

PRESS RELEASE GREEK BANKING SECTOR – GROWTH & DEVELOPMENT OUTLOOK

23rd ANNUAL CAPITAL LINK INVEST IN GREECE FORUM

A NEW ERA – A NEW DIRECTION FOR GREECE

14 Sessions – 64 Top Level Speakers

An International Summit about the Greek Economy & Investment Opportunities
Featuring top US and International Investors, Government & Business Leaders, Global Investment
Banks & Institutions & the Greek Government

New York, 19 April, 2022

The [“23rd Capital Link Invest in Greece” Forum: “A New Era - A New Direction for Greece”](#) took place with great success and great participation on **Monday, April 11, 2022**, as an **in-person event only**, at the **Metropolitan Club in New York**, in co-operation with the **New York Stock Exchange** and major Global Investment Banks and Organizations. **Citi** and **Tsakos Energy Navigation** are Lead Sponsors of the Forum for thirteen years in a row, as well as with the strong support of the Greek business and financial community. Over the years, the Forum has developed to become an International Summit about Greece. With a 23-year track record of success, the Forum has been engaged in a systematic effort to highlight Greece’s profile, to a global business and investment audience. The event gathered top level executives from the business world, bringing together a number of international investors, entrepreneurs, banking executives, technocrats and Government officials from Greece, Europe and The United States.

GREEK BANKING SECTOR – GROWTH & DEVELOPMENT OUTLOOK

[Panel Photos](#)
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23rd Annual Capital Link
Invest in Greece Forum
A New Era - A New Direction for Greece
Monday, April 11, 2022
The Metropolitan Club, One East 60th St., New York City

In Cooperation With NYSE
Lead Sponsors Citi
TEN LTD
Register | Agenda

GREEK BANKING SECTOR – GROWTH & DEVELOPMENT OUTLOOK
Monday, April 11, 2022
3:15 pm – 4:10 pm ET

INTRODUCTORY KEYNOTE REMARKS

Moderator

Panelists

Mr. Christos Megalou
Chief Executive Officer
Piraeus Bank

Mr. Georgios Papadimitriou
Partner, Accounts & Markets Leader, Central, Eastern and Southeastern Europe & Central Asia
EY

Mr. Lazaros Papagaryfallou
General Manager/CFO
Alpha Bank

Mr. Luca Maiorana
Head of FIG Emerging Europe, Head of Fintech & Asset Management Banking Coverage
Barclays

Mrs. Elizabeth McCaul
Member of the Supervisory Board
European Central Bank

Mr. Christos Christodoulou
Group CFO
National Bank of Greece

Mr. José Manuel Gasalla Benitez
Partner | Private Capital
Oliver Wyman

Mr. Theodore Gnardellis
Executive General Manager, Group CFO
Piraeus Bank

To Register and for more information on the agenda visit here: <https://forums.capitalink.com/greece/2021/>

INTRODUCTORY KEYNOTE REMARKS:

- **Mr. Christos Megalou**, *Chief Executive Officer – Piraeus Bank*

PANEL DISCUSSION:

Moderator: Mr. Georgios Papadimitriou, *Partner, Accounts & Markets Leader, Central, Eastern and Southeastern Europe & Central Asia – EY*

Panelists:

- **Mr. Lazaros Papagaryfallou**, *General Manager/CFO – Alpha Bank*
- **Mr. Luca Maiorana**, *Head of FIG Emerging Europe, Head of Fintech and Asset Management Banking Coverage – Barclays*
- **Mrs. Elizabeth McCaul**, *Member of the Supervisory Board – European Central Bank*
- **Mr. Christos Christodoulou**, *Group CFO – National Bank of Greece*
- **Mr. José Manuel Gasalla Benitez**, *Partner | Private Capital – Oliver Wyman*
- **Mr. Theodore Gnardellis**, *Executive General Manager, Group CFO – Piraeus Bank*

Mr. Christos Megalou, CEO of **Piraeus Bank**, stated that the Greek banking sector has done tremendous progress on all fronts, especially in the past couple of years. From NPE clean-up to capital strengthening, and from organic profitability restoration to tapping new business opportunities, like digital banking and asset management. For many years, the Greek banks were weathering the consequences of crisis; now they are totally equipped to lead the race for returns and sustainability at par with their EU peers. Despite the current volatility that is driven by geopolitical conflicts and inflationary pressures, we face the future with optimism and determination to succeed. The fundamentals of the Greek economy are intact and structural tailwinds persist even within a macro-moderated scenario for 2022.

Mr. George Papadimitriou, Partner at **EY** in **Greece** and **EY Central, Eastern and Southeastern Europe & Central Asia (CESA) Regional Accounts and Markets Leader**, delivering his introductory speech as moderator of the “Greek Banking Sector – Growth & Development Outlook” discussion panel, referred to the “perfect storm” created by the consecutive crises of the last few years, underlining that the economic environment that the Greek banks find themselves operating in, is more volatile and uncertain than ever. *“Despite the multifaceted challenges and turbulences of the past years, the Greek banking sector showcased its resilience, transformed itself and significantly reinforced its capital base”*, he noted.

“Subsequently, it can now face emerging challenges with greater confidence, building further trust in both the economy and the society as a whole”.

The panel discussion moderated by Mr. Papadimitriou, focused on Greek banks’ future plans and priorities, in a new, emerging environment. Greek banks’ representatives and speakers from the investment banking, consulting and bank regulation sectors, shared their opinions, combining different point-of-views. Specifically, the discussion detailed analyzed the Greek financial institutions’ expectations and priorities as regards revenues, costs, and asset quality, while some initial assessments on the impacts of the war in Ukraine, were also made. Finally, the new crisis’ impact on regulatory priorities was discussed as well.

Mr. Lazaros Papagaryfallou, Alpha Bank’s General Manager and CFO, stated that during the last two years the Greek banking system made a decisive step towards managing legacy issues showing execution capacity and operational resilience, especially in view of the challenges posed by the pandemic. The quantum leap made in 2021 with regards to non-core deleveraging has positive implications for operating profitability trends, while the focus is increasingly shifting on balance sheet growth, business development and good returns to shareholders. Greek banks stand in a relatively strong position with regards to managing their cost base. Consolidation in the sector has led to the realization of synergies and balance sheet restructuring has improved efficiency, with further gains expected in the coming years. For Alpha Bank, the significant progress in reducing problematic assets, by E16bln in 2021 and the divestment of non-core businesses, has locked in a meaningful improvement in expenses already in 2022. Further gains from the bank’s transformation plan will drive the bank’s cost base in 2024. Optimization of physical networks to the benefit of digital channels, technology driven efficiencies, process simplification, organizational delayering, workspace optimization, are important levers to deliver further efficiencies. Alpha Bank has been investing in its digital strategy, more heavily since 2017, and already is seeing transactions via digital channels now taking the lion’s share. In 2021, for the first time, the number of transacting customers through the Bank’s mobile channel has overtaken the ones via the web channel, marking a year where digital banking became more mobile driven than ever before. There is obviously a long way to go, but we are very optimistic about the prospects. The pandemic has accelerated the digital transformation of the entire economy with the government championing these efforts offering digital services to citizens and access to public administration, in ways that increase awareness and change behaviors that do inform our business models towards the same direction.

The prevailing inflationary headwinds will undoubtedly put pressure on the cost base, but their impact should be limited and viewed in tandem with the positive counterbalancing elements of higher interest rates and cost reduction levers available to all banks. Over the past decade, we have got used to an environment where inflation was low or even negative and banks were rewiring their model to reduce their cost base on an absolute level. This process, at a European level, is nearing its end. As we enter into a growth phase for the Greek economy, cost efficiency should not be judged on the basis of absolute cost reduction but with reference to the operating jaws of the business.

Mr. Luca Maiorana, Head of FIG Emerging Europe at Barclays Investment Bank, stated that the Greek banks represent a success story in the European Banking space. In fact, notwithstanding a decade of economic headwind, the Greek banking sector has achieved an impressive NPE reduction, from close to 50% a few years ago to almost single digit this year, executed on the back of the HAPS scheme. At the same time, the Greek banks have continued to perform well across the board. In fact, they have been able to tap into the debt and equity capital markets, they have turned their attention to organic profitability and they have increased volumes which resulted in core pre-provision income growth. On the back of improving profitability, equity and debt capital raisings and the execution of capital-enhancing transactions, the capital base of the sector has further strengthened. This positive backdrop will allow the Greek banks to weather well this phase of geopolitical uncertainty, while at the same time take advantage of new growth opportunities.

Mrs. Elizabeth McCaul, Member of the Supervisory Board of the **European Central Bank (ECB)**, referred to the challenges the European banking sector is facing, following the Russian invasion of Ukraine and noted that the ECB Banking Supervision is closely monitoring the situation and is in constant contact with the banks to prevent potential risks and side effects. She stressed that European banks started in 2022 with a strong capital base and liquidity, and although the immediate effects of the war are limited, there should be vigilance for potential medium-term risks. Ms. McCaul also outlined the ECB's supervisory priorities for 2022-24, such as credit risk management, the need for banks to develop sound cyber-threat protection measures, addressing emerging risks such as environmental and climate risks, and developing strategies for digital transformation. Regarding the Greek banks, the member of the Supervisory Board of the ECB praised the remarkable progress they have made in reducing the percentage of non-performing loans from 2017 and especially in 2021 with the support of the "Hercules" program. She also referred to the common challenges Greek and European banks are facing such as the need to boost their profitability through transformation programs to reduce costs and achieve adequate and recurring profits, including digital services and supplies.

Mr. Christos Christodoulou, Group CFO - **National Bank of Greece**, stated: "The Greek economy remains in a growth mode, despite geopolitical tensions and persistent inflation. Economic growth will be investment-driven and thus aided by the Recovery and Resilience Facility (RRF), especially in light of leverage added through the banking system, to an amount in excess of €30b over the next few years. Post the 10-year sovereign and banking crisis in Greece, corporates and households have repaired their balance sheets and are looking to increase leverage in line with rising employment levels, incomes and economic growth.

Given the RRF's emphasis on green energy projects and especially renewable energy, NBG's strategic positioning as the leading Bank financing energy projects in Greece proves timely. Capitalizing on our revamped service models and renewed corporate and retail offerings, we aspire to continue expanding our performing loan book in excess of €1.5b p.a. for the next three years, fully offsetting NII headwinds from the last mile of our NPE clean up, incremental MREL issuance costs and the TLTRO phase out.

Leveraging on our successful Transformation Program initiatives and economic growth, our fee income is set to keep growing in the double digits for the next three years. Among the key sources of this growth will be strong credit origination, intermediation fees and most importantly our successful efforts to increase cross sell through investment and bancassurance products, leveraging our extended customer base, most of which is savings oriented. Our successful and rapid shift to digital channels, currently by far the dominant channel of transactions, will aid that direction. NBG is introducing innovative digital functionalities in the Greek banking market, among which are digital onboarding, end to end digital loan origination, account aggregation and digital signature certificates. We aim to continue being at the forefront of digital developments in the country, demonstrating impressive results as we capture market dynamics."

Mr. Jose Manuel Gasalla, Partner of **Oliver Wyman** stated that after the effort made by Greek banks to successfully overcome the effects of the financial crisis and improve asset quality, we now see the sector focusing on operational transformation programs that will allow banks to focus on growth initiatives. Nevertheless, new challenges deriving from the aftermath of a global pandemic and a completely new geopolitical environment will require delicate management to successfully navigate a rapidly changing environment while implementing large scale operational improvement programs.

Mr. Theodore Gnardellis, **Piraeus Bank's** CFO, stated that the improvement of Greek banks' asset quality in 2021 has been unparalleled. The sector ended the year with €18bn NPE, corresponding to a 13% NPE ratio, from a peak level of circa €110bn or 50% NPE ratio some years ago. For the 4 systemic banks, the average ratio of December 2021 stood at c.10%. The NPE cleanup was executed on the back of Hercules scheme, favored by positive macro conditions, as well as progress for banks across all areas of business. Along with inorganic activity, the trends on the organic NPE flow were also encouraging. The NPE flow was impacted from Covid-related debt moratoria expiration, especially in the first half of 2021,

though at a much lesser extent that the one initially feared. Today, asset quality remains among the key priorities for banks, together with organic capital generation and tapping of new business opportunities.

FORUM OVERVIEW

The agenda, topics and structure of this forum through 14 Sessions and 64 Top Level Speakers have been designed to conform with investor interests and requirements. It combines the Greek and US government perspective, with that of private sector executives, international financiers and international investors. The Forum was held at a critical time, as the impact of the pandemic is still being felt in the global economy. Supply chain problems, inflation trends and increases in energy tariffs are challenges that remain at the forefront. At the same time, the new war in Ukraine has redrawn the geopolitical and energy map of Europe, intensifying the global uncertainty.

"Capital Link Invest in Greece Forum: A New Era – A New Direction for Greece": Greece has made a dynamic comeback in the global capital markets and the global investment community but this is the first step. Looking ahead, despite the challenges stemming from the pandemic, there is a new reality and potential in Greece today. Modernization and Investments" are at the heart of the "Greece 2.0" program, the largest plan developed in the modern history of the country aiming to change the economy model, transforming it into a competitive and extroverted one, with a digital and efficient state. The approximately EUR 31 billion that will be disbursed by the Recovery and Resilience Facility - in addition to the funds from the European Development Programs included in the new EU budget for the period 2021-2027, can be the foundation for Greece to attract the significant and additional foreign investments that the country needs.

The Prime Minister of Greece **H.E. Kyriakos Mitsotakis** opened the Forum (via webcast) and delivered the Greek Government's message to International investors, titled **"A New Era – A New Direction for Greece"**.

H.E. Christos Staikouras, Minister of Finance, Keynote Speaker of the Conference, presented Greek Government's economic strategy, and his speech was titled **"Accelerating Growth - Government Economic Policy & Objectives"**.

H.E. Mr. Adonis Georgiadis, Minister of Development and Investments, and the Chairman & Chief Executive Officer of PFIZER, **Dr. Albert Bourla** were the Keynote Speakers at the formal Luncheon.

Introductory Speeches were made by: **Mr. Stefan Jekel**, Head of International Listings - New York Stock Exchange, **Mr. Jay Collins**, Managing Director, Vice Chairman Corporate & Investment Banking - Citi, and **Dr. Nikolas P. Tsakos**, Founder, President & CEO - TEN Ltd., who spoke on "The State of Greek & Global Shipping".

One-On-One Meetings

Like every year, the Conference provided foreign investors with the opportunity to network through a variety of "one-to-one meetings" with Institutional Investors representing large foreign funds with investment interest in Greece, with listed and non-listed companies, as well as with members of the delegation of the Greek Government.

In cooperation with the investment banks that support the Forum, **group sessions** were organized for the main ministers of the government:

- **H.E. Christos Staikouras, Minister of Finance**, accompanied by Mr. Dimitrios Tsakonas, General Manager - Public Debt Management Organization (ODDIH), and
- **H.E. Mr. Adonis Georgiadis, Minister of Development and Investments** accompanied by Mr. Nikos Papathanasis, Alternate Minister of Development & Investments, Private Investments & PPPs, Mr. Gregory D. Dimitriadis, CEO & Member of the Board of Directors – Hellenic Corporation of Assets and Participations SA (HCAP) & Mr. Dimitris Politis, Chief Executive Officer – Hellenic Republic Asset Development Fund (HRAF).

Greek American and International Media

The representatives of the government and of the participating companies met with the Greek American Media that covered the Forum as well as with representatives of International Media such as: Financial Times, Wall Street Journal, Bloomberg, YAHOO Finance, Reuters, New York Times, Tradewinds.

- **H.E. Christos Staikouras, Minister of Finance, gave interviews to the Financial Times & Wall Street Journal.**

- **H.E. Mr. Adonis Georgiadis, Minister of Development and Investments, gave the following interviews presenting the investment opportunities in Greece:**

1. An interview in Greek at the **Union of Foreign Correspondents**, with the Greek correspondent Mr. Thanos Dimadis. The interview was then displayed on the Foreign Press Correspondents on the American website and on YouTube with English subtitles. The interview was conducted with interior and exterior shooting at the World Trade Center, during which the Minister spoke about trade relations with the United States, energy, investments, development, and other issues related to his portfolio.

2. An Interview in English with Mrs. Susan Tehrani, Vice President of the Association of Foreign Press Correspondents in the United States. Mrs. Tehrani is a correspondent for **WION**, the world's largest network, which broadcasts in 190 countries, including the United States.

OFFICIAL DINNER – AWARD CEREMONY: «2021 HELLENIC CAPITAL LINK LEADERSHIP AWARD»

The 23rd Annual Capital Link Invest in Greece Forum “A New Era - A New Direction for Greece”, concluded with an **official dinner** during which **Mr. Alex Fotakidis**, Partner & Head of Greece - **CVC Capital Partners**, was honored with the “**2021 Capital Link Hellenic Leadership Award**”, for his outstanding contribution to Greece.

CVC Capital Partners and Mr. Alex Fotakidis, the partner heading the Greek investment team, were recognized for their positive impact on Greece and the Greek economy with their active investment participation raising the profile of Greece as an investment destination within the global investment community. CVC Capital Partners' investments are a direct boost to the Greek economy and also a vote of confidence that can help attract additional foreign investments.

H.E. Alexandra Papadopoulou, Ambassador of Greece to the United States, delivered Welcome Remarks

The Keynote Address was delivered by **Mrs. Maria Olson**, *Office Director-Office of Southern European Affairs Bureau of European and Eurasian Affairs – U.S. DEPARTMENT OF STATE* with the participation of the new *Ambassador-Designate of the United States to Greece*, **Mr. George J. Tsunis**.

Mr. Panayotis Bernitsas, Managing Partner - **Bernitsas Law** delivered Opening Remarks.

Mr. Georgios Papadimitriou, Partner, Accounts & Markets Leader, Central, Eastern and Southeastern Europe & Central Asia – **EY**, introduced the Honoree **Mr. Alex Fotakidis**, Partner & Head of Greece - **CVC Capital Partners**.

While receiving the “2021 Capital Link Hellenic Leadership Award”, **Mr. Fotakidis** made a keynote speech highlighting CVC Capital Partners’ contribution to Greece and stated that CVC has a long-term commitment to invest in the country and will continue playing a positive role as a responsible investor, supporting leading companies and their management teams to deliver on ambitious plans.

The **Capital Link Hellenic Leadership Award** is presented annually to a person or an organization for outstanding contribution in fostering closer ties between Greece and the global business and investment community. Previous honorees were in 2012, **Mr. Andrew N. Liveris**, Chairman and Chief Executive Officer of The Dow Chemical Company, in 2013, **Mr. John Calamos**, Chairman, CEO & Global Co-Chief Investment Officer of Calamos Investments, in **2014**, **Mr. George Logothetis**, Chairman and CEO of Libra Group and in 2015, **Dr. Anthony Papadimitriou**, President to the Board

of Directors of Alexander S. Onassis Foundation & Managing Partner of "A.S. Papadimitriou & Partners Law Firm, in 2016, **Mr. Wilbur L. Ross**, Chairman & Chief Strategy Officer of WL Ross & Co., in 2017, **Mr. Andre Calantzopoulos**, CEO – Philip Morris International, in 2018, **Mr. Evangelos Mytilineos**, Chairman & CEO of Mytilineos and in 2019, **Mr. John Paulson**, President & Portfolio Manager - Paulson & Co. Inc.

The Dinner was sponsored by EY.

TUESDAY, APRIL 12, 2022
«GREEK AMERICAN ISSUER DAY» at the New York Stock Exchange

Within the context of the 23rd Annual Capital Link Invest in Greece Forum "A New Era - A New Direction for Greece", the New York Stock Exchange in cooperation with Capital Link organized, a special ceremony, in honor of Greece, titled «GREEK AMERICAN ISSUER DAY at NYSE».

New York Stock Exchange (NYSE) flew the Greek flag on Wall Street and issued special commemorative medals to honor the members of the Greek Delegation.

Dr. Nikolas P. Tsakos, Founder, President & CEO, TEN Ltd. (NYSE: TNP) and Minister of Finance, H.E. Christos Staikouras, rang the "Opening Bell", starting the trading session on Tuesday, April 12, 2022, of the NYSE-New York Stock Exchange, accompanied by **H.E. Adonis Georgiadis, Minister of Development & Investments, H.E. Nikos Papathanasis, Alternate Minister of Development & Investments, Private Investments & PPPs, H.E. Panos Tsakoglou, Deputy Minister of Labour & Social Affairs, Dr. Konstantinos Koutras, Consul General of Greece in New York, Mrs. Olga Bornozi, Managing Director – Capital Link and Mr. Nicolas Bornozis, President of Capital Link and the representatives of NYSE listed companies, Mr. Ted PETRONE, Vice Chairman, NAVIOS GROUP – Mr. Michael BAKAS, Executive V.P, AMERESCO – Mr. Christos MEGALOU, Member of the Board, SAFE BULKERS Inc. & Chief Executive Officer of Piraeus Bank, Mr. Christos Balaskas, Vice President & General Manager – Greece, Eldorado Gold Corporation.**

This year's Forum was honored by the participation of:

REPRESENTATIVES OF THE GREEK GOVERNMENT

- **The Prime Minister of Greece, H.E. Kyriakos Mitsotakis**
- **H.E. Christos Staikouras, *The Greek Minister of Finance***
- **H.E. Adonis Georgiadis, *Minister of Development & Investments***
- **H.E. Nikos Papathanasis, *Alternate Minister of Development & Investments Private Investments & PPPs***
- **H.E. Panos Tsakoglou, *Deputy Minister of Labour & Social Affairs***
- **Mr. George Pitsilis, *Governor of the Independent Authority for Public Revenue (IAPR), ex-President of Intra-European Organisation of Tax Administrations (IOTA)***
- **Mr. Gregory D. Dimitriadis, *CEO & Member of the Board of Directors – Hellenic Corporation of Assets and Participations (HCAP)***
- **Mr. Dimitris Politis, *CEO – Hellenic Republic Asset Development Fund (HRAF)***
- **H.E. Alexandra Papadopoulou, *Ambassador of Greece to the United States***
- **H.E. Maria Theofili, *Ambassador Extraordinary and Plenipotentiary, Permanent Representative of Greece to the United Nations***

US GOVERNMENT OFFICIALS

- **Mrs. Maria Olson, *Office Director-Office of Southern European Affairs – Bureau of European and Eurasian Affairs - U.S. DEPARTMENT OF STATE***
- **H.E. Geoffrey R. Pyatt, *U.S. Ambassador to the Hellenic Republic (via webcast)***
- **H.E. George J. Tsunis, *Ambassador-Designate of the United States to Greece***

SENIOR REPRESENTATIVES FROM GREEK AND INTERNATIONAL ORGANIZATIONS:

- **Mrs. Elizabeth McCaul**, *Member of the Supervisory Board – European Central Bank*
- **Dr. Albert Bourla**, *Chairman & Chief Executive Officer – PFIZER*
- **Mr. Stefan Jekel**, *Head of International Listings – New York Stock Exchange*
- **Mr. Dimitrios Tsakonas**, *Director General – Public Debt Management Agency*

LARGE INTERNATIONAL BANKS

- Ambrosia Capital
- Axia Ventures Group
- Barclays
- BNP Paribas
- Citi
- Goldman Sachs
- HSBC
- Nomura International

INTERNATIONAL COMPANIES

- AVIS Greece
- Eldorado Gold
- EY
- Flott & Co. PC
- Hill International
- Oliver & Wyman
- NN Hellas
- PFIZER
- York Studios

EUROPEAN ORGANIZATIONS

- European Central Bank

LISTED COMPANIES

- Alpha Bank
- Eurobank
- National Bank of Greece
- Piraeus Bank
- Athens Water Supply & Sewage Company SA (EYDAP)
- ADMIE (IPTO) Holding S.A
- DESFA S.A. (Hellenic Gas Transmission System Operator)
- GEK Terna Group
- Hellenic Petroleum Holdings S.A. - ELPE
- Lamda Development
- OTE Group of Companies
- Public Power Corporation – PPC
- Trastor REIC

INTERNATIONAL INVESTORS

- Bain Capital Credit
- CVC Capital Partners
- Grifon Capital Partners / Fortress
- Partners Group

OTHER COMPANIES/ORGANIZATIONS

- DECA Investments
- Dimand Real Estate Development
- Ellikonos Capital Partners
- EOS Capital Partners
- Greek National Tourism Organization (GNTO)
- Hellenic Medical Society
- Intrum
- PPC Renewables
- Qualco Group
- SMERemediumCap

LAW FIRMS

- Bernitsas Law
- D.C. Christopoulos & Partners
- Dedes & Associates Law Firm
- Kyriakides Georgopoulos Law Firm
- Lambadarios Law Firm
- Machas & Partners Law Firm
- Millbank
- POTAMITISVEKRIS
- Reed Smith LLP

INTERNATIONAL SHIPPING COMPANIES

- Navios Maritime Partners
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View all replays in our YouTube Forum dedicated playlist :

<https://www.youtube.com/playlist?list=PLVvlqwwjZPWzN93QMVMJrh0-tDgLxzVwE>

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Or please visit:

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ORGANIZERS – ABOUT CAPITAL LINK

Founded in 1995, Capital Link is a New York based investor relations, financial communications and advisory firm with a strategic focus on the maritime, commodities and energy sectors, MLPs, as well as Closed-End Funds and ETFs. Based in New York City, Capital Link has presence in London, Athens & Oslo. Capital Link is a member of the Baltic Exchange and works very closely with the New York

Stock Exchange, NASDAQ and the London Stock Exchange as well as with major international and supranational organizations and industry associations in the areas of the firm's strategic concentration.

Our proactive approach, which integrates Investor Relations, Information Technology and Media, enhances awareness and branding for our clients through tailored outreach programs targeting analysts, institutional and individual investors and the financial media complemented by extensive and uniquely powerful marketing platforms. Capital Link offers a full suite of services including strategic and corporate advisory, investor relations, media relations, public and industry relations and the organization of corporate events. Capital Link is also known for the organization of large scale, high quality Investment Forums focusing on maritime transportation and U.S. investment products in key industry centers, such as New York, London, Oslo, Hamburg, Athens, Limassol, Shanghai, Singapore, Tokyo and Hong Kong. The Capital Link Investment Forums feature industry leaders and draw the elite of the global financial and investment communities. The Capital Link brand is widely-recognized and valued worldwide by participants in these communities for combining rich informational and educational content with as well as superior networking opportunities. In addition to conferences, Capital Link organizes Webinars focusing on investment strategies, sectors, critical topics of interest to the investment community and company presentations. Capital Link's global marketing platform enhances the visibility and reach of these events on a global scale that lasts well beyond the date on which each event is held, becoming a continuous reference point for market participants. Capital Link's efforts have been recognized by the 2011 Lloyds's List Greek Shipping Awards, in 2012 and 2013 by the InterContinental Finance Magazine and in 2016 by the Wealth & Finance Magazine, Also, by the International Propeller Club of the United States and AHI-American Hellenic Institute.