Goldenport Holdings Inc LSE: GPRT

London Shipping Forum



4th December 2007

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Goldenport: Company Profile

- Incorporated in the Marshall Islands principal executive offices in Athens, Greece
- Created by the founder and current CEO Captain Paris Dragnis more than 30 years ago
- The first shipping company listed in LSE's Main Board (LSE: GPRT) in the last two decades
- Institutional shareholders only Long-term dividend and Growth funds
- The first Greek shipping Company to be included in a FTSE index (other than shipping)
 - Effective June 19th 2006, Goldenport Holdings was included in FTSE Small Cap Index
 - Target to join FTSE 250/350 in the next year
 - Since IPO outperformed both FTSE Small Cap & FTSE 350
- Goldenport is active in both the container and dry bulk markets
 - Initial pre-IPO fleet of 17 vessels (8 container vessels, 9 dry bulk vessels)
 - With New-Build program fleet will reach 33 vessels (out of which 8 new-builds)
- Market Cap of about £ 294 m (US\$ 605 m) @ 4.20 GBP



Goldenport share price vs. FTSE Small Cap / All Share

Share price performance since IPO





The FTSE Small Cap and FTSE All Share indices have been rebased to the Goldenport share price



Goldenport share price vs. FTSE 350

Share price performance since IPO



Source: Thomson Financial, 14 November 2007

ote: The FTSE 350 index has been rebased to the Goldenport share price



Goldenport's Business Strategy

Diversified Fleet

- Mixed fleet Focused on container and dry bulk segments
- Retain flexibility for future expansion

Stable & Predictable Cash-Flows

- Seek visible and predictable cash flows and high fleet utilization through period charters - depending on market cycle
- Proactive chartering strategy taking advantage of market cycles

Blue-chip Customers

- Only deal with first class charters
- Minimize counterparty risk
- Strong relationship with major charterers

Experienced Management & Board

- Captain Dragnis 30 year track record as a shipowner
- Experienced & balanced BoD (3 executive & 3 non-executive members. BoD: Chris Walton, ex CFO of easyJet plc & Robert Crawley, ex Co-Head of European Shipping for JP Morgan Chase)

Focused Fleet Expansion

- Prudent fleet growth through through selective and timely vessel acquisitions
- Maintain balance between containers and bulkers

Moderate Leverage

- On June 30, 2007 our net debt to book capitalization was 8.5%
- Well positioned for growth

Consistent & Sustainable Dividend

- Our charter coverage and low leverage translate into sustainable dividend with growth potential
- Distribution of 50% of Net Income Current yield in excess of UK average



Strong Fleet Expansion Since IPO

Continued fleet expansion strategy

- Expanded fleet from 17 vessels at IPO time to 33 today (18 containers 15 dry bulk carriers)
- 8 New-builds on order
 - 6 Supramax bulk carriers with deliveriy scheduled in 2008 and 2009
 - > 2 Containers of 2,500 TEU capacity each with delivery scheduled in 2010 & 2011

Fleet Expansion Details:

- 2006 Sub-panamax container vessel MSC Scotland, 1992 built, 3,007 TEU capacity
- 2006 Cape Size Bulk Carrier Vasos, 1990 built, 152,065 DWT capacity
- 2006 Fire damaged post-panamax container vessel Fortune, 1996 built, 5,551 TEU capacity
- 2006 Sub-Panamax container vessel MSC Finland, 1986 built, 3,032 TEU capacity
- 2007 Two new-building 53,800 DWT bulk carriers in joint venture with Glencore Delivery 2008
- 2007 Sub-Panamax geared container vessel Anafi, 1994 built, 2,440 TEU capacity
- 2007 Sub-Panamax geared container vessel MSC Accra, 1985 built, 1,889 TEU capacity
- 2007 Sub-panamax container vessel Bosporus Bridge, 1993 built, 3,720 TEU capacity
- 2007 Handy geared container vessel Gitte, 1992 built, 976 TEU capacity
- 2007 Handy geared container vessel MOL Brilliant, 1992 built, 976 TEU capacity

Goldenport doubled the size of the fleet since IPO based on existing cash reserves and loan financing

Fleet Deployment: Visible Cash Flows with Upside Potential

- Period chartering strategy designed to achieve predictable and visible cashflows and high utilisation rates
- Currently most of Goldenport's vessels are employed on medium to long-term charters
- Attractive mix of medium and long-term time charters
- Period charters provide revenue stability
 - Reduced earnings volatility
- Potential upside as several charters expire and new charters for several vessels are entered into

- Solid fixed revenue base from operational fleet (excluding Newbuilds and Fortune)
 - 2007 100% of available days are fixed (1)
 - 2008 89% of available days are fixed (1)
 - 2009 51% of available days are fixed (1)
- This represents \$ 342 m of revenue already locked-in for 2007, 2008 and 2009

Goldenport's cashflows are visible and predictable backed by medium to long-term charters



Forward Coverage

The percentage of available days of the fleet already fixed under contracts (assuming latest charter expiration and exercise of all additional hire periods under charter) is as follows as of 22 October:

| 2007(1)(2) | | 2008(1)(2) | | 2009(1)(2 | 2) |
|------------------|------------|------------------|-----------|------------------|-----------|
| - Total fleet: | 100% (99%) | - Total fleet: | 89% (78%) | - Total fleet: | 51% (53%) |
| - Containers: | 100% (99%) | - Containers: | 93% (87%) | - Containers: | 56% (63%) |
| - Bulk-Carriers: | 100% (99%) | - Bulk-Carriers: | 84% (67%) | - Bulk-Carriers: | 46% (42%) |

Strong visibility of revenue and cash flow

Notes

- (1) Percentages as of 11 September Trading update are included in brackets
- (2) The coverage does not include 9 vessels, specifically the vessel Fortune which is under reconstruction, the two new-building bulk-carriers to be delivered in 2008, and the proposed acquisitions of the 6 new build vessels



Blue-Chip Customers

Container

Established container-line operators

Dry Bulk

 Premier mining and agricultural companies, and major commodity traders

























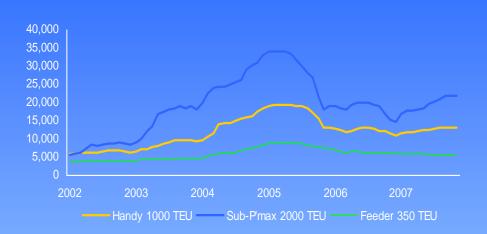
Goldenport has established relationships with world-class, blue-chip customers, thus reducing the risk of default - GLENCORE Joint Venture with two vessels

Note: Customers shown are customers with whom vessels have been contracted in the last 5 years. Not all of the customers are charterers of Goldenport Holdings Inc's vessels at present



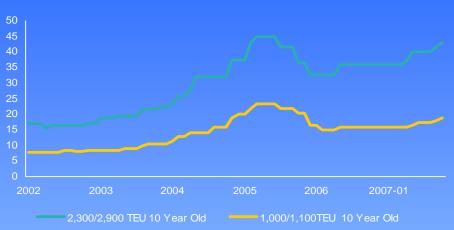
Container Charter Rates and Vessel Values

Charter rates (US\$ per day)



- Driven mainly by higher volumes on the Asia Europe route with intra-Asia trade also growing strongly.
- The time-charter market for all sizes of containerships has been firm this year - especially for the 3,000teu plus ships.
- In the panamax and post panamax segments, the continued high demand for tonnage by liner companies has resulted in few vessels remaining uncommitted

Second-hand vessel values (US\$m)

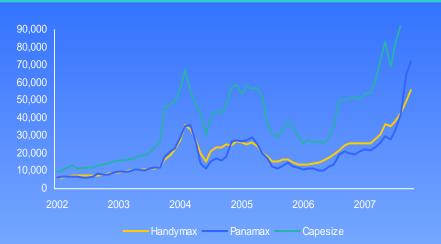


- The containership fleet expanded to reach 10m-teu at the end of July but new-building orders have continued to pour in very skewed towards the post-panamax sizes and the orderbook is currently about 60% of the present fleet.
- Positive demand for tonnage by operators has resulted in second-hand values rising.
- Low levels of scrapping of containerships indicates a continued demand for tonnage which in turn bodes well for second-hand prices.



Dry Bulk Charter Rates and Vessel Values

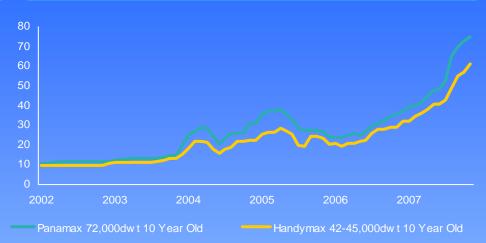
Charter rates (1 year time charter, US\$ per day)



Robust demand growth for commodities in emerging market driving dry bulk market. This demand looks set to continue, driven particularly by further economic growth in China.

- Congestion in Australian and South American ports together with delays to port throughout due to bad weather has reduced the effective supply of ships.
- Prospects of continued good support for demand in dry bulk shipping in the near future has led to many operators chartering in dry bulk ships for long periods thus reducing their exposure to the volatility in the spot market and causing time charter rates to increase.

Second-hand vessel values (US\$m)



- The price premium for prompt tonnage, albeit second-hand and older, over new-building orders remains firm.
- Expectation that the present dry bulk shipping market will remain firm has prompted some operators to increase their exposure to this sector thus driving up second-hand values.
- Tankers conversion factor. Several companies convert tankers to bulk carriers due to the increased demand in the dry-bulk market compared to the weakness in the tanker market.



Consensus for 2007-2008 and upside potential

Analysts expectations for full year 2007 & 2008 Net Profit (in US\$ millions)

| - HSBC: | 2007 | 59.8 | 2008 | 79.1 |
|-------------------|------|------|------|------|
| - Panmure Gordon: | 2007 | 59.0 | 2008 | 78.7 |
| - Jefferies: | 2007 | 59.0 | 2008 | 81.6 |

- 89% of the fleet available days already fixed for 2008
 - 93% for containers
 - 84% for the bulk-carriers

Upside Potential for 2008

- Containers
 - > Fortune (5,551 TEU 1996 built) becomes operational
 - Anafi (2,500 TEU 1994 built) opens in May
 - ➤ Gitte (976 TEU 1992 built) opens in October
 - ➤ MOL Brilliant (976 TEU 1992 built) opens in August
- Bulk Carriers
 - ➤ Alex D (52,315 DWT 1989 built) opens in January
 - > Tilos (52,266 DWT 1991 built) opens in July



Consistent Dividend Policy - Interim Dividend Details

- Interim dividend for 2007
 - Interim dividend 7.0 pence per share (£ 4.9 m in total)
 - c. 1/3 paid as interim, c. 2/3 paid as final dividend
 - + 25% compared to 2006 interim dividend
 - 3rd dividend payment (total dividend paid since IPO 24.5 pence or £ 17.2 m in total)
- Goldenport has adopted an annual dividend payment ratio in excess of 50%
 - Substantial premium to the UK average
 - Substantial premium to FTSE Small Cap Index and FTSE 350
 - A higher payout ratio may occasionally be appropriate in times of cyclical lower earnings so as to better provide investors with a regular income on their investment
 - The remaining 50% is retained for growth
- Based on the Consensus, the dividend yield for 2008 is c. 7%, which is higher compared to the containers⁽¹⁾ and dry-bulk peer group⁽²⁾, with 89% of the available days of the fleet already fixed

Goldenport's dividend policy is to maintain an attractive dividend to shareholders throughout the shipping cycle



⁽²⁾ Dry-bulk peer group includes: CMB, Diana, Dryships, Eagle, Excel, Freeseas Genco, Globus, GO Carriers, Golden Ocean, Jinhui, Navios, Norden, Pacific Basin, Precious, Quintana, TBS, Thoresen



Planned Future Fleet Enhancement

- Opportunistic (yet prudent) acquisitions throughout the market cycle
- Asset selection to enhance Container fleet, both in terms of size (TEU intake) and age
 - Sub-panamaxes (2,000-3,500 TEU)
 - Replacement of Handys fleet (900-1,300 TEU)
- Bulk Carriers
 - On a project basis (sourcing employment to match with the right vessel)
 - New Building vessels
- Further charters based on floor rate + profit sharing arrangements may be considered

Goldenport will remain selective and opportunistic in its acquisition strategy



Investment Opportunity

Diversified Fleet

Expertise in Vessel Management

High Earnings Visibility with Upside Potential

Contracted Fleet Growth

Moderate Leverage

Attractive & Sustainable Dividend

Attractive Valuation

- Mixed fleet Focused on container and dry bulk segments
- Diverse and complementary revenue sources
- Oriented in technical management
- Control of operating expenses
- Lower operating expenses compared to peer group
- 100% of fleet available days in 2007, 89% in 2008 and 51% in 2009 secured through period charters
- Renewal of expiring charters at higher rates profit sharing arrangements on two bulk carriers
- Operational fleet of 25 vessels (16 containers 9 bulk carriers)
- New build program (6 bulk carriers 2 containers)
- Expanded fleet to 33 vessels (15 bulk carriers 18 containers)
- On June 30, 2007 our net debt to book capitalization was 8.5%
- Already announced new-build program to be financed through internal cash flows and bank debt. Debt to book cap would be below 40% post completion of new-build program
- Room for further growth
- Dividend yield (based on Consensus) in 2007 is c. 5.1% and 2008 is c. 7.0% on current stock price, based on 50% payout ratio in excess of UK average
- Commitment to maintain attractive dividend without compromising our growth potential
- According to the latest reports, we trade at large discount to our peer group in terms of all valuation metrics
- Analyst recommendation and Price Targets:

> Jefferies BUY GBP 5.75

Panmure Gordon BUY GBP 5.60

> HSBC BUY GBP 5.50



Appendices



New Build Vessels on Order

| Vessel | Туре | Capacity | Delivery |
|-------------------------|---------------------------|---------------------|----------|
| Dry bulk | | Dwt | |
| JES_1 | Supramax | 53,800 | 2008(1) |
| JES_2 | Supramax | 53,800 | 2008(1) |
| COSCO_1 | Supramax | 57,000 | 2009 |
| COSCO_2 | Supramax | 57,000 | 2009 |
| COSCO_3 | Supramax | 57,000 | 2009 |
| COSCO_4 | Supramax | 57,000 | 2009 |
| | | TEU | |
| YZJ_1 | Geared Sub Panamax | 2,500 | 2010 |
| YZJ_2 | Geared Sub Panamax | 2,500 | 2011 |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| (1): 50% through a 50:5 | 0 Joint Venture with Gler | ncore International | |



Container Fleet Employment Profile (as of 22 October 2007)

| | Vessel | Туре | Capacity | Built | Time Charter Rate (US\$) | Earliest Expiration | Latest ⁽¹⁾ Expiration |
|-----------------|---------------------|--------------|----------|--------------|-----------------------------|------------------------|-------------------------------------|
| | | | | | | | |
| | Container | | TEU | | | | |
| | 12. Fortune | Post Panamax | 5,551 | 1996 | Under re- | construction | |
| | 13. Bosporus Bridge | Sub Panamax | 3,720 | 1993 | 14,750 | Feb-12 | Aug-12 |
| | 14. MSC Finland | Sub Panamax | 3,032 | 1986 | 16,500 | Feb-10 | Apr-10 |
| | 15. MSC Scotland | Sub Panamax | 3,007 | 1992 | 20,770 | Sep-09 | Nov-09 |
| | 16. Anafi | Sub Panamax | 2,440 | 1994 | 19,000 | Mar-08 | May-08 |
| | 17. MSC Socotra | Sub Panamax | 2,258 | 1980 | 8,000 | Mar-08 | Mar-08 |
| | | | | | 14,350 | Mar-13 | May-13 |
| | 18. Howrah Bridge | Sub Panamax | 2,257 | 1985 | 14,180 | Jul-09 | Sep-09 |
| | 19. MSC Himalaya | Sub Panamax | 2,108 | 1978 | 12,700 | Dec-08 | Jan-09 |
| | 20. MSC Accra | Sub Panamax | 1,889 | 1985 | 14,200 | Jun-12 | Aug-12 |
| S | 21. Gitte | Handy | 976 | 1992 | 11,385 | Feb-08 | Apr-08 |
| Sister Ships | | | | | 12,400 | Aug-08 | Oct-08 |
| <u>ı</u> . | 22. MOL Brilliant | Handy | 976 | 1992 | 10,280 | Jun-08 | Aug-08 |
| | | | | | | , | |
| | 23. Achim | Handy | 930 | 1978 | 7,600 | May-08 | May-08 |
| <u></u> | | | | | 8,000 | Oct-08 | Dec-08 |
| ste | 24. MSC Mekong | Handy | 962 | 1978 | 6,150 | Feb-09 | Apr-09 |
| Sister Ships | 25. MSC Emirates | Handy | 934 | 1979 | 7,000 | Jan-09 | Feb-09 |
| | 26.Glory D | Handy | 946 | <u>_1978</u> | 9,600 | Feb-09 | Apr-09 |
| | 27. Tuas Express | Feeder | 485 | 1978 | 8,900 | Dec-07 | Dec-08 |

⁽¹⁾ Represents last day on which the charterer may redeliver the vessel assuming exercise of all additional hire periods under the charter



Bulk Carrier Fleet Employment Profile (25 of 22 October 2007)

| Vessel | Туре | Capacity | Built | Time Charter Rate (US\$) | Earliest Expiration | Latest ⁽¹⁾ Expiration |
|----------------------------------|--------------|----------|-------|-----------------------------|------------------------|-------------------------------------|
| Dry bulk | | Dwt | | | | |
| 1. Vasos ⁽²⁾ | Capesize | 152,065 | 1990 | 23,950 | Feb-11 | Aug-12 |
| 2. Samos | Capesize | 136,638 | 1982 | 32,000 | Oct-08 | Dec-08 |
| 3. los | Panamax | 69,737 | 1981 | 26,000 | Apr-09 | Jun-09 |
| 4. Gianni D | Panamax | 69,100 | 1998 | 51,500 | Dec-08 | Apr-09 |
| 5. Athos ⁽⁶⁾ | Panamax | 67,515 | 1977 | 16,750 | Oct-07 | Oct-07 |
| | | | | 19,300 | Mar-10 | Aug-10 |
| 6. New Building 1 ⁽³⁾ | Supramax | 53,800 | 2008 | 18,000 | Q3, 2011 | Q3, 2011 |
| 7. New Building 2 ⁽³⁾ | Supramax | 53,800 | 2008 | To be de | livered in 2008 | |
| 8. Alex D ⁽⁴⁾ | Handymax | 52,315 | 1989 | 30,000 | | Jan-08 |
| 9. Limnos | Handymax | 52,266 | 1992 | 31,500 | Jan-08 | Jan-08 |
| | | | | 50,000 | Jan-09 | Apr-09 |
| 10. Lindos ⁽⁵⁾ | Handymax | 52,266 | 1990 | 14,500 | Jul-09 | Nov-09 |
| 11. Tilos | Handymax | 52,266 | 1991 | 27,750 | Dec-07 | Dec-07 |
| | | | | 45,000 | May-08 | Jul-08 |

- (1) Represents last day on which the charterer may redeliver the vessel assuming exercise of all additional hire periods under the charter
- (2) Charterer has the option to extend for another 12 months after the initial period of 45 to 51 months
- (3) 50% owned through a joint venture
- (4) Goldenport is in advanced negotiations to extend or re-charter the vessel Alex D
- (5) Lindos will undergo Dry-docking by the end of the year
- (6) Athos between charters will undergo dry-docking



Summary Financials

| | Half Year | Full Year | Half Year |
|---|-----------|-----------|-----------|
| | 2006 | 2006 | 2007 |
| Key financials US\$ 000 | | | |
| Vessel revenue | 39,810 | 90,651 | 57,501 |
| EBITDA ⁽¹⁾ | 25,139 | 54,888 | 36,358 |
| EBITDA margin | 63.1% | 60.5% | 63.2% |
| Operating income | 19,956 | 41,747 | 31,428 |
| Net income | 21,732 | 45,188 | 32,277 |
| | | | |
| EPS (basic and diluted) | 0.39 | 0.72 | 0.46 |
| Weighted average number of shares ('000) | 55,060 | 62,533 | 69,885 |
| | | | |
| Dividend (pence per share on 69.885 m share | res) 5.6 | 17.5 | 7.0 |
| | | | |
| Gross debt | 56,630 | 80,950 | 86,360 |
| Cash | 68,721 | 81,372 | 71,068 |
| | | | |
| | | | |

⁽¹⁾ EBITDA defined as net earnings before interest, taxes and depreciation and amortisation of deferred charge



Summary Fleet Data

| Half Year | Full Year | Half Year |
|-----------|---|---|
| 2006 | 2006 | 2007 |
| | | |
| | | |
| 12,596 | 13,243 | 15,618 |
| 3,305 | 3,791 | 3,997 |
| | | |
| | | |
| 17.0 | 18.0 | 19.2 |
| 2,967 | 6,355 | 3,399 |
| 2,882 | 6,249 | 3,276 |
| 97.1% | 98.3% | 96.4% |
| | 2006 12,596 3,305 17.0 2,967 2,882 | 2006 2006 12,596 13,243 3,305 3,791 17.0 18.0 2,967 6,355 2,882 6,249 |



Financial Calendar & Investor Relations

Financial Calendar

- Next trading update: Mid January 2008
- Full Year 2007 results: Late February / Early March 2008

Analyst coverage

- HSBC
- Jefferies
- Panmure Gordon
- NBGI

Proactive Investor Relations approach:

- Investor and analyst meetings at interim and final results
- Quarterly announcement of forward contract coverage and TC rates by vessel
- Analyst briefings from management prior to close period and ad-hoc one-on-one briefings
- Management constantly "On Call" especially after major announcements
- Dedicated IR website (www.goldenportholdings.com or www.goldenport.biz)

Goldenport is confident in the prospects of the full year



Contacts

Goldenport:

Christos Varsos, Chief Financial Officer: Today +30 694 429 4839 Thereafter +30 210 8910 500
 John Dragnis, Commercial Director: Today +30 694 668 8180

Thereafter +30 210 8910 500

Investor Relations Co-ordinators:

- Capital Link New York:
- Nicolas Bornozis

+1 212 661 7566

- Capital Link London:
- Natassa Markopoulou +44 (0) 20 7614 2950
 - E-mail Address: goldenport@capitallink.com
 - www.goldenportholdings.com or www.goldenport.biz

Goldenport – Stability & Prudent Growth

