

# The Growth of Regional Trading Opportunities in Southeast Asia

8 April 2019

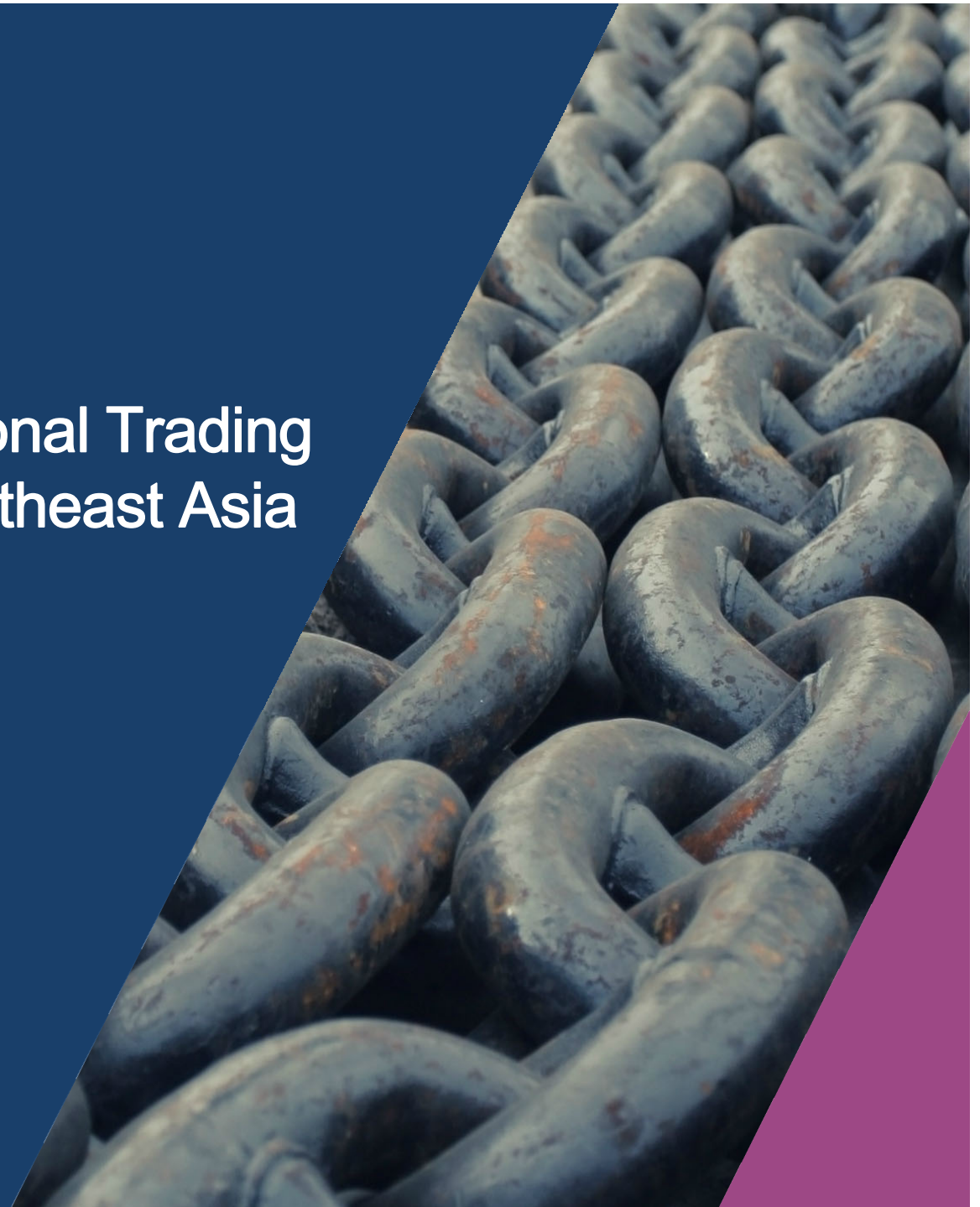
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Prepared for

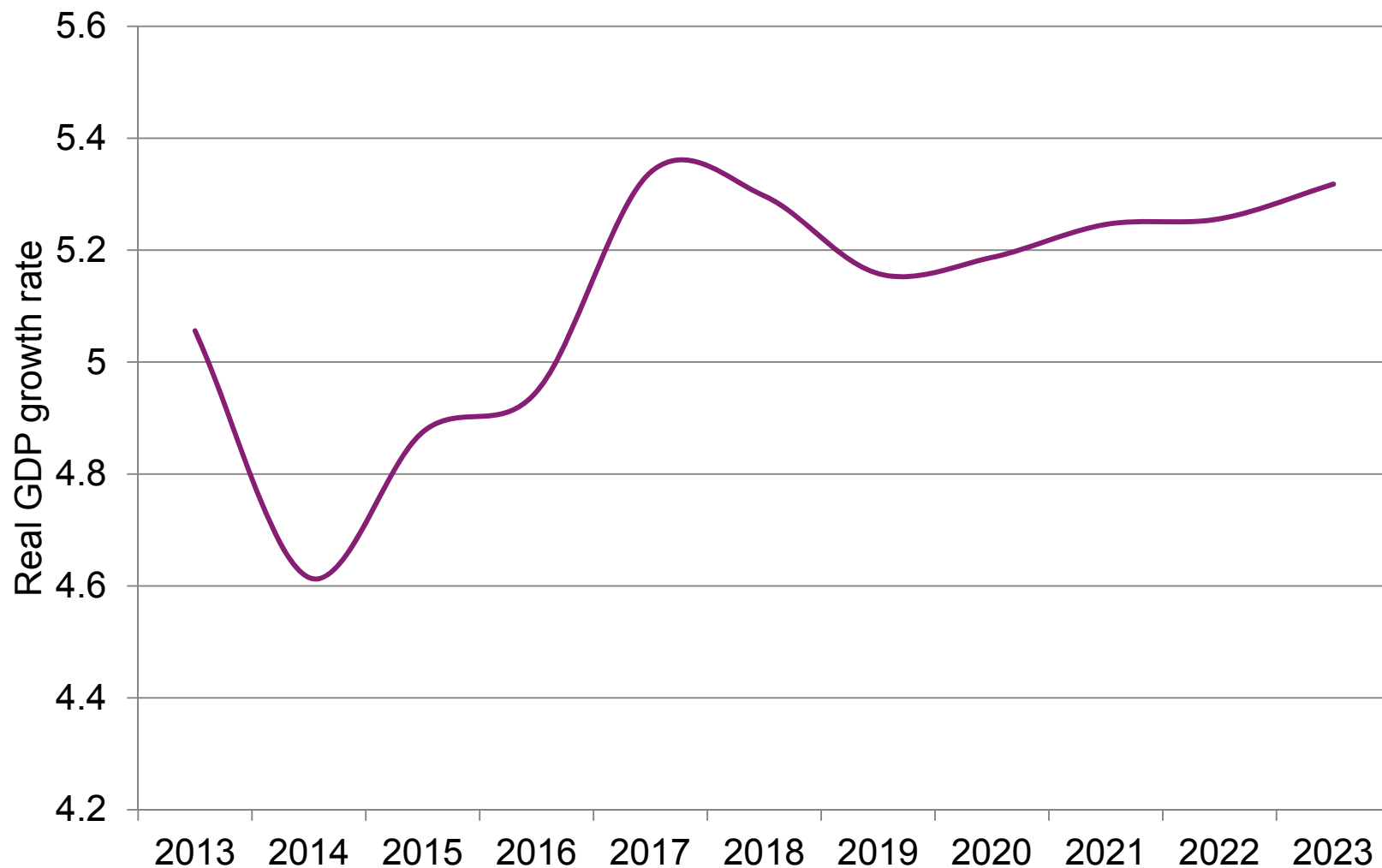


Maritime Advisors

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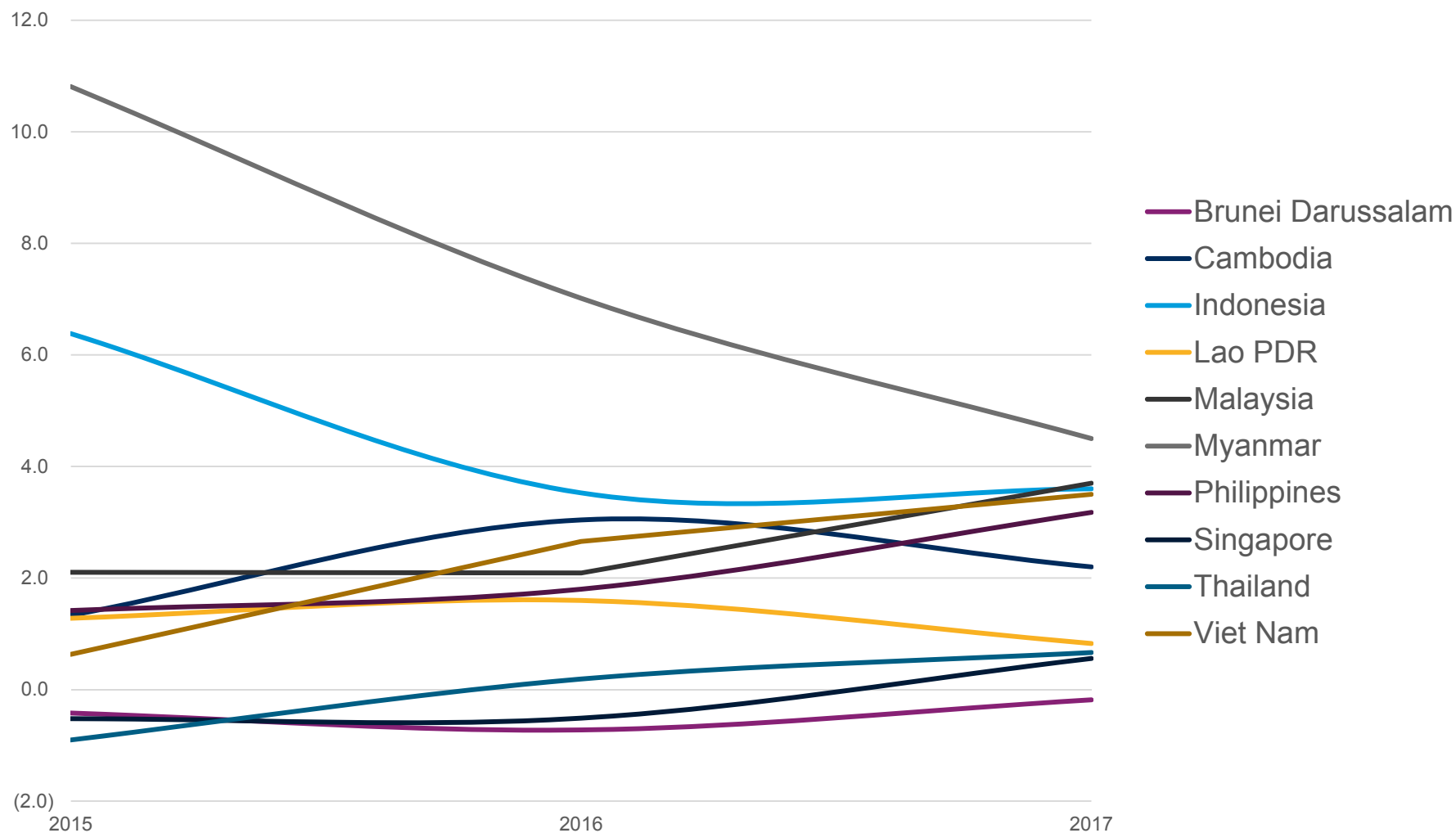


## ASEAN Regional Real GDP Growth expected to remain robust



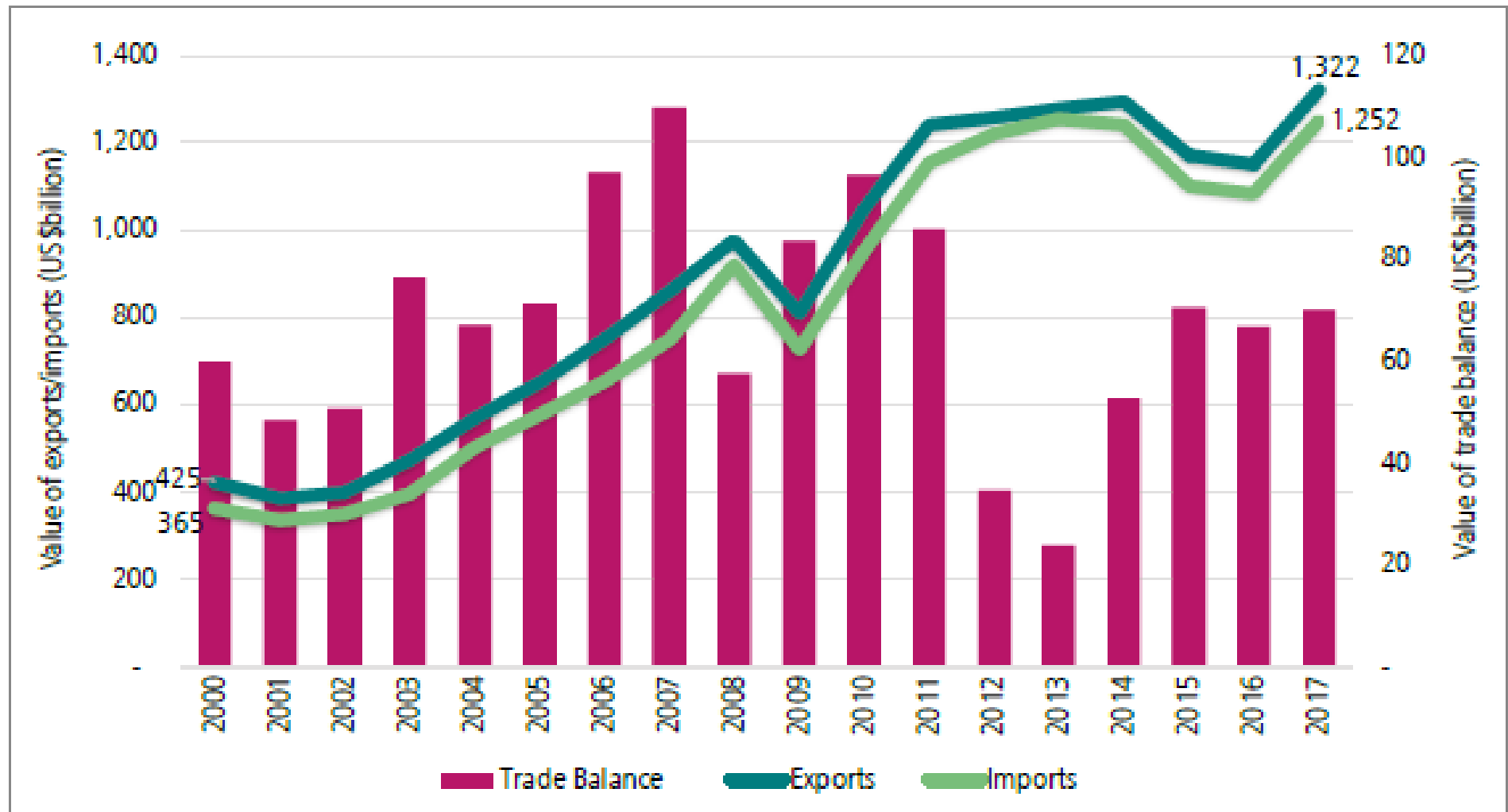
Source: World Economic Outlook, International Monetary Fund

## Inflation rate relatively stable



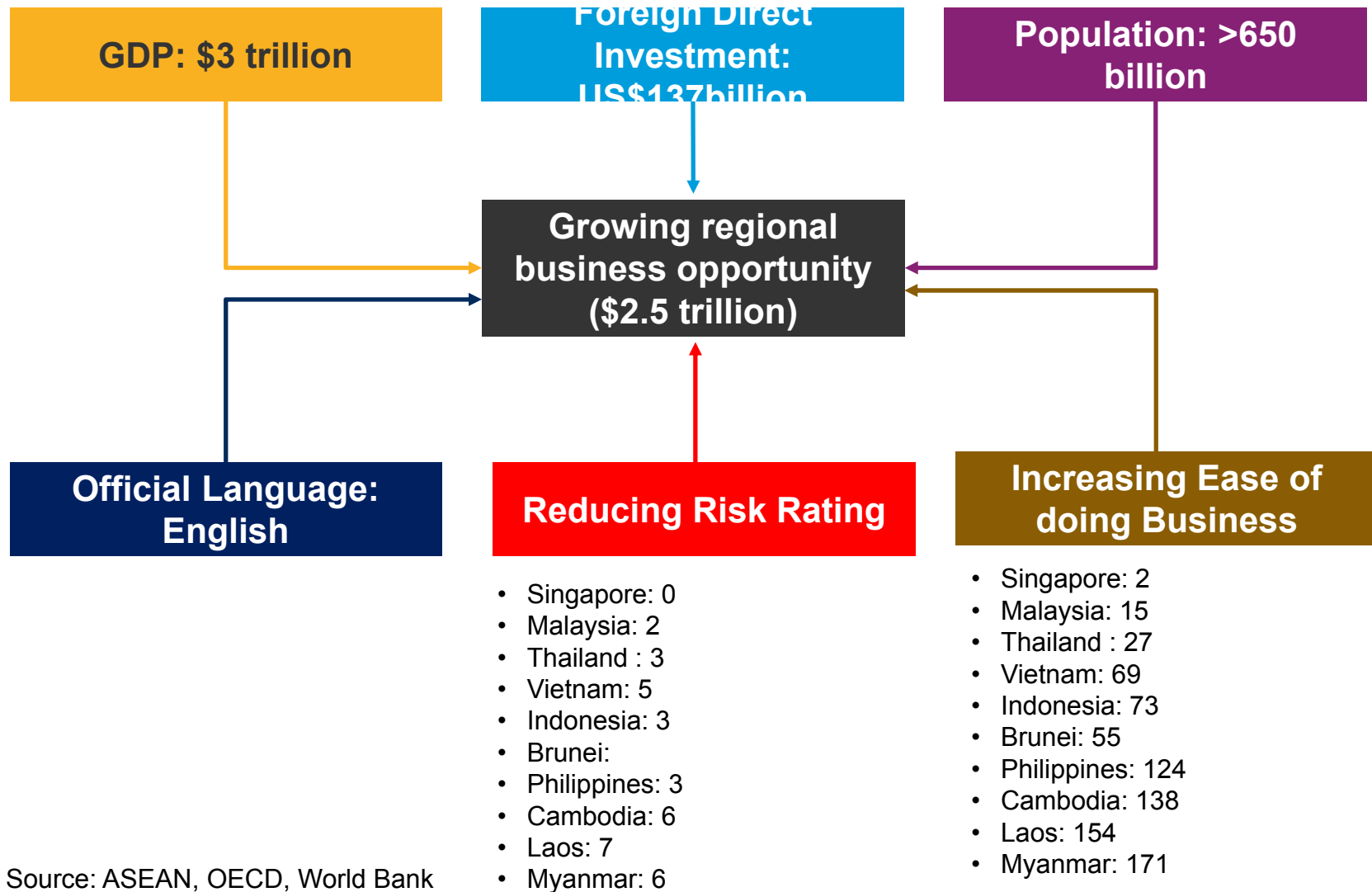
Note: Inflation rate, yoy change of the CPI, average of period  
Source: ASEAN

## Trade continues to grow steadily, expected to grow at about 5%



Source: ASEAN

# All key drivers pointing to growing regional trading opportunity



## Key Questions for Panel discussion

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1. What are the current and future regional trading opportunities in Southeast Asia?

2. What role is Belt and Road expected to play in South East Asia? Where is it likely to enhance trading opportunities?

3. The world is integrated more than ever before in history. How is US-China trade war going to affect regional trading opportunities?

4. What role Singapore can play in enhancing trading opportunity in the region? Any suggested policy direction?

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# Drewry Maritime Services

Introduction



# Who we are

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**Drewry** is the leading international provider of research and consulting services to the maritime and shipping industry with unrivalled experience and expertise across all market sectors from containers and ports to tankers and dry bulk.

From our origins in 1970 London to a 21st century maritime and shipping consultancy, **Drewry** has established itself as one of the most widely used and respected sources of impartial market insight and industry analysis. This in-depth understanding and objectivity provides our clients with the actionable advice and recommendations they need to achieve their ambitions and stay ahead of the market.

We provide our services through four business units: Drewry Maritime Advisors supporting the needs of shipping and financial institutions; Drewry Supply Chain Advisors providing seafreight procurement support to retailers and manufacturers; Drewry Maritime Research publishing market-leading research on every key maritime sector; and Drewry Maritime Equity Research delivering an Investment Research Service on listed companies operating in the industry.



Maritime Research

Maritime Advisors

Supply Chain Advisors

Maritime Financial Research



# What we do

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## Rigorous analysis, practical advice

In boardrooms across the globe, decisions are made based on the analysis and insight provided by our Maritime Research teams. This rich industry knowledge and understanding provide the unique intelligence that underpins our advisory services.



### RESEARCH

### ADVISORY



#### Maritime Research

Independent, market-leading research on every key maritime sector

#### Maritime Financial Research

An Investment Research Service on listed companies operating in the industry

#### Maritime Advisors

Expert project-based advisory services to the shipping industry and financial institutions

#### Supply Chain Advisors

Ocean freight procurement support and cost benchmarking services to global retailers and manufacturers

A SPECIALIST THAT COMBINES **RICH MARKET INSIGHT** WITH **EXPERIENCE AND EXPE**

# What sets us apart

We are the primary source of market insight, analysis and advice trusted by a global audience of maritime and shipping industry stakeholders. Our combination of sector knowledge, rich market insight and commercial awareness enables us to deliver the performance, profitability and competitive advantage our clients seek.





The primary source of market insight, analysis and advice trusted by the global shipping industry.

## Maritime Research

Robust, objective market analysis and forecasts to inform business decisions

### Market Sectors

Container Shipping  
Ports and Terminals  
Dry Bulk  
Gas Shipping  
Tanker Shipping  
Specialised Shipping  
Ship Management  
Logistics Management  
Intermodal Transport

## Maritime Advisors

Bringing together the expertise, insight and resources clients need to achieve their commercial ambitions

### Advisory Expertise

Market Analysis  
Strategy and Planning  
Market Entry Analysis  
Operational Due Diligence  
Technical Due Diligence  
IPO Support

## Supply Chain Advisors

Tools, resources and tailored advice to support every stage of the ocean freight procurement process

### Advisory Expertise

Ocean Freight Cost Benchmarking  
Ocean Freight Procurement Support  
Network Design and Optimisation  
Commercial Due Diligence  
Hinterland Logistics Analysis

## Maritime Financial Research

A truly independent investment research and advisory service on companies operating within the maritime industry

### Market Sectors

Container Shipping  
Container Manufacturing  
Ports and Terminals  
Dry Bulk  
Gas Shipping  
Tanker Shipping

### Advisory Expertise

Credit Analysis  
Bond Analysis

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