



13th Annual Capital Link Shipping & Marine Services Forum

"London Calling - Supercycle Ahead?"

Monday, September 13, 2021
Digital Conference



IN PARTNERSHIP WITH

 **Astrup Fearnley**

IN COOPERATION WITH

 **London
Stock Exchange**

HELD IN CONJUNCTION
WITH LISW21

 **LONDON INTERNATIONAL
SHIPPING WEEK**

London Time
BST

LONDON CALLING – SUPERCYCLE AHEAD?

9:50 am – 10:00 am

REAFFIRMING GLOBAL MARITIME LEADERSHIP IN A POST- EU BRITAIN



Opening Keynote Remarks

Mr. Robert Courts MP

Minister for Aviation, Maritime & Security
Department for Transport - UK

10:05 am – 10:45 am

LONDON CALLING – LEADING THE GLOBAL DIGITAL TRANSFORMATION

The pandemic has fundamentally altered the maritime industry's regard for technology. Greater appetite for and acceptance of digital solutions are advancing a data driven transformation that extends beyond shipowners and ship managers to charterers, financiers and insurers. The session will evaluate shipping's digital data maturity, overcoming data challenges (access, quality vs quantity) and how industry stakeholders can derive value from data solutions for making better decisions. The advent of EEXI and CII is creating a new level of complexity to ship operations and this session will assess why data must be part of the solution as well as how data will change the commercial and regulatory landscape.

Moderator:

Andy McKeran, LR Maritime Performance Services Director – **Lloyd's Register**

Panelists:

- **Mr. Gerry Docherty**, Director of Fleet Management – **Ardmore Shipping Services**
- **Mr. Shreyas Chipalkatty**, Global Head of Shipping, Logistics and Offshore Business – **Citigroup**
- **Ms. Rachel Hoyland**, Senior Associate, Shipping Team | Marine, Trade, Energy – **Hill Dickinson LLP**
- **Mr. John M Hadjipateras**, Co-Founder – **Infinity Maritime**
- **Mr. Kjeld Roar Jensen**, VP – Head of Fleet Systems – **TORM**

10:50 am – 11:40 am

LONDON AS A SOURCE OF CAPITAL TO GLOBAL SHIPPING

Introductory Presentation

- **Mr. Axel Kalinowski**, Head of Central & Southern Europe – **London Stock Exchange**

Panel Discussion

There has been a resurgence of equity capital raising on the LSE. The panel will discuss the attractiveness of London as a listing destination for shipping companies and venue for raising equity, the profiles of investors active in the UK market and the role of UK and international banks in the process. Panelists include global companies listed on the LSE both domiciled in the UK and abroad who will share their reflections on industry and their London listing.

Moderator:

- **Mrs. Diana Syziu**, Partner – **Hill Dickinson**



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Panelists:

- **Mr. Nick Stone**, Finance Director – **Braemar**
- **Mr. Tom Attenborough**, Head of International Business Development – **London Stock Exchange**
- **Mr. Edward Buttery**, CEO – **Taylor Maritime Investments**
- **Mr. Paulo Almeida**, CIO – **Tufton Oceanic Investments Ltd.**

11:45 pm – 12:30 pm

PROVIDING CAPITAL TO SHIPPING – THE NEW LANDSCAPE

Banks – Alternative Finance – The Emergence of New Capital Sources and Finance Hubs

This panel will discuss the current landscape and interaction among key finance providers such as traditional banks, leasing firms, credit funds and other forms of alternative finance. It will also address the impact of regulations and green shipping as well as the emergence of new regional and international hubs providing capital to shipping.

Moderator:

Mr. Robert Wilkins, Partner, Chair of Transportation Industry Group – **Reed Smith**

Panelists:

- **Mr. Joep Gorgels**, Global Head of Transportation & Logistics – **ABN AMRO Bank**
- **Mr. Elias Sakellis**, CEO – **Australis Maritime**
- **Mr. Vassilios Maroulis**, Managing Director, EMEA Industry Head, Shipping, Logistics & Offshore – **Citibank N.A.**
- **Mr. Peter Wessel-Aas**, Vice President, Investment Banking – **Fearnley Securities**
- **Mr. Guillaume Bayol**, Managing Director & Co-Portfolio Manager – **Fleetscape**

12:35 pm – 12:55 pm

HOW GREEN IS GREEN

There are many shades of green in the ship finance market ranging from responsible investments, to sustainable finance and 'pure' green finance. The presentation will discuss their similarities and differences and will also focus on current trends and recent experiences in the field in relation to actual transactions and documentation used in the market. Connections between these and the wider green initiatives in the shipping industry will also be touched upon.

Presentation by:

- **Mrs. Dora Mace-Kokota**, Partner – **Stephenson Harwood**

1:00 pm – 1:25 pm

SPOTLIGHT ON DECARBONIZATION – TECHNOLOGY – SAFETY

1x1 Discussion between:



Mrs. Karrie Trauth
Head of Shipping
Shell Shipping & Trading



Mr. Knut Ørbeck-Nilsen
CEO
DNV Maritime



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1:30 pm – 1:50 pm

DECARBONIZATION IN SHIPPING – TO WIN OR NOT TO WIN?



Keynote Presentation

Dr. Martin Stopford

Non-Executive President

Clarksons Research Services Limited

1:55 pm – 2:45 pm

DECARBONIZATION – POLICY MAKING AT CROSSROADS

Who Will Pay for the Bill? The Billion Dollar Question

Moderator:

Mr. Simon Petch, Partner – **Watson Farley & Williams**

Panelists:

- **Mr. Lars Robert Pedersen**, Deputy Secretary General – **BIMCO**
- **Mr. Philippos Philis**, Vice President & President Elect – **European Shipowners Associations (ECSA)**; CEO – **Lemissoler Navigation**
- **Ms. Magda Kopczynska**, Director for Waterborne - Directorate General for Mobility and Transport – **European Commission**
- **Mr. Guy Platten**, Deputy Secretary General – **International Chamber of Shipping (ICS)**
- **Mr. Hiroyuki Yamada**, Director, Marine Environment Division – **International Maritime Organization (IMO)**

2:50 pm – 3:35 pm

THE S&P AND NEWBUILDING MARKETS – IMPACT OF TECHNOLOGY, FINANCE & REGULATION

How do the strong freight rates of today's shipping markets impact ship operations, fleet maintenance and fleet renewal? Different market segments operate under different dynamics – overall there seems to be brisk demand for ships today while shipping companies need to prepare for the next generation ships and shipyards seem to be quite booked. Green Shipping seems to be a one-way road – but how do companies navigate given the uncertainty on fuel types and their infrastructure, rapid technological developments, new regulatory requirements, availability of finance and charterer preferences? The panel will provide the viewpoint of major stakeholders from different angles – shipbroking, technology and finance.

Moderator:

Mr. Nicholas Brown, Brand & Communications Director - **Bureau Veritas Marine & Offshore**

Panelists:

- **Mr. Richard Fulford Smith**, Managing Partner – **Affinity (Shipping) LLP**
- **Mr. James Gundy**, CEO – **Braemar**
- **Mrs. Lois Zabrocky**, President & CEO – **International Seaways**
- **Mr. Paolo Moretti**, CEO – **RINA Services**
- **Mr. Andrea Morgante**, Vice President, Marine Power Strategy – **Wärtsilä**



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3:40 pm – 4:20 pm

SHIPPING – THE INVESTOR VIEWPOINT

Shipping is in a new era. With the world economy slowly reopening, global mobility eventually restored and supply chain disruptions diminished, the fundamentals and outlook for shipping are bright across the various sectors. Freight rates, asset values and stock prices are up. There has been a resurgence of investor interest in shipping with new IPOs and several secondary offerings. At the same time, other investors, mainly Private Equity Firms, took their profits exiting or decreasing their investments. Is this the time to invest? The panel will provide the viewpoint of investors in assets and stocks from different investor classes.

Moderator:

Mr. Joachim Rasmussen, Head of Equity & Fixed Income Sales - Partner – **Fearnley Securities AS**

Panelists:

- **Mr. Andrian Dacy**, CEO & Managing Director, Global Transportation Group – **J.P. Morgan Asset Management**
- **Mr. Simon Roksund Johannessen**, Global Portfolio Manager – **KLP**
- **Mr. Roberto Rondelli**, Partner – **Pillarstone**
- **Mr. Will Homan-Russell**, Managing Director & Portfolio Manager – **WMC Capital**

4:25 pm – 5:25 pm

GLOBAL SHIPPING – A SUPERCYCLE AHEAD?

What is different this time? Are we at the beginning of a new supercycle for shipping spreading across all market segments? A panel of senior executives from the major market segments will share their insight as to what makes this cycle different and the outlook ahead.

Moderator:

Mr. Peder Nicolai Jarlsby, Partner, Equity Research – **Fearnley Securities AS**

Panelists:

- **Mr. Mark O'Neil**, President & CEO – **Columbia Shipmanagement, Ltd.**;
President – **InterManager**
- **Mr. John Lycouris**, CEO – **Dorian LPG (USA)**
- **Mr. Oystein Kalleklev**, CEO – **Flex LNG**
- **Mr. Mikael Skov**, CEO - **Hafnia**
- **Mr. Constantin Baack**, CEO – **MPC Containers**
- **Mr. Hamish Norton**, President – **Star Bulk Carriers**

5:30 pm – 5:50 pm

CLOSING REMARKS

1x1 Discussion between:



Ms. Nusrat Ghani
MP Member of the
UK Parliament
Former Parliamentary
Under-Secretary
**Department of
Transport**



**Mr. Jos
Standerwick**
Chief Executive
Maritime London



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END OF THE FORUM