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## "THE INVESTMENT LANDSCAPE IN GREECE – OPPORTUNITIES & FINANCING TOOLS"

# **KEYNOTE ADDRESS**

Mr. Yannis Tsakiris, Vice President - European Investment Bank

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## PANEL DISCUSSION

"THE INVESTMENT LANDSCAPE IN GREECE - OPPORTUNITIES & FINANCING TOOLS"

In the context of the

26th Annual Capital Link Invest in Greece Forum "Greece - Speeding Ahead Post Investment Upgrade"

Monday, December 9, 2024 - New York

24 Sessions - 97 Top Speakers - 19 Listed Companies An International Summit about the Greek Economy & Investment Opportunities in NEW YORK Featuring Top US and International Investors, Global & Greek Companies, Global Investment Banks & Institutions, High-Ranking Government Officials from Greece and the US

# All photos

Photo Gallery 1 | Photo Gallery 2

Digital Journal <a href="https://forums.capitallink.com/greece/2024/flip/">https://forums.capitallink.com/greece/2024/flip/</a> Agenda: https://forums.capitallink.com/greece/2024/agenda.html

Tuesday, December 17, 2024

The following highly interesting Keynote Address and Panel Discussion, titled "THE INVESTMENT LANDSCAPE IN GREECE - OPPORTUNITIES & FINANCING TOOLS", were part of the agenda of the 26th Annual Capital Link Invest in Greece Forum: "Greece - Speeding Ahead Post Investment Upgrade", that was held with great success and participation, on Monday, December 11, 2024 in New York, in cooperation with the New York Stock Exchange, the Athens Exchange Group (ATHEX Group), and major Global Investment Banks & Organizations, and under the Auspices of the Consulate General of Greece in New York. «Goldman Sachs», «Morgan Stanley» and «TEN Ltd (Tsakos Energy Navigation)» were the Lead Sponsors.

The topic of **THE INVESTMENT LANDSCAPE IN GREECE – OPPORTUNITIES & FINANCING TOOLS** was covered in a KEYNOTE ADDRESS by:

1. Mr. Yannis Tsakiris, Vice President - European Investment Bank

Mr. Yannis Tsakiris, Vice President - European Investment Bank, stated in his keynote speech: "The European Investment Bank (EIB) is a strategic partner for Greece, playing a pivotal role in fostering investments that promote sustainable growth and competitiveness. With annual agreements exceeding €2 billion and leveraging instruments such as InvestEU and the Recovery and Resilience Facility, the EIB supports critical initiatives ranging from energy transition to the development of small and medium-sized enterprises. Furthermore, through our collaborations with institutions like the HDBI, we attract private capital, generating significant multiplier effects for the economy. The EIB remains committed to supporting Greece by providing financing, technical expertise, and partnerships to ensure a fair, sustainable, and resilient future for all citizens."

2. Then the following Panel Discussion on the same topic took place:

Moderator: Mr. Nikos Papachristopoulos, Partner - Bernitsas Law

#### Panelists:

- Dr. Marinos Giannopoulos, CEO Enterprise Greece
- Mr. Orestis Kavalakis, Governor of Recovery & Resilience Facility Coordination Agency, Ministry of Economy & Finance - Hellenic Republic
- Ms. Antigoni Lymperopoulou, Chief Executive Officer Hellenic Development Bank of Investments (HDBI ex TANEO)

Mr. Nikos Papachristopoulos, Partner - Bernitsas Law, stated: "Greece finds itself in particularly favorable circumstances and offers a solid investment proposition. Key strengths include the country's geopolitical position, political stability and an investor-friendly government committed to reforms to boost sustainable economic growth. A massive investment program and funding by the RRF and the EU's Structural Funds, combined with significant revenue increases due to measures against tax evasion, are closing the country's investment gap at a faster pace than expected and reducing the fiscal burden on Greek citizens.

Funds under the recently announced colossal Public Investment Program exceeding €42bn by the end of 2026, supported by funding from the RRF and EU structural funds and supplemented by domestic state financing, are to be allocated for projects across all sectors of the economy, including construction, infrastructure, energy, health, education and digital development in key areas. As a result, private investment is expected to increase by 8.4% in 2025 and new jobs throughout Greece will be created, especially in less developed regions, which will support the growth of the country's economy in the years to come.

Within the context of these exciting developments, it has been an honour to be part of the discussion on the Investment Landscape in Greece and the Opportunities & Financing Tools available, with distinguished representatives from the institutions tasked with steering Greece's investment programs."

**Dr. Marinos Giannopoulos**, CEO - **Enterprise Greece**, stated: "Greece's recent achievement of an investment-grade upgrade is a significant turning point, underscoring the nation's growing appeal as a top-tier destination for global investment. This milestone reflects Greece's robust economic fundamentals, bolstered by a vibrant innovation ecosystem and a steadfast commitment to sustainable development.

Key strengths include Greece's highly skilled workforce, whose expertise and innovative spirit fuel the realization of groundbreaking projects. Additionally, the country's focus on digital transformation and competitive positioning ensures long-term economic growth and resilience in the face of global market shifts.

Enterprise Greece, as the nation's investment promotion agency, plays a critical role in showcasing these unique opportunities to international investors, fostering partnerships across diverse sectors, and reinforcing Greece's standing as a hub for innovation and sustainable business development."

Mr. Orestis Kavalakis, Governor of Recovery & Resilience Facility Coordination Agency, Ministry of Economy & Finance - Hellenic Republic, emphasized the fundamental role of the Recovery and Resilience Facility (RRF) in transforming Greece's investment landscape. Addressing the forum, he highlighted Greece's position as a leading beneficiary of RRF funding, having secured €36 billion, through a mix of grants and low-interest loans. With 50% of these funds already disbursed and Greece surpassing the EU average in meeting milestones, the country is on track to achieve its ambitious goals by the program's completion in 2026.

Governor Kavalakis underscored the dual focus of the RRF on investments and structural reforms, emphasizing the program's role in modernizing Greece's infrastructure, enhancing competitiveness, and fostering sustainable growth. Key sectors benefiting from RRF-funded initiatives include renewable energy, digital transformation, tourism, and industry. Notably, the loan program has already mobilized €13.46 billion in investments, with SMEs accounting for over half of the agreements.

The Governor also highlighted the significant reforms aimed at improving the business environment, such as the digitization of public services and streamlining regulatory frameworks. These initiatives, combined with a strong focus on green growth and innovation, are bound to strengthen Greece's economic resilience and improved its international competitiveness.

Governor Kavalakis concluded by emphasizing the long-term impact of the RRF on Greece's economy, with projections indicating sustained GDP growth for years to come. "The RRF transforms gradually Greece's investment landscape by providing essential liquidity and catalyzing reforms. Through its RRF program, Greece is reducing its investment gap, enhancing economic resilience, and positioning itself as a competitive player in the global market. The combination of robust public investments, reforms, and a commitment to sustainability supports the prospect of a promising economic future, making the country an increasingly attractive destination for investment", he pointed out.

Ms. Antigoni Lymperopoulou, Chief Executive Officer - Hellenic Development Bank of Investments - (HDBI ex TANEO), stated: "The Greek investment landscape has undergone a profound transformation over the past decade, positioning itself as a burgeoning hub for innovation and entrepreneurship. With a unique combination of strategic geographic location, highly skilled talent, vast scientific and entrepreneurial diaspora and a growing local ecosystem of startups and scale-ups, Greece has captured the attention of both domestic and international investors. As the CEO of the Greek sovereign VC/PE fund-of-funds (HDBI), I have witnessed firsthand how targeted financing tools can unlock untapped potential across key sectors such as technology, green energy, agritech, and life sciences. Our role is to act as a catalyst, leveraging public and private capital to amplify economic growth, foster innovation, and create high-quality jobs. HDBI has put those tools in practice and is continuously supervising and monitoring their implementation and impact, listening to market demands and international developments.

HDBI currently participates in 32 venture capital and private equity schemes that have mobilized over €1.5 billion in private funds. This success is further reinforced by the positive transformation of Greece's regulatory and tax framework, which has become significantly more investment-friendly in recent years. These reforms, coupled with HDBI's strategic collaborations such as the Mubadala co-investment scheme and the Scale-up initiative, have enhanced Greece's attractiveness as a destination for international investors. Today, Greece offers a wealth of opportunities, from supporting early-stage companies with innovative ideas to scaling mature businesses in highgrowth industries. Our mission remains clear: to strengthen the financial ecosystem by bridging capital gaps, fostering collaboration, and enabling Greek enterprises to compete globally.

Looking ahead, we aim to deepen our impact by always aligning with European and global trends in sustainable development, digital transformation, and green financing. By building on this momentum, we can ensure that Greece

becomes a model of economic resilience and innovation, solidifying its role as a key player in the global investment landscape."

## THE FORUM WAS ORGANIZED:

<u>In Cooperation With</u>: New York Stock Exchange – NYSE & Athens Exchange Group (ATHEX Group)

<u>Under The Auspices</u>: of the Consulate General of Greece in New York, which hosted a welcome reception for all speakers.

This International Summit about Greece held in New York, has been taking place year after year, regardless of the political and economic conditions in Greece. With a 26-year track record of success, it has been engaged in a systematic effort to highlight Greece's profile to a global business and investment audience. The Forum was organized in a particularly positive timing for Greece, Featuring Top US and International Investors, Global & Greek Companies, Global Investment Banks & Institutions, High-Ranking Government Officials from Greece and the US (4 Greek Ministers), 19 Listed Companies, and 97 Top Level Speakers. This year's forum was particularly significant as Greece is now experiencing a remarkable upturn in economic growth and inflow of foreign investments. The regaining of the Investment Grade Rating is a milestone for the Greek economy, attracting long-term capital and creating favorable liquidity conditions. This rating status unlocks opportunities for a significant influx of foreign capital, facilitated by the significant efforts in digitalization and tax incentives. The country offers diverse sectors ripe for investment, including infrastructure, hospitality, real estate, and energy. Greece's geographical position at the crossroads of three continents provides easy access to emerging and mature markets.

The Prime Minister of Greece, H.E. Kyriakos Mitsotakis, opened the Forum and delivered the Greek Government's message to international investors, with a written message which was read by Mr. Nicolas Bornozis, President of Capital Link.

Keynote Remarks by Greek Ministers: Minister of Infrastructure & Transport, H.E. Christos Staikouras – former Minister of Finance, Minister of Labour & Social Security, H.E. Niki Kerameus, Alternate Minister of Economy & Finance, H.E. Nikolaos Papathanasis, and Deputy Minister of Environment & Energy, H.E. Alexandra Sdoukou.

Greek Government Officials: Ms. Mary Psylla, General Secretary of Tax Policy - Ministry of Economy & Finance,

Mr. Orestis Kavalakis, Governor of Recovery and Resilience Facility Coordination Agency - Ministry of Economy and Finance, Mr. Dimitrios Tsakonas, Director General - Public Debt Management Agency, Mr. George Pitsilis, Governor - Independent Authority for Public Revenue, and Mr. Vassilis Kontozamanis, Former Alternate Minister of Health.

US Government Representative • H.E. George J. Tsunis, U.S. Ambassador to the Hellenic Republic - U.S. Embassy in Athens.

European Investment Bank was represented by Mr. Yannis Tsakiris, Vice President.

The Athens Exchange Group was represented by Mr. Yianos Kontopoulos, CEO - Athens Exchange Group, (via webcast), and Enterprise Greece by Dr. Marinos Giannopoulos, CEO.

The Forum featured the important participation of representatives from the biggest Greek Banks:

- 1) Four Systemic Banks, Alpha Bank Eurobank National Bank Piraeus Bank,
- 2) Attica Bank and Hellenic Development Bank of Investments (HDBI ex TANEO), and
- 3) from **❖ major Global Investment Banks Barclays BNP Paribas Goldman Sachs International Morgan Stanley Nomura AXIA Ventures Group.**
- 4) Participating speakers in investor panel, representatives from: AXIA Ventures Group Brook Lane Capital CVC Capital Partners Grifon Capital Advisors Oaktree
- ❖ 19 Listed Companies: AKTOR Group of Companies (ATH:INKAT) Alpha Services & Holdings S.A. (ATH:ALPHA) Athens Stock Exchange S.A. (ATH:EXAE) Athens International Airport S.A. (ATH:AIA) Athens Water Supply & Sewage Company S.A. (ATH:EYDAP) Attica Bank S.A. (ATH:TATT) AVAX Group (ATH:AVAX) Dimand S.A. (ATH: DIMAND) Ellaktor S.A. (ATH:ELLAKTOR) Eurobank Ergasias Services & Holdings S.A. (ATH: EUROB) GEK TERNA S.A. (ATH:GEKTERNA) HELLENIQ ENERGY Holdings S.A. (ATH: ELPE) IDEAL Holdings S.A. (ATH:INTEK) LAMDA Development S.A. (ATH:LAMDA) Metlen Energy & Metals S.A. (ATH:MYTIL) National Bank of Greece S.A. (ATH: ETE) Piraeus Financial Holdings S.A. (ATH:TPEIR) Public Power Corporation S.A. PPC (ATH:PPC) Trastor REIC (ATH:TRASTOR).

During the Official Luncheon the Greek Minister of Infrastructure & Transport, Mr. Christos Staikouras, Mr. Christos Megalou, Chief Executive Officer, Piraeus Group, and Ms. Eleni Vrettou, CEO - Attica Bank delivered Keynote Remarks. Mr. Chris Taylor, Global Head of Listings – NYSE, Mr. Yianos Kontopoulos, CEO - Athens Exchange Group, and Dr. Nikolas P. Tsakos, Founder, Chairman & CEO - TEN Ltd. (NYSE: TEN); Chairman, INTERTANKO 2014-2018, delivered Welcome Remarks.

The Forum concluded with an Official Dinner during which the "2024 Capital Link Hellenic Leadership Award" was presented to **Dr. Yannis Stournaras**, Governor of Bank of Greece, for his invaluable contributions to the European and Greek economies, and for his instrumental role in keeping Greece as part of the Euro and to Greece's return to economic growth and prosperity.

Dr. Yannis Stournaras delivered Keynote Remarks.

The Dinner opened with a brief Welcoming Speech by The Ambassador of Greece to the USA, H.E. Ekaterini Nassika.

Dr. Yannis Stournaras was introduced by Mr. John Paulson, President & Portfolio Manager - Paulson & Co.

### «GREEK AMERICAN ISSUER DAY» at NYSE-New York Stock Exchange.

On Tuesday, December, 10, 2024, within the context of the "26<sup>th</sup> Annual Capital Link Invest in Greece Forum", the New York Stock Exchange in cooperation with Capital Link organized for a 20<sup>th</sup> year in a row, a special ceremony, the "Greek American Issuer Day at NYSE", honoring Greece and Celebrating the Close Ties between the US, the Greek American and the Greek Business Communities, during which Greek & Greek American companies listed on the New York Stock Exchange rang the "Closing Bell" - at NYSE-New York Stock Exchange.

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## ABOUT CAPITAL LINK

Founded in 1995, Capital Link is a New York based investor relations, financial communications, and advisory firm with a strategic focus on the maritime, commodities and energy sectors, MLPs, as well as Closed-End Funds and ETFs. Based in New York City, Capital Link has presence in London, Athens & Oslo. The company is a member of the Baltic Exchange and works very

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closely with the New York Stock Exchange, NASDAQ and the London Stock Exchange as well as with major international and supranational organizations and industry associations in the areas of the firm's strategic concentration.

Capital Link offers a full suite of services including strategic and corporate advisory, investor relations, media relations, public and industry relations and the organization of corporate events. Capital Link's proactive approach integrates Investor Relations, Information Technology and Media, enhancing awareness and branding for our clients through tailored outreach programs targeting analysts, institutional and individual investors and the financial media complemented by extensive and uniquely powerful marketing platforms.

Capital Link is also known for the organization of 18 top-level investment and industry forums, Webinars and Podcasts, the majority of which focus on maritime transportation and U.S. investment products, in 10 countries in Europe, the United States and Asia, in key industry centers, such as New York, London, Oslo, Hamburg, Athens, Limassol, Shanghai, Singapore, Tokyo and Hong Kong, featuring industry leaders focusing on investment strategies, sectors, critical topics of interest to the investment community that draw the elite of the global financial, investment and business communities. Capital Link holds about 18 forums annually focusing on the areas of its strategic concentration.

The Capital Link brand is widely recognized and valued worldwide by participants in these communities for combining rich informational and educational content with as well as superior networking opportunities with a global marketing platform that enhances the visibility and reach of these events on a global scale that lasts well beyond the date on which each event is held, becoming a continuous reference point for market participants.

Capital Link's efforts have been recognized in 2023 by HABA – Hellenic American Association for Professionals in Finance, in 2018 by the Finance Monthly CEO Awards, in 2016 by the Wealth & Finance Magazine - by the International Propeller Club of the United States and by AHI-American Hellenic Institute, in 2013 and 2012 by the InterContinental Finance Magazine, and also in 2011 by the Lloyds's List Greek Shipping Awards.