



PRESS RELEASE

3rd ANNUAL CAPITAL LINK INTERNATIONAL SHIPPING FORUM CHINA Friday, April 20, 2018 Grand Kempinski Hotel, Shanghai, China

April 3, 2018

Capitalizing on the long established track record of organizing highly successful large scale maritime conferences in major industry centers around the world, the [3rd Annual Capital Link International Shipping Forum – China](#) will take place on **Friday, April 20th, 2018 at the Grand Kempinski Hotel, in Shanghai, China. The Forum is held in partnership with Columbia Shipmanagement and Singhai Marine Services, in cooperation with ICBC Leasing and with the support of the Shanghai Pudong New Area Commission of Commerce (International Shipping Service Office).**

The event will explore how International & Chinese shipowners, leasing firms, and industry players can benefit from the latest trends in global financing, capital markets, private equity, and alternative financing. It will connect shipowners with global shipping industry leaders, investors and capital providers to discuss joint venture opportunities, demonstrate how to optimize technical & commercial ship management, and will tackle issues of critical significance to the industry such as cybersecurity & digitalization, preparing for the 2020 regulations, geopolitical & market trends affecting shipping.

The majority of the speakers and panelists are experts and top decision makers from global organizations. They come to Shanghai prepared to address critical topics of interest to the industry and to interact with high level executives from the shipping, shipbuilding and finance communities.

The event features senior executives from:

- **27+ international and Chinese shipping companies and shipyards;**
- **Top 5 Chinese Leasing firms;**
- **Top 6 global shipping banks;**
- **Major alternative finance providers & private equity funds;**
- **Leading Law Firms, Classification Societies, P&I Clubs, Advisory Firms & other industry participants**

As such, attendees of the **3rd Capital Link International Shipping Forum – China** can expect a high level of rich industry information and unique networking opportunities with key maritime industry players, including influential members from the shipping, shipbuilding, investment banks financial leasing companies as well as global traders of major dry bulk and energy commodities in one event.

PANELS & PRESENTATION TOPICS

- **Global Shipping Markets Presentation**
A review of the main shipping markets – dry bulk, tanker, gas, containers – Sectors' Outlook.
- **Game Changers & the Role of Chinese Shipyards**
How shipowners and Chinese Shipyards gear to address the new environmental regulations, technological and ship design innovations which may have a transformational impact on the industry.
- **Global Maritime Clusters – Competitive Advantages & Business Development Opportunities**
 - Hong Kong
 - Malta



- **Cyber Security, Digitalization & Blockchain**

- Protect from Digital Kidnap;
- Optimize Connectivity & Operational Efficiency;
- Digital transformation enables new data-driven business development opportunities across marine services

- **The Future of Ship Management**

Trends & Developments in Technical Fleet Management

- **The Evolution of International Ship Finance – Outlook for 2018-2020**

- The changing landscape of ship finance;
- Traditional & alternative sources of capital for international & Chinese owners around the world
- Types of available capital; cost, structure and typical terms

- **Financial Leasing**

Chinese Leasing has become a dominant form of ship finance for the Chinese & International Shipping Industry. The panel will discuss the outlook for further growth with new market entrants and players, where new capital can come from, what types of deals and owners can qualify for leasing and joint ventures between leasing firms & cargo owners.

- **Global Shipping Banks & The Availability of Finance for the Chinese & International Shipping Industry**

- Banks have been the traditional source of finance for the shipping industry – how major shipping banks deal with new regulatory and market challenges.
- Is the bank finance market shrinking or growing? Is new capital available for the industry? Who can qualify for bank finance and at what cost and terms?

- **Alternative Finance & Private Equity**

- Are there sources of capital beyond bank finance & financial leasing?
- New & Alternative Sources of Capital for Projects & Smaller Owners
- Credit Funds – Debt Finance & Structured Equity – Private Equity

- **Putting it All Together – The Chinese Shipowners' Perspective**

- Leading Chinese Shipowners will discuss opportunities and challenges for the shipping industry across the board.
- Shipping markets outlook, energy and commodity flows, investment opportunities, access to capital, operational and regulatory challenges and more.

- **Putting it All Together – The International Shipowners' Perspective**

- Leading International Shipowners will discuss opportunities and challenges for the shipping industry across the board.
- Shipping markets outlook, energy and commodity flows, investment opportunities, access to capital, operational and regulatory challenges and more.
- Also, they will discuss business opportunities with China and in the wider region.

CAPITAL LINK CHINA SHIPPING LEADERSHIP AWARD

The annual “**Capital Link China Shipping Leadership Award**” aims to recognize the valuable contribution of those personalities who, through their long-established career, have played a decisive part to Chinese shipping gaining a leading position in the International Maritime Community.

The “**2018 Capital Link China Shipping Leadership Award**” will be presented to **Captain Xie Chun Lin, Managing Director of China Merchant Energy Shipping**. The award is given in recognition for building CMES into a leading global integrated energy transportation enterprise.

In **2017**, the “**Capital Link China Shipping Leadership Award**” was presented to **Mr. Zhang Ye, President - Shanghai Shipping Exchange**, and in **2016** the award was presented to **Mr. Yang Xian Xiang, CEO - SITC International Holdings**.

TARGET AUDIENCE

Commercial Bankers & Leasing Company Executives • Investment Bankers • Private Equity • Ship Owners • Shipyard Executives • Institutional Investors • Financial Advisors • Security Analysts • Energy & Dry Bulk Commodity



Charterers & Traders • Ship Managers & Operators • P&I Executives • Lawyers and Insurers • Financial and Trade Press & Media

REGISTRATION

To register please visit the link below:

<http://forums.capitallink.com/shipping/2018china/signup.html>

PARTICIPATING COMPANIES:

• ABN AMRO • Ardmere Shipping • Asia Maritime Pacific • AVIC International Leasing Ltd. • Bank of Communications Financial Leasing Co., Ltd. • Bureau Veritas • Cardiff • China Merchants Energy Shipping Co., Ltd • Citi • Clyde & Co. • CMB Financial Leasing Co. Ltd. • Columbia Marlow • Columbia Shipmanagement Ltd. • CSSC (Hong Kong) Shipping Company Limited • D'Amico International Shipping • Dingheng Shipping • DNB Asia Ltd • DNV-GL • Dr. Peters Group • Dryships • Eletson Holdings • Erasmus Shipinvest Group • Fourth Insurance Office • Gauci-Maistre Xynou • ICBC Financial Leasing • ICBC Leasing • Invest HK • Kylin Capital • Lemissoler Navigation • Meerbaum Capital Solutions Inc. • New Times Shipbuilding Co Ltd • Nord/LB • Oceanic Marine Management • Pacific Basin Shipping Limited • Reed Smith LLP • Ridgebury Tankers • RMK Maritime • Seanergy Maritime Holdings • Singhai Marine Services • Societe Generale • Standard Chartered Bank (Hong Kong) • Star Bulk Carriers • Stephenson Harwood • Technomar Shipping Inc • Teekay Tankers • The American Club • TMS • Tototheo Maritime RIC • Vedder Price • Vessels Value • Wah Kwong • Watson Farley & Williams

THE CONFERENCE IS ORGANIZED:

IN PARTNERSHIP WITH: Columbia Shipmanagement • Singhai Marine Services

IN COOPERATION WITH: ICBC Leasing

WITH THE SUPPORT OF: Shanghai Pudong New Area Commission Of Commerce (International Shipping Service Office)

SPONSORS:

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SUPPORTING ORGANIZATIONS: BIMCO • Shanghai Shipbrokers Association • Seamaster

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For more details and extensive information, please visit:

<http://forums.capitallink.com/shipping/2018china/index.html>

 **3rd Annual Capital Link
International Shipping Forum
China**
Friday, April 20, 2018
Grand Kempinski Hotel Shanghai, China



IN PARTNERSHIP WITH



IN COOPERATION WITH



The CAPITAL LINK website: www.capitallink.com

The CAPITAL LINK FORUM website: www.capitallinkforum.com

ORGANIZERS

Founded in 1995, Capital Link is a New York based investor relations, financial communications and advisory firm with a strategic focus on the maritime, commodities and energy sectors, MLPs, as well as Closed-End Funds and ETFs. Based in **New York City**, Capital Link has presence in **London, Athens & Oslo**. **Capital Link is a member of the Baltic Exchange** and works very closely with the **New York Stock Exchange, NASDAQ** and the **London Stock Exchange** as well as with major international and supranational organizations and industry associations in the areas of the firm's strategic concentration.

Our proactive approach, which integrates **Investor Relations, Information Technology and Media**, enhances awareness and branding for our clients through tailored outreach programs targeting analysts, institutional and individual investors and the financial media complemented by extensive and uniquely powerful marketing platforms. **Capital Link offers a full suite of services including strategic and corporate advisory, investor relations, media relations, public and industry relations and the organization of corporate events.** **Capital Link is also known for the organization of large scale, high quality Investment Forums** focusing on maritime transportation and U.S. investment products in key industry centers, such as **New York, London, Athens, Limassol, Shanghai and Singapore**. We organize twelve to fourteen conferences annually, of which seven are focused on the maritime sector. **The Capital Link Investment Forums** feature industry leaders and draw the elite of the global financial and investment communities. The **Capital Link brand** is widely-recognized and valued worldwide by participants in these communities for combining rich informational and educational content with as well as superior networking opportunities. In addition to conferences, **Capital Link organizes Webinars** focusing on investment strategies, sectors, critical topics of interest to the investment community and company presentations. Capital Link's **global marketing platform** enhances the visibility and reach of these events on a global scale that lasts well beyond the date on which each event is held, becoming a continuous reference point for market participants.

Capital Link's efforts have been recognized by the 2011 Lloyds's List Greek Shipping Awards, in 2012 and 2013 by the InterContinental Finance Magazine and in 2016 by the Wealth & Finance Magazine, Also, by the International Propeller Club of the United States and AHI-American Hellenic Institute.