



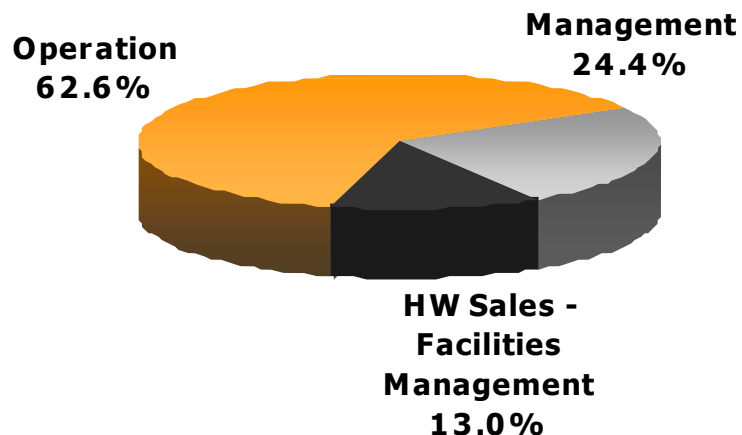
intralot



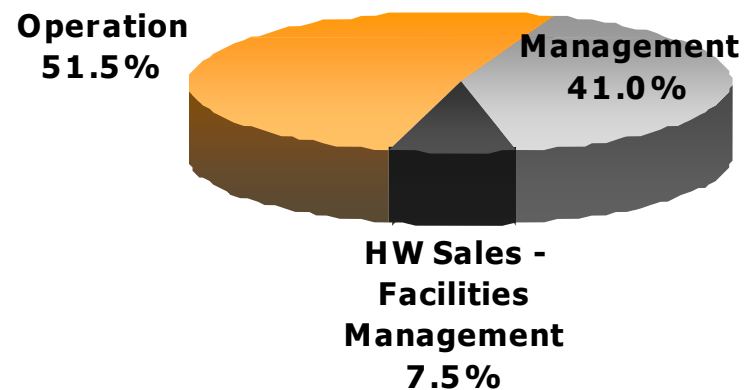
Company Presentation

- System supplier – Facilities management** - Provision of hardware, software and telecom solutions for lotteries to operate on-line games
- Management** – State Lotteries outsource to INTRALOT the management of lottery games – includes the provision of services such as: marketing, promotion, game design, development/optimization of sales network, risk management
- Operation** – INTRALOT acquires licenses for the full operation of lottery games in a country – either in a liberalized market or under state monopoly

1H08 Sales Breakdown



1H07 Sales Breakdown



- Presence in 5 Continents – 45 countries
- 4,500 employees – more than 85% in international subsidiaries
- Second largest company in sector in revenues & profits internationally
- Largest organic growth in the sector – EBT increased by 2.4x in the past 4 years

Presence in 45 countries – 4,500 employees globally



- Europe: 1,400
- Greece: 600
- The Americas: 1,800
- Asia & Oceania: 350
- M. East & Africa: 350

Need for large & reliable companies in the sector



Consolidation of sector
(M&A activity)

Reliability - experience
reputation – know how



Significant barriers to
entry in the sector



INTRALOT is one of the three leading companies in the sector Globally that shapes the technological and operational developments

INTRALOT is by far the largest operator in the gaming sector globally

Vast experience and highly successful track record in:

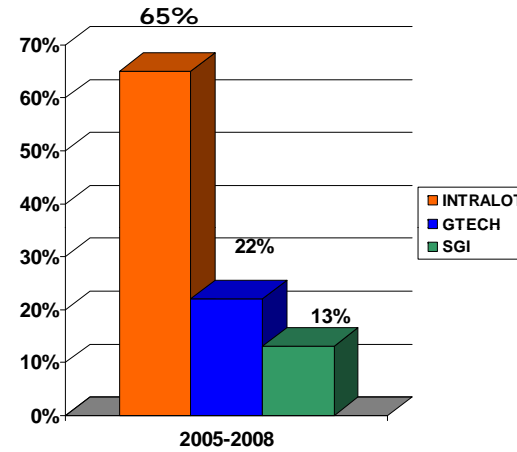
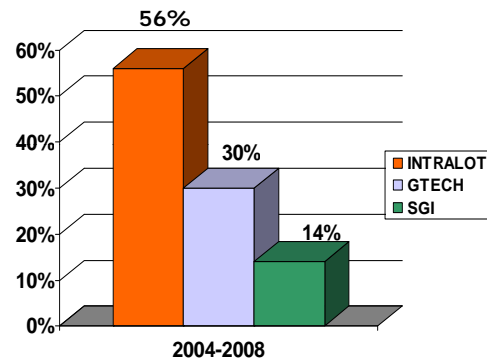
- Many different markets & different cultures
- Monopolies and liberalized markets
- Lotteries and betting

	INTRALOT	Lottomatica/ GTECH	Scientific Games	Tattersall's	Camelot
Management	9	-	-	-	-
Operation	12	1	-	2	1
total	21	1	-	2	1

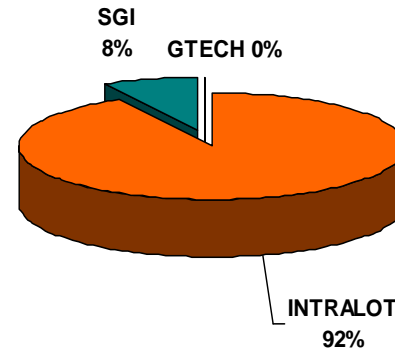
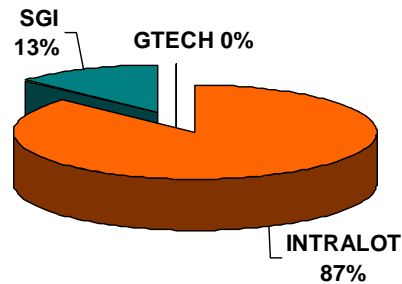
2004-2008

2005-2008

% Wins in International Tenders



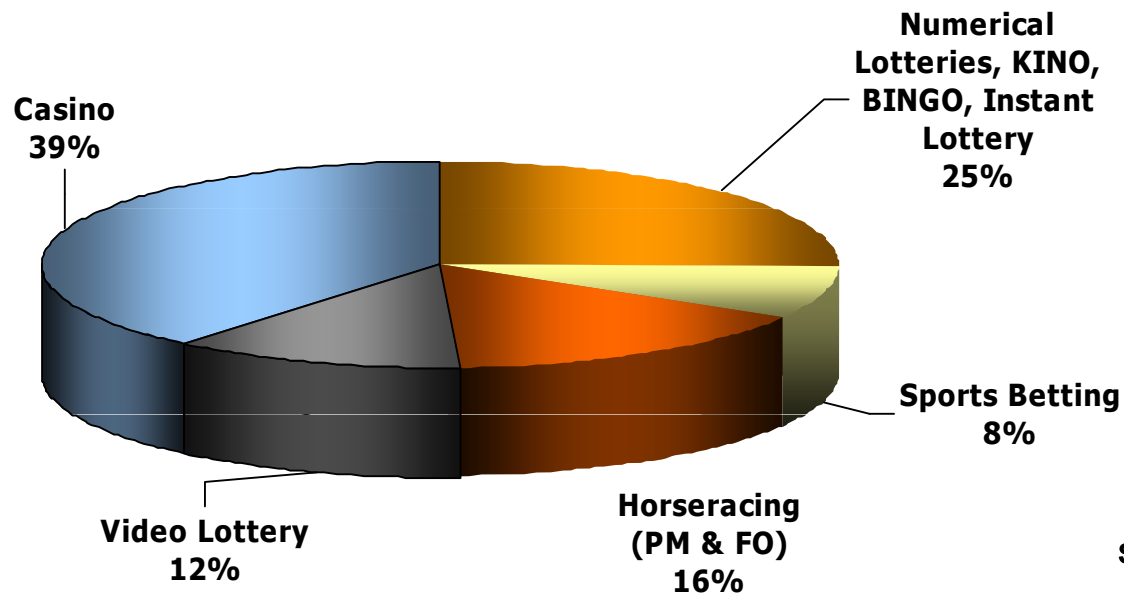
% Changeover wins from a competitor



Gaming sector basic facts and figures

- ❑ Worldwide Lottery sales: \$670 billion.
- ❑ INTRALOT is the only company in the world that offers a complete product range to cover all lottery needs, including technological solutions, full operation and management services.

Global Gaming market – Sales Analysis



Source:
GBGC

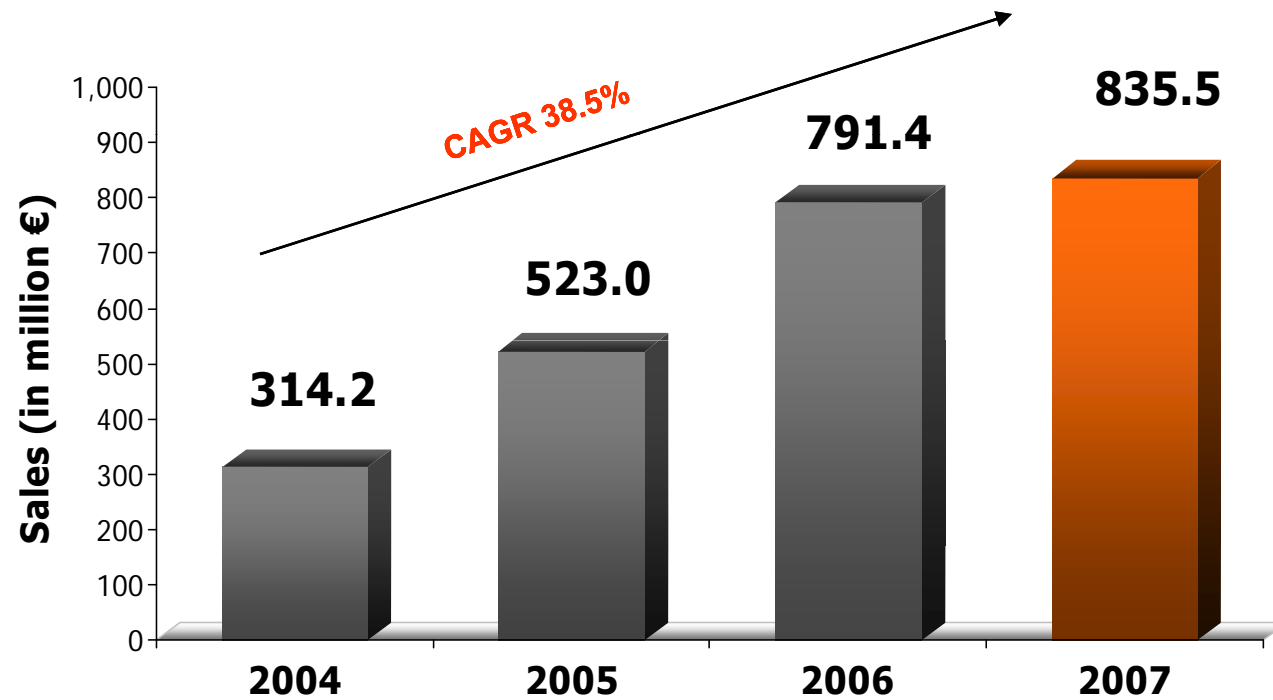
Growth Drivers

Growth Drivers

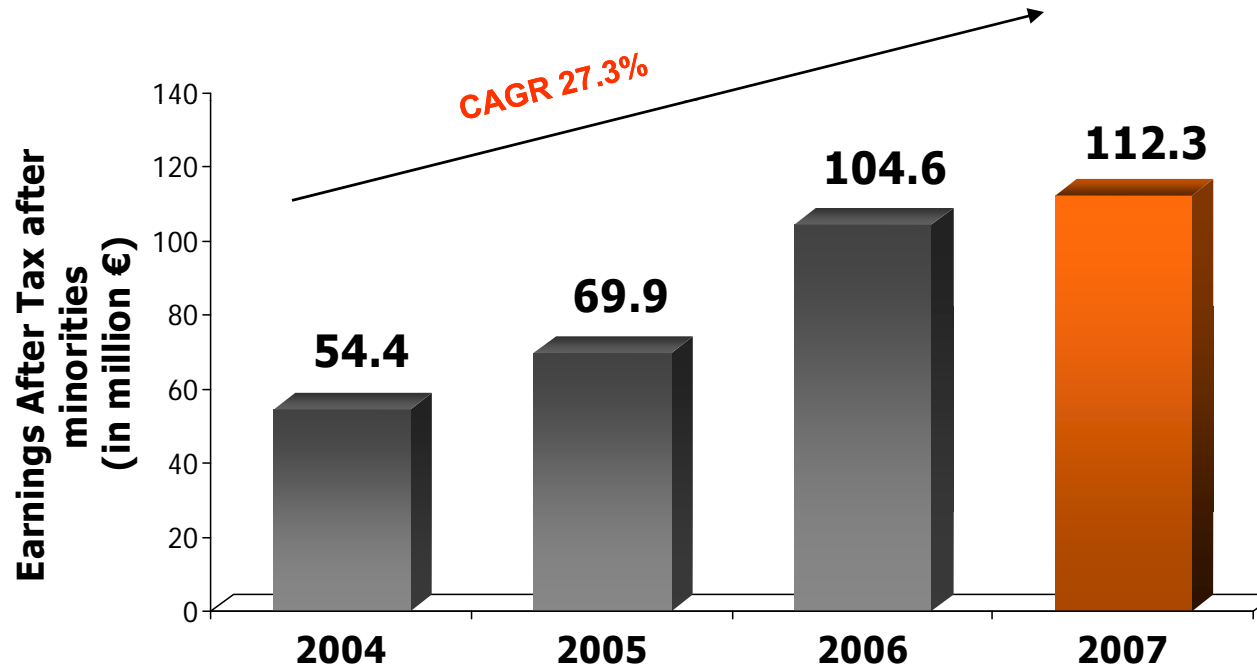
- International **lottery privatizations** that are being considered including US lottery privatizations due to:
 - ✓ the large national/state deficits
 - ✓ the inability of the public organizations to optimize the lottery operations
 - The **liberalization** of gaming markets in Europe (Italy, Spain, etc.) and Australia
 - **Legalization** of illegal games in Asia
- 
- Increased size of the international gaming market
 - New business opportunities will arise

Financials

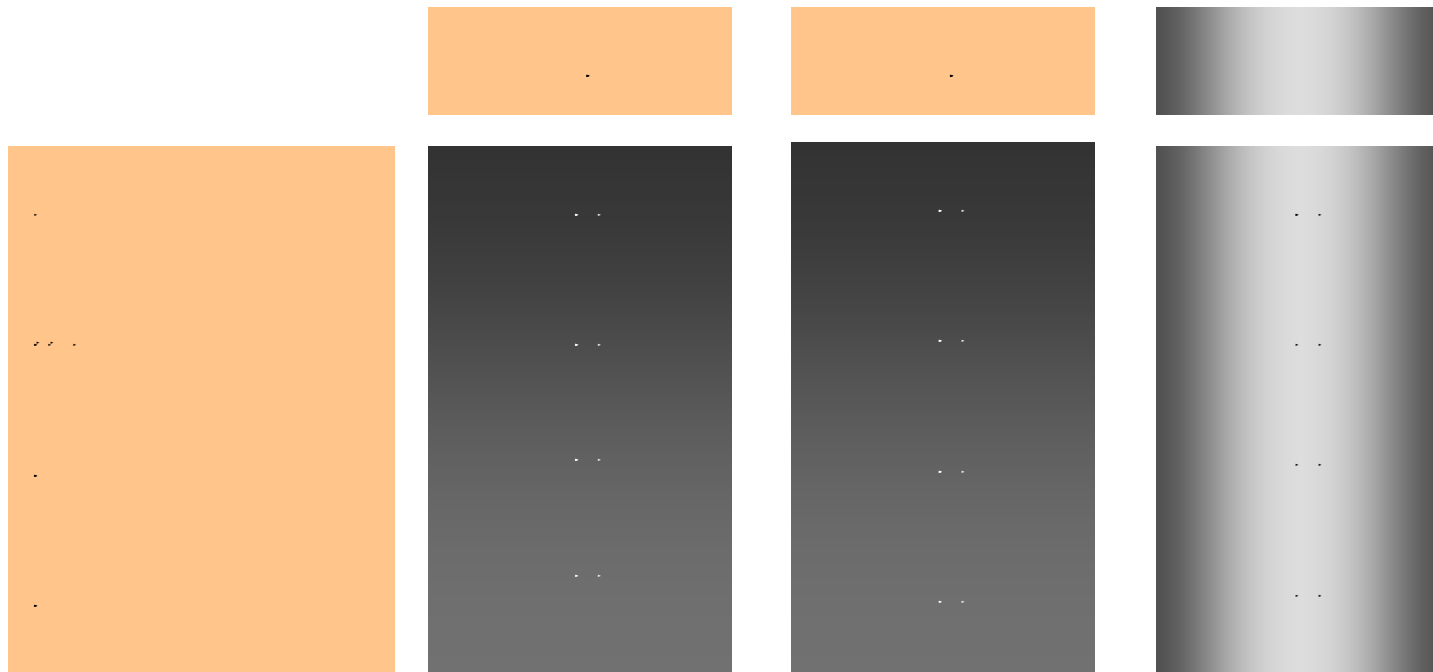
Sales Evolution 2004-2007



EAT (after minorities) Evolution 2004-2007



1H 08 Consolidated Results (in mil. €)



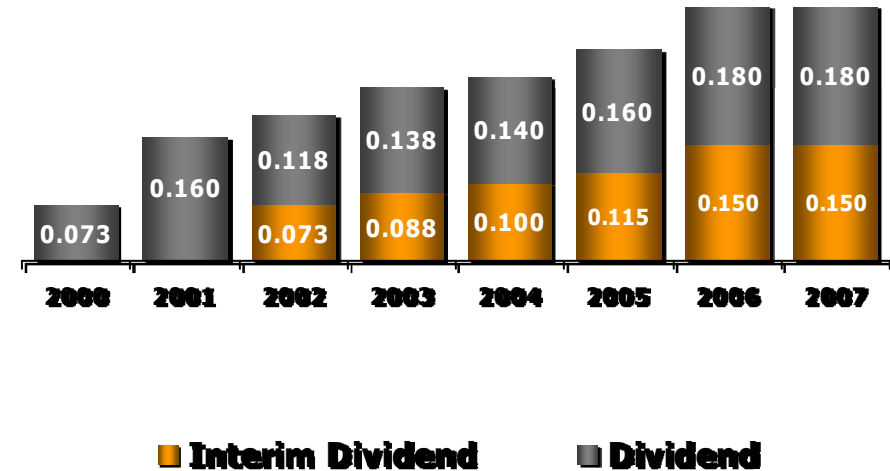
Share Price Information

Price (as of 27/10/2008)	€ 3,48
Number of Shares	158.942.093
Market Cap. (mil. €)	553,1
Free Float	67,0%
Listing:	Athens Stock Exchange

Stock Symbols

ASE	INLOT
Reuters	INLr.AT
Bloomberg	INLOT GA

Dividend Per Share (€)



Dividend Distribution Table

(€ mil.)	2001	2002	2003	2004	2005	2006	2007
Profit after Taxes *	29,6	36,2	43,5	45,0	51,8	63,2	62,7
Total Dividend	23,9	29,2	34,8	37,3	42,8	52,0	52,5
As a % of Profits	80,6%	80,7%	80,1%	82,7%	82,6%	82,3%	83,7%

* Parent Company figures

***intra*lot**

