ship management company, which are responsible for the day-to-day commercial and technical management and operations of the vessels. Euroseas employs its vessels on spot and period charters and through pool arrangements.

The Company has a fleet of 17 vessels in the water, including one Kamsarmax drybulk carrier, three Panamax drybulk carriers, one Ultramax drybulk carrier, one Handymax drybulk carrier, ten Feeder containerships and one Intermediate containership; in addition to the fleet in the water, the Company has a Kamsarmax newbuilding contract. With the addition of the Kamsarmax newbuilding, Euroseas will have seven drybulk carriers with a total cargo capacity of 499,753 dwt, and eleven containerships with a total cargo capacity of 25,473 teu.



Flott & Co. PC is a recognized expert in US taxation of international transportation, particularly as it affects foreign shipping companies operating vessels that call to lift or discharge cargo at US ports.

Our principal, Stephen Flott, has been involved in assisting international shipping companies since the Tax Reform Act of 1986 changed US taxation of international shipping. Indeed, when tax returns were due for the 1987 tax year, the first year in which the new rules applied, Stephen worked with the IRS to develop exemption language for US tax returns.

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tax and assists foreign shipping companies with their US compliance obligations. Since 1988, the firms has advised P&I Clubs, BIMCO, INTERTAKO, the Greek Shipping Cooperation Committee, the Union of Greek Shipowners, individual shipowners and shipping investors on the application of the tax and the exemptions. Flott & Co. PC's knowledge and experience in the US taxation of international shipping ensure our clients understand the application of the US tax rules to their circumstances and that they meet their US tax compliance obligations in a timely and cost-efficient manner.



Genco Shipping & Trading Limited is a leading provider of international seaborne drybulk transportation services. We transport iron ore, coal, grain, steel products and other drybulk cargoes along worldwide shipping routes. Our wholly owned modern and diverse fleet of dry cargo vessels consists of Capesize, Panamax, Ultramax, Supramax, Handymax and Handysize vessels that provide an essential link in international trade.



International Seaways commenced operations in December 2016 and currently owns and operates a fleet of 53 vessels including 47 conventional tankers. Through joint venture partnerships, they have ownership interests in four liquefied natural gas carriers and two floating storage vessels. International Seaways has an experienced team committed to the very best operating practices and the highest levels of customer service and operational efficiency. The Company stands on a solid financial foundation ready to support the business and provide for agile opportunity seeking and well-timed growth.



The Navig8 Group is a fully integrated provider of maritime services, and the world's largest independent pool and commercial management company. Navig8 operates 13 vessel pools spanning 4 industry segments and manages over 200 vessels (including commitments) on behalf of a diverse pool member base comprising over 40 shipowners from 20 countries.

Navig8 has built, and maintains, a vast network of charterer relationships, driven by proximity to customers and regional markets through a global network of 17 offices, employing over 370 staff. Its established track record of high-quality

service provision is founded on a deep knowledge of global commodity flows, which is derived both through information gained from the managed fleet and a highly-regarded in-house research team.

In addition to its core commercial management platform, Navig8 provides technical management, newbuilding construction supervision, bunker trading and brokerage, corporate administration and asset management services.



Navios Partners (NYSE: NMM) is a publicly traded master limited partnership which owns and operates container and dry bulk vessels.

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The Poseidon Group was founded in 2010 by Kelso & Company L.P., Maas Capital Investments B.V. and George Youroukos the founder of Technomar Shipping Inc., with the intention to become a global tonnage provider to the containers industry. Its fleet was initially build through second-hand acquisitions of quality ships and further expanded by being one of the pioneers to build a fleet of new eco design wide beam high reefer ships. Today Poseidon's Group fleet consists of 22 containers vessels (out of which 9 are new design eco wide beam build by the company) with a total capacity of 129.480 TEU ranging from 2,500-9,000 TEU and focused on the post-Panamax eco segment (81% of the fleet).

On the commercial side Poseidon has long standing close relations with all the major Liner Companies and is employing most of its fleet in the spot market allowing the company to enjoy the full upside potential of the current container market that is at its first innings of a robust recovery.



Pyxis Tankers owns a modern fleet of six tankers engaged in seaborne transportation of refined petroleum products and other bulk liquids. We are focused on growing our fleet of medium range product tankers, which provide operational flexibility and enhanced earnings potential due to their "eco" features and modifications. Pyxis Tankers is positioned to opportunistically expand and maximize its fleet due to competitive cost structure, strong customer relationships and an experienced management team, whose interests are aligned with those of its shareholders.

For 50 years, we've measured success just one way: We only win when our clients win.

There was a time when investment bankers were trusted partners and advisors to their clients. The goal was simple: relentlessly commit to your clients; be hardworking and humble; stay unconflicted in your work and uncompromising in your values. The rest will take care of itself.

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Headquartered in Westport, CT, **Ridgebury Tankers** is a privately-held company owned by management and Riverstone, a New York-based private equity firm with extensive investments in the energy industry.

Formed in 2013, we are a dynamic and resourceful shipping company with a growing fleet. We currently own and operate 20 high-quality crude and refined-product tankers.

Ridgebury is led by Founder and CEO Robert Burke, who has been involved in the shipping industry for over 30 years. Mr. Burke's extensive and successful shipping experience includes operations, chartering, finance, ownership and management across several shipping sectors. He is joined by an experienced, motivated management team with strong capabilities in all aspects of shipping, structured finance and investment management.

Ridgebury has partnered with world-class pool operators and ship managers for maximum performance, safety, efficiency and compliance. We have a clean, transparent structure without related-party transactions or conflicts of interest, and are committed to transparent, honest and ethical conduct throughout our organization.



Safe Bulkers, Inc. subsidiaries provide marine drybulk transportation services, transporting bulk cargoes, particularly coal, grain and iron ore, along worldwide shipping routes for some of the world's largest users of such services.

As of February 9, 2018, Safe Bulkers, Inc. operational fleet comprised of 39 drybulk vessels, with an average age of 7.6 years and an aggregate carrying capacity of 3,513,800 million dwt. The fleet consists of 14 Panamax class vessels, nine Kamsarmax class vessels, 13 post- Panamax class vessels and three Capesize class vessels, all built 2003 onwards.

As of February 9, 2018, Safe Bulkers, Inc. had contracted to acquire its last drybulk newbuild vessel, a Japanese Kamsarmax class vessel, scheduled for delivery in 2018.

Safe Bulkers, Inc. common stock is listed on the NYSE where it trades under the symbol "SB." The Company's preferred stock "Series C" and "Series D" are listed on the NYSE, trading under the symbols "SB.PR.C." and "SB.PR.D." respectively.



Seanergy Maritime Holdings Corp. is an international shipping company that provides marine dry bulk transportation services through the ownership and operation of dry bulk vessels. The Company currently owns a modern fleet of eleven dry bulk carriers, consisting of nine Capesizes and two Supramaxes, with a combined cargo-carrying capacity of approximately 1,682,582 dwt and an average fleet age of about 8.9 years.

The Company is incorporated in the Marshall Islands with executive offices in Athens, Greece and an office in Hong Kong. The Company's common shares and class A warrants trade on the Nasdaq Capital Market under the symbols "SHIP" and "SHIPW", respectively.



Star Bulk Carriers Corp. is a global shipping company providing worldwide seaborne transportation solutions in the dry bulk sector. Star Bulk's vessels transport major bulks, which include iron ore, coal and grain, and minor bulks, which include bauxite, fertilizers and steel products. Star Bulk was incorporated in the Marshall Islands on December 13, 2006 and maintains executive offices in Athens, Greece. Its common stock trades on the Nasdag Global Select Market under the symbol "SBLK". On a fully delivered basis, Star Bulk will have a fleet of 74 vessels, with an aggregate capacity of 8.2 million dwt, consisting of Newcastlemax, Capesize, Post Panamax, Kamsarmax, Panamax, Ultramax and Supramax vessels with carrying capacities between 52,055 dwt and 209,537 dwt. Our fleet currently includes 72 operating vessels, with an additional two newbuilding vessels under construction in China for expected delivery in April 2018.



StealthGas Inc. is a ship-owning company primarily serving the liquefied petroleum gas (LPG) sector of the international shipping industry. StealthGas Inc. currently has a fleet of 54 vessels. The fleet comprises of 50 LPG carriers, including two chartered in LPG vessels, with a total capacity of 302,492 cubic meters (cbm) and three M.R. product tankers and one Aframax oil tanker with a total capacity of 255,804 deadweight tons (dwt). The Company has agreed to acquire

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a further 1 LPG carrier with expected delivery in April 2018. Giving effect to the delivery of these acquisitions, StealthGas Inc.'s fleet will be composed of 51 operating LPG carriers with a total capacity of 324,492 cubic meters (cbm). StealthGas Inc.'s shares are listed on the NASDAQ Global Select Market and trade under the symbol "GASS".



TORM is one of the world's leading carriers of refined oil products as well as a Reference Company in the product tanker industry.

The Company operates a fleet of approximately 80 modern vessels with a strong commitment to safety, environmental responsibility and customer service.

TORM was founded in 1889 and has sailed the seas for 129 years. TORM's offices are located in Houston, London, Copenhagen, Mumbai, New Delhi, Singapore, Manila and Cebu.

The Company employs approximately 3,000 seafarers and 300 land-based staff.

TORM is listed on NASDAQ in New York under the ticker 'TRMD' and on NASDAQ in Copenhagen under the ticker 'TRMD A'.

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Peter B. Evensen CEO of Evensen Enterprises LLC and CEO of General Ore International Corporation

Peter Evensen established Evensen Enterprises LLC to provided consultancy services to shipping and offshore companies. Recently, he was appointed Chief Executive Officer of General Ore International Corporation, a private shipowning company with a fleet of VLOC bulk carriers and large LPG carriers operated out of Hamburg, Germany.

In January 2017, Mr. Evensen retired as President and Chief Executive Officer of Teekay Corporation, President and CEO of Teekay LNG Partners, and President and CEO of Teekay Offshore Partners in addition to all of his board positions at Teekay and its daughter companies. Mr. Evensen previously held the positions of Executive Vice President and Chief Strategy Officer from November 2006 to March 2011 and Executive Vice President and Chief Financial Officer from May 2003 to October 2006.

From 1983 until 2003, Mr. Evensen worked for 20 years (1983-2003) in shipping investment banking and commercial banking at JPMorganChase Bank and predecessor firms with his last position being Managing Director, Head of Global Shipping at JP. Morgan Securities Inc. in New York.

His international industry experience includes positions in Vancouver, London, and Oslo.



Nikolas P. Tsakos Founder and Chief Executive Officer TEN LTD

Dr. Nikolas P. Tsakos is the Founder and Chief Executive Officer of Tsakos Energy Navigation (TEN), a pioneering shipping company quoted on

the New York Stock Exchange. He comes from a traditional Chios seafaring family. Mr. Tsakos is the Chairman of INTERTANKO and the former President of HELMEPA.

He also sits on the boards of a number of other organizations and associations. He graduated in 1985 from Columbia University in New York with a degree in Economics and Political Science and obtained a Master's Degree in Shipping, Trade and Finance from London's City University Business School in 1987. In 2011, Mr. Tsakos was awarded an honorary doctorate from the City University Business School, for his pioneering work in the equity financial markets relating to shipping companies.



Martin Ackermann
Chief Executive Officer
BW LPG

Martin Ackermann, born 1977, is Chief Executive Officer of BW LPG. He has over a decade of international management experience within the

maritime industry. Before joining BW LPG, Mr Ackermann was Chief Executive Officer of Evergas A/S and Managing Director of Eitzen Gas and B-Gas, where he led the rejuvenation of the former Eitzen Gas fleet. Mr Ackermann was previously with Sigas Kosan A/S from 2003 and 2005 and with Lauritzen Kosan A/S from 1998-2003. He has received executive qualifications from INSEAD, China Europe International Business School, The Oxford Princeton Programme and Copenhagen Business School. Mr Ackermann is a member of the Institute of Chartered Shipbrokers.

Anthony Argyropoulos Capital Markets Advisor DryShips



Morten Arntzen Senior Shipping Industry Advisor Macguarie Bank

Morten Arntzen currently serves as Senior Shipping Industry Advisor for Macquarie Bank, assisting the bank build a world class shipping finance business.

He is also the Executive Chairman of the Board of Directors of Team Tankers International Ltd, a major operator of chemical tankers; and serves on the Board of Directors of TBS Ocean Logistics, a dry bulk shipping company.

He has been involved in the global shipping industry continuously since 1979 in a variety of capacities: credit analyst, banker, underwriter, advisor, investor, board member, CEO and Chairman of the Board. He has worked for or with companies all over the globe, thru several shipping cycles and in all the major shipping segments (tankers, dry bulk, container, cruise, offshore, and gas carriers) He successfully built and reshaped several businesses during his banking and management career. He has served on the Board of Directors of a number of companies and institutions, including Royal Caribbean Cruise Line, Chiquita Brands International, Essar Shipping, IM Skaugen, TBS Shipping and is currently serving on the Board of Trustees of the Maine Maritime Academy and the Maritime Aquarium of Norwalk. Mr. Arntzen received a Masters of International Affairs from Columbia University and a BA from Ohio Wesleyan University.



Mats H. Berglund Chief Executive Officer Pacific Basin

Mr. Berglund joined Pacific Basin as Chief Executive Officer in 2012. He previously served with Swedish familyowned conglomerate Stena from 1986 to

2005, occupying managerial and leadership positions in various Stena group shipping businesses in Sweden and the USA including group controller of Stena Line, vice president and chief financial officer of both Concordia Maritime and StenTex (a Stena-Texaco joint venture), president of StenTex, and vice president



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and president of Stena Rederi AB (Stena's parent company for all shipping activities).

From 2005 to 2011, he was senior vice president and head of Crude Transportation for New York-listed Overseas Shipholding Group. Between March 2011 and May 2012, he served as chief financial officer and chief operating officer at Chemoil Energy, a Singaporelisted global trader of marine fuel products.



Nicolas Bornozis President and CEO Capital Link, Inc.

Since 1996 Mr. Nicolas Bornozis is the founder, President and CEO of Capital Link, Inc., an international investor relations and financial

advisory group. It assists listed companies and capital markets related organizations to develop and maintain access to European and North American investors. Capital Link has offices in New York, London and Athens and is a leader in investor relations for listed shipping companies, U.S. Closed-End Funds and ETFs and international companies accessing the U.S. and European markets.

He also established and managed, Alexander Capital, L.P, a US broker-dealer firm, which developed brokerage and investment banking business in North America with the Greek, Egyptian and Russian markets. Sold the company at the end of 2003 to a group of US investors representing Russian interests. Between 1998 and 2002, he also established and managed Alexander Asset Management, Inc. which handled portfolios invested in the Greek and European equity markets.

Prior to Capital Link (1988-1995), he served as President and CEO of CCF International Finance Corp. (CCF IFC), the US broker/dealer subsidiary of Credit Commercial de France, now part of HSBC, and worked at the International Department of Bankers Trust Company in New York (1982-1984) and then at the Commercial Banking operation of CCF in New York (1985-1987) focusing on the financing of Wall Street firms and shipping.

He holds an MBA from Harvard Business School (1982) and a Law Degree from the University of Athens (1979), in Greece with specialization in commercial and corporate law and is a graduate of Athens College in Greece.

For a period of twelve years he was a Visiting Lecturer on International Banking and Finance at the City University Business School (Department for Shipping Trade and Finance) in London, United Kingdom. Also, he served as Chairman of the Investment Management Committee of the Harvard Business School Club in New York.



Robert Bugbee President Scorpio Bulkers Inc.

Mr. Robert L. Bugbee is the, President and Director of Scorpio Tankers Inc., and Scorpio Bulkers Inc. He has 33 years of experience in the shipping industry.

Prior to joining Scorpio Group, Mr. Bugbee was a partner at Ospraie Management LLP between 2007 and 2008, a company which advises and invests in commodities and basic industry. From 1995 to 2007, Mr. Bugbee was employed at OMI Corporation, or OMI, a NYSE-listed tanker company sold in 2007. While at OMI, Mr. Bugbee served as President from January 2002 until the sale of the company, and he previously served as Executive Vice President since January 2001, Chief Operating Officer since March 2000 and Senior Vice President of OMI from August 1995 to June 1998.

Prior to this, he was employed by Gotaas-Larsen Shipping Corporation since 1984. During this time he took a two year sabbatical from 1987 for the M.I.B. Programme at the Norwegian School for Economics and Business Administration in Bergen. He is a Fellow of the Institute of Chartered Shipbrokers and has a B.A. (Honors) from London University.

Robert Bugbee is the recipient of the Seafarers International House – 2013 Outstanding Friend of Seafarers Award; was the Connecticut Maritime Association's 2014 Commodore, the U.S. shipping industry's highest honor, and won the 2016 Lloyd's List Newsmaker of the Year.



Robert (Bob) P. Burke Partner & Chief Executive Officer Ridgebury Tankers

• CEO and founder of Westport CT based Ridgebury

Tankers - 2013-Present. Ridgebury owns 20 oil tankers ranging from 46,000 product tankers to 307,000 DWT VLCC's. Ridgebury Tankers is a private equity backed company owned by Riverstone Holdings and Ridgebury's Management.

• CEO of Chembulk Tankers- 2006-2007. Owner of 19 stainless chemical tankers. Acquired in a leveraged buyout by a small management team and AMA Capital Partners in 2006. The company was and sold to Indonesian buyers in 2007.

• Partner and founder of Great Circle Capital, a private equity fund with investments in shipping and logistics. Great Circle invested in port and infrastructure projects in the developing world.

• 1990-1998. Led shipping financing and investment activities as Managing Director of GE Capital Ship Finance Group.

• Received an MBA Columbia University in 1985

• US Merchant Marine Academy 1981 graduate, served as ship's officer for three years aboard tankers.

• Bob has been married to the former Lessley Davis since 1988. They have two children, Lindy 18 and John 15 and live in Ridgefield, CT.



Bing Chen President & Chief Executive Officer Seaspan Ltd

Bing Chen was appointed as our president and chief executive officer in January 2018. Over his twenty-five-year career, Mr. Chen has held

executive positions in China, Europe and the United States. Most recently, he served as chief executive officer of BNP Paribas (China) Ltd. leading the bank's growth strategy in China. From 2011 to 2014, Mr. Chen was the general manager for Trafigura's Chinese business operations, where he maintained full P&L responsibility for domestic and international commodities trading in the country. Between 2009 and 2011, he was responsible for building the greater China investment banking practice of Houlihan Lokey, Inc. as the managing director and head of Asia financial advisory. Between 2001 and 2009, Mr. Chen held various leadership roles in Europe, including as chief executive officer, chief financial officer, and



With more than 40 attorneys, **Blank Rome Maritime** assists shipyards, vessel owners and operators, cargo interests, commercial and investment banks, leasing companies, and private equity funds with a range of transactions—from the dayto-day to the highly complex—involving the construction, financing, ownership, and operation of vessels. To learn more, visit **blankromemaritime.com**.

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managing director of leasing and aircraft chartering businesses. Between 1999 and 2001, he worked as a director, business strategy at Deutsche Bank in New York. Mr. Chen is a certified public accountant (inactive), and received a B.S., Accountancy (Magna Cum Laude) (Honours) from Bernard Baruch College, and an MBA (Honours) from Columbia Business School.



Jonathan Cook CEO FLEX LNG

Mr. Cook's career spans more than 30 years in the maritime and energy sectors with the last 17 years in the LNG sector. Mr. Cook joined FLEX LNG

in March 2017. Previously, Mr. Cook was a founding partner and COO at Excelerate Energy and was part of the leadership team that pioneered new frontiers in LNG shipping and transportation, by developing and marketing floating storage and regasification technologies to address the logistical challenges of importing and exporting LNG worldwide. In 2013 he joined Cardiff LNG where he managed the commercial activities including spot trading and business development and played an instrumental role in bringing Cardiff LNG to the forefront of the LNG shipping sector.



Jan Dieleman President & Business Leader Cargill

Jan Dieleman is president of Cargill's ocean transportation business, based in Geneva, Switzerland. During his 18-year career with the

company, Jan has managed multiple businesses in the U.S. and Europe.

Jan joined Cargill in 1999 working as a management trainee in Amsterdam. During the next decade, Jan gained considerable experience as a trading manager across freight, grain, and energy markets. He was appointed the head of Cargill's coal trading business in 2012 and subsequently led Cargill's North America power and gas unit.

In 2016, Jan moved into his current position as president of the ocean transportation business and also joined Cargill's Global Corporate Risk Committee. He immediately identified sustainable shipping as a foremost priority within the ocean transportation strategy. He is currently leading his team to realize tangible progress under the United Nations framework for sustainable development.

Jan is seeking to drive progress across the maritime industry, as well. In 2016, he became a non-executive director of the Carbon War Room, an organization that focuses on the decarbonization of maritime transportation. He has advocated publicly for higher standards and transformation across the industry as shipping plays an increasingly important role in a sustainable global economy.

A native of the Netherlands, Jan graduated from the University of Maastricht with a master's degree in economics, marketing, and organization.



Christos Economou Founder & CEO LNGShips, Oceanus, TMS Cardiff Gas

Christos Economou is an active entrepreneur and investor. He is the founder of TMS Cardiff Gas Ltd. (est. 2011), a dedicated and well-rounded

manager of a nine-vessel fleet, consisting of five LNG and four LPG vessels participating in the midstream business of Gas Shipping transportation services. His involvement within the gas shipping sector dates back to 2010 through Oceanus LLC, a well – established owner of spot/short term focused LNG Shipping services of 160,000 cubic vessels; and most recently LNGShips a new venture in the LNG shipping industry focused on spot/short/long term charters for X carrier series vessels of 174,000 cubic vessels – where he is the Founder and CEO.

Mr. Economou has financially advised the private side of his family business and other 3rd party businesses in his capacity as a consultant for deals worth a combination of more than 3billion USD. He is also an active investor/advisor in growth stage Venture Capital Firms from 2008 – 2018.

Mr. Economou has served as the Executive Vice President of Cardiff Marine Inc. between 2008 – 2012, at one time, an owner and manager of tanker and drybulk vessels and offshore drilling assets. Prior to joining Cardiff Marine Inc., he worked at Heidmar Inc., a pool operator for crude & clean oil transportation services based in Norwalk, CT as an associate of the Corporate Management, & junior Freight Trader and Charterer, while previously being an Analyst for Lazard Ltd. in New York, an advisory M&A firm.

Christos Economou holds an MSc degree from MIT in Ocean Systems Management and a B.A. from Tufts majoring in Quantitative Economics and Entrepreneurship.



Jan Edelmann Rohstoffanalyst/ Commodity Analyst Economics HSH Nordbank AG

Jan is the Commodity Strategist in the Economics team at HSH Nordbank. He's covering commodities

in the context of corporate risk management, short and longterm commodity investment strategies and asset allocation. Jan developed the Commodities Research team at HSH Nordbank to one of the leading Commodity Research teams in the German speaking area, with a strong media presence and regular quotes in quality newspapers and international news agencies (Bloomberg, Reuters).

He regular presents the Commodities Research team at leading industry events. Jan holds an MSc in Economics from the University of Munich.



Brett Esber Senior Partner Blank Rome LLP

Brett Esber is a senior partner in the Firm's maritime practice group, with over 30 years of experience representing companies involved in all aspects of



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the maritime industry. His clients include shipyards, ship owners and operators, vessel managers and cargo interests, and those who invest in ships, including commercial and investment banks, vessel leasing companies, alternative lenders and private equity funds.

Brett has experience working with companies involved in all sectors of the maritime industry, including tankers, dry bulk, containers, offshore, inland lakes and rivers, and cruise vessels. His practice involves the international as well as the U.S. domestic trades. With regard to the U.S. domestic trades, Brett has considerable experience structuring transactions to comply with the U.S. Jones Act and has assisted companies in obtaining funding through the United States Title XI loan guarantee program.



Howard Finkel Executive Vice President COSCO USA

Mr. Howard Finkel is a 35-year veteran of ocean shipping. He started in 1981 in New York City first, as an executive trainee, learning all phases

of ocean transportation and then worked in outside sales. In his 34 years in the industry, Mr. Finkel has held positions in sales, pricing, marketing, operations and regulatory affairs. Howard joined COSCO in 1995 as General Manager, Pricing and Marketing and was promoted to AVP Commercial, VP Commercial and now holds the title, Executive VP for COSCO Container Lines Americas, Inc., as well as VP of COSCO Americas. Mr. Finkel's responsibilities include, mergers and acquisitions, discussion groups, legal affairs, regulatory affairs, cost control, PR, contract review and contract negotiations.

He is a graduate of Queens College (CUNY) and lives in Verona, New Jersey.



Albert Ganyushin Head of Capital Markets Dr. Peters Group

Albert Ganyushin is a London-based Head of Capital Markets at Dr. Peters Group, a German real

asset manager with experience of investing c. \$8.8bn in aviation, shipping and real estate and specialist operational capabilities in these asset classes.

Before Dr. Peters, Albert was Head of International Listings at Euronext and the NYSE where he was responsible for providing capital markets advice to shareholders and senior management of international IPO prospects.

Prior to joining the NYSE, Albert was an investment banker in London for more than 10 years with experience across corporate finance sector coverage, M&A advisory and equity capital markets. Albert received his MBA from London Business School and started his career as a management consultant with Accenture in London.



Fotis Giannakoulis Executive Director, Research Morgan Stanley

Fotis Giannakoulis, Executive Director, Research, joined Morgan Stanley in 2010. He covers the

global shipping industry. Prior to joining Morgan Stanley, Fotis was a banker at Fortis Bank (currently ABN AMRO) and Poten Capital Services putting together a number of debt and equity financings and working on several advisory mandates. In 2009, he advised Eton Park exploring opportunities in the shipping sector and originated a joint venture with Euroseas and another private equity firm.

Other indicative transactions include the private equity investment of Fortis in Diana (DSX) and the subsequent IPO, the spin-off of \$1bn worth of assets for CMA CGM and the formation of Global Ship Lease (GSL), the acquisition of Metrobulk from Quintana and a number of offerings, debt and mezzanine transactions. Fotis holds a Bachelors degree in Economics from University of Piraeus and he earned his MBA with honors from Loyola University Chicago, where he was the Walter F. Mullady scholar.



Randy Giveans Maritime Shipping Group Head, Equity Analyst Jefferies

Randy Giveans is the Senior Analyst and Group Head of Energy Maritime Shipping Equity Research and a Vice President at Jefferies. He currently covers 27 energy maritime shipping companies that transport crude oil, refined petroleum products, LNG, LPG, dry bulk commodities, and containers. Prior to joining Jefferies in 2011, Randy worked as a Senior Financial Analyst in the Corporate Finance department at Continental/United Airlines. Mr. Giveans received a Bachelor of Science in Finance/ Economics from Spring Hill College and an MBA in Finance with an Energy Specialization from the Freeman School of Business at Tulane University.



Bill Guo Executive Director ICBC Leasing

Mr. Bill Guo joined in ICBC Leasing in 2013. He is now Executive Director of Shipping Business

Unit, mainly responsible for the leasing business of the container shipping related field and Dry Bulk business. Before working for ICBCL, he had been working for Maersk Group for over 10 years as the management positions in different countries, with the solid knowledge in container shipping business and financial knowledge.



Anthony Gurnee Founder and CEO Ardmore Shipping Corporation

Anthony Gurnee is the founder and CEO of Ardmore Shipping Corporation. Before Ardmore, he was President of Seacove Shipping Partners, a private

equity investment vehicle, CEO of Industrial Shipping Enterprises, Inc., a containership and chemical tanker company, and COO of MTMM / Chembulk, a chemical parcel tanker company. Previously, he was the CFO of Teekay Shipping Corporation, where he led the company's financial restructuring in 1992 and initial public offering in 1995. In addition to his operational roles, he has held a variety of financial roles in the industry, including President of Nedship International and co-founder of Navigation Finance Corporation, a shipping-focused mezzanine investment fund. He began his career as a shipping banker with Citicorp, and he served for six years as

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a surface line officer in the US Navy in both deck and engineering and including a tour with naval intelligence covering the shipping industry. He is a graduate of the US Naval Academy and holds an MBA from Columbia Business School, is a CFA charter holder, and a fellow of the Institute of Chartered Shipbrokers. He also serves on the board of Global Marine Holdings, engaged in the worldwide installation and maintenance of subsea power and telecoms cables and related engineering services.



Polys Hajioannou Chief Executive Officer Safe Bulkers, Inc.

Polys Hajioannou is the Chief Executive Officer of Safe Bulkers, Inc. and has been Chairman of the company's board of directors since 2008. Mr.

Hajioannou also serves with the Manager of Safe Bulkers, Inc. and prior to its inception, the Manager's predecessor Alassia Steamship Co., Ltd., which he joined in 1987. Mr. Hajioannou was elected as a member of the board of directors of the Union of Greek Shipowners in 2006 and served on the board until February 2009. Mr. Hajioannou is also a founding member of the Cyprus Union of Shipowners. Mr. Hajioannou is a member of the Lloyd's Register Hellenic Advisory Committee. In 2011, Mr. Hajioannou was appointed to the board of directors of Hellenic Mutual War Risks Association (Bermuda) Limited and in 2013 he was elected at the board of directors of the UK Mutual Steam Ship Assurance Association (Bermuda) Limited. Mr. Hajioannou holds a Bachelor of Science degree in nautical studies from Sunderland University.



Erik Helberg Chief Executive Officer Clarksons Platou Securities

Mr. Erik Helberg is the CEO of Clarksons Platou Securities. Prior to joining RS Platou Markets in 2009 as CEO, Erik was Partner & Head of Shipping

Research at Pareto Securities. He has received numerous awards from top analyst ranking agencies such as StarMine & Prospera, and holds amongst other awards, three #1 rankings as best stock picker in Europe/Norway.

Erik has extensive industry and business experience from all types of ECM transactions and M&A assignments in Europe, Asia and the US and holds a Master of Science degree in shipping, trade and finance from City University Business School in London and a Candidatus Magisterii in law from the University of Oslo.



Ola Helgesson Group CFO Concordia Maritime

Work area experiences: Finance, Logistics, Shipping, Retail, Management Consultant, Restructuring, Senior Group

Management, SSC, Business Control, CFO in listed companies, Owners Company and municipal company.

Previous positions:

- 11-14 Group CFO Stena Line
- 09-11 CFO, Transatlantic AB
- 03-09 CFO Hemköpskedjan AB (Axfood)

- 01-03 Management Consultant, KPMG
- 97-01 Financial Manager, Port of Gothenburg
- 95-97 Business Controller Port of Gothenburg
- 93-95 Accounting Manager, Sea Containers Sweden AB

Education:

Bachelor, Economics, commercial law, logistics. INSEAD Advanced Management Programme.



Jerry Kalogiratos Chief Executive & Chief Financial Officer Capital Product Partners L.P.

Mr. Jerry Kalogiratos, the Chief Executive and Chief Financial Officer of the Partnership, was part of the

team that completed the IPO of Capital Product Partners L.P. in 2007. He has also served as Chief Operating Officer of the Partnership between December 2014 and June 2015. Mr. Kalogiratos joined Capital Maritime & Trading Corp. in 2005. Mr. Kalogiratos has also served as Chief Financial Officer and director of NYSE listed Crude Carriers Corp before its merger with the Partnership in September 2011.

He has over 11 years of experience in the shipping and finance industries, specializing in vessel acquisition and projects and shipping finance. Before he joined Capital Maritime, he worked in equity sales in Greece. Mr. Kalogiratos holds an Executive Finance degree from the London Business School, an MA in 'European Economics and Politics' from the Humboldt University in Berlin and a B.A. degree in 'Politics, Philosophy and Economics' from the University of Oxford in the United Kingdom.



John Keough Partner, New York Clyde & Co

John Keough is a partner in Clyde & Co's global commodities and shipping practice based in New

York.

John's practice focuses on commodities trading, maritime and shipping law and commercial litigation. He advises and acts for clients in regulatory matters, investment transactions and in commercial trading transactions and disputes, and advises clients on sanctions compliance issues.

He has litigated complex trading, maritime, insurance and commercial disputes in state and federal courts throughout the United States, including marine fuel oil trading disputes. John has served as lead counsel at trial in state and federal courts, and has argued numerous appeals in the federal and state courts across the country. John also has extensive experience arbitrating maritime and commercial matters, and advising clients in litigation in foreign courts, including such jurisdictions as Hong Kong, Greece and Italy.

John's experience covers a wide array of such cases, including international sales contracts, marine casualty litigation, marine insurance, the arrest and attachment of ships and charter party disputes. His clients include commodities traders, investment firms, ship owners, managers, charterers, hull and liability insurers, cargo insurers and P&I Clubs.

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Jason P. Klopfer Managing Director Navig8 Americas

Mr. Klopfer is the Managing Director of Navig8 Americas and oversees Navig8 Group's operations

in the United States. In addition to his responsibilities in his current position, Mr. Klopfer played an important role in extending Navig8's global commercial platform and sector expertise to form Navig8 Chemical Tankers (N-OTC: CHEMS), Navig8 Product Tankers (N-OTC: EIGHT) and Navig8 Crude Tankers, a predecessor to Gener8 Maritime (NYSE: GNRT).

Prior to joining Navig8 Group in 2012, Mr. Klopfer served as a Managing Director in the Spot Tanker Division of Poten & Partners, Inc., the world's largest privately held ship brokerage company. At Poten & Partners, Inc., he developed a brokerage [unit/team/ strategy] that more than doubled its market share [the market share of the company?] during his tenure. Prior to Poten & Partners, Inc., Mr. Klopfer was a Vice President at Overseas Shipholding Group (NYSE: OSG), where he oversaw the commercial management of the Aframax International Pool, a fleet exceeding 50 vessels. He also served as Vice President of Tankers International's VLCC/ULCC pool while at OSG. Mr. Klopfer began his career with McQuilling Brokerage Partners, Inc., as a Chartering Shipbroker.

Mr. Klopfer holds a Juris Doctorate from the Hofstra University School of Law (New York), a Masters of Business and Finance from Hofstra University (New York) and a Bachelor of Arts degree from Loyola University (Maryland). He is a registered Attorney in the State of New York.



Mark Kremin President & CEO Teekay Gas Group

Mark Kremin was appointed President and CEO of the Teekay Gas Group on February 1, 2017. He

was appointed President in 2015, having acted as its Vice President since 2006. Mr. Kremin has over 20 years of experience in shipping. In 2000, he joined Teekay Corporation as in-house counsel. He subsequently held commercial roles within the Teekay Gas Group. He represents the Teekay Gas Group on the boards of joint ventures with partners in Asia, Europe and the Middle East. Prior to joining Teekay, he was an attorney in an admiralty law firm in Manhattan. Prior to attending law school in New York City, he worked for a leading owner and operator of containerships.



Ivan R. Lehon Partner EY LLP

Ivan is EY's Northeast Restructuring Leader, based in NY. His 20+ years of professional experience

crosses multiple industries assisting companies, creditors and stakeholders with a wide array of restructuring and strategy issues including assessing short and long term liquidity needs, portfolio analysis, plans of reorganization, profit enhancement, expense resolution, litigation, receiverships, fraud investigations, negotiating with secured lenders and unsecured creditors and various types of transaction support.

Ivan has an Accounting degree from Rutgers University and an

MBA from Columbia Business School. Ivan is a CFA charterholder, CPA and CFE as well as a FINRA registered representative holding the Series 7, 63 and 24.



Tobias M Levkovich Managing Director Citi

Tobias M Levkovich is the Chief US Equity Strategist for Citi Research. He is also a member of the firm's Investment Strategy Committee. In

this role he is responsible for assessing the direction of the market, setting the firm's investment sector allocations, and compiling its Recommended List, a list of specific investments that he expects to appreciate in value. Tobias assumed his current role in 2001. He is a member of Institutional Investor's (2009) All-America Research Team, a recognition that he has received previously. SmartMoney magazine has also recognized Tobias as one of its "Power 30 Thinkers" (November 2004), it's "Best Market Seer" (December 2003) and its "30 Smartest People in Investing" (December 2002). Prior to assuming his current role. Tobias spent 13 years analyzing the engineering, construction, and machinery industries and was recognized for his accurate investment recommendations and analysis by Institutional Investor, The Wall Street Journal, and Reuters. He holds a Bachelor's degree in commerce from Concordia University in Montreal and attended Boston University's Graduate School of Management.



James Lightbourn Senior Associate Alterna Capital Partners

James joined Alterna in 2017 with a focus on maritime investments, responsible for originating new and managing existing transactions. James

has spent over five years in the shipping industry, most recently as Assistant Vice President at CIT Bank where he sourced, structured, and managed a portfolio of shipping loans and leases. Prior to assuming his role at CIT, James worked at Compass Maritime as a Sale & Purchase shipbroker and as the Director of Valuations. James began his career at Mediterranean Shipping Company's United States headquarters in New York City. Born and raised in Nassau, Bahamas, James graduated from the University of Virginia with a degree in International Economics.



John C. Lycouris Chief Executive Officer Dorian LPG (USA) LLC

John C. Lycouris has served as Chief Executive Officer of Dorian LPG (USA) LLC and a director of Dorian LPG Ltd. since its inception in July

2013. Since joining Eagle Ocean in 1993, Mr. Lycouris attended to a multitude of sale and purchase contracts and pre and postdelivery financing of newbuilding and second hand vessels in the tanker, LPG, and dry bulk sectors. Mr. Lycouris' responsibilities include investment strategy for a number of portfolios on behalf of domestic and foreign principals represented by Eagle Ocean. Before joining Eagle Ocean, Mr. Lycouris served as Director of Peninsular Maritime Ltd. a ship brokerage firm, which he joined in 1974, and managed the Finance and Accounts departments. Mr. Lycouris graduated from Cornell University, where he earned an



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MBA, and from Ithaca College with a Bachelor of Science.



Marius Magelie Senior Vice President Finance & IR Ocean Yield

Before joining Ocean Yield in 2014, Mr. Magelie worked in the Nordic investment bank ABG Sundal Collier as an equity analyst, later becoming a

partner, where he primarily focused on companies and sub-sectors within the shipping industry. Mr. Magelie joined ABGSC in 2008 from Kaupthing, a Nordic investment bank, where he was a member of the firm's equity research department. Mr. Magelie has a Master of Science in Financial Economics from Norwegian Business School.



Clay Maitland Founding Chairman - NAMEPA Managing Partner - International Registries, Inc.

Clay Maitland has been employed by International Registries, Inc. for 41 years and is now a managing

partner and owner of IRI, which administers the Marshall Islands Ship Registry – the second largest registry in the world, as of March 2017, vessels registered in the Marshall Islands totaled about 3,244 in number, aggregating over 137,913,800 gross tons.

Clay began the practice of law at Burlingham, Underwood & Lord in November, 1968, and was admitted to the New York Bar in June, 1969. He is also admitted to practice before the U.S. Supreme Court and the federal courts of the Eastern and Southern Districts of New York. Clay was a delegate to the United Nations Conference on the Laws of the Sea to 1976 to 1983, as well as the CMI Conference held in Lisbon in 1985, and the diplomatic conference on Maritime Liens and Mortgages, 1993. He is a former chairman of the Committee Admiralty of the Association of the Bar of the City of New York, and is a member of the Maritime Law Association of the United States (past chairman, Committee on Intergovernmental Organizations).

Clay received the Honorary Degree of Doctor of Letters from the State University of New York Maritime College in 2006, and was decorated with the U.S. Coast Guard's Distinguished Public Service Award in 2010. He was decorated with the Order of Knight Commander of the Humane Order of African Redemption by the Republic of Liberia in 1990.



Charles Maltby Chairman & Chief Executive Officer Epic Gas

Charles has over 20 years of shipping industry experience. He graduated from the University

of Plymouth, UK in 1992 with a BSc in Maritime Business (International Shipping & Maritime Law). He began his shipping career with Mobil Shipping in 1992 with day to day responsibility for LPG and petrochemical chartering & operations. From 1996 to 2005 he held various positions with BHP Billiton's dry bulk and tanker freight business in London and Melbourne, culminating in establishing the handysize/handymax chartering and trading desk in The Hague in 2001.

In 2005 he joined Pacific Basin as Managing Director (UK), Global

Head of the Handymax Business and Head of the Groups Atlantic business. He joined Epic Gas as Executive Chairman in September 2014, and has been appointed Chairman & Chief Executive Officer end March 2015. He attended INSEAD (AMP) in 2008, and is a member of the Institute of Chartered Shipbrokers.



Doug Mavrinac Managing Director, Head of the Maritime Equity Research Group Jefferies LLC

Douglas Mavrinac is a Managing Director and Group Head of the Maritime Equity Research

Group at Jefferies. Mr. Mavrinac currently focuses on shipping companies that transport crude oil and refined petroleum products, LNG and LPG, dry bulk commodities, and containers. He has been recognized twice in the Wall Street Journal's Best on the Street survey for the industrial transportation sector and was named the Top Stock Picker in the marine sector by the Financial Times in 2008.

Prior to joining Jefferies in 2003, Mr. Mavrinac worked 9 years in the energy industry working 8 years as a Financial Analyst with the Royal Dutch/Shell Group of Companies. Mr. Mavrinac received an MBA from Tulane University.



Amit Mehrotra Director & Senior Research Analyst Deutsche Bank

Amit Mehrotra is a Director and Senior Research Analyst at Deutsche Bank covering U.S. Transportation and Maritime Shipping. He is

among the top five sell-side Shipping analysts in the U.S., as ranked in Institutional Investor's 2017 survey of U.S. asset management firms. He placed in the top ten in the same survey for U.S. Transportation companies.

His coverage responsibilities include all maritime shipping verticals, as well as U.S. trucking, logistics, airfreight, and railroads- with total combined market value of \$500 billion. He has broad research and investment experience, having spent the last 15 years covering several verticals in the Industrial sector from both sell and buyside perspectives- specifically within Automotive and Aerospace & Defense industries. He graduated with a degree in Finance and Economics from Babson College.



Ben Nolan Managing Director Stifel Financial Corp.

Mr. Ben Nolan joined Stifel in May 2013 covering the shipping and offshore sectors. Most recently

Mr. Nolan was part of Knight Capital covering both equity and debt of companies in the maritime sector. Prior to Knight, he spent six years at Jefferies as an equity research analyst covering the shipping sector. In addition to equity research, Mr. Nolan spent several years as a corporate financial analyst for EOG Resources in the oil and gas business.

Mr. Nolan graduated from Texas A&M University with a B.B.A. in Finance and received his M.B.A. from the University of Houston. Mr. Nolan is also a CFA charterholder.

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\$229,000,000	\$115,000,000	\$120,000,000	\$115,000,000	\$50,000,000	\$80,000,000
Has Agreed to be Acquired by	COSTAMARE INC	TEEKAY OFFSHORE PARTNERS	GASLOG		seaspan
Industrial Partners Advisor to Seller Pending	Preferred Stock Joint Bookrunning Manager <i>January 2018</i>	Preferred Stock Joint Bookrunning Manager January 2018	Preferred Stock Joint Bookrunning Manager <i>January 2018</i>	Senior Notes Joint Bookrunning Manager <i>November 2017</i>	Senior Notes Joint Bookrunning Manager <i>October 2017</i>
\$115,000,000	\$2,039,700,000	\$98,850,000	\$125,000,000	\$492,000,000	\$57,500,000
HÖEGH LNG PARTNERS LP	Chapter 11 Restructuring	COSTAMARE INC	GASLOG	ULTRAPETROL Chapter 11 Restructuring	CCRPIO Tankers
Preferred Stock Joint Bookrunning Manager September 2017	Advisor to the Official Committee of Equity Security Holders of Tidewater Inc July 2017	Follow-on Offering Joint Bookrunning Manager <i>May 2017</i>	Preferred Stock Joint Bookrunning Manager <i>May 2017</i>	Advisor to Ultrapetrol (Bahamas) Limited <i>March 2017</i>	Senior Notes Left Bookrunning Manager <i>March 2017</i>
\$115,000,000	\$250,000,000	\$505,000,000	\$115,955,650	\$115,000,000	\$66,750,000
TEACS ENERGY NAVIGATION LTD	GASLOGISTICS	NORTHERN Shipping funds	HÖEGH LNG PARTNERS LP	va seaspan	Ardmore Shipping Corporation
Preferred Stock Joint Bookrunning Manager <i>March 2017</i>	Senior Notes Left Bookrunning Manager <i>March 2017</i>	Private Placement Placement Agent December 2016	Follow-on Offering Joint Lead Manager December 2016	Preferred Stock Joint Bookrunning Manager June 2016	Follow-on Offering Joint Bookrunning Manager June 2016

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Hamish Norton President Star Bulk Carriers Corp.

Hamish Norton is president of Star Bulk Carriers Corp. Until Dec. 31, 2012, he was Managing

Director and Global Head of the Maritime group at Jefferies & Company Inc. He is known for creating Nordic American Tanker Shipping and Knightsbridge Tankers, the first two high dividend yield shipping companies. He advised Arlington Tankers in the merger with General Maritime and has been an advisor to U.S. Shipping Partners. He also advised New Mountain Capital on its investment in Intermarine. In the 1990s, he advised Frontline on the acquisition of London and Overseas Freighters and arranged the sale of Pacific Basin Bulk Shipping. Prior to joining Jefferies in 2007, Mr. Norton ran the shipping practice at Bear Stearns since 2000.

From 1984-1999 he worked at Lazard Frères & Co., from 1995 onward as general partner and head of shipping.

In addition to his role at Star Bulk, he is also an executive of Oceanbulk Maritime S.A. and is Chief Financial Officer and Head of Corporate Development of Oceanbulk's joint ventures with Oaktree Distress Opportunities Funds and with Monarch Alternative Capital. Mr. Norton is a director of Neptune Lines and the Safariland Group. Mr. Norton received an AB in Physics from Harvard and a Ph. D. in Physics from University of Chicago.



Truls Olsen Managing Director & Head of Research Fearnley Securities

Truls Olsen has been 13 years with Fearnley Securities. In addition to heading the research department he covers the oil services sector with an emphasis on

the offshore drillers. Prior to joining Fearnleys Truls worked as a business journalist at leading business magazine Kapital and as an Engineer at Aker Solutions working on the design of Offshore Production platforms.

Truls is a Mechanical Engineer from The University of Manchester (UMIST), England, and has a master program in Finance from BI Executive, Norway.



Mark O'Neil CEO

Columbia Marlow Shipmanagement

Mark O'Neil is the CEO of Columbia Marlow Shipmanagement.

A lawyer by profession, Mark headed up international law firm Reed Smith LLP's German Shipping Team, and also co-lead the firm's Offshore Department. His clients included Ship Owners, Charterers, Insurers, Management Companies, Banks, Oil Companies and Offshore Contractors worldwide with a particular focus on the German, Scandinavian, Greek, Dutch, South American and Cypriot markets. He therefore has an in depth knowledge of the shipping, banking and offshore sectors.

Mark has been a senior Partner in Reed Smith LLP and (before that) Stephenson Harwood LLP for over 17 years. With over 25 years experience in shipping and offshore, Mark has hosted and/or chaired numerous seminars and conferences internationally.



Knut Ørbeck-Nilssen Chief Executive Officer DNV GL – Maritime Hamburg, Germany

Knut Ørbeck-Nilssen is the CEO of DNV GL – Maritime and a member of the Executive Board of

DNV GL SE. He was appointed CEO in August 2015 and prior to that had been the Chief Operating Officer and President of DNV GL – Maritime and Director of Division Europe, Africa & Americas. After joining DNV in Oslo, in 1990, Knut Ørbeck-Nilssen worked in DNV's core business areas serving the maritime and oil & gas industries. He holds a Bachelor of Engineering degree from Heriot-Watt University in Edinburgh, Scotland, where he was awarded a First Class Honour's Degree in Civil Engineering in 1990.



Michael Parker Global Industry Head for the Shipping, Logistics and Offshore Industries Citigroup

Michael Parker is the Global Industry Head for the Shipping, Logistics and Offshore industries of Citigroup (since 1997) and is also a Vice Chairman of Corporate & Investment Banking (EMEA) and co-head of the CIB Industrials sector in EMEA.

He joined Citibank in 1977. In various relationship management roles between 1977 and 1985 he looked after clients' international business in the U.K. construction industry and Citi's relationships with a number of large international oil and mining companies.

In October 1985 he joined Citibank's Shipping Division in London with specific responsibility for remedial management and in early 1989 he took over as Head of Northern Europe Shipping. In January 1997 he was appointed Global Industry Head with responsibility for Citibank's business world-wide managed through its shipping centres in London and Piraeus, New York, Tokyo and Hong Kong. In July 2007 he was appointed Corporate Banking Division Executive for the UK and Northern Europe and became Joint Head for the UK Banking and Broking business in February 2009, assuming his Industrials roles in 2010.

He has an M.A. in Politics, Philosophy and Economics from Magdalen College, Oxford and attended the Stanford Executive Program in 1996.



Ted C. Petrone Vice Chairman Navios Corporation

Ted C. Petrone currently serves as Navios Corporation's Vice Chairman, a position he has

held since December 2014. Petrone has been a member of Navios Maritime Acquisition Corporation's Board of Directors since inception and was the President from inception until December 2014. He has also been a director of Navios Holdings since May 2007, and served as President of Navios Corporation from September 2006 until December 2014.





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Mr. Petrone has served in the maritime industry for 36 years, 33 of which he has spent with Navios Holdings. After joining Navios Holdings as an assistant vessel operator, Mr. Petrone worked there in various operational and commercial positions. For the last 15 years, Mr. Petrone has been responsible for all the aspects of the daily commercial activity, encompassing the trading of tonnage, derivative hedge positions and cargoes. Mr. Petrone graduated from New York Maritime College at Fort Schuyler with a bachelor in science degree in maritime transportation. He has also served aboard U.S. Navy (Military Sealift Command) tankers.



Aristides J. Pittas Chairman & CEO Euroseas Ltd.

Aristides J. Pittas is the Chairman of the board and CEO of Euroseas since its inception on May 5,

2005. He is also the founder and President of Eurobulk Ltd, a ship management company, Eurotrade, a ship operating company, and Eurochart S.A., a shipbroking company, since 1995 and 1997 respectively for the latter two.

From September 1991 to December 1994, Mr. Pittas was the Vice President of Oceanbulk Maritime SA, a ship management company. From March 1990 to August 1991, Mr. Pittas served both as the Assistant to the General Manager and the Head of the Planning Department of Varnima International SA, a shipping company operating tanker vessels. From June 1987 until February 1990, Mr. Pittas was the head of the Central Planning department of Eleusis Shipyards S.A. From January 1987 to June 1987, Mr. Pittas served as Assistant to the General Manger of Chios Navigation Shipping Company in London, a company that provides ship management services. From December 1985 to January 1987, Mr. Pittas worked in the design department of Eleusis Shipyards S.A. where he focused on shipbuilding and ship repair.

Mr. Pittas has a B.Sc. in Marine Engineering from University of Newcastle M Upon-Tyne and an MSc in both Ocean Systems Management and Naval Architecture and Marine Engineering from the Massachusetts Institute of Technology.



Arthur L. Regan Operating Partner Apollo Investment Consulting LLC

Arthur L. Regan is currently an Operating Partner with the Shipping Group of Apollo Investment

Consulting LLC, where he originates, manages and advises Apollo on investments in the shipping industry. Mr. Regan is the President, Chief Executive Officer and a Director of Principal Maritime Management, LLC, a wholly owned portfolio company of Apollo Global Management, as well as a Director of MSea Tankers and Dynamic Product Tankers, which are Apollo portfolio companies. Mr. Regan is also the Executive Chairman of the Board of Directors of Genco Shipping & Trading (NYSE: GNK), which is the largest U.S. listed owner of dry bulk commodity vessels.

Mr. Regan has more than 30 years of experience in the shipping industry in Executive roles including as President and Chief Executive Officer of Arlington Tankers Ltd from 2004-2008, a company which he listed on the NYSE through an Initial Public Offering. Regan has previously been the Director of Global Strategic Planning for Stena Bulk AB, a major international ship owner with a fleet of over eighty vessels in several shipping segments. Regan also earlier held several Senior Management roles within StenTex LLC, a unique Shipping and Trading joint venture with the major oil company Texaco until its acquisition by Chevron.

Mr. Regan is a graduate of the State University of New York Maritime College at Fort Schuyler with a degree in Marine Transportation Management, Mr. Regan began his shipping career sailing as an officer on merchant tankers and dry bulk vessels for over ten years, completing his sea service as Master Mariner. He is currently a Member of the North American Panel Committee of the Classification Society DNV-GL.



Daniel Rodgers Partner International Shipping Finance Group New York Watson Farley & Williams

Dan Rodgers is a partner with Watson Farley & Williams LLP and is Head of the firm's New York Office. Dan's practice encompasses a broad scope of finance work across the maritime industry. His expertise ranges from asset-based lending and project structured financings (including bilateral and syndicated loan facilities, letter of credit and guarantee facilities and restructuring work) to lease financings and US capital markets transactions.

Dan advises financial institutions, borrowers, participants in lease transactions, and issuers of debt and public and private equity. According to Chambers and Partners USA 2017 quoting a client, Dan is an "experienced and pragmatic lawyer who tries to get the deal done while protecting our interests". He has also been described as having "expertise in all matters related to shipping finance including asset-based lending, lease financing and US capital markets transactions".



Nick Roos Managing Director Maritime Asset Partners

Nick Roos is Managing Director of Maritime Asset Partners and based in London. He has more than

25 years of structured asset finance and banking experience with Deutsche Bank, Tufton Oceanic and HSBC (Midland Bank).

During a 19 year career with Deutsche Bank, in London and Singapore, he led advisory and principal finance desks for transportation assets in UK tax leasing, export credit backed debt and structured finance.

Most recently Nick was Co-Head of Deutsche Bank's Structured Credit Transportation business, leading the structuring, underwriting and on-balance sheet asset management of the bank's global shipping exposures.



Jane Freeberg Sarma Partner Reed Smith LLP

Ms. Freeberg Sarma is a Partner in the Shipping Group at Reed Smith LLP. Her areas of focus



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include ship finance, bankruptcy and troubled finance workouts, U.S. regulatory compliance and sanctions, and maritime litigation and arbitration matters, including charter party disputes, vessel arrests and asset foreclosure. Ms. Freeberg Sarma is a past secretary of the Admiralty Committee for the Association of the Bar of the City of New York, and is a member of the Bankruptcy Committee of the Maritime Law Association.

Education

J.D., Columbia Law School, 1992, Harlan Fiske Stone Scholar, Honors in International Law; B.A., Johns Hopkins University, 1989



Eric H. Schless Managing Director Wells Fargo

Eric Schless is a managing director in the Industrials Investment Banking group at Wells Fargo Securities and heads the Transportation and

Logistics practice. He is based in New York.

Eric joined Wells Fargo in 2005 and has 20 years of investment banking experience. He has focused on building a group to cover all aspects of the transportation and logistics sectors. He has been responsible for numerous book-run debt and equity transactions and advisory assignments for domestic and international shipping companies, Class 1 and short line railroads, trucking companies, and logistics providers.

Eric previously worked at Bear Stearns and Schroders, where he established and built their transportation practices.

Eric received a B.A. from the University of Virginia and a J.D. from Washington and Lee University School of Law.



Christian Søgaard-Christensen CFO TORM A/S

Mr. Christian Søgaard-Christensen has been Chief Financial Officer since May 2016 and serves as

Head of Corporate Support at Torm Plc. Mr. Søgaard-Christensen previously served at McKinsey & Company. He served as Acting Chief Financial Officer of TORM A/S since May 2016 and served as its Senior Vice President of Corporate Support, Vice President of Corporate Support and Vice President of Investor Relations & Corporate Support. He has 10+ years of experience in transportation.



Despina Panayiotou Theodosiou Chief Executive Officer Tototheo Maritime

Despina Panayiotou Theodosiou is joint Chief Executive Officer of TOTOTHEO MARITIME, a

leading global supplier of equipment and services for satellite and radio communications as well as bridge navigation systems, automated applications, ship repairs and operational efficiency solutions. She has been with the group since 2005.

Since 2013, Despina is a member of the Board of Directors of the Cyprus Shipping Chamber and is chairing the Chamber's

Development Committee since 2015.

Despina is President of Women's International Shipping and Trading Association (WISTA), since October 2017, having previously served as the Secretary of the organization from 2015 to 2017. WISTA is an organization for women in management positions in the maritime sector and currently there are 40 WISTA National Associations with 3000 individual members. In 2011 Despina founded WISTA Cyprus – a member of WISTA International – and is the Association's current President.

She also sits on the first Board of Governors of the Cyprus Maritime Academy and on the Board of Directors of the Cyprus-Germany Business Association.

In December 2017 leading international shipping publication Lloyd's List selected Despina as one of the Top 100 Most Influential people in shipping. This publication is one of the main highlights of the maritime year, with its insights into the personalities and trends in the industry. Despina has entered this venerable list for the first time and attained a further credit as one of Lloyd's List's Top 5 Next Generation executive.

.She won the titles of "Top Professional" and "Cyprus Business Woman of the Year" at the 9th National Cyprus Business Woman of the Year Awards 2015. She has been awarded by the global Women Economic Forum in New Delhi as the "Woman of the Decade in Innovation and Leadership" (May 2017) and named as one of the "10 Women to Watch" by Youngship International during Norshipping 2017. She was also proclaimed as an Honorary Fellow of the Cyprus Institute of Marketing (April 2017).

Despina holds a bachelor degree in Economics from the National and Capodistrian University of Athens, an Executive MBA in Shipping and Logistics from the Copenhagen Business School and a Postgraduate Diploma in Financial Strategy from the University of Oxford – Said Business School. Believing in (and advocating for) continuous education, she is currently a participant in the MSc in Major Programme Management at the University of Oxford – Said Business School.



Michael S. Timpone Partner Seward & Kissel LLP

Mike Timpone is a member of Seward & Kissel's Corporate Finance, Transportation Finance and

Business Transactions practice groups. An international leader in ship finance transactions, he devotes most of his time to the activities of clients in the transportation, in particular, shipping sector. He has extensive experience covering offshore, brown (coastal) water, and blue (ocean) water operations—all subject to different legal authorities and bodies of law, and his work includes asset finance transactions, the formation of joint ventures, mergers and acquisitions, registered and unregistered securities transactions, and outside-the-box restructurings.

Mr. Timpone is a member of the Maritime Law Association of the U.S. and currently serves as the Chair of the Marine Financing Committee Mr. Timpone is also a Member of the Association of the Bar of the City of New York and the American Bar Association.

He is recognized by Chambers USA and Chambers Global in Transportation: Shipping: Finance, as well as by New York Super Lawyer.

Mr. Timpone received a B.A. with honors, from Rutgers College and a J.D. from Fordham University School of Law.

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Isaiah M. Toback Director Castlelake

Mr. Toback joined Castlelake in 2015 and is focused on investments in maritime industries. In addition, Mr. Toback focuses on business development,

capital markets initiatives, and capital deployment in assetbased opportunities. Prior to joining Castlelake, Mr. Toback was with Goldman Sachs as an investment banking associate, where he focused on aviation and shipping transportation structured financings. Prior to Goldman, Mr. Toback was with Bloomberg Capital Markets as an intern analyst. Mr. Toback received his B.A. from Vanderbilt University in Economics.



Stamatis Tsantanis Chairman and CEO Seanergy Maritime Holdings

Stamatis Tsantanis is the Chairman and CEO of Seanergy Maritime Holdings (NASDAQ:SHIP). He has more than 19 years of experience in senior

shipping and finance positions. Stamatis joined Seanergy in 2012 and led its reorganization and significant fleet growth into a prominent Capesize drybulk company of more than 1.7 million dwt. Prior to joining Seanergy, he served as Group CFO of Target Marine and managed its corporate and financial strategy. Stamatis previously served as the Chief Financial Officer and Director of Top Ships Inc. from its initial listing on NASDAQ to its growth as a major tanker owner of a fleet of 2.5 million dwt. Prior to that, he was an investment banker at Alpha Finance, a member of the Alpha Bank Group, with active role in a number of major shipping corporate finance transactions in the US capital markets. Stamatis is a fellow of the Institute of Chartered Shipbrokers and holds a Master's degree in Shipping Trade and Finance from Cass Business School in London and a Bachelor's degree in Shipping Economics from the University of Piraeus.



Rikard Vabo Managing Director & Head of Corporate Finance Fearnley Securities

• 13 years of investment banking experience
 • Prior to joining the corporate finance team in 2013 as MD, Rikard ranked among the leading shipping research analyst globally
 • Holds an MSc from BI

Rikard Vabo joined Fearnley Securities in 2004 as a shipping analyst. From 2004-2013 he consistently ranked among the leading shipping analysts globally. In 2013 he ranked among the top 3 analysts covering global shipping by the Wall Street Journal. In 2013 Rikard assumed the position as Head of Corporate Finance. He holds a Master of Science in Business from BI Norwegian Business School, and a Master of Science in Finance from Vienna University of Economics and Business.



Harry Vafias Chief Executive Officer Stealthgas, Inc.

Harry Vafias founded Stealth Maritime Corp in 1999. Stealth Maritime Corp has invested in new generation newbuilds between 2007-2010 for

the renewal of the tanker fleet and today operates twenty 50,000 – 120,000 dwt modern double hull oil tankers all under long term charters with oil companies and traders.

In 2004 he founded Stealthgas which was listed in NASDAQ in October 2005 and up to today has raised approx \$500 mill from the capital markets. Stealthgas has a fleet 51 gas ships (including newbuilds) and 4 oil tankers and is the largest company, in number of owned vessels, in gas transportation worldwide.

In 2005 Harry Vafias founded Estates Corporation Inc, a real estate company, investing in Greece, London, New York and Geneva.

In 2008 Harry Vafias was awarded by the NASDAQ for being the youngest CEO of a listed shipping company worldwide.

In 2010 Harry Vafias was elected vice chairman of the INTERTANKO meditteranean panel. In the same year Harry Vafias was awarded the SEATRADE young person in shipping award.

In 2012 Harry Vafias was awarded by Lloyd's list newspaper for being 'newsmaker of the year for 2012'

In 2013 Harry Vafias and StealthGas was awarded by Lloyds list newspaper for 'best tanker company of the year for 2013'

Mr. Vafias is also a member of the ABS classification society committee, of the NK classification society committee, of the KR classification society committee, member of the board of the BSA (Bahamas shipowners association), member of the board of BCA (business school of Athens) and vice president of the consular corps of Greece.



Valentios "Eddie" Valentis President/CEO Pyxis Tankers (NASDAQ: PXS)

Valentios ("Eddie") Valentis, has over 25 years of shipping industry experience, including owning, operating and managing tankers. He has founded

Pyxis Tankers Inc. and is serving as Chief Executive Officer and Chairman of the board of directors since inception. Mr. Valentis is also the President of Pyxis Maritime Corp., a company he founded in 2007.

In 2001, Mr. Valentis was appointed President/CEO of Konkar Shipping Agencies S.A., a drybulk operator based in Greece, which is a position he continues to hold. From 1998 to 2001, Mr. Valentis was the Commercial Manager for the L.G.Matsas shipping group. From 1996 through 1998, Mr. Valentis worked as a dry cargo chartering broker and from 1989 to 1995 he was involved in the commercial operation of drybulk vessels.

Mr. Valentis holds a MBA from Southern New Hampshire University. Mr. Valentis serves as a council member of the Independent Tanker Owners Association (INTERTANKO) and a member of the Greek Committee of NKK Classification Society.



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Martijn van Tuijl Managing Director DVB Bank

Martijn van Tuijl is a Managing Director with DVB Bank and regional head for origination in the Americas based out of the NY office. Until YE15 he

was a director of the bank's Strategic Management and Restructuring Team (SMRT), based out of the bank's New York's rep. office, sharing responsibility for managing the "more challenged" part of DVB's \$12.5Bn shipping portfolio and combines long practiced commercial and structuring skills and experience from previous positions to achieve best available debt recovery. Prior to setting up and joining SMRT Martijn was responsible for DVB's dry bulk financings in South East Asia, based out of Singapore for 7 years and earlier on in his career he held more junior positions with NIB Capital (4 years; The Hague) and DVB (5 years; Rotterdam) in both ship finance and structured finance/(tax) leasing. Graduated from Erasmus University Rotterdam (1997; mastering both Monetary Economic and Banking & Finance)



Christa Volpicelli Managing Director Citi

Christa is a Managing Director in Citigroup's Global Transportation Group, where she leads the firm's U.S. shipping investment banking practice. She

focuses on providing M&A, capital raising and financial advisory services across all of the maritime areas, including the tanker, LNG, containership leasing, dry bulk, container leasing, and port / terminal sectors. She has structured and led initial public offerings and subsequent equity offerings for many of the shipping companies presently listed in the U.S., and has served as structuring agent for the majority of the maritime Master Limited Partnerships.

Christa additionally has worked on numerous buyside advisory engagements for various shipping clients on a confidential basis as well as been active with companies exploring public debt alternatives.

Additionally, she has worked with a spectrum of industrial clients, including extensive work for Ford Motor Company where she was involved in the sale of Volvo and the sale of Hertz.

Christa received her M.B.A from the University Of Michigan Business School, graduating with High Distinction. She has a B.A. in Mathematics, Summa Cum Laude, from the Ohio State University. Previously, she worked in finance for Visteon Corporation and Ford Motor Company.



Christian Waldegrave Head of Research Teekay Corporation

Christian joined Teekay in 2007 and currently heads up strategic research for Teekay Corporation and its three publicly listed daughter companies

(Teekay Tankers, Teekay LNG Partners and Teekay Offshore Partners). Christian shares market intelligence with the industry through his regular Marine Market video updates available on Teekay's websites and social media platforms. Prior to joining Teekay, he worked for three years at the shipbroking firm Clarksons as an analyst in its research division.



Ty Wallach Partner Paulson & Co.

Mr. Wallach is a Partner at Paulson & Co., a co-portfolio manager of the Paulson Credit Opportunities Funds, and a co-portfolio manager

and member of the Investment Committee of the Paulson Strategic Partners Fund. Since joining Paulson in 2008, he has led numerous investments in the debt and equity of distressed and leveraged companies, and he has served on multiple boards and creditor committees. Prior to joining Paulson, Mr. Wallach was a Partner and Managing Director at Oak Hill Advisors, serving most recently as Co-Head of European Investments. He joined Oak Hill's New York office in 1994 and spent more than 10 years investing in public and private securities before co-founding the Firm's London office in 2005. Mr. Wallach began his career as an investment banker at Kidder, Peabody & Co. Mr. Wallach graduated from Princeton University in 1993 and is a CFA charter holder. He currently serves on the boards of directors of International Seaways, Inc. and Overseas Shipholding Group, Inc.



Michael Webber Senior Analyst, Managing Director Shipping, Equipment Leasing, & Marine MLPs Equity Research Wells Fargo Securities, LLC

Michael Webber, CFA, rejoined Wells Fargo Securities in 2010 as a director and Senior Equity Analyst covering Shipping & LNG. Prior to joining the company, Mike was a senior member of Deutsche Bank Securities' transportation equity research team, with lead responsibility for the ocean shipping and equipment leasing sector.

For the past 3 years Mike has been named to Institutional Investor's All-America Research Team, finishing as the #1 ranked Shipping analyst in 2015, 2016, and 2017. Mike was also names the sector's best stock picker by the Financial Times and Starmine in 2013, finishing second in 2012. In 2014, Mike was named among the most accurate earnings estimators within the same survey. Prior to Deutsche Bank, Mike was a senior associate on Wells Fargo's transportation research team from 2006 to 2009. Mike began his career in finance with Legg Mason. Mike is a graduate of the University of Virginia and holds the CFA designation.



Christian Wetherbee Financial Advisor Citi Investment Research

Christian F. Wetherbee is a financial advisor employed by Citigroup Global Markets in New York, New York. With over 16 years of experience

and 5 exams passed, Christian maintains the following registrations: Mr. Wetherbee is registered with FINRA as a Broker (sometimes referred to as a broker-dealer registered rep, or RR). Brokers are the sales personnel who work for larger brokerage firms. These firms (also known as broker-dealers) are in the business of buying and selling securities such as stocks, bonds, mutual funds and other investment-related products. These firms are also registered with FINRA and can engage in securities transactions on behalf of its customers (as broker) or for its own account (as dealer).



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John C. Wobensmith President Genco Shipping & Trading Limited

John C. Wobensmith has served as Genco's President since December 2014, and prior to such time had served as its Chief Financial Officer and Principal Accounting Officer since April 2005. Since 2010, Mr. Wobensmith has served as President, Chief Financial Officer, Principal Accounting Officer, Secretary and Treasurer of Baltic Trading Limited, a subsidiary of the Company. Mr. Wobensmith has over 20 years of experience in the shipping industry, with a concentration in shipping finance. Prior to joining the Company, Mr. Wobensmith served as a Senior Vice President with American Marine Advisors, Inc., an investment bank focused on the shipping industry. While at American Marine Advisors, Inc., Mr. Wobensmith was involved in mergers and acquisitions, equity fund management, debt placement and equity placement in the shipping industry. From 1993 through 2000, he worked in the international maritime lending group of The First National Bank of Maryland, serving as a Vice President from 1998. He has a bachelor's degree in economics from St. Mary's College of Maryland and holds the Chartered Financial Analyst designation.



Benjamin Wong Head, Transport and Industrial Invest HK

Mr. Benjamin Wong is the Head of Transport and Industrial Sectors at Invest Hong Kong (InvestHK), the Government department responsible for

attracting and facilitating foreign direct investment. He has a much diversified portfolio covering maritime, aviation, road transportation, logistics, energy, infrastructures, mining, natural resources and construction and has helped numerous multinational companies landed in Hong Kong.

With extensive experience in both the private and public sectors, Mr. Wong's expertise combines transport sector knowledge, international marketing and investment promotion. Before joining InvestHK, Mr. Wong has spent years with some of the biggest European and American companies with regional responsibilities.



Amit Wynalda Head of Shipping Americas ABN AMRO

As per January 2018, Amit Wynalda is Head of Shipping Americas for ABN AMRO. Before his current position he was Head Transportation North

Europe. Amit Wynalda has been with ABN AMRO for over 12 years of which to a large part as a Corporate Finance & Capital Markets and Equities specialist in both Amsterdam and New York, mainly focused on transportation clients. Amit Wynalda holds a Master in Finance from Nyenrode Business Universiteit.



George Youroukos Founder, Managing Director Technomar Shipping Inc. & CEO of the Poseidon Containers Group

George Youroukos is the Founder and the Managing Director of Technomar Shipping Inc. He

has been involved in shipping since 1993 when he joined a shipping Company in Greece. A year later he founded Technomar Shipping. He has been involved in the Container and Dry bulk sectors for more than 25 years, during which he has performed numerous sale and acquisition transactions and currently participates in Joint Ventures with Private Equity firms in both the Container and Dry Bulk sectors.

Technomar today manages a fleet of 75 ships consisting of 38 containers and 37 dry bulk ships. Since 2010 Mr. Youroukos has served as the Chief Executive Officer of the Poseidon Containers Group, which controls 22 container ships.

Mr. Youroukos holds a Bachelor's degree in Marine Engineering from University College of London University (UK) and a Master's degree in Engineering from Brunel University (UK). He has been

appointed chairman of RINA Hellenic committee since 2011.



Lois K. Zabrocky First President & Chief Executive Officer International Seaways

Lois K. Zabrocky is the first President and Chief Executive Officer of International Seaways, one of the largest tanker companies worldwide. The

Company owns and operates a fleet of 53 vessels, including 1 ULCC, 9 VLCCs, 2 Suezmaxes, 8 Aframaxes/LR2s, 12 Panamaxes/LR1s and 15 MR tankers. Through joint ventures, it has ownership interests in 4 LNG carriers and 2 Floating Storage and Offloading Service vessels.

Before assuming leadership for International Seaways, Lois served as Senior Vice President for OSG'S International Flag strategic business unit, with responsibility for commercial management and oversight of fleet operations. Previously she was Chief Commercial Officer, with responsibility for OSG's international flag crude, products and gas businesses.

Ms. Zabrocky began her maritime career sailing as third mate aboard a U.S. flag chemical tanker. Ms. Zabrocky holds a Bachelor of Science degree from the United States Merchant Marine Academy and holds a Third Mate's license.





US Taxation of International Shipping

Flott & Co. PC is a recognized expert in US taxation of international transportation, particularly as it affects foreign shipping companies operating vessels that call to lift or discharge cargo at US ports.

Our principal, Stephen Flott, has been involved in assisting international shipping companies since the Tax Reform Act of 1986 changed US taxation of international shipping. Indeed, when tax returns were due for the 1987 tax year, the first year in which the new rules applied, Stephen worked with the IRS to develop exemption language for US tax returns.

Flott & Co. PC monitors developments in the US shipping tax and assists foreign shipping companies with their US compliance obligations. Since 1988, the firms has advised P&I Clubs, BIMCO, INTERTAKO, the Greek Shipping Cooperation Committee, the Union of Greek Shipowners, individual shipowners and shipping investors on the application of the tax and the exemptions.

Flott & Co. PC's knowledge and experience in the US taxation of international shipping ensure our clients understand the application of the US tax rules to their circumstances and that they meet their US tax compliance obligations in a timely and cost-efficient manner.

For more information please visit our website: www.flottco.com

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1 1

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With its headquarters in New York and presence in London and Athens, Capital Link has been active since 1995 in the field of Investor Relations and Financial Communication. Its activities focus mainly on three areas: 1) Linking companies with strategic and institutional investors, bankers, analysts, and the financial media in Europe and the United States, 2) American Closed-End Funds and ETFs, 3) Listed shipping Companies. Capital Link's programs combine IR, IT and financial media in one comprehensive package enabling Companies to maximize their penetration and recognition in the global investment community.

Capital Link maintains close collaboration with the three main US Stock Exchanges (New York Stock Exchange, American Stock Exchange (now part of NYSE) and NASDAQ), the London Stock Exchange, the Athens Stock Exchange as well as numerous companies in Greece, Europe, US and Chile. It also organizes annually in New York, London and Athens a series of Investment Forums focusing on its main activity fields (www.capitallinkforum.com).

Capital Link has a leading position globally in the area of Investor Relations with respect to **shipping**, as it cooperates with the majority of shipping companies listed on the three US Stock Exchanges, as well as in London (LSE and AIM) and Milan. Capital Link is by far the most recognizable IR firm in this sector with unique access to investors, analysts, media and bankers. It has built the most extensive and effective platform for linking Listed shipping Companies with the investment community in Europe and the United States. Capital Link is a member of the Baltic Exchange and organizes regularly Analyst and CEO Forums on tankers, containers and dry bulk shipping. Additionally, it holds annually the "Invest in International Shipping" Capital Link Forums in New York and London. Finally, it also maintains a shipping portal with information on all UK and US Listed shipping Companies (www.capitallinkshipping.com).

Capital Link has also a leading position in **US Closed-End funds and ETFs**, as it cooperates with the major fund sponsors in these sectors. The Annual Capital Link "Closed-End Fund and Global ETF" Forum taking place in New York, celebrating its 17th year, is considered the most significant Forum of the sector. In the context of this Forum, Capital Link organizes the "Annual Closed-End Fund & Global ETF Awards" which recognize funds and managers who adhere to high standards of Corporate Governance, financial disclosure and Investor Relations. Capital Link also maintains a portal with information on these funds (www.closedendfundforum.com).

Capital Link has built one of the most extensive and effective networks for the promotion of international companies that want to access the European and US capital markets. In this area, Capital Link has built extensive regional expertise across developed and emerging markets having worked with listed companies and capital markets related organizations from several countries, including Canada, Chile, Cyprus, Greece, France, Germany, Ireland, Italy, Portugal, Russia, Spain, Switzerland, Turkey, United Kingdom and the United States. Also, broad and diversified industry expertise with a client base across several sectors - banking & finance, chemicals, cement & construction, food and beverage, insurance, investment management, IT & computers, mining, oil & energy, packaging, pharmaceuticals & cosmetics, retailing, telecommunications, transportation etc.

Capital Link is proud to have worked with several **governmental organizations** organizing presentations to U.S. investors for the **Finance Ministers** of Bulgaria, France, Greece and Portugal. We have worked with the majority of **Stock Exchanges** in the United States and Europe (New York, American, NASDAQ, Chicago Board Options Exchange, Athens Exchange, Euronext, London Stock Exchange/ AIM, Deutsche Boerse, Lisbon Stock Exchange, MICEX, Swiss Exchanges. The Paris Bourse was our first client in 1995.

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Capital Link Shipping

...Linking Shipping and Investors Across the Globe

Capital Link is a New York-based Advisory, Investor Relations and Financial Communications firm. Capitalizing on our in-depth knowledge of the shipping industry and capital markets, Capital Link has made a strategic commitment to the shipping industry becoming the largest provider of Investor Relations and Financial Communications services to international shipping companies listed on the US and European Exchanges. Capital Link's headquarters are in New York with a presence in London and Athens.

Investor Relations & Financial Advisory



Operating more like a boutique investment bank rather than a traditional Investor Relations firm, our objective is to assist our clients enhance long term shareholder value and achieve proper valuation through their positioning in the investment community. We assist them to determine their objectives, establish the proper investor outreach strategies, generate a recurring information flow, identify the proper investor and analyst target groups and gather investor and analyst feedback and related market intelligence information while keeping track of their peer group. Also, to enhance their profile in the financial and trade media.

In our effort to enhance the information flow to the investment community and contribute to improving investor knowledge of shipping, Capital Link has undertaken a series of initiatives beyond the traditional scope of its investor relations activity, such as:

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www.CapitalLinkShipping.com

A web based resource that provides information on the major shipping and stock market indices, as well as on all shipping stocks. It also features an earnings and conference call calendar, industry reports from major industry participants and interviews with CEOs, analysts and other market participants.

Capital Link Shipping Weekly Markets Report

Weekly distribution to an extensive audience in the US & European shipping, financial and investment communities with updates on the shipping markets, the stock market and listed company news.







www.CapitalLinkWebinars.com

Sector Forums & Webinars: Regularly, we organize panel discussions among CEOs, analysts, bankers and shipping industry participants on the developments in the various shipping sectors (containers, dry bulk, tankers) and on other topics of interest (such as Raising Equity in Shipping Today, Scrapping, etc).

Capital Link Investor Shipping Forums

In New York, Athens and London bringing together investors, bankers, financial advisors, listed companies CEOs, analysts, and shipping industry participants.

www.MaritimeIndices.com

Capital Link Maritime Indices: Capital Link developed and maintains a series of stock market maritime indices which track the performance of U.S. listed shipping stocks (CL maritime Index, CL Dry Bulk Index, CL Tanker Index, CL Container Index, CL LNG/LPG Index, CL Mixed Fleet Index, CL Shipping MLP Index – Bloomberg page: CPLI. The Indices are also distributed through the Reuters Newswires and are available on Factset.

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