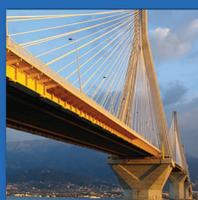


18th Annual Capital Link Invest in Greece Forum



Monday, December 12, 2016 - New York City



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18th Annual Capital Link Invest in Greece Forum



Monday, December 12, 2016
The Metropolitan Club, One East 60th St., New York City



AN 18-YEAR TRACK RECORD OF FOSTERING CLOSER RELATIONS BETWEEN THE GREEK AND AMERICAN BUSINESS AND INVESTMENT COMMUNITIES

We proudly welcome you to **Capital Link's 18th Annual Invest in Greece Forum**. The Forum is organized in cooperation with the New York Stock Exchange, and major global investment banks and organizations.

Greece is going through a time of unprecedented difficulty and change, as it restructures its economy and strives to embark on a period of renewed growth and stability. The current environment has created several business and investment opportunities and attracting international investments is critical for the Greek economy to start growing again. In this context, senior government officials, public and private sector CEOs and executives from global investment banks will discuss the developments and reforms in the Greek economy. The latest trends in the capital markets and in specific sectors including banking and finance, private equity, energy, infrastructure development, real estate, tourism, transportation and global shipping will also be discussed.

Celebrating a successful and unique track record of 18 years, the Capital Link Invest in Greece Forum is committed to providing an update on the outlook and progress of the Greek economy. It remains a vital informational and networking platform for senior government officials from Greece and the EU, private and public sector company CEOs, analysts, bankers, and U.S. business and leaders, who come together not only to discuss the latest developments and economic progress, but to also debate the emerging business and investment opportunities in Greece and the wider region.

Furthermore, the "Capital Link Hellenic Leadership Award" is presented annually to a person for his or her outstanding contribution to cultivating closer business relations between Greece and the global business and investment community. The Award is presented in New York within the context of Capital Link's Annual Investor Forum on Greece.

We are pleased to announce the 2016 Capital Link Leadership Award is presented to Mr. Wilbur Ross, Chairman & CEO of WL Ross & Co for his outstanding contribution to Greece. Besides being a significant and long term investor, Mr. Ross has provided unique thought leadership and direction in terms of how to put the Greek economy back on a sustainable growth trajectory.

We greatly appreciate our Presenters, Sponsors, Supporting Organizations, and Media Partners for their continuing participation and contribution to this annual event, which are critical for its repeated success. And of course, a big thanks to all forum delegates whose presence makes our Forum such a unique success.

Sincerely,
Nicolas Bornozis
President



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MORNING SESSIONS

MORNING SESSIONS		
7:20 AM - 7:50 AM	REGISTRATION - BREAKFAST RECEPTION	
7:50 AM - 7:55 AM	Welcome Remarks	Nicolas Bornozis, <i>President - Capital Link, Inc.</i>
7:55 AM - 8:00 AM		H.E. Haris Lalacos, <i>Ambassador of Greece to the United States</i>
GREECE, EUROPE & THE GLOBAL ECONOMY		
8:00 AM – 8:40 AM	PANEL DISCUSSION Current State & Outlook of the European & Greek Economy	Moderator: Pimm Fox, <i>Anchor – Bloomberg TV & Radio</i> Panelists: <ul style="list-style-type: none"> • Mr. Declan Costello, <i>Director - European Commission, Directorate-General for Economic & Financial Affairs</i> • Mr. Francesco Drudi, <i>Principal Adviser, Country coordinator for Greece - European Central Bank</i> • Mr. Bricklin Dwyer, <i>Senior Economist, BNP Paribas Global Markets</i> • Mr. Nicola Giammarioli, <i>Head of Strategy & Institutional Relations - European Stability Mechanism</i> • Mr. Pierre Lafourcade, <i>Senior Global Economist - UBS</i> • Mrs. Delia Velculescu, <i>Mission Chief for Greece, Deputy Unit Chief in the European Department - International Monetary Fund (TBC)</i>
THE GOVERNMENT PERSPECTIVE		
8:40 AM – 8:50 AM	The Prime Minister's Message : “A New Era of Opportunity for Greece” (VIA WEBCAST)	 H.E. Alexis Tsipras, Prime Minister of the Hellenic Republic
8:50 AM – 9:05 AM	Opening Keynote: Investing for Growth – Vision and Strategy	Hon. Dimitri Papadimitriou, <i>Minister of Economy and Development - Hellenic Republic</i>
9:05 AM – 9:15 AM	Greek Government Economic Policy & Objectives; The Greek Privatization Program (VIA WEBCAST)	Keynote Speaker Hon. George Chouliarakis, <i>Alternate Minister of Finance - Hellenic Republic</i>
9:15 AM – 9:30 AM	Reforming the Greek Tax System - Key Aspects of the Tax Framework in Greece	Mr. George Pitsilis, <i>Secretary General of the General Secretariat for Public Revenue - Ministry of Finance of the Hellenic Republic</i>



SECTOR PANELS - OPPORTUNITIES & CHALLENGES

<p>9:30 AM – 10:15 AM</p>	<p>PANEL DISCUSSION: Funding Strategies for Greek Corporates in the Global Capital Markets</p>	<p>Moderator: Mr. Apostolos Gkoutzinis, Partner, Head of European Capital Markets - Shearman & Sterling (London) LLP</p> <p>Panelists:</p> <ul style="list-style-type: none"> • Mr. Jim Boland, Managing Director, Leverage Finance – UBS Americas • Mr. Nicholas Exarchos, Head of Corporate Finance, Greece and Cyprus - Deutsche Bank • Mr. Antonios Kerastaris, Group CEO - Intralot • Mr. George Linatsas, Group Managing Director & Founding Partner - AXIA Ventures Group Ltd • Mr. Andreas Shiamishis, Chief Financial Officer & Executive Member of the Board of Directors – Hellenic Petroleum SA • Mr. Paul Simpkin, Managing Director and Chairman of European Leveraged Finance - Citi • Mr. Nishan Srinivasan, Managing Director, Leveraged Finance - Credit Suisse
<p>10:15 AM – 10:55 AM</p>	<p>PANEL DISCUSSION</p> <p>Seeking Growth – Funding Mechanisms for Investments in Greece</p>	<p>Keynote Remarks Mr. Alexis Charitsis, Alternate Minister of Economy & Development - Hellenic Republic</p> <p>Moderator: Mr. Christos Megalou, CEO - Tite Capital Limited</p> <p>Panelists:</p> <ul style="list-style-type: none"> • Mrs. Sabina Dziurman, Director for Greece and Cyprus - European Bank for Reconstruction and Development • Mrs. Andrea Engel, Country Manager - International Finance Corporation (IFC) • Mr. Ioannis Kaltsas, Head of Division - European Investment Bank • Mr. Emiliou Kyriacou, Managing Director, Citi Country Officer: Greece & Cyprus – Citibank Europe Plc. Greece Branch • Mr. Ioannis Tsakiris, Head of Division of SE Europe and EU Neighborhood - European Investment Fund



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<p>10:55 AM – 11:45 AM</p>	<p>PANEL DISCUSSION: Moving Forward Investing for Growth</p> <p>A Roundtable Discussion of Private Sector Business Leaders</p>	<p>Moderator: Ms. Virginia Murray, Partner, Watson Farley Williams</p> <p>Panelists:</p> <ul style="list-style-type: none"> • Mr. John P. Calamos, Sr., Founder, Chairman, and Global Chief Investment Officer – Calamos Investments • Mr. John Catsimatidis, Chairman & CEO – Red Apple Group • Mr. Theodore Fessas, Chairman - Quest Holdings SA, Chairman - SEV Hellenic Federation of Enterprises • Mr. Anastasios Kallitsantsis, Chairman – ELLAKTOR • Mr. C. Dean Metropoulos, Chairman & CEO - Metropoulos & Company • Mr. Michael Psaros, Co-Founder & Managing Partner – KPS Capital Partners, LP
<p>11:45 AM – 12:25 AM</p>	<p>PANEL DISCUSSION Real Estate Investing</p>	<p>Moderator: Ms. Vassiliki Salaka, Partner – Karatzas & Partners Law Firm</p> <p>Panelists:</p> <ul style="list-style-type: none"> • Mr. Odiseas Athanassiou, CEO - Lamda Development • Mr. George Chryssikos, CEO - Grivalia Properties REIC • Mr. Aristotle P. Halikias, President & CEO Intercontinental Real Estate & Development • Mr. Aristotelis Karytinis, CEO - NBG Pangaea REIC
<p>12:25 PM – 1:10 PM</p>	<p>PANEL DISCUSSION Investment Opportunities in Tourism & Hospitality</p>	<p>Keynote Remarks Hon. Elena Kountoura, Minister of Tourism Hellenic Republic</p> <p>Moderator: Mr. Alexandros Kosmopoulos, Partner - Alexiou & Kosmopoulos Law Firm</p> <p>Panelists:</p> <ul style="list-style-type: none"> • Hon. Elena Kountoura, Minister of Tourism – Hellenic Republic • Mr. Achilles Constantakopoulos, Chairman & CEO - TEMES S.A. • Mr. Miltos Kambourides, Founder & Managing Partner Dolphin Capital • Mr. Spyros Spyropoulos, Senior Advisor - Oaktree Capital Management • Mr. Eftichios Vassilakis, Vice Chairman - Aegean Airlines S.A.

LUNCH & KEYNOTE ADDRESS

1:15 PM – 2:30 PM	Luncheon Welcome Remarks by	Mr. Stefan Jekel, Head of International Listings New York Stock Exchange
	Keynote Address	<p><i>Introductory Remarks by:</i> Mr. Michael M. Roberts <i>Managing Director & Global Head, Corporate Banking & Lending, Corporate & Investment Banking & Chief Lending Officer - Citibank, N.A</i></p> <p>Keynote Address by: Hon. George Stathakis <i>Minister of Environment & Energy Hellenic Republic</i></p>

AFTERNOON SESSIONS

2:40 PM – 3:20 PM	PANEL DISCUSSION: Putting Greece On The Global Investment Agenda - The International Investor Perspective	<p>Moderator: Mr. Constantine Karides, Partner - Reed Smith</p> <p>Panelists:</p> <ul style="list-style-type: none"> • Mr. John Koudounis, CEO - Calamos Investments • Mr. George Logothetis, Chairman & CEO - The Libra Group • Mr. Wilbur L. Ross, Chairman and Chief Strategy Officer WL Ross & Co. • Mr. William Charles Vrattos, Partner & Portfolio Manager - York Capital Management
3:20 PM – 3:40 PM	Investment & Business Opportunities in Greece	<p>Mr. George Tsopelas, Senior Partner - McKinsey & Company Greece</p>
3:40 PM – 4:10 PM	PANEL DISCUSSION Energy Sector: Trends, Developments & Outlook	<p>Moderator: Mr. Gregory Pelecanos, Senior Partner – Ballas, Pelecanos & Associates LPC</p> <p>Panelists:</p> <ul style="list-style-type: none"> • Mr. Pablo Escondrillas, Managing Director, EMEA Power & Utilities - CITI • Mr. Manolis Panagiotakis, Chairman & CEO - PPC S.A. • Mr. Rikard Scoufias, Country Manager Greece - Trans Adriatic Pipeline (TAP) • Mr. Gregorios Stergioulis, Chairman & CEO - Hellenic Petroleum SA • Mr. Piotr Mietkowski, Managing Director – BNP Paribas



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<p>4:10 PM - 4:50 PM</p>	<p>PANEL DISCUSSION: Greek Banking: Strategy for the Future & Outlook</p>	<p>Moderator: Mr. Panos Papazoglou, Country Managing Partner Greece - Central and South East Europe Accounts Leader - EY</p> <p>Panelists:</p> <ul style="list-style-type: none"> • Mr. Leonidas Fragkiadakis, CEO – National Bank of Greece • Mr. Nikolaos Karamouzis, Chairman - Eurobank Ergasias SA & Emeritus Professor - University of Piraeus, Greece • Mr. Stefanos Papapanagiotou, Country Head, Greece & Cyprus, Head of Nordic Investment Banking - UBS AG • Mr. Julien Petit, Managing Director - Goldman Sachs • Mr. Alex Pretzner, Managing Director - Citi • Mr. Eric Turret, Deputy CEO - Hellenic Financial Stability Fund • Mr. David Vaillant, Managing Director - BNP Paribas
<p>4:50 PM – 5:40 PM</p>	<p>PANEL DISCUSSION: Non-Performing Loans & Loan Restructuring as a Growth Opportunity</p>	<p>Moderator: Mr. Alexander Dovles, Partner - A.S. Papadimitriou & Partners Law Firm</p> <p>Panelists:</p> <ul style="list-style-type: none"> • Mr. Armando Rubio Álvarez, Managing Director, Head of Southern Europe Banks - Credit Suisse • Mr. Theodore Athanassopoulos, Executive General Manager NPL- Wholesale Banking - Alpha Bank • Mr. Paschalis Bouchoris, Managing Director BlackRock • Mr. Costas Karagiannis, Operating Partner - Apollo Management International LLP • Mr. Spyros Papaspyrou, Executive General Manager, Non-Core Business & Restructuring Portfolio – Piraeus Bank • Mr. Constantinos Vossikas, AGM for Corporate Special Assets - National Bank of Greece



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10th ANNUAL GLOBAL SHIPPING MARKETS ROUNDTABLE

<p>5:40 PM – 6:20 PM</p>	<p>PANEL DISCUSSION: The Global Commodity, Energy & Shipping Markets</p>	<p>Moderator: Ms. Christa Volpicelli, <i>Managing Director - Citi</i></p> <p>Panelists:</p> <ul style="list-style-type: none"> • Mr. Peter Evensen, <i>President & CEO – Teekay Corp.</i> (NYSE:TK) • Mr. John Lycouris, <i>CEO - Dorian LPG</i> (NYSE: LPG) • Mr. Aristides Pittas, <i>Chairman & CEO - Euroseas Ltd</i> (NASDAQ: ESEA) • Mr. Nikos Tsakos, <i>President - Tsakos Energy Navigation</i> (NYSE:TNP)
<p>6:20 PM – 7:00 PM</p>	<p>COCKTAIL RECEPTION</p>	

PARALLEL SESSIONS (2nd Floor)

<p>11:30 AM – 1:00 PM</p>	<p>Greek Mid & Small Cap Sector Private Equity & Venture Capital Investing Opportunities</p>	<p>Introductory Presentation: Mr. Takis Solomos, <i>Co-Founder - First Athens Corporate Finance</i></p> <p>Panelists:</p> <ul style="list-style-type: none"> • Mr. Jimmy Athanasopoulos, <i>Head of Social Responsibility - The Libra Group</i> • Mr. Dimitris Giannakopoulos, <i>Co-Founder & Managing Director - White Key Villas</i> • Mr. Stephen Morino, <i>Director of Key Accounts - Megas Yeeros</i> • Mr. Thomas Papakonstantinou, <i>CEO - Artemis ITS SA</i> • Mr. Manos Sifakis, <i>President & CEO - momencio™</i> • Mr. Ioannis Tsakiris, <i>Head of Division of SE Europe and EU Neighborhood - European Investment Fund</i>
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2015 Honoree: **Dr. Anthony Papadimitriou**, *President to Board of Directors of Alexander S. Onassis Foundation and Managing Partner of A.S. Papadimitriou & Partners Law Firm*

December 14, 2015



2014 Honoree: **George Logothetis**, *Chairman and CEO of Libra Group*

December 1, 2014



2012 Honoree: **Andrew N. Liveris**, *Chairman and Chief Executive Officer of The Dow Chemical Company*

November 28, 2012

2013 Honoree: **John P. Calamos, Sr.**, *Chairman, CEO and Global Co-Chief Investment Officer of Calamos Investments*

December 16, 2013



18th Annual Capital Link
Invest in Greece Forum

Monday, December 12, 2016
New York City



THE 2016 CAPITAL LINK HELLENIC LEADERSHIP AWARD



Presented to:

Mr. Wilbur L. Ross

Chairman

WL Ross & Co. LLC

For his outstanding contribution and commitment to Greece

Introductory Remarks by:

Mr. Joseph R. Ficalora, *President & CEO – New York Community Bancorp, Inc.*

Mr. John Catsimatidis, *Chairman & CEO – Red Apple Group*

Mr. Panos Papazoglou, *Country Managing Partner in Greece – Central and South East Europe
Accounts Leader - EY*

Mr. Wilbur L. Ross
Chairman - WL Ross & Co. LLC

During 55 years of investment banking and private equity activity, restructured over \$400 billion of assets in the airline, apparel, auto parts, banking, beer, chemical, credit card, electric utility, food service, furniture, gypsum, homebuilding, insurance, marine transport, mortgage origination and servicing, oil and gas, railcar manufacturing and leasing, real estate, restaurants, shipyards, steel, textiles and trucking industries, serving as a Chairman or lead director of more than 100 companies operating in more than 20 different countries. Currently, Chairman of WL Ross & Co. LLC and an economic advisor to the Trump campaign.

Awards include the Order of the Rising Sun with Gold and Silver Star from Japan and a medal from Republic of Korea for helping turn around that economy. Served as Honorary Economic Ambassador of Republic of Korea to the Seoul APEC meeting. Served on the International Advisory Board for the Mayor of Seoul, the U.S. Russia Investment Fund and on the U.S. textile and apparel trade mission to China. Currently on the International Board of the British American Board and designated Entrepreneur of the Year by BAB and also by the American Ireland Fund. Named by Bloomberg Markets as one of the 50 most influential people in global finance. Formerly, Privatization advisor to Mayor Giuliani and Member of the Joint Legislative Commission on an Energy Policy for New York State. Currently, Executive Committee Member of the Partnership for New York City. Only person ever elected to both the Private Equity Hall of Fame and the Turnaround Management Hall of Fame. Currently Chairman of the Palm Beach Retirement System and Vice Chairman of its Utility Undergrounding Task Force. Former Member of the Yorktown Bicentennial Commission. Testified before Congressional Committees on trade matters and other commercial topics.

Editorials have been published in the Financial Times, The Wall Street Journal, The Pittsburgh Post-Gazette, The Detroit Free Press, The Youngstown Blade, The Palm Beach Daily News and other publications and on CNBC.com.

I have been a registered investment advisor and a Chartered Financial Analyst and have been approved as a major shareholder and board member of bank and insurance companies in the U.S., the United Kingdom, Ireland, Cyprus, Bermuda, Japan and the Republic of Korea as well as by Lloyd's of London.

Present nonprofit responsibilities include Chairman of the Japan Society, Trustee of the Brookings Institution and Chairman of its Economic Studies Council, The International Board of the Musée des Arts Décoratifs in Paris, the Blenheim Foundation, the Magritte Museum in Brussels and Palm Beach Civic Association. Current Advisory Board Member of Yale University School of Management, former member of Harvard Business School Dean's Advisory Board, the Yale University Council and former Trustee of Sarah Lawrence College. Formerly the Chairman of the Smithsonian Institute National Board, Chairman of the National Museum of American Art and trustee of the Whitney Museum and other art institutions.

Awarded Bachelor of Arts degree by Yale and MBA with Distinction by Harvard.

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U.S. and Greek businesses and investment communities will discuss the latest trends in the capital and stock markets while covering topics ranging from shipping, information technology, energy, banking, and finance to telecommunications and real estate. This event receives annual support from the NYSE Euronext and is held under the auspices of the Ministry for Development, Competitiveness, Infrastructure, Transport & Networks.



This event provides investors with a comprehensive review of various shipping markets to investment communities in Cyprus.. It aims to provide investors with a comprehensive review and current outlook of the various shipping, marine services and offshore markets and in addition, cover topics of critical interest to shipping industry participants, financiers and investors.



Greek shipping remains important to the maritime economy, constituting approximately 20% of the world's shipping fleet. This event will not only cover the latest developments and trends in international trade, dry bulk commodities, and the energy markets – framed against the broader backdrop of the global economy – but also review various funding alternatives for raising capital among listed and private shipping companies.



This investor-focused event will examine the latest trends, developments and challenges associated with master limited partnerships (MLPs). It also presents a networking platform for financial advisors, financial planners, institutional investors, fund and asset managers, analysts, other wealth management professionals, and major financial media.



The eleventh installment of the Invest in International Shipping Forums is investor-focused event allows a platform for high-level executives and shipping companies to share and examine the shipping markets in light of annual results. Institutional investors and analysts, financial advisors, bankers, financial media, and other qualified investors will be in attendance.



U.S. and Cyprus businesses and investment communities aims to provide investors with a comprehensive review and current outlook in the capital and stock markets while covering topics ranging from shipping, information technology, energy, banking, and finance to telecommunications and real estate.



16th Annual Capital Link Closed-End Funds and Global ETFs Forum

Thursday, April 27, 2017
The Metropolitan Club, One East 60th St., New York City

This annual event, playing host to 1,000 attendees every year, will not only address the benefits and challenges associated with using closed-end funds (CEFs) and ETFs, but will also present a networking platform for financial advisors, financial planners, institutional investors, fund and asset managers, analysts, other wealth management professionals, and major financial media.



2nd Annual Capital Link China Shipping Forum

Tuesday, May 16, 2017
Grand Kempinski Hotel Shanghai, China



This event, organized in Partnership with Columbia Shipmanagement and Singhai Marine Services provides investors with a comprehensive review of various shipping markets to investment communities in China and throughout Asia. It aims to provide investors with a comprehensive review and current outlook of the various shipping, marine services and offshore markets and in addition, cover topics of critical interest to shipping industry participants, financiers and investors.



7th Annual Capital Link CSR in Greece Forum

June 2017 - Athens, Greece



Capital Link continues to support the sustainable development in Greece by promoting and presenting both initiatives from the business side, as well as the activities and needs of NGOs. This forum will discuss the development and maintenance of the CSR a strategy and necessity, which will help companies balance the achievement of profitability with sustainable growth.



4th Annual Capital Link Dissect ETFs Forum

Thursday, June 22, 2017
The Metropolitan Club, One East 60th St., New York City



Exchange Traded Funds (ETFs) have seen an explosive growth in the industry since the emergence of the first ETF in 1990. The growing popularity of this investment vehicle has dramatically change the investment landscape among both institutional investors and financial industry professionals who provide wealth management services to clients. This Forum is an extension of our 15 year track record success of our Annual Closed-End Funds and Global ETFs.



10th Annual Capital Link Shipping, Marine Services & Offshore Forum

Tuesday, September 12, 2017
One Moorgate Place, London, UK



In cooperation with the LSE, this event provides investors with a comprehensive review of various shipping markets to investment communities in the UK and throughout Europe. Shipowners, shipping executives, institutional investors, research analysts, industry experts, commercial and investment bankers, risk advisors, private equity and venture capital firms, high-net worth investors, and financial media attend this London forum every year.

9th Annual Capital Link

New York Maritime Forum

Monday, October 2, 2017
The Metropolitan Club



As the global derivatives market undergoes further economic and regulatory changes, the ability to effectively manage risks is becoming paramount, and the need for global collaboration is heightening. This program will feature a distinguished list of speakers who will provide an insightful global perspective on commodities, energy, and shipping.

Credit Suisse is proud to be a sponsor of Capital Link's 18th Annual "Invest in Greece Forum" in New York. Our Greek Investment Banking and Capital Markets franchise is focused on supporting Greek businesses and the country's return to economic growth.

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By: Mr. George Stathakis
Minister of Environment & Energy
Hellenic Republic

After a turbulent period of deep recession and explosive unemployment, Greece is standing at a historic crossroads and it prepares itself for a new growth take-off. According to the latest available data, Greek economy exhibited a surprisingly strong performance during the summer quarter, confirming the most optimistic forecasts. Now it seems highly probable that Greek GDP will shrink only marginally throughout 2016 or even grow by a small percentage. For 2017 international institutions (i.e. European Commission) forecast a growth rate higher than 2.5%, while in the medium term Greek economy appears set to achieve an average growth rate close to 3%.

It is rather important that growth's main driving force is private investment. Moreover, exports are recovering, allowing the trade deficit to decrease. There is also an encouraging continuous decline of the unemployment rate by almost 5 percentage points during the last 3 years.

Smooth implementation of the Program agreed with international creditors (summer 2015) helped to improve confidence and liquidity in the economy. Carrying out on time measures agreed by Eurozone Finance Ministers (Eurogroup, May 2016) concerning Greek public debt will be an important contribution to that direction. It will also allow ECB to include Greek bonds in its program of Quantitative Easing. Building on that ground, our government focuses on growth-promoting policies. There is an extensive effort to create businesses friendly environment without losing track of our principal goal, inclusive growth. In this context, our government is determined to shift the reform mix, previously focused on lowering labor costs, to increasing investments on research and innovation, product development of high added value, environmental sustainability and socially just redistribution.

The Energy sector provides important opportunities. Greece is committed to fulfill the targets of the Energy Union 2020 agenda, which will reshape the outlook of the Greek Energy market. The latter will open to new players in a stable and co-ordinated way creating the conditions for new investment opportunities, while at the same time safeguarding the stability of the system through a consolidation of the public utilities. New investment opportunities also emerge from the gradual transformation of Greece into an Energy hub, a tendency indicated by large-scale natural gas pipeline projects such as TAP and IGB along with the upgrade of the National Natural Gas System.

Our Government is committed to collaborate closely with the U.S.A and the E.U. to promote trade, investment and commercial relations so as to realize this major change: the "resetting" of economy through the reorientation and the restructuring of the production system. In an area like South Eastern Europe where stability seems to be constantly at stake during the last two years, Greece will always remain a key factor of stability.



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By bringing together people, capital and ideas, we strive to provide solutions for our clients in Greece and worldwide. We understand that by serving our clients well and creating opportunities for economic growth, our own success will follow.

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By: Dimitri B. Papadimitriou
Minister of Economy and Development of Greece

Greece can become a European beacon of success

Prospects for 2017 are unclear. Economic recovery in Europe is weak and socially uneven, burdened by debts and provoking political turbulences. At the same time growth in China and emerging economies is losing steam and global trade is slowing dramatically having a negative impact on the world economy. These developments give rise to populism, nationalism and protectionism internationally, raising doubts about systemic economic growth and prosperity.

Thus 2017 comes with a lot of uncertainty. It also brings, however, the hope that the new American government will succeed in revitalizing its economy, the Europeans will find ways to overcome the Brexit obstacle, resolve their banking and liquidity problems and relax their fiscal stance, and that the process of globalization will deliver what it promised.

It is against these international headwinds and domestic restraining fiscal terms the troubled Greek economy (25% of GDP lost after 2009) is struggling to exit a six years deep recession, restoring the viability of its debt payments and reigniting the engine for socio-economic growth. Paradoxical as it may sound, but very much in truth a left government like SYRIZA in Greece is actually succeeding in restarting the economy within the framework of the stabilization and restructuring program agreed with its international lenders.

The current government is taking the necessary steps to relaunch the economy through the investment and export channels changing the production model of the economy harnessing the available knowhow, innovative entrepreneurship, quality infrastructure and administrative efficiency. The path of its economic recovery runs sequentially through completion of Greece's bailout review, debt relief and then participation in the European Central Bank's quantitative easing program.

Significant actions have been made to achieve sustainable economic recovery, such as developing the new Investment Law, the legal regulations for non-performing loans, the successful completion of the previous program NSRF period and the early start of the new; the law on public contracts and public procurement; the gradual removal of capital controls and marshaling the opportunities afforded by the Juncker investment plan. Moreover, the country's labor markets have been liberalized, closed many product markets have been opened, state-owned assets have been sold to strategic investors, public payrolls have been reduced, the tax code has been reformed, tax enforcement has been strengthened, and investment procedures streamlined.

Having experienced the biggest fiscal consolidation among the industrialized world (17% of GDP), Greece today delivers positive primary budget balances. The recovery signs of the Greek economy are:

1. Real GDP annual growth in the 3rd quarter of 2016 was 1.5%.
2. Gross fixed capital investment increased annually 7% in the 2nd quarter 2016.
3. Industrial production index shows an average annual growth of 3.2% in the last two quarters of 2016.
4. Also positive is the turnover in industry (9,4% in September) and retail trade (2,4% in 3rd quarter 2016).
5. Exports of goods and services rebounded 16.6% in September and Greece enjoys a positive current account surplus for the first time since 1948.
6. Tourism continued to outperform in 2015 with a 7.6% increase in foreign visitors, an all time record, exceeding 26 million tourists. There is also a significant increase of 4.9% in expenditure by overnight stay at 75 Euro and a 5.5% increase in tourist receipts, reaching more than 14 billion Euro.
7. FDI more than doubled (growth of 158%) annually during Jan-Sept period passing from 688 million Euro to 1777 million Euro.
8. From the 1st quarter 2015 to the 2nd quarter 2016 employment increased by 199.000 persons and the unemployment rate decreased correspondingly by 3,5 percentage points (from 26,6% to 23,1%).
9. Economic sentiment indicator and business expectations in industry are in constant improvement after July 2015.

Despite the crisis' magnitude, private consumption shows significant resilience while inflation is expected to return positive in 2017 marking the end of the extended deflation further revitalizing internal demand. The successful recapitalization of banks with 9.4 billion Euro, the steady implementation of structural reforms under the new ESM program and the progress of the privatization of public assets are key parameters in putting an end to the spiral of economic downturn. Moreover, very crucial elements are the upgrade of the Greek systemic banks by Moody's and the continuous improvement of the economic climate since the end of 2015.

All these provide evidence for the rebound in confidence and our expectations that growth began in the second half of 2016, will make the 2017 growth forecast of 2.7% of the EU, IMF and the Greek government come to pass. It is, then, not an exaggeration to say that with the help of our American friends and European partners Greece can become a beacon of success in the uncertain times of the modern world.



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By: Elena Kountoura
Minister of Tourism, Hellenic Republic

I would like to extend my sincere gratitude to Capital Link, on the occasion of the 18th Annual Greek Investor Forum, for its strong and valuable contribution as a key event dedicated consistently year after year in raising awareness about Greece as a destination for new business and investments.

In regards to the tourism sector, the Forum presents a unique opportunity to provide an update on Greece's powerful standing as a global attractive destination that offers authentic experiences 365 days a year and high quality accommodation and services, which at the same time is spurring renewed interest for new investments.

In 2016, Greece demonstrated a strong performance and increased its international appealingness. Following the record-breaking results of 26 million visitors in 2015, international arrivals continued to increase and are estimated to exceed 27 million by the end of the year. In 2016, we also witnessed a significant growth in arrivals from the US, to which the Greek Diaspora has contributed significantly.

The continuous growth in our tourism sector is the result of our new national tourism policy designed and implemented since 2015 and a set of targeted actions aimed to enrich and further diversify our tourist product. This four year plan is based on strategic choices and directions we take by extending the official tourist season, promoting new themed tourism products, introducing new and emerging Greek destinations, opening new source-markets abroad, establishing new direct flights and attracting new high quality investments

The Ministry closely works with all 13 remarkably diverse regions of Greece, each with its own distinct identity offering a wide array of experiences involving cultural sites and tours, religious and pilgrimage tourism, wellness and spas, medical tourism, cruises and yachting, luxury vacation, outdoor activities, Greek gastronomy, and the many opportunities for city-breaks and MICE tourism. New large projects are underway in terms of upgrading general and tourism-related infrastructure, including airports and marinas, diving parks, integrated tourism resorts and a large number of new high-end hotels across the country.

Greece's efforts in recent years to enhance its tourist product along with the positive prospects in the economic environment, have sparked new interest for new business and investments in high end and luxury tourist accommodation and services. Foreign investors and funds explore concrete opportunities to invest. Through these efforts, we are creating the conditions to achieve continuous growth of our tourism in all coming years, as a vital sector and a top government priority leading to the growth of our national economy. It is with great pleasure that we participate in this year's New York Capital Link Forum to discuss about the new promising and dynamic opportunities that have arisen. Please accept my warmest wishes for a very productive and successful Forum.

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By: Alexis Charitsis
Alternate Minister of Economy & Development
Hellenic Republic

I am very glad to participate at the 18th Annual Capital Link “Invest in Greece” Forum, in my capacity as the Greek Alternate Minister of Economy and Development. The Forum has always been a very important event for addressing investment opportunities in Greece. This year’s event assumes even greater significance, as it finds the Greek economy at a turning point.

After a long period of recession and stagnation, the Greek economy is well on its way to recovery. GDP increased for a second quarter in a row, by 0.5% on quarter and by 1.5% year-on-year, in the third quarter of 2016. This is the strongest growth since the first quarter of 2008. On top of that, crucial economic indicators – such as the increase of Greek exports, the record-breaking tourism numbers and the economic sentiment indicator – also suggest an improving economy. At the same time, confidence in the Greek banking sector is gradually being restored.

On the fiscal side, the Greek government exceeded the target set for 2015 (primary surplus of 0.7% instead of a deficit of 0.25%) and will definitely achieve, if not outperform, the target for 2016 (primary surplus of 0.5%), as implied by the much better-than-projected budget execution so far. Thus, the progress of the program implementation eliminates the possibility of a new fiscal crisis in Greece. Moreover, consensus has been achieved between Greece and its creditors on how to assess the sustainability of the Greek public debt and ensure – through short term, medium term and eventually long term measures – that the issue is tackled once and for all. Hence, with both economic and political risks minimized, the path is now open to the Greek economy to exploit its considerable strengths and advantages.

On the one hand, Greece’s great asset is its human capital: the abundant skillful, highly educated and internationally minded workforce. Government policies aim at enhancing the Greek economy’s orientation towards innovation and creativity. Agri-food industry, information and communications technology, health-care services are among the dynamic sectors to be further developed. On the other hand, the country relies on its strategic geographical position, being an energy and logistics bridge, connecting Europe and Asia. The sectors mentioned above, together with the traditional drivers of growth, tourism and shipping, provide high-yield investment opportunities in Greece, even within a challenging global economic environment.

In order to set up an operational business environment able to sustain high-yield operations, our government pursues an integrated reform agenda, aiming at the simplification of processes and the reduction of bureaucracy, as well as at transparency, efficiency and acceleration. Interested private investors can make use of important financing instruments provided by the public sector, namely EU Cohesion Funds and the New Investment Law. The latter is directed towards small and medium-sized enterprises (SME’s), while at the same time provides strong incentives for very large investments. The attraction of strategic private investments is a top priority for our government in order to reverse the large scale disinvestment of the last six years. In addition, we explore co-financing opportunities with the private sector and International Financial Institutions such as the European Investment Bank (EIB), the European Investment Fund (EIF) and the European Bank for Reconstruction and Development (EBRD). Thus, we are creating a groundbreaking Fund of Funds, gathering investment funds from public resources, the EIF, possibly other institutions as well as specialized private funds, in order to invest this capital in SMEs in the form of participation in their shareholder structure (equity capital, venture capital). With all of the above in mind, I am looking forward to the event. I am sure we will have very fruitful discussions and wish all participants all the best.



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The transition to an Independent Tax Authority

By: George Pitsilis
Secretary General of Public Revenue
Ministry of Finance of the Hellenic Republic

The time Capital Link is taking place, finds the Greek tax administration in the threshold of the transition to the Independent Authority for Public Revenue. The first day of the new year will find IARP being financially autonomous, not subject to the hierarchy of the Ministry of Finance and reporting directly to the Parliament. With a Management Board and an expert from the European Commission. The main objective of this transition is that organizational and functional independence can lead to better performance by removing impediments to effective and efficient management, while maintaining appropriate accountability and transparency. But, whatever the governance model, it must be recognized that political commitment is of the utmost importance in establishing and sustaining a professional and effective revenue administration.

Establishing an Independent Revenue Authority should not be viewed as a panacea, but as a chance for the Greek administration to get modernised and to operate more effectively, for the benefit of the taxpayers and the entrepreneurs.

In this framework, we are trying to build a sincere relationship, based on credibility and trust, with taxpayers and investors. One of our basic goals is to simplify tax transactions, in order to reduce the administrative cost for the businesses.

We are trying to balance the desire to offer a simple and low cost tax environment for foreign direct investments, with the need to ensure that an appropriate share of domestic tax is collected from multinationals.

Tax audits need to be thorough but fair. As regards our HR, assessment, grading, promotion and remuneration will be based on meritocracy. If we want to succeed, we must have a system that enables the best man and the most suitable to go into the job that needs them.

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AMBASSADOR OF THE UNITED STATES OF AMERICA
ATHENS, GREECE

I arrived in Athens in late September, 2016 to lead the U.S. government's engagement with Greece, an important NATO ally of the United States, a pillar of stability in a turbulent region and a country whose success is important to the future of Europe. Since my arrival, I have had the opportunity to meet with many Greeks, from established business leaders and young tech entrepreneurs to civil society activists and dedicated educators. During these encounters, I have been struck by the caliber of talent that exists here in Greece and the enormous potential the economy has for rapid growth.

During my tenure as Ambassador, my goal is to cultivate entrepreneurship and innovation and to expand the commercial ties between the United States and Greece. Together, we can build on what I believe to be the defining characteristic of the global economy in the 21st century which is new, transformative technology and the increasing connections between all of our markets and societies.

Bilateral trade between the United States and Greece is much smaller than it should be – it's just under \$2 billion in 2016 – and the U.S. investment position in this country has been declining. I want to change that, and show American business that there are opportunities for successful investment here and that the Greek government can be a good partner. At the same time, it's important to note how Greek companies have been increasingly successful in their business, in the U.S. market. At the Embassy, my team and I are committed to working on both sides of that trade investment equation. We also look to the tremendous capacity of the Greek-American community to help Greek small business owners, start-ups, and entrepreneurs who are necessarily the backbone of this economy and will be the drivers of economic recovery and growth.

My greatest hope is that the year ahead will mark Greece's turning point -- a return to economic growth, new job opportunities for the people of Greece, and a sense of hope, at a time when Greece's success matters tremendously, both for its own sake and for the wider region.

As President Obama remarked, "As Greece works to attract more investment, and to prevent old imbalances from re-emerging, and to put your economy on a stronger foundation, you'll continue to have the full support of the United States." In the months and years ahead, the United States will work side by side with the Greek people to help ensure that Greece emerges stronger than ever.



Sincerely,

A handwritten signature in black ink that reads "GATP". The signature is stylized and cursive.

Geoffrey Pyatt

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Over the past seven years, Greece and the Greek people have gone through remarkable and unprecedented economic adjustment efforts, in order to restore confidence in the Greek economy and bring it back on a positive track of competitiveness, growth, employment and social cohesion. Since August 2015, Greece has been implementing its third economic adjustment program, ensuring adequate funding for the country's fiscal needs (€86 billion for the period 2015-18) and allowing, thus, ample time for the introduction of credible economic and structural reforms that will further stabilize the economic environment.

What is now of paramount importance is to initiate negotiations on the issue of the Greek public debt sustainability. Debt sustainability would lead to a reduction of investment risk, which will in turn render the Greek economy safer and more attractive to the markets. It will also signal the opening of a new chapter in the course of the Greek economy, through the creation of positive growth perspectives.

According to the recent European Commission's Economic Forecast, economic activity in Greece is expected to accelerate markedly in 2017, on account of heightened economic expectations, a better business climate and stabilization of public finances. Unemployment is set to continue decreasing and economic recovery is expected to return strongly in 2017 with growth at 2.7%. Investment is expected to take off in 2017, backed by improved credit conditions, gradual relaxation of capital controls and EU funding. Real GDP is expected to continue recovering at a robust pace in 2018, with growth forecast to reach 3.1%.

While highlighting these positive projections, we should also continue emphasizing the existing, long-standing strategic assets of Greece that render the country an investment-friendly destination:

- Due to its geographic position and extensive rail, road and ports infrastructure, Greece is a commercial hub, connecting the economies of three continents. The port of Piraeus is the fastest growing in the Mediterranean Sea and is expected to become a logistics hub for the wider area.
- Greece is an emerging energy hub with modern operating facilities (i.e. LNG Revythousa terminal), large-scale projects on the making (i.e. Trans-Adriatic Pipeline/TAP) and a great potential for investment in renewables.
- Greece's human capital is among its greatest comparative advantages, with highly trained and experienced human resources in every field: technology, construction, agriculture, shipping, tourism, finance, management, etc.
- In tourism, not only do we have skilled personnel, but we are also home to unparalleled natural beauty and a unique cultural heritage. Indeed, Greece's tourism industry is on the rise and is ripe for investment.
- Greece has robust pharmaceutical and IT sectors, which are expected to become even more investment friendly through current reforms.
- Greece is an international shipping powerhouse and a maritime nation by tradition, making the shipping sector a vital part of our economy.
- Finally, the international shift towards the Mediterranean diet is bringing the high quality Greek food sector at the forefront of rapid international expansion.

This said, I am confident that the 18th Annual Capital Link Invest in Greece Forum will provide, once more, an excellent occasion to highlight the great investment opportunities in Greece, thus contributing in unleashing the full potential of the Greek economy. With this conviction, I would like to commend the organizers on this excellent initiative and wish every success to this year's Forum.

The Ambassador
Haris Lalacos



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Washington, D.C.

The Ambassador

**Message of the Ambassador of the Republic of Cyprus to the United States of America
Mr. Leonidas Pantelides
on the occasion of the 18th Annual Capital Link Invest in Greece Forum
New York, December 12, 2016**

On the occasion of the 18th Annual "Invest in Greece" Forum I would like to congratulate Capital Link for the an admirable job they have been doing in bringing opportunities to investors and to concur with their excellent choice of Mr. Wilbur Ross as this year's recipient of the Annual Award.

Mr. Ross is an investor that, at a difficult time, expressed his concrete confidence in the future of Cyprus and its economy by investing in the island's biggest Bank than needed urgent recapitalization.

The Cyprus economy has proven an admirable resilience through the crisis of 2013 is already well in the way to recovery.

Cyprus offers excellent investment opportunities in the energy sector, tourism, shipping and other sectors and, due to its strategic position also offers an excellent platform for regional activities. It is, therefore, with great pleasure, that I have learnt of Capital Link's intention to devote to Cyprus next Spring's Forum.

Wishing you every success in the upcoming event.



Leonidas Pantelides

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ANDREW M. CUOMO
GOVERNOR



December 12, 2016

Dear Friends:

It is a pleasure to send greetings to everyone gathered for the 18th Annual Capital Link Investor Forum on Greece.

As the financial capital of the world, New York appreciates initiatives that seek to strengthen our economy by promoting international trade and commerce, and forming partnerships to spur economic growth and progress. Many global corporations and industries benefit from establishing associations with business communities in the United States through the exchange of goods and products, new investment opportunities, and a readiness to share educational and cultural resources.

For the past 18 years, this initiative of Capital Link, Inc. has encouraged a healthy business relationship among Greece, the U.S., and other nations. I join in welcoming all who work to promote an enterprising spirit and positive interaction within the global business community.

Warmest regards and best wishes for a successful meeting.

Sincerely,

A handwritten signature in blue ink, appearing to read "Andrew M. Cuomo".

ANDREW M. CUOMO



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December 1, 2016



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Dear Friends,

It is my pleasure to once again extend a personal greeting to all of you gathered for Capital Link's 18th Annual Invest in Greece Forum, and also to the Greek delegation of government and business leaders from the United States, Greece and the rest of Europe who honor us with their presence.

I would like to congratulate Capital Link for its continuous effort to promote business relations worldwide. During the last 18 years Capital Link, through the investment forum, has encouraged economic and cultural bonds between the United States and Greece while at the same time establishing a great platform to communicate developments in the Greek economy, and business investment opportunities.

Extroversion and proper communication and outreach are critical in the effort to foster closer investment, business and trade relations between our two countries. And in this context the Capital Link Invest in Greece Forum has made a significant contribution as it brings together every year business and government leaders to discuss, debate, network and examine business development ideas and initiatives.

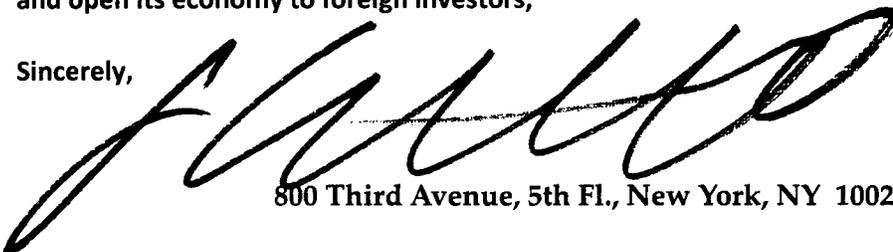
After several years of recession which has adversely impacted the well-being of its citizens, it is widely hoped that Greece's economy is re-emerging and 2016 could be the first year of positive economic growth. In this context, it is critical to attract foreign investments as these can be a positive catalyst. Foreign Investors need a business friendly environment coupled with stability and transparency. The continuation of reforms is vital to improve the competitiveness of the Greek economy and its attractiveness to foreign investors.

The United States and the Greek American community have always stood by Greece and we are keen to support the country in its efforts to move forward and provide a better future for its citizens.

I am certain that this year's Forum with the participation of government and business leaders and top decision makers from the United States, Europe and Greece will provide a lively debate and deep insight into the opportunities and challenges ahead and how we can work together to explore and take advantage of them.

I wish you all an effective and productive Forum that will contribute to Greece's efforts to reform, restructure and open its economy to foreign investors,

Sincerely,



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KIRSTEN E. GILLIBRAND
NEW YORK



UNITED STATES SENATOR

December 12, 2016

Dear Friends,

It is a privilege to welcome all those attending the 18th Annual Capital Link Greek Investor Forum.

I am grateful for organizations like Capital Link that help facilitate partnerships and investment opportunities between Greece and the United States. These efforts are critical to helping our businesses stay competitive while growing international relationships. The Greek Investor Forum promotes valuable education and development opportunities to encourage a thriving global economic landscape.

Please accept my best wishes for a wonderful event and many years of continued success.

Sincerely,

A handwritten signature in blue ink that reads "Kirsten Gillibrand".

Kirsten Gillibrand
United States Senator





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Consulate General of Greece
New York

New York, October 18th, 2016

Dear Friends,

On the occasion of the 18th Annual Capital Link Invest in Greece Forum, I would like to extend my warmest greetings to all distinguished representatives of the Greek and American business communities.

Eighteen years after its inception, the Forum with its active and constructive presence has been broadly recognized by all as a milestone event of significant influence, aiming to contribute to the further intensification of bilateral economic cooperation between Greece and the United States.

Furthermore, its noteworthy achievements justify, in the most convincing way, that during the Greek economic crisis, the Capital Link Forum has played a key-role in the successful tackling of its severe consequences. I am certain that again this year's Forum will serve as an ideal platform for a comprehensive presentation of on-going developments and economic continuing reforms in our country, followed by a fruitful discussion on the numerous emerging investment opportunities.

Please accept my heartfelt wishes for every success in your deliberations.



Yours sincerely,

Dr. Konstantinos Koutras
Consul General



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email: generalconsulatenyc@cyprusun.org

November 28, 2016

It is a pleasure to send greetings to everyone gathered for the 18th Annual Capital Link Invest in Greece. For the last 18 years' this Forum has helped to promote a healthy business relationship between Greece and the United States.

The work of Capital Link is its commitment to economic development and the funding and mentoring entrepreneurs, the belief in the human capital of Greece and the strong entrepreneurial force that exists there.

Warmest regards and best wishes for a successful meeting.

Ambassador Vasilios Philippou
Consul General of the Republic of Cyprus





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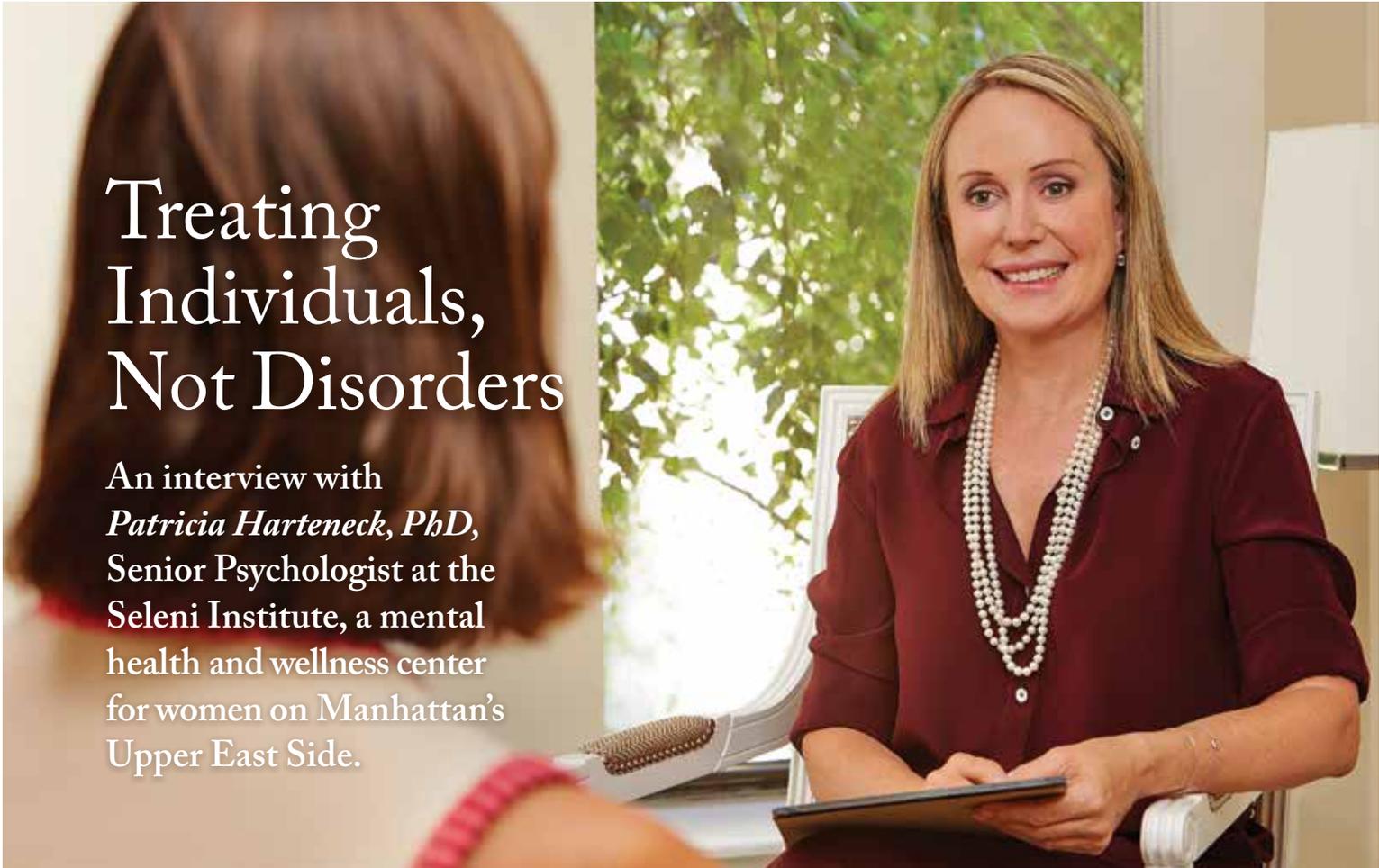
Investing for Growth – Enhancing Entrepreneurship & Innovation

By: Andrea Engel
Country Manager, Western Europe
International Finance Corporation (IFC)

Complementing the ongoing structural reforms and balancing of the budget with a greater focus on growth-enhancing measures in Greece is key to placing the country on a sustainable, inclusive and private sector-led recovery. However, kick-starting such growth will take time and necessitates a fundamental refocusing to new sources of growth and sectors which will have a transformational impact on the Greek economy. Many elements need to be tackled in parallel, from attracting more investment, to supporting export-oriented Greek businesses, to facilitating business startup and growth. Investors need to know that Greece is open for business and that the country offers a predictable climate for the private sector to flourish. Greece is currently one of the most regulated countries in Europe, at a huge cost to the private sector. The OECD estimates that administrative burdens in the 13 most important sectors of the economy cost Greek business €3.3 billion annually.

In the World Bank Group's Doing Business report for instance Greece scores low in the area of ensuring property rights (144 out of the 189 economies included). Secure property rights increase incentives of firms, households and individuals to invest, provide enhanced credit access, an insurance substitute in the event of shocks, raise productivity, and enable factor market functioning. The good news though is that Greece has significant comparative advantages that it can capitalize on. The country's geographic position as a historically commercial-cultural-economic crossroad for instance is a key in this respect. Testament to this is the significant footprint Greek companies and banks have in Southern Europe and the Balkans. Formerly, Greece was one of the largest investors in South East Europe, but this has markedly declined during the crisis.

Some of the privatizations that are being planned could help to reestablish Greece as a preeminent economic player in the region, in particular if it manages to unleash its full potential as a regional logistics hub. Investments in key railway and maritime connections are key to maximizing this potential, in particular to connect Greece to Central Europe via the Balkans. This also needs to be accompanied by effective regulation, in particular to allow for the development of the logistics industry which is currently significantly underdeveloped in the country. Supporting the development of small businesses is also key given that in Greece they represent the vast majority of the economic fabric: 86 percent of jobs and more than 80 percent of the private sector. Given this, specific attention needs to be given to actions that will help these small businesses to grow. More than a third of Greek SMEs have indicated that access to finance is the main challenge they face, according to a recent survey conducted by the European Commission. This is also why IFC is focused on supporting the Greek financial sector – a recovery will not be possible until the banks are once again able to their job, which is to lend and invest. The issue of NPLs needs to be tackled first though. From 2011 to 2015, the share of NPLs in Greece increased two and a half times, from 14 percent to more than 50 percent according to the European Central Bank. NPLs account for almost half of all consumer loans in Greece, one third of commercial loans and close to 30 percent of mortgages. Greece and its partners need to devise and implement a comprehensive NPL resolution plan, and fast. There is no magic bullet that will bring about the kind of growth everyone would like to see in Greece. It is painstaking work will not occur overnight. Different factors need to be tackled to allow the private sector to flourish and thus create jobs, invest, and contribute to the country's GDP. The World Bank Group is committed to continue to support Greece with its reform efforts and IFC will continue to be a strategic partner to the Greek private sector and banks.



Treating Individuals, Not Disorders

An interview with
Patricia Harteneck, PhD,
Senior Psychologist at the
Seleni Institute, a mental
health and wellness center
for women on Manhattan's
Upper East Side.

What's unique about Seleni? What distinguishes you from others in the field?

At the Seleni Institute we treat individuals, not disorders, by providing a 360-degree approach to relationship, reproductive, and maternal mental health issues. From individual therapy and psychiatry to acupuncture and massage to workshops and moms' groups, our breadth of services and unique, collaborative environment make Seleni Institute the only center of its kind in New York City.

What's the most important thing women should consider when finding a therapist?

Therapy is all about taking control of your life and moving it forward in a positive direction. That begins with choosing a therapist you like. You are allowed to (and should) "couch shop." Ask friends for referrals or look at some professional profiles to get a feel for different therapists' approaches.

When you decide to try a session, it's understood that you are doing just that – trying it out. You should never feel pressured by someone to keep working with him or her. If you don't feel comfortable in your first session, move on and try someone else. Decades of research confirm that the best therapeutic work is rooted in a trusting connection between you and your therapist.

Have you noticed any trends in terms of what clients are seeking or talking about?

We support our clients through a tremendous range of issues, but currently many of our clients come to us as they manage the normal challenges of raising their family, whether it's navigating professional and home life, resolving conflicts with a spouse, or even coping with "empty nesting."

What's the most rewarding part of your job?

I love seeing my clients grow! Therapy is such a positive way to develop self-knowledge and self-esteem, and it's a pleasure to witness. Yes, we'll identify old thoughts, feelings, and habits formed from past experiences, but we'll focus on them only to learn new skills and ways to manage emotions moving forward. In therapy, you learn that self-awareness and self-love are not just words but emotional states worth the effort because they have such tremendous benefits.

If you were not a psychologist, what would you be, and why?

I'd likely be a yoga teacher because I love both the daily practice and the need to create a compassionate and empathic connection with students. The teacher both understands students' capabilities and inspires and encourages them to move beyond their limitations. ■

Get help at the Seleni Institute, New York.
Call +1 (212) 939-7200 or find us online at seleni.org/care.





“EBRD in Greece”

By: Sabina Dziurman
Director for Greece and Cyprus
European Bank for Reconstruction and Development

Since the EBRD’s establishment in 1991 we have invested over €110 billion in 4,500 projects in more than 35 countries. We provide financing for banks, industries and businesses – our financial services are tailored to each client in the form of loans or equity, typically in a range from €5-250 million.

The EBRD’s engagement in Greece started in late 2015 on a temporary basis to support the country’s recovery. We have made a good start; to date we have invested €670 million in 12 projects. Our work helps to tackle the consequences of the financial and economic crisis and address the structural challenges the country’s economy faces. The aim is to promote the transition to a successful market economy, which is competitive, inclusive, well-governed, green, resilient and integrated.

We must not forget the hardship large parts of the Greek population have suffered in recent years with record unemployment and severe loss of income. Hence it is all the more important not to leave those behind who are the actual economic actors. Well-functioning markets are extremely important for sound economic development, but they will only serve their purpose if they eventually benefit the whole economy and society.

In line with this mandate our Country Strategy for Greece, approved earlier this year, supports three key themes: (i) the resurgence and enhancement of the resilience of the private sector (ii) stabilisation of the financial sector and deepening intermediation to unlock private sector access to finance and (iii) private sector participation in and commercialisation of infrastructure.

Our first and most visible intervention in Greece was the €250m participation in the recapitalisation of the country’s four systemic banks which enabled us to contribute to improved corporate governance by nominating experienced members to each of the boards.

Subsequently we provided Greek banks with €200m through our Trade Facilitation Programme which provides guarantees for pre-export and post-import finance. By participating in NBG’s recent securitisation, the first SME loan securitisation in Greece since 2007, the EBRD provided €50m for on-lending to SMEs. The NPL market is expected to gain momentum next year and we are already considering projects - tackling NPLs is crucial to the restoration of a strong banking sector. The EBRD’s support of the corporate sector has also been about signalling confidence. We have participated in three bond issues, two Eurobonds and a local capital bond market via our participation in a €40m bond issue listed on Athex. The energy sector has been another area of focus as have privatisations. We will participate in the financing for the privatisation of the regional airports which is expected to further promote tourism. There are indications today that Greece may be turning a corner. Tourism registered a record season this summer, the economy looks to be returning to growth with the first signs that unemployment is declining and there has been some progress has been made in tackling long-term challenges. There is still a long way to go but things are moving in the right direction.

However, more than anything results and returns depend on investors. The competition for investors is intense and global so events such as this, the 18th Annual Capital Link “Invest in Greece” Forum is important in placing Greece on the centre stage as a destination for investment.

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December 12, 2016

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Capital Link
230 Park Avenue
Suite 1536
New York, NY 10169

Dear Friends:

I am delighted to send my best wishes to Capital Link on the occasion of its 18th Annual Forum on Greece. I join Capital Link and the New York Stock Exchange in welcoming you to a collaborative forum on Greece's current economy and how to strengthen its future as the country faces new challenges. As the co-chair of the Congressional Caucus on Hellenic Issues, I closely follow the changing climate of the Greek economy and its impact upon the world. I am committed to identifying and implementing policies that support Greece in its efforts to reform its economy and attract direct investment.

I am pleased to recognize Mr. Wilbur L. Ross, Chairman of WL Ross & Co, as he is presented the 2016 Capital Link Leadership Award. Mr. Ross has successfully assisted and counseled both corporations and nations, including the International Steel Group and South Korea, during financial difficulties. In 2014, he led a group of investors in bringing \$1.47 billion to Greek banks, providing important liquidity in a time of need. Mr. Ross has advised numerous elected officials, including Mayor Rudy Giuliani and President Bill Clinton, and is dedicated to furthering economic research as the Chairman of the Brookings Institution's Economic Studies Council. I commend Mr. Ross for his exemplary leadership and exceptional contributions to Greece's economy.

After years of economic hardship and the most recent Eurozone crisis, Greece continues along the road to recovery as it restructures its economy. I am glad that this forum acknowledges the importance for both the U.S. and Greece in continuing to have a strong economic relationship and I support the forum's mission of using collaboration to further strengthen those ties. I wish you all a productive and successful event.



Sincerely,

CAROLYN B. MALONEY
Member of Congress

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GUS M. BILIRAKIS

December 12, 2016

Capital Link, Inc.
230 Park Avenue, Suite 1536
New York, New York 10169

Dear Friends,

It is my pleasure to welcome you to the historic Metropolitan Club of New York City for the 18th Annual Capital Link Invest in Greece Forum.

Organized in cooperation with the New York Stock Exchange, and major global investment banks and organizations, this informational and networking platform is an important collaborative event providing investors, financiers, and business people a comprehensive update on the latest trends, developments, and outlook for the Greek economic, political, and business environments. I commend Capital Link for its continued commitment to raising awareness about Greece as an investment destination to a wider investor audience. It is certainly encouraging to have prominent senior government officials from Greece and the European Union, private and public sector company CEOs, analysts, bankers, and U.S. business leaders, coming together to focus on the renewed growth and stability of the Greek economy, industries, and capital markets.

Additionally, it is my honor to congratulate the 2016 Capital Link Leadership Award recipient, Mr. Wilbur L. Ross, Chairman of WL Ross & Co., for his outstanding contribution to cultivating closer business relations between Greece and the global business and investment community.

As the grandson of Greek immigrants and Co-Chair of the bi-partisan Congressional Caucus on Hellenic Issues, it has been a labor of love for me to help strengthen U.S. – Greece relations. On behalf of the entire Hellenic-American community, I send my best wishes for an informative and productive forum, and I thank you all for your participation.



Best wishes,

A handwritten signature in blue ink that reads "Gus M. Bilirakis". The signature is fluid and cursive.

Gus M. Bilirakis
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JOHN P. SARBANES
3RD DISTRICT, MARYLAND
MEMBER OF CONGRESS

December 12, 2016
18th Annual Capital Link Invest in Greece Forum

Dear Friends:

Please accept my warmest greetings to all those gathered for the 18th Annual Capital Link Investor Forum.

I would like to extend my thanks to Capital Link for organizing this annual event, which brings together leaders in the business, financial, and investment communities every year for invaluable informational, marketing, and networking opportunities. As we have witnessed in Greece, crisis often breeds opportunity. Now is the time for U.S. investment and trade, growing our bond and furthering our mutual interests. As always, I look forward to supporting these efforts.

I commend Capital Link for its continued innovation and commitment to supporting investment and development opportunities in the Greek economy. Best wishes for a successful forum and continued economic progress.



Sincerely,

A handwritten signature in black ink that reads "John P. Sarbanes".

John P. Sarbanes
Member of Congress



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December 12, 2016

Capital Link, Inc.
230 Park Avenue
New York, NY 10169

Dear Friends,

It is a pleasure to send my personal greetings to those in attendance at the 18th *Annual Greek Investor Day Forum*.

I commend the entire committee for assembling today's event. As a Greek-American elected official and member of the United States Delegation to the *World Hellenic Inter-Parliamentary Association (WHIA)*, I recognize the importance of keeping American investors informed about the most recent developments and potential of the Greek economy to help spur economic growth and mutually beneficial investment opportunities for American and Greek companies.

Finally, I would also like to congratulate Mr. Wilbur L. Ross, President of WL Ross & Co., upon being presented with the *2016 Capital Link Leadership Award*. This honor is truly well deserved.

I hope you enjoy your time at the 18th Annual Greek Investor Day Forum. It is wonderful to acknowledge those who work so hard to help maintain healthy business relations among the American and Greek businesses and investment communities. Thank you, again.



Sincerely,

Nicole Malliotakis



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ARAVELLA SIMOTAS
Assemblymember – 36th District
Queens County

December 12, 2016



Dear Friends,

It is my pleasure to welcome you to celebrate Capital Link's 18th Annual Investor Forum. I am honored to acknowledge Capital Link and their excellent work in raising awareness about investment opportunities in Greece.

Since its beginnings, the Capital Link Forum has helped educate investors around the world about the Greek economy. Today, the forum is helping to encourage development in Greece and inform investors about the country's current economic status. Capital Link, along with the efforts of individual investors and the European Central Bank, have considerably affected Greece's economic growth and stability, which is very important during these difficult times. I applaud their dedication to encouraging national and international business.

Today's event is a fitting tribute to our honoree, Wilbur L. Ross, who has made a generous contribution to Greece in the past year. As the president of WL Ross & Co., Mr. Ross's ongoing support and leadership has been instrumental to this organization's mission.

I commend Capital Link on an outstanding event and offer my heartfelt wishes for their continued success.

Sincerely,

Aravella Simotas
New York State Assemblymember
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Growth keystone for Greece



Greece is changing – It's time to invest

By: Theodore Fessas
Chairman-Quest Holdings SA
Chairman-SEV Hellenic Federation of Greek Enterprises

Greece is changing. Its long struggle to successfully emerge from a deep crisis has led to fiscal consolidation and structural reforms which have brought significant change and created investment opportunities in many fields and productive sectors. The stabilization of the Greek economy is exemplified by the European Commission's autumn 2016 economic forecasts which estimate the growth of the by 2.7% in 2017 and by 3.1% in 2018. Finally, after many years of crisis, Greece is in a position to look ahead with confidence about addressing its pressing concerns. Chief among these concerns is the significant disinvestment which has taken place over the recent years. SEV Hellenic Federation of Enterprises has estimated that Greece's immediate investment needs amount to almost €100 billion over the next six years. The last hurdle we need to overcome is to restore trust and send a message to the international investment community. Greece is not only a country with an appetite for investment, it is also a country that offers great opportunities and prospects in many fields, sectors and activities.

After many crisis-ridden years, the high growth potential of the Greek economy complements its existing competitive characteristics. It is a member of the Eurozone and the world's largest internal market, and enjoys an unrivalled geolocation to take advantage of increased trade, emerging markets and new openings in the East. It has some excellent infrastructure such as the port of Piraeus, direct routes to central Europe, and plans for improvements that will further integrate Greece with trans-European networks. Product market reforms with the opening of markets in key economic sectors, and efforts to reduce the regulatory burden are gradually improving Greece's openness and ability to effectively participate in global value chains. Liberalizations, concessions and privatizations are underway in a wide array of activities and, combined with European financial support, the EFSI and other sources, present significant multiplier effects. Key sectors include manufacturing, energy, construction, metals, agro-food industry, pharmaceuticals, logistics, the silver economy, and more. In many of these sectors, Public-Private Partnerships are key for attracting investments, improving operational efficiency and providing value. In others, opportunity stems from Greece position, climate and export ability.

The Greek business community led by SEV, believes in constant progress, renewal and change. As such, it is at the forefront of efforts to effectively promote business activities of high added value, to underline and assist further efforts and to address the Greek economy's and society's growth needs. We hope you join us.

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Charalampos Gotsis

***Chairman of Hellenic Capital Market Commission
(HCMC)***

Opportunities in a well regulated market

The 18th Investor Forum is taking place at a very critical, but also hopeful, turning point for the Greek economy. The first positive indications are being recorded, with an improvement in economic activity indicators, as well as in the overall economic climate. The economy is entering a recovery phase, showing positive signs for the second half of the year, while more rapid improvement is forecast for 2017.

In the current environment, the role of the Hellenic Capital Market Commission (HCMC) is crucial for enhancing market sentiment. Market safety is essential to achieving both investor protection and the proper functioning of capital markets. In order to achieve these goals, it is of utmost importance to promote market efficiency by “supporting” new investment products aimed at optimizing funding as a viable alternative to bank lending.

The discussion about capital markets and the funding of the real economy is currently the talk of the town in Europe. This is even more so the case in Greece, where the banking sector, struggling with strict prudential measures aimed at stability, is in difficult territory as it tries to meet the needs of the country for new investments and job creation. The argument, therefore, that capital markets can become a significant source of lower-cost funding, is vital.

At the HCMC we are strong supporters of this idea because we deem the greatest challenge facing Greek companies, to be the scarcity of liquidity and the lack of a single rule book for the introduction of alternative financing tools.

In this context, we have also been concentrating our efforts on increasing the participation of retail investors through the creation of more “user-friendly” regulations for bond-issuance, as well as the introduction of new products, such as crowdfunding and the broadening of venture capital, in order to address the needs of retail investors, while also ensuring the strongest investor protection.

In all cases, we believe it is possible that the growth of Hellenic capital markets would be very effective as a means of achieving a better funding-balance for the real economy.

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Greece on the Turning Point New Opportunities for International Investors

By: Velissarios Dotsis
Chief Executive Officer, Enterprise Greece

Greece today is ready to turn the corner, as a great turnaround story. Greece is ready to overhaul its economy, turning it from an essentially closed economy, to an economy based on Foreign Direct Investments and Export trade.

Many important reforms and structural adjustments are still underway or remain to be done, but it is now evident to all that there is a strong commitment to change in Greece, enabled by:

- the **political leadership**, which actively fosters relations with international investors
- the **business leaders**, who are looking at the international markets and establishing lasting partnerships
- And quite importantly, the **society** as a whole which has embraced the narrative of change, and is supporting the changes and engaging with the global community.

Greece's recovery is backed by domestic consumption and exports. The private consumption showed significant resilience during 2016. Inflation is expected to return positive in 2017 and the end of deflation era is expected to revitalize further the internal demand. Moreover, the steady implementation of structural reforms under the new ESM program and the progress in the exploitation of public assets are key parameters in exiting the spiral of economic recession. Signs are positive enough for the Greek economy for the next two years as the country's GDP is expected to show a solid rebound of **2.5% in 2017** and **2.9% in 2018** (*EC's autumn report*).

A set of policy measures are currently underway with the aim to facilitate, first and foremost, investment financing. Such measures involve the absorption of the available Structural Funds for the period 2014-2020, the ratification of a new investment incentives law framework, the cooperation with international financial institutions, particularly the EIB, the EIF and the EBRD to increase liquidity, and the launch of the New Development Fund to support SMEs through microcredit, guarantees and loans. Additional measures involve the acceleration of the Privatization agenda and the ease of licensing with the cooperation of World Bank whereas NPLs framework is already in place.

A number of effective tools and programs for boosting investments are also in place. Greece offers today a friendly and contemporary institutional framework to international firms for the establishment of **intra-group service centers**. Moreover, potential investors can also enjoy a favourable licensing framework for projects of strategic importance and high added value through the **'fast track' procedure** that ensures the issuance of all licenses in quick and concrete timelines. To this, add also the **generous investment incentive schemes framework** on offer consisting of cash grants, leasing and wage cost subsidies, tax breaks and a stable tax regime for new investments and the **'Golden Visa' Program** for real estate owners and investors.

During the last decade (2005-2015), the financial sector is the largest contributor to FDI in Greece with 10.1 billion Euro total inflows followed by that of telecoms with 9.1 billion Euro. Despite the economic turmoil of the last six years, Greece has demonstrated its ability to attract the investment interest of renowned business and financial groups from around the world like COSCO, Fosun, Huawei, Swiss Dufry AG ArabSat, Shah Deniz Consortium, Linde, Boehringer Ingelheim, Aldahra Agriculture, BC Partners, Fairfax Financial Holdings, York Capital Management, Al Maabar, Diamond Resorts and many others, which all have entered dynamically in sectors like banking, manufacturing, tourism, real estate, logistics, pharmaceuticals, energy, technology and shipping. Three worth mentioning deals for 2016 involve the establishment of a cloud development hub in Greece by Oracle, the development of an international logistics hub in Piraeus by the British American Tobacco Hellas and the acquisition of Andromeda, a leading aquaculture Group in Greece, by Amerra Capital Management. A number of **Strategic Investments** are under way and alter the physiognomy of the country. These are projects that put Greece in the International Trade as an important Hub; and this is the recent privatization of Piraeus port. Projects such as TAP, that is current underway and transform Greece as an international Energy Hub and projects that greatly upgrades the tourism infrastructure as ASTIR Peninsula and the Ellinikon Projects.

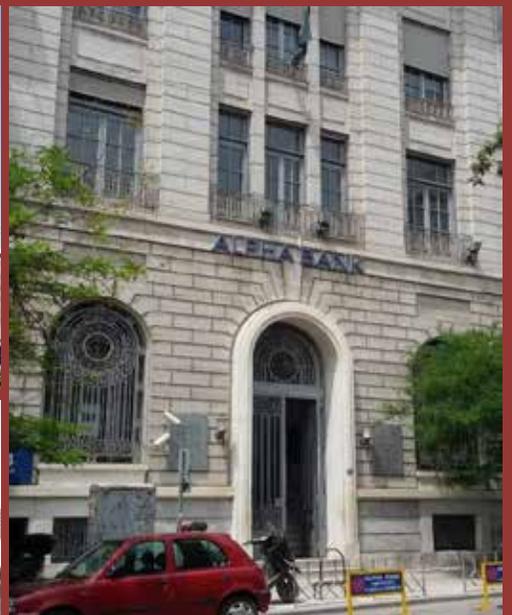


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«Political consensus on reforms, the main precondition for recovery in Greece»

**By: Takis Athanasopoulos
Chairman of the Board
Foundation for Economic and Industrial Research (IOBE)**

The 18th Annual Capital Link Invest in Greece Forum comes in a significant period for Greece, just a few months after the completion of the first review of the 3rd Economic Adjustment Programme with its EU partners. At the same time, some crucial developments shape the international environment, such as the Brexit outcome in the UK referendum, the approval by the IMF of a “reserve currency” status for the Chinese Renminbi, and the election of a new president in the United States. Undoubtedly, the global investment climate is variously affected by these events. In this light, the information provided to the international investors about the prospects of the Greek economy and about specific investment opportunities should be timely and accurate.

Regarding the recent developments in Greece, the continuation of fiscal adjustment and reforms in the context of the new Economic Adjustment Programme, gradually restores the country’s credibility to the international community. The completion of the first Programme review indicates that progress was made with respect to the necessary reforms, in order for the Greek economy to become more productive and competitive, and for the improvement of the functionality of its State. However, there is a long way to go from enactment to the actual implementation of the measures. Thus, one should be cautious in assessing the progress actually made. Furthermore, efforts to restructure the Greek economy must continue, with even higher intensity. There are still policy areas where crucial measures are scheduled and should be implemented, such as the liberalization of markets of goods and services, of the labor market, privatizations, upgrading of the role of independent agencies, simplification of the income tax regime, anti-smuggling etc. If properly implemented, the majority of these measures can improve the business environment and boost investment. Given the plummeting investment activity since 2008, its reflation can become the main source of growth in the following years. But, in contrast to the past, the Greek economy cannot rely only on investment from domestic businesses. Under the current, still unfavorable economic conditions, with very low, even negative savings and limited access of the banks to the financial markets, the reform policies should mainly focus on attracting and facilitating foreign investment. The improvement of the investment climate through the implementation of the necessary reforms and privatizations could drastically increase the attractiveness of the existing business opportunities in Greece. These opportunities lie in a number of sectors such as Tourism, Real Estate, Energy, Logistics, Food Manufacturing and Pharmaceuticals. These sectors have been systematically analyzed by the Foundation for Economic and Industrial Research (IOBE) in a number of studies related to the new growth model for Greece. Summing up, the implementation of reforms, predominantly of those concerning the functioning of markets, the tax system and privatizations, is of utmost importance for the recovery of the Greek economy and should be highly prioritized. The relevant reforms already enacted in the context of the 3rd Adjustment Programme and the recently completed privatizations, show that this fact is now understood both by the government and the major opposition political parties. This political consensus creates for the first time in the latest decades a window of opportunity for achieving truly profound changes in the way the Greek economy and society function. The further implementation of targeted reform policies will shape a favorable business environment, not only for domestic but also for foreign investors. This will occur in a period of elevated risks in other developed and emerging economies. Because of these opportunities and of uncertainties in other countries, probably the time has arrived to give the Greek economy the high attention it deserves.



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Bring your investment to Athens Greece's foremost business city & emerging start-up hub

**By: Georgios Kaminis
Mayor of Athens, Greece**

Beyond the versatile, lively, safe and accessible destination that Athens is, the capital of Greece is an indisputable decision-making center with a strong entrepreneurial culture, business incubators and innovation spaces. A global gateway to key markets in South East & Central Europe, the Middle East and North Africa, Athens offers strategic access to national and international markets, honing a competitive, investor-friendly, business environment with a built-in culture of confidence and trust. Over 18,000 businesses are based in Athens, mainly in the sectors of tourism, retail, information technology and financial services. Establishing Athens as the favorite destination for residents, travelers, entrepreneurs and investors is seminal to our city's Strategic Urban Action Plan (2014-2020) that seeks to revitalize the city, upgrade public space and urban planning, strengthen private initiative and a talent-driven local economy, improve environmental conditions, government services, and make the city overall a more resilient, inviting and flourishing metropolis. Athens provides strong support for business growth, both within the public sector and through excellent business-to-business collaboration, having invested sizeable funding into strengthening important sectors for the local economy, promoting innovation and competitiveness, whilst generating employment opportunities. Offering wide ranging services - from human resources, finance, procurement, to online communication and information technologies – Athens is a destination that boasts outstanding connectivity, a historical legacy of thousands of years and the vigor of a contemporary European capital. The Athens Business Support Centre, established by the City of Athens almost two years ago, is gaining momentum as it continues to offer customized advice on setting up a business or investing in Athens including valuable information on current regulations, taxation, labor laws and special information on funding access.

So why Athens?

Further aided by the recently established Athens Tourism Partnership (ATP), a consortium of stakeholders in the public and private sector, Athens is steadily emerging as a new favorite year-round, city break destination for thousands of visitors and conference organizers, ushering in a new paradigm that aims to put Athens at the epicenter of contemporary urban culture and economic development that welcomes new business ideas, established enterprises, start-ups, incubators and innovation hubs.

The transformation taking place attests to the city's unrelenting commitment to growth, as exemplified by the recently completed mega-project, the €566 million Stavros Niarchos Foundation Cultural Center (SNFCC), which includes new facilities for the National Library and National Opera, as well as the creation of a 170,000 m² park.

Two more projects are underway, indicative of the city's dynamic:

- the €8 billion redevelopment of the old Athens Airport 1500-acre coastal site (Helliniko) into a world-class resort, to include parks, leisure facilities, exhibition and concert halls, hotels and luxury residences.
 - the transformation of the Athenian Riviera turning Asteras Vouliagmenis into a high-end tourism destination, with 2 seven-stars hotels, 15 luxury residences, leisure facilities, conference centers, a marina and helipad.
- Riding on the back of the valuable lessons learned of the economic crisis that has intensified since 2010, and continues today, Athens is coming out stronger keeping a steady gaze forward, fostering domestic and foreign investments, investing in strategic projects, inviting private investor participation and leveraging appropriate human resources, efficiency and cost-effectiveness to create a climate suitable to private sector economic growth that will set a positive example for generations to come.



Committed to endurance. Focused on success.

The NBG Group remains today a key business player in both Greece and its neighboring economies. Against strong headwinds, NBG managed to provide substantive support to the Greek economy, demonstrating the credibility and flexibility of its business model.

NBG is successfully rising to the challenges of the times in an effort to place the Greek economy on a more productive, technologically innovative and export-oriented basis.

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NATIONAL BANK
OF GREECE



Unleashing the potential of the Greek economy

By: Kostis Hatzidakis
Member of the Greek Parliament and
Vice President of the New Democracy Party

As we approach the end of 2016, Greece continues its efforts to exit its current crisis by entering a trajectory of strong, sustainable growth.

It is universally acknowledged that our country has the potential to do so, by tapping into its wide range of competitive advantages that include its high-quality workforce, its geographic location and its wealth of unique natural resources.

Having great potential, however, is not enough. What needs to be done on the policy level is to cultivate the circumstances that will allow for this potential to be unleashed.

The most important step towards this direction has to do with establishing a climate of trust in the Greek economy.

This requires accelerating reforms related to privatizations, the justice system, education and public administration. There is no room for delays or backtracking in regards to these issues.

Furthermore, we must seek to simultaneously reduce taxation and public spending. “Lower taxes and less public spending” is the principle that must serve as a foundation for future fiscal policy design and implementation.

Additionally, the smooth functioning of the banking system needs to be restored. This relates greatly to the issue of the performing loans which constitutes a significant burden by not allowing banks to proceed with business-as-usual, i.e. providing the economy with much needed liquidity. Increased liquidity will allow productive firms to gain access to financing, triggering a virtuous cycle of wealth and job creation.

It is obvious that a lot of effort is required in order to help Greece reach its potential. However, our fate is in our hands. If we work hard towards implementing the changes needed, we will be able to maximize the benefits that can be generated by the many business and investment opportunities that our country has to offer. The New Democracy party fully understands that, within this context, a clear and consistent pro-business stance is imperative. The Annual Capital Link Investor Forum has consistently served in showcasing Greece’s potential throughout recent years and I hope that it will continue to do so for many years to come. I would like to congratulate everyone involved and to extend my wishes for a successful forum.



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NBG PANGAEA Real Estate Investment Company (NBG PANGAEA REIC) is the leading real estate investment company in Greece, listed on the Athens Exchange (ATHEX).

With total assets of €1.6bn, NBG PANGAEA and its subsidiaries (the Group) engage in real estate investments, internally managed by experienced professionals with proven sourcing, execution and value creation track record.

The Group's real estate portfolio consists of more than 300 commercial properties, primarily office and retail. With more than 80% of its portfolio located in prime urban areas throughout Greece and selectively positioned in other key markets in the SEE such as Italy, Pangaea boasts a high-quality, high yielding, diversified portfolio with predictable cash flows driven by high occupancy levels, long term lease tenures and strong tenant base.



By: Petros G. Doukas

Chairman, Capital Partners SA - Investment Banking Advisors

Congratulations to Niko and Olga Bornozi and the Capital Link team for organizing the "18th Annual Capital Link 'Invest in Greece' Forum"!

Its indeed very timely following the very successful, very supportive and very encouraging visit to Athens by President Obama! It is indeed a good time to consider some very interesting areas for investments in Greece:

There are many, many opportunities around:

1. Create, possibly with other co-investors, a closed-end HELLENIC RENAISSANCE FUND: •The Greek Stock Market has weakened from its Index high of 6000 in 1999-2000, to 600 these days! = 90%+ down!!! A sharp upturn is long overdue! It's a good time to start thinking of creating a "€200 million Greek Renaissance Fund", somehow "promoted" and morally supported by the EU and the USA Administration, but privately managed, maybe with other investor Groups, to invest in Greek undervalued assets (stocks, bonds, non-listed equities, real-estate, hotels, new ventures & initiatives, etc.)! The investments would be made 'for profit', solely on risk/return considerations and the yields should be rather substantial (= easily in excess of 12% p.annum)! Such a Fund was created, could also be supported ask from some of the European Union support programs, AND other partners/co-investors!! **2.** Greek agribusiness and food companies in sectors such as: •Table, mineral and sparkling water: •Bakery products•Tomato processing•Frozen fruits & vegetables•Chocolates, Biscuits and Confectionaries •Olive oil•Dairy products & feta cheese•Animal feeds•Fish farming companies•Frozen foods & vegetables •natural cosmetics •plant and herb extracts. **3.** Opportunities to invest in many undervalued publicly traded companies on the Athens Stock Exchange. **4.** Hotels & Resorts & restaurant chains. **5.** Information Technology, Systems Integration and iCloud and Applications companies. **6.** Develop alliances with the top of the line Greek shipowners to jointly acquire and manage vessels bulk-carriers, tankers, and gas carriers. **7.** Alternative Energy companies and projects (wind & solar). **8.** Clothing, Design & Fashion firms. **9.** Very good chemicals, paints & coatings and building materials companies.**10.** PHARMACEUTICALS very strong companies. **11.** Invest in ailing Greek TV companies in case media is of strategic interest to you. **12.** Greek insurance companies, in case insurance is a sector you are familiar with and interested in! **13.** Review opportunities of Government-controlled companies that are scheduled to be privatized. **14.** The seaports of Patras, Herakleion Igoumenitsa, Alexandroupolis, Kavala, Lavrion, Elefsina, Astakos, and others could provide attractive modernization & investment opportunities! **15.** Infrastructure: need to upgrade Greek airports and railway infrastructure. **16.** Acquire Greek co-operative banks. **17.** Moreover, our friends should take a look at Law 3427/2005, which we drafted with my staff at the Ministry of Finance in 2005 and which allows setting-up headquarters in Greece for companies that do business outside Greece.

Taxable income is assessed at about 7% of the operating expenses(!) of the Greece-based office, and that amount is taxed at about 24%. So total payable taxes would be (office expenses)x(0.07)x(0.24)=....

Your tax counsel can provide more updated info and more precise computations, but the law is indeed very attractive.

Petros G. Doukas •Chairman, Capital Partners SA - Investment Banking Advisors •Member of the Board, Kustom Kolor Paint Research Laboratories SA • fm Deputy Minister of Finance •fm. Deputy Minister of Foreign Affairs •fm. Member of the Greek Parliament - Attica Region • Vice President, Citibank New York, Treasury Division •fm. Country Manager & Treasurer, CITIBANK Greece •fm. Chairman of the Board of Directors of ERICSSON Greece, AGET Heracles Cement Co., NOVA PayTV Group •fm. Co-Chairman of PEPSICO Greece •President, The Hellenic Golf Federation •Ph.D Econ. NYU, MBA Fin. Columbia U., MA Econ. NYU, BA Intl.' Affrs GWU



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December 2016



Dear Nicolas, Olga, and Friends of the Invest in Greece Forum,

The European American Chamber of Commerce® in New York is delighted to continue our support for Capital Link's Annual Greek Investor Forum and we greatly value our relationship with the Capital Link team and admire your commitment and passion not only for Greece but also for Europe.

This one-of-a-kind investment forum is an important part of our strategic partnerships. This program, similar to the one's organized by EACCNY, aim to inform the U.S. business community about investment opportunities across Europe and to educate them on the latest development in the European economy.

Capital Link's annual investor forum, with its focused one-on-one networking opportunities and information-packed updates on the Greek economy has managed to keep the U.S. investor community engaged with the country. While Greece is working through its challenges these kind of get-togethers are extremely important.

The Capital Link Forum is where the friends and supporters of Greece get together to inform the larger community about the progress that has been made and opportunities available to global investors. The European American Chamber of Commerce is proud to support this effort for the sixth year in a row.

On behalf of my colleagues at the European American Chamber of Commerce in New York, I would like to congratulate Nicolas & Olga Bornozis and their team for putting together a top-notch agenda jam-packed with first-rate business & economic experts and senior-level government representatives.

We send our best wishes for this year's program, and we are looking forward to continuing our support and collaboration for many years to come.

Cordially,



Yvonne Bendinger-Rothschild
Executive Director

MacArthur

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Capital



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The Hellenic American Women's Council
HAWC

December 12, 2016

Capital Link, Inc.
230 Park Avenue, Suite 1536
New York, NY 10169

Dear Friends:

The Hellenic American Women's Council (HAWC) would like to take this opportunity to congratulate your organization for 18 outstanding years of success in promoting investing opportunities in Greece.

We recognize the "Capital Link Greek Investor Forum" as being a well-established, respected, and collaborative event for promoting Greece abroad, helping to attract foreign investors, and fostering closer business and investment ties between Greece and the United States. We share your commitment of raising awareness about Greece as an investment destination to a wider investor audience.

HAWC is proud to be a Supporting Organization for your "18th Annual Investor Forum – Greece." We applaud your efforts and encourage you to continue the important work of raising the profile of Greece among the global financial, business, and investment community.

All the best,

Ekaterini Malliou
HAWC Vice President





MANA

Congratulations to Capital Link's
"Invest in Greece" Forum!

Nikos & Carol Mouyiaris



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Citi Greece: For 52 years the gateway of foreign investments into Greece.

Recognized as the Best Investment Bank in Greece at the 2016 Euromoney Awards for Excellence, Citi maintains its uninterrupted presence and commitment to the country for 52 years.

The Citi Greece Institutional Clients Group platform is a leader in each of its respective markets, comprising Corporate & Investment Banking, Global Markets, Treasury & Trade Solutions and Securities Services as well as Private Banking. A trusted partner to the Hellenic Republic, domestic Financial Institutions and Greek Corporates, we have been privileged with an array of lead roles on the Advisory, Debt & Equity Capital Markets and Credit assignments. Citi's Shipping franchise is among the most reputable and established names in the industry with a long-lasting clientele and the legacy of a cycle-through financing pioneer since the days of financing Onassis' first mega-tanker.

During 2016, we were proud to have attached Citi's name to a number of important foreign investments into Greece and we trust that each of these investments will foster employment, social and economic prosperity.

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Citi's unique global footprint provides an irreplaceable advantage to over 250 subsidiaries of global multinationals that operate in Greece and to which our Firm, through its Global Subsidiaries Group, provides a full range of banking services, including cash and liquidity management, trade finance services, as well as advanced reporting tools via a sophisticated and much awarded corporate e-banking platform.

Citi is the largest recipient of institutional investor flows for trades on the Athens Exchange. The Securities Services business has been for the past 16 years and still is the single largest custodian in the Greek market, whereas Citigroup Global Markets Limited is the top foreign primary dealer in Greece.

Innovation is core to Citi and Citi Greece has over the years pioneered in the Greek market a series of sophisticated financial tools, such as Sovereign Financing and Hedging Solutions, High Yield bonds, Securitizations, Derivatives, Domestic and International Syndications, Leveraged Buyout Structures, Corporate Lease and Export Agency Finance.

We at Citi Greece humbly thank our Clients for the privilege of their business and we look forward to playing our role in making 2017 an even stronger year for Greece.



Tsakos Energy Navigation Ltd. (TEN) is one of the largest independent transporters of energy in the world controlling a versatile fleet of modern crude and product tankers with strong ice-class capabilities and liquefied natural gas (“LNG”) vessels. TEN has established a reputation as an experienced and efficient operator of well-maintained tankers and has proactively met customers’ energy transportation requirements globally.

To date, the Company’s pro-forma fleet, including one VLCC, five Aframax crude tankers and a Suezmax DP2 shuttle tanker all under construction, consists of 65 double-hull vessels, constituting a mix of crude tankers, product tankers and LNG carriers, totaling 7.2 million dwt. Of these, 45 vessels trade in crude, 15 in products, three are shuttle tankers and two are LNG carriers. All of TEN’s tanker newbuildings except the one remaining VLCC Hercules are fixed on long-term project businesses.

TEN Limited is incorporated in Bermuda, managed out of Athens Greece, and listed in the New York Stock Exchange (NYSE) under the symbol TNP, and in the Bermuda Stock Exchange (BSX) under the symbol TEN. In addition, Tsakos Energy Navigation Ltd 8.00% Series B Cumulative Redeemable Perpetual Preferred shares trade on NYSE, under the symbol TNPPRB, the 8.875% Series C Cumulative Redeemable Perpetual Preferred Shares trade on NYSE, under the symbol TNPPRC and the 8.75% Series D Cumulative Perpetual Preferred Shares trade on NYSE, under the symbol TNPPRD.

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Bank of America Merrill Lynch



Bank of America is one of the world's leading financial institutions, serving individual consumers, small and middle-market businesses and large corporations with a full range of banking, investing, asset management and other financial and risk management products and services. The company provides unmatched convenience in the United States, serving approximately 47 million consumer and small business relationships with approximately 4,600 retail financial centers, approximately 16,000 ATMs, and award-winning online banking with approximately 34 million active accounts and more than 21 million mobile active users. Bank of America is a global leader in wealth management, corporate and investment banking and trading across a broad range of asset classes, serving corporations, governments, institutions and individuals around the world. Bank of America offers industry-leading support to approximately 3 million small business owners through a suite of innovative, easy-to-use online products and services. The company serves clients through operations in all 50 states, the District of Columbia, the U.S. Virgin Islands, Puerto Rico and more than 35 countries. Bank of America Corporation stock (NYSE: BAC) is listed on the New York Stock Exchange.



BNP Paribas is a French multinational bank and financial services company with global headquarters in Paris. BNP Paribas is one of the largest banks in the world. Based on 2012 information, BNP Paribas was ranked as the third-largest bank in the world, as measured by total assets, by Bloomberg and Forbes. In 2010, it was the world's 18th largest corporation, according to the Fortune Global 500 list, the rankings are based on revenues, accounted for as the sum of gross interest income and gross non. It was formed through the merger of Banque Nationale de Paris (BNP) and Paribas in 2000. The company is a component of the Euro Stoxx 50 stock market index.

The firm is a universal bank split into two strategic business units: Retail Banking & Services (which includes Asset Management, custodial banking, and real estate services),

and Corporate and Institutional Banking. BNP Paribas's four domestic markets are France, Italy, Belgium, and Luxembourg. It also has significant retail operations in the United States, Poland, Turkey, Ukraine, and North Africa, as well as large-scale investment banking operations in New York, London, Hong Kong, and Singapore.

BNP Paribas escaped the 2007–09 credit crisis relatively unscathed reporting a €3 billion net profit for the year of 2008, and €5.8 billion for 2009, both years boosted by profits from trading in its Corporate and Institutional Banking division.



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Deutsche Bank provides commercial and investment banking, retail banking, transaction banking and asset and wealth management products and services to corporations, governments, institutional investors, small and medium-sized businesses, and private individuals. Deutsche Bank is a leading global bank, with a strong position in Europe and a significant presence in the Americas and Asia Pacific.

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cross-border transactions in the South Eastern Europe area.

The firm consists of a dynamic team of motivated business lawyers with extensive experience and high level education, lead by Dr. Anthony Papadimitriou, President of the Onassis Foundation. The firm's lawyers team up with the clients, identify their specific needs, and provide bespoke practical and creative solutions, always taking into account that time is in essence.

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The firm's areas of practice include, Venture Capital and Private Equity, M&A, Banking & Finance, Ship Finance & Acquisition, Civil and Commercial Litigation, ADR, Real Estate, Estate Planning, Family and Inheritance Law, Privatizations, Funds and Trusts, Medical Malpractice, Employment, Media and Entertainment, Insurance, IP, Competition.



The whole picture™

Alexiou - Kosmopoulos is an Athens - based law firm focused on delivering outstanding outcomes to clients. Now celebrating 125 years from its inception, the firm remains at the forefront of legal market developments.

The firm's philosophy is to facilitate the optimal realizable comprehensive solution. Our objective is to blend legal expertise with business awareness and pursue the path most conducive to meaningful value. Our approach is to combine capabilities within the firm in flexible, client-centered configurations, as part of deal-oriented teams benefiting from substantial partner contribution.

The firm and several of its partners have been consistently recognized as market leaders in their respective fields of expertise, which include Real Estate, M&A, Banking and Finance and Dispute Resolution in the Greek market.

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Ballas, Pelecanos & Associates LPC is a leading Greek business law firm located at No. 10 Solonos Street, Athens, Greece.

The Firm's current practice embraces the whole spectrum of business law. It includes two main divisions further organized in practice groups: a Corporate & Commercial Law division attending to Company & Restructuring, Banking & Finance, Projects & Privatizations, Competition & Anti-trust (EU and Greek), Corporate Taxation, Employment, Compliance & Governance and Special Sectors (Energy, Defense, Automotive and Pharma) and a IP/ICT/IT division attending to Intellectual Property (Trademarks, Patents, Designs, Domain Names Copyrights & Allied Rights), Marketing and Advertising, Passing –Off and Unfair Competition, Electronic Communications, Data Protection and Information Technologies & Robotics.

The Firm's motto is "We are in the business of delivering results". We aim at understanding our clients' business and technology and embrace challenges.

Our reputation as first class counselors and litigators is evidenced by the Firm's client list comprising many of the most well-known and demanding International and Greek companies and the consistently excellent client and peer group reviews, (The European Legal 500, Chambers Europe, Intellectual Asset Management etc).



Calamos Investments is a diversified global investment firm offering innovative investment strategies including U.S. growth equity, global equity, convertible, multi-asset and alternatives. The firm offers strategies through separately managed portfolios, mutual funds, closed-end funds, private funds, an exchange traded fund and UCITS funds. Clients include major corporations, pension funds, endowments, foundations and individuals, as well as the financial advisors and consultants who serve them. Headquartered in the Chicago metropolitan area, the firm also has offices in London, New York and San Francisco and Miami.



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The **Greek National Tourism Organization (GNTO)** is a governmental entity whose main mission is the organization, development and promotion of tourism in Greece by the

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valorization of the country's potential, through tourism promotional plans of Greece both at home and abroad, supervision and monitoring of the tourism sector, and any other action necessary for the support and promotion of the Greek tourism product.

GNTO's mission is to enhance the value of Greek Tourism, in collaboration with the tourism industry and all stakeholders in order to increase incoming tourism and tourism revenue. Currently the GNTO operates 16 offices abroad.

GNTO's purpose is to pursue the development of tourism, the most important pillar of economic and social development of the country, fully aware that the touristic revenue benefits the local economy, and directly affects the quality of life of Greek citizens, responding successfully to a highly competitive international environment.

Since 2013 Greece has experienced annual double digit increases in tourism numbers from the United States.

To visit Greece profile
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Founded in 1998, **Hellenic Petroleum** is one of the leading energy groups in South East Europe, with activities spanning across the energy value chain and presence in 6 countries. Its shares are primarily listed on the Athens Exchange (ATHEX: ELPE) with a secondary listing on the London Stock exchange (LSE: HLPD). In 2015, Group Adjusted EBITDA amounted to €758m, on total revenues of €7.3bn. Hellenic Petroleum's key shareholders are Paneuropean Oil and Industrial Holdings S.A. (45.5%) and the Hellenic Republic Asset Development Fund (35.5%), with the remaining held by institutional (11%) and private (8%) investors.

Refining is the Group's core business, accounting for 75% of total assets. It owns three of the four refineries in Greece, of total capacity of 340 kbpd, with a 65% share of the Greek wholesale oil products market.

During 2007-2012, the Group has successfully completed a growth investment plan amounting to €2bn, including the upgrade of the Elefsina Refinery, the largest private manufacturing investment in Greece.

The Group is the domestic ground fuels marketing leader,

with a retail network of c.1,700 service stations throughout Greece as well as LPG, industrial, aviation and marine fuels and lubricants businesses. Hellenic Petroleum is a leading player in SE European markets. The Group owns the sole refinery in Skopje (FYROM) and through its network of 295 petrol stations is one of the key fuels marketing players in Cyprus, Serbia, Bulgaria and Montenegro. The Group's portfolio includes exploration and production rights in Greece. The Group is acting as an operator (50% stake) for an international joint venture, which owns exploration and production rights of hydrocarbons in the offshore area of West Patraikos Gulf in West Greece; exploration activities in the area are in process, according to the Lease Agreement with the Greek Government. In 2016, following relevant international tenders, HELLENIC PETROLEUM was selected as the preferred bidder for the lease of Arta-Preveza and NW Peloponnese areas, as well as for an offshore area in Ionian Sea (block 2), as party in a JV with Total and Edison.

Hellenic Petroleum is the sole petrochemicals producer in Greece, mainly active in the propylene- polypropylene value chain. Domestic market shares exceed 50%, while exports, mainly in Turkey and other Mediterranean countries account for more than 60% of sales.

Hellenic Petroleum is also active in the power and gas sectors. Power generation and trading activities are carried out through Elpedison, a JV with Italian EDISON, part of the EdF Group. The JV owns and operates two CCGT plants in Greece, one 390MW plant in Thessaloniki and a 420MW plant in Thisvi. Moreover, HELLENIC PETROLEUM recently entered the field of renewable energy sources with a portfolio exceeding 200MW in various development stages. The Group is present in the natural gas sector through its 35% stake in DEPA, Greece's incumbent gas company and the main natural gas importer and wholesale supplier in the country. DEPA fully owns DESFA, Greece's natural gas grid owner and operator, and 51% of each of the local supply companies (EPAs). DESFA is currently in sale process; a Share Purchase Agreement for the acquisition of 66% of DESFA shares, for a consideration of €400m was signed on 21 December 2013, while the closing of the transaction is subject to the approval of the competent energy and competition authorities in Greece and the European Union.



Karatzas & Partners Law firm was established in 1963, and has since grown and expanded steadily. The firm offers legal services and advice regarding the entire spectrum of commercial and financial law, including banking and finance law, capital markets law, general corporate and commercial law, competition law/anti-trust, energy law, mergers and acquisitions, privatizations, project finance law, real estate law and telecommunications law. Our litigation department represents clients in litigation before courts and arbitral tribunals touching upon all the above areas of law.

SPONSORS

In view of our leading position in the Greek legal market, we are routinely rated by international legal directories as a first-tier firm, and our partners among the top lawyers in Greece. We have been honored with numerous national and international awards, such as the American Lawyer Global Legal Awards Global Finance Deal of the Year for 2013 for Greece's Debt Restructuring and the Grand Prize 2013 for Global Finance, the International Financial Law Review debt and equity-linked deal of the year in 2013 and the International Financial Law Review European M&A deal of the year 2016.



The Libra Group is a privately-owned international business group that controls 30 subsidiaries active in 35 countries across six continents. It is focused on six core sectors: aviation, energy, finance and diversified, hospitality, real estate, and shipping.

Libra Group's aviation leasing business has acquired aircraft with a value approaching \$6 billion since its inception, most recently investing in a fleet of approaching 90 modern helicopters. During the current market downturn Libra's shipping company, Lomar, has acquired over 125 vessels, including orders for over 25 all-new fuel-efficient ships.

The group's residential and commercial real estate interests are global and include ownership of more than 5.8 million square feet across the Americas while its hospitality interests comprise approximately 50 hotels on five continents.

Libra's renewable energy division owns and operates a range of renewable and alternative energy facilities across Europe and the Americas.

The group's Social Responsibility division manages ten distinct programmes spanning internships, educational fellowships, backing for entrepreneurs, aid for refugees and support for selected charitable institutions and other non-profits. Many are focused on Greece and the Greek diaspora.



GROUP OF COMPANIES

OTE Group is the largest telecommunications provider in the Greek market, and, together with its subsidiaries, forms one of the leading telecom groups in South-eastern Europe.

OTE is among the three largest listed companies, with

respect to capitalization, in the Athens Stock Exchange. OTE is also listed in the London Stock Exchange (LSE). Deutsche Telecom holds 40% of OTE's share capital and the Greek State holds 10%. OTE Group employs approximately 22,000 people in three countries.

OTE Group offers the full range of telecommunications services: from fixed-line and mobile telephony, broadband services, to pay television and ICT solutions. In addition to its core telecommunications activities, the Group in Greece is also involved in maritime communications, real-estate and professional training.

Abroad, the Group operates in the telecommunications markets of Romania, where it offers fixed-line and mobile communications, as well as television services, and in Albania, where it offers mobile telephony services.

Aiming at continuously optimizing customer experience, OTE Group proceeded at the end of 2015 with establishing COSMOTE as the unified brand for all Group products in fixed-line and mobile telephony as well as internet services. The new brand logo gives prominence to the presence of OTE as a guarantor.



Public Power Corporation S.A.-Hellas
Energy for everyone

PPC Group is the leading Greek electric utility, with assets across all segments of the electricity value chain. It is the largest power generator with a total installed capacity of 13 GW including thermal, hydro and RES power plants in the mainland & in the islands. It is also the owner of the electricity transmission and distribution networks, through its subsidiaries IPTO S.A and HEDNO S.A., and the largest power supplier, providing electricity to approx. 7.4 million customers across the country, including the islands.

PPC was founded in 1950 and is one of the largest industrial groups in Greece in terms of revenues (€ 5.7 bn) and total assets (€ 17.3 bn), having approximately 18,350 employees. The Company's shares are traded in the Athens Stock Exchange since 2001.



Reed Smith is a global relationship law firm with more than 1,700 lawyers in 26 offices throughout the United States, Europe, Asia and the Middle East. Founded in 1877, the firm represents leading international businesses, from Fortune 100 corporations to mid-market and emerging enterprises.

SPONSORS

SHEARMAN & STERLING LLP

Shearman & Sterling LLP has been the firm of choice for the largest and most dynamic companies in Greece in their most strategic transactions, mergers, acquisitions and financings. The firm has also represented clients on numerous international arbitration litigation and competition matters dealing with issues at the forefront of Greek current events. The firm has acted, in multiple roles, for Piraeus Bank, Eurobank, Motor Oil, Pangea Real Estate, Titan Cement, National Bank of Greece, Intralot S.A., Aegean Airlines, PPC S.A., Wind Hellas, FAGE Dairy, TIM Hellas, Wind Hellas, OPAP, Frigoglass, to name only a few, and substantially all of the major international investors in Greece have trusted the firm with their most important international matters over the years. With approximately 850 lawyers in the main financial and commercial centres globally, the firm operates seamlessly across practice groups and offices and provides consistently superior results to our Greek clients.



Watson Farley & Williams was the first international law firm to open an office in Greece in 1984. Our lawyers in Athens advise on both English and Greek law, offering sector expertise in maritime, energy and infrastructure, natural resources, banking and finance, and real estate. Our finance practice delivers high quality advice on international maritime and Greek asset and project finance, business and real estate financing, finance litigation, restructurings, work outs, insolvencies and enforcement. Our corporate team has considerable M & A, public law and regulatory expertise (in particular banking and energy regulations), participating in high-profile Greek projects, including privatizations, energy, real estate, tourism, insurance and natural resources transactions. Our clients include shipowners, international and domestic banks, energy companies, the Greek privatization agency, property investors and hedge and private equity funds.

SUPPORTING SPONSORS



A STAR ALLIANCE MEMBER 

AEGEAN is Greece's largest airline providing full service, short and medium haul services. Along with its fully owned subsidiary Olympic Air, it operates a fleet of 61 Aircraft, providing service to 145 destinations in 45 countries. In 2015 passenger traffic reached 11.6 million.

Since 2010 AEGEAN is a member of STAR ALLIANCE, the strongest airline alliance worldwide.

Over the past years, AEGEAN has been awarded by various international and domestic organizations and institutions in recognition of its contribution to Greek tourism, the quality of its services and the successful growth of its operations. The

Company has been honored with the Skytrax World Airline award, as the best European regional airline 7 times in the past and most recently in 2016.

The network covers more than 30 domestic destinations, a year-round international network operation out of Athens, Thessaloniki and Larnaca (Cyprus) and also seasonal scheduled and charter direct international flights out of the Greek regional airports. Aegean has grown significantly out of Athens in the past 5 years, adding 50 new international destinations and delivering strong transfer flows, connecting Athens with Europe, Middle East and Cyprus and being the main contributor of Athens' healthy tourism growth.

The strategy of the company remains focused on constantly delivering improved and competitive quality services, new products and upgraded digital and loyalty functionalities, exploiting network synergies, whilst continuously investing on people skills and training.

SUPPORTING SPONSORS



ALPHA BANK

The Alpha Bank Group is one of the leading Groups of the financial sector in Greece, with a strong presence in the Greek and international banking market. The Group offers a wide range of high-quality financial products and services, including retail banking, SMEs and corporate banking, asset management and private banking, the distribution of insurance products, investment banking, brokerage and real estate management.

The Parent Company and main Bank of the Group is Alpha Bank, which was founded in 1879 by John F. Costopoulos. Alpha Bank, the Bank that inspires confidence and constitutes a consistent point of reference in the Greek banking system, is one of the largest banks of the private sector, with a wide Network of over 1,000 service points in Greece and one of the highest capital adequacy ratios in Europe.



Atlantic Bank
A Division of New York Commercial Bank • Member FDIC



Atlantic Bank was established in the mid 1920s and became a division of New York Commercial Bank on April 28, 2006. We have 18 full-service branches in Manhattan, Queens, Brooklyn, and Westchester County, and offer a comprehensive menu of financial services for small and mid-size businesses, commercial real estate investors, consumers, and their families.

And because Atlantic Bank is part of New York Commercial Bank--as well as a member of the NYCB banking family--our customers can also bank at any of the 12 New York Commercial Bank branches in the Metro New York region, and any of the 156 New York Community Bank branches in both New York and New Jersey.

We are committed to providing our customers exceptional service and convenience, and a full-service menu of products and services to meet your business and personal needs. With free 24-hour access to a network of 247 ATM locations, we make it easy for you to bank with us.



DOLPHIN
CAPITAL
INVESTORS

Dolphin Capital is a leading global investor in the luxury residential resort sector of emerging markets, developing sophisticated residential resorts, in the eastern Mediterranean, and the Americas. Managed vehicles include Dolphin Capital Investors (DCI), one of the largest real estate investment companies in terms of net assets quoted on the London Stock Exchange's AIM. Dolphin Capital is the creator among others of the Amanzoe and Nikki Beach Resort & Spa in Greece, the Amanera resort in the Dominican Republic, and Pearl Island in Panama.



eldorado gold

Eldorado Gold is a Canadian-based intermediate gold producer with over 20 years of experience building and operating mines in Europe, Asia, and South America. Eldorado's success to date is based on a low-cost strategy, a highly-skilled and dedicated workforce, safe and responsible operations, and long-term partnerships with the communities where it operates.

Through its subsidiary, Hellas Gold, Eldorado is developing the Olympias and Skouries mines in northern Greece. Once in production, they have the potential to make Greece one of the largest gold producing nations in the European Union.

Eldorado has a global workforce of 4,600 people and is listed on the Toronto and New York Stock Exchanges.



ELLAKTOR, listed on the Athens Stock Exchange, is the leading construction and infrastructure group in Greece with a growing international presence.

AKTOR (100% subsidiary), is the leading construction company in Greece with more than 60 years of experience in complex and demanding projects. International activities are increasing with a presence established in more than 20 countries.

In Concessions, the Group has a mixture of mature concession assets including a majority stake in the landmark Attiki Odos project (Athens ringroad), and concession assets under development (participates in 3 large road concessions and a waste management facility currently under construction).

In Environment, Helector has a leading position in the waste management sector in Greece with significant international operations.

In renewables, our ASE listed subsidiary ELTECH Anemos, has significant experience and know-how in the development, construction, operation and maintenance of wind parks (current installed capacity of 208 MW).

Finally, in Real Estate, REDS, an ASE listed subsidiary, is focused on the development and operation of Retail Parks, Commercial & Entertainment Centers, as well as Office and Mixed Purpose buildings.

SUPPORTING SPONSORS



The Eurobank group is a dynamic banking group offering a comprehensive range of financial products and services to its retail and corporate customers. Active in eight countries, with total assets of €68.2 billion, 15,935 employees and a total network of 900 branches, the Group focuses on providing high quality services to its customers.

In Greece, Eurobank is one of the four pillars of the banking system. The Group also holds a strategic position in retail and business banking in Bulgaria, Romania and Serbia, offers distinguished Wealth Management services in Cyprus, Luxembourg and London and is also present in Ukraine.



First Athens Corporate Finance SA is an independent boutique Investment Advisory Firm with offices in Athens and Luxembourg and transaction experience in Greece, the Balkans, the UK and the USA.

First Athens was founded in Athens in 2009 by professionals with significant experience and knowledge in the fields of investment, capital markets, mergers and acquisitions, banking and finance. In addition, all the partners of the firm have significant operating experience having held C level roles in major companies during their careers.

In 2012, First Athens raised ELIKONOS JEREMIE SCA SICAR, a Venture Capital Fund, based in Luxembourg, targeting investments in the ICT sector in Greece with cornerstone investor the European Investment Fund. As of September 2016, the Fund has concluded 11 investments in Greek SME companies in the areas of E-commerce, Digital media and Marketing, High Technology, Telecommunications and Enterprise Software. First Athens is currently raising its second Private Equity Fund, targeting investments in all sectors of the Greek economy, aiming at providing growth capital and advice to high growth, extrovert Greek businesses.

In 2013, aiming at expanding its international reach and provide Investee Companies with growth opportunities through Mergers & Acquisitions and additional exit opportunities to Funds under management, First Athens became a member of the Globalscope Partners, an association of more than 40 Investment Advisory Firms with presence in all continents and in more than 35 countries.

In addition, First Athens is a partner of the Rutgers Food Innovation Center (FIC), The Rutgers University food business incubation and economic development accelerator

program. Through this partnership First Athens helps Greek food businesses get access to the important US market through a cost effective, organized and professional manner utilizing the state of the art facilities of the center along with its great research, advisory and mentoring capabilities



Grivalia Properties REIC is the leading Greek Real Estate Investment Company and amongst the 15 largest companies in the Athens Stock Exchange (ASE) in terms of capitalization with approximately €750m market cap as at December 31st 2015, operating under the Greek REIC legislation framework and monitored by the Hellenic Capital Market Commission.

Company's shareholder base consists of large and reputable institutional investors, such as Fairfax Financial Holdings, Wellington Management Company, Fidelity Management and Research, as well as Eurobank Group. Overall more than 72% of the shareholder base consists of North American long term institutional investors.

Company's assets under management are €1 billion, including a real estate portfolio of 88 assets, the majority of which are located in Greece. The Group is also present in Serbia with two (2) commercial properties and in Romania with three (3) assets all seating in SPVs. The total size of the portfolio is c. 762,4 k square meters, leased to high profile national and multinational players such as Eurobank, Hellenic Republic, Praktiker, MART Cash & Carry, L'Oreal, Abbott, Marks & Spencer, H&M, Tetrapak and others.

Key pillar of Grivalia strategy is investments in sustainable prime office and other commercial assets with a goal to control the largest market supply in this niche Greek real estate sector. We implement this strategy by acquiring new projects or investing in upgrading our existing portfolio. Four of our assets have already received the highest recognition by U.S. Green Building Council (USGBC) and our latest project Green Plaza with a budget of €7m is one of the most transformative projects in the heart of Maroussi, the most important office destination in Athens.

Grivalia recently completed and announced a new platform for hospitality projects targeting, with a value investing approach, acquisition of high-end hospitality real estate projects both in Greece and abroad.

Grivalia aims at creating value for its shareholders, its people and the community, through investments in real estate, excellence in portfolio management and high sustainability awareness. The Company's competitive advantages are its management team, expertise, high credibility, solvent shareholders and its partnerships with leading business groups.

SUPPORTING SPONSORS



Intercontinental International REIC ('ICI') is an ATHEX listed REIC (ticker symbol INTERCO). The Company's portfolio, formulated since 2012, comprises 20 properties of 25.1k sqm and provides the highest property yield (8.2%) out of all listed REICs. It has proved to be highly immune to market and economy upheavals because it has been built during the financial crisis. Moreover, ICI - acting as a "boutique" investment firm - proceeds to stepwise investment with emphasis on detail and deal structuring. ICI's NAV has increased by 44% since inception. Its Total Assets amount to €98.0mln. The minimum contractual rent increase per annum is 3%.

ICI is affiliated to the Chicago based Inter Continental Real Estate & Development Corporation ('ICD'), a 40 years old full-service real estate and development company. ICD has in most recent years assisted the banking industry in USA with the repositioning of the banks' property holdings with benefit to their portfolios.



INTRALOT, a public listed company established in 1992, is a leading gaming solutions supplier and operator active in 55 regulated jurisdictions around the globe. With €1.9 billion turnover and a global workforce of more than 5.200 employees in 2015, INTRALOT is a robust corporation uniquely positioned to offer to lottery and gaming organizations across geographies ground breaking, market-proven solutions and operational expertise.

Through the use of a dynamic and omni-channel approach, INTRALOT offers an integrated portfolio of best-in-class gaming systems and product solutions & services addressing all gaming verticals (Lottery, Betting, Interactive, VLT). Players can enjoy a seamless and personalized experience through exciting games and premium content across multiple delivery channels, both retail and interactive. INTRALOT handles an average of €24.4 bil of wagers per year and has installed and operates more than 300.000 of its proprietary terminals around the world.



LAMDA Development S.A., listed on the main market of the Athens Exchange, is a holding company specializing in the development, investment and management of real estate.

The company is the leader in the Retail Real Estate sector in Greece with successful diversification in the office and residential sectors.

The company's development portfolio includes: three commercial and leisure centers, The Mall Athens and Golden Hall in Athens and Mediterranean Cosmos in Thessaloniki (total GLA 147.000 sq.m.), office buildings, innovative residential complexes and Flisvos Marina in Faliro.

In November 2014, LAMDA Development group signed the contract with HRADF for the acquisition of the shares of the "Hellinikon SA". The Investment will transform the plot of the former Hellinikon Airport into the largest privately funded investment ever in Greece.

The company has a top reputation as member of the Latsis Group and maintains strategic alliances with international and local players.



NATIONAL BANK OF GREECE

National Bank of Greece operates for 175 years, leading one of the largest Greek financial groups, with a dynamic presence in 11 countries on two continents, where it runs 9 banks and 53 financial services companies, with a workforce of 20,057 employees.

NBG's extensive network of 524 branches and 1,455 ATMs covers the entire geographical area of Greece, while the Group's network overseas includes 536 units, which are mainly concentrated on SE Europe and Southeastern Mediterranean countries.

Having gained significant international distinctions and awards, NBG confirms its exceptional position in the domestic banking market. Notably, the Group holds the 1st place among Greek banking groups by assets, according to the "Top 1000 World Banks Ranking" for the year 2016, conducted by "The Banker" magazine.

NBG remains dedicated to the financial support of the Greek economy, while, in parallel, it steadily and consistently supports social events and initiatives to the benefit of sensitive social groups, culture, science, research, sports and the environment.

SUPPORTING SPONSORS



NBG PANGAEA

NBG PANGAEA Real Estate Investment Company (NBG PANGAEA REIC) is the leading real estate investment company in Greece, listed on the Athens Exchange (ATHEX).

With total assets of €1.6bn, NBG PANGAEA and its subsidiaries (the Group) engage in real estate investments, internally managed by experienced professionals with proven sourcing, execution and value creation track record.

The Group's real estate portfolio consists of more than 300 commercial properties, primarily office and retail. With more than 80% of its portfolio located in prime urban areas throughout Greece and selectively positioned in other key markets in the SEE such as Italy, Pangaea boasts a high-quality, high yielding, diversified portfolio with predictable cash flows driven by high occupancy levels, long term lease tenures and strong tenant base.



Headquartered in Athens, Greece, with approximately 18.5 thousands employees in 8 countries in Greece and South

East Europe, Piraeus Bank Group offers a full range of financial products and services to approximately 5.6 mn customers. Total assets of the Group amounted to €82.2 bn, net loans to €48.3 bn and customer deposits to €39.3 bn on September 30, 2016.

Founded in 1916, **Piraeus Bank** operated as a private credit institution for many decades, while it went through a state ownership for the period 1975-1991 until it was privatized in December 1991. Since then, it has rapidly grown in size and activities, representing today the leading Bank in Greece with 30% market share in terms of loans and 27% of deposits.

Piraeus Bank today leads a group of companies covering all financial activities in the Greek market. Piraeus Bank possesses particular know-how in the areas of medium-sized and small enterprises, in agricultural banking, in consumer and mortgage credit and green banking, capital markets and investment banking, as well as leasing and factoring. These services are offered through nation-wide network of 671 branches and 1.866 ATMs, and also through its innovative electronic banking network of winbank.

Piraeus Bank Group, possesses an international presence consisting of 260 branches focused on Southeastern Europe and Eastern Mediterranean. In particular the Group operates in Romania through Piraeus Bank Romania with 101 branches, in Bulgaria through Piraeus Bank Bulgaria with 75 branches, in Albania through Tirana Bank with 39 branches, in Serbia with 26 branches of Piraeus Bank Beograd, in Ukraine with 17 branches of Piraeus Bank ICB, in London and Frankfurt with a branch of Piraeus Bank each.

MEDIA PARTNERS



Allaboutshipping.co.uk introduces the platform for the Shipping Industry and beyond.

Our mission is to create the free platform for all issues of

the shipping industry, the world's biggest and most important industry – after all, 80 percent of our planet is water and the majority of its 7 billion people live close to the sea! 150+ categories of subjects are covered in order to offer the industry a variety of unbiased news and information! Our goal is to challenge whatever hasn't been challenged to date! And it is not the power of information, as many try to put forward: it's the abuse of power of information that many live on and that destroys the industry, physically and technically. With 28,000 page views per month, we begin to really conquer the maritime world, so come on board and gradually see what you get from this site.

MEDIA PARTNERS



Antenna Satellite is the leading Greek Channel in the US. Antenna broadcasts live, 24-hours direct from Greece, and features live news, top rated shows and series, Greek modern movies, game-shows, music programs, and much more. Special attention has been given to sports as Antenna has exclusive broadcasting rights for Greek Superleague and Greek Soccer Cup games, and is showing more than 3 live matches every weekend.



The Huffington Post is a leading global source of breaking news, opinion, entertainment and community, as well as a highly engaged community for opinion and conversation. The Huffington Post launched its 11th international edition, HuffPost Greece in November 2014. The Greek operation is in partnership with 24MEDIA, the largest digital media publisher in Greece. HuffPost Greece leverages the reach of a truly unique and highly innovative global media brand, daily embedding and distributing Greek news reports to the world, thus combining news updates with posts of readers' thoughts and opinions.

The Huffington Post has editions in the UK, Canada, France, Spain, Italy, Japan, Maghreb, Germany, Brazil, South Korea, Greece, Australia and India. Recently was also launched the Arabic Edition of The Huffington Post.



ΕΘΝΙΚΟΣ ΚΗΡΥΞ (National Herald), our daily Greek language newspaper, has been serving the Greek American community continuously since 1915. Today, Ethnikos Kirix enjoys a circulation of more than 40,000 copies per day. Of those 22,000 are home delivered and another 12,000 copies are mailed nationwide. Εθνικός Κήρυξ can be found in more than 1,000 newsstands within the Eastern Sea Board area.

THE NATIONAL HERALD, our weekly English language, has a total circulation of 25,000 subscribers. Of those 15,000 are home delivered.

Our Greek and English website editions have approximately 20,000 visits each month and they have been growing at an average annual rate of more than 25%. They are entirely subscription based.



Kathimerines Ekdoseis S.A. publishing group is founded upon a longstanding tradition in journalism from I Kathimerini ("The Daily") newspaper, first printed in 1919. Until today, I Kathimerini continues to play an exemplary and influential role in Greece's political and economic life, maintaining its firm position as the country's most respected and credible source of news and opinion. In 1998, the company partnered with The International New York Times (then International Herald Tribune) in a joint venture to publish an English-language daily edition of I Kathimerini in Greece and Cyprus, a cooperation that has grown into a unique source of quality English-language reporting on Greece.



The New York Times International Edition is the essential news source for a global-minded and internationally engaged audience.

Building upon the distinguished 125-year heritage of the International Herald Tribune, it offers its discerning readers the international perspective on everything from politics and business to fashion and the arts.

Backed by the global resources and worldwide brand recognition of The New York Times, the New York Times International Edition is printed at 38 sites throughout the world and is for sale in more than 135 countries and territories.

Kathimerini English Edition is a daily newspaper published in Athens and is distributed exclusively with The New York Times International Edition in Greece and Cyprus. Written by a dedicated editorial team, Kathimerini English Edition provides readers with a comprehensive summary of the main political, business, social and cultural news in Greece.



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Armando Rubio Álvarez
Managing Director, Head of Southern Europe Banks - EMEA Financial Institutions
Investment Banking
Credit Suisse

Joined Investment Banking: 1999
Joined Credit Suisse: 2000

Languages: English, French, Spanish

Armando Rubio-Alvarez is a Managing Director of Credit Suisse in the Investment Banking division. He is part of the EMEA Financial Institutions Group within the Investment Banking department, and is responsible for the coverage of selected clients across Europe, with a particular focus on Southern European entities.

Mr. Rubio-Alvarez joined Credit Suisse First Boston in London in 2000 as an analyst in the EMEA Financial Institutions Group, having previously worked for Santander as an Equity Research intern analyst.

Mr. Rubio-Alvarez holds a B.Sc. in Business Administration with a major in Finance from CUNEF in Madrid during which he also completed terms at UC Berkeley (Cal, US) through a scholarship. He also holds a B.A. in Sociology and Political Science from UNED in Madrid.



Jimmy Athanasopoulos
Head of Social Responsibility
Libra Group

Jimmy Athanasopoulos, joined the Libra Group in 2012 as Director of the Hellenic Entrepreneurship Award, an award program for Greek start-up

businesses funded and managed by the Libra Group.

Following an MBA from Northeastern Illinois University, Jimmy began his career in Chicago as a provider of financial and investment services across various asset classes. He later undertook a variety of management roles at multinational corporations including DNV, Tyco Healthcare, and TetraPak before entering ship management as Chief Financial Controller with FreeSeas Inc.

He later joined G. Bros Maritime S.A. where he was responsible for financial reporting to the Board of Directors. As Head of Social Responsibility for the Libra Group Jimmy provides strategic oversight of the group's global responsibility and education programs.



Odisseas Athanassiou
CEO
Lamda Development

Mr. Odisseas Athanassiou has long experience in senior executive positions in Greece and abroad. He has held the position of CFO of

Diageo Hellas responsible of the Greek and Turkish Hub, the position of CFO Western Europe in Barilla in Paris and the position

of Financial Director at the cement company TITAN. In the above mentioned companies he also served as member of the Board of Directors. During his 9 years career in the United States he worked for Ernst & Young and Emerson Electric.

He holds a degree in Economics and Political sciences from the University of Athens and an MBA from the University of Texas in Austin. Mr. Athanassiou is member of the General Council of SEV, member of the Board of Directors of SELPE and member of the Board of Directors of Alliance for Greece (founding member) and member of the committee of the TEDX Academy Greece.



Theodore Athanassopoulos
Executive General Manager NPL Wholesale Banking
Alpha Bank

Mr. Athanassopoulos was born in Patras in 1978. He holds a Bachelor and a M.Sc. Degree in Banking and Financial Management from the Department of Banking and Financial Management of the University of Piraeus. Theodore joined Alpha Bank in 2000 and has served in Credit, Corporate and NPL Divisions. He was Manager of the Wholesale NPL Division from January 2011 until November 2014, when he was appointed Executive General Manager of the Bank.



Jim Boland
Managing Director, Leverage Finance
UBS Americas

Jim has worked at UBS for 16 years and currently heads Leveraged Finance and Capital Markets for UBS in the Americas.

Prior to his current role, Jim has also held the same role for UBS in EMEA. Prior to UBS Jim worked at Lehman Brothers for 6 years in their Leveraged Capital Markets Group.



Nicolas Bornozis
President and CEO
Capital Link, Inc.

Since 1996 Mr. Nicolas Bornozis is the founder, President and CEO of Capital Link, Inc., an international investor relations and financial advisory group. It assists listed companies and capital markets related organizations to develop and maintain access to European and North American investors. Capital Link has offices in New York, London and Athens and is a leader in investor relations for listed shipping companies, U.S. Closed-End Funds and ETFs and international companies accessing the U.S. and European markets.

He also established and managed, Alexander Capital, L.P, a US broker-dealer firm, which developed brokerage and investment banking business in North America with the Greek, Egyptian and Russian markets. Sold the company at the end of 2003 to a group of US investors representing Russian interests. Between 1998 and 2002, he also established and managed Alexander Asset Management, Inc. which handled portfolios invested in the Greek and European equity markets.

Prior to Capital Link (1988-1995), he served as President and CEO of CCF International Finance Corp. (CCF IFC), the US broker/dealer subsidiary of Credit Commercial de France, now part of HSBC, and worked at the International Department of Bankers Trust Company in New York (1982-1984) and then at the Commercial Banking operation of CCF in New York (1985-1987) focusing on the financing of Wall Street firms and shipping.

He holds an MBA from Harvard Business School (1982) and a Law Degree from the University of Athens (1979), in Greece with specialization in commercial and corporate law and is a graduate of Athens College in Greece.

For a period of twelve years he was a Visiting Lecturer on International Banking and Finance at the City University Business School (Department for Shipping Trade and Finance) in London, United Kingdom. Also, he served as Chairman of the Investment Management Committee of the Harvard Business School Club in New York.



Paschalis Bouchoris
Managing Director
BlackRock

Paschalis Bouchoris is a senior member of BlackRock's Financial Markets Advisory European team. Based in Athens, he leads the development of the group's regional presence in Southern and Eastern Europe and has overseen several engagements with banks focusing on NPLs, asset quality reviews and transaction support.

Before joining BlackRock in May 2015, he was the CEO of Greece's Privatization Fund (TAIPED), following a 9 year tenure at National Bank of Greece where he held a number of senior management roles including Head of Large Corporate Special Assets focusing on workouts and NPLs in Greece, Head of International Corporate overseeing the Group's wholesale banking activities in South East Europe and co-Head of the mid-market buyout funds managed by the Group's private equity arm (NBGI). Earlier in his career he had spent several years in strategy consulting and private equity investments working in the United States and Greece.

He earned a Diploma in Electrical & Computer Engineering at NTUA in 1991 and a MBA at Rotterdam School of Management in 1994.



John P. Calamos, Sr.
Founder, CEO and Global Co-Chief
Investment Officer
Calamos Investments

John P. Calamos Sr. is Founder, CEO and Global Co-Chief Investment Officer of Calamos Investments, a firm he founded in 1977. With origins as an institutional convertible bond manager, Calamos Investments has grown into a diversified asset management firm with major institutional and individual clients around the world. Calamos' research and investment processes center on a team-based approach aimed at delivering superior risk-adjusted performance over full market cycles through a range of U.S. and global investment strategies. With 45 years of industry

experience, Calamos appears regularly on CNBC, Bloomberg TV and Fox Business Channel, is a frequent speaker at investment seminars and conferences around the world, and is often quoted in the financial press. Calamos is the author of two books about convertible securities. He is also chairman of the National Hellenic Museum in Chicago. A former Air Force Major and combat pilot in Vietnam, he holds an undergraduate degree in economics and an M.B.A. in finance from the Illinois Institute of Technology.



John Catsimatidis
Chairman and CEO
Red Apple Group

John Catsimatidis is the Chairman and CEO of the Red Apple Group. The Red Apple Group has holdings in oil refining, retail petroleum products, convenience stores, supermarkets, real estate and aviation.

Catsimatidis grew up in New York City after coming to the United States as an infant with his parents from the island of Nissiros, Greece.

Opening his first supermarket while still in college it evolved into Manhattan's largest supermarket chain, Gristede's Supermarkets.

In the mid-1980's Catsimatidis acquired United Refining Company of Warren Pennsylvania. This refinery provides the energy needs of Western Pennsylvania, New York and Eastern Ohio.

Mr. Catsimatidis real estate company, Red Apple Real Estate is a major developer in the New York area and is currently developing a \$500 million-dollar project in Brooklyn, New York.

A certified jet pilot, Catsimatidis has been involved in the airline industry since the early 1970's. Currently Mr. Catsimatidis' Red Apple Aviation operates personalized, large corporate aircraft.

All tolled, Mr. Catsimatidis' company's post annual sales of approximately \$3 billion. Over 10,000 employees, John Catsimatidis is a major employer in the New York metropolitan area and upstate New York.

John Catsimatidis' charitable interests are as varied as his business interests. Although centered in his Hellenic roots, such as his Hellenic Scholarship Foundation and the Greek Orthodox Church in America where he served as President of the Church Council in North America, his charitable interests cover a broad range.

A legendary fundraiser in New York and national politics, Catsimatidis is deeply committed to his community and country.

Mrs. Catsimatidis, Margo, is a leading businesswoman in the advertising industry. President of MCV advertising, Mrs. Catsimatidis is also co-publisher of the couple's Greek American newspaper, the "Hellenic Times," which is the largest, Greek newspaper printed in the United States. Mrs. Catsimatidis shares duties with her husband in all of their charitable activities.

John and Margo Catsimatidis have two children, daughter Andrea John (AJ), and son Yianni,

The family resides on Fifth Avenue, New York City and enjoys traveling extensively.



Alexis Charitsis
Alternate Minister of Economy & Development
Hellenic Republic

Alexis Charitsis is currently the Alternate Minister of Economy & Development. He holds a degree in Civil Engineering from the National Technical University of Athens (NTUA) and a Master's degree in Renewable Energy Sources from the University of Manchester. He is also a postgraduate in the Department of Political Science and History of the Panteion University of Athens. He has worked in the private energy sector for more than 10 years, both in Greece and abroad. He served as Secretary General for Public Investments – NSRF at the Ministry of Economy, Infrastructure, Maritime Affairs and Tourism (January 2015 - August 2015) as well as Deputy Minister of Economy, Development and Tourism (September 2015 - October 2016).



Hon. George Chouliarakis
Alternate Minister of Finance
Hellenic Republic

George Chouliarakis is the Alternate Minister of Finance and Chairman of the Council of Economic Advisers of Greece. From May to August 2015 he served as chief technical negotiator for Greece for the third bailout program and subsequently as interim Finance Minister in the run up to the elections of September 2015. He is a member of the Eurogroup Working Group (EWG) and a member of the Board of Directors of the European Stability Mechanism (ESM). Prior to his appointment, he was teaching economics at the University of Manchester. He also taught economics and economic history at the University of Essex and was a visiting scholar at the Bank of Greece. He holds a BSc in Economics from the University of Athens, an MSc in Economics from the University of London and a PhD in Economics from the University of Warwick.



George Chryssikos
CEO
Grivalia Properties

George Chryssikos serves as Chief Executive Officer, Executive BoD Director and Chairs the Investment Committee of Grivalia Properties. He joined the Company in early 2006 as Investment Manager & Investment Committee member and was elected BoD Director in 2007. In 2008, he assumed Managing Director's duties in the Company. He plays a leading role in the strategic planning of the Company and his contribution to the IPO and the Share Capital Increases of the Company, with most recent that of January 2014 has been crucial. Together with his team, George has so far completed real estate transactions of over €600mil., which involved acquisitions and disposals of assets in Greece and South-Eastern Europe, thus building up Grivalia Properties' portfolio.

George is currently Non-Executive Director in the Boards of Eurobank Group, Praktiker Hellas, Lamda Helix, and General Secretary of the BoD of British Hellenic Chamber of Commerce (BHCC).

In the past George was Managing Director of Corporate Value Partners, CEO of DTZ in Greece, BoD advisor at Iaso Healthcare Group and Senior Associate in McKinsey & Co at the London Office specializing in private equity. He also has experience from the construction industry in Greece, having worked as Project manager for more than 2 years in a specialized construction company.

George holds an MBA in Corporate Finance & Strategy from Columbia Business School (NY), an MSc in Engineering & Construction Management from UC Berkeley (CA) and a MEng in Civil Engineering from National Technical University of Athens. He is a member of the Royal Institute of Chartered Surveyors (MRICS). In his younger age, George was a National Champion in sailing and member of the Greek National Sailing Team for many years.



Michael M. Roberts
Managing Director & Global Head
Corporate Banking & Lending
Corporate & Investment Banking
& Chief Lending Officer
Citibank, N.A.

Michael M Roberts is the Head of Global Corporate Banking and Lending within Citi's Corporate & Investment Banking. In this role, Mr Roberts focuses on several areas such as further developing Citi's leading Corporate Bank, which provides the highest quality cross border corporate banking solutions to the world's multinational corporations through Citi's unrivalled global network. He is also responsible for the end-to-end management of Citi's corporate loan portfolio.

Mr Roberts also assumed the role of Chief Lending Officer for Citibank, N.A., and is responsible for all loan-related activities for Citibank globally, which includes the ICG, the Private Bank and the Consumer Bank.

Prior to his present position, he was the Deputy Head and COO of Citi's Global Corporate Bank, a position he held from April 2007 to December 2008.

Previously, Mr Roberts was a Managing Director and Head of Global Financial Institutions, a position held between April 2007 and January 2003, and Head of Global Automotive and Industrials (2002), within Citibank's Global Relationship Bank. Prior to these assignments, Mr. Roberts was Chairman and Chief Executive Officer of Citibank Canada, the leading foreign bank operating in Canada from 1998 until 2002.

He also served in various positions with the bank in France, Belgium and Turkey.

Mr Roberts received a BA in Economics from the University of Texas and an MA in International Affairs (Banking and Finance) at Columbia University's School of International Affairs.

He is also a member of the Board of Directors of British American Business; The Regional Plan Association; The School of International & Public Affairs (SIPA), Columbia University; and The Swedish-American Chamber of Commerce.

Mr. Roberts is married and has two daughters, and lives in New York.



Achilles V. Constantakopoulos
Chairman and Chief Executive Officer
TEMES S.A.

Mr. Achilles Constantakopoulos graduated from Ecole Hôtelière de Lausanne. Since 1997 he has been at the helm of TEMES S.A., where

he currently holds the positions of Chairman and Chief Executive Officer.

TEMES is a premier destination developer and operator in the high-end tourism and real estate sector. The company's flagship development, Costa Navarino in the southwest Peloponnese, has in recent years received multiple accolades and prestigious international awards for its hotels, leisure facilities and commitment to sustainability.

Mr. Constantakopoulos is also Chairman and Managing Director of COSTATERRA S.A. (investments and real estate development) and KYNIGOS S.A. (development and operation of solar energy parks), as well as a director of AEGEAN AIRLINES S.A. and CHIPITA S.A.

President of the Captain Vassilis & Carmen Constantakopoulos Foundation and a board member of the non-profit The Hellenic Initiative, he is married with two children.



Declan Costello
Director
European Commission

Declan Costello was born in Galway, Ireland in 1967. He has a Degree in Economics from Trinity College Dublin and a Masters' Degree from the College of Europe in Bruges. He joined the European Commission in 1991 and has worked in DG ECFIN (barring a 9 month secondment to the Portuguese Ministry of Finance) as an economist up until 2012. During the 1990s, he was actively involved in preparations to launch the euro, including the setting up of the Stability and Growth Pact (SGP). Once EMU was launched in 1999, he worked on fiscal policy issues, especially on population ageing and the sustainability of public finances.

He was a Head of Unit for 8 years, managing various units dealing with economic analysis on labour markets, social security systems and growth policies under the Lisbon, and subsequently, 2020 strategy. Since the onset of the economic crisis, he has actively been involved in efforts to devise an economic recovery strategy, as well as negotiations on economic governance in EMU especially on competitiveness and macroeconomic imbalances. He has also been involved in some of the economic adjustment programmes, notably Greece.

From 2012 to 2014, he was acting Director for Resources and Communication in ECFIN.

From 2014 to September 2015 he was Director for the Economies of the Member States, covering nine Member States (Germany, Austria, Cyprus, Greece, the Netherlands, Czech Republic, Slovak Republic, Croatia and Spain) responsible for forecasting economic developments and prospects, and for monitoring compliance with the requirements of the Stability and Growth Pact and the Macroeconomic Imbalances Procedure. He was also Mission

Chief for the European Commission's team working on Greece. In October 2015, he was appointed Principal Adviser and the European Commission's Mission Chief for Greece for the Third Economic Adjustment Programme.



Alexander Dovles
Partner
A.S. Papadimitriou & Partners Law Firm

Born in Athens; admitted to the Athens Bar Association since 2003; Supreme Court Advocate

CAREER SUMMARY: Alexander Dovles joined the firm in 2008, having already significant experience in Greek and international litigation. Alexander has participated in some of the most important cases of civil and commercial litigation before the Greek Courts, involving the control and ownership of large group of companies, breach of shareholders' and share purchase agreements, distribution agreements and restructuring of corporate loans. Alexander is also advising the Greek Government on issues related to Loan Restructuring legislation.

EDUCATION: University of Athens (LL.B.); University of Athens (LL.M., Civil Law); University of Munich (LL.M., Civil Law); University of Athens, (Ph.D. Candidate)

MEMBER: Athens Bar Association

LANGUAGES: English, German

PRACTICE AREAS: Civil and Commercial Law, Civil and Commercial Litigation, Consumer Law and Medical Malpractice Law.



Francesco Drudi
Principal Adviser, Country coordinator
for Greece
European Central Bank

- October 1998 to present: European Central Bank
- As of March 2016, ECB country coordinator for Greece
- As of September 2016, Principal Adviser, Directorate General Economics
- March 2014 – March 2016, ECB country coordinator for Cyprus
- July 2013 to September 2016, Head of Division, Fiscal Policies
- February 2009 to July 2013, Head of Division, Monetary Policy Stance
- April 2004-February 2009, Head of Division, Capital Markets/Financial Structure
- June 2001-May 2004, Senior Adviser in the Monetary Policy Stance Division
- June 2000-May 2001, Head of Section in the Monetary Policy Stance Division
- 15 October 1998-May 2000, Principal Economist in the Monetary Policy Division
- November 1996-October 1998: World Bank
- December 1990-October 1996: Bank of Italy, Research Department

EDUCATION

- July 1995: Ph.D. in Finance, Stern School of Business, New York University (completed while at the Bank of Italy)

- September 1988, Master of Philosophy in Business, major in Finance, Stern School of Business, New York University
- February 1985: Laurea in Economia e Commercio, Università Bocconi of Milano, Summa cum laude, thesis in International Macroeconomics



Sabina Dziurman
Director for Greece and Cyprus
European Bank for Reconstruction and Development

Ms. Dziurman started working in Greece in 1979 in the tourism sector - she changed career following an MBA. Her first contract with the EBRD was in 1991 where she set up a training course for privatization officials in St Petersburg, Russia before becoming an expert for the development of viable commercial banking sectors in countries of the former Soviet Union. She spent 12 years as a freelance consultant focusing on banking and SME credit lines, mainly for EBRD but also for organizations such as DFID and World Bank in; Armenia, Belarus, Moldova, Russia, Turkmenistan and Uzbekistan.

In 2004, she became a staff member of EBRD, initially joining the Group for Small Business and later the Financial Institutions Group which provides equity and a range of debt products to 350 partner institutions across EBRD's countries of operations. She successfully led landmark transactions such as the rescue of Latvia's Parex Bank and the EBRD's first investment in Cyprus in the Bank of Cyprus.

Sabina was appointed Director for Greece and Cyprus at EBRD in July 2015 and has been based in Athens since September of that year.

Ms. Dziurman, a British citizen, was educated at London University and London Business School.



Andrea Engel
Country Manager, Western Europe
International Finance Corporation (IFC)

Ms. Andrea Engel, IFC's Country Manager for Greece, is in charge of key government and private sector relationships within the country.

She also oversees strategic relations with the EU for IFC and for a number of other EU countries.

Before joining IFC, Andrea worked in political risk analysis for the leading research and consulting firm Eurasia Group and the Intellibrige Corporation in Washington, DC. During that time, she also acted as Political Commentator on CNBC and CNBC Asia. Prior to that, she worked as Senior Consultant for global PR/PA firm Interel in Brussels, advising blue-chip companies on the impact of EU legislation in areas such as competition, transport, energy, and the environment.



Pablo Escondrillas
Managing Director, EMEA Power & Utilities
CITI

- Pablo Escondrillas is a Managing Director in Citi's European Power and Utilities Investment Banking team. He has over 15 years of experience in the industry and is based in London.
- Pablo joined Citi in July 2001, and in addition to Power and Utilities has had extensive experience in Energy and the Spanish/Portuguese franchise.
- Within Power & Utilities, Pablo focuses on integrated and networks players in Central, Eastern and Southern Europe, as well as the Middle East. Pablo has been involved in landmark transactions like Endesa's defence, Gas Natural's takeover of Union Fenosa, E.On's acquisition of Endesa Italia, and Ferrovial's acquisition of BAA.
- Recent transactions include Gas Natural's acquisition of CGE (Chile), Rosneft's acquisition of 20% of Severenergia from Enel, Enagas/Oman Oil acquisition of Quintero regasification, and the IPO of Statoil Fuel & Retail.
- Pablo received a B.S. in Economics from CUNEF University (Madrid) and an MBA from the Columbia Business School (New York). Prior to his MBA, Pablo was a management consultant with Booz & Co focusing on Energy in Latin America and Europe.



Peter B. Evensen
President and Chief Executive Officer
Teekay Corporation

Peter Evensen is President and Chief Executive Officer of Teekay Corporation, a position he was appointed to on April 1, 2011. He also sits on the Board of Directors for Teekay Corporation, Teekay LNG Partners, Teekay Offshore Partners and Teekay Tankers Ltd. Mr. Evensen previously held the positions of Executive Vice President and Chief Strategy Officer from November 2006 to March 2011 and Executive Vice President and Chief Financial Officer from May 2003 to October 2006.

Mr. Evensen was involved in shipping investment banking and commercial banking for over 25 years, previously as Managing Director and Head of Global Shipping at J.P. Morgan Securities, Inc., the investment banking arm of JP Morgan Chase Bank based in New York. He held the same position at Chase Securities, Inc. prior to the merger of Chase Manhattan Corporation and J.P. Morgan on December 31, 2000.

Mr. Evensen also worked with the predecessor firms of Chase Manhattan Bank, Chemical Bank and Manufacturers Hanover Trust in locations including Oslo, London and New York. Mr. Evensen obtained a BA in 1980 from Amherst College in Economics & Political Science. In 1994 he completed the Advanced Management Program at the Amos Tuck Business School of Dartmouth University, USA.



Nicholas Exarchos
Head of Corporate Finance, Greece and Cyprus
Deutsche Bank

Nicholas is Head of Corporate Finance for Greece and Cyprus. During his 18 year career in banking, Nicholas has been a trusted adviser to financial institutions, major corporates as well as the Hellenic Republic and the Republic of Cyprus. He has led numerous transactions involving debt issuance for sovereigns and corporates, structured finance and project finance.

Prior to joining Deutsche Bank, Nicholas was Head of Greek DCM at Credit Suisse and Head of Greece at J Henry Schroder. He holds an MSc degree in Management Science from Imperial College London.



Theodore Fessas
Chairman-Quest Holdings SA
Chairman-SEV Hellenic Federation of Greek Enterprises

The Chairman of the Hellenic Federation of Enterprises (SEV), Mr. Theodore Fessas, is the Chairman, major shareholder and founder of Quest Holdings.

Quest Holdings, established in 1981 (as Info-Quest), is listed in Athens Stock Exchange since 1998 and owns leading Greek companies in the sectors of Information Technology, Payment Transactions, Parcel Delivery and Renewable Energy, with a consolidated annual turnover exceeding € 350 m.

Mr. Fessas was elected as the Chairman of SEV in May 2014, after he has served for many years as a member of the Board and the Executive Committee. He is also the Honorary President of the Federation of Hellenic Information Technology & Communications Enterprises (SEPE) and member of the Boards of Directors of International Chamber of Commerce (ICC-Hellas) and the Foundation for Economic and Industrial Research (IOBE).

He holds a Mechanical & Electrical Engineering diploma from the National Technical University of Athens and an MSc in Thermodynamics from the University Of Birmingham, UK.



Leonidas Fragkiadakis
CEO
National Bank of Greece

Leonidas Fragkiadakis is the Chief Executive Officer of the National Bank of Greece Group since March 2015. He joined the National Bank of Greece in 1996 and he was responsible for the Derivatives Division. He served as the Group Treasurer since 2003 and in 2009 was also appointed General Manager of Treasury and Global Markets.

Prior to joining the Bank, he worked at Credit Suisse First Boston, New York, as a Trader with extensive experience in Derivative Products on Foreign Exchange, Interest Rates and Emerging Market Bonds.

Leonidas Fragkiadakis holds a Bachelor's Degree in Economics from Trinity College, Cambridge University and an MBA from the Wharton School of the University of Pennsylvania.



Pimm Fox
News Anchor
Bloomberg Television & Radio

Pimm Fox is a Bloomberg Television anchor and Bloomberg Radio host of the in-depth investment program, "Taking Stock with Pimm Fox", which airs weekdays at 5pm ET. Fox also co-hosts Bloomberg Businessweek Radio with Ken Prewitt on Bloomberg Radio.

As the host of "Taking Stock," Fox provides access to the world of professional investors through conversations with top Wall Street analysts, fund managers and CEOs. "Taking Stock" offers insight into company news, long-term strategy, trading tactics, market techniques, stocks, bonds, commodities and currencies. During his career at Bloomberg, Fox has interviewed numerous business chiefs and investment gurus including Berkshire Hathaway Chairman and CEO Warren Buffett.

Fox joined Bloomberg in 2006, after overseeing financial services coverage for the Dow Jones News Service in London. He also served as a guest commentator for CNBC and the BBC and has written for Barron's, The Wall Street Journal, Institutional Investor, Newsweek and The New York Times. Prior to joining Dow Jones, Fox held roles as the director of the Charles Schwab 'Smart Investor' Web site, West Coast bureau chief for Computerworld magazine.

Based in New York City, Fox received a bachelor's degree in architecture from Columbia University. He penned the "hometown news" while serving in the U.S. Navy.



Nicola Giammarioli
Head of Strategy & Institutional Relations
European Stability Mechanism (ESM)

Nicola Giammarioli is the Head of Strategy and Institutional Relations at the European Stability Mechanism (ESM). Within the Department of Economics, Banking and Policy Strategy, he is responsible for implementing the ESM strategy by reviewing and developing ESM instruments as well as representing the ESM and EFSF in European and international fora. He is also responsible for relations with other International Financial Institutions and credit rating agencies. After having held the role of ESM country team coordinator for Ireland, Mr. Giammarioli is currently covering the same role for Greece.

Prior to this, Mr. Giammarioli has been an IMF Executive Board Member, an advisor of the Minister, and a Director in the Italian Ministry of Economy and Finance. He has also previously held positions of Economist and Senior Economist at the European Central Bank from 2001-2007 in the Directorate General Economics, working on fiscal and monetary policies.

Mr. Giammarioli graduated in Economics at Bocconi University. He obtained a M.Sc. in Quantitative Development Economics from the

University of Warwick and a Ph.D. in Economics from the European University Institute. He has carried out post graduate studies at the University of California at Los Angeles (UCLA) and written articles and economic publications on monetary and fiscal issues.



Dimitris Giannakopoulos
Co-Founder & Managing Director
White Key Villas

Dimitris Giannakopoulos is the Co-Founder and Managing Director of White Key Villas (www.WhiteKeyVillas.com), a boutique luxury villa rental company based in Athens, Greece, since 2006.

Prior to founding White Key Villas, Dimitris had over twelve years of experience in corporate finance, management consulting and real estate development, having worked for renowned firms like BCG, Telesis, Arthur Andersen and Mercer Management Consulting.

Dimitris holds a MBA from INSEAD, a Master's degree from MIT and a Diploma in Civil Engineering from the National Technical University of Athens (EMΠ).

He has lived and worked in Greece, USA, Mexico, Switzerland and France and speaks Greek, English, French and Spanish. He is married with two children.



Apostolos Gkoutzinis
Partner, Head of European Capital
Markets
Shearman & Sterling (London) LLP

Apostolos Gkoutzinis is an international capital markets lawyer and head of the European capital markets practice of Shearman & Sterling. Apostolos is recognized as one of the leading lawyers in the international capital markets and has represented issuers, sponsors and underwriters in a wide variety of corporate and leveraged buy-out high yield bond offerings, recapitalizations, liability management transactions, initial public offerings and other corporate transactions. In addition to his international work in Europe and the Middle East, Apostolos is also widely recognized as one of the leading international lawyers in respect of matters relating to Greece. He has represented the issuers or the underwriters in most of the international and cross-border equity and debt offerings by Greek issuers, Piraeus Bank, Eurobank, PPC S.A., Aegean Airlines, Titan Cement, Motor Oil, Intralot, Wind Hellas, FAGE Dairy, Emma Delta and OPAP S.A., Yioula Glassworks, TIM Hellas, Frigoglass S.A., Pangea Real Estate to name only a few.

Apostolos holds an LL.M. from Harvard Law School, a Ph.D. and an LLM from the University of London, and is a national scholar of the Law School of the Aristotle University of Thessaloniki. He was a Banking Law Scholar for Greece's prestigious National Scholarship Foundation for the years 1999-2003 and a Fulbright Scholar at Harvard Law School for 2004-2005. He started his career as an associate professor of law at the University of London and moved to private practice with Shearman & Sterling in 2005. He has published numerous books and articles on matters of international capital markets regulation and his latest book on Liability Management in Capital Markets Transactions is published

by the University of Cambridge. Apostolos is a visiting professor and frequent speaker in the institutes and universities around the world on matters of international capital markets regulation. Apostolos has won many awards for his legal work and is recognized as a leading individual in international capital markets by all of the major leading directories, including Who is Who Legal, Chambers Global, Chambers Europe, Chambers UK, Legal 500, IFLR, Client Choice, and others. In 2015, he was named as one of the 40 Rising Stars in the legal profession under 40 by Financial News. He is a frequent commentator on matters relating to Greece, Europe and the financial markets on the Wall Street Journal, the Financial Times, the New York Times, Bloomberg, Reuters and other leading international publications.



Aristotle Halikias
President and Chief Executive Officer
Intercontinental Real Estate &
Development Corp.

Aristotle Halikias has extensive experience in the banking industry as well as in real estate development, investment and management in the USA.

Since 2000, he has held the position of Chairman of the Board of Republic Bank of Chicago, and oversees general policies that govern the operations of the bank, oversees community and commercial lending, and real estate financing, and manages its profitability, stability, and long term strategic goals. Under Mr. Halikias' leadership the bank has grown to more than 10 times its size through organic growth and the purchase of multiple failed institutions. Mr. Halikias positioned the bank to a favored bidder's status with the FDIC which resulted in the acquisition of several failed bank institutions through and from the FDIC.

Since 1994 he has held the position of President and Chief Executive Officer of Intercontinental Real Estate & Development Corporation, a real estate company which has undertaken real estate projects with a value of several hundred million dollars, including commercial, industrial, specialty projects, including hospitality and entertainment-based developments, as well as multi-family and single family residential communities. He has managed all aspects of real estate development from concept to disposition, including site location and acquisition, building and site planning, municipal and government entitlements, project management and marketing, property management, and brokerage.

Between 1988 and 1996 he held senior managerial positions in the Steel City National Bank, Thornridge State Bank, and Tinley Park Bank, all in the State of Illinois.

He is Executive Director of the Halikias Family Foundation, and oversees the operations and administration, compliance monitoring and grants management.

He is the past President and current Vice Chairman of the National Hellenic Museum and under his leadership the Museum's Board of Directors has built a new, world-class museum; the first national Hellenic Museum in the United States. He oversaw a successful capital campaign that raised funds for the museum, and has negotiated successful zoning and building approvals.



Stefan Jekel
Head of International Listings
New York Stock Exchange

Stefan Jekel covers international listed companies at the New York Stock Exchange, a wholly-owned subsidiary of Intercontinental Exchange Group, Inc. (NYSE:ICE).

As part of the NYSE's Global Corporate Client Group, Stefan Jekel is NYSE's New York-based team member responsible for global issuer coverage where he is responsible for maintaining the Exchange's relationships with more than 500 companies across 40 countries. His role includes consulting international companies to increase their understanding of the strategic benefits of an NYSE listing and the NYSE's service initiatives. Stefan Jekel joined the New York Stock Exchange in 2001.

Prior to joining the NYSE, Stefan Jekel has been Senior Associate with the New York office of PricewaterhouseCoopers LLP where he specialized on international clients seeking to resolve cross-border financial reporting and valuation issues.

Stefan Jekel holds a Master of Business Administration from New York University (USA).



Anastassios Kallitsantsis
Chairman
ELLAKTOR

Civil Engineer, National Technical University of Athens (1976)

Anastassios Kallitsantsis was born in Thessaloniki in 1953. He is founding partner and since 2006 Chairman of ELLAKTOR S.A. (previous name ELLINIKI TECHNODOMIKI TEB S.A.), and active member of the construction industry in Greece since 1976. Anastassios Kallitsantsis is, also, Chairman and Managing Director of ELTECH ANEMOS SA, Vice-Chairman of ELPEDISON SA, and Managing Director of REDS SA (members of the ELLAKTOR Group of Companies). ELTECH ANEMOS is engaged in the development and operation of wind farms, ELPEDISON is active in the thermal electricity generation sector, and REDS is a real estate development company. He is Member of the Board of Directors and the Executive Committee of the Hellenic Federation of Enterprises (SEV) since 2005, Secretary General for the period 2008-2010 and Vice-President since May 2010. In addition, he is Member of the Board of Directors of SEV Business Council for Sustainable Development since its incorporation (2008), while he is the Chairman of the Hellenic Association of Independent Power Producers (HAIPP).



Ioannis Kaltsas
Head of Division
European Investment Bank

Ioannis Kaltsas, studied in Greece, France, UK and the United States and he holds a Ph.D. in Economics (Econometrics) from Virginia Tech (USA), an MSc in Applied Economics also from Virginia Tech (USA), and MA in Industrial Economics from the University of East Anglia

(UK) as well as a Master in Engineering degree from the Aristotle University of Thessaloniki (Greece). He is currently heading the team of the European Investment Bank which is responsible for Greece and Cyprus banking and public sector operations. Prior to that worked he held various managerial posts heading the Trust Funds and Blending operations of the Bank as well as head of coordination for the EIB's non-EU operations and served as the EIB specialist for the evaluation of industrial projects financed by the Bank. Before joining the EIB, he worked as an Economist in the International Cotton Advisory Committee (a UN Commodity Board) and as a consultant for the World Bank in the USA. Ioannis also spent some time working as an engineer in the Champaign industry in Epernay (France) as well as in coordinating a research program in the University of Nottingham (UK). He has experience from evaluating the financing of more than 80 projects in 50 developing countries as well as managing Technical Assistance programs. He speaks and writes fluently Greek, English, French and Spanish.



Miltos Kambourides
Founder and Managing Partner
Dolphin Capital

Miltos Kambourides is the Founder and Managing Partner of Dolphin Capital. Dolphin Capital is a private equity business founded in

2004, specialising in real estate investments. The company's main investment vehicle is Dolphin Capital Investors (DCI) listed on AIM (Alternative Investment Market) of the London Stock Exchange which has grown to become a leading global owner and developer of high-end integrated resorts in Eastern Mediterranean and the Americas, such as Amanzoe in Greece and Amanera in Dominican Republic. Since inception, DCI has raised over €1 billion of equity funds and has investments in 6 countries.

He was previously a founding partner of Soros Real Estate Partners, a global real estate private equity business, formed in 1999 by George Soros. Prior to joining Soros, he worked at Goldman Sachs' Real Estate Principal Investments team. In 1998, he received a Goldman Sachs Global Innovation Award.

He holds three degrees from Massachusetts Institute of Technology (MIT): BS and MS in Mechanical Engineering and BS in Mathematics. He has received several academic honours and participated twice in the International Math Olympiad and once in the Balkan Math Olympiad (bronze medalist).

Miltos Kambourides was born and raised in Cyprus. He is married to photographer Marina Vernicos; they share their passion for travelling and for their three children.



Costas Karagiannis
Operating Partner
Apollo Management International LLP

Mr. Karagiannis is an Operating Partner of Apollo, covering private equity, credit and real estate investments. He has 23 years of professional experience in finance with a focus on investment management and transaction execution, including 17 years in a principal investment capacity. Mr. Karagiannis has served as Chairman of the Hellenic Association of Investment Management Companies, and as Executive Director on the Board of the Hellenic – Securities

Investor Protection Fund (SIPF). Mr. Karagiannis received his MBA from The George Washington University, where he was a Marvin L. Kay Fellow.



Nikolaos V. Karamouzis
Chairman of the Board of Directors
Eurobank Ergasias S.A.

Mr. N. Karamouzis holds the position of the Chairman of the Board of Directors of Eurobank Ergasias S.A.. He is the Chairman of the Strategic Planning Committee and Member of the Risk Committee and Nomination Committee. He is also Member of the Bank's Legal Counsel.

He has an extensive experience in the banking sector. He has served as CEO of GENIKI Bank, Member of Piraeus Bank Group, as well as Advisor to the Management and Member of the Strategic Planning Committee of Piraeus Bank Group, Deputy CEO of Eurobank group for 14 years, in charge of Wholesale Banking activities, Deputy Governor of the National Bank of Greece, Chairman of the Hellenic Investment Company, Deputy Governor of the Hellenic Bank of Industrial Development, Director of the Foreign Exchange Division of Bank of Greece and Adviser to the Federal Reserve Bank of Cleveland (USA).

He holds the positions of Vice Chairman of the Board of Directors of the Hellenic Bank Association (HBA) and the Hellenic Federation of Enterprises (SEV) and also participates in many other institutions' BoDs. Mr. N. Karamouzis holds the position of Emeritus Professor at the University of Piraeus in Greece and held until September 2013 the position of Professor at the Department of Banking and Financial Management at the same University. He has taught at the Pennsylvania State University, Case Western Reserve University, Athens University of Economics and Business and Deree College in Athens. He has numerous publications.

He holds a Bachelor Degree in Economics from the University of Piraeus, a Master Degree in Economics from the American University, USA and Ph.D. in Economics with specialization in Monetary Policy and International Finance from the Pennsylvania State University, USA.



Constantine Karides
Partner
Reed Smith

Constantine is a partner in Reed Smith's Financial Industry Group. Constantine counsels companies and funds in a wide range of corporate matters including private equity investments, restructurings, corporate governance, and securities. Constantine has worked with entities across the corporate growth cycle from early stage private companies to established publicly traded entities. He also has considerable cross-border experience and acts for foreign companies operating in the United States.

He manages the firm's relationship with various investment funds and has developed a strong reputation advising them, in particular, on distressed credit and special situations transactions. Constantine also has a significant commercial finance practice representing

lenders, funds, and other financial institutions in corporate finance matters, including in respect of workouts and reorganizations. In this regard, Constantine spent the early part of his career as an active commercial and bankruptcy practitioner, appearing in courts throughout the United States. Constantine's corporate, funds and finance experience has covered numerous industries including shipping and transportation, defense, media and entertainment, retail, food and beverage, heavy manufacturing, life sciences and commercial real estate.

Employment History

2002 - Reed Smith

Professional Affiliations

Member, New York Bar Association Member, New Jersey Bar Association Member, Association of the Bar of the City of New York.



Aristotelis Karytinios
Chief Executive Officer
NBG Pangaea REIC

Dr. Aristotelis Karytinios is the Chief Executive Officer of NBG Pangaea REIC a leading real estate investment company in the region with assets of € 1.6 bn in Greece, Italy and SEE. He possesses long standing experience in investment and banking through key positions both in the public and the private sectors. His experience spans over the retail and corporate lines of business, having set up one of the most successful private mortgage lending units in Greece as well as a significant number of investment and service providing companies in the real estate sector, both in Greece and Central and Southeastern Europe. Prior to his current position Dr. Karytinios was for 6 years the General Manager - Real Estate of the National Bank of Greece Group. Before joining the NBG Group, he held senior positions within Eurobank EFG Group, including Head of Group Real Estate, Head of Mortgage Lending and CEO of Eurobank Properties REIC, a company which he led into a successful IPO in 2006 and a subsequent rights issue in 2007, raising in total approximately €450 m. In the past, he served for several years as senior manager in companies of the public and private sector. Aristotelis Karytinios holds a Doctorate (PhD) in Finance from the University of Warwick, UK and is a Fellow of RICS. He was a lecturer at the post graduate real estate programme of the Athens University of Economics and Business and has published a significant number of articles in the Greek financial and real estate specific press as well a number of academic papers.



Antonios J. Kerastaris
Group CEO
Intralot

Mr. Antonios Kerastaris is the Chief Executive Officer of the INTRALOT Group and an Executive Member of the Board of Directors.

He joined the INTRACOM Group in 2008 and prior to his current position he was INTRALOT Group Chief Financial Officer since February 2014, Chief Executive Officer at hellas online between August 2009 until January 2014 and Chief Financial Officer at hellas online since April 2008.

In his 21 years of working experience he has held a number of senior management executive positions in large multinational

companies such as Procter & Gamble, Hilton, Mercedes and OTE Group of Companies. Mr. Kerastaris holds a degree in Business Management from the Athens University of Economics. He is married and father of two children.



John Koudounis
Chief Executive Officer
Calamos Investments

John Koudounis joined Calamos Investments as Chief Executive Officer in 2016. His principal duties include overseeing the firm's day-to-day operations, fiscal function and overall performance. His responsibilities include managing operations, leading business and corporate development, and directing strategic growth initiatives.

Mr. Koudounis has 28 years of financial services experience including executive leadership in the global securities business and a deep background in global capital markets. Most recently, he served as President and Chief Executive Officer of Mizuho Securities USA, Inc. (MSUSA), a subsidiary of Mizuho Financial Group, one of the world's largest full-service financial institutions. During his tenure at Mizuho Securities he built the firm into a full-service investment bank, expanding its debt and equity capital markets teams. Under his leadership, the firm grew in profitability, number of clients, and product diversification, allowing Mizuho to be considered globally as a top tier investment bank. Prior to joining MSUSA in 2008, he was Managing Director and Head of Fixed Income for ABN AMRO North America where he played a critical role in that firm's successful growth.

Mr. Koudounis is a public speaker and appears frequently on financial news programs including CNN, Fox Business, CNBC, Bloomberg TV and others. He is a member of the Leadership Council at Concordia and the Bretton Woods Committee. He received his B.A. in International Diplomacy, Foreign Affairs and Economics from Brown University.



Elena Kountoura
Alternate Minister of Tourism
Ministry of Economy, Development & Tourism
Hellenic Republic

Born in Athens and since January 2015 the Alternate Minister for Tourism / Ministry of Economy, Development and Tourism. She was an eminent member of the Greek National Track & Field Team and holds a degree in Sports / University of Athens. Speaks English, French and Spanish.

Elected five times as member of the Hellenic Parliament (2004-2007 and 2009 with Nea Dimokratia Party) - removed in 2012 and continued independently as founding member of the ANEXARTITOI ELLINES (ANEL) movement. In the 2012 and 2015 elections she was elected in the first position of the "ANEL" ballot in Athens.

During that period, she was Secretary of the Movement's Parliamentary Group, was assigned with the overview of Tourism Affairs and she was a member of the Greek Parliamentary Delegation to the Parliamentary Assembly of the Council of Europe (member of the Committee on Migration, Refugees and Displaced

Persons and alternate member of the Committee on Equality and Non-Discrimination). President of the "EUROPA DONNA HELLAS" foundation, supports Paralympic Volunteerism in Greece and since 2007 by decision of the Greek Government is Goodwill Ambassador for Social Volunteering.



Alexandros Kosmopoulos
Partner
Alexiou – Kosmopoulos Law Firm, (AKL)

Alexandros Kosmopoulos is a Partner at Alexiou – Kosmopoulos Law Firm, (AKL), the Athens-based law firm now celebrating 125 years of history.

With 22 years of qualified professional experience, Alexandros is widely recognized as a leading lawyer and amongst the most active of his peers in Greece, consistently receiving recognition as a recommended practitioner in the most respected industry publications.

Alexandros heads the highly esteemed Banking & Finance team at Alexiou - Kosmopoulos, and has had a fundamental involvement in all major M&A engagements of the firm. He routinely advises public and private clients (including financial institutions) on a wide range of transactional, regulatory, contentious and procedural matters in the realm of financial and business law.

Alexandros has had a key role in mandates recently completed by the firm, including advising the HRADF in the Port of Piraeus S.A. privatization, acting for NBG in the Astir Palace Vouliagmenis divestiture and assisting the four Greek systemically important banks in a large number of prominent LBOs and secured lending transactions to corporates, with a focus on the industrial and hospitality sectors.



Emilios Kyriacou
Managing Director
Citi Country Officer; Greece & Cyprus
Citibank Europe Plc. Greece Branch

Emilios Kyriacou is a Managing Director and Senior Credit Officer of Citigroup, having joined the Firm 27 years ago.

Before his current appointment as Citi Country Officer of Greece, Emiliou has held various senior positions including Corporate Banking Head for Greece and Cyprus, a position he still retains. Most recently, Emiliou acted as Corporate Banking Head for Greece, Cyprus and Central Europe, the latter consisting of Czech Republic, Slovakia, Romania, Bulgaria, Hungary and the Balkan & Baltic NPCs.

Emilios joined the bank in 1990 and served in various positions in Credit Analysis and Relationship Management with Citibank Greece, while he managed as a senior banker numerous Greek Corporate clients across several industries. He has a depth of transactional experience having led a series of Greek Corporates to the international debt capital markets and introduced innovative financial solutions in the domestic market.

He holds a Master's degree in Business Administration and

Finance from the University of Chicago and a Bachelor's degree in Economics and International Relations from Denison University, USA.

Emilios is married and has one child.



H.E. Haris Lalacos
Ambassador of the Hellenic Republic to the U.S.A.

Mr. Haris Lalacos was born in Athens on 2 May 1957. He studied History at Amherst College, Massachusetts (B.A. 1980, magna cum laude) and International Relations at the School of Advanced International Studies, The Johns Hopkins University, Washington, D.C. (MA 1983)

From October 1983 until November 1985 he served as a conscript in the Hellenic Navy.

In October 1986 he joined the Hellenic Foreign Service and until September 1990 he worked in various positions at the Ministry of Foreign Affairs, Athens.

From October 1990 until November 1994 he was Consul at the Consulate General of Greece in Sydney.

In December 1994 he was transferred to the Embassy of Greece in Ankara, where he served initially as First Secretary and subsequently as Counselor for Political and Economic Affairs until the summer of 1998.

From July 1998 until July 2000 he directed the cabinet of the European Union Coordinator for the Royaumont Process for Stability and Good Neighborliness in South East Europe and, subsequently, the Chairman of the Working Table on Democratization and Human Rights of the Stability Pact for South East Europe.

From August 2000 until August 2004, he served as Counselor for Political Affairs at the Embassy of Greece in Washington.

In August 2004, he assumed duties as Consul General of Greece in Alexandria, Egypt. He served in Alexandria until the end of July 2007, whereupon he was transferred to Athens.

In August 2007, he became Deputy Head of the Diplomatic Cabinet of the Minister of Foreign Affairs.

From January 2009 to March 2010, he was the Head of the CFSP/ESDP Department at the Ministry of Foreign Affairs.

In March 2010 he was transferred to the Embassy of Greece in Ankara as Minister-Counselor and Deputy Head of Mission. From April until December 2012, he was heading the Embassy as Charge d' Affaires a.i.

In January 2013, he assumed duties as Ambassador, Head of the Liaison Office of the Hellenic Republic in Skopje.

In June 2016, he became the Ambassador of the Hellenic Republic to the U.S.A.

Mr. Lalacos is married to Anna Michalopoulou. They have two children, Errikos and Myrto, 25 and 23 years old respectively.

Besides Greek Mr. Lalacos speaks English and French. He is also conversant in Spanish and Italian.



George Linatsas
Group Managing Director and Founding Partner
AXIA Ventures Group Ltd

George Linatsas is a Founding Partner and Group Managing Director of AXIA Ventures Group ("AXIA"). AXIA, member of AXIA FINANCIAL GROUP, is a leading regional privately-owned investment banking group providing advisory and capital market related services to global institutional clients since 2008. The firm is focused in European peripheral markets like Greece, Portugal and Cyprus with local presence in each market. AXIA also has presence in the US through its subsidiary, AXIA Capital Markets LLC, a registered broker-dealer and member of FINRA specializing mainly in the shipping/transportation industry. Prior to joining AXIA, George Linatsas was the General Manager, Head of Equities and Member of the Board of Piraeus Securities. He has spent over 20 years in the investment banking & brokerage industries, having led some of the largest M&A as well as ECM transactions in the local market. George is a frequent guest speaker in international or local finance & investment conferences. He holds a B.S. in Finance & Marketing from the University of Maryland at College Park and an M.B.A. in International Finance from the American University.



George Logothetis
Chairman and CEO
The Libra Group

George Logothetis, is Chairman and CEO of the Libra Group, an international business group comprising 30 subsidiaries active across six continents. The group is predominantly focused on shipping, aviation, real estate, hospitality and renewable energy but also has a growing portfolio of diversified investments. George joined his family's shipping company in 1993, becoming CEO in 1994 at the age of 19. He led the company's transformation from three to 55 vessels before creating the Libra Group in 2003.

The group undertakes numerous educational and philanthropic initiatives many of which are focused on Greece and the Greek diaspora. These include the Hellenic Entrepreneurship Award, created by Libra with a \$10 million commitment to provide funding and mentoring for start-up businesses in Greece. The Libra Internship Programme supports over 100 young people per annum, many sourced from Greek partner organizations. The group also provides funding for 25 students per annum on the MBA programme at the Athens University of Economics and Business.

George and his wife, Nitzia, founded the Seleni Institute, a New York-based non-profit organization that addresses women's reproductive and maternal mental health. They live in New York City and have three children.



John C. Lycouris
Chief Executive Officer
Dorian LPG (USA) LLC

John C. Lycouris has served as Chief Executive Officer of Dorian LPG (USA) LLC and a director of Dorian LPG Ltd. since its inception in July 2013. Since joining Eagle Ocean in 1993, Mr. Lycouris attended to a multitude of sale and purchase contracts and pre and post-delivery financing of newbuilding and second hand vessels in the tanker, LPG, and dry bulk sectors. Mr. Lycouris' responsibilities include investment strategy for a number of portfolios on behalf of domestic and foreign principals represented by Eagle Ocean. Before joining Eagle Ocean, Mr. Lycouris served as Director of Peninsular Maritime Ltd. a ship brokerage firm, which he joined in 1974, and managed the Finance and Accounts departments. Mr. Lycouris graduated from Cornell University, where he earned an MBA, and from Ithaca College with a Bachelor of Science.



Christos Megalou
CEO
Tite Capital Limited

Christos Megalou is a senior International Banker who has worked for Global Financial Institutions, Investment Banks, Commercial Banks and has managed a Universal Bank. Christos was Chief Executive Officer of Eurobank Ergasias SA, one of the four Systemic banks in Greece. He was also Vice Chairman of Eurolife the Insurance arm of Eurobank Ergasias SA.

Prior to Eurobank he was Vice-Chairman of Southern Europe, Co-head of Investment Banking for Southern Europe, and Managing Director of Credit Suisse in London. He has been with Credit Suisse in London as an investment banker for 17 years. He was a Director at BZW (Barclays de Zoete Wedd) prior to joining Credit Suisse in London.

Christos was Deputy Chairman of the Hellenic Bank Association in Greece and has served as Chairman of the Hellenic Bankers Association in the UK for two consecutive terms. He was Deputy Chairman of the British Hellenic Chamber of Commerce in Greece. He is associated with the parent's leadership council of Northeastern University in Boston Massachusetts.

He has extensive experience in Management, Banking and Finance, Investment Banking as well as Mergers and Acquisitions and Capital Markets. Christos is currently advising a number of international institutions and corporations.

Christos graduated with a BSc of Economics from the University of Athens in 1981 and holds an MBA in Finance from Aston University in Birmingham United Kingdom (1982).



C. Dean Metropoulos
Chairman & CEO
Metropoulos & Company

Mr. Metropoulos, chairman of Metropoulos & Company is a highly recognized and respected private equity investor having earned consistent

top tier investment returns across 82 acquisitions during a 28 year investment career. Highly sought after as a partner and co-investor by other international private equity firms, sovereign funds as well as international banks, his firm has acquired businesses in the U.S., Europe, Canada and Mexico.

Mr. Metropoulos and his wife, Marianne, have been actively involved in supporting many Greek American organizations as well as numerous charities that support causes around the world. Metropoulos' international reputation and well know Greek heritage act as a catalyst to attracting external investments in Greece and it is Mr. Metropoulos' hope to promote and encourage changes in the transparency, the streamlining of the bureaucracy and legal system and the creation of "internationally modeled" valuations and partnerships in order to attract global capital and move Greece's economy forward. According to Mr. Metropoulos,

"The talent and capabilities of Greek business leaders in Greece and throughout the world, is a unique and powerful opportunity that can transform Greece into a successful participant in this exciting generation of technology, international investments and globally transforming businesses. We all have a vested interest in helping our ancestral and beloved Greece as we encourage its transformation into this exciting generation of opportunities."



Piotr Mietkowski
Managing Director
BNP Paribas

Piotr Mietkowski is a Managing Director at BNP Paribas, Head of Corporate Finance CEE, CIS & Israel. He has over 20 years of professional experience and has successfully advised numerous diversified clients (e.g. corporates, private equities, State entities, entrepreneurs) across wide range of transactions, both in private sector and in public space.

He has been acting as an advisor to HFSF for the recapitalization of Greek banks in 2013 and, more recently, to certain Greek banks in their capital raising; he is currently advising HRDAF on the privatization of Athens International Airport.

Stephen Morino
Director of Key Accounts
Megas Yeeros

Stephen has been involved in the Foodservice business since 1993. He has held positions requiring operator cold calling up through full P&L management for publicly traded companies. Stephen is the Director of Key Account Development for Megas Yeeros, the largest Gyro manufacturer in Europe. He is currently tasked with leveraging the European successes, Greek Traditions and Mediterranean philosophies into a winning product line for the US market.

Prior to his work at Megas Yeeros, Stephen ran the Sales Department for The Chef's Warehouse, New York City (the largest specialty food distributor in North America). Stephen has also held positions with Mitsui Foods USA (also running the foodservice sales team), CPG giant Edy's Grand Ice Cream (prior to the Nestle' acquisition), Wisconsin Tissue Mills (garnering varied individual and team sales awards) and Remy-Cointreau.

Stephen holds a BA in Business Management from The College of New Jersey, where he played football and was a member of Theta Chi Fraternity. Stephen is also a graduate of The Princeton Day School. While away from the office, this former football coach can now be found on the sidelines of numerous soccer fields, basketball courts, rugby pitches cheering on his two daughters – or with his wife of 20 years at various NYC restaurants (he can't get away from the food business even in his free time!)



Virginia Murray
Partner
Watson Farley & Williams

Virginia Murray is a partner in the international Project & Structured Finance Group and head of the Greek law corporate, projects and finance practice of the Greek office. Virginia graduated from Cambridge in 1989 and practiced as a barrister in London for five years before moving to Athens and qualifying as a Greek lawyer in 1998. She joined Watson Farley & Williams in 2007 after ten years at a major Greek commercial law firm and specializes in acquisitions and financing in the infrastructure and energy sector, as well as real estate, corporate M&A, insurance and finance deals in Greece for Greek and foreign investors and banks. She is described in the two largest global legal reviews as 'extremely capable when it comes to drafting complex structures' and 'widely admired for her transactional expertise..., especially on cross-border mandates'. Virginia is fluent in Greek and in 2012 was named Best Lawyer's 2012 Athens Energy Lawyer of the Year.



Manolis M. Panagiotakis
Chairman & CEO
PPC S.A.

Mr. Manolis Panagiotakis is the Chairman and CEO of PPC since April 2015. He has been working in PPC since 1974, holding for the past 20 years senior managerial positions in the fields of Human Resources, Organization, Training, Health & Safety and in the Planning & Performance Department of the Distribution Network Division.

Mr. Panagiotakis has been responsible for organizational and operational issues including, among other, the internal organizational structure as well as the institutional framework of corporate governance.

He has also been a member of the executive committee that was responsible for the unbundling of distribution network divisions and the implementation of the organizational and operational structure of the new Distribution Network Subsidiary, HEDNO S.A.

He is a graduate of the Mechanical-Electrical Engineering Department of the National Technical University of Athens and holds a Diploma in Management from Henley Management College.



Dimitri B. Papadimitriou
Minister of Economy and Development
Hellenic Republic

Dimitri B. Papadimitriou is the Minister of Economy and Development of Greece. He was also President of the Levy Economics Institute of Bard College since its inception in 1986 and Executive Vice President and Jerome Levy Professor of Economics at Bard College since 1977.

His academic and professional career includes his appointment as Distinguished Scholar at the Shanghai Academy of Social Sciences, Vice Chairman of the Trade Deficit Review Commission of the United States Congress, Adjunct Professor at the Graduate Faculty of the New School for Social Research and Executive Vice-President, as well as Secretary and Treasurer at the William Penn Life Insurance Company of New York. He is also member of the Editorial Boards of the Bulletin of Political Economy, Challenge and Journal of Economic Analysis and regular columnist in American and Greek newspapers. He has also been on the Editorial Boards of the Review of Income and Wealth and the Eastern Economic Journal.

The Minister's professional memberships include the Economic Club of New York, the Bretton Woods Committee, American Economic Association, American Finance Association, Association for Evolutionary Economics, Royal Economic Society (London), Eastern Economic Association, European Economic Association, and Hellenic-American Bankers Association.

Professor Papadimitriou is a graduate of Columbia University and has received a Ph.D. in economics from the New School for Social Research.



Thomas Papakonstantinou
CEO
Artemis ITS SA

Founder of Artemis Integrated Technical Services, a company aiming at delivering planning, implementation and maintenance services to organizations involved at the telecom sector and that are in the need for partners committed to response, quality and value creation.

Delivering services in such demanding environment, lead Thomas to select, organize and guide engineers and management experts to achieve for Artemis a leading position in the telecom market in the region of operation. In parallel and thanks to the strong competence achieved, new branches are founded and operating in Central Europe with the same scope and principles.

Having taken his studies in Telecom Engineering and with a long time experience in top management position of large telecom enterprises, Thomas is creating the right delivery schemes for the needs of the projects involved, assuring it's customers the best results possible.



Stefanos Papapanagiotou
Managing Director, Country Head,
Greece & Cyprus, Head of Nordic
Investment Banking
UBS AG

Selected recent transaction experience

- Piraeus Bank c. €2,000 million capital raising
- Piraeus Bank €1,750 million non-pre-emptive capital increase
- Piraeus Bank €500 million 3 year senior bond issue
- Advisor to Coca Cola Hellenic in the company's €6.7 billion exchange offer to relist from ATHEX to the FTSE 100 on the London Stock Exchange
- Advisory to the Hellenic Republic on a number of key privatisations including, Public Power Corporation (PPC), Hellenic Telecoms (OTE), OPAP and the State Lotteries
- HY offerings for a number of Greek corporates and Greek ship owning companies including Hellenic Petroleum, Titan Cement, OTE, S&B, PPC
- Advisory to the Hellenic Republic on the sale of part of its shares in OTE to DT
- Advisory to the Latsis Group in the acquisition of a controlling stake in Hellenic Petroleum
- Advisory to ETEX Group S.A. in its acquisition of Glynwed Pipe Systems
- Advisory to Buhmann NV in its public tender offer for Samas NV and Ahrend NV

Career to date: August 2014 UBS AG: Managing Director, Country Head, Greece & Cyprus, Head of Nordic Investment Banking.

September 2005 – May 2014 Credit Suisse Securities (Europe) Limited, London: Managing Director; Country Manager for Greece; Head of Greece and Cyprus Investment Banking.

June 2000 – September 2005 Deutsche Bank AG, London: Vice President, European Mergers and Acquisitions.

June 1998 – May 2000 LFG LLC, Europe: FX Trading.

Education

1996 – 1998: National Service, Hellenic Army
1995 – 1996: Warwick University; MSc Economics and Finance
1992 – 1995: Queen Mary and Westfield College, University of London; BSc Economics (2.1)
1986 – 1991: Elliniki Paideia School of Boys (Amarousion Attikis, Greece); Apolytirion (18.2/20)



Spyros Papaspyrou
Executive General Manager
Piraeus Bank

Mr. S. Papaspyrou is Executive General Manager of the Piraeus Bank. He has the supervision of Non-Core Business & Restructuring Portfolio and he is the Vice Chairman of the Executive Committee and Chairman of the Workout Committee. Mr. Papaspyrou is also Chairman of the Executive Committee of the Hellenic Bank Association.

Mr. S. Papaspyrou was born in 1960; he is a graduate of the American College of Greece and holds an MBA from Aston University in Finance and Business administration. He started his career in the credit card business of Citibank in 1986. He became credit director, and later on, R.V.P. of Marketing and Sales. Between 1991 and 1996 he became Managing Director in Interfinance Interamerican Cards S.A. for the Interamerican Group of Companies. From 1996 to 1998, he joined Marinopoulos Group, and headed the development of banking business and credit programs. From 1998 to 2002 he joined National bank of Greece. He held the position of Managing Director of National Management & Organization Co and headed the Commercial Division of the Group. In 2002, he assumed his duties as Deputy General Manager of Retail Lending in EFG Eurobank Ergasias. He joined Piraeus Bank Group in 2004.



Panos Papazoglou
Country Managing Partner Greece,
Central and South East Europe Accounts
Leader
EY

Panos Papazoglou is the Country Managing Partner in Greece since July 2010 and effective January 2011 he holds the role of the CSE Accounts Leader (responsible in developing EY business in 22 countries) together with his role as South Cluster Leader (overnighting Romania, Bulgaria, FYROM, Albania, Cyprus, Malta, Moldova, Kosovo). He has served as Head of Assurance in Greece and Romania for two years and focused on the energy and technology sectors. He has also served as CMP and Head of Assurance in Bulgaria for three years. He joined Ernst & Young in 1988 and is based in the Athens office. He holds an MA in Economics and an MBA. Besides, Panos is a Qualified Accountant in Greece and Romania. He has sound management experience and supervisory skills gained over the 27 years of being involved in the accounting and audit profession. Panos has an extensive exposure to the international environment and in managing cross-cultural teams, in a number of sizeable assurance and advisory projects.



Gregory Pelecanos
Senior Partner
Ballas, Pelecanos & Associates LPC

Born in 1960 in London, Gregory is Senior Partner at Ballas, Pelecanos & Associates LPC and supervises the firm's Competition, Agency & Distribution and Special Sectors Group.

Gregory studied law at the Athens University Law School and holds an LL.M. from University College London, in Intellectual Property, Competition Law, Company Law and International Economic Law. He has also attended the Long Term seminars on Greek Tax Law Course at the Hellenic Center of Productivity and King's College London's "Economics of Competition Law" distance learning course.

His career includes holding the posts of Chairman of the Computer Law Committee of the Greek Computer Society; Committee Member on the drafting the Rules and Regulations of the Athens Derivatives Exchange; Adjunct Faculty at the American College of Greece (Business Law and EU Law); as well as Member of the Board of Directors of EKO Chemicals and Refinery SA, ERGOSE

S.A. (railroad infrastructure) and DEP-EKY S.A. (oil exploration and drilling). Gregory has worked as in-house counsel for Mobil Oil Hellas S.A. and has served as General Legal Counsel of Toyota Hellas S.A.

Gregory is a member of the Athens Bar Association and is an advocate before the Supreme Court. Legal journals have published dozens of court judgments on cases he has argued. In addition to advising clients, he regularly litigates before courts and has extensive international and Greek arbitration experience. He has authored articles, edited books and written the country chapters for a variety of publications on many IP, computer law, agency and distribution, Greek and European Union competition law, bankruptcy law and investment law matters and also regularly lectures on competition and IP issues in Greece and abroad.

Languages: Greek, English



Julien Petit
Managing Director
EMEA Financial Institutions Group
Goldman Sachs

Julien covers financial institutions across Europe, with a particular focus on the United Kingdom, France and Belgium. He joined Goldman Sachs in 1999 as an analyst in the Financial Institutions Group within the Investment Banking Division in London. Since 1999, Julien has worked on a number of landmark transactions for European financial institutions, including large mergers and acquisitions transactions and equity financings. Julien was also business unit manager from 2003 to 2004. He was named managing director in 2009.

Julien earned an MSc from Ecole Polytechnique, France, in 1999.



George Pitsilis
Secretary General of Public Revenue
Ministry of Finance of the Hellenic Republic

George Pitsilis was born in the USA on 1975. He is a successful lawyer, admitted as an Attorney at Law before the Supreme Courts, researcher and experienced professional, with a long career in the private sector.

He has graduated from the Classic High school of Anavryta. He has graduated from the University Of Athens School Of Law (LL.B.), where he also obtained an LL.M. in Public Law. In 2001, he obtained an LL.M. (Diplôme d'Etudes Approfondies, DEA) in Tax Law from the University Pantheon-Sorbonne (Paris I).

George Pitsilis had worked as a tax specialist of the law FDM&A. (1999-2010). Since 2010, he has been the Tax Advisor of the Hellenic Bank Association.

Since 2011, he is one of the founding partners of the Greek law firm "Kyriakakis – Pitsilis – Velegrakis" (K|P|V).

Following his tax studies, George Pitsilis has gained particularly significant know – how and practical experience in Domestic and International Tax Law.

Since 2008, he is a Member of the BoD of the Greek Society of Tax Law and Public Finance Studies.

He is also Member of the editing committee of two Greek legal reviews, author of several articles and commentaries in Greek and international legal reviews and speaker in several conferences on domestic and international tax law.

George Pitsilis speaks fluently English and French and has working knowledge of German.

He is married and has 2 children.



Aristides J. Pittas
Chairman & CEO
Euroseas Ltd.

Aristides J. Pittas is the Chairman of the board and CEO of Euroseas since its inception on May 5, 2005. He is also the founder and President of Eurobulk Ltd, a ship management company, Eurotrade, a ship operating company, and Eurochart S.A., a shipbroking company, since 1995 and 1997 respectively for the latter two.

From September 1991 to December 1994, Mr.Pittas was the Vice President of Oceanbulk Maritime SA, a ship management company. From March 1990 to August 1991, Mr.Pittas served both as the Assistant to the General Manager and the Head of the Planning Department of Varnima International SA, a shipping company operating tanker vessels. From June 1987 until February 1990, Mr. Pittas was the head of the Central Planning department of Eleusis Shipyards S.A. From January 1987 to June 1987, Mr. Pittas served as Assistant to the General Manger of Chios Navigation Shipping Company in London, a company that provides ship management services. From December 1985 to January 1987, Mr. Pittas worked in the design department of Eleusis Shipyards S.A. where he focused on shipbuilding and ship repair.

Mr. Pittas has a B.Sc. in Marine Engineering from University of Newcastle M Upon-Tyne and an MSc in both Ocean Systems Management and Naval Architecture and Marine Engineering from the Massachusetts Institute of Technology.



Alexander Pretzner
Managing Director
Citi

Alex is the Head of Financial Institutions Investment Banking for Central and South East Europe (CSEE) and Head of Banking Austria based in London with more than 15 years of experience advising financial institutions, having joined the Financial Institutions Investment Banking Group of Schroder Salomon Smith Barney, later Citigroup, and also working for a couple of years in the New York office covering U.S. banks and diversified financial services.

Alex has advised on key M&A and capital markets transactions in the Greek and Cypriot banking sector, such as the capital raises of Alpha Bank as global coordinator in 2013, 2014, 2015 and Eurobank and NBG as bookrunner in 2014 as well as advising on the sale of Millennium BCP's Greek business to Piraeus Bank (2013).

He also covers financial institutions clients in Central and South-Eastern Europe, where, among others, he has advised Advent International on their acquisition of Hypo Alpe-Adria's SEE network (2015), Alpha Bank on the sale of their Bulgarian business to Eurobank (2015), Citi Holdings on the sale of their Hungarian consumer business (2015), Citi Holdings on the sale of their Czech consumer business (2015), LBBW on the sale of their Czech business (2014) and Sberbank on the acquisition of Volksbank International (2012).

Furthermore, Alex has advised on a number of bank restructurings, for instance advising Bank of Ireland on its sale of assets to NAMA and rights issue (2011) and acting as financial advisor to H.M. Treasury on the set-up of Asset Protection Scheme for RBS (2009).

He holds a Masters in Law from the University of Vienna and a Masters in Commerce from the Vienna University of Economics and Business Administration and completed a Masters in Finance at London Business School.



Michael Psaros
Co-Founder and Co-Managing Partner
KPS Capital Partners, LP

Michael Psaros is a Co-Founder and Co-Managing Partner of KPS Capital Partners, LP, and a member of its Investment Committee. KPS Capital Partners, LP is the manager of KPS Special Situations Funds, a family of private equity funds with approximately \$5.6 billion of assets under management focused on making controlling equity investments in companies across a diverse range of manufacturing industries. As a result of its investments, KPS has saved tens of thousands of premium U.S. industrial and manufacturing jobs. KPS Portfolio Companies have aggregate annual revenues of approximately \$5.0 billion, operate approximately 100 manufacturing facilities in over 20 countries, and employ approximately 40,000 associates, directly and through joint ventures worldwide.

Mr. Psaros is the Treasurer of the Holy Greek Orthodox Archdiocese of North America and serves on its Executive Committee. He is an Archon, Ostiarios, of the Ecumenical Patriarch, Order of St. Andrew the Apostle, where he serves on its National Council. He is also a founding member of FAITH: An Endowment for Orthodoxy and Hellenism; and serves on the Board of Trustees of The Leadership 100—Advancing Hellenism and Orthodoxy in America, the Executive Board of The Hellenic Initiative, and is a member of AHEPA. He also serves on the Parish Council of the Greek Orthodox Church of Our Savior, in Rye, New York. He is a benefactor of the Orthodox Churches in Sierra Leone, Latin America, Korea and Jerusalem. Mr. Psaros, and his wife Robin, are benefactors of the St. Nicholas National Shrine in New York City, and the Washington OXI DAY Foundation.

Mr. Psaros received the Recipient of the Archbishop Iakovos Leadership 100 Award for Excellence, the Humanitarian Award from the Hellenic Times Scholarship Fund, and the Executive of the Year Award from the Hellenic American Bankers Association, the Homeric Award from The Chian Federation, and the Inspiration Award from the Loukoumi Foundation.

Mr. Psaros is the Executive Producer of the award winning documentary short movie, PISTEVO: BRINGING ICONS TO THE

CHURCH OF OUR SAVIOR (www.theartofbelief.org). The film, which won the prestigious "Award of Excellence" at IndieFEST, has been viewed by the faithful around the world in over 20 countries.

Mr. Psaros and his spouse created The Robin and Michael Psaros Endowed Chair in Business Administration at Georgetown University's McDonough School of Business, where Mr. Psaros presently serves as Vice Chairman of the Executive Board of Advisors. He also serves on the Board of Advisors of the Georgetown University Center for Financial Markets and Policy.

He received a B.S.B.A. in Finance from Georgetown University and attended Sophia University in Tokyo, Japan.



Wilbur L. Ross
Chairman and Chief Strategy Officer
WL Ross & Co

Wilbur L. Ross is Chairman of WL Ross & Co which he founded in 2000 to buy private equity funds which he had begun at Rothschild Inc. He previously had been Executive Managing Director of Rothschild for 24 years. Invesco acquired WL Ross & Co LLC in 2006.

Mr. Ross has assisted in more than \$400 billion of corporate restructurings and is the only person elected to both the Private Equity Hall of Fame and the Turnaround Management Hall of Fame. Among his most notable turnaround investments are International Steel Group, International Coal Group, Bank United, Bank of Ireland, American Home Mortgage Corp, Assured Guaranty and Navigator Holdings. He is Chairman of WL Ross Holding Corp, a \$500 million equity Special Purpose Acquisition Corp. listed on NASDAQ and has been nominated as Vice Chairman of Bank of Cyprus. He is a board member of ArcelorMittal, EXCO Resources, Ocwen Financial, Sun Bancorp and other corporations. He also is a trustee of the Brookings Institution and the Chairman of its Economic Studies Council. He had earlier been privatization advisor to New York City Mayor Giuliani and was appointed by President Clinton to the board of the U.S.–Russia Investment Fund. Mr. Ross serves on the Dean's Advisory Council of Harvard Business School and on the board of the Yale University School of Management and its new International Center in Beijing. President Kim Dae-jung awarded him a medal for helping South Korea during its financial crisis and in November 2014, the Emperor of Japan awarded him The Order of the Rising Sun, Gold and Silver Star.

Mr. Ross holds a CFA and is a graduate of Yale University and of Harvard Business School (with distinction). He currently is listed as number 190 on the Forbes 400 list.



Vassiliki Salaka
Partner
Karatzas & Partners Law Firm

Vassiliki Salaka was admitted in 1995 and has been a partner with Karatzas & Partners since 2004. She holds an LL.B. from the law school of the National and Kapodistrian University of Athens, and a D.E.A. from the University of Sorbonne in Private International Law. She is active both as a legal consultant and as a litigator and specialises

in civil, commercial and financial law. She specialises in real estate law and leads the real estate group of Karatzas & Partners.

In this capacity she has participated in some of the most important real estate transactions in Greece, including the largest ever real estate transaction in Greece (the formation of the real estate investment company Pangaea) and pioneering leasing transactions as regards shopping centres (including the first such transaction in Greece). She also advises on corporate law issues, day-to-day or not, a number of undertakings (Ideal Standard, H&M, Selonda). Additionally, she is very experienced in M&As (indicatively sale of Phoenix to Groupama, sale of Shell Hellas to Motor Oil Hellas, spin-off and sale of Hellenic Duty Free Shops to Dufry, sale of Agrotiki Insurance to Ergo of Munich Re group etc) and in capital market issues (indicatively share capital increase of the National Bank of Greece). She is fluent in English and French.



Rikard Scoufias
Country Manager
Trans Adriatic Pipeline

Rikard Scoufias is a Swedish citizen with Greek and Swedish origins. In 2011 he was appointed Country Manager for the Trans Adriatic Pipeline (TAP) in Greece, a JV including BP, Socar, Snam, Enagas, Fluxys and Axpo. Greece, with 550km of pipeline construction, represents the biggest geography for TAP, whereas TAP represents the European leg of the "Southern Gas Corridor", a US\$45 billion investment to bring natural gas from the Caspian region to Europe.

Prior to joining TAP, he spent 10 years overseeing Government and External Affairs for the BP Group and key projects at the company's global HQ and internationally. He has also been the Executive Director of a global think-tank created by Shell, J&J, Unilever, Microsoft and IBM to drive thought leadership on business' role in society, a board member at the British Royal Institute for International Affairs and a founding member of the EU's climate change panel.



Andreas N. Shiamishis
Chief Financial Officer
Hellenic Petroleum

Andreas N. Shiamishis. Chief Financial Officer of Hellenic Petroleum and a member of its Board of Directors as a representative of POIH while he served as a Deputy CEO for a period of time in 2014-15. Mr. A. Shiamishis holds an Economics degree from the University of Essex and is a fellow member (FCA) of the Institute of Chartered Accountants in England and Wales (ICAEW). He began his career in 1989 with KPMG in London, specializing in the banking sector and large multinational Groups before joining DIAGEO in 1993, to assume senior Greek and European positions in Finance and Business development. During 2000-2002 he worked as the Chief Financial Officer and later General Manager in a high-tech ASE listed Company and in 2003 he joined PETROLA HELLAS as Chief Financial Officer. Following the completion of the legal and operational integration of PETROLA HELLAS with HELLENIC PETROLEUM, he assumed the position of the Group CFO in 2005 and became a member of the Group Executive Committee. He participates in several Group Committees and Boards. He participates in various ICAEW

specialized faculties, the Board of Corporate Governance of the AMHEC and the Economic Chamber of Greece.



Manos Sifakis
President and CEO
momencio™

Manos Sifakis is the President and CEO of momencio™ – a next generation sales and events enablement solution – and has been part of the growth of the digital space in both the U.S. and Europe since the late 90s. With offices in Philadelphia and Greece, customediabls employs 50 digital experts who work collectively to architect creative technology solutions to solve client's business challenges.

Prior to founding customediabls, Mr. Sifakis was an eBusiness Consultant for Computer Sciences Corporation, primarily involved in enterprise-level multi-million dollar eBusiness initiatives for Fortune 500 clients. He also led the Interactive Media Division for Interactive Graphics Incorporated and was a Research Fellow at the Department of Computing of the Manchester Metropolitan University in the UK.

Mr. Sifakis holds a Bachelor of Engineering in Computer Systems Engineering from the University of Manchester, Institute of Science and Technology and a Postgraduate Diploma in Computing from Manchester Metropolitan University.



Paul Simpkin
Managing Director and Chairman of
European Leveraged Finance
Citi

Paul joined Citi in 1989 after reading law at Cambridge University. He worked in London in a number of capital markets areas including leveraged loans, restructuring and structured Eurobonds.

In 1994, Paul joined the high yield team in New York where he worked on high yield financings in North and South America together with Europe.

He returned to London in October 1997 to establish the European high yield business and has been working in European Leveraged Finance ever since. In 2008 he took responsibility for the Leveraged Finance business in Europe and in 2015 became Chairman of the business.

Paul has extensive experience in leveraged finance and high yield issuance, having personally been bookrunner on more than 100 issues. Since 2010 these transactions have included issues for UPC, Unity Media, Eco-Bat, Gate Group, Fage, Virgin Media, Heidelberg Cement, Ardagh Group, Cable & Wireless, International Power, Ineos, Care UK, Dixons, Hapag Lloyd, Aperam, Heidelberger Druck, CMA-CGM, Consolidated Minerals, Heckler & Koch, Tui, PPC, Frigoglass, Intralot, Fresenius, Smurfit Kappa, Ashtead, Rodenstock, OTE, Fat Face, Global Ship Lease, Cabot, Glasstank, Preem, Altice, Wind Hellas, Schoeller Allibert, NXP and Stena.



Takis Solomos
Co-Founder
First Athens Corporate Finance

Takis since 2011, is a co-founder of First Athens Corporate Finance, a boutique Investment Banking and Venture Capital management Firm.

First Athens manages Elikonos Jeremie SCA SICAR a Euro 17 million ICT fund investing in Greece.

Takis has significant investment experience (7 years with Global Finance and Vectis Capital) in startups, mature businesses and LBO deals in Greece, the Balkans and West Africa. He has gained significant operating experience from his tenure as a General Manager of a major Logistics Business (turnover in excess of € 250 million) and as COO of a major Media Group with operations in Greece and the Balkan region. Started career in the UK with Arthur Andersen (audit & corporate finance). In 2009 he co-founded First Athens Corporate Finance an independent boutique corporate finance firm. Studied in the UK, holds a MBA from Sheffield business school.



Spyros Spyropoulos
Senior Advisor
Oaktree Capital Management

Mr. Spyropoulos is a Senior Advisor at Oaktree Capital Management with a focus on South East

Europe. His current investments include real estate, hospitality, shipping and aircraft leasing. Prior to joining Oaktree in 2012, he spent his career in corporate and investment banking including four years at BNP Paribas, where he run the Greek team, and four years at Goldman Sachs in New York, lastly with the Technology, Media & Telecom group. Other stints include Bank of America Merrill Lynch, and Bear Stearns. Mr Spyropoulos holds a Diploma in Electrical and Computer Engineering from the National Technical University of Athens, a MS in Electrical Engineering from the University of Michigan at Ann Arbor, and a MBA from Columbia Business School, all with distinction.



Nishan Srinivasan
Managing Director, EMEA Leveraged Finance and Sponsors Group, London
Credit Suisse

Joined Investment Banking: 1996

Joined Credit Suisse: 1998

Languages: English, French

Nishan Srinivasan is a Managing Director in the Investment Banking Division of Credit Suisse, based in London. He works in the Leveraged Finance Group and is responsible for originating and executing leveraged finance transactions for corporates in EMEA.

Mr. Srinivasan has 18 years' experience in the industry and joined Credit Suisse in 1998 and has worked in a variety of areas of the firm, including leveraged finance and media and telecommunications banking. Prior to joining Credit Suisse, Mr. Srinivasan worked at Donaldson, Lufkin & Jenrette and Salomon Brothers in London.

Mr. Srinivasan holds an M.A. in Economics from Queens' College, Cambridge University

During his career, Mr. Srinivasan has executed more than 150 transactions across a variety of products, with the majority of these have been in the debt financing space.

Selected transaction experience includes:

- Several financings for Liberty Global, including its acquisitions of Ziggo (2014), Virgin Media (2013), KBW (2011), Unitymedia (2009) and Cablecom (2006)
- Several financings for Fresenius, including its acquisition of APP (2009) and Helios (2006) and more recently, bond refinancings for Fresenius (2013 and 2014) and Fresenius Medical Care (2012)
- High yield refinancings for Towergate (2011 and 2013)
- High yield for SGL Carbon SE (2004 and 2013)
- Bond financing ITV (2011)
- Several high yield financings for Abengoa (most recently in 2013 and also their debut USD financing in 2012)
- The debut bond financing for Hastings Direct (2013)
- The debut bond financing for PPC (2014)
- The successive loan financings for The O2 (2006, 2011 and 2014)
- Bond financings for Dufry (2012 and 2014)
- Bond financings for Barry Callebaut (2009 and 2013)



George Stathakis
Minister of Environment & Energy
Hellenic Republic

Mr. George Stathakis is the current Minister of Environment and Energy. He has previously served as minister of economy, development and tourism (September 2015-November 2016), minister of economy, infrastructure, maritime affairs and tourism (January 2015-August 2015). He has been member of the Parliament with the SYRIZA party since 2012.

Mr Stathakis is professor of political economy at the University of Crete (1988-2012) and also visiting professor at the centre of European Studies, Harvard University and at the centre for Byzantine and Modern Greek Studies, City University of New York.

He has studied economics at the Athens University of Economics and Business and holds a PhD in economics from Newcastle University, UK.



Nikos Stathopoulos
Managing Partner
BC Partners

Mr. Stathopoulos is a Senior Partner of BC Partners, one of the world's leading Private Equity firms with over \$17 billion of funds under management, based in London. He has over 11 years' experience in private equity.

Prior to joining BC Partners, Mr. Stathopoulos was a Partner at Apax Partners where he spent seven years working on large buy-out transactions in 10 European countries. At Apax, Mr. Stathopoulos led, among others, the €1.6 billion acquisition of

TIM Hellas, Greece's wireless telecom operator. Prior to Apax, Mr. Stathopoulos spent three years as a management consultant with the Boston Consulting Group in London.

Mr. Stathopoulos is Chairman of the Board of Regency Entertainment (Hyatt Regency) and of Migros Turk. He is a member of the Harvard Business School European Leadership Board, the Athens University of Economics & Business (AUER) Business Advisory Board and the European Venture Capital Association Buyout Committee. Mr. Stathopoulos is also a Visiting Professor of Entrepreneurship at the AUER's MBA International Program.

Mr. Stathopoulos holds an MBA from Harvard Business School, where he was awarded an International Scholarship, and a degree in Business Administration with Highest Distinction from Athens University of Economics & Business.



Gregorios Stergioulis
CEO
Hellenic Petroleum S.A.

Born in Karditsa, Greece in 1956, he studied Chemical Engineering in the University of Leeds, from where he graduated with a Master of Science degree. He worked in various industrial enterprises, both in England and in Greece. Since 1984, he has served in several managerial positions in the HELLENIC PETROLEUM Group Refineries, the most notable being that of the Elefsina Refinery Upgrade Project coordination, between 2008 and 2014. He has published technical articles and books on specialized topics and has been the instructor in conferences and technical seminars. He speaks Greek, English and French. He has two children.



Eric Tourret
Deputy CEO
Hellenic Financial Stability Fund

Mr. Eric Tourret was Ernst & Young's Transaction Advisory Services partner in Greece for the last eight (8) years where he lead a team of transaction professionals dedicated to the Financial Services sector across the Central and Southeast Europe region. He has wide experience in the fields of transaction, primarily financial due diligence on cross boarder acquisitions, mergers, non-core assets disposals, post-merger integration, operational restructurings, asset quality reviews and non-performing loans resolutions.

Prior to this position Mr. Tourret held the position of Transaction Advisory Services Assistant Director at Ernst & Young in London, with main duties cross border and multi-disciplinary buy side and sell side due diligence projects in Europe for major financial institutions and private equity funds.

He served as Vice President at JP Morgan in London, where he was project leader in charge of the review, design and implementation of a new operating model of the middle and back office functions. From 1994 until 1998 Mr. Tourret was appointed Audit Manager at Andersen, based in Paris and London, where he led advisory

projects focused on finance, middle and back office functions of various banks in France and in the UK. He worked also as inspector at Credit Mutuel Bank focused on assessment and reporting of credit risks and on-site inspection of regional banks in France.

Mr. Tourret holds a Master of Science (M.Sc) in Audit Finance with honors from Lille Business School, France and a Master of Arts (MA) in Business Management from Lille University, France. He also holds a Baccalaureat in Economic Sciences from Boulogne sur Mer France, France. He is fluent in French and English.



Ioannis Tsakiris
Head of SE Europe and EU Neighborhood
European Investment Fund

Ioannis Tsakiris holds an MSc in Mining Engineering from the National Technical University of Athens and an MBA degree from the Management School of the Imperial College in London.

He started his career in 1995 in S&B Industrial Minerals, a European major industrial minerals producer where he spent 5 years in production, marketing and sales in charge of new products.

From 2000 to 2006, he was Partner in Vectis Capital, a venture capital firm based in Athens with an investment focus in Greece and the Balkans.

He joined Europe Investment Fund in 2006 as a Principal involved in certain European venture capital markets that were under development phase. Then he continued as Head of Region in the Regional Business Development Division, responsible for South-Eastern Europe and Head of Unit for Special Programmes in the Institutional Business Development Division. He is currently Head of Division for South-eastern Europe and EU Neighboring Countries in the Mandate Management Department.

He is Chairman of the Board of Directors of the Global Energy Efficiency and Renewable Energy Fund ("GEEREF") which is an innovative public-private Venture Capital fund of funds catalysing equity capital into clean energy projects in developing countries and economies in transition. And he is also a member of the Technical Assistance Committee of the Green for Growth Fund ("GGF") which is a fund to advance energy efficiency (EE) and renewable energy (RE) in Southeast Europe, and Turkey, as well as in the nearby European Eastern Neighborhood region.



Nikolas P. Tsakos
Chairman of INTERTANKO
President & CEO of Tsakos Energy
Navigation (TEN)

Mr. Tsakos is the founder, Chief Executive Officer and a director of the Tsakos Energy Navigation since inception. He has been involved in ship management since 1981 and has 36 months of seafaring experience. Mr. Tsakos served as an officer in the Hellenic Navy in 1988.

He is the former President of the Hellenic Marine Environment Protection Agency (HELMEPA). Mr. Tsakos is a member of the council of the Independent Tanker Owners Association (INTERTANKO), a board member of the UK P&I Club, a board member of the Union of Greek Shipowners (UGS), a council member of the board of the Greek Shipping Co-operation Committee (GSCC) and a council member of the American Bureau of Shipping (ABS), Bureau Veritas (BV) and of the Greek Committee of Det Norske Veritas (DNV) and a board member of Bank of Cyprus.

He graduated from Columbia University in New York in 1985 with a degree in Economics and Political Science and obtained a Master's Degree in Shipping, Trade and Finance from City University Business School, London in 1987. In 2011, Mr. Tsakos was awarded an honorary doctorate from the City of London University Business School, for his pioneering work in the equity financial markets relating to shipping companies.

Nikolas P. Tsakos is an active member of the following organizations:

- Independent Tanker Owners Organization (INTERTANKO), Chairman (2014), Vice Chairman (2012-2014), Executive Committee member (2009 - Present), Council member (1992 - Present)
- Korean Register (KR) Hellenic Committee, Chairman (2014)
- UK P&I Club (2006 - Present)
- American Bureau of Shipping (ABS) (2004 – Present)
- Union of Greek Shipowners (UGS) (2003 - Present)
- Hellenic Marine Environment Protection Association (HELMEPA), ex-Chairman. (2002 - 2006)
- Greek Committee of Det Norske Veritas (DNV) (1999 - Present)
- Greek Shipping Co-operation Committee (GSCC) (1995 - Present)
- Bureau Veritas (BV) (1992 - Present)



George D. Tsopelas
Managing Director
McKinsey & Company, Greece

Mr. George D. Tsopelas is the Managing Director of McKinsey & Company, Greece.

Mr. Tsopelas joined McKinsey's London's Office in 1994, started working in Greece in 1997 and led the opening of the Athens Office in 2000.

During the last 12 years, Mr. Tsopelas has worked extensively in the Banking/Insurance, Energy, Basic Materials and Public sectors in Greece, Turkey and North Africa.

Mr. Tsopelas holds an M.B.A from Harvard Business School and his undergraduate studies include an Economics and Econometrics degree and a Business Administration degree in Greece.



David Vaillant
Managing Director, Financial Institutions
EMEA, Sovereign Advisory &
Restructuring
BNP Paribas CIB

Within BNP Paribas CIB, David Vaillant advises financial institutions – banks, insurance companies, funds – on M&A, ECM, recapitalization and structured transactions. He has also been spearheading the sovereign and public institution advisory practice. As such, he has been involved in a number of situations across the EMEA region, and in Greece in particular.

He notably advised the HFSF in the first round of bank recapitalizations, and the Ministry of Finance in the second round. He also advised Greek financial institutions in their recent recapitalization efforts.

Prior to joining BNP Paribas CIB, Mr. Vaillant was an attorney at law with Skadden, Arps, Slate Meagher & Flom LLP, and subsequently an advisor with the French Central Bank. Mr. Vaillant is a graduate from HEC School of Management and Sciences Po Paris, and holds a Masters' in Mathematics and Economics from Ecole Normale Supérieure / EHESS. He also is a graduate from the law schools of Panthéon-Sorbonne and Panthéon-Assas, and admitted to the Paris bar. He has taught international securities laws at HEC and international macroeconomics at Sciences Po.



Eftichios Th. Vassilakis
Vice Chairman
Aegean Airlines S.A.

Mr. Vassilakis is the Managing Director of Autohellas S.A./Hertz and also the Vice Chairman of Aegean Airlines and Olympic Air. Mr. Eftichios Vassilakis holds non-executive directorships with Greek listed retailer Fourlis and also luxury resorts developer TEMES. He previously served as a non-executive board member with Piraeus Bank and Titan Cement. Since 2011 he has been a Board member of the Association of Greek Tourism Enterprises and Vice Chairman from 2014. He is also a Board Member of the Hellenic Federation of Enterprises (SEV). Mr. Vassilakis holds a B.A. in Economics from Yale University (1988) and an MBA from the Columbia Business School of New York (1991). He is married with three children.



Delia Velculescu
Deputy Unit Chief in the European
Department of the International
Monetary Fund
Mission Chief of the Greece

Dr. Delia Velculescu is a Deputy Unit Chief in the European Department of the International Monetary Fund. She is the Mission Chief of the Greece team since mid-July 2015. Prior to this assignment, Dr. Velculescu was Mission Chief for Cyprus during 2012-2014, and Slovenia 2014-July 2015. Since joining the IMF

in 2002, Dr. Velculescu has been part of the European, Western Hemisphere, and Policy Development and Review Departments. During her tenure at the IMF, she has been involved in numerous assignments, including earlier programs for Greece and Iceland, surveillance of Italy, Poland, Mexico, Peru, among others, and review and development of international debt relief initiatives (i.e. the HIPC and MDRI) for low income countries. Her research on growth-enhancing structural reforms, pension systems in the EU, population aging and cross-border and global effects, and intergenerational habit formation has been published in conference volumes, peer reviewed journals and the IMF working papers series. Dr. Velculescu holds a M.A. and a Ph.D. in Economics from Johns Hopkins University.



Christa Volpicelli
Managing Director
Citi

Christa is a Managing Director in Citigroup's Global Transportation Group, where she leads the firm's U.S. shipping investment banking practice. She focuses on providing M&A, capital raising and financial advisory services across all of the maritime areas, including the tanker, LNG, containership leasing, dry bulk, container leasing, and port / terminal sectors. She has structured and led initial public offerings and subsequent equity offerings for many of the shipping companies presently listed in the U.S., and has served as structuring agent for the majority of the maritime Master Limited Partnerships.

Christa additionally has worked on numerous buy-side advisory engagements for various shipping clients on a confidential basis as well as been active with companies exploring public debt alternatives.

Additionally, she has worked with a spectrum of industrial clients, including extensive work for Ford Motor Company where she was involved in the sale of Volvo and the sale of Hertz.

Christa received her M.B.A. from the University of Michigan Business School, graduating with High Distinction. She has a B.A. in Mathematics, Summa Cum Laude, from the Ohio State University. Previously, she worked in finance for Visteon Corporation and Ford Motor Company.



Constantinos Vossikas
Assistant General Manager - Head of
Corporate Special Assets
National Bank of Greece

Constantinos Vossikas, was appointed Head of NBG's Corporate Special Assets in July 2015. He joined NBG in 2005 as a Credit Risk Manager and subsequently as a Senior Credit Officer. Since 2010, he served as Director of NBG Group International Credit and in 2013 he was appointed to Chief Credit Officer. He has been a member of Supervisory Boards of NBG Group International Subsidiaries and NBG Group Senior Credit

Committees. During the period from 1994 to 2005, he worked in the Corporate Banking Department of Midland Bank and at Egnatia Bank as Head of Corporate and Investment Banking. From 1990 to 1994 he worked in the audit departments of Moore Stephens and Arthur Andersen.

Mr. Vossikas is a Certified Public Accountant, member of the Institute of Certified Public Accountants in Ireland, and holds a degree in Accounting and Finance from Deree College.



William Vratto
Partner & Portfolio Manager
York Capital Management

Mr. Vratto is a Partner, Portfolio Manager of York Capital Management and Co-Portfolio Manager of the York Credit Opportunities, York Distressed Mortgage and York Global Credit Income Funds.

Prior to joining York in early 2002, Mr. Vratto worked at Georgica Advisors as a portfolio manager specializing in media and communications equities and distressed securities. Previously, he worked at Morgan Stanley as an investment banker.

Mr. Vratto is a director of all entities incorporated by Sparrow Holdings, and is a member of the Advisory Board for India 2020. In addition, he serves on the Board of Trustees of the Buckley School and is a member of the Board of the Museum of the City of New York. He received his B.A. in English, from Dartmouth College and his M.B.A. from Harvard Business School.

Pierre Lafourcade
Senior Global Economist
UBS

Location: New York, New York
Industry: Financial Services

Previous

1. De Nederlandsche Bank,
2. European Central Bank,
3. De Nederlandsche Bank (Dutch Central Bank)

Education: Cambridge University



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With its headquarters in New York and presence in London, Athens and Oslo, Capital Link has been active since 1995 in the field of Investor Relations and Financial Communication. Its activities focus mainly on three areas: 1) Linking companies with strategic and institutional investors, bankers, analysts, and the financial media in Europe and the United States, 2) American Closed-End Funds, ETFs and MLPs, 3) Listed shipping Companies. Capital Link's programs combine IR, IT and financial media in one comprehensive package enabling Companies to maximize their penetration and recognition in the global investment community.

Capital Link maintains close collaboration with the three main US Stock Exchanges (New York Stock Exchange, American Stock Exchange (now part of NYSE) and NASDAQ), the London Stock Exchange, the Athens Stock Exchange as well as numerous companies in Greece, Europe, US and Chile. It also organizes annually in New York, London and Athens a series of Investment Forums focusing on its main activity fields (www.capitallinkforum.com).

Capital Link has a leading position globally in the area of Investor Relations with respect to **shipping**, as it cooperates with the majority of shipping companies listed on the three US Stock Exchanges, as well as in London (LSE and AIM) and Milan. Capital Link is by far the most recognizable IR firm in this sector with unique access to investors, analysts, media and bankers. It has built the most extensive and effective platform for linking Listed shipping Companies with the investment community in Europe and the United States. Capital Link is a member of the Baltic Exchange and organizes regularly Analyst and CEO Forums on tankers, containers and dry bulk shipping. Additionally, it holds annually the "Invest in International Shipping" Capital Link Forums in New York and London. Finally, it also maintains a shipping portal with information on all UK and US Listed shipping Companies (www.capitallinkshipping.com).

Capital Link has also a leading position in **US Closed-End funds, ETFs and MLPs**, as it cooperates with the major fund sponsors in these sectors. The Annual Capital Link "Closed-End Fund and Global ETF" Forum taking place in New York is considered the most significant Forum of the sector. In the context of this Forum, Capital Link organizes the "Annual Closed-End Fund & Global ETF Awards" which recognize funds and managers who adhere to high standards of Corporate Governance, financial disclosure and Investor Relations. Capital Link also maintains a portal with information on these funds (www.closedendfundforum.com).

Capital Link has built one of the most extensive and effective networks for the promotion of **international companies** that want to access the European and US capital markets. In this area, Capital Link has built extensive **regional expertise across developed and emerging markets** having worked with listed companies and capital markets related organizations from several countries, including Canada, Chile, Cyprus, Greece, France, Germany, Ireland, Italy, Portugal, Russia, Spain, Switzerland, Turkey, United Kingdom and the United States. Also, **broad and diversified industry expertise** with a client base across several sectors - banking & finance, chemicals, cement & construction, food and beverage, insurance, investment management, IT & computers, mining, oil & energy, packaging, pharmaceuticals & cosmetics, retailing, telecommunications, transportation etc.

Capital Link is proud to have worked with several **governmental organizations** organizing presentations to U.S. investors for the **Finance Ministers** of Bulgaria, France, Greece and Portugal. We have worked with the majority of **Stock Exchanges** in the United States and Europe (New York, American, NASDAQ, Chicago Board Options Exchange, Athens Exchange, Euronext, London Stock Exchange/ AIM, Deutsche Boerse, Lisbon Stock Exchange, MICEX, Swiss Exchanges. The Paris Bourse was our first client in 1995.

Capital Link Shipping

...Linking Shipping and Investors Across the Globe

Capital Link is a New York-based Advisory, Investor Relations and Financial Communications firm. Capitalizing on our in-depth knowledge of the shipping industry and capital markets, Capital Link has made a strategic commitment to the shipping industry becoming the largest provider of Investor Relations and Financial Communications services to international shipping companies listed on the US and European Exchanges. Capital Link's headquarters are in New York with a presence in London and Athens.

Investor Relations & Financial Advisory



Operating more like a boutique investment bank rather than a traditional Investor Relations firm, our objective is to assist our clients enhance long term shareholder value and achieve proper valuation through their positioning in the investment community. We assist them to determine their objectives, establish the proper investor outreach strategies, generate a recurring information flow, identify the proper investor and analyst target groups and gather investor and analyst feedback and related market intelligence information while keeping track of their peer group. Also, to enhance their profile in the financial and trade media.

In our effort to enhance the information flow to the investment community and contribute to improving investor knowledge of shipping, Capital Link has undertaken a series of initiatives beyond the traditional scope of its investor relations activity, such as:



www.CapitalLinkShipping.com

A web based resource that provides information on the major shipping and stock market indices, as well as on all shipping stocks. It also features an earnings and conference call calendar, industry reports from major industry participants and interviews with CEOs, analysts and other market participants.



Capital Link Shipping Weekly Markets Report

Weekly distribution to an extensive audience in the US & European shipping, financial and investment communities with updates on the shipping markets, the stock market and listed company news.



www.CapitalLinkWebinars.com

Sector Forums & Webinars: Regularly, we organize panel discussions among CEOs, analysts, bankers and shipping industry participants on the developments in the various shipping sectors (containers, dry bulk, tankers) and on other topics of interest (such as Raising Equity in Shipping Today, Scrapping, etc).



Capital Link Investor Shipping Forums

In New York, Athens and London bringing together investors, bankers, financial advisors, listed companies CEOs, analysts, and shipping industry participants.



www.MaritimeIndices.com

Capital Link Maritime Indices: Capital Link developed and maintains a series of stock market maritime indices which track the performance of U.S. listed shipping stocks (CL maritime Index, CL Dry Bulk Index, CL Tanker Index, CL Container Index, CL LNG/LPG Index, CL Mixed Fleet Index, CL Shipping MLP Index – Bloomberg page: CPLI. The Indices are also distributed through the Reuters Newswires and are available on Factset.

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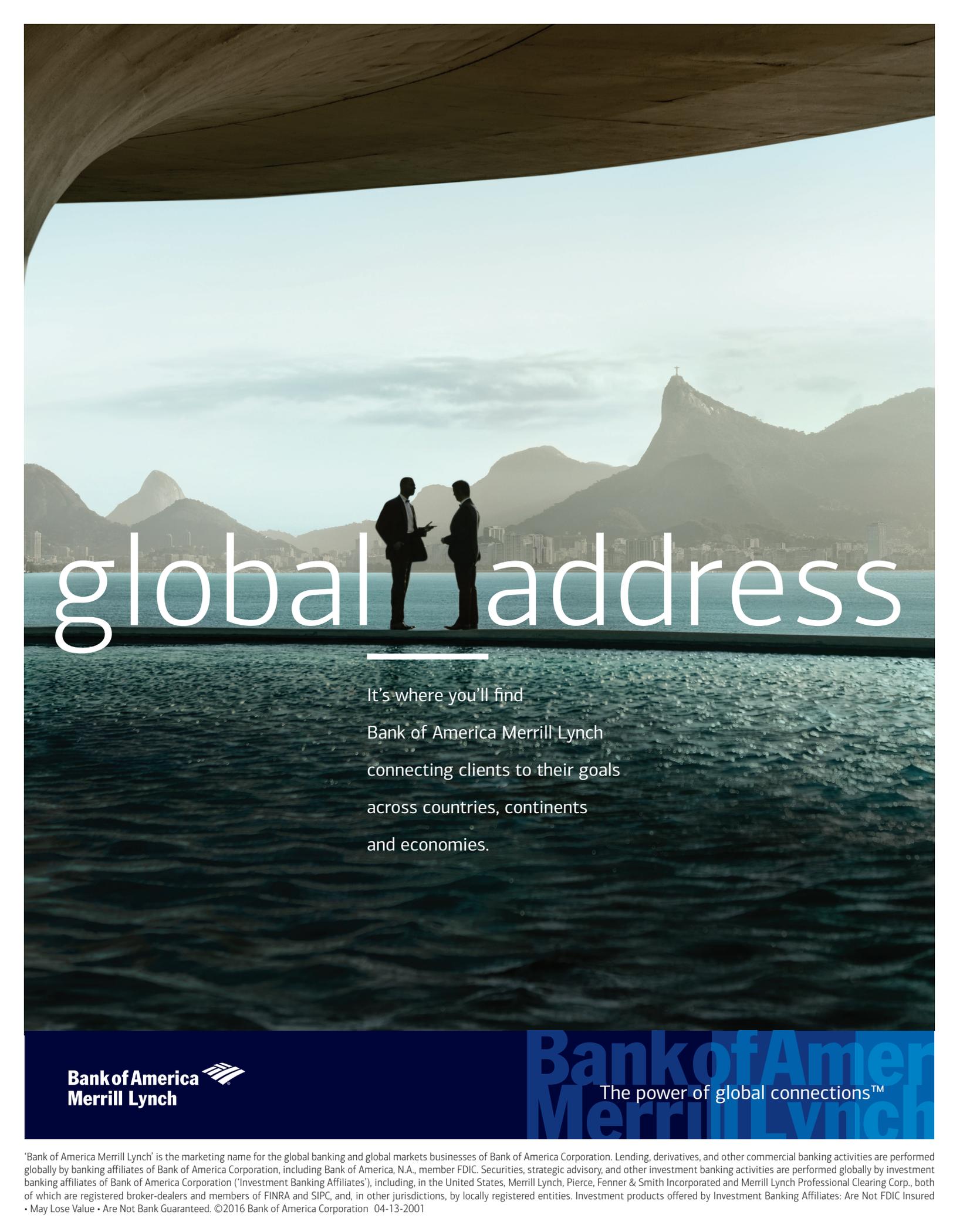
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