

An International Summit about the Greek Economy & Investment Opportunities

Featuring top US and International Investors, Government & Business Leaders, Global Investment

Banks & Institutions & the Greek Government

MONDAY 11 APRIL 2022 14 Sessions – 64 Top Level Speakers

New York, 18 April, 2022

The <u>"23rd Capital Link Invest in Greece" Forum: "A New Era - A New Direction for Greece"</u> took place with great success and great participation on Monday, April 11, 2022, as an in-person event only, at the Metropolitan Club in New York, in co-operation with the New York Stock Exchange and major Global Investment Banks and Organizations. Citi and Tsakos Energy Navigation are Lead Sponsors of the Forum for thirteen years in a row, as well as with the strong support of the Greek business and financial community. Over the years, the Forum has developed to become an International Summit about Greece. With a 23-year track record of success, the Forum has been engaged in a systematic effort to highlight Greece's profile, to a global business and investment audience. The event gathered top level executives from the business world, bringing together a number of international investors, entrepreneurs, banking executives, technocrats and Government officials from Greece, Europe and The United States.

The Prime Minister of Greece, H.E. Kyriakos Mitsotakis, opened the Forum (via webcast) and delivered the Greek Government's message to international investors, titled "A New Era – A New Direction for Greece".

The Greek Minister of Finance, H.E. Christos Staikouras, Keynote Speaker of the Forum, presented Greek Government's economic strategy, and his speech was titled "ACCELERATING GROWTH - GOVERNMENT ECONOMIC POLICY & OBJECTIVES".

At the official luncheon which was hosted in the context of the Forum, Keynote Speakers were H.E. Adonis Georgiadis Minister of Development & Investments of Greece, and the Chairman & Chief Executive Officer of PFIZER, Dr. Albert Bourla. The following speakers made the Introductory Remarks: Mr. Stefan Jekel, Head of International Listings - New York Stock Exchange, Mr. Jay Collins, Managing Director, Vice Chairman Corporate & Investment Banking - Citi, and Dr. Nikolas P. Tsakos, Founder, President & CEO - TEN Ltd., who spoke on "The State of Greek & Global Shipping".

One-On-One Meetings: Like every year, the Conference provided foreign investors with the opportunity to network through a variety of "one-to-one meetings" with Institutional Investors representing large foreign funds with investment interest in Greece, with listed and non-listed companies, as well as with members of the delegation of the Greek Government. In cooperation with the investment banks that support the Forum, group sessions were organized for the main ministers of the government. H.E. Mr. Adonis Georgiadis, Minister of Development and Investments accompanied by Mr. Nikos Papathanasis, Alternate Minister of Development & Investments, Private Investments & PPPs, Mr. Grigory D. Dimitriadis, CEO & Member of the Board of Directors – Hellenic Corporation of Assets and Participations SA (HCAP) & Mr. Dimitris Politis, Chief Executive Officer – Hellenic Republic Asset Development Fund (HRAF).

<u>Media Meetings</u>: H.E. Adonis Georgiadis, Minister of Development & Investments of Greece met with the Greek American Media that covered the Forum as well as with representatives of International Media. The Minister also gave the following interviews presenting the investment opportunities in Greece:

- 1. An interview in Greek at the <u>Union of Foreign Correspondents</u>, with the Greek correspondent Mr. Thanos Dimadis. The interview was then displayed on the Foreign Press Correspondents on the American website and on YouTube with English subtitles. The interview was conducted with interior and exterior shooting at the World Trade Center, during which the Minister spoke about trade relations with the United States, energy, investments, development, and other issues related to his portfolio.
- 2. An Interview in English with Mrs. Susan Tehrani, Vice President of the Association of Foreign Press Correspondents in the United States. Mrs. Tehrani is a correspondent for **WION**, the world's largest network, which broadcasts in 190 countries, including the United States.

H.E. Adonis Georgiadis participated at the Official Dinner, with which the 23rd Annual Capital Link Invest in Greece Forum "A New Era - A New Direction for Greece", concluded and during which Mr. Alex Fotakidis, Partner & Head of Greece - CVC Capital Partners, was honored with the "2021 Capital Link Hellenic Leadership Award", for his outstanding contribution to Greece. H.E. Alexandra Papadopoulou, Ambassador of Greece to the United States, delivered Welcome Remarks. The Keynote Address was delivered by Mrs. Maria Olson, Office Director-Office of Southern European Affairs Bureau of European and Eurasian Affairs – U.S. DEPARTMENT OF STATE with the participation of the new Ambassador-Designate of the United States to Greece, Mr. George J. Tsunis. Mr. Panayotis Bernitsas, Managing Partner - Bernitsas Law delivered Opening Remarks. Mr. Georgios Papadimitriou, Partner, Accounts & Markets Leader, Central, Eastern and Southeastern Europe & Central Asia – EY, introduced the Honoree Mr. Alex Fotakidis, Partner & Head of Greece - CVC Capital Partners.

# «GREEK AMERICAN ISSUER DAY at NYSE» at the New York Stock Exchange



Within the context of the 23rd Annual Capital Link Invest in Greece Forum "A New Era - A New Direction for Greece", the New York Stock Exchange in cooperation with Capital Link organized, a special ceremony, in honor of Greece, titled «GREEK AMERICAN ISSUER DAY at NYSE», in which <u>H.E. Adonis Georgiadis</u>, <u>Minister of Development & Investments</u> participated.

H.E. Christos Staikouras, Minister of Finance and Dr. Nikolas P. Tsakos, Founder, President & CEO, TEN Ltd. (NYSE: TNP), rang the "Opening Bell", starting the trading session on Tuesday, April 12, 2022, of the NYSE-New York Stock Exchange accompanied by high level executives from Greek-American and Greek companies listed in the New York Stock Exchange.

H.E. Adonis Georgiadis, Minister of Development & Investments, Keynote Speaker of the Forum, presented his speech during the formal Luncheon and introduced Dr. Albert Bourla.

Watch Video



#### H.E. Adonis Georgiadis, in his speech he stated:

"Now is the time to come to Greece and invest," was the message sent by the Minister of Development & Investment, Mr. Adonis Georgiadis, speaking to American businessmen at the Capital Link conference in New York. Mr. Georgiadis highlighted the large increase in foreign direct investment, emphasizing that Greece for the period from the 3rd quarter of 2019 to the 4th quarter of 2021 emerged as a champion in the eurozone in the growth rate of investment, with one of the best performance (close to 20%) worldwide, and is now one of the 10 most attractive countries for investment in Europe. In fact, in 2021, foreign direct

investment reached the highest level since 2002, approaching 4.85 billion euros, increased by 72.3% compared to 2020 and by 8.1% compared to 2019, before the pandemic.

Mr. A. Georgiadis pointed out that a large part of this increase comes from American investors and referred with emphasis to the investments that have been implemented or launched by global giants such as Pfizer, Cisco, JP Morgan, Amazon Web Services, Digital Realty and Meta (Facebook) in the "new knowledge economy" with digital hubs, R & D and data-centers. Significant opportunities are still opening up, he explained, in other sectors of the economy such as energy, tourism, real estate and industry.

At the same time, he referred to the roadmap for achieving the investment grade in 2023, estimating that the GDP growth rate in 2022 will range to 3-3.5%, slightly lower than the initial estimates due to the war. "I am realistically optimistic that the Greek economy will again be a positive surprise," said the Minister of Development & Investment.

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# **FORUM OVERVIEW**

The agenda, topics and structure of this forum through 14 Sessions and 64 Top Level Speakers have been designed to conform with investor interests and requirements. It combines the Greek and US government perspective, with that of private sector executives, international financiers and international investors. The Forum was held at a critical time, as the impact of the pandemic is still being felt in the global economy. Supply chain problems, inflation trends and increases

in energy tariffs are challenges that remain at the forefront. At the same time, the new war in Ukraine has redrawn the geopolitical and energy map of Europe, intensifying the global uncertainty.

The "Capital Link Invest in Greece Forum", with a 23-year track record, has been engaged in a systematic effort to promote Greece as a business and investment destination to a global audience.

"Capital Link Invest in Greece Forum: A New Era – A New Direction for Greece": Greece has made a dynamic comeback in the global capital markets and the global investment community but this is the first step. Looking ahead, despite the challenges stemming from the pandemic, there is a new reality and potential in Greece today. Modernization and Investments" are at the heart of the "Greece 2.0" program, the largest plan developed in the modern history of the county aiming to change the economy model, transforming it into a competitive and extroverted one, with a digital and efficient state. The approximately EUR 31 billion that will be disbursed by the Recovery and Resilience Facility - in addition to the funds from the European Development Programs included in the new EU budget for the period 2021-2027, can be the foundation for Greece to attract the significant and additional foreign investments that the country needs.

H.E. Christos Staikouras, Minister of Finance, Keynote Speaker of the Conference, presented Greek Government's economic strategy, and his speech was titled "Accelerating Growth - Government Economic Policy & Objectives".

# This year's Forum was honored by the participation of:

#### REPRESENTATIVES OF THE GREEK GOVERNMENT

- The Prime Minister of Greece, H.E. Kyriakos Mitsotakis
- H.E. Christos Staikouras, The Greek Minister of Finance
- H.E. Adonis Georgiadis, Minister of Development & Investments
- H.E. Nikos Papathanasis, Alternate Minister of Development & Investments Private Investments & PPPs
- H.E. Panos Tsakloglou, Deputy Minister of Labour & Social Affairs
- Mr. George Pitsilis, Governor of the Independent Authority for Public Revenue (IAPR), ex President of Intra-European Organisation of Tax Administrations (IOTA)
- Mr. Gregory D. Dimitriadis, CEO & Member of the Board of Directors Hellenic Corporation of Assets and Participations (HCAP)
- Mr. Dimitris Politis, CEO Hellenic Republic Asset Development Fund (HRAF)
- **H.E. Alexandra Papadopoulou**, Ambassador of Greece to the United States
- H.E. Maria Theofili, Ambassador Extraordinary and Plenipotentiary, Permanent Representative of Greece to the **United Nations**

# **US GOVERNEMENT OFFICIALS**

- Mrs. Maria Olson, Office Director-Office of Southern European Affairs Bureau of European and Eurasian Affairs - U.S. DEPARTMENT OF STATE
- H.E. Geoffrey R. Pyatt, U.S. Ambassador to the Hellenic Republic (via webcast)
- H.E. George J. Tsunis, Ambassador-Designate of the United States to Greece

# SENIOR REPRESENTATIVES FROM GREEK AND INTERNATIONAL ORGANIZATIONS:

- Mrs. Elizabeth McCaul, Member of the Supervisory Board European Central Bank
- Dr. Albert Bourla, Chairman & Chief Executive Officer PFIZER
- Mr. Stefan Jekel, Head of International Listings New York Stock Exchange
- Mr. Dimitrios Tsakonas, Director General Public Debt Management Agency

# LARGE INTERNATIONAL BANKS

- **Ambrosia Capital**
- **Axia Ventures Group**
- **Barclays**

### INTERNATIONAL COMPANIES

- **AVIS Greece**
- Eldorado Gold
- EY

- **BNP Paribas**
- Citi
- **Goldman Sachs**
- **HSBC**
- Nomura International

#### **EUROPEAN ORGANIZATIONS**

European Central Bank

#### LISTED COMPANIES

- Alpha Bank
- Eurobank
- National Bank of Greece
- Piraeus Bank
- Athens Water Supply & Sewage Company SA (EYDAP)
- ADMIE (IPTO) Holding S.A
- DESFA S.A. (Hellenic Gas Transmission System Operator)
- **GEK Terna Group**
- Hellenic Petroleum Holdings S.A. ELPE
- Lamda Development
- **OTE Group of Companies**
- Public Power Corporation PPC
- **Trastor REIC**

# INTERNATIONAL INVESTORS

- **Bain Capital Credit**
- **CVC Capital Partners**
- Grifon Capital Partners / Fortress
- **Partners Group**

- Flott & Co. PC
- Hill International
- Oliver & Wyman
- **NN Hellas**
- **PFIZER**
- **York Studios**

# OTHER COMPANIES/ORGANIZATIONS

- **DECA Investments**
- **Dimand Real Estate Development**
- **Ellikonos Capital Partners**
- **EOS Capital Partners**
- **Greek National Tourism Organization (GNTO)**
- Hellenic Medical Society
- Intrum
- **PPC Renewables**
- Qualco Group
- **SMERemediumCap**

#### **LAW FIRMS**

- **Bernitsas Law**
- D.C. Christopoulos & Partners
- Dedes & Associates Law Firm
- Kyriakides Georgopoulos Law Firm
- Lambadarios Law Firm
- Machas & Partners Law Firm
- Millbank
- **POTAMITISVEKRIS**
- Reed Smith LLP

#### INTERNATIONAL SHIPPING COMPANIES

- **Navios Maritime Partners**
- Tsakos Energy Navigation TEN Ltd.

# THE FORUM WAS ORGANIZED:

IN COOPERATION WITH: New York Stock Exchange **SPONSORS:** 

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Agenda: https://forums.capitallink.com/greece/2021/agenda.html

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# ORGANIZERS - ABOUT CAPITAL LINK

Founded in 1995, Capital Link is a New York based investor relations, financial communications and advisory firm with a strategic focus on the maritime, commodities and energy sectors, MLPs, as well as Closed–End Funds and ETFs. Based in New York City, Capital Link has presence in London, Athens & Oslo. Capital Link is a member of the Baltic Exchange and works very closely with the New York Stock Exchange, NASDAQ and the London Stock Exchange as well as with major international and supranational organizations and industry associations in the areas of the firm's strategic concentration.

Our proactive approach, which integrates Investor Relations, Information Technology and Media, enhances awareness and branding for our clients through tailored outreach programs targeting analysts, institutional and individual investors and the financial media complemented by extensive and uniquely powerful marketing platforms. Capital Link offers a full suite of services including strategic and corporate advisory, investor relations, media relations, public and industry relations and the organization of corporate events. Capital Link is also known for the organization of large scale, high quality Investment Forums focusing on maritime transportation and U.S. investment products in key industry centers, such as New York, London, Oslo, Hamburg, Athens, Limassol, Shanghai, Singapore, Tokyo and Hong Kong. The Capital Link Investment Forums feature industry leaders and draw the elite of the global financial and investment communities. The Capital Link brand is widely—recognized and valued worldwide by participants in these communities for combining rich informational and educational content with as well as superior networking opportunities. In addition to conferences, Capital Link organizes Webinars focusing on investment strategies, sectors, critical topics of interest to the investment community and company presentations. Capital Link's global marketing platform enhances the visibility and reach of these events on a global scale that lasts well beyond the date on which each event is held, becoming a continuous reference point for market participants.

Capital Link's efforts have been recognized by the 2011 Lloyds's List Greek Shipping Awards, in 2012 and 2013 by the InterContinental Finance Magazine and in 2016 by the Wealth & Finance Magazine, Also, by the International Propeller Club of the United States and AHI—American Hellenic Institute.