



9:30 AM – 10:00 AM

REGISTRATION & COFFEE

10:00 AM – 10:20 AM



OPENING KEYNOTE ADDRESS

Mr. Chan Fan, Frank JP

Secretary for Transport & Housing - **The Government of the Hong Kong Special Administrative Region**; Chairman - **Hong Kong Maritime and Port Board**

Introduced by: Mr. Nicolas Bornozis, President – Capital Link

10:20 AM – 11:00 AM

GREEN SHIPPING - SAFETY & SUSTAINABILITY - ESG RATINGS

Not Even the Gods Fight Necessity (Simonides, 139 BC)

2020 marks the beginning of a new era, as the IMO low sulfur regulations kick in and we also start the longer journey towards decarbonization. National and international regulators, shipowners, charterers, fuel producers, insurers, classifications societies and more, need to cooperate and set the tone towards achieving sustainable long-term solutions. Charterers, financiers and investors pay increasing attention to Environmental, Social and Governance (ESG) issues in their decision-making process. The panel will bring together the viewpoint of major stakeholders and discuss options and strategies to achieve a common framework overcoming the complexities involved.

Moderator: Mr. Nick Brown, Communications Director - Bureau Veritas Marine & Offshore

Panelists:

- **Mr. Mark Cameron, Executive V.P & COO - Ardmore Shipping**
- **Mr. James Tong, Managing Director, Head, Asia Pacific & Japan, Global Shipping & Logistics, Head of Diversified Industrials China – Citi**
- **Mr. Michael Fitzgerald, Deputy Chief Financial Officer – Orient Overseas Container Line**
- **Mr. Alex Slee, Deputy CEO – Taylor Maritime**

11:00 AM – 11:20 AM



KEYNOTE SPEAKER

WHERE WE ARE IN THE SHIPPING CYCLE TODAY

Mr. Martin Stopford, Non-Executive President - Clarkson Research Services Limited

11:20 AM – 12:00 PM

SHIPMANAGEMENT – WHAT'S NEXT

Cost control & economies of scale, safety & security, human resources management, technological innovation, digitalization, new regulations, capital expenditures & efficient allocation of capital, are among the challenges the industry faces. Are these better handled through a third-party manager or through in-house operations? A discussion among leading third-party ship managers and shipping companies with in-house management on how they are handling today's challenges and they prepare for the future.

Moderator: Mr. Benjamin Wong, Head of Transport & Industrial – InvestHK

Panelists:

- **Mr. Bjorn Hojgaard, CEO - Anglo-Eastern Univan Group; Deputy Chairman – The Hong Kong Shipowners Association**
- **Mr. Angad Banga, Chief Operating Officer - Caravel Group / Fleet Management Ltd.**
- **Mr. Rajesh Unni, Founder & CEO - Synergy Marine Group**
- **Captain Zhou, COO - Wah Kwong Maritime Transport Holdings**
- **Mr. Frank J Coles LLM FNI, Chief Executive Officer – Wallem Group**



Capital Link Hong Kong Maritime Forum

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12:00 PM – 12:20 PM

HONG KONG AS A GLOBAL MARITIME HUB

Mr. Bjorn Hojgaard, CEO - **Anglo-Eastern Univan Group**; Deputy Chairman – **The Hong Kong Shipowners Association**

Interviewed by

Mr. Nicolas Bornozis, President – **Capital Link**

Mr. Terence Zhao Wei, Founder & Managing Director – **Singhai Marine Services**

12:20 PM – 1:00 PM

SEAFARERS CAREERS, WELFARE, EDUCATION & TRAINING – THE VISION, MISSION AND PRIORITIES OF SEAFARERS’ UNIONS IN HONG KONG MARITIME INDUSTRY DEVELOPMENT

Access to a high-quality pool of seafarers has been a critical issue for the maritime industry. The panel will discuss not only how to maintain the quality of the existing seafarers but also how to promote the seafaring career to the new generation.

Introductory Remarks: Captain T.T. Chung, General Secretary of **Merchant Navy Officers’ Guild – Hong Kong**; ITF Fair Practice Committee and FPC Steering Group Member

Panel Discussion

Moderator: Mr. Jason Lam, Inspector– ITF; Assistant Head - ITF FOC Campaign Office

Panelists:

- **Ms. Kitty Chan**, Administrator - **Merchant Navy Officers’ Guild – Hong Kong**
- **Mr. Leon Lai**, (Chief Officer) Executive Council Member - **Amalgamated Union of Seafarers, Hong Kong**
- **Ms. Doris Sin**, Assistant Head - **ITF FOC Campaign Office**, Secretary - **HKISSC**

1:00 PM – 2:00 PM

NETWORKING BUFFET LUNCH

2:00 PM – 2:40 PM

THE CHANGING LANDSCAPE OF BANK FINANCE AS THE MAIN CAPITAL PROVIDER TO SHIPPING

Options available to shipowners from traditional banks – global and specialized banks, new entrants, leasing, alternative finance.

The Effect of the New Hong Kong Tax Law on Leasing and Shipping

Moderator: Mr. Edward Liu, Legal Director - **Hill Dickinson**

Panelists:

- **Mr. Eric Yang**, Head of Shipping Finance - **AVIC International Leasing Co, Ltd.**
- **Mr. Shreyas Chipalkatty**, Global Head of Shipping - **Citi**
- **Mr. Bill Guo**, Executive Director - **ICBC Financial Leasing**
- **Mr. Peter Schulz**, Chief Financial Officer - **Pacific Basin Shipping Ltd.**



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2:40 PM – 3:20 PM

CAPITAL MARKETS & SHIPPING

What types of capital shipping companies can raise – debt, equity, structured finance – and where. Options, relative costs and advantages / disadvantages.

Moderator: Mr. Christoforos Bisbikos, Partner - Watson Farley & Williams

Panelists:

- **Mr. Joachim Jaeger Skorge**, Managing Director and Regional Head of Asia-Pacific, Investment Banking - **DNB Markets, Inc.**
- **Mr. Peter Wessel-Aas**, Vice President of Investment Banking - **Fearnley Securities**
- **Mr. David Palmer**, Advisor - **Langton Shipping Ltd**
- **Mr. Erivind Aas**, Partner, Investment Banking - **Pareto Securities**

3:20 PM – 4:00 PM

DOES PRIVATE EQUITY & ALTERNATIVE FINANCE HAVE A ROLE IN SHIPPING TODAY?

Is Private Equity an opportunistic short-term or a strategic long-term investor in shipping? Is there still appetite for shipping investments? What types of projects and deals attract Private Equity investments. Entry and exit strategies.

On the other hand, several new platforms are ready to provide debt financing. AF is becoming a bigger source of capital and is open not just to bigger companies but also to smaller and mid-sized owners, who represent a big portion of the industry

Moderator: Mr. Jonathan Silver, Partner - Maples Group

Panelists:

- **Mr. Andrew Hampson**, Managing Director - **Tufton Asset Backed Investment (ABI) Group**
- **Mr. Jack Sun**, Managing Partner - **SinoEnergy Capital**
- **Mr. Ali Ben Lmadani**, CEO - **ABL Corporation**
- **Mr. Alex Ponomarev**, Director Business Development - **GTLK Europe DAC**

4:00 PM – 4:20 PM

NETWORKING COFFEE BREAK

4:20 PM – 5:00 PM

THE FUTURE OF THE INDUSTRY & INDUSTRY PREPAREDNESS & INITIATIVES

A Roundtable discussion among leaders from various aspects of the industry. The panel will discuss the evolution of the shipping industry, the main industry drivers, opportunities and challenges across the board – finance, technology, regulations, geopolitics and more. It will also discuss initiatives undertaken by companies and industry organizations to support and steer the industry to its next phase of development.

Moderator: Mr. Norbert Kray, Regional Manager for Greater China - DNV-GL

Panelists:

- **Mr. Peter Cremers**, Vice-President – **BIMCO**; Executive Chairman - **Anglo-Eastern Group**
- **Mr. Martin Stopford**, Non-Executive President - **Clarkson Research Services Limited**
- **Mr. Andreas Nordseth**, Director General - **Danish Maritime Authority**



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5:00 PM – 5:40 PM

SHIPOWNERS PANEL – PUTTING IT ALL TOGETHER

Leading HK & International Shipowners will discuss opportunities and challenges for the shipping industry focusing shipping markets outlook, energy and commodity flows, investment opportunities, access to capital, operational and regulatory challenges and more.

Moderator: Mr. Nick Sansom, Chief Business Development Officer - Bermuda Shipping and Maritime Authority

Panelists:

- **Mr. Yongxin Wang**, President - **China Merchants Energy Shipping Co., Ltd.**
- **Mr. Mats Berglund**, CEO/Executive Director - **Pacific Basin Shipping Ltd.**
- **Mr. Bing Chen**, CEO – **Seaspan**
- **Mr. Jack Hsu**, Managing Director- **Oak Maritime (Hong Kong) Inc Limited**
- **Mr. Hing Chao**, Executive Chairman – **Wah Kwong Maritime Transport Holdings**

5:40 PM – 6:45 PM

NETWORKING COCKTAIL RECEPTION