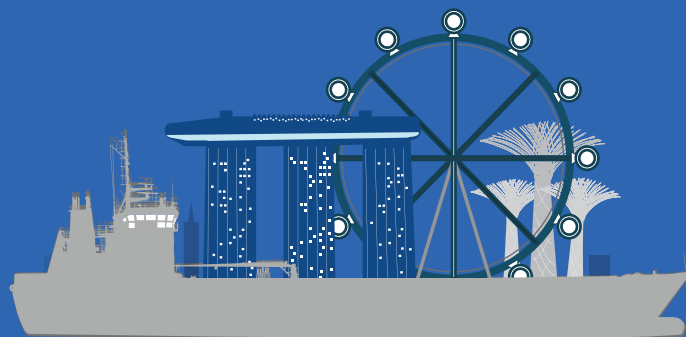


Capital Link Singapore Maritime Forum

Tuesday, April 24, 2018
Singapore



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HELD IN CONJUNCTION WITH THE SINGAPORE MARITIME WEEK

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Capital Link
Singapore Maritime Forum
Tuesday, April 24, 2018 - The Westin Singapore



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Capital Link's Singapore Maritime Forum aims to highlight the significant role of Singapore as the gateway to Asia and the global shipping markets. It will discuss the developments and trends in the energy, commodities, the various shipping sectors, the global financial and capital markets, as well as issues pertaining to regulatory developments, technical and commercial fleet management. Shipping today is at the dawn of a new growth era with rapid changes taking place in the industry as the result of increased regulation, digitalization, technological innovation and increased connectivity.

Our Singapore Maritime forum will focus on global industry developments. At the same time, it will highlight the competitive positioning and advantages of Singapore as a maritime hub. We are delighted that our event takes place within the context of the Singapore Maritime Week which gathers industry leaders from all over the world for a week of information exchange, networking, conferences and exhibitions organized by a diverse range of maritime industry stakeholders.

The majority of the speakers and panelists are experts and top decision makers from global organizations. They come to Singapore prepared to address critical topics of interest to the industry and to interact with high level executives from the shipping, shipbuilding and finance communities.

With a 22-year track record, Capital Link is known for the organization of large scale investment and maritime conferences in major industry centers such as New York, London and Athens attracting 1,000+ delegates. Capital Link's Forums attract the elite of the shipping, finance and investment executives and top industry decision makers. Well-known for their high quality and effectiveness, they are unique marketing and networking events attended by a large and high caliber audience of shipping industry executives, such as owners, commercial and investment bankers, investors, analysts, media, and a wide range of other industry participants.

Our Shanghai event is organized in Partnership with **Columbia Shipmanagement and Singhai Marine Services** and we would like to express our deep appreciation to them for their help, support in putting this event together.

We would like to thank the sponsors and media partners of our event for their support and contribution in making this event such a unique success. We are gratified to see that the majority of our sponsors are with us on a global basis year after year and support all of our Shipping Forums, indicating the wide acceptance of the Capital Link Shipping Forums in the financial, investment and shipping communities.

Sincerely,
Nicolas Bornozis, President
Capital Link, Inc.



Capital Link, Inc.
Linking Shipping and Investors Across the Globe
Excellence in Investor Relations and Financial Communications
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Capital Link
Singapore Maritime Forum
 Tuesday, April 24, 2018 - The Westin Singapore




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| | | |
|---------------------|---|---|
| 8:00 AM – 8:55 AM | REGISTRATION & BREAKFAST  Breakfast Sponsored by Columbia Shipmanagement | |
| MORNING SESSIONS | | |
| 8:55 AM – 9:00 AM | Welcome Remarks | Mr. Nicolas Bornozis, President – Capital Link |
| 9:00 AM – 9:10 AM | Opening Remarks | Mr. Esben Poulsson, Chairman – International Chamber of Shipping; President – Singapore Shipping Association; Executive Chairman - ENESEL |
| 9:10 AM – 9:30 AM | Keynote Address The Global Shipping Markets <i>Current Developments – Outlook & The Role of Asia</i> | Dr. Martin Stopford, Non-Executive President – Clarkson Research Services Limited |
| 9:30 AM – 10:05 AM | The Maritime Industry – Game Changers <i>A discussion among leading industry participants on the major regulations that will be in effect in the near future and their potential transformational impact on the industry. The panel will focus mainly on environmental compliance but will also touch upon broader topics such as technological innovation and operational efficiency.</i> | Moderator: Mr. Mark O’Neil, President & CEO – Columbia Marlow Panelists: <ul style="list-style-type: none">• Mr. Wei Zhuang, Regional Manager, Asia – BIMCO• Mr. Arjun Batra, Group Managing Director – Drewry• Mr. Tim Wilkins, Regional Manager of Asia-Pacific – INTERTANKO• Mr. Valentios (Eddie) Valentis, President/CEO - Pyxis Tankers• Mr. Martin Crawford-Brunt, CEO - RightShip |
| 10:05 AM – 10:40 AM | Blockchain, Cybersecurity & Digitalization Transforming Shipping <ul style="list-style-type: none">• Use of Cryptocurrency• Protect from Digital Kidnap;• Optimize Connectivity & Operational Efficiency;• Digital transformation enables new data-driven business development opportunities across marine services & marine insurances | Moderator: Mr. Howard Hughes, CTO – Tototheo Maritime RIC Panelists: <ul style="list-style-type: none">• Mr. Stephen Cooper, CEO – Fourth Insurance Office, Inc.• Mr. Johan Backas, Managing Director – Eniram – A Wartsila Company• Mr. Mikael Lind, Research Manager – RISE Viktoria; Chairman – PortCDM Council |
| 10:40 AM – 11:00 AM | NETWORKING COFFEE BREAK  Sponsored by SGX | |

| | | |
|---------------------|--|---|
| 11:00 AM – 11:35 AM | <p>The Charterers’ Perspective The Global Shipping, Commodities & Energy Markets</p> <p><i>Shipping is affected by developments in the global commodity and energy markets. The panel will discuss cargo and trading flows, the role of Asia in global trading and the impact on shipping.</i></p> | <p>Moderator: Mr. Frans van de Bospoort, Managing Director & Head of Shipping Finance Eastern Hemisphere – DVB Bank</p> <p>Panelists:</p> <ul style="list-style-type: none">• Mr. Andrew Barker, Asia Pacific Lead – Cargill• Mr. Bjorn Stignor, General Manager – Golden Stena• Mr. Michael Nagler, Head of Chartering – Noble• Mr. Rasmus Bach Nielsen, Global Head of Wet Freight – Trafigura |
| 11:35 AM – 12:15 PM | <p>Singapore as an International Maritime Hub Private & Public Partnership Moving Shipping Forward</p> <p><i>Singapore has become a major hub for the global shipping industry, a gateway to the Asian and world markets for shipping, commodities and finance. A partnership and close cooperation among government, unions, shipowners and shipmanagers moves the industry forward. The panel will discuss the factors behind this success and what lies ahead.</i></p> | <p>Moderator: Mr. Terence Zhao, President – Singhai Marine Services</p> <p>Panelists:</p> <ul style="list-style-type: none">• Mr. Stephen Cotton, General Secretary – ITF• Mr. Yan Xiankai, Group CEO & Chairman – Bilsea Group• Mr. Sheshashayee Venkatraman, CEO -Miclyn Express Offshore• Ms. Tan Beng Tee, Assistant Chief Executive(Development) – MPA• Ms. Lisa Teo, Executive Director (Corporate Development) - Pacific International Lines (PTE) Ltd |
| 12:15 PM – 1:00 PM | <p>The Future of Shipping A Roundtable Discussion Among Industry Leaders</p> <ul style="list-style-type: none">• <i>A high-level discussion on the evolution of the shipping industry, the main industry drivers, opportunities and challenges for the shipping industry across the board.</i>• <i>Shipping markets outlook, energy and commodity flows, investment opportunities, access to capital, the impact of technology, operational and regulatory challenges and more</i> | <p>Moderator: Ms. Mei Lin Goh, Partner – Watson Farley & Williams</p> <p>Panelists:</p> <ul style="list-style-type: none">• Mr. Michael Parker, Industry Head, Global Shipping & Logistics and Chairman, EMEA Corporate Banking – Citi• Dr. Martin Stopford, Non-Executive President – Clarkson Research Services Limited• Mr. Jeremy Nixon, CEO – Ocean Network Express• Dr. Nikos Tsakos, President & CEO – Tsakos Energy Navigation; Chairman – INTERTANKO• Mr. Esben Poulsson, Chairman – International Chamber of Shipping; President – Singapore Shipping Association; Executive Chairman - ENESEL |
| 1:05 PM – 2:05 PM | NETWORKING LUNCH | |
| AFTERNOON SESSIONS | | |

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|---------------------------------|--|--|
| <p>2:10 PM – 2:45 PM</p> | <p>Financial Leasing as a Mainstream Finance</p> <p>Leasing Alternatives Throughout Asia</p> <p><i>Financial Leasing has become a dominant form of ship finance for the Asian & International Shipping Industry. The panel will discuss the outlook for further growth with new market entrants and players, where new capital can come from, what types of deals and owners can qualify for leasing and joint ventures between leasing firms & cargo owners. It will also discuss the various financial leasing options available throughout Asia and the experience of shipping companies who have used them.</i></p> | <p>Moderator: Mr. Conor Warde, Partner – Mayer Brown JSM</p> <p>Panelists:</p> <ul style="list-style-type: none"> • Mr. Justin Sharp, Executive Director, Head of Structured Asset Finance, Asia – Commonwealth Bank of Australia • Ms. Uta Urbaniak, Chief Financial Officer – Epic Gas • Mr. Bill Guo, Executive Director, Shipping – ICBC Financial Leasing • Mr. James Stove-Lorentzen, Jr., Managing Partner – NorthCape Pte Ltd • Mr. Terry Chen (Zeping), Head of Shipping, Offshore & Logistics – Taiping & Sinopec Financial Leasing Co., Ltd. |
| <p>2:45 PM – 3:20 PM</p> | <p>Global Shipping Banks & The Availability of Finance for the Shipping Industry</p> <ul style="list-style-type: none"> • <i>Banks have been the traditional source of finance for the shipping industry – how major shipping banks deal with new regulatory and market challenges.</i> • <i>Is the bank finance market shrinking or growing? Is new capital available for the industry? Who can qualify for bank finance and at what cost and terms?</i> | <p>Moderator: Mr. John Forrester, Partner – Holman Fenwick Willan</p> <p>Panelists:</p> <ul style="list-style-type: none"> • Mr. Joep Gorgels, Global Head of Shipping – ABN AMRO • Mr. Michael Parker, Industry Head, Global Shipping & Logistics and Chairman EMEA Corporate Banking – Citi • Mr. Christian Niewandt, Global Head of Shipping – HSH Nordbank • Mr. Tobias Zehnter, Global head of Shipping – NORD L/B |
| <p>3:20 PM – 3:55 PM</p> | <p>Alternative Finance & Private Equity</p> <ul style="list-style-type: none"> • <i>Are there sources of capital beyond bank finance & financial leasing?</i> • <i>New & Alternative Sources of Capital for Projects & Smaller Owners</i> • <i>Credit Funds – Debt Finance & Structured Equity - Private Equity</i> | <p>Moderator: Mr. Gregg Johnston, Partner – Stephenson Harwood (Singapore) Alliance</p> <p>Panelists:</p> <ul style="list-style-type: none"> • Mr. Ali Susanto, Managing Director, Head of Energy Transport & Infrastructure – GGL Asset Management • Mr. Martin Hugger, Managing Director – Meerbaum Capital Solutions Inc. • Mr. Philip Clausius, Founder & Managing Partner – Transport Capital Pte Ltd. |
| <p>3:55 PM – 4:05 PM</p> | <p>One Belt One Road & Beyond - The Maritime Context</p> | <ul style="list-style-type: none"> • Mr. Benjamin Wong, Head of Transport & Industrial – InvestHK |
| <p>4:05 PM – 4:25 PM</p> | <p>COFFEE BREAK</p> <p>SGX </p> <p>Sponsored by SGX</p> | |

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|-------------------|--|--|
| 4:25 PM – 4:50 PM | LPG Sector Panel Discussion | <p>Moderator: Mr. Torben S. Pedersen, Managing Director - Fearngas (Singapore) Pte Ltd</p> <p>Panelists:</p> <ul style="list-style-type: none"> • Mr. Martin Ackerman, CEO – BW LPG • Mr. Su Bin, CEO – Pacific Gas |
| 4:50 PM – 5:25 PM | Tanker Sector Panel Discussion | <p>Moderator: Mr. Ben Nolan, Managing Director – Stifel Financial Corp.</p> <p>Panelists:</p> <ul style="list-style-type: none"> • Mr. Marco Fiori, CEO – d’Amico International Shipping • Dr. Anil Sharma, President & CEO - GMS • Mr. Andrew Hoare, COO – Navig8 Group • Mr. Robert Burke, CEO – Ridgebury Tankers |
| 5:25 PM – 6:00 PM | Dry Bulk/Dry Cargo Sector Panel Discussion | <p>Moderator: Mr. Gautam Khurana, Director – Drewry Maritime Financial Research</p> <p>Panelists:</p> <ul style="list-style-type: none"> • Mr. Kyriakos Panayides, Managing Director – AAL Shipping • Mr. Reginald Sequeira, Head of Bulk Carrier Business Unit – Great Eastern Shipping Co. Ltd. • Mr. Martyn Wade, CEO - Grindrod Shipping Pte. Ltd • Mr. Mats Berglund, CEO – Pacific Basin • Mr. Khalid Hashim, Managing Director – Precious Shipping |
| 6:00 PM – 7:00 PM | <p>NETWORKING COCKTAIL RECEPTION Sponsored by</p> <div>   </div> | |



9th Annual Capital Link Greek Shipping Forum "Opportunities & Challenges"

Thursday, February 8, 2018
Divani Caravel Hotel - Athens, Greece

Greek shipping remains important to the maritime economy, constituting approximately 20% of the world's shipping fleet. This event will not only cover the latest developments and trends in international trade, dry bulk commodities, and the energy markets – framed against the broader backdrop of the global economy – but also review various funding alternatives for raising capital among listed and private shipping companies.



2nd Annual Capital Link Cyprus Shipping Forum

Wednesday, February 14, 2018
Columbia Plaza - Limassol, Cyprus

This event provides investors with a comprehensive review of various shipping markets to investment communities in Cyprus.. It aims to provide investors with a comprehensive review and current outlook of the various shipping, marine services and offshore markets and in addition, cover topics of critical interest to shipping industry participants, financiers and investors.



12th Annual Capital Link International Shipping & Offshore Forum

Monday, March 12, 2018
The Metropolitan Club, One East 60th St., New York City

The twelfth installment of the Invest in International Shipping Forums is investor-focused event allows a platform for high-level executives and shipping companies to share and examine the shipping markets in light of annual results. Institutional investors and analysts, financial advisors, bankers, financial media, and other qualified investors will be in attendance.



3rd Annual Capital Link International Shipping Forum China

Friday, April 20, 2018
Grand Kempinski Hotel Shanghai, China

This event, organized in Partnership with Columbia Shipmanagement and Singhai Marine Services provides investors with a comprehensive review of various shipping markets to investment communities in China and throughout Asia. It aims to provide investors with a comprehensive review and current outlook of the various shipping, marine services and offshore markets and in addition, cover topics of critical interest to shipping industry participants, financiers and investors.



Capital Link Singapore Maritime Forum

Tuesday, April 24, 2018 - The Westin Singapore

This event will be organized in Partnership with Columbia Shipmanagement and Singhai Marine Services. It will discuss the regulatory, geopolitical and industry trends affecting shipping. It will provide a comprehensive review and current outlook of the shipping, financial and capital markets, as well as issues related to shipmanagement, the environment, innovation, and cybersecurity. The Forum will also highlight the role of Singapore and Asia for the global shipping industry.



17th Annual Capital Link Closed-End Funds and Global ETFs Forum

Thursday, May 17, 2018
The Metropolitan Club, New York City

This annual event, playing host to 1,000 attendees every year, will not only address the benefits and challenges associated with using closed-end funds (CEFs) and ETFs, but will also present a networking platform for financial advisors, financial planners, institutional investors, fund and asset managers, analysts, other wealth management professionals, and major financial media.



6th Analyst & Investor Day Capital Link Shipping Forum

A Posidonia Conference Program Event

Monday, June 4, 2018 - Divani Caravel Hotel, Athens



This bi-annual event brings together public and private shipping company executives, investors, analysts, financiers, and other industry participants who are visiting Athens for the biannual Posidonia event from all over the world. The Forum will feature sector roundtable discussions dedicated to the dry bulk, tanker, container, LNG, and offshore sectors.



8th Annual Capital Link CSR Forum "INVESTING IN GROWTH - THE NEW FACE OF CSR"

Thursday, June 28, 2018 - Divani Caravel Hotel, Athens



Capital Link continues to support the sustainable development in Greece by promoting and presenting both initiatives from the business side, as well as the activities and needs of NGOs. The conference will present programs and initiatives that foster entrepreneurship and innovation. It aims to present entrepreneurs with a practical guide as to how they can get financing and other types of support for their business plans. It gives them access to initiatives, programs and contacts that can help them in this direction. The Forum combines two sides.



11th Annual Capital Link Shipping and Marine Services Forum

Tuesday, September 25, 2018
One Moorgate Place, London, UK



In cooperation with the LSE, this event provides investors with a comprehensive review of various shipping markets to investment communities in the UK and throughout Europe. Shipowners, shipping executives, institutional investors, research analysts, industry experts, commercial and investment bankers, risk advisors, private equity and venture capital firms, high-net worth investors, and financial media attend this London forum every year.



2nd Annual Capital Link Invest in Cyprus Forum

Friday, September 28, 2018
The Metropolitan Club, New York City



This is an international Forum on Cyprus aiming to raise awareness of Cyprus as a business and investment destination to a wider audience of US investors. The Forum will cover topics on banking, financial services, energy, shipping, transportation and logistics, tourism and information technology.

10th Annual Capital Link New York Maritime Forum

Tuesday, October 9, 2018
The Metropolitan Club



New York – The Capital for Shipping

The New York Maritime Forum (NYMF) is both an investment and an industry conference with a double objective which is to provide an interactive platform for investors, financiers, cargo owners and shipowners to discuss the latest developments in the global shipping and commodity markets and to showcase and promote the role of New York as a hub for the global maritime community and attract more business to New York targeting a global industry audience.



8th Annual Capital Link Operating Excellence in Shipping Forum *Best Industry Practices – A Competitive Advantage*

Tuesday, October 23, 2018 - Divani Caravel Hotel, Athens

This Forum discussed Best Industry Practices across all areas of operations such as human resources, environment, fleet operations, technology and innovation, safety and security, corporate governance and more. The Forum explores how implementation of Best Practices translates into financial, operational and commercial competitive advantages.



20th Annual Capital Link Invest in Greece Forum

Monday, December 10, 2018
The Metropolitan Club, New York City



U.S. and Greek businesses and investment communities will discuss the latest trends in the capital and stock markets while covering topics ranging from shipping, information technology, energy, banking, and finance to telecommunications and real estate. This event receives annual support from the NYSE.

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Driven by the Maritime and Port Authority of Singapore, **Singapore Maritime Week** gathers the international maritime community for a week of flagship conferences, dialogues, exhibitions and social events in celebration of all things maritime. The range of activities and events organised by MPA, industry stakeholders, research and educational institutions, as well as the cosmopolitan profile of participants, reflect the vibrancy and diversity of Singapore as a global hub port and leading international maritime centre.

Since its inauguration in 2006, SMW has grown significantly and now attracts over 40,000 local and international participants yearly. In each themed edition, SMW gathers eminent global speakers to address a broad range of challenges faced by today's decision-makers. Apart from the range of business platforms at SMW, participants can also expect to experience something new every year with the unique line-up of networking and outreach activities.

Singapore Maritime Week, a global maritime hub for driving connectivity, innovation and talent through People, Ideas and Opportunities.

IN PARTNERSHIP WITH



Columbia Shipmanagement (CSM) was established in Limassol, Cyprus, in 1978. With over three decades of experience in managing all types of vessels, CSM has become a leading force in its field. With more than 380 vessels under full and crew management, Columbia is today one of the largest independent ship managers world-wide.

Columbia's core ship management offices are located in Cyprus, Germany, Singapore and China, while in Greece Columbia has teamed up with Tsakos group for the creation of Tsakos Columbia Shipmanagement (TCM).

Through its strategic network of owned crewing agencies located in Europe, Russia and Asia, Columbia has direct access to highly qualified and experienced sea-going personnel. Our 14,500+ employees, on land and at sea, form the foundation upon which we have built our range of services from technical, crew and commercial management, to new building supervision, consulting and cruise vessel services.

Columbia is committed to providing its customers with competent, safe and environmentally sound and cost efficient services meeting best industry standards. At Columbia we believe in establishing firm long-term relationships with our clients, partners, and employees, treating each individual with proper respect and dignity.

Columbia Shipmanagement is committed to deliver quality services of the highest level ensuring that clients of Columbia enjoy the finest ship management services of a trusted partner.



Singhai Marine Services is a leading maritime company supplying quality seafarers to international shipping companies. Singhai Marine Services is incorporated in Singapore and Shanghai, the two leading global maritime hubs. Since 2004, Singhai Marine Services has witnessed a steady growth and better positioning in the maritime industry over the past 13 years. Three fully-owned subsidiaries and one representative office were set up in Dalian, Wuhan, Shenzhen and Rizhao in China respectively to source, recruit and prepare seafarers in the country for a fulfilling career in the maritime industry. The latest addition is the establishment of a fully-owned subsidiary in Yangon, Myanmar, extending our search for the quality seafarers beyond national borders.

To harness and develop these talents, we had established the Singapore (Nantong) International Maritime Institute in 2011 through a partnership with the Singapore Organization of Seamen (SOS) and Nantong Shipping College. The Singapore (Nantong) International Maritime Institute aims to provide enhancement training to strengthen the core competencies of our seafarers.

Singhai Marine Services' core service is supplying highly qualified Chinese and International seafarers for all type of ships, and maritime education and training. Singhai Marine Services is currently serving more than 40 ship owners and managers with an annual supply up to 4,000 seafarers for various types of vessels including oil tankers, chemical tankers, LPGs, LNGs, bulk carriers, containers, offshore vessels and cruise vessels. We are able to meet individual manning needs of our clients for full or half crew.

Singhai Marine Services aims to be the strategic partner for all in the maritime industry, serving all our clients with HEART (Honesty, Enthusiasm, Accountability, Responsibility and Trustworthiness) for all our clients.

SINGHAI MARINE SERVICES

SINGHAI MARINE



A PROFESSIONAL CREWING COMPANY ESTABLISHED TO
MEET ALL YOUR CREWING NEEDS.

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Tsakos Energy Navigation Ltd. (TEN) is one of the largest independent transporters of energy in the world controlling a versatile fleet of modern crude and product tankers with strong ice-class capabilities and liquefied natural gas ("LNG") vessels. TEN has established a reputation as an experienced and efficient operator of well-maintained tankers and has proactively met customer's energy transportation requirements globally.

TEN's fleet consists of 65 double-hull vessels, constituting a mix of crude tankers, product tankers and LNG carriers, totaling 7.2 million dwt. Of these, 47 vessels trade in crude, 13 in products, three are shuttle tankers and two are LNG carriers.

TEN Limited is incorporated in Bermuda, managed out of Athens Greece, and listed in the New York Stock Exchange (NYSE) under the symbol TNP, and in the Bermuda Stock Exchange (BSX) under the symbol TEN. In addition, Tsakos Energy Navigation Ltd., Series B Cumulative Redeemable Perpetual Preferred shares trade on NYSE under the symbol TNPPRB, its Series C Cumulative Redeemable Perpetual Preferred Shares trade on NYSE under the symbol TNPPRC, its Series D Cumulative Perpetual Preferred Shares trade on NYSE under the symbol TNPPRD and its Series E Cumulative Redeemable Perpetual Preferred Shares trade on NYSE under the symbol TNPPRE.

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COLUMBIA
SHIPMANAGEMENT

Columbia Shipmanagement (CSM) was established in Limassol, Cyprus, in 1978. With over three decades of experience in managing all types of vessels, CSM has become a leading force in its field. With more than 380 vessels under full and crew management, Columbia is today one of the largest independent ship managers world-wide.

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Through its strategic network of owned crewing agencies located in Europe, Russia and Asia, Columbia has direct access to highly qualified and experienced sea-going personnel. Our 14,500+ employees, on land and at sea, form the foundation upon which we have built our range of services from technical, crew and commercial management, to new building supervision, consulting and cruise vessel services.

Columbia is committed to providing its customers with competent, safe and environmentally sound and cost

efficient services meeting best industry standards. At Columbia we believe in establishing firm long-term relationships with our clients, partners, and employees, treating each individual with proper respect and dignity. Columbia Shipmanagement is committed to deliver quality services of the highest level ensuring that clients of Columbia enjoy the finest ship management services of a trusted partner.



Tototheo Maritime, based in Limassol, Cyprus has 30 years' experience servicing shipping and other industries with dedicated support in mobile marine communications and electronic services.

With a deep understanding of the industry and the dynamic environment in which our customers operate, we take our role as their technology partner very seriously. A key part of the relationship with customers is Tototheo's underlying desire to listen to what clients need.

Tototheo Maritime is one of the few providers with Inmarsat Tier1 and GX-Super VAR capacity worldwide.

Coupled with its commitment to offering advanced, continuous (24/7) support and services, Tototheo Maritime is a firm believer in ethical business practices, making the company a trusted long-term partner for many clients.

Tototheo Maritime is a reputable company with exceptional support for company and ship.

30 YEARS

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- > Inmarsat Tier1 and GX-Super VAR partner
- > Advanced, continuous support and services

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MARITIME

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ABN AMRO serves retail, private and corporate banking clients with a primary focus on the Netherlands and with selective operations internationally. In the Netherlands, clients are offered a comprehensive and full range of products and services through omni-channel distribution including advanced mobile application and internet banking. Internationally, we are active in areas in which we have substantial expertise.



Citi's Institutional Clients Group (ICG) enables progress by providing large multinational corporations, public sector entities, ultra-high-net-worth households and investment managers with wholesale banking products and services via an unmatched geographic breadth and product depth.

Citi is a trusted partner, supporting innovation and growth globally for corporate clients through Citi's network in 98 countries and providing lending, cash management and advisory services that help them to conduct daily operations, to hire, to grow and to succeed. In the public sector, Citi helps build sustainable infrastructure, housing, transportation, schools and other vital public works for the future. With trading floors in more than 80 countries, clearing and custody networks in over 60 countries and connections with 400 clearing systems, Citi maintains one of the largest global financial infrastructures and facilitate approximately \$4 trillion of flows daily.

ICG's work represents all of Citi's core activities of safeguarding assets, lending money, making payments and accessing the capital markets on behalf of our clients.

Citi's shipping franchise is amongst the most reputable and established names in the industry, with a longstanding history of supporting its maritime clients with innovative funding solutions, access to capital markets and strategic advisory services throughout the cycles.



DVB Bank SE, headquartered in Frankfurt/Main, Germany, is specialised in the international transport finance business. The Bank offers integrated financing solutions and advisory services in respect of Shipping Finance, Aviation Finance and Land Transport Finance. DVB is present at all key international financial centres and transport hubs: at its

Frankfurt/Main head office, as well as various European locations (Amsterdam, Athens, Hamburg, London and Oslo), plus offices in the Americas (New York City and Curaçao) and in Asia (Singapore and Tokyo). Please visit our website www.dvbbank.com for additional background information.



Fourth Insurance Office, Inc. is a consulting firm specializing in risk management and insurance. Our focus includes management liability (director and officer coverage), cyber liability (data breach and crisis response), and transaction related exposures (M&A, bankruptcy, special situation). We provide fee-for-service analytics and policy review and never require that a change be made to any existing relationship. From locations in New York City and Palm Beach, Florida, Fourth Insurance Office consultants serve public and private companies with a concentration in financial services, transportation, and manufacturing.



NORD/LB is a successful universal bank in northern Germany. As the Landesbank of Lower Saxony and Saxony-Anhalt, it supports the public sector in municipal financing and assumes the responsibilities of a central bank for the savings banks in these two states as well as Mecklenburg-Western Pomerania. As a commercial bank, NORD/LB offers an extensive range of financial services to its private, corporate and institutional customers as well as public sector customers in the core business segments being Maritime Industries, Aviation Finance, Corporate Finance and Structured Finance especially in the sectors of renewable energy, infrastructure, industrial and commercial real estate.

Globally, NORD/LB is represented in all important financial centres such as London, New York, Shanghai and Singapore through its branch network. With two locations within the Asia Pacific region, NORD/LB Singapore Branch established in 1994 has been serving as the regional hub and gateway to the Asia Pacific region. Following its success, NORD/LB Shanghai was established in 2004 as the only fully licensed German Landesbank with an operating unit in China with a key focus on German Corporates.

The Ship Financing team in the Singapore Branch now named Maritime Industries, Asia Pacific covers South East Asia, North Asia, Middle East and Australia. The bank provides tailor-made financing solutions to shipping clients including senior debt financing, Export Credit Assurance financing, Asset Backed Securitization, supply chain finance, capital markets solutions as well as advisory services.



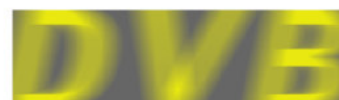
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Throughout its 250 years of history, the basis of the Bank's success has been building close relationship with its clients and having thorough understanding of their needs.



Watson Farley & Williams has the largest dedicated maritime practice in the world and is acknowledged as "a shipping powerhouse that maintains a leading presence in the maritime finance field around the globe" (Chambers Global 2017). With 14 offices covering Asia, the Middle East, Europe and the US, our maritime experience and legal expertise, acquired over more than 30 years advising clients, means our lawyers are recognized for providing advice that is pragmatic and commercially focused.

We offer a full service to the maritime industry, advising a wide range of market players around the world, including ship-owners, lessors and lessees, banks, export credit agencies and private equity funds. WFW has acted on the biggest and most complex transactions and disputes in the industry and in 2015, more WFW deals were named by leading publication Marine Money Offshore amongst its "Deals of the Year" than those of any other law firm.

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AMOS International (AMOS) has a long history of providing supplies, services, and solutions to major international shipping fleets and offshore oil and gas operators. Headquartered in Singapore, AMOS has additional operations in Shanghai and Hong Kong providing efficient cost management and logistics solutions across Asia to our valued customers. With multiple locations around Asia, AMOS has direct access to three of the world's busiest ports and has developed a network of quality manufacturers and provisions suppliers across the region. AMOS has a commitment to provide quality, safety and value to crews at sea.



Since 2005 **Eniram** has provided the marine industry with leading insights for asset, operations and commercial shipping management. The Eniram Insight Factory gives decision-making support for its partners based on real time data collection, statistical modeling and predictive simulations. Our mission is to maximize the efficiency of the industry through digital insights, saving costs and maximizing overall profitability, while cutting the emissions harmful to our environment.

Eniram's solutions range from single vessel services to comprehensive fleet wide solutions. Among Eniram's customers are leading players in the cruise, LNG, container,

tanker and bulkier markets. We also offer a subscription-based service to expand into performance management for the commercial and charter market.

Eniram has head office in Finland and other locations in the UK, Netherlands, the USA, Germany, Dubai and Singapore. Eniram is a Wärtsilä Company, catalyzing a digital and performance driven business.



Established in 1992 in the USA, **GMS** is the world's largest and first ISO 9001 certified buyer of ships and offshore assets. The Group's services span a broad range of specializations, including oil rig and OSV decommissioning as well as conventional ship recycling. Since its inception, GMS has successfully negotiated about 3,100 vessels representing about 100 million DWT and today the company handles around 30% of the total industry.

Committed to leading Corporate Social Responsibility and pioneering a sustainable approach to responsible ship recycling, GMS invests in the improvement of health, safety and environmental standards at the recycling yards in Alang, India and Bangladesh. In addition, GMS is a strong advocate for responsible ship recycling, making significant investments in the education of Shipowners, Media and the yards through conferences, events, interviews and newsletters in an effort to raise awareness about the social importance of ship recycling at certified yards that have obtained SOC with the Hong Kong International Convention for the Safe and Environmentally Sound Recycling of Ships (HKC).



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GMS services include risk mitigation on behalf of its shipowner clients by underwriting market fluctuations. The company also negotiates more vessels on an "as it where is" basis than any other buyer, providing a full end-to-end service.

GMS has grown exponentially to become a global company and provides support to its growing customer base through a unique network of offices and representatives in New York, Cumberland, Hamburg, Athens, Dubai, Singapore, Shanghai, Seoul, Tokyo and India whilst maintaining exclusive agents in all major ship recycling locations.



HFW is recognised globally as a market leader in shipping law. As one of the world's largest practices -- we have close to 200 lawyers worldwide specialising in maritime law -- it reflects our wealth of experience in the field. The clients we represent are testimony to our continuing success and global reputation in the shipping and transport industry.

The firm prides itself on its deep industry experience and its entrepreneurial, creative and collaborative culture. HFW's lawyers are dynamic, smart and don't sit on the fence. This is reflected in our awards and rankings, including a Band One ranking by Chambers and the Lloyds List APAC Maritime Law Firm of the Year (multiple years but most recently in 2017).

Globally, the firm has more than 500 lawyers and 18 offices across Asia, Australia, the Americas, Europe and the Middle East. Now celebrating the fortieth year of our presence in the Asia Pacific region, we have offices in Singapore, Jakarta, Hong Kong, Shanghai, Perth, Melbourne and Sydney.



HSH Nordbank is a commercial bank for medium-sized corporate customers. Providing product know-how and experience makes the bank a competent partner for entrepreneurs within its Northern-German home region and beyond. The bank is also a leading commercial real estate lender in Germany. HSH Nordbank is a strong partner in the classic corporate clients business as well as in Europe-wide project financing. Furthermore, the bank enjoys an established position as a partner for the global maritime industry. HSH Nordbank AG has dual headquarters in Hamburg and Kiel and international representatives for example in Athens, Hong Kong and Singapore.



Established in 2000, **Invest Hong Kong (InvestHK)** is the Hong Kong Special Administrative Region (HKSAR) Government Department responsible to attract Foreign Direct Investment and support overseas and Mainland businesses to set up or expand in Hong Kong.

InvestHK has industry specialists in Hong Kong's priority sectors: Business & Professional Services, Consumer Products, Creative Industries, Financial Services, Financial Technology, Information & Communications Technology, Innovation & Technology, Startups & Entrepreneurs, Tourism & Hospitality and Transport & Industrial plus an overseas network of staff and representatives based in 30 key business cities worldwide covering its target markets.

Partners with clients on a long-term basis, InvestHK team is available to help at any stage of their business development in Hong Kong. It provides free advice and customized services to help businesses succeed in Hong Kong's vibrant economy.



Mayer Brown is an international law firm with 26 offices located in the key financial hubs with more than 1,600 lawyers across the Americas, Europe, Asia and the Middle East. In Asia, Mayer Brown JSM is one of the oldest and largest firms in Hong Kong established in 1863 and has offices in Hong Kong, Mainland China, Singapore, Thailand, Vietnam and Tokyo. We are known for our client-focused perspective and pragmatic approach to providing a full spectrum of legal solutions to the world's industry and financial services leaders, including Fortune 100, FTSE 100, CAC 40, DAX, Hang Seng and Nikkei index companies and the largest banks.

In Hong Kong, Mayer Brown JSM maintains an association with Jingtian & Gongcheng, one of the first private and independent partnership law firms in China.



Meerbaum is an advisory boutique, working with a large US based fund on senior finance solutions with the focus on providing asset-based finance to liquid vessels. We have also access to the technical and commercial expertise of one of the largest diversified shipping groups of Greece, which enables us to look at a project with the eyes of a shipowner. You will experience us being quick and specific with our feedback on your projects. You will also find us reliable in transacting, flexible, when it comes to changing needs and open in communication.

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Stephenson Harwood is an international law firm headquartered in London with ten offices across Asia, Europe and the Middle East. Stephenson Harwood is a law firm with over 1000 people worldwide, including more than 150 partners. Our people are committed to achieving the goals of our clients - listed and private companies, institutions and individuals.

We assemble teams of bright thinkers to match our clients' needs and give the right advice from the right person at the right time. Dedicating the highest calibre of legal talent to overcome the most complex issues, we deliver pragmatic, expert advice that is set squarely in the real world.

In addition we have forged close ties with other high quality law firms. This diverse mix of expertise and culture results in a combination of deep local insight and the capability to provide a seamless international service.

The Stephenson Harwood (Singapore) Alliance offers clients an integrated service in multi-jurisdictional matters involving permitted areas of Singapore law.

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powered by partnerships

AAL is an award-winning multipurpose operator that has served the breakbulk and heavy lift project cargo sector since 1995. We have grown into one of the world's largest and most trusted global carriers, with the capability to transport customers' cargo to any compass point with the upmost efficiency, frequency and safety.

AAL's fleet of owned and chartered-in multipurpose, heavy lift vessels is the sector's youngest. It comprises highly flexible vessel classes from 19,000 to 33,000 dwt and combines market-leading cargo intake and economies of scale with extreme heavy lift capability.

Our focus on customer service and quality has made us the world's most awarded MPV carrier, with a unique 'total' multipurpose shipping solution, comprising THREE distinct and complementary service models that can be combined as required:

- Tramp Global Chartering Solutions deliver tailor-made and competitive chartering options for any cargo type and to any compass point on either a spot, or long-term engagement basis.
- Semi-Liner Services offer 'around the world' connectivity with fixed-route sailings and highly flexible port calls on trades between Asia, Middle East, Europe and the Americas.
- Liner Services provide scheduled and regular sailings that connect the main ports of Asia Pacific, Oceania and the Middle East.

Our expanding global infrastructure stretches around the world. With our hand-picked team of multilingual professionals on land and sea – including best-in-class engineering and operations – we address the 24/7 demands of a global customer base that represents dynamic industries like oil & gas, mining, energy, agriculture, construction and leisure.

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Eniram **SKYLIGHT 3.0**



Fleetwide performance benchmarking and insights as a digital service

Eniram SkyLight 3.0 is an update to our cost-effective fleet performance-monitoring tool delivered as a service and supplied with portable hardware.

The updated service now includes mobile notifications and virtual RPM sensing. In addition to benchmarking based on historical data, real-time oversight allows predictive analysis and proactive planning.

For more information visit www.eniram.fi/skylight

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Founded in Hiroshima, Japan in May 1917, **Chugoku Marine Paints, Ltd (CMP)** has now served the Marine Industry for over a century, providing superior quality paints for all types of vessel, whether for new buildings or maintenance and repair on a worldwide basis.

CMP is one of the few heavy duty paint suppliers dedicated to the Marine Industry, holding a leading position based on the philosophy of continually supplying new and innovative products for all ship areas. A corporate commitment to the environment has seen the introduction of a new generation of low friction, fuel saving antifouling paints. CMP, as “a leading company aiming to harmonize human activity with nature”, endeavors to promote industrial growth with the environment very much in mind, and embarks on new challenges towards the next 100 years.



d'Amico International Shipping S.A. is a subsidiary of d'Amico Società di Navigazione S.p.A., one of the world's leading privately owned marine transportation companies, and operates in the product tankers sector, comprising vessels that typically carry refined petroleum products, chemical and vegetable oils. d'Amico International Shipping S.A. controls, either through ownership or charter arrangements, a modern, high-tech and double-hulled fleet, ranging from 35,000 and 51,000 deadweight tons. The Company has a history and a long tradition of family enterprise and a worldwide presence with offices in key market maritime centres (London, Dublin, Monaco and Singapore). The company's shares are listed on the Milan Stock Exchange under the ticker symbol 'DIS'.



Epic Gas owns and operates a fleet of fully pressurized gas carriers providing seaborne services for the transportation of liquefied petroleum gas and petrochemicals. The Company controls a fleet of 41 vessels which serve as a link in the global gas and petrochemical supply chains of leading oil majors and commodity trading houses. The Company's shares are traded over the Oslo Stock Exchange under the symbol “EPIC-ME”.



Southern Everise (Singapore) Pte Ltd located in Tuas/ Singapore are a fully established ship supply Company providing a full range of services & supplies to international vessels calling Singapore ports & OPL.SES have a reputation for Quality & service. The Company are suppliers to some of the world's leading Ship Owners & Managers with excellent results in all areas.

Strictly controlled Management systems and an excellent work environment assures the staff have passion and interest to undergo their responsibilities at the highest level. Thus enabling the Company to continue to grow and achieve high results. The Company are members of (ISSA) International Ship Supplies & Services Association, (SASS) Singapore Association off Ship Suppliers & services, (SSCA) Singapore Ship Chandlers Association & IMPA (International Marine Purchasing Association).

Southern Everise (Singapore) Pte Ltd is a ship providing Company (General ship supplier) which provides our Customers with a complete service. SES satisfies all shipping supply requirements including Provisions, fresh, frozen fresh, Beverages, Cabin/Pantry goods, Medical supplies, Full range of Technical goods including Desk Stores, Engine Stores, Radio Stores, Paints, Chemicals – A complete range of services and highlights the fact SES are “One Stop Shop” .



Gauci-Maistre Xynou (Legal | Assurance) is the brand under which our team of dedicated professionals offer bespoke legal, audit and assurance services.

GMX is an established law firm in Malta with a team of advocates warranted to practise law in Malta or their respective jurisdictions, in areas such as shipping and yachting, aviation, corporate, finance and taxation, citizenship and residency , as well as fund and investment services.

The law firms' international desks allows it to offer unique tailor made legal services ensuring that an internationally holistic approach is adopted for every case.

Gauci-Maistre Xynou has truly emerged as an efficient and reliable one stop shop. Solidifying its presence both locally as well as internationally, the firm comprises a team of professionals, specialising in their respective fields, ready to provide tailor measures services to their various clients.

Ultimately, Gauci-Maistre Xynou's top priority is its clients.

Regulatory Ignorance can cost you millions!

HKC, SOC, EU SRR, BASEL, EPA, TOSCA, IHM, NORM,
SRP, SRSR...and more?

Do you truly understand the impact of regulations
to your bottom line?



The regulatory world of ship recycling has become complicated. With relatively little precedence, port officials and bureaucrats are often arm-twisted into making decisions based on external pressures.

As industry leaders, GMS has a team of dedicated specialists to help you make sense of today's complex regulatory environment. Do not let regulatory ignorance cost you! Call us.

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GNS, the maritime solutions company, supports more than 12,000 commercial shipping vessels and super yachts around the world. We use data intelligence to help our customers enhance safety, improve efficiency and reduce costs.

Through our comprehensive suite of products and services, we deliver a broad range of solutions for real-time navigation, navigation management, voyage optimization, regulatory compliance, ship-to-shore communications and cyber security.

GNS is present in major shipping hubs worldwide providing 24/7/365 support to the vessels and companies we serve.



**THE GREAT EASTERN
SHIPPING CO. LTD.**

The Great Eastern Shipping Co. Ltd. is India's largest private sector shipping company. It is in the business of transportation of crude oil, petroleum products, gas and dry bulk commodities. The company's current owned fleet stands at 47 vessels, comprising 32 tankers (12 crude carriers, 17 product tankers, 3 LPG carrier) and 15 dry bulk carriers (1 Capesize, 8 Kamsarmax, 6 Supramax) with an average age of 10.37 years aggregating 3.88 mn dwt. Additionally, the company has committed to purchase 2 secondhand LPG Carriers.

The company also owns an Offshore business through a wholly-owned subsidiary Greatship (India) Limited. The offshore business owns Jack up rigs and Offshore support vessels which cater to the oil exploration companies in carrying out offshore exploration and production activities.

Great Eastern is a 70 year old publicly listed company and has been in the shipping business since its incorporation. The shipping business has been awarded the ISO 9001: 2008 standard certification by DNV. The Company has been a consistent dividend payer since last 30 years, not raised equity in last 30 years, never defaulted on any debt payments and is rated AAA in local bond markets. Since inception the company had only two years of reported loss.



The Navig8 Group is a fully integrated provider of maritime services, and the world's largest independent pool and commercial management company. Navig8 operates 13 vessel pools spanning 4 industry segments and manages over 200 vessels (including commitments) on behalf of a diverse pool member base comprising over 40 shipowners from 20 countries.

Navig8 has built, and maintains, a vast network of charterer relationships, driven by proximity to customers and regional markets through a global network of 17 offices, employing over 370 staff. Its established track record of high-quality service provision is founded on a deep knowledge of global commodity flows, which is derived both through information gained from the managed fleet and a highly-regarded in-house research team.

In addition to its core commercial management platform, Navig8 provides technical management, newbuilding construction supervision, bunker trading and brokerage, corporate administration and asset management services.



Headquartered in Westport, CT, **Ridgebury Tankers** is a privately-held company owned by management and Riverstone, a New York-based private equity firm with extensive investments in the energy industry.

Formed in 2013, we are a dynamic and resourceful shipping company with a growing fleet. We currently own and operate 20 high-quality crude and refined-product tankers.

Ridgebury is led by Founder and CEO Robert Burke, who has been involved in the shipping industry for over 30 years. Mr. Burke's extensive and successful shipping experience includes operations, chartering, finance, ownership and management across several shipping sectors. He is joined by an experienced, motivated management team with strong capabilities in all aspects of shipping, structured finance and investment management.

Ridgebury has partnered with world-class pool operators and ship managers for maximum performance, safety, efficiency and compliance. We have a clean, transparent structure without related-party transactions or conflicts of interest, and are committed to transparent, honest and ethical conduct throughout our organization.



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Columbia Shipmanagement (CSM) was established in Limassol, Cyprus, in 1978. With over three decades of experience in managing all types of vessels, CSM has become a leading force in its field. With more than 380 vessels under full and crew management, Columbia is today one of the largest independent ship managers world-wide.

Columbia's core ship management offices are located in Cyprus, Germany, Singapore and China, while in Greece Columbia has teamed up with Tsakos group for the creation of Tsakos Columbia Shipmanagement (TCM).

Through its strategic network of owned crewing agencies located in Europe, Russia and Asia, Columbia has direct access to highly qualified and experienced sea-going personnel. Our 14,500+ employees, on land and at sea, form the foundation upon which we have built our range of services from technical, crew and commercial management, to new building supervision, consulting and cruise vessel services.

Columbia is committed to providing its customers with competent, safe and environmentally sound and cost efficient services meeting best industry standards. At Columbia we believe in establishing firm long-term relationships with our clients, partners, and employees, treating each individual with proper respect and dignity.

Columbia Shipmanagement is committed to deliver quality services of the highest level ensuring that clients of Columbia enjoy the finest ship management services of a trusted partner.

COFFEE SPONSOR



Singapore Exchange is Asia's leading and trusted market infrastructure, operating equity, fixed income and derivatives markets to the highest regulatory standards. As Asia's most international, multi-asset exchange, SGX provides listing, trading, clearing, settlement, depository and data services, with about 40% of listed companies and 75% of listed bonds originating outside of Singapore.

SGX is the world's most liquid offshore market for the benchmark equity indices of China, India, Japan and ASEAN and offers commodities and currency derivatives products. Headquartered in AAA-rated Singapore, SGX is globally recognized for its risk management and clearing capabilities.

COCKTAIL SPONSORS



Singapore Organisation of Seamen & Seacare Co-operative Limited

The Singapore Organisation of Seamen (SOS) is a global maritime trade union affiliated to Singapore's National Trades Union Congress (NTUC) and the International Transport Workers' Federation (ITF).

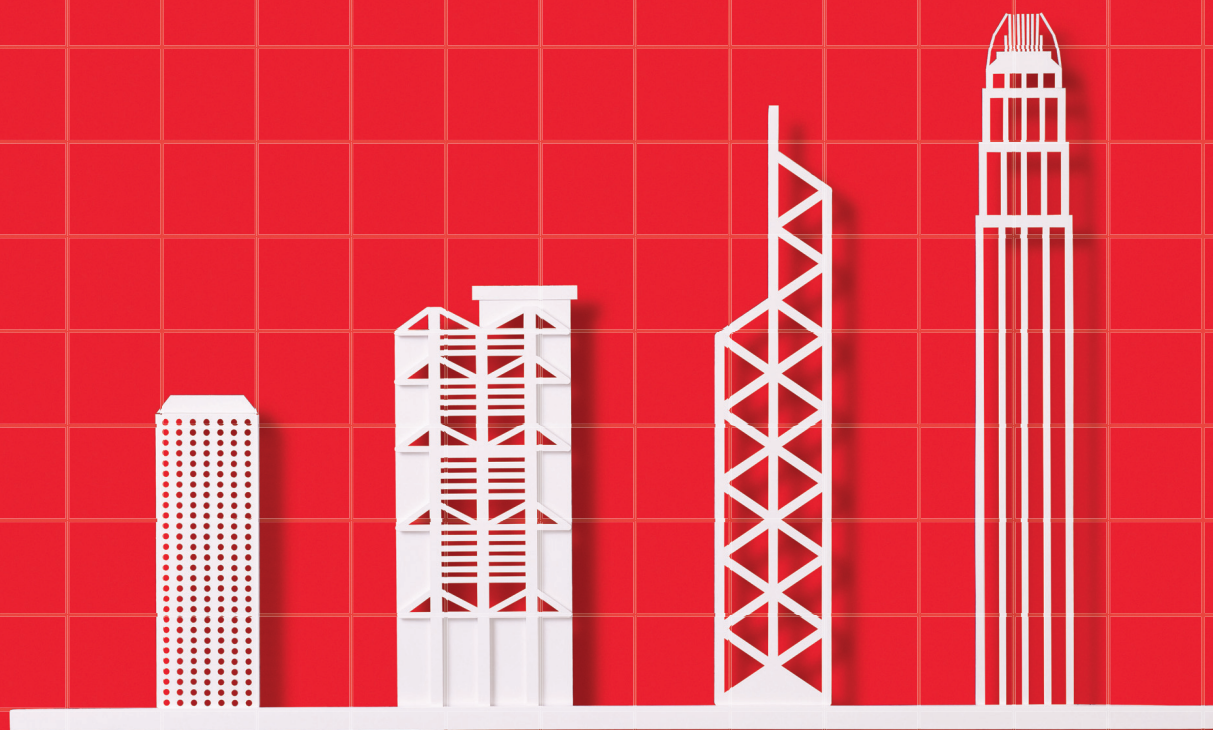
The union's strong tripartite affiliation with the local, regional and international maritime community, such as the Maritime and Port Authority of Singapore (MPA) and the ITF has also benefitted its members.

In 1994, SOS founded Seacare Co-operative Limited, an economically viable enterprise that further fulfills the obligations of SOS. With its own family of business enterprises, the co-operative assists job-displaced local seamen through welfare schemes, work opportunities and investment projects.

SOS's mission:

- To promote employment opportunities as well as good industrial relations.
- To assist and encourage members to retrain and upgrade themselves in a competitive employment market.
- To help and ensure all seamen receive their just reward for their hard work.

Setting up Your Business in Hong Kong



Hong Kong's strategic location, world class infrastructure and financial platform make it an ideal maritime hub in Asia. As one of the world's busiest container port and the fourth largest shipping register, its low tax regime, rule of law, excellent professional services and easy access to Asia's fastest growing markets make it the perfect place for your business.

Invest Hong Kong has the expertise to help you set up smoothly in our city. Our services are free, confidential and tailored to your needs.

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SPEAKER BIOS



Martin Ackermann
Chief Executive Officer
BW LPG

Martin Ackermann, born 1977, is Chief Executive Officer of BW LPG. He has 20 years of international management experience within the maritime industry. Before joining BW LPG, Mr. Ackermann was Chief Executive Officer of Evergas A/S and Managing Director of Eitzen Gas and B-Gas, where he led the rejuvenation of the former Eitzen Gas fleet.

Mr. Ackermann was previously with Sigas Kosan A/S from 2003 and 2005 and with Lauritzen Kosan A/S from 1998-2003. He has received executive qualifications from INSEAD, China Europe International Business School, The Oxford Princeton Programme and Copenhagen Business School. Mr. Ackermann is a member of the Institute of Chartered Shipbrokers.



Johan Backas
Managing Director
Eniram - a Wärtsilä Company

Johan Backas is the Managing Director of Eniram, catalyzing a digital and performance driven business. He sees that that our rather conservative industry is up for a change big time, which makes it very interesting.

Johan's 18-year long professional career has taken him from designing and engineering ships, building ships, repairing ships to technical management of ships. Recently he have served marine customers in Wärtsilä Services for many years, notably by leading Wärtsilä's Services business in Norway. As a sidestep from the marine business he led Wärtsilä's Corporate Indirect Purchasing before returning to the business in his current role as the MD of Eniram.

For Johan, the most rewarding part of his career has been working with a variety of professionals in the shipping and marine industries. With a deep understanding from various sides of the table and the theoretical and practical understanding of the marine industry assets, he is equipped to guide a talented and devoted team in Eniram to create optimized performance solutions for our customers.

He has a M.Sc. degree in Naval Architecture from Helsinki University of Technology.



Andrew Barker
Asia Pacific Lead
Cargill

Andrew Barker is the Asia Pacific Lead for Cargill's ocean transportation business based in Singapore. Andrew is a qualified shipbroker, Merchant Navy Officer, and Director of RightShip.

Andrew first joined Cargill in 1992 as part of its London freight team and subsequently he was later appointed office manager in 1996. Cargill promoted Andrew to the position of Global Handy and Handymax Trading Manager in 1999, which saw him relocate to Geneva, Switzerland.

Before his current role, Andrew led a comprehensive IT transformation project which involved the development and implementation of an entirely new operating system for the business.

In 2006, Andrew became a Director of RightShip, the world's leading maritime risk management and environmental assessment organization. Andrew served as chairman of the board from 2015-2017.

Andrew has experience as a ship broker with H.E. Moss, and he has also served at Ellerman City Lines, qualifying as a second officer in the Merchant Navy.

Andrew was a graduate trainee with Zodiac Maritime, and he holds a bachelor's degree in maritime commerce from Cardiff University, United Kingdom.



Arjun Batra
Group Managing Director
Drewry Shipping Consultants

Arjun is a multi-faceted maritime professional. He combines an entrepreneurial flair with astute strategy planning and deal making.

His current activities are:

- Group Managing Director and major shareholder of Drewry Shipping Consultants. Drewry is a leading independent maritime advisor with offices in London, Singapore, Delhi and Shanghai.
- Managing Director and shareholder of North South Maritime Pte Ltd., an asset manager focused on investments in the shipping industry. The company manages about 25 vessels and 10 new buildings in the pipeline.
- Director of Anchor SM (Singapore) Pte. Ltd. The company is a joint venture between North South Maritime and Anchor of Japan. It manages the assets owned by Anchor investment funds.

He is a non-executive director of Maritime Content Limited and Digitalship Limited. Previously, he was a non-executive Director of listed dry-bulk operator Globus Maritime Limited (GLBS.L) and Henshien Insurance Services Limited in Norway.

In the 90's, he was a core member of the start-up team for Easyjet, Finance Director of Stelmar Tankers and Insurance Manager at Troodos Shipping. He started his working career as an officer in the Merchant Navy.

He is a Master Mariner from United Kingdom, a MSC in Shipping, Trade and Finance from Cass Business School, London. He is also a Fellow of the Chartered Institute of Shipbrokers and a Member of the Nautical Institute.

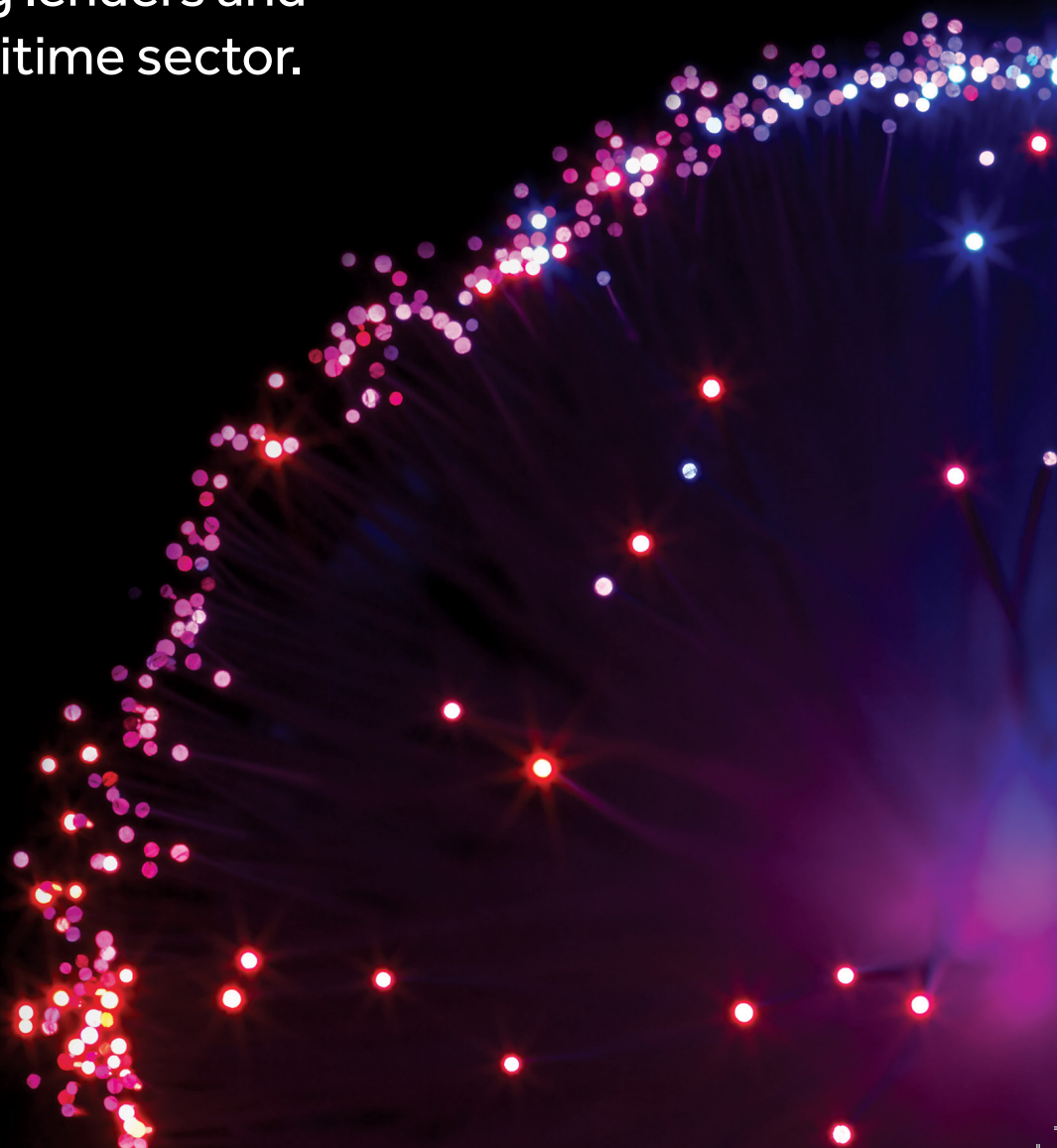


Mats H. Berglund
Chief Executive Officer
Pacific Basin

Mr. Berglund joined Pacific Basin as Chief Executive Officer in 2012. He previously served with Swedish family owned conglomerate Stena from 1986 to 2005, occupying managerial and leadership positions in various Stena group shipping businesses in Sweden and the USA including group controller of Stena Line, vice president and chief financial

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SPEAKER BIOS

officer of both Concordia Maritime and StenTex (a Stena-Texaco joint venture), president of StenTex, and vice president and president of Stena Rederi AB (Stena's parent company for all shipping activities).

From 2005 to 2011, he was senior vice president and head of Crude Transportation for New York-listed Overseas Shipholding Group. Between March 2011 and May 2012, he served as chief financial officer and chief operating officer at Chemoil Energy, a Singapore-listed global trader of marine fuel products.



Su Bin
CEO
Pacific Gas (Hong Kong) Holdings Limited

Male, born in 1972. He graduated from Shanghai Maritime University, major as Shipping and obtained Doctor Degree of Management from Fudan University. He had served in Senior Management team of Shanghai Airport Authority, Shandong Shipping Corporation and several national shipping enterprises. With professional shipping background and almost ten-year's experience in Logistic industry, he has a wealth of experience in trading, chartering and ship building projects, and has accurate judgment and orientations on global shipping market.



Nicolas Bornois
President and CEO
Capital Link, Inc.

Since 1996 Mr. Nicolas Bornois is the founder, President and CEO of Capital Link, Inc., an international investor relations and financial advisory group. It assists listed companies and capital markets related organizations to develop and maintain access to European and North American investors. Capital Link has offices in New York, London and Athens and is a leader in investor relations for listed shipping companies, U.S. Closed-End Funds and ETFs and international companies accessing the U.S. and European markets.

He also established and managed, Alexander Capital, L.P, a US broker-dealer firm, which developed brokerage and investment banking business in North America with the Greek, Egyptian and Russian markets. Sold the company at the end of 2003 to a group of US investors representing Russian interests. Between 1998 and 2002, he also established and managed Alexander Asset Management, Inc. which handled portfolios invested in the Greek and European equity markets.

Prior to Capital Link (1988-1995), he served as President and CEO of CCF International Finance Corp. (CCF IFC), the US broker/dealer subsidiary of Credit Commercial de France, now part of HSBC, and worked at the International Department of Bankers Trust Company in New York (1982-1984) and then at the Commercial Banking operation of CCF in New York (1985-1987) focusing on the financing of Wall Street firms and shipping.

He holds an MBA from Harvard Business School (1982) and a Law Degree from the University of Athens (1979), in Greece with specialization in commercial and corporate law and is a graduate of Athens College in Greece.

For a period of twelve years he was a Visiting Lecturer on

International Banking and Finance at the City University Business School (Department for Shipping Trade and Finance) in London, United Kingdom. Also, he served as Chairman of the Investment Management Committee of the Harvard Business School Club in New York.



Robert (Bob) P. Burke
Partner & Chief Executive Officer
Ridgebury Tankers

- CEO and founder of Westport CT based Ridgebury Tankers - 2013-Present. Ridgebury owns 20 oil tankers ranging from 46,000 product tankers to 307,000 DWT VLCC's. Ridgebury Tankers is a private equity backed company owned by Riverstone Holdings and Ridgebury's Management.

- CEO of Chembulk Tankers- 2006-2007. Owner of 19 stainless chemical tankers. Acquired in a leveraged buyout by a small management team and AMA Capital Partners in 2006. The company was and sold to Indonesian buyers in 2007.

- Partner and founder of Great Circle Capital, a private equity fund with investments in shipping and logistics. Great Circle invested in port and infrastructure projects in the developing world.

- 1990-1998. Led shipping financing and investment activities as Managing Director of GE Capital Ship Finance Group.

- Received an MBA Columbia University in 1985

- US Merchant Marine Academy 1981 graduate, served as ship's officer for three years aboard tankers.

- Bob has been married to the former Lessley Davis since 1988. They have two children, Lindy 18 and John 15 and live in Ridgefield, CT.



Terry Chen
Head of Department, Shipping, Offshore & Logistics
Taiping & Sinopec Financial Leasing Co., Ltd.

Terry was a naval architect, before he joined the ship financing industry he had 10 years' experience in shipbuilding, which including 7 years in classification society DNV. In 2013 he joined Minsheng Financial Leasing to develop the company's international ship leasing business especially in Offshore and Tanker. In 2016 he joined Taiping & Sinopec financial leasing which is a JV found by two Chinese state-owned giants Taiping Insurance Group and Sinopec, heading the ship leasing division.



Philip Clausius
Founder & Managing Partner
Transport Capital Pte. Ltd.

Mr. Philip Clausius is the Founder & Managing Partner of Singapore based Transport Capital Pte. Ltd., an investment management and advisory firm focused on the global transport industry. Prior to this, he was Co-Founder & CEO of the FSL Group, a Singapore-based provider of leasing services to the international shipping industry where he oversaw the

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acquisition and financing of approximately US\$1 billion in maritime assets as well as the IPO of FSL Trust in March 2007 which raised about US\$330 million in equity proceeds in a globally marketed offering. Philip currently serves as Director and CEO of NASDAQ OMX Copenhagen listed Nordic Shipholding and is an Independent Non-Executive Director of ASX listed Wellard.

In addition to serving as a member on the Advisory Panel of the Singapore Maritime Foundation, he is also the Chairman of the Singapore War Risks Mutual and holds directorships in the Standard Club, Standard Asia, BW Pacific and Bengal Tiger Line. Philip graduated from the European Business School, Germany in 1992 with the "Diplom-Betriebswirt" degree.



Stephen A. Cooper
President
Fourth Insurance Office, Inc.

Stephen A. Cooper is Founder and President of Fourth Insurance Office, Inc. which he founded following 40 years at major national brokers advising large privately held and public companies as a risk management generalist.

One of very few multi-credentialed advisors, Stephen started Fourth to serve a curated list of legacy clients and new assignments with transaction related advisory services, focusing on management liability and insurance portfolio management. He received an MBA from St. John's University and has completed multiple insurance related certifications through programs administered by the Wharton School (CPCU, CEBS, ChFC, and CLU).



Stephen Cotton
General Secretary
International Transport Workers' Federation (ITF)

Stephen Cotton is the general secretary of the International Transport Workers' Federation (ITF) – a global union federation of 670 trade unions representing 19.7 million workers in 147 countries in the seafaring, port, road, rail and aviation sectors. He was elected to the position at the 43rd ITF Congress held in Sofia, Bulgaria in 2014.

Cotton joined the ITF in 1993 as the head of the agreements unit in the maritime section. He was later promoted to the position of assistant secretary of the special seafarers' department (SSD), secretary of the SSD and maritime coordinator prior to his appointment as acting general secretary in October 2012.

Under Cotton's leadership of the ITF's maritime section, significant achievements were made that have positively impacted the maritime industry and bettered the lives of seafarers. Under his tenure, the ITF inspectorate expanded from 35 to 147 inspectors and contacts, and ships covered under ITF collective bargaining agreements increased to over 12,000 from less than 2,000. Cotton oversaw major Flags of Convenience (FOC) policy changes and led the introduction of 'Oslo to Delhi' and Mexico City policies, which laid the foundation for the landmark 2006 signing of the International Labour Organization's Maritime Labour Convention (MLC) – establishing a set of international minimum standards enforceable by international law.

Throughout his career at the ITF, Cotton has sought to improve

the operations of the ITF, focusing on building affiliates' power and streamlining the operations of the secretariat in order to make a real difference in the lives of transport workers and influence lead industry players in the transport sector. Under Cotton's leadership as general secretary, the ITF has transformed into a proactive campaigning organization allowing the ITF and its affiliates to secure industry-leading contracts and protocols with key multinational companies in the transportation sectors, including aviation, maritime and road transport.

In 2014, Cotton received the United Seamen's Service (USS) Admiral of the Ocean Sea Award (AOTOS), the maritime industry's most prestigious award, in recognition of his work for defending the well-being and fair treatment of seafarers around the world.

Cotton is a trustee of the ITF Seafarers' Trust, the International Maritime Training Trust and serves on the United Seaman's Service governing body.



Martin Crawford-Brunt
Chief Executive Officer
RightShip

Commencing as Chief Executive Officer at RightShip in March 2018, Martin brings more than twenty years maritime sector expertise to the organization.

Martin's work has seen him live and work across many countries and cultures. He has been involved many safety initiatives, supported ship owners and investors around the world, and in recent years has been highly involved in the digital transformation of the maritime industry.

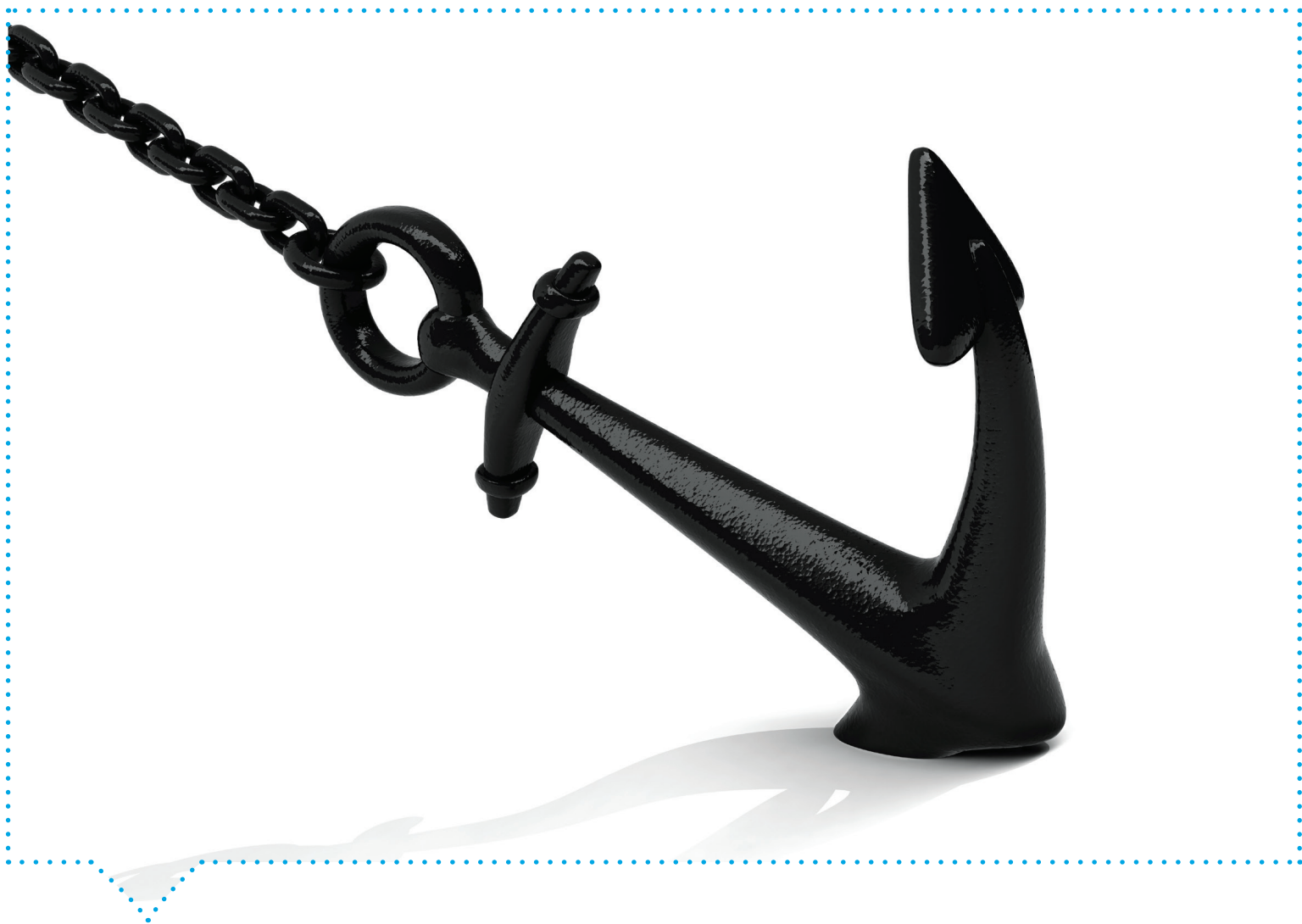
Prior to his role at RightShip Martin was with DNV / DNV GL for fifteen years. Most recently, Martin was Regional Manager – West Europe & Africa, where he was responsible for strategic initiatives relating to key decision makers in the region, and driving impact and growth in advisory & classification services. Focus areas for his work included safety improvement, effective compliance including alternative fuels & emissions reductions, and digitalization in a transparent operating environment.

A graduate in Mechanical Engineering & Naval Architecture, Martin started his maritime career as a class society surveyor, equipment certifier and auditor. He gained first-hand experience of ship board operations on a geared bulk carrier in the deck and engine room as part of his training.



Marco Fiori
Chief Executive Officer
d'Amico International Shipping S.A.

Marco Fiori joined COGEMA S.A.M. in 1996 as managing director and since that time has held many other executive positions in d'Amico Group companies. Prior to joining the d'Amico Group, Mr. Fiori was employed in the New York branch of Banca Nazionale dell'Agricoltura. He was initially responsible for the loan portfolio and business development of Fortune 100 companies based on the U.S. West Coast and later, for overseeing and managing the entire U.S. business development market.



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From 1990 to 1994, he held the position of head of credit and in 1994 was promoted to the position of senior vice-president and deputy general manager of the New York branch with direct responsibilities for business development, treasury and trading. Mr. Fiori obtained a Bachelor of Science in Economics and Finance from Rome University in 1979 and an MBA from American University in Washington D.C. in 1984. He lives in Monte Carlo, Monaco.



John Forrester
Partner
HFW

John Forrester is a partner in HFW's market-leading Shipping group, specializing in ship finance. With 30 years' experience in the sector, in 2017 he relocated from our London office to Singapore to lead HFW's Asia Pacific ship finance team.

John's clients include banks and other financial institutions, shipowners, operators, shipbuilders and other investors in the shipping and offshore industries. As well as handling financing projects and loan restructurings, John acts for clients in relation to shipbuilding, ship sale and purchase, leasing and joint venture transactions.



Mei Lin Goh
Partner
Watson Farley & Williams

Mei heads the Singapore office of Watson Farley & Williams and she leads the office's Finance team. She specialises in cross-border asset, project and structured finance transactions in the maritime and logistics, offshore oil and gas and energy sectors. Mei advises financial institutions, export credit agencies, lessors, lessees, owners and operators and also assists clients in the maritime and offshore sectors in the establishment, expansion and restructure of their businesses in Singapore and the region.

She has acted on some of the most significant maritime matters in Asia and was recognized in 2017 by Lloyd's List as one of the top 10 maritime lawyers worldwide; she was ranked no.3 – the only female lawyer and the only lawyer in Asia. Also in 2017 she was Lloyd's List Asia Pacific Individual Lawyer of the Year.



Joep Gorgels
Country Executive Norway / Head Energy & Transportation Scandinavia
ABN AMRO Bank NV

Joep has the responsibility for ABN AMRO's Norwegian branch office in Oslo. He also has the responsibility for the Offshore, Oil & Gas Services and Shipping clients in Scandinavia.

Joep joined Fortis in 2000 as started working in the Telecoms and Media finance group after various job rotations within the bank.

Before that he worked for three years as a process engineer within Fluor (Daniel) in The Netherlands and the UK. In 2003 Joep joined the shipping desk of Fortis in Rotterdam and has worked there in various roles. Since 2012 he manages the ABN AMRO office in Oslo (32FTE) with a sizable portfolio (US\$ 4.5 bln) and clients (>70)

responsible for Scandinavia.

Joep is a graduate from the Technical University of Delft in Chemical Engineering and completed the General Management Program at IMD in Lausanne, Switzerland in 2007, 2008 and 2012.



Bill Guo
Executive Director
ICBC Leasing

Mr. Bill Guo joined in ICBC Leasing in 2013. He is now Executive Director of Shipping Business Unit, mainly responsible for the leasing business of the container shipping related field and Dry Bulk business. Before working for ICBC, he had been working for Maersk Group for over 10 years as the management positions in different countries, with the solid knowledge in container shipping business and financial knowledge.



Khalid M Hashim
CEO
Precious Shipping (PSL)

Khalid Moinuddin Hashim, CEO Precious Shipping (PSL) Bangkok, is an adjunct lecturer at Singapore Management University. He comes from a family engaged in shipping/trade. His father, the late Moinuddin Hashim, was the Chairman of the Indian National Shipowners Association and his great-grandfather was a founding director of Scindia Steam Navigation Company.

In 1978, after attaining an MBA specializing in Finance, Khalid began his career with Tolani Shipping, Bombay. In 1979, he worked under the late Hon. Ali Maniku, Minister of Shipping for the Maldives Government in Singapore. In 1984, Khalid joined the GP Group and started PSL in 1989.

In September 2007 Marine Money ranked PSL as the No.1 Listed Shipping Company in the World. In April 2012, Seatrade Asia awarded the 'Lifetime Achievement Award' to Khalid.



Andrew Hoare
Chief Operating Officer
Navig8 Group

Andrew Hoare is the Chief Operating Officer of Navig8 Group and Managing Director of Navig8 Asia Pte Ltd. based in Singapore. He joined the Navig8 Group in April 2016 from BW Group, where he held various roles prior to being Chief Commercial Officer of BW LPG from 2013-2015. Previously, Andrew was with Clarksons Plc from 1992 to 2001, where he left as Director of Clarksons Asia Ltd, a position based in Hong Kong. Prior to this, Andrew was the Chief Representative and General Manager of Clarksons Asia, Beijing from 1995-1998. Andrew received a Master's in Arts (Honors) in Management with International Relations from the University Of St Andrews, Scotland, in 1991 and a Master of Business Administration from Ashridge Management College, UK. In 2002, Andrew Hoare is a Fellow of the Institute of Chartered Shipbrokers.



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Martin Hugger
Managing Director
Meerbaum Capital Solutions Inc.

Martin Hugger is managing director of Meerbaum Capital Solutions Inc. Meerbaum is advising an entity, that provides financing to small and medium sized shipping companies and has access to capital from institutional investors.

Since 2013 Martin is also managing director of Oceanbulk Maritime Deutschland GmbH, a company that focusses on finding structured solutions and investment opportunities in distressed situations in shipping and that is part of the Pappas group of companies.

Prior he has been head of Greek shipping at Commerzbank, overseeing of the merger of the Greek shipping portfolios of Deutsche Schiffsbank, Commerzbank and Dresdner Bank, combined at that time one of the largest lending portfolios in Greek shipping. His experience includes numerous restructurings of tramp owners as well as liner and cruise companies, either -depending on size- as the banks lead negotiator or in supervisory position. Martin has also worked at Cardiff Marine as banking executive and taught at the MBA and MSc in Finance and Investment courses of the Open University Business School in the UK. He holds an MBA degree of Warwick Business School and the German degree Diplom-Kaufmann.



Howard Hughes
Chief Technology Officer
Tototheo Maritime, Cyprus

Howard joined Tototheo Maritime in January 2017 he took the role of Chief Technology Officer. He has over 20 years of experience in Information Technology and Telecommunications.

Previous to Tototheo Maritime, Howard worked for satellite operator, Inmarsat. During that time, he developed and delivered Technical Training courses globally, before taking on the Technical Management of Maritime Distress Safety Services, then moving to the role of Technical Services Development Manager, developing and managing beta test programs for Fleet Media and Global Xpress.



Gregg Johnston
Partner
Stephenson Harwood (Singapore) Alliance

Gregg is a partner and head of the shipping and offshore finance team in Singapore, a team top ranked by Chambers Asia Pacific and classified top tier by The Legal 500 Asia Pacific. He has been practicing in Singapore for 15 years and over that time he has built a strong reputation in the Asia Pacific region for shipping and offshore finance work.

Gregg specializes in all facets of shipping and offshore financing including secured and unsecured lending, syndicated and bilateral loans, limited recourse and sale and leaseback structures, guarantee and letter of credit facilities, restructuring and workouts, tax-driven structured financings, export credit backed facilities,

leasing transactions, container box financing, loan portfolio sales and enforcement work. He also acts on ship sale and purchase, joint ventures, charter party backed financings and newbuilding projects.

Gregg's clients range from international banks, alternative financiers (including funds), export credit agencies, ship owners and other corporates.

He is ranked as a leading individual by Chambers Asia Pacific and The Legal 500 Asia Pacific. Gregg was also ranked one of the brightest legal minds under 40 in Asia by Asia Legal Business in their September 2015 issue.



Gautam Khurana
Director
Drewry Maritime Financial Research

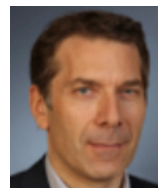
Gautam is a Director at Drewry Maritime Financial Research. Prior to Drewry, he was a Senior Vice President at DVB Bank, Senior Consultant at the Galway Group and Commercial Manager at Pacific Shipping. He spent a decade at DVB Bank where he held roles in the banks structured asset finance, M&A and leasing teams. He managed part of a team portfolio with US\$2.4 Billion of maritime finance exposure. At the Galway Group, he advised several floating regasification LNG terminal sponsors on finance and operational aspects of their project execution.

At Pacific Shipping, he managed a division involved in the personnel management of Offshore vessels, Bulk Carriers, Crude and Product Tankers for various large ship-owners. Gautam holds a degree in Economics from the University of Rochester, an MBA from INSEAD and is a CFA Charterholder.



Mikael Lind
Associate Professor & Research Manager
RISE Viktoria

Mikael Lind is an Associate Professor and Research manager of the sustainable transports group at RISE Viktoria, Sweden, and has initiated and heads a substantial part of several open innovation initiatives related to ICT for sustainable transports of people and goods. Lind is also part time at Maritime Studies at Chalmers University of Technology, Sweden. As RISE Viktoria is the second largest partner of the STM Validation project (43 Meuro), Lind is substantially involved in this project and is also responsible for the PortCDM testbed in which PortCDM is run in real-life tests in 13 Ports in Europe. He is also one of the founders of Maritime Informatics for applied research of digitizing the maritime sector.



Michael Nagler
Head of Chartering
Noble

Michael Nagler has been in drybulk shipping for 37 years. He started in Copenhagen with Wonsild & Sons and thereafter spent 16 years with Cargill in various locations of Chartering / executive roles. Michael headed the Billiton freight – managed the freight merger with BHP on behalf of Billiton. He subsequently spend 9 years with EDF Trading managing / developing their chartering business which built into

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40 ships.

Michael joined Noble Chartering in 2014 as Global Head of Chartering, managing a portfolio of 15 owned bulk carriers and about 40 long term time charters moving 40 million tons of cargo per annum.



Rasmus Bach Nielsen
Global Head of Wet Freight
Trafigura Group Pte Ltd

Rasmus Bach Nielsen joined Trafigura in August 2014 as Global Head of Wet Freight which includes gas, crude and products. Trafigura Maritime Logistics is the Group entity that arranges shipping and freight services to Trafigura's various commodity trading teams as well as to third party clients. Overseen by Rasmus, this business operates both as a service provider securing competitive and reliable freight for in-house oil and gas traders, and as a profit centre in its own right through trading a portfolio of leased ships.

Prior to joining Trafigura Rasmus spent 15 years with various shipowners based in Singapore, Monaco and Copenhagen. He initially trained and worked in A.P Moeller Group and Maersk Tankers trading handy size and medium range tankers. Rasmus then moved to Scorpio Tankers to trade Panamax tankers primarily in the European and American markets. This was followed by a move to Singapore in 2007 where he opened and headed the office for another Italian shipowner. In 2012 he joined Navig8 Group where he was part of the team concluding more than 70 new build tankers at various shipyards in China, Korea and Japan while also assisting the Navig8 Group's equity raising efforts in Asia.

A Danish citizen, Rasmus is married with two children and lives in Geneva, Switzerland.



Christian Nieswandt
Global Head Shipping, Managing Director
HSH Nordbank AG

He initially joined Landesbank Kiel's Shipping Department in 2002, where he was responsible for Scandinavian and domestic clients. After the merger of Landesbank Schleswig-Holstein, Kiel, and Hamburgische Landesbank, Hamburg, in 6/2003 to HSH Nordbank AG, Mr. Nieswandt turned to be Head of Nordic Area Clients. In 2009 he was appointed Head of International Clients.

Before becoming Global Head Shipping in 3/2015 he headed the Global Loan Syndicate of the bank for one year.

Mr. Nieswandt began his career with Deutsche Bank as a trainee, taking over in 1988 as head of a DB branch where he was responsible for corporate and individual clients. From 1992 to 1995 he was responsible for developing and implementing a business development strategy for special target groups. From 1995 onwards he was Senior Relationship Manager in Deutsche Bank Corporate Banking. From 1998 to 2002 he headed a corporate banking team with ABN AMRO being responsible for internationally operating corporate clients.



Jeremy Nixon
Global CEO
Ocean Network Express (ONE)

Jeremy Nixon is now the Global CEO of a new liner shipping company, Ocean Network Express (ONE), which is headquartered in Singapore, and will be commencing full operations from April 2018.

His career originally started at sea as a navigating officer, followed by a Bsc (Hons) in Maritime Commerce at Cardiff University (UK), and then four years at the Port of Felixstowe. In 1990 he completed an MBA at the University of Warwick (UK).

He has been actively engaged in the container shipping industry for the last thirty years, and has held senior management positions with P&O Nedlloyd, Maersk Line and NYK Line, in Europe, North America and Asia.

From April 2008 he joined the NYK Group as Managing Director of NYK Line Europe Ltd, based in London. Then in 2010 he transferred to Singapore to become COO of NYK Line's new Global Liner Management Division, based in Singapore. In 2012 he was promoted to CEO and went on to become a Corporate Officer of the NYK Group. In July 2017 he resigned from NYK to head up Ocean Network Express, which is a new joint venture company founded by the K Line, MOL and NYK Group companies.



Ben Nolan
Managing Director
Stifel Financial Corp.

Mr. Ben Nolan joined Stifel in May 2013 covering the shipping and offshore sectors. Most recently Mr. Nolan was part of Knight Capital covering both equity and debt of companies in the maritime sector. Prior to Knight, he spent six years at Jefferies as an equity research analyst covering the shipping sector. In addition to equity research, Mr. Nolan spent several years as a corporate financial analyst for EOG Resources in the oil and gas business.

Mr. Nolan graduated from Texas A&M University with a B.B.A. in Finance and received his M.B.A. from the University of Houston. Mr. Nolan is also a CFA charterholder.



Mark O'Neil
CEO
Columbia Marlow Shipmanagement

Mark O'Neil is the CEO of Columbia Marlow Shipmanagement.

A lawyer by profession, Mark headed up international law firm Reed Smith LLP's German Shipping Team, and also co-lead the firm's Offshore Department. His clients included Ship Owners, Charterers, Insurers, Management Companies, Banks, Oil Companies and Offshore Contractors worldwide with a particular focus on the German, Scandinavian, Greek, Dutch, South American and Cypriot markets. He therefore has an in depth knowledge of the shipping, banking and offshore sectors.

Mark has been a senior Partner in Reed Smith LLP and (before that)



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Stephenson Harwood LLP for over 17 years.

With over 25 years' experience in shipping and offshore, Mark has hosted and/or chaired numerous seminars and conferences internationally.



Kyriacos Panayides
Managing Director
AAL Shipping

Kyriacos Panayides is Managing Director of specialist multipurpose, heavy lift carrier AAL, and is based in Singapore, since 2015. Kyriacos has been with the Schoeller Group (AAL's shareholder) since 1992, after graduating with a Degree in Business Administration and a Post Graduate Degree in Shipping Studies.

A Fellow of the Institute of Chartered Shipbrokers, Kyriacos combines an extensive experience in a variety of shipping segments, such as Shipowning, Shipmanagement, Commercial operations, Liners and Shipping Agencies, in which Schoeller Holdings has a vested interest with founding and shareholding. Aside his capacity in AAL, he sits on the Board of numerous other Schoeller companies.



Michael Parker
Global Industry Head for the Shipping,
Logistics and Offshore Industries
Citigroup

Michael Parker is the Global Industry Head for the Shipping, Logistics and Offshore industries of Citigroup (since 1997) and is also a Vice Chairman of Corporate & Investment Banking (EMEA) and co-head of the CIB Industrials sector in EMEA.

He joined Citibank in 1977. In various relationship management roles between 1977 and 1985 he looked after clients' international business in the U.K. construction industry and Citi's relationships with a number of large international oil and mining companies.

In October 1985 he joined Citibank's Shipping Division in London with specific responsibility for remedial management and in early 1989 he took over as Head of Northern Europe Shipping. In January 1997 he was appointed Global Industry Head with responsibility for Citibank's business world-wide managed through its shipping centres in London and Piraeus, New York, Tokyo and Hong Kong.

In July 2007 he was appointed Corporate Banking Division Executive for the UK and Northern Europe and became Joint Head for the UK Banking and Broking business in February 2009, assuming his Industrials roles in 2010.

He has an M.A. in Politics, Philosophy and Economics from Magdalen College, Oxford and attended the Stanford Executive Program in 1996.

Torben S. Pedersen
Managing Director
Feargas (Singapore) Pte Ltd.

Torben started his shipping career with Kosan Tankers in Copenhagen upon completion of his degree in Economics from Copenhagen University in 1982. He then moved to London in 1984

where he joined Trafco UK Ltd, a shipbroking company specializing gas and liquid chemicals as a Gas Shipping Broker. In 1995 Torben took up the role of Managing Director at Hays Shipbrokers which specialized in product and ship broking for LPG and petrochemical gases. Torben successfully lead a management buy-out of Hays Shipbrokers from its parent in 1997, with Astrup Fearnleys becoming the majority shareholder shortly after and the company name was changed to Feargas (Singapore) Pte Ltd.

Feargas (Singapore) Pte Ltd and the Astrup Fearnley Group have since expanded substantially in Singapore, providing a wide spectrum of shipbroking services.



Esben Poulsson
Chairman
ENESEL PTE. LTD

Esben Poulsson is Chairman of ENESEL PTE. LTD., a Singapore based ship owning entity, comprising 14 large modern container vessels. He has worked in the maritime industry for over 40 years and has held a variety of senior positions in Hong Kong, London, Copenhagen and Singapore.

He is also Chairman of The International Chamber of Shipping, the London based Association representing approximately 80% of the world fleet. The Organization consists of 35 National Shipping Association members and 11 Associate Members.

Aside from Enesel Pte. Ltd., he is a Non-Executive Director of X-Press Feeders Ltd., of Hafnia Tankers Pte. Ltd. of Avra International Pte. Ltd. and is non-executive Chairman of Cambiaso Risso Asia Pte. Ltd. He is Senior Advisor to Straits Tankers Pte. Ltd. and serves on the Board of the Maritime & Port Authority of Singapore.

He is President of the Singapore Shipping Association, an Advisory Panel Member of the Singapore Maritime Foundation and a Council Member of the Baltic Exchange.



Teo Lay Seng (Lisa)
Executive Director
Pacific International Lines (Pte) Ltd ("PIL")

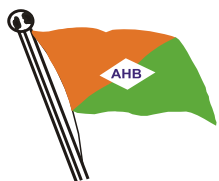
Ms. Teo Lay Seng (Lisa) first graduated with a Bachelor of Commerce from the University of Melbourne in 1997 and subsequently obtained a Master of Science in Marketing from the National University of Singapore in 2002.

She began her career with Pacific International Lines (Pte) Ltd ("PIL") since 1997 and is currently PIL's Executive Director (Corporate Development), Corporate Division. Her portfolio includes directorships in PIL, Maya Corporation Pte. Ltd. and their subsidiaries.

She serves as Vice President and Honorary Secretary of the Singapore Shipping Association and is also a board member of the Singapore Maritime Foundation. She was a Committee Member of the Singapore Chinese Chamber of Commerce & Industry's "Young Entrepreneurs Network" from March 2009 until March 2017.



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Reginald Sequeira
Head - Bulk Carrier Business Unit
The Great Eastern Shipping Co Ltd

Mr. Sequeira is a management graduate from XLRI and has had around 30 years of industry experience. He currently heads the Bulk Carrier Division of the company.

Before joining Great Eastern Shipping in 2006, he has worked with companies like Shipping Corporation of India, Chowgule Steamships in Mumbai and KCMA and Noble Chartering in Hong Kong.



Anil Sharma
Founder, President and CEO
GMS

Dr. Anil Sharma is the Founder, President and CEO of GMS, the world's Largest Buyer of ships and floating offshore assets sold for recycling.

Originally from India, Dr. Sharma moved to U.S.A. where he earned his Master's degree in Business Administration (MBA) & a Doctorate in Business Administration (DBA). Prior to establishing GMS (Global Marketing Systems), Dr. Sharma spent the first ten years of his career in Academia, as a Professor and the Chairman of the Business Department at a State University in the U.S. Dr. Sharma moved to Dubai in 2008 after spending about 27 years studying, teaching, working and establishing GMS in USA.

Since its formation in 1992, GMS has steadily grown to become the world leader in the industry. In 1992 the company started by buying obsolete vessels from US Maritime Administration (MARAD) and immediately became the largest buyer of MARAD vessels. In 1993 the Russian government invited Dr. Sharma to buy obsolete Russian vessels. In 1994 GMS became the largest buyer of Russian Naval vessels. Interestingly, these achievements came even while Dr. Sharma was holding two jobs; teaching and working from his home.

In 1996, Dr. Sharma resigned from academia to focus full time on the expanding operations of GMS. The company started to gain strong reputation in the maritime world and grew rapidly. Today the company handles about 30% of the total volume of ships recycled in the Indian sub- continent about 20% more than the nearest competitor. So far, more than 3,100 ships have been negotiated. As the company continues to grow, GMS has increased its' footprint beyond buying ships for recycling, to ship ownership, ship financing and investments in shipping companies and offshore maritime assets. GMS has a global presence with offices in U.S.A, Germany, Greece, Dubai, Singapore, China, South Korea and Japan and representative offices in India and Bangladesh.

In recognition of his contribution, Lloyd's List ranked him as the 59th most Influential Person in the Shipping industry for 2016. In fact, Dr. Sharma has been in the Top 100 list for the last seven years in a row. This is the first and only time any industry association or publication has recognized a personality from the Ship Recycling Industry. Moreover, it is worth mentioning how Dr. Sharma was the only non-governmental person invited by IMO as a "specialist" to assist the IMO during the development of the now well-known Hong Kong International Convention for the Safe and Environmentally Sound Recycling of Ships.

Dr. Sharma played a momentous role in the transformation of the ship recycling industry.

Notably, Dr. Sharma has been a tireless campaigner for the development of green ship recycling programs and has invested over USD \$1 million in the education and promotion of a Green Ship Recycling program. At the same time, he is invited to speak and participate at about 20 international conferences every year. He has either published or has been written about in

30 articles only last year. He has been interviewed by both shipping (e.g. Seatrade, Lloyds List, Tradewinds, Hellenic Shipping News, etc.) and mainstream media like Bloomberg.

Furthermore, the Government of Dubai has selected Dr. Sharma to participate as a Member of the Dubai Maritime City Authority council (DMCA) for the term 2016 – 2017.

Last, he is the happy recipient of many Awards and nominations every year that confirm the appreciation and recognition of his hard work by the maritime community at a global level.



Justin Sharp
Executive Director, Head of Structured
Asset Finance, Asia
Commonwealth Bank of Australia

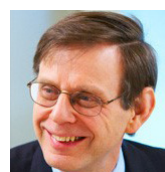
Justin has over 20 years of banking and finance experience spanning Europe and Asia Pacific having held client facing roles in Hong Kong, London and Sydney.

Since 2010 Justin has had responsibility for establishing, leading and expanding the Bank's asset finance business throughout Asia providing solutions to the Bank's Asian based Institutional Banking clients. A primary focus for the Asian business is servicing long term clients in the shipping sector.



Bjorn Stignor
CEO
Golden-Agri Stena (GS)

Bjorn Stignor is the CEO of Golden-Agri Stena (GS) a joint venture company between Golden Agri, Indonesia's biggest Palm-Oil Producer, and Stena Bulk, a major Shipowner controlling about 130 tankers. He graduated from Sweden with a chemical science degree and master mariner bachelor. After graduation, he sailed on Chemical tankers until 2001 when he was a captain. He then took up a commercial role in Brostrom followed by Stena. 2011 He moved to Singapore as the head of Stena Weco and he started GS, 2012. GS has grown from 5 people and no ship to become a major logistics company with 2 offices in Dubai and Singapore, 25 employees and US\$250 million in ship investments.



Martin Stopford
Non-Executive President
Clarkson Research Services Ltd.

Martin Stopford is a graduate of Oxford University and has a PhD in International Economics from London University. During his 41 years in the Maritime Industry he

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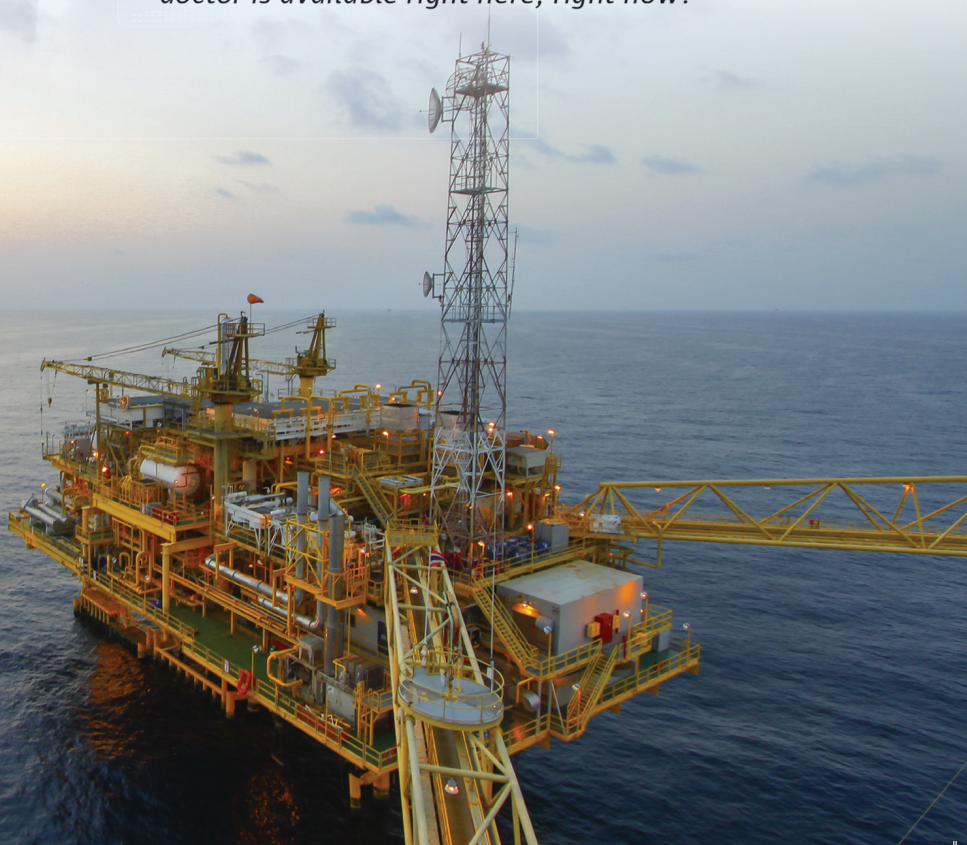
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SPEAKER BIOS

has held positions as Director of Business Development at British Shipbuilders; Global Shipping Economist with Chase Manhattan Bank N.A.; Chief Executive of Lloyds Maritime Information Services and executive director of Clarksons PLC. He retired from Clarksons in May 2012 and is currently non-executive President of Clarkson Research Services Limited (CRSL).

Martin is also a visiting Professor at Cass Business School in London, Dalian Maritime University in China, Newcastle University and Copenhagen Business School. He has an Honorary Doctorate from The Solent University; a lifetime achievement award at the 2010 Lloyds List Global Shipping Awards; and in 2013 was Seatrade Personality of the Year.

His publications include "Maritime Economics" 3rd Ed, the widely used shipping text book published in January 2009, and many papers on shipping economics and ship finance.

Martin's children Ben and Elizabeth both live in London. His main hobby, apart from shipping, is gardening and he runs a small organic hill farm in Staffordshire Mooredlands.



James Stove-Lorentzen, Jr.
Managing Partner
NorthCape Pte Ltd

James started his career working four years for transportation and energy focused investment bank Dahlman Rose in New York. In 2011 he moved back to Oslo and set up NorthCape. The company was established as a partnership between the employees and shipping professionals. NorthCape operates from offices worldwide with main offices in Oslo and Singapore. James is Managing Partner of NorthCape Pte Ltd here in Singapore. NorthCape has since establishment originated, structured and closed over 35 lease and financing transactions for 90+ assets with transaction value in excess of USD 10 billion and funding in excess of USD 8 billion.



Ali Susanto
Managing Director and Head of Energy
Transport & Infrastructure
GGL Asset Management

Ali has more than 19 years of financing/banking experience with more than 15 years of it in financing shipping, offshore and energy transportation companies. He was an Executive Director and a senior member of Shipping Finance team of Standard Chartered Bank (SCB) and was involved in setting up the ship operating lease business for the bank. Ali joined SCB in 2010 and left in Dec 2016.

Prior to joining SCB, Ali was a Senior Investment Manager of DVB SIIM (formerly known as NFC Shipping Funds). Ali joined DVB in 2002 and DVB SIIM in 2003 where he managed the shipping investment funds of DVB and other investors in Asia. The shipping investment funds invested in more than 200 vessels.

Ali holds an MBA from TSM Business School (Twente Universiteit, the Netherlands) and is a CFA charter holder.



Tan Beng Tee
Assistant Chief Executive (Development)
Maritime and Port Authority of Singapore
(MPA)

Ms. Tan is the Assistant Chief Executive (Development) of the Maritime and Port Authority of Singapore (MPA) who oversees developmental matters pertaining to Singapore as an International Maritime Centre, MPA's international ties and linkages, port policies and organization-wide plans. She holds a degree in Business Administration from the National University of Singapore and a Diploma in Shipping from the Norad Fellowship in Oslo, Norway.

Ms. Tan was previously Director (Corporate Group) in International Enterprise Singapore.

In 2008, Ms. Tan received the Lifetime Achievement Award at the Lloyd's List Asia Awards for her work in the development of Singapore as an International Maritime Centre. She was awarded the Public Administration Medal (Silver) in 1997 for her contributions to the development of the transport and logistics industry in Singapore. In August 2012, she attained the Public Administration Medal (Silver) (Bar) in recognition of her continued contribution in developing Singapore as an International Maritime Centre.



Paul Tivnan
Senior Vice President, Chief Financial
Officer, Secretary & Treasurer
Ardmore

Paul Tivnan has been Senior Vice President, Chief Financial Officer, Secretary and Treasurer of Ardmore since June 2010. Mr. Tivnan joined Ardmore in June 2010 and was appointed Chief Financial Officer in December 2012. From 2002 to 2010, he was employed at Ernst & Young, as a Senior Executive in the Financial Services Advisory department specializing in international tax and corporate structuring.

Mr. Tivnan holds a BA in Accounting and Finance and an MBS in accounting each from Dublin City University. He is a graduate of the London Business School Accelerated Leadership program, a Fellow of the Institute of Chartered Accountants of Ireland, an Associate of the Irish Taxation Institute and a member of the Institute of Chartered Shipbrokers.



Nikolas P. Tsakos
Founder and Chief Executive Officer
TEN LTD

Dr. Nikolas P. Tsakos is the Founder and Chief Executive Officer of Tsakos Energy Navigation (TEN), a pioneering shipping company quoted on the New York Stock Exchange. He comes from a traditional Chios seafaring family. Mr. Tsakos is the Chairman of INTERTANKO and the former President of HELMEPA.

He also sits on the boards of a number of other organizations and associations. He graduated in 1985 from Columbia University in New York with a degree in Economics and Political Science and obtained a Master's Degree in Shipping, Trade and Finance from London's City University Business School in 1987. In 2011, Mr.



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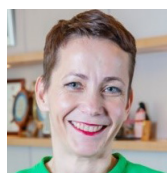
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SPEAKER BIOS

Tsakos was awarded an honorary doctorate from the City University Business School, for his pioneering work in the equity financial markets relating to shipping companies.



Uta Urbaniak
Chief Financial Officer
Epic Gas

Uta has over 15 years of experience in the ship finance and shipping industry. She began her career with HSH Nordbank in Hamburg and went on to become the Head of West European and North American shipping clients. In 2006 Uta moved with the bank to Hong Kong, establishing their ship financing activities in Asia. Uta joined the company in 2007 and her responsibilities include managing key relationships with shareholders and with ship financiers.



Paal Utvik
Chairman
Storm Capital Partners

Paal is a Naval Architect by training and he obtained his MBA degree from BI/Fudan School of Management in Shanghai, China. He has more than twenty years of experience in the maritime, oil & gas and power generation sectors. Paal is the Founding Partner of LMP Pte Ltd and EntryPoint Partners International Pte Ltd. In addition, he is the Chairman and Co-Founder of the London-based investment bank Storm Capital Partners. Paal also sits as Co-Founder in Maritime Asset Partners, an investment fund in Luxemburg and in Maritime and Merchant Bank in Oslo where he also acts as deputy member of the Board of Directors. In 2013, Paal joined forces with other maritime professionals in the Philippines to establish Blue Ocean Marine and Offshore Solutions, which provides maritime manpower to international ship owners and ship managers.

Now primarily based in Singapore and Manila, Paal spent almost a decade in China as the Head of Business Development for Grieg Shipping AS and Country Manager for OHT AS in Asia from 2004 to 2013. Before this, Paal had several years in South Korea building vessels for Leif Hoegh AS and working with R&D for Petroleum Geo-Services in Houston, USA and offshore vessel design in Oslo, Norway.



Valentios "Eddie" Valentis
President/CEO
Pyxis Tankers

Valentios ("Eddie") Valentis, has over 25 years of shipping industry experience, including owning, operating and managing tankers. He has founded Pyxis Tankers Inc. and is serving as Chief Executive Officer and Chairman of the board of directors since inception. Mr. Valentis is also the President of Pyxis Maritime Corp., a company he founded in 2007.

In 2001, Mr. Valentis was appointed President/CEO of Konkar Shipping Agencies S.A., a drybulk operator based in Greece, which is a position he continues to hold. From 1998 to 2001, Mr. Valentis was the Commercial Manager for the L.G.Matsas shipping group. From 1996 through 1998, Mr. Valentis worked as a dry cargo chartering broker and from 1989 to 1995 he was involved in the commercial operation of drybulk vessels.

Mr. Valentis holds a MBA from Southern New Hampshire University. Mr. Valentis serves as a council member of the Independent Tanker Owners Association (INTERTANKO) and a member of the Greek Committee of NKK Classification Society.



Frans van de Bospoort
Managing Director and Co-Divisional Head
Shipping Finance Eastern Hemisphere
DVB Bank SE. Branch Manager DVB Banks
SE Singapore Branch.

After completing studies in Deventer and Amsterdam (The Netherlands), joined ABN AMRO Bank as trainee in 1991 in the harbour city of Rotterdam. Worked as relationship manager for SME in the Rotterdam Botlek / Europort area with mostly transportation related clients. In 1996 started at NIBC Bank in The Hague, responsible for corporate clients covering a portfolio of international transportation & logistic companies. In 2001 assigned to NIBC Bank's Singapore office and responsible for the bank's shipping and aviation activities in Asia and Middle East. In July 2008 joined DVB Bank SE in Singapore and until December 2015 responsible for DVB Bank's global Tanker Group, leading a team of 15 professionals based in Singapore, New York, Piraeus, Bergen, Oslo and London with a portfolio of approx 135 international tanker owners with total loan exposure of USD 5.5 bln. In 2016, DVB returned to a geographical model covering all shipping sectors. Since then appointed as Head of Shipping for Asia Pacific and Middle East and Co-Divisional Head for the Eastern Hemisphere responsible for Asia, Middle East and Greece. As of 1 January 2018 appointed as Branch Manager for DVB Bank SE Singapore. DVB Bank SE is based in Singapore since 2001.



Sheshashayee (Shesh) Venkatraman
Chief Executive Officer and Executive
Director
Miclyn Express Offshore

Venkatraman Sheshashayee (Shesh) is Chief Executive Officer and Executive Director of Miclyn Express Offshore. Shesh is responsible for the promotion, development and extension of the business of the Group as well as the overall management of the Group's operations.

Prior to joining the MEO Group, Shesh has had over 28 years of experience in manufacturing, shipping and offshore oil & gas services. He has set up three greenfield companies, building them into regional industry leaders in their domains. Between 2012 and 2014, he was responsible for the turnaround of Jaya Holdings Limited, which was completed in a record 30 months. His knowledge of the offshore oilfield services domain is vast, and his network is diverse and extensive.

Shesh is a Marine Engineer, and has an MBA from IIM Bangalore.

When not working, Shesh reads voraciously, writes creatively and plays tennis enthusiastically

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SPEAKER BIOS



Martyn Wade
Chief Executive Officer
Grindrod Shipping Pte Ltd

Martyn Wade is Chief Executive Officer of Grindrod Shipping Pte Ltd which trades under two brands – Island View Shipping (IVS) and Unicorn Shipping and will in June become Chief Executive Officer of Grindrod Shipping Holdings, the new holding company, when it lists on the NASDAQ in New York. He was an Executive Director of Grindrod Ltd from November 2011 until stepping down in November 2017 in order to assume his new role with Grindrod Shipping Holdings. He is also a director of the UK Freight Demurrage & Defense Association (UK), a member of the advisory panel to the Singapore Maritime Foundation and a member of The Baltic Exchange having been first elected in 1979.

Martyn has 40 years international shipping experience and has worked for shipowners, operators and shipbrokers in London, Johannesburg, New York and now Singapore. The companies he has worked for include Van Ommeren UK, Simpson Spence and Young Johannesburg, Clipper Bulk USA and HSBC London.



Conor Warde
Partner
Mayer Brown JSM

Conor Warde is a partner in the Hong Kong office of Mayer Brown JSM. He has a diverse practice advising clients on transactional, corporate, regulatory and policy matters with particular experience in ship finance and maritime transactional matters. He represents companies, commercial lenders and investors in international financings, M&A and other corporate transactions across multiple industries and involving a broad range of corporate finance and investment issues, including senior and subordinated debt financings, asset-based lending transactions, and private equity investments.

Conor also has significant experience in representing owners and operators of vessels and other maritime and offshore interests, primarily with regard to private equity and ship and other asset financing transactions; ship sale and purchase and shipbuilding contracts; international and US-specific regulatory compliance; offshore drilling contracts and regulatory matters; international sanctions regimes; and pollution incident response and criminal prosecutions.



Tim Wilkins
Environmental Director
Regional Manager Asia-Pacific
INTERTANKO

Tim Wilkins BSc (Hons), MSc, manages INTERTANKO's Asia representative office in Singapore. He is also responsible for the Association's major issues in the region, as well as specific key issues worldwide.

As Regional Manager Asia-Pacific, Tim's role is to liaise directly with the Association's regional members, providing them with the latest information, and obtaining their feedback, on key issues being covered by the Association at an international level. As Secretary to INTERTANKO's Asian Panel, which brings regional members together twice a year, Tim manages the regional matters

impacting the tanker industry which have been raised by members located and operating from within the region, from piracy and armed robbery to bunker quality and safety of navigation, bringing these issues to the attention of members worldwide. Tim is also responsible for establishing and maintaining relationships with all relevant Governmental and inter-Governmental authorities as well as industry bodies in Asia.

As Environmental Director, Tim has been responsible for coordinating and managing INTERTANKO's global environmental agenda for over 18 years. His expertise in this area derives from his Honours Degree in Marine Biology as well as a post graduate Masters in Marine Resource Management. He heads up INTERTANKO's strategy and projects on key tanker industry issues including ballast water management, waste management, antifouling, biofouling and ship recycling. As Secretary to INTERTANKO's Environmental Committee he is tasked with representing the tanker industry in its liaison with environmental organizations, national governmental organizations and international organizations such as the International Maritime Organization (IMO) and the United Nations Environment Program (UNEP).

Tim joined INTERTANKO in early 1999 in London, where he gained considerable technical and political experience representing the tanker industry at the IMO and within the EU in Brussels. He has held a wide range of positions within the Association including Regional Manager for Greece, Italy and Cyprus; Secretary to INTERTANKO's Executive Committee; and, Secretary to INTERTANKO's Hellenic Mediterranean Panel.

Tim moved to Asia for INTERTANKO in 2006. He currently resides in Singapore with his wife and two young sons.



Benjamin Wong
Head, Transport and Industrial
Invest HK

Mr. Benjamin Wong is the Head of Transport and Industrial Sectors at Invest Hong Kong (InvestHK), the Government department responsible for attracting and facilitating foreign direct investment. He has a much diversified portfolio covering maritime, aviation, road transportation, logistics, energy, infrastructures, mining, natural resources and construction and has helped numerous multinational companies landed in Hong Kong.

With extensive experience in both the private and public sectors, Mr. Wong's expertise combines transport sector knowledge, international marketing and investment promotion. Before joining InvestHK, Mr. Wong has spent years with some of the biggest European and American companies with regional responsibilities.



Yan Xiankai
Group CEO & Chairman
Bilsea Group

After Graduating from Shanghai Maritime University, China in the 80', with bachelor degree of economics and master degree of law, Mr. Yan joined Sinochem and worked for 6 years involved in ship chartering, operation, marine insurance, ship management etc.

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SPEAKER BIOS

Starting from 1994, Mr. Yan set up his own company Billion Gain Enterprise pte ltd, Singapore and covered ship broking, ship chartering, forwarding, ship bunkering and ship agency etc. After three decades of business development, Mr. Yan is currently group CEO and chairman for Bilesea group (www.bileseagroup.com), with business of ship chartering, commodity trading, ship bunkering, hedging and asphalt tanker ship owning and investment.

In running his own business, Mr. Yan further studied at Tsinghua University of China in 2005 and Harvard Business School of USA in 2008.

Mr. Yan is currently the president of Shanghai Maritime University Alumni Club (Singapore) and visiting professor of shanghai maritime university. Mr. Yan's most recent endeavour is Unimex.org which is a non-profit Organization, targeting to build up and cultivate Unimex maritime ecosystem.



Tobias Zehnter
Managing Director, Global Head of Shipping
NORD L/B

Tobias is heading the Global Maritime Industries activities of NORD/LB out of the Hanover/ Germany-based headquarter. His 20 years of banking and financing experience includes a broad range of Commodity Financing with particular emphasis on the ECA-covered Export Finance Segment and the Shipping sector.

Prior to his recent position at NORD/LB, Tobias served as Head of Transportation Origination (Shipping) at DekaBank in Frankfurt. He has also work for the Ship Finance Team of KfW IPEX Bank. During this period he encountered the German (including yards) as well as the Mediterranean Market (Italy, Turkey, Greece, Israel).

Tobias started his career in banking with DekaBank covering the Commodity Financing Market as well as Export Finance. Later, he took over responsibility for acquisition of syndicated loans in that sector.

Tobias has had a two-year apprenticeship and formal education certificate program in banking and finance and holds a diploma in Banking Business Administration from Frankfort School of Finance & Management.



Terence Zhao
President
Singhai Marine Services

Mr. Terence Zhao has more than 26 years of experience in the maritime industry with particularly strong interest and expertise in manning and training. Before he founded Singhai Marine Services in November 2004, he had lectured at COSCO Qingdao Ocean Shipping Mariners College and was Managing Director of MASES Singapore, the manning arm of China Shipping Group.

Over the past 13 years, Terence has been visionary and instrumental in propelling the steady growth and strong positioning of Singhai Marine Services in the maritime industry. At Singhai Marine Services, he has assembled a strong Management Team comprising of reputable professionals formerly in top leadership positions of large enterprises, manning experts with international shipping companies experience and training professionals who had conducted many seminars and workshops for IMO, ILO and APEC. The Management Team is supported by a dedicated and committed operational team consisting of seagoing masters and chief engineers who had served with the international shipping companies and graduates from maritime universities and colleges.

Terence graduated with a BA in Electronic Science from Shandong University of China before obtaining his MBA from National University of Singapore, and MSc in Maritime Studies from Nanyang Technological University.



Wei Zhuang
Regional Manager of Asia
BIMCO

Wei Zhuang is the Regional Manager of Asia, BIMCO. Wei started his BIMCO career with the legal & contractual affairs department where he joined a wide range of BIMCO's standard contracts and clauses projects, including project development, revision and promotion. He was further promoted as China Liaison Officer as well as the General Manager of BIMCO Shanghai Centre. Now he is committed to keeping a constructive relationship with regional regulators and industry stakeholders and, most importantly, to provide portfolio services to BIMCO members and potential members in Asia.

Wei's previous positions include eight years as a maritime lawyer and Senior Fellow at Maritime University. He has a master's degree in maritime law and a PhD in international law.



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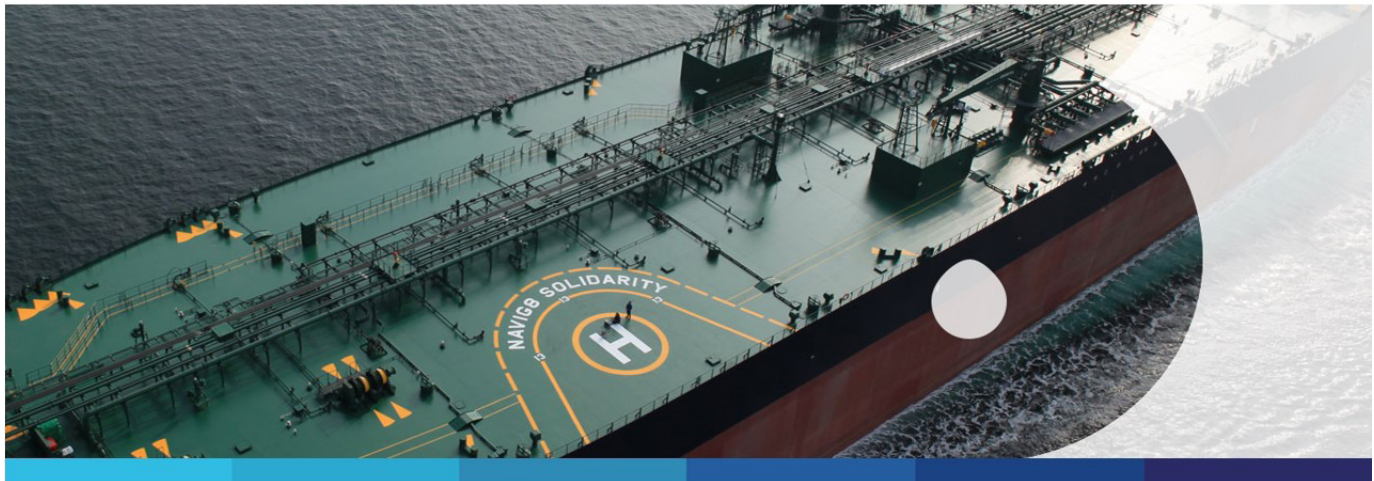


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Operating more like a boutique investment bank rather than a traditional Investor Relations firm, our objective is to assist our clients enhance long term shareholder value and achieve proper valuation through their positioning in the investment community. We assist them to determine their objectives, establish the proper investor outreach strategies, generate a recurring information flow, identify the proper investor and analyst target groups and gather investor and analyst feedback and related market intelligence information while keeping track of their peer group. Also, to enhance their profile in the financial and trade media.

In our effort to enhance the information flow to the investment community and contribute to improving investor knowledge of shipping, Capital Link has undertaken a series of initiatives beyond the traditional scope of its investor relations activity, such as:



www.CapitalLinkShipping.com

A web based resource that provides information on the major shipping and stock market indices, as well as on all shipping stocks. It also features an earnings and conference call calendar, industry reports from major industry participants and interviews with CEOs, analysts and other market participants.



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Weekly distribution to an extensive audience in the US & European shipping, financial and investment communities with updates on the shipping markets, the stock market and listed company news.



www.CapitalLinkWebinars.com

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Capital Link Investor Shipping Forums

In New York, Athens and London bringing together investors, bankers, financial advisors, listed companies CEOs, analysts, and shipping industry participants.



www.MaritimeIndices.com

Capital Link Maritime Indices: Capital Link developed and maintains a series of stock market maritime indices which track the performance of U.S. listed shipping stocks (CL maritime Index, CL Dry Bulk Index, CL Tanker Index, CL Container Index, CL LNG/LPG Index, CL Mixed Fleet Index, CL Shipping MLP Index – Bloomberg page: CPLI. The Indices are also distributed through the Reuters Newswires and are available on Factset.

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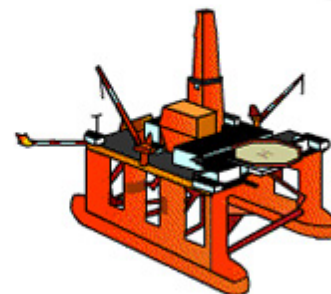
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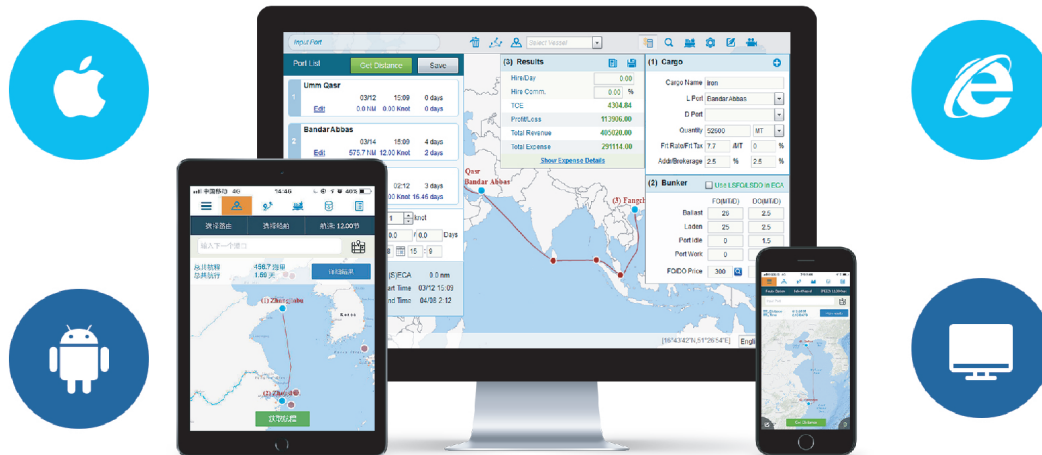


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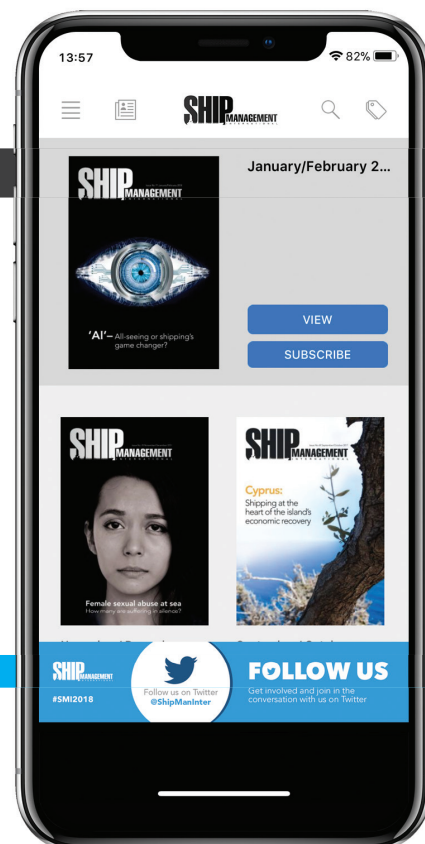
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With its headquarters in New York and presence in London and Athens, Capital Link has been active since 1995 in the field of Investor Relations and Financial Communication. Its activities focus mainly on three areas: 1) Linking companies with strategic and institutional investors, bankers, analysts, and the financial media in Europe and the United States, 2) American Closed-End Funds and ETFs, 3) Listed shipping Companies. Capital Link's programs combine IR, IT and financial media in one comprehensive package enabling Companies to maximize their penetration and recognition in the global investment community.

Capital Link maintains close collaboration with the three main US Stock Exchanges (New York Stock Exchange, American Stock Exchange (now part of NYSE) and NASDAQ), the London Stock Exchange, the Athens Stock Exchange as well as numerous companies in Greece, Europe, US and Chile. It also organizes annually in New York, London and Athens a series of Investment Forums focusing on its main activity fields (www.capitallinkforum.com).

Capital Link has a leading position globally in the area of Investor Relations with respect to **shipping**, as it cooperates with the majority of shipping companies listed on the three US Stock Exchanges, as well as in London (LSE and AIM) and Milan. Capital Link is by far the most recognizable IR firm in this sector with unique access to investors, analysts, media and bankers. It has built the most extensive and effective platform for linking Listed shipping Companies with the investment community in Europe and the United States. Capital Link is a member of the Baltic Exchange and organizes regularly Analyst and CEO Forums on tankers, containers and dry bulk shipping. Additionally, it holds annually the "Invest in International Shipping" Capital Link Forums in New York and London. Finally, it also maintains a shipping portal with information on all UK and US Listed shipping Companies (www.capitallinkshipping.com).

Capital Link has also a leading position in **US Closed-End funds and ETFs**, as it cooperates with the major fund sponsors in these sectors. The Annual Capital Link "Closed-End Fund and Global ETF" Forum taking place in New York, celebrating its 17th year, is considered the most significant Forum of the sector. In the context of this Forum, Capital Link organizes the "Annual Closed-End Fund & Global ETF Awards" which recognize funds and managers who adhere to high standards of Corporate Governance, financial disclosure and Investor Relations. Capital Link also maintains a portal with information on these funds (www.closedendfundforum.com).

Capital Link has built one of the most extensive and effective networks for the promotion of **international companies** that want to access the European and US capital markets. In this area, Capital Link has built extensive **regional expertise across developed and emerging markets** having worked with listed companies and capital markets related organizations from several countries, including Canada, Chile, Cyprus, Greece, France, Germany, Ireland, Italy, Portugal, Russia, Spain, Switzerland, Turkey, United Kingdom and the United States. Also, **broad and diversified industry expertise** with a client base across several sectors - banking & finance, chemicals, cement & construction, food and beverage, insurance, investment management, IT & computers, mining, oil & energy, packaging, pharmaceuticals & cosmetics, retailing, telecommunications, transportation etc.

Capital Link is proud to have worked with several **governmental organizations** organizing presentations to U.S. investors for the **Finance Ministers** of Bulgaria, France, Greece and Portugal. We have worked with the majority of **Stock Exchanges** in the United States and Europe (New York, American, NASDAQ, Chicago Board Options Exchange, Athens Exchange, Euronext, London Stock Exchange/ AIM, Deutsche Boerse, Lisbon Stock Exchange, MICEX, Swiss Exchanges. The Paris Bourse was our first client in 1995.

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