

## **FBR Capital Markets Corporation**



ARLINGTON, VA BOSTON DALLAS HOUSTON IRVINE NEW YORK SAN FRANCISCO LONDON

## 2<sup>nd</sup> Annual Capital Link Greek Shipping Forum

February 2011 Strictly Private and Confidential

People and ideas that change the game

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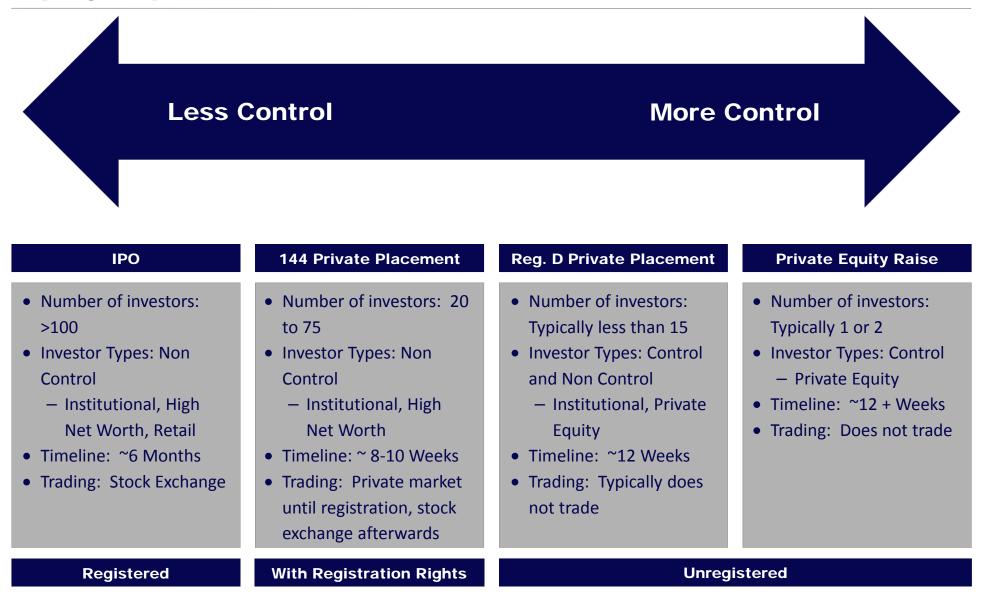
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## **Equity Capital Alternatives**









# **FBR Capital Markets Overview**

Founded in 1989			
Publically listed on the NASDAQ			
Full service platform			
Top ten equity underwriter			
Quality research platform			
World class institutional distribution			
ALL INDUSTRIES <sup>2</sup>			
U.S. and Bermuda Issuers - Market Cap \$1.5 B and Under			
	J.S. and Dermuda Issuers - Marker	t Cap \$1.5 B and	Under
Ň	1/1/2006 - 12/31/		Under
·		2010	Under
Rank	1/1/2006 - 12/31/	2010	Under \$MM Raised
	1/1/2006 - 12/31/ Initial Common S	2010 Stock	
Rank	1/1/2006 - 12/31/ Initial Common S Book-Running Manager	2010 Stock # of Deals	\$MM Raised
Rank 1	1/1/2006 - 12/31/ Initial Common S Book-Running Manager Citi	2010 Stock # of Deals 86	\$MM Raised \$12,475.3
<b>Rank</b> 1 2	1/1/2006 - 12/31/ Initial Common S Book-Running Manager Citi Bank of America Merrill Lynch	2010 Stock <b># of Deals</b> 86 111	\$MM Raised \$12,475.3 10,732.7

73

65

53

73

56

7,213.1

6.248.9

5.920.2

5,629.6

5,520.3





6

7

8

9

10

Goldman Sachs

**Barclays** Capital

Deutsche Bank

Credit Suisse

UBS

Source: Dealogic ECM Analytics. Apportioned credit to all book-running managers; Rank Eligible transactions only, U.S. and Bermuda Issuers–Market Caps less than or equal to \$1.5B—1/1/2006 – 12/31/2010, Initial Common Equity Raises (IPOs, 144As). League tables were run with 'groupings on' to combine companies that have merged but may have acted as separate entities during a portion of the period referenced. \* These securities have not been registered under the Securities Act of 1933, as amended, or the securities laws of any jurisdiction and may not be offered or sold in the United States or to U.S. persons absent registration or an applicable exemption applicable registration requirements. All of these securities having been sold, this announcement appears as a matter of record.

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