



“THE ROARING TWENTIES” – TACKLING THE FOUR D’S: DISRUPTION, DIGITALIZATION, DECARBONIZATION & A NEW DECADE

- 8:00 AM – 9:00 AM** **REGISTRATION & COFFEE**
- 9:00 AM – 9:05 AM** **OPENING REMARKS (VIA VIDEO WEBCAST From Shanghai)**
Mr. Sun Lei, Vice President – **Bank of Communications Financial Leasing Co., Ltd.**
Introduced by: Mr. Nicolas Bornozis, President – **Capital Link**
- 9:05 AM – 9:40 AM** **ANALYST PRESENTATIONS**
- REVIEW OF THE SHIPPING MARKETS - Sector review, analysis & outlook**
- **Mr. Joakim Hannisdahl**, Head of Research - **Cleaves Securities AS**
- INVESTOR ATTITUDES IN SHIPPING**
- **Mr. Ben Nolan**, Managing Director – **Stifel Financial Corp.**
- 9:40 AM – 10:20 AM** **IMO 2020 – REALITY HIT – AND NOW WHAT?**
Lessons learned – experience gained – scrubbers future? – HFO availability – status of compliant fuels market
- Moderator: Mr. Stamatis Fradelos**, Business Development Manager - **DNV GL**
- Panelists:**
- **Mr. Iraklis Prokopakis**, COO – **Danaos Corporation**
 - **Ms. Claire Wright**, Business Economics Manager - **Shell International Trading and Shipping Company**
 - **Mr. Hamish Norton**, President - **Star Bulk Carriers**
 - **Mr. George Saroglou**, COO – **Tsakos Energy Navigation**
 - **Mr. Anders Mjøltnes Sørheim**, Technical Sales Manager – **Yara Marine Technologies**
- 10:20 AM – 11:05 AM** **CONQUERING THE NEXT FRONTIER – DECARBONIZATION – REDUCING GREEN HOUSE EMISSIONS**
The reduction of greenhouse emissions is the next challenge which will have transformational impact on the industry. Regulators, fossil and alternative fuel producers, engine manufacturers and shipbuilders, shipowners, charterers, financiers and a wider range of industry participants need to come up with a workable and sustainable framework. The panel will discuss strategies, options and initiatives in this direction as the industry sets out to address the complexities involved.
- Moderator: Mr. George Paleokrassas**, Partner – **Watson Farley & Williams**
- Panelists:**
- **Mr. Giorgos Plevrakis**, Director, Global Sustainability Center – **ABS**
 - **Mr. Andreas Hadjipetrou**, Managing Director – **Columbia Shipmanagement**
 - **Mr. Jason Stefanatos M.Sc**, Business Development Manager – **DNV GL**
 - **Mr. Jeffrey D. Pribor**, CFO – **International Seaways**
 - **Dr. Michalis Pantazopoulos**, Managing Director – **Liberian Registry (LISCR Hellas)**
 - **Mrs. Ioanna Procopiou**, CEO – **Prominence Maritime**



11:05 AM – 11:30 AM

INNOVATION & DIGITALIZATION TRANSFORMING SHIPPING PRESENTATIONS

CYBERCRIME: TOWARDS A SOPHISTICATED SEABORNE CYBER THREAT LANDSCAPE

- **Mr. Fotis Sofronis**, Manager – **EY Advisory Practice**

DIGITALIZATION OF THE FLEET FOR IMPROVED REVENUE

- **Mr. Navneet Singh Rainu**, Head of DCR - **Tototheo Maritime**

11:30 AM – 11:50 AM

JAPAN IS OPEN FOR BUSINESS

Shipbuilding, Financing & Trading Opportunities for Greek Shipowners

Mr. George Borovas, Partner – **Shearman & Sterling**

11:50 AM – 12:05 PM

CHINESE LEASING – The Growth Continues

Mr. Channing Wang, Regional Customer Manager - **Bank of Communications Financial Leasing (Europe) GmbH**

12:05 PM – 12:40 PM

CHINESE LEASING PANEL (VIA VIDEO WEBCAST From China)

Moderator: Mr. Dylan Potter, Partner - **VedderPrice**

Panelists:

- **Mr. Fang Xiuzhi**, Head of Shipping Finance – **Bank of Communications Financial Leasing Co., Ltd.**
- **Mr. Jack Xu**, Deputy Head of Shipping Finance Department - **CMB Financial Leasing**
- **Mr. Bill Guo**, Executive Director, Shipping - **ICBC Financial Leasing**

12:40 PM – 1:15 PM

GREEK & CYPRIOT BANKS STEP UP THEIR ROLE IN SHIP FINANCING

Moderator: Mr. Chris Vartzis, Partner - **Stephenson Harwood**

Panelists:

- **Mr. Philippos Tsamanis**, Head of Shipping - **Aegean Baltic Bank S.A.**
- **Mr. Christos Xygakakis**, Manager - Shipping Unit - **AstroBank**
- **Mr. Antonios K. Spanakis**, Head Ship Finance - **Hellenic Bank**
- **Mr. Konstantinos Petropoulos**, General Manager, Shipping & Structured Finance – **Piraeus Bank**

1:25 PM – 2:50 PM

LUNCHEON & AWARDS CEREMONY



Introductory Remarks By:

H.E. Adonis Georgiadis, Minister of Development & Investments
Hellenic Republic

CAPITAL LINK 2020 GREEK SHIPPING LEADERSHIP AWARD CEREMONY



HONORING

Mr. George Procopiou, Founder
Dynacom Tankers Management, Sea Traders, Dynagas

Introduced By: Mr. Nicolas Bornozis, President – **Capital Link**



3:00 PM – 3:40 PM

BANK FINANCE & SHIPPING

Moderator: Mr. Jasel Chauhan, Partner, Head of International Finance - Hill Dickinson International

Panelists:

- Mrs. Danai Kotsia, Head of Lending Transportation Athens Branch - **ABN AMRO**
- Mr. Philipp Wünschmann, Global Head of Shipping - **Berenberg Bank**
- Mr. Evan Cohen, Managing Director & Group Head of Maritime Finance - **CIT**
- Mr. Vassilios Maroulis, Managing Director Head, EMEA Shipping, Logistics & Offshore - **Citi**
- Mr. Christos Tsakonias, Global Head of Shipping - **DNB**

3:40 PM – 4:20 PM

ALTERNATIVE FINANCE – BECOMING MAINSTREAM FINANCE FOR SHIPPING!

Moderator: Mrs. Kalliopi Karaiskaki, Partner – Holman Fenwick Willan

Panelists:

- Mr. Robbert Jan Sougé, Managing Director – **Direct Ship Finance**
- Mr. George Fikaris, Managing Director – **EnTrust Global**
- Mr. Jeremy Dean, Principal – **Hayfin-Breakwater**
- Mr. Michael Kirk, Co-Founder and Managing Director – **RMK and Ascension**
- Mr. Stefanos Fragos, Senior Representative – **YieldStreet Marine Finance**

4:20 PM – 5:15 PM

CAPITAL MARKETS

Moderator: Mr. Edward Horton, Partner – Seward & Kissel

Panelists:

- Mr. Espen Lysdahl, Vice President, Investment Banking – **Clarksons Platou Securities**
- Mr. Jim Cirenza, Managing Director – **DNB Markets, Inc.**
- Mr. Erling Gangnes, Investment Banking, Partner – **Fearnley Securities**
- Mr. Douglas Mavrinac, Global Head, Maritime Investment Banking – **Jefferies LLC**

5:15 PM – 5:55 PM

PRIVATE EQUITY, M&A & INDUSTRY CONSOLIDATION

Moderator: Mr. Greg Chase, Partner - Reed Smith LLP

Panelists:

- Mr. Axel Siepmann, Managing Director – **Braemar Shipping Services**
- Mrs. Christa Volpicelli, Managing Director, Global Transportation Group – **Citi**
- Mr. Per Olav Karlsen, CEO – **Cleaves Securities AS**
- Mr. Roberto Rondelli, Partner – **Pillarstone**
- Mr. Paulo Almeida, Portfolio Manager, Asset Backed Investments – **Tufton Oceanic**

5:55 PM – 6:00 PM

CLOSING REMARKS

Mr. Theo Xenakoudis, Director, Worldwide Business Operations – **IRI/The Marshall Islands Registry**

6:00 PM – 7:30 PM

COCKTAIL RECEPTION

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