

Capital Link Hong Kong Maritime Forum

Monday, November 18, 2019
Hong Kong Convention and Exhibition Centre



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We are honored that **Capital Link's inaugural Hong Kong Maritime Forum** kicks off the fourth Hong Kong Maritime Week (HKMW) which aims to solidify the role of Hong Kong as a renowned international maritime center. There are several initiatives under way aiming to reinforce Hong Kong's position as a major hub for the global shipping industry, which will be highlighted during the Forum and the HKMW.

Capital Link's Hong Kong Maritime Forum will discuss hot topics of critical significance for the industry and for Hong Kong, featuring industry leaders from the global and the Hong Kong maritime communities. A number of global industry leaders are coming to Hong Kong for this Forum and the HKMW to exchange views, discuss and debate with their Hong Kong counterparts.

The Forum will provide an overview of the developments and outlook of the various shipping markets and will discuss topics on the Greater Bay Area, the challenges of technology and the environmental regulations, the changing landscape in finance and capital markets, the significance of seafarers welfare & training, and will conclude with two high level panel discussions on the future direction of the industry.

With a 23-year track record, Capital Link is known for the organization of large-scale investment and maritime conferences in major industry centers such as New York, London, Athens, Limassol, Shanghai, Singapore, Tokyo and now Hong Kong. Capital Link's Forums attract the elite of the shipping, finance and investment executives and top industry decision makers. Well-known for their high quality and effectiveness, they are unique marketing and networking events attended by a large and high caliber audience of shipping industry executives, such as owners, commercial and investment bankers, investors, analysts, media, and a wide range of other industry participants.

Our Hong Kong event is organized in Cooperation with the Hong Kong Maritime and Port Board and InvestHK. We would like to express our sincere thanks to them for their effective support and cooperation in putting this event together. Our particular thanks to Mr Frank Chan Fan, JP, Secretary for Transport and Housing - The Government of the Hong Kong Special Administrative Region and Chairman - Hong Kong Maritime and Port Board for the honor to provide the Opening Keynote Remarks for our Forum and the Hong Kong Maritime Week.

We would also like to thank the sponsors and media partners of our event for their support and contribution in making this event such a unique success. We are gratified to see that the majority of our sponsors are with us on a global basis year after year and support all of our Shipping Forums, indicating the wide acceptance of the Capital Link Shipping Forums in the financial, investment and shipping communities.

Sincerely,
Nicolas Bornozis
President
Capital Link, Inc.



Capital Link, Inc.

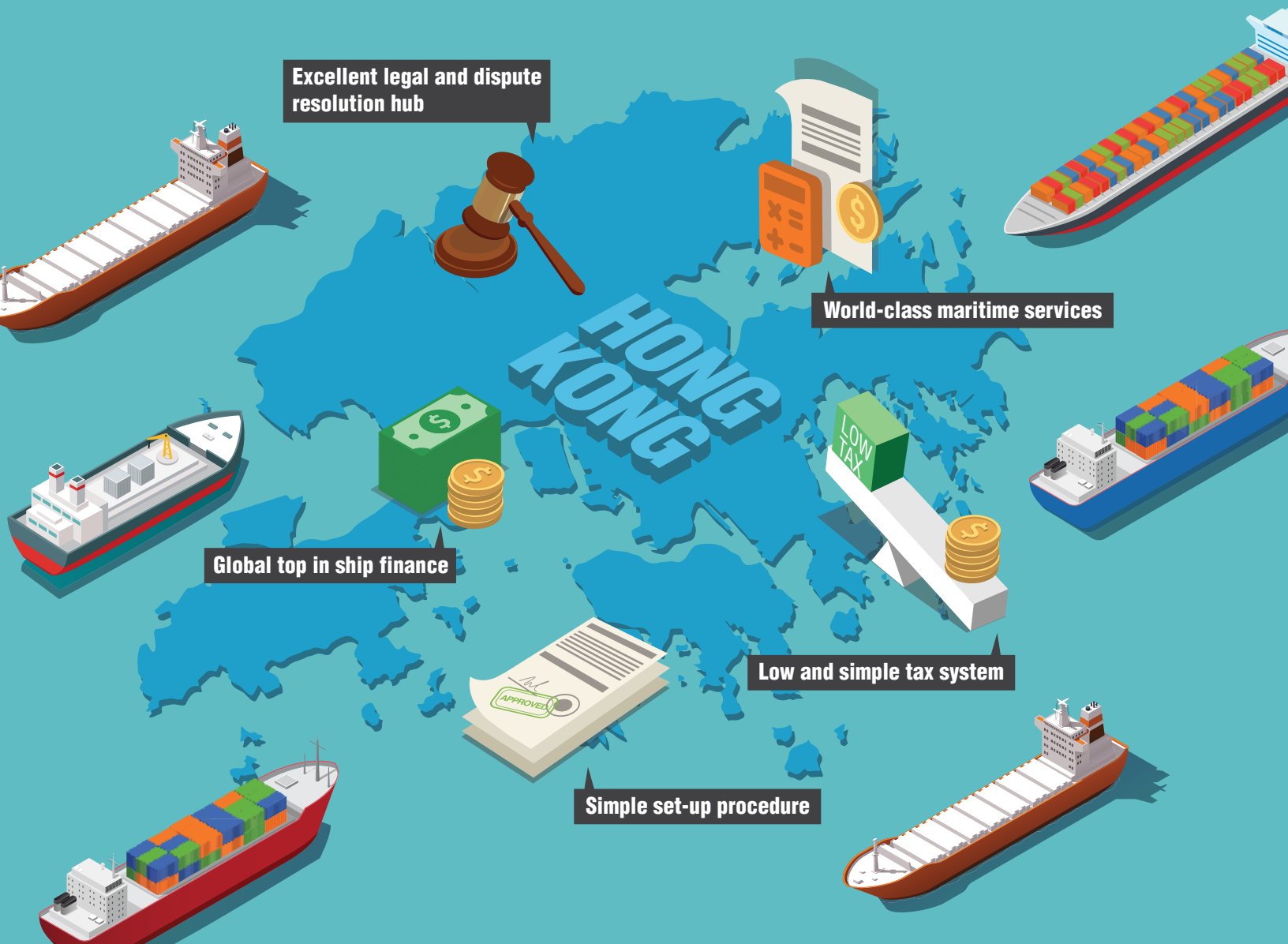
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Special Administrative Region


HONG KONG
MARITIME AND PORT BOARD
香港海運港口局


HONG KONG 香港海運週 2019
MARITIME WEEK

By: Chan Fan, Frank JP
Chairman of the Hong Kong Maritime and Port Board
Secretary for Transport and Housing
Hong Kong Special Administrative Region Government



Welcome to the Hong Kong Maritime Week 2019! We are pleased to collaborate with Capital Link in staging its inaugural maritime forum in Hong Kong.

Since 2016, the Hong Kong Maritime Week has become an annual signature event of the maritime community. With the staunch support of the industry and partners, about 50 activities will be staged by local and overseas industry organisations and professional associations this year. The activities are multifarious, ranging from business-oriented events like international conferences, forums and seminars, corporate activities, to more light-hearted activities such as visits, competitions, exhibitions and family fun day.

The Maritime Week signifies the Government's firm commitment to the continued development of the maritime and port sector, amidst the internal and external challenges Hong Kong is facing. Every Member of the Hong Kong Maritime and Port Board and I have been working ceaselessly with the mission to strengthen Hong Kong's position as a leading international maritime centre. We are taking forward a broad range of initiatives in full swing. These include tax concession for ship leasing business and facilitating measures for maritime dispute resolution services in Hong Kong; setting up of Regional Desks of the Hong Kong Shipping Registry to enhance support to ship owners; and injection of \$200 million into the Maritime and Aviation Training Fund to nurture talents.

With our robust foundation in maritime services and the boost from policy measures, there is every reason for us to be optimistic. On this note, we are delighted to have two breakthroughs this year – the setting up of the International Chamber of Shipping's first-ever Asian office in Hong Kong as well as the Baltic and International Maritime Council's decision to include Hong Kong as the fourth seat of arbitration in its Dispute Resolution Clause. This truly reaffirms Hong Kong's global standing in maritime industry.

I hope all of you will benefit from the Hong Kong Maritime Week 2019.



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9:30 AM – 10:00 AM

REGISTRATION & COFFEE

10:00 AM – 10:20 AM



OPENING KEYNOTE ADDRESS

Mr. Chan Fan, Frank JP

Secretary for Transport & Housing - **The Government of the Hong Kong Special Administrative Region**; Chairman - **Hong Kong Maritime and Port Board**

Introduced by:

Mr. Nicolas Bornozis, President – Capital Link

10:20 AM – 11:00 AM

GREEN SHIPPING - SAFETY & SUSTAINABILITY - ESG RATINGS

Not Even the Gods Fight Necessity (Simonides, 139 BC)

2020 marks the beginning of a new era, as the IMO low sulfur regulations kick in and we also start the longer journey towards decarbonization. National and international regulators, shipowners, charterers, fuel producers, insurers, classifications societies and more, need to cooperate and set the tone towards achieving sustainable long-term solutions. Charterers, financiers and investors pay increasing attention to Environmental, Social and Governance (ESG) issues in their decision-making process. The panel will bring together the viewpoint of major stakeholders and discuss options and strategies to achieve a common framework overcoming the complexities involved.

Moderator: Mr. Nick Brown, Communications Director - Bureau Veritas Marine & Offshore

Panelists:

- **Mr. Mark Cameron, Executive V.P & COO - Ardmore Shipping**
- **Mr. James Tong, Managing Director, Head, Asia Pacific & Japan, Global Shipping & Logistics, Head of Diversified Industrials China – Citi**
- **Mr. Michael Fitzgerald, Deputy Chief Financial Officer – Orient Overseas Container Line**
- **Mr. Alex Slee, Deputy CEO – Taylor Maritime**

11:00 AM – 11:20 AM

SHIPPING MARKETS – CURRENT TRENDS & OUTLOOK

Sector fundamentals and key drivers for the various shipping segments – drybulk, tankers, and containers

Mr. Peter Sand, Chief Shipping Analyst - BIMCO

11:20 AM – 12:00 PM

SHIPMANAGEMENT – WHAT'S NEXT

Cost control & economies of scale, safety & security, human resources management, technological innovation, digitalization, new regulations, capital expenditures & efficient allocation of capital, are among the challenges the industry faces. Are these better handled through a third-party manager or through in-house operations? A discussion among leading third-party ship managers and shipping companies with in-house management on how they are handling today's challenges and they prepare for the future.

Moderator: Mr. Benjamin Wong, Head of Transport & Industrial – InvestHK

Panelists:

- **Mr. Bjorn Hojgaard, CEO - Anglo-Eastern Univan Group; Deputy Chairman – The Hong Kong Shipowners Association**
- **Mr. Angad Banga, Chief Operating Officer - Caravel Group / Fleet Management Ltd.**
- **Mr. Rajesh Unni, Founder & CEO - Synergy Marine Group**
- **Captain Zhou, COO - Wah Kwong Maritime Transport Holdings**
- **Mr. Frank J Coles LLM FNI, Chief Executive Officer – Wallem Group**



12:00 PM – 12:20 PM

HONG KONG AS A GLOBAL MARITIME HUB

Mr. Bjorn Hojgaard, CEO - Anglo-Eastern Univan Group; Deputy Chairman – The Hong Kong Shipowners Association

Interviewed by

Mr. Nicolas Bornozis, President – Capital Link

Mr. Terence Zhao Wei, Founder & Managing Director – Singhai Marine Services

12:20 PM – 1:00 PM

SEAFARERS CAREERS, WELFARE, EDUCATION & TRAINING – THE VISION, MISSION AND PRIORITIES OF SEAFARERS’ UNIONS IN HONG KONG MARITIME INDUSTRY DEVELOPMENT

Access to a high-quality pool of seafarers has been a critical issue for the maritime industry. The panel will discuss not only how to maintain the quality of the existing seafarers but also how to promote the seafaring career to the new generation.

Introductory Remarks: Captain T.T. Chung, General Secretary of Merchant Navy Officers’ Guild – Hong Kong; ITF Fair Practice Committee and FPC Steering Group Member

Panel Discussion

Moderator: Mr. Jason Lam, Inspector– ITF; Assistant Head - ITF FOC Campaign Office

Panelists:

- **Ms. Kitty Chan, Administrator - Merchant Navy Officers’ Guild – Hong Kong**
- **Mr. Leon Lai, (Chief Officer) Executive Council Member - Amalgamated Union of Seafarers, Hong Kong**
- **Ms. Doris Sin, Assistant Head - ITF FOC Campaign Office, Secretary - HKISSC**

1:00 PM – 2:00 PM

NETWORKING BUFFET LUNCH

2:00 PM – 2:40 PM

THE CHANGING LANDSCAPE OF BANK FINANCE AS THE MAIN CAPITAL PROVIDER TO SHIPPING

Options available to shipowners from traditional banks – global and specialized banks, new entrants, leasing, alternative finance.

The Effect of the New Hong Kong Tax Law on Leasing and Shipping

Moderator: Mr. Edward Liu, Legal Director - Hill Dickinson

Panelists:

- **Mr. Eric Yang, Head of Shipping Finance - AVIC International Leasing Co, Ltd.**
- **Mr. Logan Chong, Managing Director Transport Sector, Investment Banking Asia Pacific - BNP Paribas**
- **Mr. Shreyas Chipalkatty, Global Head of Shipping - Citi**
- **Mr. Bill Guo, Executive Director – ICBC Financial Leasing**



2:40 PM – 3:20 PM

CAPITAL MARKETS & SHIPPING

What types of capital shipping companies can raise – debt, equity, structured finance – and where. Options, relative costs and advantages / disadvantages.

Moderator: Mr. Christoforos Bisbikos, Partner - Watson Farley & Williams

Panelists:

- **Mr. Joachim Jaeger Skorge**, Managing Director and Regional Head of Asia-Pacific, Investment Banking - **DNB Markets, Inc.**
- **Mr. Nicolas Duran**, Partner & Director Investment Banking - **Fearnley Securities**
- **Mr. David Palmer**, Advisor - **Langton Shipping Ltd**
- **Mr. Erik Strømsø**, Managing Partner - **Pareto Securities (Asia)**

3:20 PM – 4:00 PM

DOES PRIVATE EQUITY & ALTERNATIVE FINANCE HAVE A ROLE IN SHIPPING TODAY?

Is Private Equity an opportunistic short-term or a strategic long-term investor in shipping? Is there still appetite for shipping investments? What types of projects and deals attract Private Equity investments. Entry and exit strategies.

On the other hand, several new platforms are ready to provide debt financing. AF is becoming a bigger source of capital and is open not just to bigger companies but also to smaller and mid-sized owners, who represent a big portion of the industry

Moderator: Mr. Jonathan Silver, Partner - Maples Group

Panelists:

- **Mr. Peter Warbanoff**, Head of Distressed and Opportunistic Credit – **LIM Advisors**
- **Mr. Andrew Hampson**, Managing Director - **Tuften Asset Backed Investment (ABI) Group**
- **Mr. Hans Oust Heiberg**, Partner - **Sole Shipping SO Adviser Limited**
- **Mr. Jack Sun**, Managing Partner - **SinoEnergy Capital**
- **Mr. Ali Ben Lmadani**, CEO - **ABL Corporation**

4:00 PM – 4:20 PM

NETWORKING COFFEE BREAK

4:20 PM – 5:00 PM

THE FUTURE OF THE INDUSTRY & INDUSTRY PREPAREDNESS & INITIATIVES

A Roundtable discussion among leaders from various aspects of the industry. The panel will discuss the evolution of the shipping industry, the main industry drivers, opportunities and challenges across the board – finance, technology, regulations, geopolitics and more. It will also discuss initiatives undertaken by companies and industry organizations to support and steer the industry to its next phase of development.

Moderator: Mr. Norbert Kray, Regional Manager for Greater China - DNV-GL

Panelists:

- **Mr. Peter Cremers**, Vice-President – **BIMCO**; Executive Chairman - **Anglo-Eastern Group**
- **Mr. Martin Stopford**, Non-Executive President - **Clarkson Research Services Limited**
- **Mr. Andreas Nordseth**, Director General - **Danish Maritime Authority**



5:00 PM – 5:40 PM

SHIPOWNERS PANEL – PUTTING IT ALL TOGETHER

Leading HK & International Shipowners will discuss opportunities and challenges for the shipping industry focusing shipping markets outlook, energy and commodity flows, investment opportunities, access to capital, operational and regulatory challenges and more.

Moderator: Mr. Nick Sansom, Chief Business Development Officer - Bermuda Shipping and Maritime Authority

Panelists:

- **Mr. Yongxin Wang**, President - **China Merchants Energy Shipping Co., Ltd.**
- **Mr. Mats Berglund**, CEO/Executive Director - **Pacific Basin Shipping Ltd.**
- **Mr. Bing Chen**, CEO – **Seaspan**
- **Mr. Jack Hsu**, Managing Director- **Oak Maritime (Hong Kong) Inc Limited**
- **Mr. Hing Chao**, Executive Chairman – **Wah Kwong Maritime Transport Holdings**

5:40 PM – 6:45 PM

NETWORKING COCKTAIL RECEPTION

MEDIA PARTNERS



SUPPORTING ORGANIZATION





U.S. and Greek businesses and investment communities will discuss the latest trends in the capital and stock markets while covering topics ranging from shipping, information technology, energy, banking, and finance to telecommunications and real estate. This event receives annual support from the NYSE.



**11th Annual Capital Link
Greek Shipping Forum**
"Opportunities & Challenges"
Thursday, February 20, 2020
Hilton Athens Hotel - Athens, Greece



Greek shipping remains important to the maritime economy, constituting approximately 20% of the world's shipping fleet. This event will not only cover the latest developments and trends in international trade, dry bulk commodities, and the energy markets framed against of the global economy – but also review various

but also review various funding alternatives for raising capital among listed and private shipping companies.



**4th Annual Capital Link
Cyprus Shipping Forum**
Tuesday, February 25, 2020
Columbia Plaza - Limassol, Cyprus



This event provides investors with a comprehensive review of various shipping markets to investment communities in Cyprus.. It aims to provide investors with a comprehensive review and current outlook of the various shipping, marine services and offshore markets and in addition, cover topics of critical interest to shipping industry participants, financiers and investors.



**14th Annual Capital Link
International Shipping
Forum**
Monday, March 30, 2020
The Metropolitan Club, One East 60th St., New York City



The fourteenth installment of the Invest in International Shipping Forums is investor-focused event allows a platform for high-level executives and shipping companies to share and examine the shipping markets in light of annual results. Institutional investors and analysts, financial advisors, bankers, financial media, and other qualified investors will be in attendance.



**19th Annual Capital Link
Closed-End Funds and
Global ETFs Forum**
Tuesday, April 7, 2020
The Metropolitan Club, New York City

This annual event, playing host to 1,000 attendees every year, will not only address the benefits and challenges associated with using closed-end funds (CEFs) and ETFs, but will also present a networking platform for financial advisors, financial planners, institutional investors, fund and asset managers, analysts, other wealth management professionals, and major financial media



**3rd Capital Link
Singapore Maritime Forum**
Tuesday, April 21, 2020 - The Westin Singapore



HELD IN CONJUNCTION WITH THE SINGAPORE MARITIME WEEK

related to shipmanagement, the environment, innovation, and cybersecurity. The Forum will also highlight the role of Singapore and Asia for the global shipping industry.



**2nd Annual Capital Link
Japan Maritime Forum**
Tuesday, May 12, 2020
The Peninsula Tokyo - Tokyo, Japan



This event will be organized in Partnership with Columbia Shipmanagement and Fearnley Securities. The seminar will provide an educational foundation into all major areas of shipping markets, maritime operations, regulatory, geopolitical and industry trends affecting shipping. Participants will gain a comprehensive review of the current outlook of the various shipping sectors, environmental regulations and compliance, the impact of technology, marine insurance, shipbuilding; ship

management, financial and capital markets, and topics of critical interest to shipping industry participants, financiers and investors.



This event, organized in Partnership with Columbia Shipmanagement and Singhai Marine Services provides investors with a comprehensive review of various shipping markets to investment communities in China and throughout Asia. It aims to provide investors with a comprehensive review and current outlook of the various shipping, marine services and offshore markets and in addition, cover topics of critical interest to shipping industry participants, financiers and investors.



This bi-annual event brings together public and private shipping company executives, investors, analysts, financiers, and other industry participants who are visiting Athens for the bi-annual Posidonia event from all over the world.

The Forum will feature sector roundtable discussions dedicated to the dry bulk, tanker, container, LNG and offshore sectors.



In cooperation with the LSE, and in partnership with Fearnley Securities, this event provides investors with a comprehensive review of various shipping markets to investment communities in the UK and throughout Europe. Shipowners, shipping executives, institutional investors, research analysts, industry experts, commercial and investment bankers, risk advisors, private equity and venture capital firms, high-net worth investors, and financial media attend this London forum every year.



New York – The Capital for Shipping

Organized in partnership with DNB, the New York Maritime Forum (NYMF) is both an investment and an industry conference. The objective of the Forum is to enhance New York's profile as a place of business to the global maritime industry and especially to global shipping firms and industry participants who do not reside in New York.



This Forum discusses Best Industry Practices across all areas of operations such as human resources, environment, fleet operations, technology and innovation, safety and security, corporate governance and more. The Forum showcases how implementation of best practices translates into financial operational and commercial competitive advantages



environment, innovation, the impact of technology, and marine services. The Forum will also highlight the role of Hong Kong & Asia for the global shipping industry.

This event is organized in Partnership with InvestHK and the Hong Kong Government. It will discuss the regulatory, geopolitical and industry trends affecting shipping. It will provide a comprehensive review and current outlook of the shipping, financial and capital markets, as well as issues related to shipmanagement, the



U.S. and Greek businesses and investment communities will discuss the latest trends in the capital and stock markets while covering topics ranging from shipping, information technology, energy, banking, and finance to telecommunications and real estate. This event receives annual support from the NYSE.



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The Hong Kong Special Administrative Region (HKSAR) Government supports the development of Hong Kong's maritime and port industry with long-term strategic planning and a favourable business environment.

The Hong Kong Maritime and Port Board (HKMPB) was set up by the HKSAR Government on 1 April 2016 to provide a high-level platform for the Government to work closely with the industry in devising maritime and port-related strategies and initiatives and assisting in the development and enhancement of Hong Kong's position as an international maritime centre.

HKMPB is chaired by the Secretary for Transport and Housing of the HKSAR Government and its members include industry leaders, representatives of major associations, academics, professionals and senior government officials. There are three functional committees under HKMPB, namely the Maritime and Port Development Committee, the Manpower Development Committee and the Promotion and External Relations Committee. They are chaired by industry figures to strengthen the trade's involvement in the strategy and policy formulation process.

Website: www.hkmpb.gov.hk



Invest Hong Kong (InvestHK) is the Hong Kong Special Administrative Region (HKSAR) Government Department responsible for attracting Foreign Direct Investment and supporting overseas and Mainland businesses to set up or expand in Hong Kong.

InvestHK has specialists in a range of priority sectors and an overseas network of staff and representatives based in 31 key business cities worldwide.

InvestHK team partners with clients on a long-term basis and is available to help at any stage of their business development in Hong Kong. It provides free advice and customised services to help businesses succeed in Hong Kong's vibrant economy.

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DNV GL is a global quality assurance and risk management company. Driven by our purpose of safeguarding life, property and the environment, we enable our customers to advance the safety and sustainability of their business. We provide classification, technical assurance, software and independent expert advisory services to the maritime, oil & gas, power and renewables industries. We also provide certification, supply chain and data management services to customers across a wide range of industries. Operating in more than 100 countries, our experts are dedicated to helping customers make the world safer, smarter and greener.

In the maritime industry

DNV GL is the world's leading classification society and a recognized advisor for the maritime industry. We enhance safety, quality, energy efficiency and environmental performance of the global shipping industry – across all vessel types and offshore structures. We invest heavily in research and development to find solutions, together with the industry, that address strategic, operational or regulatory challenges.

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The goal of **Citi's** Institutional Clients Group (ICG) is to be the best banking partner for its clients by offering a full spectrum of wholesale banking products and services in all of the markets in which it operates.

Through Citi's unmatched, worldwide proprietary network with a physical presence in 98 markets, Citi is uniquely positioned to take advantage of evolving global trends and provide large, multinational corporations, public sector entities, ultra high-net-worth households and investment managers with a full suite of integrated products and services.



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DNB is Norway's largest financial services group and one of the largest in the Nordic region in terms of market capitalisation.

The Group offers a full range of financial services, including loans, savings, advisory services, insurance and pension products for retail and corporate customers.

We are a major operator in a number of industries, for which we also have a Nordic or international strategy. DNB is one of the world's leading shipping banks and has a strong position in the energy sector, and the fisheries and seafood industry.

Customer facts

Figures in 1000

- Retail customers in Norway 2 100
- Corporate clients in Norway 210
- Active Internet bank users in Norway 1 300
- Customers in life and pension insurance companies in Norway 1 200
- Individual non-life insurance customers in Norway 218



The Astrup Fearnley Group & Fearnley Securities.

Astrup Fearnley:

The Astrup Fearnley Group dates back to 1869 when its founder, Mr. Thomas Fearnley, established a shipbroking business in Oslo, Norway. Today, 150 years later, the Group is a leading, independent and global provider of brokerage, research, financial and advisory services to investors and companies involved in maritime industries such as shipping and offshore.

Fearnley Securities:

Fearnley Securities was established in 1987. The firm remains close to the Group's heritage and core businesses, hence focusing exclusively on maritime industries such as shipping, offshore and energy. From our offices in Oslo and New York we provide a full range of brokerage and investment banking services for our domestic and global clients.



ICBC Financial Leasing Co. Ltd., which was approved by the State Council as a pilot and approved by the China Banking Regulatory Commission, is among the first financial leasing companies affiliated with a bank in China. With 18 billion yuan of registered capital, the company is a wholly-owned subsidiary of Industrial and Commercial Bank of China.

The founding of ICBC Leasing on November 28, 2007 marked a new era in China's financial leasing industry. After more than ten years of rapid development, ICBC Leasing has become the financial leasing company with a big asset base and good capability for innovation and leadership in China. The total assets of ICBC Leasing has reached 300 billion yuan. ICBC Leasing currently owns and manages 670 aircraft; about 300 vessels and more than 40,000 items of equipment.



Watson Farley & Williams is a leading international law firm providing multidisciplinary legal solutions to some of the most complex commercial transactions and high-value disputes in the world. With a strong sector focus, we combine our technical excellence and deep industry knowledge to counsel clients across energy, transport and real estate.

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Beauvais, LNG carrier, 1962



Georgiy Brusilov, Arc7 Yamal LNG carrier, 2018

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Since the beginning Bureau Veritas has been leading the way across the gas value chain, supporting safety and efficiency for LNG carriers, FSRUs and FSUs, LNG fueled ships and LNG bunker vessels as well as safety methodologies for LNG bunkering and STS operations.

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SHAPING A WORLD OF TRUST

Bureau Veritas was founded in 1828 to address marine risks. Our priority is safety - for our clients and society. Today we are a multi-sector Testing, Inspection and Certification (TIC) organization with more than 76,000 people world-wide and about 1,400 laboratory and testing facilities.

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AVIC International Leasing Co., Ltd.'s (AVIC Leasing) is among China's first domestic financing leasing enterprises approved by the Ministry of Commerce and State Tax Administration, incorporated under Aviation Industry Corporation of China (AVIC) and headquartered in Shanghai.

Driven by the strong support from the ultimate parent group, AVIC Leasing is devoted to well structured financial and operating lease service for both global and domestic clients in area of aviation, shipping, equipment and infrastructure.

AVIC ship leasing business focuses on building a platform for shipping related business partners, in areas of Vessels, Shipyards, Ports and Container Boxes worldwide, and also provides package services by collaborating with the yard.



Bureau Veritas is a world leader in laboratory testing, inspection and certification (TIC) services. It is the largest TIC serving the marine and offshore industries, providing classification, certification and technical services - including fuel testing.

Bureau Veritas works hand-in-hand with clients to help them optimize the safety and performance of their assets. Active across all ship types, BV provides leading expertise in a wide variety of specialized vessels including LNG carriers, ultra large container vessels, FSRU/FSUs and expedition class cruise ships. A key focus area for BV is supporting safety and new technology across the gas supply chain. BV is a classification market leader in new orders for LNG fueled ships and for LNG bunker vessels.

Created in 1828, the Group has over 77,000 employees in more than 1,500 offices and laboratories around the world. Bureau Veritas is listed on Euronext Paris and belongs to the Next 20 index.



The Bermuda Shipping and Maritime Authority (BSMA) was established as an authority in 2016 and took over the business of the former Government Department of Maritime Administration. The Bermuda Register of Ships was set up in 1789 as a port of registry for Britain and has operated a high quality shipping registry ever since.

The BSMA is a Category 1 Red Ensign Register, which means we are able to register British Ships of unrestricted type or tonnage.

The BSMA currently has an extensive passenger ship fleet including some of the first fully Safe-Return-To-Port compliant ships in the world. We also support a large proportion of gas carriers and tankers and retain expertise in container ships, bulk carriers and ro-ro ships.

Our ships are consistently ranked highly by all Port State MOU's and the USCG.

The BSMA retain oversight of Passenger Ship Safety, International Maritime Safety, International Ship and Port Security and Maritime Labor. This means that our qualified surveyors will attend each Bermuda registered vessel and conduct required Safety and Security Audits, Maritime Labor Inspections and Passenger Ship Surveys.

HILL DICKINSON

Hill Dickinson is an international commercial law firm and one of the world's leading specialists in shipping, yachts, maritime transportation, insurance, reinsurance and trade and we have been offering legal advice to the global maritime community since 1810. We are an award-winning international commercial law firm with more than 850 employees, including 185 partners and legal directors.

From offices in the UK, mainland Europe and Asia, we deliver advice and strategic guidance spanning the full legal spectrum. The firm acts as a trusted adviser to businesses, organisations and individuals across the globe and from a wide range of market sectors, advising on non-contentious advisory and transactional matters through to all forms of commercial litigation and arbitration. We pride ourselves on fostering the strongest client relationships and adding value through innovation.



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Reaching Beyond

融通未来 >>>



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AVIC International Leasing Co., Ltd (AVIC Leasing) is among China's first domestic financing leasing enterprises approved by the Ministry of Commerce and State Tax Administration, incorporated under Aviation Industry Corporation of China (AVIC) headquartered in Shanghai.

AVIC Ship leasing focuses on building a platform for shipping related business partners, in areas of Vessels, Shipyards, Ports and Container Boxes worldwide, and also provides package services by collaborating with internal shipyards AVIC Ship.

Web: <http://www.chinaleasing.net> E-mail: Yangguangyi@chinaleasing.net Contact: Eric Yang

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Our network of international offices reflects the global nature of our work. Our Monaco office focuses on the needs of our yacht and superyacht client base, and our offices in London, Piraeus, Singapore and Hong Kong specialise in the marine, trade and energy markets. Our international and multidisciplinary team services a wide range of clients including ship owners, operators and charterers, maritime insurers, underwriters/P&I clubs, banks, private equity firms and other financial institutions, brokers, commodities traders, port operators and major oil companies.



The Maples Group is a leading service provider offering clients a comprehensive range of legal services on the laws of the British Virgin Islands, the Cayman Islands, Ireland, Jersey and Luxembourg and is an independent provider of fiduciary, fund services, regulatory and compliance, and entity formation and management services. Its global network of 2,000 lawyers and industry professionals are strategically located in the Americas, Europe, Asia and the Middle East to ensure that clients gain immediate access to expert advice and bespoke support, within convenient time zones.

With a dedicated and experienced shipping team, we can advise on the structure of ownership, flag, title and ship mortgage registration, debt and lease financing of all types of ships and yachts; our services are provided to a wide range of clients, including onshore law firms, international and domestic banks, private equity investors, funds, export credit agencies, finance lessors, shipowners and operators, trading companies, ship managers, pooling agents and shipyards.



The ITF Hong Kong Seafarers Coordinating Committee was setup by Hong Kong Maritimes Unions in 1996. The Guild was nominated as the secretariat and coordinator of the ITF HSCC, responsible for the best practice of ITF agreements in Hong

Kong. The Guild and the AUSHK work closely with dealing with all seafarer-related issues in Hong Kong. The Guild's general secretary, Captain T.T. Chung is nominated as the convener of ITF Hong Kong Affiliates Coordinating Committee. Hong Kong Seafarer Mutual Assistance Fund (HKSMFA) and Hong Kong Maritime Scholarship Fund (HKMSF) established by Hong Kong maritime unions and shipowners have been officially in operation since 2016 which are assisting seafarers in distress and maritime training support to seafarers of Hong Kong registered ships respectively. In 2019, the two unions set up the Hong Kong International Seafarer Services Centre to further extend the services for seafarers during their stay in Hong Kong.



SINGHAI MARINE SERVICES (Singapore) Pte Ltd was incorporated on 6 August 2004. Following a successful start, SINGHAI MARINE SERVICES (Shanghai) Co Ltd was founded in Shanghai on 13 April 2005 and became its Headquarters.

We are accredited with the Governments' approvals of the MSA China and MPA Singapore and fully complied with the ILO's Maritime Labour Conventions (2006) on "Recruitment and Placement Service Provider" legislation.

We attained the DNV GL ISO 9001:2008 certifications for the Seafarers Manning Agency Services. Over 9 consecutive years, we are proud and honored to be voted in China's shipping online website as the "Top Ten Crewing Companies" in China.

SINGHAI MARINE SERVICES' core business is in providing full set manning and crew management services for all types of ships, supply of highly qualified Chinese and International deck officers, marine engineers and ratings. We provide head hunting services for key maritime management positions too.

We manage a large talent pool of professional seafarers and aspiring Chinese cadets who are determined to make seafaring their life-long careers.

Locally our seafarers recruitment networks extend from Dalian, Wuhan, Shenzhen and Rizhao and regionally, from Myanmar, Vietnam and Indonesia.

We collaborate with the Seaman Organization of Singapore and Nantong Shipping College and manage a premier and professional maritime training institute called the Singapore (Nantong) International Maritime Institute. Based in the Nantong Shipping College premises, our core of professional and talented Instructors conduct a wide range of professional maritime and simulator courses and some courses are endorsed by the MSA China and MPA Singapore.

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We are the trusted legal partner to the marine sector, helping clients access our global specialist networks, manage risk, engage with opportunities and achieve their full potential. Our expert team offer advice across the full spectrum of maritime legal services, covering a broad range of cross-border corporate projects, finance and commercial shipping transactions.

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Recently we have concluded a joint partnership with Columbia Ship Management (CSM), a world leading ship Management Company, to establish a company called the Columbia Ship Management (Shanghai) Co Ltd to provide premier professional ship and crew management services to both local and international ship owning companies.

SINGHAI MARINE SERVICES is proud to be your partner in marine services



The Synergy Group, with over a decade of experience as a leading Shipmanager, offers end-to-end maritime solutions and services tailored to the specific requirements of clients. In-depth technical expertise and a diverse product portfolio enable Synergy to generate efficiency and productivity gains to enhance the customer experience for all clients. Headquartered in the globally connected city-state of Singapore, Synergy's hallmark is its through-life approach to asset management and maritime solutions custom-designed to client requirements. With 13 offices in six key maritime centres and over 275 vessels under management, Synergy supervises a diverse fleet which includes LPG tankers, chemical tankers, oil tankers (VLCC, Suezmax, Aframax, LR2, LR1 and MR), container vessels in the 1,800 TEU-20,000+ TEU range and every size of bulk carrier. Synergy's holistic approach to seafarer wellness was recognised this year when it won the prestigious 2019 Seatrade Award for

Investment in People and the Safet4Sea Technology Award. Synergy was also named 'Shipmanager of the Year' at the 2018 Lloyd's List Asia Pacific Awards.



The Caravel Group Limited, headquartered in Hong Kong, is a diversified global conglomerate focused on providing leading maritime services, the trading and logistics of dry bulk raw materials, investment management, and strategic asset ownership. Through our three primary operating units, we provide valueadded solutions in distinct – but complementary – areas, while focusing on identifying and capitalizing on selected opportunities within each.

Caravel Resources is a leading provider of solutions across the industrial dry bulk value chain. Our focus is on the trading of industrial dry bulk raw materials, principally those used in the steel and energy industries – iron ore, carbons and minor bulks.

Caravel Maritime incorporates all of the Group's shipping activities, namely ship management through Fleet Management Limited and commercial and chartering operations under the banner of Caravel Shipping, as well as vessel ownership through our wholly-owned subsidiaries.

Caravel Asset Management is an institutionalized investment manager, with a primary focus on direct investments in global liquid markets including public equity and credit, across all industries.



Capital Link

Hong Kong Maritime Forum

Monday, November 18, 2019

Hong Kong Convention and Exhibition Centre, Level 2



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Chan Fan, Frank JP
Chairman of the Hong Kong Maritime and Port Board
Secretary for Transport and Housing
Hong Kong Special Administrative Region Government

Mr Chan was appointed Secretary for Transport and Housing on 1 July 2017. Before assuming this post, Mr Chan was the Director of Electrical and Mechanical Services and the General Manager of the Electrical and Mechanical Services Trading Fund since December 2011.

As the Secretary for Transport and Housing, Mr Chan is the Chairman of the Hong Kong Housing Authority, Hong Kong Maritime and Port Board, Hong Kong Logistics Development Council and Aviation Development and Three-runway System Advisory Committee. He is also a board member of the MTR Corporation Limited, the Hong Kong Mortgage Corporation Limited and the Airport Authority Hong Kong; as well as a member of the Council for Sustainable Development and Youth Development Commission.

Mr Chan is an Honorary Fellow of the Institution of Mechanical Engineers and Fellow of the Hong Kong Institution of Engineers. Mr Chan received his bachelor's degree in engineering from the University of Hong Kong, master's degree in medical physics from the University of Aberdeen, UK, and master's degree in business management from the University of Hong Kong.

SPEAKERS



Angad Banga
Chief Operating Officer
Caravel Group / Fleet Management Ltd.

As the COO of the Caravel Group, Angad has direct operational and managerial oversight for the Group's Asset Management, Investment, Finance & Operations and Administrative functions. In this capacity, Angad also has responsibility for corporate planning across the firm, which includes strategic investments, balance sheet and treasury management, business development and corporate finance activities. In addition, Angad is also a key member of the Group's Management, Investment, Risk and Credit Committees. Angad joined Caravel as an Executive Director at the Groups' inception. Angad also serves on the Board of Directors of Fleet Management Limited (a Caravel Group company), Mandarin Shipping Limited, a Hong Kong-based shipping investment company, as well as serving as a Director on several other Caravel Group's private equity investments.

Prior to joining Caravel, Angad was a Principal with KKR, one of the world's leading global investment firms across multiple alternative asset classes. Based in Hong Kong, Angad was principally focused on investing in Leveraged Buy-out (LBO) transactions across the Asia-Pacific region. In addition to this, Angad also ran the Asian Leveraged Finance business for KKR Capital Markets Asia, where he helped finance some of the largest, most complex and highly structured private equity acquisitions in Asia. Angad was a key team member of many notable investments by KKR Asia during his tenure.

Angad began his career as an Analyst in the Syndicated & Leveraged Finance team at JPMorgan in Hong Kong where he provided advice to and raised capital for Private Equity firms and high growth and leveraged companies in Asia Pacific. Following his experience at JPMorgan, Angad was hired as an Associate at The Blackstone Group – GSO Capital Partners also in Hong Kong to build out their credit investing platform. At Blackstone, Angad was primarily engaged in public and private credit investing across the entire capital structure in the Asia Pacific region. Angad is a Member of the Hong Kong Maritime and Port Board (HKMPB), a Member of the Promotion and External Relations Sub-Committee of the HKMPB, and sits on the Executive Committee of the Hong Kong Shipowners Association.

In 2015, Angad was named as the "Young Person of the Year" by Seatrade Asia. Angad graduated with an AB with Honors in Economics from Dartmouth College, in the USA.



Mats Berglund
CEO
Pacific Basin Shipping Ltd.

Mr. Berglund joined Pacific Basin as Chief Executive Officer in 2012. He previously served with Swedish family owned conglomerate Stena from 1986 to 2005, occupying managerial and leadership positions in various Stena group shipping businesses in Sweden and the USA including group controller of Stena Line, vice president and chief financial officer of both Concordia Maritime and StenTex (a Stena-Texaco joint venture), president of StenTex, and vice president and president of Stena Rederi AB (Stena's parent company for all shipping activities).

From 2005 to 2011, he was senior vice president and head of Crude Transportation for New York-listed Overseas Shipholding Group. Between March 2011 and May 2012, he served as chief financial officer and chief operating officer at Chemoil Energy, a Singapore-listed global trader of marine fuel products.

Education & qualifications:

Gothenburg University Business School: an Economist (Civilekonom) degree

Advanced Management Program at Harvard Business School in 2000



Christoforos Bisbikos
Partner
Watson Farley & Williams

Christoforos is a Partner at Watson Farley & Williams London working out of the firm's Hong Kong office (registered as a Foreign Legal Consultant (England & Wales) with the HK law society). His practice focuses on all types of cross-border asset financings (including ECA financings), project financings, loan restructurings, work-outs and enforcement. Christoforos has been acting for most leading banks in the shipping sector as well as for a number of shipping companies. He has also been engaged in various shipping projects such as acquisition of vessel fleets, including by way of acquisition of a business as a going concern, and lease/trust arrangements for tankers being transferred to Mexican flag.



Nicolas Bornozis
President
Capital Link, Inc.

Since 1996 Mr. Nicolas Bornozis is the founder, President and CEO of Capital Link, Inc., an international investor relations and financial advisory group. It assists listed companies and capital markets related organizations to develop and maintain access to European and North American investors. Capital Link has offices in New York, London and Athens and is a leader in investor relations for listed shipping companies, U.S. Closed-End Funds and ETFs and international companies accessing the U.S. and European markets.

He also established and managed, Alexander Capital, L.P, a US broker-dealer firm, which developed brokerage and investment banking business in North America with the Greek, Egyptian and Russian markets. Sold the company at the end of 2003 to a group of US investors representing Russian interests. Between 1998 and 2002, he also established and managed Alexander Asset Management, Inc. which handled portfolios invested in the Greek and European equity markets.

Prior to Capital Link (1988-1995), he served as President and CEO of CCF International Finance Corp. (CCF IFC), the US broker/dealer subsidiary of Credit Commercial de France, now part of HSBC, and worked at the International Department of Bankers Trust Company in New York (1982-1984) and then at the Commercial Banking operation of CCF in New York (1985-1987) focusing on the financing of Wall Street firms and shipping.

He holds an MBA from Harvard Business School (1982) and a Law Degree from the University of Athens (1979), in Greece with specialization in commercial and corporate law and is a graduate of Athens College in Greece.

For a period of twelve years he was a Visiting Lecturer on International Banking and Finance at the City University Business School (Department for Shipping Trade and Finance) in London, United Kingdom. Also, he served as Chairman of the Investment Management Committee of the Harvard Business School Club in New York.



Nicholas Brown
Global Communications Director
Bureau Veritas Marine & Offshore

Nicholas Brown is Global Communications Director for Bureau Veritas Marine & Offshore. He has worked in the shipping industry for nearly 30 years. Educated in Scotland, he started his career in Hong Kong with a shipowning and management group. He has worked in Hong Kong, Bangkok, Saigon, London, Southampton and Paris. His experience spans shipowning/operations, marketing, PR, investor relations and crisis communications. He has more than a decade of classification society experience. He joined Bureau Veritas in 2016.



Mark Cameron
Executive Vice President and COO
Ardmore Shipping

Mark has more than 35 years' experience in the maritime industry focusing on key aspects of ship management and corporate activities. Prior to his role with Ardmore, he was Vice President, Strategy and Planning for Teekay Marine Services – Teekay Corporation's internal ship management function.

Mark's experience includes 11 years at sea rising to the rank of Chief Engineer with Safmarine and latterly AP Moller, including time served on-board bulk carriers, salvage tugs, tankers, general cargo, reefer and container ships.

Mark has held several senior management roles ashore specialising in start-ups as well as integrating acquisitions covering all facets of ship management, including sale & purchase, newbuilding supervision, personnel management, procurement, fleet management, and technical supervision.

Mark is on the Board of Directors for the West of England P&I Club in addition, Mark is also the past Chairman of IPTA (the International Parcel Tanker Association), and a member of the Carbon War Room's Shipping Efficiency Operation Advisory Board – providing first-person perspectives on the key challenges facing individual owners as well as the industry as a whole. He is also a Council Member of ABS and sits on the Lloyds Register Marine Advisory Committee.



Kitty Chan
Administrator
Merchant Navy Officers' Guild- Hong Kong

Ms. Kitty Chan is now work as Administrator of Merchant Navy Officers' Guild- Hong Kong, a Hong Kong leading seafarer union which founded in Shanghai, China in late 19th century. Before joining the MNOG-HK, Kitty was engaged in transport sector for more than 10 years.

Kitty's role covers the management and operation of the MNOG-HK and the Hong Kong Seafarers' Unions Coordinating Committee (HSCC). She is also responsible for the promotion of Hong Kong Seafarer Mutual Assistance Fund (HKSMF) and Hong Kong Maritime Scholarship Fund (HKMSF) and the management of the Trust. Along with the policy of MNOG-HK in young seafarer and members development, Kitty also assist with the promotional programmes and liaison works, helping the young seafarer in terms of training opportunities, employment and better conditions.



Hing Chao
Executive Chairman
Wah Kwong Maritime Transport Holdings

Hing Chao is the Executive Chairman of Wah Kwong Maritime Transport Holdings. He is also an Executive Committee member of Hong Kong Shipowners Association, a Trustee of Hong Kong Maritime Museum, the Chairman of Bureau Veritas Asia and Australia Committee, and a member of The Hong Kong Committee of Nippon Kaiji Kyokai. Since 2015 he has joined Wah Kwong's Board of Directors, having occupied various positions in the Wah Kwong Group across the real estate and shipping sectors. He is also an acknowledged cultural leader and well known for his work in intangible cultural heritage, Chinese martial arts, and the study and preservation of nomadic culture. In addition, he is the founder of Hong Kong Culture Festival and International Guoshu Association, the leading independent research organisation for Chinese martial culture.



Bing Chen
President & Chief Executive Officer
Seaspan Ltd

Bing Chen was appointed as a director and our president and chief executive officer in January 2018. Over his twenty-five-year career, Mr. Chen has held executive positions in China, Europe and the United States. Most recently, he served as chief executive officer of BNP Paribas (China) Ltd. leading the bank's growth strategy in China. From 2011 to 2014, Mr. Chen was the general manager for

Trafigura's Chinese business operations, where he maintained full P&L responsibility for domestic and international commodities trading in the country.

Between 2009 and 2011, he was responsible for building the greater China investment banking practice of Houlihan Lokey, Inc. as the managing director and head of Asia financial advisory. Between 2001 and 2009, Mr. Chen held various leadership roles in Europe, including as chief executive officer, chief financial officer, and managing director of leasing and aircraft chartering businesses. Between 1999 and 2001, he worked as a director, business strategy at Deutsche Bank in New York. Mr. Chen is a certified public accountant (inactive), and received a B.S., Accountancy (Magna Cum Laude) (Honours) from Bernard Baruch College, and an MBA (Honours) from Columbia Business School.



Shreyas Chipalkatty
Global Head of Shipping
Citi

Shreyas Chipalkatty is the Global Head of Shipping at Citi. He joined Citi in 1998 and until 2003 worked in Citi's Emerging Markets division in 13 countries across the globe, completing specialist assignments.

He joined the shipping team in 2004, and today manages Citi's banking relationships with some of its largest Shipping and Offshore clients worldwide. Over the past nine years Shreyas has worked through all aspects of shipping finance, including debt and equity capital markets, acquisitions, asset finance and restructuring. Shreyas holds Masters' degrees from the University of Cambridge and the Symbiosis Institute of International Business



Logan Chong
Managing Director of Transportation Sector,
Investment Banking Asia Pacific
BNP Paribas

Logan joined BNP Paribas in July 2007, in charge of China shipping market. He was the Head of Shipping Finance, Asia Pacific and Maritime Sector Head, Asia in Societe Generale, directly reporting to the CEO of Asia Pacific, before he joined BNP Paribas. Logan has been in Societe Generale for 12 years, and has over 25 years banking experience in structured finance, including 5 years in aircraft financing (US double-dip tax leasing), over 20 year experience in shipping finance and shipping client relationship coverage in the region. Logan is a frequent veteran speaker in various shipping conferences and seminars, including the recent one held at the end of Oct by China EXIM Bank at Diaoyutai State Guesthouse in Beijing.

He is the pioneer in structured finance in Asia. Logan successfully closed the first UK tax lease in Asia for COSCO in 1998, and brought in the first French tax lease to China market in 2006. He structured the first off-balance sheet financing for Chinese client in 2001, which was later on widely used by other international banks.

Logan graduated from the Industrial Engineering Faculty of the University of Hong Kong in 1984 and received his MBA from the Chinese University of Hong Kong in 1988. He is the full member of Hong Kong Securities Institute since 1998 and obtained a Postgraduate Diploma in Laws from the Manchester Metropolitan University (UK) and passed the Common Professional Examination (Laws) in UK in 1999. Currently, Logan also maintains HKMA Type1 licence and SFC Type 6 licence for HK IPO sponsorship, and Grade II Captain Licence for pleasure vessel upto 15 meters in HK as well.



Captain T.T. Chung
General Secretary – Merchant Navy Officers’ Guild- Hong Kong
ITF Fair Practice Committee & Fair Practice Committee Steering Group member
ITF Hong Kong Coordination Committee Convener

Captain T.T. Chung served as the ship master in Hong Kong High Speed Craft company for over 30 years after his long years of seagoing vessels services. Due to his extensive experiences in the industry and euthanistic in serving other seafarer, Captain Chung engaged in unionism since 1996 and was elected and continue his terms as General Secretary of Merchant Navy Officers’ Guild- Hong Kong since 1999. In 2010, Captain Chung was elected as ITF FPC member and ITF FPC Steering Group member of Asia Pacific region. He was also appointed as the convener of the Hong Kong ITF Affiliates Coordinating Committee till now.

During his serving terms in unions for years, Captain Chung actively participated in international and local seafarer wages negotiations, constructing tripartite bargaining platforms for welfare and services, ITF and local maritime policies advocacy and implementation, and maritime trainings and education. Currently he is putting his effort in pushing forward the development of young seafarers locally and globally.



Frank J Coles
Chief Executive Officer
Wallem Group

Frank Coles LLM FNI is known as a disruptor and visionary business leader, who has been leading the maritime industry into the new technology-driven world.

Starting off as a deck officer after 12 years at sea Frank came ashore as a Master Mariner. He read for a LLM in Legal Aspects of Maritime Affairs from Cardiff University, Wales.

In 1995, Frank started as an Operations Director at Pacific Basin Bulk Shipping. During this period Pacific Basin had invested in Rydex, the leading company at the time in email software for maritime communications. Frank became CEO of Rydex while continuing in the operations role with PB.

During 1998-1999, Frank was a Vice President Business Development at Sperry Marine. In 1999, Frank took on the role of Chief Operating Officer at Globe Wireless, where in 2003 he had been appointed CEO, President, and board member.

Between 2011 and 2014 Frank worked at Inmarsat. Joining as a Director in 2011, by the end of the year, Frank had been promoted to President of the newly formed Inmarsat Maritime business unit.

In 2015, Frank Coles became the CEO of Transas, a world leader in high-tech equipment, software and system integration for the maritime industry. Transas was acquired by Wartsila Corporation in May 2018. After the transaction was complete, Frank left Wartsila.

Frank was headhunted to join the Wallem Group as Chief Executive Officer in October 2018. He has set an agenda of renewing the brand, and a path and vision for Wallem to be the leading provider of technology-driven maritime solutions in a customer-centric and transparent manner.

Frank is a Freeman of the Honourable Company of Master Mariners. He also is a trustee of the Nautical Institute as well as a Fellow of the Nautical Institute.



Peter Cremers
Vice-President – BIMCO
Executive Chairman - Anglo-Eastern Group

Peter Cremers is the Executive Chairman of Anglo-Eastern Univan Group, one of the world’s foremost ship management companies. Headquartered in Hong Kong, with over 25 offices across Asia, Europe and the Americas, Anglo-Eastern has more than 600 vessels under full technical management, another 200+ under crew management, and some 450 supervised newbuildings and conversions to its credit. The group manages and provides technical services to bulk carriers, container ships, tankers, and heavy-lift, offshore and other specialty vessels.

Since the very beginning, Peter has been closely connected to the maritime industry, from specialising in marine engineering and naval architecture at Ghent University (followed by an MBA)

to starting out his career at a Belgian shipyard, where he went on to head up the engineering department. From there, he moved to the Antwerp ship management group UBEM, where he held the position of Technical Director, before joining Anglo-Eastern in 1985.

In his more than 30 years with Anglo-Eastern, Peter has headed up the business in various capacities. While Managing Director, he successfully led a management buyout of the group in 1997, subsequently orchestrating mergers with Denholm Ship Management in 2002 and Univan in 2015, which served to further secure Anglo-Eastern's dominance in the ship management sector. After serving as CEO for over 20 years, Peter was appointed to his present role as Executive Chairman of the Board of Anglo-Eastern Univan Group.

An active member within the maritime and local business communities, Peter has served as Chairman of the International Ship Managers Association (1999-2001), Hong Kong Shipowners Association (2007-2009), and European Chamber of Commerce in Hong Kong (2011). He has also held membership on the INTERTANKO Council, Hong Kong Maritime Industry Council, and the Maritime Subgroup of the HKSAR Economic Development Commission. Peter continues to play an active role in the industry and general commerce as Vice-President of the BIMCO Board of Directors, and Chairman of the Belgium-Luxembourg Chamber of Commerce in Hong Kong.



Nicolas Duran
Partner & Director – Investment Banking
Division
Fearnley Securities

Nicolas has been with Fearnley Securities since 2015 and is head of the Investment Banking Division's Asset Backed Finance products. He attended the TOOL program at the University of Oslo and has 14 years of industry experience from the maritime sector, where he has held various commercial roles within the Astrup Fearnley Group and at Stena Bulk.

Prior to joining Fearnley Securities, Nicolas was GM and head of Stena Bulk in Singapore where he was in charge of business development and oversaw the company's crude tanker and LNG activities in the region. He was recruited to Stena from Fearnleys where he worked primarily with S&P transactions and projects, first in Oslo and later as head of department at Fearnleys Asia (Singapore). Nicolas has concluded a wide range of strategic asset and finance transactions for a global portfolio of clients as well as working regularly on advisory engagements.



Michael Fitzgerald
Group Deputy Chief Financial Officer
Orient Overseas Container Line

Michael Fitzgerald joined the Orient Overseas group in September 2014 as Group Finance Director, became a member of the OOCL Executive Committee in December 2014, and has been the Group Deputy Chief Financial Officer since December 2015, joining the board of OOCL as a Director in July 2017.

He holds the degrees of BA and MA from the University of Oxford and is a Fellow of the Institute of Chartered Accountants in England and Wales.

Mr Fitzgerald started his career at KPMG in London in 1995, and having qualified as a Chartered Accountant, moved to the Structured Finance division of Société Générale in 1999, where he enjoyed an almost 16-year career, holding various posts in London, Hong Kong and Paris.



Bill Guo
Executive Director
ICBC Leasing

Mr. Bill Guo joined in ICBC Leasing in 2013. He is now Executive Director of Shipping Business Unit, mainly responsible for the leasing business of the container shipping related field and Dry Bulk business. Before working for ICBC, he had been working for Maersk Group for over 10 years as the management positions in different countries, with the solid knowledge in container shipping business and financial knowledge.



Andrew Hampson
Managing Director
Tufton Oceanic Limited

Mr. Andrew Hampson began his career with Bank of America in 1978 where, after training in various operational departments, he graduated through the bank's internal MBA level lending program. Mr. Hampson performed a variety of functions in the credit administration department and problem loan groups before becoming a credit and marketing officer in the bank's European ship lending department in 1986. In 1992 he joined Theisen Securities, a private maritime corporate finance house, where he primarily focused on providing debt related advisory and arranging services to a variety of worldwide shipping companies and debt providers. In 2002 he joined the Tufton Group initially to assist in the development of Tufton's corporate finance business and

subsequently to build up Tufton's position as a dedicated fund manager in the shipping asset space. Mr. Hampson is Managing Director of Tufton's Asset Backed Investment team which currently manages ~\$1.3bn of external funds and directly owns 87 vessels for both European pension fund private accounts and a recently launched public investment trust vehicle which is listed on the London Stock Exchange. Mr. Hampson is a main board director of Tufton's Cypriot holding company and well as other Tufton related companies, he resides in the UK.



Hans Oust Heiberg
Partner
Sole Shipping SO Adviser Limited

During his experience of over 20 years in the shipping sector, Mr. Heiberg has gained significant experience within ship owning, ship financing and contract negotiation in Athens, London and Oslo. From 1992 to 1996 Mr. Heiberg worked in ship financing with Eurofin; from 1996 to 2002, he worked at Oceanbulk Maritime as Project Manager and later as Chief Financial Officer in Athens and thereafter as a Norwegian representative. During 2002 to 2006, Mr. Heiberg had several management for hire assignments. During the period that followed, Mr. Heiberg was a Vice President at Credit Agricole SA and Senior Vice President at the shipping bank DNB Bank ASA. In 2010 he took over as Head of Global Export Finance and Head of International Section Shipping, Offshore and Logistics Division at DNB Bank ASA. He joined the Sole Team in 2015. Mr. Heiberg holds a BComm (Hons) from the University of Edinburgh.



Bjorn Hojgaard
Chief Executive Officer - Anglo-Eastern
Univan Group
Deputy Chairman – The Hong Kong
Shipowners Association

Bjorn Hojgaard is the CEO of Anglo-Eastern Univan Group, one of the world's foremost ship management companies, headquartered in Hong Kong, with more than 600 vessels under full technical management, another 200+ under crew management, and some 450 supervised newbuildings and conversions to its credit.

His appointment follows the 2015 merger with Univan Ship Management, where he was also CEO. Previously, he was Managing Director at Thome Ship Management, Brigantine Group and A.P. Moller Singapore, as well as Manager of Operations, Efficiency & IT for APM Terminals.

A keen yachtsman and Master Mariner, Bjorn worked his way up through the ranks, from military service in the Royal Danish Navy to Captain of one of the largest container vessels in the A.P.

Moller - Maersk merchant fleet, before moving into shore-side management.

Bjorn is the current serving Deputy Chairman of the Hong Kong Shipowners Association and a council member of INTERTANKO, in addition to holding other notable roles at various industry and professional bodies.



Jack Hsu
Managing Director
Oak Maritime (Hong Kong) Inc Limited

Jack is a fourth generation member of a family shipping business legacy dating back to Charles Eddie Hsu, who founded Eddie Steamship in Shanghai nearly a century ago. His late grandfather, V. K. Eddie Hsu founded Oak Steamship Company Limited in Hong Kong in 1961. In 1992, Jack's father, Steve established Oak Maritime (Hong Kong) Inc Limited, which has become the corporate headquarters of the OAK Maritime Group ('the Group'). The Group manages a diversified portfolio of assets, including its core business of shipping, consisting of 20 bulkers and tankers with an aggregate tonnage in excess of 3.5 million deadweight tonnes, and an average age of about 8.6 years.

Jack is Managing Director of Oak Maritime (Hong Kong) Inc Limited, Chairman and President of Sincere Navigation Corporation (a stock-listed company in Taiwan), and CEO of OSS Capital (the Family Office). Jack is also Chairman of Hong Kong Shipowners Association, and has been a member of the Members' Representative Committee of Britannia Steam Ship Insurance Association Limited since 2003. He also was Chairman of International Ship-Owners Alliance of Canada (ISAC) from 2005 to 2007.



Norbert Kray
Senior Vice President, DNV GL
Regional Manager Greater China
DNV GL-Maritime

Norbert Kray has assumed the position of Regional Manager for DNV GL Maritime in Greater China since 1st January 2018. Based in Shanghai, he is responsible for overseeing, strengthening and growing DNV GL's maritime business in Greater China- one of the strategically most important regions for DNV GL Group.

Before coming to China, Mr. Kray was Area Manager for DNV GL Maritime in Japan since 2014.

Mr. Kray is a trained Naval Architect. After his study he started his career at the Bremer Vulkan Shipyard and then moved to Germanischer Lloyd (today DNV GL) in 1997 where he

became surveyor. To begin with, he worked in the Analysis of Hull Structures and Damages; later he was deputy head of the Damage and Repair Management. Since 2002, Norbert Kray has represented the Classification Society in committees of the International Association of Classification Societies (IACS). After leading the Department for Emergency Response Service and Ship Conversion he had been appointed to the position as Senior Vice President in 2008. In his role as Chief Surveyor he was responsible for the global survey activities, the surveyor network, and quality.

also assist with actions to protect seafarers' rights as permitted by law. In 2018 the ITF inspectorate recorded more than 10,500 inspections/ cases and recovered more than USD\$38 million in owed wages.

In 2019, Jason has been assigned as the coordinator of the ITF Asia/ Pacific Contacts Network followed with significant increase of seafarers requesting assistance from countries without ITF inspector. The network of contacts in the Asia/Pacific region to cover 8 countries without ITF inspector.



Leon Lai
Chief Officer/ Executive Council Member
Amalgamated Union of Seafarers, Hong Kong

Mr. Leon Lai is now serving as Chief Officer in High Speed Craft company. As a young seafarer representative, Leon has been elected as the Executive Council member of AUSHK since 2015 and responsible for labour rights promotion and young seafarer organizing.

Since elected as Executive Council member, Leon emphasizes on the promotion of unionism and seafarer trainings for young seafarer, he has organized and participated in various exchange activities with MSTI and unions in other regions in exploring new modes of young seafarer and maritime students servicing. Leon also joined various advisory boards by Marine Department in representing the union's voice in the industry.

Leon finished his training of "Track 4bis Workshop for the ITF Affiliates on the ILO Maritime Labour Convention, 2006" in Maritime Labour Academy, Turin this year and will extend his focus on the MLC2006 implementation in the region.



Jason Lam
ITF Hong Kong Inspector
ITF Asia/ Pacific Contacts Network Coordinator
Assistant Head, ITF Hong Kong FOC Campaign Office

Jason Lam is the full-time Inspector appointed by the International Transport Worker's Federation (ITF). He joined the union since 2007 and then nominated by MNOG-HK as the only ITF Inspector in Hong Kong since 2015.

The ITF has a network of around 140 Inspectors, based in 125 ports of 57 countries. ITF Inspector inspect the ships calling in their ports, to ensure the seafarers have decent pay, working conditions and living conditions on board. Besides conducting routine inspections and ship visits on request of the crew, they



Edward Liu
Legal Director, Hill Dickinson Hong Kong
Principal Representative, International Chamber of Shipping (China) Liaison Office

Qualified in both China and England & Wales, Edward Liu specialises in commercial and shipping litigation and arbitration. His practice covers all areas of commercial and maritime law, including charter party and shipbuilding contract disputes, cargo claims, sale of goods disputes, marine insurance and investment disputes. He is a member of The Chartered Institute of Arbitrators, Chief Executive Officer – Wallem Group of Arbitrators, a listed arbitrator of the Hong Kong International Arbitration Centre, a member of Hong Kong Maritime Arbitrators Group and a supporting member of the London Maritime Arbitrators' Association.

Edward has published numerous articles and case commentaries in respect of shipping and arbitration topics in reputable journals and newsletters in Mainland China, Hong Kong and the United Kingdom. He is a visiting professor of the Shanghai Maritime University School of Economics & Management, an adjunct lecturer of the School of Professional and Continuing Education of The University of Hong Kong, and an editorial member of Lloyd's Shipping & Trade Law. He is a member of the Hong Kong Aviation Development and Three-runway System Advisory Committee, a co-opted member of the Hong Kong Maritime and Port Board, a member of the Henan Committee of the Chinese People's Political Consultative Conference, and a member of the China Sub-Committee of the Hong Kong Shipowners Association.

In 2015, Edward was elected as one of "The Ten Outstanding New Hong Kong Young Persons".

In 2017, he was named by Lloyd's List one of "Top 5 Next Generation in Shipping" and recommended as "a leading heavyweight lawyer of the future in the making, symbolising a 'new generation' of Asian lawyers. In 2018, he was named one of the "Top 100 Most Influential People in the Chinese Shipping Industry".



Ali Ben Lmadani
Chief Executive Officer
ABL Aviation

Ali Ben Lmadani is currently CEO of ABL Corporation headquartered in Dublin, with offices in Casablanca, Hong Kong, Dubai and New York City. Innovative, global and efficient, ABL Corporation is a fast-growing company setting trends across the industry through its creative approach in the aircraft investment model. Ali is a strong market leader and forward thinker in the aviation industry, developing a successful strategic vision of alternative investment models that consistently achieve key milestones.

Dedicated and committed to the future of the aircraft leasing industry, Ali is at the forefront of market trends and developments, allowing his company, ABL Corporation, to successfully negotiate and secure substantial investments to continuously grow and prosper.

In recent years, he has structured a number of aircraft transactions for private equity investors and family offices, developing financial models, sourcing financial debt and providing, along with his experienced team, in-depth technical support. ABL Aviation seeks to develop unique investment strategies that fall outside the status quo that governs the industry.

At his previous role at the New York boutique investment firm, The Transportation Group, Ali was responsible for developing opportunities and structuring deals with several airlines including Emirates and Singapore Airlines. He offers extensive knowledge on equity and debt players, especially in the Middle Eastern and Asian markets.

A serial entrepreneur, Ali founded his first business at 22 years old, a ground support equipment business called ABL Industries where he exported ground support equipment from the US into Africa. Soon after, he co-founded ABL Real Estate in Paris which specializes in the sale and rental markets in Paris. Inspired by the innovative Airbnb market, Ali then created 'EasyGuests Inc.', a short-term rental property management company which operates in 5 cities across the US and Europe.

Originally from Morocco, Ali attended Campbell University in North Carolina and holds both Moroccan and US citizenship. Ali is a Finra registered representative and holds a series 7 investment banking qualification. Ali is a founding partner of the innovative ISHKA media conferences and regularly contributes editorial content to articles as well as moderating and debating panels at aviation finance conferences around the world.



Andreas Nordseth
Director General
Danish Maritime Authority

Andreas Nordseth is Director General of the Danish Maritime Authority (DMA); a position he has held since 2009. The DMA is a Government agency under the Ministry of Industry, Business and Financial Affairs in Denmark.

Today Andreas Nordseth also holds numerous nominations and board positions. He is Chairman of the Administrative Board at the European Maritime Safety Agency (EMSA) and Chairman of the Consultative Shipping Group. Andreas Nordseth is Governor at the World Maritime University (IMO) and a Board Member of the Danish Maritime Fund and the Advisory Board for Executive MBA in Shipping & Logistics at Copenhagen Business School.



David G Palmer
Advisor
Langton Shipping Group

David has 42 years of experience in the Shipping and Offshore industries, with companies including Pareto Securities, Stolt-Nielsen, IMC, Aurora Tankers, and John Swire and Sons.

David has recently retired as Chief Executive Officer of Wah Kwong Maritime Transport Ltd a family owned shipping company based in Hong Kong with a 67-year history with international charterers.

David has held Board and senior management positions in a Norwegian investment bank, two Chinese family companies, a Norwegian family company and a large International family conglomerate. David graduated from Cambridge University and Harvard Business School.



Nick Sansom
Chief Business Development Officer
Bermuda Shipping and Maritime Authority

Nicholas Sansom is Chief Business Development Officer at the Bermuda Shipping and Maritime Authority (BSMA). Prior to joining the BSMA in April 2018, Nick held senior positions in the management of two leading P&I Clubs, The Standard Club and UK P&I Club, and insurance broker Marsh. During this time he was based

in major maritime centres: London, Singapore and Hong Kong. He has served on the committees of many maritime trade bodies, such as the Singapore Shipping Association and International Chamber of Shipping. Having trained as a barrister, he has had close involvement with maritime dispute resolution, having served as president of the Maritime Law Association of Singapore, and is a current member of the Chartered Institute of Arbitrators. He is a graduate of the London School of Economics.



Peter Sand
Chief Shipping Analyst
BIMCO

Peter Sand joined BIMCO in 2009 and holds the position of Chief Shipping Analyst. In this position, he is responsible for analyzing the commercial markets for dry bulkers, tankers and containerships. Taking the offset in global economics as the analytical starting point for all seaborne trade, he assists managements, members and clients with insight into many different aspects of the global shipping industry.

Peter's regular reports, focused analytical articles and insightful comments on the shipping market are widely read and have often been referenced in global mainstream media. Teacher of Maritime Economics at the Danish Shipping Academy as well as guest lecturer at Copenhagen Business School: Blue MBA and BSc International Shipping and Trade. During the rise and fall of the shipping markets Peter gained experience in the fields of shipping analysis, executive assistance, caretaking of investors and the art of transforming data and statistics into overviews and forecasts. Prior to his career in BIMCO, he worked for the dry bulk and product tanker company D/S NORDEN. Peter holds a Master's Degree in economics from the University of Copenhagen



Jonathan Silver
Partner
Maples Group

Jonathan Silver is a finance partner in the Maples Group's law firm in Hong Kong. He heads the shipping practice for Asia, and is a Notary Public appointed in Hong Kong and the Chairman of the Hong Kong Society of Marshall Islands Attorneys.

Jonathan has over 15 years of experience in advising American, European, Hong Kong and PRC banks/lessors/owners on ship finance, ship lease finance, sale and purchase and other commercial shipping contracts (i.e. building contracts, refund guarantees, performance guarantees, jvs between shipowners etc). He specialises in shipping/ship finance/ship lease finance structures used by PRC banks and PRC lessors and other financial

leasing companies. Jonathan is admitted in England and Wales, Hong Kong, Ireland and the Republic of the Marshall Islands. He can speak, read and write Mandarin Chinese, and speaks conversational Cantonese.

Jonathan joined the Maples Group's legal services division in Hong Kong in 2019 and was previously a partner at Norton Rose Fulbright Hong Kong. Prior to that, he worked at a major international law firm and a boutique Hong Kong law firm. Jonathan is widely recognised as a leading practitioner, having been acknowledged in Chambers Global as "a pivotal player in this area, with lease-based financing and project financing being his main areas of focus" and recommended by The Legal 500 and appraised as "very experienced" and "provides solution-oriented and commercial advice".



Doris Sin
Assistant Head, ITF Hong Kong FOC
Campaign Office Secretary
Hong Kong International Seafarer Services
Centre

Ms. Doris Sin is currently the Assistant Head of the ITF Hong Kong FOC Campaign Office in holding the Dockers Organizing projects and assisting in the ITF Flag of Convenience Campaign in Hong Kong and in the region.

Doris worked as part-time organizer of ITF Hong Kong Dockers Project from 2009 to 2013. Before joining the ITF FOC Campaign Office, she worked as the Lead Organizer in local union federation in organizing unions in various transport sectors, and also responsible for legislative and policies initiatives and researches in areas covering workplace health and safety, standard working hours, rights of collective bargaining and civil servants wages scale reform.

In 2018, Doris helped with the establishment and running project of the Hong Kong International Seafarer Services Centre, with aim of connecting seafarer, dockers and other logistic workers, in Hong Kong and worldwide.



Joachim J. Skorge
Managing Director & Regional Head of Asia-Pacific
DNB Markets – Investment Banking

Joachim Jaeger Skorge is based in Singapore and has for the last twelve years been DNB Markets' Regional Head for Investment Banking. The Investment Banking team in Singapore, which covers Asia-Pacific and the Middle East, was established in 2007 and has completed several award-winning M&A and capital markets transactions. Mr. Skorge has spent more than 20 years in investment banking, leading and

project managing in excess of 100 successful transactions while working out of Singapore, New York and Oslo.



Alex Slee
Deputy CEO
Taylor Maritime

Alex Slee is the Deputy Chief Executive Officer of Taylor Maritime, a privately owned shipping company focused on the geared bulk carrier

segment.

Prior to joining Taylor Maritime in 2016, he served as Group Strategy Director at Anglo-Eastern Ship Management, Director at Univan Ship Management and General Manager at tanker and bulk owner Vanship Holdings.

He started his shipping career with Pacific Basin Shipping in Hong Kong prior to which he worked in Citigroup's investment banking division in London.

Graduated from Oxford University with an MA, and has attended a management programme at INSEAD.

Jack Sun
Managing Partner
SinoEnergy Capital



Martin Stopford
Non-Executive President
Clarkson Research Services Ltd.

Martin Stopford is a graduate of Oxford University and has a PhD in International Economics from London University. During his 41 years in the Maritime Industry he has held positions as Director of Business Development at British Shipbuilders; Global Shipping Economist with Chase Manhattan Bank N.A.; Chief Executive of Lloyds Maritime Information Services and executive director of Clarksons PLC. He retired from Clarksons in May 2012 and is currently non executive President of Clarkson Research Services Limited (CRSL).

Martin is also a visiting Professor at Cass Business School in London, Dalian Maritime University in China, Newcastle University and Copenhagen Business School. He has an Honorary

Doctorate from The Solent University; a lifetime achievement award at the 2010 Lloyds List Global Shipping Awards; and in 2013 was Seatrade Personality of the Year.

His publications include "Maritime Economics" 3rd Ed, the widely used shipping text book published in January 2009, and many papers on shipping economics and ship finance.

Martin's children Ben and Elizabeth both live in London. His main hobby, apart for shipping, is gardening and he runs a small organic hill farm in Staffordshire Moorelands.



Erik Strømsø
Senior Partner / CEO
Pareto Securities Asia

Erik Strømsø currently leads Pareto Securities' team in Asia Pacific and he has been based in Singapore since 2014. Erik has extensive experience leading oil services and maritime capital markets transactions across disciplines such as M&A, ECM and DCM, often bridging Western capital with Asian clients and vice versa. Erik has a background as a dedicated energy & maritime equity research analyst and graduated with an MSc. In International Management from the London School of Economics.



James Tong
Managing Director, Head, Asia Pacific & Japan, Global Shipping & Logistics, Head of Diversified Industrials China
Citi

Mr. James Tong is the Regional Head of Global Shipping & Logistics for Citi in APAC & Japan. He is a shipping specialist in Citi primarily responsible for the shipping and marine logistic relationship portfolio including shipping, deep sea offshore and ports & terminals in this region.

James has more than 2 decades of rich and solid global banking experience and 17 years of which he has specialized in the global shipping industry. He has raised more than US\$15 billion worth of capital in various forms across all shipping subsectors including the containerized shipping, dry and wet bulk, car carrier and cruise ship, LPG and LNG gas carrier, offshore and offshore support vessel sector.

James holds a Bachelor of Commerce degree from the University of New South Wales in Australia with a double major in Accounting and Finance.



Rajesh Unni
Founder & CEO
Synergy Marine Group

Captain Unni is the founder and CEO of Synergy Marine Group, one of the world's leading shipmanagers, whose diverse fleet of more than 270 vessels includes some of the industry's most sophisticated vessels.

In a long, illustrious and continuing career he commanded tankers before coming ashore. He then served with distinction and keen business acumen in senior executive positions in Hong Kong and Singapore before launching his vessel ownership and management company. Education is Captain Unni's passion. He is a Class 1 Master Mariner graduate from Mumbai's LBS College of Advanced Maritime Studies and Research and has recently completed the Advanced Management Programme at the Harvard Business School. An influential thought leader, he also sits on the boards of the North P&I Association and the Asia-Pacific Advisory Committee for major classification societies and was recently appointed a Governor at the Indian Institute of Management, Tiruchirappalli. Driven by a firm conviction that the entire marine industry can evolve from analogue to digital, Captain Unni founded Alpha Ori Technologies (AOT), where he is joint CEO. He recently established AOT's Centre of Innovation in Singapore, which can remotely monitor, diagnose and control most operational aspects of digital vessels using AOT's patented software, SMARTShip. This has led to ClassNK approval, completed installation on more than 40 ships and another 60 in process, for which Synergy was proud to receive the 2019 SAFETY4SEA Technology Award, in Athens.

Welfare has always been high on Captain Unni's agenda, such that in 2018 Synergy established an endowment for those declared unfit for sea service but lacking adequate insurance. This provides funding to the seafarer and family in helping to establish sustainable alternative income.

Another of Captain Unni's global initiatives led to the creation of iCALL, a free psychosocial helpline for the worldwide maritime community in October 2018, Synergy again was proud to receive the Seatrade Global Award for 'Investment in people' in May 2019, at London.

A leading philanthropist and a trustee of the Cochin Cancer Society, Captain Unni has spearheaded one of Synergy's main CSR initiatives. The Synergy Educational and Charitable Trust focuses on alleviating poverty, eradicating hunger and empowering women and local communities in seeking a better future. He is also a strategic thought partner with leading changemaking network Ashoka and was recently nominated to the board of the Gandhigram Rural Institute, a university in Tamil Nadu and part of Mahatma Gandhi's vision for provincial children's education.

Captain Unni has often been recognised for his achievements and contributions. In 2018 he was honoured by the Mission To Seafarers Welfare Award for contributions to the seafaring community, and in 2019 he was named the CEO of the Year at the Shiptek Maritime Awards in Singapore and also received the Kashti Ratna (Jewel of Shipping) award in the presence of India's Union Minister of Shipping, at New Delhi, in October 2019.



Yongxin Wang
President
China Merchants Energy Shipping Co., Ltd.

Mr Wang Yongxin has been serving as President of CMES since January 2019. Prior to his current position, Mr Wang served a variety of management positions in COSCO Bulk, including General Manager of President's Office, Deputy General Manager of Shipping Department, Director of Legal Department and General Manager of Integrated Business Department. Joining COSCO (HK) Group in December 2012, Mr Wang served as the Group's Assistant President and General Counsel. He joined China Merchants Group later in January 2017 as Deputy Director of Infrastructure and Equipment Manufacturing Department/ International Business Department, as well as Deputy Director of Human Resources Department.



Peter Warbanoff
Head of Distressed and Opportunistic Credit
LIM Advisors

Peter Warbanoff has over 29 years of experience in the financial industry in Asia, including Australia. He is the Managing Partner for Opportunistic Funds of LIM Advisors ("LIM") and is based in Hong Kong. The Funds managed by Peter at LIM focus on special situations and distressed opportunities across the Asian Pacific region.

Prior to joining LIM, Peter was at BBVA in Hong Kong, where he was a Managing Director, serving as the Head of Risk for Asia. He was also on the board of Citic Ka Wah Bank, in which BBVA had a stake. Prior to BBVA, Peter worked at Standard Chartered Bank ("SCB") for 14 years.

He worked in a number of countries and roles during his time at SCB, ultimately as Chief Risk Officer for Hong Kong and before that, India. During his time with SCB, Peter was also Head of Credit for Thailand, Philippines, and Mekong (Vietnam, Cambodia, and Laos).



Benjamin Wong
Head of Transport & Industrial
InvestHK

Mr Benjamin Wong is the Head of Transport and Industrial Sectors at Invest Hong Kong, the Government department responsible for attracting and facilitating foreign direct investment into Hong Kong. He has a diversified portfolio covering aviation, maritime, mass transit, road transport, logistics, energy, mining and natural resources, construction and infrastructure, industrial trading and manufacturing etc.

He is a member of the Maritime and Port Board, Maritime and Port Development Committee, Manpower Development Committee and Promotion and Event Committee. Mr Wong also has a very tight collaboration with the community and government counterparts on major initiatives such as the Belt and Road and the Greater Bay Area.

With extensive experience in both the private and public sectors, Mr Wong's expertise combines transport sector knowledge, international marketing and economic development. Before joining InvestHK, Mr Wong has spent over ten years with some of the biggest European and American companies with regional responsibilities.

Mr Wong holds a Master of Business Administration degree from the Chinese University of Hong Kong; a Bachelor of Commerce and a Bachelor of Arts from the University of Alberta, Canada. He is also a lifetime member of the Beta Gamma Sigma Society.



Eric Yang
Head of Shipping Finance
AVIC International Leasing Co., Ltd.

2019.5-Now The head of Shipping Finance.
2015.10-2016.10 Awarded the degree of MBA at Ashridge Executive Education in the UK.

2009.10-2019.5 Involved in all levels of the start-up of Ship Leasing Department in AVIC International Leasing Co., Ltd, and started from the Project Manager to the Director of American-European business Unit.



Terence Zhao Wei
Founder & Managing Director
Singhai Marine Services

Mr Terence Zhao has more than 27 years of experience in the maritime industry with particularly strong interest and expertise in manning and training. Before he founded Singhai Marine Services in November 2004, he had lectured at COSCO Qingdao

Ocean Shipping Mariners College and was Managing Director of MASES Singapore, the manning arm of China Shipping Group.

Over the past 14 years, Terence has been visionary and instrumental in propelling the steady growth and strong positioning of Singhai Marine Services in the maritime industry. At Singhai Marine Services, he has assembled a strong Management Team comprising of reputable professionals formerly in top leadership positions of large enterprises, manning experts with international shipping companies experience and training professionals who had conducted many seminars and workshops for IMO, ILO and APEC. The Management Team is supported by a dedicated and committed operational team consisting of seagoing Masters and chief engineers who had served with the international shipping companies and graduates from maritime universities and colleges.

Terence graduated with a BA in Electronic Science from Shandong University of China before obtaining his MBA from National University of Singapore, and MSc in Maritime Studies from Nanyang Technological University.



Zhou Jian Feng
Managing Director
Wah Kwong Maritime Transport Holdings Limited

Captain Zhou Jian Feng is the Managing Director of Wah Kwong Maritime Transport Holdings Limited. He graduated from Shanghai Maritime University in 1995 and has worked for Wah Kwong since then, initially as a deck officer on product tankers and subsequently as deck officer and Master of several of the Wah Kwong ships including VLCC and LPG tankers. From October 2005, he has been employed as a technical superintendent with Wah Kwong, and subsequently prompted to Operations Manager and Chief Operating Officer in 2008 and 2016 respectively. Captain Zhou is holding a Master degree on International Shipping and Logistics of Hong Kong Polytechnic University and he is also a current member of Marine Committee of BIMCO.

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Capital Link is a New York-based Advisory, Investor Relations and Financial Communications firm. Capitalizing on our in-depth knowledge of the shipping industry and capital markets, Capital Link has made a strategic commitment to the shipping industry becoming the largest provider of Investor Relations and Financial Communications services to international shipping companies listed on the US and European Exchanges. Capital Link's headquarters are in New York with a presence in London and Athens.



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Operating more like a boutique investment bank rather than a traditional Investor Relations firm, our objective is to assist our clients enhance long term shareholder value and achieve proper valuation through their positioning in the investment community. We assist them to determine their objectives, establish the proper investor outreach strategies, generate a recurring information flow, identify the proper investor and analyst target groups and gather investor and analyst feedback and related market intelligence information while keeping track of their peer group. Also, to enhance their profile in the financial and trade media.

In our effort to enhance the information flow to the investment community and contribute to improving investor knowledge of shipping, Capital Link has undertaken a series of initiatives beyond the traditional scope of its investor relations activity, such as:



www.CapitalLinkShipping.com

A web based resource that provides information on the major shipping and stock market indices, as well as on all shipping stocks. It also features an earnings and conference call calendar, industry reports from major industry participants and interviews with CEOs, analysts and other market participants.



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In New York, Athens and London bringing together investors, bankers, financial advisors, listed companies CEOs, analysts, and shipping industry participants.



www.MaritimeIndices.com

Capital Link Maritime Indices: Capital Link developed and maintains a series of stock market maritime indices which track the performance of U.S. listed shipping stocks (CL maritime Index, CL Dry Bulk Index, CL Tanker Index, CL Container Index, CL LNG/LPG Index, CL Mixed Fleet Index, CL Shipping MLP Index – Bloomberg page: CPLI. The Indices are also distributed through the Reuters Newswires and are available on Factset.

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Excellence in Investor Relations and Financial Communications Your Link With the Global Investment Community

With its headquarters in New York and presence in London and Athens, Capital Link has been active since 1995 in the field of Investor Relations and Financial Communication. Its activities focus mainly on three areas: 1) Linking companies with strategic and institutional investors, bankers, analysts, and the financial media in Europe and the United States, 2) American Closed-End Funds and ETFs, 3) Listed shipping Companies. Capital Link's programs combine IR, IT and financial media in one comprehensive package enabling Companies to maximize their penetration and recognition in the global investment community.

Capital Link maintains close collaboration with the three main US Stock Exchanges (New York Stock Exchange, American Stock Exchange (now part of NYSE) and NASDAQ), the London Stock Exchange, the Athens Stock Exchange as well as numerous companies in Greece, Europe, US and Chile. It also organizes annually in New York, London and Athens a series of Investment Forums focusing on its main activity fields (www.capitallinkforum.com).

Capital Link has a leading position globally in the area of Investor Relations with respect to **shipping**, as it cooperates with the majority of shipping companies listed on the three US Stock Exchanges, as well as in London (LSE and AIM) and Milan. Capital Link is by far the most recognizable IR firm in this sector with unique access to investors, analysts, media and bankers. It has built the most extensive and effective platform for linking Listed shipping Companies with the investment community in Europe and the United States. Capital Link is a member of the Baltic Exchange and organizes regularly Analyst and CEO Forums on tankers, containers and dry bulk shipping. Additionally, it holds annually the "Invest in International Shipping" Capital Link Forums in New York and London. Finally, it also maintains a shipping portal with information on all UK and US Listed shipping Companies (www.capitallinkshipping.com).

Capital Link has also a leading position in **US Closed-End funds and ETFs**, as it cooperates with the major fund sponsors in these sectors. The Annual Capital Link "Closed-End Fund and Global ETF" Forum taking place in New York, celebrating its 17th year, is considered the most significant Forum of the sector. In the context of this Forum, Capital Link organizes the "Annual Closed-End Fund & Global ETF Awards" which recognize funds and managers who adhere to high standards of Corporate Governance, financial disclosure and Investor Relations. Capital Link also maintains a portal with information on these funds (www.closedendfundforum.com).

Capital Link has built one of the most extensive and effective networks for the promotion of **international companies** that want to access the European and US capital markets. In this area, Capital Link has built extensive **regional expertise across developed and emerging markets** having worked with listed companies and capital markets related organizations from several countries, including Canada, Chile, Cyprus, Greece, France, Germany, Ireland, Italy, Portugal, Russia, Spain, Switzerland, Turkey, United Kingdom and the United States. Also, **broad and diversified industry expertise** with a client base across several sectors - banking & finance, chemicals, cement & construction, food and beverage, insurance, investment management, IT & computers, mining, oil & energy, packaging, pharmaceuticals & cosmetics, retailing, telecommunications, transportation etc.

Capital Link is proud to have worked with several **governmental organizations** organizing presentations to U.S. investors for the **Finance Ministers** of Bulgaria, France, Greece and Portugal. We have worked with the majority of **Stock Exchanges** in the United States and Europe (New York, American, NASDAQ, Chicago Board Options Exchange, Athens Exchange, Euronext, London Stock Exchange/ AIM, Deutsche Boerse, Lisbon Stock Exchange, MICEX, Swiss Exchanges. The Paris Bourse was our first client in 1995.

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