

4th Annual Capital Link International Shipping Forum China

Friday, May 10, 2019 Shanghai, China



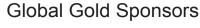
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4th Annual Capital Link International Shipping Forum

Friday, May 10, 2019 Grand Kempinski Hotel Shanghai, China







IN PARTNERSHIP WITH



LEAD SPONSOR



China

This year's **Capital Link's International Shipping Forum-China** will explore how International & Chinese shipowners, leasing firms, and industry players can benefit from the latest trends in global financing, capital markets, private equity, and alternative financing. It will connect shipowners with global shipping industry leaders, investors and capital providers to discuss joint venture opportunities, demonstrate how to optimize technical & commercial ship management, and will tackle issues of critical significance to the industry such as cybersecurity & digitalization, preparing for the 2020 regulations, geopolitical & market trends affecting shipping.

Speakers and panelists are experts and top decision makers from global organizations. They come to Shanghai prepared to address critical topics of interest to the industry and to discuss, meet and interact with high level executives from the shipping, shipbuilding

and finance communities.

With a 23-year track record, Capital Link is known for the organization of large scale investment and maritime conferences in major industry centers such as New York, London, Athens, Limassol, Singapore, Shanghai and as of this year, Tokyo, attracting 1,000+ delegates. Capital Link's Forums attract the elite of the shipping, finance and investment executives and top industry decision makers. Well-known for their high quality and effectiveness, they are unique marketing and networking events attended by a large and high caliber audience of shipping industry executives, such as owners, commercial and investment bankers, investors, analysts, media, and a wide range of other industry participants.

The **Capital Link Shipping Leadership Awards** are presented in the context of our forums to distinguished leaders in the maritime field in London, Athens and New York recognizing their achievements and contributions to the shipping industry.

We are delighted to present the "2019 Capital Link China Shipping Leadership Award" to Mr. Huang Youfang, D.E., President - Shanghai Maritime University; Dean - Institute of China (Shanghai) Free Trade Zone Supply Chain. The Award is given in recognition for building the Shanghai Maritime University into a leading institution of maritime education and for his multiple contributions to the maritime industry.

Our Shanghai event is organized in Partnership with **Columbia Shipmanagement and Singhai Marine Services** and we would like to express our deep appreciation to them for their help and support in putting this event together. We would also like to express our appreciation to **ICBC Leasing** as our lead sponsor.

We would like to thank the sponsors and media partners of our event for their support and contribution in making this event such a unique success. We are gratified to see that the majority of our sponsors are with us on a global basis year after year and support all of our Shipping Forums, indicating the wide acceptance of the Capital Link Shipping Forums in the financial, investment and shipping communities.

Sincerely, Nicolas Bornozis, President Capital Link, Inc.



CAPITAL LINK CHINA SHIPPING LEADERSHIP AWARD SHANGHAI







2018 Honoree:

Captain Xie Chun Lin, Managing Director at China Merchants Energy Shipping Co., Ltd.

April 20, 2018





2017 Honoree:

Zhang Ye, *President* at **Shanghai Shipping Exchange** *May 5, 2017*





2016 Honoree:

Yang Xian Xiang, CEO at SITC International Holdings

May 10, 2016









2019 CAPITAL LINK CHINA SHIPPING LEADERSHIP AWARD



Presented to:

Mr. Huang Youfang, DE

President – Shanghai Maritime University

Dean – Institute of China (Shanghai)

Free Trade Zone Supply Chain

In Recognition of His Valuable Contribution to the Chinese & International Shipping Industry

Mr. Huang Youfang, D.E., Professor, is now the President of Shanghai Maritime University and Dean of Institute of China (Shanghai) Free Trade Zone Supply Chain. He serves concurrently as President of China Institute of Navigation (CIN), Director of the Guidance Committee for Logistics Education of the Ministry of Education, Deputy Director of the Expert Committee of Shanghai International Shipping Center, Vice Chairman of China Federation of Logistics & Purchasing, Vice President of China Society of Logistics, Senior Vice President of the International Association of Institutes of Navigation (IAIN) etc.

He was conferred with the first prize for Shanghai Municipal Science & Technology Progress, the first prize for National Workers' Technological Innovation Achievement and the second prize for National Science & Technology Progress. He was also entitled as Prominent Contributor of China's Logistics Industry (1978-2008), Annual Important Person in Logistics in 2009, one of the Top 10 Most Influential Chinese People in Shipping in 2013 and listed into the Top 100 Most Influential Chinese People in Shipping in 2016 & 2017.

He has published papers and books in domestic and international journals and academic conferences, totally over 200 along with various types of patents issued. He has been invited to make more than 150 reports at conferences at home and abroad. He is also responsible for or the main person to complete over 100 scientific research projects commissioned by national government, provincial government or enterprises.

黄有方简历

黄有方,工学博士,教授,博士生导师,现任上海海事大学校长,中国(上海)自贸区 供应链研究院院长。兼任中国航海学会党委书记、理事长,教育部高等学校物流类专业教学 指导委员会主任委员,上海国际航运中心专家委员会副主任,中国物流与采购联合会副会长, 中国物流学会副会长,国际航行学会联合会高级副主席等。

曾获上海市科学技术进步一等奖、全国职工技术创新成果一等奖、国家科技进步二等奖等。获"中国物流改革开放 30 年突出贡献人物""2009 年中国物流十大风云人物""2013 年中国航运十大影响力人物",并入选"2016、2017 年中国航运百人榜"等。

在国内外刊物、学术会议上发表论文、著作、各类专利 200 余篇(部、项),应邀在国内外大会作专题报告 150 余场,负责或为主完成国家级、省部级和企业委托科研项目 100 余项。



4th Annual Capital Link International Shipping Forum China

Friday, May 10, 2019 - Shanghai, China



2019 CAPITAL LINK CHINA SHIPPING LEADERSHIP AWARD

BOCOMM LEASING

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Mr.Channing WANG Mobile:+30 6970041068 Email: wang.changzhen@bocommleasing.com









8:00 AM – 8:50 AM	REGISTRATION & COFFEE 嘉宾注册		
	MORNING SESSION		
8:50 AM – 9:00 AM	Welcome Remarks 致欢迎辞	 Mr. Terence Zhao, President – Singhai Marine Services – Conference Co-Chairman 赵玮先生 (森海海事服务公司董事总经理兼论坛联合主席) Mr. Andreas Hadjipetrou, Managing Director – Columbia Shipmanagement Ltd. – Conference Co-Chairman Andreas Hadjipetrou 先生 (哥仑比亚船舶管理公司董事总经理兼论坛联合主席) Mr. Nicolas Bornozis, President - Capital Link Nicolas Bornozis 先生 (Capital Link 总裁) 	
9:00 AM – 9:10 AM	Official Remarks 政府代表致辞	Ms. Dong Xiao Ling, Vice Chairman - Shanghai Pudong New Area Commission of Commerce 董晓玲女士(中国(上海)自由贸易试验区商务委员 会副主任)	
9:10 AM – 9:20 AM	Opening Remarks 开幕致辞	Mr. Wang Zhenyong, Deputy CEO – ICBC Financial Leasing 工振勇先生 (工银金融租赁副总裁)	
9:20 AM – 9:40 AM	Keynote Address: 主题致辞 "Coming to Terms with the Next Era for Shipping & Shipbuilding" 迎接下一个航运与造船时代 Dr. Martin Stopford, Non-Executive President Clarkson Research Services Limited Martin Stopford 博士(克拉克森研究服务有限公司非执行总裁)		
9:40 AM – 10:00 AM	Opportunities & Risk: Taking a look at the Key Data 机遇与风险:关键数据分析	Mr. Charlie Hockless, Head of Singapore - VesselsValue Charlie Hockless 先生(Vessels Value 新加坡负责人)	
10:00 AM – 10:40 AM	2020 — Is a Market Disruption About to Happen? 2020 年 - 市场秩序即将混乱? A discussion among leading industry participants on the likely impact of the new low sulfur regulations on shipping. Marine Fuel Availability, Compatibility, Standardization and Pricing Market disruption risks, strategies and options to comply with the new environmental regulations 主要行业参与者讨论新的低硫法规对航运可能产生的影响	Moderator 主持人: Mr. Per Askeland, Regional Finance Manager GSS - DNV GL Per Askeland 先生(DNV GL 区域财务经理) Panelists 小组成员: Mr. Sverre Bjørn Svenning, Director Maritime Research – Fearnley AS Sverre Bjørn Svenning 先生(Fearnley AS 海事研究总监) Mr. Andreas Hadjipetrou, Managing Director - Columbia Shipmanagement	

	 船用燃料可用性,兼容性,标准 化和定价 遵守新环境法规的市场混乱风 险,策略和选择 	Andreas Hadjipetrou 先生 (哥仑比亚船舶管理公司董事总经理) Captain Gerry Larsson-Fedde, Vice President Marine Operations Costa Group Asia - Costa Crociere S.p.A. 格里船长(歌诗达邮轮集团亚洲邮轮执行副总裁) Mr. Christopher L. Hall, Managing Director SCB Hong Kong – The American P&I Club Christopher L.Hall 先生(香港 SCB 管理咨询服务有限公司董事总经理,负责美国保赔协会咨询服务管理业务) Mr. Andrew Knox, Managing Director - TOTAL Lubricants Hong Kong Limited; Asia Pacific General Manager – Marine Lubricants Andrew Knox 先生,道达尔润滑油亚洲区董事总经理
10:40 AM – 11:00 AM	Netwo	orking Coffee Break 茶歇
11:00 AM – 11:15 AM	The Impact of trade sanctions on International Shipping & Financing 贸易制裁对国际航运和融资的影响 The presentation will be in Chinese. 该演讲将使用中文。	Mr. Lianjun Li, Partner – ReedSmith Richard Butlers 李连君先生(礼德齐伯礼合伙人)
11:15 AM – 11:55 AM	Chinese Shipyards & International Shipowners: Addressing the 2020 Game Changer 中国造船厂和国际船东:如何处理 2020 年改变游戏规则的问题 (how Chinese shipyards, Chinese leasing firms and international shipowners can cooperate to address the new environmental regulations, technological and ship design innovations) 中国造船厂,中国租赁公司和国际船东如何合作解决新的环境法规,技术和船舶设计创新 The discussion will be in Chinese.该讨论将使用中文。	Moderator 主持人: Ms. Han Deng, Senior Associate - Reed Smith LLP 邓晗女士(礼德律师事务所 高级律师) Panelists 小组成员:
11:55 AM – 12:10 PM	Technology & Its Transformational Impact on Shipping	Mr. Andreas Chrysostomou, Chief Strategy Officer - Tototheo Maritime

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	技术及其对航运转型的影响 (Digitalization, Cybersecurity, Blockchain, etc) 数字化,网络安全,区块链等	Andreas Chrysostomou 先生(Tototheo 海事公司 首席战略官)		
12:10 PM – 12:25 PM	Hong Kong – Update on One Belt One Road 香港 – 带一路	Mr. Benjamin Wong, Head of Transport & Industrial Sectors – InvestHK 王国藩先生 (香港投资推广署运输与工业部负责人)		
12:25 PM – 12:40 PM	The New Energy Landscape in Southeastern Mediterranean – Business & Trading Opportunities for Shipping 地中海东南部的新能源景观 - 航运的商业和贸易机会	H.E. Natasa Pilides, Shipping Deputy Minister to the President – Republic of Cyprus H.E. Natasa Pilides 女士 (塞浦路斯共和国航运副部长)		
12:45 PM – 1:45 PM	Networking Luncheon 午餐交流会			
AFTERNOON SESSIONS 下午议程				
1:55 PM – 2:35 PM	Chinese Financial Leasing – The Growth Continues 中国金融租赁 - 增长继续	Moderator 主持人: Mr. Conor Warde, Partner – Mayer Brown Conor Warde 先生 (Mayer Brown 合伙人) Panelists 小组成员: Mr. Fang Xiuzhi, Head of Shipping Finance – Bank of Communications Financial Leasing Co., Ltd. 方修志先生 (交通银行金融租赁有限公司航运金融部负责人) Mr. Jack Xu, Deputy Head of Shipping – CMB Financial Leasing Co. Ltd. 徐伟先生 (招银租赁船舶融资部副总经理) Mr. Bill Guo, Executive Director, Shipping - ICBC Financial Leasing 郭芳萌先生 (工银金融租赁航运金融事业部执行总经理) Mr. Jerry Yang, CEO, Shipping, Offshore & Logistics – Minsheng Financial Leasing 杨晶威先生 (民生金融租赁船舶租赁事业部总裁)		
2:35 PM – 3:15 PM	Capital Raising Options for International Shipowners 国际船东的融资方案 International Ship Finance, Chinese Leasing 国际船舶融资,中国租赁	Moderator 主持人: Mr. Vincent Xu, Partner – Stephenson Harwood Vincent Xu 先生 (Stephenson Harwood 律师事务所合 伙人) Panelists 小组成员: Mrs. Uta Urbaniak, CFO – Epic Gas Uta Urbaniak 女士 (Epic Gas 首席财务官) Mr. Peter Schulz, CFO – Pacific Basin Shipping Limited Peter Schulz 先生 (太平洋航运首席财务官) Mr. Gautam Khurana, CFO – Precious Shipping Gautam Khurana 先生 (Precious Shipping Gautam Khurana 先生 (Precious Shipping 首席财务官) Mr. Vikram Hiranandani, Director of Corporate Finance – Scorpio Bulkers & Scorpio Tankers		

3:15 PM – 3:55 PM	Global Shipping Banks & The Availability of Finance for the Chinese & International Shipping Industry 全球航运银行 & 中国与国际航运 业金融的可行性	Scorpio Tankers 公司财务总监) Mr. Harrys Kosmatos, Chief Development Officer - Tsakos Energy Navigation Harrys Kosmatos 先生(Tsakos Energy Navigation 首席开发官) Moderator 主持人: Mr. Ji Woon Kim, Shareholder – Vedder Price Ji Woon Kim 先生 (Vedder Price 股东) Panelists 小组成员: Mr. Darryl Tan, Head of Transportation and Logistics, Asia Pacific – ABN AMRO Darryl Tan 先生 (荷兰银行亚太区交通物流部总监) Mr. Logan Chong, Managing Director Transport Sector, Investment Banking Asia Pacific – BNP Paribas Logan Chong 先生(亚太区投资银行业务运输部门总经理 – BNP Paribas) Mr. James Tong, Managing Director, Head, Asia Pacific & Japan, Global Shipping & Logistics – Citi James Tong 先生(花旗银行航运和物流地区负责人) Mr. Nicolas Duran, Director - Corporate Finance and Partner - Fearnley Securities Nicolas Duran 先生(Fearnley Securities 董事 - 企业融资及合伙人) Ms. Maureen Xiang, Director – Standard Chartered Bank Maureen Xiang 女士(渣打银行董事)
3:55 PM – 4:35 PM	Putting it All Together - The International Shipowners' Perspective 纵观全局-国际船东的视角	Moderator 主持人: Mr. Christoforos Bisbikos, Partner – Watson Farley & Williams Christoforos Bisbikos 先生 (Watson Farley & Williams 合伙人) Panelists 小组成员: Mr. Philippos Philis, Founder & Managing Director - Lemissoler Navigation Co. Ltd. Philippos Phillis 先生(Lemissoler Navigation Co.首席执行官) Mr. Christopher Cheng, Managing Director – LD Bulk (Louis Dreyfus Armateurs) Christopher Cheng 先生(Louis Dreyfus Bulk 首席执行官) Mr. Eddie Valentis, CEO – Pyxis Tankers Eddie Valentis 先生(Pyxis Tankers 首席执行官) Mr. Stamatis Tsantanis, Chairman & CEO – Seanergy Maritime Holdings

4:35 PM – 5:15 PM

Stamatis Tsantanis 先生 (Seanergy 海事控股公司主席)

• **Mr. Bing Chen,** President & CEO – **Seaspan Ltd.** 陈兵 先生(Seaspan 主席和首席执行官)

Putting it All Together - The Chinese Shipowners' Perspective

纵观全局-中国船东的视角

 Leading Chinese Shipowners will discuss opportunities and challenges for the shipping industry across the board.

著名中国船东将全面讨论航运业 的机遇和调整

 Shipping markets outlook, energy and commodity flows, investment opportunities, access to capital, operational and regulatory challenges and more

该小组航运市场前景、能源和商 品流动,投资机遇,资金获取, 运营和监管调整等

The discussion will be in Chinese. 该讨论将使用中文。

Moderator 主持人:

Mr. Terence Zhao, President - **Singhai Marine Services** 赵玮先生 (森海海事服务公司董事总经理兼论坛联合 主席)

Panelists 小组成员:

 Mr. Xu Ting Hui, Deputy Director, The Shipping Business Management Planning Office - China Merchants Group

徐挺惠先生(招商局集团航筹办副主任)

Mr. Zheng Yanbing, Manager, Process
 Management Division information & Section COSCO Shipping Bulk Co., Ltd

郑演兵先生(中远海运散货运输有限公司收益管理部经理)

- **Mr. Li Duo Zhu,** Chairman **Dingheng Shipping** 李多珠先生(上海鼎衡船务集团董事长)
- Mr. Su Bin, CEO Shandong Marine Energy CO., Ltd 粟斌先生(山东海洋能源有限公司首席执行官)

CLOSING REMARKS

闭幕致辞

5:15 PM - 5:25 PM



Mr. Zhang Ye, President – Shanghai Shipping Exchange 张页先生(上海航运交易所总裁)

The presentation will be in Chinese. 该致辞将使用中文。

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2019 CAPITAL LINK CHINA SHIPPING LEADERSHIP AWARD

中国航运论坛杰出领袖奖颁奖礼

5:25 PM - 5:40 PM



Mr. Huang Youfang, D.E., President - Shanghai Maritime University; Dean - Institute of China (Shanghai) Free Trade Zone Supply Chain; President - China Institute of Navigation (CIN) 黄有方先生(上海海事大学校长; 中国(上海)自由贸易区供应链研究院院长; 中国航海学会理事长)

Cocktail Reception 鸡尾酒会

5:40 PM - 6:40 PM



Sponsored by Marshall Islands Registry

感谢马绍尔群岛共和国公司及海事注册处赞助

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China

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CAPITAL LINK SHIPPING AWARDS HONORING GLOBAL LEADERS IN THE SHIPPING SPACE

CAPITAL LINK SHIPPING LEADERSHIP AWARD – NEW YORK

2014: Dagfinn Lunde, Former CEO & Industry Head of Shipping & Offshore Division – DVB Bank; Former Managing Director – INTERTANKO

2015: Michael Parker, Global Head of Shipping – Citi

2016: Dr. Martin Stopford, Non-Executive President – Clarkson Research Services

2017: Richard T. du Moulin, President – Intrepid Shipping; Former Chairman – INTERTANKO

2018: Peter Evensen, Former President & CEO – Teekay Corporation

2019: Mr. C. Sean Day, Chairman Emeritus of Teekay Corporation, Chairman of Compass Diversified Holdings













CAPITAL LINK GREEK SHIPPING LEADERSHIP AWARD – ATHENS

2013: Captain Panagiotis N. Tsakos, Founder – Tsakos Shipping & Trading

2014: Perikles Panagopoulos, Founder – Attica Group

2015: Lambros Varnavidis, Global Head of Shipping – Royal Bank of Scotland; Vice Chairman – Baltic Exchange **2016:** Andreas, George & Nicolas Tsavliris – Tsavliris Salvage Group

2017: Professor Costas Th. Grammenos, Chairman – Costas Grammenos Centre for Shipping, Trade & Finance; Cass Business School

2018: Panos Laskaridis, President – European Community Shipowners Associations; CEO – Lavinia Corporation/Laskaridis Shipping Company Ltd. & Athanasios Laskaridis, Chairman & CEO – Lavinia Corporation, Lavinia Enterprises Limited and Laskaridis Shipping Company Ltd.

2019: Captain Paris Dragnis, Chairman & Founder - Goldenport Group















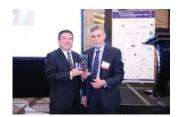
CAPITAL LINK SHIPPING AWARDS HONORING GLOBAL LEADERS IN THE SHIPPING SPACE

CAPITAL LINK CHINA SHIPPING LEADERSHIP AWARD – SHANGHAI

2016: Yang Xian Xiang, CEO – SITC International Holdings **2017:** Zhang Ye, President – Shanghai Shipping Exchange

2018: Captain Xie Chun Lin, Managing Director – China Merchants Energy Shipping Co., Ltd.







CAPITAL LINK MARITIME CSR LEADERSHIP AWARD – LONDON/ATHENS

2013: Clay Maitland, Chairman – NAMEPA & Partner – Marshall Islands Registry
 2014: Efthimios Mitropoulos, Chairman Emeritus – International Maritime
 2015: Nikolas Tsakos, Chairman - INTERTANKO

2016: Jeremy Penn, Chief Executive – The Baltic Exchange

2017: John Platsidakis, Chairman – Intercargo; Managing Director – Anangel Maritime Services, Inc. **2018:** Mr. Philippe Louis-Dreyfus, Chairman - Louis Dreyfus Armateurs S.A.S.; Former President – BIMCO













Capital Link Forums

2019 Calendar



Greek shipping remains important to the maritime economy, constituting approximately 20% of the world's shipping fleet. This event will not only cover the latest developments and trends in international trade, dry bulk commodities, and the energy markets – framed against the broader backdrop of the global economy – but also review various funding alternatives for raising capital among listed and private shipping companies.



3 rd Annual Capital Link Cyprus Shipping Forum Wednesday, February 27, 2019 Columbia Plaza - Limassol, Cyprus



This event provides investors with a comprehensive review of various shipping markets to investment communities in Cyprus.. It aims to provide investors with a comprehensive review and current outlook of the various shipping, marine services and offshore markets and in addition, cover topics of critical interest to shipping industry participants, financers and investors.





The thirteenth installment of the Invest in International Shipping Forums is investor-focused event allows a platform for high-level executives and shipping companies to share and examine the shipping markets in light of annual results. Institutional investors and analysts, financial advisors, bankers, financial media, and other qualified investors will be in attendance.





This event is organized in Partnership with Columbia Shipmanagement and Singhai Marine Services. It will discuss the regulatory, geopolitical and industry trends affecting shipping. It will provide a comprehensive review and current outlook of the shipping, financial and capital markets, as well as issues related to shipmanagement, the environment, innovation, and cybersecurity. The Forum will also highlight the role of Singapore and Asia for the global shipping industry.

4 th Annual Capital Link
International Shipping Forum
China



Friday, May 10, 2019 Grand Kempinski Hotel Shanghai, China This event, organized in Partnership with Columbia Shipmanagement and Singhai Marine Services provides investors with a comprehensive review of various shipping markets to investment communities in China and throughout Asia. It aims to provide investors with a comprehensive review and current outlook of the various shipping, marine services and offshore markets and in addition, cover topics of critical interest to shipping industry participants, financers and investors.



This event will be organized in Partnership with Columbia Shipmanagement. The seminar will provide an educational foundation into all major areas of shipping markets, maritime operations, regulatory, geopolitical and industry trends affecting shipping. Participants will gain a comprehensive review of the current outlook of the various shipping sectors, environmental regulations and compliance, the impact of technology, marine insurance, shipbuilding; ship management, financial and capital markets, and topics of critical interest to shipping industry participants, financiers and investors.



This annual event, playing host to 1,000 attendees every year, will not only address the benefits and challenges associated with using closed-end funds (CEFs) and ETFs, but will also present a financial advisors, financial planners, networking platform for institutional investors, fund and asset managers, analysts, other wealth management professionals, and major financial media.



Oth Annual Capital Link CSR Forum "INVESTING IN GROWTH -THE NEW FACE OF CSR" Tuesday, June 25, 2019 - Hilton Athens Hotel, Athens



Capital Link continues to support the sustainable development in Greece by promoting and presenting both initiatives from the business side, as well as the activities and needs of NGOs. The conference will present programs and initiatives that foster entrepreneurship and innovation. It aims to present entrepreneurs with a practical guide as to how they can get financing and other types of support for their business plans. It gives them access to initiatives, programs and contacts that can help them in this direction. The Forum combines two sides.



th Annual Capital Link Shipping & Marine Services Forum Tuesday, September 10, 2019

116 Pall Mall - London, UK



In cooperation with the LSE, this event provides investors with a comprehensive review of various shipping markets to investment communities in the UK and throughout Europe. Shipowners, shipping executives, institutional investors, research analysts, industry experts, commercial and investment bankers, risk advisors, private equity and venture capital firms, high-net worth investors, and financial media attend this London forum every year.





This is an international Forum on Cyprus aiming to raise awareness of Cyprus as a business and investment destination to a wider audience of US investors. The Forum will cover topics on banking, financial services, energy, shipping, transportation and logistics, tourism and information technology.



This Forum discussed Best Industry Practices across all areas of operations such as human resources, environment, fleet operations, technology and innovation, safety and security, corporate governance and more. The Forum explores how implementation of Best Practices translates into financial, operational and commercial competitive advantages.

11 th Annual Capital Link New York Maritime Forum



Tuesday, October 15, 2019 The Metropolitan Club

New York - The Capital for Shipping

The New York Maritime Forum (NYMF) is both an investment and an industry conference. The objective of the Forum is to enhance New York's profile as a place of business to the global maritime industry and especially to global shipping firms and industry participants who do not reside in New York.



U.S. and Greek businesses and investment communities will discuss the latest trends in the capital and stock markets while covering topics ranging from shipping, information technology, banking, and finance to telecommunications and real energy, This event receives annual support from the NYSE.

At Columbia Shipmanagement, we are committed to establishing long-term partnerships with our clients. We value the trust placed in us and aim to serve with transparency.

Columbia Shipmanagement Relationship Partnership Leadership



IN PARTNERSHIP WITH



Columbia Shipmanagement has established its leading position as a world-class international ship manager and maritime services provider based on its professionalism, commitment and tremendous added-value granted to its clients. With over 40 years of experience since its foundation by Mr Heinrich Schoeller in 1978 in Limassol (Cyprus), Columbia's leverages a global presence of more than 20 management and representative offices, crew agencies and training centers worldwide.

With over 15.000 professionals on land and sea, Columbia delivers the best customizable, flexible and modular solutions to the individual client's business scenario which translates into cost-efficient maritime solutions. Fully embracing a digital revolution, Columbia's proactive approach towards maximum efficiency and Optimisation provides an unique set-up and fully transparent control to their assets and the use of economies of scale to ensure optimized ship management services.



SINGHAI MARINE SERVICES (Singapore) Pte Ltd was incorporated on 6 August 2004. Following a successful start, SINGHAI MARINE SERVICES (Shanghai) Co Ltd was founded in Shanghai on 13 April 2005 and became its Headquarters.

We are accredited with the Governments' approvals of the MSA China and MPA Singapore and fully complied with the ILO's Maritime Labour Conventions (2006) on "Recruitment and Placement Service Provider" legislation.

We attained the DNV GL ISO 9001:2008 certifications for the Seafarers Manning Agency Services. Over 9 consecutive years, we are proud and honored to be voted in China's shipping online website as the "Top Ten Crewing Companies" in China.

SINGHAI MARINE SERVICES' core business is in providing full set manning and crew management services for all types of ships, supply of highly qualified Chinese and International deck officers, marine engineers and ratings. We provide head hunting services for key maritime management positions too.

We manage a large talent pool of professional seafarers and aspiring Chinese cadets who are determined to make seafaring their life- long careers.

Locally our seafarers recruitment networks extend from Dalian, Wuhan, Shenzhen and Rizhao and regionally, from Myanmar, Vietnam and Indonesia.

We collaborate with the Seaman Organization of Singapore and Nantong Shipping College and manage a premier and professional maritime training institute called the Singapore (Nantong) International Maritime Institute. Based in the Nantong Shipping College premises, our core of professional and talented Instructors conduct a wide range of professional maritime and simulator courses and some courses are endorsed by the MSA China and MPA Singapore.

Recently we have concluded a joint partnership with Columbia Ship Management (CSM), a world leading ship Management Company, to establish a company called the Columbia Ship Management (Shanghai) Co Ltd to provide premier professional ship and crew management services to both local and international ship owning companies.

SINGHAI MARINE SERVICES is proud to be your partner in marine services.



A PROFESSIONAL CREWING COMPANY ESTABLISHED TO MEET ALL YOUR CREWING NEEDS.

Service with our H.E.A.R.T.

Honesty

Enthusiasm

Accountability

Responsibility





ICBC Financial Leasing Co. Ltd., which was approved by the State Council as a pilot and approved by the China Banking Regulatory Commission, is among the first financial leasing companies affiliated with a bank in China. With 18 billion yuan of registered capital, the company is a wholly-owned subsidiary of Industrial and Commercial Bank of China.

The founding of ICBC Leasing on November 28, 2007 marked a new era in China's financial leasing industry. After more than ten years of rapid development, ICBC Leasing has become the financial leasing company with a big asset base and good capability for innovation and leadership in China. The total assets of ICBC Leasing has reached 300 billion yuan. ICBC Leasing currently owns and manages 670 aircraft; about 300 vessels and more than 40,000 items of equipment.

GLOBAL GOLD SPONSORS



Tsakos Energy Navigation TEN, founded in 1993 and celebrating this year 26 years as a public company, is one of the first and most established public shipping companies in the world. TEN's diversified energy fleet currently consists of 68 double-hull vessels, including two Aframax and two Suezmax tankers under construction, constituting a mix of crude tankers, product tankers and LNG carriers, totaling 7.5 million dwt. Of the proforma fleet today, 48 vessels trade in crude, 15 in products, three are shuttle tankers and two are LNG carriers.



DNV GL is a global quality assurance and risk management company.

Driven by our purpose of safeguarding life, property and the environment, we enable our customers to advance the safety and sustainability of their business.

We provide classification, technical assurance, software and independent expert advisory services to the maritime, oil & gas, power and renewables industries.

We also provide certification, supply chain and data management services to customers across a wide range of industries.

Combining technical, digital and operational expertise, risk methodology and in-depth industry knowledge, we

empower our customers' decisions and actions with trust and confidence.

We continuously invest in research and collaborative innovation to provide customers and society with operational and technological foresight.

With origins stretching back to 1864 and operations in more than 100 countries, our experts are dedicated to helping customers make the world safer, smarter and greener.

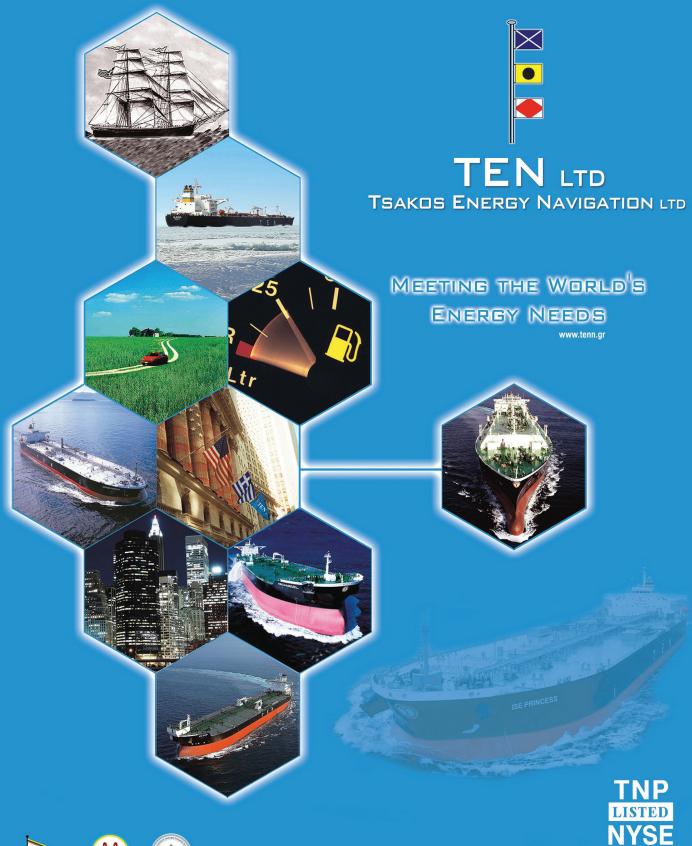


Tototheo Maritime specializes in innovative, efficient and functional solutions in the fields of digitalization, satellite and radio communication, automation and navigation systems.

Headquarters are located in Cyprus and we have our own office in Greece and partner offices in Dubai and Singapore. Our vast experience in the maritime sector provides us with the unique advantage of in depth understanding of our customers' needs combined with our dynamic approach towards innovative technologies, thus allowing our clients to generate more value out of their daily operations.

Tototheo Maritime operates in a connected dynamic and sustainable maritime sector, supported by reliable and efficient connectivity and innovative technologies – all underpinned by the Tototheo values. We conduct our business with honesty and transparency, offering equal terms of treatment without prejudice. Our team's foremost goal is to listen and confidently trek into the future while keeping a firm link to the present.

26 YEARS OF CONTINUOUS GROWTH













Bank of Communications Financial Leasing Co., Ltd. (BoComm Leasing) is a wholly owned subsidiary of Bank of Communications (BoComm), a world's top 20 bank, and was incorporated in December 2007 with a registered capital of 8.5 billion RMB. As BoComm's financial leasing arm, we have been benefiting from the bank's century-old expertise in financial services. Over the last decade, we have been constantly reinventing ourselves and embracing innovation to stay ahead of the competition. Innovative, specialized, credible and efficient solutions, together with a commitment to providing flexible and effective leasing packages, have allowed us to grow and expand. Today, exceeding 200 billion RMB in assets, we are a leading player in China's leasing industry, with good brand image and strong competitiveness in international shipping leasing and aviation business.

WEBSITE: www.bocommleasing.com/en/index.mvc



Financial Ingenuity & Responsible Finance

Citi works tirelessly to provide consumers, corporations, governments and institutions with a broad range of financial services and products. We strive to create the best outcomes for our clients and customers with financial ingenuity that leads to solutions that are simple, creative and responsible.





CMB Financial Leasing Co., Ltd. (abbreviated to the "CMBFL"), approved by the State Council, is one of the first batch of five financial leasing companies affiliated with banks in China. With the approval from China Banking Regulatory Commission, CMBFL was founded in March, 2008. CMBFL is a wholly-owned subsidiary of China Merchants Bank (abbreviated to the "CMB") with the registered capital of RMB 6 billion.

Since the establishment of CMBFL, it has been actively researching and developing all kinds of financial leasing products in accordance with the need of the physical economy. CMBFL launched financial solutions for clients from various fields of industry including energy, equipment manufacturing, aviation, shipping, energy saving and environmental protection, health industry, public utility and culture industry, financial leasing companies. The clients of CMBFL come from a variety of large, medium and small companies. In Nov. 2018, the balance of the leasing assets of CMBFL exceeded RMB170 billion.



The Astrup Fearnley Group & Fearnley Securities.

Astrup Fearnley:

The Astrup Fearnley Group dates back to 1869 when its founder, Mr. Thomas Fearnley, established a shipbroking business in Oslo, Norway. Today, almost 150 years later, the Group is a leading, independent and global provider of brokerage, research, financial and advisory services to investors and companies involved in maritime industries such as shipping and offshore.

Fearnley Securities:

Fearnley Securities was established in 1987. The firm remains close to the Group's heritage and core businesses, hence focusing exclusively on maritime industries such as shipping, offshore and energy. From our offices in Oslo and New York we provide a full range of brokerage and investment banking services for our domestic and global clients.

KEY SERVICES

Investment Banking

- · Capital market financing
- Equity and bond issues
- IPOs
- Private placements / secondaries / follow-ons
- M&A and divestments
- Reorganizations and demergers
- Capital structuring
- Valuations and fairness opinions

Sales & Trading

- Best execution on all trading venues / regulated markets / dark-pools
- Equity sales
- Credit / high yield sales
- Sales of large shareholdings / block trades
- Equity repurchases
- otc

Research

- Global coverage of more than 100 companies
- Equity research
- Credit / high yield research
- Shipping
- Offshore
- E&P / Energy
- Aquaculture



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Invest Hong Kong (InvestHK) is the Hong Kong Special Administrative Region (HKSAR) Government Department responsible for attracting Foreign Direct Investment and supporting overseas and Mainland businesses to set up or expand in Hong Kong.

InvestHK has specialists in a range of priority sectors and an overseas network of staff and representatives based in 31 key business cities worldwide.

InvestHK team partners with clients on a long-term basis and is available to help at any stage of their business development in Hong Kong. It provides free advice and customised services to help businesses succeed in Hong Kong's vibrant economy. www.investhk.gov.hk



With total assets of € 155 billion, NORD/LB Norddeutsche Landesbank is one of Germany's leading merchant banks. Its core business segments include structured finance in the energy and infrastructure sector, maritime industries and aircraft finance, corporate client business, commercial real estate finance, capital market business and private and commercial client business including private banking. The bank has headquarters in Hanover, Braunschweig and Magdeburg. NORD/LB also has branches in Bremen, Oldenburg, Hamburg, Schwerin, Düsseldorf, Munich and Stuttgart. Outside Germany, NORD/LB is active in Luxembourg with a covered bond bank (NORD/LB Covered Bond Bank) and also has offices in London, New York, Singapore and Shanghai.



Reed Smith is a global relationship law firm with more than 1,700 lawyers in 29 offices throughout the United States, Europe, Asia and the Middle East. Founded in 1877, the firm represents leading international businesses, from Fortune 100 corporations to mid-market and emerging enterprises. Reed Smith's Transportation Group consists of more than 120 lawyers in New York, Washington, D.C., Houston, London, Athens, Paris, Dubai/Abu Dhabi, Hong Kong and Singapore. The practice focuses on "Dry" work, "Wet" work, LNG, Offshore and all aspects of finance, restructuring and other non-contentious issues.

The combined experience of our specialist shipping lawyers with lawyers in our corporate, capital markets and private equity groups helps us stand apart in our ability to address the transactional needs of shipping clients on an integrated, global basis.



Watson Farley & Williams is a leading international law firm with offices in Athens, Bangkok, Dubai, Frankfurt, Hamburg, Hong Kong, London, Madrid, Milan, Munich, New York, Paris, Rome and Singapore.

Watson Farley & Williams provides services of the highest quality through a combination of technical excellence and industry knowledge in the sectors it knows best, principally, maritime, energy (conventional and renewable), natural resources, real estate and transport. The firm makes use of its specialist skills and experience to provide effective commercially focused advice across a broad range of corporate, finance, dispute resolution and tax matters, as well as employment and regulatory issues.

EVENT SPONSORS



Founded in 1917, the **American Club** is dedicated to identifying and empowering local talent in all the world's major shipping hubs. Awards like the Lloyd's List Next Generation Shipping Award, North American Maritime Services Award, and the Seatrade "Investment in People" Award recognize that. Homegrown capacity gives the Club regional maritime know-how - available 24 hours a day - able to communicate in no less than eleven languages. It offers full mutual cover for P&I, FD&D risks, fixed premium insurance for smaller tonnage through Eagle Ocean Marine, as well as Hull and Machinery cover through its subsidiary, American Hellenic Hull Insurance Company Ltd. The Club also boasts an unsurpassed safety and loss prevention program. Its rich reserves of expertise enable it to typically exceed the service expectations of shipowners and charterers both large and small. Local service providing global solutions steers the Club into its next century of service excellence.



EVENT SPONSORS



The Shipping Deputy Ministry was created on 1st March 2018 as an autonomous Deputy Ministry, dedicated entirely to the Cyprus Maritime Industry. It is responsible for the development of maritime activities, which include: Registration of ships, Administration & Continuous updating of the Merchant Shipping Legislation, Control of ships & Enforcement of International Conventions, Protection of the Marine Environment, Vessel Traffic Monitoring in the sea around Cyprus, Monitoring the conditions of living and working on board Cyprus Ships, Registration, Training & Certification of seafarers, Coordination of the EU Integrated Maritime Policy, Administration of the State Aid Scheme for Maritime Transport & the Tonnage Tax System, Promotion of Cyprus as an International Registry and a base for international maritime operations.

Cyprus ship Registry ranks among the top international fleets and has the third largest fleet within the European Union. Cyprus is firmly established as a world class international maritime centre, combining both a sovereign flag and a resident shipping industry, which is renowned for its high quality services and standards of safety.

MAYER BROWN

Mayer Brown is a global services provider comprising associated legal practices that are separate entities, including Mayer Brown LLP (Illinois, USA), Mayer Brown International LLP (England), Mayer Brown (a Hong Kong partnership) and Tauil & Chequer Advogados (a Brazilian law partnership) (collectively the "Mayer Brown Practices") and non-legal service providers, which provide consultancy services (the "Mayer Brown Consultancies"). The Mayer Brown Practices and Mayer Brown Consultancies are established in various jurisdictions and may be a legal person or a partnership. Details of the individual Mayer Brown Practices and Mayer Brown Consultancies can be found in the Legal Notices section of our website at www.mayerbrown.com.



With strong support from the major shareholder China Minsheng Bank, Minsheng Financial Leasing Co., Ltd, (hereinafter referred to as "the Company") with registered capital of 5.095 billion Yuan, established in April 2008, is one of the first five banking financial leasing companies upon the approval of China Banking Regulatory Commission.

At the end of 2018, the total assets of the Company reached over 180 billion Yuan. As one of the handful domestic finance leasing companies, the Company always ranks among the

best in the aspects of asset size and profitability in the industry, including nearly 300 aircraft and more than 250 ships, which is the largest corporate aircraft leasing company in Asia and the leading shipping leasing company in China. At present, the business of the Company covers corporate aircraft, commercial aircraft, shipping, vehicle and equipment, with constantly optimal asset structure and more effective risk control.

Smarine

Smarine Advisors is a boutique advisory firm specializing in leasing & financing arrangements, newbuilding broking services and sophisticated projects in shipping industry.

Smarine operates from offices in Shanghai and Athens with a team of 6 professionals, all have extensive experience in shipping finance and investment. Rooted in China, Smarine enjoys an excellent network with all main Chinese shipping finance institutions, shippards, shipping companies and other institutions.

STEPHENSON HARWOOD

Stephenson Harwood is a law firm with over 1000 people worldwide, including more than 170 partners. Our people are committed to achieving the goals of our clients - listed and private companies, institutions and individuals.

We are one of the world's leading law firms for shipping. The strength of our shipping finance capability is unparalleled amongst our competitors.

Our ship finance team is amongst the first to practice in Asia, as well as one of the first for financing and leasing practice in Asia. Our reputation is based on a strong track record of transactions for clients, who include nearly all the major international banks and leasing companies which are active in the shipping market. Our lawyers also have experience in acting for ship owners/operators – so they are familiar with issues on both sides of the table. The team also acts for lessors and arrangers, export credit agencies and lessees.



Total Lubmarine, a division of Total Lubrifiants S.A., provides the shipping industry with pioneering marine lubricants and greases. The company is dedicated to partnering with its customers to provide turnkey solutions to their lubricant needs. A genuinely local partner, with sales and technical support based in 100 countries, Total Lubmarine provides one of the world's largest delivery hub networks – supplying to over 1,000 ports worldwide. www.totallubmarine.com

Solutions for Shipping Finance

CMBFL has established a robust platform to provide shipping finance solutions, including finance lease, operating lease, structured products, financial consultancy, and shipping assets management. With a sound portfolio and a whole suite of shipping financial services where the international and domestic businesses interact nicely, CMBFL has successfully cultivated a large number of high-quality shipping finance clients.

SAILING FURTHER SOLUTIONS FINANCING THE FUTURE

Add: 21-23F, China Merchants Bank Building, No.1088, Lujiazui Ring Road, Shanghai, China **E-mail:** zyzlsceb@cmbchina.com **Fax:** (86)21-61059911 **Website:** www.cmb-leasing.com

VedderPrice

Vedder Price is an international law firm and a worldwide leader in maritime, offshore and intermodal finance and investment. Our New York, London and Singapore based maritime team provides full service to our international and domestic clients, advising on finance, corporate, capital markets, tax, regulatory, insolvency, disputes and related matters. Our highly regarded, knowledgeable and dedicated attorneys have extensive experience in all types of finance and investment involving maritime, offshore and intermodal assets, including vessels engaged in the international transportation of cargo and passengers, vessels employed in offshore oil exploration and production, port and terminal infrastructure, intermodal containers and chassis. We represent leading banks, investment funds, shipbuilders, terminal operators, shipowners, charterers and other parties in structuring, negotiating and documenting maritime, offshore and intermodal transactions of every size, type and

complexity, including syndicated loans, export-credit facilities, joint ventures, loan portfolio acquisitions, capital markets transactions, sale-leaseback transactions, bareboat charters and other types of charters.



VesselsValue Ltd (VV) are a leading online valuation and market intelligence provider for the service for the Offshore, Shipping and Superyacht industries. They have over 2,000 users worldwide, including leading banks, funds, shipowners and more. VV currently employs over 160 people across their 8 offices in London, Singapore, Korea, China, The Philippines, Aberdeen, Isle of Wight and Stoke and are rapidly expanding.

Services are fully integrated into one online platform, whether you need confidential daily values, a comprehensive database, or vessel tracking, position list and trade information, VV is the partner you can count on.

SUPPORTING SPONSORS



CTRANSPORT MARITIME S.A.M. (CTM) is a highly qualified and experienced vessel management company active in the dry cargo ocean transport industry and more recently in the crude tanker market. Established in Monaco in 2004, the company currently manages a fleet of around 180 dry cargo vessels in the Supramax, Panamax and Capesize segments. All operations are centralised in the Monaco office where all 85 staff are employed to optimise communication between departments and ensure a top quality service to our clients. The company's foundations are based on the expertise and the professionalism of its managers and employees all of whom have years of experience in the commercial, operational and technical management of dry cargo vessels and good seamanship.



DryShips Inc. (the "Company") was founded in 2004 by its current Chief Executive Officer, Mr. George Economou, and was the first dry bulk company to go public in the United States. The Company completed its initial public offering on the Nasdag Stock Market in January 2005.

During the shipping super cycle, which lasted from approximately 2005 to 2008, the Company's fleet experienced tremendous growth, expanding to 38 vessels and entering

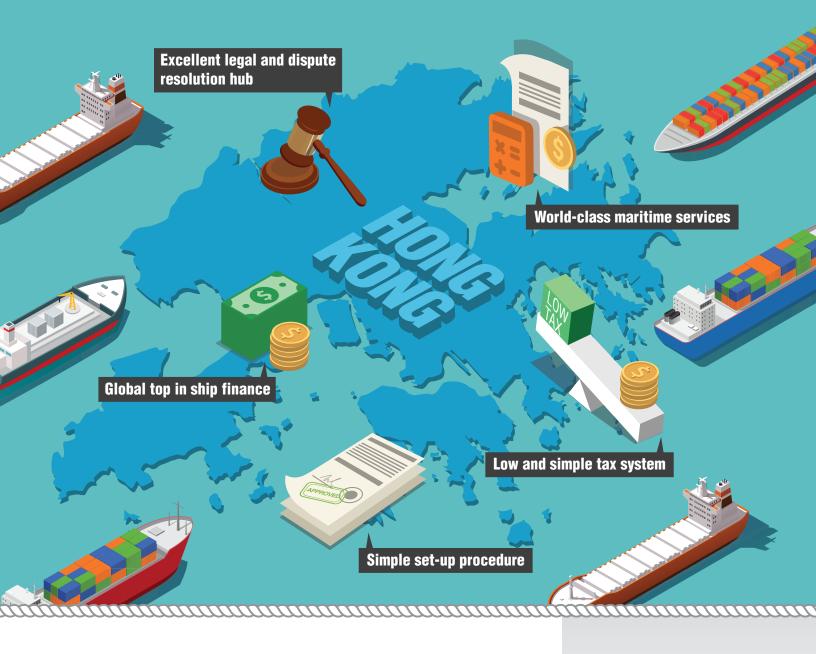
the Ultra-Deep Water drilling segment with the acquisition of Ocean Rig ASA. Ocean Rig ASA was later acquired by Ocean Rig UDW Inc. ("Ocean Rig") which has been a publicly listed company since October of 2011.

Following the financial crisis, in the period from 2009 to 2014, the Company slowed the rapid growth of its shipping fleet and focused on the growth of Ocean Rig, which expanded from two drilling units to nine drilling units during the period, becoming one of the largest ultra-deepwater drilling contractors worldwide. In addition, the Company diversified its shipping assets by entering the tanker sector and at its peak the Company's shipping fleet was comprised of 56 vessels. In 2014, the Company raised \$350 million in an oversubscribed equity offering of its common shares in which Mr. Economou participated with an investment in the amount of \$80 million.

From 2015 to 2016, a period marked by a severe downturn in the drybulk and offshore markets, the Company was supported by Mr. Economou, who through affiliated entities purchased over 30 vessels from the Company, helping it to raise capital and reduce debt. In the fall of 2016, entities affiliated with Mr. Economou bought out the remaining Company's lenders and extended a new loan to the Company. Over the past two years, Mr. Economou has further assisted the Company through the difficult market conditions by:

- purchasing 10 tankers from the Company at an aggregate purchase price of \$536 million, effectively reducing the associated loans outstanding by \$260.5 million;
- purchasing 20 drybulk carriers for a total consideration of \$335 million, effectively reducing the associated loans

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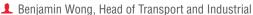
InvestHK has the expertise to help you from planning, set up, launch and expansion in our city. Our services are free, confidential and tailored to your needs.

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Hong Kong Maritime Week 2018 has been successfully concluded.

Check out the highlights at hkmw.hk and stay tuned of the upcoming Maritime Week.





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SUPPORTING SPONSORS

outstanding by \$304.3 million; and

• purchasing the Company's remaining bank debt (approximately \$160 million), thereby reducing or eliminating the Company's obligations under various loan covenants.

At the end of 2016, the Company's fleet was comprised of 13 bulk carriers with an average age of 13.4 years and six offshore support vessels.



Epic Gas Ltd., owns and operates a fleet of 39 modern and high quality fully pressurised gas carriers providing seaborne services for the transportation of liquefied petroleum gas (LPG) and petrochemicals.

Our vessels serve as a crucial link in the international gas supply chains of leading oil majors and commodity trading houses throughout Southeast Asia, Europe, West Africa and the Americas.

We are headquartered in Singapore with additional offices in London, Manila, Tokyo and Hamburg.

Epic Gas has the scale, fleet and operational resources to serve our customers on a truly global basis. We will continue to leverage our in-house commercial and technical expertise to provide the safest, most dependable solutions for our customers.



Headquartered in Limassol, Cyprus, and supported by a global network of offices, at **Lemissoler** we are dedicated to providing our clients with first-rate service, supported by a wealth of knowledge and experience. Without sacrificing professionalism, Lemissoler creates value by offering tailor made and cost-effective solutions to meet the client needs. Over the last decades, as owners and managers we have successfully managed and commercially operated a wide range of vessels including bulk carriers, container vessels, general cargo carriers and chemical tankers, ranging from 2,000 to 180,000 DWT.

At Lemissoler we respect the world in which we operate. We challenge our decisions on a daily basis in order to meet the growing global demand in all respects of the maritime industry. Our mission to Sail Safe, Sail Green and Sail Efficient, expresses our shared understanding of what we believe, how we aim to behave, and what we aspire to be as an organization.



Pyxis Tankers Inc. - We own a modern fleet of six tankers engaged in seaborne transportation of refined petroleum products and other bulk liquids. We are focused on growing our fleet of medium range product tankers, which provide operational flexibility and enhanced earnings potential due to their "eco" features and modifications. Pyxis Tankers is positioned to opportunistically expand and maximize the value of its fleet due to competitive cost structure, strong customer relationships and an experienced management team, whose interests are aligned with those of its shareholders. For more information, visit: http://www.pyxistankers.com. The information discussed contained in, or that can be accessed through, Pyxis Tankers Inc.'s website, is not incorporated into, and does not constitute part of this report.



Seanergy Maritime Holdings Corp. is the only pure-play Capesize shipping company listed in the US capital markets. Seanergy provides marine dry bulk transportation services through a modern fleet of 10 Capesize vessels, with a cargocarrying capacity of approximately 1,748,581 dwt and an average fleet age of about 9.8 years.

The Company is incorporated in the Marshall Islands with executive offices in Athens, Greece and an office in Hong Kong. The Company's common shares trade on the Nasdaq Capital Market under the symbol "SHIP" and class A warrants under "SHIPW".



TMS activities range from ship owning, ship management and trading in almost all shipping and offshore segments ranging from drybulk carriers, oil and chemical tankers, container ships, LNG carriers, LPG carriers, PSV's, OSRV's and deep-water drilling rigs.

The ship management activities provide employment for more than 600 people onshore and more than 6,500 people at sea.

We take great pride in the expertise we have developed over the years applying the highest technical and maintenance standards applicable.





We finance Maritime Industries.

NORD/LB has actively structured individual and tailored solutions for maritime industries throughout the world for over 45 years. We pass our excellent know-how on to our customers by professionally and flexibly preparing finance concepts and developing innovative solutions to meet individual needs. Together with our customers we pursue the goal of a long-term partnership geared towards securing success.



SPEAKERS DINNER SPONSOR



RMS Marine Service Company Ltd. specializes in providing Reliable and Responsive one-stop marine service globally since 1993. Headquartered in Shanghai, RMS has laid a solid foundation of 14 offices, 600 professionals, 32,000 m² warehouses and 9 workshops across Asia and Europe.

Benefiting from scale of procurement, global resources allocation, advanced management and IT systems as well as constant innovation, RMS has provided numerous tailor-made and cost-effective solutions for international shipping companies to meet their demands varying from ordinary merchant ships up to premium standard cruise ships and LNG ships.

RMS one-stop marine service includes:

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- Provisions Supply
- Spare Parts & Equipment Supply
- Safety Service
- Engineering Service
- Initial Supply & Export
- Supply and Service for Cruise and Offshore Ships
- General Shipping Agency
- Logistics service from Door to Deck

With hands-on experience and strong problem solving teams, RMS is 24/7 ready to serve you, making your voyage simple and safe.

COCKTAIL SPONSOR



International Registries, Inc. / The Marshall Islands Registry - International Registries, Inc. and its affiliates (IRI) provide administrative and technical support to the Republic of the Marshall Islands (RMI) Maritime and Corporate Registries. The RMI Registry is one of the leading registries in the world surpassing 165 million gross tons with 4,530 vessels at the end of March 2019. IRI has a network of 28 worldwide offices located in major shipping and financial

centers throughout the world that have the ability to register a vessel or yacht, including those under construction, record a mortgage or financing charter, incorporate a company, issue seafarer documentation and service clientele.

The most important asset to the RMI Registry is its customers, and IRI strives to provide them with full service from any office, 24 hours a day.

LANYARDS SPONSOR



The Liberian Registry - the second largest in the world - has been proudly serving the shipping industry for over 70 years.

Liberia is the fastest growing major open registry, with a fleet of more than 4,330 vessels, aggregating 160+ million gross tons. Given the size of its fleet and continued growth, the Registry has built an extensive global infrastructure of support made up of 29 regional offices and over 450 inspectors and auditors providing 24-hour service anytime and anywhere in the world.

As an industry leader in technological innovation, Liberia has launched numerous programs in recent years embracing digitalization and interactive platforms. These programs further streamline the entire registration process, making life easier for owners and proving that all flags are not alike. China Office

Rm 3405-06 Summit Center, No. 1088 Yan'an West Rd, Changning District, Shanghai

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2019 marks a special year in Astrup Fearnley's history as it represents the 150th anniversary since Mr. Thomas Fearnley established his shipbroking and agency business in Oslo, Norway, thereby planting the flag for what Astrup Fearnley is today.

Fearnleys traces its history back to 1869 when its founder, Thomas Fearnley, established a shipbroking and agency business in Christiania, as the city of Oslo was known in those days. The little company soon prospered and engaged in, among others, the trade in lumber, wine, pitch and ice. By 1881 the partnership of Fearnley & Eger established the Christiania Steamship Company which contracted two newbuildings at the the Kockums Shipyard in Malmø, ushering in the ship owning phase of the company history.

Fast forward till today, the Astrup Fearnley Group operates globally as a leading provider of advisory, brokerage, and financial services to the shipping, offshore and energy industries.

Astrup Fearnley's maritime brokerage and research capabilities give us a deep understanding of our clients' businesses and the industry dynamics in which they operate. This expertise allows us to provide advisory, brokerage, and financial services which enable our clients to execute on their corporate and investment strategies, as well as to capitalize on market opportunities.

Astrup Fearnley Group Companies are proud partners of the Capital Link Forums.









Fearnley Securities

A Leading Investment Bank in the Maritime Sectors

Capital raised last 3 years USD ~8 billion

Equity Capital Market

IPO

Private Placements

Debt Capital Market

High Yield Bonds

Convertible Bonds

Asset Backed Financing

Lease Financing

Bilateral Lending

Advisory

M&A

Restructuring

. . .



USD 100m

Unsecured Bond

OFF. ACCOMODATION



USD 475m

Secured Bond

DRY BULK

RIG



USD 250m + 250m

Private Placement

CRUDE



USD 100m + 30m

Private Placement

FERRY

Havilafjord AS

NOK 750m + 250m

Secured Bond

LNG



USD 300m+100m+125m

Private Placement

Research

Equity Coverage Credit Coverage

Sales

Equity

Fixed Income

GAS CARRIERS



NOK 600m

Secured Bond

RIG



USD 65m + 20m

Private Placement

SEISMIC



NOK 120m + 250m

Private Placement



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Driving progress through partnership



HONOREE
Huang Youfang, D.E.
Professor, President - Shanghai Maritime
University
Dean - Institute of China (Shanghai) Free

Dean - Institute of China (Shanghai) Free Trade Zone Supply Chain

Huang Youfang, D.E., Professor, is now the President of Shanghai Maritime University and Dean of Institute of China (Shanghai) Free Trade Zone Supply Chain. He serves concurrently as President of China Institute of Navigation (CIN), Director of the Guidance Committee for Logistics Education of the Ministry of Education, Deputy Director of the Expert Committee of Shanghai International Shipping Center, Vice Chairman of China Federation of Logistics & Purchasing, Vice President of China Society of Logistics, Senior Vice President of the International Association of Institutes of Navigation (IAIN) etc.

He was conferred with the first prize for Shanghai Municipal Science & Technology Progress, the first prize for National Workers' Technological Innovation Achievement and the second prize for National Science & Technology Progress. He was also entitled as Prominent Contributor of China's Logistics Industry (1978-2008), Annual Important Person in Logistics in 2009, one of the Top 10 Most Influential Chinese People in Shipping in 2013 and listed into the Top 100 Most Influential Chinese People in Shipping in 2016 & 2017.

He has published papers and books in domestic and international journals and academic conferences, totally over 200 along with various types of patents issued. He has been invited to make more than 150 reports at conferences at home and abroad. He is also responsible for or the main person to complete over 100 scientific research projects commissioned by national government, provincial government or enterprises.



Per Askeland Regional Manager, Finance DNV GL

Mr Askeland took up the position as Regional Manager, Finance for North Asia in October 2016 with location in Shanghai. Before relocating

to China, he was DNVGL's Group Unit Controller. Mr Askeland has extensive experience with DNVGL with various international postings within the financial area and extensive involvement with all the companies Business streams. He has also a background within the company's extensive research activities, where the Maritime challenges have been one of the main focus areas.



Su Bin CEO Shandong Marine Energy Co., Ltd

Male, born in 1972. He graduated from Shanghai Maritime University, major as Shipping and obtained Doctor Degree of Management from

Fudan University. He had served in Senior Management team of Shanghai Airport Authority, Shandong Shipping Corporation and several national shipping enterprises. With professional shipping background and almost ten-year's experience in Logistic industry, he has a wealth of experience in trading, chartering and ship building projects, and has accurate judgment and orientations on global shipping market.



Christoforos Bisbikos Partner Watson Farley & Williams

Christoforos is a Partner at Watson Farley & Williams London working out of the firm's Hong Kong office (registered as a Foreign Legal

Consultant (England & Wales) with the HK law society). His practice focuses on all types of cross-border asset financings (including ECA financings), project financings, loan restructurings, work-outs and enforcement. Christoforos has been acting for most leading banks in the shipping sector as well as for a number of shipping companies. He has also been engaged in various shipping projects such as acquisition of vessel fleets, including by way of acquisition of a business as a going concern, and lease/trust arrangements for tankers being transferred to Mexican flag.



Nicolas Bornozis President and CEO Capital Link, Inc.

Since 1996 Mr. Nicolas Bornozis is the founder, President and CEO of Capital Link, Inc., an international investor relations and financial

advisory group. It assists listed companies and capital markets related organizations to develop and maintain access to European and North American investors. Capital Link has offices in New York, London and Athens and is a leader in investor relations for listed shipping companies, U.S. Closed-End Funds and ETFs and international companies accessing the U.S. and European markets.

He also established and managed, Alexander Capital, L.P., a US broker-dealer firm, which developed brokerage and investment banking business in North America with the Greek, Egyptian and Russian markets. Sold the company at the end of 2003 to a group of US investors representing Russian interests. Between 1998 and 2002, he also established and managed Alexander Asset Management, Inc. which handled portfolios invested in the Greek and European equity markets.

Prior to Capital Link (1988-1995), he served as President and CEO of CCF International Finance Corp. (CCF IFC), the US broker/dealer subsidiary of Credit Commercial de France, now part of HSBC, and worked at the International Department of Bankers Trust Company in New York (1982-1984) and then at the Commercial Banking operation of CCF in New York (1985-1987) focusing on the financing of Wall Street firms and shipping.

He holds an MBA from Harvard Business School (1982) and a Law Degree from the University of Athens (1979), in Greece with specialization in commercial and corporate law and is a graduate of Athens College in Greece.

For a period of twelve years he was a Visiting Lecturer on International Banking and Finance at the City University Business School (Department for Shipping Trade and Finance) in London, United Kingdom. Also, he served as Chairman of the Investment Management Committee of the Harvard Business School Club in New York.

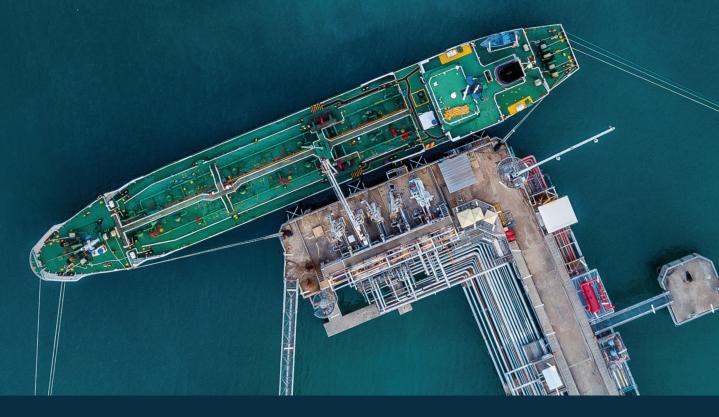
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Bing ChenPresident & Chief Executive Officer
Seaspan Ltd

Bing Chen was appointed as a director and our president and chief executive officer in January 2018. Over his twenty-five-year career, Mr. Chen

has held executive positions in China, Europe and the United States. Most recently, he served as chief executive officer of BNP Paribas (China) Ltd. leading the bank's growth strategy in China. From 2011 to 2014, Mr. Chen was the general manager for Trafigura's Chinese business operations, where he maintained full P&L responsibility for domestic and international commodities trading in the country.

Between 2009 and 2011, he was responsible for building the greater China investment banking practice of Houlihan Lokey, Inc. as the managing director and head of Asia financial advisory. Between 2001 and 2009, Mr. Chen held various leadership roles in Europe, including as chief executive officer, chief financial officer, and managing director of leasing and aircraft chartering businesses. Between 1999 and 2001, he worked as a director, business strategy at Deutsche Bank in New York. Mr. Chen is a certified public accountant (inactive), and received a B.S., Accountancy (Magna Cum Laude) (Honours) from Bernard Baruch College, and an MBA (Honours) from Columbia Business School.



Christopher Cheng Managing Director LD Bulk (Louis Dreyfus Armateurs)

Mr. Christopher Cheng joined LD Bulk in 2017 and is Managing Director overseeing the Drybulk Handysize to Panamax activities. LD Bulk is

actively involved in Shipowning and Chartering as well as Pool Management and is the Dry Bulk Transportation division of the Louis Dreyfus Armateurs (LDA) Group, a French family-owned diversified shipowner with a history of over 160 years.

Previously Christopher was with the Clipper Group for 11 years in various roles in the US and Singapore with his last held position as MD/Head of Singapore responsible for the Pacific region.

He holds a Bachelor of Science in Engineering from Columbia University in the City of New York and was a founding member of Young Shipping Professionals (YSP) New York.



Logan Chong
Managing Director of Transportation
Sector
Investment Banking Asia Pacific
BNP Paribas

Logan joined BNP Paribas in July 2007, in charge of China shipping market. He was the Head of Shipping Finance, Asia Pacific and Maritime Sector Head, Asia in Societe Generale, directly reporting to the CEO of Asia Pacific, before he joined BNP Paribas. Logan has been in Societe Generale for 12 years, and has over 25 years banking experience in structured finance, including 5 years in aircraft financing (US double-dip tax leasing), over 20 year experience in shipping finance and shipping client relationship coverage in the region. Logan is a frequent veteran speaker in various shipping conferences and seminars, including the recent one held at the end

of Oct by China EXIM Bank at Diaoyutai State Guesthouse in Beijing.

He is the pioneer in structured finance in Asia. Logan successfully closed the first UK tax lease in Asia for COSCO in 1998, and brought in the first French tax lease to China market in 2006. He structured the first off-balance sheet financing for Chinese client in 2001, which was later on widely used by other international banks.

Logan graduated from the Industrial Engineering Faculty of the University of Hong Kong in 1984 and received his MBA from the Chinese University of Hong Kong in 1988. He is the full member of Hong Kong Securities Institute since 1998 and obtained a Postgraduate Diploma in Laws from the Manchester Metropolitan University (UK) and passed the Common Professional Examination (Laws) in UK in 1999. Currently, Logan also maintains HKMA Type1 licence and SFC Type 6 licence for HK IPO sponsorship, and Grade II Captain Licence for pleasure vessel upto 15 meters in HK as well.



Andreas Chrysostomou Chief Strategy Officer Tototheo Maritime Ltd

Mr. Chrysostomou is a seasoned professional in the shipping industry. He holds an MBA (Masters in business administration) and he graduated from

the University of Newcastle upon Tyne, UK, with a Bachelor of Engineering in naval architecture and shipbuilding.

Mr. Chrysostomou, in his long standing career, before joining Tototheo Maritime as CSO, was the Director of the Department of Merchant Shipping, (the Maritime Authority of Cyprus), CEO of Transmed shipping Co. Ltd. And Act. Secretary General of CLIA Europe.

He also held senior management roles in fields such as safety and security, protection of the marine environment and administration. He also served as the elected Chairman of the Design and Equipment Subcommittee of the IMO and of the Marine Environment Protection Committee (MEPC), one of the main Committees at IMO. He was twice elected and re-elected Chairman of the International Mobile Satellite Organization (a UN agency) and served as member of the Board of Governors of the World Maritime University (WMU). He also served as President of the Institute of Marine Engineering, Science & Technology (IMAREST).



Han Deng Senior Associate Reed Smith

Han Deng is a senior associate in the firm's Transportation Group. Han specializes in crossborder and domestic shipping finance. Han has

experience representing major financial institutions, owners, lessors and operators in connection with debt finance transactions, including syndicated and bi-lateral secured loan facilities, ECA backed loan facilities, leasing, work-outs, debt restructurings and related collateral exercises.

Han also has experience representing equity investors and other parties in cross-border and domestic corporate and commercial transactions involving shipping, including joint ventures, vessel sale and purchase, vessel construction programs, and other similar transactions, often involving New York, Delaware, Liberian and









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Marshall Islands legal advice.

Education:

- Tulane University, Doctor of Juridical Science
- Tulane University, Master of Laws
- Dalian Maritime University, Bachelor of Laws Han is fluent in English and Mandarin Chinese.



Nicolas Duran
Partner & Director – Investment Banking
Division
Fearnley Securities

Nicolas has been with Fearnley Securities since 2015 and is head of the Investment Banking Division's

Asset Backed Finance products. He attended the TOOL program at the University of Oslo and has 12 years of industry experience from the maritime sector, where he has held various commercial roles within the Astrup Fearnley Group and at Stena Bulk.

Prior to joining Fearnley Securities, Nicolas was GM and head of Stena Bulk in Singapore where he was in charge of business development and oversaw the company's crude tanker and LNG activities in the region. He was recruited to Stena from Fearnleys where he worked primarily with S&P transactions and projects, first in Oslo and later as head of department at Fearnleys Asia (Singapore). Nicolas has concluded a wide range of strategic asset and finance transactions for a global portfolio of clients as well as working regularly on advisory engagements.



Bill Guo Executive Director ICBC Leasing

Mr. Bill Guo joined in ICBC Leasing in 2013. He is now Executive Director of Shipping Business Unit, mainly responsible for the leasing business of

the container shipping related field and Dry Bulk business. Before working for ICBCL, he had been working for Maersk Group for over 10 years as the management positions in different countries, with the solid knowledge in container shipping business and financial knowledge.



Andreas Hadjipetrou Managing Director Columbia Shipmanagement Ltd

Andreas Hadjipetrou is the Managing Director of Columbia Shipmanagement Ltd, with 20 years of experience within the organisation. He has held

various positions within the Cyprus office, as well as spending 7 years in Columbia's Hamburg office as Finance Director.

Mr. Hadjipetrou has recently been appointed the Group Director of Commercial and Business Development as a member of Columbia's Management Board. He also sits on the Board of Directors of:

- Tsakos Columbia Shipmanagement (TCM), Athens;
- Cyprus Shipping Chamber (CSC);
- Cyprus Marine Environment Protection Association (CYMEPA);
- · Asia Marine Philippines.

Mr. Hadjipetrou holds a BSc in Economics from the University

College London and a Master of Business Administration in Total Quality Management from the University of Leicester.



Christopher L. Hall Managing Director SCB Hong Kong The American P&I Club

Chris Hall is a New York-licensed Lawyer, with over 23 years of shipping and marine insurance experience. He worked for five years in New York

City, and has lived and worked in Asia for 18 years.

Chris is a graduate of the University of Michigan, where he double-majored in Asian Studies and Political Science. He also holds a Juris Doctor (JD) degree from Tulane University Law School in New Orleans.

Chris worked for several years in New York City as a maritime lawyer before moving to Hong Kong to work as a lawyer for another International Group P&I Club. With that club, he moved from claims to underwriting and business development, and was head of their Singapore office for several years.

Chris moved back to the United States in 2011 to join the head office of the American Club in New York City, where he held the position of Underwriter, focusing his efforts on the Club's business in South Asia and Southeast Asia.

In August 2013, Chris and his family returned to Asia, where he is Managing Director of the American P&I Club Hong Kong office, from which he travels widely. He speaks Bahasa Indonesia and Portuguese (both rather poorly, unfortunately).



Vikram Hiranandani ("Vik") Director of Corporate Finance Scorpio Bulkers & Scorpio Tankers

Vikram Hiranandani ("Vik") serves as Director of Corporate Finance since August 2014 for Scorpio Bulkers and Scorpio Tankers, where he

is responsible for their debt financing needs and developing/ maintaining its banking, ECA and leasing relationships. Prior to joining Scorpio, Vik was working at BNP Paribas in New York for 6 years (of which he spent 2 years with their Merchant Banking team as Vice President and 4 years with their Shipping Finance team as Associate followed by Vice President). Prior to joining BNP Paribas, Vik spent 15 months in an Associate rotational program with Fortis Bank, where he gained valuable experience in Corporate Finance, Loan Syndications, Fixed Income, Merchant Banking and Credit Risk Management. Prior to his banking days, Vik worked for 3 years at American Commercial Lines, Inc., a marine transportation and shipbuilding company in Indiana, where his role evolved from a Treasury Analyst to a Senior Financial Analyst. Vik graduated from Indiana University with a BS degree (Distinction Honors) in Finance, Accounting and International Business; and a dual minor in Economics and Mathematics.





Charlie Hockless Head of Singapore VesselsValue

In 2018, Charlie was promoted to Head of Singapore, and has since relocated to the VV Asia HQ in Singapore. In his new role, Charlie oversees

commercial and new business strategy for the S.E.A. region for all VV services. He will also serve as a brand ambassador for VV. Charlie has spoken at industry events around the world, including Marine Money Shanghai and Marine Money Singapore.

Charlie joined VV in 2015 to lead the Offshore project from inception. He worked closely with Analyst, Research and Development teams to launch market and discounted cash flow valuations for all major Offshore vessel types. Charlie also assisted in commercial direction and product strategy for VV Offshore, which resulted in the service becoming the fastest growing VV offering and one of the primary global sources for impartial Offshore valuations and data.

Charlie graduated from the University of Nottingham with a Jt Honours degree in French & Russian and began his shipping career at Paris based Offshore shipbroker Socomet Sales.

Li Jiatu Marketing Director CSIC Leasing Co., Ltd



George KaklamanosSale & Purchase Managing Director
TMS Group of companies

George A. Kaklamanos is the Sale & Purchase Managing Director of the TMS Group and involved

in the commercial shipping activities of the Group.

He has over 30 years of experience in all commercial shipping fields such as: S&P, NewBuildings, Chartering projects and is familiar with the Operation and Management of vessels.

He holds a BSc in International Business Studies and an MSc in Management from Florida State University, USA.

Gautam Khurana CFO Precious Shipping

Gautam is Chief Financial Officer of Precious Shipping Public Company Ltd. Prior to joining

Precious, he was Director at Drewry Maritime Financial Research, Senior Vice President at DVB Bank, Senior Consultant at the Galway Group and Commercial Manager

at Pacific Shipping. At Drewry, he headed a global team of research analysts as well as the firms' shipping and port financial advisory business. At DVB Bank, he held roles in the banks' structured asset finance, M&A and leasing teams. He managed part of a team portfolio with US\$2.4 Billion of maritime finance exposure. At the Galway Group, he advised several floating regasification LNG terminal sponsors on finance and operational aspects of their project execution. At Pacific Shipping, he managed a division

involved in the personnel management of Offshore vessels, Bulk Carriers, Crude and Product Tankers for various large ship-owners. Gautam holds a degree in Economics from the University of Rochester, an MBA from INSEAD and is a CFA Charterholder.



Ji Woon Kim Shareholder Vedder Price

Ji Woon Kim is a Shareholder in the Singapore office of Vedder Price and member of the firm's Global Transportation Finance team, which is

a dedicated team of corporate, tax, securities and bankruptcy attorneys in Chicago, New York, Washington, DC, Los Angeles, San Francisco, London and Singapore.

He represents and advises international and domestic lenders, finance companies, export-credit agencies, borrowers, lessors, lessees, operators, charterers, trustees and others in a variety of equipment finance matters in the transportation industry involving commercial aircraft, business aircraft, helicopters, rolling stock and vessels, and other maritime assets.

Mr. Kim's maritime experience includes representation of commercial banks and other lenders, trustees and others in a variety of maritime finance matters, including transactions structured as, or utilizing, cross-border leveraged leases, mortgage financings, warehouses, revolving credit facilities, export credit agency-supported financings, bareboat charter financings, sale and leasebacks, and capital market financings.

In 2013, Mr. Kim was recognized as a Rising Star by Airfinance Journal, and, in 2014, he was listed as a Rising Star by New York Super Lawyers in the practice of aviation and aerospace. In addition, in 2017 and 2019 Who's Who Legal Transport recognized Mr. Kim in the category of Aviation Finance.



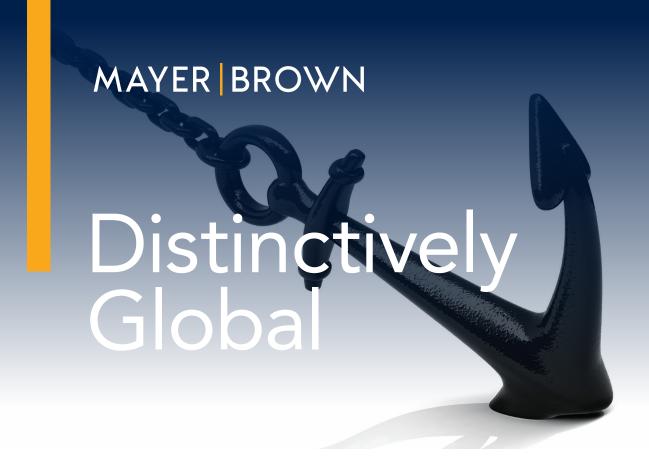
Andrew Knox
Managing Director - TOTAL Lubricants
Hong Kong Limited
Asia Pacific General Manager - Marine
Lubricants

Andrew Knox is TOTAL's Asia Pacific General Manager for Marine Lubricants. He has overall responsibly for Total's marine lubricants business in the Asia Pacific area. He has been based in based in Hong Kong for the past 3 years where he also hold the position of Managing Director of Total Lubricant Hong Kong.

Before taking up this post he was responsible for TOTAL's marine lubricants business in Southern Europe, Africa, Middle East and USA. He has also previously held the position of worldwide marine lubricants Marketing Director as well as working as a business developer in Total Marine Fuels business.

He has worked for the TOTAL group for over 27 years entering the group as the UK lubricants Marketing Manager. He has over 30 years experience in the downstream oil industry working initially in R&D, production management, marketing and sales.

He holds an honours degree in Chemical Physics from Manchester University and a MBA from Strathclyde University.



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Bill Amos | Partner | +852 2843 2282 | bill.amos@mayerbrown.com
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Prior to joining the oil industry he worked as a geophysics research scientist for British Antarctic Survey and later a research associate in Edinburgh University Mechanical Engineering Department looking at generating electricity from ocean waves."

He is married with 3 grown up children. He lives near Hong Kong but maintains close ties with his home country in Scotland where he has a holiday home. He enjoys a wide range of sporting activities including golf, sailing skiing and mountaineering. Born in Edinburgh, Scotland. Age 60, married with 3 children.

Harrys Kosmatos Head of Strategy & Business Development Tsakos Energy Navigation, Ltd. (TEN)

Harrys begun his career in 1994 with Elka Shipping (London) Ltd., a large dry bulk and tanker operator

and in 1995 joined the Shipping Banking Group of the Commercial Bank of Greece as a credit analyst in the bank's London office. In May of 1997 he moved to New York to join AMA Capital Partners (formerly American Marine Advisors, Inc.) a maritime investment bank, where he specialized in corporate workouts, project structuring, capital raisings and other merger & acquisitions advisory assignments. In the summer of 2004, he moved back to Greece after 22 years of leaving abroad, and joined Tsakos Energy Navigation, Ltd. (TEN), a New York Stock Exchange listed tanker company to develop the company's corporate finance activity and liaise with the company's investor base particularly in the US and Europe.

Harrys holds a BA (Hons) in Classical Studies & Politics from the University of London (Queen Mary) and an MSc in Shipping, Trade & Finance from London's City University (Cass Business School). In 2001, Harrys completed an executive corporate finance and accounting program at Columbia Business School in New York while during his tenure in TEN, he has been a frequent speaker in various conferences across North America, Europe and the Middle East.



Gerry Larsson-Fedde Vice President Marine Operations Costa Crociere S.p.A.

Captain Gerry Larsson-Fedde is currently working as Vice President Marine Operations at Costa Group Asia, the first cruise line to enter the Chinese

market in 2006. He has previously worked for Troms Offshore (A Tidewater Company) as Managing Director, prior to that he served as Managing Director at the Norwegian Hydrographic Service and has been sailing as Captain on several of the world's largest cruise ships operated by Royal Caribbean Cruises and Celebrity Cruises. He also served as Director of Nautical Operations with Royal Caribbean, and Superintendent for audits and training. From 1997 to 2000 he served in the Norwegian Coastal Administration, as a marine pilot. Captain Gerry Larsson-Fedde has his background from the Norwegian Naval Academy and the Royal Norwegian Navy.



Lianjun Li Partner ReedSmith Richard Butlers

Lianjun Li is a partner and head of the transportation and commercial litigation department of Reed

Smith Richards Butler Hong Kong. He qualified as a solicitor in Hong Kong, England and Wales. He has extensive experience in international trade and commodity disputes, documentary credit issues, shipping disputes, international commercial and shipping arbitration and in practical and legal aspects of doing business, negotiation and litigation in China.

He is a fellow of the Chartered Institute of Arbitrators and a Panel Arbitrator of the Law Society of Hong Kong. He is also a panel arbitrator in many well-known arbitration institutions including the Hong Kong International Arbitrator Centre ("HKIAC"), China International Economic Arbitration Commission ("CIETAC"), China Maritime Arbitration Commission ("CMAC") and Singapore Chamber of Maritime Arbitration ("SCMA").

He is a member of Hebei Provincial Committee of Chinese People's Political Consultative Conference, a visiting professor to Dalian Maritime University, Shanghai Maritime University, Jimei University and Korean University. He is also a member of Hong Kong Maritime and Port Board, LMAA Supporting Members Liaison Committee (Asia Pacific), the Transport and Logistics Committee of the Law Society of Hong Kong and the SCMA Procedure Committee. Lianjun studied and worked at Dalian Maritime University and Stockholm University before he came to work in Hong Kong in 1993. He qualified as second officer for ocean going vessel and worked at seas over two years.

Lianjun has been ranked as Band 1 in Shipping Litigation by Chambers Asia-Pacific and as a Leading Individual by Legal 500 for many years.

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Dong Xiao Ling Vice Chairman Shanghai Pudong New Area Commission of Commerce



Liu Minjie
Deputy General Manager of Finance
Department
China Merchants Industry Holdings

Before moving his career to ship building industry,

Mr. Liu has 10 years experience in international shipping finance covering various types of vessels, with particularly strong expertise in the offshore oil & gas sector. He has completed many financing projects including drilling rigs, accommodation platforms, diving support vessels, oil tankers, and distressed assets etc. through financial leasing, operational leasing and direct investment.

He used to work for Far East Horizon, CIMC Capital, and China Merchants Group Leasing, the reversal role from lending to borrowing is a challenge but natural fit for him to take. His recent



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focus is to raise post delivery finances for expedition cruises and FPSO at his group of shipyards. Mr. Liu graduated with a MSC in Accounting and Finance from University of Edinburgh.



Carlos Pena Commercial Director C Transport Maritime S.A.M

Commercial Director Handysize up to Post Panamax.

Carlos Pena has over 15 years of experience in shipping accross various areas and has been with CTM since it was acquired by DryLog in 2004. At CTM he has the role of Commercial Director for Handymax up Post-Panamax bulk carriers and oversees the chartering operations for the Panamax and Supramax Revenue Sharing Agreements. At CTM he started out in Handymax chartering employed under a joint venture called DBCN (DryLog, Bocimar, CSAV and Nomikos) and in 2010 became head of CTM's minor bulk activities.

Prior to joining CTM, Carlos was employed with Compania Sudamericana de Vapores (CSAV) in Santiago, Chile, one of the largest shipping lines globally, where he was responsible for the container liner traffic sales teams in the Americas. He was also responsible for budgeting and controlling vessel actual results of CSAV's services. At CSAV he also worked in the Car Carrier department where he oversaw domestic clients and the company's joint ventures with major Japanese carriers. Carlos holds a degree in Civil Engineering from the Pontificia Universidad Católica de Valpariso, Chile.



Philippos Philis Founder & Managing Director Lemissoler Navigation Co. Ltd.

Philippos Philis is the founder of Lemissoler and has been Managing Director since its establishment

in 1996. He has been appointed as Chairman and Chief Executive Officer of the Group since 2009. The Group is active in ship-owning, ship-management and ship commercial operations and chartering. In early 1997 he started IMCL Inter Marine Container Lines, one of the most successful container feeder operators in the Baltic Sea, which has been merged with Unifeeder at the end of 2009 creating the largest short sea and container operator in Europe.

He graduated from RWTH Aachen with the title of Dipl. Ing. in Mechanical Engineering and he is a Harvard Business School (HBS) alum. He Chairs the Board of Directors of the Cyprus Shipowners' Employers Association (CySEA) and is an elected member of American Bureau of Shipping (ABS) and member of the DNV GL Cyprus Committee. He served as Vice-President at the Board of Directors of the Cyprus Shipping Chamber (CSC), as a member of the Board of Directors of the European Communities Shipowners' Associations (ECSA) and a member of the Board of Directors of the International Chamber of Shipping (ICS). He also served as a member of the Board of Directors of USB Bank.



Natasa Pilides
Shipping Deputy Minister to the President
Republic of Cyprus

Natasa Pilides is the Shipping Deputy Minister to the President, since 1 March 2018.

Previously, she served as the Director General of the Cyprus Investment Promotion Agency since April 2016, responsible for the design and implementation of the Organisation's strategy in investment promotion, investor support and facilitation of reform, in close collaboration with the Cyprus government.

Natasa's work experience includes more than fifteen years in the private sector. She served as a Director and Regional Chief Operating Officer at Baker Tilly in South East Europe, heading the departments of Finance, Marketing, HR, Administration, Operations and IT for Cyprus, Greece, Romania, Bulgaria and Moldova. For 9 years she worked at PwC, in Cyprus, Milan and London in the areas of audit and tax consulting, providing services to multinational companies active in the fields of banking and finance, shipping, insurance, energy, construction and FMCG.

Natasa has wide experience in delivering professional training and courses for ICAEW, ACCA and CIMA exams in the areas of audit, tax, corporate law, ethics, financial accounting and reporting, at BPP London, one of the leading professional studies organisations worldwide.

Natasa graduated from Oxford University with a first-class honours degree with distinction in Modern Languages and Literature (French and Italian). She is a Fellow of the Institute of Chartered Accountants of England and Wales (ICAEW) and a member of the Certified Public Accountants of Cyprus (ICPAC).

Natasa is fluent in Greek, English, French and Italian. She has represented and promoted Cyprus as an investment destination abroad throughout her career and has published various articles in international professional publications.



Peter Schulz Chief Financial Officer Pacific Basin

Mr. Schulz joined Pacific Basin as the Group's Chief Financial Officer in August 2017. He has a banking background having served from 1996 to 2012 in

various M&A and corporate finance roles in Stockholm, London and Hong Kong with SEB, Dresdner Kleinwort, ABN AMRO/RBS and Royal Bank of Canada. Most recently, he served as chief financial officer of BW Pacific Limited, a product tanker company based in Singapore.

Mr. Schulz is responsible for Group finance and accounting, investor relations, risk management and corporate governance and compliance.

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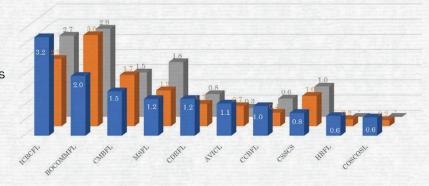


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Smarine operates from offices in Shanghai and Athens with a team of 6 professionals, all have extensive experience in shipping finance and investment. Rooted in China, Smarine enjoys an excellent network with Chinese shipping finance institutions, shipping companies and other maritime institutions.

Drawdown from 2016 to 2018 (in \$bn)

Smarine has collected and published key Chinese shipping finance data annually since 2016. Many well-known media quoted the data that Smarine published. It indicates Smarine's connections with Chinese shipping finance institutions are second to none. The graph on right side illustrates Top 10 Chinese leasing firms from 2016 to 2018.



Smarine

■2018 ■2017 ■2016

Smarine



Martin Stopford
Non-Executive President
Clarkson Research Services Ltd.

Martin Stopford is a graduate of Oxford University and has a PhD in International Economics from London University. During his 41 years in the

Maritime Industry he has held positions as Director of Business Development at British Shipbuilders; Global Shipping Economist with Chase Manhattan Bank N.A.; Chief Executive of Lloyds Maritime Information Services and executive director of Clarksons PLC. He retired from Clarksons in May 2012 and is currently non executive President of Clarkson Research Services Limited (CRSL). Martin is also a visiting Professor at Cass Business School in London, Dalian Maritime University in China, Newcastle University and Copenhagen Business School. He has an Honorary Doctorate from The Solent University; a lifetime achievement award at the 2010 Lloyds List Global Shipping Awards; and in 2013 was Seatrade Personality of the Year.

His publications include "Maritime Economics" 3rd Ed, the widely used shipping text book published in January 2009, and many papers on shipping economics and ship finance.

Martin's children Ben and Elizabeth both live in London. His main hobby, apart for shipping, is gardening and he runs a small organic hill farm in Staffordshire Moorelands.



Sverre Bjørn Svenning Director, Global head of research Fearnleys AS

Sverre B. Svenning holds a M.Sc. in Naval Architecture and Marine Engineering from the Norwegian Institute of Technology, graduating

in 1989, specializing in conceptual design, market analysis, and logistics. Thereafter Sverre B. Svenning took up position as broker-assistant, later as broker, with RS Platou Shipbrokers A/S. Focusing on deep-sea transportation of forest products and with emphasis on industrial carriers within the open-hatch box-shaped bulker segment. After serving the company for 4 ½ years Sverre B Svenning took up the position of Project Manager with Barber Marine Consultants, working on the development of the 4th generation deep-sea RoRo carriers for Wilh. Wilhelmsen ASA.

In January 1997 Sverre B Svenning was employed by Fearnleys AS, being responsible for market analysis and project development with emphasis on commodity markets and international seaborne trade.

Mr. Svenning is a member of the DnV Council.



Darryl Tan Asia Pacific Head of Transportation & Logistics ABN AMRO

Darryl Tan is the Asia Pacific Head of Transportation and Logistics for ABN AMRO and has been with the

bank since 2012. He has more than 15 years experience, having worked in the shipping industry before transiting into banking.

Darryl has been involved in structured ship finance since 2005. He has led a myriad of mandates that ranged from cross-border tax leases, export finance, acquisition finance, financial advisory to asset-backed finance transactions for both the shipping and offshore sectors. Prior to ABN AMRO, Darryl was a ship financier with Societe Generale in Singapore and Hong Kong and before that, with Nordea Bank in Singapore.

Darryl started his career with AP Moller-Maersk in 2001 and worked in a variety of functions including finance, logistics, operations and market analysis. He holds an EMBA and Bachelor's Degree in Business from Nanyang Technological University and is a CFA® charterholder.

Chen Tao
Vice president
AVIC International Ship Development
(China) Ltd

Mr. CHEN Tao is the Vice president of AVIC International Ship Development (China) Ltd (AVIC Ship) Vice chairman of AVIC Dingheng Shipbuilding Co., Ltd (AVIC Dingheng).

He Graduated from Shanghai Jiaotong University (SJTU) with Bachelor's degree in engineering, and also has EMBA degree from China Europe International Business School (CEIBS). In charge of marine business since 2008, has extensive experience in commercial, finance, leasing, manufacture etc. Now in charge of Chemical Tanker/Gas Carrier Business Division of AVIC Ship and management supervision / coordination of AVIC Dingheng.



James Tong
Managing Director
Regional Head of Global Shipping &
Logistics Asia Pacific and Japan
Citi | Corporate & Investment Banking
Asia Pacific

Mr. James Tong is the Regional Head of Global Shipping & Logistics for Citi in APAC & Japan. He is a shipping specialist in Citi primarily responsible for the shipping and marine logistic relationship portfolio including shipping, deep sea offshore and ports & terminals in this region.

James has more than 2 decades of rich and solid global banking experience and 17 years of which he has specialized in the global shipping industry. He has raised more than US\$15 billion worth of capital in various forms across all shipping subsectors including the containerized shipping, dry and wet bulk, car carrier and cruise ship, LPG and LNG gas carrier, offshore and offshore support vessel sector.

James holds a Bachelor of Commerce degree from the University of New South Wales in Australia with a double major in in Accounting and Finance.



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For further information: please contact:



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Stamatis Tsantanis
Chairman and CEO
Seanergy Maritime Holdings

Stamatis Tsantanis is the Chairman and CEO of Seanergy Maritime Holdings (NASDAQ:SHIP). He has more than 19 years of experience in senior

shipping and finance positions. Stamatis joined Seanergy in 2012 and led its reorganization and significant fleet growth into a prominent Capesize drybulk company of more than 1.7 million dwt. Prior to joining Seanergy, he served as Group CFO of Target Marine and managed its corporate and financial strategy. Stamatis previously served as the Chief Financial Officer and Director of Top Ships Inc. from its initial listing on NASDAQ to its growth as a major tanker owner of a fleet of 2.5 million dwt. Prior to that, he was an investment banker at Alpha Finance, a member of the Alpha Bank Group, with active role in a number of major shipping corporate finance transactions in the US capital markets. Stamatis is a fellowof the Institute of Chartered Shipbrokers and holds a Master's degree in Shipping Trade and Finance from Cass Business School in London and a Bachelor's degree in Shipping Economics from the University of Piraeus.



Uta Urbaniak Chief Financial Officer Epic Gas

Uta has over 15 years of experience in the ship finance and shipping industry. She began her career with HSH Nordbank in Hamburg and went

on to become the Head of West European and North American shipping clients. In 2006 Uta moved with the bank to Hong Kong, establishing their ship financing activities in Asia. Uta joined the company in 2007 and her responsibilities include managing key relationships with shareholders and with ship financiers.



Valentios "Eddie" Valentis President/CEO Pyxis Tankers

Valentios ("Eddie") Valentis, has over 25 years of shipping industry experience, including owning, operating and managing tankers. He has founded

Pyxis Tankers Inc. and is serving as Chief Executive Officer and Chairman of the board of directors since inception. Mr. Valentis is also the President of Pyxis Maritime Corp., a company he founded in 2007.

In 2001, Mr. Valentis was appointed President/CEO of Konkar Shipping Agencies S.A., a drybulk operator based in Greece, which is a position he continues to hold. From 1998 to 2001, Mr. Valentis was the Commercial Manager for the L.G.Matsas shipping group. From 1996 through 1998, Mr. Valentis worked as a dry cargo chartering broker and from 1989 to 1995 he was involved in the commercial operation of drybulk vessels.

Mr. Valentis holds a MBA from Southern New Hampshire University. Mr. Valentis serves as a council member of the Independent Tanker Owners Association (INTERTANKO) and a member of the Greek Committee of NKK Classification Society.



Conor Warde Partner Mayer Brown

Conor Warde is a partner in the Hong Kong office of Mayer Brown. He has a diverse practice

advising clients on transactional, corporate, regulatory and policy matters with particular experience in ship finance and maritime transactional matters. He represents companies, commercial lenders and investors in international financings, M&A and other corporate transactions across multiple industries and involving a broad range of corporate finance and investment issues, including senior and subordinated debt financings, asset-based lending transactions, and private equity investments.

Conor also has significant experience in representing owners and operators of vessels and other maritime and offshore interests, primarily with regard to private equity and ship and other asset financing transactions; ship sale and purchase and shipbuilding contracts; international and US-specific regulatory compliance; offshore drilling contracts and regulatory matters; international sanctions regimes; and pollution incident response and criminal prosecutions.

Conor has been ranked as a Leading Individual for Asset Finance: Hong Kong by The Legal 500 Asia Pacific (2019) and a Band 3 lawyers for Shipping Finance: China by both Chamber Asia Pacific and Chambers Global (2019 and 2018).



Benjamin Wong
Head, Transport and Industrial, Invest
Hong Kong
The Government of the Hong Kong Special
Administrative Region
InvestHK

Mr Benjamin Wong is the Head of Transport and Industrial Sector at Invest Hong Kong, the HKSAR Government department responsible for attracting and facilitating foreign direct investment. He has a much diversified portfolio covering maritime, aviation, road transportation, logistics, energy, infrastructures, mining, natural resources and construction.

His contribution in promoting Hong Kong's transport sector has helped sustaining and growing transport as one of the four pillar industries; and has helped numerous multinational companies landed in HK. Besides members of the Hong Kong Maritime and Port Board Committees; Mr Wong also works closely with the Transport and Housing Bureau and the industry to promote the aircraft leasing and aviation sectors. Mr Wong also collaborates with the business community and government counterparts on major initiatives such as the Belt and Road and the Greater Bay Area.

With extensive experience in both the private and public sectors, Mr Wong's expertise combines transport sector knowledge, international marketing and investment promotion. Prior to joining Invest Hong Kong, Mr Wong has spent over ten years with major European and American companies with regional responsibilities.

Mr Wong holds a Master of Business Administration degree from the Chinese University of Hong Kong; a Bachelor of Commerce and





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a Bachelor of Arts from the University of Alberta, Canada. He is also a lifetime member of the Beta Gamma Sigma Society.



Ms. Maureen Xiang is currently a Director in Shipping Finance team in Standard Chartered

Bank. She joined Standard Chartered Bank in 2010 as a global management trainee and started her shipping finance career in 2012. Having worked in Hong Kong, Shanghai and Beijing, Maureen has been covering clients in China, Hong Kong and Taiwan. She is experienced in providing various structured shipping finance solutions such as shipping debt finance, shipping operating lease, Japanese operating lease structure, and Export Credit Agency backed structure. Maureen holds a Bachelor of Economics from Fudan University in Shanghai, majoring International Economics and Trade.

Fang Xiuzhi
Head of Shipping Finance
Bank of Communications Financial Leasing
Co., Ltd.

After getting his B.E in marine engineering from Dalian Maritime University, China, Mr. Fang Xiuzhi joined COSCO in 1994 as a seaman for two years. He came back to the university and got his M.L in maritime law. Afterwards, Mr. Fang joined Sinotrans Container lines and Sinotrans Group successively, a leading global integrated logistics service provider. As the head of ship management department and commercial department there, he was in charge of development strategy consulting, liner alliances cooperation, new-building financing and other commercial and legal business. In August 2012, Mr. Fang joined Bank of Communications Financial Leasing Company ('Bocomm Leasing') and has served as Head of Ship Leasing till now. Under his leadership, the total shipping asset portfolio of Bocomm Leasing reached 10 billion USD as end of 2018.



Gang Xu
General Manager of Sumec Marine
Chairman of Sumec Ocean Transportation
Pte. Ltd. (Singapore)
Director of New Dayang Shipyard

Mr. Xu joined Sumec Marine in 1991 where he has worked till now. In the last almost 30 years, Sumec Marine had traded and provided financing, technical consulting for more than 300 ships built in Chinese shipyards, until the end of 2018 when they started to own New Dayang shipyard.

Sumec Marine also started to become owner from April 2019 through their Singapore entity. Mr. Xu played a critical role in this change and keep on building up Sumec's marine portfolio.

Mr. Xu holds both of bachelor and master degree from Shanghai Jiaotong University, majored in Naval Architect.



Jack Xu
Executive Director
China Merchants Bank Leasing Company

Jack XU has been with China Merchants Bank Leasing Company since 2010. As the Executive

Director of the shipping team in CMBL which based in Shanghai he is presently responsible for the marketing/projects developing for the major shipping regions in the world, in support of all commercial activities of CMBL's shipping finance business. For over 15 years, Jack has involved operating, legal, finance and other related transactions/activities in the maritime industry. He worked with COSCO, Ince law firm and China communications bank. Jack holds a Bsc in Marine Engineering and an MSc in Economics Law and he has graduated from the further educational EMBA programs in the Switzerland Campus of China Europe International Business School.



Xu Ting Hui
Deputy Director, Management Planning
Office
China Merchants Group

Mr. Xu, Deputy Director of Management Planning Office of China Merchants Group

Mr. Xu Ting hui is a Senior Economist and MBA holder from China Europe International Business School (CEIBS). Mr. Xu has more than 30 years of management experience in large shipping enterprises, he worked in China Changjiang National Shipping Group Co., Ltd. as Deputy General Manager. Since 2017, Mr. Xu joined China Merchants Group, and now he is the Deputy Director of Management Planning Office of China Merchants Group and the General Manager of Sinomarine Limited.



Vincent Xu Partner Stephenson Harwood

Vincent is a shipping and energy expert handling a wide range of transactions including asset and project finance, leasing, restructuring, sale

and purchase, construction, joint venture and private equity. He represents banks, leasing companies and other financial institutions on a range of transactions and also advises investors, shipowners and shipbuilder.

His recent work includes assisting banks to provide long-term dollar loans to borrower for the acquisition of several large containerships and leasing to world's leading liner company; assisting a leasing company to finance and lease several chemical vessels to American operation shipowner; assisting global leading liquefied gas transportation shipowner to purchase several liquefied ethylene vessels; assisting investment institutions for the establishment of parallel investment structure and equity investment in Cayman and in China; assisting a leasing company to set up joint venture with an European operation company to acquire two semi-submersible life platforms, arranging financial leasing and lease to a national oil company.

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Jerry(Jingwei) Yang CEO of Shipping Leasing Division Minsheng Financial Leasing Co., Ltd.

Jerry(Jingwei) Yang, the CEO of Shipping Leasing Division of Minsheng Financial Leasing, with over

ten year experience in shipping finance and leasing. He graduated from MBA of Hong Kong University of Science and Technology. Before join MSFL, he worked for Sinotrans Limited, Mediterranean Shipping Company S.A.



Zhang Ye President Shanghai Shipping Exchange

Mr. Zhang Ye is the President of Shanghai Shipping Exchange and the delegate of Shanghai Municipal People's Congress. He graduated from Wuhan

University of Technology and got the MBA degree of Shanghai Jiaotong University and PhD degree of Shanghai Maritime University.

He has decades of job experience as the senior executives of shipping SOEs and has abundant expertise in sectors of shipbuilding, technology, finance, transactions, maritime information, etc.

Zhang is the guest professor of Dalian Maritime University and Shanghai Maritime University, the Deputy Director of Municipal Promotional Panel Office of Shanghai International Shipping Center, the Deputy Governor of Shanghai International Shipping Institute, the Member of Shanghai Arbitration Commission and the Consulting Expert of MOT. He was awarded the honor of Shanghai Municipal Leading Talent, Top 10 Finance Leaders in Shanghai and Top 10 Most Influential Shipping People in China. He is authorized as the Shanghai Conference Ambassador since 2013. He was honored as the Top 100 Most Influential People of Shipping Sector by Lloyd's List consecutively in 2010-2013 and 2015.



Terence Zhao Managing Director Singhai Marine Services

Mr Terence Zhao has more than 26 years of experience in the maritime industry with particularly strong interest and expertise in manning and

training. Before he founded Singhai Marine Services in November 2004, he had lectured at COSCO Qingdao Ocean Shipping Mariners College and was Managing Director of MASES Singapore, the manning arm of China Shipping Group.

Over the past 14 years, Terence has been visionary and instrumental in propelling the steady growth and strong positioning of Singhai Marine Services in the maritime industry. At Singhai Marine Services, he has assembled a strong Management Team comprising of reputable professionals formerly in top leadership positions of large enterprises, manning experts with international shipping companies experience and training professionals who had conducted many seminars and workshops for IMO, ILO and APEC. The Management Team is supported by a dedicated and committed operational team consisting of seagoing Masters an chief engineers who had served with the international shipping companies and graduates from maritime universities and colleges.

Terence graduated with a BA in Electronic Science from Shandong University of China before obtaining his MBA from National University of Singapore, and MSc in Maritime Studies from Nanyang Technological University.



Zheng Yan Bing
Manager
Process Management Division information
& Section
COSCO SHIPPING BULK CO.LTD

MR. ZHENG graduate from Huazhong University of Science and Technology in 1989. He worked in ship as an engineer form 1989 to 1994, worked in the management of ship investment from 1995 to 2011, and now he works in the Process Management Division information & Section.

Wang Zhenyong Deputy CEO ICBC Financial Leasing



Li Duo Zhu Chairman Ding Heng Shipping

Born in 1963 and graduated in 1985 from Shanghai Maritime College with Bachelor Degree, Mr. Li was

once chief engineer, college tutor for 10 years. He is registered ship inspector of Republic of the Marshall Islands, and ISM auditor of China. He is main founder of Sinochem Shipping, AVIC Dingheng Shipbuilding and Dingheng Shipping. In 2016, he is ranked among the Top 100 Focused Chinese of marine shipping industry by major industry media in China (www.ship.cn) Now Mr. Li takes on the post of Chairman of Dingheng Group, Dingheng Shipping, Wanfang Leasing and Director of AVIC Dingheng Shipbuilding Co., Ltd.

He thrives to promote an enterprise culture cored by "Way of Gentlemen" and "Sincerity, Harmony, Kindness" and firmly believes the combination of traditional Chinese culture and systematic management could form a competitive advantage for an enterprise in the global market.



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MUSIC BY MENELAOS KANAKIS

Capital Link always aiming to support and promote the initiatives that benefit the vulnerable Social Groups and Society, selected as the music soundtrack of the Forum the compositions of Mr. Menelaos Kanakis, Psychologist/Psychotherapist/Social Worker, Associate of the Therapeutic Training Institute "Antistixi" and Psychosocial Support Programs Coordinator of the Hellenic Red Cross Social Welfare Division, part of the International Federation of the Red Cross.

The magic of exploring the human soul and the magical world of music have always enchanted Menelaos Kanakis. After a thorough search and study in various fields, he was fascinated by the science of psychology, which is his profession, whilst he carried on his music engagement by composing and orchestrating his own melodies.

He managed to "combine" the benefits of psychotherapy with the symbolic language of music, which releases emotion, affects the person's biopsychic functions but also is intimately related to the social and cultural life and truth of every human being and every country. His job, his hobbies and his family are the great loves of his life offering him joy and satisfaction.

Mr. Kanakis combines in a very special way his profession employment as a Psychologist / Psychotherapist / Social Worker and the composition and orchestration of music. His musical compositions have become soundtracks for Presentations, Videos, Lectures and Conferences both in

Greece and abroad on topics with particular sensitivity to Society such as: * Presentations at the Platform for European Red Cross Cooperation on Refugees, Asylum Seekers and Migrants (PERCO) *Presentations at the transnational Network for Social Inclusion and Vocational integration of Asylum seekers and Victims of human trafficking (SAVIAV)* The Mediterranean Red Cross/Red Crescent Migration Platform *Celebrations for the 50 years of operation of the Athens Center for Child Psychopsychic Hygiene, * Training and Speeches to volunteers of the Hellenic Red Cross etc. He is also sensitized through his professional experience in providing psychosocial support for the importance of the project provided by the Red Cross as well as other NGOs in vulnerable social groups.

In 2016, FM RECORDS released his first digital album with 14 musical compositions and titled "Moments" by Menelaos". In 2018, FM RECORDS released his second digital album, "Reflections of Life", with 14 musical compositions, dedicated to life itself, with gratitude for all the good, as well as the negative aspects of it. To life which has its own unique ways to make us more mature and wealthy through the challenges even if we do not realize it in advance. The album "Reflections of Life" is the music capture of the different aspects and expressions of life. It is a music journey with emotions and experiences which are expressed by music. Each track is mostly a part of soul and emotion evolved step by step during the process of orchestration.

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Reflections of Life





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Capital Link is a New York-based Advisory, Investor Relations and Financial Communications firm. Capitalizing on our in-depth knowledge of the shipping industry and capital markets, Capital Link has made a strategic commitment to the shipping industry becoming the largest provider of Investor Relations and Financial Communications services to international shipping companies listed on the US and European Exchanges. Capital Link's headquarters are in New York with a presence in London and Athens.



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Operating more like a boutique investment bank rather than a traditional Investor Relations firm, our objective is to assist our clients enhance long term shareholder value and achieve proper valuation through their positioning in the investment community. We assist them to determine their objectives, establish the proper investor outreach strategies, generate a recurring information flow, identify the proper investor and analyst target groups and gather investor and analyst feedback and related market intelligence information while keeping track of their peer group. Also, to enhance their profile in the financial and trade media.

In our effort to enhance the information flow to the investment community and contribute to improving investor knowledge of shipping, Capital Link has undertaken a series of initiatives beyond the traditional scope of its investor relations activity, such as:



www.CapitalLinkShipping.com

A web based resource that provides information on the major shipping and stock market indices, as well as on all shipping stocks. It also features an earnings and conference call calendar, industry reports from major industry participants and interviews with CEOs, analysts and other market participants.



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www.MaritimeIndices.com

Capital Link Maritime Indices: Capital Link developed and maintains a series of stock market maritime indices which track the performance of U.S. listed shipping stocks (CL maritime Index, CL Dry Bulk Index, CL Tanker Index, CL Container Index, CL LNG/LPG Index, CL Mixed Fleet Index, CL Shipping MLP Index – Bloomberg page: CPLI. The Indices are also distributed through the Reuters Newswires and are available on Factset.

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公司简介

About us

海运圈网(MarineCircle)是由资深航运人和IT技术专家共同组建和打造的海运领域的专业互联网平台。从2008年组建以来,一直致力于探索信息技术在海运上的解决方案。

MarineCircle is a professional internet platform established and built by senior shipping market participators and IT technical experts. Since its establishment in 2008, it has been always on the way to explore IT solutions in shipping.



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Capital Link has launched its Shipping Master Series Podcast where it features weekly podcasts including interviews with C-level executives from major Shipping companies and industry players.

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With its headquarters in New York and presence in London and Athens, Capital Link has been active since 1995 in the field of Investor Relations and Financial Communication. Its activities focus mainly on three areas: 1) Linking companies with strategic and institutional investors, bankers, analysts, and the financial media in Europe and the United States, 2) American Closed-End Funds and ETFs, 3) Listed shipping Companies. Capital Link's programs combine IR, IT and financial media in one comprehensive package enabling Companies to maximize their penetration and recognition in the global investment community.

Capital Link maintains close collaboration with the three main US Stock Exchanges (New York Stock Exchange, American Stock Exchange (now part of NYSE) and NASDAQ), the London Stock Exchange, the Athens Stock Exchange as well as numerous companies in Greece, Europe, US and Chile. It also organizes annually in New York, London and Athens a series of Investment Forums focusing on its main activity fields (www.capitallinkforum.com).

Capital Link has a leading position globally in the area of Investor Relations with respect to shipping, as it cooperates with the majority of shipping companies listed on the three US Stock Exchanges, as well as in London (LSE and AIM) and Milan. Capital Link is by far the most recognizable IR firm in this sector with unique access to investors, analysts, media and bankers. It has built the most extensive and effective platform for linking Listed shipping Companies with the investment community in Europe and the United States. Capital Link is a member of the Baltic Exchange and organizes regularly Analyst and CEO Forums on tankers, containers and dry bulk shipping. Additionally, it holds annually the "Invest in International Shipping" Capital Link Forums in New York and London. Finally, it also maintains a shipping portal with information on all UK and US Listed shipping Companies (www.capitallinkshipping.com).

Capital Link has also a leading position in US Closed-End funds and ETFs, as it cooperates with the major fund sponsors in these sectors. The Annual Capital Link "Closed-End Fund and Global ETF" Forum taking place in New York, celebrating its 17th year, is considered the most significant Forum of the sector. In the context of this Forum, Capital Link organizes the "Annual Closed-End Fund & Global ETF Awards" which recognize funds and managers who adhere to high standards of Corporate Governance, financial disclosure and Investor Relations. Capital Link also maintains a portal with information on these funds (www.closedendfundforum.com).

Capital Link has built one of the most extensive and effective networks for the promotion of international companies that want to access the European and US capital markets. In this area, Capital Link has built extensive regional expertise across developed and emerging markets having worked with listed companies and capital markets related organizations from several countries, including Canada, Chile, Cyprus, Greece, France, Germany, Ireland, Italy, Portugal, Russia, Spain, Switzerland, Turkey, United Kingdom and the United States. Also, broad and diversified industry expertise with a client base across several sectors - banking & finance, chemicals, cement & construction, food and beverage, insurance, investment management, IT & computers, mining, oil & energy, packaging, pharmaceuticals & cosmetics, retailing, telecommunications, transportation etc.

Capital Link is proud to have worked with several **governmental organizations** organizing presentations to U.S. investors for the **Finance Ministers** of Bulgaria, France, Greece and Portugal. We have worked with the majority of **Stock Exchanges** in the United States and Europe (New York, American, NASDAQ, Chicago Board Options Exchange, Athens Exchange, Euronext, London Stock Exchange/ AIM, Deutsche Boerse, Lisbon Stock Exchange, MICEX, Swiss Exchanges. The Paris Bourse was our first client in 1995.

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