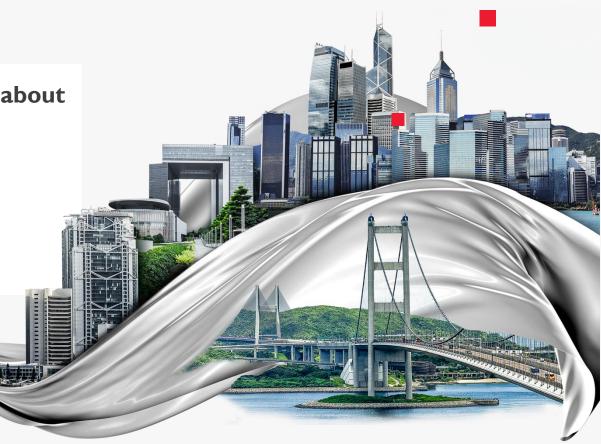
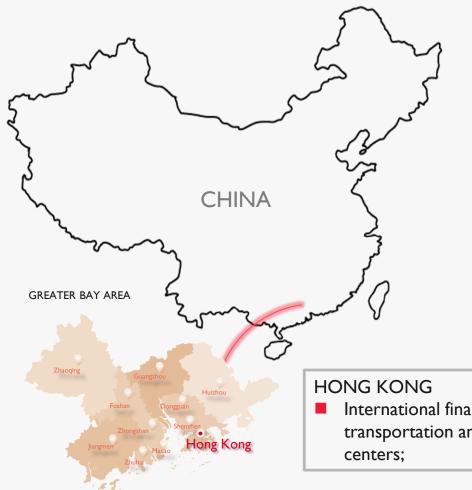
Invest **H**

What you need to know about the Greater Bay Area

Benjamin Wong Head of Transport and Industrial

8 Apr, 2019 Singapore 2nd Annual Capital Link Singapore Maritime Forum





GREATER BAY AREA POPULATION 68mn >UK, Italy, South Africa

LAND AREA 56,000km²

<Ireland, Latvia, Panama, West Virginia (US)

International financial, transportation and trade

GDP



>Indonesia, Netherlands, Turkey

Source: CBRE Research

STRATEGIC POSITIONING OF THE GREATER BAY AREA

- A vibrant world-class city cluster
- A globally influential international Innovation and Technology (I&T) hub
- An important support pillar for the Belt & Road Initiative (BRI)
- A showcase for in-depth cooperation between the Mainland and Hong Kong and Macau
 - A quality living circle for living, working and travelling



COMPARISON WITH THE WORLD'S MAJOR BAY AREAS

	Guangdong-Hong Kong- Macau Bay Area	San Francisco Bay Area	New York Metropolitan Area	Tokyo Bay Area
Land area (sq km)	56,000	17,900	21,500	36,900
Population (mn)	69.6	7.6	20.2	44.0
GDP (US\$ bn)	1,513.4	781.2	1,657.5	1,774.2
Real GDP growth (%)	7.0	5.3	0.9	1.9
GDP share of tertiary industry (%)	65.6	71.9	83.3	77.0
Per-capita GDP (US\$)	21,750	102,230	82,050	40,360
Stock Market Capitalisation (USD Trillion)	7.6	N.A.	30.5	5.7
No. of World Top 100 Universities	4	2	2	2
Air freight traffic (mn tonnes)	7.96	1.18	2.16	3.58
Port container throughput (mn TEUs)	66.48	2.42	6.25	7.76

FOCUSES OF THE 4 CORE CITIES .

Coordinated and innovation-driven regional development with more seamless flows of people, goods, capital and information



HONG KONG AMONG GREATER BAY CITIES

HONG KONG

- No Capital and Exchange Controls
- HKD pegged to USD
- Common Law

GBA City	Area (sq. km)	GDP (USD billion)	Population (Million)	GDP Per Capita (USD)
Hong Kong	1,104	319.3	7.37	43,300
Guangzhou	7,436	284.6	14.04	20,300
Shenzhen	2,007	283.0	11.90	23,800
Foshan	3,875	125.3	7.50	16,700
Dongguan	2,512	99.1	8.25	12,000
Huizhou	11,159	49.5	4.78	10,400
Zhongshan	1,770	46.4	3.23	14,400
Масао	29.2	44.7	0.64	69,800
Jiangmen	9,554	34.8	4.54	7,700
Zhuhai	1,696	32.3	1.68	19,200
Zhaoqing	15,006	30.2	4.06	7,400

THE GREATER BAY AREA DEVELOPMENT OBJECTIVES

Announcement of Outline Development Plan for the Guangdong-Hong Kong-Macao Greater Bay Area

huhai

Macau

GUANGDON

An international first-class bay area for living, working, and travelling fully developed

angmen

In 2019

By 2022

Framework for a world-class city

cluster essentially

formed in terms of

economic

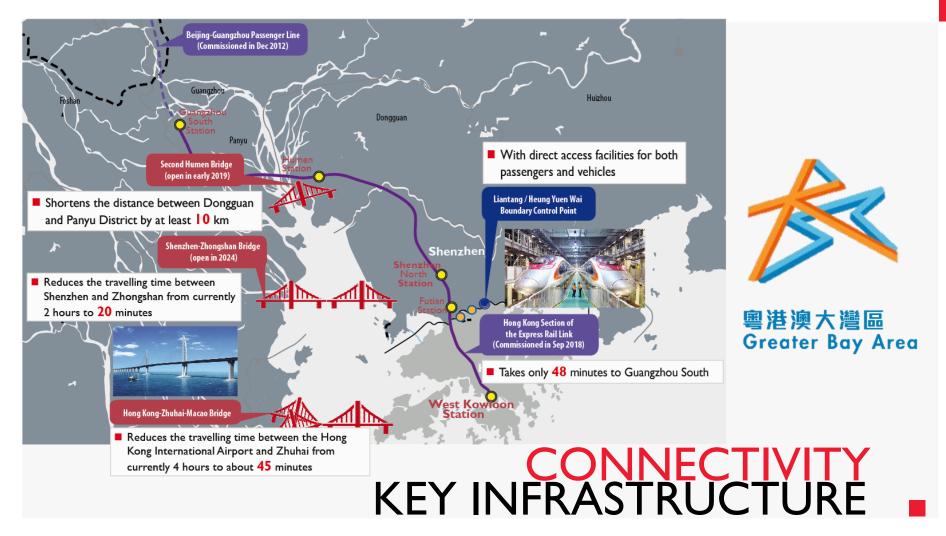
structure,

infrastructural

support and ecological environment

By 2035

GREATER BAY AREA



HONG KONG-ZHUHAI-MACAO BRIDGE



Hong Kong-Zhuhai-Macao Bridge









- Operation commenced in October 2018
- Total length is **55 km** (The world's longest bridge-cum-tunnel sea crossing)
- The Main Bridge: dual 3-lane carriageway of approximately 30 km comprising a sea viaduct section of approximately 23km and a tunnel section of approximately 7km
- The Main Bridge was built by the **3 regional governments** through a JV; boundary crossing facilities and link roads were built separately by each jurisdiction
- 6 years of preparation; 9 years to build; designed service life of 120 years

HIGH-SPEED RAIL .

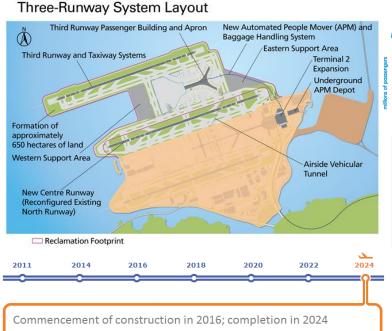
- The Hong Kong Government funded the Hong Kong portion of the high-speed underground rail link
- With direct services to 44 destinations, it is both symbolically and economically significant.



The inauguration of the Guangzhou-Shenzhen-Hong Kong Express Rail Link on 22 Sep 2018 marks a new chapter in cross-border development.

Destination	Est. Travelling Time		
Shenzhen North	23 minutes		
Guangzhou South	48 minutes		
Shanghai	7 hours 45 minutes		
Beijing	8 hours 45 minutes		

THIRD RUNWAY PROJECT



Similar expansions in progress for **Shenzhen** Bao'an Airport and **Guangzhou** Baiyun Airport



- Reclamation of approximately 650 Ha of land using nondredge methods including deep cement mixing technique
- Passenger Building with more than 280,000 square metres of floor area, a total of 57 new parking positions and an apron.
- 3,800-metre-long new runway and its supporting taxiway systems
- 2,600-metre-long new Automated People Mover (APM) system connecting Terminal 2 with the new passenger building, travelling at a top speed of 80km/h and transporting up to 10,800 passengers per hour

GBA OPPORTUNITIES PRD PORT CLUSTER

- Hong Kong, Shenzhen and Guangzhou are the 3 GBA cities among the top 10 container ports in the world.
- The Great Bay Area will strengthen infrastructure construction and develop internal communication channel within the region
- Promote effective cooperation and avoid vicious competition
- Throughput of Hong Kong is currently undermined by regional competition



OUTLINE DEVELOPMENT PLAN

To increase the overall capacity of international shipping services of Guangzhou and Shenzhen, further enhance the service capacity of infrastructural facilities including ports and fairways, form a complementary and mutually beneficial system of port, shipping, logistics and ancillary services with Hong Kong, and strengthen the port cluster's overall international competitiveness.

Potentially to develop **Big Data** & **Blockchain** technology in collaboration of the ports in GBA

GBA OPPORTUNITIES SHIP FINANCING & SHIP LEASING

HONG KONG ADVANTAGES & OPPORTUNITIES

- International financial centre and world freest economy
 - In view of the differences in the regulatory and approval standards for financial products between the Mainland and Hong Kong, better synergy should be promoted
- World largest offshore RMB hub (70% of global)
 Foreign capital can be introduced thru HK to participate in the PE & VC Funds in GBA
 - Premier financial infrastructure, effective financial regulations and an abundant pool of financial professionals
 - To enhance HK as ship financing centre and green finance hub and serve the corporates in GBA

er 70 of the world's top 100 banks are now operating in Hong Kong.

of the world's top 10 bookrunners on syndicated marine finance loans have set up offices in Hong Kong.







The total gross premium of insurance on ships in Hong Kong surged by almost 10% yearly on average in the past decade, while it's only 7% for general insurance business

I2 out of the I3 members of the International PNI Clubs have presence in Hong Kong

Germany-based International Union of Marine Insurance (IUMI) chose Hong Kong as its first overseas hub.

HK Government proposed allowing Hong Kong insurers to set up post-sales service centres in the GBA, also is in discussions with the China Banking and Insurance Regulatory Commission to enable the distribution of Hong Kong insurance products throughout GBA

GBA OPPORTUNITIES MARINE INSURANCE

HK-SHENZHEN INNOVATION & TECHNOLOGY PARK IN THE LOOP ■

- Situated at Lok Ma Chau Loop (落馬洲河套區), near HK-Shenzhen border
- 87-hectare, 4 times the size of Hong Kong Science Park
- A key base for co-operation between HK and the Mainland in innovation and technology research
- To attract top enterprises, research institutions and higher education institutes from the world





TECHNOLOGY & R&D -

Technology Talent Admission Scheme (TechTAS) Fast-track arrangement for the admission of

overseas and Mainland R&D talents

Super Tax Deduction for R&D expenditure

- 300% tax deduction for private enterprises on the first HK\$2 million of qualified R&D expenditure
- Remaining enjoys 200% tax deduction

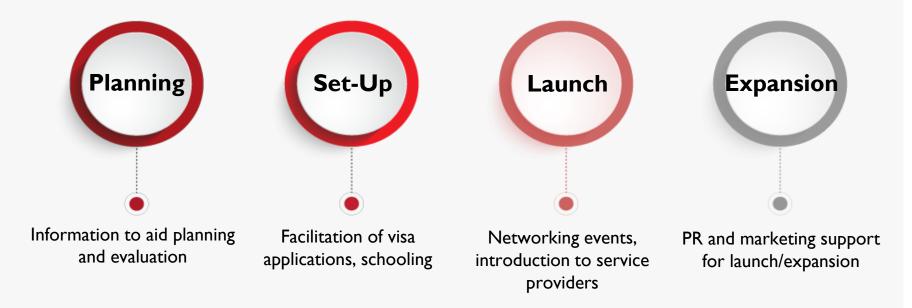
Policy Address 2018

- Inject HK\$20 billion into the Research Endowment Fund
- Launch a HK\$3 billion Research Matching Grant Scheme

HOW WE CAN HELP YOU GROW



Whether you are new to Hong Kong or a long-standing investor



GET in TOUCH

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