



2014 AGENDA

7:30 AM - 7:55 AM	REGISTRATION & BREAKFAST
7:55 AM - 8:00 AM	WELCOME REMARKS
	Nicolas Bornozis, President - Capital Link, Inc.
8:00 AM - 8:20 AM	THE EVOLUTION OF THE ETF LANDSCAPE
	Gregory A. Friedman
	Senior VP, Head of Product Development and Strategy - Fidelity Investments
8:25 AM - 9:05 AM	INNOVATION IN ETFs Discuss the different innovative ETF products of 2014 and the future; Smart Beta explained; Alternative vs. Liquid Alternative ETFs; Factor Based Approaches
	Moderator: Deborah Fuhr, Managing Partner - ETFGI LLP
	Panelists: • Joseph Nelesen, Director, Head of Institutional Product Mgmt & Consulting - iShares • Kevin Quigg, Global Head of ETF Sales Strategy - State Street Global Advisors • Luciano Siracusano III, Chief Investment Strategist - WisdomTree • Robert Deutsch, Managing Director, Global Head of ETFs - JP Morgan Asset Mgmt.
	THE ART OF SUCCESSFUL ETF TRADING
9:10 AM - 9:50 AM	Discuss the different types of investment vehicles in a client's portfolio; How knowledgeable are clients with the different investment vehicles? How do ETFs fit in? How will ETF regulations impact your business and your clients? What does a successful advisor need to know? How to profile your client
	Moderator: Laura Morrison, SVP, Global Index & Exchange Traded Products - NYSE Euronext
	Panelists:
	• Reggie Browne, Senior Managing Director - Cantor Fitzgerald & Co.
	• Russell Latham, Director - Fidelity Investments
	• Stan Ueland, SVP & Portfolio Manager - First Trust Advisors
	Ryan Szakacs, Vice President, Capital Markets - BlackRock
9:55 AM - 10:35 AM	USING ETFs IN CLIENT'S PORTFOLIOS Portfolio Construction & Strategies using ETFs; Discuss the different types of allocator: Strategic Asset, Tactical Asset, and/or Hybrid Asset
	Moderator: Joseph Nelesen, Director, Head of Institutional Product Mgmt & Consulting - iShares
	Panelists: • Ken Bossen, Head of ETF Portfolio Strategy & Due Diligence - State Street Global Advisors • Bill Miller, Director, iShares Institutional Sales Group - BlackRock • Jon Maier, Head of ETF Strategy - Bank of America Merrill Lynch

	ETFs & THE EVOLUTION OF INDEXING AND BENCHMARKING
10:40 AM - 11:20 AM	How is the ETF being benchmarked? What is the best benchmark in each area of the market? How is the indexing landscape shifting? How will this have an impact on institutional investors? What are the hidden costs?
	Moderator: Beverly Goodman, Assistant Managing Editor - Barron's
	Panelists:
	Christopher Philips, CFA, Senior Analyst, Investment Strategy Group - Vanguard
	Raina Oberoi, Vice President, Index Applied Research - MSCI
	• Tom Goodwin, PhD, Senior Director of Research - Russell Indexes
11:20 AM - 11:50 AM	NETWORKING COFFEE BREAK
11:50 AM - 12:30 PM	ACCESSING GLOBAL MARKETS THROUGH ETFs Help your client invest in global markets through ETFs; What are the different international assets ETFs invests in? Understanding currency risks
	Moderator: Michael Jabara, Executive Director, Head of ETF & CEF Research - Morgan Stanley Wealth Management
	Panelists: • Dodd Kittsley, Director, Head of ETF National Accounts & Strategy - Deutsche Asset & Wealth Management • Christopher Gannatti, CFA, Associate Director of Research - WisdomTree
	Nigel Emmett, Managing Director, Client Portfolio Manager - JP Morgan Asset Mgmt.
12:35 PM - 1:15 PM	INVESTING FOR YIELD THROUGH ETFs
	Moderator:
	David Perlman, ETF Research - UBS
	Panelists:
	Michael Akins, Portfolio Manager - ALPS ETF Trust
	Matthew Bartolini, Principal, Research Strategist - State Street Global Advisors
	Darren Schuringa, Managing Partner - Yorkville Capital Mgmt.
1:20 PM - 2:00 PM	COMMODITY ETFs
	Moderator:
	Eric Balchunas, ETF Analyst - Bloomberg
	Panelists:
	John Gambla, Senior Portfolio Co-Manager - First Trust Advisors
	John Hyland, Chief Investment Officer - United States Commodity Funds LLC
	• Mike McGlone, Director of Research - ETF Securities
2:00 PM - 3:00 PM	NETWORKING LIGHT LUNCH