

## 13<sup>th</sup>Annual **Capital Link International Shipping** Forum

Monday, April 1, 2019 **New York City** 

In Partnership With



In Cooperation With





**Global Lead Sponsor** 



# CITI CONGRATULATES CAPITAL LINK.

Citi is proud of our longstanding history of supporting our maritime clients with innovative funding solutions, access to capital markets and strategic advisory services throughout the cycles.

We applaud Capital Link on its 13th Annual International Shipping & Offshore Forum and its continued efforts towards facilitating interactions within our industry.









Our Forum is a top level platform discussing current issues of critical significance to the shipping industry. It examines the macroeconomic issues that are shaping and transforming the international shipping markets today. It provides a comprehensive review and outlook of the various shipping markets, made more relevant by the release of companies' annual results. In addition, it discusses the other industry trends, such as restructuring and consolidation, the various channels and methods of raising capital as well as the impact of new technologies and trading routes.

A critical topic of this year's Forum is the discussion on the industry's response to the upcoming environmental regulations. These regulations are widely expected to be a game changer for the industry. We examine options and strategies to comply with them as well as the likely impact on the industry. Finally, we also discuss the transformational impact of technology on the industry.

Capital Link's Shipping Forums are well-known for their high quality and effectiveness. They are unique marketing and networking events attended by a large and high caliber audience of shipping industry executives, such as owners, commercial and investment bankers, media, and a wide range of other industry participants. Capital Link has made a major commitment to serve as an effective link between shipping, financiers and investors around the world. In this context, beyond the tailor made investor relations and financial communications strategies we formulate and execute for each of our clients, we have undertaken several initiatives aimed to enhance the information flow and raise the profile of shipping to the wider investment community.

This year, the Capital Link Shipping Leadership Award, which aims to recognize the valuable contribution of an individual to the International Shipping Industry, will be presented to **Mr. C. Sean Day** who is the Chairman Emeritus of Teekay Corporation and the Chairman of Compass Diversified Holdings.

We would like to make a particular mention on **Citi**, our partner, in the organization of this year's forum, which marks its 13<sup>th</sup> anniversary. Citi is a powerhouse involved and supporting the shipping industry across a wide range of activities, such as commercial banking, investment banking, research, equity and fixed income sales and trading and more. We are pleased to have them as partners and would also like to thank the other sponsors and media partners of our event for their support and contribution in making this event such a unique success.

We are gratified to see that despite the challenging times, the majority of our sponsors are with us year after year and support all of our Shipping Forums, indicating the wide acceptance of the Capital Link Shipping Forums in the financial, investment and shipping communities.

Sincerely, Nicolas Bornozis, President Capital Link, Inc.



#### CAPITAL LINK SHIPPING LEADERSHIP AWARD NEW YORK CITY





**2018 Honoree: Mr. Peter Evensen,** Former President & CEO – **Teekay Corporation** March 12, 2018



2017 Honoree: Mr. Richard T. du Moulin, President - Intrepid Shipping; Former Chairman – INTERTANKO March 20, 2017



2016 Honoree: Dr. Martin Stopford, Non-Executive President at Clarkson Research Services March 21, 2016



2015 Honoree: Michael Parker, Global Head of Shipping at Citi March 23, 2015



2014 Honoree: Dagfinn Lunde, Former CEO & Industry Head of the Shipping & Offshore Division of DVB Bank; and Former Managing Director of Intertanko March 20, 2014

#### CAPITAL LINK SHIPPING AWARDS HONORING GLOBAL LEADERS IN THE SHIPPING SPACE

#### **CAPITAL LINK SHIPPING LEADERSHIP AWARD – NEW YORK**

2014: Dagfinn Lunde, Former CEO & Industry Head of Shipping & Offshore Division – DVB Bank; Former Managing Director – INTERTANKO
 2015: Michael Parker, Global Head of Shipping – Citi

2015: Michael Parker, Global Head of Shipping – Citi
 2016: Dr. Martin Stopford, Non-Executive President – Clarkson Research Services
 2017: Richard T. du Moulin, President – Intrepid Shipping; Former Chairman – INTERTANKO
 2018: Peter Evensen, Former President & CEO – Teekay Corporation



#### CAPITAL LINK GREEK SHIPPING LEADERSHIP AWARD – ATHENS

2013: Captain Panagiotis N. Tsakos, Founder – Tsakos Shipping & Trading 2014: Perikles Panagopoulos, Founder – Attica Group

2015: Lambros Varnavidis, Global Head of Shipping – Royal Bank of Scotland; Vice Chairman – Baltic Exchange 2016: Andreas, George & Nicolas Tsavliris – Tsavliris Salvage Group

2017: Professor Costas Th. Grammenos, Chairman – Costas Grammenos Centre for Shipping, Trade & Finance; Cass Business School

**2018:** Panos Laskaridis, President – European Community Shipowners Associations; CEO – Lavinia Corporation/Laskaridis Shipping Company Ltd. & Athanasios Laskaridis, Chairman & CEO – Lavinia Corporation, Lavinia Enterprises Limited and Laskaridis Shipping Company Ltd.



#### **CAPITAL LINK CHINA SHIPPING LEADERSHIP AWARD – SHANGHAI**

2016: Yang Xian Xiang, CEO – SITC International Holdings
 2017: Zhang Ye, President – Shanghai Shipping Exchange
 2018: Captain Xie Chun Lin, Managing Director – China Merchants Energy Shipping Co., Ltd.







#### **CAPITAL LINK MARITIME CSR LEADERSHIP AWARD – LONDON/ATHENS**

2013: Clay Maitland, Chairman – NAMEPA & Partner – Marshall Islands Registry
 2014: Efthimios Mitropoulos, Chairman Emeritus – International Maritime
 2015: Nikolas Tsakos, Chairman - INTERTANKO

2016: Jeremy Penn, Chief Executive – The Baltic Exchange

**2017:** John Platsidakis, Chairman – Intercargo; Managing Director – Anangel Maritime Services, Inc. **2018:** Mr. Philippe Louis-Dreyfus, Chairman - Louis Dreyfus Armateurs S.A.S., Former President – BIMCO













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Energy – Maritime – Seafood



3 th Annual Capital Link International Shipping Forum Monday, April 1, 2019 – New York City



#### CAPITAL LINK SHIPPING LEADERSHIP AWARD



Presented to:

## C. SEAN DAY

Chairman Emeritus of Teekay Corporation; Chairman of Compass Diversified Holdings

#### In Recognition of His Valuable Contribution to the International Shipping Industry

Presented by: Richard DuMoulin – President -Intrepid Shipping; Former Chairman - INTERTANKO

Sean Day is Chairman Emeritus of Teekay Corporation. He was Chairman of Teekay from 1999 until 2017 during which time the company grew very rapidly. Today Teekay is active in the oil and gas tanker businesses, and in the offshore business. He is also Chairman of Compass Diversified Holdings which owns a portfolio of companies in the light manufacturing and retail businesses, and is a director of Kirby Corporation, the largest US tank barge and tug owner. Formerly he was also Chairman of TK LNG, TK Offshore and Teekay Tankers. In 2005 he was awarded the Connecticut Maritime Association's Commodore Award, which is given each year to the person who has contributed most to the growth and development of the international maritime industry.





#### CAPITAL LINK SHIPPING LEADERSHIP AWARD

Day was born and raised in South Africa. He went to sea as a 17 year old cadet in the merchant marine in South Africa, and subsequently completed his national service as a navigating officer on a destroyer in the SA Navy. He continued on to undergraduate studies in business at the University of Cape Town, and was then awarded a Rhodes Scholarship, allowing him to study law at Oxford University in England.

After graduating from Oxford he joined the legendary Scottish trading house Jardine Matheson in Hong Kong. He spent two years as commercial manager of their ship-owning group, the Indo China Steam Navigation Company. After two years with Jardines in Hong Kong and a year in Taipei, a chance meeting led him next to Canadian ship owning group Fednav in Montreal where he spent a couple of years as Operations Manager.

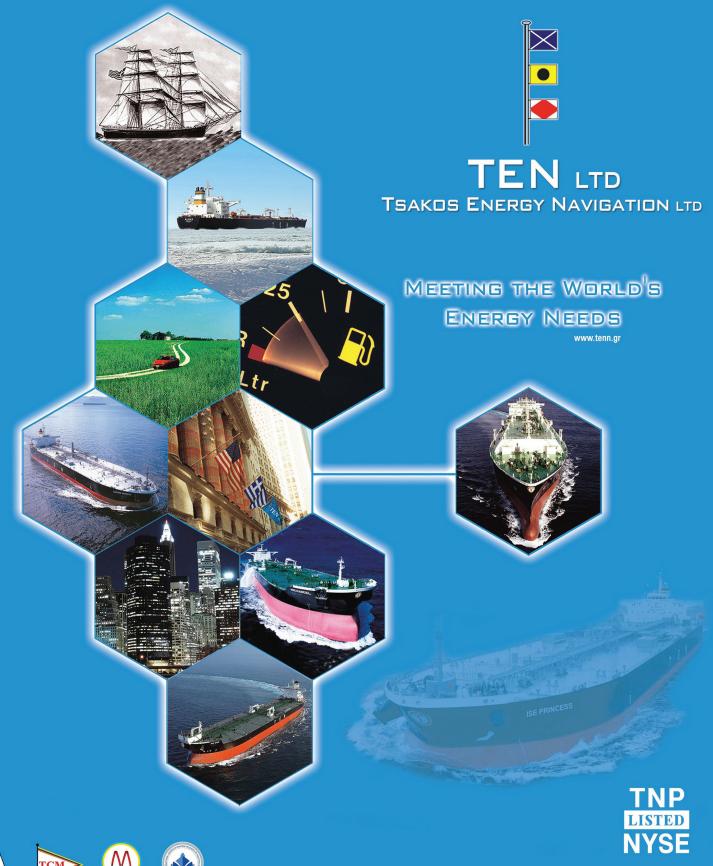
He spent his first years in New York doing freelance work for banks, assisting them with distressed shipping portfolios. In 1982 he was asked to help reorganize Navios Corporation, which Fednav had recently acquired in joint venture with US Steel, and which needed fresh energy and ideas. Day joined the team which took over an ailing Navios and restored it.

By 1986 he was eager for a fresh challenge and so went to work for Citicorp Capital Investors in New York where he learned about equity investing and the leveraged buyout business. He worked several years at Citicorp during the go-go buyout days of the late '80s. Using this knowledge, he persuaded Citicorp and Fednav to back him in the leveraged acquisition of Navios in 1989, which he successfully ran for the next 10 years before selling his interest in the company in 1999 and joining Teekay.

#### \*\*\*\*\*

The "Capital Link Shipping Leadership Award" is presented annually to an individual or organization for his outstanding contribution to the global shipping industry. The Award presentation takes place in New York within the context of Capital Link's Annual Invest in International Shipping Forum.

# 25 YEARS OF CONTINUOUS GROWTH











7:15 AM - 7:55 AM	REGISTRATION		
MORNING SESSIONS (WEST LOUNGE - 1ST FLOOR)			
7:50 AM – 7:55 AM	Welcome Remarks	Mr. Nicolas Bornozis, President - Capital Link	
7:55 AM – 8:05 AM	Opening Remarks	Mrs. Christa Volpicelli, Managing Director & Head of Maritime Investment Banking - Citi, Conference Co- Chairman	
8:05 AM - 8:25 AM	A US Equity Market Update	Mr. Tobias Levkovich, Managing Director - Citi	
8:25 AM – 9:05 AM	<b>Dry Bulk Shipping Sector</b> Panel Discussion	<ul> <li>Moderator:</li> <li>Mr. Randy Giveans, Maritime Shipping Group Head, Equity Analyst – Jefferies LLC</li> <li>Panelists:</li> <li>Mr. Gary Vogel, CEO and Director - Eagle Bulk Shipping (NASDAQ:EGLE)</li> <li>Mr. John Wobensmith, CEO - Genco Shipping &amp; Trading Limited (NYSE:GNK)</li> <li>Mr. Polys Hajioannou, CEO - Safe Bulkers, Inc. (NYSE:SB)</li> <li>Mr. Robert Bugbee, President - Scorpio Bulkers Inc. (NYSE:SALT)</li> <li>Mr. Stamatis Tsantanis, Chairman &amp; CEO - Seanergy Maritime Holdings (NASDAQ:SHIP)</li> </ul>	
9.05 AM – 9:20 AM	MORNING KEYNOTE ADDRESS         "The Efficiency & Cost Challenge – Capitalizing on Innovation"         Image: Cost Challenge – Capitalizing on Innovation (Cost Challenge – Capitalizing on Innovation)		
	Mr. Knut Ørbeck-Nilssen, CEO - DNV GL – Maritime Moderator:		
9:20 AM – 10:20 AM	<b>IMO - 2020 &amp; Beyond Roundtable</b> Panel Discussion	<ul> <li>Mr. John Keough, Partner - Clyde &amp; Co</li> <li>Panelists:</li> <li>Mr. Joseph E.M. Hughes, Chairman &amp; CEO – The American Club</li> <li>Mr. John LaRese, Technical Liaison Manager –</li> </ul>	



#### 3 th Annual Capital Link International Shipping Forum Monday, April 1, 2019 The Metropolitan Club, New York City





MORNING SESSIONS (WEST LOUNGE - 1ST FLOOR)				
10:20 AM – 10:55 AM	Shipping & Bank Finance Panel Discussion		<ul> <li>Panelists:</li> <li>Mr. Lu Zhendo of Communica</li> <li>Mr. Shreyas Ch Global Shipping</li> <li>Mr. Tor Ivar Ha Markets, Inc.</li> <li>Mr. Martijn Va Finance - West</li> <li>Mr. Bill Guo, Ex Leasing</li> </ul>	r., Shareholder – VedderPrice ng, Deputy Head of Shipping – Bank tions Financial Leasing Co., Ltd. hipalkatty, Managing Director - g, Logistics and Offshore – Citigroup ansen, Managing Director– DNB on Tuijl, Managing Director, Shipping ern Hemisphere - DVB Bank xecutive Director - ICBC Financial
10:55 AM – 11:10 AM	Raising Capital in Hong Kong and the Greater Bay Area		Mr. Benjamin Wong, Head of Transport & Industrial – InvestHK	
MORNING SESSIONS (West Lounge - 1st Floor)		MORNING SESSIONS (Library - 2nd floor)		
11:10 AM – 11:40 AM	New & Alternative Sources of Finance for Shipping Panel Discussion	Moderator: Mr. Daniel Rodgers, Partner – Watson Farley Williams Panelists: Mr. Harris Antoniou, CEO - Amsterdam Trade Bank Mr. Andreas Røde, Head of Business Development and M&A – Ocean Yield (OCY:NO) Mr. Michael Kirk, Managing Director – RMK Maritime Mr. Michael Weisz, President – YieldStreet Marine Finance	<b>Chemical Tankers</b> Panel Discussion	<ul> <li>Moderator:</li> <li>Mr. Peder Nicolai Jarlsby, Equity Analyst - Fearnley Securities AS</li> <li>Panelists: <ul> <li>Mr. Hans Feringa, CEO – Team Tankers International (TEAM:NO)</li> <li>Mr. Bart Kelleher, Chief Strategy Officer - Chembulk Tankers</li> <li>Mr. Bjørn Kristian Røed, Manager IR and Research - Odfjell SE (ODF:NO)</li> </ul> </li> </ul>



#### 3<sup>th Annual Capital Link</sup> International Shipping Forum

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11:40 AM – 12:15 PM	Shipping & Capital Markets Panel Discussion	<ul> <li>Moderator:</li> <li>Mr. Edward Horton, Partner – Seward &amp; Kissel</li> <li>Panelists:</li> <li>Ms. Christa Volpicelli, Managing Director – Citi</li> <li>Mr. Erik Helberg, CEO - Clarksons Platou Securities</li> <li>Mr. Per Olav Karlsen, CEO &amp; Managing Partner – Cleaves Securities AS</li> <li>Mr. Rikard Vabo, Head of Corporate Finance – Fearnley Securities</li> <li>Mr. Douglas Mavrinac, Managing Director - Jefferies LLC</li> </ul>	<b>LPG Shipping</b> <b>Sector</b> Panel Discussion	Moderator: Mr. Fotis Giannakoulis, Executive Director - Morgan Stanley Research Panelists: • Mr. John Lycouris, CEO - Dorian LPG (USA) LLC (NYSE:LPG) • Mr. Charles Maltby, CEO – Epic Gas (EPIC-ME:NO) • Ms. Kristen Holmquist, Forecasting Manager - Poten & Partners
12:15 PM – 12:50 PM		ntainer Shipping anel Discussion	Capital Markets Panelists: Dr. Evangelos ( (NYSE: DAC) Mr. Aristides P Ltd. (NASDAQ: Ltd. Mr. George Yo Global Ship Lea	brosio, Managing Partner - Seamax
LUNCHEON, KEYNOTE ADDRESS & AWARD PRESENTATION Presidents' Room - 3rd Floor				
1:00 PM – 2:00 PM	Welcome Remarks Mr. Christian Wetherbee Director - Airfreight, Surface & Shipping Research – Citi Research KEYNOTE ADDRESS "INTERTANKO – The Industry & Its Challenges - A view from the Chairman"			
	Dr. Paolo d'Amico, Chairman – INTERTANKO; Executive Chairman & CEO – d'Amico International Shipping Introduced by: Mr. Nicolas Tsakos, CEO – Tsakos Energy Navigation (NYSE:TNP), Chairman – INTERTANKO 2014-2018			



#### 3 th Annual Capital Link International Shipping Forum Monday, April 1, 2019 The Metropolitan Club, New York City





2:00 PM – 2:20 PM	2019 CAPITAL LINK SHIPPING LEADERSHIP AWARD PRESENTATION Honoring Mr. C. Sean Day Chairman Emeritus of Teekay Corporation Chairman of Compass Diversified Holdings Introduced by: Mr. Richard DuMoulin President -Intrepid Shipping; Former Chairman - INTERTANKO		
AFTERNOON SESSIONS (West Lounge - 1st Floor)			
2:30 PM – 3:05 PM	<b>Crude Oil Tanker Shipping Sector</b> Panel Discussion	<ul> <li>Moderator:</li> <li>Mr. Christian Wetherbee, Director - Airfreight, Surface &amp; Shipping Research – Citi Research</li> <li>Panelists: <ul> <li>Mr. Brian Gallagher, Head of Investor Relations - Euronav (NYSE: EURN)</li> <li>Ms. Lois Zabrocky, CEO - International Seaways (NYSE:INSW)</li> <li>Mr. Ted Petrone, Vice Chairman - Navios Corporation (NYSE:NNA)</li> <li>Mr. Robert Burke, Partner &amp; CEO - Ridgebury Tankers</li> <li>Dr. Nikos P. Tsakos, CEO - Tsakos Energy Navigation (NYSE:TNP); Former Chairman – INTERTANKO 2014-2018</li> </ul> </li> </ul>	
3:05 PM – 3:40 PM	<b>Product Tanker Shipping Sector</b> Panel Discussion	<ul> <li>Moderator:</li> <li>Mr. Ben Nolan, Managing Director – Stifel Financial Corp.</li> <li>Panelists: <ul> <li>Mr. Anthony Gurnee, Founder and CEO – Ardmore Shipping Corporation (NYSE:ASC)</li> <li>Mr. Carlos Balestra Di Mottola, CFO - d'Amico International Shipping S.A. (BIT:DIS)</li> <li>Mr. Valentios (Eddie) Valentis, President/CEO - Pyxis Tankers (NASDAQ: PXS)</li> <li>Mr. Robert Bugbee, President - Scorpio Tankers Inc. (NYSE:STNG)</li> </ul> </li> </ul>	
3:40 PM – 4:15 PM	<b>LNG Shipping Sector</b> Panel Discussion	Moderator: Mr. Christian Wetherbee, Director - Airfreight, Surface & Shipping Research – Citi Research Panelists: Mr. Harald Gurvin, CFO – FLEX LNG (FLNG:NO) Mr. Andy Orekar, CEO – GasLog Partners (NYSE:GLOP) Mr. Majed Limam, Manager - Poten & Partners	



#### 3 th Annual Capital Link International Shipping Forum

The Metropolitan Club, New York City

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		Moderator:
		Mr. Greg Chase, Partner - Reed Smith LLP
4:15 PM – 5:00 PM	<b>Consolidation, Growth and M&amp;A in Shipping Today</b> Panel Discussion	<ul> <li>Panelists:</li> <li>Mr. Jerry Kalogiratos, CEO &amp; Director - Capital Product Partners L.P. (NYSE:CPLP)</li> <li>Mr. Craig Stevenson, Jr., CEO - Diamond S Shipping (NYSE:DSSI)</li> <li>Mr. Ian Webber, CEO – Global Ship Lease, Inc. (NYSE:GSL)</li> <li>Mr. Pankaj Khanna, Member of BoD – Heidmar; Former CEO - Ocean Rig UDW</li> <li>Mr. Hamish Norton, President - Star Bulk Carriers Corp. (NASDAQ:SBLK)</li> <li>Mr. Chris Weyers, Managing Director – Head of Maritime Investment Banking – Stifel</li> </ul>
	Analysts Roundtable	Moderator: Mr. Aristides Pittas, Chairman & CEO – Euroseas Ltd. (NASDAQ:ESEA); Chairman & CEO – Eurodry Ltd. Panelists: • Mr. Donald McLee, Shipping Analyst – Berenberg Capital Markets
5.00 DM - 2.40 DM		Mr Inakim Hannisdahl Head of Research - Cleaves

#### 2019 MMA SALUTE TO THE MARITIME PERSON OF THE YEAR Honoring William R. Gallagher President, International Registries, Inc.



April 1, 2019 The Plaza Hotel 770 Fifth Avenue, New York 6:30pm to 10:30pm

**Salute Registration** 



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## Capital Link Forums

### 2019 Calendar



#### th Annual Capital Link Greek Shipping Forum Friday, February 22, 2019 Hilton Athens Hotel - Athens, Greece

Greek shipping remains important to the maritime economy, constituting approximately 20% of the world's shipping fleet. This event will not only cover the latest developments and trends in international trade, dry bulk commodities, and the energy markets – framed against the broader backdrop of the global economy – but also review various funding alternatives for raising capital among listed and private shipping companies.



3 rd Annual Capital Link Cyprus Shipping Forum Wednesday, February 27, 2019 Columbia Plaza - Limassol, Cyprus This event provides investors with a comprehensive review of various shipping markets to investment communities in Cyprus.. It aims to provide investors with a comprehensive review and current outlook of the various shipping, marine services and offshore markets and in addition, cover topics of critical interest to shipping industry participants, financers and investors.



#### th Annual Capital Link International Shipping & Offshore Forum Monday, April 1, 2019 The Metropolitan Club. New York City



The thirteenth installment of the Invest in International Shipping Forums is investor-focused event allows a platform for high-level executives and shipping companies to share and examine the shipping markets in light of annual results. Institutional investors and analysts, financial advisors, bankers, financial media, and other gualified investors will be in attendance.



This event is organized in Partnership with Columbia Shipmanagement and Singhai Marine Services. It will discuss the regulatory, geopolitical and industry trends affecting shipping. It will provide a comprehensive review and current outlook of the shipping, financial and capital markets, as well as issues related to shipmanagement, the environment, innovation, and cybersecurity. The Forum will also highlight the role of Singapore and Asia for the global shipping industry.



This event, organized in Partnership with Columbia Shipmanagement and Singhai Marine Services provides investors with a comprehensive review of various shipping markets to investment communities in China and throughout Asia. It aims to provide investors with a comprehensive review and current outlook of the various shipping, marine services and offshore markets and in addition, cover topics of critical interest to shipping industry participants, financers and investors.



This event will be organized in Partnership with Columbia Shipmanagement. The seminar will provide an educational foundation into all major areas of shipping markets, maritime operations, regulatory, geopolitical and industry trends affecting shipping. Participants will gain a comprehensive review of the current outlook of the various shipping sectors, environmental regulations and compliance, the impact of technology, marine insurance, shipbuilding; ship management, financial and capital markets, and topics of critical interest to shipping industry participants, financiers and investors.



This annual event, playing host to 1,000 attendees every year, will not only address the benefits and challenges associated with using closed-end funds (CEFs) and ETFs, but will also present a networking platform for financial advisors, financial planners, institutional investors, fund and asset managers, analysts, other wealth management professionals, and major financial media.





Global ETFs Forum

Wednesday, May 22, 2019

The Metropolitan Club, New York City

Capital Link continues to support the sustainable development in Greece by promoting and presenting both initiatives from the business side, as well as the activities and needs of NGOs. The conference will present programs and initiatives that foster entrepreneurship and innovation. It aims to present entrepreneurs with a practical guide as to how they can get financing and other types of support for their business plans. It gives them access to initiatives, programs and contacts that can help them in this direction. The Forum combines two sides.



th Annual Capital Link Shipping & Marine Services Forum Tuesday, September 10, 2019 116 Pall Mall - London, UK

In cooperation with the LSE, this event provides investors with a comprehensive review of various shipping markets to investment communities in the UK and throughout Europe. Shipowners, shipping executives, institutional investors, research analysts, industry experts, commercial and investment bankers, risk advisors, private equity and venture capital firms, high-net worth investors, and financial media attend this London forum every year.





The New York Maritime Forum (NYMF) is both an investment and an industry conference. The objective of the Forum is to enhance New York's profile as a place of business to the global maritime industry and especially to global shipping firms and industry participants who do not reside in New York.



rd Capital Link Invest in Cyprus Forum Friday, September 27, 2019 The Metropolitan Club, New York City

This is an international Forum on Cyprus aiming to raise awareness of Cyprus as a business and investment destination to a wider audience of US investors. The Forum will cover topics on banking, financial services, energy, shipping, transportation and logistics, tourism and information technology.



**Q** th Annual Capital Link **Operational Excellence in Shipping Forum** Best Industry Practices – A Competitive Advantage October 2019 - Hilton Athens Hotel, Athens

This Forum discussed Best Industry Practices across all areas of operations such as human resources, environment, fleet operations, technology and innovation, safety and security, corporate governance and more. The Forum explores how implementation of Best Practices translates into financial, operational and commercial competitive advantages.



U.S. and Greek businesses and investment communities will discuss the latest trends in the capital and stock markets while covering topics ranging from shipping, information technology, banking, and finance to telecommunications and real energy estate. This event receives annual support from the NYSE.



# PROUD MARKET FOR SHIPPING.

**35** shipping companies list on Nasdaq with a total market value of **\$62.5B USD**.

## **IN PARTNERSHIP WITH**



The goal of **Citi's Institutional Clients Group (ICG)** is to be the best banking partner for its clients by offering a full spectrum of wholesale banking products and services in all of the markets in which it operates.

Through Citi's unmatched, worldwide proprietary network with a physical presence in 98 markets, Citi is uniquely positioned to take advantage of evolving global trends and provide large, multinational corporations, public sector entities, ultra high-net-worth households and investment managers with a full suite of integrated products and services.

A trusted advisor and lender to its institutional clients, supporting innovation and growth for corporations, Citi provides cash management and trade solutions to 90% of Global Fortune 500 companies to help them conduct daily operations, to hire, to grow and to succeed. In the public sector, Citi helps build sustainable infrastructure, housing, transportation, schools and other vital public works for the future. With trading floors in approximately 80 markets, clearing and custody networks in 63 markets and connections with 400 clearing systems, Citi maintains one of the largest global financial infrastructures and facilitates approximately \$4 trillion of flows daily on average.

Citi's shipping franchise is amongst the most reputable and established names in the industry, with a longstanding history of supporting its maritime clients with innovative funding solutions, access to capital markets and strategic advisory services throughout the cycles.





**Nasdaq (Nasdaq: NDAQ)** is a leading global provider of trading, clearing, exchange technology, listing, information and public company services. Through its diverse portfolio of solutions, Nasdaq enables customers to plan, optimize and execute their business vision with confidence, using proven technologies that provide transparency and insight for navigating today's global capital markets. As the creator of the world's first electronic stock market, its technology powers more than 100 marketplaces in 50 countries, and 1 in 10 of the world's securities transactions. Nasdaq is home to over 4,000 total listings with a market value of approximately \$15 trillion. To learn more, visit business.nasdaq.com.



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At Columbia Shipmanagement, we are committed to establishing long-term partnerships with our clients. We value the trust placed in us and aim to serve with transparency.







## **GLOBAL LEAD SPONSOR**



**TEN**, founded in 1993 and celebrating this year 26 years as a public company, is one of the first and most established public shipping companies in the world. TEN's diversified energy fleet currently consists of 68 double-hull vessels, including two aframax and two suezmax tankers under construction, constituting a mix of crude tankers, product tankers and LNG carriers, totaling 7.5 million dwt. Of the proforma fleet today, 48 vessels trade in crude, 15 in products, three are shuttle tankers and two are LNG carriers.

## **GLOBAL GOLD SPONSORS**



**Columbia Shipmanagement** has established its leading position as a world-class international ship manager and maritime services provider based on its professionalism, commitment and tremendous added-value granted to its clients. With over 40 years of experience since its foundation by Mr Heinrich Schoeller in 1978 in Limassol (Cyprus), Columbia's leverages a global presence of more than 20 management and representative offices, crew agencies and training centers worldwide.

With over 15.000 professionals on land and sea, Columbia delivers the best customizable, flexible and modular solutions to the individual client's business scenario which translates into cost-efficient maritime solutions. Fully embracing a digital revolution, Columbia's proactive approach towards maximum efficiency and Optimisation provides an unique set-up and fully transparent control to their assets and the use of economies of scale to ensure optimized ship management services.



Driven by our purpose of safeguarding life, property and the environment, **DNV GL** enables organizations to advance the safety and sustainability of their business. We provide classification, technical assurance, software and independent expert advisory services to the maritime, oil & gas and energy industries. We also provide certification services to customers across a wide range of industries. Operating in more than 100 countries, our professionals are dedicated to helping our customers make the world safer, smarter and greener. About DNV GL - Maritime

DNV GL is the world's leading classification society and a recognized advisor for the maritime industry. We enhance safety, quality, energy efficiency and environmental performance of the global shipping industry – across all vessel types and offshore structures. We invest heavily in research and development to find solutions, together with the industry, that address strategic, operational or regulatory challenges. For more information visit www.dnvgl.com/maritime



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Learn more at dnvgl.com/maritime

## **GLOBAL GOLD SPONSORS**

Headquarters are located in Cyprus and we have our own office in Greece and partner offices in Dubai and Singapore. Our vast experience in the maritime sector provides us with the unique advantage of in depth understanding of our customers' needs combined with our dynamic approach towards innovative technologies, thus allowing our clients to generate more value out of their daily operations.

Tototheo Maritime operates in a connected dynamic and sustainable maritime sector, supported by reliable and efficient connectivity and innovative technologies – all underpinned by the Tototheo values. We conduct our business with honesty and transparency, offering equal terms of treatment without prejudice. Our team's foremost goal is to listen and confidently trek into the future while keeping a firm link to the present.







Founded in 1917, the American Club is dedicated to identifying and empowering local talent in all the world's major shipping hubs. Awards like the Lloyd's List Next Generation Shipping Award, North American Maritime Services Award, and the Seatrade "Investment in People" Award recognize that. Homegrown capacity gives the Club regional maritime know-how - available 24 hours a day able to communicate in no less than eleven languages. It offers full mutual cover for P&I, FD&D risks, fixed premium insurance for smaller tonnage through Eagle Ocean Marine, as well as Hull and Machinery cover through its subsidiary, American Hellenic Hull Insurance Company Ltd. The Club also boasts an unsurpassed safety and loss prevention program. Its rich reserves of expertise enable it to typically exceed the service expectations of shipowners and charterers both large and small. Local service providing global solutions steers the Club into its next century of service excellence.



Bank of Communications Financial Leasing Co., Ltd. (BoComm Leasing) is a wholly owned subsidiary of Bank of Communications (BoComm), a world's top 20 bank, and was incorporated in December 2007 with a registered capital of 8.5 billion RMB. As BoComm's financial leasing arm, we have been benefiting from the bank's century-old expertise in financial services. Over the last decade, we have been constantly reinventing ourselves and embracing innovation to stay ahead of the competition. Innovative, specialized, credible and efficient solutions, together with a commitment to providing flexible and effective leasing packages, have allowed us to grow and expand. Today, exceeding 200 billion RMB in assets, we are a leading player in China's leasing industry, with good brand image and strong competitiveness in international shipping leasing and aviation business.

WEBSITE: www.bocommleasing.com/en/index.mvc

Leading financial group

**DNB** is Norway's largest financial services group and one of the largest in the Nordic region in terms of market capitalisation.

The Group offers a full range of financial services, including loans, savings, advisory services, insurance and pension products for retail and corporate customers.

We are a major operator in a number of industries, for which we also have a Nordic or international strategy. DNB is one of the world's leading shipping banks and has a strong position in the energy sector, and the fisheries and seafood industry.

Customer facts

- Figures in 1000
- Retail customers in Norway 2 100
- Corporate clients in Norway 210
- Active Internet bank users in Norway 1 300
- Customers in life and pension insurance companies in Norway 1 200
- Individual non-life insurance customers in Norway 218



**ICBC Financial Leasing Co. Ltd.,** which was approved by the State Council as a pilot and approved by the China Banking Regulatory Commission, is among the first financial leasing companies affiliated with a bank in China. With 18 billion yuan of registered capital, the company is a wholly-owned subsidiary of Industrial and Commercial Bank of China.

The founding of ICBC Leasing on November 28, 2007 marked a new era in China's financial leasing industry. After more than ten years of rapid development, ICBC Leasing has

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become the financial leasing company with a big asset base and good capability for innovation and leadership in China. The total assets of ICBC Leasing has reached 300 billion yuan. ICBC Leasing currently owns and manages 670 aircraft; about 300 vessels and more than 40,000 items of equipment.



#### The Astrup Fearnley Group & Fearnley Securities.

#### Astrup Fearnley:

The Astrup Fearnley Group dates back to 1869 when its founder, Mr. Thomas Fearnley, established a shipbroking business in Oslo, Norway. Today, almost 150 years later, the Group is a leading, independent and global provider of brokerage, research, financial and advisory services to investors and companies involved in maritime industries such as shipping and offshore.

#### Fearnley Securities:

Fearnley Securities was established in 1987. The firm remains close to the Group's heritage and core businesses, hence focusing exclusively on maritime industries such as shipping, offshore and energy. From our offices in Oslo and New York we provide a full range of brokerage and investment banking services for our domestic and global clients.



Invest Hong Kong (InvestHK) is the Hong Kong Special Administrative Region (HKSAR) Government Department responsible for attracting Foreign Direct Investment and supporting overseas and Mainland businesses to set up or expand in Hong Kong.

InvestHK has specialists in a range of priority sectors and an overseas network of staff and representatives based in 31 key business cities worldwide.

InvestHK team partners with clients on a long-term basis and is available to help at any stage of their business development in Hong Kong. It provides free advice and customised services to help businesses succeed in Hong Kong's vibrant economy.

www.investhk.gov.hk



**Jefferies** is a diversified financial services company engaged in investment banking and capital markets, asset management and direct investing. Jefferies Group offers

a full range of investment banking, equities, fixed income, asset and wealth management products and services.



With total assets of € 155 billion, **NORD/LB Norddeutsche Landesbank** is one of Germany's leading merchant banks. Its core business segments include structured finance in the energy and infrastructure sector, maritime industries and aircraft finance, corporate client business, commercial real estate finance, capital market business and private and commercial client business including private banking. The bank has headquarters in Hanover, Braunschweig and Magdeburg. NORD/LB also has branches in Bremen, Oldenburg, Hamburg, Schwerin, Düsseldorf, Munich and Stuttgart. Outside Germany, NORD/LB is active in Luxembourg with a covered bond bank (NORD/LB Covered Bond Bank) and also has offices in London, New York, Singapore and Shanghai.



**Reed Smith** is a dynamic international law firm dedicated to helping clients move their businesses forward. We advise on all aspects of asset finance within the shipping industry. Our long-standing relationships and international outlook enable us to get a deeper understanding of our clients' needs and help businesses prepare for the future.



**Watson Farley & Williams** is a leading international law firm with offices in Athens, Bangkok, Dubai, Frankfurt, Hamburg, Hong Kong, London, Madrid, Milan, Munich, New York, Paris, Rome and Singapore.

Watson Farley & Williams provides services of the highest quality through a combination of technical excellence and industry knowledge in the sectors it knows best, principally, maritime, energy (conventional and renewable), natural resources, real estate and transport. The firm makes use of its specialist skills and experience to provide effective commercially focused advice across a broad range of corporate, finance, dispute resolution and tax matters, as well as employment and regulatory issues.



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**YieldStreet** is building the largest global digital wealth management platform to change the way wealth is created. With an investor-first approach, YieldStreet's community can build a diversified portfolio of investments outside of the stock market and generate passive income. Investors get unprecedented access to asset classes such as Real Estate, Marine Finance, Legal Finance & Commercial loans. Headquartered in New York City with offices in Brazil, Argentina and Greece, the company is backed with \$178M in equity and debt capital from firms including Edison Partners, Greycroft, & Raine Ventures. Join the movement at www.yieldstreet.com.





Amsterdam Trade Bank N.V. – a merchant bank for the modern world

Amsterdam Trade Bank N.V. (ATB) is a fully licensed specialized financial institution and focused on the entire spectrum of the trade value chain, i.e. commodity finance covering softs, metals and energy commodities, ship finance and asset-backed financing. We serve a wide range of customers active across all aspects of international trade, including commodity traders, producers and processors, ship owners and companies otherwise involved in the global logistics chain. Our client value proposition is tailored around three main categories being: financing solutions, treasury services and transactional banking, including financial institutions and documentary services. Our network of financial institutions helps us create opportunities for our clients across the globe.

We are ideally positioned to find solutions to the challenging needs our clients face in today's rapidly changing macroeconomic and technological environment, and offer a distinct set of products and solutions to clients who require structured trade, transactional and /or asset financing.

We were established in the Netherlands 25 years ago in 1994 and we are regulated by the Dutch Central Bank (De Nederlandsche Bank, DNB) and the Netherlands Authority for the Financial Markets (Autoriteit Financiele Markten, AFM).



With assets under management of  $\notin$ 41.5 billion and around 1600 staff, **Berenberg** is one of the leading private banks and one of the most dynamic banks in Europe.

across generations. This is a complex responsibility that we discharge with demonstrated skill and continuity. Through opportunity-oriented risk management we contribute to protecting and growing our clients' wealth.



**Clarksons Platou Securities** has a broad and diverse global institutional client base, specializing in the Clarksons Platou Group's core maritime sectors, offering services including equity and fixed income sales and trading, equity and credit research, corporate access and Investment Banking services, including advising clients on a range of equity and debt capital markets and M&A transactions. Clarksons Platou Securities has approximately 80 employees located in Oslo and New York.



**Cleaves Securities AS** was established in Oslo in 2006. Cleaves Securities is an investment bank authorised by the Financial Services Authority of Norway (FSAN). It is privately owned with offices in Oslo & Stamford, Connecticut, and an affiliated company in Singapore.

We specialize in corporate & project finance, equity sales, M&A, venture capital funding and traditional fundraising

Our subsidiary, Cleaves Management AS, is responsible for corporate management of our limited partnerships and funds, and investor relation services.

Cleaves Shipbroking was established in 1976 as a traditional Sale & Purchase shipbroking house in London.

We have extensive experience and global network within the maritime sectors.

We advise wealthy private investors and families, often



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**Clyde & Co** is a dynamic, rapidly expanding global law firm with over 415 partners and 1,800 lawyers in more than 50 offices and associated offices worldwide. We advise businesses that are at the heart of global commerce and trade. Our combination of sector expertise, commercial attitude and in-depth regional understanding provides a unique perspective.

As part of the largest marine practice in the world, Clyde & Co lawyers advise on maritime, trade, energy and environmental matters in the United States. Our US team addresses the key issues facing clients today, from marine and offshore casualties, to coastal environmental disasters and climate change risks, to piracy, cyber and US economic sanctions. We handle matters on the cutting edge of industry trends and strive to protect our clients' best interests.



**DVB Bank SE**, headquartered in Frankfurt/Main, Germany, is specialised in the international transport finance business. The Bank offers integrated financing solutions and advisory services in respect of Shipping Finance, Aviation Finance and Land Transport Finance. DVB is present at all key international financial centres and transport hubs: at its Frankfurt/Main head office, as well as various European locations (Amsterdam, Athens, Hamburg, London and Oslo), plus offices in the Americas (New York City and Curaçao) and in Asia (Singapore and Tokyo). Please visit our website www. dvbbank.com for additional background information.



**RMK** is a maritime-focused finance and advisory firm with dual headquarters in London and New York. RMK has advised on more than \$3 billion of acquisitions, primarily through M&A and asset acquisitions. The firm also advises on restructuring, secondary loan purchases and in-depth industry analysis. Additionally, RMK has raised \$2 billion in capital for the maritime industry across the capital structure, ranging from first-mortgage debt and leases to structured and common equity. The RMK team has more than 80 years of experience in the maritime finance industry and works hand-in-hand with clients achieve their goals.

#### Seward & Kissel llp

Seward & Kissel enjoys a global reputation as the "go to" U.S. law firm in the maritime arena. Our attorneys in the maritime practice serve as trusted advisors to many of the world's most notable public and private maritime companies, financial institutions and other industry participants in the areas of banking and finance, capital markets, mergers and acquisitions, private equity, restructuring and insolvency, tax, litigation and regulatory, and have handled many of the world's biggest, most complex and innovative transactions in the U.S. and around the globe. From the restructurings and bankruptcies of the 1980s, through the boom and bust of the high-yield market in the late 1990s and early 2000s; from the flourishing loan and public offering markets in the mid-2000s to the most recent foreclosures, restructurings and industry consolidations, Seward & Kissel has been involved every step of the way. Our practice and lawyers are consistently recognized as market leaders by Chambers & Partners, Legal 500, Lloyd's and other publications, and we pride ourselves in being the preeminent U.S. maritime law firm with the substantive expertise, market-setting experience and manpower to handle any matters that the future may hold for the maritime industry.



**Stifel** is a full-service investment firm with a distinguished history of providing securities brokerage, investment banking, trading, investment advisory, and related financial services to individual investors, institutions, corporations, and municipalities. Established in 1890 and headquartered in St. Louis, Missouri, Stifel is one of the nation's leading firms.

Stifel, Nicolaus & Company, Incorporated is a wholly owned subsidiary of Stifel Financial Corp. Stifel Financial Corp.'s publicly traded stock is listed on the New York Stock Exchange under the symbol "SF."

### **VedderPrice**

**Vedder Price** is an international law firm and a worldwide leader in maritime, offshore and intermodal finance and investment. Our New York, London and Singapore based maritime team provides full service to our international and domestic clients, advising on finance, corporate, capital markets, tax, regulatory, insolvency, disputes and related matters. Our highly regarded, knowledgeable and dedicated attorneys have extensive experience in all types of finance and investment involving maritime, offshore and intermodal assets, including vessels engaged in the international transportation of cargo and passengers, vessels employed in offshore oil exploration and production, port and terminal

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infrastructure, intermodal containers and chassis. We represent leading banks, investment funds, shipbuilders, terminal operators, shipowners, charterers and other parties in structuring, negotiating and documenting maritime, offshore and intermodal transactions of every size, type and complexity, including syndicated loans, export-credit facilities, joint ventures, loan portfolio acquisitions, capital markets transactions, sale-leaseback transactions, bareboat charters and other types of charters.



**Wärtsilä** is a global leader in smart technologies and complete lifecycle solutions for the marine and energy markets. By emphasising sustainable innovation, total efficiency and data analytics, Wärtsilä maximises the environmental and economic performance of the vessels and power plants of its customers. In 2018, Wärtsilä's net sales totalled EUR 5.2 billion with approximately 19,000 employees. The company has operations in over 200 locations in more than 80 countries around the world. Wärtsilä is listed on Nasdaq Helsinki.

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**CPLP** is an international owner of tanker, container and drybulk vessels. CPLP currently owns 36 vessels, including 21 modern medium-range product tankers, three Suezmax crude oil tankers, one Aframax crude/product oil tanker, ten Neo Panamax container vessels and one Capesize bulk carrier.



**Concordia Maritime** is an international tanker shipping company. Our focus is on safe, sustainable and reliable transportation of refined oil products, chemicals and vegetable oils. The Company's B shares were first listed on Nasdaq Stockholm in 1984.



**d'Amico International Shipping S.A.** is a subsidiary of d'Amico Società di Navigazione S.p.A., one of the world's leading privately owned marine transportation companies, and operates in the product tankers sector, comprising vessels that typically carry refined petroleum products, chemical and vegetable oils. d'Amico International Shipping S.A. controls, either through ownership or charter arrangements, a modern, high-tech and double-hulled fleet, ranging from 35,000 and 51,000 deadweight tons. The Company has a history and a long tradition of family enterprise and a worldwide presence with offices in key market maritime centres (London, Dublin, Monaco and Singapore). The company's shares are listed on

the Milan Stock Exchange under the ticker symbol 'DIS'.



**Dorian LPG** is a liquefied petroleum gas shipping company and a leading owner and operator of modern VLGCs. Dorian LPG's fleet currently consists of 22 modern VLGCs. Dorian LPG has offices in Stamford, Connecticut, USA; London, United Kingdom; Copenhagen, Denmark; and Athens, Greece.



**Eagle Bulk Shipping Inc.** ("Eagle" or the Company") (NASDAQ: EAGLE) is a US- based fully integrated shipowner -operator engaged in the global transportation of drybulk commodities.

Headquartered in Stamford, Connecticut, with offices in Singapore and Hamburg, Eagle focuses exclusively on the mid-size drybulk vessel segment and owns one of the largest fleets of Supramax/Ultramax ships in the world. The Company performs all management services, including: strategic, commercial, operational, technical and administrative.

Supramax/Ultramax vessels are considered to be most versatile amongst the various drybulk ship types due both their size and specifications. With a deadweight ("DWT") size ranging from 50 to 65 thousand metric tons and a length of approximately 200 meters, our vessels are bale to accommodate large cargo quantities and call on the vast majority of ports around the globe. In addition, all of our

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MILLINGS IN MILLIN

地址:北京市西城区金融大街丙 17 号北京银行大厦 10 层

网址: www.icbcleasing.com

Web:www.icbcleasing.com

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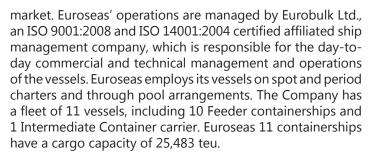
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## **SUPPORTING SPONSORS**

vessels are equipped with onboard cranes and grabs, giving the ships the capability to load and discharge cargoes without the need for shore-based port equipment/infrastructure.

The Company provides transportation solutions to a diverse group of customers, including: miners, producers, traders, and end users. Typical cargoes carried include both major cargoes (coal, grain, and iron ore) and minor bulk (fertilizer, steel products, petcoke, cement, forest products, and more). Please see industry page for a more detailed description on drybulk ship types and cargoes.





**Epic Gas** owns and operates a fleet of fully pressurised gas carriers providing seaborne services for the transportation of liquefied petroleum gas and petrochemicals. The company controls a fleet of 39 vessels which serve the international supply chains of leading oil majors and commodity traders throughout Asia, Europe, Africa and the Americas. The Company's shares are traded over the Oslo Stock Exchange under the symbol "EPIC-ME".



EuroDry Ltd. was formed on January 8, 2018 under the laws of the Republic of the Marshall Islands to consolidate the drybulk fleet of Euroseas Ltd into a separate listed public company. EuroDry was spun-off from Euroseas Ltd on May 30, 2018; it trades on the NASDAQ Capital Market under the ticker EDRY. EuroDry operates in the dry cargo, drybulk shipping market. EuroDry's operations are managed by Eurobulk Ltd., an ISO 9001:2008 and ISO 14001:2004 certified affiliated ship management company and Eurobulk (Far East) Ltd. Inc., which are responsible for the dayto-day commercial and technical management and operations of the vessels. EuroDry employs its vessels on spot and period charters. The Company has a fleet of 7 vessels, including 4 Panamax drybulk carriers, 1 Ultramax drybulk carrier and 2 Kamsarmax drybulk carriers. EuroDry's 7 drybulk carriers have a total cargo capacity of 528,931 dwt.



**Euroseas Ltd.** was formed on May 5, 2005 under the laws of the Republic of the Marshall Islands to consolidate the ship owning interests of the Pittas family of Athens, Greece, which has been in the shipping business over the past 140 years. Euroseas trades on the NASDAQ Capital Market under the ticker ESEA. Euroseas operates in the container shipping



**Flott & Co. PC** is a recognized expert in US taxation of international transportation, particularly as it affects foreign shipping companies operating vessels that call to lift or discharge cargo at US ports. Our principal, Stephen Flott, has been involved in assisting international shipping companies since the Tax Reform Act of 1986 changed US taxation of international shipping. Indeed, when tax returns were due for the 1987 tax year, the first year in which the new rules applied, Stephen worked with the IRS to develop exemption language for US tax returns.

Flott & Co. PC monitors developments in the US shipping tax and assists foreign shipping companies with their US compliance obligations. Since 1988, the firms has advised P&I Clubs, BIMCO, INTERTAKO, the Greek Shipping Cooperation Committee, the Union of Greek Shipowners, individual shipowners and shipping investors on the application of the tax and the exemptions.

Flott & Co. PC's knowledge and experience in the US taxation of international shipping ensure our clients understand the application of the US tax rules to their circumstances and that they meet their US tax compliance obligations in a timely and cost-efficient manner. For more information please visit our website: www.flottco.com.

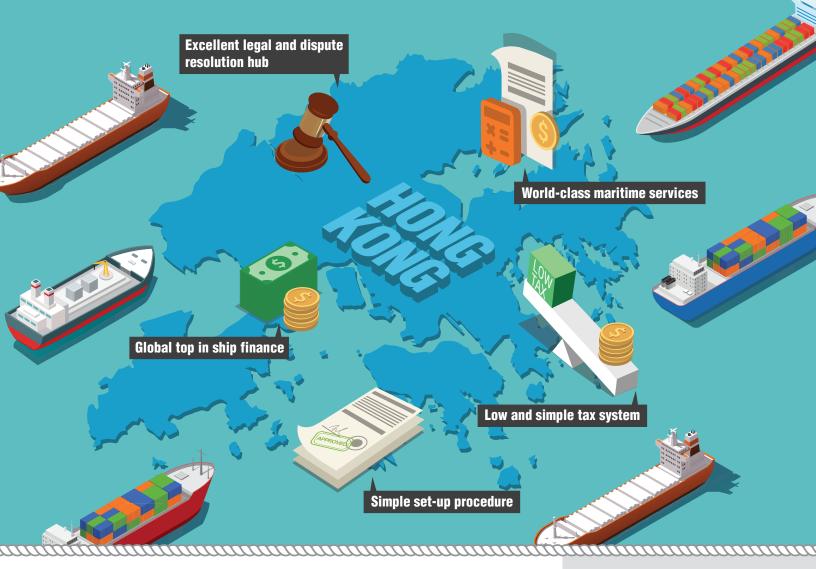


**Genco Shipping & Trading Limited** transports iron ore, coal, grain, steel products and other drybulk cargoes along worldwide shipping routes. As of March 5, 2019, Genco Shipping & Trading Limited's fleet consists of 17 Capesize, two Panamax, six Ultramax, 20 Supramax and 13 Handysize vessels with an aggregate capacity of approximately 5,075,000 dwt.

#### **9** GLOBAL SHIP LEASE

**Global Ship Lease (GSL)** is a containership lessor, publicly traded on the New York Stock Exchange since August 15,

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Hong Kong Maritime Week 2018 has been successfully concluded.

Check out the highlights at hkmw.hk and stay tuned of the upcoming Maritime Week.

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2008 - ticker: GSL.

We are a Marshall Islands Corporation with administrative offices in London, owning a fleet of high quality, wellmaintained containerships that are leased out under fixedrate time charters.

Our mission is to be a preferred provider of quality chartered containership tonnage for top tier liner shipping companies, with a business model focused on generating stable and predictable cash flows.

Our time charters provide a cost effective alternative to direct vessel ownership for our liner shipping customers, allowing them to free up capital and management resources for other strategic needs.

We are well positioned to capitalize upon mid to long-term opportunities within this dynamic space.

On October 29, 2018, Global Ship Lease announced a strategic combination with Poseidon Containers in a stock-for-stock transaction that will double the size of the Company's fleet of mid-sized and smaller containerships and increase the asset base to over \$1.2 billion on a charter-adjusted basis, while introducing latest-generation vessel designs, reducing the fleet age, diversifying the charterer portfolio, and reducing leverage.



**Heidmar** is the original commercial management brand in the tanker space and was the first shipping company to develop a digital solution, eFleetWatch, designed to build trusting and transparent relationships with ship owners. This kind of innovative forethought continues to be deeply embedded in the core of Heidmar's values and vision. With over 30 years of experience, our success comes from our ability to be agile, lean, and well-positioned to respond to both the opportunities and the risks that exist in the tanker space.

Our Mission is to provide existing and future pool partners with exceptional returns on their assets while working alongside them to prepare for what we expect to be a dynamic market in 2020. Longer-term, we believe that Heidmar will provide ship owners with a strategic and forward-thinking commercial trading platform in the tanker space. By managing owner-barriers to entry through working capital, time charter options, the FFA desk, and strategic digital solutions alongside our pursuit of pool-complimentary projects, we remain the original commercial management platform that drives the most value for ship owners.



**International Seaways, Inc. (NYSE:INSW)** is one of the largest tanker companies worldwide providing energy transportation services for crude oil and petroleum products in International Flag markets. International Seaways owns and operates a fleet of 48 vessels as of December 31, 2018, including 13 VLCCs, two Suezmaxes, six Aframaxes/LR2s, 11 Panamaxes/LR1s and 10 MR tankers. Through joint ventures, it has ownership interests in four liquefied natural gas carriers and two floating storage and offloading service vessels. International Seaways has an experienced team committed to the very best operating practices and the highest levels of customer service and operational efficiency. International Seaways is headquartered in New York City, NY. Additional information is available at www.intlseas.com.



**Navios Acquisition (NYSE: NNA)** is an owner and operator of tanker vessels focusing on the transportation of petroleum products (clean and dirty) and bulk liquid chemicals.



**Ocean Yield ASA** is a ship owning company with investments in vessels on long -term charters. The company has a significant contract backlog that offers visibility with respect to future earnings and dividend capacity.

The company focuses on modern assets with long-term charters to solid counterparties. The company has a significant contract backlog that offers visibility with respect to future earnings and dividend capacity. Ocean Yield has an ambition to pay attractive dividends to its shareholders.

Ocean Yield was established in March 2012 and was listed on the Oslo Stock Exchange in July 2013.



**Pyxis Tankers Inc.** We own a modern fleet of six tankers engaged in seaborne transportation of refined petroleum products and other bulk liquids. We are focused on growing our fleet of medium range product tankers, which provide operational flexibility and enhanced earnings potential due to their "eco" features and modifications. Pyxis Tankers is positioned to opportunistically expand and maximize the





## We finance Maritime Industries.

NORD/LB has actively structured individual and tailored solutions for maritime industries throughout the world for over 45 years. We pass our excellent know-how on to our customers by professionally and flexibly preparing finance concepts and developing innovative solutions to meet individual needs. Together with our customers we pursue the goal of a long-term partnership geared towards securing success.



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value of its fleet due to competitive cost structure, strong customer relationships and an experienced management team, whose interests are aligned with those of its shareholders. For more information, visit: http://www. pyxistankers.com. The information discussed contained in, or that can be accessed through, Pyxis Tankers Inc.'s website, is not incorporated into, and does not constitute part of this report.



Headquartered in Westport, CT, **Ridgebury Tankers** is a privately-held company owned by management and Riverstone, a New York-based private equity firm with extensive investments in the energy industry.

Formed in 2013, we are a dynamic and resourceful shipping company with a growing fleet. Ridgebury is led by Founder and CEO Robert Burke, who has been involved in the shipping industry for over 30 years. Mr. Burke's extensive and successful shipping experience includes operations, chartering, finance, ownership and management across several shipping sectors. He is joined by an experienced, motivated management team with strong capabilities in all aspects of shipping, structured finance and investment management.

Ridgebury has partnered with world-class pool operators and ship managers for maximum performance, safety, efficiency and compliance. We have a clean, transparent structure without related-party transactions or conflicts of interest, and are committed to transparent, honest and ethical conduct throughout our organization.



**Safe Bulkers** is an international provider of marine drybulk transportation services, transporting bulk cargoes, particularly coal, grain and iron ore, along worldwide shipping routes for some of the world's largest users of marine drybulk transportation services. The Company's common stock, series C preferred stock and series D preferred stock are listed on the NYSE, and trade under the symbols "SB", "SB. PR.C", and "SB.PR.D", respectively.



Seanergy Maritime Holdings Corp. is the only pure-play Capesize ship-owner publicly listed in the US. Seanergy provides marine dry bulk transportation services through a modern fleet of 10 Capesize vessels, with a cargo-carrying capacity of approximately 1,748,581 dwt and an average

fleet age of about 10 years. The Company is incorporated in the Marshall Islands with executive offices in Athens, Greece and an office in Hong Kong. The Company's common shares trade on the Nasdaq Capital Market under the symbol "SHIP" and class A warrants under "SHIPW". Please visit our company website at: www.seanergymaritime.com



**Star Bulk** is a global shipping company providing worldwide seaborne transportation solutions in the dry bulk sector. Star Bulk's vessels transport major bulks, which include iron ore, coal and grain, and minor bulks, which include bauxite, fertilizers and steel products. Star Bulk was incorporated in the Marshall Islands on December 13, 2006 and maintains executive offices in Athens, Oslo, New York, Cyprus and Geneva. Its common stock trades on the Nasdag Global Select Market and on the Oslo Stock Exchange under the symbol "SBLK". On a fully delivered basis, Star Bulk will have a fleet of 109 vessels, with an aggregate capacity of 12.45 million dwt, consisting of 17 Newcastlemax, 19 Capesize, 2 Mini Capesize, 7 Post Panamax, 35 Kamsarmax, 2 Panamax, 17 Ultramax and 10 Supramax vessels with carrying capacities between 52,055 dwt and 209,537 dwt. Where we refer to information on a "fully delivered basis," we are referring to such information after giving effect to the delivery of three newbuilding vessels The Company also holds call options and has sold respective put options on four Capesize vessels, with exercise dates in early April 2019.



**Team Tankers International** ranks among the 10 largest chemical tanker operators in the world[1], based on number of vessels in its fleet. With an average fleet age of less than ten years, Team Tankers International operates a young and modern chemical tanker fleet. Of the vessels operated by the Company, 37 are currently owned through subsidiaries in Bermuda and Singapore. 11 vessels are chartered in on time charter or bareboat contracts, most of them with purchase options. The vessels which are chartered in are classified as operating (12) leases in the Company's financial statements.



**TMS Cardiff Gas**, established in 2011, is an operator and manager, with a fleet of 16 modern LNG carriers. Visit the Company's website at www.tms-cardiffgas.com.





















## **SUPPORTING ORGANIZATIONS**















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**International Registries, Inc.** and its affiliates (IRI) provide administrative and technical support to the Republic of the Marshall Islands (RMI) Maritime and Corporate Registries. The RMI Registry is one of the leading registries in the world surpassing 4,509 vessels and 164 million gross tons at the end of February 2019. IRI has a network of 28 worldwide offices located in major shipping and financial centers throughout the world that have the ability to register a vessel or yacht, including those under construction, record a mortgage or financing charter, incorporate a company, issue seafarer documentation and service clientele.

The most important asset to the RMI Registry is its customers, and IRI strives to provide them with full service from any office, 24 hours a day.

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#### Wrightlinks Logistics Services Limited

**Wrightlinks Logistics Services Limited** is 100% indigenous Nigerian company set up to provide logistics support and training for both local and foreign companies in Nigeria. We have been offering such services for over 7years with a growing clientele base. We therefore believe that we can offer our client and prospective clients the same professional services at very affordable rates.

Wrightlinks Logistics Services Limited has its head office at Block 9, Police Housing Estate, Chinuo Worlu Street, Off Abacha road, GRA phase 3, Port Harcourt and operational office in Lagos and Abuja. We are also willing to move operational base to client location if the need so arise.

Marine Logistics Services

Wrightlinks Logistics Services Limited, marine logistics services ensure that our customers benefit from a keen combination of logistics services, including a clear, fast, and flexible execution achieved by simplifying the process chain and minimizing the number of involved parties.

We provide this services and support to a wide range of marine and shipping firms, from oil tankers loading offshore Nigeria to liner and support vessels calling in Nigerian seaports. Our dedicated team and reliable partners attend to OSV activities across Nigeria maintaining high standards of service delivery.

We service the marine, oil and gas trade comprehensively and specialize in project cargos and the Cabotage regime. We have extensive experience and the required personnel in handling operations in ocean tugs, anchor handling vessels, dive support and survey vessels, this along with associated logistics of crew rotation and training. Crew Manning Agent

As crew training and manning managers we undertake the full scope of ensuring that our client's vessel is supplied with qualified and well trained officers. We perform all crew manning related functions including screening and selection, through references and documents check, assessment, long term crew planning and arrangements, training, safety familiarisations and liaising with the vessel crews on any matters to provide a resolution. WRIGHTLINKS will also take care of travel arrangements and tickets, visas, allotments, accounts and any other matters arising.

We offer vessel manning services for various types of vessels including cargo ships, tankers, offshore support vessels, AHTS, FPSOs, rigs, dredgers etc.

We are a registered NIMASA crew manning agent and this allows us to provide local marine crew to vessels. Our marine crewing office is located in Port Harcourt, with operational offices in Lagos and Abuja. We are however opened to open other offices in the locality of our clients.

We also have the ability to provide other discipline of personnel, both national and foreign. Our local crews are sourced from local administrative Pool, Training schools, Professional bodies and Unions.

Training

Wrightlinks Logistics Services Limited, are technical partners to training institutions within and outside Nigeria in handling training of all kinds of marine training and other capacity development training to ensure that our crew are that of our client are up-to-date with modern technological awareness and requirements in discharging their duties. This we have done excellently with growing client base.

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HONOREE C. Sean Day Chairman Emeritus Teekay Corporation

Sean Day is Chairman Emeritus of Teekay Corporation. He was Chairman of Teekay from 1999 until 2017 during which time the company grew very rapidly. Today Teekay is active in the oil and gas tanker businesses, and in the offshore business. He is also Chairman of Compass Diversified Holdings which owns a portfolio of companies in the light manufacturing and retail businesses, and is a director of Kirby Corporation, the largest US tank barge and tug owner. Formerly he was also Chairman of TK LNG, TK Offshore and Teekay Tankers. In 2005 he was awarded the Connecticut Maritime Association's Commodore Award, which is given each year to the person who has contributed most to the growth and development of the international maritime industry.

Day was born and raised in South Africa. He went to sea as a 17 year old cadet in the merchant marine in South Africa, and subsequently completed his national service as a navigating officer on a destroyer in the SA Navy. He continued on to undergraduate studies in business at the University of Cape Town, and was then awarded a Rhodes Scholarship, allowing him to study law at Oxford University in England.

After graduating from Oxford he joined the legendary Scottish trading house Jardine Matheson in Hong Kong. He spent two years as commercial manager of their ship-owning group, the Indo China Steam Navigation Company. After two years with Jardines in Hong Kong and a year in Taipei, a chance meeting led him next to Canadian ship owning group Fednav in Montreal where he spent a couple of years as Operations Manager.

He spent his first years in New York doing freelance work for banks, assisting them with distressed shipping portfolios. In 1982 he was asked to help reorganize Navios Corporation, which Fednav had recently acquired in joint venture with US Steel, and which needed fresh energy and ideas. Day joined the team which took over an ailing Navios and restored it.

By 1986 he was eager for a fresh challenge and so went to work for Citicorp Capital Investors in New York where he learned about equity investing and the leveraged buyout business. He worked several years at Citicorp during the go-go buyout days of the late '80s. Using this knowledge, he persuaded Citicorp and Fednav to back him in the leveraged acquisition of Navios in 1989, which he successfully ran for the next 10 years before selling his interest in the company in 1999 and joining Teekay.



#### Harris Antoniou CEO, Chairman of the Management Board Amsterdam Trade Bank N.V. (ATB)

Harris joined ATB in April 2016 as Chief Executive Officer and Chairman of the Management Board. Harris has held various executive and management

positions in leading Dutch institutions in the financial sector over the last 25 years. He started his career at ABN AMRO in 1992. After he joined Bank Mees & Hope in 1993 he held a range of senior management positions within MeesPierson and Fortis in various international locations. Harris returned to ABN AMRO in 2008 as managing director of Energy, Commodities and Transportation business, and a member of the Management Group. His latest position was Chief Executive Officer of AMCI - a private group that focusses in mining projects and operations, trading, transportation, and private equity investments.

Harris holds an MSc in Business Administration and Management from the University of Piraeus, Greece, and an MBA from Rotterdam School of Management (Erasmus University), the Netherlands. He also successfully completed the General Management Program of Harvard Business School.



#### Nicolas Bornozis President and CEO Capital Link, Inc.

Since 1996 Mr. Nicolas Bornozis is the founder, President and CEO of Capital Link, Inc., an international investor relations and financial

advisory group. It assists listed companies and capital markets related organizations to develop and maintain access to European and North American investors. Capital Link has offices in New York, London and Athens and is a leader in investor relations for listed shipping companies, U.S. Closed-End Funds and ETFs and international companies accessing the U.S. and European markets.

He also established and managed, Alexander Capital, L.P, a US broker-dealer firm, which developed brokerage and investment banking business in North America with the Greek, Egyptian and Russian markets. Sold the company at the end of 2003 to a group of US investors representing Russian interests. Between 1998 and 2002, he also established and managed Alexander Asset Management, Inc. which handled portfolios invested in the Greek and European equity markets.

Prior to Capital Link (1988-1995), he served as President and CEO of CCF International Finance Corp. (CCF IFC), the US broker/dealer subsidiary of Credit Commercial de France, now part of HSBC, and worked at the International Department of Bankers Trust Company in New York (1982-1984) and then at the Commercial Banking operation of CCF in New York (1985-1987) focusing on the financing of Wall Street firms and shipping.

He holds an MBA from Harvard Business School (1982) and a Law Degree from the University of Athens (1979), in Greece with specialization in commercial and corporate law and is a graduate of Athens College in Greece.

For a period of twelve years he was a Visiting Lecturer on International Banking and Finance at the City University Business School (Department for Shipping Trade and Finance) in London, United Kingdom. Also, he served as Chairman of the Investment Management Committee of the Harvard Business School Club in New York.



#### Robert Bugbee President Scorpio Tankers Inc.

Mr. Robert L. Bugbee is the, President and Director of Scorpio Tankers Inc., and Scorpio Bulkers Inc. He has 33 years of experience in the shipping

industry.

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Prior to joining Scorpio Group, Mr. Bugbee was a partner at Ospraie Management LLP between 2007 and 2008, a company which advises and invests in commodities and basic industry. From 1995 to 2007, Mr. Bugbee was employed at OMI Corporation, or OMI, a NYSE-listed tanker company sold in 2007. While at OMI, Mr. Bugbee served as President from January 2002 until the sale of the company, and he previously served as Executive Vice President since January 2001, Chief Operating Officer since March 2000 and Senior Vice President of OMI from August 1995 to June 1998.

Prior to this, he was employed by Gotaas-Larsen Shipping Corporation since 1984. During this time he took a two year sabbatical from 1987 for the M.I.B. Programme at the Norwegian School for Economics and Business Administration in Bergen. He is a Fellow of the Institute of Chartered Shipbrokers and has a B.A. (Honors) from London University.

Robert Bugbee is the recipient of the Seafarers International House – 2013 Outstanding Friend of Seafarers Award; was the Connecticut Maritime Association's 2014 Commodore, the U.S. shipping industry's highest honor, and won the 2016 Lloyd's List Newsmaker of the Year.



#### Robert (Bob) P. Burke Partner & Chief Executive Officer Ridgebury Tankers

• CEO and founder of Westport CT based Ridgebury Tankers - 2013-Present. Ridgebury owns

20 oil tankers ranging from 46,000 product tankers to 307,000 DWT VLCC's. Ridgebury Tankers is a private equity backed company owned by Riverstone Holdings and Ridgebury's Management.

• CEO of Chembulk Tankers- 2006-2007. Owner of 19 stainless chemical tankers. Acquired in a leveraged buyout by a small management team and AMA Capital Partners in 2006. The company was and sold to Indonesian buyers in 2007.

• Partner and founder of Great Circle Capital, a private equity fund with investments in shipping and logistics. Great Circle invested in port and infrastructure projects in the developing world.

• 1990-1998. Led shipping financing and investment activities as Managing Director of GE Capital Ship Finance Group.

• Received an MBA Columbia University in 1985

• US Merchant Marine Academy 1981 graduate, served as ship's officer for three years aboard tankers.

• Bob has been married to the former Lessley Davis since 1988. They have two children, Lindy 18 and John 15 and live in Ridgefield, CT.



#### Greg Chase Partner Reed Smith LLP

Greg advises clients in a broad range of ship finance and shipping related private equity

matters. He represents major lenders, operating companies and equity investors in connection with cross-border and domestic transactions including syndicated and bi-lateral secured loan facilities, work-outs and debt restructurings, leasing, joint ventures and other private equity and corporate transactions for the shipping industry.

Greg also represents clients in connection with international commercial shipping transactions, including construction contracts

and multi-vessel construction programs, complex vessel charter arrangements and the sale and purchase of marine assets.

Greg has acted for lenders in some of the larger ship finance transactions in the market. Greg holds a BA from St. Lawrence University, summa cum laude, in Government and History, as well as a law degree from Cornell Law School. He is a director of New York Maritime, Inc. as well as a director and founding member of Young Shipping Professionals – New York, Inc.



#### **Evangelos Chatzis** Chief Financial Officer and Secretary Danaos Corporation

Evangelos Chatzis is the Chief Financial Officer and Secretary of Danaos Corporation. Mr. Chatzis has been with Danaos Corporation since 2005 and has

over 21 years of experience in corporate finance and the shipping industry. During his years with Danaos he has been actively engaged in the company's initial public offering in the United States and has led the finance function of the company. Throughout his career he has developed considerable experience in operations, corporate finance, treasury and risk management and international business structuring.

Prior to joining Danaos, Evangelos was the Chief Financial Officer of Globe Group of Companies, a public company in Greece engaged in a diverse scope of activities including dry bulk shipping, the textile industry, food production & distribution and real estate. During his years with Globe Group, he was involved in mergers and acquisitions, corporate restructurings and privatizations. He holds a Bachelor of Science degree in Economics from the London School of Economics, a Master's of Science degree in Shipping & Finance from City University Cass Business School, as well as a post-graduate diploma in Shipping Risk Management from IMD Business School.



#### Shreyas Chipalkatty Managing Director Citigroup's Global Shipping

Shreyas Chipalkatty is a Managing Director in Citigroup's Global Shipping, Logistics and Offshore team. He joined Citi in 1998 and until 2003 worked

in Citi's Emerging Markets division in 13 countries across the globe, completing specialist assignments.

He joined the shipping team in 2004, and today manages Citi's banking relationships with some of its largest Shipping and Offshore clients worldwide. Over the past nine years Shreyas has worked through all aspects of shipping finance, including debt and equity capital markets, acquisitions, asset finance and restructuring. Shreyas holds Masters' degrees from the University of Cambridge and the Symbiosis Institute of International Business.



#### Paolo d'Amico Chairman – INTERTANKO Executive Chairman & CEO – d'Amico International Shipping S.A.

Paolo d'Amico graduated in 1978 in Economics from Rome University (La Sapienza). He joined

d'Amico Società di Navigazione S.p.A. in 1971 and in 1981 was



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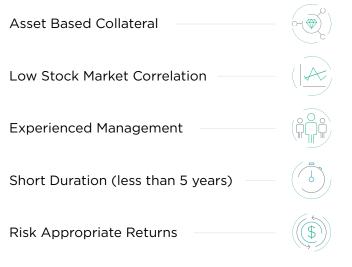
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#### **George Cambanis**

MD, YS Marine Finance O: +30 699 305760 george@yieldstreet.com

appointed as a director of that company, with particular focus on the product tanker aspects of the business. He has also been a director of d'Amico International S.A. since 1998. In 2002 he was appointed as Chairman of the board of directors of d'Amico Società di Navigazione S.p.A. Since 2006 he has been a director of d'Amico Tankers d.a.c. (Ireland) the operative wholly owned subsidiary of the listed company d'Amico International Shipping S.A. (Luxembourg). Since its listing on the Italian Stock Exchange, he is chairman of the Board of Directors of d'Amico International Shipping S.Aand from 2019 also Chief Executive Officer. From 2019 he is also director of Glenda International Shipping d.a.c. (Ireland), a joint-venture company with Glencore Group. He is also director of a number of other companies of the d'Amico Group and involved in a number of companies that are not part of the d'Amico Group, including as director of the listed company Tamburi Investment Partners S.p.A., and as chairman of the International Association of the Independent Tankers Owners (Intertanko) (Norway). He is also member of the council of the Italian Shipowners Association (Confitarma) which he presided at over a three years term (2010-2012). In 2013 he was awarded with the title of Labour Knight.



#### **Cao Deambrosio** Managing Partner and Co-Founder Seamax Capital Management LLC

Cao Deambrosio is Managing Partner and Co-Founder of Seamax Capital Management LLC. He has over 25 years of experience in the

transportation and financial services sectors. Prior to founding Seamax, Mr. Deambrosio worked for GE Capital for 15 years, where he held senior leadership roles as the Head of Mergers & Acquisitions and Head of Shipping in GE Capital's Transportation Finance division. Mr. Deambrosio previously worked for Booz Allen & Hamilton as a Senior Associate on the Transportation Team and for Manufacturers Hanover Trust Company as an Associate in the Global Shipping Group. Mr. Deambrosio received a B.A. in Economics from Boston University.

#### Carlos Balestra di Mottola CFO d'Amico Group

Carlos Balestra di Mottola joined the d'Amico Group in 2003 where he held several roles, being formerly in charge of Group Business Development and prior to that holding the position of financial controller of DIS until 2008. Since 2010 Mr. Balestra di Mottola is also a partner of Venice Shipping and Logistics S.p.A., an Italian company specialized in investments in the shipping and maritime logistics sector. Before joining the d'Amico Group, he obtained a Master in Business Administration from the Columbia Business School (NY), and worked at Lehman Brothers investment bank (in the London and New York offices) and at Banco Brascan (in the São Paulo offices in Brazil). He currently lives in Monte Carlo, Monaco.



Richard Du Moulin President Intrepid Shipping LLC

Mr. du Moulin is currently the President of Intrepid Shipping LLC, a position he has held since he founded Intrepid in 2002. From 1974, he spent 15

years with OMI Corporation, where he served as Executive

Vice President, Chief Operating Officer, and as a member of the company's Board of Directors. From 1998 to 2002, Mr. du Moulin served as Chairman and Chief Executive Officer of Marine Transport Corporation. From 1989 to 1998, Mr. du Moulin served as Chairman and CEO of Marine Transport Lines.

Mr. du Moulin is a member of the Board of Trustees and former Chairman of the Seamens Church Institute of New York and New Jersey. He currently serves as a Director of Teekay Tankers and an advisor to Hudson Structured Capital Management. Mr. du Moulin served as Chairman of Intertanko, the leading trade organization for the tanker industry, from 1996 to 1999. Mr. du Moulin served in the US Navy and is a recipient of the US Coast Guard's Distinguished Service Medal. He received a BA from Dartmouth College and an MBA from Harvard University. Mr. du Moulin's qualifications to sit on our board include his operational experience and deep knowledge of the shipping industry.



#### Hans Feringa President & Chief Executive Officer Team Tankers International Ltd.

Mr. Feringa was appointed Chief Executive Officer of Team Tankers International on September 1st, 2015. Mr. Feringa has extensive knowledge of the

global shipping industry. In 1996, he joined Stolthaven Terminals and held various positions of increasing responsibility within the Stolt-Nielsen organization before his appointment in 2007 as President of Stolt Tankers, a division of Stolt-Nielsen Limited. As President of Stolt Tankers, Mr. Feringa headed the Company's strategic and growth initiatives. Prior to working for Stolt-Nielsen, Mr. Feringa was the Commercial Director of Van Ommeren's Tank Terminal at Botlek, Rotterdam. Mr Feringa holds a BSc in Oceanography and received an MBA from Rotterdam School of Management, Erasmus University in the Netherlands. During his career, Mr. Feringa has resided in The Netherlands Singapore and the United States. He is a Dutch citizen and resides in Connecticut, USA.



#### Brian Gallagher Head of Investor Relations Euronav

Brian Gallagher joined Euronav in March 2014 and was appointed Head of Investor Relations.

He began his fund management career at the British Coal Pension fund unit, CIN Management, before moving to Aberdeen Asset Management in 1996.

Managing and marketing a range of UK investment products Brian Gallagher then progressed to Murray Johnstone in 1999 and then was headhunted by Gartmore Investment Management in 2000 to manage a range of UK equity income products.

In 2007 he then set up a retail fund at UBS Global Asset Management before switching into Investor Relations as IR Director at APR Energy in 2011.

Brian Gallagher (1970) graduated in Economics from Birmingham University in 1992.

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#### Fotis Giannakoulis Lead Maritime Industries Analyst Morgan Stanley

Fotis Giannakoulis is the Lead U.S. Maritime Analyst at Morgan Stanley. He joined Morgan Stanley in 2010 and since then he has worked on a

number of public offerings, raising over \$20bn for companies in the LNG and global shipping sectors. Prior to joining Morgan Stanley, Fotis was a banker at Fortis Bank (currently ABN AMRO) and Poten Capital Services putting together a number of debt and equity financings and working on several advisory mandates.

Fotis holds a Bachelors degree in Economics from University of Piraeus and he earned his MBA with honors from Loyola University Chicago, where he was the Walter F. Mullady scholar.



#### Randy Giveans Group Head Energy Maritime Shipping Equity Research Jefferies LLC

Randy Giveans is the Senior Analyst and Group Head of Energy Maritime Shipping Equity Research and a Vice President at Jefferies. He currently covers 27 energy maritime shipping companies that transport crude oil, refined petroleum products, LNG, LPG, dry bulk commodities, and containers. Prior to joining Jefferies in 2011, Randy worked as a Senior Financial Analyst in the Corporate Finance department at Continental/United Airlines. Mr. Giveans received a Bachelor of Science in Finance/ Economics from Spring Hill College and an MBA in Finance with an Energy Specialization from the Freeman School of Business at Tulane University.



#### Bill Guo Executive Director ICBC Leasing

Mr. Bill Guo joined in ICBC Leasing in 2013. He is now Executive Director of Shipping Business

Unit, mainly responsible for the leasing business of the container shipping related field and Dry Bulk business. Before working for ICBCL, he had been working for Maersk Group for over 10 years as the management positions in different countries, with the solid knowledge in container shipping business and financial knowledge.



#### Anthony Gurnee CEO Ardmore Shipping Corporation

Anthony Gurnee is the founder and CEO of Ardmore Shipping Corporation. Before Ardmore, he was President of Seacove Shipping Partners, a private

equity investment vehicle, CEO of Industrial Shipping Enterprises, Inc., a containership and chemical tanker company, and COO of MTMM / Chembulk, a chemical parcel tanker company.

Previously, he was the CFO of Teekay Shipping Corporation, where he led the company's financial restructuring in 1992 and initial public offering in 1995. In addition to his operational roles, he has held a variety of financial roles in the industry, including President of Nedship International and co-founder of Navigation Finance Corporation, a shipping-focused mezzanine investment fund. He began his career as a shipping banker with Citicorp, and he served for six years as a surface line officer in the US Navy in both deck and engineering, and including a tour with naval intelligence covering the shipping industry. He is a graduate of the US Naval Academy and holds an MBA from Columbia Business School, is a CFA charter holder, and a fellow of the Institute of Chartered Shipbrokers.



#### Harald Gurvin Chief Financial Officer Flex LNG

Harald Gurvin joined Flex LNG as Chief Financial Officer in January 2019, after serving as Chief

Financial Officer of NYSE listed Ship Finance International Limited since March 2012. From 2008 until 2012, Mr. Gurvin served as Senior Vice President at Ship Finance. Prior to joining Ship Finance in 2006, he spent seven years with the global shipping group of Fortis Bank in Oslo, focusing on shipping and offshore finance. Mr. Gurvin holds a Master of Science degree in Shipping, Trade and Finance from CASS Business School and a Master of Science degree in Marine Engineering and Naval Architecture from the Norwegian University of Science and Technology.



#### **Polys Hajioannou** Chief Executive Officer Safe Bulkers, Inc.

Polys Hajioannou is the Chief Executive Officer of Safe Bulkers, Inc. and has been Chairman

of the company's board of directors since 2008. Mr. Hajioannou also serves with the Manager of Safe Bulkers, Inc. and prior to its inception, the Manager's predecessor Alassia Steamship Co., Ltd., which he joined in 1987. Mr. Hajioannou was elected as a member of the board of directors of the Union of Greek Shipowners in 2006 and served on the board until February 2009. Mr. Hajioannou is also a founding member of the Cyprus Union of Shipowners. Mr. Hajioannou is a member of the Lloyd's Register Hellenic Advisory Committee. In 2011, Mr. Hajioannou was appointed to the board of directors of Hellenic Mutual War Risks Association (Bermuda) Limited and in 2013 he was elected at the board of directors of the UK Mutual Steam Ship Assurance Association (Bermuda) Limited. Mr. Hajioannou holds a Bachelor of Science degree in nautical studies from Sunderland University.



#### Joakim Hannisdahl Head of Research Cleaves Securities AS

Joakim Hannisdahl (34) is the Head of Research at Cleaves Securities AS. He has many years of experience within shipping, equity analysis,

corporate finance and funds management. He started as a shipping equity analyst in Nordea Markets, before moving on to a similar position in Fearnley Securities. He later founded the independent investment & research company, Gersemi Research, which was acquired by Cleaves Securities in 2018. He has also held the position as Fund Manager in Santander Consumer Bank, investing USD billions in Investment Grade bonds. He holds a Master of Commerce (extension) with specializations both in Financial Econometrics and Funds Management (UNSW), in addition to a Bachelor of Social



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Tor Ivar Hansen Managing Director DNB Markets

Tor Ivar Hansen is Managing Director & Head of Private Placements and Loan Syndication for DNB Markets, Inc. in New York

 $\cdot$  Mr. Hansen has extensive structuring and execution experience within the US loan and debt capital markets, working with project financings as well as corporate financings

• His principal areas of industry coverage includes Maritime Transportation, Maritime Logistics and Offshore Oil & Gas related industries (including Maritime Oil Field Services) within the Americas • Mr. Hansen has been with DNB for almost 19 years, serving as a relationship manager in DNB Bank ASA for 7-years, and the past 12-years with DNB Markets Investment Banking Division.



#### Erik Helberg Chief Executive Officer Clarksons Platou Securities

Mr. Erik Helberg is the CEO of Clarksons Platou Securities. Prior to joining RS Platou Markets in 2009 as CEO, Erik was Partner & Head of Shipping

Research at Pareto Securities. He has received numerous awards from top analyst ranking agencies such as StarMine & Prospera, and holds amongst other awards, three #1 rankings as best stock picker in Europe/Norway.

Erik has extensive industry and business experience from all types of ECM transactions and M&A assignments in Europe, Asia and the US and holds a Master of Science degree in shipping, trade and finance from City University Business School in London and a Candidatus Magisterii in law from the University of Oslo.



**Roger Holm** President Marine Executive Vice President and member of the Board of Management Wärtsilä Corporation

Roger Holm was born in 1972 and holds a Master of Science degree in Economics from Hanken School of Economics, Finland. He joined Wärtsilä in 1997 and he has held various managerial positions in Wärtsilä.

In 2001, he was appointed Corporate Controller for Wärtsilä Corporation before taking over as the Programme Director for the company's ERP programme in 2002. Roger was appointed Chief Information Officer in 2006, and in 2008 he became Vice President, Business Development in the company's Services business. In 2010, still in Services, he was appointed Vice President Solutions Management. From 2011 until 2013 he held the position of Vice President, Seals & Bearings, and from 2013 to 2015, Senior Vice President, Engines.

Roger has held his current position as President, Marine Business and Executive Vice President, Wärtsilä Corporation since November 2015. He is also a member of Board of Directors of the Hanken School of Economics.



#### Kristen Holmquist Forecasting Manager Poten & Partners

Kristen Holmquist works at Poten & Partners in Houston, TX where she specializes in short-term supply/demand forecasting for global LPG and

LNG markets. In this role, she publishes Poten's LNG and LPG Market Outlook reports. Prior to joining Poten, Ms. Holmquist worked as the Director of NGLs at Ponderosa Energy (now Drilling Info) analyzing US NGL markets from the wellhead to downstream demand. She started her career as an analyst in the petrochemical consulting business, focusing on the olefins markets. Ms. Holmquist has a BS in Chemical Engineering from Virginia Tech and an MBA from the University of Notre Dame.



#### Edward Horton Partner Seward & Kissel LLP

Edward Horton is a partner in Seward & Kissel's Capital Markets Group. Mr. Horton focuses his

practice on corporate securities law and has represented domestic and foreign issuers and underwriters in connection with a variety of securities transactions, including initial and secondary registered offerings of equity and debt securities, Rule 144A and Regulation S offerings, private equity investments and other private placements. He also advises domestic and foreign public companies with respect to securities law compliance matters, stock exchange listings and corporate governance matters, and advises institutional shareholders in connection with contested proxy solicitations, activist investing and related matters. Mr. Horton also represents private investment funds and investment managers in connection with a variety of business transactions and securities law matters.



#### Joe Hughes Chairman & CEO Shipowners Claims Bureau, Inc. (SCB)

Joe has served as chairman and CEO of the managers of the American Club, an International Group mutual which celebrates its centennial in

2017, for over twenty-two years. Joe also oversees the activities of Eagle Ocean Agencies, Inc., an affiliate of SCB, which operates the Eagle Ocean Marine and Eagle Ocean America insurance facilities. He also serves on the board of American Hellenic Hull Insurance Company, Ltd., a Cyprus-based hull underwriting investment of the American Club.

Having graduated from Oxford University, Joe was called to the Bar of England and Wales, thereafter specializing in maritime commercial law before commencing his career in marine insurance. Prior to his arrival in the United States, Joe worked for other P&I clubs in the United Kingdom and Norway, latterly serving as chairman of the global marine practice of Jardine Insurance Brokers, a leading Lloyd's broker in London.

In addition to his corporate responsibilities, Joe is chairman of the North American Marine Environment Protection Association (NAMEPA), secretary (and former president) of the Maritime

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Association of the Port of New York and New Jersey, a former chairman of the Association of Average Adjusters of the United States, a director of New York Maritime, Inc. (NYMAR) and a member of the National Cargo Bureau. Joe also serves on the classification committee of the American Bureau of Shipping, and the North American advisory committee of Lloyd's Register. He is a 2011 inductee of the International Maritime Hall of Fame, and was designated one of the top ten global marine insurance personalities in the 2016 Lloyd's List One Hundred.



#### John F. Imhof Jr. Shareholder Vedder Price

John F. Imhof Jr. is a Shareholder and member of Vedder Price's Global Transportation Finance team.

John has more than twenty-five years of experience as a transportation finance lawyer and represents leading private equity funds, hedge funds, banks and ship owners in connection with a variety of shipping finance and investment transactions, including joint ventures, equity investments, note offerings, syndicated pre- and post-delivery term loan facilities, export credit facilities, mezzanine loans, subordinated loans, loan portfolio acquisitions, sale-leaseback transactions and restructurings.

John has a Bachelor of Science degree from Duke University and graduated cum laude with a Juris Doctor degree from Syracuse University College of Law.



#### Peder Nicolai Jarlsby Shipping Equity Research Fearnley Securities

Peder Nicolai Jarlsby joined Fearnley Securities in 2016 as an Equity analyst.

The Fearnley Shipping Team covers roughly 50 companies within Gas, Container, Dry Bulk and Tankers.

Mr. Jarlsby previously worked one year in Sparebank 1 Markets as an equity analyst, and holds a MSc in Finance from Warwick Business School.



#### Jerry Kalogiratos Chief Executive Officer Capital Product Partners L.P.

Mr. Jerry Kalogiratos currently serves as Chief Executive Officer and Director of Capital Product Partners L.P ('CPLP'). Mr Kalogiratos was part of the

team that completed the IPO of CPLP in 2007. He has previously served as Chief Financial Officer and Chief Operating Officer of the Partnership. Mr. Kalogiratos has also served as Chief Financial Officer and director of NYSE listed Crude Carriers Corp before its merger with the Partnership in September 2011. He has over 15 years of experience in the shipping and finance industries, specializing in vessel acquisition and projects and shipping finance Mr. Kalogiratos holds an Executive Finance degree from the London Business School, an MA in 'European Economics and Politics' from the Humboldt University in Berlin and a B.A. degree in 'Politics, Philosophy and Economics' from the University of Oxford in the United Kingdom.



#### **Per Olav Karlsen** CEO and Managing Partner Cleaves Securities AS

Per Olav Karlsen (64) is the CEO and majority shareholder of Cleaves Securities AS, an independent and privately held investment bank, headquartered in Oslo, with offices in Stamford, and affiliate offices in London and Singapore. In addition, Mr. Karlsen is the CEO and majority owner of Gaia Ship Management AS, a small management company within the oil service sector and over the past twenty years, has been active in incubating and launching several ship management companies. He is one of the founding partners of Maritime & Merchant Bank in Oslo, a platform that was initiated and incubated by Cleaves Securities.

Previously, Mr. Karlsen was President of R S Platou in Singapore for seven years, and held various roles at Fearnleys, serving as President of Fearnleys Korea and Managing Director of Fearnley Finans. He has been Chairman of the Board and Chairman of the Audit Committee for a Nasdaq listed company. Mr. Karlsen was educated at the Copenhagen Business School (CBS).



#### Bart B. Kelleher Chief Strategy Officer Chembulk Tankers

Bart Kelleher is a multi-faceted maritime executive with 20 years of progressive experience in the shipping industry. Since 2016, Kelleher has served

as Chief Strategy Officer for Chembulk Tankers, in a role that spans across the organization, with a focus on strategic planning, business development, market analysis, mergers, acquisitions & divestitures, and capital raising. Kelleher has also recently been named Chief Financial Officer for Chembulk, with an expanded scope to include the finance and accounting functions as well as corporate strategy.

Kelleher previously served as COO for Apollo's Principal Maritime from the company's formation in 2010 and as acting CFO during the company's start-up and growth phases. Kelleher has prior financial industry experience at Bear Stearns and HSH Nordbank. Earlier in his career, he served as a deck officer onboard oil tankers and held management positions in the cruise industry and with a leading naval architecture firm. Kelleher earned a BE in Naval Architecture from New York Maritime College, an MS in Ocean Systems from MIT, and an MBA from Columbia Business School.



#### **Frederick J. Kenney, Jr.** Director of Legal and External Affairs International Maritime Organization

Mr. Kenney currently serves as the Director of Legal and External Affairs at the International

Maritime Organization, London. In this capacity, he is responsible for advising the Secretary-General on all legal issues associated with the functioning of the Organization, with special emphasis on matters of treaty law and the law of the sea. He provides legal counsel to the Secretariat staff supporting IMO's committees and

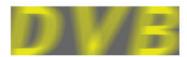
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sub-committees and has particular responsibility as Secretary for the Organization's Legal Committee. He oversees the Organization's role as depositary for the 53 multilateral conventions adopted under the aegis of IMO. He also oversees the operation of IMO's Public Information Service, its Maritime Knowledge Centre and External Relations Office.



#### John Keough Partner, New York Clyde & Co

York.

**Clyde & Co** John Keough is a partner in Clyde & Co's global commodities and shipping practice based in New

John's practice focuses on commodities trading, maritime and shipping law and commercial litigation. He advises and acts for clients in regulatory matters, investment transactions and in commercial trading transactions and disputes, and advises clients on sanctions compliance issues.

He has litigated complex trading, maritime, insurance and commercial disputes in state and federal courts throughout the United States, including marine fuel oil trading disputes. John has served as lead counsel at trial in state and federal courts, and has argued numerous appeals in the federal and state courts across the country. John also has extensive experience arbitrating maritime and commercial matters, and advising clients in litigation in foreign courts, including such jurisdictions as Hong Kong, Greece and Italy. John's experience covers a wide array of such cases, including international sales contracts, marine casualty litigation, marine insurance, the arrest and attachment of ships and charter party disputes. His clients include commodities traders, investment firms, ship owners, managers, charterers, hull and liability insurers, cargo insurers and P&I Clubs.



#### Pankaj Khanna Member of BoD – Heidmar Former CEO - Ocean Rig UDW

Mr. Pankaj Khanna is 48 years old with over 30 years of varied experience in the maritime & offshore industry. Currently he is part of the TMS group of

companies focused on developing new projects and investments in shipping. He is also a member of the Board of Directors of Heidmar. Previously he was the President and Chief Executive Officer of Ocean Rig UDW Inc, an ultra-deepwater drilling company that was successfully sold to Transocean in December last year.

He also served as CEO of Pioneer Marine Inc, a drybulk company that he founded in 2013. Prior to his position at Pioneer Marine Inc., Mr. Khanna served as CMO at Ocean Rig UDW Inc. and as the COO of DryShips, Inc. from 2009 to 2012. Prior to joining DryShips, he served in C-Suite roles at Excel Maritime Carriers Ltd and Alba Maritime Services S.A. He has also served as Vice President of Strategic Development at Teekay Corporation, from 2001 to 2007 and as a Senior Analyst at SSY Shipbrokers from 1998 – 2001. He also has hands on experience of working on cargo ships as a deck officer from 1988 - 1997. Mr. Khanna graduated from Blackpool and the Fylde College and also received a postgraduate diploma in International Trade and Transport from London Metropolitan University.



#### Michael Kirk CEO

**RMK Capital** 

Michael Kirk is the CEO of RMK Capital, a New York based investment bank. He has worked in finance for more than 15 years, the last 13 years of which

has been focused in maritime finance. Michael is also a co-founder and Managing Director of RMK Maritime, a London and New York based firm that specializes in maritime debt, sale leaseback of maritime assets and providing industry analysis.

Prior to founding RMK, Michael founded MTK Capital, a US-based maritime advisory boutique that was active in helping match institutional investors with maritime opportunities.

Within the maritime finance sector, Michael has worked at Dahlman Rose & Co. as a Vice President and DVB Bank AG as an Associate Vice President in the London office. Michael began his career at HSBC in London in the Energy & Utilities Investment Banking Group. Michael graduated from Columbia University.



#### John LaRese Technical Advisor ExxonMobil Marine Fuels

John LaRese is the Technical Advisor for ExxonMobil Marine Fuels. He has been with ExxonMobil for over 40 years.

Most of his career was spent onboard affiliate Tankers as a Chief Engineer, sailing onboard VLCCs, Product and Chemical Tankers. Since coming onshore, he has had a number of other assignments such as an Energy Conservation Specialist, Contract Negotiator, Ships Superintendent, Fleet Operations Support Manager, auditor and trainer of senior officers specializing in vessel management and safety. He has been ExxonMobil's Marine Fuels Technical Manager since 2009. A large portion of his current position focuses on the development of 0.50% Sulphur Compliant Marine Fuels.

Mr. LaRese graduated from Maine Maritime Academy in 1979 with a B.S. in Marine Engineering



#### Tobias M Levkovich Managing Director Citi

Tobias M Levkovich is the Chief US Equity Strategist for Citi Research. He is also a member of the firm's Investment Strategy Committee. In

this role he is responsible for assessing the direction of the market, setting the firm's investment sector allocations, and compiling its Recommended List, a list of specific investments that he expects to appreciate in value. Tobias assumed his current role in 2001. He is a member of Institutional Investor's (2009) All-America Research Team, a recognition that he has received previously. SmartMoney magazine has also recognized Tobias as one of its "Power 30 Thinkers" (November 2004), its "Best Market Seer" (December 2003) and its "30 Smartest People in Investing" (December 2002). Prior to assuming his current role, Tobias spent 13 years analyzing the engineering, construction, and machinery industries and was recognized for his accurate investment recommendations and analysis by Institutional Investor, The Wall Street Journal, and



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Reuters. He holds a Bachelor's degree in commerce from Concordia University in Montreal and attended Boston University's Graduate School of Management.



Majed Limam Manager Poten & Partners

Majed is Manager of Poten's LNG & Natural Gas Consulting, Americas. He has 15 years of experience in the gas sector. He was previously a

project controls manager with Zachry Construction Corporation in major transport infrastructure projects, including tunnel, highway and bridge construction. Majed leads Poten's global LNG and natural gas supply and demand analysis team and has advised clients worldwide on LNG procurement, LNG Shipping, project development, market due diligence and LNG pricing and market strategies. He has an in-depth strategic understanding of the global LNG and natural gas short and long term market drivers. Majed holds a BS in Civil Engineering from the University of Vermont, an MS in Civil Engineering from Texas A&M University, and an MBA in Finance from Columbia Business School.



Lu Zhendong Deputy Head of Shipping Finance Department Bank of Communications Financial Leasing Co., Ltd

Mr. Lu Zhendong, deputy head of shipping finance department in Bank of Communications Financial Leasing Co., Ltd.

He has long been engaged in international and domestic shipping financial leasing work. This professional team he works with has 380+ vessels with the balance of more than 63 billion yuan. This team has developed long and stable business relationships with Maersk, MSC, CMA, TEEKAY, Trafigura Group, Sinochem, Stena and so on, which makes it has established a leading market position domestic and worldwide.



John C. Lycouris Chief Executive Officer Dorian LPG (USA) LLC

John C. Lycouris has served as Chief Executive Officer of Dorian LPG (USA) LLC and a director of Dorian LPG Ltd. since its inception in July 2013. Since

joining Eagle Ocean in 1993, Mr. Lycouris attended to a multitude of sale and purchase contracts and pre and post-delivery financing of newbuilding and second hand vessels in the tanker, LPG, and dry bulk sectors. Mr. Lycouris' responsibilities include investment strategy for a number of portfolios on behalf of domestic and foreign principals represented by Eagle Ocean. Before joining Eagle Ocean, Mr. Lycouris served as Director of Peninsular Maritime Ltd. a ship brokerage firm, which he joined in 1974, and managed the Finance and Accounts departments. Mr. Lycouris graduated from Cornell University, where he earned an MBA, and from Ithaca College with a Bachelor of Science.



**Charles Maltby** Chairman & Chief Executive Officer Epic Gas

Charles has over 25 years of shipping industry experience. He graduated from the University of Plymouth, UK in 1992 with a BSc in Maritime Business (International Shipping & Maritime Law). He began his shipping career with Mobil Shipping in 1992 with day to day responsibility for LPG and

Mobil Shipping in 1992 with day to day responsibility for LPG and petrochemical chartering & operations. From 1996 to 2005 he held various positions with BHP Billiton's dry bulk and tanker freight business in London and Melbourne, culminating in establishing the handysize/handymax chartering and trading desk in the Hague in 2001.

In 2005 he joined Pacific Basin as Managing Director (UK), Global Head of the Handymax Business and Head of the Groups Atlantic business. He joined Epic Gas as Executive Chairman in September 2014, and has been appointed Chairman & Chief Executive Officer end March 2015. He attended INSEAD (AMP) in 2008, and is a member of the Institute of Chartered Shipbrokers.



#### **Doug Mavrinac** Managing Director, Head of the Maritime Equity Research Group Jefferies LLC

Douglas Mavrinac is a Managing Director and Group Head of the Maritime Equity Research Group at Jefferies. Mr. Mavrinac currently focuses on shipping companies that transport crude oil and refined petroleum products, LNG and LPG, dry bulk commodities, and containers. He has been recognized twice in the Wall Street Journal's Best on the Street survey for the industrial transportation sector and was named the Top Stock Picker in the marine sector by the Financial Times in 2008.

Prior to joining Jefferies in 2003, Mr. Mavrinac worked 9 years in the energy industry working 8 years as a Financial Analyst with the Royal Dutch/Shell Group of Companies. Mr. Mavrinac received an MBA from Tulane University.



#### Donald McLee Shipping Analyst Berenberg Capital Markets

Donald McLee joined Berenberg Capital Markets in July 2017 to cover Shipping and Transportation equities. He has covered shipping since 2013, with

shipping sectors currently under coverage including Containerships, LNG, LPG, and Tankers. Donald most recently worked in Ocean Shipping, Equipment Leasing, Marine MLP, and LNG.

Research at Wells Fargo Securities. Prior to research he worked in investment banking at Credit Suisse, focusing on the healthcare sector. Donald holds a BSBA in Finance from Georgetown University.

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#### Ben Nolan Managing Director Stifel Financial Corp.

Mr. Ben Nolan joined Stifel in May 2013 covering the shipping and offshore sectors. Most recently Mr. Nolan was part of Knight Capital covering

both equity and debt of companies in the maritime sector. Prior to Knight, he spent six years at Jefferies as an equity research analyst covering the shipping sector. In addition to equity research, Mr. Nolan spent several years as a corporate financial analyst for EOG Resources in the oil and gas business.

Mr. Nolan graduated from Texas A&M University with a B.B.A. in Finance and received his M.B.A. from the University of Houston. Mr. Nolan is also a CFA charterholder.



#### Hamish Norton President Star Bulk Carriers Corp.

Hamish Norton is president of Star Bulk Carriers Corp. Until Dec. 31, 2012, he was Managing Director and Global Head of the Maritime group at

Jefferies & Company Inc. He is known for creating Nordic American Tanker Shipping and Knightsbridge Tankers, the first two high dividend yield shipping companies. He advised Arlington Tankers in the merger with General Maritime and has been an advisor to U.S. Shipping Partners. He also advised New Mountain Capital on its investment in Intermarine. In the 1990s, he advised Frontline on the acquisition of London and Overseas Freighters and arranged the sale of Pacific Basin Bulk Shipping. Prior to joining Jefferies in 2007, Mr. Norton ran the shipping practice at Bear Stearns since 2000.

From 1984-1999 he worked at Lazard Frères & Co., from 1995 onward as general partner and head of shipping. In addition to his role at Star Bulk, he is also an executive of Oceanbulk Maritime S.A. and is Chief Financial Officer and Head of Corporate Development of Oceanbulk's joint ventures with Oaktree Distress Opportunities Funds and with Monarch Alternative Capital. Mr. Norton is a director of Neptune Lines and the Safariland Group. Mr. Norton received an AB in Physics from Harvard and a Ph. D. in Physics from University of Chicago.



#### Knut Ørbeck-Nilssen Chief Executive Officer DNV GL – Maritime Hamburg, Germany

Knut Ørbeck-Nilssen is the CEO of DNV GL – Maritime and a member of the Executive Board of DNV GL SE. He was appointed CEO in August

2015 and prior to that had been the Chief Operating Officer and President of DNV GL – Maritime and Director of Division Europe, Africa & Americas.

After joining DNV in Oslo, in 1990, Knut Ørbeck-Nilssen worked in DNV's core business areas serving the maritime and oil & gas industries. He holds a Bachelor of Engineering degree from Heriot-Watt University in Edinburgh, Scotland, where he was awarded a First Class Honour's Degree in Civil Engineering in 1990.



### Andrew J. Orekar

GasLog Partners LP

Andrew J. Orekar became Chief Executive Officer of GasLog Partners upon the closing of the initial public offering on May 12, 2014. Before joining

GasLog Partners, Mr. Orekar served as Managing Director at Goldman, Sachs & Co., where he advised global natural resources companies on strategy, mergers and acquisitions, corporate finance and capital markets transactions. Mr. Orekar joined Goldman Sachs in 1998 and held several positions of increasing responsibility within the Investment Banking Division during his 15-year career. He was appointed Managing Director and global head of chemicals investment banking in 2009. Mr. Orekar received B.S. (Wharton School, Finance) and B.A. (English) degrees from the University of Pennsylvania in 1998.



#### **Ted C. Petrone** Vice Chairman Navios Corporation

Ted C. Petrone currently serves as Navios Corporation's Vice Chairman, a position he has held since December 2014. Petrone has been a member of Navios Maritime Acquisition Corporation's Board of Directors since inception and was the President from inception until December 2014. He has also been a director of Navios Holdings since May 2007, and served as President of Navios Corporation from September 2006 until December 2014.

Mr. Petrone has served in the maritime industry for 36 years, 33 of which he has spent with Navios Holdings. After joining Navios Holdings as an assistant vessel operator, Mr. Petrone worked there in various operational and commercial positions. For the last 15 years, Mr. Petrone has been responsible for all the aspects of the daily commercial activity, encompassing the trading of tonnage, derivative hedge positions and cargoes. Mr. Petrone graduated from New York Maritime College at Fort Schuyler with a bachelor in science degree in maritime transportation. He has also served aboard U.S. Navy (Military Sealift Command) tankers.



respectively for the latter two.

#### Aristides J. Pittas Chairman & CEO Euroseas Ltd.

Aristides J. Pittas is the Chairman of the board and CEO of Euroseas since its inception on May 5, 2005. He is also the founder and President of Eurobulk Ltd, a ship management company, Eurotrade, a ship operating company, and Eurochart S.A., a shipbroking company, since 1995 and 1997

From September 1991 to December 1994, Mr.Pittas was the Vice President of Oceanbulk Maritime SA, a ship management company. From March 1990 to August 1991, Mr.Pittas served both as the Assistant to the General Manager and the Head of the Planning Department of Varnima International SA, a shipping company operating tanker vessels. From June 1987 until February 1990, Mr. Pittas was the head of the Central Planning department of Eleusis Shipyards S.A. From January 1987 to June 1987, Mr. Pittas served as Assistant to the General Manger of Chios Navigation Shipping **Global Transportation Finance** 

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Company in London, a company that provides ship management services. From December 1985 to January 1987, Mr. Pittas worked in the design department of Eleusis Shipyards S.A. where he focused on shipbuilding and ship repair.

Mr. Pittas has a B.Sc. in Marine Engineering from University of Newcastle M Upon-Tyne and an MSc in both Ocean Systems Management and Naval Architecture and Marine Engineering from the Massachusetts Institute of Technology.



#### Andreas Røde Head of Business Development and M&A Ocean Yield

Mr. Røde has served as Head of Business Development and M&A since September 2017.

Before joining Ocean Yield, Mr. Røde (born 1979) worked in the Corporate Finance department of Danske Bank as Managing Director, Head of Shipping and Offshore. Mr. Røde has more than 13 years of Investment Banking experience from leading financial institutions and has worked on a wide range of M&A, equity and debt capital markets transactions. Mr Røde holds a Master of Arts (MA) in Accounting and Finance from University of Edinburgh and University of California Berkeley.



#### Daniel Rodgers Partner Watson Farley Williams

Dan is a Partner in the Finance team and is Head of WFW's New York office. Dan's practice involves a

broad scope of finance work ranging from asset-based lending and project structured financings (including bilateral and syndicated loan facilities, letter of credit and guarantee facilities, and restructuring work) to lease financings and US capital markets transactions. He advises financial institutions, borrowers, participants in lease transactions, and issuers of debt and public and private equity. In particular, Dan focuses on transactions involving the shipping and offshore industries. In this capacity Dan also advises on matters of Marshall Islands and Liberian corporate and maritime law and matters of Vanuatu maritime law, and issues opinions on these matters as well.

Chambers USA states: "Daniel Rodgers is a well-regarded maritime financing attorney, regularly handling asset-based lending on a cross-border basis. Sources call him a "very good lawyer; he works hard for his clients and provides a nice practice."



#### **Bjørn Kristian Røed** Manager IR and Research Odfjell SE

Bjørn Kristian Røed oversees Odfjell SE's research department that studies the chemical tanker

market's short and long-term trends. The research is further used for strategic planning and decision making in Odfjell SE. The research is done in close cooperation with employees in Odfjell's 17 offices worldwide that gives a unique insight into the global chemical markets from a shipping and tank terminal perspective. The role as a researcher is combined with him heading Odfjell SE's investor relations department. Prior to joining Odfjell SE, Mr. Røed was a shipping analyst in the investment banking department of Danske Bank Markets, Terra Markets and Nordea Markets where he covered various shipping companies and segments for nine years.

Mr. Røed studied Financial economics at Norwegian School of Management and Singapore Management University, is 35 years of age and resides in Norway.

#### **Craig Stevenson, Jr.** Chief Executive Officer, President and Director Diamond S Shipping Group, Inc.

Craig Stevenson, Jr. has served as our Chief Executive Officer, President and as a member of our board of directors since inception and has served as Chief Executive Officer, President and as a member of the board of directors of DSS Holdings since it was founded in 2007. Mr. Stevenson was formerly the Chairman of the Board and Chief Executive Officer of OMI. Mr. Stevenson joined OMI in 1993 as Senior Vice President-Commercial and became Chief Executive Officer in 1998. In 2007, Mr. Stevenson oversaw the sale of OMI. In October 2007, following the sale, Mr. Stevenson founded DSS Holdings.

Mr.Stevenson was non-executive Chairman and subsequently a board member of Ship Finance International, a NYSE-listed diversified shipping company, until September 2009. He is currently non-executive Chairman of Intermarine, one of the largest project cargo carriers in the world, and a Director of the American Bureau of Shipping, the second largest classification society. Mr. Stevenson attended Lamar University, where he graduated with a degree in Business Administration.



#### Nikolas P. Tsakos Founder and Chief Executive Officer TEN LTD

Dr. Nikolas P. Tsakos is the Founder and Chief Executive Officer of Tsakos Energy Navigation (TEN), a pioneering shipping company quoted on

the New York Stock Exchange. He comes from a traditional Chios seafaring family. Mr Tsakos is the Chairman of INTERTANKO and the former President of HELMEPA.

He also sits on the boards of a number of other organisations and associations. He graduated in 1985 from Columbia University in New York with a degree in Economics and Political Science and obtained a Masters Degree in Shipping, Trade and Finance from London's City University Business School in 1987. In 2011, Mr Tsakos was awarded an honorary doctorate from the City University Business School, for his pioneering work in the equity financial markets relating to shipping companies.



#### Stamatis Tsantanis Chairman and CEO Seanergy Maritime Holdings

Stamatis Tsantanis is the Chairman and CEO of Seanergy Maritime Holdings (NASDAQ:SHIP). He has more than 19 years of experience in senior

shipping and finance positions. Stamatis joined Seanergy in

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2012 and led its reorganization and significant fleet growth into a prominent Capesize drybulk company of more than 1.7 million dwt. Prior to joining Seanergy, he served as Group CFO of Target Marine and managed its corporate and financial strategy. Stamatis previously served as the Chief Financial Officer and Director of Top Ships Inc. from its initial listing on NASDAQ to its growth as a major tanker owner of a fleet of 2.5 million dwt. Prior to that, he was an investment banker at Alpha Finance, a member of the Alpha Bank Group, with active role in a number of major shipping corporate finance transactions in the US capital markets. Stamatis is a fellow of the Institute of Chartered Shipbrokers and holds a Master's degree in Shipping Trade and Finance from Cass Business School in London and a Bachelor's degree in Shipping Economics from the University of Piraeus.



**Rikard Vabo** Managing Director & Head of Corporate Finance Fearnley Securities

• 13 years of investment banking experience

• Prior to joining the corporate finance team in 2013 as MD, Rikard ranked among the leading shipping research analyst globally

• Holds an MSc from BI

Rikard Vabo joined Fearnley Securities in 2004 as a shipping analyst. From 2004-2013 he consistently ranked among the leading shipping analysts globally. In 2013 he ranked among the top 3 analysts covering global shipping by the Wall Street Journal. In 2013 Rikard assumed the position as Head of Corporate Finance. He holds a Master of Science in Business from BI Norwegian Business School, and a Master of Science in Finance from Vienna University of Economics and Business.



#### Valentios "Eddie" Valentis President/CEO Pyxis Tankers (NASDAQ: PXS)

Valentios ("Eddie") Valentis, has over 25 years of shipping industry experience, including owning, operating and managing tankers. He has founded

Pyxis Tankers Inc. and is serving as Chief Executive Officer and Chairman of the board of directors since inception. Mr. Valentis is also the President of Pyxis Maritime Corp., a company he founded in 2007.

In 2001, Mr. Valentis was appointed President/CEO of Konkar Shipping Agencies S.A., a drybulk operator based in Greece, which is a position he continues to hold. From 1998 to 2001, Mr. Valentis was the Commercial Manager for the L.G.Matsas shipping group. From 1996 through 1998, Mr. Valentis worked as a dry cargo chartering broker and from 1989 to 1995 he was involved in the commercial operation of drybulk vessels.

Mr. Valentis holds a MBA from Southern New Hampshire University. Mr. Valentis serves as a council member of the Independent Tanker Owners Association (INTERTANKO) and a member of the Greek Committee of NKK Classification Society.



#### Martijn van Tuijl Managing Director DVB Bank

Martijn van Tuijl is a Managing Director with DVB Bank and regional head for origination in the Americas based out of the NY office. Until

YE15 he was a director of the bank's Strategic Management and Restructuring Team (SMRT), based out of the bank's New York's rep. office, sharing responsibility for managing the "more challenged" part of DVB's \$12.5Bn shipping portfolio and combines long practiced commercial and structuring skills and experience from previous positions to achieve best available debt recovery. Prior to setting up and joining SMRT Martijn was responsible for DVB's dry bulk financings in South East Asia, based out of Singapore for 7 years and earlier on in his career he held more junior positions with NIB Capital (4 years; The Hague) and DVB (5 years; Rotterdam) in both ship finance and structured finance/(tax) leasing. Graduated from Erasmus University Rotterdam (1997; mastering both Monetary Economic and Banking & Finance)



#### Gary Vogel Chief Executive Officer Eagle Bulk Shipping Inc.

Gary Vogel currently serves as Chief Executive Officer and a Director of Eagle Bulk Shipping Inc. (NASDAQ: EGLE), a Stamford, Connecticut-based

drybulk ship-owner/operator focused on the Supramax/Ultramax asset class. The Company's owned-fleet currently totals 47 ships, making it one of the largest global owner/operators in this segment. All vessel management, inclusive of strategic, commercial, and technical, is conducted in-house from the Company's offices in Stamford, Singapore, and Hamburg.

Prior to joining Eagle in September 2015, Mr. Vogel served as Chief Executive Officer and was a Director of Clipper Group, Ltd., one of the world's leading privately-held ship owning/operating groups. Prior to his tenure at Clipper, Mr. Vogel worked at Van Ommeren Bulk Shipping (USA) from 1992-2000, culminating in a role as President. Mr. Vogel began his shore-side shipping career as a dry cargo shipbroker in 1988- where he was employed by Pinney, Inc. and later Skaarup Shipbrokers.

Mr. Vogel is a New York native and graduate of the U.S. Merchant Marine Academy at Kings Point, NY, where he graduated with a B.S. in Marine Transportation, as well as a USCG Third Officers Unlimited Tonnage License. He sailed briefly on container ships and product tankers, and served as an officer in the US Naval reserve. Mr. Vogel has also completed executive programs at the Wharton School of the University of Pennsylvania.

In industry-related capacities, Mr. Vogel serves as a Director of Ship Finance International (NYSE: SFL), as well as on the Lloyds Register North American Advisory Committee. Previously, he has served on the Board of Directors of the American Institute for International Steel, and as Membership Chairman of the Association of Shipbrokers and Agents. Mr. Vogel has also been a member of Young Presidents Organization International (YPO/YPO Gold) since 2004, and serves as a Board Member of its Fairchester Gold Chapter.

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Christa Volpicelli Managing Director Citi

Christa is a Managing Director in Citigroup's Global Transportation Group, where she leads the firm's U.S. shipping investment banking practice.

She focuses on providing M&A, capital raising and financial advisory services across all of the maritime areas, including the tanker, LNG, containership leasing, dry bulk, container leasing, and port / terminal sectors. She has structured and led initial public offerings and subsequent equity offerings for many of the shipping companies presently listed in the U.S., and has served as structuring agent for the majority of the maritime Master Limited Partnerships. Christa additionally has worked on numerous buyside advisory engagements for various shipping clients on a confidential basis as well as been active with companies exploring public debt alternatives.

Additionally, she has worked with a spectrum of industrial clients, including extensive work for Ford Motor Company where she was involved in the sale of Volvo and the sale of Hertz.

Christa received her M.B.A from the University of Michigan Business School, graduating with High Distinction. She has a B.A. in Mathematics, Summa Cum Laude, from the Ohio State University. Previously, she worked in finance for Visteon Corporation and Ford Motor Company.



Ian Webber Chief Executive Officer Global Ship Lease, Inc.

Ian Webber has been the Chief Executive Officer of Global Ship Lease, Inc., a New York listed containership lessor, since its formation in 2007.

Following its strategic combination with Poseidon Containers in November 2018, GSL currently owns 38 vessels, ranging from 2,207 to 11,040 TEU, of which nine are fuel efficient new-design high refer capacity wide beam, with a total capacity of 198,793 TEU and an average age, weighted by TEU, of 11.0 years as at December 31, 2018. All vessels are fixed on time charters, which had an average remaining term at December 31, 2018 of 2.5 years on a TEUweighted basis.

From 1996 to 2006, he was the Chief Financial Officer and a director of CP Ships Limited, a top 20 containership operator, listed on the New York and Toronto stock exchanges until its merger into Hapag-Lloyd in 2006. From 1979 to 1996, Mr. Webber was at PriceWaterhouse, the last five years as a partner. Mr. Webber is a graduate of Cambridge University.



Michael Weisz Founder and President YieldStreet

Husband, father, financier, philanthropist, world traveler and Soul Cycle enthusiast.

Michael Weisz is the Founder and President of YieldStreet. Michael is responsible for YieldStreet's investment strategy and originator network and has overseen \$900M in transactions over his career.

Michael began his career at a \$1.2 billion New York based credit fund, working his way to Vice President before co-founding his own fund in 2013. During his 10 years on the institutional side of the business, he grew frustrated that access to superior wealth creation opportunities was not accessible to individual investors. In 2015, he teamed with Milind Mehere to create YieldStreet.

When not working late you can find Michael spending time with wife and three kids or hosting dinners at his home in Long Island - bringing together friends and family from all backgrounds.



#### **Christian Wetherbee** Financial Advisor Citi Investment Research

Christian F. Wetherbee is a financial advisor employed by Citigroup Global Markets in New York, New York. With over 16 years of experience

and 5 exams passed, Christian maintains the following registrations: Mr. Wetherbee is registered with FINRA as a Broker (sometimes referred to as a broker-dealer registered rep, or RR). Brokers are the sales personnel who work for larger brokerage firms. These firms (also known as broker-dealers) are in the business of buying and selling securities such as stocks, bonds, mutual funds and other investment-related products. These firms are also registered with FINRA and can engage in securities transactions on behalf of its customers (as broker) or for its own account (as dealer).



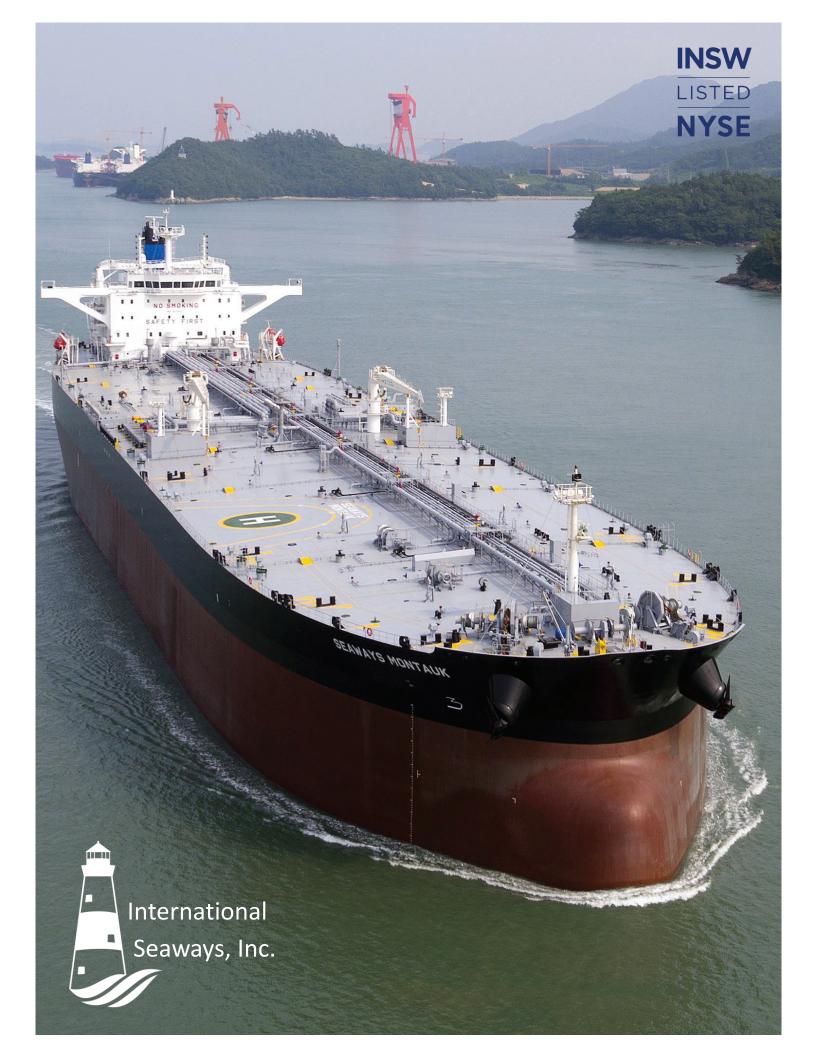
#### **Chris Weyers** Managing Director, Head of Maritime Investment Banking Stifel

Chris Weyers joined Stifel in 2012 to head the firm's Maritime investment banking practice. Mr. Weyers

has 20 years of capital markets, M&A advisory and restructuring experience with Maritime, Transportation and Infrastructure companies. During his career he has worked on over 80 public or private debt and equity transactions totaling over \$25 billion in value and advised on over 25 announced M&A transactions with an aggregate value of over \$20 billion.

His clients have included companies such as Capital Product Partners, Costamare, International Seaways, Diana, Eagle Bulk, Excel Maritime, GasLog, Navigator Holdings, Navios, New Fortress Energy, Nordic American, Northern Shipping, Ocean Rig, Scorpio Bulkers and Tankers, Seadrill, Star Bulk, Tidewater, Ultrapetrol and Vantage Drilling Career Background. Prior to joining Stifel he was a Managing Director and Head of Maritime and Transportation investment banking at FBR Capital Markets. Mr. Weyers also ran the Maritime and Transportation investment banking practice for Fortis Securities and was a senior member of Bear Stearns' Maritime and Transportation investment banking team.

Education and Professional Certifications M.B.A., Tepper School of Business at Carnegie Mellon University B.S., Indiana University Certified Public Accountant (CPA)





#### John C. Wobensmith CEO Genco Shipping & Trading Limited

John C. Wobensmith has served as Genco's President since December 19, 2014, and was given the additional title of Chief Executive

Officer on March 23, 2017. From April 2005 until his appointment as President, he served as our Chief Financial Officer and Principal Accounting Officer. From 2010 until Baltic Trading's merger with our Company on July 17, 2015, Mr. Wobensmith served as President, Chief Financial Officer, Principal Accounting Officer, Secretary and Treasurer of Baltic Trading. Mr. Wobensmith has over 20 years of commercial, financial, operational and consolidation experience in the shipping industry. Prior to joining the Company, Mr. Wobensmith served as a Senior Vice President with American Marine Advisors, Inc., an investment bank focused on the shipping industry. While at American Marine Advisors, Inc., Mr. Wobensmith was involved in mergers and acquisitions, equity fund management, debt placement and equity placement in the shipping industry. From 1993 through 2000, he worked in the international maritime lending group of The First National Bank of Maryland, serving as a Vice President from 1998. He has a bachelor's degree in economics from St. Mary's College of Maryland and holds the Chartered Financial Analyst designation.



#### Benjamin Wong Head, Transport and Industrial Invest HK

Mr Benjamin Wong is the Head of Transport and Industrial Sectors at Invest Hong Kong (InvestHK), the Government department responsible for

attracting and facilitating foreign direct investment. He has a much diversified portfolio covering maritime, aviation, road transportation, logistics, energy, infrastructures, mining, natural resources and construction and has helped numerous multinational companies landed in Hong Kong.

With extensive experience in both the private and public sectors, Mr Wong's expertise combines transport sector knowledge, international marketing and investment promotion. Before joining InvestHK, Mr Wong has spent years with some of the biggest European and American companies with regional responsibilities.



#### George Youroukos Executive Chairman Global ship Lease

Mr Youroukos has been involved in Shipping since 1993, when he joined a major Greek shipowning company and worked in various departments.

He founded Technomar, an internationally recognized ship management company, in 1994, where he has served as Managing Director. With over 25 years of experience in the sector, he has negotiated and executed over 200 secondhand and newbuilding vessel transactions, creating partnerships with a number of major shipping banks resulting in co-investment of approximately \$230 million in workout transactions. He has also partnered with Private Equity firms to jointly invest in container and dry bulk vessels. Mr Youroukos serves as the Executive Chairman of Global Ship Lease and is the Chairman of the Hellenic Advisory Committee of International classification society, RINA and holds a Bachelor in Mechanical Engineering from University College London and a Master in Engineering from Brunel University.



#### Lois K. Zabrocky First President & Chief Executive Officer International Seaways

Lois K. Zabrocky is the President and Chief Executive Officer of International Seaways, one of the largest tanker companies worldwide. The Company owns

and operates a fleet of 53 vessels including 14

VLCCs, 2 Suezmaxes, 7 Aframaxes/LR2s, 12 Panamaxes/LR1s and 12 MR tankers. Through joint ventures, it has ownership interests in 4 LNG carriers and 2 Floating Storage and Offloading Service vessels.

Before assuming leadership for International Seaways, Lois served as Senior Vice President for OSG'S International Flag strategic business unit, with responsibility for commercial management and oversight of fleet operations. Previously she was Chief Commercial Officer, with responsibility for OSG's international flag crude, products and gas businesses.

Ms. Zabrocky began her maritime career sailing as third mate aboard a U.S. flag chemical tanker. Ms. Zabrocky holds a Bachelor of Science degree from the United States Merchant Marine Academy and holds a Third Mate's license.

#### **Ioannis G. Zafirakis** Director, Chief Strategy Officer and Secretary Diana Shipping

Ioannis G. Zafirakis has served as our Director, Chief Strategy Officer and Secretary since August 2018. Under his capacity as Chief Strategy Officer, Mr. Zafirakis is responsible for establishing and reviewing key strategic priorities and translating them into a comprehensive strategic plan, monitoring the execution of the plan, facilitating and driving key strategic initiatives through inception phase. He is also responsible for communicating the Company's strategy and overall goals internally and externally. In addition, Mr. Zafirakis is the Chief Strategy Officer of Diana Shipping Services S.A., where he also serves as Director and Treasurer.

Since February 2005, Mr. Zafirakis served for the same companies in various positions such as Chief Operating Officer, Executive Vice-President and Vice-President. From June 1997 to February 2005, Mr. Zafirakis was employed by Diana Shipping Agencies S.A. where he held a number of positions in its finance and accounting department. He currently also serves as Director, Chief Strategy Officer and Secretary of Performance Shipping Inc. Mr. Zafirakis is a member of the Business Advisory Committee of the Shipping Programs of ALBA Graduate Business School at The American College of Greece. He holds a bachelor's degree in Business Studies from City University Business School in London and a master's degree in International Transport from the University of Wales in Cardiff.

### **MUSIC BY MENELAOS KANAKIS**



### http://kanakismenelaos.com

Capital Link always aiming to support and promote the initiatives that benefit the vulnerable Social Groups and Society, selected as the music soundtrack of the Forum the compositions of Mr. Menelaos Kanakis, Psychologist/ Psychotherapist/Social Worker, Associate of the Therapeutic & Training Institute "Antistixi" and Psychosocial Support Programs Coordinator of the Hellenic Red Cross Social Welfare Division, part of the International Federation of the Red Cross.

The magic of exploring the human soul and the magical world of music have always enchanted Menelaos Kanakis. After a thorough search and study in various fields, he was fascinated by the science of psychology, which is his profession, whilst he carried on his music engagement by composing and orchestrating his own melodies.

He managed to "combine" the benefits of psychotherapy with the symbolic language of music, which releases emotion, affects the person's biopsychic functions but also is intimately related to the social and cultural life and truth of every human being and every country. His job, his hobbies and his family are the great loves of his life offering him joy and satisfaction.

Mr. Kanakis combines in a very special way his profession employment as a Psychologist / Psychotherapist / Social Worker and the composition and orchestration of music. His musical compositions have become soundtracks for Presentations, Videos, Lectures and Conferences both in Greece and abroad on topics with particular sensitivity to Society such as: \* Presentations at the Platform for European Red Cross Cooperation on Refugees, Asylum Seekers and Migrants (PERCO) \*Presentations at the transnational Network for Social Inclusion and Vocational integration of Asylum seekers and Victims of human trafficking (SAVIAV)\* The Mediterranean Red Cross/Red Crescent Migration Platform \*Celebrations for the 50 years of operation of the Athens Center for Child Psychopsychic Hygiene, \* Training and Speeches to volunteers of the Hellenic Red Cross etc. He is also sensitized through his professional experience in providing psychosocial support for the importance of the project provided by the Red Cross as well as other NGOs in vulnerable social groups.

In 2016, FM RECORDS released his first digital album with 14 musical compositions and titled "Moments" by Menelaos". In 2018, FM RECORDS released his second digital album, "Reflections of Life", with 14 musical compositions, dedicated to life itself, with gratitude for all the good, as well as the negative aspects of it. To life which has its own unique ways to make us more mature and wealthy through the challenges even if we do not realize it in advance. The album "Reflections of Life" is the music capture of the different aspects and expressions of life. It is a music journey with emotions and experiences which are expressed by music. Each track is mostly a part of soul and emotion evolved step by step during the process of orchestration.

WWW.KANAKISMENELAOS.COM



#### Oslo

Frøyas gate 15 0273 Oslo Norway Phone: +47 21 60 88 00

#### New York / Stamford

One Stamford Plaza, 9th fl. Stamford CT 06901 USA Phone: +1 203 564 1444

#### Singapore

8 Eu Tong Sen Street #12-96 The Central Singapore 059818

Phone: +65 65 78 80 41

# WRIGHTLINKS LOGISTICS SERVICES LIMITED

Block 9, Police housing Estate, Chinuo Worlu Drive, Off Abacha Road, G.R.A Phase III, Port Harcourt, Rivers State Email:- infor@wrightlinkslogistics.com web: www.wrightlinkslogistics.com Tel: 0903000875

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**BUILDING AND CONSTRUCTION** 

PROCUREMENT OF ALL TOOLS & EQUIPMENTS

PROJECT MANAGEMENT



### 13<sup><sup>th</sup>Annual Capital Link International Shipping Forum</sup>

Monday, April 1, 2019 New York City

#### **ORGANIZED BY**



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NEW YORK, USA 230 Park Avenue, Suite 1536 New York, NY 10169 Tel.: +1 (212) 661 7566 Fax.: +1 (212) 661 7526

LONDON, UK 2/8 Victoria Avenue, Longcroft House London, EC2M 4NS Tel.: +44 (0) 203 206 1322 Fax.: +44 (0) 203 206 1321

ATHENS, GREECE Agiou Konstantinou 40, # A5 151-24 Maroussi, Athens - Greece Tel.: +30 (210) 6109 800 Fax.: +30 (210) 6109 801

OSLO, NORWAY Raadhusgaten 25 P.O.Box 1904 Vika N-0116 Oslo, Norway