应对变化,合作共赢 Embrace change and mutual benefit



机遇与挑战并存 Opportunities and challenges coexist

ICBC 图 工银租赁

多指标持续改善

Continuous improvement in multiple indicators

- ✓ 克拉克森海运指数上升13%,与2017年14%的增势相当
- ✓ ClarkSea Index is up 13 percent, in line with a 14 percent increase in 2017
- ✓ 新造船价格增长了10%
- ✓ The price of new ships has increased by 10%

不确定性仍然存在

Uncertainty remains

- ✓ 2019全球经济增速可能下滑,贸易保护主义抬头
- ✓ In 2019, global economic growth is likely to decline and trade protectionism will rise
- ✓ 全球低利率环境将持续
- The global environment of low interest rates will continue
- ✓ 环境外部成本成为航运成本的一部分
- Environmental costs become part of shipping costs



未来或有新变化 Possible changes in the future

1 贸易和航线的变化 Changes in trade and shipping routes

•国际贸易重心东移

The centre of international trade is shifting eastward

•数字经济、3D打印的兴起可能对货物和航线产生 影响

•The rise of the digital economy and 3D printing could have an impact on goods and shipping routes

3 融资结构调整 Financing structure adjustment

• 传统银行信贷供给收缩

Traditional Banks are shrinking the supply of credit

三大变化

•租赁公司提供资金与产业链支持

The leasing company provides support in the field of capital and industrial chain

2 技术更新冲击原有资产价值 Technology update impacts the value of original assets

- 新船型具备成本优势
- •The new ship has a cost advantage
- •气体减排规则利空老旧船舶

•Gas emission reduction rules are unfavorable for old ships

谢谢 Thank you!