



**MORNING SESSIONS**

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| 8:15AM – 9:00AM                                     |   | <b>REGISTRATION &amp; COFFEE</b>   |   |
| 9:00AM – 9:05AM                                     | <b>Welcome Remarks</b>  | <ul style="list-style-type: none"> <li>• <b>Mr. George A. Tsavlis</b>, Principal - <b>Tsavlis Salvage Group – Conference Chairman</b></li> <li>• <b>Mr. Nicolas Bornozis</b>, President - <b>Capital Link</b></li> </ul>   |   |
| <b>OPENING KEYNOTE REMARKS</b>                      |   |  |   |
| 9:05AM – 9:15AM                                     | <b>Cyprus as a Maritime, Logistics &amp; Energy hub</b>   |   | <b>H.E. Marios Demetriadis</b> , Minister of Communication - <b>Transport and Works of Cyprus</b>     |
| <b>KEYNOTE ADDRESS</b>                              |   |  |   |
| 9:15AM – 9:30AM                                     | <b>Keynote Address</b>  |    | <b>Mr. Louis Pochanis</b> , Director, International Banking, Wealth & Markets - <b>Bank of Cyprus</b> |
| <b>FORUM SESSION ON THE GLOBAL SHIPPING MARKETS</b> |   |  |   |
| 9:30AM – 10:15AM                                    | <p><b>The Shipping Markets Sectors Review &amp; Outlook</b></p> <p><i>An introductory analysis of the major commodity, energy and shipping trends followed by a discussion among leading shipowners</i></p> | <p><b>Presentation by:</b><br/><b>Mr. Gautam Khurana, CFA</b>, Director - <b>Drewry Maritime Financial Research</b></p> <p><b>Moderator:</b><br/><b>Mr. Gautam Khurana, CFA</b>, Director, <b>Drewry Maritime Financial Research</b></p> <p><b>Panel Discussion:</b></p> <ul style="list-style-type: none"> <li>• <b>Mr. John Su</b>, President &amp; CEO - <b>Erasmus Shipinvest Group</b></li> <li>• <b>Capt. Eberhard Koch</b>, Chairman, CEO &amp; Partner - <b>OL Shipping Group</b></li> <li>• <b>Mr. Roine Ahlquist</b>, Managing Director - <b>Oceanic Marine Management</b></li> <li>• <b>Mr. Harrys Kosmatos</b>, Head of Strategy &amp; Business Development - <b>Tsakos Energy Navigation</b></li> </ul> |   |
| 10:15AM – 10:30AM                                   | <p><b>The Future of Shipping</b></p> <p><i>Main drivers affecting the industry over the next 10 years;; roadblocks &amp; potential game changers; opportunities, challenges</i></p>                         | <b>Mr. Casper Ryborg</b> , Partner, Global Leader Ports & Shipping – <b>Deloitte</b>   |   |

**FORUM SESSION ON ADAPTING TO NEW REGULATIONS & TECHNOLOGICAL INNOVATION**

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| <p><b>10:30AM – 11:20AM</b></p> | <p><b>New Regulations &amp; Compliance Affecting Shipping</b><br/><i>Ballast Water Treatment<br/>NOX Emissions - Tier 3<br/>Sulfur Limits – Scrubbers<br/>Revised Hull Common Structural Rules</i></p> <p><i>A discussion among leading industry participants on the major regulations that will be in effect in the near future and their potential transformational impact on the industry. The panel will provide a comprehensive point of view of regulators, classification societies, service and equipment providers and major shipping companies</i></p> | <p><b>Moderator:</b><br/><b>Professor Constantine Arcoumanis</b>, ex-Ambassador of Greece for Energy Policy &amp; New Technologies, ex-Vice President of City University, London</p> <p><b>Panelists:</b></p> <ul style="list-style-type: none"> <li>• <b>Mr. Ioannis Efstratiou</b>, Acting Director - <b>Department of Merchant Shipping of Cyprus</b></li> <li>• <b>Dr. John Kokarakis</b>, Director Technical Business Development – <b>Bureau Veritas</b></li> <li>• <b>Dr. Loizos Isaïas</b>, Head of Maritime Service Centre – South East Europe &amp; Middle East - <b>DNV GL</b></li> <li>• <b>Mr. Emmanuel Vergetis</b>, Naval and Mechanical Engineer, Senior Consultancy Specialist - <b>Lloyds Register</b></li> <li>• <b>Dr. Loukas Barmparis</b>, President - <b>Safe Bulkers</b></li> <li>• <b>Mr. Marinos Anastassiou</b>, Newbuilding/Technical Manager – <b>Star Bulk</b></li> <li>• <b>Mr. Konstantinos Stampedakis</b>, Managing Director, <b>ERMA FIRST ESK Engineering Solutions S.A.</b></li> </ul> |
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**11:20AM – 11:40AM**

**COFFEE BREAK**


**FORUM SESSION ON DIGITALIZATION & CYBERSECURITY**

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| <p><b>11:40AM – 12:15PM</b></p> | <p><b>Blockchain &amp; Cybersecurity</b></p> | <p><b>Moderator:</b><br/><b>Mrs. Despina Panayiotou Theodosiou</b>, Chief Executive Officer – <b>Tototheo Maritime</b>; President – <b>WISTA International</b></p> <p><b>Panelists:</b></p> <ul style="list-style-type: none"> <li>• <b>Mr. Matthew Galston</b>, Sr. Director, Product Management, Maritime - <b>Cobham SATCOM</b></li> <li>• <b>Mr. Drew Brandy</b>, Senior Vice President Market Strategy - <b>Inmarsat Maritime</b></li> </ul> |
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**FORUM SESSION ON SHIPMANAGEMENT**

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| <p><b>12:15PM – 12:50PM</b></p> | <p><b>Shipmanagement – What's Next</b></p> <p><i>Consolidation, cost control &amp; economies of scale, technological innovation, digitalization, new regulations, capital expenditures &amp; efficient allocation of capital are among the challenges the industry</i></p> | <p><b>Moderator:</b><br/><b>Mr. Ioannis Chiotopoulos</b>, Regional Manager – South East Europe, Middle East &amp; Africa – <b>DNV GL – Maritime</b></p> <p><b>Panelists:</b></p> <ul style="list-style-type: none"> <li>• <b>Mr. Mark O'Neil</b>, President &amp; CEO – <b>Columbia Marlow</b></li> <li>• <b>Mr. Dieter Rohdenburg</b>, CEO - <b>Intership Navigation Co.</b></li> <li>• <b>Mr. Petros Monogios</b>, Director &amp; Chief Operating Officer</li> </ul> |
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|   | <i>faces. A discussion among leading shipmanagement and shipping companies</i>  | <p>– Lemissoler Navigation Co., Ltd.</p> <ul style="list-style-type: none"> <li>• <b>Capt. Eugen Adami</b>, Managing Director (and Owner) – <b>Mastermind Shipmanagement</b></li> <li>• <b>Mr. Prabhat Jha</b>, Group Managing Director &amp; CEO - <b>MSC Shipmanagement Limited</b></li> </ul>   |
| <b>12:50PM – 1:20PM</b>                             | <b>Crewing, Staff Training &amp; Retention Strategies – Optimizing Staff Development</b>  | <p><b>Moderator:</b><br/><b>Mr. Michael R. Virardi</b>, Speaker, Trainer, Author</p> <p><b>Panelists:</b></p> <ul style="list-style-type: none"> <li>• <b>Capt. Elias Ladas</b>, HR &amp; Training Manager, DPA - <b>Danaos Shipping Co Ltd</b></li> <li>• <b>Mr. Lazaros Charalambous</b>, Managing Director - <b>FRS Shipmanagement Ltd.</b></li> <li>• <b>Mr. Jan Meyering</b>, Managing Director - <b>Marlow Navigation</b></li> <li>• <b>Ms. Angie Hartmann</b>, Executive Vice President-Crew Affairs - <b>Starbulk SA &amp; President - Wista Hellas</b></li> </ul>   |
| <b>1:20PM – 2:20PM</b>                              | <b>NETWORKING LUNCH</b>   |  |
| <b>AFTERNOON SESSIONS</b>                           |   |  |
| <b>2:30PM – 2:40PM</b>                              | <p><b>Bank of Cyprus</b></p>   | <p><b>Introduced by :</b><br/><b>Mr. Acis Montanios</b>, Managing Partner – <b>Montanios &amp; Montanios LLC Law Firm, Cyprus</b></p> <p><b>Presentation by:</b><br/><b>Mr. Nicholas Pavlidis</b>, Head of Shipping – <b>Bank of Cyprus</b></p>  |
| <b>FORUM SESSION ON FINANCE AND CAPITAL MARKETS</b> |   |  |
| <b>2:40PM – 3:20PM</b>                              | <p><b>Addressing the Industry’s Need for Capital</b></p> <p><i>The panel will discuss how shipping companies can source capital from traditional and new sources, including bank finance, alternative finance and capital markets. The emphasis is on the role and function of bank finance which has been the traditional source of capital to the industry.</i></p> | <p><b>Moderator:</b><br/><b>Mr. Acis Montanios</b>, Managing Partner - <b>Montanios &amp; Montanios LLC Law Firm, Cyprus</b></p> <p><b>Panelists:</b></p> <ul style="list-style-type: none"> <li>• <b>Mr. George Arcadis</b>, Country Executive - <b>ABN AMRO BANK NV Athens Branch</b></li> <li>• <b>Mr. Nicholas Pavlidis</b>, Head of Shipping - <b>Bank of Cyprus</b></li> <li>• <b>Mr. Mark Friedman</b>, Senior Managing Director, Investment Banking - <b>Evercore Partners</b></li> <li>• <b>Mr. Kjartan Bru</b>, Responsible for Greece and part of Northern Europe – <b>DNB Bank</b></li> <li>• <b>Mr. Markus Wenker</b>, Head of Ship Finance - <b>Hellenic Bank</b></li> </ul> |



**FORUM SESSION ON DIGITALIZATION & INSURANCE**

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| <p><b>3:20PM – 3:35PM</b></p>  | <p><b>Marine Digitalization and the Future of Risk</b><br/><i>Digital transformation enables new data-driven business development opportunities across marine services, including intelligent insurances</i></p> | <p><b>Mr. Nick Pinkney</b>, VP Commercial Channel Integration - <b>Eniram - a Wärtsilä Company</b></p>   |
| <p><b>3:35PM – 4:05 PM</b></p> | <p><b>Marine Insurance &amp; Reinsurance – Where is it Heading?</b></p>  | <p><b>Moderator:</b><br/><b>Mr. Loucas Hamatsos</b>, CEO – <b>Olympia Ocean Carriers Ltd.</b></p> <p><b>Panelists:</b></p> <ul style="list-style-type: none"> <li>• <b>Mr. Ilias Tsakiris</b>, CEO and Manager - <b>American Hellenic Hull Insurance Company Ltd</b></li> <li>• <b>Mr. Costas Th. Ioannides</b>, CEO - <b>Marsh Cyprus</b></li> <li>• <b>Mr. Stephen Cooper</b>, CEO - <b>Fourth Insurance Office</b></li> </ul> |
| <p><b>4:05PM – 4:25PM</b></p>  | <p><b>COFFEE BREAK</b></p>   |  |

**CYPRUS AS AN ENERGY, MARITIME & LOGISTICS HUB**

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| <p><b>4:25PM – 5:05PM</b></p> | <p><b>The New Energy Landscape – Business &amp; Investment Opportunities</b></p> | <p><b>Moderator:</b><br/><b>Mr. Stavros Pantzaris</b>, Country Manager Partner – <b>EY Cyprus</b></p> <p><b>Panelists:</b></p> <ul style="list-style-type: none"> <li>• <b>Mr. Charles Meaby</b>, General Manager, DPWorld Cyprus Operations – <b>DP World</b></li> <li>• <b>Mr. Alessandro Barberis</b>, Managing Director – <b>ENI Cyprus</b></li> <li>• <b>Mr. Varnavas Theodossiou</b>, Lead Country Manager - <b>ExxonMobil E&amp;P Cyprus</b></li> <li>• <b>Mr. Sergey Popravko</b>, Managing Director - <b>SCF Management Services (Cyprus) Ltd, Member of the SCF Group</b></li> <li>• <b>Mr. George Papanastasiou</b>, Managing Director - <b>VTT Vassiliko</b></li> </ul> |
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**PUTTING IT ALL TOGETHER & LOOKING AHEAD: THE SHIPOWER PERSPECTIVE**

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| <p><b>5:05PM – 5:55PM</b></p> | <p><b>Looking Ahead – Positioning to Take Advantage of Opportunities<br/>The Shipowner Perspective</b><br/><i>Leading Cypriot &amp; International Shipowners will discuss opportunities and challenges for the shipping</i></p> | <p><b>Moderator:</b><br/><b>Mr. Mark Friedman</b>, Senior Managing Director, Investment Banking - <b>Evercore Partners</b></p> <p><b>Panelists:</b></p> <ul style="list-style-type: none"> <li>• <b>Mr. Andreas Hadjiyiannis</b>, President - <b>Cyprus Sea Lines Shipping</b>; President - <b>Cyprus Union of Shipowners</b></li> <li>• <b>Mr. Aristides J. Pittas</b>, Chairman and CEO – <b>Euroseas</b></li> </ul> |
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|  <p><b>2<sup>nd</sup> Annual Capital Link<br/>Cyprus Shipping Forum</b><br/>Wednesday, February 14, 2018<br/>Columbia Plaza - Limassol, Cyprus</p>  <p>Republic of Cyprus</p> | <p><b>LEAD SPONSOR</b></p>  |
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|                               | <p><i>industry across the board. Shipping markets outlook, energy and commodity flows, investment opportunities, access to capital, operational and regulatory challenges and more.</i></p> | <p><b>Ltd.</b></p> <ul style="list-style-type: none"> <li>• <b>Mr. Polys Hajioannou</b>, CEO – <b>Safe Bulkers</b>; Vice President - <b>Cyprus Union of Shipowners</b></li> <li>• <b>Mr. Petros Pappas</b>, CEO, <b>Star Bulk Carriers</b></li> <li>• <b>Mrs. Nicole C. Mylona</b>, <b>Transmed Shipping Co.</b></li> </ul> |
| <p><b>5:55PM – 6:05PM</b></p> | <p><b>Concluding Remarks</b></p>  | <p><b>Mr. George A. Tsavlis</b>, Principal - <b>Tsavlis Salvage Group</b><br/>– <b>Conference Chairman</b></p>  |
| <p><b>6:05PM – 7:00PM</b></p> | <p><b>NETWORKING COCKTAIL RECEPTION</b></p>   |   |

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| <p><b>TUESDAY, FEBRUARY 13, 2018</b></p>  <p><b>SPEAKERS' DINNER HOSTED BY BANK OF CYPRUS</b></p> |
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