





# PRESS RELEASE

FEATURING INDUSTRY LEADERS EXCHANGING VIEWS ON GREEK SHIPPING AT THE FOREFRONT OF GLOBAL TRADE THOUGHT LEADERSHIP DRIVING THE INDUSTRY FORWARD – PROSPECTS IN A **CHANGING WORLD** 

# **KEYNOTE SPEAKER:**

H.E. Ioannis Plakiotakis, Minister of Maritime Affairs & Insular Policy – Hellenic Republic

7th ANALYST & INVESTOR CAPITAL LINK SHIPPING FORUM IN THE CONTEXT OF POSIDONIA WEB FORUMS WEEK WEDNESDAY & THURSDAY, OCTOBER, 21 & 22, 2020 - Digital Conference

October 19, 2020

The "7th Analyst & Investor Capital Link Shipping Forum" will take place on Wednesday & Thursday, October, 21 & 22, 2020 as a digital conference. The Forum is organized in cooperation with Nasdaq and NYSE.

The Analyst & Investor Day brings together public and private shipping company executives, investors, analysts, financiers, and other industry participants who will participate from all over the world in the context of Posidonia Web Forums Week that takes place this year in digital form due to the circumstances instead of the event that has been taking place physically bi annually and is the largest Shipping Exhibition in the world. Attendees will exchange views on the shipping, financial and capital markets, alternative finance, private equity, as well as investor attitudes towards shipping. This year special emphasis will be given to the impact of Covid-19 on the shipping industry and on the estimated period of time it is expected to last. Another significant session will be that of Maritime Education which will feature very important speakers from the sector.

The Forum features as panelists industry leaders from the Greek and global shipping communities, the Global Shipping Heads of major shipping banks, top investors and analysts.

It is a highly exclusive event providing unique opportunity to exchange views and information and network.

# **PANEL TOPICS**

### **DAY ONE - WEDNESDAY, OCTOBER 21, 2020**

• The Greek Shipping Miracle – A Journey in Time • The Development of the Greek Shipping Cluster • European Union Maritime Policy & its Effect on the European and Global Merchant Fleet • Shipping in the Post Covid-19 Era -Has the Pandemic Brought Changes That Will Stay? • Fleet Renewal – Building the Ships of the Future Positioning Greece As a Maritime, Transportation & Logistics Hub • Geopolitics, World Trade and Shipping

# DAY TWO - THURSDAY, OCTOBER 22, 2020

• Shipping – Contribution to Society • Embracing the Technological Revolution • Shipping & The Environment • Shipping & Capital – Alternative Sources & Options – The Public / Private Dilemma ● Maritime Education – Encouraging a Maritime Career for the Younger Generation • Looking Through A Crystal Ball - The Future of Shipping – Business & Investment Opportunities Across Shipping Segments • The Rebirth of Greek Shipbuilding • The New Generation – Ensuring Continuity - Looking Ahead With Confidence



October 21 & 22, 2020 Digital Conference



The panel "SHIPPING - CONTRIBUTION TO SOCIETY" will feature the following speakers:

• Mr. Panagiotis Laskaridis, President – Aikaterini Laskaridi Foundation; CEO – Lavinia Corporation / Laskaridis Shipping Company • Corporation / Laskaridis Shipping Company • Mr. Leonidas Eugenides, Chairman – Eugenides Foundation; Maritime Ambassador of Greece to IMO • Mr. Achilleas Constantakopoulos, President – Captain Vassilis & Carmen Constantakopoulos Foundation • Dr. Anthony S. Papadimitriou, President – Alexander S. Onassis Foundation • Mr. John Xylas, Treasurer – Greek Shipowners' Social Welfare Company (SYN-ENOSIS); CEO – **Ariston Navigation Corp.** 

The panel "LOOKING THROUGH A CRYSTAL BALL - THE FUTURE OF SHIPPING - BUSINESS & INVESTMENT **OPPORTUNITIES ACROSS SHIPPING SEGMENTS"** will feature the following speakers:

• Mr. Evangelos Marinakis, Chairman - Capital Maritime • Mr. George Prokopiou, Founder - Dynacom Tankers Management / Dynagas / Sea Traders • Ms. Angeliki Frangou, CEO – Navios Group • Mr. Petros Pappas, CEO – Star Bulk Carriers • Dr. Nikolas P. Tsakos, CEO – Tsakos Energy Navigation; Chairman – INTERTANKO 2014-2018

This panel features leading shipowners who will discuss fundamentals, risks and opportunities across all major sectors, and will also share their insight on critical industry issues such as regulations, technology, access to capital and more. The panel will also debate investment opportunities across the various market segments.

# There is no participation fee.

Please register online at: http://forums.capitallink.com/shipping/2020analyst/index.html

### DETAILED AGENDA WITH TOPICS OF PANEL DISCUSSIONS AND PRESENTATIONS

# **DAY ONE** WEDNESDAY, OCTOBER 21, 2020

Welcome Remarks: Mr. Nicolas Bornozis, President – Capital Link, Inc.

### The Greek Shipping Miracle – A Journey in Time

The section remarks will be delivered by Mr. George Foustanos, Author and Maritime Historian

# The Development of the Greek Shipping Cluster

The section remarks will be delivered by Mr. George Pateras, President – Hellenic Chamber of Shipping; Vice-Chairman - ContShips

### **Keynote Address**

H.E. Ioannis Plakiotakis, Minister of Maritime Affairs & Insular Policy – Hellenic Republic

### European Union Maritime Policy & its Effect on the European and Global Merchant Fleet

Shipping is a global industry and thus subject to regulations from global regulatory organizations. At the same time, the European union is pursuing its own policies. The EU controls about 40% of the global tonnage with the Greek owned fleet accounting for more than half of this. EU policies should ensure the competitiveness of EU shipping compared to other clusters while harmonizing with those of the global organizations, thereby providing the industry with a unified and flexible regulatory context.





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Mr. Panagiotis Laskaridis, CEO – Lavinia Corporation / Laskaridis Shipping Company; President – European **Community Shipowners Associations 2018-2020** 

# Shipping in the Post Covid-19 Era

# Has the Pandemic Brought Changes That Will Stay?

The pandemic has impacted all areas of shipping operations - crewing, communications, procurement, port complications, shipyard delays, charter disputes, and more. Yet, the industry has managed to navigate through this storm keeping the global supply chain open. This panel will discuss what are the lessons learned from the Covid-19 experience and how these lessons are likely to impact shipping operations after the pandemic.

Moderator: Mr. Benjamin Wong, Head of Transport & Industrial Sectors – InvestHK

### **Panelists:**

- Mr. Michael Fostiropoulos, Director Almi Tankers
- Mrs. Marily Frangistas, Managing Director Franco Compania Naviera
- Mr. John Michael Radziwill, CEO GoodBulk; C Transport Maritime
- Mrs. Calypso Nomikos, President A.M. Nomikos
- Mr. Stamatis Tsantanis, CEO Seanergy Maritime Holdings

## Fleet Renewal – Building the Ships of the Future

Shipowners are called today to make fleet renewal or expansion decisions while there is no clarity or certainly on optimal fuel and engine types and vessel designs for the ships of the future. Furthermore, increased competition among shipyards offering attractive packages adds to the newbuilding dilemma. This panel will discuss alternative strategies considered by Greek shipowners who are known for embracing technological innovation. The Greek owned fleet is today among the youngest in the world with an average age well below that of the global fleet.

Moderator: Mr. Knut Ørbeck-Nilssen, CEO – DNV GL - Maritime

### **Panelists:**

- Dr. John Coustas, CEO Danaos Corporation
- Mr. Tony Lauritzen, CEO Dynagas LNG Partners
- Mr. Alexandros Panagopoulos, Founder & CEO Forward Ships
- Mr. Philippos Phillis, CEO Lemissoler Navigation; Vice President European Community Shipowners Associations 2020-2022

### Positioning Greece As a Maritime, Transportation & Logistics Hub

Greece's central location in the Eastern Mediterranean provides a competitive intermodal corridor for the European seaborne trade with Asia. The Greek ports and other major transportation infrastructure facilities and logistics operations in Greece have attracted significant investments by important international organizations thereby positioning Greece as the southeastern logistics gateway to Europe.

Mr. Yannis Pierros, Partner, Advanced Manufacturing & Mobility (AM&M) Assurance Leader, Mobility Leader – EY Central, Eastern and Southeastern Europe & Central Asia (CESA)

# **Geopolitics, World Trade and Shipping**

Access to global markets is key for shipping in fulfilling its vital role as the artery of global trade. Over 90% of global trade is transported by ships. Geopolitics, tariffs, trade wars, sanctions and increased protectionism have a direct impact on global trade and thus on shipping. This panel will discuss mechanisms to safeguard access to global markets working through industry and international organizations.







Moderator: Mr. Nicholas Brown, Brand & Communications Director, Marine & Offshore - Bureau Veritas Marine & Offshore

### **Panelists:**

- Mr. John Hadjipateras, CEO Dorian LPG •
- Mr. Athanasios Martinos, Managing Director Eastern Mediterranean Maritime

# **DAY TWO** THURSDAY, OCTOBER 22, 2020

## **Embracing the Technological Revolution**

Technology has had a transformational impact across all areas of shipping optimizing technical and operational performance reducing costs, improving efficiency and communications, enhancing safety & security and more. This panel will discuss how leading shipowners are using technology to optimize their operations.

Moderator: Mr. Paolo Moretti, CEO - RINA Services

### Panelists:

- Mrs. Alexia Inglessis, Director Alberta Ship Management
- Mr. Mark O'Neil, President Columbia Shipmanagement
- Mr. Christos Mangos, CEO Interunity Management Corporation
- Mr. Ioannis Martinos, CEO Signal Maritime
- Mr. Constantino Tomasos, CEO Super Eco Tankers Management

# Shipping & The Environment

Shipping is the most environmentally friendly mode of transportation and the industry has been highly proactive in its efforts to comply with a series of environmental regulations ranging from ballast water treatment, to low sulfur fuels and greenhouse emissions. What is the best way to achieve the decarbonization targets by 2030 or 2050 which is the next frontier? At present there are several proposals on the table for discussion at the IMO. They hinge on regulatory mandates, industry self-discipline and ultimately on the selection of the proper fuel. At the same time, the European Union is considering its own policies. This panel will discuss various options and alternatives and the need to achieve a unified approach to decarbonization in terms of regulation, monitoring and enforcement.

Moderator: Mr. Theodosis Stamatellos, Marine & Offshore Regional Manager, South Europe – Lloyd's Register

## **Panelists:**

- Mrs. Semiramis Palios, Deputy CEO Diana Shipping; Chairperson HELMEPA
- Mr. Dimitris Fafalios, CEO Fafalios Shipping; President INTERCARGO
- Mr. Polys Hajioannou, CEO Safe Bulkers
- Mr. Harry Vafias, CEO StealthGas

### Shipping & Capital - Alternative Sources & Options - The Public / Private Dilemma

Shipping remains a fragmented business and is a highly capital-intensive business needing continuous access to equity and debt capital. The panel will discuss how the changing landscape of capital availability impacts bigger and smaller shipowners. It will discuss where they can source debt or equity capital (global, Greek and regional banks, Asian finance, credit funds) and will also debate the public/private dilemma.



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Moderator: Mr. Panos Katsambas, Partner – Reed Smith

### Panelists:

- Mr. George Youroukos, Executive Chairman Global Ship Lease; CEO Technomar
- Mr. Aristides Pittas, CEO Euroseas & Eurodry
- Mr. Michael Chalkias, Co-Founder & Co-CEO Prime Marine
- Mr. Valentios (Eddie) Valentis, CEO Pyxis Tankers

# Maritime Education - Encouraging a Maritime Career for the Younger Generation

**Human Capital and Shipping** 

Moderator: Mr. George Gourdomichalis, President & Managing Director – Phoenix Shipping & Trading

### Panelists:

- Mr. Vassilis Papagiannopoulos, Principal Common Progress Co
- Mr. Yannis Golias, Professor National Technical University of Athens (NTUA); Senior Advisor, Publishing
  Department Eugenides Foundation
- Professor Dinos Arcoumanis, Chairman of the Academic Board Metropolitan College; Former Vice-President of City University of London
- Professor Michael Tamvakis, Commodity Economics and Finance, Director, MSc in Energy, Trade & Finance
   Cass Business School
- Mrs. Venetia Kallipolitou, Tsakos Group Maritime Training and Education Advisor –Tsakos Columbia
   Shipmanagement S. A.

## The Rebirth of Greek Shipbuilding - a Presentation by ONEX

Τα σχόλια της ενότητας θα πραγματοποιηθούν από τον Mr. Panos Xenokostas, CEO – ONEX

# The New Generation - Ensuring Continuity - Looking Ahead With Confidence

A new generation is already leading the Greek Shipping industry in the next phase of its long history and development. Shipping is already undergoing extensive transformation and the panel will discuss how the new generation addresses the industry's challenges and opportunities ensuring continuity and a new beginning.

Moderator: Mr. Christos Tsakonas, Global Head of Shipping - DNB Bank

# Panelists:

- Mr. Alex Hadjipateras, Executive Vice President Dorian LPG
- Mr. John Dragnis, CEO Goldenport Holdings
- Mrs. Ismini Panagiotidis, Founder & CEO Pavimar
- Mrs. Ioanna Procopiou, CEO Prominence Maritime

### **Closing Remarks:**

- Mr. Anastassios Papagiannopoulos, Principal Common Progress Co., President BIMCO 2017-2019
- Mr. John Platsidakis, Chairman INTERCARGO, 2012-2018
- Mr. Nicolas Bornozis, President Capital Link



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# Or visit:

http://forums.capitallink.com/shipping/2020analyst/index.html www.capitallink.com www.capitallinkforum.com

### **ORGANIZERS**

Founded in 1995, Capital Link is a New York based investor relations, financial communications and advisory firm with a strategic focus on the maritime, commodities and energy sectors, MLPs, as well as Closed-End Funds and ETFs. Based in New York City, Capital Link has presence in London, Athens & Oslo. Capital Link is a member of the Baltic Exchange and works very closely with the New York Stock Exchange, NASDAQ and the London Stock Exchange as well as with major international and supranational organizations and industry associations in the areas of the firm's strategic concentration.

Our proactive approach, which integrates Investor Relations, Information Technology and Media, enhances awareness and branding for our clients through tailored outreach programs targeting analysts, institutional and individual investors and the financial media complemented by extensive and uniquely powerful marketing platforms. Capital Link offers a full suite of services including strategic and corporate advisory, investor relations, media relations, public and industry relations and the organization of corporate events. Capital Link is also known for the organization of large scale, high quality Investment Forums focusing on maritime transportation and U.S. investment products in key industry centers, such as New York, London, Athens, Limassol, Shanghai, Singapore, Tokyo and Hong Kong. The Capital Link Investment Forums feature industry leaders and draw the elite of the



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global financial and investment communities. The Capital Link brand is widely—recognized and valued worldwide by participants in these communities for combining rich informational and educational content with as well as superior networking opportunities. In addition to conferences, Capital Link organizes Webinars focusing on investment strategies, sectors, critical topics of interest to the investment community and company presentations. Capital Link's global marketing platform enhances the visibility and reach of these events on a global scale that lasts well beyond the date on which each event is held, becoming a continuous reference point for market participants.

Capital Link's efforts have been recognized by the 2011 Lloyds's List Greek Shipping Awards, in 2012 and 2013 by the InterContinental Finance Magazine and in 2016 by the Wealth & Finance Magazine, Also, by the International Propeller Club of the United States and AHI–American Hellenic Institute.