

**Ministry of Health  
&  
Social Solidarity**



# **PUBLIC – PRIVATE PARTNERSHIPS IN THE HEALTH SECTOR: GREECE**

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# The Challenges Facing Health Services

- Ageing population 70+ living longer
- Rising public expectations
  - individual patient focus
  - emphasis on quality
- Rising costs



## PPP in Public Health Sector

- Primary focus is the patient, aiming at:
  - ✓ promoting efficiency,
  - ✓ improving the quality of services rendered, and
  - ✓ stimulating fresh flows of investments
- Quest to improve value for money of the taxpayer and stimulate economic growth
- Ministry of Health forefront of changes
- Policies - competitive tendering - market testing  
- large scale investments



## PPP in Public Health Sector

 Implementing PPP takes:

- time,
- effort and
- innovative thinking.

But experience elsewhere shows that:

- well researched,
- well planned, and
- well implemented projects ,

provide real benefits for all stakeholders involved, but mostly, for the community we serve.



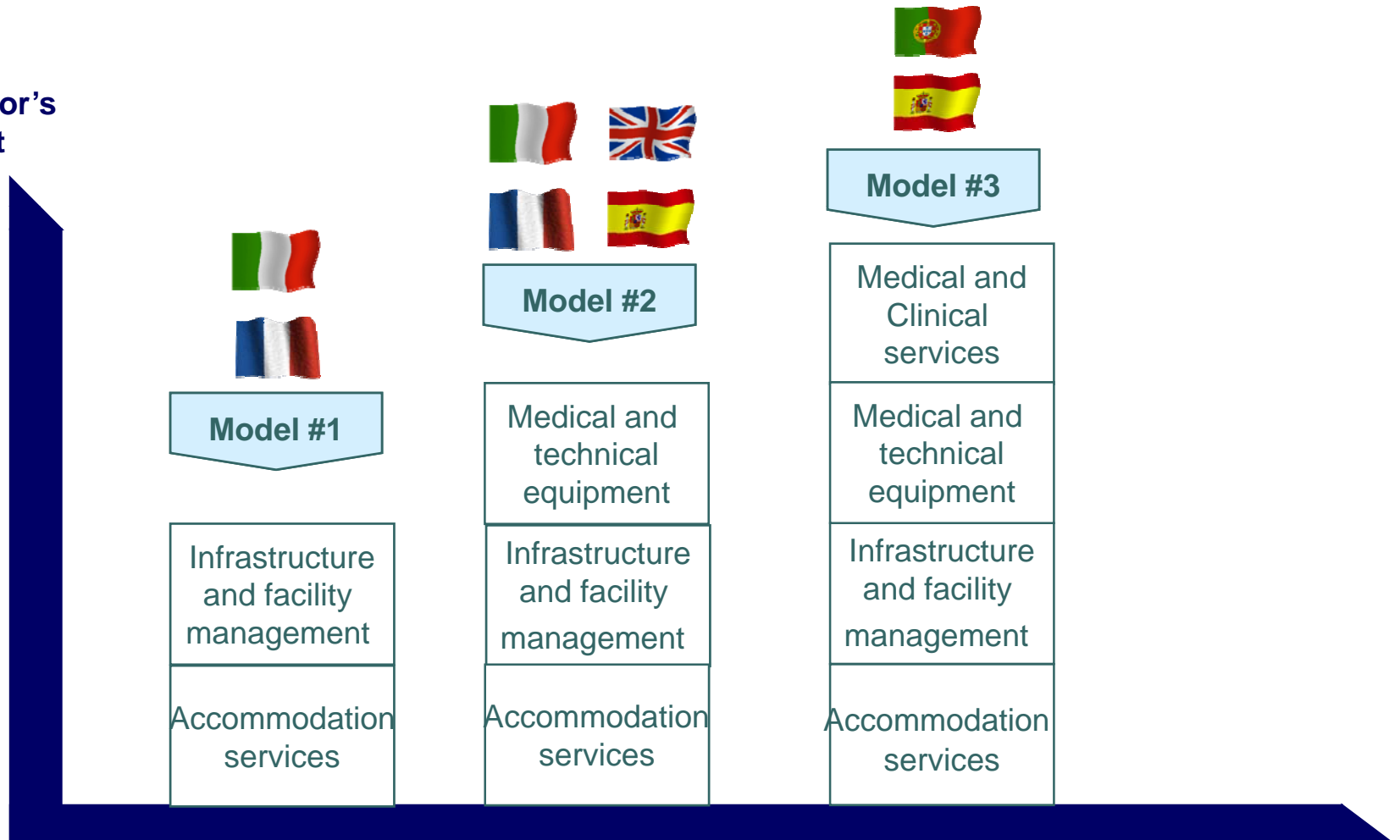
## PPP in Public Health Sector

- Delivery of upgraded quality of services according to Ministry of Health needs & standards
- Timetable for bringing a new hospital into operation is considerably faster than most publicly financed hospitals  
(conventional method experience shows that about 80% of the projects are off-budget and off-time)
- Innovative design
- Allows Ministry of Health to concentrate on delivering medical & clinical services
- Value for money for the taxpayer confirmed



# Examples of Successful Models

Private sector's  
involvement





## The Greek Choice

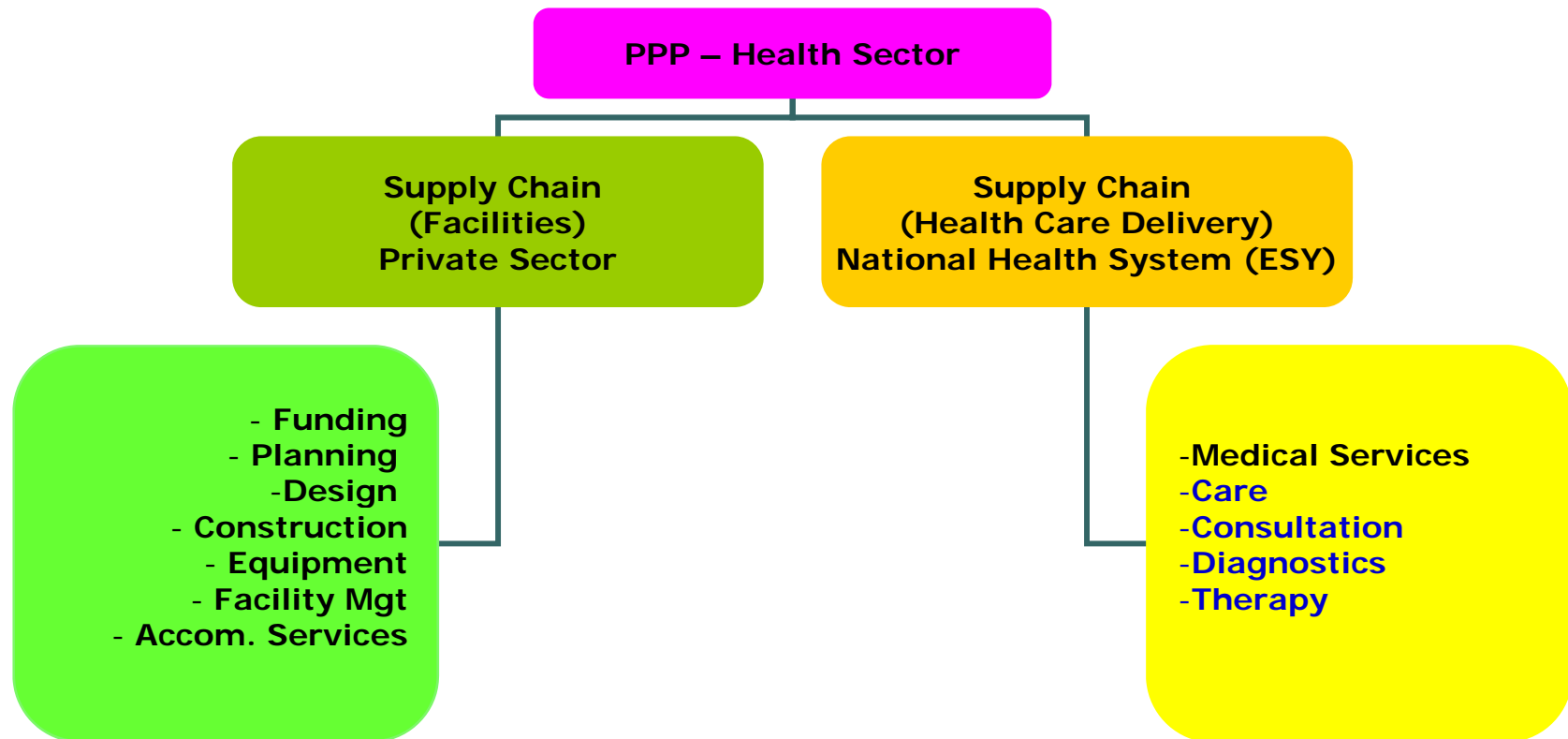
- Medical & clinical services shall not be included
- PPP hospitals shall be functioning under the National Health System (ESY)
- Staffing by the Ministry of Health
- Supply, maintenance and upgrading of medical and technical equipment by the private sector
- Infrastructure, accommodation services and facility management by the private sector










# Creating a parallel chain for Health Care Delivery








# PPP in Public Health Sector: Target

## Improve:

-  the building infrastructure
-  the facility management
-  the provision of accommodation services

## Result:

-  provision of medical & clinical services in a better environment focusing on patients' needs
-  change of the image of the National Health System (ESY)
-  Long term benefits for both the patients and the State





## Current Projects on Track



At this moment, the Ministry of Health and Social Solidarity is implementing 4 new projects by the PPP method.

These fully equipped establishments will provide a wide range of medical services - specialized and general - in order to meet patients' needs.

In detail:



## Current Projects on Track

-  **Paediatric Hospital** in Thessaloniki (Budget-NPV: 389 M euros – Surface: 54,000m<sup>2</sup> – Capacity: 400 beds – Contracting Authority: DEPANOM S.A.)
-  **Oncological Hospital** in Thessaloniki (Budget-NPV: 396 M euros – Surface: 54,000m<sup>2</sup> – Capacity: 400 beds – Contracting Authority: DEPANOM S.A.)
-  **New General Hospital** in Preveza (Budget-NPV: 131 M euros – Surface: 18,000m<sup>2</sup> – Capacity: 164 beds – Contracting Authority: DEPANOM S.A.)
-  **Rehabilitation & Recovery Center** of Northern Greece (Budget-NPV: 124 M euros – Surface: 18,000m<sup>2</sup> – Capacity: 250 beds – Contracting Authority: Health Units - AEMY S.A.)





## Needs in Greece

- Construction of new infrastructure (secondary & primary level)
- Renovation of old establishments
- Replacement of obsolete equipment
- Establishment of new units to provide specialised services
- Medical waste management
- Facility management
- Energy conservation – environmental friendly policies
- Upgrading of social solidarity services
- I.T. services & MIS





## Planning




Apart from the 4 projects that are in the implementation phase,



the Ministry of Health is compiling a number of new projects with the PPP method not only in the field of infrastructure but also in the field of provision of services.




## Summary

-  PPPs will lead the new era arising in the Public Health Sector in Greece
-  Service reconfiguration and cultural change transforming the way services are delivered
-  Real and measurable benefits to the patients and the society as a whole





## Closing Remarks

 Having the vision, thinking big and bold

 **THE WILL**

 Knowing what is needed

 **THE PLANNING**

 Efficient delivery

 **THE PARTNERSHIPS**







**Thank you !**



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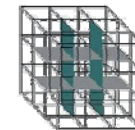
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