



NY Time	DAY ONE WEDNESDAY, OCTOBER 14, 2020
8:00 AM	WELCOME REMARKS  Mr. Nicolas Bornozis, President – Capital Link, Inc.
8:00 – 8:10 AM	OPENING REMARKS  Mr. Theodore Jadick, Managing Director, CEO and President – DNB Markets  Conference Chairman
8:15 – 8:55 AM	DRY BULK SECTOR PANEL
	Moderator: Mr. Nick Ristic, Lead Dry Bulk Analyst – Braemar ACM Shipbroking
	<ul> <li>Panelists:</li> <li>Mr. John C. Wobensmith, President &amp; CEO – Genco Shipping &amp; Trading (NYSE: GNK)</li> <li>Mr. Martyn Wade, CEO – Grindrod Shipping Holdings (NASDAQ: GRIN)</li> <li>Mr. Ulrik Uhrenfeldt Andersen, CEO – Golden Ocean (NASDAQ: GOGL)</li> <li>Dr. Loukas Barmparis, President – Safe Bulkers (NYSE: SB)</li> <li>Mr. Stamatis Tsantanis, Chairman &amp; CEO – Seanergy Maritime Holdings (NASDAQ:SHIP)</li> </ul>

9:00 - 9:40 AM

# CHARTING CORPORATE STRATEGY IN A FAST-CHANGING INDUSTRY Growth & Consolidation, Diversification, Access to Capital, the Public/Private Dilemma, Capital Allocation Strategies

As the main artery for the global supply chain, shipping plays a uniquely vital role but remains a fragmented and volatile industry that is undergoing rapid change as the result of technological, regulatory and geopolitical trends. This panel comprised of senior executives of major private and publicly listed companies will examine how companies address critical strategic issues, most of which are common to both small and large companies. Should companies focus on a single or multiple sectors; is consolidation feasible in a fragmented industry and does size create competitive advantages; what are the advantages of being public vs private, what companies expect when they go public and how can they optimize their access to the capital markets. Finally, a debate on alternative capital allocation option – debt reduction, dividends, share buybacks, growth. This provides for a discussion on the hot, practical and immediate challenges the industry is facing today, issues that every owner small or big has to face and address.

# **Moderator:**

Mr. Panos Katsambas, Partner - Reed Smith

#### **Panelists:**

- Mr. Ioannis Zafirakis, Director, Interim CFO, CSO, Treasurer & Secretary Diana Shipping Inc. (NYSE: DSX)
- Mr. Paul Wogan, CEO GasLog (NYSE: GLOG) & GasLog Partners LP (NYSE: GLOP)
- Mr. Marco Fiori, CEO Premuda SpA
- Mr. Hamish Norton, President Star Bulk Carriers Corp. (NASDAQ: SBLK)
- Mr. Bing Chen, President & Chief Executive Officer Atlas Corp. (NYSE: ATCO)

9:45 - 10:00 AM

NAVIGATING THROUGH COVID-19 - The shipping market in Greater Bay Area ONE-ON-ONE DISCUSSION

Mr. Benjamin Wong, Head of Transport & Industrial Sectors – InvestHK

Mrs. Vanessa Tzoannos, Of Counsel, Marshall Islands/Liberian Law Advisor Hill Dickinson International





# 10:05 - 10:45 AM

# GEOPOLITICS, GLOBAL COMMERCE & SHIPPING

The panel will focus on the global impact on the shipping industry by US economic sanctions, trade tariffs, and regulations affecting crew repatriation. The panel will address recent geopolitical developments in these areas and the associated challenges impacting global shipping.

#### Moderator

Mr. John Keough, Partner - Clyde & Co

# **Panelists:**

- Mr. Joshua R. Mater, Senior Sanctions Policy Coordinator, Office of Sanctions Policy and Implementation (EB/TFS/SPI) – U.S. Department of State
- Mr. Mark O'Neil, CEO Columbia Shipmanagement
- Mr. Bud Darr, Executive Vice President, Maritime Policy and Government Affairs MSC Group
- Mr. Mike Salthouse, Global Director of Claims North of England P&I; Director International Group of P&I Clubs
- Mr. Valentios (Eddie) Valentis, CEO Pyxis Tankers (NASDAQ: PXS)

#### 10:50 - 11:15 AM

# **KEYNOTE ADDRESS – A ONE-ON-ONE DISCUSSION** "Emerging Stronger for a Better Shipping Future"

The discussion will focus on the broader challenges and opportunities for shipping today. Also, how shipping can decarbonize its future and the role of technology. Shell has undertaken extensive research during the last year to understand the views of senior leaders in the shipping industry, and shape its strategy and response to that work. Dr. Henderson will also make the case for action today to reduce emissions and will elaborate on Shell's view on the pathways to zero emissions in shipping.





**Dr. Grahaeme Henderson**, Vice President, Shipping & Maritime – **Shell International Trading and Shipping Ltd.** 

Mr. Theodore Jadick, Managing Director, CEO and President – DNB Markets, Conference Chairman

11:15 – 11:<u>35 A</u>M

**Networking Coffee Break** 

11:35 - 12:15 PM

# PRODUCT TANKER SECTOR PANEL

## **Moderator:**

Mr. Ben Nolan, Head of Maritime Research – Stifel

# **Panelists:**

- Mr. Anthony Gurnee, Founder and CEO Ardmore Shipping Corporation (NYSE: ASC)
- Mr. Carlos Balestra Di Mottola, CFO d'Amico International Shipping S.A. (BIT: DIS)
- Mr. Kevin Kilcullen, CFO Diamond S Shipping (NYSE: DSSI)
- Mr. Mikael Skov, CEO Hafnia (OSLO: HAFNIA)
- Mr. Robert Bugbee, President Scorpio Tankers Inc. (NYSE: STNG)

# 12:20 - 1:00 PM

# ALTERNATIVE FINANCE & PRIVATE EQUITY

Shipping remains a capital-intensive industry. The changing landscape of finance is enriched with several new platforms which are ready to provide debt financing to the shipping industry. Alternative Finance is becoming a bigger source of capital to the industry next to traditional banks, leasing houses and fixed income capital markets instruments. Furthermore, it is open not just to bigger companies but

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Wednesday & Thursday October 14 & 15, 2020 Digital Conference





also to smaller and mid-sized owners, who represent a big portion of the industry. The panel will also discuss the involvement of private equity with shipping.

# **Moderator:**

Mr. Joshua Apfelroth, Partner - Cadwalader, Wickersham & Taft

#### **Panelists:**

- Mr. Richard Jansen, Managing Director Braemar Naves
- Mr. Nicolas Duran, Director Partner Fearnley Securities
- Mr. Andrian Dacy, CEO & CIO, Global Head Transportation Group J.P. Morgan Asset Management
- Mr. Michael Kirk, Co-Founder and Managing Director RMK Maritime
- Mr. Paulo Almeida, Portfolio Manager Tufton Oceanic Ltd.

1:05 – 1:25 PM



# **NEW YORK KEYNOTE ADDRESS**

Mr. Rick Cotton, CEO - NY/ NJ Port Authority

1:30-2:10 PM

# NY/NJ LOCAL AND STATE FREIGHT PERSPECTIVES

This panel will discuss major initiatives and investments aimed at enhancing the position of New York and the New York Port as a major maritime industry hub

- Mr. Andrew Genn, Senior Vice President, Ports & Transportation Department New York Economic Development Corporation (NYEDC)
- Mr. Sam Ruda, Port Department Director NY / NJ Port Authority

2:15 - 3:10 PM

# JONES ACT ROUNDTABLE DISCUSSION

# **Moderator:**

Mr. John Imhof, Shareholder – Vedder Price

# **Panelists:**

- Mr. Dan Warner, SVP & Treasurer Crowley Maritime
- Mr. David Grzebinski, President and CEO Kirby Corporation (NYSE: KEX)
- Mr. Joel Wine, CFO Matson, Inc. (NYSE: MATX)
- Mr. Samuel Norton, President and CEO OSG (NYSE: OSG)
- Mr. Dan Thorogood, President and CEO Seabulk; VP Seacor Holdings Inc. (NYSE: CKH)
- Mr. Ben Nolan, Head of Maritime Research Stifel

3:15 – 3:25 PM



# **CLOSING KEYNOTE ADDRESS**

The Honorable Mark Wesley Menezes Under Secretary of Energy United States Department of Energy

Global Energy Markets & US Energy Policy

3:25 - 4:25 PM

THANK YOU FOR ATTENDING ONLINE NETWORKING





NY Time	DAY TWO
	THURSDAY, OCTOBER 15, 2020
8:00 – 8:40 AM	LPG SHIPPING SECTOR PANEL
	Moderator:
	Mr. Jorgen Lian, Equity Analyst – DNB Markets, Inc.
	Panelists:
	• Mr. Anders Onarheim, CEO – BW LPG (OSLO: BWLPG)
	Mr. John Lycouris, CEO – Dorian LPG Ltd. (NYSE: LPG)
	Mr. Jens Ismar, Executive Director Shipping – Exmar (EBR: EXM)      Mr. Harry Doors, CEO. Navigator Cas (NVSE: NVCS)
	• Mr. Harry Deans, CEO – Navigator Gas (NYSE: NVGS)
8:45 – 9:30 AM	BANKING AND SHIP FINANCE
	Moderator:
	Mr. William Haft, Partner – Orrick
	Panelists:
	<ul> <li>Mr. Lu Zhendong, Deputy Head of Shipping – Bank of Communications Financial Leasing Co.,</li> </ul>
	Ltd.
	Mr. Shreyas Chipalkatty, Global Head of Shipping – Citi
	<ul> <li>Mr. Evan Cohen, Managing Director &amp; Group Head of Maritime Finance – CIT</li> <li>Mr. Jack Xu, Deputy Head of Shipping – CMB Financial Leasing Co. Ltd</li> </ul>
	<ul> <li>Mr. Christos Tsakonas, Global Head of Shipping – DNB</li> </ul>
	• Mr. Stephen Fewster, Global Lead Shipping Finance – ING Bank
9:35 – 10:15 AM	CONTAINER SHIPPING SECTOR PANEL
	Moderator:
	Mr. James Monigan, Senior Associate, Equity Research – Citi Research
	Panelists:
	<ul> <li>Mr. Jerry Kalogiratos, CEO – Capital Product Partners (NASDAQ: CPLP)</li> </ul>
	• Mr. Evangelos Chatzis, CFO – Danaos Corporation (NYSE: DAC)
	• Mr. Aristides Pittas, Chairman & CEO – Euroseas (NASDAQ: ESEA) & Eurodry (NASDAQ:
	EDRY)  My Coope Voyagulog Evecutive Chairman Clobal Shin Loose Inc (NVSE) CSI )
	<ul> <li>Mr. George Youroukos, Executive Chairman – Global Ship Lease Inc. (NYSE: GSL)</li> <li>Mr. Constantin Baack, CEO – MPC Container Ships (OSLO: MPCC)</li> </ul>
10:20 – 11:00 AM	LNG SECTOR PANEL
	Moderator:
	Mr. Jorgen Lian, Equity Analyst – DNB Markets, Inc.
	Panelists:
	<ul> <li>Mr. Tony Lauritzen, CEO – Dynagas LNG Partners LP (NYSE: DLNG)</li> </ul>
	• Mr. Oyestein Kalleklev, CEO – FLEX LNG (NYSE: FLNG)
	Mr. Mark Kremin, President and CEO – Teekay LNG Partners L.P. (NYSE: TGP)  Mr. Tarak Souki, EVP and President - Tallyrian Trading UK (NASDAO: TELL)

Mr. Tarek Souki, EVP and President – Tellurian Trading UK (NASDAQ: TELL)

Mr. Christos Economou, Founder – TMS Cardiff Gas Ltd.





11:00 – 11:20 AM

**Networking Coffee Break** 

11:20 - 11:45 AM

# **KEYNOTE ADDRESS – ONE ON ONE DISCUSSION**





Ms. Angela Chao, Chair and CEO – Foremost Group

Mr. Richard DuMoulin, Owner – Intrepid Shipping; Former Chairman - INTERTANKO

11:50 - 12:30 PM

# **CAPITAL MARKETS PANEL**

**Moderator:** 

Mr. Ted Horton, Partner - Seward & Kissel

# **Panelists**:

- Mr. Loli Wu, Managing Director Investment Banking Bank of America Merrill Lynch
- Mrs. Christa Volpicelli, Managing Director & Head of Maritime Investment Banking Citi
- Mr. Jae Kwon, Managing Director and Head of Corporate Finance DNB
- Mr. Douglas Mavrinac, Managing Director, Global Head Maritime Investment Banking Jefferies LLC

12:35 - 12:55 PM

# GLOBAL ENERGY MARKETS IN TRANSITION ONE-ON-ONE DISCUSSION





Mr. Martin Houston, Vice Chairman - Tellurian Inc.

Mr. James T. Cirenza, Managing Director – DNB Markets, Inc.

1:00 - 1:40 PM

# NAVIGATING THROUGH INDUSTRY TRANSFORMATION Green Shipping – Technology – Fleet Renewal – Implications for Shipping Companies and Investors

The pandemic has accelerated the pace and extent of transformation the shipping industry is going through. Shipping companies are called to make critical decisions to ensure their viability and competitiveness. Environmental regulations mandate the timetable and emission targets the industry has to comply with. Technology has revolutionized operational and commercial performance but has not yet provided the answer as to what is the optimal engine or fuel for fleet renewal. At the same time, issues related to Sustainability, Human Resources and Governance are among the factors charterers look at in choosing their business partners. This topic covers Green Shipping, Technology, Sustainability and more and can provide for a discussion on the hot, practical and immediate challenges the industry is facing today, issues that every owner small or big has to face and address. This panel will enable you to discuss corporate strategy beyond sector trends, touching upon all major industry topics, as highlighted above. Shipping is going through a rapid phase of transformation and leaders like the ones on the panel play a pivotal role moving the industry forward.

**Moderator:** 

Mr. Knut Ørbeck-Nilssen, CEO – DNV GL Maritime

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# **Panelists:**

- Mr. Hugo de Stoop, CEO Euronav (NYSE: EURN)
- Mr. Kenneth Hvid, President & CEO Teekay Corporation (NYSE: TK)
- Mr. Gary Vogel, CEO Eagle Bulk Shipping (NASDAQ: EGLE)
- Mr. Stefan Nysjö, VP Power Supply Wartsila

# 1:45 - 2:25 PM

# CRUDE TANKERS SECTOR

# **Moderator:**

Mr. Randy Giveans, Group Head of Energy Maritime, Shipping Equity Research – Jefferies

# **Panelists:**

- Mr. Lars Barstad, Interim CEO Frontline Management (NYSE: FRO)
- Mrs. Lois Zabrocky, CEO International Seaways (NYSE: INSW)
- Mr. Robert Burke, Partner & CEO Ridgebury Tankers
- Mr. Stewart Andrade, CFO Teekay Tankers Ltd. (NYSE: TNK)
- Mr. Harrys Kosmatos, Corporate Development Officer Tsakos Energy Navigation (NYSE: TNP)

# 2:30 - 3:10 PM

# ANALYST PANEL

#### **Moderator:**

Mr. Hew Crooks, CFO - Ridgebury Tankers

#### **Panelists:**

- Mr. James Monigan, Senior Associate, Equity Research Citi Research
- Mr. Omar Nokta, Head of US Securities Clarksons Platou
- Mr. Randy Giveans, Group Head of Energy Maritime, Shipping Equity Research Jefferies
- Mr. Jorgen Lian, Equity Analyst DNB Markets, Inc.
- Mr. Ben Nolan, Head of Maritime Research Stifel

# 3:15 - 3:55 PM

# OFFSHORE WIND ENERGY – AN EMERGING FRONTIER Capturing Opportunities

The quest for Alternative, Renewable & Sustainable Energy Sources turns to the construction of wind farms in deeper waters, as higher wind speeds offshore translate into higher power generation at competitive costs. There has been strong investment interest in the sector with several projects already announced around the world, including a \$400 million investment in building a 4,000 megawatts offshore wind and onshore renewable energy capacity in New York. As of 2020, floating wind turbines for deeper waters are in the early phase of development and deployment which opens up significant opportunities in this new area for the energy and maritime industries.

# Moderator:

Mr. James T. Cirenza, Managing Director – DNB Markets, Inc.

# **Panelists:**

- Ms. Siri Espedal Kindem, President, Wind US Equinor
- Mr. Rune Magnus Lundetræ, Executive Board Member OHT ASA
- Mr. David Morant, Managing Director Scorpio UK

3:55 – 4:55 PM

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