# Paragon Shipping Inc.



4<sup>th</sup> Annual Invest in International Shipping Capital Link Forum – March 2010

#### Forward Looking Statements



This presentation contains certain statements that may be deemed to be "forward-looking statements" within the meaning of the Securities Acts. Forward-looking statements reflect management's current views with respect to future events and financial performance and may include statements concerning plans, objectives, goals, strategies, future events or performance and underlying assumptions and other statements, which are other than statements of historic facts. The forward-looking statements in this presentation are based upon various assumptions, many of which are based, in turn, upon further assumptions, including without limitation, managements' examination of historical operating trends, data contained in our records and other data available from third parties. Although Paragon Shipping Inc. believes that these assumptions were reasonable when made, because these assumptions are inherently subject to significant uncertainties and contingencies which are difficult or impossible to predict and are beyond our control, Paragon Shipping Inc. can not assure you that it will achieve or accomplish these expectations, beliefs or projections. Important factors that, in our view, could cause actual results to differ materially from those discussed in the forward-looking statements include the strength of the world economies and currencies, general market conditions, including changes in charter hire rates and vessel values, changes in demand that may affect attitudes of time charterers to scheduled and unscheduled drydockings, changes in our vessel operating expenses, including drydocking, crewing and insurance costs, or actions taken by regulatory authorities, ability of our counterparties to perform these obligations under sales agreements and charter contracts on a timely basis, potential liability form future litigation, domestic and international political conditions, potential disruption of shipping routes due to accidents and political events or acts by terrorists. Risks and uncertainties are further described in reports filed by Paragon Shipping Inc. with the Securities and **Exchange Commission.** 

## **Delivering on Strategic Objectives**



**Focused Chartering** 

Appropriate Leverage



Modern Versatile Fleet

**Fleet Growth** 

**Visible Cash Flows** 

**Dividend Pay-out** 

Efficient Operating Structure

## **Industry Overview**



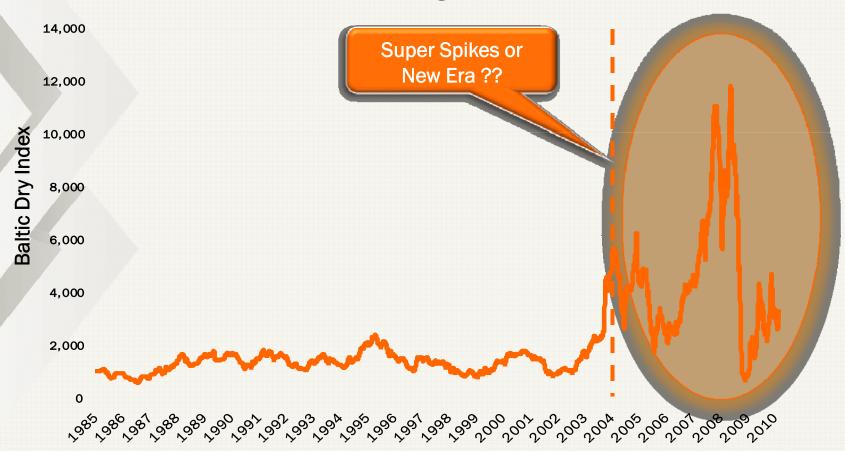


#### History of Drybulk Shipping



Pre 2009 – Profits from asset sales

Post 2003 - Profits also from chartering



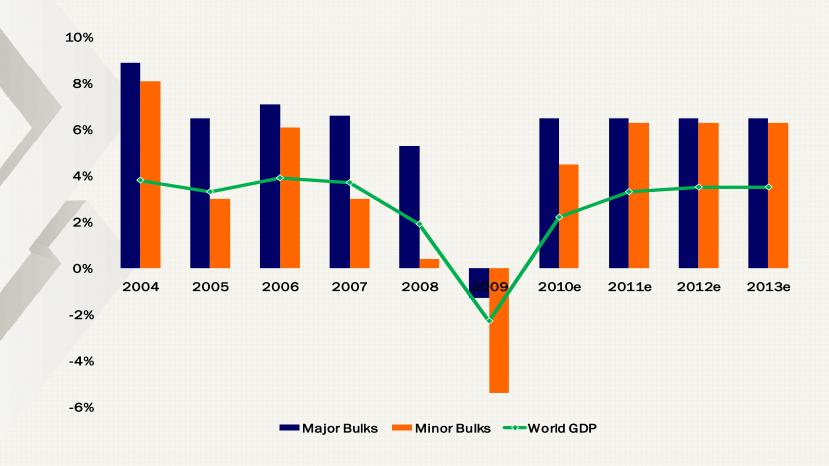
Source: Braemar Seascope Research



### World GDP vs. Drybulk Demand



✓ GDP growth in the emerging markets will continue to drive drybulk market

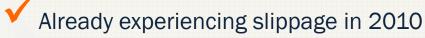


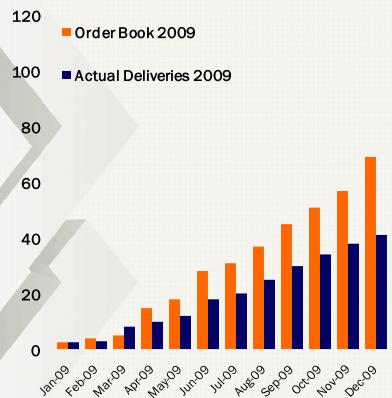
Source: HSBC Research, Business Monitor International



#### Orderbook & Deliveries 2009 & 2010







Scheduled for 2009 – 69.4 million dwt Delivered in 2009 – 41.1 million dwt



Scheduled to Feb 2010 – 21.0 million dwt

Delivered to Feb 2010 – 10.2 million dwt

Source: RS Platou



## Paragon Shipping Inc. - Current Position



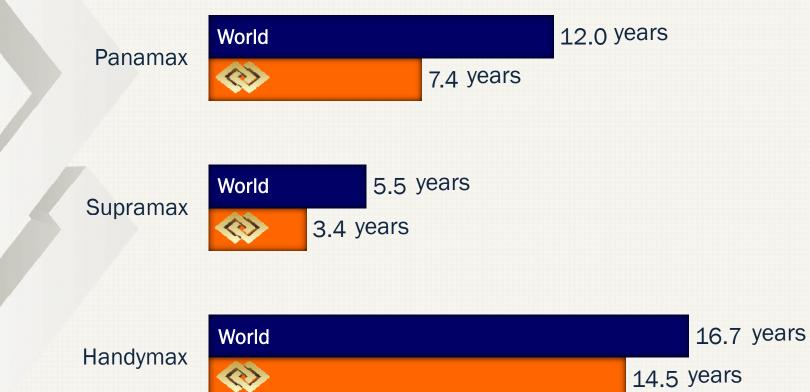


#### Modern and Versatile Fleet



**V** 

Average fleet age under 8 years compared to industry average of 15

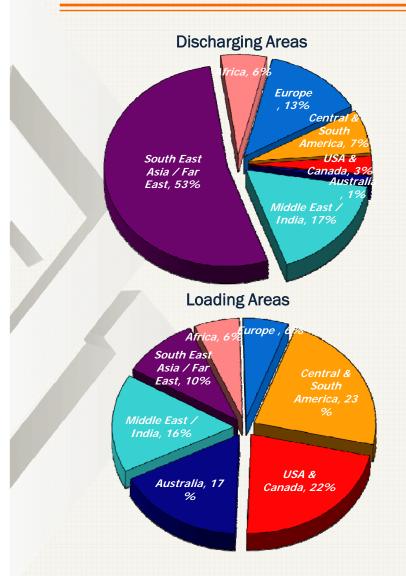


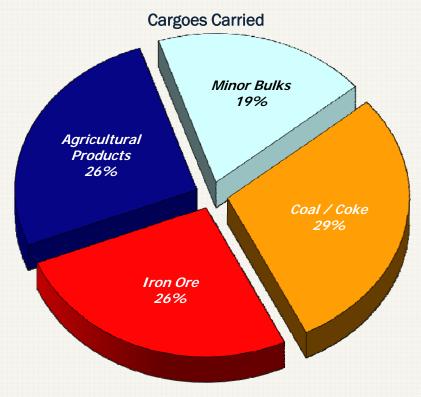
Source: Braemar Seascope Research



#### Modern and Versatile Fleet







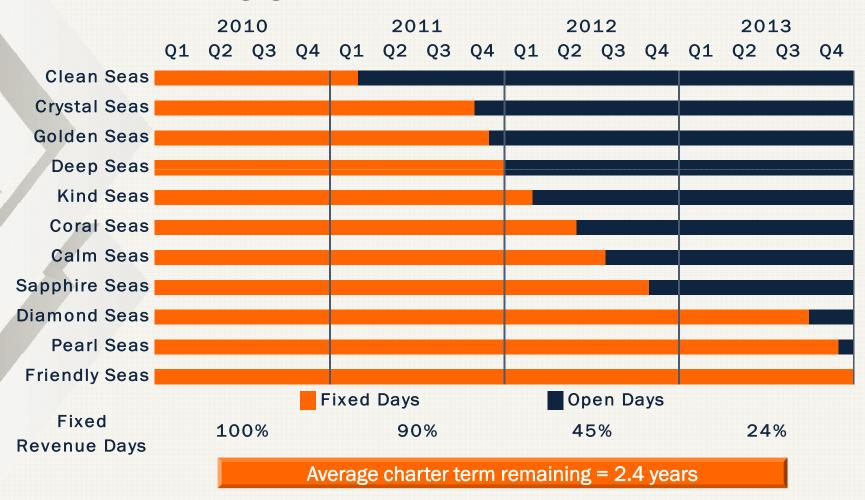
- The fleet carries all types of drybulk cargoes
- 53% of discharging areas in the Far East

#### **Chartering Update**



**V** 

Resilience to changing market conditions



Assumes all extensions options are exercised

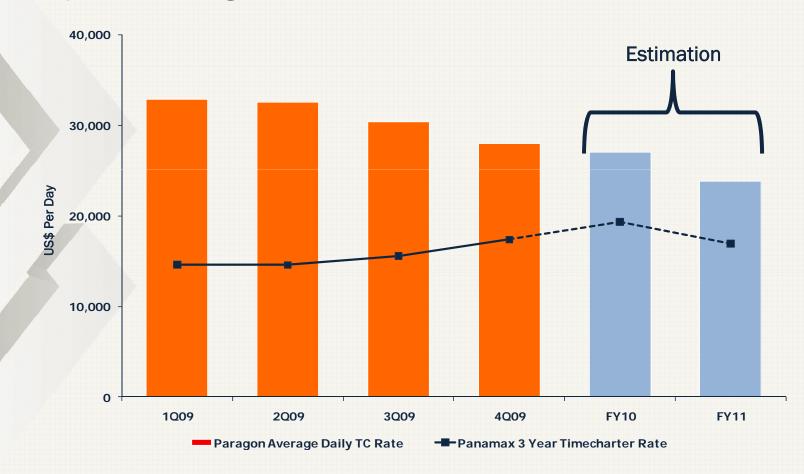


#### **Time Charter Rates**





## Superior Chartering Performance



FFA Rates are used for the estimation of Spot Revenue for the years 2010 and 2011 Source: Clarkson's Research

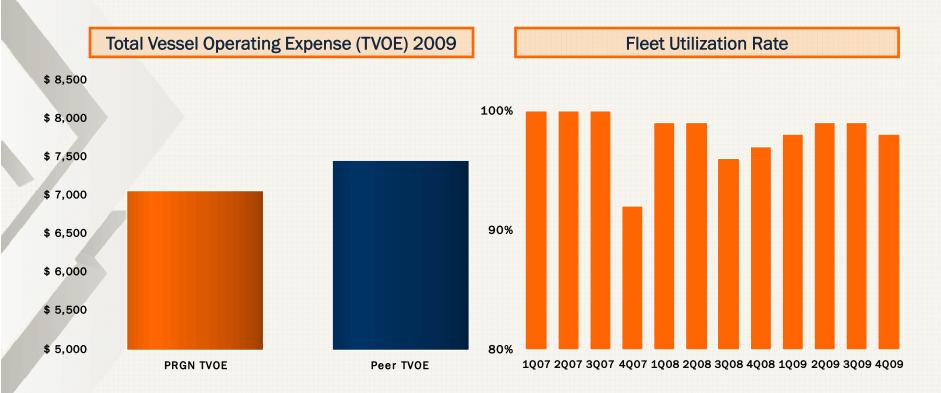


## **Operating Costs and Utilization**





Efficient operating structure



TVOE in 2009 was 5% below the peer group average

Peer group includes Diana Shipping, Genco, Eagle Bulk, Safe Bulkers, Star Bulk and Excel Maritime



#### **Cash Generation and Leverage**



**\** 

\$71 million of debt repayments in 2010-11

\$32 million of free cash flow to be generated in 2010-11

**Estimated Free Cash Flow Projections** 

Leverage Ratios	Lev	era	ge	Ra	tios
-----------------	-----	-----	----	----	------

	2010E	2011E	Market Capitalization	\$ 240 m
EBITDA	\$ 72 m	\$ 53 m	Total Debt	\$ 300 m
Interest	\$ 12 m	\$ 10 m	Cash	\$ 180 m
Loan Repayments	\$ 39 m	\$ 32 m	Enterprise Value	\$ 360 m
Free Cash Flow	\$ 21 m	\$ 11 m	Net Debt/Enterprise Value	33%

Estimates are based on existing fixed charters as well as current FFA rates for unfixed days for each year

The Company's actual performance may vary significantly from these projections



#### **Growth Versus Dividends**



#### **Funding Sources for Growth**

 Credit Facilities
 \$ 325,510,000

 Drawn Portion
 300,510,000

 Undrawn Portion
 25,000,000

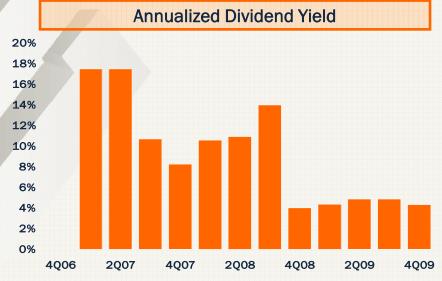
 Free Cash (1)
 150,000,000

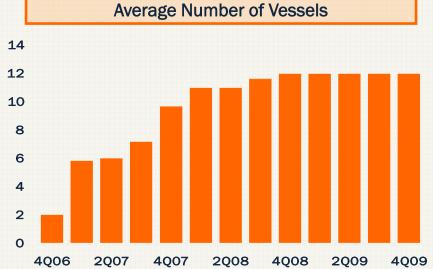
 Expected Additional Credit Loan
 125,000,000

Sufficient liquidity to double fleet size

Expected Additional Credit Loan Liquidity

\$ 300,000,000





1. Free cash excludes restricted cash



## 4Q and Full Year 2009 - Highlights





## Consistent financial performance

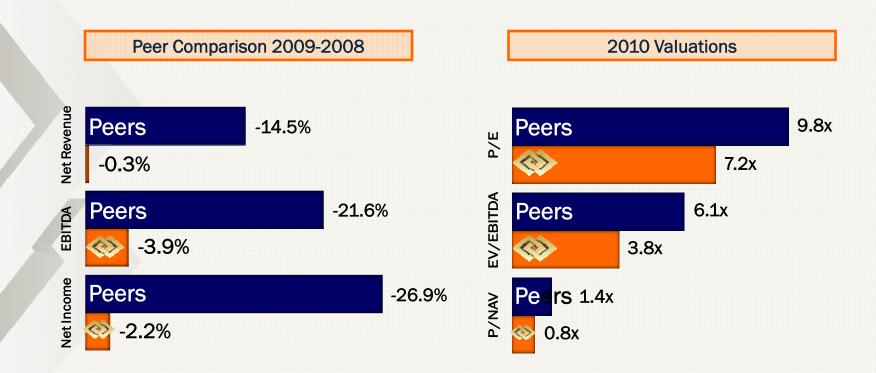
	4th Quarter		Full Year		
	2009	2008	2009	2008	
Time Charter Revenues	\$37.1m	\$44.3m	\$161.1m	\$169.3m	
Net Income	\$12.7m	\$10.0m	\$65.7m	\$69.2m	
Adjusted Net Income	\$8.6m	\$14.0m	\$55.0m	\$56.2m	
EBITDA	\$22.4m	\$22.7m	\$109.8m	\$116.1m	
EBITDA Adjusted	\$17.6m	\$26.0m	\$96.4m	\$100.3m	
EPS	\$ 0.26	\$ 0.37	\$ 1.69	\$ 2.58	
EPS Adjusted	\$ 0.17	\$ 0.52	\$ 1.42	\$ 2.10	
No. of Vessels	12.0	12.0	12.0	11.4	
Average Daily TCE Rate Adjus	\$ 28,007	\$ 34,140	\$ 30,942	\$ 32,920	

#### **Peer Group Comparisons**





Stronger performance but lower valuation



Peer group includes Diana Shipping, Genco, Eagle Bulk, Safe Bulkers, Star Bulk and Excel Maritime Non cash and One-off items are excluded

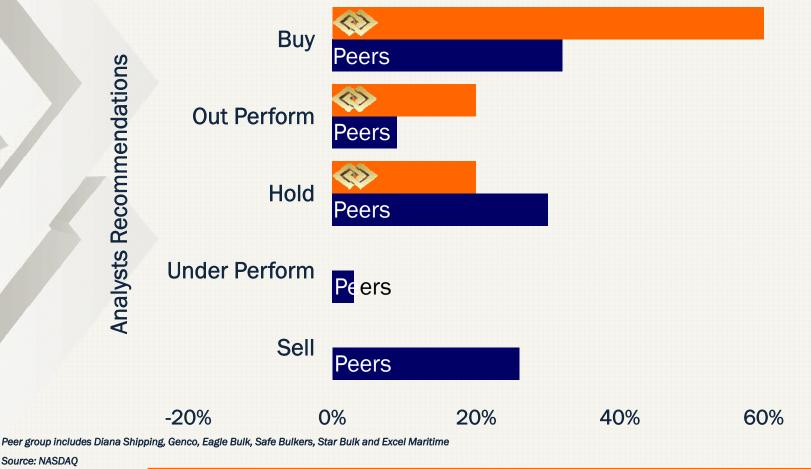
2010 valuations, Source: Dahlman Rose & Co. Research



#### **Analysts Recommendations**



- **V**
- 80% of Paragon analysts have buy/out perform recommendations
- 39% of Peer Group analysts have sell/under perform recommendations





#### Positioned for Growth and Profitability



- 100% of revenue days covered in 2010
- \$71m debt repayment from cash flow thru 2011
- ✓ Current fleet to produce \$32m of free cash flow thru 2011
- ✓ Moderately leveraged balance sheet
- ✓ Capacity to double fleet size
- ✓ Continue to pay quarterly dividend

# Paragon Shipping Inc.

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Thank you

## **Appendices**





## **Fleet List**



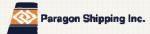
Vessel Name	Туре	DWT	Year Built	Country of Build	Date Acquired
Calm Seas	Panamax	74,047	1999	Japan	December 2006
Deep Seas	Panamax	72,891	1999	Korea	December 2006
Kind Seas	Panamax	72,493	1999	Japan	December 2006
Clean Seas	Handymax	46,640	1995	Japan	January 2007
Crystal Seas	Handymax	43,222	1995	Korea	January 2007
Pearl Seas	Panamax	74,483	2006	China	August 2007
Sapphire Seas	Supramax	53,702	2005	China	August 2007
Diamond Seas	Panamax	74,274	2001	Japan	September 2007
Coral Seas	Panamax	74,477	2006	China	November 2007
Golden Seas	Panamax	74,475	2006	China	December 2007
Friendly Seas	Supramax	58,779	2008	China	August 2008
FLEET TOTAL		719,483			

## **Current Fleet Employment**



	PARAGON FLEET EMPLOYMENT							
VESSEL	CHARTERER	GROSS HIRE	DURATION	DELIVERY	REDELIVERY			
PANAMAX FLEET								
Calm Seas	Great Pacific Navigation	\$ 26,000	60 - 90 Days	Jan-10	Mar-10 / Apr-10			
Callii Seas	Intermare Transport	\$ 15,775	23-26 Months	Jan-10 / Apr-10	Dec-11 / Jul-12			
Deep Seas	Morgan Stanley	\$ 15,000	24-28 Months	Sep-09	Sep-11 / Dec-11			
Kind Seas	Deiulemar Shipping	\$ 45,500	34-37 Months	Jan-09	Nov-11 / Feb-12			
		\$ 51,300 till 23rd June 09	35-37 Months	Con 00	Aug 11 / Oct 11			
Pearl Seas	Korea Line Corp.	\$ 37,300 for Balance Prd	35-37 Months	Sep-08	Aug-11 / Oct-11			
		\$ 32,500 Plus Profit Share 50/50	26-28 Months <sup>(1)</sup>	Aug-11	Oct-13 / Dec-13			
47	Eastern Ocean Trans.	\$ 27,500	35-37 Months	Sep-07	May-10 / Jul-10			
Diamond Seas	Dun de	\$ 16,250	23-25 Months	Apr-10 / Jul-10	Feb-12 / Sep-12			
411111111111111111111111111111111111111	Bunge	\$ 18,500	11-13 Months <sup>(2)</sup>	Mar-12 / Jun-12	Feb-13 / Sep-13			
Coral Seas	Intermare Transport	\$ 15,775	23-26 Months	Mar-10	Feb-12 / May-12			
Golden Seas	Deiulemar Shipping	\$ 43,500	34-36 Months	Nov-08	Sep-11 / Nov-11			
SUPRAMAX FLEET								
	Korea Line Corp.	\$ 30,750 1st Year	35-37 Months		May-10 / Jul-10			
Camphire Coop		\$ 26,750 2nd Year		Aug-07				
Sapphire Seas		\$ 22,750 3rd Year						
	STX Panocean	\$ 13,700	23-25 Months	May-10 / Aug-10	Mar-12 / Oct-12			
Friendly Seas	Deiulemar Compagnia	\$ 33,750	58-62 Months	Jun-09	Apr-14 / Aug-14			
HANDYMAX FLEET								
		\$ 7,400 for 50 Days		Jan-09				
Clean Seas	Cosco Bulk	\$ 9,000 until 4th Jan 10	23-25 Months		Jan-11 / Mar-11			
		\$17,250 for Balance Prd						
		\$33,000 until 30th Apr 09						
Crystal Seas	Cosco Bulk	\$23,000 until 31st Dec 09	35-37 Months	Sep-08	Aug-11 / Nov-11			
		\$33,000 for Balance Prd		· ·				

<sup>1.</sup> Owner's option 2. Charterer's option



## Operating Performance Full Year 2009



	Full Year Ended Dec. 31, 2009	
Fleet Data		
Average number of vessels	12.0	
Available days for fleet	4,322	
Calendar days for fleet	4,380	
Fleet ultilization	99%	
Average Daily Results		
Time Charter Equivalent - Adjusted	30,942	% of TCE
Vessel operating expenses	4,574	14.78%
Dry-docking	163	0.53%
Management fees	822	2.66%
G&A expenses (ex. non-cash items)	1,510	4.88%
Total Vessel Operating Expenses (TVOE)	7,069	22.85%
EBITDA	23,873	77.15%
Loan interest	2,598	8.40%
Loan repayments	12,135	39.22%
Free Cash Flow	9,140	29.54%

## **Income Statement 4Q09**



US\$ 000's	3 Months Ended Dec. 31, 2009	Adjustments 3 Months Ended Dec. 31, 2009	Adjusted 3 Months Ended Dec. 31, 2009
Revenue			
Time charter revenue	\$37,121	\$(4,704)	\$32,417 Non-cash recurring
Less: Commisssions	1,900		1,900
Net Revenue	35,221	(4,704)	30,517
Expenses			
Voyage expenses	186		186
Vessel operating expenses	5,211		5,211
Dry-docking expenses	627		627
Management fees	1,699	763	937 Non-cash
Depreciation	8,210	696	7,514 Non-cash recurring
General & administrative	5,612	1,681	3,931 Non-cash recurring
Vessel fair value gain	(655)	(655)	0 Non-cash
Gain from vessel early redelivery	(549)	(549)	0 Non-cash
Total Operating Expenses	20,341	1,936	18,405
Operating Income	14,880	(2,768)	12,112
Other Income (Expense)			
Interest and finance costs	(1,971)		(1,971)
Loss from interest rate swap	(691)	(1,373)	(2,064) Non-cash
Interest income	488		488
Other	(6)		(6)
Total Other Expenses, net	(2,179)	(1,373)	(3,552)
Net Income	\$12,701	\$(4,141)	\$8,559
Weighted average number of shares	47,548	47,548	47,548
Earnings per Common Share	\$0.26	(\$0.09)	\$0.17

#### **Income Statement Full Year 2009**



US\$ 000's	Full Year Ended Dec. 31, 2009	Adjustments Full Year Ended Dec. 31, 2009	Adjusted Full Year Ended Dec. 31, 2009
Revenue			
Time charter revenue	\$161,112	\$(18,619)	\$142,493 Non-cash recurring
Less: Commisssions	8,365		8,365
Net Revenue	152,747	(18,619)	134,128
Expenses			
Voyage expenses	398		398
Vessel operating expenses	20,035		20,035
Dry-docking expenses	715		715
Management fees	4,363	763	3,600 Non-cash
Depreciation	33,815	2,759	31,056 Non-cash recurring
General & administrative	8,949	2,339	6,610 Non-cash recurring
Loss from sale of MV Blue Seas	6,005	6,005	0 Non-cash
Gain from vessel early redelivery	(801)	(549)	(252) Non-cash
Total Operating Expenses	73,479	11,317	62,162
Operating Income	79,268	(7,302)	71,966
Other Income (Expense)			
Interest and finance costs	(11,379)		(11,379)
Loss from interest rate swap	(3,239)	(3,367)	(6,607) Non-cash
Interest income	1,050		1,050
Other	(21)		(21)
Total Other Expenses, net	(13,590)	(3,367)	(16,957)
Net Income	\$65,679	\$(10,669)	\$55,009
Weighted average number of shares	38,027	38,027	38,027
Earnings per Common Share	\$1.69	(\$0.27)	\$1.42

### **Balance Sheet & Cash Flow Statement**



(US\$ 000's)	December 31, 2009	December 31, 2008	(US\$ 000's)	3 Months Ended Dec. 31, 2009	3 Months Ended Dec. 31, 2008
Cash	133,960	68,442	Net income		
	56,089	3,833		12,701	9,955
Current assets, excluding cash Fixed assets, net			Non-cash revenue, write-off	(4.557)	(4.040)
Other long term assets	604,784 17,859	662,230 7,916	& depreciation	(4,557)	(4,613)
other long term assets	17,859		Vessel fair value gain	(655)	
TOTAL ASSETS	812,693	742,421	Unrealized (gain) loss from interest rate swaps	(1,373)	8,535
			Non-cash management fees	763	0,000
Current liabilities, excluding short-term debt	14,890	16,070	Non-cash G&A expenses	1,681	134
Current portion of long-term debt	64,100	53,150	Non dash day expenses		
Long-term debt	270,235	334,335	Adjusted Net Income	8,559	14,012
Long-term liabilities	7,202	30,435	Plus: net interest expense	1,483	3,970
TOTAL LIABILITIES	356,427	433,990	Plus depreciation	7,514	8,047
Shareholders'equity	456,266	308,431	Adinated EDITOA	47.550	00.000
TOTAL LIABILITIES & SHAREHOLDERS' EQUITY	812,693	742,421	Adjusted EBITDA (US\$ 000's)	17,556 Full Year Ended	26,029 Full Year Ended
(UC# 000I-)	Danambar 24	December 24	(03\$ 000\$)	Dec. 31, 2009	Dec. 31, 2008
(US\$ 000's)	December 31, 2009	December 31, 2008	Not be some		
	2009		Net income	65,679	69,229
Net cash from operating activities	80,407	83,474	Non-cash revenue, write-off	(40.400)	(00.700)
Net cash used in investing activitiesFixed assets	(40,500)	(78,072)	& depreciation	(16,409)	(23,792)
Net cash from financing activites	25,612	31,711	Impairment loss Unrealized (gain)/loss	6,005	
Net increase in cash	65,518	37,113	from interest rate swaps	(3,367)	10,284
			Non-cash management fees	763	
			Non-cash G&A expenses	2,339	523
			Adjusted Net Income	55,009	56,244
			Plus: net interest expense	10,329	13,969
			Plus depreciation	31,056	30,108
			Adjusted EBITDA	96,394	100,321

## **Drydockings 2010 - 2011**



	Vessel Type	Next DD Quarter	Estimated Budget <sup>(1)</sup>	Estimated Offhire Days (1)
Olean Coos				
Clean Seas	Handymax	2Q10	\$ 750,000	25
Sapphire Seas	Supramax	2Q10	\$ 750,000	25
Crystal Seas	Handymax	4Q10	\$ 750,000	25
		Total 2010	\$ 2,250,000	75
Friendly Seas	Supramax	1Q11	\$ 750,000	25
Pearl Seas	Panamax	2Q11	\$ 850,000	25
Coral Seas	Panamax	2Q11	\$ 850,000	25
Diamond Seas	Panamax	3Q11	\$ 850,000	25
Calm Seas	Panamax	3Q11	\$ 850,000	25
Golden Seas	Panamax	3Q11	\$ 850,000	25
Deep Seas	Panamax	4Q11	\$ 850,000	25
		Total 2011	\$ 5,850,000	175

<sup>1.</sup> The costs reflected are estimates based on drydocking our vessels in China. We estimate that each drydock will result in 25 days off-hire.

Actual costs may vary on various factors. We expect to fund these costs with cash from operations



#### Non-Cash Items 2010



# Non-Cash Revenue

Q4 2009	Q1 2010	Q2 2010	Q3 2010	Q4 2010
4,703,848	3,446,761	2,375,059	_	_

# Additional Depreciation Charge

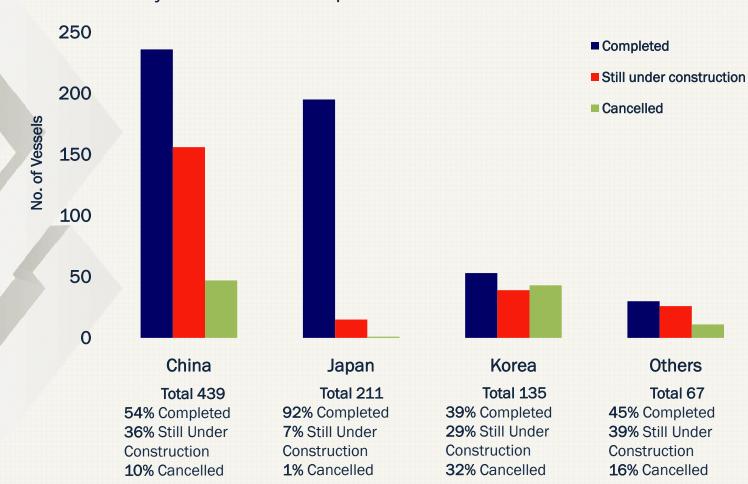
Q4 2009	Q1 2010	Q2 2010	Q3 2010	Q4 2010
695.825	680.598	688.261	695.825	695.825

#### 2009 Deliveries & Cancellations





## 2009 delivery schedule interrupted



Source: Fairplay Research



#### 2010 Deliveries & Cansellations



