

Tuesday & Wednesday, December 15th & 16th, 2020 Digital Forum

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PRESS RELEASE

Dr. Evangelos Kyriazopoulos,
Secretary General of Ports, Ports Policy & Maritime Investments - Hellenic Republic
On

"Greece as a Logistics & Transportation Hub

- Supporting Greece's Global Maritime Leadership"

At the

"22nd ANNUAL CAPITAL LINK INVEST IN GREECE FORUM"

"GREECE - Looking Ahead with Confidence"

An International Summit about the Greek Economy & Investment Opportunities
Featuring top US and International Investors, Government & Business Leaders, Global
Investment Banks & Institutions & the Greek Government

Tuesday & Wednesday, December 15 & 16, 2020
Digital Forum

2 Days - 33 Sessions - 112 Top Level Speakers

December 16, 2020

The "22nd Capital Link Invest in Greece" Forum: "Greece – Looking Ahead With Confidence" took place, in digital form, on Tuesday & Wednesday, December 15 & 16, 2020 in co-operation with the New York Stock Exchange and major Global Investment Banks and Organizations. Also with the overwhelming support of the Greek business & financial community. Over the years, Capital Link Invest in Greece Forum has developed to become an International Summit about Greece, recognized as the main platform for updating US investors on developments in Greece, business and investment opportunities and the attractiveness of Greece as an investment destination. It gathers the elite of the financial and investment communities, as well business and government leaders from the United States and Greece. This year, as a Virtual Forum, the event was available to a global audience.

Foreign investments are of critical significance for the re-launching of the economy. The **Capital Link Invest in Greece Forum** provided an effective platform and the perfect timing for communicating the Prime Minister's relayed message at the HELEXPO on the Government's 12 initiatives to support the economy, which he described as "12 steps of confidence", and "bridges that will transfer Greece and the Greeks from the health and economic turmoil to the calm waters of progress and hope". This concrete plan enhances investor interest and confidence and, thus, helping to attract foreign investments.

With a 22-year track record of success, Capital Link Invest in Greece Forum has been engaged in a systematic effort to highlight Greece's profile, to a global business and investment audience.

This year in particular, in a two-day period, 33 sessions, and 112 Top Level Speakers, from the Greek and international government, business and financial communities this event offered to a global audience a comprehensive, authoritative & insightful blueprint on the latest development and outlook of the Greek Economy. A special emphasis was given to the Business & Investment Opportunities in Greece and the wider region. Led by the Prime Minister, several key Greek Government Ministers outlined their specific programs and policies in the sectors of their portfolios in order to achieve the shift of the economy to a new, sustainable development model for Greece of tomorrow. A confident economy: productive, technologically advanced, innovative, extroverted, intelligent, and competitive, which has disproved the pessimists and attracted the recognition and praise of European partners. A top-level group of CEOs and other executives discussed trends, developments and opportunities for each of the main areas of the economy. Finally, a group of international investors shared their insight and shed light to the reasons that lead them to choose Greece as a Business and Investment Destination and what lies ahead.

The agenda, topics and structure of this forum have been designed to conform with investor interests and requirements. It combines the Greek and US government perspective, with that of private sector executives, international financiers and international investors.



"Greece as a Logistics & Transportation Hub

- Supporting Greece's Global Maritime Leadership"

Dr. Evangelos Kyriazopoulos, Secretary General of Ports, Ports Policy & Maritime Investments - **Hellenic Republic** stated:

"Distinguished Representatives from the International Business and Shipping Community Dear Colleagues, Ladies and Gentlemen,

In my turn, I also wish good health and optimism to all; I cordially wish a swift recovery to our Minister of Maritime Affairs and Insular Policy Mr Giannis Plakiotakis who was infected with the Covid-19 virus, expecting to be back with us soon.

The pandemic that has flooded the world certainly worries us all, but following the expert scientists' instructions, we hope that it will soon be overcome.

It is a great honour for me to participate to the 22th Annual Capital Link 'Invest in Greece' Forum, among distinguished members of the international shipping and business community and share with you our vision, trust and high expectations of the shipping sector for the challenging years to come.

Allow me first of all to congratulate you for the excellent organization of this Forum and to warmly thank you for honouring me to address it, especially the month that carries the weight of a whole year that has plagued the world which, in turn, could be the threshold of a year that we can make a difference.

Let me also emphasize the great importance we attach to our presence here today. Today, after the effort achieved by the government of Prime Minister Kyriakos Mitsotakis, the Greek economy has kept a satisfactory course.

Dear all,

The maritime industry is by far the most extrovert sector of the national economy, a leading global player and a major source of income, wealth and prestige for Greece.

Greek maritime leads the international maritime industry by providing high quality maritime services with a modern fleet and operating with the most up-to-date management techniques and the highest safety and environmental standards.

According to the latest available data from last year, the Greek merchant fleet counts more than 670 ships and it is placed eighth on a global level. In addition to the national fleet, Greek ship owners control a total number of more than 4.536 vessels of various categories, with a carrying capacity of about 349 million dwt distributed among different flags around the globe. Greek owned fleet ranks first accounting for 18% and 53% of the global and the EU dwt tonnage, respectively.

In order to sustain its leading position in global and fiercely competitive markets, the Ministry of Maritime Affairs and Insular Policy, attaches great importance to the implementation of a stable institutional environment for shipping activities, the adherence to the principles of free and fair competition, but also to the talent of the Greek seafarers at sea and their high professional expertise.

Investment opportunities in Greece and especially in shipping sector are constantly growing. Our vision is the Greek ports to serve as «development vehicles» for the country, both in terms of local economies and at national level. By utilizing the potential of ports, Greece can restart the development process and increase employment.

The reported figures are quite promising already. Piraeus port handled 5.65m TEUs in 2019, strengthening further its position as a major container port in the Mediterranean and Europe. The other major port of Greece, Thessaloniki, traded 0,45m TEUs, whereas the conventional cargo volumes reached 4,47 tn of general and bulk cargo, establishing gradually its role as a key transportation center for the wider geographical area of the Balkans.

Equally like, among the priorities of the Ministry is the provision of assistance and support to the facilitation of the privatization procedures at the 10 major regional ports of Volos, Rafina, Igoumenitsa, Patras, Alexandroupolis, Heraklion, Elefsina, Lavrion, Corfu and Kavala in close collaboration with the Hellenic Development Asset Development Fund (either in the form of concession agreements, or in the form of equity).

The initiation of the tender procedure by HRADF for three of the abovementioned ports, the ports of Igoumenitsa, Kavala and Alexandroupolis last summer, was quite successful. After the conclusion of Phase I, a considerable number of well-known international market players have submitted their offers, willing to take share in our vision for ports to operate as engines of growth. And within the first months of 2021, similar tendering procedures will be initiated for an additional number of ports.

Our government seeks and encourages investments. Greece is a dynamic territory that exits crisis and offer considerable investment chances due to, its elevated workforce quality, it's exceptional geostrategical position in the crossroads of three continents, it's evolving infrastructure and its substantial mineral wealth.

Greek Economy, has entered a progressing track. I am encouraging you to pursue this opportunity. To encounter Greece as an investments' destination. To cooperate with us aiming to ensure mutual benefits for all interested parties.

For all these reasons, Capital Link "Invest in Greece Forum - Looking ahead with Confidence" is worthy of praise, as it seeks to create bridges of cooperation and mutual understanding.

Greece looks forward to such efforts as we believe they clearly convey the essential message to the global economy.

Maritime transport is inextricably linked to developments in the world economy and maritime trade. Currently, the global economy is in a period of change and this has a significant impact on the demand for shipping services.

Despite such difficulties in both internal and global economic environment, Greek shipping managed to retain its international position. This is due to the professionalism and adaptability of our shipping industry which, in constant support from the Greek government, managed to respond to the challenges and look with optimism towards the future.

Ladies and Gentlemen,

In this dynamic and volatile economic environment, we, as policy makers, should be able to decide and act on the basis of a strategic vision looking into the development of shipping, ports, and related sectors for the short, medium, and long term. This is essential for all decision makers and those who shape maritime policies at national and international level.

In closing, on behalf of the Minister of Maritime Affairs and Insular Policy, but also on behalf of the Greek Commercial and Maritime Community as a whole, I would like once again to express my gratitude, for having the honor to address this Forum. I am convinced that, once more, it will lead us to important conclusions and will reveal the great potential of the Greek maritime economy."

One-on-One Meetings in Digital Form With Minister of Infrastructure & Transport

As in previous years, the Forum provided foreign investors with unique networking opportunities through more than 100 one-on-one meetings with listed and not listed companies, as well as, with members of the Greek Government Delegation, which under the current circumstances were held in digital form on a special digital platform http://forums.capitallink.com/greece/2020/meetings.html

In cooperation with the investment banks supporting the Forum, there were organized two group sessions with institutional investors for all Ministers. **Ministers Staikouras, Georgiadis, Hatzidakis**: Each one addressed topics of his portfolio and of interest to the specific group of investors. Furthermore, **Minister Karamanlis also held a series of one** on one meetings with investors and other market participants.

Indicatively: Allianz Asset Mgmt • Amiral Gestion • Artisan Partners, LP • Atlas Ridge Capital • Blackrock • Callawaycap • Cheever Partners, LLC • Colt Capital • Dromeus Capital • Eaton Vance • European Reliance • Fiera Capital • Franklin Templeton • Gagnon Securities • Glacier Pass Partners • Global Value Investment Corp • Golden Tree Asset Management • KKR • Koa Capital Partners, LLC • Melqart Asset Management • Metlife • Metzler Asset Management • Neon Capital • Orasis Capital • Prince Street Capital • ProValue AG • Schafer Cullen Capital Management, Inc. • Sephira Emerging Markets • SpringOwl • Vanshap Capital • Waterwheel

«GREEK AMERICAN ISSUER DAY» at the New York Stock Exchange

Within the context of the 22nd Annual Capital Link Invest in Greece Forum the New York Stock Exchange in cooperation with Capital Link organized a special ceremony in honor of Greece titled "Greek American Issuer Day at NYSE".

On Tuesday, December 15th, 2020, the New York Stock Exchange (NYSE) held an official reception, **in digital form**, in honor of the Greek Delegation, Greek & Greek- American companies listed on the New York Stock Exchange.

H.E. Adonis Georgiadis, Minister of Development & Investments of the Hellenic Republic, & Dr. Nikolas P. Tsakos, President and CEO, Tsakos Energy Navigation (NYSE: TNP); Chairman, INTERTANKO 2014-2018, rang The Closing Bell accompanied by Captain Panagiotis N. Tsakos and the following representatives of NYSE listed companies: Danaos Corporation (DAC) — Iraklis Prokopakis — Senior VP/Chief Operating Officer/Treasurer - Diana Shipping Inc (DSX) — Semiramis Paliou — Acting CEO/COO - Dorian LPG (LPG) — John Lycouris — Director & CEO of Dorian LPG USA LLC and Theodore Young, CFO, Dorian LPG - Dynagas LNG Partners LP (DLNG) — Michael Gregos — CFO - Navios Group of Companies (NM, NMM, NNA) — Ted C Petrone — Vice Chairman - Safe Bulkers Inc. (SB) — Dr. Loukas Barmparis President/Secretary - Mistras Group Inc. (MG) — Dennis M Bertolotti - President/CEO - and Mr. Nicolas Bornozis, President of Capital Link.

The event was broadcasted live on major news stations in the United States and abroad to an estimated audience of 150 million viewers worldwide.

FORUM OVERVIEW

Through the exceptional digital platform that was used, the Forum offered a unique combination of information, marketing and networking opportunities. The participants this year had the opportunity to be informed about Greece from:

- 112 top level speakers who addressed
- o more than 1,000+ delegates who attended the forum
- More than 100 one-to-one meetings with listed and non-listed companies

- Separate meetings for the Ministers of Finance, Development & Investments and Energy, with a group of Institutional investors (funds) who are interested in investing in Greece
- o Aiming to provide investors with an authoritative insight about Greece, a "digital library" was created which has been designed to be easily accessible for a long period after the forum.

This year's Forum was honored by the participation of:

WELCOME REMARKS

- Mr. Nicolas Bornozis, President of Capital Link
- Mr. Ajay Kanani, Director, International Capital Markets New York Stock Exchange who expressed the active support and participation of NYSE, the world's largest stock exchange, enhances the prestige and the visibility of the Forum and of Greece to a wider.
- ➤ H.E. Alexandra Papadopoulou, Ambassador of Greece to the United States and H.E. Geoffrey R. Pyatt U.S. Ambassador to the Hellenic Republic, delivered the Opening Remarks to the Forum.
- ➤ H.E. Kyriakos Mitsotakis, Prime Minister, Hellenic Republic, delivered the Government's message to the international investor Community
- The Forum concluded with Closing Remarks by:
 - Mr. John Paulson, President & Portfolio Manager Paulson & Co.
 - US Government Official Mr. Matthew Palmer, Deputy Assistant Secretary, European and Eurasian Affairs,
 U.S. Department of State
- Greek Government Officials
 - H.E. Christos Staikouras, Minister of Finance
 - H.E. Adonis Georgiadis, Minister of Development & Investments
 - H.E. Kostis Hatzidakis, Minister of Environment & Energy
 - H.E. Kyriakos Pierrakakis, Minister of Digital Governance
 - H.E. Kostas Karamanlis, Minister of Infrastructure & Transport
 - H.E. Harry Theoharis, Minister of Tourism
 - H.E. Theodoros Skylakakis, Alternate Minister of Finance for Fiscal Policy
 - **H.E. Nikos C. Papathanasis**, Alternate Minister of Development & Investments Private Investments & PPPs
 - H.E. Yannis Tsakiris, Deputy Minister of Development & Investments
 - Dr. Evangelos Kyriazopoulos, Secretary General of Ports, Ports Policy & Maritime Investments Hellenic Republic
 - Mr. Alex Patelis, Chief Economic Adviser to the Prime Minister of Greece
 - Mr. Michael Arghyrou, Chairman of Council of Economic Advisors
 - Mr. Ioannis Smyrlis, Secretary General for International Economic Relations Hellenic Ministry of Foreign Affairs / Chairman of the Board of Directors - Enterprise Greece Invest & Trade

Bank of Greece

- Mr. Yannis Stournaras, Governor
- Mr. Spiros Pantelias, Director, Financial Stability Department
- Five Global Investment Banks

Four Greek Banks:

- <u>Alpha Bank:</u> Mr. Vassilios E. Psaltis, Chief Executive Officer Mr. Theodoros Athanassopoulos, Executive General Manager Non Performing Loans Wholesale Banking, CEO Cepal Hellas Financial Services S.A.
- <u>Eurobank:</u> Mr. Fokion Karavias, Chief Executive Officer Mr. Konstantinos Vassiliou, Deputy CEO, Head of Group Corporate & Investment Banking Executive Member of the BoD
- <u>National Bank of Greece:</u> Mr. Pavlos Mylonas, Chief Executive Officer Mr. Vassilis Kotsiras, Head of Capital Markets and Structured Finance
- <u>Piraeus Bank:</u> Mr. Christos Megalou, Chief Executive Officer Mr. Athanassios Vlachopoulos, General Manager
 Corporate & Investment Banking Mrs. Eleni Vrettou, Executive General Manager, Chief of Corporate &
 Investment Banking Mr. George Kormas, Head of Group Real Estate of Piraeus Bank Group and CEO

Senior Representatives of Greek and International Organizations and Institutions:

- Mr. Martin Bijsterbosch, Adviser Country coordinator for Greece Directorate General Economics -European Central Bank
- Mr. Rolf Strauch, Chief Economist and Management Board Member European Stability Mechanism (ESM)
- Mrs. Andreea Moraru, Director, Greece & Cyprus European Bank for Reconstruction & Development (EBRD)
- Mr. John Jovanovic, Vice-President and Managing Director for the Aegean and Western Balkans US International Development Finance Corporation
- Mr. Riccardo Lambiris, CEO Hellenic Republic Asset Development Fund
- Mr. George Pitsilis, Governor Independent Authority for Public Revenue, President of the Intra-European Organization of Tax Administrations (IOTA)
- Mr. Dimitrios Tsakonas, Director General Public Debt Management Agency
- Mrs. Rania Ekaterinari, CEO Hellenic Corporation of Assets and Participation (HCAP)

> Top International Investors:

AlleyCorp • Apollo Advisors • BC Partners • BlackSummit Financial Group, Inc. • BrookStreet Equity Partners • CVC Capital Partners • Fortress • U.S. International Development Finance Corporation • HIP Investment (Blackstone Group) • Insight Partners • Oak Hill Advisors • Paulson & Co.

International Companies:

AECOM Infrastructure and Environment UK Ltd. • Atlantic Bank / New York Community Bank • AVIS Greece • Brown Hotels • CISCO, Greece, Cyprus, Malta, Portugal • Eldorado Gold Corporation • EY • Flott & Co. PC • Google • Hines Greece • Jacobs • Libra Group • LightsourceBP • Microsoft Greece, Cyprus & Malta • Mistras Group Inc (MG) • Mohegan Gaming & Entertainment • NN Hellas • Pfizer Hellas • Quantum Partners/547 Energy LLC • SP Global

> Athens Exchange Listed Companies:

Athens Water Supply & Sewage Company S.A. (EYDAP) • Alpha Bank • ADMIE Holdings (Independent Power Transmission Operator S.A.) • Cenergy Holdings • ElvalHalcor • Fourlis Holdings • Eurobank S.A. • GEK TERNA Group of Companies • Hellenic Gas Transmission System Operator (DESFA) • Hellenic Petroleum S.A. (ELPE) • Lamda Development S.A. • Motor Oil (Hellas) • Mytilineos S.A. • National Bank of Greece • Opap • Orilina Properties REIC / Zeus Group • OTE Group of Companies • Piraeus Bank • Piraeus Real Estate • Prodea Investments • Public Power Corporation of Greece (PPC) • Sarantis • Terna Energy • Titan Cement Group • Trastor REIC (Värde Global Real Estate) • Viohalco S.A

US Listed Global Shipping Companies

Capital Product Partners (CPLP) • Danaos Corporation (DAC) • Diana Shipping Inc (DSX) • Dorian LPG (LPG) • Dynagas LNG Partners (DLNG) • Eurodry (EDRY) • EuroSeas (ESEA) • Pyxis Tankers (PXS) • Safe Bulkers (SB) • Seanergy Maritime Holdings (SHIP) • Star Bulk Carriers (SBLK) • Tsakos Energy Navigation (TEN)

OTHER GREEK COMPANIES & ORGANISATIONS:

Blueground • Cepal Hellas Financial Services S.A. • Elikonos Capital Partners • Enterprise Greece • Envolve Entrepreuneurship • EOS Capital Partners • Epignosis eLearning Solutions • Greek National Tourism Organization (GNTO) • Grivalia Management Company • Hellenic Corporation of Assets and Participation (HCAP) • Hellenic Republic Asset Development Fund • Independent Authority for Public Revenue • Intrum Hellas • Public Debt Management Agency • Regency Entertainment S.A. – Lampsa Hellenic Hotels S.A. • SMERemediumCap • Venture Friends

LAW FIRMS:

Allen & Overy LLP • Karatzas & Partners Law Firm • Lambadarios Law firm • Machas & Partners Law Firm • Milbank LLP • PotamitisVekris Law Partnership • Reed Smith LLP • Saplegal – A.S. Papadimitriou & Partners Law Firm

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Mytilineos • OPAP • SMERemediumCap

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http://forums.capitallink.com/greece/2020/ www.capitallink.com www.capitallinkforum.com

ORGANIZERS

Founded in 1995, Capital Link is a New York based investor relations, financial communications and advisory firm with a strategic focus on the maritime, commodities and energy sectors, MLPs, as well as Closed–End Funds and ETFs. Based in New York City, Capital Link has presence in London, Athens & Oslo. Capital Link is a member of the Baltic Exchange and works very closely with the New York Stock Exchange, NASDAQ and the London Stock Exchange as well as with major international and supranational organizations and industry associations in the areas of the firm's strategic concentration.

Our proactive approach, which integrates Investor Relations, Information Technology and Media, enhances awareness and branding for our clients through tailored outreach programs targeting analysts, institutional and individual investors and the financial media complemented by extensive and uniquely powerful marketing platforms. Capital Link offers a full suite of services including strategic and corporate advisory, investor relations, media relations, public and industry relations and the organization of corporate events. Capital Link is also known for the organization of large scale, high quality Investment Forums focusing on maritime transportation and U.S. investment products in key industry centers, such as New York, London, Athens, Limassol, Shanghai, Singapore, Tokyo and Hong Kong. The Capital Link Investment Forums feature industry leaders and draw the elite of the global financial and investment communities. The Capital Link brand is widely–recognized and valued worldwide by participants in these communities for combining rich informational and educational content with as well as superior networking opportunities. In addition to conferences, Capital Link organizes Webinars focusing on investment strategies, sectors, critical topics of interest to the investment community and company presentations. Capital Link's global marketing platform enhances the visibility and reach of these events on a global scale that lasts well beyond the date on which each event is held, becoming a continuous reference point for market participants.

Capital Link's efforts have been recognized by the 2011 Lloyds's List Greek Shipping Awards, in 2012 and 2013 by the InterContinental Finance Magazine and in 2016 by the Wealth & Finance Magazine, Also, by the International Propeller Club of the United States and AHI—American Hellenic Institute.